

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE
SODIUM HEXAMETAPHOSPHATE (SHMP) FROM CHINA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than February 22, 2007

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning sodium hexametaphosphate (SHMP) from China (inv. No. 731-TA-1110 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm _____

Address _____

World Wide Web address _____

Has your firm produced or exported sodium hexametaphosphate (SHMP) (as defined in the instruction booklet) at any time since January 1, 2004?

NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

E-mail address

Note that there is an instruction booklet with definitions that accompanied this questionnaire. Please contact Debra Baker (Debra.Baker@USITC.GOV) if the booklet became separated from the questionnaire and you do not have it available.

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form. _____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Please indicate the nature of your firm's operations on SHMP. More than one answer may be applicable.

Manufacturer

Agent/Exporter—Please provide below the names, street addresses, contacts, and e-mail addresses of the manufacturers of the SHMP that your firm exports.

PART I.--GENERAL QUESTIONS--Continued

I-4. Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm's **SHMP** in 2006.

I-5. Does your firm or any related firm produce, have the capability to produce, or have any plans to produce **SHMP** in the United States or other countries?

No Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact **Debra Baker** for copies of that questionnaire).

I-6. Does your firm or any related firm import or have any plans to import **SHMP** into the United States?

No Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact **Debra Baker** for copies of that questionnaire).

I-7. Please discuss the production method used by your firm to manufacture **SHMP**. If your firm uses more than one method, please also identify the share (in percent) of your production accounted for by each method. In answering, please specify whether or not your firm's production operations are fully (or partially) integrated or whether you start the production process with phosphoric acid.

I-8. Please discuss the differences, if any, in the manufacturing processes for producing differing chain lengths (i.e., regular compared to long chain) of **SHMP**. Please also provide a discussion on the time and cost involved in switching your firm's production from regular to long chain.

PART II.--TRADE AND RELATED INFORMATION

II-1. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of **SHMP** in **China**?

No Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed.

II-2. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of **SHMP**? _____ (percent)

II-3. Does your firm produce products other than **SHMP** on the same equipment and machinery used in the production of **SHMP**?

No Yes--List the following information.

Basis for allocation of capacity data (e.g., sales): _____

Products produced on same equipment and share of total production in 2006 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
SHMP	_____	_____	_____
_____	_____	_____	_____

II-4. List below the share of your firm's production and exports to the United States of percentDoes your firm produce products other than **SHMP** on the same equipment and machinery used in the production of **SHMP**?

II-5. Has your firm maintained any inventories of **SHMP** in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5 above¹) since 2004?

No Yes--Report the quantity (in metric tons) of such **end-of-period** inventories below.

<u>2004</u>	<u>2005</u>	<u>2006</u>
_____	_____	_____

¹ Such firms will report inventories in the Commission's importer or producer questionnaire.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6. Does your firm sell **SHMP** over the internet?

No Yes--Please describe, noting the estimated percentage of your firm's total sales of **SHMP** in 2006 accounted for by internet sales.

II-7. Is the **SHMP** exported by your firm subject to antidumping findings or remedies in any WTO-member countries?

No Yes--List the products(s), countries affected, and the date of such findings/remedies.

<i>Product</i>	<i>Country</i>	<i>Date</i>
<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>

II-8. a) Do your firm's U.S. customers require that the SHMP that you sell to them be certified or pre-qualified with respect to the quality, chemistry, or other performance characteristics?

No Yes-- ____ percent of sales in 2006 Yes--all sales

b) Please provide a general description of the certification or qualification process; include in your response the grade(s) of SHMP that must be certified or qualified.

c) How long does certification or qualification take? _____

II-9. Please explain the basis for your projections in question II-10

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. Please report production capacity, production, shipments, and inventories of **SHMP** produced by your firm in China during the specified periods.

<i>(Quantity in metric tons)</i>					
Item	Actual experience			Projections	
	2004	2005	2006	2007	2008
AVERAGE PRODUCTION CAPACITY¹					
BEGINNING-OF-PERIOD INVENTORIES²					
PRODUCTION³					
SHIPMENTS:					
Internal consumption/transfers					
Home market sales					
Exports to--					
United States⁴					
All other export markets⁵					
Total exports					
Total shipments					
END-OF-PERIOD INVENTORIES					
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating ____ hours per week, ____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).</p>					
<p>² <u>Reconciliation of data.</u>--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>					
<p>³ Please estimate the percentage of total production of SHMP in China accounted for by your firm's production in 2006.</p> <p align="right">_____ Percent</p>					
<p>⁴ Please estimate the percentage of total exports to the United States of SHMP from China accounted for by your firm's exports in 2006.</p> <p align="right">_____ Percent</p>					
<p>⁵ Identify principal <i>other</i> export markets. _____</p>					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. Report your firm's production and exports to the United States of **SHMP** produced by your firm in China during the specified periods, by type of product. Note that food grade SHMP is defined as that meeting *Food Chemical Codex* specifications. (See definitions in the instruction booklet.) **It is acceptable for your firm to calculate the below data based upon your estimates of the relative percentages that fall within each category.**

Quantity (<i>metric tons</i>)			
Item	Calendar years		
	2004	2005	2006
PRODUCTION:			
Food grade, regular chain (for the reported products, list the P ₂ O ₅ range: ____ % to ____ % and the chain range ____ to ____)			
Quantity			
Food grade, long chain (for the reported products, list the P ₂ O ₅ range: ____ % to ____ % and the chain range ____ to ____)			
Quantity			
Technical grade, regular chain (for the reported products, list the P ₂ O ₅ range) ____ % to ____ % and the chain range ____ to ____)			
Quantity			
Technical grade, long chain (for the reported products, list the P ₂ O ₅ range: ____ % to ____ % and the chain range ____ to ____)			
Quantity			
All other grades:¹			
Quantity			
TOTAL of above:²			
Quantity			
SHIPMENTS to the United States:			
Food grade, regular chain (for the reported products, list the P ₂ O ₅ range: ____ % to ____ % and the chain range ____ to ____)			
Quantity			
Food grade, long chain (for the reported products, list the P ₂ O ₅ range: ____ % to ____ % and the chain range ____ to ____)			
Quantity			
Technical grade, regular chain (for the reported products, list the P ₂ O ₅ range) ____ % to ____ % and the chain range ____ to ____)			
Quantity			
Technical grade, long chain (for the reported products, list the P ₂ O ₅ range: ____ % to ____ % and the chain range ____ to ____)			
Quantity			
All other grades:¹			
Quantity			
TOTAL of above:²			
Quantity			
¹ Please identify the grade and/or end-use: _____			
² <u>Reconciliation of data.</u> --Please note that both the totaled production figures and exports to the United States should equal production and exports to the United States reported on the previous page in question II-11. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			