PURCHASERS’ QUESTIONNAIRE
BRAKE ROTORS FROM CHINA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than February 21, 2008

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping review investigation concerning aftermarket brake rotors from China (inv. No. 731-TA-744 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Catherine Defilippo (202-205-3253).

Has your firm purchased aftermarket brake rotors (as defined in the instruction booklet) from any source (domestic or foreign) at any time since January 1, 2002?

☐ NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐ YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

______________________________
Name and Title of Authorized Official

(_____) (_____) __________________________
Phone Fax

______________________________
Signature ofAuthorized Official

Email address
PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form. 

_______ hours _______ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

______

______

I-3. Is your firm owned, in whole or in part, by any other firm?

☐ No  ☐ Yes--List the following information.

<table>
<thead>
<tr>
<th>Firm name</th>
<th>Address</th>
<th>Extent of ownership</th>
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<tbody>
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</table>

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing aftermarket brake rotors from China into the United States or which are engaged in exporting aftermarket brake rotors from China to the United States?

☐ No  ☐ Yes--List the following information.

<table>
<thead>
<tr>
<th>Firm name</th>
<th>Address</th>
<th>Affiliation</th>
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</table>
PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of aftermarket brake rotors?

☐ No  ☐ Yes--List the following information.

<table>
<thead>
<tr>
<th>Firm name</th>
<th>Address</th>
<th>Affiliation</th>
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I-6. In Part III of this questionnaire we request a copy of your company’s business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for aftermarket brake rotors?

☐ No  ☐ Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II.--PURCHASES

II-1. Report, as indicated below, your firm’s purchases (either directly or through a sales agent or broker) of aftermarket brake rotors. Report based on delivery date, not order date. (Quantity in 1,000 rotors, value in $1,000)

<table>
<thead>
<tr>
<th>Item</th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
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</thead>
<tbody>
<tr>
<td>PURCHASES OF AFTERMARKET BRAKE ROTORS PRODUCED IN THE UNITED STATES:</td>
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<tr>
<td>Quantity</td>
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<tr>
<td>PURCHASES OF AFTERMARKET BRAKE ROTORS PRODUCED IN CHINA BY FIRMS SUBJECT TO THE ORDER (i.e., all Chinese manufacturers/exporters except the following Chinese producer/exporter combinations that are excluded from the order: (1) producer Shandong Laizhou CAPCO Industry (“Laizhou CAPCO”) and exporters China National Automotive Industry Import &amp; Export Corp. (“CAIEC”) or Laizhou CAPCO; (2) producers Shenyang Honbase Machinery Co., Ltd. (“Shenyang”) or Lai Zhou Luyuan Automobile Fittings Co., Ltd. (“Laizhou”) and exporters Shenyang or Laizhou; and (3) producer Zibo Botai Manufacturing Co., Ltd. (“Zibo”) and exporter China National Machinery and Equipment Import &amp; Export (Xinjiang) Corp., Ltd. (“Xinjiang”).)</td>
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<tr>
<td>Quantity</td>
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<tr>
<td>PURCHASES OF AFTERMARKET BRAKE ROTORS PRODUCED IN CHINA BY PRODUCER/EXPORTER COMBINATIONS EXCLUDED FROM THE ORDER (see listing of firms above).</td>
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<tr>
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<tr>
<td>PURCHASES OF AFTERMARKET BRAKE ROTORS PRODUCED IN ALL OTHER COUNTRIES: 1</td>
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<tr>
<td>Quantity</td>
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<td>Value</td>
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</tbody>
</table>

1 Please identify these countries:
PART II.--PURCHASES--Continued

II-2. If the relative levels of your firm’s purchases of aftermarket brake rotors from different sources (both domestic and foreign) have changed since 1997 (the year the antidumping duty order under review became effective), please list the country, state whether the relative share from that country has increased or decreased, and state the reason.

<table>
<thead>
<tr>
<th>Country</th>
<th>Increase/decrease</th>
<th>Reason</th>
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</table>

II-3. (a) Did your firm purchase aftermarket brake rotors before 1997 that were manufactured and/or exported by the Chinese firms subject to the order (i.e., all Chinese manufacturers/exporters except the following Chinese producer/exporter combinations that are excluded from the order: (1) producer Shandong Laizhou CAPCO Industry (“Laizhou CAPCO”) and exporters China National Automotive Industry Import & Export Corp. (“CAIEC”) or Laizhou CAPCO; (2) producers Shenyang Honbase Machinery Co., Ltd. (“Shenyang”) or Lai Zhou Luyuan Automobile Fittings Co., Ltd. (“Laizhou”) and exporters Shenyang or Laizhou; and (3) producer Zibo Botai Manufacturing Co., Ltd. (“Zibo”) and exporter China National Machinery and Equipment Import & Export (Xinjiang) Corp., Ltd. (“Xinjiang”))?  

☐ No--Skip to (c) and (d) on the next page.

☐ Yes

(b) If yes, has your pattern of purchasing aftermarket brake rotors manufactured and/or exported by the Chinese firms subject to the order (i.e., all Chinese manufacturers/exporters except the excluded Chinese producer/exporter combinations listed in II-3(a) above) changed since 1997?  

☐ No, our pattern of purchasing is essentially unchanged.

☐ Yes, we discontinued purchases from the subject producers in China because of the order.

☐ Yes, we reduced purchases from the subject producers in China because of the order.

☐ Yes, but we changed the pattern of purchases from the subject producers in China for reasons other than the order (please explain below).
PART II.--PURCHASES--Continued

II-3.--Continued

(c) Has your pattern of purchasing aftermarket brake rotors from nonsubject Chinese sources (i.e., from the following Chinese producer/exporter combinations that are excluded from the order: (1) producer Shandong Laizhou CAPCO Industry (“Laizhou CAPCO”) and exporters China National Automotive Industry Import & Export Corp. (“CAIEC”) or Laizhou CAPCO; (2) producers Shenyang Honbase Machinery Co., Ltd. (“Shenyang”) or Lai Zhou Luyuan Automobile Fittings Co., Ltd. (“Laizhou”) and exporters Shenyang or Laizhou; and (3) producer Zibo Botai Manufacturing Co., Ltd. (“Zibo”) and exporter China National Machinery and Equipment Import & Export (Xinjiang) Corp., Ltd. (“Xinjiang”) changed since 1997? (please check all that apply).

☐ We did not purchase aftermarket brake rotors manufactured and/or exported by the Chinese producer/exporter combinations excluded from the order before or after 1997.

☐ No, our pattern of purchasing is essentially unchanged.

☐ Yes, we increased purchases of aftermarket brake rotors manufactured and/or exported by the Chinese producer/exporter combinations excluded from the order because of the order imposed on the aftermarket brake rotors produced/exported by the remaining Chinese firms.

☐ Yes, but we changed our pattern of purchases of aftermarket brake rotors manufactured and exported by the Chinese producer/exporter combinations excluded from the order for reasons other than the order imposed on the other Chinese firms (please explain below).

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(d) Has your pattern of purchasing aftermarket brake rotors from nonsubject foreign countries (i.e., countries other than China) changed since 1997? (please check all that apply).

☐ We did not purchase from nonsubject foreign countries before or after the order.

☐ No, our pattern of purchasing is essentially unchanged.

☐ Yes, we increased purchases from nonsubject countries because of the order.

☐ Yes, but we changed our pattern of purchases from nonsubject countries for reasons other than the order (please explain below).
PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. Which of the following best describes your firm as a purchaser of aftermarket brake rotors (check all that apply, noting the specific end uses if known)?

☐ END USER TYPE 1 (__________________________________________)

☐ END USER TYPE 2 (__________________________________________)

☐ DISTRIBUTOR (_____________________________________________)

☐ Other (____________________________________________________)

III-2. (a) If your firm is a distributor or reseller of aftermarket brake rotors, what are the major types of consumers to which you sell aftermarket brake rotors?

________________________________________________________________________

________________________________________________________________________

(b) Do you compete for sales to your customers with the manufacturers or importers from which you purchase aftermarket brake rotors?

________________________________________________________________________

________________________________________________________________________

III-3. If your firm is an end user of aftermarket brake rotors, list in order of quantity of aftermarket brake rotors consumed, the top 3 products for which your firm purchases aftermarket brake rotors as a component part or input. Please indicate what percentage of the total cost is accounted for by aftermarket brake rotors.

<table>
<thead>
<tr>
<th>Product you produce</th>
<th>Percent of cost accounted for by aftermarket brake rotors</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>1.</td>
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<tr>
<td>2.</td>
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<tr>
<td>3.</td>
<td>3.</td>
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</tbody>
</table>

III-4. (a) If your firm is an end user of aftermarket brake rotors, has the demand for your firm’s final products incorporating aftermarket brake rotors changed since 1997?

☐ Increased  ☐ Unchanged  ☐ Decreased

(b) Has this had any effect on your firm’s demand for aftermarket brake rotors?

________________________________________________________________________
PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-5. Have there been any changes in the end uses of aftermarket brake rotors since 1997?

☐ No ☐ Yes--Discuss the changes, noting the time period in which they occurred.

III-6. Do you anticipate any changes in terms of the end uses of aftermarket brake rotors in the future?

☐ No ☐ Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-7. (a) Please list in order of importance any products that may be substituted for aftermarket brake rotors.

(1) __________________________ (2) __________________________ (3) __________________________

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for aftermarket brake rotors?

☐ No ☐ Yes–Please explain.

III-8. Have there been any changes in the number or types of products that can be substituted for aftermarket brake rotors since 1997?

☐ No ☐ Yes--Please explain.
PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-9. Do you anticipate any changes in terms of the substitutability of other products for aftermarket brake rotors in the future?

☐ No  ☐ Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-10. How has demand within the United States for aftermarket brake rotors changed since 1997?

☐ Increased  ☐ Unchanged  ☐ Decreased
☐ Other (describe)  

What were the principal factors affecting changes in demand?

III-11. Do you anticipate any future changes in aftermarket brake rotors demand in the United States and, if known, the rest of the world?

☐ No  ☐ Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-12. Please provide as separate attachments to this request any studies, surveys, etc., that you are aware of that quantify and/or otherwise discuss the demand for aftermarket brake rotors and/or factors affecting the demand for aftermarket brake rotors in the (1) United States, (2) each of the major producing/consuming countries, including those subject to this review, and (3) the world as a whole. Of particular interest is such data on an annual basis from 1997 to the present and forecasts of these demand data.
PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-13. Have any changes occurred in any factors affecting supply (e.g., changes in availability or prices of raw materials, energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced aftermarket brake rotors in the U.S. market since 1997?

☐ No  ☐ Yes--Please note the time period(s) of any such changes, the factor(s) involved, and the impact such changes had on your shipment volumes and prices.

III-14. Is buying a product that is produced in the United States an important factor in your firm’s purchases of aftermarket brake rotors (please check ALL that apply)?

☐ No

☐ Yes--Purchases of domestic product are required by law or regulation (for example, government purchases under “Buy American” provisions). This involves ____ percent of all purchases of aftermarket brake rotors.

☐ Yes--Purchases of domestic product are not required by law or regulation, but are by your customers. This involves ____ percent of all purchases of aftermarket brake rotors.

☐ Yes--Purchases of domestic product are required for other reasons (please specify these reasons below). This involves ____ percent of all purchases of aftermarket brake rotors.

III-15. (a) Is the aftermarket brake rotors market subject to business cycles or conditions of competition distinctive to aftermarket brake rotors?

☐ No  ☐ Yes--Please explain and provide estimates of the duration of any such cycle.

(b) Has the emergence of new markets for aftermarket brake rotors since 1997 affected the business cycles or conditions of competition distinctive to aftermarket brake rotors?

☐ No  ☐ Yes--Please explain any such changes.
PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-16. Who are your major competitors?

________________________________________________________________________

III-17. Does your firm, and to the extent that you know, do your customers make purchasing decisions involving aftermarket brake rotors based on the producer of the aftermarket brake rotors you purchase?

Your firm: □ Always □ Usually □ Sometimes □ Never

Your customers: □ Always □ Usually □ Sometimes □ Never

If at least sometimes, please discuss how your firm or your customers determine the producer and why this information is important.

Your firm: ___________________________________________________________________

________________________________________________________________________

Your customers: ___________________________________________________________________

________________________________________________________________________

III-18. Does your firm, and to the extent that you know, do your customers make purchasing decisions involving aftermarket brake rotors based on the country of origin of the aftermarket brake rotors you purchase?

Your firm: □ Always □ Usually □ Sometimes □ Never

Your customers: □ Always □ Usually □ Sometimes □ Never

If at least sometimes, please discuss how your firm or your customers determine the source and why this information is important.

Your firm: ___________________________________________________________________

________________________________________________________________________

Your customers: ___________________________________________________________________
PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-19. (a) How frequently do you make purchases?

☐ Daily  ☐ Weekly  ☐ Monthly  ☐ Quarterly  ☐ Annually
☐ Other (specify) __________________________________________

(b) Do you expect this purchasing pattern to change in the next two years?

☐ No  ☐ Yes--How and why do you expect these changes to occur?

________________________________________________________________________

III-20. How many suppliers do you generally contact before making a purchase?

________________________________________________________________________

III-21. (a) Do purchases of aftermarket brake rotors usually involve negotiations between supplier and purchaser?

☐ No  ☐ Yes--Please describe these negotiations. In your response, please comment on whether purchasers generally quote competing prices as part of the negotiation process.

________________________________________________________________________

(b) Does your firm tend to vary its purchases from a given supplier within a specified time period based on the price offered for that period?

☐ No  ☐ Yes--Specify the time period.

________________________________________________________________________

III-22. Have you changed suppliers in the last 5 years?

☐ No  ☐ Yes--Please list the supplier or suppliers and indicate whether the firm was added or dropped as a supplier. Also give the reasons for the change and how frequently you change suppliers.

________________________________________________________________________

________________________________________________________________________
PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-23. (a) Are you aware of any new suppliers, either foreign or domestic, that have entered the market in the last 3 years?

☐ No ☐ Yes--Please identify the firms and indicate how you become aware of them.

(b) Do you expect new suppliers of aftermarket brake rotors to enter the market in the future?

☐ No ☐ Yes--Please provide details, noting the specific future time period in your response.

III-24. Do you require your suppliers to become certified or prequalified with respect to the quality, chemistry, strength, or other performance characteristics of the aftermarket brake rotors they sell to your firm?

☐ No ☐ Yes– ____ percent of purchases in 2007 ☐ Yes–all purchases

Please provide a general description of the certification or qualification process and the time required.

III-25. Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.) and estimate the time it takes to certify or qualify a new supplier.

III-26. Since 1997, have any domestic or foreign producers failed in their attempts to certify or qualify their aftermarket brake rotors with your firm or have any producers lost their approved status?

☐ No ☐ Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification process.
### PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES—Continued

#### III-27. Please list the producers or suppliers in the United States, China, or other countries that currently are certified and able to supply to you and/or your customers.


#### III-28. (a) For the factors listed below, please rate each in terms of its importance in your purchase decisions for aftermarket brake rotors.

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<thead>
<tr>
<th></th>
<th>VERY IMPORTANT</th>
<th>SOMewhat IMPORTANT</th>
<th>NOT IMPORTANT</th>
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<tbody>
<tr>
<td>Availability</td>
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<td>Delivery terms</td>
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<td>Delivery time</td>
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<td>Discounts offered</td>
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<td>Extension of credit</td>
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<td>Minimum qty requirements</td>
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<td>Packaging</td>
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<td>Price</td>
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<td>Product consistency</td>
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<td>Quality meets industry standards</td>
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<td>Quality exceeds industry standards</td>
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<td>Product range</td>
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<tr>
<td>Reliability of supply</td>
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<td>Supplier is a related entity</td>
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<td>Technical support/service</td>
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<td>U.S. transportation costs</td>
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<td>Other (specify):</td>
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PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES—Continued

III-28. (b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase aftermarket brake rotors for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier’s product line, traditional supplier, etc.).

1. __________________________________________

2. __________________________________________

3. __________________________________________

Other factors or comments: __________________________________________

III-29. What characteristics does your firm consider when determining the quality of aftermarket brake rotors?

________________________________________

________________________________________

III-30. How often does your firm purchase the aftermarket brake rotors that are offered at the lowest price?

☐ Always   ☐ Usually   ☐ Sometimes   ☐ Never

III-31. Please list the names of any firms you considered price leaders in the aftermarket brake rotors market since 1997. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.

________________________________________

________________________________________

III-32. Please describe how the above firm(s) exhibited price leadership.

________________________________________

________________________________________

III-33. How frequently does the price of the aftermarket brake rotors you are purchasing change?

________________________________________

________________________________________
III-34. Does your firm purchase aftermarket brake rotors over the internet?

☐ No    ☐ Yes--Please describe, noting the estimated percentage of your firm’s total purchases of aftermarket brake rotors in 2006 accounted for by internet purchases.

III-35. (a) As an attachment to this questionnaire, please identify and discuss any improvements/changes in the U.S. aftermarket brake rotors industry since 1997 and explain fully, to the extent possible, the factor(s), including the order(s) under review, that was/(were) responsible for each improvement/change.

(b) Please also discuss fully, to the extent possible, any improvements/changes that you anticipate in the future in the U.S. aftermarket brake rotors industry. Identify the specific future time period covered in your response, and discuss the factors that you believe would be responsible for each improvement/change.

III-36. What do you think will be the likely effects of any revocation of the antidumping duty order for imports of aftermarket brake rotors from China? As appropriate, please discuss any potential effects of revocation of the antidumping duty order on (1) the future activities of your firm and (2) the U.S. market as a whole. Please note the future time period to which you are referring. Attach additional pages if necessary.

(1) Activities of your firm: __________________________________________________________

(2) Entire U.S. market: __________________________________________________________
PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT

IV-1. Please indicate the countries of origin for aftermarket brake rotors for which your firm has actual marketing/pricing knowledge.

- [ ] United States
- [ ] China
- [ ] Other countries (Please specify)

IV-2. Are aftermarket brake rotors produced in the United States and in other countries used interchangeably (i.e., can they physically be used in the same applications)? Please indicate below, using “A” to indicate that the products from a specified country-pair are always interchangeable, “F” to indicate that the products are frequently interchangeable, “S” to indicate that the products are sometimes interchangeable, “N” to indicate that the products are never interchangeable, and “O” to indicate no familiarity with products from a specified country-pair.1

<table>
<thead>
<tr>
<th>Country-pair</th>
<th>United States</th>
<th>China</th>
<th>Other countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>China</td>
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</tbody>
</table>

1 For any country-pair producing aftermarket brake rotors which are sometimes or never used interchangeably, please explain the factors that limit or preclude interchangeable use:
PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-3. Do you or your customers ever specifically order aftermarket brake rotors from one country in particular over other possible sources of supply?

☐ No ☐ Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why aftermarket brake rotors from these countries is preferred over product from other countries (please note the specific product in your response).

IV-4. Are certain grades/types/sizes of aftermarket brake rotors available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

☐ No ☐ Yes--Please identify the source and the grade/type/size.

IV-5. If you purchased aftermarket brake rotors from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.
PART IV--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-6. For the factors listed below, please rate how aftermarket brake rotors produced in each country you identified in your response to the first question in Part IV compares with aftermarket brake rotors produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Copy this page as necessary to cover all possible country combinations and please attach any comments you care to make concerning your responses, especially in comparisons where you rate product from one country superior or inferior to product from another.

<table>
<thead>
<tr>
<th></th>
<th>SUPERIOR</th>
<th>COMPARABLE</th>
<th>INFERIOR</th>
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<tbody>
<tr>
<td>Availability</td>
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<td>Delivery terms</td>
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<tr>
<td>Delivery time</td>
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<td>Discounts offered</td>
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<tr>
<td>Extension of credit</td>
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<tr>
<td>Lower price¹</td>
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<tr>
<td>Minimum qty requirements</td>
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<td>Packaging</td>
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<tr>
<td>Product consistency</td>
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<td>Quality meets industry standards</td>
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<td>Quality exceeds industry standards</td>
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<td>Product range</td>
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<tr>
<td>Reliability of supply</td>
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<tr>
<td>Technical support/service</td>
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<tr>
<td>Lower U.S. transportation costs¹</td>
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<tr>
<td>Other (specify):</td>
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</table>

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.
PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-7. (a) How often do domestically produced aftermarket brake rotors meet minimum quality specifications for your uses or your customers’ uses?
☐ Always ☐ Usually ☐ Sometimes ☐ Rarely or never

(b) How often do imported subject aftermarket brake rotors meet minimum quality specifications for your uses or your customers’ uses?
☐ Always ☐ Usually ☐ Sometimes ☐ Rarely or never

(c) How often do imported nonsubject aftermarket brake rotors meet minimum quality specifications for your uses or your customers’ uses?

Country _____________ ☐ Always ☐ Usually ☐ Sometimes ☐ Rarely or never

Country _____________ ☐ Always ☐ Usually ☐ Sometimes ☐ Rarely or never

Country _____________ ☐ Always ☐ Usually ☐ Sometimes ☐ Rarely or never

IV-8. (a) Since 1997, has there been a change in the price of aftermarket brake rotors? If so, has the price of U.S.-produced aftermarket brake rotors changed more or less than the price of imported aftermarket brake rotors manufactured and/or exported by the Chinese firms subject to the order (i.e., all Chinese manufacturers/exporters except the following Chinese producer/exporter combinations that are excluded from the order: (1) producer Shandong Laizhou CAPCO Industry (“Laizhou CAPCO”) and exporters China National Automotive Industry Import & Export Corp. (“CAIIEC”) or Laizhou CAPCO; (2) producers Shenyang Honbase Machinery Co., Ltd. (“Shenyang”) or Lai Zhou Luyuan Automobile Fittings Co., Ltd. (“Laizhou”) and exporters Shenyang or Laizhou; and (3) producer Zibo Botai Manufacturing Co., Ltd. (“Zibo”) and exporter China National Machinery and Equipment Import & Export (Xinjiang) Corp., Ltd. (“Xinjiang”))?
☐ No change in price
☐ Prices have changed by the same amount
☐ Price of U.S.-produced aftermarket brake rotors has changed more

(b) If the price of U.S.-produced aftermarket brake rotors has changed relative to the price of aftermarket brake rotors from China, the price of U.S.-produced aftermarket brake rotors is now relatively
☐ Higher ☐ Lower
PART V.--SUPPLIER IDENTIFICATION

Please list the top ten suppliers from which you have purchased aftermarket brake rotors and approximate the percentage of your purchases of aftermarket brake rotors each accounted for in 2007.

<table>
<thead>
<tr>
<th>No.</th>
<th>Firm name</th>
<th>Percentage of 2007 purchases</th>
<th>No.</th>
<th>Firm name</th>
<th>Percentage of 2007 purchases</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
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