

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

CUT-TO-LENGTH (CTL) PLATE FROM CHINA, RUSSIA, AND UKRAINE

This questionnaire must be received by the Commission by no later than June 26, 2009

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order and suspension agreements concerning cut-to-length carbon steel plate from China, Russia, and Ukraine (Inv. Nos. 731-TA-753, 754, and 756 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

<p>Name of firm _____</p> <p>Address _____</p> <p>_____</p> <p>World Wide Web address _____</p> <p>Has your firm produced or exported CTL carbon steel plate (as defined in the instruction booklet) at any time since January 1, 2003?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.--GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **U.S. Importers.**--Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm’s CTL carbon steel plate in 2008.

No.	Importer’s name	Contact person	E-mail address	Area code and telephone number	Share of your 2008 exports (%)
1					
2					
3					
4					
5					

PART I.--GENERAL INFORMATION--Continued

I-4. **U.S. production.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce CTL carbon steel plate in the United States or other countries?

- No Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Dana Lofgren, Investigator at (202) 205-2539 or dana.lofgren@usitc.gov for copies of that questionnaire).

I-5. **U.S. importation.**--Does your firm or any related firm import or have any plans to import CTL carbon steel plate into the United States?

- No Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Dana Lofgren, Investigator at (202) 205-2539 or dana.lofgren@usitc.gov for copies of that questionnaire).

I-6. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for CTL carbon steel plate?

- No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II.—TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Dana Lofgren, Investigator (202-205-2539, dana.lofgren@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information (Trade).**--Who should be contacted regarding the requested trade and related information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of CTL carbon steel plate since January 1, 2003?

<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/> plant openings	_____
<input type="checkbox"/> plant closings.....	_____
<input type="checkbox"/> relocations	_____
<input type="checkbox"/> expansions	_____
<input type="checkbox"/> acquisitions.....	_____
<input type="checkbox"/> consolidations.....	_____
<input type="checkbox"/> prolonged shutdowns or importation curtailments	_____
<input type="checkbox"/> revised labor agreements	_____
<input type="checkbox"/> other (e.g., technology)	_____

PART II. TRADE AND RELATED INFORMATION--Continued

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of CTL carbon steel plate in the future?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce CTL carbon steel plate (in short tons) for 2009 and 2010.**

II-4. **Anticipated changes in operations in the event the suspension agreements and antidumping duty order are revoked.**--Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of CTL carbon steel plate in the future if the suspension agreements on CTL carbon steel plate from Russia, and Ukraine, and the antidumping duty order on CTL carbon steel plate from China, were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

II-5. **Same equipment, machinery, and workers.**--Has your firm since 2003 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of CTL carbon steel plate?

- No Yes--List the following information and report your firm's combined production capacity and production of these products and CTL carbon steel plate in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity data</u>
<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>

PART II. TRADE AND RELATED INFORMATION--Continued

II-6a. **Same equipment, machinery, and workers.--Continued**

(Quantity in short tons)						
Item	2003	2004	2005	2006	2007	2008
Overall Production Capacity						
Production of:						
CTL carbon steel plate						
Micro-alloy steel plate						
Specifically excluded (e.g., X-70) CTL plate						
Other nonsubject products (e.g., CTL alloy steel plate)						

II-6b. **THE FOLLOWING TABLE IS DUE ON OR BEFORE JULY 24, 2009.**

(Quantity in short tons)		
Item	January-June 2008	January-June 2009
Overall Production Capacity		
Production of:		
CTL carbon steel plate		
Micro-alloy steel plate		
Specifically excluded (e.g., X-70) CTL plate		
Other nonsubject products (e.g., CTL alloy steel plate)		

II-7. **Constraints on production.**--Please describe the constraint(s) that set the limit(s) on your production capacity.

II-8. **Production shifting.**--Is your firm able to switch production between CTL carbon steel plate and other products in response to a relative change in the price of CTL carbon steel plate vis-à-vis the price of other products, using the same equipment and labor?

- No Yes---Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from CTL carbon steel plate.

PART II. TRADE AND RELATED INFORMATION--Continued

II-9. **Share of sales.**--What percentage of your firm's total sales in its most recent fiscal year was represented by sales of CTL carbon steel plate?

_____ Percent

II-10. **Inventories in the United States.**--Has your firm, since 2003, maintained any inventories of CTL carbon steel plate in the United States (not including inventories held by firms identified in question I-3)?

No Yes--Report the quantity of such end-of-period inventories below.

(Quantity in short tons)							
Item	2003	2004	2005	2006	2007	2008	Jan.-June 2009
Inventory							

II-11. **Inventory services.**—Does your firm or any related firm offer just-in-time or similar inventory services for customers located in the United States? If yes, please describe below.

II-12. **Barriers.**--

(a) Are your firm's exports of CTL carbon steel plate subject to tariff or non-tariff barriers to trade (for example, antidumping or countervailing duty findings or remedies, tariffs, quotas, or regulatory barriers) in any countries other than the United States?

No Yes--List the products(s), country(ies), the year each such barrier was imposed, and the type of barrier.

Product	Country	Year imposed	Barrier (if tariff, give rate; if quota give level; if duty give margin)
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

PART II. TRADE AND RELATED INFORMATION--Continued

(b) Are your firm's exports of CTL carbon steel plate subject to current investigations in any countries other than the United States that might result in tariff or non-tariff barriers to trade?

No Yes--List the products(s), country(ies), and type of investigation.

Product	Country	Type of investigation
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

II-13. **Other export markets.**--Identify export markets (other than the United States) that you have developed or where you have increased your sales of CTL carbon steel plate since 2003. Please identify and discuss below.

II-14. **Significance of suspension agreements and antidumping duty order.**--Describe the significance of the existing suspension agreements covering imports of CTL carbon steel plate from Russia, and Ukraine, and the antidumping duty order covering imports of CTL carbon steel plate from China in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the suspension agreements and antidumping duty order.

PART II. TRADE AND RELATED INFORMATION--Continued

II-15. **Anticipated changes if suspension agreements and/or antidumping duty order are revoked.**

-Would your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of CTL carbon steel plate in the future if the suspension agreements on CTL carbon steel plate from Russia, and Ukraine, and/or the antidumping duty order on CTL carbon steel plate from China were to be revoked?

No

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

PART II. TRADE AND RELATED INFORMATION--Continued

II-16a. **Trade data (China)**-- Report production capacity, production, shipments, and inventories of CTL carbon steel plate produced by your firm in China during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity (in short tons) and Value (in 1,000 dollars)						
Item	Calendar year					
	2003	2004	2005	2006	2007	2008
Average production capacity¹ (A)						
Beginning-of-period inventories (B)						
Production² (C)						
Home market shipments:						
Internal consumption/transfers <i>quantity (D)</i>						
Commercial shipments <i>quantity (F)</i>						
<i>value (G)</i>						
Export shipments:						
to the United States: ³						
<i>quantity (H)</i>						
<i>value (I)</i>						
to the European Union: ⁴						
<i>quantity (J)</i>						
<i>value (K)</i>						
to Asia: ⁵						
<i>quantity (L)</i>						
<i>value (M)</i>						
to all other markets: ⁶						
<i>quantity (N)</i>						
<i>value (O)</i>						
Total exports <i>quantity (O)</i>						
Total shipments <i>quantity (P)</i>						
End-of-period inventories (Q)						
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.</p> <hr/> <p>² Please estimate the percentage of total production of CTL carbon steel plate in China accounted for by your firm's production in 2008: _____ Percent</p> <p>³ Please estimate the percentage of total exports to the United States of CTL carbon steel plate in China accounted for by your firm's exports in 2008: _____ Percent</p> <p>⁴ Identify your principal <i>European Union</i> export markets: _____</p> <p>⁵ Identify your principal <i>Asian</i> export markets: _____</p> <p>⁶ Identify your principal <i>other</i> export markets: _____</p>						

PART II. TRADE AND RELATED INFORMATION--Continued

II-16b. **Trade data (China)**-- Report production capacity, production, shipments, and inventories of CTL carbon steel plate produced by your firm in China during the specified periods. (See definitions in the instruction booklet.)

THIS PAGE IS DUE ON OR BEFORE JULY 24, 2009.

CHINA

<i>Quantity (in short tons) and Value (in 1,000 dollars)</i>		
Item	January-June	
	2008	2009
Average production capacity ¹ (A)		
Beginning-of-period inventories (B)		
Production (C)		
Home market shipments:		
Internal consumption/transfers <i>quantity</i> (D)		
Commercial shipments <i>quantity</i> (F)		
<i>value</i> (G)		
Export shipments:		
to the United States: <i>quantity</i> (H)		
<i>value</i> (I)		
to the European Union: ³ <i>quantity</i> (J)		
<i>value</i> (K)		
to Asia: ⁴ <i>quantity</i> (L)		
<i>value</i> (M)		
to all other markets: ⁵ <i>quantity</i> (N)		
<i>value</i> (O)		
Total exports <i>quantity</i> (O)		
Total shipments <i>quantity</i> (P)		
End-of-period inventories (Q)		
¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. <hr/>		
² Identify your principal <i>European Union</i> export markets: _____ 		
³ Identify your principal <i>Asian</i> export markets: _____ 		
⁴ Identify your principal <i>other</i> export markets: _____ 		

PART II. TRADE AND RELATED INFORMATION--Continued

II-16c. **Trade data (Russia).**-- Report production capacity, production, shipments, and inventories of CTL carbon steel plate produced by your firm in Russia during the specified periods. (See definitions in the instruction booklet.)

RUSSIA

Quantity (in short tons) and Value (in 1,000 dollars)						
Item	Calendar year					
	2003	2004	2005	2006	2007	2008
Average production capacity¹ (A)						
Beginning-of-period inventories (B)						
Production² (C)						
Home market shipments:						
Internal consumption/transfers <i>quantity (D)</i>						
Commercial shipments <i>quantity (F)</i>						
<i>value (G)</i>						
Export shipments:						
to the United States: ³						
<i>quantity (H)</i>						
<i>value (I)</i>						
to the European Union: ⁴						
<i>quantity (J)</i>						
<i>value (K)</i>						
to Asia: ⁵						
<i>quantity (L)</i>						
<i>value (M)</i>						
to all other markets: ⁶						
<i>quantity (N)</i>						
<i>value (O)</i>						
Total exports <i>quantity (O)</i>						
Total shipments <i>quantity (P)</i>						
End-of-period inventories (Q)						
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.</p> <hr/> <p>² Please estimate the percentage of total production of CTL carbon steel plate in Russia accounted for by your firm's production in 2008: _____ Percent</p> <p>³ Please estimate the percentage of total exports to the United States of CTL carbon steel plate in Russia accounted for by your firm's exports in 2008: _____ Percent</p> <p>⁴ Identify your principal <i>European Union</i> export markets: _____</p> <p>⁵ Identify your principal <i>Asian</i> export markets: _____</p> <p>⁶ Identify your principal <i>other</i> export markets: _____.</p>						

PART II. TRADE AND RELATED INFORMATION--Continued

II-16d. **Trade data (Russia).**-- Report production capacity, production, shipments, and inventories of CTL carbon steel plate produced by your firm in Russia during the specified periods. (See definitions in the instruction booklet.)

THIS PAGE IS DUE ON OR BEFORE JULY 24, 2009.

RUSSIA

<i>Quantity (in short tons) and Value (in 1,000 dollars)</i>		
Item	January-June	
	2008	2009
Average production capacity ¹ (A)		
Beginning-of-period inventories (B)		
Production (C)		
Home market shipments:		
Internal consumption/transfers <i>quantity</i> (D)		
Commercial shipments <i>quantity</i> (E)		
<i>value</i> (F)		
Export shipments:		
to the United States: <i>quantity</i> (G)		
<i>value</i> (H)		
to the European Union: ³ <i>quantity</i> (I)		
<i>value</i> (J)		
to Asia: ⁴ <i>quantity</i> (K)		
<i>value</i> (L)		
to all other markets: ⁵ <i>quantity</i> (M)		
<i>value</i> (N)		
Total exports <i>quantity</i> (O)		
Total shipments <i>quantity</i> (P)		
End-of-period inventories (Q)		
¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. <hr/>		
² Identify your principal <i>European Union</i> export markets: _____ 		
³ Identify your principal <i>Asian</i> export markets: _____ 		
⁴ Identify your principal <i>other</i> export markets: _____ 		

PART II. TRADE AND RELATED INFORMATION--Continued

II-16e. **Trade data (UKRAINE)**-- Report production capacity, production, shipments, and inventories of CTL carbon steel plate produced by your firm in Ukraine during the specified periods. (See definitions in the instruction booklet.)

UKRAINE

Quantity (in short tons) and Value (in 1,000 dollars)						
Item	Calendar year					
	2003	2004	2005	2006	2007	2008
Average production capacity¹ (A)						
Beginning-of-period inventories (B)						
Production² (C)						
Home market shipments:						
Internal consumption/transfers <i>quantity (D)</i>						
Commercial shipments <i>quantity (E)</i>						
<i>value (F)</i>						
Export shipments:						
to the United States: ³ <i>quantity (G)</i>						
<i>value (H)</i>						
to the European Union: ⁴ <i>quantity (I)</i>						
<i>value (J)</i>						
to Asia: ⁵ <i>quantity (K)</i>						
<i>value (L)</i>						
to all other markets: ⁶ <i>quantity (M)</i>						
<i>value (N)</i>						
Total exports <i>quantity (O)</i>						
Total shipments <i>quantity (P)</i>						
End-of-period inventories (Q)						
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.</p> <hr/> <p>² Please estimate the percentage of total production of CTL carbon steel plate in Ukraine accounted for by your firm's production in 2008: _____ Percent</p> <p>³ Please estimate the percentage of total exports to the United States of CTL carbon steel plate in Ukraine accounted for by your firm's exports in 2008: _____ Percent</p> <p>⁴ Identify your principal <i>European Union</i> export markets: _____</p> <p>⁵ Identify your principal <i>Asian</i> export markets: _____</p> <p>⁶ Identify your principal <i>other</i> export markets: _____.</p>						

PART II. TRADE AND RELATED INFORMATION--Continued

II-16f. **Trade data (UKRAINE)**-- Report production capacity, production, shipments, and inventories of CTL carbon steel plate produced by your firm in Ukraine during the specified periods. (See definitions in the instruction booklet.)

THIS PAGE IS DUE ON OR BEFORE JULY 24, 2009.

UKRAINE

<i>Quantity (in short tons) and Value (in 1,000 dollars)</i>		
Item	January-June	
	2008	2009
Average production capacity ¹ (A)		
Beginning-of-period inventories (B)		
Production (C)		
Home market shipments:		
Internal consumption/transfers <i>quantity</i> (D)		
Commercial shipments <i>quantity</i> (E)		
<i>value</i> (F)		
Export shipments:		
to the United States: <i>quantity</i> (G)		
<i>value</i> (H)		
to the European Union: ³ <i>quantity</i> (I)		
<i>value</i> (J)		
to Asia: ⁴ <i>quantity</i> (K)		
<i>value</i> (L)		
to all other markets: ⁵ <i>quantity</i> (M)		
<i>value</i> (N)		
Total exports <i>quantity</i> (O)		
Total shipments <i>quantity</i> (P)		
End-of-period inventories (Q)		
¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. <hr/>		
² Identify your principal <i>European Union</i> export markets: _____ 		
³ Identify your principal <i>Asian</i> export markets: _____ 		
⁴ Identify your principal <i>other</i> export markets: _____ 		

PART II. TRADE AND RELATED INFORMATION--Continued

II-17. Reconciliation of trade data.—

- (a) The quantities reported in question II-16 should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation

$B + C - D - E - G - I - K - M = Q$ Do these data reconcile? Yes No--Please explain: _____

- (b) Further, the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line J of year 2003 should equal line B of year 2004). Do these data reconcile for each adjacent calendar year?

Yes. No--Please explain:

- II-18. Please report the relative share of your firm's 2008 total shipments for CTL plate in the specified thicknesses below. (See definitions in the instruction booklet).

(Quantity in percent)	
Plate thickness	2008
≤1.00"	
>1.00" but ≤ 3.00"	
> 3.00"	
Total	100%

- II-19. Please report the share of your firm's 2008 total shipments (home market; U.S. market; and other export markets) for the CTL products identified below. (See definitions in instruction booklet).

Item	Share of total 2008 shipments		
	Home	US	Other exports
Hot-rolled wide flat bar			
Carbon structural steel plate			
All other cut-to-length plate			
Total	100%	100%	100%

PART II. TRADE AND RELATED INFORMATION--Continued

II-20a. Does your firm manufacture/export **CTL micro-alloy steel plate** produced by your firm in China, Russia, or Ukraine?

No. Yes--Please report total shipments since 2003.

<i>(Quantity in short tons, Value in 1,000 U.S. dollars)</i>						
CTL micro-alloy steel plate	2003	2004	2005	2006	2007	2008
<i>Quantity</i>						
<i>Value</i>						

II-20b. **THE FOLLOWING TABLE IS DUE ON OR BEFORE JULY 24, 2009.**

<i>(Quantity in short tons, Value, in 1,000 U.S. dollars)</i>		
CTL micro-alloy steel plate	January-June 2008	January-June 2009
<i>Quantity</i>		
<i>Value</i>		

II-21a. Does your firm manufacture/export **X-70 CTL plate** produced by your firm in China, Russia, or Ukraine?

No. Yes--Please report total shipments since 2003.

<i>(Quantity in short tons, Value in 1,000 U.S. dollars)</i>						
X-70 CTL plate	2003	2004	2005	2006	2007	2008
<i>Quantity</i>						
<i>Value</i>						

II-21b. **THE FOLLOWING TABLE IS DUE ON OR BEFORE JULY 24, 2009.**

<i>(Quantity in short tons, Value, in 1,000 U.S. dollars)</i>		
X-70 CTL plate	January-June 2008	January-June 2009
<i>Quantity</i>		
<i>Value</i>		

PART III.—MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Ioana Mic, Economist (202-205-3196, ioana.mic@usitc.gov).

III-1. **Contact information (Market).**--Who should be contacted regarding the requested market factors information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

III-2. **Contract versus spot.**--Approximately what share of your firm’s sales of CTL carbon steel plate to U.S. customers in 2008 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long-term contracts	_____
Short-term contracts	_____
Spot sales	_____

III-3. **Long-term contract provisions.**--If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? Yes No
- (c) Does the contract fix quantity, price, or both? Quantity Price Both
- (d) Does the contract have a meet or release provision? Yes No

III-4. **Short-term contract provisions.**--If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? Yes No
- (c) Does the contract fix quantity, price, or both? Quantity Price Both
- (d) Does the contract have a meet or release provision? Yes No

PART III. MARKET FACTORS--Continued

III-5. **Lead times.**--What is the average lead time between a customer's order and the date of delivery for your firm's sales of CTL carbon steel plate?

<u>Source</u>	<u>Share of sales in 2008</u>	<u>Lead time</u>
From inventory	_____	_____
Produced to order	_____	_____
Total	100 %	

III-6. **Raw materials.**--To what extent have changes in the prices of raw materials affected your firm's selling prices for CTL carbon steel plate since 2003? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-7. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of China-produced, Russia-produced, or Ukraine-produced CTL carbon steel plate in the U.S. market since 2003?

No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

PART III. MARKET FACTORS--Continued

III-8. Has your firm refused, declined, or been unable to supply CTL plate since January 1, 2003? (Examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, unable to meet timely shipment commitments, etc.)

- No Yes-- Please note and document the time period(s) (i.e., month and year), the customer involved; and the amount and type of product involved.

III-9. **Availability of SUBJECT import supply.--**

(a) Do you anticipate any changes in terms of the availability of China-produced, Russia-produced, and/or Ukraine-produced CTL carbon steel plate in the U.S. market in the future?

- Increase No change Decrease

(b) If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-10. **Product shifting.--**Describe how easily your firm can shift its sales of CTL carbon steel plate between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting CTL carbon steel plate between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART III. MARKET FACTORS--Continued

III-11. **Product changes.**--Is the product range, product mix, or marketing (including sales over the internet) of CTL carbon steel plate in your home market significantly different from the product range, product mix, or marketing of CTL carbon steel plate for export to the United States or to third-country markets? Have there been any significant changes in the product range, product mix, or marketing of CTL carbon steel plate in your home market, for export to the United States, or for export to third-country markets since 2003?

- No Yes--Please describe and quantify if possible.

III-12. **Anticipated product changes.**--Please discuss any anticipated changes in terms of the product range, product mix, or marketing (including sales over the internet) of CTL carbon steel plate in your home market, for export to the United States, or for export to third-country markets in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART III. MARKET FACTORS--Continued

III-13. **Substitutes.**--Please list in order of importance any products that may be substituted for CTL carbon steel plate. For each possible substitute product, please give examples of applications and end uses for which they are substitutes and indicate whether changes in the price of the substitute affect the price for CTL carbon steel plate, and to what degree, and the length of any time lag of such an effect.

Substitute	Description	Have changes in the prices of this substitute affected the price for CTL carbon steel plate?
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
5.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>

III-14. **Changes in substitutes.**--Have there been any changes in the number or types of products that can be substituted for CTL carbon steel plate since 2003?

No Yes--Please explain.

PART III. MARKET FACTORS--Continued

III-15. **Anticipated changes in substitutes.**--Do you anticipate any changes in terms of the substitutability of other products for CTL carbon steel plate in the future?

- No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-16. **Interchangeability.**--Is the CTL carbon steel plate produced by your firm and sold in its home market interchangeable (*i.e.*, can be used in the same applications) with your firm's CTL carbon steel plate sold to the United States and/or to third-country markets?

- Yes No--Identify the market(s) and any differences in the products.

III-17. **End uses.**--Describe the end uses of the CTL carbon steel plate that you manufacture and sell to your home market. If these end uses differ from those of the CTL carbon steel plate you sell to the U.S. market or to third-country markets, explain.

III-18. **Changes in end uses.**--Have there been any changes in the end uses of CTL carbon steel plate since 2003?

- No Yes--Please describe.

PART III. MARKET FACTORS--Continued

III-19. **Anticipated changes in end uses.**--Do you anticipate any changes in terms of the end uses of CTL carbon steel plate in the future?

- No
- Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-20. **Demand trends.**--How has the demand for CTL carbon steel plate changed since January 1, 2003? What principal factors affect changes in demand?

	<u>Increased</u>	<u>No change</u>	<u>Decreased</u>	<u>Fluctuated</u>
Demand in:				
Your home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-21a. **Anticipated demand trends.**-- How do you anticipate demand will change for CTL carbon steel plate in the future?

	<u>Increased</u>	<u>No change</u>	<u>Decreased</u>	<u>Fluctuated</u>
Demand in:				
Your home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-21b. If you have indicated that you anticipate future demand for CTL plate will change, please provide the factors that will be responsible for such change, and specify the time period involved.

PART III. MARKET FACTORS--Continued

III-22. **Price differences.**--Please compare market prices of CTL carbon steel plate in your home market, the United States, and third-country markets, if known. Provide specific information as to time periods and regions for any price comparisons.

III-23. **Description of home market.**--Describe briefly your home market for CTL carbon steel plate, including the number of, and competition between, producers.

III-24. **Import competition.**--Do you face competition from imports of CTL carbon steel plate in your home market?

No Yes--Please identify the country sources of any imports of CTL carbon steel plate into your home market.

III-25. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss CTL carbon steel plate supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Russia, and Ukraine, and (3) the world as a whole. Of particular interest is such data from 2003 to the present and forecasts for the future.