

IMPORTERS' QUESTIONNAIRE
AMMONIUM NITRATE FROM RUSSIA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than November 15, 2005.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review investigation concerning the suspended investigation on ammonium nitrate from Russia (inv. No. 731-TA-856 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ **State** _____ **Zip code** _____
World Wide Web address _____

Has your firm imported ammonium nitrate (as defined in the instruction booklet) from any country at any time since January 1, 2000?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
 YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 35 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). Include the names and locations of any storage or distribution facilities owned or leased by your firm and in which imported ammonium nitrate is stored and/or distributed. If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing ammonium nitrate from Russia into the United States or which are engaged in exporting ammonium nitrate from Russia to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing ammonium nitrate from countries other than Russia into the United States or which are engaged in exporting ammonium nitrate from countries other than Russia to the United States?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of ammonium nitrate?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Please indicate the nature of your firm's importing operations on ammonium nitrate. More than one answer may be applicable.

- Importer of record
 Takes title to the imported product(s)
- Consignee of the imported product(s)
 Customs broker or freight forwarder

I-8. If your firm is an importer of record of ammonium nitrate but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

I-9. Please indicate whether your firm enters ammonium nitrate into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes--list location(s):

Bonded warehouses No Yes--list location(s):

PART I.--GENERAL QUESTIONS--Continued

I-10. Please indicate whether your firm imports ammonium nitrate under the TIB (temporary importation under bond) program.

No Yes

I-11. In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze (a) expected future market conditions for ammonium nitrate or (b) future plans for importation into the United States of ammonium nitrate from Russia or other countries?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-12. To your knowledge, have the products subject to this review been the subject of any other trade restrictions, import or export, including import relief investigations in the United States or in any other countries or restrictions due to environmental or security issues in other markets, that have affected international trade flows in ammonium nitrate?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Karen Taylor (202-708-4101). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

Phone No. _____ E-mail address _____

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of ammonium nitrate since 2000 (the year in which the antidumping investigation was suspended)?

No Yes--Supply details as to the time, nature, and significance of such changes.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of ammonium nitrate in the future?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of ammonium nitrate in the future if the suspended investigation on ammonium nitrate from Russia were to be terminated?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-5. Has your firm imported or arranged for the importation of ammonium nitrate from Russia for delivery after September 30, 2005?

- No Yes--Indicate when such orders are to be delivered and the quantities involved.

II-6. If your firm also produces ammonium nitrate in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7a. **IMPORTS BY SOURCE**--Report your firm's imports and your firm's shipments and inventories of ammonium nitrate imported by your firm during **2000-2004**. (See definitions in the instruction booklet.) **Report separately for Russia and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

Russia All other sources combined¹

<i>(Quantity in short tons, value in \$1,000)</i>					
Item	2000	2001	2002	2003	2004
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)					
IMPORTS:²					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
U.S. SHIPMENTS:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption/company transfers:					
<i>Quantity</i> of internal consumption/transfers					
<i>Value</i> ³ of internal consumption/transfers					
EXPORT SHIPMENTS:⁴					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
END-OF-PERIOD INVENTORIES⁵ (<i>quantity</i>)					
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)					
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)					
¹ Please identify these sources: _____ _____					
² Please identify the foreign producers, if known: _____ _____					
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-2004 below: _____ _____					
⁴ Identify your principal export markets: _____ _____					
⁵ Reconciliation of data --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7b. **IMPORTS BY SOURCE**--Report your firm's imports and your firm's shipments and inventories of ammonium nitrate imported by your firm during the specified January-September periods. (See definitions in the instruction booklet.) **Report separately for Russia and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

Russia All other sources combined¹

<i>(Quantity in short tons, value in \$1,000)</i>		
Item	January-September 2004	January-September 2005
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)		
IMPORTS: ²		
<i>Quantity</i> of imports		
<i>Value</i> of imports		
U.S. SHIPMENTS:		
Commercial shipments:		
<i>Quantity</i> of commercial shipments		
<i>Value</i> of commercial shipments		
Internal consumption/company transfers:		
<i>Quantity</i> of internal consumption/transfers		
<i>Value</i> ³ of internal consumption/transfers		
EXPORT SHIPMENTS: ⁴		
<i>Quantity</i> of export shipments		
<i>Value</i> of export shipments		
END-OF-PERIOD INVENTORIES ⁵ (<i>quantity</i>)		
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)		
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)		
¹ Please identify these sources: _____ _____		
² Please identify the foreign producers, if known: _____ _____		
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-September of 2004 and 2005 below:		
⁴ Identify your principal export markets: _____ _____		
⁵ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. Describe the significance of the existing suspension agreement covering imports of ammonium nitrate from Russia in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the agreement.

II-9a. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of ammonium nitrate in the future if the suspended investigation on ammonium nitrate from Russia were to be terminated?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

II-9b. If your firm answered yes to question II-9a, please explain whether your firm would anticipate increasing its total volume of imports, or whether it would replace current non-Russian imports with imports from Russia.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. Did your firm import into the United States a Russian fertilizer product containing 33 percent nitrogen and 3 percent phosphorus (known as "NP 33-3-0" or "stabilized ammonium nitrate" or "nitric phosphate") at any time since January 1, 2000?

No Yes—Indicate below the amounts imported of this product in each year and period. Any imports of this product should be included in the data you provided in response to questions II-7a and II-7b.

(Quantity in short tons)						
Calendar year					January-September	
<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2004</u>	<u>2005</u>

II-11. Please indicate the effect (current and future), if any, of Hurricanes Katrina and/or Rita on your firm's imports of ammonium nitrate.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Robert Hughes (202-205-3300).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No.

E-mail address

Section III-A.--PRICE DATA

This section requests monthly quantity and value data on your firm's U.S. shipments of the following product imported from Russia and sold to unrelated U.S. customers during January 2000-September 2005.

Report the quantity and value of sales for which the pricing was actually made on:

- (1) an f.o.b. port basis (i.e., product that was picked up at the port of entry for customs purposes)
- (2) an f.o.b. other-than-port shipping point basis (i.e., product that was picked up at a distribution point other than your port(s) of entry for customs purposes), and
- (3) a delivered basis.

For sales that were priced on an f.o.b. other-than-port shipping point basis, report also the freight and other handling costs necessary to transport the ammonium nitrate from the port(s) of entry for customs purposes to the other-than-port shipping point.

For sales that were priced on a delivered basis, please also report the freight and other handling costs necessary to transport the ammonium nitrate from the port(s) of entry for customs purposes to the customers' location.

Do not include sales on an f.o.b. other-than-port basis or on a delivered basis which cannot be adjusted to f.o.b. port of entry for customs purposes values.

Product: Solid, fertilizer-grade ammonium nitrate from Russia, sold in bulk, with a bulk density equal to or greater than 53 pounds per cubic foot.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-A.--PRICE DATA--Continued

Product: Solid, fertilizer-grade ammonium nitrate from Russia, sold in bulk, with a bulk density equal to or greater than 53 pounds per cubic foot.

(Quantity in short tons, value in dollars)										
Period of shipment	Sales actually made on an f.o.b. port of entry basis		Sales actually made on an f.o.b. other-than-port shipping point basis				Sales actually made on a delivered basis			
	Quantity	Value	Quantity	Value	Freight & other costs from port	Net value	Quantity	Delivered value	Freight & other costs from port	Net value
2000:										
January										
February										
March										
April										
May										
June										
July										
August										
September										
October										
November										
December										
2001:										
January										
February										
March										
April										
May										
June										
July										
August										
September										
October										
November										
December										
2002:										
January										
February										
March										
April										

table continued on next page

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-A.--PRICE DATA--Continued

Product: Solid, fertilizer-grade ammonium nitrate from Russia, sold in bulk, with a bulk density equal to or greater than 53 pounds per cubic foot.

(Quantity in short tons, value in dollars)										
Period of shipment	Sales actually made on an f.o.b. port of entry basis		Sales actually made on an f.o.b. other-than-port shipping point basis				Sales actually made on a delivered basis			
	Quantity	Value	Quantity	Value	Freight & other costs from port	Net value	Quantity	Delivered value	Freight & other costs from port	Net value
2002:										
May										
June										
July										
August										
September										
October										
November										
December										
2003:										
January										
February										
March										
April										
May										
June										
July										
August										
September										
October										
November										
December										
2004:										
January										
February										
March										
April										
May										
June										
July										
August										

table continued on next page

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS

III-B-1. Please describe how your firm determines the prices that it charges for sales of ammonium nitrate (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-B-3. What are your firm's typical sales terms for ammonium nitrate imported from Russia (e.g., 2/10 net 30 days)? _____ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, f.o.b. other-than-port shipping point, or delivered)? _____

III-B-4. Approximately what share of your firm's sales of its ammonium nitrate imported from Russia in 2004 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

III-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS

III-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

III-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of ammonium nitrate?

Source	Share of 2004 sales	Lead time
From inventory		
Produced to order		
Total	100%	

III-B-8. Please complete the table below by providing the average amount your firm paid for ocean freight and insurance from the foreign port to the U.S. port of entry. As indicated, please report this amount on a dollar per short ton basis.

	2000	2001	2002	2003	2004	January-September	
						2004	2005
Average ocean freight and insurance paid (U.S. dollars per short ton)							

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS

III-B-9. For your sales of ammonium nitrate imports from Russia, report the following information:

(a) What is the approximate percentage of the total delivered cost of ammonium nitrate that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within the following distances of either the port of importation or your storage/distribution facility(ies) in 2004 (the reported percentages should add to 100).

Within 100 miles _____
101 to 1,000 miles _____
Over 1,000 miles _____

(d) What percent of your imports are sold to customers:

At the U.S. port of entry _____

From an inland storage/distribution facility(ies) owned by your firm _____

III-B-10. What is the geographic market area in the United States served by your firm's ammonium nitrate? Please indicate the regions in which the ammonium nitrate that you import is used by end users, not the region in which you initially sell it.

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe) _____

No knowledge of final destination

III-B-11. Describe the end uses of the ammonium nitrate that you import from Russia. For each end-use product, what percentage of the total cost is accounted for by ammonium nitrate?

<u>End use</u>	<u>Share of total cost accounted for by ammonium nitrate</u> <u>(percent)</u>
_____	_____
_____	_____

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS

III-B-12. Have there been any changes in the end uses of ammonium nitrate since 2000?

No Yes--Please describe.

III-B-13. Do you anticipate any changes in terms of the end uses of ammonium nitrate in the future?

No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-14. (a) Please list in order of importance any products that may be substituted for ammonium nitrate.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes. Please also indicate any factors that limit the extent to which each possible substitute product may serve as a substitute for ammonium nitrate, including, e.g., application equipment, crop type, weather conditions, etc. Please also discuss in detail any product/application advantages or disadvantages of ammonium nitrate as compared to any substitute products that you identify.

(c) Have changes in the prices of these substitute products affected the price for ammonium nitrate?

No Yes--To what degree do changes in their prices affect the price for ammonium nitrate? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of ammonium nitrate or final end use?

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS

III-B-15. Have there been any changes in the number or types of products that can be substituted for ammonium nitrate since 2000?

No Yes--Please explain.

III-B-16. Do you anticipate any changes in terms of the substitutability of other products for ammonium nitrate in the future?

No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-17. To what extent have changes in the prices of raw materials affected your firm's selling prices for ammonium nitrate during January 2000-September 2005? Also discuss any anticipated changes in raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-18. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced ammonium nitrate in the U.S. market since 2000?

No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS

III-B-19. (a) Do you anticipate any changes in terms of the availability of ammonium nitrate imported from Russia in the U.S. market in the future?

- Increase No change Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-20. Has the availability of ammonium nitrate imported from countries other than Russia changed since 2000?

- No Yes--Please explain.

III-B-21. Describe how easily your firm can shift its sales of ammonium nitrate between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting ammonium nitrate between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-22. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of ammonium nitrate since 2000?

- No Yes--Please describe and quantify if possible.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-23. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of ammonium nitrate in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

- No
- Yes--Please identify, including the time period.

III-B-24. How has demand within the United States (and outside the United States, if known) for ammonium nitrate changed since 2000?

- Increased
- Unchanged
- Decreased
- Other (describe) _____

What were the principal factors affecting changes in demand?

III-B-25. Do you anticipate any future changes in ammonium nitrate demand in the United States and, if known, the rest of the world?

- No
- Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-26. Please compare market prices of ammonium nitrate in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-27. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss ammonium nitrate supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Russia, and (3) the world as a whole. Of particular interest is such data from 2000 to the present and forecasts for the future.

III-B-28. To your knowledge, are exports of ammonium nitrate from Russia subject to any tariff or non-tariff barriers to trade in other countries?

- No Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since 2000, or that are expected to occur in the future.

III-B-29. Does your firm sell ammonium nitrate over the internet?

- No Yes--Please describe, noting the estimated percentage of your firm's total sales of ammonium nitrate in 2004 accounted for by internet sales.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-30. Is ammonium nitrate produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Russia	All other
United States			
Russia			

¹ For any country pair for which your firm indicated having familiarity (i.e., by responding with something other than "0"), please explain the basis of that knowledge. Also, for any country-pair producing ammonium nitrate which is *sometimes or never* interchangeable, please explain the factors that limit or preclude interchangeable use:
