

U.S. PURCHASERS' QUESTIONNAIRE

FRESH AND CHILLED ATLANTIC SALMON FROM NORWAY

This questionnaire must be received by the Commission by no later than September 26, 2011

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the countervailing duty and antidumping duty orders concerning fresh and chilled Atlantic salmon from Norway (inv. No. 701-TA-302 731-TA-454 (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. **This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).** Further information on this questionnaire can be obtained from **Amelia Preece (202-205-3250, amelia.preece@usitc.gov).**

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm purchased fresh and chilled Atlantic salmon (as defined in the instruction booklet) <u>from any source</u> (domestic or foreign) at any time since January 1, 2005?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these review in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these review or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone:</i>	_____ <i>E-mail address</i>
	_____ <i>Fax</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.
_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing fresh and chilled Atlantic salmon from Norway into the United States or that are engaged in exporting fresh and chilled Atlantic salmon from Norway to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing fresh and chilled Atlantic salmon from countries other than Norway into the United States or that are engaged in exporting fresh and chilled Atlantic salmon from countries other than Norway to the United States?

No Yes--List the following information.

<u>Firm name and country</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of fresh and chilled Atlantic salmon?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-7. **Business plan.**--Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for fresh and chilled Atlantic salmon?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II.--PURCHASES

Please identify the individual to be contacted regarding the confidential information requested in parts II to IV.

Name: _____ Title: _____
 E-mail: _____ Telephone: _____
 Fax: _____

II-1. **Purchases.**--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of fresh and chilled Atlantic salmon. Report based on delivery date, not order date.

Item	Quantity (in 1,000 pounds)			
	2008	2009	2010	Jan.-June 2011
Purchases of fresh and chilled Atlantic salmon produced in--				
United States				
Norway				
Canada				
Chile				
Faroe Islands				
United Kingdom				
All other countries¹				
¹ Please identify these countries: _____				

II-2. **Changes in purchasing patterns.**-- Please indicate how the relative levels of your firm's purchases of fresh and chilled Atlantic salmon from different sources (both domestic and foreign) have changed since 2005.

Source of purchases	Trend	Explanation for trend
The United States	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated <input type="checkbox"/> Did not purchase	_____ _____
Norway	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated <input type="checkbox"/> Did not purchase	_____ _____
All other countries	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated <input type="checkbox"/> Did not purchase	_____ _____

PART II.--PURCHASES--Continued

II-3. **Purchases from one country only**--If your firm has purchased fresh and chilled Atlantic salmon from only one country, please explain the reasons for doing so.

II-4. **Supplier identification**--Please identify below the names and addresses of your firm's **FIVE** largest suppliers for fresh and chilled Atlantic salmon since 2005. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of fresh and chilled Atlantic salmon that each of these customers accounted for in 2010.

No.	Supplier's name	City and state	Contact person	Telephone number or e-mail address	Share of 2010 purchases (%)
1					
2					
3					
4					
5					

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. **Firm type.**--Which of the following best describes your firm as a purchaser of fresh and chilled Atlantic salmon (check all that apply)?

- Restaurant Retailer Processor Distributor
- Other (describe: _____)

III-2. **Competition for sales.**--If you are a distributor or reseller of fresh and chilled Atlantic salmon, do you compete for sales to your customers with the growers or importers from which you purchase fresh and chilled Atlantic salmon?

- No Yes--Please describe.

III-3. **Types of customers.**--If your firm is a distributor or reseller of fresh and chilled Atlantic salmon, what are the major types of consumers to which you sell fresh and chilled Atlantic salmon?

III-4. **End uses.**—How is the fresh and chilled Atlantic salmon you purchase or resell typically used?

- Processing into fillets or other further processed products
- For sale in retail establishments
- For sushi restaurants
- For other restaurants
- Smoking
- Other (Describe: _____)

III-5. **End uses changes since 2005.**—Have the end uses of fresh and chilled Atlantic salmon changed since 2005?

- No Yes--Please describe.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-6. **Anticipated changes in end uses.**--Do you anticipate any changes in terms of the end uses of fresh and chilled Atlantic salmon?

No Yes--Please describe.

III-7. **Substitutes.**--Can other products be substituted for fresh and chilled Atlantic salmon?

No Yes--Please fill out the table below.

Substitute product	Describe how uses overlap	Have changes in the prices of this substitute affected the price of fresh and chilled Atlantic Salmon since January 1, 2005
1. Fresh salmon cuts such as fillets and steaks <input type="checkbox"/> No <input type="checkbox"/> Yes		<input type="checkbox"/> No <input type="checkbox"/> Yes Please explain. _____ _____
2. Fresh wild caught salmon <input type="checkbox"/> No <input type="checkbox"/> Yes		<input type="checkbox"/> No <input type="checkbox"/> Yes Please explain. _____ _____
3. Frozen salmon <input type="checkbox"/> No <input type="checkbox"/> Yes		<input type="checkbox"/> No <input type="checkbox"/> Yes Please explain. _____ _____
4. Other		<input type="checkbox"/> No <input type="checkbox"/> Yes Please explain. _____ _____

III-8. **Changes in substitutes.**--Have there been any changes in the number or types of products that can be substituted for fresh and chilled Atlantic salmon since 2005?

No Yes--Please explain.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-9. **Anticipated changes in substitutes.**--Do you anticipate any changes in terms of the substitutability of other products for fresh and chilled Atlantic salmon?

- No Yes--Please describe.

III-10. **Wild vs farmed.**—

How often do you or your customers prefer wild salmon to farmed salmon? Please explain.

- Always Frequently Sometimes Rarely Never Don't know

Explain:

III-11. **Demand trends.**--

(a) How has the demand within the United States for fresh and chilled Atlantic salmon changed since 2005? What principal factors affect changes in demand?

- Increased Decreased Fluctuated No change Don't know

(b) How has the demand outside the United States for fresh and chilled Atlantic salmon changed since 2005? What principal factors affect changes in demand?

- Increased Decreased Fluctuated No change Don't know

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-12. Anticipated demand trends.--

(a) How do you anticipate demand will change within the United States for fresh and chilled Atlantic salmon? What principal factors that will affect these changes in demand?

- Increase Decrease Fluctuate No change

(b) How do you anticipate demand will change outside the United States for fresh and chilled Atlantic salmon? What principal factors that will affect these changes in demand?

- Increase Decrease Fluctuate No change

III-13. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss fresh and chilled Atlantic salmon supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Norway, and (3) the world as a whole. Of particular interest is such data from 2005 to the present and forecasts for the future.

III-14. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; methods of production; diseases/parasites; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced fresh and chilled Atlantic salmon in the U.S. market since 2005?

- No Yes--Please provide details.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-15. **Importance of purchasing domestic product.**--Is buying a product that is produced in the United States an important factor in your firm's purchases of fresh and chilled Atlantic salmon (check ALL that apply)?

- No
- Yes-- Purchases of domestic product are required by law or regulation (for example, government purchases under "Buy American" provisions). This involves _____ percent of all our purchases of fresh and chilled Atlantic salmon.
- Yes--Purchases of domestic product are not required by law or regulation, but are by our customers. This involves _____ percent of all our purchases of fresh and chilled Atlantic salmon.
- Yes--Purchases of domestic product are required for other reasons (please specify these reasons below). This involves _____ percent of all our purchases of fresh and chilled Atlantic salmon.

III-16. **Conditions of competition.**--

(a) Is the fresh and chilled Atlantic salmon market subject to business cycles or specific conditions of competition?

- No
- Yes--Please explain and estimate the duration of any such cycle.

(b) Have the business cycles or conditions of competition for fresh and chilled Atlantic salmon changed since 2005?

- No
- Yes--Please explain any such changes.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-17. **Decisions based on producer.**--Does your firm, and to the extent that you know, do your customers make purchasing decisions involving fresh and chilled Atlantic salmon based on the producer of the fresh and chilled Atlantic salmon you purchase?

Your firm: Always Usually Sometimes Never
Your customers: Always Usually Sometimes Never

If at least sometimes, please discuss how your firm or your customers determine the producer and why this information is important.

Your firm: _____

Your customers: _____

III-18. **Decisions based on country-of-origin.**--Does your firm, and to the extent that you know, do your customers make purchasing decisions involving fresh and chilled Atlantic salmon based on the country of origin of the fresh and chilled Atlantic salmon you purchase?

Your firm: Always Usually Sometimes Never
Your customers: Always Usually Sometimes Never

If at least sometimes, please discuss how your firm or your customers determine the source and why this information is important.

Your firm: _____

Your customers: _____

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-19. Purchasing frequency.--

(a) How frequently do you make purchases?

- Daily Weekly Monthly Quarterly Annually
 Other (specify) _____

(b) Do you expect this purchasing pattern to change in the next two years?

- No Yes-- How and why do you expect these changes to occur?

III-20. Number of suppliers contacted.--How many suppliers do you generally contact before making a purchase? _____ firms

III-21. Supplier negotiations.--

(a) Do purchases of fresh and chilled Atlantic salmon usually involve negotiations between supplier and purchaser?

- No Yes--Please describe these negotiations. In your response, please comment on whether purchasers generally quote competing prices as part of the negotiation process.

(b) Does your firm tend to vary its purchases from a given supplier within a specified time period based on the price offered for that period?

- No Yes--Specify the time period.

III-22. Change in suppliers.--Have you changed suppliers since 2005?

- No Yes--Please list the supplier or suppliers and indicate whether the firm was added or dropped as a supplier. Also give the reasons for the change and how frequently you change suppliers.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-23. New suppliers.--

(a) Are you aware of any new suppliers, either foreign or domestic, that have entered the market since 2005?

No Yes--Please identify the firms.

(b) Do you expect new fresh and chilled Atlantic salmon suppliers to enter the U.S. market?

No Yes--Please provide details.

III-24. Supplier qualification

(a) Do you require your suppliers to be or to become certified or qualified to sell fresh and chilled Atlantic salmon to your firm?

No Yes-- _____ percent of value of purchases in 2010 Yes--all purchases

(b) Please provide a general description of the certification or qualification process. Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.)

(c) How long does it take to qualify a new supplier? _____ days.

III-25. Failure to certify.--Since 2005, have any domestic or foreign producers failed in their attempts to certify or qualify their fresh and chilled Atlantic salmon with your firm or have any producers lost their approved status?

No Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-26. **Purchasing factors.**--For the factors listed below, please rate each in terms of its importance in your purchase decision for fresh and chilled Atlantic salmon.

	Very important	Somewhat important	Not important
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Appearance.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Age/freshness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Branded product.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
“Chemical Free” product	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Smell	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Taste	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Texture	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Weight accuracy.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify): _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-27. **Major purchasing factors.**--Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase fresh and chilled Atlantic salmon for any one order (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

- 1. _____
- 2. _____
- 3. _____

Other factors or comments: _____

III-28. **Quality characteristics.**--What characteristics does your firm consider when determining the quality of fresh and chilled Atlantic salmon?

III-29. **Frequency of decisions based on price.**--How often does your firm purchase the fresh and chilled Atlantic salmon that is offered at the lowest price?

- Always Usually Sometimes Never

III-30. **Price leaders.**— A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier.

Please list the names of any firms you considered price leaders in the fresh and chilled Atlantic salmon market since 2005. Please describe how the firm(s) exhibited price leadership.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-32. **Effect of revocation.**--What do you think will be the likely effects of any revocation of the **countervailing duty order/antidumping duty order** for imports of fresh and chilled Atlantic salmon from Norway? As appropriate, please discuss any potential effects of revocation of the **countervailing duty order/antidumping duty order** on (1) the future activities of your firm and (2) the U.S. market as a whole. Please note the future time period to which you are referring. Attach additional pages if necessary.

(1) Activities of your firm: _____

(2) Entire U.S. market: _____

III-33. **Sizes.**-- Are different sizes of fresh and chilled Atlantic salmon preferred for different end uses in the U.S. market?

No Yes--Please check the boxes below to indicate the size ranges most typically preferred for each specified use.

Item	8 pounds or less	8-10 pounds	10-12 pounds	12-14 pounds	Over 14 pounds	Don't know
Fillets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sushi (<i>includes sushi restaurants and sushi sold at retail establishments</i>)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Restaurants	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Retail (<i>supermarkets and specialty fish markets</i>)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (<i>specify</i>) _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Comments: _____

PART IV.-- PRODUCT COMPARISONS

IV-1. **Country knowledge.**--Please indicate the countries of origin for fresh and chilled Atlantic salmon for which your firm has actual marketing/pricing knowledge.

- United States Norway Canada Chile Faroe Islands
 U.K. Other countries (specify _____)

IV-2. **Interchangeability by country-pair.**--Is fresh and chilled Atlantic salmon produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	Norway	Canada	Chile	Faroe Islands	U.K.	Other countries
United States						
Norway	X					
Canada	X	X				
Chile	X	X	X			
Faroe Islands	X	X	X	X		
U.K.	X	X	X	X	X	

¹ For any country-pair producing fresh and chilled Atlantic Salmon that is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART IV.-- PRODUCT COMPARISONS--Continued

IV-3. **Factors other than price.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between fresh and chilled Atlantic salmon produced in the United States and in other countries a significant factor in your firm's purchases of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	Norway	Canada	Chile	Faroe Islands	U.K.	Other countries
United States						
Norway	X					
Canada	X	X				
Chile	X	X	X			
Faroe Islands	X	X	X	X		
U.K.	X	X	X	X	X	

¹ For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's purchases of fresh and chilled Atlantic Salmon, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART IV.-- PRODUCT COMPARISONS--Continued

IV-4. **Availability of merchandise.**--Are certain grades/types/sizes of fresh and chilled Atlantic salmon available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No Yes--Please identify the source and the grade/type/size.

IV-5. **Choice of product not based on price.**--If you purchased fresh and chilled Atlantic salmon from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

PART IV.-- PRODUCT COMPARISONS--Continued

IV-7. Minimum quality--

(a) How often does domestically produced fresh and chilled Atlantic salmon meet minimum quality specifications for your uses or your customers' uses?

- Always Usually Sometimes Rarely or never

(b) How often does imported subject fresh and chilled Atlantic salmon meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never
Norway	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(c) How often does imported nonsubject fresh and chilled Atlantic salmon (*i.e.*, fresh and chilled Atlantic salmon from countries other than Norway) meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Chile	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Faroe Islands	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.K.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

IV-8. Change in price--

(a) Since 2005, has there been a change in the price of fresh and chilled Atlantic salmon? If so, has the price of U.S.-produced fresh and chilled Atlantic salmon changed more or less than the price of imported fresh and chilled Atlantic salmon from Norway?

- No change in price
 Prices have changed by the same amount
 Price of U.S.-produced fresh and chilled Atlantic salmon has changed relative to the price of fresh and chilled Atlantic salmon from Norway.

(b) If the price of U.S.-produced fresh and chilled Atlantic salmon has changed relative to the price of fresh and chilled Atlantic salmon from Norway, the price of U.S.-produced fresh and chilled Atlantic salmon is now relatively

- Higher Lower – than those from Norway.

PART IV.-- PRODUCT COMPARISONS--*Continued*

IV-9. **Other comments.**—Please use the following space to provide any additional explanations to any of your responses or to add any additional comments.
