

U.S. IMPORTERS' QUESTIONNAIRE

RAW FLEXIBLE MAGNETS FROM CHINA AND TAIWAN

So as to be received by the Commission by no later than May 15, 2008

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping duty investigations concerning raw flexible magnets (flexible magnetic sheeting, strips, and profile shapes) from China and Taiwan (Inv. Nos. 701-TA-452 (Final) and 731-TA-1129-1130 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm imported raw flexible magnets (including photo pockets) (as defined in the instruction booklet) under HTS statistical reporting numbers 8505.19.1000 and 8505.19.2000 from any country at any time since January 1, 2005?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission.)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above.)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ Name of Authorized Official	_____ Title of Authorized Official	_____ Date
_____ Signature	_____ Phone: ()	_____ E-mail address
	_____ Fax ()	

PART I.--GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing raw flexible magnets from China and/or Taiwan into the United States or which are engaged in exporting raw flexible magnets from China and/or Taiwan to the United States?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Olympia Hand (202-205-3182, olympia.hand@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; or any other change in the character of your operations or organization relating to the importation of raw flexible magnets since January 1, 2005?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Has your firm imported or arranged for the importation of raw flexible magnets for delivery after March 31, 2008?

No Yes--Indicate when such orders are to be delivered and the quantities involved.

Source/Period	Apr-June 2008	July-Sept 2008	Oct-Dec 2008	Jan-Mar 2009
Quantity (1,000 pounds)				
China				
Taiwan				
All other sources				

II-4. If your firm also produces raw flexible magnets in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

II-5. Please describe the nature of your operations (e.g., distributor of magnetic material, printer of magnetic material, etc.).

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6a. **IMPORTS BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of raw flexible magnets imported from **China** by your firm during the specified periods. (See definitions in the instruction booklet.) **If your firm imported photo pockets, please fill out Part IV of this questionnaire but include photo pockets in the data on this page also.**

China

Quantity (1,000 pounds) and value (in \$1,000)					
Item	Calendar years			January-March	
	2005	2006	2007	2007	2008
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ¹					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
U.S. shipments:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption/Transfers to related firms:					
<i>Quantity</i> of internal cons/transfers					
<i>Value</i> ² of internal cons/transfers					
Export shipments: ³					
<i>Quantity</i> of exports					
<i>Value</i> of exports					
End-of-period inventories ⁴ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to printers (<i>quantity</i>)					
U.S. shipments to retailers (<i>quantity</i>)					
U.S. shipments to OEMs (<i>quantity</i>)					
U.S. shipments to other customers (<i>quantity</i>)					
<p>¹ Identify the foreign producers, if known: _____</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, 2007, January-March 2007, and January-March 2008 below:</p> <p>_____</p> <p>_____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6b. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of raw flexible magnets imported from **Taiwan** by your firm during the specified periods. (See definitions in the instruction booklet.) **If your firm imported photo pockets, please fill out Part IV of this questionnaire but include photo pockets in the data on this page also.**

Taiwan

Quantity (1,000 pounds) and value (in \$1,000)					
Item	Calendar years			January-March	
	2005	2006	2007	2007	2008
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/Transfers to related firms:					
Quantity of internal cons/transfers					
Value ² of internal cons/transfers					
Export shipments: ³					
Quantity of exports					
Value of exports					
End-of-period inventories ⁴ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to printers (<i>quantity</i>)					
U.S. shipments to retailers (<i>quantity</i>)					
U.S. shipments to OEMs (<i>quantity</i>)					
U.S. shipments to other customers (<i>quantity</i>)					
¹ Identify the foreign producers, if known: _____ ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, 2007, January-March 2007, and January-March 2008 below: _____ _____ ³ Identify your principal export markets: _____ ⁴ Reconciliation of data. —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6c. **IMPORTS BY SOURCE.**—Report your firm’s imports and your firm’s shipments and inventories of raw flexible magnets imported from **all other countries combined**¹ by your firm during the specified periods. (See definitions in the instruction booklet.) **If your firm imported photo pockets, please fill out Part IV of this questionnaire but include photo pockets in the data on this page also.**

All other countries combined

Quantity (1,000 pounds) and value (in \$1,000)					
Item	Calendar years			January-March	
	2005	2006	2007	2007	2008
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ²					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/Transfers to related firms:					
Quantity of internal cons/transfers					
Value ³ of internal cons/transfers					
Export shipments: ⁴					
Quantity of exports					
Value of exports					
End-of-period inventories ⁵ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to printers (<i>quantity</i>)					
U.S. shipments to retailers (<i>quantity</i>)					
U.S. shipments to OEMs (<i>quantity</i>)					
U.S. shipments to other customers (<i>quantity</i>)					
¹ Please identify the countries: _____ ² Identify the foreign producers, if known: _____ ³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, 2007, January-March 2007, and January-March 2008 below: _____ _____ ⁴ Identify your principal export markets: _____ ⁵ Reconciliation of data. —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. Please estimate the quantities of your firm's U.S. shipments of imports of raw flexible magnets accounted for by flexible magnet sheeting, strips, and profile shapes, and by calendared and extruded raw flexible magnets:

Item	Quantity (in 1,000 pounds)				
	Calendar years			Interim periods	
	2005	2006	2007	Jan-Mar 2007	Jan-Mar 2008
China:					
U.S. shipments of imports:					
Sheets:					
Strips:					
Profile shapes:					
Total: ¹					
U.S. shipments of imports:					
Calendared:					
Extruded:					
Total: ¹					
Taiwan:					
U.S. shipments of imports:					
Sheets:					
Strips:					
Profile shapes:					
Total: ¹					
U.S. shipments of imports:					
Calendared:					
Extruded:					
Total: ¹					
All other sources combined:					
U.S. shipments of imports:					
Sheets:					
Strips:					
Profile shapes:					
Total: ¹					
U.S. shipments of imports:					
Calendared:					
Extruded:					
Total: ¹					
¹ The quantities reported for each period must equal the sum of commercial shipments, internal consumption, and transfers to related firms reported in response to question II-6.					

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Ioana Mic (202-205-3196, ioana.mic@usitc.gov).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact:

Name and title

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Phone number

E-mail address

PRICE DATA

This section requests quarterly quantity and value data concerning your firm's U.S. commercial shipments to unrelated customers of the following products during January 2005 to March 2008. If you are a distributor and the products are imported and resold as raw flexible magnets, please fill out questions III-2a and III-2b and report the quarterly **sales** price data for pricing products below. If you are a converter, an OEM, a printer, and add value to the imported products, and/or are a retailer (e.g., craft or discount store), please fill out questions III-2c and III-2d and report quarterly **purchase** price data; in addition, please complete the enclosed **PURCHASER questionnaire** and do not answer questions III-3 through III-18. Pricing data should be reported for the products below:

- Product 1.* — **Plain sheets in 12 mil thickness** (tolerance on thickness measurements of +0.5 through -1 mil).
- Product 2.* — **Plain sheets in 13 mil thickness** (tolerance on thickness measurements of +0.5 through -0.5 mil).
- Product 3.* — **Plain sheets in 15 mil thickness** (tolerance on thickness measurements of +0.5 through -1 mil).
- Product 4.* — **Plain sheets in 20 mil thickness (including cut sheets and rolls)** (tolerance on thickness measurements of +0.5 through -1 mil).
- Product 5.* — **Plain sheets in 30 mil thickness (including cut sheets and rolls)** (tolerance on thickness measurements of +0.5 through -1 mil).
- Product 6.* — **Sheets in 30 mils thickness, in rolls of 50' x 2' (nominal), with vinyl lamination** (tolerance on thickness measurements of +0.5 through -1 mil).

Each of the products listed above should include standard energy products with energy from 0.3 MGOe through 1.0 MGOe (mega Gauss Oersteds), whether in cut sheets or rolls. Each also should include unmagnetized, magnetized, or double-magnetized materials.

If available data are in terms of square feet of product sold rather than pounds sold, convert from square feet to pounds by using a pounds per square foot conversion of factor of 0.0182 times actual mileage for plain magnet sheeting. Thus, the conversion factor for plain magnet sheeting that is 12 mil in actual thickness would be 0.2184 lbs/square foot, the conversion factor for plain magnet sheeting that is 13 mil in actual thickness would be 0.2366 lbs/square foot, the conversion factor for plain magnet sheeting that is 15 mil in actual thickness is 0.273 lbs/square foot, the conversion factor for plain magnet sheeting that is 20 mil in actual thickness is 0.364 lbs/square foot, and the conversion factor for plain magnet sheeting that is 30 mil in actual thickness is 0.546 lbs/square foot. For a product with vinyl lamination, an addition of 0.0308 lbs/square foot should be made to account for the weight of the laminate.

For questions III-2a and 2b please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the **FINAL NET amount paid to you** (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

For questions III-2c and 2d please note that total dollar values should be on a landed duty paid basis and should not include U.S.-inland transportation costs to your U.S. facility. Total dollar values should reflect the **FINAL NET amount paid by you** (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. Report the quarterly sales price data¹ for pricing products² from **China** below.

Quantity (in pounds) and value (in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1:

Product 2:

Product 3:

Product 4:

Product 5:

Product 6:

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. Report the quarterly sales price data¹ for pricing products² from **Taiwan** below.

Quantity (in pounds) and value (in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1:

Product 2:

Product 3:

Product 4:

Product 5:

Product 6:

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2c. Report the quarterly **purchase price data**¹ for pricing products² imported from **China** below.

Quantity (in pounds) and value (in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1:

Product 2:

Product 3:

Product 4:

Product 5:

Product 6:

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2d. Report the quarterly **purchase price data**¹ for pricing products² imported from **Taiwan** below.

Quantity (in pounds) and value (in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1:

Product 2:

Product 3:

Product 4:

Product 5:

Product 6:

PART III.--PRICING AND RELATED INFORMATION--Continued

Please note that the questions in the remainder of this section refer to sales of raw flexible magnets including photo pockets. If your response to any question differs depending on the form (i.e., photo pockets vs. other forms of magnets), please note this in your response and provide information for each product.

III-3. How does your firm determine the prices that it charges for sales of raw flexible magnets (*check all that apply*)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

- Transaction by transaction Contracts Set price lists
 Other--Please describe: _____

III-4. Please describe your firm's discount policy (*check all that apply*).

- Quantity discounts Annual total volume discounts No discount policy
 Other--Please describe: _____

III-5. (a) What are your firm's typical sales terms for its imported raw flexible magnets (e.g., 2/10 net 30 days)? _____.

(b) On what basis are your prices of domestic raw flexible magnets usually quoted? (check one)
 F.o.b.--Please specify point: _____ Delivered

III-6. Approximately what share of your firm's sales of its imported raw flexible magnets in 2007 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long term contracts	
Short term contracts	
Spot sales	
Total	100 %

III-7. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet-or-release provision? _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-8. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet-or-release provision? _____

III-9. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your imported raw flexible magnets?

Source	Share of sales 2007	Lead time
From inventory	percent	days
Produced to order	percent	days
Total	100 percent	-

- III-10. (a) What is the approximate percentage of the total delivered cost of raw flexible magnets that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your customers' locations? (check one)
 Your firm or purchaser
- (c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-11. What is the geographic market area in the United States served by your firm's raw flexible magnets? (check all that apply)

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe: _____)

III-12. Describe the end uses of the raw flexible magnets that you import from China and/or Taiwan. For each end-use product, what percentage of the total cost is accounted for by raw flexible magnets?

<u>End use</u>	<u>Share of total cost (percent)</u>
_____	_____
_____	_____
_____	_____
_____	_____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-13. (a) Please list in order of importance any products that may be substituted for raw flexible magnets.

(i) _____

(ii) _____

(iii) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for raw flexible magnets?

No Yes-- To what degree do changes in their prices affect the price for raw flexible magnets? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of raw flexible magnets or final end use?

III-14. (a) How has the demand within the United States for raw flexible magnets changed since January 1, 2005? What principal factors affect changes in demand?

Increased Decreased Fluctuated No Change

III-14. (b) How has the demand outside the United States for raw flexible magnets changed since January 1, 2005? What principal factors affect changes in demand?

Increased Decreased Fluctuated No Change

PART III.--PRICING AND RELATED INFORMATION--Continued

III-15. Have there been any significant changes in the product range or marketing of raw flexible magnets since January 1, 2005?

No Yes-- Please describe.

III-16. Does your firm sell raw flexible magnets over the internet?

No Yes-- Please describe, noting the estimated percentage of your firm's total sales of raw flexible magnets in 2007 accounted for by internet sales.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-17. Are raw flexible magnets produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using “A” to indicate that the products from a specified country-pair are always interchangeable, “F” to indicate that the products are frequently interchangeable, “S” to indicate that the products are sometimes interchangeable, “N” to indicate that the products are never interchangeable, and “0” to indicate no familiarity with products from a specified country-pair.¹

Country-pair	United States	China	Taiwan	Japan	Vietnam	Other countries
United States	X					
China	X	X				
Taiwan	X	X	X			
¹ For any country-pair producing raw flexible magnets which is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use: 						

PART III.--PRICING AND RELATED INFORMATION--Continued

III-18. Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *et cetera*) between raw flexible magnets produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair.¹

Country-pair	United States	China	Taiwan	Japan	Vietnam	Other countries
United States	X					
China	X	X				
Taiwan	X	X	X			
¹ For any country-pair producing raw flexible magnets which is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use: 						

PART III.--PRICING AND RELATED INFORMATION--Continued

III-19. Please identify below the names and addresses of your firm's 10 largest customers for raw flexible magnets since January 1, 2005. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of raw flexible magnets that each of these customers accounted for in 2007.

No.	Customer's Name	Street address (not P.O. box), city, state, and zip code	Contact Person	Area code and telephone number	Share of 2007 Sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

PART IV.--IMPORTS BY SOURCE

IV-1a. **IMPORTS BY SOURCE.**—Report your firm’s imports and your firm’s shipments and inventories of photo pockets imported from **China** by your firm during the specified periods. (See definitions in the instruction booklet.)

China

Quantity (1,000 pounds) and value (in \$1,000)					
Item	Calendar years			January-March	
	2005	2006	2007	2007	2008
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/Transfers to related firms:					
Quantity of internal cons/transfers					
Value ² of internal cons/transfers					
Export shipments: ³					
Quantity of exports					
Value of exports					
End-of-period inventories ⁴ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to printers (<i>quantity</i>)					
U.S. shipments to retailers (<i>quantity</i>)					
U.S. shipments to OEMs (<i>quantity</i>)					
U.S. shipments to other customers (<i>quantity</i>)					
<p>¹ Identify the foreign producers, if known: _____</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, 2007, January-March 2007, and January-March 2008 below:</p> <p>_____</p> <p>_____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.—Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>					

PART IV.--IMPORTS BY SOURCE--Continued

IV-1b. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of photo pockets imported from **Taiwan** by your firm during the specified periods. (See definitions in the instruction booklet.)

Taiwan

Quantity (1,000 pounds) and value (in \$1,000)					
Item	Calendar years			January-March	
	2005	2006	2007	2007	2008
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/Transfers to related firms:					
Quantity of internal cons/transfers					
Value ² of internal cons/transfers					
Export shipments: ³					
Quantity of exports					
Value of exports					
End-of-period inventories ⁴ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to printers (<i>quantity</i>)					
U.S. shipments to retailers (<i>quantity</i>)					
U.S. shipments to OEMs (<i>quantity</i>)					
U.S. shipments to other customers (<i>quantity</i>)					
¹ Identify the foreign producers, if known: _____ ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, 2007, January-March 2007, and January-March 2008 below: _____ _____ ³ Identify your principal export markets: _____ ⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART IV.--IMPORTS BY SOURCE--Continued

IV-1c. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of photo pockets imported from **all other countries combined**¹ by your firm during the specified periods. (See definitions in the instruction booklet.)

All other countries combined

Quantity (1,000 pounds) and value (in \$1,000)					
Item	Calendar years			January-March	
	2005	2006	2007	2007	2008
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ²					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/Transfers to related firms:					
Quantity of internal cons/transfers					
Value ³ of internal cons/transfers					
Export shipments: ⁴					
Quantity of exports					
Value of exports					
End-of-period inventories ⁵ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to printers (<i>quantity</i>)					
U.S. shipments to retailers (<i>quantity</i>)					
U.S. shipments to OEMs (<i>quantity</i>)					
U.S. shipments to other customers (<i>quantity</i>)					
¹ Please identify the countries: _____ ² Identify the foreign producers, if known: _____ ³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, 2007, January-March 2007, and January-March 2008 below: _____ _____ ⁴ Identify your principal export markets: _____ ⁵ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					