

PRODUCERS' QUESTIONNAIRE
CERTAIN POLYESTER STAPLE FIBER FROM KOREA AND TAIWAN

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than November 2, 2005

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping review investigations concerning certain polyester staple fiber from Korea and Taiwan (Inv. Nos. 731-TA-825-826 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm produced certain polyester staple fiber (as defined in the instruction booklet) at any time since January 1, 2000?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Do you support or oppose continuation of the antidumping duty orders currently in place for certain polyester staple fiber from Korea and Taiwan? Please explain.

Support Oppose Take no position

I-4. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing certain polyester staple fiber from Korea or Taiwan into the United States or which are engaged in exporting certain polyester staple fiber from Korea or Taiwan to the United States?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in importing certain polyester staple fiber from countries other than Korea or Taiwan into the United States or which are engaged in exporting certain polyester staple fiber from countries other than Korea or Taiwan to the United States?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of certain polyester staple fiber?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-8. In Parts II and IV of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for certain polyester staple fiber?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Dana Lofgren, Investigator, (202) 205-3185 or dana.lofgren@usitc.gov. **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
 Name and title

_____ Phone No. _____ E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production of certain polyester staple fiber since May 25, 2000 (the date on which the antidumping duty orders under review became effective)?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of certain polyester staple fiber in the future?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. **Include in your response a specific projection of your firm's capacity to produce certain polyester staple fiber (in thousands of pounds) for 2005 and 2006.**

II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of certain polyester staple fiber in the future if the antidumping duty orders on certain polyester staple fiber from Korea and Taiwan were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. Has your firm since 2000 (the year the antidumping duty orders under review became effective) produced other products on the same equipment and machinery used in the production of certain polyester staple fiber?

No Yes--Please provide the following information.

Quantity (in thousands of pounds)

Item	Calendar years					Jan.-Sept.	
	2000	2001	2002	2003	2004	2004	2005
Annual capacity for all products							
Production of:							
Subject products							
PSF of less than 3 denier ¹							
PSF for carpeting ²							
Low-melt PSF ³							
Other ⁴							
All products							
¹ Merchandise of less than 3.3 decitex (less than 3 denier). ² Merchandise of 10 to 18 denier that are cut to lengths of 6 to 8 inches. ³ Bi-component fiber with an outer sheath that melts at a significantly lower temperature than its inner core. ⁴ Please describe: _____							

II-6. Please describe the constraint(s) that set the limit(s) on your production capacity.

II-7. Is your firm able to switch production between certain polyester staple fiber and other products in response to a relative change in the price of certain polyester staple fiber vis-a-vis the price of other products, using the same equipment and labor?

No Yes--Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from certain polyester staple fiber.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of certain polyester staple fiber in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

<i>(Quantity in thousands of pounds, value in \$1,000)</i>							
Item	Calendar year					Jan.-Sept.	
	2000	2001	2002	2003	2004	2004	2005
AVERAGE PRODUCTION CAPACITY¹ <i>(quantity)</i>							
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>							
PRODUCTION <i>(quantity)</i>							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption:							
<i>Quantity of internal consumption</i>							
<i>Value² of internal consumption</i>							
Transfers to related firms:							
<i>Quantity of transfers to related firms</i>							
<i>Value² of transfers to related firms</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES⁴ <i>(quantity)</i>							
U.S. SHIPMENTS TO DISTRIBUTORS <i>(quantity)</i>							
U.S. SHIPMENTS TO END USERS <i>(quantity)</i>							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs <i>(1,000 hours)</i>							
WAGES PAID TO PRWs <i>(value)</i>							

¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January 2000-September 2005 below:

³ Identify your principal export markets: _____.

⁴ Reconciliation of data.--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. If you reported transfers to related firms in question II-8, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-10. Please report shipments of certain polyester staple fiber (by product group) produced by your firm in 2000-2004, January-September 2004 and January-September 2005.

<i>(Quantity in thousands of pounds, value in \$1,000)</i>							
Item	Calendar year					Jan.-Sept.	
	2000	2001	2002	2003	2004	2004	2005
U.S. SHIPMENTS OF:							
VIRGIN POLYESTER STAPLE FIBER¹							
Quantity of commercial shipments							
Value of commercial shipments							
CONJUGATE POLYESTER STAPLE FIBER²							
Quantity of commercial shipments							
Value of commercial shipments							
REGENERATED POLYESTER STAPLE FIBER³							
Quantity of commercial shipments							
Value of commercial shipments							
¹ "Virgin polyester staple fiber," as used here, is single component, single crimp PSF that does not contain regenerated fibers. Virgin fibers are made directly from raw materials and are characterized by the purity of the whiteness of the fibers. ² "Conjugate polyester staple fiber," as used here, is spiral/double crimp PSF made from two types of fiber (also known as bi-component fiber). ³ "Regenerated polyester staple," as used here, fiber does not contain any virgin fibers. It is made from recycled PET stock. Blended virgin and regenerated fiber products do not fall within this definition.							

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. Other than direct imports, has your firm otherwise purchased certain polyester staple fiber since January 1, 2000? (See definitions in the instruction booklet.)

- No
 Yes--Report such purchases below for the specified periods.¹

<i>(Quantity in thousands of pounds, value in \$1,000)</i>							
Item	Calendar year					Jan.-Sept.	
	2000	2001	2002	2003	2004	2004	2005
PURCHASES FROM U.S. IMPORTERS² OF Certain polyester staple fiber FROM--							
KOREA:							
<i>Quantity</i>							
<i>Value</i>							
TAIWAN:							
<i>Quantity</i>							
<i>Value</i>							
ALL OTHER COUNTRIES:							
<i>Quantity</i>							
<i>Value</i>							
PURCHASES FROM DOMESTIC PRODUCERS:²							
<i>Quantity</i>							
<i>Value</i>							
PURCHASES FROM OTHER SOURCES:²							
<i>Quantity</i>							
<i>Value</i>							
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/>							
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>							

II-12. Since January 1, 2000, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of certain polyester staple fiber?

- No Yes--Name firm(s):

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13. Does your firm produce certain polyester staple fiber in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____

II-14. Since January 1, 2000, has your firm imported certain polyester staple fiber?

No Yes--**COMPLETE AND RETURN THE ENCLOSED IMPORTERS' QUESTIONNAIRE**

II-15. Describe the significance of the existing antidumping duty orders covering imports of certain polyester staple fiber from Korea and Taiwan in terms of their effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the orders.

II-16. Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of certain polyester staple fiber in the future if the antidumping duty orders on certain polyester staple fiber from Korea and Taiwan were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Mary Klir (202) 205-3247 or mary.klir@usitc.gov.

III-1. Identify the individual who prepared or has knowledge of the requested financial information.

Company contact: _____
 Name and title _____
 Phone No. _____ Fax No. _____
 E-mail address _____ Company web address _____

III-2. Briefly describe your financial accounting system.

- A. When does your fiscal year end (month and day)? _____
 If your fiscal year changed during the period examined, explain below: _____
- B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include certain polyester staple fiber: _____
- 2. Are profit/loss statements for certain polyester staple fiber prepared: Yes ___ No ___
- 3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.
 Audited ___ unaudited ___ annual reports ___ 10Ks ___ 10Qs ___
 Monthly ___ quarterly ___ semi-annually ___ annually ___
- 4. Accounting basis: GAAP ___ cash ___ tax ___ other comprehensive (specify) _____

Note: The Commission may request that your company submit copies of its financial statements, including internal profit-and-loss statements for the division or product group that includes certain polyester staple fiber, as well as those statements and worksheets used to compile data for your firm's questionnaire response.

III-3. Briefly describe your cost accounting system (e.g., standard cost, job order cost, etc.).

III-4. Briefly describe your allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.

PART III.--FINANCIAL INFORMATION--Continued

III-5. Other products.--Please list any other products you produced in the facilities in which you produced certain polyester staple fiber, and provide the share of net sales accounted for by these other products in your most recent fiscal year:

Product(s)	Share of sales
_____	_____
_____	_____
_____	_____

III-6. If your firm receives inputs (raw materials, labor, energy, or any other services) used in the production of certain polyester staple fiber from any related companies, describe the nature of the affiliation and the extent of control these related firms have on your firm and the extent of control your firm has on these related firms.

III-7. When your firm's financial statements are prepared, are they consolidated with the financial statements of any of the related companies in question III-6 above? (In other words, are any profits or losses arising from intercompany transactions eliminated?)

No Yes--Complete question III-8 below.

III-8. Identify the inputs, if any, your firm receives from related parties whose financial statements are consolidated with the financial statements of your firm, in the production of certain polyester staple fiber. For each input item, provide the name of the related party and the basis for the transfer price (i.e., cost, cost plus, market).

<u>Input</u>	<u>Related Party</u>	<u>Transfer Price Basis</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART III.--FINANCIAL INFORMATION--Continued

III-9. Operations on certain polyester staple fiber--Report the revenue and related cost information requested below on the certain polyester staple fiber operations of your U.S. establishment(s).¹ **Do not report resales of certain polyester staple fiber. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost.** Provide data for your six most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact Mary Klir, Auditor at (202) 205-3247 before completing this section of the questionnaire.

<i>(Quantity in thousands of pounds, value in \$1,000)</i>							
Item	Fiscal year					Jan.-Sept.	
	2000	2001	2002	2003	2004	2004	2005
Net sales quantities:²							
Commercial sales							
Internal consumption							
Transfers to related firms							
Total net sales quantities							
Net sales values:²							
Commercial sales							
Internal consumption							
Transfers to related firms							
Total net sales values							
Cost of goods sold (including internal consumption and transfers to related firms):							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Selling, general, and administrative (SG&A) expenses:							
Selling expenses							
General and administrative expenses							
Total SG&A expenses							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other expense items							
Continued Dumping and Subsidy Offset Act funds received ³							
All other income items							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.
² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.
³ Please report funds received under this act in the period(s) in which they were received. Do not report these funds as an offset to operating expenses.

PART III.--FINANCIAL INFORMATION--Continued

III-10. **RAW MATERIALS used in your certain polyester staple fiber operations.**—This section seeks to isolate changes in certain raw material costs and their relation to your firm's income reported in question III-9. Report below your firm's purchases of MEG (Mono Ethylene Glycol) and PTA (Purified Terephthalic Acid) for the specified calendar quarters.

Period	MEG quantity purchased (1,000 pounds)	MEG purchase cost (\$1,000)	PTA quantity purchased (1,000 pounds)	PTA purchase cost (\$1,000)
2003: Jan.-Mar.				
Apr.-Jun.				
Jul.-Sept.				
Oct.-Dec.				
2004: Jan.-Mar.				
Apr.-Jun.				
Jul.-Sept.				
Oct.-Dec.				
2005: Jan.-Mar.				
Apr.-Jun.				
Jul.-Sept.				

PART III.--FINANCIAL INFORMATION--Continued

III-11. Asset values.--Report the total assets associated with the production, warehousing, and sale of certain polyester staple fiber. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the previous question. Your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your five most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)					
Assets associated with the production, warehousing, and sale of certain polyester staple fiber:	Fiscal year				
	2000	2001	2002	2003	2004
1. Current assets:					
A. Cash and equivalents					
B. Accounts receivable, net					
C. Inventories (finished goods)					
D. Inventories (raw materials and work in process)					
E. Other (describe _____)					
F. Total current assets (lines 1.A. through 1.E.)					
2. Property, plant, and equipment					
A. Original cost of property, plant, and equipment					
B. Less: Accumulated depreciation					
C. Equals: Book value of property, plant, and equipment					
3. Other (describe _____)					
4. Total assets (lines 1.F., 2.C., and 3)					

III-12. Capital expenditures and research and development expenditures.--Report your firm's capital expenditures and research and development expenditures on certain polyester staple fiber. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Value in \$1,000)					
Item	2000	2001	2002	2003	2004
Capital expenditures					
Research and development expenditures					

Item	January-September 2004	January-September 2005
Capital expenditures		
Research and development expenditures		

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Nancy Bryan, Economist, (202) 205-2088 or nancy.bryan@usitc.gov.

IV-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No.

E-mail address

Section IV-A.--PRICE DATA

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products during January 2000-September 2005. Values should be for arms-length sales to unrelated U.S. customers, f.o.b. U.S. point of shipment, net of returns, refunds, discounts, and credits.

- Product 1: Virgin polyester staple fiber¹-- 5-7 denier, solid, dry**
- Product 2: Virgin polyester staple fiber¹-- 5-7 denier, hollow, slick**
- Product 3: Virgin polyester staple fiber¹-- 12-15 denier, solid, dry**
- Product 4: Virgin polyester staple fiber¹-- 12-15 denier, hollow, slick**

- Product 5: Conjugate fiber²-- 12-15 denier, hollow, slick**

- Product 6: 100% Regenerated polyester staple fiber³-- 5-7 denier, solid, dry**
- Product 7: 100% Regenerated polyester staple fiber³-- 12-15 denier, solid, dry**

COPY THE FOLLOWING PAGE AS NECESSARY. Complete a separate page for each of the specified products produced and sold by your firm. Indicate in the space provided at the top of the page the product for which pricing is reported.

¹ "Virgin polyester staple fiber," as used here, is single component, single crimp PSF that does not contain regenerated fibers. Virgin fibers are made directly from raw materials and are characterized by the purity of the whiteness of the fibers.

² "Conjugate polyester staple fiber," as used here, is spiral/double crimp PSF made from two types of fiber (also known as bi-component fiber).

³ "Regenerated polyester staple," as used here, fiber does not contain any virgin fibers. It is made from recycled PET stock. Blended virgin and regenerated fiber products do not fall within this definition.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-A.--PRICE DATA--Continued

- Product 1 Product 2 Product 3
 Product 4 Product 5 Product 6 Product 7

(Quantity in 1,000 pounds, value in 1,000 dollars)		
Period of shipment	Quantity	Value ¹
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
2005:		
January-March		
April-June		
July-September		
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:		

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-1. Please describe how your firm determines the prices that it charges for sales of certain polyester staple fiber (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

IV-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

IV-B-3. What are your firm's typical sales terms for its U.S.-produced certain polyester staple fiber (e.g., 2/10 net 30 days)? _____ On what basis are your prices of domestic certain polyester staple fiber usually quoted (e.g., f.o.b. warehouse, or delivered)? _____

IV-B-4. Approximately what share of your firm's sales of its U.S.-produced certain polyester staple fiber in 2004 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

IV-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

IV-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced certain polyester staple fiber?

Source	Share of 2004 sales	Lead time
From inventory		
Produced to order		
Total	100%	

IV-B-8. (a) What is the approximate percentage of the total delivered cost of certain polyester staple fiber that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

IV-B-9. What is the geographic market area in the United States served by your firm's certain polyester staple fiber (check all that apply)?

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe) _____

IV-B-10. Describe the end uses of the certain polyester staple fiber that you manufacture. For each end-use product, what percentage of the total cost is accounted for by certain polyester staple fiber?

<u>End use</u>	<u>Share of total cost accounted for by certain polyester staple fiber (percent)</u>
_____	_____
_____	_____

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-11. Have there been any changes in the end uses of certain polyester staple fiber since January 1, 2000?

- No Yes--Please describe.

IV-B-12. Do you anticipate any changes in terms of the end uses of certain polyester staple fiber in the future?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-13. (a) Please list in order of importance any products that may be substituted for certain polyester staple fiber.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for certain polyester staple fiber?

- No Yes--To what degree do changes in their prices affect the price for certain polyester staple fiber? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of certain polyester staple fiber or final end use?

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-14. Have there been any changes in the number or types of products that can be substituted for certain polyester staple fiber since January 1, 2000?

- No Yes--Please explain.

IV-B-15. Do you anticipate any changes in terms of the substitutability of other products for certain polyester staple fiber in the future?

- No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-16. To what extent have changes in the prices of raw materials affected your firm's selling prices for certain polyester staple fiber during January 2000-September 2005? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-17. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced certain polyester staple fiber in the U.S. market since 2000?

- No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-18. (a) Do you anticipate any changes in terms of the availability of U.S.-produced certain polyester staple fiber in the U.S. market in the future?

- Increase No Change Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-19. Has the availability of NONSUBJECT imported certain polyester staple fiber changed since January 1, 2000?

- No Yes--Please explain.

IV-B-20. Describe how easily your firm can shift its sales of certain polyester staple fiber between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting certain polyester staple fiber between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-21. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of certain polyester staple fiber since January 1, 2000?

- No Yes--Please describe and quantify if possible.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-22. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of certain polyester staple fiber in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

No Yes--Please identify, including the time period.

IV-B-23. How has demand within the United States (and if known, outside the United States) for certain polyester staple fiber changed since January 1, 2000?

United States: Increased Unchanged Decreased
 Other (describe) _____

What were the principal factors affecting these changes in demand?

Rest of world: Increased Unchanged Decreased
 Other (describe) _____

What were the principal factors affecting these changes in demand?

IV-B-24. Do you anticipate any future changes in certain polyester staple fiber demand in the United States and, if known, the rest of the world?

No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-25. Please compare market prices of certain polyester staple fiber in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

IV-B-26. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss certain polyester staple fiber supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Korea and Taiwan, and (3) the world as a whole. Of particular interest is such data from January 1, 2000 to the present and forecasts for the future.

IV-B-27. Are your exports of certain polyester staple fiber subject to any tariff or non-tariff barriers to trade in other countries?

No Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since January 1, 2000, or that are expected to occur in the future.

IV-B-28. Does your firm sell certain polyester staple fiber over the internet?

No Yes--Please describe, noting the estimated percentage of your firm's total sales of certain polyester staple fiber in 2004 accounted for by internet sales.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-29. Has your firm refused, declined, or been unable to supply certain polyester staple fiber since January 1, 2000? (Examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, unable to meet timely shipment commitments, etc.)

- No Yes--Please note and document the time period(s) (i.e., month and year), the customer involved; and the amount and type of product involved.

IV-B-30. Is certain polyester staple fiber produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Korea	Taiwan	Other countries
United States				
Korea				
Taiwan				

¹ For any country-pair producing certain polyester staple fiber which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-31. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between certain polyester staple fiber produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Korea	Taiwan	Other countries
United States				
Korea				
Taiwan				

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of certain polyester staple fiber, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART V.-CUSTOMER IDENTIFICATION

Please list the customers to which you have sold certain polyester staple fiber since 2000 and approximate the percentage of your certain polyesters staple fiber sales each accounted for in 2004.

No.	Firm name	Percentage of sales	No.	Firm name	Percentage of sales
1			6		
2			7		
3			8		
4			9		
5			10		