

**IMPORTERS' QUESTIONNAIRE**

**POLYETHYLENE TEREPHTHALATE FILM, SHEET, AND STRIP  
FROM BRAZIL, CHINA, THAILAND, AND THE UNITED ARAB EMIRATES**

*Return completed questionnaire to:*  
**UNITED STATES INTERNATIONAL TRADE COMMISSION**

**ATTN: Jim McClure**  
Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than OCTOBER 12, 2007**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning polyethylene terephthalate film, sheet and strip (PET film) from Brazil, China, Thailand, and the United Arab Emirates (UAE) (Inv. Nos. 731-TA-1131-1134 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

**Name of firm** \_\_\_\_\_  
**Address** \_\_\_\_\_  
**City** \_\_\_\_\_ **State** \_\_\_\_\_ **Zip code** \_\_\_\_\_  
**World Wide Web address** \_\_\_\_\_

Has your firm imported PET film (as defined in the instruction booklet) from any country at any time since January 1, 2004?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
- YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

**CERTIFICATION**

*The undersigned certifies that the information herein supplied in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission.*

*Your signature on the certification below will also serve as consent for the Commission, and its employees and contract personnel, to use the information you provide in this questionnaire and throughout these investigations in any other investigations of the same or comparable products which are conducted by the Commission under title VII of the Tariff Act of 1930. If you do not consent to such use, please note the certification accordingly.*

*The undersigned acknowledges that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name and Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Authorized Official*

( ) \_\_\_\_\_  
*Phone*

( ) \_\_\_\_\_  
*Fax*

**PART I.--GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours                      \_\_\_\_\_ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

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I-3. Is your firm owned, in whole or in part, by any other firm?

No                       Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing PET film from Brazil, China, Thailand and/or the UAE into the United States or which are engaged in exporting PET film from Brazil, China, Thailand and/or the UAE to the United States?

No                       Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

**PART I.--GENERAL QUESTIONS--Continued**

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of PET film ?

No       Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Please indicate the nature of your firm's importing operations on PET film. More than one answer may be applicable.

Importer of record       Takes title to the imported product(s)  
 Consignee of the imported product(s)       Customs broker or freight forwarder

I-7. If your firm is an importer of record of PET film but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

\_\_\_\_\_

\_\_\_\_\_

I-8. Please indicate whether your firm enters PET film into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones       No       Yes  
Bonded warehouses       No       Yes

I-9. Please indicate whether your firm imports PET film under the TIB (temporary importation under bond) program.

No       Yes

I-10. To your knowledge, has the PET film subject to these investigations been the subject of any other import relief investigations in the United States or in any other countries?

No       Yes--Please specify. \_\_\_\_\_

\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Jim McClure (202-205-3191 or james.mcclure@usitc.gov)**. **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: \_\_\_\_\_  
Name and title Phone No.

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of PET film since January 1, 2004?

No  Yes--Supply details as to the time, nature, and significance of such changes.

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II-3. Has your firm imported or arranged for the importation of PET film from Brazil, China, Thailand and/or the UAE for delivery after June 30, 2007?

No  Yes--Indicate when such orders are to be delivered and the quantities involved.

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II-4. If your firm also produces PET film in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5. **IMPORTS OF PET FILM BY SOURCE**--Report your firm's imports and your firm's shipments and inventories of PET film imported by your firm during the specified calendar years. (See definitions in the instruction booklet.) **Report separately for each specified source. Photocopy as many pages as you need and identify the source for which you are reporting in the space provided.**

BRAZIL    CHINA    THAILAND    UAE    All other sources combined<sup>1</sup>

(Quantity in 1,000 pounds, value in \$1,000)					
Item	Calendar years			January-June	
	2004	2005	2006	2006	2007
<b>BEGINNING-OF-PERIOD INVENTORIES</b> ( <i>quantity</i> )					
<b>IMPORTS:<sup>2</sup></b>					
Quantity of imports					
Value of imports					
<b>U.S. SHIPMENTS:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>3</sup> of internal consumption/transfers					
<b>EXPORT SHIPMENTS:<sup>4</sup></b>					
Quantity of export shipments					
Value of export shipments					
<b>END-OF-PERIOD INVENTORIES<sup>5</sup></b> ( <i>quantity</i> )					
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> ( <i>quantity</i> )					
<b>U.S. SHIPMENTS TO END USERS</b> ( <i>quantity</i> )					
<sup>1</sup> Please identify these sources: _____ <sup>2</sup> Identify the foreign producers, if known: _____ <sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2004, 2005, and 2006 below: _____ <sup>4</sup> Identify your principal export markets: _____ <sup>5</sup> <b>Reconciliation of data.</b> --Note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

**PART II.--TRADE AND RELATED INFORMATION--Continued**

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-6. **COMPARABILITY OF PET FILM AND EQUIVALENT PET FILM.**—Please describe the differences and similarities between **PET film** and **equivalent PET film** with respect to the following factors: (a) **characteristics and uses**--describe the differences and similarities in the physical characteristics and end uses; (b) **interchangeability**--discuss the interchangeability in end use of the two products; (c) **manufacturing processes**--describe the two processes and include a discussion of the interchangeability of production inputs, machinery and equipment, and skilled labor; (d) **channels of distribution**--describe the specific end use/customer requirements and channels of distribution/market situation in which the products are sold; (e) **customer and producer perceptions**--describe any perceived differences in the two products (e.g., sales/marketing practices); and (f) **price**--provide a discussion and specific examples of prices for the two products. Use additional pages as necessary.

**(a) Characteristics and uses:**

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**(b) Interchangeability:**

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**(c) Manufacturing processes:**

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**(d) Channels of distribution:**

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**(e) Customer and producer perceptions:**

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**(f) Price:**

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**PART III.--PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Bill Greene (202-205-3405).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_                      \_\_\_\_\_  
Phone No.                      E-mail address

**Section III-A.--PRICE DATA**

This section requests quarterly price and quantity data concerning your firm's **U.S. commercial shipments to unrelated U.S. customers** of the following products during January 2004-June 2007:

**Product 1.**—48 gauge Plain film (for packaging/industrial markets).

**Product 2.**—48 gauge Corona-treated film (for packaging/industrial markets).

**Product 3.**—48 gauge Chemically-treated film (for packaging/industrial markets).

**Product 4.**—43 gauge Balance Shrink film (for thermal lamination).

**Product 5.**—45-92 gauge Shrink Stable film (for hot-stamping applications).

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**Section III-A.--PRICE DATA.--Continued**

**COPY THIS PAGE AS NECESSARY.** Complete a separate page for each product imported and sold by your firm. Please provide *delivered* values.

**Country:**

BRAZIL    CHINA    THAILAND    UAE    Other country \_\_\_\_\_

**Product:<sup>1</sup>**

Product 1    Product 2    Product 3    Product 4    Product 5

(Quantity in pounds, value in dollars)		
Period of shipment	Quantity	Value
<b>2004:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2005</b>		
January-March		
April-June		
July-September		
October-December		
<b>2006</b>		
January-March		
April-June		
July-September		
October-December		
<b>2007</b>		
January-March		
April-June		
<sup>1</sup> If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product, including gauge, end use market, and treatment (if any): <hr/> <hr/>		



**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS**

III-B-1. Please describe how your firm determines the prices that it charges for sales of PET film (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

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III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

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III-B-3. What are your firm's typical sales terms for PET film imported from Brazil, China, Thailand and the UAE (e.g., 2/10 net 30 days)? \_\_\_\_\_ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? \_\_\_\_\_

III-B-4. Approximately what percentage of your firm's sales of PET film imported from Brazil, China, Thailand and the UAE are on a contract (\_\_\_ percent) vs. spot sales (\_\_\_ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) How frequently are contracts renegotiated? \_\_\_\_\_

(c) Does the contract fix quantity, price, or both? \_\_\_\_\_

(d) Does the contract have a meet or release provision? \_\_\_\_\_

(e) What are the standard quantity requirements, if any? \_\_\_\_\_

(f) What is the price premium for sub-minimum shipments? \_\_\_ percent

III-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of PET film? \_\_\_\_\_

III-B-6. What is the approximate percentage of the total delivered cost of PET film that is accounted for by transportation costs? \_\_\_ percent. Who generally arranges the transportation to your customers' locations? Your firm \_\_\_ or purchaser \_\_\_ (check one). What proportion of your sales occur within 100 miles of your storage facility or the port of entry? \_\_\_ percent. 101 to 1,000 miles? \_\_\_ percent. Over 1,000 miles? \_\_\_ percent.

**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-7. What is the geographic market area in the United States served by your firm's imports of PET film from Brazil, China, Thailand and the UAE?

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III-B-8. What other products may be substitutes for PET film?

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III-B-9. Describe the end uses of the PET film that you import from Brazil, China, Thailand and the UAE. For each end use product, what percentage of the total cost is accounted for by PET film?

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III-B-10. Is there any bright line distinguishing "thick" and "thin" films? If so, please specify where such line falls, and your reasons for distinguishing between the two.

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**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-11. How has the demand within the United States (and outside the United States if known) for PET film changed since January 1, 2004? What were the principal factors affecting changes in demand?

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III-B-12. Have there been any significant changes in the product range or marketing of PET film in the past five years?

No       Yes—Please describe.

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III-B-13. Does your firm purchase or sell PET film over the internet?

No       Yes—Please describe, noting the estimated percentage of your firm's total purchases/sales of PET film in 2006 accounted for by internet transactions.

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**PART III. PRICING AND RELATED INFORMATION**—Continued

**Section III-B. PRICE-RELATED QUESTIONS**—Continued

III-B-15. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between PET film produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	United States	Brazil	China	Thailand	The UAE	Other countries
United States						
Brazil						
China						
Thailand						
The UAE						

<sup>1</sup> For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of PET film identify the country-pair and report the advantages or disadvantages imparted by such factors:

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**PART III.—PRICING AND RELATED INFORMATION—Continued**

**Section III-C.—CUSTOMER IDENTIFICATION**

Please provide the names and addresses of your firm's 10 largest customers for PET film imported from Brazil, China, Thailand or the UAE during 2004-2006. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of PET film from Brazil, China, Thailand or the UAE that each of these customers accounted for in 2006.

<b>No.</b>	<b>Customer's name</b>	<b>Street address, state, and zip code</b>	<b>Contact person</b>	<b>Area code and telephone number</b>	<b>Share of 2006 sales (%)</b>
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					