

U.S. PRODUCERS' QUESTIONNAIRE

**CIRCULAR WELDED CARBON QUALITY STEEL LINE PIPE
FROM CHINA AND KOREA**

This questionnaire must be received by the Commission by no later than October 9, 2008

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping duty investigations concerning circular welded carbon quality steel line pipe ("line pipe") from China and Korea (Inv. Nos. 701-TA-455 and 731-TA-1149-1150 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm produced line pipe (as defined in the instruction booklet) at any time since January 1, 2005?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Petition support.**--Do you support or oppose the petition?

- | | | | |
|----------------------------------|---------------------------------|---|------------------------|
| <input type="checkbox"/> Support | <input type="checkbox"/> Oppose | <input type="checkbox"/> Take no position | 701-TA-455 – CVD China |
| <input type="checkbox"/> Support | <input type="checkbox"/> Oppose | <input type="checkbox"/> Take no position | 731-TA-1149 – AD China |
| <input type="checkbox"/> Support | <input type="checkbox"/> Oppose | <input type="checkbox"/> Take no position | 731-TA-1150 – AD Korea |

Please provide any additional comments relating to your firm's positions on the petition below.

PART I.--GENERAL INFORMATION--Continued

I-4. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing line pipe from China or Korea into the United States or which are engaged in exporting line pipe from China or Korea to the United States?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, which are engaged in the production of line pipe?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Mary Messer (202-205-3193, mary.messer@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information (Trade).**--Who should be contacted regarding the requested trade and related information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of line pipe since January 1, 2005.

<i>(check as many as appropriate)</i>	<i>(please describe)¹</i>
<input type="checkbox"/> plant openings	_____ _____
<input type="checkbox"/> plant closings.....	_____ _____
<input type="checkbox"/> relocations	_____ _____
<input type="checkbox"/> expansions	_____ _____
<input type="checkbox"/> acquisitions.....	_____ _____
<input type="checkbox"/> consolidations.....	_____ _____
<input type="checkbox"/> prolonged shutdowns or production curtailments	_____ _____
<input type="checkbox"/> other.....	_____ _____

¹ Please supply details as to the time, nature, and significance of any such changes, and provide underlying assumptions, together with relevant portions of business plans, public corporate filings, or other internal documentation that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. **Shared machinery/equipment.**--Does your firm produce other products on the same equipment and machinery used in the production of line pipe?

No Yes--List the following information.

Basis for allocation of capacity data (e.g., production volume): _____

Item	Calendar year			January-September	
	2005	2006	2007	2007	2008
	Quantity (short tons)				
Capacity (all products) ¹					
Production of.-- Subject line pipe products					
Standard/structural pipe ²					
Large diameter line pipe ³					
OCTG					
Other ⁴					
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary). The method for calculating capacity should be consistent for each of the five time periods. If not, please explain on additional pages any differentiation between reporting periods.</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>² Welded standard/structural pipe 16 inches or less in outside diameter.</p> <p>³ Welded line pipe great than 16 inches in outside diameter.</p> <p>⁴ Please describe: _____.</p>					

II-4. **Production constraints.**--Please describe the constraint(s) that set the limit(s) on your production capacity and your ability to shift production capacity between products.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. **Shared employment.**--Does your firm produce other products using the same production and related workers employed to produce line pipe?

No Yes--List the following information.

Basis for allocation of capacity data (e.g., production volume): _____

Products produced using the same workers and total production in 2007 (*quantity*):

<u>Product</u>	<u>Percent</u>
<u>Line pipe</u> _____	_____
<u>Standard/structural pipe</u> _____	_____
<u>Large diameter line pipe</u> _____	_____
<u>OCTG</u> _____	_____
<u>Other.--</u>	
_____	_____
_____	_____
_____	_____
_____	_____

II-6. **Tolling.**--Since January 1, 2005, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of line pipe?

No Yes--Name firm(s): _____.

II-7. **FTZs.**--Does your firm produce line pipe in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____.

II-8. **Importer.**--Since January 1, 2005, has your firm imported line pipe?

No Yes--**COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE**

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. **Trade data.**--Report your firm's production capacity, production, shipments, inventories, and employment related to the production of line pipe in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-September	
	2005	2006	2007	2007	2008
Average production capacity ¹ (quantity) (A)					
Beginning-of-period inventories (quantity) (B)					
Production (quantity) (C)					
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption:					
Quantity (F)					
Value ² (G)					
Transfers to related firms:					
Quantity (H)					
Value ² (I)					
Export shipments: ³					
Quantity (J)					
Value (K)					
End-of-period inventories ⁴ (quantity) (L)					
Channels of distribution:					
U.S. shipments to distributors (quantity) (M)					
U.S. shipments to end users (quantity) (N)					
Employment data:					
Average number of PRWs (number) (O)					
Hours worked by PRWs (1,000 hours) (P)					
Wages paid to PRWs (value) (Q)					
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary). The method for calculating capacity should be consistent for each of the five time periods. If not, please explain on additional pages any differentiation between reporting periods.</p>					
<p>² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the five time periods below:</p>					
<p>³ Identify your principal export markets: _____.</p>					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. **Reconciliation of trade data.**--Please note that the quantities reported in question II-9 should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation

$B + C - D - F - H - J = L$

Do these data reconcile? Yes No--Please explain _____.

$D + F + H = M + N$

Do these data reconcile? Yes No--Please explain _____.

II-11. **Transfers.**--If you reported transfers to related firms in question II-9, please indicate the nature of the relationship between your firm and the related firms (*e.g.*, joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-12. **Sales of certain multiple-stenciled "standard" line pipe.**--Please report your firm's U.S. shipments of multiple-stenciled "standard" line pipe (such as ASTM A-53 and API-5L-certified pipe) during the specified periods with one or more of the following characteristics: (i) is 32 feet in length or less; (ii) is less than 2.0 inches (50 mm) in outside diameter; (iii) has a galvanized and/or painted surface finish; or (iv) has a threaded and/or coupled end finish. *Note.*--*These shipments should be included in the data reported in response to question II-9.*

(Quantity in short tons, value in \$1,000)					
Item	Calendar year			January-September	
	2005	2006	2007	2007	2008
Quantity					
Value					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13a. **Profile of line pipe shipments by certification, end finish, and surface finish.**--Please report the share (in percent) of your firm's total 2007 U.S. shipments based on quantity that was sold as indicated below.

Item	Share of U.S. shipments in 2007 <i>(in percent)</i>
By certification:	
Stenciled to meet only API specifications	
Stenciled to meet both API & ASTM specifications	
Not stenciled to any specification	
Other (describe: _____)	
Total, by certification	100.0 percent
By end finish:	
Plain end / square cut	
Beveled	
Threaded or threaded and coupled	
Other (describe: _____)	
Total, by end finish	100.0 percent
By surface finish:	
Bare	
Lacquered	
Other (describe: _____)	
Total, by surface finish	100.0 percent
<small>Note.--Each three break outs above should be calculated from all reported U.S. shipments in 2007 (lines D, F, and H) from question II-9. The shares reported should sum to 100 percent within a given break out.</small>	

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13b. **Profile of line pipe shipments by size and grade.**—Please report your firm's U.S. shipments of line pipe by size and grade during the specified periods in the table below. The total shipment quantities reported for each year and the interim periods should reconcile with the total shipment quantities reported in question II-9.

(Quantity in short tons)					
Item: Nominal Size Ranges	Calendar year			January-September	
	2005	2006	2007	2007	2008
Grades A to X56					
<=2.0" O.D.					
>2.0" O.D. <=8.625" O.D.					
>8.625" O.D. <=12.75" O.D.					
>12.75" O.D. <=16.0" O.D.					
Total, Grades A to X56					
Grades X60 and above					
<=2.0" O.D.					
>2.0" O.D. <=8.625" O.D.					
>8.625" O.D. <=12.75" O.D.					
>12.75" O.D. <=16.0" O.D.					
Total, Grades X60 and above					
Other (specify:)					
<=2.0" O.D.					
>2.0" O.D. <=8.625" O.D.					
>8.625" O.D. <=12.75" O.D.					
>12.75" O.D. <=16.0" O.D.					
Total, Other					
Total					
<=2.0" O.D.					
>2.0" O.D. <=8.625" O.D.					
>8.625" O.D. <=12.75" O.D.					
>12.75" O.D. <=16.0" O.D.					
Total					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13c. **Profile of line pipe shipments by length.**—Please report your firm's U.S. shipments of line pipe by length during the specified periods in the table below. The total shipment quantities reported for each year and the interim periods should reconcile with the total shipment quantities reported in question II-9.

(Quantity in short tons)					
Item: Lengths	Calendar year			January-September	
	2005	2006	2007	2007	2008
Single random lengths (approx. 20 feet)					
Double random lengths (approx. 40 feet)					
Triple random lengths (approx. 60 feet)					
Quadruple random lengths (approx. 80 feet)					
Other lengths (specify: _____)					
Total					

II-14. **Purchases of line pipe.**--Other than direct imports, has your firm otherwise purchased line pipe since January 1, 2005? (See definitions in the instruction booklet.)

- No Yes--Report such purchases below for the specified periods.¹

(Quantity in short tons, value in \$1,000)					
Item	Calendar year			January-September	
	2005	2006	2007	2007	2008
PURCHASES FROM U.S. IMPORTERS ² OF LINE PIPE FROM-- <u>China:</u> Quantity					
Value					
<u>Korea:</u> Quantity					
Value					
<u>All other countries:</u> Quantity					
Value					
PURCHASES FROM DOMESTIC PRODUCERS: ² Quantity					
Value					
PURCHASES FROM OTHER SOURCES: ² Quantity					
Value					

¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate.

² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier.

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Mary Klir (202-205-3247, mary.klir@usitc.gov).

III-1. **Contact information (Financials).**--Who should be contacted regarding the requested financial information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

III-2. **Accounting system.**--Briefly describe your financial accounting system.

A. When does your fiscal year end (month and day)? _____
 If your fiscal year changed during the period examined, explain below:

B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include line pipe:

2. Does your firm prepare profit/loss statements for line pipe:
 Yes No

3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.
 Audited, unaudited, annual reports, 10Ks, 10 Qs,
 Monthly, quarterly, semi-annually, annually

4. Accounting basis: GAAP, cash, tax, or other comprehensive (specify) _____

Note: The Commission may request that your company submit copies of its financial statements, including internal profit-and-loss statements for the division or product group that includes line pipe, as well as those statements and worksheets used to compile data for your firm's questionnaire response.

III-3. **Cost accounting system.**--Briefly describe your cost accounting system (e.g., standard cost, job order cost, etc.).

III-4. **Acquisitions.**--Since January 1, 2005, has your firm acquired another line pipe company or the line pipe producing assets of another company?

No Yes—Please supply the following information: (1) a copy of the business plan/analysis that supported the acquisition, (2) internal documentation subsequent to the acquisition that details the results of the acquisition, and (3) supply separate financial results for the acquired facilities in question III-13.

PART III.--FINANCIAL INFORMATION--Continued

III-5. **Allocation basis.**--Briefly describe your allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.

III-6. **Product mix.**--Please list the products you produced in the facilities in which you produced line pipe, and provide the share of net sales accounted for by these products in your most recent fiscal year:

<u>Product</u>	<u>Percent</u>
<u>Line pipe</u>	_____
<u>Standard/structural pipe</u>	_____
<u>Large diameter line pipe</u>	_____
<u>OCTG</u>	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

III-7. **Inputs from related firm.**--Does your firm receive inputs (raw materials, labor, energy, or any other services) used in the production of line pipe from any related firm?

Yes—Continue to question III-8 below. No--Continue to question III-11 below.

III-8. **Inputs.**--In the space provided below, identify the inputs related to the production of line pipe that your firm receives from related parties whose financial statements are consolidated with the financial statements of your firm.

<u>Input</u>	<u>Related party</u>
_____	_____
_____	_____
_____	_____

PART III.--FINANCIAL INFORMATION--Continued

III-9. **Consolidated financials.**--With respect to the related companies identified in response to question III-8 above, are their financial statements consolidated with your firm's financial statements? (In other words, are profits or losses arising from intercompany transactions eliminated?)

Yes--Continue to question III-10 below. No--Continue to question III-11 below.

III-10. **Inputs from related firms at cost.**--All intercompany profit on inputs purchased or otherwise transferred in from related parties that is eliminated pursuant to formal financial statement consolidation should also be eliminated from the costs reported to the Commission in questions III-12 and III-13 (i.e., costs reported in questions III-12 or III-13, to the extent that they reflect inputs purchased from related parties, should only reflect the related party's cost and not include an associated profit component). Reasonable methods for determining and eliminating the associated profit on inputs purchased from related parties are acceptable.

Has your firm complied with the Commission's instructions regarding costs associated with inputs purchased from related parties?

Yes No--Please contact Mary Klir (202-205-3247, mary.klir@usitc.gov).

III-11. **Nonrecurring charges.**--For each annual and interim period for which financial results are reported in questions III-12 or III-13, please indicate in the schedule below the specific nonrecurring charges, the particular expense/cost line items from questions III-12 or III-13 where the associated charges are included, a brief description of the charges, and the associated values (*in \$1,000*). Nonrecurring charges would include, but are not limited to, items such as asset write-offs and accelerated depreciation due to restructuring of the company's line pipe operations.

Item	Fiscal years ended--			January-September	
	_____	_____	_____	<u>2007</u>	<u>2008</u>
Non-recurring charges: (In this column please provide a brief description of each nonrecurring charge and indicate the particular expense/cost line items where the associated charges are included in questions III-12 and III-13.)					
1.					
2.					
3.					
4.					
5.					
6.					
7.					

PART III.--FINANCIAL INFORMATION--Continued

III-12. **Operations on line pipe establishments which were owned prior to January 1, 2005.**--Report the revenue and related cost information requested below on the line pipe operations of your U.S. establishment(s) which were owned prior to January 1, 2005.¹ Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost.² Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the indicated partial year periods. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact Mary Klir (202-205-3247) before completing this section of the questionnaire.

Quantity (in short tons) and value (in \$1,000)					
Item	Fiscal year ending			January-September	
	_____	_____	_____	2007	2008
Net sales quantities: ³					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales quantities					
Net sales values: ³					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values					
Cost of goods sold (COGS): ⁴					
Raw materials					
Direct labor					
Other factory costs					
Total COGS					
Gross profit or (loss)					
Selling, general, and administrative (SG&A) expenses:					
Selling expenses					
General and administrative expenses					
Total SG&A expenses					
Operating income (loss)					
Other income and expenses:					
Interest expense					
All other expense items					
All other income items					
All other income or expenses, net					
Net income or (loss) before income taxes					
Depreciation/amortization included above					

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.
² Please list the expense categories and amounts of any profits on internal inputs or inputs from related firms that are reflected on your books but which are eliminated from the costs reported below.
³ Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.
⁴ COGS should include costs associated with internal consumption and transfers to related firms.

PART III.--FINANCIAL INFORMATION--Continued

III-13. **Operations on line pipe establishments acquired on or after January 1, 2005.**--Report the revenue and related cost information requested below on the line pipe operations of your U.S. establishment(s) acquired on or after January 1, 2005.¹ Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost.² Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the indicated partial year periods. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact Mary Klir (202-205-3247) before completing this section of the questionnaire.

Quantity (in short tons) and value (in \$1,000)					
Item	Fiscal year ending			January-September	
	_____	_____	_____	2007	2008
Net sales quantities: ³					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales quantities					
Net sales values: ³					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values					
Cost of goods sold (COGS): ⁴					
Raw materials					
Direct labor					
Other factory costs					
Total COGS					
Gross profit or (loss)					
Selling, general, and administrative (SG&A) expenses:					
Selling expenses					
General and administrative expenses					
Total SG&A expenses					
Operating income (loss)					
Other income and expenses:					
Interest expense					
All other expense items					
All other income items					
All other income or expenses, net					
Net income or (loss) before income taxes					
Depreciation/amortization included above					

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.
² Please list the expense categories and amounts of any profits on internal inputs or inputs from related firms that are reflected on your books but which are eliminated from the costs reported below.
³ Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.
⁴ COGS should include costs associated with internal consumption and transfers to related firms.

PART III.--FINANCIAL INFORMATION--Continued

III-14. **Asset values.**--Report separately the total assets associated with the production, warehousing, and sale of line pipe in (1) your establishments owned before January 1, 2005, and (2) your establishments acquired on or after January 1, 2005. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the previous question. Your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your three most recently completed fiscal years in chronological order from left to right.

Item	Value (in \$1,000)		
	Fiscal years ended--		
	_____	_____	_____
Assets associated with the production, warehousing, and sale of line pipe:			
IN ESTABLISHMENTS WHICH WERE OWNED BEFORE JANUARY 1, 2005:			
1. Current assets (including cash and equivalents, accounts receivable, inventories, and other current assets)			
2. Property, plant, and equipment			
A. Original cost of property, plant, and equipment			
B. Less: Accumulated depreciation			
C. Equals: Book value of property, plant, and equipment			
3. Other non-current (describe: _____)			
4. Total assets (lines 1, 2.C., and 3)			
IN ESTABLISHMENTS WHICH WERE ACQUIRED ON OR AFTER JANUARY 1, 2005:			
1. Current assets (including cash and equivalents, accounts receivable, inventories, and other current assets)			
2. Property, plant, and equipment			
A. Original cost of property, plant, and equipment			
B. Less: Accumulated depreciation			
C. Equals: Book value of property, plant, and equipment			
3. Other non-current (describe: _____)			
4. Total assets (lines 1, 2.C., and 3)			

PART III.--FINANCIAL INFORMATION--Continued

III-15. **Capital expenditures and research and development expenditures.**--Report separately your firm's capital expenditures and research and development expenditures on line pipe in (1) your establishments owned before January 1, 2005, and (2) your establishments acquired on or after January 1, 2005. Provide data for your three most recently completed fiscal years in chronological order from left to right and for the indicated partial year periods.

Item	Value (in \$1,000)				
	Fiscal years ended--			January-September	
	_____	_____	_____	2007	2008
For establishments owned prior to January 1, 2005:					
Capital expenditures					
Research and development expenditures					
For establishments acquired on or after January 1, 2005:					
Capital expenditures					
Research and development expenditures					

III-16. **Effects of imports.**--Since January 1, 2005, has your firm experienced any actual negative effects on its return on investment or its growth, investment, ability to raise capital, existing development and production efforts (including efforts to develop a derivative or more advanced version of the product), or the scale of capital investments as a result of imports of line pipe from China or Korea?

- No Yes--My firm has experienced actual negative effects as follows:
- Cancellation, postponement, or rejection of expansion projects
 - Denial or rejection of investment proposal
 - Reduction in the size of capital investments
 - Rejection of bank loans
 - Lowering of credit rating
 - Problem related to the issue of stocks or bonds
 - Other (specify) _____

III-17. **Anticipated impact of imports.**--Does your firm anticipate any negative impact of imports of line pipe from China or Korea?

PART IV.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Joshua Levy (202-205-3236, joshua.levy@usitc.gov)

IV-1. **Contact information (Price)**--Who should be contacted regarding the requested pricing and related information?

Company contact:

() _____

Phone number

E-mail address

PRICE DATA

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products during January 2005-September 2008.

Product 1-- API 5L Grades B/X42 welded pipe, 4-inch nominal size (4.5 inch outside diameter), plain end, with a wall thickness of 0.237 inch.

Product 2-- API 5L Grades B/X42 welded pipe, 6-inch nominal size (6.625 inch outside diameter), plain end, with a wall thickness of 0.280 inch.

Product 3-- API 5L Grades B/X42 welded pipe, 8-inch nominal size (8 5/8 inch outside diameter), plain end, with a wall thickness of 0.322 inch.

Product 4-- API 5L Grades B/X42 welded pipe, 12-inch nominal size (12.75 inch outside diameter), plain end, with a wall thickness of 0.375 inch.

Note--Total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (*i.e.*, should be net of all deductions for discounts or rebates). See instruction booklet.

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-2. **Price data.**--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Quantity (in short tons) and value (in dollars)				
Period	Product 1		Product 2	
	Quantity	Value	Quantity	Value
2005:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2006:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2007:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2008:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Period	Product 3		Product 4	
	Quantity	Value	Quantity	Value
2005:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2006:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2007:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2008:				
Jan-Mar				
Apr-Jun				
Jul-Sep				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section IV.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____ Product 2: _____
 Product 3: _____ Product 4: _____

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-3. **Price setting.**--How does your firm determine the prices that it charges for sales of line pipe (*check all that apply*)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

- Transaction by transaction
 Contracts
 Set price lists
 Other--Please describe: _____

IV-4. **Discount policy.**--Please describe your firm's discount policy (*check all that apply*).

- Quantity discounts
 Annual total volume discounts
 No discount policy
 Other--Please describe: _____

IV-5. **Pricing terms for line pipe.**--

- (a) What are your firm's typical sales terms for its U.S.-produced line pipe (e.g., 2/10 net 30 days)? _____.
- (b) On what basis are your prices of its U.S.-produced line pipe usually quoted? (check one)
 F.o.b.--Please specify point: _____
 Delivered

IV-6. **Contract versus spot.**--Approximately what share of your firm's sales of its U.S.-produced line pipe in 2007 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long term contracts	
Short term contracts	
Spot sales	
Total	100 %

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-7. **Long-term contract provisions.**--If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? Yes No
- (c) Does the contract fix quantity, price, or both? Quantity Price Both
- (d) Does the contract have a meet or release provision? Yes No

IV-8. **Short-term contract provisions.**--If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? Yes No
- (c) Does the contract fix quantity, price, or both? Quantity Price Both
- (d) Does the contract have a meet or release provision? Yes Not

IV-9. **Lead times.**--What is the average lead time between a customer's order and the date of delivery for your firm's sales of your firm's U.S.-produced imported line pipe?

Source	Share of sales 2007	Lead time
From inventory	percent	days
Produced to order	percent	days
Total	100 percent	days

IV-10. **Shipping information.**--

- (a) What is the approximate percentage of the total delivered cost of line pipe that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your customers' locations? (check one)
 Your firm or purchaser
- (c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-11. **Geographical shipments.**-- Based on the quantity of your firm's U.S. shipments in 2007 as reported in response to question II-9 above, please indicate the percentage share for which each of the following geographic markets account.

Geographic area	Share of U.S. shipments in 2007 (in percent)
Northeast. --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
Midwest. --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast. --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest. --AR, LA, OK, and TX.	
Mountains. --AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast. --CA, OR, and WA.	
Other. --All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	
Total	100.0 percent
Note.--These shares should be calculated from all reported U.S. shipments in 2007 (lines D, F, and H) from question II-9.	

IV-12. **End uses.**--Describe the end uses of the line pipe that you manufacture. For each end-use product, what percentage of the total cost is accounted for by line pipe?

<u>Type of pipe</u>	<u>End use(s)</u>	<u>Share of total cost of end use(s) product accounted for by pipe (percent)</u>
Single-certified line pipe	_____	_____
	_____	_____
Multiple-certified line pipe	_____	_____
	_____	_____

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-13. **Substitutes.**--Please list in order of importance any products that may be substituted for line pipe. For each possible substitute product, please give examples of applications and end uses for which they are substitutes (including whether the substitute applies specifically to a type of line pipe) and indicate whether changes in the price of the substitute affect the price for line pipe, and to what degree, the length of any time lag of such an effect.

(a) Substitutes for **single-certified line pipe**:

Substitute(s) for single-certified line pipe:	Description / end use	Have changes in the prices of this substitute affected the price for single-certified line pipe?
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. _____ _____
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. _____ _____
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. _____ _____

(b) Substitutes for **multiple-certified line pipe**:

Substitute(s) for multiple-certified line pipe:	Description / end use	Have changes in the prices of this substitute affected the price for multiple-certified line pipe?
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. _____ _____
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. _____ _____
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. _____ _____

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-14. **Demand trends.**--

(a) How has the demand within the United States for line pipe changed since January 1, 2005? What principal factors affect changes in demand?

- Increased No Change Decreased Fluctuated

(b) How has the demand outside the United States (if known) for line pipe changed since January 1, 2005? What principal factors affect changes in demand?

- Increased No Change Decreased Fluctuated

IV-15. **Marketing changes.**--Have there been any significant changes in the product range or marketing of line pipe since January 1, 2005?

- No Yes-- Please describe.

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-17. **Differences other than price.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between line pipe produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair.¹

Country-pair	China	Korea	Brazil	Mexico	Japan	Taiwan	Other countries
United States							
China							
Korea							

¹ For any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of line pipe, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-18. **Major customers.**--Please identify below the names and addresses of your firm's 10 largest customers for line pipe since 2005. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of line pipe that each of these customers accounted for in 2007.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2007 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-20. COMPETITION FROM IMPORTS--LOST SALES.-- PLEASE DO NOT RE-SUBMIT ALLEGATIONS PROVIDED IN THE PRELIMINARY PHASE OF THIS INVESTIGATION.

Since January 1, 2005: Did your firm lose sales of line pipe to imports of these products from China or Korea?

No Yes

If yes, please furnish as much of the following information as possible for each affected transaction. Document such allegations of lost sales whenever possible (documentation could include copies of invoices, sales reports, or letters from customers). Please note that the Commission may contact the firms named to verify the allegations reported.

- Customer name, contact person, phone and fax numbers
- Specific product(s) involved
- Date of your price quotation
- Quantity involved
- Your rejected price quotation (total delivered value)
- The country of origin of the competing imported product
- The accepted price quotation of the imported product (total delivered value)

Customer name, contact person, phone and fax numbers	Product	Date of quote	Quantity (short tons)	Rejected U.S. price (total value-- dollars)	Country of origin	Competing import price (total value— dollars)