U.S. IMPORTERS' QUESTIONNAIRE

WELDED STAINLESS STEEL PRESSURE PIPE FROM CHINA

This questionnaire must be received by the Commission by no later than February 13, 2008

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping duty investigations concerning welded stainless steel pressure pipe from China (inv. Nos. 701-TA-454 and 731-TA-1144 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of fi	irm					
Address						
			Zip Code			
World Wide Web address						
•	m imported welded stainless steel ny time since January 1, 2005?	pressure pipe (as d	efined in the instruction booklet) from any			
NO	(Sign the certification below and	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)				
YES		(Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)				

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official	Title of Authorized Official	Date	
	Phone: ()		
Signature	Fax (E-mail address	

PART I.—<u>GENERAL INFORMATION</u>

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

____hours ____dollars

- I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.
- I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

le or in	or in par	t, by an <u>y</u>	y other firi	n?	
st the fo	he follo	wing in	formation		
<u>A</u>	Add	ress			Extent of ownershi
<u>A</u>	Add	<u>ress</u>			_

PART I.--GENERAL INFORMATION--Continued

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing welded stainless steel pressure pipe from China into the United States or which are engaged in exporting welded stainless steel pressure pipe from China to the United States?

Affiliation gn, which are engaged in gn, which are engaged in gn welded stainless steel p on welded stainless steel p to the imported product(s roker or freight forwarder ressure pipe but is not the s, telephone number, and
Affiliation Affili
Affiliation Affili
Affiliation Affili
Affiliation Affili
on welded stainless steel p to the imported product(s roker or freight forwarder ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
on welded stainless steel p to the imported product(s roker or freight forwarder ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
to the imported product(s roker or freight forwarder ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
to the imported product(s roker or freight forwarder ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
to the imported product(s roker or freight forwarder ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
to the imported product(s roker or freight forwarder ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
to the imported product(s roker or freight forwarder ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
to the imported product(s roker or freight forwarder ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
to the imported product(s roker or freight forwarder ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
roker or freight forwarder ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
roker or freight forwarder ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
ressure pipe but is not the s, telephone number, and <u>Contact person an</u>
s, telephone number, and <u>Contact person an</u>
Contact person an
-
-
number

PART I.--GENERAL INFORMATION--Continued

I-8. Please indicate whether your firm enters welded stainless steel pressure pipe into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

	Foreign trade zones	s 🗌 No	Yes
	Bonded warehouse	s 🗌 No	Yes
I-9.		ether your firm impor ation under bond) pro	ts welded stainless steel pressure pipe under the TIB gram.
	No	Yes	
I-10.	• •		ubject to these investigations been the subject of any United States or in any other countries?
	No	Yes–Please specify.	

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Betsy Haines (202-205-3200, <u>elizabeth.haines@usitc.gov</u>). Supply all data requested on a <u>calendar-year</u> basis.

II-1. Who should be contacted regarding the requested trade and related information?

Company contact:

Name and title

() Phone number

E-mail address

II-2. Please indicate whether your firm has experienced any of the following changes in relation to the importation of welded stainless steel pressure pipe since January 1, 2005.

(check as many as appropriate)	(please describe)
plant/warehouse openings	
plant/warehouse closings	
relocations	
expansions	
acquisitions	
Consolidations	
prolonged shutdowns or importation curtailments	
other	

PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

II-3. Has your firm imported or arranged for the importation of welded stainless steel pressure pipe from China or from any other source for delivery after December 31, 2007?

Yes–Indicate when such orders were or are to be delivered and the quantities involved in the table provided.

Complete this table if you responded "yes" to this question.

Quantity (in short tons)						
	2008					
Source	January-March	April-June	July- September	October- December		
Imports from						
China						
All other sources						

II-4. If your firm also produces welded stainless steel pressure pipe in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

No

II-5a. **IMPORTS FROM SUBJECT SOURCES**.–Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantity	(in short tons), value	e (<i>in \$1,000</i>)				
	Calendar years					
ltem	2005	2006	2007			
Beginning-of-period inventories (quantity)						
Imports: ¹						
Quantity of imports						
Value of imports						
U.S. shipments:						
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption/company transfers:						
Quantity of internal consumption/transfers						
Value ² of internal consumption/transfers						
Export shipments: ³						
Quantity of export shipments						
Value of export shipments						
End-of-period inventories ⁴ (quantity)						
Channels of distribution:						
U.S. shipments to distributors (quantity)						
U.S. shipments to end users (quantity)						
¹ Please identify the foreign producers, if known	:					
² Sales to related firms (including internal consu different basis for valuing these sales within your or value data using that basis for 2005, 2006, and 200	ompany, please specif					
³ Identify your principal export markets: <u><u>Reconciliation of data</u>Please note that the q</u>	uantities reported abo	ove should reconcile as follow	rs: beginning-of-period			
inventories, plus production, less total shipments, e	equais end-or-period in					

CHINA

II-5b. Did your firm import welded stainless steel pressure pipe from China under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; or 7306.40.5090? Such imports should be included in II-5a.

No

Yes–Please report the quantity and value below.

Quantity (<i>in short tons</i>), value (<i>in \$1,000</i>)					
	Calendar years				
Item	2005 2006 2007				
Imports:					
Quantity of imports					
Value of imports					

II-6a. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.-Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe imported from all other sources combined by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity	y (in short tons), value	(in \$1,000)		
Calendar years				
Item	2005	2006	2007	
Beginning-of-period inventories (quantity)				
mports: ¹				
Quantity of imports				
Value of imports				
J.S. shipments:				
Commercial shipments:				
Quantity of commercial shipments				
Value of commercial shipments				
Internal consumption/company transfers:				
Quantity of internal consumption/transfers				
Value ² of internal consumption/transfers				
Export shipments: ³	•	· · ·		
Quantity of export shipments				
Value of export shipments				
End-of-period inventories ⁴ (quantity)				
Channels of distribution:	•	· · ·		
U.S. shipments to distributors (quantity)				
U.S. shipments to end users (quantity)				
¹ Please identify the sources and foreign produce	cers, if known:	· · · · ·		
² Sales to related firms (including internal consu different basis for valuing these sales within your o value data using that basis for 2005, 2006, and 20	company, please specify	d at fair market value. In the or that basis (e.g., cost, cost pl	event that you use a us, etc.) and provide	
 ³ Identify your principal export markets: ⁴ <u>Reconciliation of data</u>Please note that the q inventories, plus production, less total shipments, e ¹ Yes NoPlease explain: 	uantities reported above equals end-of-period inv	e should reconcile as follows: rentories. Do the data reported	beginning-of-period ed reconcile?	

II-6b. Did your firm import welded stainless steel pressure pipe from China under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; or 7306.40.5090? Such imports should be included in II-6a.

No

Yes–Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)					
Calendar years					
Item	2005 2006 2007				
Imports:					
Quantity of imports					
Value of imports					

II-7. Please report your company's 2007 imports of welded stainless steel pressure pipe by share of quantity for the each of the three categories specified below.

		007 imports cent)	
Item	China	Other	
By Grade:			
A-312			
A-778			
Other			
Total	100 percent		
By Finish:			
Cold drawn or cold rolled			
Other			
Total	100 p	ercent	
By Size:			
O.D. not exceeding 4.5 inches			
O.D exceeding 4.5 inches but not exceeding 14.0 inches			
Total	100 p	ercent	

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from William Greene (202-202-3045, william.greene@usitc.gov)

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact:

Name and title

() Phone number

E-mail address

PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products imported from China during January 2005-December 2007:

<u>Product 1</u>,--ASTM A-312, welded, grade AISI 304/304L pipe, 1-inch schedule 40 <u>Product 2</u>,--ASTM A-312, welded, grade AISI 304/304L pipe, 2-inch schedule 40 <u>Product 3</u>,--ASTM A-312, welded, grade AISI 304/304L pipe, 0.5-inch schedule 10 <u>Product 4</u>,--ASTM A-312, welded, grade AISI 304/304L pipe, 6-inch schedule 10 <u>Product 5</u>,--ASTM A-312, welded, grade AISI 316/316L pipe, 2-inch schedule 40

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III.--<u>PRICING AND RELATED INFORMATION</u>--Continued

III-2a. **Price Data: China.--**Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

CHINA

	Qua	ntity (<i>in thous</i> a	<i>ands of feet</i>) an	d value (<i>in dol</i>	lars)	
Period of	Prod	luct 1	Proc	duct 2	Prod	uct 3
shipment	Quantity	Value	Quantity	Value	Quantity	Value
2005:					-	
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
Period of	Proc	luct 4	Proc	duct 5		
shipment	Quantity	Value	Quantity	Value		
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar					_ /	$\langle $
Apr-Jun					_ /	\backslash
Jul-Sep					_ /	
Oct-Dec					_ /	\backslash
2007:						
Jan-Mar					- /	\backslash
Apr-Jun					- /	\backslash
Jul-Sep Oct-Dec					-/	\backslash
					/	have a formation and
goods), f.o.b. your			bunts, allowances,	rebates, prepaid	freight, and the va	lue of returned
			rst page of sectior	n III		
			ier page ei eeenei			
NoteIf your prod		tly meet the proc	duct specifications	but is competitive	e with the specified	product, provide
a description of yo	ur product:					
Product 1:			Product 2:			
Product 3:			Product 4:			
Product 5:						

III-2b. **Price Data: Canada.--**Report below the quarterly price data¹ for pricing products² imported from Canada and sold by your firm.

CANADA

	Qua	ntity (<i>in thous</i> a	ands of feet) an	d value (<i>in dol</i>	llars)	
Period of	Product 1 Product 2			Prod	luct 3	
shipment	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						,
Period of	Prod	luct 4	Proc	duct 5		/
shipment	Quantity	Value	Quantity	Value		
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec					_ \	
2006:						
Jan-Mar					_ /	\land
Apr-Jun					- /	
Jul-Sep					- /	\backslash
Oct-Dec 2007:					- /	\backslash
Jan-Mar						\backslash
Apr-Jun					- /	\backslash
Jul-Sep					- /	
Oct-Dec					-/	\backslash
	a aross salas val	l Lies less all disco	unts allowances	rebates prepaid	freight, and the va	lue of returned
goods), f.o.b. your	U.S. point of ship	ment.	Junto, anowarieco,	rebutes, prepaid	noight, and the va	
			rst page of sectior	n III.		
NoteIf your prod a description of yo		tly meet the proc	luct specifications	but is competitive	e with the specified	product, provide
	•					
Product 1:			Product 2:			
Product 3:			Product 4:			
Product 5:						

III-2c. **Price Data: Korea.--**Report below the quarterly price data¹ for pricing products² imported from Korea and sold by your firm.

KOREA

	Quai	ntity (<i>in thous</i> a	ands of feet) an	d value (<i>in dol</i>	llars)	
Period of	Product 1 Product 2		Prod	uct 3		
shipment	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
Period of	Product 4		Product 5		- \	
shipment	Quantity	Value	Quantity	Value	_ \	
2005:						
Jan-Mar					- \	
Apr-Jun					- \	
Jul-Sep					_ \	
Oct-Dec 2006:					- \	
Jan-Mar						
Apr-Jun					- /	
Jul-Sep					- /	\backslash
Oct-Dec					- /	
2007:					- /	\backslash
Jan-Mar						\backslash
Apr-Jun					- /	
Jul-Sep						\backslash
Oct-Dec						\backslash
¹ Net values (<i>i.e</i>	e., gross sales val	ues less all disco	ounts, allowances,	rebates, prepaid	freight, and the va	lue of returned
goods), f.o.b. your	U.S. point of ship	ment.			0 /	
² Pricing produc	t definitions are p	provided on the fi	rst page of sectior	n III.		
Note If your prod	unt dans unt sus			hut is some stitle		mus durat musurials
a description of yo		any meet the proc	auci specifications	but is competitive	e with the specified	product, provide
	•					
Product 1:			Product 2:			
Product 3:			Product 4:			
Product 5:						

III-2d. **Price Data: Malaysia.--**Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

MALAYSIA

Quantity (in thousands of feet) and value (in dollars)						
Period of	Proc	duct 1	Proc	duct 2	Prod	uct 3
shipment	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
Period of	Proc	duct 4	Proc	duct 5	\land	/
shipment	Quantity	Value	Quantity	Value	\backslash	
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:					\backslash	
Jan-Mar					_ /	\langle
Apr-Jun						\backslash
Jul-Sep					_ /	\backslash
Oct-Dec					_ /	\backslash
2007:						\backslash
Jan-Mar					- /	\backslash
Apr-Jun					- /	\backslash
Jul-Sep					4/	\backslash
Oct-Dec				<u> </u>	<u></u>	
goods), f.o.b. your			ounts, allowances,	rebates, prepaid	freight, and the val	ue of returned
			rst page of sectior	n III.		
NoteIf your prod	uct does not exa	ctly meet the proc	luct specifications	but is competitive	with the specified	product provide
a description of yo						product, provido
Product 1:	•		Product 2:			
Product 3:			Product 4:			
Product 5:						

III-2e. **Price Data: Taiwan.--**Report below the quarterly price data¹ for pricing products² imported from Taiwan and sold by your firm.

TAIWAN

	Qua	ntity (<i>in thous</i> a	ands of feet) an	d value (<i>in dol</i>	llars)	
Period of	Product 1 Product 2		Prod	uct 3		
shipment	Quantity	Value	Quantity	Value	Quantity	Value
2005:					-	
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
Period of	Product 4 Product 5				/	
shipment	Quantity	Value	Quantity	Value		
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep					_ \	
Oct-Dec					_ \	
2006:						
Jan-Mar					_ /	
Apr-Jun					_ /	\backslash
Jul-Sep					- /	\backslash
Oct-Dec 2007:					- /	
Jan-Mar						\backslash
Apr-Jun					- /	\backslash
Jul-Sep					- /	
Oct-Dec					-	\backslash
	aross salas val	Lues less all disco	unts allowances	rebates prepaid	freight, and the va	lue of returned
goods), f.o.b. your			Junto, anowanees,	rebutes, prepaid	neight, and the va	
² Pricing produc	t definitions are p	provided on the fi	rst page of sectior	n III.		
		tly meet the proc	duct specifications	but is competitive	e with the specified	product, provide
a description of yo	ur product:					
Product 1:			Product 2:			
Product 3:			Product 4:			
Product 5:						

III-2f. **Price Data: All Other Countries.--**Report below the quarterly price data¹ for pricing products² imported from all other countries and sold by your firm.

ALL OTHER COUNTRIES

	Quai	ntity (<i>in thousa</i>	ands of feet) an	d value (<i>in dol</i>	llars)	
Period of	Prod	uct 1	Proc	duct 2	Prod	uct 3
shipment	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
Period of		uct 4		duct 5	_ \	
shipment	Quantity	Value	Quantity	Value	_ \	
2005:						
Jan-Mar					_ \	
Apr-Jun					_ \	
Jul-Sep					_ \	
Oct-Dec					- \	
2006: Jan-Mar						
Apr-Jun					- /	
Jul-Sep					- /	
Oct-Dec					- /	\backslash
2007:					- /	\backslash
Jan-Mar						\backslash
Apr-Jun					- /	\backslash
Jul-Sep					- /	\backslash
Oct-Dec					٦/	\backslash
	e gross sales val	ues less all disco	unts. allowances.	rebates, prepaid	freight, and the va	lue of returned
goods), f.o.b. your	U.S. point of ship	ment.	,,		J J I	
² Pricing produc	ct definitions are p	provided on the fi	rst page of sectior	n III.		
Nista If carrier and		41		h		
a description of yo		tiy meet the proc	auct specifications	but is competitive	e with the specified	product, provide
	•					
Product 1:			Product 2:			
Product 3:			Product 4:			
Product 5:						

Spot sales

Total

Page 17

PART III.--PRICING AND RELATED INFORMATION--Continued

III-3.	How does your firm determine the prices that it charges for sales of welded stainless steel pressure pipe (<i>check all that apply</i>)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.								
	Tran	saction by transaction		ontracts	Se	et price list	S		
		erPlease describe:							
III-4.	Please of	lescribe your firm's dis	count policy (c	heck all that a	apply).				
	🗌 Qua	ntity discounts	Annual to	tal volume di	scounts	No c	liscount policy		
	Othe	erPlease describe:							
III-5.	(a)	What are your firm's ty (e.g., 2/10 net 30 days)			ed welded s	tainless ste	el pressure pipe		
	(b)	On what basis are your quoted? (check one) F.o.bPlease speci				el pressure elivered	pipe usually		
III-6.	2007 we short-te	imately what share of y ere on a (1) long-term c rm contract basis (mult elivery)?	ontract basis (r	nultiple delive	eries for mo	re than 12	months), (2)		
		Type of sale		Share of sa	lles (percen	it)			
		Long term contracts							
		Short term contracts							

100 %

Page 18

PART III.--PRICING AND RELATED INFORMATION--Continued

III-7.	•	sell on a long-term contract basis, please answer the following questions with respect to ons of a typical long-term contract.
	(a)	What is the average duration of a contract?
	(b)	Can prices be renegotiated during the contract period? Yes No
	(c)	Does the contract fix quantity, price, or both? Quantity Price Both
	(d)	Does the contract have a meet or release provision?
III-8.	-	sell on a short-term contract basis, please answer the following questions with respect to ons of a typical short-term contract.
	(a)	What is the average duration of a contract?
	(b)	Can prices be renegotiated during the contract period? Yes No
	(c)	Does the contract fix quantity, price, or both? Quantity Price Both
	(d)	Does the contract have a meet or release provision?

III-9. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your imported welded stainless steel pressure pipe?

Source	Share of sales 2007	Lead time
From inventory	percent	days
Produced to order	percent	days
Total	100 percent	days

- III-10. (a) What is the approximate percentage of the total delivered cost of welded stainless steel pressure pipe that is accounted for by U.S. inland transportation costs? _____ percent.
 - (b) Who generally arranges the transportation to your customers' locations? (check one) Your firm or purchaser
 - (c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? ______ percent.
- III-11. What is the geographic market area in the United States served by your firm's welded stainless steel pressure pipe? (check all that apply)

Northeast	Mid-Atlantic	Midwest	Southeast
Southwest	Rocky Mountains	West Coast	Northwest
National	Other (describe:)

PART III.--PRICING AND RELATED INFORMATION--Continued

III-12. Describe the end uses of the welded stainless steel pressure pipe that you import from China. For each end-use product, what percentage of the total cost is accounted for by welded stainless steel pressure pipe?

	End	use Share of total cost (percent)
III-13.	(a)	Please list in order of importance any products that may be substituted for welded stainless steel pressure pipe. (i)(ii)(iii)
	(b)	For each possible substitute product, please give examples of applications and end uses for which they are substitutes.
	(c)	Have changes in the prices of these products affected the price for welded stainless steel pressure pipe? No Yes To what degree do changes in their prices affect the price for welded stainless steel pressure pipe? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of welded stainless steel pressure pipe or final end use?

PART III.--<u>PRICING AND RELATED INFORMATION</u>--Continued

b)	Increase	No Change	Decrease	Fluctuated
b)				
b)				
- /				
	Increase	No Change	Decrease	Fluctuated
			oduct range or marketi	ng of welded stainless
No	Yes	Please describe.		
Does vo	our firm sell weld	ed stainless steel pressure	e pipe over the internet	t?
] No	Yes sal	Please describe, noting es of welded stainless sto	the estimated percenta	ge of your firm's total
	Iave th teel pro	changed since Ja	changed since January 1, 2005? What print increase Increase No Change Have there been any significant changes in the protect pressure pipe since January 1, 2005? No Yes Please describe. Does your firm sell welded stainless steel pressure No Yes Please describe, noting	changed since January 1, 2005? What principal factors affect cl Increase No Change Decrease Have there been any significant changes in the product range or marketi teel pressure pipe since January 1, 2005? No Yes Please describe. Does your firm sell welded stainless steel pressure pipe over the internet sales of welded stainless steel pressure pipe in 200

III-17. Is welded stainless steel pressure pipe produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are always interchangeable, "F" to indicate that the products are frequently interchangeable, "S" to indicate that the products are never interchangeable, and "0" to indicate no familiarity with products from a specified country-pair.¹

Country-pair	China	Canada	Korea	Malaysia	Taiwan	Other countries		
United States								
China								
¹ For any country-pair producing welded stainless steel pressure pipe which is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use:								

III-18. Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between welded stainless steel pressure pipe produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair.¹

Country-pair	China	Canada	Korea	Malaysia	Taiwan	Other countries
United States						
China						

¹ For any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of welded stainless steel pressure pipe, identify the country-pair and report the advantages or disadvantages imparted by such factors:

III-19. Please identify below the names and addresses of your firm's 10 largest customers for welded stainless steel pressure pipe during 2005-2007. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of welded stainless steel pressure pipe from China that each of these customers accounted for in 2007.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2007 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					