

GENERAL INFORMATION, INSTRUCTIONS, AND DEFINITIONS FOR COMMISSION QUESTIONNAIRES

Glycine from India, Japan, and Korea Investigation Nos. 731-TA-1111-1113 (Final)

<u>Further information</u>.--If you have any questions concerning the enclosed questionnaire(s) or other matters related to this investigation, you may contact the following members of the Commission's staff (Fax 202-205-3205):

Russell Duncan, investigator (202-708-4727; E-mail: <u>russell.duncan@usitc.gov</u>) regarding general questions and trade and related information;

Justin Jee, auditor (202-205-3186; E-mail justin.jee@usitc.gov) regarding financial information; and

Amelia Preece, economist (202-205-3250; E-mail <u>amelia.preece@usitc.gov</u>) regarding pricing, market, and related information.

GENERAL INFORMATION

Background.--The final phase of these investigations is being scheduled as a result of affirmative preliminary determinations by the Department of Commerce that imports of glycine from Japan and Korea are being sold in the United States at less than fair value within the meaning of section 733 of the Act (19 U.S.C. § 1673b). The investigations were requested in a petition filed on March 30, 2007, by GEO Specialty Chemicals, Lafayette, IN. Although the Department of Commerce has postponed its preliminarily determination as to whether imports of glycine from India are being, or are likely to be sold, in the United States at less than fair value, for purposes of efficiency the Commission has scheduled the final phase of that investigation so that it may proceed concurrently with its investigations concerning Japan and Korea.

Address all correspondence relating to these investigations to Russell Duncan, at the United States International Trade Commission, Washington, DC 20436. Hearing-impaired individuals can obtain information regarding this investigation via the Commission's TDD terminal (202-205-1810).

Due date of questionnaire(s).--Return the completed questionnaire(s) to the United States International Trade Commission by no later than October 17, 2007. If submitting in electronic format (such as saved on a CD), please also submit a scanned image file (e.g., PDF, TIFF) of the signed first page along with the completed MS Word version of the questionnaire. Please make sure the completed questionnaire is sent to the attention of Russell Duncan. Please keep a copy of your submission for your records so that you can refer to it if the Commission staff contacts you with any questions during the course of the final phase of these investigations.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to the enclosed questionnaire(s) that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, nonnumerical characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the firm(s) involved if good cause is shown.

<u>Service of questionnaire response(s)</u>.--In the event that your firm is a party to these investigations, you are required to serve a copy of the questionnaire(s), once completed, on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties is maintained by the Commission's Secretary and may be downloaded from the Commission's website (<u>http://www.usitc.gov/secretary/fed_reg_notices/serv_lists.htm</u>) or can be obtained by calling 202-205-1803. A certificate of service must accompany the copy of the completed questionnaire(s) you submit (see 19 CFR § 207.7).

GENERAL INFORMATION--Continued

Verification.--The information submitted in the enclosed questionnaire(s) is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all your work papers and supporting documents used in the preparation of the questionnaire response(s).

<u>Release of information</u>.--The information provided by your firm in response to the questionnaire(s), as well as any other business proprietary information submitted by your firm to the Commission in connection with the investigations, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with these investigations or other importing investigations conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

INSTRUCTIONS

<u>Answer all questions</u>.--Do not leave any question or section blank unless a questionnaire expressly directs you to skip over certain questions or sections. If the answer to any question is "none," write "none." If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates--designated as such by the letter "E"--and explain the basis of your estimates. Answers to questions and any necessary comments or explanations should be supplied in the space provided or on separate sheets attached to the appropriate page of the questionnaire(s). If your firm is completing more than one questionnaire in connection with this investigation (*i.e.*, a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

<u>Consolidate all U.S. establishments</u>.--Report the requested data for your establishment(s) located in the United States. Firms operating more than one establishment should combine the data for all establishments into a single report.

DEFINITIONS

<u>Glycine.</u>--For purposes of these investigations, glycine, *a.k.a.*, subject merchandise, is defined co-extensive with Commerce's scope as

... glycine, which in its solid (i.e., crystallized) form is a free–flowing crystalline material. Glycine is used as a sweetener/taste enhancer, buffering agent, reabsorbable amino acid, chemical intermediate, metal complexing agent, dietary supplement, and is used in certain pharmaceuticals. The scope of each of these investigations covers glycine in any form and purity level. Although glycine blended with other materials is not covered by the scope of each of these investigations, glycine to which relatively small quantities of other materials have been added is covered by the scope. Glycine's chemical composition is $C_2H_5NO_2$ and is normally classified under subheading 2922.49.4020 of the Harmonized Tariff Schedule of the United States (HTSUS). The scope of each of these investigations also covers precursors of dried crystalline glycine, including, but not limited to, glycine slurry (i.e., glycine in a non–crystallized form) and sodium glycinate. Glycine slurry is classified under the same HTSUS subheading as crystallized glycine (2922.49.4020) and sodium glycinate is classified under subheading HTSUS 2922.49.8000.

Grades.--

<u>**Pharmaceutical-grade</u></u>.--Glycine that has an assay (glycine content) of 98.5 percent to 101.5 percent (dry basis), and with no more than 7 ppm chloride, no more than 65 ppm sulfate, and no more than 1 ppm heavy metals.</u></u>**

<u>USP-grade</u>.--Glycine that has an assay (glycine content) of 98.5 percent to 101.5 percent (dry basis), and with no more than 70 ppm chloride, no more than 65 ppm sulfate, and no more than 20 ppm heavy metals.

Technical-grade.--Glycine that has an assay (glycine content) of 98.5 percent to 101.5 percent (dry basis), and with maximum chlorides of 0.4 percent.

Note.--These grades define minimum quality standards commonly used in the industry for classifying the quality or end-use of glycine. It often occurs that a "purer" product is sold to end users that do not necessarily require that given purity level (most commonly, USP grade quality material is sold to technical grade end users). In this final phase of these investigations, most questions relating to grades of glycine seek information based on the end users' requirements <u>not</u> the actual physical characteristics as defined above. For example, all pricing data (section IV of U.S. producers' questionnaire and section III of U.S. importers' questionnaire) should reflect the market into which the glycine in question is sold and not the actual physical characteristics, *e.g.*, if product qualifies for a USP grade designation but is sold to a firm that uses it in metal complexing (a technical grade end use), that "sale" should be reported as technical grade in the pricing products. Likewise, most questions relating to commercial U.S. shipments request grade data based

<u>DEFINITIONS</u>--Continued

on end users' requirements; however, certain questions relating to commercial U.S. shipments request data based on the actual quality of the product being shipped. All questions relating to the grade of glycine have been carefully worded to indicate whether the information being requested relates to the actual physical characteristics (purity) of the glycine or the requirements of the receiver of the glycine. If you have any question on the appropriate classification of grade data in your questionnaire, please contact Russell Duncan (202-708-4727; russell.duncan@usitc.gov) of the Commission's staff.

<u>*Firm.*</u>--An individual proprietorship, partnership, joint venture, association, corporation (including any subsidiary corporation), business trust, cooperative, trustee in bankruptcy, or receiver under decree of any court.

<u>**Related firm.</u></u>--A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.</u>**

Establishment.--Each facility of a firm in the United States involved in the production, importation, and/or purchase of glycine (as defined above), including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

<u>United States</u>.--For purposes of this investigation, the 50 States, Puerto Rico, the U.S. Virgin Islands, and the District of Columbia.

Importer.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing glycine (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Imports.--Those products identified for Customs purposes as <u>imports for consumption</u> for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

Import quantities.--Quantities reported should be net of returns.

<u>Import values</u>.--Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

Purchaser.--Any person or firm engaged, either directly or through a parent company or subsidiary, in purchasing glycine (as defined above) from another firm that produces, imports, or otherwise distributes glycine. A retail firm that is the importer of record may be considered a purchaser.

<u>DEFINITIONS</u>--Continued

<u>*Purchases*</u>.--Purchases from all sources, NOT including direct imports from foreign producers (which should be reported in an importer questionnaire).

<u>Purchase quantities</u>.--Quantities reported should be net of returns.

<u>*Purchase values.*</u>--Values reported should be net values (i.e., gross purchase values less all discounts, allowances, rebates, and the value of returned goods), delivered to your U.S. receiving point.

<u>Shipments</u>.--Shipments of products produced in or imported by your U.S. establishment(s). Include shipments to the contracting firm of product produced by your firm under a toll agreement.

Shipment quantities.--Quantities reported should be net of returns.

<u>Shipment values</u>.--Values reported should be net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. The value of domestic shipments to the contracting firm under a toll agreement is the conversion fee (including profit).

Types of shipments:

<u>U.S. shipments</u>.--Commercial shipments, internal consumption, and transfers to related firms within the United States.

Commercial shipments.--Shipments, other than internal consumption and transfers to related firms, within the United States.

Internal consumption.--Product consumed internally by your firm.

Transfers to related firms. -- Shipments made to related domestic firms.

Export shipments.--Shipments to destinations outside the United States, including shipments to related firms.

Inventories.--Finished goods inventory, not raw materials or work-in-progress.

<u>DEFINITIONS</u>--Continued

The following definitions apply only to the PRODUCER QUESTIONNAIRE.

Average production capacity.--The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

<u>*Toll agreement.*</u>--Agreement between two firms whereby the first firm furnishes the raw materials and the second firm uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

<u>**Production**</u>.--All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

<u>**PRWs</u></u>.--Production and related workers, including working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.</u>**

<u>Average number employed</u>.--Add the number of employees, both full-time and part-time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to June partial periods, calculate similarly and divide by six (6).

Hours worked.--Include time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight-time hours.

Wages paid.--Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Fiscal year.--The 12-month period between settlement of your firm's financial accounts.

<u>Purchases other than direct imports</u>.--Purchases from U.S. producers, U.S. importers, and other U.S. sources.