

IMPORTERS' QUESTIONNAIRE
STEEL CONCRETE REINFORCING BAR (REBAR) FROM TURKEY

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than October 11, 2002

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping review investigation concerning rebar from Turkey (inv. No. 731-TA-745 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip code _____
World Wide Web address _____

Has your firm imported rebar (as defined in the instruction booklet) from any country at any time since January 1, 1997?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
 YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

The undersigned certifies that the information herein supplied in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission.

Your signature on the certification below will also serve as consent for the Commission, and its employees and contract personnel, to use the information you provide in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. If you do not consent to such use, please note the certification accordingly.

The undersigned acknowledges that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____ () _____
Phone Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW., Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing rebar from Turkey into the United States or which are engaged in exporting rebar from Turkey to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing rebar from countries other than Turkey into the United States or which are engaged in exporting rebar from countries other than Turkey to the United States?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which have been engaged in the production of rebar at any time between January 1, 1997, and now?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Please indicate the nature of your firm's importing operations on rebar. More than one answer may be applicable.

- Importer of record Takes title to the imported product(s)
- Consignee of the imported product(s) Customs broker or freight forwarder

I-8. If your firm is an importer of record of rebar but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

I-9. Please indicate whether your firm enters rebar into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes--list location(s):

Bonded warehouses No Yes--list location(s):

PART I.--GENERAL QUESTIONS--Continued

I-10. Please indicate whether your firm imports rebar under the TIB (temporary importation under bond) program.

No Yes

I-11. In Parts II and III of this questionnaire we request copies of your company's business plan. Does your company have a business plan?

Yes No

If yes, did you provide the requested copies?

Yes No--Please explain why not.

I-12. To your knowledge, have the products subject to this review been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Olympia Hand (ohand@usitc.gov or 202-205-3182). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____

Name and title

Phone No.

E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, divestitures, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of rebar since April 17, 1997 (the date on which the antidumping duty order under review became effective)?

No Yes--Supply details as to the time, nature, and significance of such changes.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of rebar in the future?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of rebar in the future if the antidumping duty order on rebar from Turkey were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-5. Has your firm imported or arranged for the importation of rebar from Turkey for delivery after September 30, 2002?

- No Yes--Indicate when such orders are to be delivered and the quantities involved.

II-6. If your firm also produces rebar in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

II-7a. Using the bar designation numbers as provided for in the ASTM standards, please indicate the range of sizes (e.g., Nos. 3, 4, 5, etc.) of rebar that is imported from Turkey by your firm.

Smallest size: No. _____ Largest size: No. _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7b. Are there different end uses or different channels of distribution for small diameter rebar (designated Nos. 3 through 5) and large diameter rebar (designated No. 6 and above)?

- No Yes--Please describe the different end uses for small diameter and large diameter rebar. Please comment specifically on the sizes used for residential housing construction and the commercial and public works industries. Also, please describe any different channels of distribution for small diameter and large diameter rebar.

II-7c. To what extent, if any, can small diameter and large diameter rebar be substituted for one another?

II-8a. Specify the forms of rebar which your firm imports from Turkey. Check all that apply.

- Coils Straight lengths--Report the standard lengths (_____)

II-8b. For each of the specified size of rebar shown below, please report the quantity (in short tons) of your firm's imports of rebar from Turkey for that size in 2001. The total should equal total imports from Turkey for 2001 reported in question II-9a.

No. 3		No. 7		No. 11	
No. 4		No. 8		No. 14 and 18	
No. 5		No. 9		Others (specify: _____)	
No. 6		No. 10		Total	

II-8c. Please report, as indicated below, the quantity of your firm's commercial U.S. shipments (i.e., U.S. shipments less internal consumption and company transfers) of your firm's imports of rebar from Turkey, by size, that were made to Puerto Rico and to all other markets in the specified region, as well as your firm's commercial U.S. shipments made outside the specified region in calendar year 2001.

Size	Shipments to inside the specified region to--		Shipments to outside the specified region
	Puerto Rico	Other than Puerto Rico	
Nos. 3-5			
Nos 6-10			
No. 11 and above			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9a. **IMPORTS BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of rebar imported by your firm during 1997-2001. (See definitions in the instruction booklet.) **Report separately for Turkey and for all other sources combined. Photocopy pages as you need and identify the country for which you are reporting in the space provided.**

Turkey All other sources combined¹

<i>(Quantity in short tons, value in \$1,000)</i>					
Item	1997	1998	1999	2000	2001
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>					
IMPORTS:²					
<u>Within</u> the specified region:					
<i>Quantity</i>					
<i>Value</i>					
<u>Outside</u> the specified region:					
<i>Quantity of imports</i>					
<i>Value of imports</i>					
U.S. SHIPMENTS:					
Commercial U.S. shipments to locations--					
<u>Within</u> the specified region:					
<i>Quantity</i>					
<i>Value</i>					
<u>Outside</u> the specified region:					
<i>Quantity</i>					
<i>Value</i>					
Total commercial U.S. shipments:					
<i>Quantity</i>					
<i>Value</i>					
Internal consumption/transfers to related firms that are--					
<u>Within</u> the specified region:					
<i>Quantity</i>					
<i>Value³</i>					
<u>Outside</u> the specified region:					
<i>Quantity</i>					
<i>Value³</i>					
Total internal consumption/transfers to related firms:					
<i>Quantity</i>					
<i>Value³</i>					
EXPORT SHIPMENTS:⁴					
<i>Quantity</i>					
<i>Value</i>					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9a.--Continued

Turkey All other sources combined¹

(Quantity in short tons, value in \$1,000)					
Item	1997	1998	1999	2000	2001
END-OF-PERIOD INVENTORIES⁵ (quantity)					
U.S. SHIPMENTS TO FIRMS THAT ARE <u>ONLY</u> DISTRIBUTORS THAT ARE LOCATED--					
<u>Within</u> the specified region (quantity)⁶					
<u>Outside</u> the specified region (quantity)⁷					
Total to firms that are <u>only</u> distributors (quantity)					
U.S. SHIPMENTS TO FIRMS THAT ARE <u>ONLY</u> END USERS THAT ARE LOCATED--					
<u>Within</u> the specified region (quantity)⁶					
<u>Outside</u> the specified region (quantity)⁷					
Total to firms that are <u>only</u> end users (quantity)					
U.S. SHIPMENTS TO FIRMS THAT ARE <u>BOTH</u> END USERS AND DISTRIBUTORS THAT ARE LOCATED--					
<u>Within</u> the specified region (quantity)⁶					
<u>Outside</u> the specified region (quantity)⁷					
Total to firms that are <u>both</u> end users and distributors (quantity)					
¹ Please identify these sources: _____ _____					
² Please identify the foreign producers, if known: _____ _____					
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 1997-2001 below: _____ _____					
⁴ Identify your principal export markets: _____ _____					
⁵ Reconciliation of data. --Please note that the short tons reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____					
⁶ Please note that the total of U.S. shipments to all distributors and end users within the region should equal the total of commercial U.S. shipments to locations inside the region plus internal consumption/transfers to related U.S. firms that are inside the region.					
⁷ Please note that the total of U.S. shipments to all distributors and end users outside the region should equal the total of commercial U.S. shipments to locations outside the region plus internal consumption/transfers to related U.S. plants/firms that are outside the region.					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9b. **IMPORTS BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of rebar imported by your firm during the specified January-June and January-September periods. (See definitions in the instruction booklet.) **If the January-September data are unavailable by the due date of this questionnaire (October 11, 2002), please send that data to the Commission no later than November 15, 2002. In any circumstances, the January-June data should be sent to the Commission by October 11, 2002. Report separately for Turkey and for all other sources combined. Photocopy pages as you need and identify the country for which you are reporting in the space provided.**

Turkey All other sources combined¹

<i>(Quantity in short tons, value in \$1,000)</i>				
Item	January-June 2001	January-June 2002	Jan.-Sept. 2001	Jan.-Sept. 2002
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>				
IMPORTS:²				
<u>Within the specified region:</u>				
<i>Quantity</i>				
<i>Value</i>				
<u>Outside the specified region:</u>				
<i>Quantity</i>				
<i>Value</i>				
U.S. SHIPMENTS:				
Commercial U.S. shipments to locations--				
<u>Within the specified region:</u>				
<i>Quantity</i>				
<i>Value</i>				
<u>Outside the specified region:</u>				
<i>Quantity</i>				
<i>Value</i>				
Total commercial U.S. shipments:				
<i>Quantity</i>				
<i>Value</i>				
Internal consumption/transfers to related firms that are--				
<u>Within the specified region:</u>				
<i>Quantity</i>				
<i>Value¹</i>				
<u>Outside the specified region:</u>				
<i>Quantity</i>				
<i>Value</i>				
Total internal consumption/transfers to related firms:				
<i>Quantity</i>				
<i>Value</i>				
EXPORT SHIPMENTS:⁴				
<i>Quantity</i>				
<i>Value</i>				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9b.--Continued

Turkey All other sources combined¹

(Quantity in short tons, value in \$1,000)				
Item	January-June 2001	January-June 2002	Jan.-Sept. 2001	Jan.-Sept. 2002
END-OF-PERIOD INVENTORIES⁵ <i>(quantity)</i>				
U.S. SHIPMENTS TO FIRMS THAT ARE <u>ONLY</u> DISTRIBUTORS THAT ARE LOCATED--				
<u>Within</u> the specified region <i>(quantity)</i> ⁶				
<u>Outside</u> the specified region <i>(quantity)</i> ⁷				
Total to firms that are <u>only</u> distributors <i>(quantity)</i>				
U.S. SHIPMENTS TO FIRMS THAT ARE <u>ONLY</u> END USERS THAT ARE LOCATED--				
<u>Within</u> the specified region <i>(quantity)</i> ⁶				
<u>Outside</u> the specified region <i>(quantity)</i> ⁷				
Total to firms that are <u>only</u> end users <i>(quantity)</i>				
U.S. SHIPMENTS TO FIRMS THAT ARE <u>BOTH</u> END USERS AND DISTRIBUTORS THAT ARE LOCATED--				
<u>Within</u> the specified region <i>(quantity)</i> ⁶				
<u>Outside</u> the specified region <i>(quantity)</i> ⁷				
Total to firms that are <u>both</u> end users and distributors <i>(quantity)</i>				
¹ Please identify these sources: _____ _____				
² Please identify the foreign producers, if known: _____ _____				
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-September 2001-2002 below:				
⁴ Identify your principal export markets: _____ _____				
⁵ Reconciliation of data. --Please note that the short tons reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____				
⁶ Please note that the total of U.S. shipments to all distributors and end users within the region should equal the total of commercial U.S. shipments to locations inside the region plus internal consumption/transfers to related U.S. firms that are inside the region.				
⁷ Please note that the total of U.S. shipments to all distributors and end users outside the region should equal the total of commercial U.S. shipments to locations outside the region plus internal consumption/transfers to related U.S. plants/firms that are outside the region.				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. **U.S. shipments of Turkish rebar, by market.**--Report the estimated quantity (in short tons) of your firm's U.S. shipments (commercial U.S. shipments plus internal consumption/transfers to related firms) that were imported by your firm **from Turkey** and shipped to each of the states shown below, as well as to the District of Columbia and Puerto Rico.

Turkey

(Quantity in short tons)					
U.S. shipments market	1997	1998	1999	2000	2001
Within the specified region:					
Alabama					
Connecticut					
Delaware					
District of Columbia					
Florida					
Georgia					
Kentucky					
Louisiana					
Maine					
Maryland					
Massachusetts					
Mississippi					
New Hampshire					
New Jersey					
New York					
North Carolina					
Pennsylvania					
Puerto Rico					
Rhode Island					
South Carolina					
Tennessee					
Vermont					
Virginia					
West Virginia					
Subtotal, within the region					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10.--Continued

Turkey

(Quantity in short tons)					
U.S. shipments market	1997	1998	1999	2000	2001
Outside the specified region:					
Alaska					
Arizona					
Arkansas					
California					
Colorado					
Hawaii					
Idaho					
Illinois					
Indiana					
Iowa					
Kansas					
Michigan					
Minnesota					
Missouri					
Montana					
Nebraska					
Nevada					
New Mexico					
North Dakota					
Ohio					
Oklahoma					
Oregon					
South Dakota					
Texas					
Utah					
Washington					
Wisconsin					
Wyoming					
Subtotal, outside the region					
Total U.S. shipments					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. Describe the significance of the existing antidumping duty order covering imports of rebar from Turkey in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

II-12. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of rebar in the future if the antidumping duty order on rebar from Turkey were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-A.--PRICE DATA--Continued

SHIPMENTS OF IMPORTS FROM TURKEY--Photocopy page as needed and report separately for each customer location, product, and Turkish supplier.

- Puerto Rico Other (non-Puerto Rican) within specified region Outside specified region
- Product 1¹ Product 2¹ Product 3¹

SUPPLIER: _____

<i>(Quantity in short tons, value in dollars)</i>			
Period of shipment	Quantity	F.o.b. value	Delivered value
1997:			
January-March			
April-June			
July-September			
October-December			
1998:			
January-March			
April-June			
July-September			
October-December			
1999:			
January-March			
April-June			
July-September			
October-December			
2000:			
January-March			
April-June			
July-September			
October-December			
2001:			
January-March			
April-June			
July-September			
October-December			
2002:			
January-March			
April-June			
July-September			
¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:			

Section III-B.--MARKET FACTORS

III-B-1. How does your firm determine the prices that it charges for sales of rebar (check all that apply)?

- Transaction by transaction Contracts Set price lists
 Other (describe) _____

III-B-2. Please describe your firm's discount policy (check all that apply).

- Quantity discounts Annual total volume discounts No discount policy
 Other (describe) _____

III-B-3. On what basis are your prices of rebar usually quoted?

- F.o.b. (specify point) _____ Delivered

III-B-4. Approximately what percentage of your firm's sales of its rebar imported from Turkey are on a contract (___ percent) vs. spot sales (___ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

- (a) What is the average duration of a contract? _____
(b) How frequently are contracts renegotiated? _____
(c) Does the contract fix quantity, price, or both? _____
(d) Does the contract have a meet or release provision? _____
(e) What are the standard quantity requirements, if any? _____
(f) What is the price premium for sub-minimum shipments? ___ percent

III-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of rebar? _____

III-B-6a. What is the approximate percentage of the total delivered cost of rebar that is accounted for by transportation costs? ___ percent. Who generally arranges the transportation to your customers' locations? Your firm ___ or purchaser ___ (check one).

III-B-6b. Does your firm use freight equalization in the rates it charges for delivered rebar? ___ Yes ___ No (check one). If yes, for approximately what percentage of your firm's sales did you equalize freight? _____ percent.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-6c. What is the approximate percentage of the total delivered cost of rebar sold to Puerto Rico that is accounted for by transportation costs? ____ percent. To other areas within the specified region? ____ percent. To other states outside the specified region? ____ percent. Who generally pays for the transportation to your customers' locations? ____ Producer or ____ purchaser (check one, or both if delivery costs are shared).

III-B-6d. If your plant ships rebar to Puerto Rico, please report the freight rates per short ton for waterborne shipments to Puerto Rico _____ and the approximate distance between your plant and Puerto Rico _____ miles. Please discuss any effects the Jones Act has had on freight rates for waterborne shipments to Puerto Rico.

III-B-7a. Have there been any changes in the geographic market area in the United States served by your firm's imported rebar since 1997 (the year the antidumping duty order under review became effective) or any anticipated changes for the future.

No Yes--Please elaborate. _____

III-B-7b. **Commercial U.S. shipments by mileage.**--Report the estimated quantity of your firm's commercial U.S. shipments (U.S. shipments minus internal consumption/company transfers) of rebar that was imported by your firm from Turkey and shipped within the following distances from your f.o.b. shipping point in calendar year 2001.

<i>(Quantity in short tons)</i>				
Item	Estimated shipments made within			
	0-100 miles	101-250 miles	251-500 miles	Over 500 miles
Commercial U.S. shipments: Inside the specified region				
Outside the specified region				

III-B-8. Have individual U.S. producers, importers, purchasers, or foreign producers/exporters of rebar influenced the U.S. wholesale market price of rebar since 1997?

No Yes--Please identify any such firm(s) and note the time period when the firm(s) influenced price, whether the effect was to increase or decrease the price, and why your firm believes that the actions of the firm(s) were responsible for the price change.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-9. To what extent have changes in the prices of raw materials affected your firm's selling prices for rebar during January 1997-September 2002? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-10. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; changes in domestic industry; transportation conditions; production capacity and/or methods of production; technology; export markets; alternative production opportunities; or Section 201 remedies) that affected the availability of rebar in the U.S. market since 1997?

- No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.
-
-

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-11. (a) Do you anticipate any changes in terms of the availability of rebar imported from Turkey in the U.S. market in the future?

- No change Increase Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period, and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-12. Describe how easily your firm can shift its sales of rebar between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting rebar between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-13. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of rebar since 1997?

- No Yes--Please describe and quantify if possible.

III-B-14. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of rebar in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

- No Yes--Please identify, including the time period.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-15. Are there other products that may be substitutes for rebar?

- No Yes--Please describe the products and note how frequently such substitutions occur.

III-B-16. Have there been any changes in the number or types of products that can be substituted for rebar since 1997?

- No Yes--Please explain.

III-B-17. Do you anticipate any changes in terms of the substitutability of other products for rebar in the future?

- No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-18. Describe the end uses of the rebar that you import from Turkey.

III-B-19. Have there been any changes in the end uses of rebar since 1997?

- No Yes--Please describe.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-20. Do you anticipate any changes in terms of the end uses of rebar in the future?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-21. How has demand within the United States (and outside the United States, if known) for rebar changed since 1997?

- Unchanged Increased Decreased
 Other (describe) _____

What were the principal factors affecting changes in demand?

III-B-22. Do you anticipate any future changes in rebar demand in the United States and, if known, the rest of the world?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-23. Please compare market prices of rebar in U.S. and non-U.S. markets, if known.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-24. Is rebar produced in the United States and in other countries used interchangeably (i.e., are they physically used in the same applications)?

Please indicate below, using "A" to indicate that the products from a specified country-pair are always interchangeable, "F" to indicate that the products are frequently interchangeable, "S" to indicate that the products are sometimes interchangeable, "N" to indicate that the products are never interchangeable, and "0" to indicate no familiarity with products from a specified country-pair. ¹		
Country-pair	Turkey	Nonsubject countries
United States		
Turkey		
Nonsubject		
¹ For any country-pair producing rebar which is sometimes or never used interchangeably, please explain the factors that limit or preclude interchangeable use. <hr/> <hr/> <hr/>		

III-B-25. Is the price between rebar produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair. ¹		
Country-pair	Turkey	Nonsubject countries
United States		
Turkey		
Nonsubject		
¹ For any country-pair producing rebar for which there are price differences, please identify the country-pair and explain the differences. <hr/> <hr/> <hr/>		

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-26. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between rebar produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair. ¹		
Country-pair	Turkey	Nonsubject countries
United States		
Turkey		
Nonsubject		
¹ For any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of rebar, identify the country-pair and report the advantages or disadvantages imparted by such factors. <hr/> <hr/>		

III-B-27. Has the availability of NONSUBJECT imported rebar changed since 1997?

No Yes--Please explain.

III-B-28. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss rebar supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Turkey, and (3) the world as a whole. Of particular interest is such data from 1997 to the present and forecasts for the future.

III-B-29. Does your firm sell rebar over the internet?

No Yes--Please describe, noting the estimated percentage of your firm's total sales of rebar in 2001 accounted for by internet sales.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-30. Approximately what percentage of your firm's U.S. shipments (by weight) of Turkish rebar in 2001 were made to the following customer groups:

	<u>U.S. shipments to--</u>	
	<u>Entire U.S.</u>	<u>Specified</u>
	<u>United</u>	<u>region</u>
	<u>States</u>	<u>only</u>
Steel distributors	_____ %	_____ %
Steel service centers	_____ %	_____ %
Reinforcing steel fabricators	_____ %	_____ %
Contractors	_____ %	_____ %
Building material dealers	_____ %	_____ %
Other (please list)		
_____	_____ %	_____ %