U.S. PURCHASERS' QUESTIONNAIRE

LIGHT-WALLED RECTANGULAR (LWR) PIPE AND TUBE

This questionnaire must be received by the Commission by no later than February 19, 2008

See the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty (CVD) investigation concerning light-walled rectangular (LWR) pipe and tube from China (Inv. No. 701-TA-449 (Final)) and its antidumping duty (AD) investigations concerning LWR pipe and tube from China, Korea, Mexico, and Turkey, (Inv. Nos. 731-TA-1118-1121 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Address	m	
Audi cos		
City	State Zip Code	
World Wide	e Web address	
Has your firm since January	purchased LWR pipe and tube (as defined in the instruction booklet) from <u>any</u> source at any time 1, 2005?	
□NO	(Sign the certification below and promptly return only this page of the questionnaire to the Commission.)	
☐ YES	(Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above.)	
	CERTIFICATION	
	ttion herein supplied in response to this questionnaire is complete and correct to the best of my kno ad that the information submitted is subject to audit and verification by the Commission.	wieage
information provided in t by the Commission on t	cation I also grant consent for the Commission, and its employees and contract personnel, to this questionnaire and throughout these investigations in any other import-injury investigations continued the same or similar merchandise. (If you do not consent to such use, please note the certifications.)	ducted
information provided in to the Commission on a caccordingly.) I acknowledge that infor Commission, its employe maintaining the records of and investigations relating the records of the caccords of the cacc	this questionnaire and throughout these investigations in any other import-injury investigations con	ducted ication by the ping or audits
information provided in the by the Commission on a accordingly.) I acknowledge that information commission, its employed maintaining the records of and investigations relating all contract personnel will	this questionnaire and throughout these investigations in any other import-injury investigations conthe same or similar merchandise. (If you do not consent to such use, please note the certification submitted in this questionnaire response and throughout these investigations may be used sees, and contract personnel who are acting in the capacity of Commission employees, for develop of these investigations or related proceedings for which this information is submitted, or in internating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understated listing non-disclosure agreements.	ducted ication by the ping or audits
information provided in the by the Commission on a accordingly.) I acknowledge that infor Commission, its employed maintaining the records of and investigations relating	this questionnaire and throughout these investigations in any other import-injury investigations conthe same or similar merchandise. (If you do not consent to such use, please note the certification submitted in this questionnaire response and throughout these investigations may be used sees, and contract personnel who are acting in the capacity of Commission employees, for develop of these investigations or related proceedings for which this information is submitted, or in internating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understated listing non-disclosure agreements.	ducted ication by the ping or audits

PART I.--GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

			hours	dollars
ques	stionnaire in g	We are interested in any comments you may general or the clarity of specific questions. Pl them to the above address.		
instr	ruction bookle	e and address of establishment(s) covered by the et for reporting guidelines). If your firm is pund trading symbol.		
Is yo	our firm owne	ed, in whole or in part, by any other firm?		
_	_	ed, in whole or in part, by any other firm? YesList the following information		
_ n	_	_		xtent of wnership
_ n	No [YesList the following information		

PART I.--GENERAL INFORMATION --Continued

importing LWR pipe a	in exporting LWR pipe and tube fr	or foreign, which are engaged in co, and/or Turkey into the United Stat rom China, Korea, Mexico, and/or
□ No □ Ye	esList the following information	
Firm name	Address	<u>Affiliation</u>
production of LWR pi	pe and tube?	or foreign, which are engaged in the
□ No □ Ye	esList the following information	
Firm name	<u>Address</u>	<u>Affiliation</u>

PART II. -- TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Russell Duncan (202-708-4727, russell.duncan@usitc.gov). Supply all data requested on a calendar-year basis.

	Name and	title		
	() Phone num	ber	E-mail address	
			ther directly or through very date, not order da	
	Quantity (i	n short tons) and	d value (<i>in \$1,000</i>)	
Item		2005	2006	200
Purchases of LWR tube produced in	pipe and		·	
The United Stat	es:			
Value				
China: Quantity				
Value				
Korea: Quantity				
Value				
Mexico: Quantity				
Value				
Turkey: Quantity				
Value				
All other countr Quantity	ies:			
Value				
Origin unknowr Quantity):			
Value				
¹ Please identify	these countries	s:		

II-5.

PART II. -- TRADE AND RELATED INFORMATION -- Continued

II-4. Referring to your firm's purchases of LWR pipe and tube from different sources (both domestic and foreign) as reported in question II-2 for the years 2005-07, please indicate the trend of your purchases of LWR pipe and tube from each of the sources identified (*i.e.*, whether they increased, decreased, remained constant, or fluctuated) and provide an explanation for that trend.

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PART II. -- TRADE AND RELATED INFORMATION -- Continued

□ No □ Yes—Supply specific details as to the time, nature, and amounts of any such changes in purchases, also indicating whether any increases in purchases of LWR pipe and tube from China, Korea, Mexico, and/or Turkey replaced or will replace (or whether any decreases in purchases of LWR pipe and tube from China, Korea, Mexico, and/or Turkey were replaced by or will be replaced by) LWR pipe and tube produced in the United States and/or from nonsubject countries and/or substitute products. 7. Since January 1, 2005, have prices in the U.S. market for LWR pipe and tube generally increased, decreased, stayed the same, or fluctuated? □ Increased □ Decreased □ Stayed the same □ Fluctuated If you checked "Increase" or "Decrease", please list (in order of importance) what you believe are the principal reasons why prices changed.	•	Did your firm change the amount of its purchases (or do you plan to change the amounts of your purchases) of LWR pipe and tube from China, Korea, Mexico, and/or Turkey because of the filing of the petition in these investigations (June 2007) and/or because of the Department of Commerce's preliminary determinations of subsidization (November 2007) and/or of sales at less value (January 2008) of LWR pipe and tube from China, Korea, Mexico, and/or Turkey?					
decreased, stayed the same, or fluctuated? ☐ Increased ☐ Decreased ☐ Stayed the same ☐ Fluctuated If you checked "Increase" or "Decrease", please list (in order of importance) what you believe are		□ No	☐ Yes-	changes in purcha LWR pipe and tu will replace (or w from China, Kore replaced by) LW	ases, also indicating whethe be from China, Korea, Mex hether any decreases in purea, Mexico, and/or Turkey v R pipe and tube produced in	r any increases in purchases of ico, and/or Turkey replaced or chases of LWR pipe and tube were replaced by or will be a the United States and/or from	
decreased, stayed the same, or fluctuated? ☐ Increased ☐ Decreased ☐ Stayed the same ☐ Fluctuated If you checked "Increase" or "Decrease", please list (in order of importance) what you believe are							
decreased, stayed the same, or fluctuated? ☐ Increased ☐ Decreased ☐ Stayed the same ☐ Fluctuated If you checked "Increase" or "Decrease", please list (in order of importance) what you believe are							
If you checked "Increase" or "Decrease", please list (in order of importance) what you believe are	'.		•			e and tube generally increased.	
•		☐ Increas	sed	Decreased	Stayed the same	☐ Fluctuated	
		•		s why prices change	d.		

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

Further information on this part of the questionnaire can be obtained from Ioana Mic (202-205-3196, ioana.mic@usitc.gov)

III-1.	Who should be contacted regarding the requested information related to market characteristics and purchasing practices?					
	Company contact:					
	Total Table	Name and title				
		()				
		Phone number	E-mail address			
III-2.		g best describes your firm as a specific end uses if known)?	purchaser of LWR pipe and tube (check all			
	to Window to Shelvin to Furnitus to Carport to other pr to other di End user Fencing as Window g	er <u>stand railings</u> producers/ end us <u>stand railings</u> producers/ end us <u>stand sand framing products</u> <u>g systems, scaffolding, and racter</u> <u>eand athletic equipment</u> produces <u>stand stand scand users</u> <u>stand stand users</u> <u>stand railings</u> producer <u>uards and framing products</u> proystems, scaffolding, and racks	producers/ end users ks producers/ end users ucers/ end users known.			
III-3.	Furniture and athletic equipment producer Carports producer Other end use(s) (Describe: If you are a distributor or reseller of LWR pipe and tube, do you compete for sales to your					
	Yes		which you purchase LWR pipe and tube? pplicable (i.e., not a distributor/reseller)			
III-4.	consumed, the top 3 p	roducts for which your firm pu	t in order of quantity of LWR pipe and tube archases LWR pipe and tube as a component ost of each product is accounted for by LWR			
	Pro	duct you produce	Share of cost accounted for by LWR pipe and tube (percent)			

		LWR pipe and tube, has the dand tube changed since Janu	
☐ Increase	Decrease	☐ No change	Fluctuate
(b) Has this ha	d any effect on you	r firm's demand for LWR pi	pe and tube?
			estituted for LWR pipe and tube. Applications and end uses for which
they are substi	tutes and indicate v		of the substitute affect the price f
LWR pipe and	tube.		
			Have changes in the price of this substitute affects
Sub	ostitute	End use	the price for LWR pipe a
1.	Johnan	Elia aso	□ No □ Yes
2.			□ No □ Yes
3.			□ No □ Yes
4.			□ No □ Yes
5.			No Yes
6.			□ No □ Yes
Are you aware	whether the LWR	pipe and tube you are purcha	sing is U.Sproduced or imported
Always	Usual	ly Sometime	s Never
Do you know t	the manufacturer of	the LWR pipe and tube that	you purchase?
Always	Usual	ly Sometime	s Never
To your knowl goods you sup		ers aware of and/or interested	I in the country of origin of the
Always	Usual	ly Sometime	s Never

111-10.	Have you made significant changes in your purchasing patterns (e.g., frequency) since January 1, 2005?				
	□ No □ Yes-	Please describe.			
III-11.	How many suppliers do	you generally contact before	re making a purchase?		
III-12.	Have you changed supp	liers since January 1, 2005	?		
			ndicate whether each firm was added or ve the reasons for the change.		
	Supplier	Action	Explanation for action		
			•		
		Added	p. 22 22 22 22 22 22 22 22 22 22 22 22 22		
		☐ Added ☐ Dropped			
		_			
		☐ Dropped			
		☐ Dropped ☐ Added			
		☐ Dropped ☐ Added ☐ Dropped			
		☐ Dropped ☐ Added ☐ Dropped ☐ Added			
		☐ Dropped ☐ Added ☐ Dropped ☐ Added ☐ Dropped			
		Dropped Added Dropped Added Dropped Added Dropped			

III-13.	Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2005?					
	□ No	YesPlease identify the firms.				
III-14.		re your suppliers to become certified or prequalified with respect to the qualitance characteristic of the LWR pipe and tube they sell to your firm?	ity, or			
	□ No	Yes percent of purchases in 2007 YesAll pur	chases			
	Please provide required.	e a general description of the certification or qualification process and the tir	me			
III-15.	Do you purchase all of your products to a certain standard ASTM specification such as A-513 or A-500 grade A or grade B?					
	□ No	YesFor what percentage of your purchases do you require that your provide quality assurances that exceed this specification?	supplie			
		percent of purchases in 2007.				
III-16.		be the factors that you consider when qualifying a new supplier (e.g., quality bility of supplier, etc.) and estimate the time it takes to certify or qualify a new				
III-17.	-	1, 2005, have any domestic or foreign producers failed in their attempts to a ir LWR pipe and tube with your firm or have any producers lost their approx	-			
	□ No	YesPlease identify these firms, the countries where they are located, reasons why they failed the certification/qualification process.	, and the			

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-18. For the factors listed below, please rate each in terms of its importance in your purchase decision for LWR pipe and tube.

	I	VERY MPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
	Availability			
	Delivery terms			
	Delivery time			
	Discounts offered			
	Extension of credit			
	Price			
	Minimum qty requirements			
	Packaging			
	Product consistency			
	Quality meets industry standards			
	Quality exceeds industry standards	s.		
	Product range			
	Reliability of supply			
	Technical support/service			
	U.S. transportation costs			
	Other (specify):			
III-19.	Please list, in order of their importation deciding from whom to purchase current availability, extension of craspecifications or industry standards (i)	e LWR pipe and to redit, prearranged	ube for any one orde contracts, price, qua	er (examples include lity exceeding
	(ii)			
	(iii)			
	Other factors or comments: (`

III-20.	What characteristube?	tics does your firm consid	der when determining the q	uality of LWR pipe and		
III-21.	How often does	your firm purchase the LV	VR pipe and tube that is of	fered at the lowest price?		
	Always	Usually	☐ Sometimes	☐ Never		
III-22.	since January 1, change, either up have a significan priced supplier. which a price cha	2005. A price leader is downward or downward, that is impact on prices. A price For those firms identified ange was communicated,	efined as (1) one or more f	or (2) one or more firms that rily have to be the lowest- pecify the time period in was upward or downward,		
III-23.	Please describe how the above firm(s) exhibited price leadership.					

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT

Further information on this part of the questionnaire can be obtained from Ioana Mic (202-205-3196, ioana.mic@usitc.gov)

IV-1.	Please indicate the countries of origin for LWR pipe and tube for which your firm has actual marketing/pricing knowledge.									
	United State	es		China		[Korea			
	☐ Mexico			Turkey		[Canada			
	Other count	tries (Please	specify:)		
IV-2.	Is LWR pipe an can they physic indicate that the indicate that the sometimes inte to indicate no f	cally be used e products fi e products a rchangeable	I in the same rom a specif re frequently e, "N" to ind	e application fied country- y interchang icate that the	ns)? Please: -pair are alw geable, "S" to e products a	indicate belovays intercha o indicate the ore never into	ow, using "A angeable, "F nat the produ	A" to " to acts are		
	Country-pair	United States	China	Korea	Mexico	Turkey	Canada	Other countries		
	United States	><								
	China	\rightarrow	><							
	Korea	><								
	Mexico	><			\searrow					
	Turkey									
	Canada									
	¹ For any co please explain to countries", if the below.		at limit or pred	clude intercha	angeable use	. In your resp	oonse relating	g to "other		

IV-3. Are the differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *et cetera*) between LWR pipe and tube produced in the United States and in other countries a significant factor in your firm's sale of the products? Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Korea	Mexico	Turkey	Canada	Other countries
United States	\times						
China	\times	>					
Korea	\times	>	\times				
Mexico		>	\times	><			
Turkey	><	><	\times				
Canada		><	>	\times		><	
please explain to countries", if the below.	untry-pair pro the factors that e degree of in	at limit or pred	clude intercha	angeable use.	. In your resp	oonse relating	to "other

PART IV.-- COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT --Continued

	our customers ever specifically order LWR pipe and tube from one country in possible sources of supply?
□ No	YesPlease identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why LWR pipe and tube from the countries is preferred over product from other countries (please note the specific product in your response).
	grades/types/sizes of LWR pipe and tube available from only a single source r foreign, including both subject and nonsubject countries)?
□ No	YesPlease identify the source and the grade/type/style.
available from specify by c	assed LWR pipe and tube from one source although a comparable product was om another source at a lower price, please explain your reasons for doing so (please ountry, including the United States and both subject and nonsubject foreign Possibilities might include transaction characteristics such as length of time to fill mum order size, reliability of supply, etc.

IV-7. For the factors listed below, please rate how LWR pipe and tube produced in each country you identified in your response to the first question in Part IV compares with LWR pipe and tube produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Please indicate with an "X" for each quality in each product comparison indicating whether product is superior, comparable, or inferior from the first source compared to the second source.

	pro	duct fr	om	pro	duct fr	om	pro	duct fr	om
		mpared oduct fr			mpared duct fr			npared	
Quality	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Price ¹									
Minimum quantity requirements									
Packaging									
Product consistency									
Quality meets industry standards									
Quality exceeds industry standards									
Product range									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
Other (specify):									

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-7. *Continued.*

	pro	duct fr	om	pro	duct fr	om	pro	duct fr	rom
		mpared duct fr			mpared duct fr			mpared oduct fr	
Quality	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Price ¹									
Minimum quantity requirements									
Packaging									
Product consistency									
Quality meets industry standards									
Quality exceeds industry standards									
Product range									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
Other (specify):									

IV-7. *Continued*.

	COI	duct from the second se	d to	COI	duct fr mpared	d to	COI	duct fi	d to
	pro	duct II	<u> </u>	pro	duct II	<u> </u>	pro	duct II	OIII
Quality	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Price ¹									
Minimum quantity requirements									
Packaging									
Product consistency									
Quality meets industry standards									
Quality exceeds industry standards									
Product range									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
Other (specify):									
	П	П		Ιп	П			П	П

PART IV.-- COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT --Continued

IV-8.	(a)		stically produced LWR produced LWR produced uses or your customers'	sipe and tube meet minimuses?	num quality
		Always	Usually	Sometimes	Never
	(b)	_		from China, Korea, Mexi uses or your customers' t	-
		From China			
		Always	Usually	Sometimes	Never
		From Korea			
		Always	Usually	Sometimes	Never
		From Mexico			
		Always	Usually	Sometimes	Never
		From Turkey			
		Always	Usually	Sometimes	Never
	(c)		rted LWR pipe and tube for your uses or your cus	from nonsubject countrie tomers' uses?	s meet minimum
		From Canada			
		Always	Usually	Sometimes	Never
		From (country):			
		Always	Usually	Sometimes	Never
		From (country):			
		Always	Usually	Sometimes	Never
		From (country):			
		Always	Usually	Sometimes	Never

PART V.—SUPPLIER IDENTIFICATION

V-1. Please provide the names and addresses of your firm's ten largest suppliers of LWR pipe and tube purchased during 2005-07. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total purchases of LWR pipe and tube that each of these suppliers accounted for during 2005-07.

No.	Supplier (firm) name	Street address (not P.O. box), city, state, and zip code	Contact person and e-mail address	Area code and telephone number	Share of 2005-07 purchases (%)	Share of 2007 purchases (%)
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						