

U.S. IMPORTERS' QUESTIONNAIRE

POLYVINYL ALCOHOL FROM CHINA, JAPAN, AND KOREA

This questionnaire must be received by the Commission by no later than November 20, 2008

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty orders concerning polyvinyl alcohol ("PVA") from China, Japan, and Korea (inv. Nos. 731-TA-1014, 1016, and 1017 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm imported PVA (as defined in the instruction booklet) <i>from any country</i> at any time since January 1, 2003?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing PVA from China, Japan, and Korea into the United States or which are engaged in exporting PVA from China, Japan, and Korea to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing PVA from countries other than China, Japan, and Korea into the United States or which are engaged in exporting PVA from countries other than China, Japan, and Korea to the United States?

No Yes--List the following information.

<u>Firm name and country</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of PVA?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-7. Please indicate the nature of your firm's importing operations on PVA. More than one answer may be applicable.

- Importer of record
- Takes title to the imported product(s)
- Consignee of the imported products(s)
- Customs broker or freight forwarder

PART I.--GENERAL INFORMATION--Continued

I-8. If your firm is an importer of record of PVA but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

<u>Firm name</u>	<u>Address</u>	<u>Contact person and phone number</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-9. Please indicate whether your firm enters PVA into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

- Foreign trade zones No Yes
- Bonded warehouses No Yes

I-10. Please indicate whether your firm imports PVA under the TIB (temporary importation under bond) program.

- No Yes

I-11. In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for PVA?

- No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-12. To your knowledge, have the products subject to these reviews been the subject of any other import relief investigations in the United States or in any other countries?

- No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Angela Wissler (202-708-5409, angela.wissler@usitc.gov). Supply all data requested on a calendar-year basis.

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

II-2. Has your firm experienced any change in the character of its operations or organization relating to the importation of PVA since January 1, 2003?

- Facility openings
- Relocations
- Expansions
- Acquisitions
- Consolidations
- Closures
- Prolonged shutdowns¹
- Revised labor agreements²
- Other (please identify) _____

¹ Reasons include strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization.

² Changes in wages, benefits, work rules, or other changes in labor agreements.

Please supply details as to the time, nature, and significance of any such changes, and provide underlying assumptions, together with relevant portions of business plans, public corporate filings, or other internal documentation that address this issue.

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of PVA in the future?

- No
- Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

For question II-4, if your response differs for individual orders, please indicate and explain the particular effect of revocation of specific orders.

II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of PVA in the future if the antidumping duty orders on PVA from China, Japan, and Korea were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

II-5. Has your firm imported or arranged for the importation of PVA for delivery after September 30, 2008?

- No Yes--Indicate when such orders are to be delivered and the quantities involved.

<i>(Quantity in 1,000 pounds)</i>				
Source	10/08 – 12/08	01/09 – 03/09	04/09 – 06/09	07/09 – 09/09
China	_____	_____	_____	_____
Japan	_____	_____	_____	_____
Korea	_____	_____	_____	_____
Taiwan	_____	_____	_____	_____
All others	_____	_____	_____	_____

II-6. If your firm also produces PVA in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7a. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of PVA imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

China

Quantity (in 1,000 pounds), value (in \$1,000)					
Item	2003	2004	2005	2006	2007
Beginning-of-period inventories (quantity)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known: _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2003-07 below: _____					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7b. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of PVA imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

China

Quantity (in 1,000 pounds), value (in \$1,000)		
Item	January-September 2007	January-September 2008
Beginning-of-period inventories (quantity)		
Imports: ¹		
Quantity of imports		
Value of imports		
U.S. shipments:		
Commercial shipments:		
Quantity of commercial shipments		
Value of commercial shipments		
Internal consumption/company transfers:		
Quantity of internal consumption/transfers		
Value ² of internal consumption/transfers		
Export shipments: ³		
Quantity of export shipments		
Value of export shipments		
End-of-period inventories ⁴ (quantity)		
Channels of distribution:		
U.S. shipments to distributors (quantity)		
U.S. shipments to end users (quantity)		
¹ Please identify the foreign producers, if known: _____		
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-September 2007 and January-September 2008 below: _____ _____		
³ Identify your principal export markets: _____		
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?		
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7c. Please list the end use application(s) for the PVA imported by your firm in 2007 and interim 2008 from China. (If more than one application is listed, please estimate the quantity (in 1,000 pounds) for each end use.) **Total reported imports as shown below should equal total imports reported by your firm in II-7a and II-7b.**

China

End use application	Quantity (in 1,000 pounds) in 2007	Quantity (in 1,000 pounds) in January – September 2008
PVB		
Textiles		
Paper		
Adhesives		
Emulsion polymerization		
Building Materials		
Pharmaceuticals		
Other _____		
Other _____		
Unknown		
TOTAL		

II-7d. Please list the hydrolysis level for the PVA imported by your firm in 2007 and interim 2008. Please estimate the quantity imported (in 1,000 pounds) for each hydrolysis level. **Total reported imports as shown below should equal total imports reported by your firm in II-7a and II-7b.**

Hydrolysis level	Quantity (in 1,000 pounds) in 2007	Quantity (in 1,000 pounds) in January – September 2008
Greater than or equal to 97 percent		
Greater than 85 percent but less than 97 percent		
Greater than 80 percent but less than or equal to 85 percent		
TOTAL		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8a. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of PVA imported from Japan by your firm during the specified periods. (See definitions in the instruction booklet.).

Japan

Quantity (in 1,000 pounds), value (in \$1,000)					
Item	2003	2004	2005	2006	2007
Beginning-of-period inventories (quantity)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known: _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2003-07 below: _____					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8b. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of PVA imported from Japan by your firm during the specified periods. (See definitions in the instruction booklet.)

Japan

Quantity (in 1,000 pounds), value (in \$1,000)		
Item	January-September 2007	January-September 2008
Beginning-of-period inventories (<i>quantity</i>)		
Imports: ¹		
Quantity of imports		
Value of imports		
U.S. shipments:		
Commercial shipments:		
Quantity of commercial shipments		
Value of commercial shipments		
Internal consumption/company transfers:		
Quantity of internal consumption/transfers		
Value ² of internal consumption/transfers		
Export shipments: ³		
Quantity of export shipments		
Value of export shipments		
End-of-period inventories ⁴ (<i>quantity</i>)		
Channels of distribution:		
U.S. shipments to distributors (<i>quantity</i>)		
U.S. shipments to end users (<i>quantity</i>)		
¹ Please identify the foreign producers, if known: _____ _____ _____		
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-September 2007 and January-September 2008 below: _____ _____		
³ Identify your principal export markets: _____ _____		
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8c. Please list the end use application(s) for the PVA imported by your firm in 2007 and interim 2008 from Japan. (If more than one application is listed, please estimate the quantity (in 1,000 pounds) for each end use.). **Total reported imports as shown below should equal total imports reported by your firm in II-8a and II-8b.**

Japan

End use application	Quantity (in 1,000 pounds) in 2007	Quantity (in 1,000 pounds) in January – September 2008
PVB		
Textiles		
Paper		
Adhesives		
Emulsion polymerization		
Building Materials		
Pharmaceuticals		
Other _____		
Other _____		
Unknown		
TOTAL		

II-8d. Please list the hydrolysis level for the PVA imported by your firm in 2007 and interim 2008. Please estimate the quantity imported (in 1,000 pounds) for each hydrolysis level. **Total reported imports as shown below should equal total imports reported by your firm in II-8a and II-8b.**

Hydrolysis level	Quantity (in 1,000 pounds) in 2007	Quantity (in 1,000 pounds) in January – September 2008
Greater than or equal to 97 percent		
Greater than 85 percent but less than 97 percent		
Greater than 80 percent but less than or equal to 85 percent		
TOTAL		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9a. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of PVA imported from Korea by your firm during the specified periods. (See definitions in the instruction booklet.)

Korea

Quantity (in 1,000 pounds), value (in \$1,000)					
Item	2003	2004	2005	2006	2007
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to end users (<i>quantity</i>)					
¹ Please identify the foreign producers, if known: _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2003-07 below:					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9b. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of PVA imported from Korea by your firm during the specified periods. (See definitions in the instruction booklet.)

Korea

Quantity (in 1,000 pounds), value (in \$1,000)		
Item	January-September 2007	January-September 2008
Beginning-of-period inventories (<i>quantity</i>)		
Imports: ¹		
Quantity of imports		
Value of imports		
U.S. shipments:		
Commercial shipments:		
Quantity of commercial shipments		
Value of commercial shipments		
Internal consumption/company transfers:		
Quantity of internal consumption/transfers		
Value ² of internal consumption/transfers		
Export shipments: ³		
Quantity of export shipments		
Value of export shipments		
End-of-period inventories ⁴ (<i>quantity</i>)		
Channels of distribution:		
U.S. shipments to distributors (<i>quantity</i>)		
U.S. shipments to end users (<i>quantity</i>)		
¹ Please identify the foreign producers, if known: _____ _____ _____		
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-September 2007 and January-September 2008 below: _____ _____		
³ Identify your principal export markets: _____ _____		
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9c. Please list the end use application(s) for the PVA imported by your firm in 2007 and interim 2008 from Korea. (If more than one application is listed, please estimate the quantity (in 1,000 pounds) for each end use.). **Total reported imports as shown below should equal total imports reported by your firm in II-9a and II-9b.**

Korea

End use application	Quantity (in 1,000 pounds) in 2007	Quantity (in 1,000 pounds) in January – September 2008
PVB		
Textiles		
Paper		
Adhesives		
Emulsion polymerization		
Building Materials		
Pharmaceuticals		
Other _____		
Other _____		
Unknown		
TOTAL		

II-9d. Please list the hydrolysis level for the PVA imported by your firm in 2007 and interim 2008. Please estimate the quantity imported (in 1,000 pounds) for each hydrolysis level. **Total reported imports as shown below should equal total imports reported by your firm in II-9a and II-9b.**

Hydrolysis level	Quantity (in 1,000 pounds) in 2007	Quantity (in 1,000 pounds) in January – September 2008
Greater than or equal to 97 percent		
Greater than 85 percent but less than 97 percent		
Greater than 80 percent but less than or equal to 85 percent		
TOTAL		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10a. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of PVA imported from Taiwan by your firm during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity (in 1,000 pounds), value (in \$1,000)					
Item	2003	2004	2005	2006	2007
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to end users (<i>quantity</i>)					
¹ Please identify the foreign producers, if known: <hr/>					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2003-07 below: <hr/>					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10b. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of PVA imported from Taiwan by your firm during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity (in 1,000 pounds), value (in \$1,000)		
Item	January-September 2007	January-September 2008
Beginning-of-period inventories (quantity)		
Imports: ¹		
Quantity of imports		
Value of imports		
U.S. shipments:		
Commercial shipments:		
Quantity of commercial shipments		
Value of commercial shipments		
Internal consumption/company transfers:		
Quantity of internal consumption/transfers		
Value ² of internal consumption/transfers		
Export shipments: ³		
Quantity of export shipments		
Value of export shipments		
End-of-period inventories ⁴ (quantity)		
Channels of distribution:		
U.S. shipments to distributors (quantity)		
U.S. shipments to end users (quantity)		
¹ Please identify the foreign producers, if known: _____		
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-September 2007 and January-September 2008 below: _____ _____		
³ Identify your principal export markets: _____		
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10c. Please list the end use application(s) for the PVA imported by your firm in 2007 and interim 2008 from Taiwan. (If more than one application is listed, please estimate the quantity (in 1,000 pounds) for each end use.). **Total reported imports as shown below should equal total imports reported by your firm in II-10a and II-10b.**

TAIWAN

End use application	Quantity (in 1,000 pounds) in 2007	Quantity (in 1,000 pounds) in January – September 2008
PVB		
Textiles		
Paper		
Adhesives		
Emulsion polymerization		
Building Materials		
Pharmaceuticals		
Other _____		
Other _____		
Unknown		
TOTAL		

II-10d. Please list the hydrolysis level for the PVA imported by your firm in 2007 and interim 2008. Please estimate the quantity imported (in 1,000 pounds) for each hydrolysis level. **Total reported imports as shown below should equal total imports reported by your firm in II-10a and II-10b.**

Hydrolysis level	Quantity (in 1,000 pounds) in 2007	Quantity (in 1,000 pounds) in January – September 2008
Greater than or equal to 97 percent		
Greater than 85 percent but less than 97 percent		
Greater than 80 percent but less than or equal to 85 percent		
TOTAL		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11a. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of PVA imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity (in 1,000 pounds), value (in \$1,000)					
Item	2003	2004	2005	2006	2007
Beginning-of-period inventories (quantity)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known: _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2003-07 below: _____					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11b. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of PVA imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity (in 1,000 pounds), value (in \$1,000)		
Item	January-September 2007	January-September 2008
Beginning-of-period inventories (<i>quantity</i>)		
Imports: ¹		
Quantity of imports		
Value of imports		
U.S. shipments:		
Commercial shipments:		
Quantity of commercial shipments		
Value of commercial shipments		
Internal consumption/company transfers:		
Quantity of internal consumption/transfers		
Value ² of internal consumption/transfers		
Export shipments: ³		
Quantity of export shipments		
Value of export shipments		
End-of-period inventories ⁴ (<i>quantity</i>)		
Channels of distribution:		
U.S. shipments to distributors (<i>quantity</i>)		
U.S. shipments to end users (<i>quantity</i>)		
¹ Please identify the foreign producers, if known: _____ _____ _____		
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-September 2007 and January-September 2008 below: _____ _____		
³ Identify your principal export markets: _____		
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11c. Please list the end use application(s) for the PVA produced by your firm in 2007 and interim 2008 from each of the other sources combined. (If more than one application is listed, please estimate the volume (in 1,000 pounds) for each end use.) **Total reported imports as shown below should equal total imports reported by your firm in II-11a and II-11b.**

ALL OTHER SOURCES COMBINED

End use application	Quantity (in 1,000 pounds) in 2007	Quantity (in 1,000 pounds) in January – September 2008
PVB		
Textiles		
Paper		
Adhesives		
Emulsion polymerization		
Building Materials		
Pharmaceuticals		
Other _____		
Other _____		
Unknown		
TOTAL		

II-11d. Please list the hydrolysis level for the PVA imported by your firm in 2007 and interim 2008. Please estimate the quantity imported (in 1,000 pounds) for each hydrolysis level. **Total reported imports as shown below should equal total imports reported by your firm in II-11a and II-11b.**

Hydrolysis level	Quantity (in 1,000 pounds) in 2007	Quantity (in 1,000 pounds) in January – September 2008
Greater than or equal to 97 percent		
Greater than 85 percent but less than 97 percent		
Greater than 80 percent but less than or equal to 85 percent		
TOTAL		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12a. Fifteen forms of PVA are specifically excluded from the scope of these reviews. (See definitions in the instruction booklet). Please report your firm's imports of **EXCLUDED** forms of PVA (as defined in the instruction booklet) by country during the specified periods.

Quantity (in 1,000 pounds), value (in \$1,000)					
Item	2003	2004	2005	2006	2007
Imports from China: ¹					
Quantity of imports					
Value of imports					
Imports from Japan: ¹					
Quantity of imports					
Value of imports					
Imports from Korea: ¹					
Quantity of imports					
Value of imports					
Imports from Taiwan: ¹					
Quantity of imports					
Value of imports					
Imports from Germany: ¹					
Quantity of imports					
Value of imports					
Imports from United Kingdom: ¹					
Quantity of imports					
Value of imports					
Imports from Singapore: ¹					
Quantity of imports					
Value of imports					
Imports from Other: ¹ _____					
Quantity of imports					
Value of imports					
Imports from Other: ¹ _____					
Quantity of imports					
Value of imports					
Imports from Other: ¹ _____					
Quantity of imports					
Value of imports					
¹ Please identify the foreign producers, if known: _____ _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12b. Fifteen forms of PVA are specifically excluded from the scope of these reviews. (See definitions in the instruction booklet). Please report your firm's imports of **EXCLUDED** forms of PVA (as defined in the instruction booklet) by country during the specified periods.

Quantity (in 1,000 pounds), value (in \$1,000)		
Item	January-September 2007	January-September 2008
Imports from China: ¹		
Quantity of imports		
Value of imports		
Imports from Japan: ¹		
Quantity of imports		
Value of imports		
Imports from Korea: ¹		
Quantity of imports		
Value of imports		
Imports from Taiwan: ¹		
Quantity of imports		
Value of imports		
Imports from Germany: ¹		
Quantity of imports		
Value of imports		
Imports from United Kingdom: ¹		
Quantity of imports		
Value of imports		
Imports from Singapore: ¹		
Quantity of imports		
Value of imports		
Imports from Other: ¹ _____		
Quantity of imports		
Value of imports		
Imports from Other: ¹ _____		
Quantity of imports		
Value of imports		
Imports from Other: ¹ _____		
Quantity of imports		
Value of imports		
¹ Please identify the foreign producers, if known: _____ _____		

PART II.--TRADE AND RELATED INFORMATION--Continued

For questions II-13 and II-14 if your response differs for individual orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

II-13. Describe the significance of the existing antidumping duty orders covering imports of PVA from China, Japan, and Korea in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.

II-14. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of PVA in the future if the antidumping duty orders on PVA from China, Japan, and Korea were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Catherine DeFilippo (202-205-3253, catherine.defilippo@usitc.gov) or William Greene (202-205-3405, william.greene@usitc.gov)

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact:

() _____

Phone number

E-mail address

PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments (**sold in bulk (i.e., packed in railcars rather than in bags)**) to unrelated U.S. **end user** customers of the following products imported from **China, Japan, and Korea** during January 2003-September 2008:

Product 1.--PVA for use in textile applications with a range of hydrolysis between 95-100 (percent) and a viscosity between 20-35 (centipois)

Product 2.--PVA for use in adhesive applications with a range of hydrolysis between 80-89 (percent) and a viscosity between 20-35 (centipois)

Product 3.--PVA for use in paper applications with a range of hydrolysis between 95-100 (percent) and a viscosity between 20-35 (centipois)

Product 4.--PVA for use in adhesives applications with a range of hydrolysis between 80-89 (percent) and a viscosity between 0-19 (centipois)

Product 5.--PVA for use in adhesive applications with a range of hydrolysis between 80-89 (percent) and a viscosity between 36-55 (centipois)

Product 6.--PVA for use in PVB applications with a range of hydrolysis between 98-100 (percent) and a viscosity between 28-32 (centipois)

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

Please complete a separate page for each subject country (China, Japan, and Korea) from which you import PVA; in addition, please report data for sales of PVA imported from Taiwan.

PART III.--PRICING AND MARKET FACTORS--Continued

III-2a. Report below the quarterly price data¹ for pricing products² imported from China and sold in bulk (i.e., packed in railcars rather than in bags) to unrelated U.S. end user customers.

CHINA

Period of shipment	Quantity (in 1,000 pounds), value (in \$1,000)					
	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2003: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2004: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2005: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2006: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2007: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2008: Jan.-Mar.						
Apr.-June						
July-Sept.						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid U.S.-inland freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

Product 2: _____

Product 3: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-2a--Continued. Report below the quarterly price data¹ for pricing products² imported from China and sold **in bulk (i.e., packed in railcars rather than in bags)** to unrelated U.S. end user customers.

CHINA

Period of shipment	Quantity (in 1,000 pounds), value (in \$1,000)					
	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2003:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2004:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2005:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2006:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2007:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2008:						
Jan.-Mar.						
Apr.-June						
July-Sept.						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid U.S.-inland freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 4: _____

Product 5: _____

Product 6: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-2b. Report below the quarterly price data¹ for pricing products² imported from Japan and sold **in bulk (i.e., packed in railcars rather than in bags)** to unrelated U.S. **end user** customers.

JAPAN

Period of shipment	Quantity (in 1,000 pounds), value (in \$1,000)					
	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2003: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2004: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2005: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2006: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2007: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2008: Jan.-Mar.						
Apr.-June						
July-Sept.						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid U.S.-inland freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

Product 2: _____

Product 3: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-2b--Continued. Report below the quarterly price data¹ for pricing products² imported from Japan and sold **in bulk (i.e., packed in railcars rather than in bags)** to unrelated U.S. **end user** customers.

JAPAN

Period of shipment	Quantity (in 1,000 pounds), value (in \$1,000)					
	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2003:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2004:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2005:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2006:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2007:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2008:						
Jan.-Mar.						
Apr.-June						
July-Sept.						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid U.S.-inland freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 4: _____

Product 5: _____

Product 6: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-2c. Report below the quarterly price data¹ for pricing products² imported from Korea and sold **in bulk (i.e., packed in railcars rather than in bags)** to unrelated U.S. **end user** customers.

KOREA

Period of shipment	Quantity (in 1,000 pounds), value (in \$1,000)					
	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2003:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2004:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2005:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2006:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2007:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2008:						
Jan.-Mar.						
Apr.-June						
July-Sept.						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid U.S.-inland freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

Product 2: _____

Product 3: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-2c—*Continued.* Report below the quarterly price data¹ for pricing products² imported from Korea and sold **in bulk (i.e., packed in railcars rather than in bags)** to unrelated U.S. **end user** customers.

KOREA

Period of shipment	Quantity (in 1,000 pounds), value (in \$1,000)					
	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2003:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2004:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2005:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2006:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2007:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2008:						
Jan.-Mar.						
Apr.-June						
July-Sept.						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid U.S.-inland freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 4: _____

Product 5: _____

Product 6: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-2d. Report below the quarterly price data¹ for pricing products² imported from Taiwan and sold **in bulk (i.e., packed in railcars rather than in bags)** to unrelated U.S. **end user** customers.

TAIWAN

Period of shipment	Quantity (in 1,000 pounds), value (in \$1,000)					
	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2003: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2004: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2005: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2006: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2007: Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2008: Jan.-Mar.						
Apr.-June						
July-Sept.						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid U.S.-inland freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

Product 2: _____

Product 3: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-2d--Continued. Report below the quarterly price data¹ for pricing products² imported from Taiwan and sold **in bulk (i.e., packed in railcars rather than in bags)** to unrelated U.S. **end user** customers.

TAIWAN

Period of shipment	Quantity (in 1,000 pounds), value (in \$1,000)					
	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2003:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2004:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2005:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2006:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2007:						
Jan.-Mar.						
Apr.-June						
July-Sept.						
Oct.-Dec.						
2008:						
Jan.-Mar.						
Apr.-June						
July-Sept.						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid U.S.-inland freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 4: _____

Product 5: _____

Product 6: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-3. Please describe how your firm determines the prices that it charges for sales of PVA (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages. Please include copies of all general price announcements sent to customers, published on a website, or otherwise announced since January 1, 2007, that include notice of a change in price for PVA products.

III-4. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-5. What are your firm's typical sales terms for PVA imported from China, Japan, and Korea (e.g., 2/10 net 30 days)? _____. On what basis are your prices of such product usually quoted (e.g., f.o.b. warehouse, or delivered)? _____.

III-6. (a) Approximately what share of your firm's sales of its PVA imported from China, Japan, and Korea in 2007 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long-term contracts	_____
Short-term contracts	_____
Spot sales	_____

(b) Please complete the following table with respect to each supply contract in effect or under negotiation for deliveries in 2009.

Customer	Minimum qty to be delivered	Maximum qty to be delivered	Indicate whether contract is completed (C) or under negotiation (N)	Percent change in base price over 2008 average base period

PART III.--PRICING AND MARKET FACTORS--Continued

III-7. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-8. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-9. What is the average lead time between a customer's order and the date of delivery for your firm's sales of PVA?

	<u>2007</u>		<u>January – September 2008</u>	
<u>Source</u>	<u>Share of sales</u>	<u>Lead time</u>	<u>Share of sales</u>	<u>Lead time</u>
From inventory	_____	_____	_____	_____
Produced to order	_____	_____	_____	_____
Total	100 %		100 %	

- III-10. (a) What is the approximate percentage of the total delivered cost of PVA that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your customers' locations? (check one)
 Your firm or purchaser
- (c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

PART III.--PRICING AND MARKET FACTORS--Continued

III-11. What is the geographic market area in the United States served by your firm's PVA? (check all that apply)

- Northeast Mid-Atlantic Midwest Southeast
 Southwest Rocky Mountains West Coast Northwest
 National Other (describe: _____)

III-12. Describe the end uses of the PVA that you import from China, Japan, and Korea. For each end-use product, what percentage of the total cost is accounted for by PVA?

<u>End use</u>	<u>Share of total cost (percent)</u>
_____	_____
_____	_____
_____	_____

III-13. Have there been any changes in the end uses of PVA since 2003?

- No Yes—Please describe.

III-14. Do you anticipate any changes in terms of the end uses of PVA in the future?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

III-15. (a) Can other products be substituted for PVA?

No Yes--Please list these substitute products in order of importance.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for PVA?

No Yes--To what degree do changes in their prices affect the price for PVA? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of PVA or final end use?

III-16. Have there been any changes in the number or types of products that can be substituted for PVA since 2003?

No Yes—Please explain.

III-17. Do you anticipate any changes in terms of the substitutability of other products for PVA in the future?

No Yes—Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

III-18. To what extent have changes in the prices of raw materials affected your firm's selling prices for PVA since 2003? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-19. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of PVA in the U.S. market since 2003?

No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

III-20. Since January 1, 2003, have you placed customers on allocation, declined to accept any new customer, or declined to accept quantities requested in orders in whole or in part?

No Yes-- Please identify all instances, including the customer, the date, and the nature of the inability to supply.

III-21. Since January 1, 2003, have you been unable to meet contractual commitments, or timely shipping commitments, for any customer?

No Yes-- Please identify all such customers and describe the circumstances.

PART III.--PRICING AND MARKET FACTORS--Continued

III-22. (a) Do you anticipate any changes in terms of the availability of PVA imported from China, Japan, and Korea in the U.S. market in the future?

- Increase No change Decrease

(b) If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-23. Has the availability of PVA imported from NONSUBJECT countries (countries other than China, Japan, and Korea) changed since 2003?

- No Yes--Please explain.

III-24. Has the availability of the fifteen forms of PVA, specifically excluded from the scope of these reviews (see definitions in the instruction booklet), changed since 2003?

- No Yes--Please explain.

PART III.--PRICING AND MARKET FACTORS--Continued

III-25. Describe how easily your firm can shift its sales of PVA between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting PVA between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-26. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of PVA since 2003?

No Yes--Please describe and quantify if possible.

III-27. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of PVA in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

No Yes--Please identify, including the time period.

PART III.--PRICING AND MARKET FACTORS--Continued

III-28. How has demand within the United States (and outside the United States if known) for PVA changed since 2003?

Inside the United States:

- Increased Decreased Fluctuated No change

Outside the United States:

- Increased Decreased Fluctuated No change

What principal factors affect changes in demand?

III-29. Do you anticipate any future changes in PVA demand in the United States and, if known, the rest of the world?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-30. Please compare market prices of PVA in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

III-31. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss PVA supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Japan, and Korea, and (3) the world as a whole. Of particular interest is such data from 2003 to the present and forecasts for the future.

PART III.--PRICING AND MARKET FACTORS--Continued

III-32. Does your firm sell PVA over the internet?

- No Yes--Please describe, noting the estimated percentage of your firm's total sales of PVA in 2007 accounted for by internet sales.

III-33. Is PVA produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "O" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Japan	Korea
United States				
China				
Japan				
Korea				
Germany				
Singapore				
Taiwan				
United Kingdom				
Other countries				

¹ For any country-pair producing PVA which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART III.--PRICING AND MARKET FACTORS--Continued

III-34. Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between PVA produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Japan	Korea
United States				
China				
Japan				
Korea				
Germany				
Singapore				
Taiwan				
United Kingdom				
Other countries				

¹ For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of PVA, identify the country-pair and report the advantages or disadvantages imparted by such factors:
