U.S. PRODUCERS' QUESTIONNAIRE

FRONTSEATING SERVICE VALVES (FSVs) FROM CHINA

This questionnaire must be received by the Commission by no later than April 1, 2008

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning FSVs from China (Inv. No. 731-TA-1148 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm

City				State		Zip Co	de				
World Wide	Web addr	ess									
Has your firm	produced FS	Vs (as defi	ned in the i	instruction b	ooklet)	at any tim	e since Janu	ary 1, 20	005?		
□ NO	(Sign the cer	tification bel	ow and pron	nptly return or	nly this p	page of the	questionnair	e to the Co	ommissior	n)	
☐ YES				y, complete al s to be receive				return the	entire		
			CEI	RTIFICAT	ION						
that the informa	tion herein s	upplied in	response to	o this questio	onnaire	is comple	te and cori	ect to the	e best of	my knowi	edge
that the informatef and understand										'my know	edge?
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ef and understand ns of this certification provided in the Commission on the wledge that information, its employe ning the records the estigations relating	d that the in cation I also this question c same or sin mation sub- es, and con of this inves g to the pro ll sign non-d	formation s grant con naire and nilar merch nitted in th tract person tigation or grams and c isclosure ag	ubmitted is sent for the standise. is question and the standing a related properations	s subject to a the Commiss t this invest nnaire respo are acting in oceedings fo of the Com	iudit an ion, an igation onse an the ca or which	d verifical d its emp in any oth d through pacity of this info	tion by the loyees and ner import- out this in Commissio rmation is	Commiss contract injury in vestigation n emplog submitte	sion. t person evestigati on may l yees, for d, or in l	nel, to uso ions condi be used b developin internal a	the cted the g or udits
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PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a.	Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.
	hoursdollars
I-1b.	We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.
I-2.	Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.
I-3.	Do you support or oppose the petition?
	☐ Support ☐ Oppose ☐ Take no position

U.S. Producers' Questionnaire – FSVs

PART I.--GENERAL INFORMATION--Continued

Firm name	Address	Extent of
	<u> </u>	<u>ownershi</u>
	e any related firms, either domestic om China into the United States or who States?	
□ No □	YesList the following information	
Firm name	<u>Address</u>	<u>Affiliation</u>
		<u> </u>
Does your firm have production of FSVs	e any related firms, either domestic o?	or foreign, which are engaged in
□ No □	YesList the following information	
Firm name	Address	<u>Affiliation</u>

U.S. Producers' Questionnaire - FSVs

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Dana Lofgren, Investigator (202-205-3185, dana.lofgren@usitc.gov). **Supply all data requested on a <u>calendar-year</u> basis**.

l.	Who should be contacted regarding the requested trade and related information?						
	Company contact:	-					
		Name and title					
		() Phone number E-mail address					
2.	consolidations, closus curtailment of produc	nenced any plant openings, relocations, expansions, acquisitions, ares, or prolonged shutdowns because of strikes or equipment failure; action because of shortages of materials; or any other change in the character organization relating to the production of FSVs since January 1, 2005?					
	□ No □ Y	YesSupply details as to the time, nature, and significance of such changes.					
3.	Does your firm production of FSVs?	uce other products on the same equipment and machinery used in the					
	□ No □ Y	YesList the following information.					
	Basis for allocation o	of capacity data (e.g., sales):					
	Products produced or	n same equipment and share of total production in 2007 (in percent):					
	Products produced or <u>Product</u>	n same equipment and share of total production in 2007 (in percent): Percent					
	<u>Product</u>						
	-						
	<u>Product</u>						
	<u>Product</u>						
	<u>Product</u>						
	<u>Product</u>						

PART II.--TRADE AND RELATED INFORMATION--Continued

	scribe the constraint(s) that set the limit(s) on your production capacity and your abileduction capacity between products.
Does you to produc	r firm produce other products using the same production and related workers employ e FSVs?
☐ No	YesList the following information.
Basis for	allocation of capacity data (e.g., sales):
Products Product	produced using the same workers and share of total production in 2007 (in percent): <u>Percent</u>
<u>FSVs</u>	
	
	uary 1, 2005, has your firm been involved in a toll agreement (see definition in the booklet) regarding the production of FSVs?
☐ No	YesName firm(s):
Does you	r firm produce FSVs in a foreign trade zone (FTZ)?
☐ No	YesIdentify FTZ(s):
Since Jan	uary 1, 2005, has your firm imported FSVs?
☐ No	Yes <u>COMPLETE AND RETURN A U.S. IMPORTERS'</u> <u>QUESTIONNAIRE</u>

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of FSVs in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

Quantity (in 1,000 units) and valu	e (<i>in \$1,000</i>)	
		Calendar years	
Item	2005	2006	2007
Average production capacity ¹ (quantity)			
Beginning-of-period inventories (quantity)			
Production (quantity)			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption:			
Quantity of internal consumption			
Value ² of internal consumption			
Transfers to related firms:			
Quantity of transfers			
Value ² of transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
Employment data:			
Average number of PRWs (number)			
Hours worked by PRWs (1,000 hours)			
Wages paid to PRWs (value)			
The production capacity (see definitions in in weeks per year. Please describe the meth reported capacity (use additional pages as neces	nodology used to calculat	ed is based on operating _ e production capacity, and	hours per week, d explain any changes in
² Internal consumption and transfers to related different basis for valuing these transactions, plea using that basis for 2005, 2006, and 2007 below:	ase specify that basis (e.o	g., cost, cost plus, <i>etc.</i>) an	d provide value data
³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the inventories, plus production, less total shipments	quantities reported above, equals end-of-period inv	ve should reconcile as folk rentories. Do the data rep	ows: beginning-of-period orted reconcile?
☐ Yes ☐ NoPlease explain:			.

U.S. Producers' Questionnaire – FSVs

PART II.--TRADE AND RELATED INFORMATION--Continued

	If you reported transfers to related firms in question II-9, please indicate the nature of the relationship between your firm and the related firms (<i>e.g.</i> , joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms a processed inputs from sources other than your firm.				
II-11.	Other than direct imports, has y definitions in the instruction be		urchased FSVs since	e January 1, 2005? (See	
	□ No □ YesRepo	rt such purchases belo	ow for the specified	periods. ¹	
	(Quant	tity <i>in 1,000 unit</i> s, valu			
			Calendar years	<u>, </u>	
	Item	2005	2006	2007	
PURCH	HASES FROM U.S. IMPORTERS ²	OF FSVs FROM			
Chir		1	1		
(Quantity				
	/alue				
All o	other countries:	1	1		
	Quantity				
١.	/alue				
	HASES FROM DOMESTIC PRODU	ICERS: ²			
PURCH		ICERS: ²			
PURCH Qua Valu	HASES FROM DOMESTIC PRODU antity ue				
PURCH Qua Valu	HASES FROM DOMESTIC PRODU				
PURCH Qua Valu PURCH	HASES FROM DOMESTIC PRODU antity ue				
PURCH Qua Valu PURCH	HASES FROM DOMESTIC PRODU Intity Je HASES FROM OTHER SOURCES:				
PURCH Qua Valu PURCH Qua Valu	HASES FROM DOMESTIC PRODU Intity Je HASES FROM OTHER SOURCES:	2	our reasons differ by s	source, please elaborate.	

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Charles Yost, Auditor (202-205-3432, charles.yost@usitc.gov).

III-1.	Who should be contacted regarding the requested financial information?					
	Company contact: Name and title					
	() Phone number E-mail address					
III-2.	Briefly describe your financial accounting system.					
	A. When does your fiscal year end (month and day)? If your fiscal year changed during the period examined, explain below:					
	B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include subject merchandise:					
	 Does your firm prepare profit/loss statements for the subject merchandise:					
III-3.	Briefly describe your cost accounting system (e.g., standard cost, job order cost, etc.).					
III-4.	Briefly describe your allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.					

<u>Products</u>			<u>Sł</u>	nare of sales
			<u></u>	
				
Does your firm receive production of FSVs fro			, or any other	services) used
production of 1 5 + 5 110		1.		
	•		ontinue to que	estion III-10 b
Yes—Continue to quantum the space provided by receives from related parts.	uestion III-7 belowed below, identify the arties whose finan	w. NoCo	ne production	of FSVs that
Yes—Continue to q In the space provided b receives from related p	uestion III-7 belowed below, identify the arties whose finan	w. NoCo	ne production	of FSVs that
Yes—Continue to quantity In the space provided by receives from related pastatements of your firm	uestion III-7 belowed below, identify the arties whose finan	w. NoConsinputs related to the cial statements are	ne production	of FSVs that
Yes—Continue to quantity In the space provided by receives from related pastatements of your firm	uestion III-7 belowed below, identify the arties whose finan	w. NoConsinputs related to the cial statements are	ne production	of FSVs that
Yes—Continue to quantity In the space provided by receives from related pastatements of your firm	uestion III-7 belowed below, identify the arties whose finan	w. NoConsinputs related to the cial statements are	ne production	of FSVs that
Yes—Continue to quantity In the space provided by receives from related pastatements of your firm	uestion III-7 belowed below, identify the arties whose finan	w. NoConsinputs related to the cial statements are	ne production	of FSVs that
Yes—Continue to quantity In the space provided by receives from related pastatements of your firm	uestion III-7 belowed below, identify the arties whose finan	w. NoConsinputs related to the cial statements are	ne production	of FSVs that

III-9.	All intercompany profit on inputs <u>purchased from related parties</u> that is eliminated pursuant to
	formal financial statement consolidation should also be eliminated from the costs reported to the
	Commission in question III-11 (i.e., costs reported in question III-11, to the extent that they
	reflect inputs purchased from related parties, should only reflect the related party's cost and not
	include an associated profit component). Reasonable methods for determining and eliminating
	the associated profit on inputs purchased from related parties are acceptable.
	Harmon firm and his design to Commission's instructions around a cost accordated with
	Has your firm complied with the Commission's instructions regarding costs associated with inputs purchased from related parties?
	Yes No—Please contact Charles Yost, Auditor (202-205-3432,
	charles.yost@usitc.gov).

III-10. Nonrecurring charges.--For each annual period for which financial results are reported in question III-11, please indicate in the schedule below the specific nonrecurring charges, the particular expense/cost line items from question III-11 where the associated charges are included, a brief description of the charges, and the associated values (*in* \$1,000). Nonrecurring charges would include, but are not limited to, items such as asset write-offs and accelerated depreciation due to restructuring of the company's FSVs operations.

	Fiscal years ended	
Item	 	
Non-recurring charges: (In this column please provide a brief description of each nonrecurring charge and indicate the particular expense/cost line items where the associated charges are included in question III-11.)		
1.		
2.		
3.		
4.		
5.		
6.		
7.		

III-11. Operations on FSVs.--Report the revenue and related cost information requested below on the FSVs operations of your U.S. establishment(s). Do not report resales of FSVs that your firm merely purchased. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your three most recently completed fiscal years in chronological order from left to right. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact Charles Yost, Auditor at (202) 205-3432 before completing this section of the questionnaire.

Fiscal years e	
	·
<u>.</u>	
	d to your II S. manufacturing o

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Please list the expense categories and amounts of any profits on internal inputs or inputs from related firms that are reflected on your books but which are eliminated from the costs reported below.

³ Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

⁴ COGS should include costs associated with internal consumption and transfers to related firms.

III-12. <u>Asset values.</u>—Report the total assets associated with the production, warehousing, and sale of FSVs. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the previous question. Your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your three most recently completed fiscal years in chronological order from left to right.

Value (<i>in \$1,000</i>)					
	Fiscal years ended				
Item					
Assets associated with the production, warehousing, and sale of product:					
1. Current assets:					
A. Cash and equivalents					
B. Accounts receivable, net					
C. Inventories (finished goods)					
 D. Inventories (raw materials and work in process) 					
E. Other (describe:)					
F. Total current assets (lines 1.A. through 1.E.)					
2. Property, plant, and equipment					
A. Original cost of property, plant, and equipment					
B. Less: Accumulated depreciation					
C. Equals: Book value of property, plant, and equipment					
3. Other (describe:)					
4. Other (describe:)					
5. Total assets (lines 1.F., 2.C., 3 and 4)					

III-13. <u>Capital expenditures and research and development expenditures.</u>—Report your firm's capital expenditures and research and development expenditures on FSVs. Provide data for your three most recently completed fiscal years in chronological order from left to right.

Value (in \$1,000)				
Fiscal years ended				
Item				
Capital expenditures				
Research and development expenditures				

III-14.	investment or i efforts (includi	1, 2005, has your firm experienced any actual negative effects on its return on ts growth, investment, ability to raise capital, existing development and production ng efforts to develop a derivative or more advanced version of the product), or the investments as a result of imports of FSVs from China?
	☐ No	YesMy firm has experienced actual negative effects as follows:
		Cancellation, postponement, or rejection of expansion projects
		Denial or rejection of investment proposal
		Reduction in the size of capital investments
		Rejection of bank loans
		Lowering of credit rating
		Problem related to the issue of stocks or bonds
		Other (specify)
III-15.	Does your firm	anticipate any negative impact of imports of FSVs from China?

U.S. Producers' Questionnaire - FSVs

PART IV.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Nancy Bryan, Economist (202-205-2088, e-mail nancy.bryan@usitc.gov).

IV-1.	Who should be contact	eted regarding the requested pri	cing and related information?
	Company contact:		
	• •	Name and title	
		()	
		Phone number	E-mail address

PRICE DATA

This section requests quarterly selling quantity and value data during January 2005-December 2007 concerning your firm's U.S. commercial shipments of its U.S.-produced FSVs to its U.S. OEM customers unrelated by ownership to your firm for the following FSV products:

<u>Product 1</u>. -- 3/8 inch—SAE—6 size: Frontseating service valves that have brass bodies with copper tube extensions, double 90-degree flow pattern, metal-to-metal seating, with Schraeder Bridgeport access valves and captivated stem with OD solder connection of 3/8 inch.

<u>Product 2</u>.-- 3/4 inch—SAE—12 size: Frontseating service valves that have brass bodies with copper tube extensions, double 90-degree flow pattern, metal-to-metal seating, with Schraeder Bridgeport access valves and captivated stem with OD solder connection of 3/4 inch.

<u>Product 3.-- 7/8 inch—SAE—14 size:</u> Frontseating service valves that have brass bodies with copper tube extensions, double 90-degree flow pattern, metal-to-metal seating, with Schraeder Bridgeport access valves and captivated stem with OD solder connection of 7/8 inch.

Please note that total dollar values should be your firm's f.o.b., U.S. point(s) of shipment values and should not include U.S.-inland transportation costs to your firm's U.S. OEM customers. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

Report the requested pricing data in the table on the following page.

IV-2a. Report below the quarterly price $data^1$ for the specified pricing products² that your firm produced domestically and sold to its U.S. OEM customers.

		(Quantity in	units, value ir	n dollars)		
	Prod	luct 1	Proc	duct 2	Pro	duct 3
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2005						
January-March						
April-June					1	
July-September					T	
October-December						
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December				<u>i</u>		
¹ Net values (i.e., gro- returned goods), f.o.b. yo ² Pricing product defir	our firm's U.S.	point(s) of ship	pment.		paid freight, and	the value of
NoteIf your product do provide a description of y		meet the prod	uct specification	ns but is compe	etitive with the sp	ecified product,
Product 1:						
Product 2:						
Product 3:						

subn	s (transaction by transaction negotiated). If your firm issues price lists, pleasonission. If your price list is large, pleasons.	e include a copy of a recent price list with your
	se describe your firm's discount polical total volume discounts, <i>etc.</i>).	ey for its U.Sproduced FSVs (quantity discounts,
		for its U.Sproduced FSVs (e.g., 2/10 net 30 days)? prices of domestic FSVs usually quoted (e.g., f.o.b.
prod 12 m	uced FSVs in 2007 were on a (1) long	total U.S. commercial shipment value of its U.Sg-term contract basis (multiple deliveries for more t (multiple deliveries up to and including 12 months)?
	Type of sale	Share of 2007 commercial shipment value (percent)
	Long-term contracts	
	Short-term contracts	
	Short-term contracts Spot sales	
-	Spot sales	on a long-term contract basis, please answer the
-	Spot sales ur firm sells its U.Sproduced FSVs wing questions with respect to provis	on a long-term contract basis, please answer the sions of a typical long-term contract.
follo	Spot sales ur firm sells its U.Sproduced FSVs wing questions with respect to provis What is the average duration of a	on a long-term contract basis, please answer the sions of a typical long-term contract. contract?
follo (a)	Spot sales ur firm sells its U.Sproduced FSVs wing questions with respect to provis What is the average duration of a Can prices be renegotiated during	on a long-term contract basis, please answer the

IV-8.			Sproduced FSVs on a threspect to provisions		basis, please answer the erm contract.		
	(a)	What is the ave	erage duration of a con	tract?			
	(b)	Can prices be r	enegotiated during the	contract period?			
	(c)	Does the contra	act fix quantity, price,	or both?			
	(d)	Does the contra	act have a meet or relea	ase provision?			
IV-9.		s the average lea f its U.Sproduc		omer's order and the	date of delivery for your firm's		
		Source	commercia	of 2007 al shipment percent)	Lead time (days)		
	From	inventory					
	Produ	ced to order					
	Total		100	%			
IV-10.	(a)				cost of your firm's U.Sportation costs? percent.		
	(b)	Who generally arranges the transportation to your customers' locations? (check one) ☐ Your firm ☐ or purchaser					
	(c)	What proportion of your sales occur within 100 miles of your storage or production facility? percent. Within 101 to 1,000 miles? percent. Over 1,000 miles? percent.					
IV-11.		s the geographic (check all that a		ited States served by	your firm's U.Sproduced		
	☐ Nor	theast	☐ Mid-Atlantic	☐ Midwest	Southeast		
	Sou	thwest	Rocky Mountains	☐ West Coast	☐ Northwest		
	☐ Nat	ional	Other (describe:)		

Please list in or	der of importance any products that may be substituted for FSVs.
(i)	
(ii)	
(iii)	
	le substitute product, please give examples of applications and end uses are substitutes.
e) Have changes in	the prices of these products affected the price for FSVs?
□ No	Yes To what degree do changes in their prices affect the price for FSVs? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of FSVs or final end use?
•	(i)

IV-14.	How has the demand within the United States (and outside the United States if known) for FSVs changed since January 1, 2005? What principal factors affect changes in demand?					
	☐ Increased	☐ No change	Decreased			
V-15.		en any significant changes i anuary 1, 2005?	n the product range or ma	arketing of FSVs in the U.S.		
	□ No	Yes Please describe.				
V-16.	Does your firm	n sell its U.Sproduced FSV	Vs over the internet in the	e U.S. market?		
	□ No		cial shipment value of its	centage of your firm's total U.Sproduced FSVs		
V-17.	approximate p	y the major raw materials us ercentage change in the cos firm's total raw material cos	t of each raw material sir	nce January 1, 2005, and the		
	Raw material	[Change in cost since 2005 (percent)	Share of total raw material cost in 2007 (percent)		
			_	-		
	 Total			100%		

IV-18. Are the FSVs produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications) in the U.S. market? Please indicate below, using "A" to indicate that the products from a specified country-pair are always interchangeable, "F" to indicate that the products are frequently interchangeable, "S" to indicate that the products are sometimes interchangeable, "N" to indicate that the products are never interchangeable, and "0" to indicate no familiarity with products from a specified country-pair.

		Other countries (specify)				
Country-pair	China					
United States						
China						
¹ For any country- the factors that limit o	pair producing or preclude inte	p FSVs which are serchangeable use:	sometimes or neve	<i>er</i> interchangeable	, please explain	

IV-19. Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between FSVs produced in the United States and in other countries a significant factor in your firm's domestic sales of its U.S.-produced products? Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair.

		Other countries (specify)				
Country-pair	China					
United States						
China						
Ter any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of FSVs, identify the country-pair and report the advantages or disadvantages imparted by such factors:						

IV-20. Please identify below the names and addresses of your firm's 10 largest customers for FSVs during 2005-2007. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total 2007 U.S. commercial shipments value of its U.S.-produced FSVs that each of these customers accounted for in 2007.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2007 shipment- value (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

${\tt IV-21.} \ \ \underline{\textbf{COMPETITION FROM IMPORTS--LOST REVENUES}}. -- \ \textbf{THIS SECTION IS TO BE}$

	MPLETED ONLY BY NON-PETITIONER lying quotes made AFTER the filing of the per	_	ers may provide allegati	ons
Since	e January 1, 2005: To avoid losing sales to co	empetitors selling F	SVs from China, did yo	ur
	Reduce prices	☐ No	Yes	
	Roll back announced price increases	☐ No	Yes	
trans inclu	s, please furnish as much of the following information. Document such allegations of lost revide copies of invoices, sales reports, or letters a mission may contact the firms named to verify	renues whenever por from customers). F	ssible (documentation c Please note that the	ould
	Customer name, contact person, phone and	d fax numbers		
	Specific product(s) involved			
	Date of your initial price quotation			
	Quantity involved	dal:adala)		
	Your initial <i>rejected</i> price quotation (total			
	Your <i>accepted</i> price quotation (total delive	·		
	The country of origin of the competing im	portea product		

The competing price quotation of the imported product (total delivered value)

Customer name, contact person, phone and fax numbers	Product	Date of quote	Quantity (units)	Initial rejected U.S. price (total value dollars)	Appected U.S. price (total value dollars)	Country of origin	Competing import price (total value—dollars)

IV-22. COMPETITION FROM IMPORTS--LOST SALES.-- THIS SECTION IS TO BE COMPLETED ONLY BY NON-PETITIONERS. (Note: petitioners may provide allegations involving quotes made AFTER the filing of the petition.) Since January 1, 2005: Did your firm lose sales of FSVs to imports of these products from China? No Yes If yes, please furnish as much of the following information as possible for each affected transaction. Decument such allegations of lost sales whenever possible (decumentation applied)

transaction. Document such allegations of lost sales whenever possible (documentation could include copies of invoices, sales reports, or letters from customers). Please note that the Commission may contact the firms named to verify the allegations reported.

Customer name, contact person, phone and fax numbers

Specific product(s) involved

Date of your price quotation

Quantity involved

Your rejected price quotation (total delivered value)

The country of origin of the competing imported product

The accepted price quotation of the imported product (total delivered value)

Customer name, contact person, phone and fax numbers	Product	Date of quote	Quantity (units)	Rejected U.S. price (total value dollars)	Country of origin	Competing import price (total value— dollars)