

PRODUCERS' QUESTIONNAIRE
STEEL CONCRETE REINFORCING BAR (REBAR) FROM TURKEY

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than October 11, 2002

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping review investigation concerning steel concrete reinforcing bar from Turkey (inv. No. 731-TA-745 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Please photocopy the enclosed producers' questionnaire and report separately for each of your establishments or mills located within the United States wherein rebar is produced. Accordingly, most producing firms in the rebar industry will be submitting multiple producer's questionnaires.

Name of firm _____

Address _____

City _____ State _____ Zip code _____

World Wide Web address _____

Has your firm produced rebar (as defined in the instruction booklet) at any time since January 1, 1997?

NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

The undersigned certifies that the information herein supplied in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission.

Your signature on the certification below will also serve as consent for the Commission, and its employees and contract personnel, to use the information you provide in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. If you do not consent to such use, please note the certification accordingly.

The undersigned acknowledges that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW., Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). **Provide a separate questionnaire for each production facility in the United States. Do not consolidate responses for one firm with multiple plants.** If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Do you support or oppose continuation of the antidumping duty order currently in place for rebar from Turkey? Please explain.

Support Oppose Take no position

I-4. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

| <u>Firm name</u> | <u>Address</u> | <u>Extent of ownership</u> |
|------------------|----------------|----------------------------|
| _____ | _____ | _____ |
| _____ | _____ | _____ |

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing rebar from Turkey into the United States or which are engaged in exporting rebar from Turkey to the United States?

No Yes--List the following information.

| <u>Firm name</u> | <u>Address</u> | <u>Affiliation</u> | U.S. states supplied |
|------------------|----------------|--------------------|----------------------|
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in importing rebar from countries other than Turkey into the United States or which are engaged in exporting rebar from countries other than Turkey to the United States?

No Yes--List the following information.

| <u>Country/firm name</u> | <u>Address</u> | <u>Affiliation</u> | U.S. states supplied |
|--------------------------|----------------|--------------------|----------------------|
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |

I-7. Does your firm have any related firms, either domestic or foreign, which have been engaged in the production of rebar at any time between January 1, 1997, and now?

No Yes--List the following information.

| <u>Firm name</u> | <u>Address</u> | <u>Affiliation</u> |
|------------------|----------------|--------------------|
| _____ | _____ | _____ |
| _____ | _____ | _____ |

I-8. In Parts II, III, and IV of this questionnaire we request copies of your company's business plan. Does your company have a business plan?

Yes No

If yes, did you provide the requested copies?

Yes No--Please explain why not.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Olympia Hand (ohand@usitc.gov or 202-205-3182). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
 Name and title

_____ Phone No. _____ E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, divestitures, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials or sales; or any other change in the character of your operations or organization relating to the production of rebar since April 17, 1997 (the date on which the antidumping duty order under review became effective)?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of rebar in the future?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. Include in your response a specific projection of your firm's capacity to produce rebar (in short tons) for 2002 and 2003.

II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of rebar in the future if the antidumping duty order on rebar from Turkey were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. Has your firm at any time since 1997 (the year the antidumping duty order under review became effective) produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of rebar and/or using the same production and related workers employed to produce rebar?

No Yes--List the following information and report your firm's combined production capacity and production of these products and rebar in the periods indicated.

| <u>Product</u> | <u>Period</u> | <u>Basis for allocation of capacity and employment data (indicate if different)</u> |
|----------------|---------------|---|
| _____ | _____ | _____ |
| _____ | _____ | _____ |

| <i>(Quantity in short tons)</i> | | | | | |
|------------------------------------|------|------|------|------|------|
| Item | 1997 | 1998 | 1999 | 2000 | 2001 |
| AVERAGE PRODUCTION CAPACITY | | | | | |
| PRODUCTION | | | | | |

II-6. Please describe the constraint(s) that set the limit(s) on your production capacity.

II-7. Is your firm able to switch production between rebar and other products in response to a relative change in the price of rebar vis-a-vis the price of other products, using the same equipment and labor?

No Yes--Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from rebar.

II-8a. Using the bar designation numbers as provided for in the ASTM standards, please indicate the range of sizes (e.g., Nos. 3, 4, 5, etc.) of rebar that is produced by your firm.

Smallest size: No. _____ Largest size: No. _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8b. Are there different end uses or different channels of distribution for small diameter rebar (designated Nos. 3 through 5) and large diameter rebar (designated No. 6 and above)?

No Yes--Please describe the different end uses for small diameter and large diameter rebar. Please comment specifically on the sizes used for residential housing construction and the commercial and public works industries. Also, please describe any different channels of distribution for small diameter and large diameter rebar.

II-8c. To what extent, if any, can small diameter and large diameter rebar be substituted for one another?

II-9a. Specify the forms of rebar which your firm produces. Check all that apply.

Coils Straight lengths--Report the standard lengths (_____)

II-9b. For each of the specified size of rebar shown below, please report the quantity (in short tons) of your firm's production of rebar for that size in 2001. The total should equal production for 2001 reported in question II-10a.

| | | | | | |
|-------|--|--------|--|-------------------------|--|
| No. 3 | | No. 7 | | No. 11 | |
| No. 4 | | No. 8 | | No. 14 and 18 | |
| No. 5 | | No. 9 | | Others (specify: _____) | |
| No. 6 | | No. 10 | | Total | |

II-9c. Please report, as indicated below, the quantity of your plant's commercial U.S. shipments (i.e., U.S. shipments less internal consumption and company transfers) of your firm's production of rebar, by size, that were made to Puerto Rico and to all other markets in the specified region, as well as your plant's commercial U.S. shipments made outside the specified region in calendar year 2001.

| Size | Shipments to inside the specified region to-- | | Shipments to outside the specified region |
|------------------|---|------------------------|---|
| | Puerto Rico | Other than Puerto Rico | |
| Nos. 3-5 | | | |
| Nos 6-10 | | | |
| No. 11 and above | | | |

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10a. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of rebar in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

| <i>(Quantity in short tons, value in \$1,000)</i> | | | | | |
|--|------|------|------|------|------|
| Item | 1997 | 1998 | 1999 | 2000 | 2001 |
| AVERAGE PRODUCTION CAPACITY <i>(quantity)</i> | | | | | |
| BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i> | | | | | |
| PRODUCTION <i>(quantity)</i> | | | | | |
| U.S. SHIPMENTS: | | | | | |
| Commercial U.S. shipments to locations-- | | | | | |
| Within the specified region: | | | | | |
| <i>Quantity</i> | | | | | |
| <i>Value</i> | | | | | |
| Outside the specified region: | | | | | |
| <i>Quantity</i> | | | | | |
| <i>Value</i> | | | | | |
| Total commercial U.S. shipments: | | | | | |
| <i>Quantity</i> | | | | | |
| <i>Value</i> | | | | | |
| Internal consumption within your plant: | | | | | |
| <i>Quantity</i> | | | | | |
| <i>Value</i> ¹ | | | | | |
| Transfers to related U.S. plants/firms that are located-- | | | | | |
| Within the specified region: | | | | | |
| <i>Quantity</i> | | | | | |
| <i>Value</i> ¹ | | | | | |
| Outside the specified region: | | | | | |
| <i>Quantity</i> | | | | | |
| <i>Value</i> ¹ | | | | | |
| Total transfers to related U.S. plants/firms: | | | | | |
| <i>Quantity</i> | | | | | |
| <i>Value</i> ¹ | | | | | |
| EXPORT SHIPMENTS:² | | | | | |
| <i>Quantity</i> | | | | | |
| <i>Value</i> | | | | | |

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10a. *Continued*

| (Quantity in short tons, value in \$1,000) | | | | | |
|--|------|------|------|------|------|
| Item | 1997 | 1998 | 1999 | 2000 | 2001 |
| END-OF-PERIOD INVENTORIES³ <i>(quantity)</i> | | | | | |
| U.S. SHIPMENTS TO FIRMS THAT ARE ONLY DISTRIBUTORS THAT ARE LOCATED-- | | | | | |
| Within the specified region <i>(quantity)⁴</i> | | | | | |
| Outside the specified region <i>(quantity)⁵</i> | | | | | |
| Total to firms that are only distributors <i>(quantity)</i> | | | | | |
| U.S. SHIPMENTS TO FIRMS THAT ARE ONLY END USERS THAT ARE LOCATED-- | | | | | |
| Within the specified region <i>(quantity)⁴</i> | | | | | |
| Outside the specified region <i>(quantity)⁵</i> | | | | | |
| Total to firms that are only end users <i>(quantity)</i> | | | | | |
| U.S. SHIPMENTS TO FIRMS THAT ARE BOTH END USERS AND DISTRIBUTORS THAT ARE LOCATED-- | | | | | |
| Within the specified region <i>(quantity)⁴</i> | | | | | |
| Outside the specified region <i>(quantity)⁵</i> | | | | | |
| Total to firms that are both end users and distributors <i>(quantity)</i> | | | | | |
| AVERAGE NUMBER OF PRWs | | | | | |
| HOURS WORKED BY PRWs <i>(1,000 hours)</i> | | | | | |
| WAGES PAID TO PRWs <i>(value)</i> | | | | | |
| <p>¹ Internal consumption must be valued at fair market value in the table. In the event that you use a different basis for valuing these transactions for internal recordkeeping, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 1997-2001 below:</p> <hr/> <p>Likewise, transfers to related firms must be valued at fair market value in the table. If you use a different basis for valuing these transactions for internal recordkeeping, please specify that basis and provide value data using that basis for 1997-2001 below:</p> <hr/> <p>² Identify your principal export markets: _____</p> <hr/> <p>³ <u>Reconciliation of data</u>--Please note that the short tons reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p> <hr/> <p>⁴ Please note that the total of U.S. shipments to all distributors and end users within the region should equal the total of commercial U.S. shipments to locations inside the region plus transfers to related U.S. plants/firms that are inside the region plus your plant's internal consumption (if your plant is located inside the specified region).</p> <p>⁵ Please note that the total of U.S. shipments to all distributors and end users outside the region should equal the total of commercial U.S. shipments to locations outside the region plus transfers to related U.S. plants/firms that are outside the region plus your plant's internal consumption (if your plant is located outside the specified region).</p> | | | | | |

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10b. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of rebar in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.) **If the January-September data are unavailable by the due date of this questionnaire (October 11, 2002), please send that data to the Commission no later than November 15, 2002. In any circumstances, the January-June data should be sent to the Commission by October 11, 2002.**

| <i>(Quantity in short tons, value in \$1,000)</i> | | | | |
|--|------------------------------|------------------------------|------------------------------------|------------------------------------|
| Item | January-June 2001 | January-June 2002 | January- September 2001 | January- September 2002 |
| AVERAGE PRODUCTION CAPACITY <i>(quantity)</i> | | | | |
| BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i> | | | | |
| PRODUCTION <i>(quantity)</i> | | | | |
| U.S. SHIPMENTS: | | | | |
| Commercial U.S. shipments to locations-- | | | | |
| Within the specified region: | | | | |
| <i>Quantity</i> | | | | |
| <i>Value</i> | | | | |
| Outside the specified region-- | | | | |
| <i>Quantity</i> | | | | |
| <i>Value</i> | | | | |
| Total commercial U.S. shipments: | | | | |
| <i>Quantity</i> | | | | |
| <i>Value</i> | | | | |
| Internal consumption within your plant: | | | | |
| <i>Quantity</i> | | | | |
| <i>Value</i> ¹ | | | | |
| Transfers to related U.S. plants/firms that are located-- | | | | |
| Within the specified region: | | | | |
| <i>Quantity</i> | | | | |
| <i>Value</i> ¹ | | | | |
| Outside the specified region: | | | | |
| <i>Quantity</i> | | | | |
| <i>Value</i> ¹ | | | | |
| Total transfers to related U.S. plants/firms: | | | | |
| <i>Quantity</i> | | | | |
| <i>Value</i> ¹ | | | | |
| EXPORT SHIPMENTS:² | | | | |
| <i>Quantity</i> | | | | |
| <i>Value</i> | | | | |

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10b.--Continued

| <i>(Quantity in short tons, value in \$1,000)</i> | | | | |
|---|----------------------|----------------------|----------------------------|----------------------------|
| Item | January-June 2001 | January-June 2002 | January- September 2001 | January- September 2002 |
| END-OF-PERIOD INVENTORIES³ <i>(quantity)</i> | | | | |
| U.S. SHIPMENTS TO FIRMS THAT ARE <u>ONLY</u> DISTRIBUTORS THAT ARE LOCATED-- | | | | |
| <u>Within</u> the specified region <i>(quantity)</i> ⁴ | | | | |
| <u>Outside</u> the specified region <i>(quantity)</i> ⁵ | | | | |
| Total to firms that are <u>only</u> distributors <i>(quantity)</i> | | | | |
| U.S. SHIPMENTS TO FIRMS THAT ARE <u>ONLY</u> END USERS THAT ARE LOCATED-- | | | | |
| <u>Within</u> the specified region <i>(quantity)</i> ⁴ | | | | |
| <u>Outside</u> the specified region <i>(quantity)</i> ⁵ | | | | |
| Total to firms that are <u>only</u> end users <i>(quantity)</i> | | | | |
| U.S. SHIPMENTS TO FIRMS THAT ARE <u>BOTH</u> END USERS AND DISTRIBUTORS THAT ARE LOCATED-- | | | | |
| <u>Within</u> the specified region <i>(quantity)</i> ⁴ | | | | |
| <u>Outside</u> the specified region <i>(quantity)</i> ⁵ | | | | |
| Total to firms that are <u>both</u> end users and distributors <i>(quantity)</i> | | | | |
| AVERAGE NUMBER OF PRWs | | | | |
| HOURS WORKED BY PRWs <i>(1,000 hours)</i> | | | | |
| WAGES PAID TO PRWs <i>(value)</i> | | | | |

¹ Internal consumption must be valued at fair market value in the table. In the event that you use a different basis for valuing these transactions for internal recordkeeping, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-June 2001 and 2002 and January-September 2001 and 2002 below:

Likewise, transfers to related firms must be valued at fair market value in the table. If you use a different basis for valuing these transactions for internal recordkeeping, please specify that basis and provide value data using that basis for January-June 2001 and 2002 and January-September 2001 and 2002 below:

² Identify your principal export markets: _____

³ Reconciliation of data.--Please note that the short tons reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

⁴ Please note that the total of U.S. shipments to all distributors and end users within the region should equal the total of commercial U.S. shipments to locations inside the region **plus** transfers to related U.S. plants/firms that are inside the region **plus** your plant's internal consumption (if your plant is located inside the specified region).

⁵ Please note that the total of U.S. shipments to all distributors and end users outside the region should equal the total of commercial U.S. shipments to locations outside the region **plus** transfers to related U.S. plants/firms that are outside the region **plus** your plant's internal consumption (if your plant is located outside the specified region).

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. **U.S. shipments by market.**--Report the estimated quantity (in short tons) of your plant's U.S. shipments (commercial, internally consumed, and transfers to related plants/firms) that were produced in your plant and shipped to each of the states shown below, as well as to the District of Columbia and Puerto Rico.

| <i>(Quantity in short tons)</i> | | | | | |
|---------------------------------|-------------|-------------|-------------|-------------|-------------|
| U.S. shipments market | 1997 | 1998 | 1999 | 2000 | 2001 |
| Within the specified region: | | | | | |
| Alabama | | | | | |
| Connecticut | | | | | |
| Delaware | | | | | |
| District of Columbia | | | | | |
| Florida | | | | | |
| Georgia | | | | | |
| Kentucky | | | | | |
| Louisiana | | | | | |
| Maine | | | | | |
| Maryland | | | | | |
| Massachusetts | | | | | |
| Mississippi | | | | | |
| New Hampshire | | | | | |
| New Jersey | | | | | |
| New York | | | | | |
| North Carolina | | | | | |
| Pennsylvania | | | | | |
| Puerto Rico | | | | | |
| Rhode Island | | | | | |
| South Carolina | | | | | |
| Tennessee | | | | | |
| Vermont | | | | | |
| Virginia | | | | | |
| West Virginia | | | | | |
| Subtotal, within the region | | | | | |

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11.--Continued

| (Quantity in short tons) | | | | | |
|---------------------------------|-------------|-------------|-------------|-------------|-------------|
| U.S. shipments market | 1997 | 1998 | 1999 | 2000 | 2001 |
| Outside the specified region: | | | | | |
| Alaska | | | | | |
| Arizona | | | | | |
| Arkansas | | | | | |
| California | | | | | |
| Colorado | | | | | |
| Hawaii | | | | | |
| Idaho | | | | | |
| Illinois | | | | | |
| Indiana | | | | | |
| Iowa | | | | | |
| Kansas | | | | | |
| Michigan | | | | | |
| Minnesota | | | | | |
| Missouri | | | | | |
| Montana | | | | | |
| Nebraska | | | | | |
| Nevada | | | | | |
| New Mexico | | | | | |
| North Dakota | | | | | |
| Ohio | | | | | |
| Oklahoma | | | | | |
| Oregon | | | | | |
| South Dakota | | | | | |
| Texas | | | | | |
| Utah | | | | | |
| Washington | | | | | |
| Wisconsin | | | | | |
| Wyoming | | | | | |
| Subtotal, outside the region | | | | | |
| Total U.S. shipments | | | | | |

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12. If you reported transfers to related firms in question II-10a or II-10b, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced by market or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-13. Other than direct imports, has your firm otherwise purchased rebar since January 1, 1997? (See definitions in the instruction booklet.)

No Yes--Report such purchases below for the specified periods.¹

| <i>(Quantity in short tons, value in \$1,000)</i> | | | | | |
|--|------|------|------|------|------|
| Item | 1997 | 1998 | 1999 | 2000 | 2001 |
| PURCHASES FROM U.S. IMPORTERS² OF PRODUCT FROM-- | | | | | |
| TURKEY: | | | | | |
| <i>Quantity</i> | | | | | |
| <i>Value</i> | | | | | |
| ALL OTHER COUNTRIES: | | | | | |
| <i>Quantity</i> | | | | | |
| <i>Value</i> | | | | | |
| PURCHASES FROM DOMESTIC PRODUCERS:² | | | | | |
| <i>Quantity</i> | | | | | |
| <i>Value</i> | | | | | |
| PURCHASES FROM OTHER SOURCES:² | | | | | |
| <i>Quantity</i> | | | | | |
| <i>Value</i> | | | | | |
| ¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/> | | | | | |
| ² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/> | | | | | |

PART II.--TRADE AND RELATED INFORMATION--Continued

II-14. Since January 1, 1997, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of rebar?

No Yes--Name firm(s): _____

II-15. Does your firm produce rebar in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____

II-16. Since April 17, 1997, has your firm imported rebar?

No Yes--**COMPLETE AND RETURN THE ENCLOSED IMPORTERS' QUESTIONNAIRE**

II-17. Describe the significance of the existing antidumping duty order covering imports of rebar from Turkey in terms of its effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the order.

II-18. Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of rebar in the future if the antidumping duty order on rebar from Turkey were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART III.--FINANCIAL INFORMATION--Continued

III-6a. Operations on rebar--Report the revenue and related cost information requested below on the rebar operations of your plant.¹ Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods (following page).

| (Quantity in short tons, value in \$1,000) | | | | | |
|--|-------|-------|-------|-------|-------|
| Item | _____ | _____ | _____ | _____ | _____ |
| Net sales quantities:² | | | | | |
| Commercial sales | | | | | |
| Internal consumption | | | | | |
| Transfers to related firms | | | | | |
| Total net sales quantities | | | | | |
| Net sales values:² | | | | | |
| Commercial sales | | | | | |
| Internal consumption | | | | | |
| Transfers to related firms | | | | | |
| Total net sales values | | | | | |
| Cost of goods sold (including internal consumption and transfers to related firms): | | | | | |
| Raw materials | | | | | |
| Direct labor | | | | | |
| Other factory costs | | | | | |
| Total cost of goods sold | | | | | |
| Gross profit or (loss) | | | | | |
| Selling, general, and administrative (SG&A) expenses: | | | | | |
| Selling expenses | | | | | |
| General and administrative expenses | | | | | |
| Total SG&A expenses | | | | | |
| Operating income or (loss) | | | | | |
| Other income and expenses: | | | | | |
| Interest expense | | | | | |
| All other expense items | | | | | |
| All other income items | | | | | |
| All other income or expenses, net | | | | | |
| Net income or (loss) before income taxes | | | | | |
| Depreciation/amortization included above | | | | | |
| ¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. ² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. | | | | | |

PART III.--FINANCIAL INFORMATION--Continued

III-6b. Operations on rebar.--Report the revenue and related cost information requested below on the rebar operations of your plant.¹ Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for the specified interim periods. **If financial information for the January through September 2002 period is not available by the October 11, 2002 questionnaire deadline, please submit this information to the Commission separately by November 15, 2002. In any circumstances, the January-June data should be sent to the Commission by October 11, 2002.**

| <i>(Quantity in short tons, value in \$1,000)</i> | | | | |
|--|----------------------|----------------------|-----------------------|-----------------------|
| Item | January-June 2001 | January-June 2002 | January-Sept. 2001 | January-Sept. 2002 |
| Net sales quantities:² | | | | |
| Commercial sales | | | | |
| Internal consumption | | | | |
| Transfers to related firms | | | | |
| Total net sales quantities | | | | |
| Net sales values:² | | | | |
| Commercial sales | | | | |
| Internal consumption | | | | |
| Transfers to related firms | | | | |
| Total net sales values | | | | |
| Cost of goods sold (including internal consumption and transfers to related firms): | | | | |
| Raw materials | | | | |
| Direct labor | | | | |
| Other factory costs | | | | |
| Total cost of goods sold | | | | |
| Gross profit or (loss) | | | | |
| Selling, general, and administrative (SG&A) expenses: | | | | |
| Selling expenses | | | | |
| General and administrative expenses | | | | |
| Total SG&A expenses | | | | |
| Operating income or (loss) | | | | |
| Other income and expenses: | | | | |
| Interest expense | | | | |
| All other expense items | | | | |
| All other income items | | | | |
| All other income or expenses, net | | | | |
| Net income or (loss) before income taxes | | | | |
| Depreciation/amortization included above | | | | |

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

PART III.--FINANCIAL INFORMATION--Continued

III-7. Capital expenditures, research and development expenditures, and asset values.--Report your plant's capital expenditures and research and development expenditures on rebar, and the values of the property, plant, and equipment used in the production of rebar. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. **If financial information for the January through September 2002 period is not available by the October 11, 2002 questionnaire deadline, please submit this information to the Commission separately by November 15, 2002. In any circumstance, the January-June data should be sent to the Commission by October 11, 2002.**

| (Value in \$1,000) | | | | | |
|--|-------|-------|-------|-------|-------|
| Item | _____ | _____ | _____ | _____ | _____ |
| Capital expenditures | | | | | |
| Research and development expenditures | | | | | |
| Property, plant, and equipment: | | | | | |
| Original cost | | | | | |
| Book value | | | | | |

| Item | January- June 2001 | January- June 2002 | January- Sept. 2001 | January- Sept. 2002 |
|--|-----------------------|-----------------------|------------------------|------------------------|
| Capital expenditures | | | | |
| Research and development expenditures | | | | |
| Property, plant, and equipment: | | | | |
| Original cost | | | | |
| Book value | | | | |

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-A.--PRICE DATA--Continued

SHIPMENTS OF YOUR U.S.-PRODUCED REBAR--Photocopy page as needed and report separately for each customer location and each product

- Puerto Rico
 Other (non-Puerto Rican) within specified region
 Outside specified region

 Product 1¹
 Product 2¹
 Product 3¹

| (Quantity in short tons, value in dollars) | | | |
|---|----------|--------------|-----------------|
| Period of shipment | Quantity | F.o.b. value | Delivered value |
| 1997: | | | |
| January-March | | | |
| April-June | | | |
| July-September | | | |
| October-December | | | |
| 1998: | | | |
| January-March | | | |
| April-June | | | |
| July-September | | | |
| October-December | | | |
| 1999: | | | |
| January-March | | | |
| April-June | | | |
| July-September | | | |
| October-December | | | |
| 2000: | | | |
| January-March | | | |
| April-June | | | |
| July-September | | | |
| October-December | | | |
| 2001: | | | |
| January-March | | | |
| April-June | | | |
| July-September | | | |
| October-December | | | |
| 2002: | | | |
| January-March | | | |
| April-June | | | |
| July-September | | | |
| ¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: _____ _____ | | | |

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS

IV-B-1. How does your firm determine the prices that it charges for sales of rebar (check all that apply)?

- Transaction by transaction Contracts Set price lists
 Other (describe) _____

IV-B-2. Please describe your firm's discount policy (check all that apply).

- Quantity discounts Annual total volume discounts No discount policy
 Other (describe) _____

IV-B-3. On what basis are your prices of rebar usually quoted?

- F.o.b. (specify point) _____ Delivered

IV-B-4. Approximately what percentage of your firm's sales of its U.S.-produced rebar are on a contract (___ percent) vs. spot sales (___ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

- (a) What is the average duration of a contract? _____
(b) How frequently are contracts renegotiated? _____
(c) Does the contract fix quantity, price, or both? _____
(d) Does the contract have a meet or release provision? _____
(e) What are the standard quantity requirements, if any? _____
(f) What is the price premium for sub-minimum shipments? ___ percent

IV-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of rebar? _____

IV-B-6a. What is the approximate percentage of the total delivered cost of rebar that is accounted for by transportation costs? ___ percent. Who generally arranges the transportation to your customers' locations? Your firm ___ or purchaser ___ (check one).

IV-B-6b. Does your firm use freight equalization in the rates it charges for delivered rebar? ___ Yes ___ No (check one). If yes, for approximately what percentage of your firm's sales did you equalize freight? ___ percent.

IV-B-6c. What is the approximate percentage of the total delivered cost of rebar sold to Puerto Rico that is accounted for by transportation costs? ___ percent. To other areas within the specified region? ___ percent. To other states outside the specified region? ___ percent. Who generally pays for the transportation to your customers' locations? ___ Producer or ___ purchaser (check one, or both if delivery costs are shared).

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-6d. If your plant ships rebar to Puerto Rico, please report the freight rates per short ton for waterborne shipments to Puerto Rico _____ and the approximate distance between your plant and Puerto Rico _____ miles. Please discuss any effects the Jones Act has had on freight rates for waterborne shipments to Puerto Rico.

IV-B-7a. Have there been any changes in the geographic market area in the United States served by your firm's rebar since 1997 (the year the antidumping duty order under review became effective) or any anticipated changes for the future.

No Yes--Please elaborate. _____

IV-B-7b. **Commercial U.S. shipments by mileage.**--Report the estimated quantity of your firm's commercial U.S. shipments (U.S. shipments minus internal consumption and company transfers) of rebar that was produced in your plant and shipped within the following distances from your plant in calendar year 2001.

| <i>(Quantity in short tons)</i> | | | | |
|---|---------------------------------|---------------|---------------|----------------|
| Item | Estimated shipments made within | | | |
| | 0-100 miles | 101-250 miles | 251-500 miles | Over 500 miles |
| Commercial U.S. shipments: Inside the specified region | | | | |
| Outside the specified region | | | | |

IV-B-8. Have individual U.S. producers, importers, purchasers, or foreign producers/exporters of rebar influenced the U.S. wholesale market price of rebar since 1997?

No Yes--Please identify any such firm(s) and note the time period when the firm(s) influenced price, whether the effect was to increase or decrease the price, and why your firm believes that the actions of the firm(s) were responsible for the price change.

IV-B-9. To what extent have changes in the prices of raw materials affected your firm's selling prices for rebar during January 1997-September 2002? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-10. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; changes in domestic industry; transportation conditions; production capacity and/or methods of production; technology; export markets; alternative production opportunities; or Section 201 remedies) that affected the availability of U.S.-produced rebar in the U.S. market since 1997?

No Yes--Please note the time period(s) of any such changes, the factors(s) involved involved, and the impact such changes had on your shipment volumes and prices.

IV-B-11. (a) Do you anticipate any changes in terms of the availability of U.S.-produced rebar in the U.S. market in the future?

No change Increase Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period, and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-12. Describe how easily your firm can shift its sales of rebar between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting rebar between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-13. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of rebar since 1997?

No Yes--Please describe and quantify if possible.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-14. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of rebar in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

No Yes--Please identify, including the time period.

IV-B-15. Are there other products that may be substitutes for rebar?

No Yes--Please describe the products and note how frequently such substitutions occur.

IV-B-16. Have there been any changes in the number or types of products that can be substituted for rebar since 1997?

No Yes--Please explain.

IV-B-17. Do you anticipate any changes in terms of the substitutability of other products for rebar in the future?

No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-18. Describe the end uses of the rebar that you manufacture.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-19. Have there been any changes in the end uses of rebar since 1997?

- No Yes--Please describe.

IV-B-20. Do you anticipate any changes in terms of the end uses of rebar in the future?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-21. How has demand within the United States (and outside the United States, if known) for rebar changed since 1997?

- Unchanged Increased Decreased
 Other (describe) _____

What were the principal factors affecting changes in demand?

IV-B-22. Do you anticipate any future changes in rebar demand in the United States and, if known, the rest of the world?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-23. Please compare market prices of rebar in U.S. and non-U.S. markets, if known.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-24. Is rebar produced in the United States and in other countries used interchangeably (i.e., are they physically used in the same applications)?

| | | |
|---|--------|----------------------|
| Please indicate below, using "A" to indicate that the products from a specified country-pair are always interchangeable, "F" to indicate that the products are frequently interchangeable, "S" to indicate that the products are sometimes interchangeable, "N" to indicate that the products are never interchangeable, and "0" to indicate no familiarity with products from a specified country-pair. ¹ | | |
| Country-pair | Turkey | Nonsubject countries |
| United States | | |
| Turkey | | |
| Nonsubject | | |
| ¹ For any country-pair producing rebar which is sometimes or never used interchangeably, please explain the factors that limit or preclude interchangeable use. <hr/> <hr/> <hr/> | | |

IV-B-25. Is the price between rebar produced in the United States and in other countries a significant factor in your firm's sales of the products?

| | | |
|---|--------|----------------------|
| Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair. ¹ | | |
| Country-pair | Turkey | Nonsubject countries |
| United States | | |
| Turkey | | |
| Nonsubject | | |
| ¹ For any country-pair producing rebar for which there are price differences, please identify the country-pair and explain the differences. <hr/> <hr/> <hr/> | | |

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-26. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between rebar produced in the United States and in other countries a significant factor in your firm's sales of the products?

| | | |
|---|--------|----------------------|
| Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair. ¹ | | |
| Country-pair | Turkey | Nonsubject countries |
| United States | | |
| Turkey | | |
| Nonsubject | | |
| ¹ For any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of rebar, identify the country-pair and report the advantages or disadvantages imparted by such factors. | | |
| <hr/> <hr/> | | |

IV-B-27. Has the availability of NONSUBJECT imported rebar changed since 1997?

No Yes--Please explain.

IV-B-28. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss rebar supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Turkey, and (3) the world as a whole. Of particular interest is such data from 1997 to the present and forecasts for the future.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-29. Are your exports of rebar subject to any tariff or non-tariff barriers to trade in other countries?

No Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since 1997, or that are expected to occur in the future.

IV-B-30. Does your firm sell rebar over the internet?

No Yes--Please describe, noting the estimated percentage of your firm's total sales of rebar in 2001 accounted for by internet sales.

IV-B-31. Please provide the percent (based on quantity) of your firm's sales of rebar in 2001 to the following markets that were made in conjunction with "Buy American" provisions? Puerto Rico: _____ percent. Areas other than Puerto Rico that are within the specified region: _____ percent. States outside the specified region: _____ percent. Has the percentage of sales made in conjunction with "Buy American" provisions increased, decreased, or remained the same since 1997? If there has been a change, please discuss. Also, please discuss whether your sales of rebar under "Buy American" provisions are of any particular sizes of rebar (and if so, please specify the sizes). Attach additional pages as necessary.

IV-B-32. Approximately what percentage of your firm's U.S. shipments (by weight) of rebar in 2001 were made to the following customer groups:

| | <u>U.S. shipments to--</u> | |
|---|----------------------------|------------------|
| | <u>Entire U.S.</u> | <u>Specified</u> |
| | <u>United</u> | <u>region</u> |
| | <u>States</u> | <u>only</u> |
| Steel distributors | _____ % | _____ % |
| Steel service centers | _____ % | _____ % |
| Reinforcing steel fabricators | _____ % | _____ % |
| Contractors | _____ % | _____ % |
| Building material dealers | _____ % | _____ % |
| Other (please list) | | |
| _____ | _____ % | _____ % |