

**PURCHASER'S QUESTIONNAIRE
CERTAIN POLYESTER STAPLE FIBER ("PSF") FROM CHINA**

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

Or to the following email address if submitting an electronic copy:
kelly.clark@usitc.gov

So as to be received by the Commission by no later than January 30, 2007

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning certain polyester staple fiber ("certain PSF") from China (inv. No. 731-TA-1104 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm purchased certain PSF (as defined in the instruction booklet) from <u>any</u> source (domestic or foreign) at any time since January 1, 2004?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Signature of Authorized Official

E-mail address

**I AGREE TO THE ABOVE CERTIFICATION
Certification**

Date

Phone Ext.: _____ *Fax*

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. (a) Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.
_____ hours _____ dollars

I-1. (b) We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS - *Continued*

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing certain PSF from China into the United States or which are engaged in exporting certain PSF from China to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of certain PSF?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART. II--PURCHASES

II-1. Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of certain PSF. Report based on delivery date, not order date.

<i>(Quantity in thousands of pounds, value in \$1,000s)</i>			
Item	2004	2005	2006
PURCHASES OF CERTAIN PSF PRODUCED IN THE UNITED STATES			
<i>Quantity</i>			
<i>Value</i>			
PURCHASES OF CERTAIN PSF PRODUCED IN CHINA			
<i>Quantity</i>			
<i>Value</i>			
PURCHASES OF CERTAIN PSF PRODUCED IN ALL OTHER COUNTRIES¹			
<i>Quantity</i>			
<i>Value</i>			
¹ Please describe: _____			

II-2. If the relative shares of your firm's total purchases of certain PSF from different sources (both domestic and foreign) have changed in the last three years, please list the country, state whether the relative share from that country has increased or decreased, and state the reason.

Country	Increase/Decrease	Reason

II-3. If your firm has purchased certain PSF from only one country, please explain the reasons for doing so.

III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

Please note that the questions in this section refer to domestic certain PSF and certain PSF imported from ANY source (both subject and nonsubject countries). If your response to any question differs depending on the country of origin, please report separately for each country and note this in your response.

III-1. Which of the following best describes your firm as a purchaser of certain PSF (check all that apply, noting the specific end uses if known)?

END USER (_____)

DISTRIBUTOR (_____)

Other (_____)

III-2 (a) If your firm is a distributor or reseller of certain PSF, what are the major types of consumers to which you sell certain PSF?

(b) Do you compete for sales to your customers with the manufacturers or importers from which you purchase certain PSF?

III-3. If your firm is an end user of certain PSF, list in order of quantity of certain PSF consumed, the top 3 products for which your firm purchases certain PSF as a component part or input. Please indicate what percentage of the total cost is accounted for by certain PSF.

<u>Product you produce</u>	<u>Percent of cost accounted for by certain PSF</u>
1. _____	1. _____
2. _____	2. _____
3. _____	3. _____

III-4. (a) If your firm is an end user of certain PSF, has the demand for your firm's final products incorporating certain PSF changed since January 1, 2004?

Increased Unchanged Decreased

(b) Has this had any effect on your firm's demand for certain PSF?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-5. (a) Please list in order of importance any products that may be substituted for certain PSF.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for certain PSF?

No Yes--To what degree do changes in their prices affect the price for certain PSF? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of certain PSF or final end use?

III-6. (a) How has the demand within the United States for certain PSF changed since January 1, 2004?

Increased Unchanged Decreased

Other (describe) _____

What were the principal factors affecting changes in demand?

(b) How has the demand outside the United States, (if known), for certain PSF changed since January 1, 2004?

Increased Unchanged Decreased

Other (describe) _____

What were the principal factors affecting changes in demand?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-7. (a) Have any changes occurred in any factors affecting supply (e.g., changes in availability or prices of raw materials; energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced certain PSF in the U.S. market since January 1, 2004?

- No Yes--Please note the time period(s) of any such changes, the factor(s) involved, and the impact such changes had on your shipment volumes and prices.

(b) Since January 1, 2004, have you experienced any short supplies, unavailability of specific products, or were you placed on allocation? Please indicate the specified products, companies, and circumstances.

III-8 (a) Is the certain PSF market subject to business cycles or conditions of competition distinctive to certain PSF?

- No Yes--Please explain.

(b) Please describe any changes in business cycles or conditions for certain PSF since January 1, 2004.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-9. Are you aware whether the certain PSF you are purchasing is U.S. produced or imported?

- Always Usually Sometimes Never.

III-10. Do you know the manufacturer of the certain PSF that you purchase?

- Always Usually Sometimes Never.

III-11. To your knowledge, are your buyers aware of and/or interested in the country of origin of the goods you supply them?

- Always Usually Sometimes Never.

III-12. Have you made significant changes in your purchasing patterns (e.g., frequency) in the last three years?

- No Yes--Please explain.

III-13. How many suppliers do you generally contact before making a purchase?

III-14. Have you changed suppliers since January 1, 2004?

- No Yes--Please list the suppliers, indicate whether each firm was added or dropped as a supplier, and give the reasons for the change.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-15. Are you aware of any new suppliers, either foreign or domestic, that have entered the market in the last three years?

- No Yes--Please identify the firms.

III-16. Do you require your suppliers to become certified or prequalified with respect to the quality, chemistry, strength, or other performance characteristics of the certain PSF they sell to your firm?

- No Yes--_____ percent of purchases in 2006 Yes--all purchases

Please provide a general description of the certification or qualification process and the time required.

III-17. Briefly describe the factors that you consider when qualifying a new supplier (e.g. quality of product, reliability of supplier, etc.) and estimate the time it takes to certify or qualify a new supplier.

III-18. Since January 1, 2004, have any domestic or foreign producers failed in their attempts to certify or qualify their certain PSF with your firm or have any producers lost their approved status?

- No Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification process.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-19. (a) For the factors listed below, please rate each in terms of its importance in your purchase decision for certain PSF.

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Color.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards ...	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Whether bi-component or mechanical conjugated.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Whether recycled or virgin.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Whether solid or hollow.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-19. (b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase certain PSF for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).

1. _____

2. _____

3. _____

Other factors or comments: _____

III-20. What characteristics does your firm consider when determining the quality of certain PSF?

III-21. How often does your firm purchase the certain PSF that is offered at the lowest price?

Always Usually Sometimes Never.

III-22. Please list the names of any firms you considered price leaders in the certain PSF market during January 2004-December 2006. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.

III-23. Please describe how the above firm(s) exhibited price leadership.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-24. Please indicate whether the following types of certain PSF are always, usually, sometimes, or never interchangeable:

(a) How often are white certain PSF and colored certain PSF used interchangeably?

Always Usually Sometimes Never.

Additional comments:

(b) How often are conjugate certain PSF and mechanically crimped certain PSF used interchangeably?

Always Usually Sometimes Never.

Additional comments:

(c) How often are virgin certain PSF and regenerated certain PSF used interchangeably?

Always Usually Sometimes Never.

Additional comments:

(d) How often are solid certain PSF and hollow certain PSF used interchangeably?

Always Usually Sometimes Never.

Additional comments:

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

(e) How often are slick certain PSF and dry certain PSF used interchangeably?

- Always Usually Sometimes Never.

Additional comments:

III-25 What effect, if any, did Hurricanes Katrina and Rita have on the domestic certain PSF industry (e.g., impact on sales, purchases, etc.)?

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT

Please note that the questions in this section refer to domestic certain PSF and certain PSF imported from ANY source (both subject and nonsubject countries). If your response to any question differs depending on the country of origin, please report separately for each country and note this in your response.

IV-1. Please indicate the countries of origin for certain PSF for which your firm has actual marketing/pricing knowledge.

- United States
- China
- Other countries (Please specify _____)

IV-2. Is certain PSF produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using “always” to indicate that the products from a specified country-pair are *always* interchangeable, “frequently” to indicate that the products are *frequently* interchangeable, “sometimes” to indicate that the products are *sometimes* interchangeable, “never” to indicate that the products are *never* interchangeable, and “NO FAMILIARITY” to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Other countries
United States			
China			

¹ For any country-pair producing certain PSF which is *sometimes or never* interchangeable, please explain the factors that limit or preclude interchangeable use. **In your response relating to “other countries”, if the degree of interchangeability differs for different non-subject countries, please note this below.**

² Please note the country/countries of origin of the certain polyester staple fiber that are included in the “other countries” category.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

IV-3. Do you or your customers ever specifically order certain PSF from one country in particular over other possible sources of supply?

- No Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why certain PSF from these countries is preferred over product from other countries (please note the specific product in your response).

IV-4. Are certain grades/types/sizes of certain PSF available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No Yes--Please identify the source and the grade/type/size.

IV-5. If you purchased certain PSF from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

IV-6. For the factors listed below, please rate how certain PSF produced in each country you identified in your response to the first question in Part IV compares with certain PSF produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Copy this page as necessary to cover all possible country combinations and please attach any comments you care to make concerning your responses, especially in comparisons where you rate product from one country superior or inferior to product from another.

Electronic submissions: For each country comparison manually **copy and paste IV-6 in a new page in this document as necessary.** (At the end of IV-6, insert a page break (Menu: Insert-Break-Page break), copy IV-6 and paste in the new page.)

_____ compared to _____
 (specify country) (specify country)

	SUPERIOR	COMPARABLE	INFERIOR
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Color.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower U.S. transportation costs.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards ...	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify) _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

IV-7. (a) How often does domestically produced certain PSF meet minimum quality specifications for your uses or your customers' uses?

- Always Usually Sometimes Never.

Additional comments:

(b) How often does imported subject certain PSF meet minimum quality specifications for your uses or your customers' uses?

- Always Usually Sometimes Never.

Additional comments:

(c) How often does imported nonsubject certain PSF meet minimum quality specifications for your uses or your customers' uses?

Country _____ Always Usually Sometimes Rarely or Never.

Country _____ Always Usually Sometimes Rarely or Never.

Country _____ Always Usually Sometimes Rarely or Never.

Section VI--SUPPLIER IDENTIFICATION

Please identify below the names and addresses of your firm's five largest suppliers for certain PSF during 2004-06. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of certain PSF that each of these customers accounted for in 2006.

No.	Supplier's name	Street address (<u>not</u> P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2006 purchases (%)
1					
2					
3					
4					
5					