

**PRODUCERS' QUESTIONNAIRE  
STEEL CONCRETE REINFORCING BAR FROM BELARUS, CHINA, INDONESIA,  
KOREA, LATVIA, MOLDOVA, POLAND, AND UKRAINE**

*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**

Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than February 23, 2007**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews concerning antidumping duty orders on steel concrete reinforcing bar (rebar) from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine (inv. Nos. 731-TA-873-875, 877-880, and 882 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm produced rebar (as defined in the instruction booklet) at any time since January 1, 2001?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>
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**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

*I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name and Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Authorized Official*

( ) \_\_\_\_\_  
*Phone*

( ) \_\_\_\_\_  
*Fax*

\_\_\_\_\_  
*Email address*

**PART I.--GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours \_\_\_\_\_ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

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I-3a. Do you support or oppose continuation of the antidumping duty order currently in place for rebar from Belarus? Please explain.

Support     Oppose     Take no position

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I-3b. Do you support or oppose continuation of the antidumping duty order currently in place for rebar from China? Please explain.

Support     Oppose     Take no position

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**PART I.--GENERAL QUESTIONS--Continued**

I-3c. Do you support or oppose continuation of the antidumping duty order currently in place for rebar from Indonesia? Please explain.

Support     Oppose     Take no position

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I-3d. Do you support or oppose continuation of the antidumping duty order currently in place for rebar from Korea? Please explain.

Support     Oppose     Take no position

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I-3e. Do you support or oppose continuation of the antidumping duty order currently in place for rebar from Latvia? Please explain.

Support     Oppose     Take no position

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I-3f. Do you support or oppose continuation of the antidumping duty order currently in place for rebar from Moldova? Please explain.

Support     Oppose     Take no position

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I-3g. Do you support or oppose continuation of the antidumping duty order currently in place for rebar from Poland? Please explain.

Support     Oppose     Take no position

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**PART I.--GENERAL QUESTIONS--Continued**

I-3h. Do you support or oppose continuation of the antidumping duty order currently in place for rebar from Ukraine? Please explain.

Support     Oppose     Take no position

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I-4. Is your firm owned, in whole or in part, by any other firm?

No     Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine into the United States or which are engaged in exporting rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine to the United States?

No     Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in importing rebar from countries other than Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine into the United States or which are engaged in exporting rebar from countries other than Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine to the United States?

No     Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

**PART I.--GENERAL QUESTIONS--Continued**

I-7. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of rebar?

No  Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-8. Does your firm have any related firms which are engaged in the fabrication of rebar in the United States?

No  Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-9. In Parts II and IV of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for rebar?

No  Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

\_\_\_\_\_  
\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Olympia Hand (202-205-3182 or olympia.hand@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information **on a corporate basis**?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone No.

\_\_\_\_\_  
E-mail address

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-2. Other than direct imports, has your firm otherwise purchased rebar since January 1, 2001? (See definitions in the instruction booklet.)

No

Yes--Report such purchases on the following page **at the corporate level** for the specified periods. Also, please report below your reasons for purchasing this product. If your reasons differ by source, please elaborate.

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<i>(Quantity in short tons, value in \$1,000)</i>						
Item	2001	2002	2003	2004	2005	2006
<b>PURCHASES FROM U.S. IMPORTERS<sup>1</sup> OF PRODUCT FROM--</b>						
<b>BELARUS:</b>						
Quantity						
Value						
<b>CHINA:</b>						
Quantity						
Value						
<b>INDONESIA:</b>						
Quantity						
Value						
<b>KOREA:</b>						
Quantity						
Value						
<b>LATVIA:</b>						
Quantity						
Value						
<b>MOLDOVA:</b>						
Quantity						
Value						
<b>POLAND:</b>						
Quantity						
Value						
<b>UKRAINE:</b>						
Quantity						
Value						
<b>ALL OTHER COUNTRIES:</b>						
Quantity						
Value						
<b>PURCHASES FROM DOMESTIC PRODUCERS:<sup>1</sup></b>						
Quantity						
Value						
<b>PURCHASES FROM OTHER SOURCES:<sup>1</sup></b>						
Quantity						
Value						
<sup>1</sup> Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>						

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. Since January 1, 2001, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of rebar?

No  Yes--Name firm(s): \_\_\_\_\_

II-4. Does your firm produce rebar in a foreign trade zone (FTZ)?

No  Yes--Identify FTZ(s): \_\_\_\_\_

II-5. Since January 1, 2001, has your firm imported rebar?

No  Yes--**COMPLETE AND RETURN THE ENCLOSED IMPORTERS' QUESTIONNAIRE**

The following questions pertain to the specified region in these reviews. For purposes of these reviews, region is defined as 30 States: Alabama, Arkansas, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Mississippi, Missouri, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Vermont, Virginia, West Virginia and Wisconsin; **plus** Puerto Rico and the District of Columbia. When reporting shipments within the defined specified region, report such data only for the 30 States shown as well as the District of Columbia and Puerto Rico. All other shipments should be considered "outside" the specified region.

**PART II--TRADE AND RELATED INFORMATION--Continued**

II-6a. **Concerning establishments inside the specified region (see instructions):** Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production of rebar since 2001 (the year in which the antidumping duty orders under review became effective)?

- No             Yes--Supply details as to the time, nature, and significance of such changes.

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II-6b. **Concerning establishments outside the specified region (see instructions):** Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production of rebar since 2001 (the year in which the antidumping duty orders under review became effective)?

- No             Yes--Supply details as to the time, nature, and significance of such changes.

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II-7a. **Concerning establishments inside the specified region (see instructions):** Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of rebar in the future?

- No             Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. Include in your response a specific projection of your firm's capacity to produce rebar (in short tons) for 2007 and 2008.

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II-7b. **Concerning establishments outside the specified region (see instructions):** Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of rebar in the future?

- No             Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. Include in your response a specific projection of your firm's capacity to produce rebar (in short tons) for 2007 and 2008.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-8a. **Concerning establishments inside the specified region (see instructions):** Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of rebar in the future if the antidumping duty orders on rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine were to be revoked?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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II-8b. **Concerning establishments outside the specified region (see instructions):** Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of rebar in the future if the antidumping duty orders on rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine were to be revoked?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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II-9a. **Concerning establishments inside the specified region (see instructions):** Describe the significance of the existing antidumping duty orders covering imports of rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine in terms of its effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the orders.

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**PART II--TRADE AND RELATED INFORMATION--Continued**

II-9b. **Concerning establishments outside the specified region (see instructions):** Describe the significance of the existing antidumping duty orders covering imports of rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine in terms of its effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the orders.

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II-10a. **Concerning establishments inside the specified region (see instructions):** Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of rebar in the future if the antidumping duty orders on rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine were to be revoked?

No             Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

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II-10b. **Concerning establishments outside the specified region (see instructions):** Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of rebar in the future if the antidumping duty orders on rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine were to be revoked?

No             Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

**ANSWER FOR EACH ESTABLISHMENT:** \_\_\_\_\_

II-11. Who should be contacted regarding the requested trade and related information **on an establishment basis**?

Company contact: \_\_\_\_\_

Name and title

\_\_\_\_\_

Phone No.

\_\_\_\_\_

E-mail address

II-12a. Has your firm since 2001 (the year in which the antidumping duty orders under review became effective) produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of rebar and/or using the same production and related workers employed to produce rebar?

No  Yes--List the following information and report your firm's plant-specific production capacity and production of these products and rebar in the periods indicated. Provide a response for each facility listed in question I.2.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity and employment data (indicate if different)</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

<b>(Quantity in short tons)</b>						
<b>Item</b>	<b>2001</b>	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>
<b>Average Rolling Capacity</b>						
<b>Production</b>						
<b>Straight Rebar</b>						
<b>Coiled Rebar</b>						
<b>Merchant Bar</b>						
<b>Other<sup>1</sup></b>						
<b>Total</b>						
<sup>1</sup> Please identify _____.						

**PART II.--TRADE AND RELATED INFORMATION--Continued**

**ANSWER FOR EACH ESTABLISHMENT:** \_\_\_\_\_

II-12b. Please describe the constraint(s) that set the limit(s) on your production capacity.

\_\_\_\_\_

\_\_\_\_\_

II-12c. Is your firm able to switch production between rebar and other products in response to a relative change in the price of rebar vis-a-vis the price of other products, using the same equipment and labor?

No       Yes--Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from rebar.

\_\_\_\_\_

\_\_\_\_\_

II-13. **For each establishment:** Please provide an estimated percentage of each type of rebar your firm produced during 2006. The sum of percentages listed should equal 100 percent:

Size in length	Share of production (percent)
< 20 feet	
≥ 20 but < 40 feet	
≥ 40 but < 60 feet	
≥ 60 feet	
Total	100.0

II-14. **For each establishment:** Please provide an estimated percentage of each type of rebar your firm produced during 2006. The sum of percentages listed should equal 100 percent:

Size	Share (percent)	Size	Share (percent)	Size	Share (percent)
No. 3		No. 7		No. 11	
No. 4		No. 8		No. 14/18	
No. 5		No. 9		Other <sup>1</sup>	
No. 6		No. 10		Total	100.0

<sup>1</sup> Please identify \_\_\_\_\_.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-15. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of rebar in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.) Provide a separate response for each establishment listed in question I.2. **ESTABLISHMENT:** \_\_\_\_\_

<b>(Quantity in short tons, value in \$1,000)</b>						
<b>Item</b>	<b>2001</b>	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>
<b>AVERAGE PRODUCTION CAPACITY<sup>1</sup> (quantity)</b>						
<b>BEGINNING-OF-PERIOD INVENTORIES (quantity)</b>						
<b>PRODUCTION (quantity)</b>						
<b>U.S. SHIPMENTS:</b>						
<b>Commercial shipments to locations--</b>						
<b>Within the specified region:</b>						
<i>Quantity</i>						
<i>Value</i>						
<b>Outside the specified region:</b>						
<i>Quantity</i>						
<i>Value</i>						
<b>Total commercial shipments:</b>						
<i>Quantity</i>						
<i>Value</i>						
<b>Internal consumption:</b>						
<i>Quantity of internal consumption</i>						
<i>Value<sup>2</sup> of internal consumption</i>						
<b>Transfers to related firms that are located--</b>						
<b>Within the specified region:</b>						
<i>Quantity</i>						
<i>Value</i>						
<b>Outside the specified region:</b>						
<i>Quantity</i>						
<i>Value</i>						
<b>Total transfers to related firms:</b>						
<i>Quantity</i>						
<i>Value</i>						
<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).						
<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001-2006 below:						

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-15. *Continued.* Report your firm's production capacity, production, shipments, inventories, and employment related to the production of rebar in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.) Provide a separate response for each establishment listed in question I.2.

**ESTABLISHMENT:** \_\_\_\_\_

<i>(Quantity in short tons, value in \$1,000)</i>						
Item	2001	2002	2003	2004	2005	2006
<b>EXPORT SHIPMENTS:<sup>3</sup></b>						
<i>Quantity of export shipments</i>						
<i>Value of export shipments</i>						
<b>END-OF-PERIOD INVENTORIES<sup>4</sup> (<i>quantity</i>)</b>						
<b>U.S. SHIPMENTS TO FIRMS THAT ARE ONLY DISTRIBUTORS THAT ARE LOCATED--</b>						
<b><u>Within</u> the specified region (<i>quantity</i>)<sup>5</sup></b>						
<b><u>Outside</u> the specified region (<i>quantity</i>)<sup>6</sup></b>						
<b>Total to firms that are <u>only</u> distributors (<i>quantity</i>)</b>						
<b>U.S. SHIPMENTS TO FIRMS THAT ARE ONLY END USERS THAT ARE LOCATED--</b>						
<b><u>Within</u> the specified region (<i>quantity</i>)<sup>5</sup></b>						
<b><u>Outside</u> the specified region (<i>quantity</i>)<sup>6</sup></b>						
<b>Total to firms that are <u>only</u> end users (<i>quantity</i>)</b>						
<b>U.S. SHIPMENTS TO FIRMS THAT ARE BOTH END USERS AND DISTRIBUTORS THAT ARE LOCATED--</b>						
<b><u>Within</u> the specified region (<i>quantity</i>)<sup>5</sup></b>						
<b><u>Outside</u> the specified region (<i>quantity</i>)<sup>6</sup></b>						
<b>Total to firms that are <u>both</u> end users and distributors (<i>quantity</i>)</b>						
<b>AVERAGE NUMBER OF PRWs</b>						
<b>HOURS WORKED BY PRWs (1,000 hours)</b>						
<b>WAGES PAID TO PRWs (<i>value</i>)</b>						

<sup>3</sup> Identify your principal export markets: \_\_\_\_\_

<sup>4</sup> **Reconciliation of data**--Please note that the short tons reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes  No--Please explain: \_\_\_\_\_

<sup>5</sup> Please note that the total of U.S. shipments to all distributors and end users within the specified region should equal the total of commercial U.S. shipments to locations inside the specified region **plus** transfers to related U.S. establishments/firms that are inside the specified region **plus** your plant's internal consumption (if your plant is located inside the specified region).

<sup>6</sup> Please note that the total of U.S. shipments to all distributors and end users outside the specified region should equal the total of commercial U.S. shipments to locations outside the specified region **plus** transfers to related U.S. establishments/firms that are outside the specified region **plus** your plant's internal consumption (if your plant is located outside the specified region).

**PART II.--TRADE AND RELATED INFORMATION--Continued**

**ANSWER FOR EACH ESTABLISHMENT:** \_\_\_\_\_

II-16. If you reported transfers to related firms in question II-15, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

\_\_\_\_\_

\_\_\_\_\_

II-17. **Commercial U.S. shipments by mileage.**--Report the estimated quantity of your firm's commercial U.S. shipments (U.S. shipments minus internal consumption and company transfers) of rebar that was by your firm and shipped within the following distances from your firm in calendar year 2006.

<i>(Quantity in short tons)</i>				
<b>Item</b>	<b>Estimated shipments made within</b>			
	<b>0-100 miles</b>	<b>101-250 miles</b>	<b>251-500 miles</b>	<b>Over 500 miles</b>
Commercial U.S. shipments:				
Inside the specified region				
Outside the specified region				

**PART III.--FINANCIAL INFORMATION**

Address questions on this part of the questionnaire to David Boyland (202-708-4725 or [David.Boyland@usitc.gov](mailto:David.Boyland@usitc.gov)).

**Responses to questions in Part III of the questionnaire should reflect the operations of discrete rebar operations; i.e., rebar operations should be reported on an establishment (plant)-specific basis. Questions III-6 through III-9 (inputs from related parties), III-11 (income statement), III-12 (balance sheet), and III-13 (capital expenditures and research and development expenses) should, as appropriate, also include the allocation of relevant financial information maintained at other (non plant-specific) levels within the company.**

Plant: \_\_\_\_\_

III-1. Below please indicate the location of the plant for which financial information is being provided and the individual who prepared or has knowledge of the requested plant financial information.

Plant contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone No. Fax No. E-mail address

III-2. On a plant-specific basis, briefly describe the plant's financial accounting system.

A. When does your fiscal year end (month and day)? \_\_\_\_\_  
If your fiscal year changed during the period examined, explain below:

- B.1. Does the plant prepare profit/loss statements for the subject merchandise: Yes\_\_\_No\_\_\_
- 2. How often does the plant prepare financial statements? Please check relevant items below.  
Monthly \_\_\_ quarterly \_\_\_ semi-annually \_\_\_ annually \_\_\_
- 3. Accounting basis: GAAP \_\_\_ cash \_\_\_ tax \_\_\_ other comprehensive (specify) \_\_\_\_\_

*Note: The Commission may request that the plant submit copies of its financial statements (presumably unaudited but which are collectively part of the parent company's overall audited financial statements), as well as those statements and worksheets used to compile the plant's financial results.*

III-3. Briefly describe the plant's cost accounting system (e.g., standard cost, job order cost, etc.).

\_\_\_\_\_  
\_\_\_\_\_

III-4. Briefly describe the plant's allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.

\_\_\_\_\_  
\_\_\_\_\_

III-5. Other products.--Please list any other products produced at the plant whose rebar operation are being reported, and provide the share of net sales accounted for by these other products in its most recent fiscal year:

Product(s)	Share of sales
_____	_____
_____	_____
_____	_____

**PART III.--FINANCIAL INFORMATION--Continued**

III-6. Does the plant receive inputs (raw materials, labor, energy, or any other services) used in the production of rebar from any related company?

Yes--Continue to question III-7 below.  No--Continue to question III-10 below.

III-7. In the space provided below, identify the inputs related to the production of rebar that the plant receives from related parties.

<u>Input</u>	<u>Related party</u>
_____	_____
_____	_____
_____	_____
_____	_____

III-8. With respect to the related companies identified in response to question III-7 above, are their financial statements consolidated with your firm's financial statements? (In other words, are profits or losses arising from intercompany transactions eliminated?)

Yes--Continue to question III-9 below.  No--Continue to question III-10 below.

III-9. All intercompany profit on inputs purchased from related parties that is eliminated pursuant to formal financial statement consolidation should also be eliminated from the costs reported to the Commission in question III-11 (Operations on rebar); i.e., costs reported in question III-11, to the extent that they reflect inputs purchased from related parties, should only reflect the related party's cost and not include an associated profit component. Reasonable methods for determining and eliminating the associated profit on inputs purchased from related parties are acceptable.

Has your firm complied with the Commission's instructions regarding costs associated with inputs purchased from related parties?

Yes  No--please contact David Boyland at 202-708-4725.

III-10. For each annual and interim period for which financial results are reported in question III-11, please attach a separate schedule that identifies the period-specific amount of non-recurring charges, the expense/cost line items where the associated charges are included, and a brief description of the charge(s). Non-recurring charges would include, but are not limited to, items such as asset write-offs due to restructuring of the plant's rebar operations. The above would also include corporate allocations of such charges to the extent that they are included in table III-11.

**PART III.--FINANCIAL INFORMATION--Continued**

III-11. Operations on rebar--Report the revenue and related cost information requested below on the rebar operations of the above-referenced plant for which financial information is being provided.<sup>1</sup> Do not report resales of product. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your six most recently completed fiscal years in chronological order from left to right. If the plant was involved in tolling operations (either as the toller or as the tollee) please contact David Boyland at (202) 708-4725 before completing this section of the questionnaire.

<b>(Quantity in short tons, value in \$1,000)</b>						
<b>Item</b>	_____	_____	_____	_____	_____	_____
<b>Net sales quantities:<sup>2</sup></b>						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales quantities						
<b>Net sales values:<sup>2</sup></b>						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values						
<b>Cost of goods sold (including internal consumption and transfers to related firms):</b>						
Raw materials						
Direct labor						
Other factory costs						
Total cost of goods sold						
<b>Gross profit or (loss)</b>						
<b>Selling, general, and administrative (SG&amp;A) expenses:</b>						
Selling expenses						
General and administrative expenses						
Total SG&A expenses						
<b>Operating income or (loss)</b>						
<b>Other income and expenses:</b>						
Interest expense						
All other expense items						
Continued Dumping and Subsidy Offset Act funds received <sup>3</sup>						
All other income items						
All other income or expenses, net						
<b>Net income or (loss) before income taxes</b>						
<b>Depreciation/amortization included above</b>						

<sup>1</sup> Include only sales (whether domestic or export) and costs related to the plant's U.S. manufacturing operations.

<sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>3</sup> Please report funds received under this act in the period(s) in which they were received. Do not report these funds as an offset to operating expenses.

**PART III.--FINANCIAL INFORMATION--Continued**

III-12. Asset values.--Report the total plant assets associated with the production, warehousing, and sale of rebar. If the plant does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon a rational method (such as production, sales, or costs) that is consistent with your cost allocations in the previous question. Your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your six most recently completed fiscal years in chronological order from left to right.

<i>(Value in \$1,000)</i>						
Value of	_____	_____	_____	_____	_____	_____
<b>Assets associated with the production, warehousing, and sale of product:</b>						
<b>1. Current assets:</b>						
A. Cash and equivalents						
B. Accounts receivable, net						
C. Inventories (finished goods)						
D. Inventories (raw materials and work in process)						
E. Short-term investments						
F. Prepaid expenses						
G. Property held for resale						
H. Other (describe _____)						
I. Total current assets (lines 1.A. through 1.H.)						
<b>2. Notes receivable</b>						
<b>3. Long-term investments</b>						
<b>4. Property, plant, and equipment</b>						
A. Original cost of property, plant, and equipment						
B. Less: Accumulated depreciation						
C. Equals: Book value of property, plant, and equipment						
<b>5. Goodwill</b>						
<b>6. Other (describe _____)</b>						
<b>7. Other (describe _____)</b>						
<b>8. Total assets (lines 1.I., 2, 3, 4.C., 5, 6, and 7)</b>						

III-13. Capital expenditures and research and development expenditures.--Report your plant's capital expenditures and research and development expenditures on rebar. Provide data for your six most recently completed fiscal years in chronological order from left to right.

<i>(Value in \$1,000)</i>						
Item	_____	_____	_____	_____	_____	_____
<b>Capital expenditures</b>						
<b>Research and development expenditures</b>						

**PART IV.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Clark Workman (202-205-3248, clark.workman@usitc.gov).

IV-1. Who should be contacted regarding the requested pricing and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone No.

\_\_\_\_\_  
E-mail address

**Section IV-A.--PRICE DATA**

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products to (1) customers inside the specified region and (2) customers outside the specified region during 2001-06.<sup>1</sup> Values should be for arms-length sales to unrelated U.S. customers, f.o.b. U.S. point of shipment, net of returns, refunds, discounts, and credits.

**Product 1.--Straight ASTM A615, No. 3, grade 60 rebar**

**Product 2.--Straight ASTM A615, No. 4, grade 60 rebar**

**Product 3.--Straight ASTM A615, No. 5, grade 60 rebar**

**Product 4.--Straight ASTM A615, No. 6, grade 60 rebar**

**COPY THE FOLLOWING PAGE AS NECESSARY.** Complete a separate page for each of the specified products produced and sold by your firm by **establishment**. Report separately for sales to (1) customers inside the specified region and (2) customers outside the specified region. Indicate in the space provided at the top of the page the product for which pricing is reported.

---

<sup>1</sup>**Specified region.**--For purposes of these reviews, the 30 States: Alabama, Arkansas, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Mississippi, Missouri, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Vermont, Virginia, West Virginia and Wisconsin; **plus** Puerto Rico and the District of Columbia. When reporting shipments within the defined specified region, report such data only for the 30 States shown as well as the District of Columbia and Puerto Rico. All other shipments should be considered "outside" the specified region.

**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-A.--PRICE DATA--Continued**

**Photocopy page as needed and report separately for shipments of each product inside and outside of the specified region by establishment.**

Inside specified region     
  Outside specified region     
 Establishment location \_\_\_\_\_  
 Product 1   
  Product 2   
  Product 3   
  Product 4

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	Value <sup>1</sup>
<b>2001:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2002:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2003:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2004:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2005:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2006:</b>		
January-March		
April-June		
July-September		
October-December		
<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.		

**Section IV-B.--PRICE-RELATED QUESTIONS FOR FIRMS WITH ESTABLISHMENTS  
WITHIN THE SPECIFIED REGION**

IV-B-1. Please describe how your firm determines the prices that it charges for sales of rebar (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

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IV-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

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IV-B-3. What are your firm's typical sales terms for its U.S.-produced rebar (e.g., 2/10 net 30 days)? \_\_\_\_\_ On what basis are your prices of domestic rebar usually quoted (e.g., f.o.b. warehouse, or delivered)? \_\_\_\_\_

IV-B-4. Approximately what share of your firm's sales of its U.S.-produced rebar in 2006 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	
<b>Total</b>	<b>100%</b>

IV-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) Can prices be renegotiated during the contract period? \_\_\_\_\_

(c) Does the contract fix quantity, price, or both? \_\_\_\_\_

(d) Does the contract have a meet or release provision? \_\_\_\_\_

**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-B.--PRICE-RELATED QUESTIONS FOR FIRMS WITH ESTABLISHMENTS  
WITHIN THE SPECIFIED REGION--Continued**

IV-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period? \_\_\_\_\_
- (c) Does the contract fix quantity, price, or both? \_\_\_\_\_
- (d) Does the contract have a meet or release provision? \_\_\_\_\_

IV-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced rebar?

Source	Share of 2006 sales	Lead time
From inventory		
Produced to order		
<b>Total</b>	<b>100%</b>	

IV-B-8. (a) What is the approximate percentage of the total delivered cost of rebar sold within the specified region that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent. To other areas outside the specified region? \_\_\_\_\_ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm \_\_\_\_\_ or purchaser \_\_\_\_\_ (check one).

III-B-9. What is the geographic market area in the United States served by your firm's rebar?

- States inside the specified region north including Connecticut, Delaware, Illinois, Indiana, Maine, Maryland, Massachusetts, Michigan, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Rhode Island, Vermont, West Virginia, and Wisconsin.
- States inside the specified region south including Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Texas, Virginia, plus the District of Columbia and Puerto Rico.
- States outside the specified region north including Alaska, Idaho, Iowa, Minnesota, Montana, Nebraska, North Dakota, Oregon, South Dakota, Washington, and Wyoming.
- States outside the specified region south including Arizona, California, Colorado, Hawaii, Kansas, New Mexico, Nevada, Oklahoma, Utah, plus the Virgin Islands.

**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-B.--PRICE-RELATED QUESTIONS FOR FIRMS WITH ESTABLISHMENTS  
WITHIN THE SPECIFIED REGION--Continued**

IV-B-10. Have there been any changes in the geographic market area in the United States served by your firm's rebar since 2001 (the year the antidumping duty order under review became effective) or any anticipated changes for the future?

No       Yes--Please elaborate. \_\_\_\_\_  
\_\_\_\_\_

IV-B-11. Describe the end uses of the rebar that you manufacture. For each end-use product, what percentage of the total cost is accounted for by rebar?

<u>End use</u>	<u>Share of total cost accounted for by rebar (percent)</u>
_____	_____
_____	_____
_____	_____

IV-B-12. Have there been any changes in the end uses of rebar since 2001?

No       Yes--Please describe.  
\_\_\_\_\_  
\_\_\_\_\_

IV-B-13. Do you anticipate any changes in terms of the end uses of rebar in the future?

No       Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.  
\_\_\_\_\_  
\_\_\_\_\_

**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-B.--PRICE-RELATED QUESTIONS FOR FIRMS WITH ESTABLISHMENTS  
WITHIN THE SPECIFIED REGION--Continued**

IV-B-14. (a) Please list in order of importance any products that may be substituted for rebar.

(1) \_\_\_\_\_ (2) \_\_\_\_\_ (3) \_\_\_\_\_

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

\_\_\_\_\_  
\_\_\_\_\_

(c) Have changes in the prices of these products affected the price for rebar?

No       Yes--To what degree do changes in their prices affect the price for rebar?  
Does this effect have a time lag? If so, how long is the time lag for each  
substitute product? Does this vary by type of rebar or final end use?

\_\_\_\_\_  
\_\_\_\_\_

IV-B-15. Have there been any changes in the number or types of products that can be substituted for rebar since 2001?

No       Yes--Please explain.

\_\_\_\_\_  
\_\_\_\_\_

IV-B-16. Do you anticipate any changes in terms of the substitutability of other products for rebar in the future?

No       Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

\_\_\_\_\_  
\_\_\_\_\_

**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-B.--PRICE-RELATED QUESTIONS FOR FIRMS WITH ESTABLISHMENTS  
WITHIN THE SPECIFIED REGION--Continued**

IV-B-17. To what extent have changes in the prices of raw materials affected your firm's selling prices for rebar since 2001? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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IV-B-18. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced rebar in the U.S. market since 2001?

No                       Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

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IV-B-19. (a) Do you anticipate any changes in terms of the availability of U.S.-produced rebar in the U.S. market in the future?

Increase                       No Change                       Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-B.--MARKET FACTORS FOR FIRMS WITH ESTABLISHMENTS WITHIN THE SPECIFIED REGION--Continued**

IV-B-20. Has the availability of NONSUBJECT imported rebar changed since 2001?

No       Yes--Please explain.

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IV-B-21. Describe how easily your firm can shift its sales of rebar between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting rebar between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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IV-B-22. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of rebar since 2001?

No       Yes--Please describe and quantify if possible.

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IV-B-23. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of rebar in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

No       Yes--Please identify, including the time period.

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**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-B.--MARKET FACTORS FOR FIRMS WITH ESTABLISHMENTS WITHIN THE SPECIFIED REGION--Continued**

III-B-24. How has demand within the United States for rebar changed since 2001?

Increased                       Unchanged                       Decreased

Other (describe) \_\_\_\_\_

What were the principal factors affecting changes in demand?

\_\_\_\_\_  
\_\_\_\_\_

III-B-25. How has demand outside the United States, for rebar changed since 2001?

Increased                       Unchanged                       Decreased

Other (describe) \_\_\_\_\_

What were the principal factors affecting changes in demand?

\_\_\_\_\_  
\_\_\_\_\_

III-B-26. Do you anticipate any future changes in rebar demand in the United States and, if known, the rest of the world?

No                       Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-B.--MARKET FACTORS FOR FIRMS WITH ESTABLISHMENTS WITHIN THE SPECIFIED REGION--Continued**

IV-B-27. Please compare market prices of rebar in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

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IV-B-28. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss rebar supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including the subject countries, and (3) the world as a whole. Of particular interest is such data from 2001 to the present and forecasts for the future.

IV-B-29. Are your exports of rebar subject to any tariff or non-tariff barriers to trade in other countries?

No       Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since 2001, or that are expected to occur in the future.

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IV-B-30. Does your firm sell rebar over the internet?

No       Yes--Please describe, noting the estimated percentage of your firm's total sales of rebar in 2006 accounted for by internet sales.

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**Section IV-B.--MARKET FACTORS FOR FIRMS WITH ESTABLISHMENTS WITHIN THE SPECIFIED REGION--Continued**

IV-B-31. Please provide the percent (based on quantity) of your firm's sales of rebar in 2006 to the following markets that were made in conjunction with "Buy American" provisions? Sales within the specified region. \_\_\_\_\_ percent. Sales outside the specified region. \_\_\_\_\_ percent. Has the percentage of sales made in conjunction with "Buy American" provisions increased, decreased, or remained the same since 2001? If there has been a change, please discuss. Also, please discuss whether your sales of rebar under "Buy American" provisions are of any particular sizes of rebar (and if so, please specify the sizes). Attach additional pages as necessary.

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**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-B.--PRICE-RELATED QUESTIONS FOR FIRMS WITH ESTABLISHMENTS WITHIN THE SPECIFIED REGION--Continued**

III-B-33. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between rebar produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	United States	Belarus	China	Indonesia	Korea	Latvia	Moldova	Poland	Ukraine	Other
United States										
Belarus										
China										
Indonesia										
Korea										
Latvia										
Moldova										
Poland										
Ukraine										
Other										

<sup>1</sup> For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of rebar, identify the country-pair and report the advantages or disadvantages imparted by such factors:

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**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-C.--PRICE-RELATED QUESTIONS FOR FIRMS WITH ESTABLISHMENTS LOCATED OUTSIDE THE SPECIFIED REGION**

IV-C-1. Please describe how your firm determines the prices that it charges for sales of rebar (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

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IV-C-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

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IV-C-3. What are your firm's typical sales terms for its U.S.-produced rebar (e.g., 2/10 net 30 days)? \_\_\_\_\_ On what basis are your prices of domestic rebar usually quoted (e.g., f.o.b. warehouse, or delivered)? \_\_\_\_\_

IV-C-4. Approximately what share of your firm's sales of its U.S.-produced rebar in 2006 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	
<b>Total</b>	<b>100%</b>

IV-C-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) Can prices be renegotiated during the contract period? \_\_\_\_\_

(c) Does the contract fix quantity, price, or both? \_\_\_\_\_

(d) Does the contract have a meet or release provision? \_\_\_\_\_

**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-C.--PRICE-RELATED QUESTIONS FOR FIRMS WITH ESTABLISHMENTS LOCATED OUTSIDE THE SPECIFIED REGION--Continued**

IV-C-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period? \_\_\_\_\_
- (c) Does the contract fix quantity, price, or both? \_\_\_\_\_
- (d) Does the contract have a meet or release provision? \_\_\_\_\_

IV-C-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced rebar?

Source	Share of 2006 sales	Lead time
From inventory		
Produced to order		
<b>Total</b>	<b>100%</b>	

IV-C-8. (a) What is the approximate percentage of the total delivered cost of rebar sold within the specified region that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent. To other areas outside the specified region? \_\_\_\_\_ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm \_\_\_\_\_ or purchaser \_\_\_\_\_ (check one).

III-C-9. What is the geographic market area in the United States served by your firm's rebar?

- States inside the specified region north including Connecticut, Delaware, Illinois, Indiana, Maine, Maryland, Massachusetts, Michigan, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Rhode Island, Vermont, West Virginia, and Wisconsin.
- States inside the specified region south including Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Texas, Virginia, plus the District of Columbia and Puerto Rico.
- States outside the specified region north including Alaska, Idaho, Iowa, Minnesota, Montana, Nebraska, North Dakota, Oregon, South Dakota, Washington, and Wyoming.
- States outside the specified region south including Arizona, California, Colorado, Hawaii, Kansas, New Mexico, Nevada, Oklahoma, Utah, plus the Virgin Islands.

**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-C.--PRICE-RELATED QUESTIONS FOR FIRMS WITH ESTABLISHMENTS LOCATED OUTSIDE THE SPECIFIED REGION--Continued**

IV-C-10. Have there been any changes in the geographic market area in the United States served by your firm's rebar since 2001 (the year the antidumping duty order under review became effective) or any anticipated changes for the future?

No     Yes--Please elaborate. \_\_\_\_\_

\_\_\_\_\_

IV-C-11. Describe the end uses of the rebar that you manufacture. For each end-use product, what percentage of the total cost is accounted for by rebar?

<u>End use</u>	<u>Share of total cost accounted for by rebar (percent)</u>
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\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

IV-C-12. Have there been any changes in the end uses of rebar since 2001?

No     Yes--Please describe.

\_\_\_\_\_

\_\_\_\_\_

IV-C-13. Do you anticipate any changes in terms of the end uses of rebar in the future?

No     Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

\_\_\_\_\_

\_\_\_\_\_

**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-C.--PRICE-RELATED QUESTIONS FOR FIRMS WITH ESTABLISHMENTS LOCATED OUTSIDE THE SPECIFIED REGION--Continued**

IV-C-14. (a) Please list in order of importance any products that may be substituted for rebar.

(1) \_\_\_\_\_ (2) \_\_\_\_\_ (3) \_\_\_\_\_

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

\_\_\_\_\_  
\_\_\_\_\_

(c) Have changes in the prices of these products affected the price for rebar?

No       Yes--To what degree do changes in their prices affect the price for rebar? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of rebar or final end use?

\_\_\_\_\_  
\_\_\_\_\_

IV-C-15. Have there been any changes in the number or types of products that can be substituted for rebar since 2001?

No       Yes--Please explain.

\_\_\_\_\_  
\_\_\_\_\_

IV-C-16. Do you anticipate any changes in terms of the substitutability of other products for rebar in the future?

No       Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

\_\_\_\_\_  
\_\_\_\_\_

**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-C.--PRICE-RELATED QUESTIONS FOR FIRMS WITH ESTABLISHMENTS WITH ESTABLISHMENTS LOCATED OUTSIDE THE SPECIFIED REGION--Continued**

IV-C-17. To what extent have changes in the prices of raw materials affected your firm's selling prices for rebar since 2001? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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IV-C-18. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced rebar in the U.S. market since 2001?

No                       Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

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IV-C-19. (a) Do you anticipate any changes in terms of the availability of U.S.-produced rebar in the U.S. market in the future?

Increase                       No Change                       Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-C.--MARKET FACTORS FOR FIRMS WITH ESTABLISHMENTS LOCATED OUTSIDE THE SPECIFIED REGION--Continued**

IV-C-20. Has the availability of NONSUBJECT imported rebar changed since 2001?

No       Yes--Please explain.

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IV-C-21. Describe how easily your firm can shift its sales of rebar between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting rebar between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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IV-C-22. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of rebar since 2001?

No       Yes--Please describe and quantify if possible.

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IV-C-23. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of rebar in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

No       Yes--Please identify, including the time period.

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**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-C.--MARKET FACTORS FOR FIRMS WITH ESTABLISHMENTS LOCATED OUTSIDE THE SPECIFIED REGION--Continued**

III-C-24. How has demand within the United States for rebar changed since 2001?

Increased                       Unchanged                       Decreased

Other (describe) \_\_\_\_\_

What were the principal factors affecting changes in demand?

\_\_\_\_\_  
\_\_\_\_\_

III-C-25. How has demand outside the United States, (if known) for rebar changed since 2001?

Increased                       Unchanged                       Decreased

Other (describe) \_\_\_\_\_

What were the principal factors affecting changes in demand?

\_\_\_\_\_  
\_\_\_\_\_

IV-C-26. Do you anticipate any future changes in rebar demand in the United States and, if known, the rest of the world?

No                       Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-C.--MARKET FACTORS FOR FIRMS WITH ESTABLISHMENTS LOCATED OUTSIDE THE SPECIFIED REGION--Continued**

IV-C-27. Please compare market prices of rebar in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

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IV-C-28. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss rebar supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including the subject countries, and (3) the world as a whole. Of particular interest is such data from 2001 to the present and forecasts for the future.

IV-C-29. Are your exports of rebar subject to any tariff or non-tariff barriers to trade in other countries?

No       Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since 2001, or that are expected to occur in the future.

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IV-C-30. Does your firm sell rebar over the internet?

No       Yes--Please describe, noting the estimated percentage of your firm's total sales of rebar in 2006 accounted for by internet sales.

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**PART IV.--PRICING AND MARKET FACTORS--*Continued***

**Section IV-C.--MARKET FACTORS FOR FIRMS WITH ESTABLISHMENTS LOCATED OUTSIDE THE SPECIFIED REGION--*Continued***

IV-C-31. Please provide the percent (based on quantity) of your firm's sales of rebar in 2006 to the following markets that were made in conjunction with "Buy American" provisions? Sales within the specified region. \_\_\_\_\_ percent. Sales outside the specified region. \_\_\_\_\_ percent. Has the percentage of sales made in conjunction with "Buy American" provisions increased, decreased, or remained the same since 2001? If there has been a change, please discuss. Also, please discuss whether your sales of rebar under "Buy American" provisions are of any particular sizes of rebar (and if so, please specify the sizes). Attach additional pages as necessary.

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**PART IV.--PRICING AND MARKET FACTORS--Continued**

**Section IV-C.--PRICE-RELATED QUESTIONS FOR FIRMS WITH ESTABLISHMENTS LOCATED OUTSIDE THE SPECIFIED REGION--Continued**

III-C-33. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between rebar produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "O" to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	United States	Belarus	China	Indonesia	Korea	Latvia	Moldova	Poland	Ukraine	Other
United States										
Belarus										
China										
Indonesia										
Korea										
Latvia										
Moldova										
Poland										
Ukraine										
Other										

<sup>1</sup> For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of rebar, identify the country-pair and report the advantages or disadvantages imparted by such factors:

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