

U.S. PRODUCERS' QUESTIONNAIRE
CERTAIN OFF-THE-ROAD TIRES FROM CHINA

This questionnaire must be received by the Commission by no later than May 1, 2008

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning certain off-the-road ("OTR") tires from China (Inv. Nos. 701-TA-448 and 731-TA-1117 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm produced certain OTR tires and/or mining and construction tires (as defined in the instruction booklet) at any time since January 1, 2005?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.--GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Do you support or oppose the petition?

Support Oppose Take no position

As indicated at the top of the page, your response to this question will be treated as business proprietary. However, if the Commission's final determination in the investigation is affirmative and an antidumping and/or countervailing duty order is issued, the Commission, pursuant to section 754 of the Tariff Act of 1930 (the Continued Dumping and Subsidy Offset Act of 2000, or "Byrd Amendment"), will provide a list of firms supporting the petition to the Bureau of Customs and Border Protection for possible distribution of any antidumping and/or countervailing duties that may be collected. If you wish to waive business proprietary treatment of your response to this question in order to make your position with respect to the petition public and allow inclusion of your firm on that list, indicate "yes" below.

Yes No--I do not wish my position on the petition to be made public. I acknowledge that a "No" answer may affect my ability to receive a distribution under this Act.

PART I.—GENERAL INFORMATION--Continued

I-4. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing certain OTR tires into the United States or which are engaged in exporting certain OTR tires to the United States?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of certain OTR tires?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Elizabeth Haines (202-205-3200, Elizabeth.Haines@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

II-2. Please indicate whether your firm has experienced any of the following changes in relation to the production of certain OTR tires since January 1, 2005.

<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/> plant openings	_____ _____
<input type="checkbox"/> plant closings.....	_____ _____
<input type="checkbox"/> relocations	_____ _____
<input type="checkbox"/> expansions	_____ _____
<input type="checkbox"/> acquisitions.....	_____ _____
<input type="checkbox"/> consolidations.....	_____ _____
<input type="checkbox"/> prolonged shutdowns or	_____
production curtailments	_____
<input type="checkbox"/> other.....	_____ _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Does your firm produce other products on the same equipment and machinery used in the production of certain OTR tires?

No Yes--List the following information.

Item	Calendar years			January-March	
	2005	2006	2007	2007	2008
Annual capacity for all product:¹					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Production of:					
Subject tires:					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Consumer tires:					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
OTR tires of greater than or equal to 39 inches in rim diameter²					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Other³					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
All tires					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					

¹ These include tires used on motor cars (including passenger cars, race cars, station wagons, and sport utility vehicles), motorcycles, aircraft, bicycles, light and medium trucks, and buses. Also included are tires used on all-terrain vehicles (ATVs), and vehicles for turf, lawn, and garden, golf and trailer applications. These may be included in HTS subheading 4011.99.

² These include tires used for mining and construction vehicles and equipment entered under HTS subheadings 4011.63.00.00, 4011.94.40.00, or 4011.94.80.00.

³ Please describe: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4. Please describe the constraint(s) that set the limit(s) on your production capacity and your ability to shift production capacity between products. In addition, please discuss the reasons for any increase or decrease in your firm's production of consumer tires, large diameter tires, and "other" reported in question II-3.

II-5. Does your firm produce other products using the same production and related workers employed to produce subject OTR tires?

No Yes--List the following information.

Basis for allocation of employment (*e.g.*, production volume): _____

Products produced using the same workers and share of total production in 2007 (in percent):

<u>Product</u>	<u>Percent</u>
<u>Certain OTR tires</u> _____	_____
_____	_____
_____	_____
_____	_____
<u>Total</u> _____	<u>100%</u> _____

II-6. Since January 1, 2005, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of OTR tires?

No Yes--Name firm(s): _____.

II-7. Does your firm produce OTR tires in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____.

II-8. Since January 1, 2005, has your firm imported subject OTR tires?

No Yes--**COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE**

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. **COMPARABILITY OF MINING AND CONSTRUCTION TIRES AND CERTAIN OTR TIRES.**—Since January 1, 2005, has your firm produced NONSUBJECT OTR tires used for mining and construction with a rim diameter equal to or greater than 39 inches?

- No Yes--Please describe the differences and similarities between nonsubject OTR tires used for mining and construction with a rim diameter equal to or greater than 39 inches and certain OTR tires with respect to the following factors: (a) characteristics and uses--describe the differences and similarities in the physical characteristics and end uses; (b) interchangeability--discuss the interchangeability in end use of the two products; (c) manufacturing processes--describe the two processes and include a discussion of the interchangeability of production inputs, machinery and equipment, and skilled labor; (d) channels of distribution--describe the specific end use/customer requirements and channels of distribution/market situation in which the products are sold; (e) customer and producer perceptions--describe any perceived differences in the two products (e.g., sales/marketing practices); and (f) price--provide a discussion and specific examples of prices for the two products. Use additional pages as necessary.

(a) Characteristics and uses:

(b) Interchangeability:

(c) Manufacturing processes:

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. **COMPARABILITY OF MINING AND CONSTRUCTION TIRES AND CERTAIN OTR TIRES**--Continued.

(d) Channels of distribution:

(e) Customer and producer perceptions:

(f) Price:

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of certain OTR tires in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

Item	Calendar years			January-March	
	2005	2006	2007	2007	2008
Average production capacity¹					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Beginning-of-period inventories					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Production					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
U.S. shipments:					
Commercial shipments:					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value of commercial shipments (\$1,000)					
Internal consumption:					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value ² of internal consumption (\$1,000)					
Transfers to related firms:					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value ² of transfers to related firms (\$1,000)					
Export shipments:³					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value ² of export shipments (\$1,000)					
End-of-period inventories⁴					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Channels of distribution:					
U.S. shipments to distributors (in 1,000 tires)					
U.S. shipments to distributors (in 1,000 pounds)					
U.S. shipments to OEMs (in 1,000 tires)					
U.S. shipments to OEMs (in 1,000 pounds)					
Employment data:					
Average number of PRWs (number)					
Hours worked by PRWs (1,000 hours)					
Wages paid to PRWs (\$1,000)					
¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate capacity, including any allocations, and explain any changes in reported capacity (use additional pages as necessary).					
² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, 2007, and interim 2007/08 below:					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of **NONSUBJECT OTR tires used for mining and construction with a rim diameter equal to or greater than 39 inches** in your U.S. establishment(s) during the specified periods.

Item	Calendar years			January-March	
	2005	2006	2007	2007	2008
Average production capacity¹					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Beginning-of-period inventories					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Production					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
U.S. shipments:					
Commercial shipments:					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value of commercial shipments (\$1,000)					
Internal consumption:					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value ² of internal consumption (\$1,000)					
Transfers to related firms:					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value ² of transfers to related firms (\$1,000)					
Export shipments:³					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value ² of export shipments (\$1,000)					
End-of-period inventories⁴					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Channels of distribution:					
U.S. shipments to distributors (in 1,000 tires)					
U.S. shipments to distributors (in 1,000 pounds)					
U.S. shipments to OEMs (in 1,000 tires)					
U.S. shipments to OEMs (in 1,000 pounds)					
Employment data:					
Average number of PRWs (number)					
Hours worked by PRWs (1,000 hours)					
Wages paid to PRWs (\$1,000)					
¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).					
² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, 2007, and interim 2007/08 below:					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12. Report your firm's **U.S. shipments** of certain OTR tires in your U.S. establishment(s) during the specified periods.

Item	Calendar years			January-March	
	2005	2006	2007	2007	2008
	<i>(Quantity in 1,000 tires and 1,000 pounds, Value in \$1,000)¹</i>				
Agricultural/forestry:					
Herringbone or similar tread >= 40.6 cm (16")					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i> (in \$1,000)					
Herringbone or similar tread < 40.6 cm (16")					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i> (in \$1,000)					
Not herringbone >= 40.6 cm (16")					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i> (in \$1,000)					
Not herringbone < 40.6 cm (16")					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i> (in \$1,000)					
Construction/Industrial:					
Herringbone < 61 cm (24")					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i> (in \$1,000)					
Herringbone >= 61 cm (24") < 99.06 cm (39")					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i> (in \$1,000)					
Radial less than 61 cm (24")					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i> (in \$1,000)					
Radial >= to 61 cm (24") < 99.06 cm (39")					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i> (in \$1,000)					
Other: < 61 cm (24") ²					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i> (in \$1,000)					
Other: >= 61 cm (24") < 99.06 cm (39") ²					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i> (in \$1,000)					

Table continued on next page.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12. Report your firm's **U.S. shipments** of certain OTR tires in your U.S. establishment(s) during the specified periods.--Continued.

Item	Calendar years			January-March	
	2005	2006	2007	2007	2008
	<i>(Quantity in 1,000 tires and 1,000 pounds, Value in \$1,000)¹</i>				
Off-the-highway:					
Radial >= 40.6 cm (16")					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value (in \$1,000)					
Radial < 40.6 cm (16")					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value (in \$1,000)					
Other: >= 40.6 cm (16") ²					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value (in \$1,000)					
Other: < 40.6 cm (16") ²					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value (in \$1,000)					
Other: ²					
Quantity (in 1,000 tires)					
Quantity (in 1,000 pounds)					
Value (in \$1,000)					
¹ Reconciliation of data.--Please note that the sum of the quantities and values reported above should equal quantities and value of U.S. commercial shipments plus U.S. internal consumption and transfers to related forms certain OTR tires from section II-10. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					
² Please describe. _____					

II-13. If you reported transfers to related firms in questions II-10 or II-11, please indicate the nature of the relationship between your firm and the related firms (*e.g.*, joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-14. Other than direct imports, has your firm otherwise purchased OTR tires since January 1, 2005?
(See definitions in the instruction booklet.)

No Yes--Report such purchases below for the specified periods.¹

Item	Calendar years			January-March	
	2005	2006	2007	2007	2008
PURCHASES FROM U.S. IMPORTERS² OF OTR TIRES FROM--					
China:					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i>					
All other countries:					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i>					
PURCHASES FROM DOMESTIC PRODUCERS:²					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i>					
PURCHASES FROM OTHER SOURCES:²					
<i>Quantity</i> (in 1,000 tires)					
<i>Quantity</i> (in 1,000 pounds)					
<i>Value</i>					
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/>					
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>					

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to David Boyland (202-708-4725, david.boyland@usitc.gov).

III-1. Who should be contacted regarding the requested financial information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

III-2. Briefly describe your financial accounting system.

A. When does your fiscal year end (month and day)? _____
If your fiscal year changed during the period examined, explain below:

B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include subject merchandise:

2. Does your firm prepare profit/loss statements for the subject merchandise:
 Yes No

3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.
 Audited, unaudited, annual reports, 10Ks, 10 Qs,
 Monthly, quarterly, semi-annually, annually

4. Accounting basis: GAAP, cash, tax, or other comprehensive (specify) _____

Note: The Commission may request that your company submit copies of its financial statements, including internal profit-and-loss statements for the division or product group that include certain OTR Tires, as well as those statements and worksheets used to compile data for your firm's questionnaire response.

III-3. Briefly describe your cost accounting system (e.g., standard cost, job order cost, etc.).

III-4. Briefly describe your allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.

PART III.--FINANCIAL INFORMATION--Continued

III-5. Other products.--Please list any other products you produced in the facilities in which you produced certain OTR tires, and provide the share of net sales accounted for by these other products in your most recent fiscal year:

<u>Products</u>	<u>Share of sales</u>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

III-6. Does your company receive inputs (raw materials, labor, energy, or any other services) used in the production of certain OTR tires and/or non-subject OTR mining and construction tires with a rim diameter equal to or greater than 39 inches from any related company?¹

Yes--Continue to question III-7 below. No--Continue to question III-10 below.

III-7. In the space provided below, identify the inputs related to the production of certain OTR tires and/or non-subject OTR mining and construction tires with a rim diameter equal to or greater than 39 inches that your firm receives from related parties whose financial statements are consolidated with the financial statements of your firm. (See footnote 1 below.)

<u>Input</u>	<u>Related party</u>
_____	_____
_____	_____
_____	_____

¹ As appropriate, please indicate the extent to which your response differs for the two categories identified (certain OTR Tires and non-subject OTR mining and construction tires with a rim diameter equal to or greater than 39 inches).

PART III.--FINANCIAL INFORMATION--Continued

III-8. With respect to the related parties identified in response to question III-7 above, are their financial statements consolidated with your firm's financial statements? (In other words, are profits or losses arising from intercompany transactions eliminated?)

Yes--Continue to question III-9 below. No--Continue to question III-10 below.

III-9. All intercompany profit on inputs purchased from related parties that is eliminated pursuant to formal financial statement consolidation should also be eliminated from the costs reported to the Commission in question III-11 (Operations on certain OTR tires) and question III-12 (Operations on certain OTR tires and non-subject OTR mining and construction tires with a rim diameter equal to or greater than 39 inches); i.e., to the extent that they reflect the inputs purchased from related parties, costs should only reflect the related party's cost and not include an associated profit component. Reasonable methods for determining and eliminating the associated profit on inputs purchased from related parties are acceptable.

Has your firm complied with the Commission's instructions regarding costs associated with inputs purchased from related parties?

Yes No--Please contact David Boyland at 202-708-4725.

III-10. Nonrecurring charges.--For each annual and interim period for which financial results are reported in question III-11 and III-12, please indicate in the schedule below the specific nonrecurring charges, the particular expense/cost line items from question III-11 and III-12 where the associated charges are included, a brief description of the charges, and the associated values (*in \$1,000*). Nonrecurring charges would include, but are not limited to, items such as asset write-offs and accelerated depreciation due to restructuring.

Item	Fiscal years ended--			January-March	
	_____	_____	_____	2007	2008
Non-recurring charges: (In this column please provide a brief description of each nonrecurring charge and indicate the particular expense/cost line items where the associated charges are included in question III-11 and question III-12.)					
1.					
2.					
3.					
4.					
5.					
6.					
7.					

PART III.--FINANCIAL INFORMATION--Continued

III-11. Operations on certain OTR tires.--Report the revenue and related cost information requested below on the above-referenced OTR tires operations of your U.S. establishment(s).¹ Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost.² Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact David Boyland at (202) 708-4725 before completing this section of the questionnaire.

(Quantity in 1,000 tires and 1,000 pounds and value in \$1,000)					
Item	Fiscal years ended--			January-March	
	_____	_____	_____	2007	2008
Net sales quantities: ³					
Quantity in 1,000 tires --					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales quantities					
Quantity in 1,000 pounds --					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales quantities					
Net sales values: ³					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values					
Cost of goods sold (COGS): ⁴					
Raw materials					
Direct labor					
Other factory costs					
Total COGS					
Gross profit or (loss)					
Selling, general, and administrative (SG&A) expenses:					
Selling expenses					
General and administrative expenses					
Total SG&A expenses					
Operating income (loss)					

Table continued on following page.

PART III.--FINANCIAL INFORMATION--Continued

III-11. Operations on certain OTR tires.--Continued

(Quantity in 1,000 tires and 1,000 pounds and value in \$1,000)					
Item	Fiscal years ended--			January-March	
	_____	_____	_____	2007	2008
Other income and expenses:					
Interest expense					
All other expense items					
All other income items					
All other income or expenses, net					
Net income or (loss) before income taxes					
Depreciation/amortization included above					
¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. ² Please list the expense categories and amounts of any profits on internal inputs or inputs from related firms that are reflected on your books but which are eliminated from the costs reported in this table. ³ Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. ⁴ COGS should include costs associated with internal consumption and transfers to related firms.					

PART III.--FINANCIAL INFORMATION--Continued

III-12. Operations on certain OTR tires and non-subject OTR mining and construction tires with a rim diameter equal to or greater than 39 inches.--Report the revenue and related cost information requested below on the above-referenced OTR tires operations of your U.S. establishment(s).¹ Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost.² Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact David Boyland at (202) 708-4725 before completing this section of the questionnaire.

(Quantity in 1,000 tires and 1,000 pounds and value in \$1,000)					
Item	Fiscal years ended--			January-March	
	_____	_____	_____	2007	2008
Net sales quantities: ³					
Quantity in 1,000 tires --					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales quantities					
Quantity in 1,000 pounds --					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales quantities					
Net sales values: ³					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values					
Cost of goods sold (COGS): ⁴					
Raw materials					
Direct labor					
Other factory costs					
Total COGS					
Gross profit or (loss)					
Selling, general, and administrative (SG&A) expenses:					
Selling expenses					
General and administrative expenses					
Total SG&A expenses					
Operating income (loss)					

Table continued on following page.

PART III.--FINANCIAL INFORMATION--Continued

III-12. Operations on certain OTR tires and non-subject OTR mining and construction tires with a rim diameter equal to or greater than 39 inches.--Continued

(Quantity in 1,000 tires and 1,000 pounds and value in \$1,000)					
Item	Fiscal years ended--			January-March	
	_____	_____	_____	2007	2008
Other income and expenses:					
Interest expense					
All other expense items					
All other income items					
All other income or expenses, net					
Net income or (loss) before income taxes					
Depreciation/amortization included above					
¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. ² Please list the expense categories and amounts of any profits on internal inputs or inputs from related firms that are reflected on your books but which are eliminated from the costs reported in this table. ³ Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. ⁴ COGS should include costs associated with internal consumption and transfers to related firms.					

PART III.--FINANCIAL INFORMATION--Continued

III-13. Value of assets related to certain OTR tires.--Report the total assets associated with the production, warehousing, and sale of the above-referenced OTR tires. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the previous question. Your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

Item	Value (in \$1,000)				
	Fiscal years ended--			January-March	
	_____	_____	_____	2007	2008
Assets associated with the production, warehousing, and sale of product:					
1. Current assets:					
A. Cash and equivalents					
B. Accounts receivable, net					
C. Inventories (finished goods)					
D. Inventories (raw materials and work in process)					
E. Other (describe: _____)					
F. Total current assets (lines 1.A. through 1.E.)					
2. Property, plant, and equipment					
A. Original cost of property, plant, and equipment					
B. Less: Accumulated depreciation					
C. Equals: Book value of property, plant, and equipment					
3. Other (describe: _____)					
4. Other (describe: _____)					
5. Total assets (lines 1.F., 2.C., 3 and 4)					

PART III.--FINANCIAL INFORMATION--Continued

III-14. Value of assets related to certain OTR tires and non-subject OTR mining and construction tires with a rim diameter equal to or greater than 39 inches.--Report the total assets associated with the production, warehousing, and sale of the above-referenced OTR tires. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the previous question. Provide data as of the end of your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

Item	Value (in \$1,000)				
	Fiscal years ended--			January-March	
	_____	_____	_____	2007	2008
Assets associated with the production, warehousing, and sale of product:					
1. Current assets:					
A. Cash and equivalents					
B. Accounts receivable, net					
C. Inventories (finished goods)					
D. Inventories (raw materials and work in process)					
E. Other (describe: _____)					
F. Total current assets (lines 1.A. through 1.E.)					
2. Property, plant, and equipment					
A. Original cost of property, plant, and equipment					
B. Less: Accumulated depreciation					
C. Equals: Book value of property, plant, and equipment					
3. Other (describe: _____)					
4. Other (describe: _____)					
5. Total assets (lines 1.F., 2.C., 3 and 4)					

PART III.--FINANCIAL INFORMATION--Continued

III-15. Capital expenditures and research and development expenditures related to certain OTR tires.-- Report your firm's capital expenditures and research and development expenses, and acquisition expenditures on the above-referenced OTR tires. Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

Value (in \$1,000)					
Item	Fiscal years ended--			January-March	
	_____	_____	_____	2007	2008
Capital expenditures					
Research and development expenses					
Acquisition expenditures					

For each period in the table above, please identify the amount of reported capital expenditures which were related directly and/or indirectly to the expansion of the production capacity of certain OTR tires: _____

III-16. Capital expenditures and research and development expenditures related to certain OTR tires and non-subject OTR mining and construction tires with a rim diameter equal to or greater than 39 inches.-- Report your firm's capital expenditures, research and development expenses, and acquisition expenditures on the above-referenced OTR tires. Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

Value (in \$1,000)					
Item	Fiscal years ended--			January-March	
	_____	_____	_____	2007	2008
Capital expenditures					
Research and development expenses					
Acquisition expenditures					

For each period in the table above, please identify the amount of reported capital expenditures which were related directly and/or indirectly to the expansion of the production capacity of certain OTR tires and non-subject OTR mining and construction tires with a rim diameter equal to or greater than 39 inches: _____

PART III.--FINANCIAL INFORMATION--Continued

III-17. Since January 1, 2005, has your firm experienced any actual negative effects on its return on investment or its growth, investment, ability to raise capital, existing development and production efforts (including efforts to develop a derivative or more advanced version of the product), or the scale of capital investments as a result of imports of certain OTR tires from China?

- No Yes--My firm has experienced actual negative effects as follows:
- Cancellation, postponement, or rejection of expansion projects
 - Denial or rejection of investment proposal
 - Reduction in the size of capital investments
 - Rejection of bank loans
 - Lowering of credit rating
 - Problem related to the issue of stocks or bonds
 - Other (specify) _____

III-18. Does your firm anticipate any negative impact of imports of certain OTR tires from China?

PART IV.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Clark Workman (202-205-3248, clark.workman@usitc.gov).

IV-1. Who should be contacted regarding the requested pricing and related information?

Company contact:

	Name and title	
	()	
	Phone number	E-mail address

PRICE DATA

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products during January 2005-March 2008.

<u>Product</u>	<u>Type</u>	<u>Size</u>	<u>TT/TL</u>	<u>Ply rating/ Load index</u>	<u>Overall diameter</u>	<u>Rim width</u>	<u>Tire width</u>	<u>Weight</u>
<u>Product 1</u>	Skid Steer	12-16.5NHS	Tubeless	8	32.7"	9.75"	12.6"	69lbs.
<u>Product 2</u>	Diagonal (Bias) Ply Tractor Drive Wheel	11.2-24	Tubeless	4	42.9" 44.2"	10"	10.9" 11.9"	77-89bs.
<u>Product 3</u>	Diagonal (Bias) Ply Tractor Drive Wheel	19.5L-24	Tubeless	12	50.9" 52.8"	17"	18.9" 20.7"	202-217 lbs.
<u>Product 4</u>	Diagonal (Bias) Ply Agricultural Implement Tire	11L-15	Tubeless	8	30.1" 31.2"	8"	10.7" 11.7"	33-38 lbs.
<u>Product 5</u>	Motor Grader G2/L2	14.00-24TG	Tube/ Tubeless	12	52.2" 54.0"	8-10"	13.8" 15.7"	165-205 lbs.
<u>Product 6</u>	Loader L2/G2/E2	17.5-25	Tube/ Tubeless	12	52.5" 53.9"	13" 14"	17.0" 19.3"	205-245 lbs.
<u>Product 7</u>	Diagonal (Bias) Ply Tractor Drive Wheel R-1	14.9-28	Tube/ Tubeless	6	53.0" 54.9"	12" 13"	14.5" 15.8"	139-159 lbs.
<u>Product 8</u>	Diagonal (Bias) Ply Tractor Drive Wheel R-1	16.9-30	Tube/ Tubeless	6	57.6" 59.6"	14" 15"	16.4" 17.9"	163-196 lbs.
<u>Product 9</u>	Forestry Tire	30.5L-32	Tubeless	20	73.5"	27"	30.5"	980lbs.

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-2a. Report below the quarterly price data for pricing products produced and sold by your firm to original equipment manufacturers and to replacement market customers.

(Quantity in number of tires, value in dollars)						
Period of shipment	Product 1 to original equipment manufacturers		Product 2 to original equipment manufacturers		Product 3 to original equipment manufacturers	
	Quantity	Value	Quantity	Value		
2005						
January-March						
April-June						
July-September						
October-December						
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December						
2008						
January-March						
Period of shipment	Product 1 to replacement market customers		Product 2 to replacement market customers		Product 3 to replacement market customers	
	Quantity	Value	Quantity	Value		
2005						
January-March						
April-June						
July-September						
October-December						
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December						
2008						
January-March						

Note1.--If your product or products fit into one of the categories described on page 25, please provide a detailed description of the product or products including the brand name, actual ply rating/load index and weight in pounds, at the end of this section.

Note2.--If your product or products do not exactly meet the product specifications but is competitive with the specified product, provide a description of your product or products at the end of this section. In your description be sure to include the brand, actual ply rating/load index and weight in pounds.

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-2b. Report below the quarterly price data for pricing products produced and sold by your firm to original equipment manufacturers and to replacement market customers.

(Quantity in number of tires, value in dollars)						
Period of shipment	Product 4 to original equipment manufacturers		Product 5 to original equipment manufacturers		Product 6 to original equipment manufacturers	
	Quantity	Value	Quantity	Value		
2005						
January-March						
April-June						
July-September						
October-December						
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December						
2008						
January-March						
Period of shipment	Product 4 to replacement market customers		Product 5 to replacement market customers		Product 6 to replacement market customers	
	Quantity	Value	Quantity	Value		
2005						
January-March						
April-June						
July-September						
October-December						
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December						
2008						
January-March						

Note1.--If your product or products fit into one of the categories described on page 25, please provide a detailed description of the product or products including the brand name, actual ply rating/load index and weight in pounds, at the end of this section.

Note2.--If your product or products do not exactly meet the product specifications but is competitive with the specified product, provide a description of your product or products at the end of this section. In your description be sure to include the brand, actual ply rating/load index and weight in pounds.

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-2c. Report below the quarterly price data for pricing products produced and sold by your firm to original equipment manufacturers and to replacement market customers.

(Quantity in number of tires, value in dollars)						
Period of shipment	Product 7 to original equipment manufacturers		Product 8 to original equipment manufacturers		Product 9 to original equipment manufacturers	
	Quantity	Value	Quantity	Value		
2005						
January-March						
April-June						
July-September						
October-December						
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December						
2008						
January-March						
Period of shipment	Product 7 to replacement market customers		Product 8 to replacement market customers		Product 9 to replacement market customers	
	Quantity	Value	Quantity	Value		
2005						
January-March						
April-June						
July-September						
October-December						
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December						
2008						
January-March						

Note1.--If your product or products fit into one of the categories described on page 25, please provide a detailed description of the product or products including the brand name, actual ply rating/load index and weight in pounds, at the end of this section.

Note2.--If your product or products do not exactly meet the product specifications but is competitive with the specified product, provide a description of your product or products at the end of this section. In your description be sure to include the brand, actual ply rating/load index and weight in pounds.

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-2d. If the products reported by your firm in the preceding tables fit into one of the categories described on page 25, please provide a detailed description of the product or products including the brand name, actual ply rating/load index and weight in pounds.

Product 1: _____

Product 2: _____

Product 3: _____

Product 4: _____

Product 5: _____

Product 6: _____

Product 7: _____

Product 8: _____

Product 9: _____

IV-2e. If your products reported by your firm in the preceding tables do not exactly meet the product specifications but are competitive with the specified product, provide a description of your product or products. In your description be sure to include the brand, actual ply rating/load index and weight in pounds.

Product 1: _____

Product 2: _____

Product 3: _____

Product 4: _____

Product 5: _____

Product 6: _____

Product 7: _____

Product 8: _____

Product 9: _____

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-3. How does your firm determine the prices that it charges for sales of certain OTR tires (*check all that apply*)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

- Transaction by transaction Contracts Set price lists
 Other—Please describe: _____

IV-4. Please describe your firm's discount policy (*check all that apply*).

- Quantity discounts Annual total volume discounts No discount policy
 Other—Please describe: _____

IV-5. (a) What are your firm's typical sales terms for its U.S.-produced certain OTR tires (e.g., 2/10 net 30 days)? _____.

- (b) On what basis are your prices of domestic certain OTR tires usually quoted? (check one)
 F.o.b.—Please specify point: _____ Delivered

IV-6. Approximately what share of your firm's sales of its U.S.-produced certain OTR tires in 2007 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long term contracts	
Short term contracts	
Spot sales	
Total	100 %

IV-7. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
(b) Can prices be renegotiated during the contract period? _____
(c) Does the contract fix quantity, price, or both? _____
(d) Does the contract have a meet or release provision? _____

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-8. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

IV-9. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced certain OTR tires?

Source	Share of sales 2007	Lead time
From inventory	percent	days
Produced to order	percent	days
Total	100 percent	—

IV-10. (a) What is the approximate percentage of the total delivered cost of certain OTR tires that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? (check one)
 Your firm or purchaser

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

IV-11. What is the geographic market area in the United States served by your firm's certain OTR tires? (check all that apply)

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe: _____)

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-12. Describe the end uses of the certain OTR tires that you manufacture. For each end-use product, what percentage of the total cost is accounted for by certain OTR tires?

<u>End use</u>	<u>Share of total cost (percent)</u>
_____	_____
_____	_____
_____	_____
_____	_____

IV-13. (a) Please list in order of importance any products that may be substituted for certain OTR tires.

- (i) _____
- (ii) _____
- (iii) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for certain OTR tires?

- No Yes-- To what degree do changes in their prices affect the price for certain OTR tires? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of certain OTR tires or final end use?

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-14a. How has the demand within the United States for certain OTR tires changed since January 1, 2005? What principal factors affect changes in demand?

Increased No change Decreased Fluctuated

IV-14b. How has the demand outside the United States for certain OTR tires changed since January 1, 2005? What principal factors affect changes in demand?

Increased No change Decreased Fluctuated

IV-15. Is the demand for certain OTR tires stronger and/or weaker in the first half of the year when compared to the second half of the year?

No Yes-- Please describe.

IV-16. Have there been any significant changes in the product range or marketing of certain OTR tires since January 1, 2005?

No Yes-- Please describe.

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-17. Does your firm sell certain OTR tires over the internet?

- No Yes-- Please describe, noting the estimated percentage of your firm's total sales of certain OTR tires in 2007 accounted for by internet sales.

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-20. Has your firm refused, declined, or been unable to supply certain OTR tires at any time since January 1 2005? (Examples include placing customers on allocation, declining to accept new customers or renew existing customers, delivering less than the quantity promised, unable to meet timely shipments, etc.)

No Yes—please provide the information requested below.

Name of customer	Specific types/ Sizes	Time period(s) (if deliveries were later how late)	Quantity Requested (and received) (number of tires)	Did your firm (1) place the customer on allocation (2) not accept as a new customer, (3) not renew as an existing customer, (4) deliver less than promised quantity, (5) deliver shipments later than committed, (6) other (please explain).

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-21. Please identify below the names and addresses of your firm's 10 largest customers for certain OTR tires since 2005. Please also provide the name and telephone number of a contact person and the share of the quantity based on weight of your firm's total shipments of certain OTR tires that each of these customers accounted for in 2007.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2007 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-23. COMPETITION FROM IMPORTS--LOST SALES

PLEASE DO NOT RE-SUBMIT ALLEGATIONS PROVIDED IN THE PRELIMINARY PHASE OF THESE INVESTIGATIONS.

Since January 1, 2005: Did your firm lose sales of certain OTR tires to imports of these products from China?

No Yes

If yes, please furnish as much of the following information as possible for each affected transaction. Document such allegations of lost sales whenever possible (documentation could include copies of invoices, sales reports, or letters from customers). Please note that the Commission may contact the firms named to verify the allegations reported.

- Customer name, contact person, phone and fax numbers
- Specific product(s) involved
- Date of your price quotation
- Quantity involved
- Your rejected price quotation (total delivered value)
- The country of origin of the competing imported product
- The accepted price quotation of the imported product (total delivered value)

Customer name, contact person, phone and fax numbers	Product	Date of quote	Quantity (number of tires)	Rejected U.S. price (total value-- dollars)	Country of origin	Competing import price (total value— dollars)