

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

ELECTROLYTIC MANGANESE DIOXIDE FROM AUSTRALIA AND CHINA

This questionnaire must be received by the Commission by no later than May 30, 2008

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping duty investigations concerning electrolytic manganese dioxide ("EMD") from Australia and China (inv. Nos. 731-TA-1124 and 1125 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm _____

Address _____

World Wide Web address _____

Has your firm produced or exported EMD (as defined in the instruction booklet) at any time since January 1, 2005?

☐ **NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐ **YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone: ()

Fax ()

E-mail address

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

- I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

- I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

- I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

- I-3. Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm’s EMD in 2007.

| No. | Importer’s name | Contact person | E-mail address | Area code and telephone number | Share of your 2007 exports (%) |
|-----|-----------------|----------------|----------------|--------------------------------|--------------------------------|
| 1 | | | | | |
| 2 | | | | | |
| 3 | | | | | |
| 4 | | | | | |
| 5 | | | | | |

PART I.—GENERAL INFORMATION--Continued

I-4. Does your firm or any related firm produce, have the capability to produce, or have any plans to produce EMD in the United States or other countries?

- ☐ No ☐ Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission’s producer questionnaire (contact Cynthia Trainor for copies of that questionnaire).

I-5. Does your firm or any related firm import or have any plans to import EMD into the United States?

- ☐ No ☐ Yes--Please name the firm(s) below and ensure that they complete the Commission’s importer questionnaire (contact Cynthia Trainor for copies of that questionnaire).

PART II.—TRADE AND RELATED INFORMATION

II-1. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of EMD in Australia and/or China?

- ☐ No ☐ Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed.

II-2. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of EMD?

_____ Percent

II-3. Does your firm produce products other than EMD on the same equipment and machinery used in the production of EMD?

- ☐ No ☐ Yes--List the following information.

Basis for allocation of capacity data (*e.g.*, sales): _____

Products produced on same equipment and share of total production in 2007 (*in percent*):

| <u>Product</u> | <u>Percent</u> |
|----------------|----------------|
| <u>EMD</u> | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

PART II.—TRADE AND RELATED INFORMATION--Continued

II-4. Has your firm, since 2005, maintained any inventories of EMD in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5)?

☐ No ☐ Yes--Report the quantity (in short tons) of such end-of-period inventories below.

| 2005 | 2006 | 2007 | March 2007 | March 2008 |
|-------------|-------------|-------------|-------------------|-------------------|
| _____ | _____ | _____ | _____ | _____ |

II-5. Does your firm sell EMD over the internet?

☐ No ☐ Yes--Please describe, noting the estimated percentage of your firm's total sales of EMD in 2007 accounted for by internet sales.

II-6. Is the EMD exported by your firm subject to antidumping findings or remedies in any WTO-member countries?

☐ No ☐ Yes--List the products(s), countries affected, and the date of such findings/remedies.

| Product | Country | Date |
|----------------|----------------|-------------|
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |

PART II.—TRADE AND RELATED INFORMATION--Continued

- II-7. Report your firm's production capacity, production, shipments, and inventories related to the production of EMD in your establishment(s) in **Australia** during the specified periods. (See definitions in the instruction booklet.)

| Quantity (in short tons) | | | | | | | |
|--|-------------------|------|------|---------------|------|--------------------------|------|
| Item | Actual experience | | | | | Projections ¹ | |
| | 2005 | 2006 | 2007 | January-March | | 2008 | 2009 |
| | | | | 2007 | 2008 | | |
| Average production capacity ² | | | | | | | |
| Beginning-of-period inventories ³ | | | | | | | |
| Production ⁴ | | | | | | | |
| Shipments: | | | | | | | |
| Internal consumption/transfers | | | | | | | |
| Home market sales | | | | | | | |
| Exports to-- | | | | | | | |
| United States ⁵ | | | | | | | |
| All other export markets ⁶ | | | | | | | |
| Total exports | | | | | | | |
| Total shipments | | | | | | | |
| End-of-period inventories | | | | | | | |

¹ Please explain the basis for your projections.

² The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

³ Reconciliation of data--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

☐ Yes ☐ No--Please explain: _____

⁴ Please estimate the percentage of total production of EMD in Australia accounted for by your firm's production in 2007.

_____ Percent

⁵ Please estimate the percentage of total exports to the United States of EMD from Australia accounted for by your firm's exports in 2007.

_____ Percent

⁶ Identify principal other export markets. _____

PART II.—TRADE AND RELATED INFORMATION--Continued

- II-8. Report your firm's production capacity, production, shipments, and inventories related to the production of EMD in your establishment(s) in **China** during the specified periods. (See definitions in the instruction booklet.)

| Quantity (<i>in short tons</i>) | | | | | | | |
|--|-------------------|------|------|---------------|------|--------------------------|------|
| Item | Actual experience | | | | | Projections ¹ | |
| | 2005 | 2006 | 2007 | January-March | | 2008 | 2009 |
| | | | | 2007 | 2008 | | |
| Average production capacity ² | | | | | | | |
| Beginning-of-period inventories ³ | | | | | | | |
| Production ⁴ | | | | | | | |
| Shipments: | | | | | | | |
| Internal consumption/transfers | | | | | | | |
| Home market sales | | | | | | | |
| Exports to-- | | | | | | | |
| United States ⁵ | | | | | | | |
| All other export markets ⁶ | | | | | | | |
| Total exports | | | | | | | |
| Total shipments | | | | | | | |
| End-of-period inventories | | | | | | | |

¹ Please explain the basis for your projections.

² The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

³ Reconciliation of data--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

☐ Yes ☐ No--Please explain: _____

⁴ Please estimate the percentage of total production of EMD in China accounted for by your firm's production in 2007.
_____ Percent

⁵ Please estimate the percentage of total exports to the United States of EMD from China accounted for by your firm's exports in 2007.
_____ Percent

⁶ Identify principal other export markets. _____

Answer questions in Part III only if your firm produces EMD in Australia and/or exports EMD from Australia

PART III.—MARKET FACTORS (AUSTRALIA)--Continued

- III-2. a) Were there any factors that would have inhibited or prevented your firm's ability during January 2005-March 2008 to shift its Australian-produced EMD between third-country markets and the U.S. market within a 12-month period? Such factors may have included physical specifications or characteristics of the products affecting the usability/acceptability in the U.S. and/or third-country markets, supply contracts with customers in the various markets, or other factors.

☐ No ☐ Yes

If yes—

Please identify and discuss such limiting factors and then report how such factors affected shifting of EMD produced for U.S. and third country markets; to the extent possible, identify specific third-country markets and specific EMD products.

Limiting factors: _____

Affects on shifting among markets: _____

- b) Please estimate the percentage share of the total quantity of your firm's 2007 exports to non-U.S. export markets of its Australian-produced EMD that your firm could have shifted to the U.S. market in a 12-month period in response to an increase in U.S. EMD demand. Report for all non-U.S. export markets as a group or identify specific non-U.S. export markets, where possible, that would involve such shifts.

- c) Are there factors that would change this percentage in the future?

☐ No ☐ Yes

If yes—

Please explain below, noting the future time period, the expected changed share, and the reason(s) for the change. Report for all non-U.S. export markets as a group or identify specific non-U.S. export markets, where possible, that would involve such changes.

PART III.—MARKET FACTORS (AUSTRALIA)--Continued

- III-3. a) Please explain to what extent, if any, your firm's Australian-produced EMD held in inventory in Australia during January 2005-June 2008 was not useable/acceptable in the U.S. market, was committed to customers by supply agreements, or other reasons that would have prevented or inhibited your firm from increasing shipment quantities from these inventories to the U.S. market within a 12-month period.

- b) Estimate the share of the total quantity of your firm's 2007 end-of-period inventories in Australia of its Australian-produced EMD that your firm could have used to increase shipments to the U.S. market in a 12-month period in response to an increase in U.S. demand for EMD.

- c) Is this share expected to change in the future?

☐ No ☐ Yes

If yes—

Please explain below, noting the future time period, the expected changed share, and the reason(s) for the change.

- III-4 a) Since January 1, 2005, have there been differences in the product range, product mix, or marketing (including sales over the internet) of your firm's Australian-produced EMD for its third-country markets from the product range, product mix, or marketing (including sales over the internet) of the EMD exported by your firm to the U.S. market?

☐ No ☐ Yes

If yes—

Please describe and quantity (if possible), and identify the specific third-country markets for which your firm is responding

PART III.—MARKET FACTORS (AUSTRALIA)--Continued

- III-4. b) Do you anticipate any future changes in the product range, product mix, or marketing of your firm's Australian-produced EMD for export to its third-country markets versus that exported to the United States in the future?

☐ No ☐ Yes

If yes—

Please describe and quantity (if possible) any future changes; identify the time period(s) of such changes; and identify the specific third-country markets for which your firm is responding

- III-5. a) To what extent have changes in the prices of raw material(s) and/or energy affected your firm's selling prices and quantities of its Australian-produced EMD shipped to customers in the U.S. market and third-country markets during January 2005-March 2008 (discuss the impact on EMD selling prices and quantities for each specific market)? Identify the raw material(s) and/or type of energy and discuss any anticipated changes in these input costs in the future, identifying the time period(s) involved and the factor(s) that would be responsible for such changes.

Specific cost changes: _____

Impact on exports to the U.S. market: _____

Impact on exports to third-country markets: _____

PART III.—MARKET FACTORS (AUSTRALIA)--Continued

- III-5. b) To what extent have changes in inland-Australian and in ocean shipping costs/logistics affected your firm's selling prices and quantities of its Australian-produced EMD shipped to customers in the U.S. market and third-country markets during January 2005-March 2008 (discuss the impact on EMD selling prices and quantities for each specific market)? Identify the specific changes and discuss any anticipated changes in these transportation costs in the future, identifying the time period(s) involved and the factor(s) that would be responsible for such changes.

Specific transportation-cost changes: _____

Impact on exports to the U.S. market: _____

Impact on exports to third-country markets: _____

- c) To what extent have changes in the Australian-dollar exchange rate affected your firm's selling prices and quantities of its Australian-produced EMD shipped to customers in the U.S. market and third-country markets during January 2005-March 2008 (discuss the impact on EMD selling prices and quantities for each specific market)? Identify the specific changes and discuss any anticipated changes in exchange rates in the future, identifying the time period(s) involved and the factor(s) that would be responsible for such changes.

Specific exchange-rate changes: _____

Impact on exports to the U.S. market: _____

Impact on exports to third-country markets: _____

PART III.—MARKET FACTORS (AUSTRALIA)--Continued

- III-6. What impact, if any, has the reported abolishment of the Chinese 13 percent commodity export rebate, effective on July 1, 2007, had on your firm's competitiveness, particularly its export quantities and prices of its Australian-produced EMD to the United States and third-country markets since July 2007 (discuss the impact on EMD selling prices and quantities for the U.S. market and each specific third-country market, if possible)? Identify the specific changes and discuss any anticipated changes in the quantities and prices in the future, identifying the time period(s) involved.

Impact on competitiveness: _____

Impact on exports to the U.S. market: _____

Impact on exports to third-country markets: _____

- III-7. How has the demand for EMD in the United States and outside the United States, if known, changed since January 2005? What principal factors affected any changes in demand?

United States:

☐ Increased ☐ No change ☐ Decreased

☐ Other (describe) _____

PART III.—MARKET FACTORS (AUSTRALIA)--Continued

III-7. *Continued*

China:

☐ Increased ☐ No change ☐ Decreased

☐ Other (describe)_____

Third-country markets (specify countries)_____

☐ Increased ☐ No change ☐ Decreased

☐ Other (describe)_____

III-8. Please compare market prices of EMD in the United States and specific third-country markets, if known, during January 2005-March 2008. Provide the bases for any price comparisons, and note the specific information as to price levels, products, time periods, and countries/regions for any price comparisons.

III-9. Please provide as separate attachment(s) to this request any studies, surveys, etc., that you are aware of that quantify and/or otherwise discuss EMD demand and supply in the (1) United States, (2) each of the subject countries, Australia and China, and major nonsubject countries, and (3) the world as a whole. Of particular interest is such data on an annual basis from January 2005 to the present and forecasts for the future.

PART IV.—MARKET FACTORS (CHINA)--Continued

- IV-2. a) Were there any factors that would have inhibited or prevented your firm’s ability during January 2005-March 2008 to shift its Chinese-produced EMD among its home market use, its exports to third-country markets, and its exports to the U.S. market within a 12-month period? Such factors may have included physical specifications or characteristics of the products affecting the usability/acceptability in one or more of the home, U.S., and/or third-country markets, supply contracts with customers in the various markets, or other factors.

☐ No ☐ Yes

If yes—

Please identify and discuss such limiting factors and then report how such factors affected shifting of EMD produced for home, U.S., and third country markets; to the extent possible, identify specific third-country markets and specific EMD products.

Limiting factors: _____

Affects on shifting among markets: _____

- b) Please estimate the percentage share of the total quantity of your firm’s 2007 home-market shipments and of its 2007 exports to third-country markets of its Chinese-produced EMD that your firm could have shifted to the U.S. market in a 12-month period in response to an increase in U.S. EMD demand. Respond for all third-country markets as a group or, if possible, respond for specific third-country markets.

Based on home-market shipments: _____

Based on exports to third-country markets: _____

PART IV.—MARKET FACTORS (CHINA)

IV-2. c) Are there factors that would change these percentages in the future?

Based on home-market shipments:

☐ No ☐ Yes

If yes—

Please explain below, noting the future time period, the expected changed share, and reason(s) for the change.

Based on exports to third-country makets:

☐ No ☐ Yes

If yes—

Please explain below, noting the future time period, the expected changed share, and reason(s) for the change. Respond for all third-country markets as a group or, if possible, respond for specific third-country markets.

IV-3. a) Please explain to what extent, if any, your firm’s Chinese-produced EMD held in inventory in China during January 2005-March 2008 was not useable/acceptable in the U.S. market, was committed to customers by supply agreements, or other reasons that would have prevented or inhibited your firm from increasing shipment quantities from these inventories to the U.S. market within a 12-month period.

b) Estimate the share of the total quantity of your firm’s 2007 end-of-period inventories in China of its Chinese-produced EMD that your firm could have used to increase shipments to the U.S. market in a 12-month period in response to an increase in U.S. demand for EMD.

PART IV.—MARKET FACTORS (CHINA)

IV-3. c) Is this share expected to change in the future?

☐ No ☐ Yes

If yes—

Please explain below, noting the future time period, the expected changed share, and the reason(s) for the change.

IV-4. a) Since January 1, 2005, have there been differences in the product range, product mix, or marketing (including sales over the internet) of your firm’s Chinese-produced EMD in its home market from the product range, product mix, or marketing (including sales over the internet) of the EMD exported by your firm to the U.S. market or third-country markets?

Check as applicable:

☐ No—*Exported to United States* ☐ No—*Exported to third-countries*
☐ Yes

If yes--

Please describe and quantity (if possible); respond for all third-country markets as a group or, if possible, respond for specific third-country markets.

Compared to exports to the United States: _____

Compared to exports to third-country markets: _____

PART IV.—MARKET FACTORS (CHINA)

- IV-4. b) Do you anticipate any future changes in the product range, product mix, or marketing of your firm's Chinese-produced EMD in its home market versus that exported to the United States and to third-country market(s) in the future?

Check as applicable:

☐ No—*Exported to United States* ☐ No—*Exported to third-countries*

☐ Yes

If yes--

Please describe and quantity (if possible) such changes; identify the time period for such changes; and respond for all third-country markets as a group or, if possible, respond for specific third-country markets..

Compared to exports to the United States:_____

Compared to exports to third-country markets:_____

- IV-5. a) To what extent have changes in the prices of raw material(s) and/or energy affected your firm's selling prices and quantities of its Chinese-produced EMD shipped to customers in its home market, the U.S. market, and third-country markets during January 2005-March 2008 (discuss the impact on EMD selling prices and quantities for each specific market)? Identify the raw material(s) and/or type of energy and discuss any anticipated changes in these input costs in the future, identifying the time period(s) involved and the factor(s) that would be responsible for such changes. Respond for all third-country markets as a group or, if possible, respond for specific third-country markets.

Specific cost changes:_____

Impact on shipments to the home market:_____

PART IV.—MARKET FACTORS (CHINA)

IV-5. a) *Continued*

Impact on exports to the U.S. market: _____

Impact on exports to third-country markets: _____

IV-5. b) To what extent have changes in inland-Chinese and ocean shipping costs/logistics affected your firm's selling prices and quantities of its Chinese-produced EMD shipped to customers in the U.S. market and third-country markets during January 2005-March 2008 (discuss the impact on EMD selling prices and quantities for each specific market)? Identify the specific changes and discuss any anticipated changes in these transportation costs in the future, identifying the time period(s) involved and the factor(s) that would be responsible for such changes. Respond for all third-country markets as a group or, if possible, respond for specific third-country markets.

Specific transportation cost changes: _____

Impact on exports to the U.S. market: _____

Impact on exports to third-country markets: _____

PART IV.—MARKET FACTORS (CHINA)

- IV-5. c) To what extent have changes in the yuan exchange rate affected your firm's selling prices and quantities of its Chinese-produced EMD shipped to customers in the U.S. market and third-country markets during January 2005-March 2008 (discuss the impact on EMD selling prices and quantities for each specific market)? Identify the specific changes and discuss any anticipated changes in exchange rates in the future, identifying the time period(s) involved and the factor(s) that would be responsible for such changes. Respond for all third-country markets as a group or, if possible, respond for specific third-country markets.

Specific exchange-rate changes: _____

Impact on exports to the U.S. market: _____

Impact on exports to third-country markets: _____

- IV-6. What impact, if any, has the reported abolishment of the Chinese 13 percent commodity export rebate, effective on July 1, 2007, had on your firm's competitiveness, particularly its export quantities and prices of its Chinese-produced EMD to the United States and third-country markets since July 2007 (discuss the impact on EMD selling prices and quantities for the U.S. market and each specific third-country market, if possible)? Identify the specific changes and discuss any anticipated changes in the quantities and prices in the future, identifying the time period(s) involved.

Impact on competitiveness: _____

Impact on exports to the U.S. market: _____

Impact on exports to third-country markets: _____

PART IV.—MARKET FACTORS (CHINA)

IV-7. How has the demand for EMD in your home market, in the United States and outside the United States, if known, changed since January 2005? What principal factors affected any changes in demand?

China:

☐ Increased ☐ No change ☐ Decreased

☐ Other (describe)_____

United States:

☐ Increased ☐ No change ☐ Decreased

☐ Other (describe)_____

Third-country markets (specify countries)_____

☐ Increased ☐ No change ☐ Decreased

☐ Other (describe)_____

PART IV.—MARKET FACTORS (CHINA)

- IV-8. Please compare market prices of EMD in the United States and specific third-country markets, if known, during January 2005-March 2008. Provide the bases for any price comparisons, and note the specific information as to price levels, products, time periods, and countries/regions for any price comparisons.

- IV-9. Has your firm faced competition from imports of EMD in its home market since January 2005?

☐ No ☐ Yes

If yes—

Please identify the country sources of any imports of EMD into your firm's home market.

- IV-10. Please provide as separate attachment(s) to this request any studies, surveys, etc., that you are aware of that quantify and/or otherwise discuss EMD demand and supply in the (1) United States, (2) each of the subject countries, Australia and China, and major nonsubject countries, and (3) the world as a whole. Of particular interest is such data on an annual basis from January 2005 to the present and forecasts for the future.