

U.S. PURCHASERS' QUESTIONNAIRE
CIRCULAR WELDED CARBON-QUALITY STEEL PIPE FROM CHINA

This questionnaire must be received by the Commission by no later than March 14, 2008

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty/antidumping investigations concerning circular welded pipe from China Inv. No. 701-TA-447 and 731-TA-1116 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Craig Thomsen (202-205-3226; e-mail: craig.thomsen@usitc.gov).

Name of firm _____	
Address _____	
City _____	State _____ Zip Code _____
World Wide Web address _____	
Has your firm purchased (including its direct imports) circular welded carbon-quality pipe (circular welded pipe) (as defined in the instruction booklet) from any source (domestic or foreign) at any time since January 1, 2005?	
<input type="checkbox"/> NO	(Sign the certification below and promptly return only this page of the questionnaire to the Commission.)
<input type="checkbox"/> YES	(Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above.)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official	Title of Authorized Official	Date
Signature	Phone: ()	E-mail address
	Fax ()	

PART I. --GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 5 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing circular welded pipe from China into the United States or which are engaged in exporting circular welded pipe from China to the United States?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of circular welded pipe?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

Unless otherwise instructed, please answer all questions in this questionnaire based on your firm's total U.S. purchases of circular welded pipe during 2005-2007. If your responses differ by product specifications of the circular welded pipe that you purchased, please attach a separate response. **Please respond fully to the questions and attach additional pages of discussion as needed; identify attached responses with the question number.**

PART II.--PURCHASES--Continued

II-1. Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of circular welded pipe. Report based on delivery date, not order date.

Quantity (in short tons) and value (in U.S. dollars)			
Item	2005	2006	2007
PURCHASES DIRECTLY FROM U.S. PRODUCERS AND IMPORTERS			
U.S.-PRODUCED CIRCULAR WELDED PIPE:			
<i>Quantity</i>			
<i>Value</i>			
IMPORTED CIRCULAR WELDED PIPE FROM CHINA:			
<i>Quantity</i>			
<i>Value</i>			
IMPORTED CIRCULAR WELDED PIPE FROM ALL OTHER COUNTRIES:¹			
<i>Quantity</i>			
<i>Value</i>			
¹ Please identify these countries: _____			
PURCHASES FROM OTHER U.S. SOURCES			
U.S.-PRODUCED CIRCULAR WELDED PIPE:			
<i>Quantity</i>			
<i>Value</i>			
IMPORTED CIRCULAR WELDED PIPE FROM CHINA:			
<i>Quantity</i>			
<i>Value</i>			
IMPORTED CIRCULAR WELDED PIPE FROM ALL OTHER COUNTRIES:¹			
<i>Quantity</i>			
<i>Value</i>			
¹ Please identify these countries: _____			

PART II.--PURCHASES--Continued

II-2. a) Report/estimate, as indicated below, end-of-period inventory quantities of your firm's total U.S. purchases of U.S.-produced circular welded pipe and its U.S. purchases of foreign-produced circular welded pipe (DO NOT REPORT INVENTORIES OF YOUR FIRM'S DIRECT IMPORTS).

Quantity (<i>in short tons</i>)			
Item	2005	2006	2007
U.S.-PRODUCED CIRCULAR WELDED PIPE:			
<i>Quantity</i>			
IMPORTED CIRCULAR WELDED PIPE FROM CHINA:			
<i>Quantity</i>			
IMPORTED CIRCULAR WELDED PIPE FROM ALL OTHER COUNTRIES:¹			
<i>Quantity</i>			
¹ Please identify these countries: _____			

b) Please explain the reasons for any changes in your firm's U.S. inventories of the circular welded pipe produced in the United States, imported from China, and/or imported from other countries, during 2005-07.

U.S.-produced: _____

Imported from China: _____

Imported from other countries: _____

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. Which of the following best describes your firm as a purchaser of circular welded pipes during 2005-07 (check all purchaser types that apply to your firm)? Indicate one or more of the general type(s) of circular welded pipe--standard pipes, structural pipes, and/or other pipes--that you purchase and, if known, the principal specific use(s) of each general type of circular welded pipe that you buy.

- MASTER DISTRIBUTOR¹**
 - Standard pipe (uses: _____)**
 - Structural pipe (uses: _____)**
 - Other subject pipe (uses: _____)**

- OTHER DISTRIBUTOR²**
 - Standard pipe (uses: _____)**
 - Structural pipe (uses: _____)**
 - Other subject pipe (uses: _____)**

- END USER (Specify: _____)**
 - Standard pipe (uses: _____)**
 - Structural pipe (uses: _____)**
 - Other subject pipe (uses: _____)**

- OTHER (Specify: _____)**
 - Standard pipe (uses: _____)**
 - Structural pipe (uses: _____)**
 - Other subject pipe (uses: _____)**

¹ Please describe what factors are required to qualify as a master distributor and explain how a master distributor differs from any other distributor.

² Please describe how your firm's operations as a distributor differ from those of a master distributor.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-2. a) Specify, to the extent possible, when (month and year) master distributors appeared in the U.S. market for circular welded pipe.

b) Please explain the influence of master distributors in the U.S. market for circular welded pipe during 2005-07 and how any such influence changed during this period.

c) Please explain how and why U.S. selling prices in general (not necessarily restricted to any specified products) may have differed for sales of U.S.-produced circular welded pipes and imported circular welded pipes from China to master distributors vis-a-vis sales to other distributors during 2005-07.

U.S.: _____

China: _____

III-3. If your firm sells circular welded pipe products, what are the major types of customers to which you sell circular welded pipe products?

III-4. If your firm sells circular welded pipe products, do you compete for sales to your customers with those manufacturers and importers from which you purchase circular welded pipe products?

No Yes--Please identify these firms and indicate if a U.S. producer, importer, or identify any other type of supplier.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-5. a) If your firm is an end user, list your firm's top 3 immediate output products, based on value, that it produced during 2005-07 for which it *purchased* finished circular welded pipe products as an input. Please indicate what percentage of the total cost of each output product was accounted for by the purchased circular welded pipe.

Output product you produce	Share of cost accounted for by <i>purchased</i> circular welded pipe (<i>percent</i>)
1.	1.
2.	2.
3.	3.

b) If your firm is an end user for which the immediate product produced with circular welded pipes is itself a part of a final product/project, identify your firm's top 2 such final products/projects based on value during 2005-07 and report the percentage of the total cost of each final product/project that was accounted for by the circular welded pipes.

Final product/project	Share of cost final product/project cost accounted for by <i>purchased</i> circular welded pipe (<i>percent</i>)
1.	1.
2.	2.

III-6. a) If your firm is an end user of circular welded pipes that produces immediate output products with its purchased circular welded pipes (shown in your response to question III-5a), report below how demand for such output products of your firm changed since January 2005?

Identify the final products/projects: _____

Increased Unchanged Decreased Fluctuated

b) What has been the effect on your firm's demand for circular welded pipes during 2005-07?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-7. a) If your firm is an end user, where the immediate product produced with the circular welded pipes is itself a part of a final product/project (shown in response to question III-5b), report below how demand for such final products/projects of your firm changed since January 2005?

Identify the final products/projects: _____

Increased Unchanged Decreased Fluctuated

b) What has been the effect on your firm's demand for circular welded pipes during 2005-07?

III-8. Have there been any changes in the end uses of circular welded pipes since January 2005?

No Yes—Discuss the changes, noting the time period in which they occurred.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Substitute products are products that can, based on market price considerations and residential consumer/industrial user preferences/technical requirements, reasonably be expected to substitute for each other when the price of one product changes vis-a-vis the price of the other product—some consumers/industrial users may require greater price changes than others before they switch among the alternative products.

Discuss substitution in demand in the U.S. market between circular welded pipe and alternative (other than circular welded pipe) products in the following question.

If none, please indicate.

None (skip to the next question)

III-9. a) Please list in descending order of importance the top two products that may substitute for circular welded pipe, or vice-a-versa, in the U.S. market, based on your firm's experience during 2005-07, and show the type of circular welded pipe product for which each alternative product is the most probable substitute.

1. _____

2. _____

b) For each possible substitute product-pair listed, please note the most likely principal application(s)/end-use product(s) in which they may substitute for each other during 2005-07.

1. _____

2. _____

c) To what extent do changes in the relative prices of the substitute product-pairs affect the price or quantity of the circular welded pipe product during 2005-07? What is the time lag for any such impact and does this vary by type of circular welded pipe and/or final end-use?

1. _____

2. _____

III-10. Have there been any changes in the number or types of products that can be substituted for circular welded pipes since January 2005?

No Yes—Discuss the changes, noting the time period in which they occurred.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-11. How has demand within the United States and, if known, outside the United States for circular welded pipes changed since January 1, 2005? Identify principal factors that affected any changes in demand.

United States:

Increased Unchanged Decreased

Other (describe) _____

Principal factors that affected any changes in demand?

Outside the United States (specify countries _____):

Increased Unchanged Decreased

Other (describe) _____

Principal factors that affected any changes in demand?

III-12. a) Is the circular welded pipe market in the United States subject to business cycles, product cycles, or conditions of competition distinctive to circular welded pipes?

No--Identify factors affecting U.S. demand for circular welded pipes.

Yes--Please explain and provide estimates of the duration of any such cycle and identify any other factors affecting U.S. demand for circular welded pipes.

b) Has the emergence of new markets for circular welded pipes since January 2005 affected the business cycles, conditions of competition distinctive to circular welded pipes, and/or other demand factors in the U.S. market?

No Yes--Please explain any such changes.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-13. Is buying a circular welded pipe that is produced in the United States an important factor in your firm's purchases of these products (please check ALL that apply)?

- No
- Yes-- Purchases of domestic product are required by law or regulation (for example, government purchases under "Buy American" provisions). This involves _____ percent of the total value of your firm's purchases of circular welded pipes in 2007.
- Yes-- Purchases of domestic product are not required by law or regulation, but are by your firm or its customers. This involves _____ percent of the total value of your firm's purchases of circular welded pipes in 2007.
- Yes-- Purchases of domestic product are required for other reasons (please specify these reasons below, e.g. short lead times required, customization, etc.). This involves _____ percent of the total value of your firm's purchases of circular welded pipes in 2007.

III-14. Does your firm, and to the extent that you know, do your customers make purchasing decisions involving circular welded pipes based on the identity of the producer of the circular welded pipes you purchase?

- Your firm: Always Usually Sometimes Never
- Your customers: Always Usually Sometimes Never

If at least sometimes, please discuss how your firm and/or your customers determine the producer and why this information is important.

Your firm: _____

Your customers: _____

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-15. Does your firm, and to the extent that you know, do your customers make purchasing decisions involving circular welded pipes based on the country of origin of the circular welded pipes you purchase?

- Your firm: Always Usually Sometimes Never
- Your customers: Always Usually Sometimes Never

If at least sometimes, please discuss how your firm and/or your customers determine the source and why this information is important.

Your firm: _____

Your customers: _____

III-16. a) How frequently do you purchase circular welded pipes?

- Daily Weekly Monthly Quarterly Annually
- Other (specify) _____

b) How frequently do you receive shipments of circular welded pipes?

- Daily Weekly Monthly Quarterly Annually
- Other (specify) _____

III-17. a) Does your firm's purchases of circular welded pipes usually involve negotiations between supplier and purchaser or does the supplier typically set the terms (price, payment methods, etc.)?

- Supplier sets price Negotiate—Please describe these negotiations and identify the type of supplier (e.g. producer, importer, distributors, etc.)

b) Discuss how (1) the length of the purchase contract/agreement and (2) the volume of purchases affect your firm's purchase price of circular welded pipes.

(1) _____

(2) _____

c) Does your firm mention competing prices to your supplier(s) when negotiating a price for circular welded pipes?

- Always Frequently Sometimes Never

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

d) Does your firm tend to vary its purchases of circular welded pipes from a given supplier within a specified time period based on the price offered for that period?

- Always Frequently Sometimes Never

If at least sometimes, please specify the time period.

III-18. How many suppliers does your firm generally contact before making a purchase of circular welded pipes?

III-19. Has your firm changed suppliers of circular welded pipes since January 2005?

- No Yes

Please list the supplier or suppliers and indicate whether the firm was added or dropped as a supplier. Also give the reasons for the change and how frequently you changed suppliers.

III-20. a) Is your firm aware of any new suppliers of circular welded pipes, either foreign or domestic, that have entered the U.S. market since January 2005?

- No Yes

If yes, please identify the new suppliers and indicate how your firm became aware of them.

b) Does your firm expect new suppliers of circular welded pipes to enter the market in the future?

- No Yes

If yes, please provide details, noting the specific future time period and country(ies) of origin in your response.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-21. a) Did your firm require during 2005-07 its suppliers to become certified or prequalified with respect to the grade, quality, size, or other product characteristics and/or performance characteristic of the circular welded pipes they sold to your firm?

No Yes--_____ percent of such purchases in 2007 Yes--all purchases in 2007

Please provide a general description of the certification or qualification process and the time and cost required for such approval.

b) Did your firm require during 2005-07 certifications from any of its suppliers that the circular welded pipes they sold to your firm exceed applicable industry specifications.

No Yes--_____ percent of such purchases in 2007

III-22. Briefly describe the factors that your firm considered during 2005-07 when qualifying a new supplier (e.g., grade or quality of product, reliability of supplier, etc.).

III-23. Since January 2005, have any domestic or foreign producers failed in their attempts to certify or qualify their circular welded pipe products with your firm or have any producers lost their approved status?

No Yes

If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification process.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-24. For the factors listed below, please rate each in terms of its importance in your firm's purchase decision for circular welded pipe.

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-25. Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase circular welded pipe for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).

- 1. _____
- 2. _____
- 3. _____

Other factors or comments:

III-26. What characteristics does your firm consider when determining the quality of circular welded pipe?

III-27. How often does your firm purchase the circular welded pipe that is offered at the lowest price?

- Always Usually Sometimes Never

If not "always", what other factors were also important in your firm's purchasing decisions for circular welded pipes during 2005-07?

III-28. Please list the names of any firms you considered price leaders in the circular welded pipe market since January 2005. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest-priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-29. Please describe how the above firm(s), or, as applicable, all the firms collectively, exhibited price leadership.

III-30. Does your firm purchase circular welded pipe over the internet?

- No Yes-- Please describe, noting the estimated percentage of your firm's total purchases of circular welded pipe in 2007 accounted for by internet purchases, and identify the country(ies) of origin.

PART IV.-- COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT

IV-1. Please indicate the countries of origin for circular welded pipe for which your firm has actual marketing/pricing knowledge. Check all that apply to your firm.

- United States
- China
- Canada
- India
- Korea
- Mexico
- Taiwan
- Thailand
- Turkey
- Other countries

(Specify: _____)

(Specify: _____)

(Specify: _____)

(Specify: _____)

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-3. Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between circular welded pipe produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	China	Canada	India	Korea	Mexico	Taiwan	Thailand	Turkey	Other countries
United States									
China									
¹ For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of circular welded pipe, identify the country-pair, the type of circular welded pipe, and report the advantages or disadvantages imparted by such factors. Also, identify any "other countries."									

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-4. Did your firm or its customers ever specifically order circular welded pipes from one country in particular over other possible sources of supply during 2005-07?

- No Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which your firm or its customers prefer to order, and indicate why circular welded pipes from these countries are preferred over product from other countries.

IV-5. Are certain types/sizes, qualities, or other characteristics of circular welded pipes available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No Yes--Please identify country source and the specific product features.

IV-6. If your firm purchased circular welded pipes from one source although a comparable product was available from another source at a lower price during 2005-07, please explain your reasons for doing so (please specify by country of origin of the circular welded pipes, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-7a. For the factors listed below, please rate how circular welded pipe produced in each country your firm identified in its response to the first question in Part IV compares with circular welded pipe produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Please indicate with an "X" for each quality in each product comparison indicating whether product is superior, comparable, or inferior from the first source compared to the second source.

Quality	product from			product from			product from		
	compared to product from			compared to product from			compared to product from		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>								
Delivery terms	<input type="checkbox"/>								
Delivery time	<input type="checkbox"/>								
Discounts offered	<input type="checkbox"/>								
Extension of credit.....	<input type="checkbox"/>								
Price ¹	<input type="checkbox"/>								
Minimum quantity requirements.....	<input type="checkbox"/>								
Packaging.....	<input type="checkbox"/>								
Product consistency	<input type="checkbox"/>								
Quality meets industry standards.....	<input type="checkbox"/>								
Quality exceeds industry standards.....	<input type="checkbox"/>								
Product range.....	<input type="checkbox"/>								
Reliability of supply	<input type="checkbox"/>								
Technical support/service	<input type="checkbox"/>								
U.S. transportation costs ¹	<input type="checkbox"/>								
Other (specify):	<input type="checkbox"/>								
_____	<input type="checkbox"/>								
_____	<input type="checkbox"/>								
_____	<input type="checkbox"/>								

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-7b. For the factors listed below, please rate how circular welded pipe produced in each country your firm identified in its response to the first question in Part IV compares with circular welded pipe produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Please indicate with an "X" for each quality in each product comparison indicating whether product is superior, comparable, or inferior from the first source compared to the second source.

Quality	product from			product from			product from		
	compared to product from			compared to product from			compared to product from		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>								
Delivery terms	<input type="checkbox"/>								
Delivery time	<input type="checkbox"/>								
Discounts offered	<input type="checkbox"/>								
Extension of credit.....	<input type="checkbox"/>								
Price ¹	<input type="checkbox"/>								
Minimum quantity requirements.....	<input type="checkbox"/>								
Packaging.....	<input type="checkbox"/>								
Product consistency	<input type="checkbox"/>								
Quality meets industry standards.....	<input type="checkbox"/>								
Quality exceeds industry standards.....	<input type="checkbox"/>								
Product range.....	<input type="checkbox"/>								
Reliability of supply	<input type="checkbox"/>								
Technical support/service	<input type="checkbox"/>								
U.S. transportation costs ¹	<input type="checkbox"/>								
Other (specify):	<input type="checkbox"/>								
_____	<input type="checkbox"/>								
_____	<input type="checkbox"/>								
_____	<input type="checkbox"/>								

² A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-7c. For the factors listed below, please rate how circular welded pipe produced in each country your firm identified in its response to the first question in Part IV compares with circular welded pipe produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Please indicate with an "X" for each quality in each product comparison indicating whether product is superior, comparable, or inferior from the first source compared to the second source.

Quality	product from			product from			product from		
	compared to product from			compared to product from			compared to product from		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>								
Delivery terms	<input type="checkbox"/>								
Delivery time	<input type="checkbox"/>								
Discounts offered	<input type="checkbox"/>								
Extension of credit.....	<input type="checkbox"/>								
Price ¹	<input type="checkbox"/>								
Minimum quantity requirements.....	<input type="checkbox"/>								
Packaging.....	<input type="checkbox"/>								
Product consistency	<input type="checkbox"/>								
Quality meets industry standards.....	<input type="checkbox"/>								
Quality exceeds industry standards.....	<input type="checkbox"/>								
Product range.....	<input type="checkbox"/>								
Reliability of supply	<input type="checkbox"/>								
Technical support/service	<input type="checkbox"/>								
U.S. transportation costs ¹	<input type="checkbox"/>								
Other (specify):	<input type="checkbox"/>								
_____	<input type="checkbox"/>								
_____	<input type="checkbox"/>								
_____	<input type="checkbox"/>								

³ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-8. a) How often did U.S.-produced circular welded pipes meet minimum quality specifications for your firm's uses or its customers' uses during 2005-07?

- Always Usually Sometimes Rarely or Never

b) How often do imported circular welded pipes from China meet minimum quality specifications for your firm's uses or its customers' uses during 2005-07?

- Always Usually Sometimes Rarely or Never

c) How often did imported circular welded pipes from nonsubject countries meet minimum quality specifications for your firm's uses or its customers' uses during 2005-07? Answer separately by country of origin.

Country of origin

_____ Always Usually Sometimes Rarely or Never

_____ Always Usually Sometimes Rarely or Never

_____ Always Usually Sometimes Rarely or Never

PART V.--PURCHASE PRICES--Continued

V-2. Please identify in what units (per short ton or per 100 feet) your firm preferred to have prices quoted to them during 2005-07 for its purchases of the U.S.-produced circular welded pipes and its purchases of the imported circular welded pipes from China. Please explain why your firm prefers one unit over the other.

U.S. produced products: _____

Chinese products: _____

V-3. What effect, if any, have the following events had on your firm's U.S. purchase prices and quantities of the imported circular welded pipe from China during 2007 and into 2008? For each event, identify the magnitude and timing of any effect on your firm's U.S. purchase prices and/or quantities of the imported circular welded pipe from China.

a) The filing of the countervailing/antidumping duty petition on June 7, 2007?

b) The reported abolishment by the Chinese Government of the 13 percent commodity export rebate, effective on July 1, 2007?

c) Preliminary countervailing duty determination and imposition of preliminary bonding requirements on November 13, 2007?

d) Preliminary antidumping duty determination and imposition of preliminary bonding requirements on January 15, 2008?

PART V.--PURCHASE PRICES--Continued

V-4. a) Please specify and discuss any foreign transportation delays/difficulties concerning the imported circular welded pipe from China that were experienced by or affected your firm during 2005-07.

b) Did your firm purchase the imported circular welded pipe from China during 2005-07 by issuing purchase orders for these products that were then delivered directly from China?

No Yes

If yes—

(1) What impact have any foreign transportation delays/difficulties had on the prices your firm was willing to pay for the imported Chinese products vis-a-vis the U.S.-produced products during 2005-07?

(2) Please estimate below the share (in percent) of your firm's total purchases of the imported circular welded pipe from China during 2005-07 that involved foreign transportation delays/difficulties, which impacted the prices your firm was willing to pay for the subject imported products (as indicated above).

PART VI.--SUPPLIER IDENTIFICATION

Please provide the names and addresses of your U.S. firm's 5 largest U.S. suppliers of circular welded pipes that it purchased during 2005-2007. Please also provide for each supplier the name and telephone number of a contact person. In addition, report the share, by value, of your firm's purchases of circular welded pipes that it received in 2007 that was accounted for by each of the 5 largest suppliers of these products. Identify where indicated the country of origin of the circular welded pipes purchased from each supplier, and, for any suppliers related to your firm, place an R by the name of each such supplier.

No.	Supplier's Name	Country of origin	Street address (<u>not</u> P.O. box), city, state, and zip code	Contact Person	Area code and telephone number	Share of 2007 shipments (%)
1						
2						
3						
4						
5						