



**GENERAL INFORMATION, INSTRUCTIONS, AND  
DEFINITIONS FOR COMMISSION FOREIGN  
PRODUCER/EXPORTER QUESTIONNAIRES**

**SODIUM HEXAMETAPHOSPHATE (SHMP) FROM CHINA  
Investigation No. 731-TA-1110 (Preliminary)**

***Further information.--If you have any questions concerning the enclosed questionnaire(s) or other matters related to this investigation, you may contact the following member of the Commission's staff (Fax 202-205-3205):***

***Debra Baker, investigator (202-205-3180; E-mail [Debra.Baker@USITC.GOV](mailto:Debra.Baker@USITC.GOV))***

## GENERAL INFORMATION, INSTRUCTIONS, AND DEFINITIONS

### GENERAL INFORMATION

***Background.***--This investigation was instituted in response to a petition filed on February 8, 2007 by ICL Performance Products, LP (St. Louis, MO) and Innophos, Inc. (Cranbury, NJ). Antidumping duties may be assessed on the subject imports as a result of this investigation if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of dumping.

Additional questionnaires will be supplied promptly upon request, or photocopies of the enclosed questionnaire(s) may be used. Address all correspondence to the United States International Trade Commission, Washington, DC 20436. Hearing-impaired individuals can obtain information regarding this investigation via the Commission's TDD terminal (202-205-1810).

***Due date of questionnaire(s).***--Return the completed questionnaire to the United States International Trade Commission by no later than **February 22, 2007**. It should be sent to the attention of Debra Baker at the address shown under the header on the first page of the questionnaire. In order to ensure that the completed questionnaire actually reaches the Commission by **February 22, 2007**, it is recommended that your firm use an overnight mail service. Alternatively, you may FAX completed questionnaires to 202-205-3205. **Return only one copy of the completed questionnaire(s), but please keep a copy for your records so that you can refer to it if the Commission staff contacts you with any questions during the course of the investigation.**

***Service of questionnaire response(s).***--In the event that your firm is a party to this investigation, you are required to serve a copy of the questionnaire(s), once completed, on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties is maintained by the Commission's Secretary and may be obtained by calling 202-205-1803. A certificate of service must accompany the copy of the completed questionnaire(s) you submit (see 19 CFR § 207.7).

***Confidentiality.***--The commercial and financial data furnished in response to the enclosed questionnaire(s) that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, nonnumerical characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

## GENERAL INFORMATION, INSTRUCTIONS, AND DEFINITIONS--Continued

### GENERAL INFORMATION--Continued

**Verification.**--The information submitted in the enclosed questionnaire(s) is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all your workpapers and supporting documents used in the preparation of the questionnaire response(s).

**Release of information.**--The information provided by your firm in response to the questionnaire(s), as well as any other business proprietary information submitted by your firm to the Commission in connection with the investigation, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this investigation or other import-injury investigations conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

### INSTRUCTIONS

**Answer all questions.**--Do not leave any question or section blank unless a questionnaire expressly directs you to skip over certain questions or sections. If the answer to any question is "none," write "none." **If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates--designated as such by the letter "E"--and explain the basis of your estimates.** Answers to questions and any necessary comments or explanations should be supplied in the space provided or on separate sheets attached to the appropriate page of the questionnaire(s). If your firm is completing more than one questionnaire in connection with this investigation (i.e., a producer, importer, purchaser, and/or foreign producer questionnaire), you need not respond to duplicated questions in the questionnaires.

**Consolidate all establishments in China.**--Report the requested data for your establishment(s) located in **China**. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

## GENERAL INFORMATION, INSTRUCTIONS, AND DEFINITIONS--Continued

### DEFINITIONS

***Sodium hexametaphosphate (“SHMP”) or “subject merchandise.”***—SHMP is a water-soluble polyphosphate glass that consists of a distribution of polyphosphate chain lengths. It is a collection of sodium polyphosphate polymers built on repeating  $\text{NaPO}_3$  units. SHMP has a  $\text{P}_2\text{O}_5$  content from 60 to 71 percent. Alternate names for SHMP include Calgon, Calgon S, Glassy Sodium Phosphate, Sodium Polyphosphate, Glassy Metaphosphoric Acid, Sodium Acid Metaphosphate, Sodium Salt, Graham's Salt, Sodium Hex, and Polyphosphoric Acid, Sodium Salt. SHMP is typically sold as a white powder or granule (crushed) and may also be sold in the form of sheets (glass) or as a liquid solution. SHMP is covered by this investigation without regard to the physical form, whether glass, sheet, crushed, granule, powder, fines or other form. The subject merchandise also includes SHMP in all grades, whether food grade or technical grade. Finally, the subject merchandise is defined to include SHMP without regard to the chain length, i.e., whether regular or long chain.

The American Chemical Society, Chemical Abstract Service (“CAS”) has assigned the name “Polyphosphoric Acid, Sodium Salt” to SHMP. The CAS registry number is 68915-31-1. However, SHMP is also commonly identified by CAS No. 10124-56-8 in the market. Imports of the subject merchandise are provided for under subheading 2835.39.50 of the Harmonized Tariff Schedule of the United States (“HTS”). While the CAS registry number and name and the HTS subheading are provided for convenience and clarity, the written description of the scope of this investigation is dispositive.

***Firm.***--An individual proprietorship, partnership, joint venture, association, corporation (including any subsidiary corporation), business trust, cooperative, trustee in bankruptcy, or receiver under decree of any court.

***Related firm.***--A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

***Establishment.***--Each facility of a firm in **China** involved in the production of **SHMP** (as defined above), including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

***United States.***--For purposes of this investigation, the 50 States, Puerto Rico, the U.S. Virgin Islands, and the District of Columbia.

## **GENERAL INFORMATION, INSTRUCTIONS, AND DEFINITIONS--Continued**

### **DEFINITIONS--Continued**

***Importer.***--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing **SHMP** (as defined above) into the United States from a foreign manufacturer or through its selling agent.

***Average production capacity.***--The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

***Production.***--All production in your establishment(s) in **China**, including production consumed internally within your firm.

***Shipments.***--Shipments of products produced in your establishment(s) in **China**. Quantities reported should be net of returns.

***Home market commercial shipments.***--Shipments, other than internal consumption and transfers to related firms, within **China**.

***Home market internal consumption/transfers to related firms.***--Shipments made to related firms in **China**, including product consumed internally by your firm.

***Export shipments.***--Shipments to destinations outside **China**, including shipments to related firms.

***Inventories.***--Finished goods inventory, not raw materials or work-in-progress.