

**PRODUCERS' QUESTIONNAIRE
CERTAIN POLYESTER STAPLE FIBER ("PSF") FROM CHINA**

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

Or to the following email address if submitting an electronic copy:
nathanael.comly@usitc.gov

So as to be received by the Commission by no later than January 30, 2007

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning certain polyester staple fiber ("certain PSF") from China (inv. No. 731-TA-1104 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm produced certain PSF (as defined in the instruction booklet) at any time since January 1, 2004?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name and Title of Authorized Official</i>	<input type="checkbox"/> I AGREE TO THE ABOVE CERTIFICATION Certification
_____ <i>Signature of Authorized Official</i>	_____ <i>Date</i>
_____ <i>E-mail address</i>	_____ <i>Ext.:</i>
	_____ <i>Phone</i>
	_____ <i>Fax</i>

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Do you support or oppose the petition? Please explain.

Support Oppose Take no position

As indicated at the top of the page, your response to this question will be treated as business proprietary. However, if the Commission's final determination in the investigation is affirmative and an antidumping duty order is issued, the Commission, pursuant to section 754 of the Tariff Act of 1930 (the Continued Dumping and Subsidy Offset Act of 2000, or "Byrd Amendment"), will provide a list of firms supporting the petition to the Bureau of Customs and Border Protection for possible distribution of any antidumping duties that may be collected. If you wish to waive business proprietary treatment of your response to this question in order to make your position with respect to the petition public and allow inclusion of your firm on that list, indicate "yes" below.

Yes No, I do not wish my position on the petition to be made public. I acknowledge that a "No" answer may affect my ability to receive a distribution under this Act.

I-4. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
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_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS -- Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing certain PSF from China into the United States or which are engaged in exporting certain PSF from China to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in importing certain PSF from countries other than China into the United States or which are engaged in exporting certain PSF from countries other than China to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of certain PSF?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Nathanael Comly, Investigator (202-205-3174; E-mail nathanael.comly@usitc.gov). **Supply all data requested in Part II on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

_____ Ext.: _____
Phone No. E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production of certain PSF since January 1, 2004?

No Yes--Supply details as to the time, nature, and significance of such changes.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Does your firm produce other products on the same equipment and machinery used in the production of certain PSF?

No Yes--List the following information.

Describe your method for allocation of capacity (e.g., average sales ratio): _____

Products produced on same equipment and share of total production in 2006 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
Certain PSF	_____	PSF for carpeting	_____
PSF less than 3 Denier	_____	Low-melt PSF	_____
_____	_____	_____	_____

Item	<i>(Quantity in thousands of pounds)</i>		
	2004	2005	2006
Annual capacity for all products			
Production of:			
Subject products (certain PSF)			
PSF of less than 3 denier ¹			
PSF for carpeting ²			
Low-melt PSF ³			
Other ⁴			
All products			

¹ Merchandise of less than 3.3 decitex (less than 3 denier).

² Merchandise of 10 to 18 denier that are cut to lengths of 6 to 8 inches.

³ Bi-component fiber with an outer sheath that melts at a significantly lower temperature than its inner core.

⁴ Please describe: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4-A. Please describe the constraint(s) that set the limit(s) on your production capabilities.

B. Please describe the methodology used to calculate production capacity reported in question II-9, and explain any changes in reported capacity. In particular, please describe the impact and lingering effects on your firm's production of certain PSF as a result of hurricanes Katrina and Rita.

II-5. Does your firm produce other products using the same production and related workers employed to produce certain PSF?

No Yes--List the following information.

Basis for allocation of employment data (e.g., sales): _____

Products produced using the same workers and share of total production in 2006 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
Certain PSF	_____	PSF for carpeting	_____
PSF less than 3 Denier	_____	Low-melt PSF	_____
_____	_____	_____	_____

II-6. Since January 1, 2004, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of certain PSF?

No Yes--Name firm: _____

II-7. Does your firm produce certain PSF in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____

II-8. Since January 1, 2004, has your firm imported certain PSF?

No Yes--**COMPLETE AND RETURN THE ENCLOSED IMPORTERS' QUESTIONNAIRE**

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of certain PSF in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

<i>(Quantity in thousands of pounds, value in \$1,000)</i>			
Item	Calendar years		
	2004	2005	2006
AVERAGE PRODUCTION CAPACITY ¹ (<i>quantity</i>)			
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)			
PRODUCTION (<i>quantity</i>)			
U.S. SHIPMENTS:			
Commercial shipments:			
<i>Quantity</i> of commercial shipments			
<i>Value</i> of commercial shipments			
Internal consumption:			
<i>Quantity</i> of internal consumption			
<i>Value</i> ² of internal consumption			
Transfers to related firms:			
<i>Quantity</i> of transfers to related firms			
<i>Value</i> ² of transfers to related firms			
EXPORT SHIPMENTS:			
<i>Quantity</i> of export shipments			
<i>Value</i> of export shipments			
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)			
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)			
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)			
AVERAGE NUMBER OF PRWs			
HOURS WORKED BY PRWs (<i>1,000 hours</i>)			
WAGES PAID TO PRWs (<i>value</i>)			
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year.</p> <p>² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2004, 2005, and 2006 below:</p> <hr/> <p>³ Identify your principal export markets: _____</p> <p>⁴ <u>Reconciliation of data.</u>--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. Please report your firm's U.S. shipments of certain PSF (by product group) produced in your U.S. establishments.

(Quantity in thousands of pounds, value in \$1,000)			
Item	Calendar year		
	2004	2005	2006
U.S. SHIPMENTS OF:			
VIRGIN POLYESTER STAPLE FIBER ¹			
CONJUGATE ²			
Quantity of U.S. shipments			
Value of U.S. shipments			
NON-CONJUGATE ³			
Quantity of U.S. shipments			
Value of U.S. shipments			
REGENERATED POLYESTER STAPLE FIBER ⁴			
CONJUGATE ²			
Quantity of U.S. shipments			
Value of U.S. shipments			
NON-CONJUGATE ³			
Quantity of U.S. shipments			
Value of U.S. shipments			
OTHER POLYESTER STAPLE FIBER ⁵			
Quantity of U.S. shipments			
Value of U.S. shipments			
TOTAL U.S. SHIPMENTS ⁶			
Quantity of U.S. shipments			
Value of U.S. shipments			

¹ "Virgin polyester staple fiber," as used here, is single component, single crimp PSF that does not contain regenerated fibers. Virgin fibers are made directly from raw materials and are characterized by the purity of the whiteness of the fibers.

² "Conjugate," as used here, is spiral/double crimp PSF made from two types of fiber (also known as bi-component fiber) by either a chemical or mechanical process.

³ "Non-Conjugate," as used here, is spiral component, single crimp PSF.

⁴ "Regenerated polyester staple fiber," as used here, does not contain any virgin fibers. It is made from recycled PET stock. Blended virgin and regenerated fiber products do not fall within this definition.

⁵ "Other polyester staple fiber," as used here, includes other fiber products that do not fall within the available categories, such as blended virgin and regenerated PSF.

⁶ Total U.S. shipments reported above should reconcile with U.S. shipment data reported in Section II-9.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. If you reported transfers to related firms in question II-9, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-12. Other than direct imports, has your firm otherwise purchased certain PSF since January 1, 2004? (See definitions in the instruction booklet.)

No Yes--Report such purchases below for the specified periods.¹

<i>(Quantity in thousands of pounds, value in \$1,000)</i>			
Item	Calendar years		
	2004	2005	2006
PURCHASES FROM U.S. IMPORTERS² OF CERTAIN PSF FROM--			
CHINA:			
<i>Quantity</i>			
<i>Value</i>			
ALL OTHER COUNTRIES:			
<i>Quantity</i>			
<i>Value</i>			
PURCHASES FROM DOMESTIC PRODUCERS:²			
<i>Quantity</i>			
<i>Value</i>			
PURCHASES FROM OTHER SOURCES:²			
<i>Quantity</i>			
<i>Value</i>			
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/>			
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>			

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Mary Klir, Auditor (202-205-3147 or E-mail mary.klir@usitc.gov).

III-1. Identify the individual who prepared or has knowledge of the requested financial information.

Company contact: _____
 Name and title _____

Ext.: _____
 Phone No. _____ Fax No. _____

_____ _____
 Email address _____ Company web address _____

III-2. Briefly describe your financial accounting system.

- A. When does your fiscal year end (month and day)? _____
 If your fiscal year changed during the period examined, explain below: _____
- B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include subject merchandise: _____
2. Does your firm prepare profit/loss statements for the subject merchandise: Yes No
3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.
- Audited unaudited annual reports 10Ks 10Qs
- Monthly quarterly semi-annually annually
4. Accounting basis: GAAP cash tax other comprehensive (specify) _____

Note: The Commission may request that your company submit copies of its financial statements, including internal profit-and-loss statements for the division or product group that includes certain PSF, as well as those statements and worksheets used to compile data for your firm's questionnaire response.

III-3. Briefly describe your cost accounting system (e.g., standard cost, job order cost, etc.).

III-4. Briefly describe your allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.

III-5. Other products.--Please list any other products you produced in the facilities in which you produced certain PSF, and provide the share of net sales accounted for by these other products in your most recent fiscal year:

<u>Product(s)</u>	<u>Share of sales</u>
_____	_____
_____	_____

PART III.--FINANCIAL INFORMATION--Continued

III-6. Does your company receive inputs (raw materials, labor, energy, or any other services) used in the production of certain PSF from any related company?

No—Continue to question III-9 below Yes—Continue to question III-7 below.

III-7. In the space provided below, identify the inputs related to the production of certain PSF that your firm received from related parties whose financial statements are consolidated with the financial statements of your firm.

<u>Input</u>	<u>Related Party</u>
_____	_____
_____	_____
_____	_____

III-8. All intercompany profit on inputs purchased from related parties which is eliminated pursuant to formal financial statement consolidation should also be eliminated from the costs reported to the Commission in table III-9 (Operations on certain PSF); i.e., costs reported in table III-9, to the extent that they reflect inputs purchased from related parties, should only reflect the related party's cost and not include an associated profit component. Reasonable methods for determining and eliminating the associated profit on inputs purchased from related parties are acceptable.

Has your firm complied with the Commission's instructions regarding costs associated with inputs purchased from related parties?

No Yes

PART III.--FINANCIAL INFORMATION--Continued

III-9. Operations on certain PSF.--Report the revenue and related cost information requested below on the certain PSF operations of your U.S. establishment(s).¹ **Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost.** Provide data for your three most recently completed fiscal years in chronological order from left to right. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact Mary Klir, Auditor (202-205-3247 or mary.klir@usitc.gov) before completing this section of the questionnaire.

(Quantity in thousands of pounds, value in \$1,000)			
Item	Fiscal years ended--		
	_____	_____	_____
Net sales quantities:²			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales quantities			
Net sales values:²			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales values			
Cost of goods sold (including internal consumption and transfers to related firms):			
Raw materials			
Direct labor			
Other factory costs			
Total cost of goods sold			
Gross profit or (loss)			
Selling, general, and administrative (SG&A) expenses:			
Selling expenses			
General and administrative expenses			
Total SG&A expenses			
Operating income or (loss)			
Other income and expenses:			
Interest expense			
All other expense items			
All other income items			
All other income or expenses, net			
Net income or (loss) before income taxes			
Depreciation/amortization included above			
¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. ² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.			

PART III.--FINANCIAL INFORMATION--Continued

III-10. **RAW MATERIALS used in your certain PSF operations.**--This section seeks to isolate changes in certain raw material. Report below your firm's purchases of raw materials for the specified periods.

<i>(Quantity in thousands of pounds, value in \$1,000)</i>			
Item	Calendar years ¹		
	2004	2005	2006
MEG			
Quantity of MEG			
Value of MEG			
PTA			
Quantity of PTA			
Value of PTA			
Scrap			
Quantity of scrap			
Value of scrap			
¹ Were the price and/or availability of any of the above items affected by hurricanes Katrina and Rita? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____ _____ _____			

PART III.--FINANCIAL INFORMATION--Continued

III-11. Asset values.--Report the total assets associated with the production, warehousing, and sale of certain PSF. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the previous question. If your fiscal year is a calendar year, your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your three most recently completed fiscal years in chronological order from left to right.

<i>(Value in \$1,000)</i>			
Value of	Fiscal Years ended--		
	_____	_____	_____
Assets associated with the production, warehousing, and sale of certain PSF:			
1. Current assets:			
A. Cash and equivalents			
B. Accounts receivable, net			
C. Inventories (finished goods)			
D. Inventories (raw materials and work in process)			
E. Other (describe _____)			
F. Total current assets (lines 1.A. through 1.E.)			
2. Property, plant, and equipment			
A. Original cost of property, plant, and equipment			
B. Less: Accumulated depreciation			
C. Equals: Book value of property, plant, and equipment			
3. Other (describe _____)			
4. Total assets (lines 1.F., 2.C., and 3)			

PART IV.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Kelly Clark, Economist (202-205-3166 or kelly.clark@usitc.gov)

IV-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title
_____ Ext.: _____
Phone No. Email address

Section IV-A.--PRICE DATA

This section requests quarterly price and quantity data concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products during 2004-06:

- Product 1: Virgin and/or regenerated polyester staple fiber¹-- 5-7 denier, solid, dry**
- Product 2: Virgin and/or regenerated polyester staple fiber¹-- 5-7 denier, hollow, slick**
- Product 3: Virgin polyester staple fiber¹-- 12-15 denier, solid, dry**
- Product 4: Virgin polyester staple fiber¹-- 12-15 denier, hollow, slick**
- Product 5: Conjugate polyester staple fiber²-- 12-15 denier, hollow, slick**

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the FINAL NET amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

¹ "Virgin polyester staple fiber," as used here, is single component, single crimp PSF that does not contain regenerated fibers. Virgin fibers are made directly from raw materials and are characterized by the purity of the whiteness of the fibers. "Regenerated polyester staple fiber," as used here, does not contain any virgin fibers. It is made from recycled PET stock. Blended virgin and regenerated fiber products do not fall within this definition

² "Conjugate PSF," as used here, is spiral/double crimp PSF made from two types of fiber (also known as bi-component fiber) by either a chemical or mechanical process.

PART IV.--PRICING AND RELATED INFORMATION-- *Continued*

Section IV-A.--PRICE DATA--*Continued*

IV-A. Report the quarterly price data for products¹ below.

<i>(Quantity in thousands of pounds, value in \$1,000)</i>										
Period of shipment	Product 1		Product 2		Product 3		Product 4		Product 5	
	Quantity	Value ²								
2004										
January-March										
April-June										
July-September										
October-December										
2005										
January-March										
April-June										
July-September										
October-December										
2006										
January-March										
April-June										
July-September										
October-December										

¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____
 Product 2: _____
 Product 3: _____
 Product 4: _____
 Product 5: _____

² Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-1. Please describe how your firm determines the prices that it charges for sales of certain PSF (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

IV-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

IV-B-3. What are your firm's typical sales terms for its U.S.-produced certain PSF (e.g., 2/10 net 30 days)? _____ On what basis are your prices of domestic certain PSF usually quoted (e.g., f.o.b. warehouse, or delivered)? _____

IV-B-4. Approximately what share of your firm's sales of its U.S.-produced certain PSF in 2006 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

IV-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

IV-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced certain PSF?

Source	Share of 2006 sales	Lead time
From inventory		
Produced to order		
Total	100%	

IV-B-8. (a) What is the approximate percentage of the total delivered cost of certain PSF that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm or purchaser (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

IV-B-9. What is the geographic market area in the United States served by your firm's certain PSF?

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe) _____

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-10. Describe the end uses of the certain PSF that you manufacture. For each end-use product, what percentage of the total cost is accounted for by certain PSF?

<u>End use</u>	<u>Share of total cost accounted for by certain PSF (percent)</u>
_____	_____
_____	_____
_____	_____

IV-B-11. (a) Please list in order of importance any products that may be substituted for certain PSF.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for certain PSF?

No

Yes--To what degree do changes in their prices affect the price for certain PSF? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of certain PSF or final end use?

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-12. How has the demand within the United States (and outside the United States if known) for certain PSF changed since January 1, 2004? What principal factors affect changes in demand?

- Increased Unchanged Decreased

IV-B-13. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of certain PSF since January 1, 2004?

- No Yes--Please describe.

IV-B-14. Has your firm refused, declined, or been unable to supply certain PSF since January 1, 2004? (Examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, unable to meet timely shipment commitments, etc.)

- No Yes--Please describe.

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

V-B-15. Is certain PSF produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using “always” to indicate that the products from a specified country-pair are *always* interchangeable, “frequently” to indicate that the products are *frequently* interchangeable, “sometimes” to indicate that the products are *sometimes* interchangeable, “never” to indicate that the products are *never* interchangeable, and “NO FAMILIARITY” to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Other countries
United States			
China			

¹ For any country-pair producing certain PSF which is *sometimes or never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-16. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between certain PSF produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "always" to indicate that the products from a specified country-pair are *always* interchangeable, "frequently" to indicate that the products are *frequently* interchangeable, "sometimes" to indicate that the products are *sometimes* interchangeable, "never" to indicate that the products are *never* interchangeable, and "NO FAMILIARITY" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Other countries
United States			
China			

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of certain PSF, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-17. Please indicate whether the following types of certain PSF are always, usually, sometimes, or never interchangeable:

(a) How often are white certain PSF and colored certain PSF used interchangeably?

Always Usually Sometimes Never.

Additional comments:

(b) How often are conjugate certain PSF and mechanically crimped certain PSF used interchangeably?

Always Usually Sometimes Never.

Additional comments:

(c) How often are virgin certain PSF and regenerated certain PSF used interchangeably?

Always Usually Sometimes Never.

Additional comments:

(d) How often are solid certain PSF and hollow certain PSF used interchangeably?

Always Usually Sometimes Never.

Additional comments:

PART IV.--PRICING AND RELATED INFORMATION--Continued

(e) How often are slick certain PSF and dry certain PSF used interchangeably?

- Always Usually Sometimes Never.

Additional comments:

IV-B-18 Please describe any trends in the prices of the raw materials used to produce certain PSF, and whether your firm expects these trends of continue.

IV-B-19 What effect, if any, did Hurricanes Katrina and Rita have on the domestic certain PSF industry (e.g., impact on sales, purchases, etc.)?

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-C.--CUSTOMER IDENTIFICATION

Please identify below the names and addresses of your firm's 10 largest customers for certain PSF during 2004-06. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of certain PSF that each of these customers accounted for in 2006.

No.	Customer's name	Street address (<u>not</u> P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2006 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-E.--COMPETITION FROM IMPORTS--LOST SALES

PLEASE DO NOT RE-SUBMIT ALEGATIONS PROVED IN THE PRELIMINARY PHASE OF THESE INVESTIGATIONS.

Since January 1, 2004: Did your firm lose sales of certain PSF to imports of these products from China?

No Yes

If yes, please furnish as much of the following information as possible for each affected transaction. Document such allegations of lost sales whenever possible (documentation could include copies of invoices, sales reports, or letters from customers). **Please note that the Commission may contact the firms named to verify the allegations reported.**

- Customer name, contact person, phone and fax numbers
- Specific product(s) involved
- Date of your price quotation
- Quantity involved
- Your rejected price quotation (total delivered value)
- The country of origin of the competing imported product
- The accepted price quotation of the imported product (total delivered value)

Customer name, contact person, phone and fax numbers	Product	Date of quote	Quantity (<i>thousands of pounds</i>)	Rejected U.S. price (total value-- \$1,000s)	Country of origin	Accepted import price (total value-- \$1,000s)