

IMPORTERS' QUESTIONNAIRE
PURE AND ALLOY MAGNESIUM FROM CANADA
PURE MAGNESIUM FROM CHINA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than February 23, 2006

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty review investigations concerning pure and alloy magnesium from Canada (inv. Nos. 701-TA-309-A and B (Second Review) and its antidumping duty review investigation concerning pure magnesium from China (inv. No. 731-TA-696 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip code _____
World Wide Web address _____

Has your firm imported **pure magnesium, off-specification pure magnesium, or alloy magnesium** (as defined in the instruction booklet) from any country at any time since January 1, 2000?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
 YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4.a. Does your firm have any related firms, either domestic or foreign, which are engaged in importing pure or alloy magnesium from Canada into the United States or which are engaged in exporting pure or alloy magnesium from Canada to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-4.b. Does your firm have any related firms, either domestic or foreign, which are engaged in importing pure magnesium from China into the United States or which are engaged in exporting pure magnesium from China to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing pure or alloy magnesium from countries other than Canada or China into the United States or which are engaged in exporting pure or alloy magnesium from countries other than Canada or China to the United States?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of pure or alloy magnesium?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Please indicate the nature of your firm's importing operations on pure and alloy magnesium. More than one answer may be applicable.

- Importer of record Takes title to the imported product(s)
- Consignee of the imported product(s) Customs broker or freight forwarder

I-8. If your firm is an importer of record of pure and alloy magnesium but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

PART I.--GENERAL QUESTIONS--Continued

I-9.a. Please indicate whether your firm enters pure magnesium (other than off-specification pure magnesium) into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes--list location(s):

Bonded warehouses No Yes--list location(s):

I-9.b. Please indicate whether your firm enters off-specification pure magnesium into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes--list location(s):

Bonded warehouses No Yes--list location(s):

I-9.c. Please indicate whether your firm enters alloy magnesium into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes--list location(s):

Bonded warehouses No Yes--list location(s):

I-10. Please indicate the nature of your firm. More than one answer may be applicable.

Importer of pure magnesium (other than off-specification pure magnesium)

Importer of off-specification pure magnesium

Importer of alloy magnesium

Other (identify: _____)

If you identified more than one product above, please identify your firm's primary function below:

PART I.--GENERAL QUESTIONS--Continued

I-11.a. Please indicate whether your firm imports pure magnesium (other than off-specification pure magnesium) under the TIB (temporary importation under bond) program.

No Yes

I-11.b. Please indicate whether your firm imports off-specification pure magnesium under the TIB (temporary importation under bond) program.

No Yes

I-11.b. Please indicate whether your firm imports alloy magnesium under the TIB (temporary importation under bond) program.

No Yes

I-12. In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for pure and/or alloy magnesium?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-13. To your knowledge, have the products subject to these reviews been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Fred Fischer (202-205-3179 or fred.fischer@usitc.gov)**. **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

_____ _____
Phone No. E-mail address

PART II.--TRADE AND RELATED INFORMATION--Continued

II-2.a. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of pure or alloy magnesium since August 31, 1992 (the date on which the countervailing duty orders on pure and alloy magnesium from Canada under review became effective)?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-2.b. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of pure magnesium since May 12, 1995 (the date on which the antidumping duty order on pure magnesium from China under review became effective)?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3.a. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of pure magnesium in the future?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-3.b. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of alloy magnesium in the future?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4.a. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of pure magnesium in the future if the countervailing duty order on pure magnesium from Canada was to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-4.b. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of alloy magnesium in the future if the countervailing duty order on alloy magnesium from Canada was to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-4.c. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of pure magnesium in the future if the antidumping duty order on pure magnesium from China was to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5.a. Has your firm imported or arranged for the importation of pure magnesium from Canada for delivery after December 31, 2005?

No Yes--Indicate when such orders are to be delivered and the quantities involved.

Describe the terms (e.g., customer, price, quantity, and contract length) of each long-term contract under which pure magnesium from Canada has been imported or has been arranged for importation after December 31, 2005. Please also specify, for each contract, the month and year when the contract is likely to come up for bid.

II-5.b. Has your firm imported or arranged for the importation of alloy magnesium from Canada for delivery after December 31, 2005?

No Yes--Indicate when such orders are to be delivered and the quantities involved.

Describe the terms (e.g., customer, price, quantity, and contract length) of each long-term contract under which alloy magnesium from Canada has been imported or has been arranged for importation after December 31, 2005. Please also specify, for each contract, the month and year when the contract is likely to come up for bid.

II-5.c. Has your firm imported or arranged for the importation of pure magnesium (including off-specification pure magnesium) from China for delivery after December 31, 2005?

No Yes--Indicate when such orders are to be delivered and the quantities involved.

Describe the terms (e.g., customer, price, quantity, and contract length) of each long-term contract under which pure magnesium from China has been imported or has been arranged for importation after December 31, 2005. Please also specify, for each contract, the month and year when the contract is likely to come up for bid.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6.a. If your firm also produces pure magnesium (other than off-specification pure magnesium) in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

II-6.b. If your firm also produces off-specification pure magnesium in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

II-6.c. If your firm also produces alloy magnesium in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7a. **IMPORTS OF PURE MAGNESIUM BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of pure magnesium imported by your firm during **2000-05**. (See definitions in the instruction booklet.) **Do not include data for off-specification pure magnesium (see definition in the instruction booklet). Report separately for each country and for all other sources combined. Photocopy page as necessary.**

- CANADA (other than Timminco) CANADA (Timminco only)
 CHINA All other sources combined¹

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)						
IMPORTS: ²						
<i>Quantity</i> of imports						
<i>Value</i> of imports						
U.S. SHIPMENTS:						
Commercial shipments:						
<i>Quantity</i> of commercial shipments						
<i>Value</i> of commercial shipments						
Internal consumption/company transfers:						
<i>Quantity</i> of internal consumption/transfers						
<i>Value</i> ³ of internal consumption/transfers						
EXPORT SHIPMENTS: ⁴						
<i>Quantity</i> of export shipments						
<i>Value</i> of export shipments						
END-OF-PERIOD INVENTORIES ⁵ (<i>quantity</i>)						
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)						
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)						
¹ Please identify these sources: _____ _____						
² Please identify the foreign producers, if known: _____ _____						
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-05 below: _____ _____						
⁴ Identify your principal export markets: _____ _____						
⁵ <u>Reconciliation of data.</u> --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7b. **IMPORTS OF OFF-SPECIFICATION PURE MAGNESIUM BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of off-specification pure magnesium imported by your firm during **2000-05**. (See definitions in the instruction booklet.) Report **separately for each country and for all other sources combined**. Photocopy page as necessary.

- CANADA (other than Timminco) CANADA (Timminco only)
 CHINA All other sources combined¹

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)						
IMPORTS: ²						
<i>Quantity</i> of imports						
<i>Value</i> of imports						
U.S. SHIPMENTS:						
Commercial shipments:						
<i>Quantity</i> of commercial shipments						
<i>Value</i> of commercial shipments						
Internal consumption/company transfers:						
<i>Quantity</i> of internal consumption/transfers						
<i>Value</i> ³ of internal consumption/transfers						
EXPORT SHIPMENTS: ⁴						
<i>Quantity</i> of export shipments						
<i>Value</i> of export shipments						
END-OF-PERIOD INVENTORIES ⁵ (<i>quantity</i>)						
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)						
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)						
¹ Please identify these sources: _____ _____						
² Please identify the foreign producers, if known: _____ _____						
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-05 below: _____ _____						
⁴ Identify your principal export markets: _____ _____						
⁵ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7c. **IMPORTS OF ALLOY MAGNESIUM BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of alloy magnesium imported by your firm during **2000-05**. (See definitions in the instruction booklet.) Report separately for each country and for all other sources combined. Photocopy page as necessary.

- | | |
|---|--|
| <input type="checkbox"/> CANADA (other than Timminco) | <input type="checkbox"/> CANADA (Timminco only) |
| <input type="checkbox"/> CHINA | <input type="checkbox"/> All other sources combined ¹ |

What share of your alloy magnesium imports are secondary magnesium? _____ percent

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)						
IMPORTS:²						
<i>Quantity</i> of imports						
<i>Value</i> of imports						
U.S. SHIPMENTS:						
Commercial shipments:						
<i>Quantity</i> of commercial shipments						
<i>Value</i> of commercial shipments						
Internal consumption/company transfers:						
<i>Quantity</i> of internal consumption/transfers						
<i>Value³</i> of internal consumption/transfers						
EXPORT SHIPMENTS:⁴						
<i>Quantity</i> of export shipments						
<i>Value</i> of export shipments						
END-OF-PERIOD INVENTORIES⁵ (<i>quantity</i>)						
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)						
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)						
¹ Please identify these sources: _____ _____						
² Please identify the foreign producers, if known: _____ _____						
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-05 below: _____ _____						
⁴ Identify your principal export markets: _____ _____						
⁵ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7d. **IMPORTS OF GRANULAR MAGNESIUM BY SOURCE**--Report your firm's imports and your firm's shipments and inventories of granular magnesium imported by your firm during **2000-05**. (See definitions in the instruction booklet.) Report separately for each country and for all other sources combined. Photocopy page as necessary.

- CANADA (other than Timminco) CANADA (Timminco only)
 CHINA All other sources combined¹

(Quantity in metric tons, value in \$1,000)						
Item	2000	2001	2002	2003	2004	2005
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)						
IMPORTS:²						
<i>Quantity</i> of imports						
<i>Value</i> of imports						
U.S. SHIPMENTS:						
Commercial shipments:						
<i>Quantity</i> of commercial shipments						
<i>Value</i> of commercial shipments						
Internal consumption/company transfers:						
<i>Quantity</i> of internal consumption/transfers						
<i>Value</i> ³ of internal consumption/transfers						
EXPORT SHIPMENTS:⁴						
<i>Quantity</i> of export shipments						
<i>Value</i> of export shipments						
END-OF-PERIOD INVENTORIES⁵ (<i>quantity</i>)						
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)						
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)						
¹ Please identify these sources: _____ _____						
² Please identify the foreign producers, if known: _____ _____						
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-05 below: _____ _____						
⁴ Identify your principal export markets: _____ _____						
⁵ Reconciliation of data --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. **SHIPMENTS OF IMPORTS BY TYPE.**—Please report your firm's commercial shipments of U.S. imports of magnesium, by type in 2004 and 2005. (See definitions in the instruction booklet). Report separately for each country and for all other sources combined. Photo copy page as necessary.

CANADA (other than Timminco) CANADA (Timminco only) CHINA All other sources combined¹

<i>(Quantity in metric tons)</i>		
Item	2004	2005
SHIPMENTS TO ALUMINUM MANUFACTURERS:		
Pure magnesium (other than off-specification pure magnesium)		
Off-specification pure magnesium		
Alloy magnesium		
Granular magnesium		
Secondary magnesium		
SHIPMENTS TO GRANULAR/REAGENT PRODUCERS:		
Pure magnesium (other than off-specification pure magnesium)		
Off-specification pure magnesium		
Alloy magnesium		
Granular magnesium		
Secondary magnesium		
SHIPMENTS TO DIECASTERS:		
Pure magnesium (other than off-specification pure magnesium)		
Off-specification pure magnesium		
Alloy magnesium		
Granular magnesium		
Secondary magnesium		
SHIPMENTS FOR IRON/STEEL DESULFURIZATION:		
Pure magnesium (other than off-specification pure magnesium)		
Off-specification pure magnesium		
Alloy magnesium		
Granular magnesium		
Secondary magnesium		
SHIPMENTS TO OTHERS (identify):		
Pure magnesium (other than off-specification pure magnesium)		
Off-specification pure magnesium		
Alloy magnesium		
Granular magnesium		
Secondary magnesium		
TOTAL SHIPMENTS:		
Pure magnesium (other than off-specification pure magnesium)		
Off-specification pure magnesium		
Alloy magnesium		
Granular magnesium		
Secondary magnesium		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9.a. Describe the significance of the existing countervailing duty order covering imports of pure magnesium from Canada in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

II-9.b. Describe the significance of the existing countervailing duty order covering imports of alloy magnesium from Canada in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

II-9.c. Describe the significance of the existing antidumping duty order covering imports of pure magnesium from China in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

PART II--TRADE AND RELATED INFORMATION--Continued

II-10.a. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of pure magnesium in the future if the countervailing duty order on pure magnesium from Canada was to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

II-10.b. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of alloy magnesium in the future if the countervailing duty order on alloy magnesium from Canada was to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

II-10.c. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of pure magnesium in the future if the antidumping duty order on pure magnesium from China was to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-A.--PRICE DATA--Continued

PRODUCT: Product 1 Product 2

END USER: Aluminum producers Magnesium granule producers Diecasters

Other (specify): _____

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	Delivered Value ¹
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
2005:		
January-March		
April-June		
July-September		
October-December		
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, and the value of returned goods). Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:		

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

III-B-1. Please describe how your firm determines the prices that it charges for sales of magnesium (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-B-3.a. What are your firm's typical sales terms for pure magnesium imported from Canada (e.g., 2/10 net 30 days)? _____ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? _____

III-B-3.b. What are your firm's typical sales terms for alloy magnesium imported from Canada (e.g., 2/10 net 30 days)? _____ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? _____

III-B-3.c. What are your firm's typical sales terms for pure magnesium imported from China (e.g., 2/10 net 30 days)? _____ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? _____

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

III-B-4.a. Approximately what share of your firm's sales of its **pure magnesium imported from Canada** in 2005 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

Has the average length of your firm's contracts increased, decreased, or stayed the same since 2000? If the average length of a typical contract differed during the period (e.g., increased in 2002 but decreased in 2003), please identify all periods in which the average length of a contract changed, indicating whether it increased, decreased, or stayed the same.

Increased Decreased Unchanged

III-B-4.b. Approximately what share of your firm's sales of its **alloy magnesium imported from Canada** in 2005 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

Has the average length of your firm's contracts increased, decreased, or stayed the same since 2000? If the average length of a typical contract differed during the period (e.g., increased in 2002 but decreased in 2003), please identify all periods in which the average length of a contract changed, indicating whether it increased, decreased, or stayed the same.

Increased Decreased Unchanged

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

III-B-4.c. Approximately what share of your firm's sales of its **pure magnesium imported from China** in 2005 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

Has the average length of your firm's contracts increased, decreased, or stayed the same since 2000? If the average length of a typical contract differed during the period (e.g., increased in 2002 but decreased in 2003), please identify all periods in which the average length of a contract changed, indicating whether it increased, decreased, or stayed the same.

Increased Decreased Unchanged

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

III-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of magnesium?

Source	Share of 2005 sales	Lead time
From inventory		
Produced to order		
Total	100%	

III-B-8. (a) What is the approximate percentage of the total delivered cost of magnesium that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

III-B-9. What impact (if any) did the antidumping proceeding on Magnesium Metal from China and Russia based on the Petition filed in February 2004 have on your prices and volumes negotiated in contracts for delivery during 2005 and/or beyond? Provide details by customer for each relevant contract. Attach additional pages as necessary.

III-B-10. What is the geographic market area in the United States served by your firm's magnesium?

Northeast Mid-Atlantic Midwest Southeast
 Southwest Rocky Mountains West Coast Northwest
 National Other (describe) _____

III-B-11.a. Describe the end uses of the **pure magnesium that your firm imported from Canada**. For each end-use product, what percentage of the total cost is accounted for by pure magnesium?

<u>End use</u>	<u>Share of total cost accounted for by magnesium (percent)</u>
_____	_____
_____	_____
_____	_____

III-B-11.b. Describe the end uses of the **alloy magnesium that your firm imported from Canada**. For each end-use product, what percentage of the total cost is accounted for by alloy magnesium?

<u>End use</u>	<u>Share of total cost accounted for by magnesium (percent)</u>
_____	_____
_____	_____
_____	_____

III-B-11.c. Describe the end uses of the **pure magnesium that your firm imported from China**. For each end-use product, what percentage of the total cost is accounted for by pure magnesium?

<u>End use</u>	<u>Share of total cost accounted for by magnesium (percent)</u>
_____	_____
_____	_____
_____	_____

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

III-B-12.a. Have there been any changes in the end uses of pure magnesium since 2000?

No Yes--Please describe.

III-B-12.b. Have there been any changes in the end uses of alloy magnesium since 2000?

No Yes--Please describe.

III-B-13.a. Do you anticipate any changes in terms of the end uses of pure magnesium in the future?

No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-13.b. Do you anticipate any changes in terms of the end uses of alloy magnesium in the future?

No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

III-B-14. (a) Please list in order of importance any products that may be substituted for magnesium.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for magnesium?

No Yes--To what degree do changes in their prices affect the price for magnesium? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of magnesium or final end use?

III-B-15. Have there been any changes in the number or types of products that can be substituted for magnesium since 2000?

No Yes--Please explain.

III-B-16. Do you anticipate any changes in terms of the substitutability of other products for magnesium in the future?

No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

III-B-17. To what extent have changes in the prices of raw materials affected your firm's selling prices for magnesium during January 2000-December 2005? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-18. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced magnesium in the U.S. market since 2000?

No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

III-B-19.a. Do you anticipate any changes in terms of the availability of **pure magnesium imported from Canada** in the U.S. market in the future?

Increase No Change Decrease

If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-19.b. Do you anticipate any changes in terms of the availability of **alloy magnesium imported from Canada** in the U.S. market in the future?

Increase No Change Decrease

If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-19.c. Do you anticipate any changes in terms of the availability of **pure magnesium imported from China** in the U.S. market in the future?

Increase No Change Decrease

If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

III-B-20.a. Has the availability of NONSUBJECT imported pure magnesium changed since 2000?

No Yes--Please explain.

III-B-20.b. Has the availability of NONSUBJECT imported alloy magnesium changed since 2000?

No Yes--Please explain.

III-B-21. Describe how easily your firm can shift its sales of magnesium between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting magnesium between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-22. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of magnesium since 2000?

No Yes--Please describe and quantify if possible.

III-B-23. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of magnesium in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

No Yes--Please identify, including the time period.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

III-B-24.a. How has demand within the United States (and outside the United States, if known) for pure magnesium changed since 2000?

- Increased Unchanged Decreased
 Other (describe) _____

What were the principal factors affecting changes in demand?

III-B-24.b. How has demand within the United States (and outside the United States, if known) for alloy magnesium changed since 2000?

- Increased Unchanged Decreased
 Other (describe) _____

What were the principal factors affecting changes in demand?

III-B-25.a. Do you anticipate any future changes in pure magnesium demand in the United States and, if known, the rest of the world?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-25.b. Do you anticipate any future changes in alloy magnesium demand in the United States and, if known, the rest of the world?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

III-B-26.a. Please compare market prices of pure magnesium in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

III-B-26.b. Please compare market prices of alloy magnesium in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

III-B-27. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss pure and alloy magnesium supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including magnesium, and (3) the world as a whole. Of particular interest is such data from 2000 to the present and forecasts for the future.

III-B-28. Are your exports of pure or alloy magnesium subject to any tariff or non-tariff barriers to trade in other countries?

No Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since 2000, or that are expected to occur in the future.

III-B-29. Does your firm sell pure or alloy magnesium over the internet?

No Yes--Please describe, noting the estimated percentage of your firm's total sales of magnesium in 2005 accounted for by internet sales.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-30.a. Is **pure magnesium** produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Canada	China	Other countries
United States				
Canada				
China				

¹ For any country-pair producing pure magnesium which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

III-B-30.b. Is **alloy magnesium** produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Canada	China	Other countries
United States				
Canada				
China				

¹ For any country-pair producing alloy magnesium which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-31.a. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between **pure magnesium** produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Canada	China	Other countries
United States				
Canada				
China				

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of pure magnesium, identify the country-pair and report the advantages or disadvantages imparted by such factors:

III-B-31.b. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between **alloy magnesium** produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Canada	China	Other countries
United States				
Canada				
China				

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of alloy magnesium, identify the country-pair and report the advantages or disadvantages imparted by such factors:
