

PRODUCERS' QUESTIONNAIRE
CERTAIN WELDED LARGE DIAMETER LINE PIPE FROM JAPAN AND MEXICO

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than May 22, 2007

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews of the antidumping duty orders on certain welded large diameter line pipe from Japan and Mexico (Inv. Nos. 731-TA-919 and 920 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm produced certain welded large diameter line pipe (as defined in the instruction booklet) since January 1, 2001?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. The public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. (a) Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

(b) We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Do you support or oppose continuation of the antidumping duty orders currently in place for certain welded large diameter line pipe from Japan and Mexico? Please explain.

Position	Japan	Mexico
Support		
Oppose		
Take no position		

I-4. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which have, since 2001, imported certain welded large diameter line pipe from Japan and/or Mexico into the United States or which are engaged in exporting certain welded large diameter line pipe from Japan and/or Mexico to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which have, since 2001, imported certain welded large diameter line pipe from countries other than Japan and/or Mexico into the United States or which are engaged in exporting certain welded large diameter line pipe from countries other than Japan and/or Mexico to the United States?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. (a) Does your firm have any related firms, either domestic or foreign, which have, since 2001, been engaged in the production of certain welded large diameter line pipe?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

(b) Have any related firms listed in response to the above question jointly bid with your firm on an order for the U.S. market for certain welded large diameter line pipe, or has your firm outsourced or subcontracted to such related firm(s) any portion of an order you received for the U.S. certain welded large diameter line pipe market?

No Yes--Please provide the following information.

Year	Quantity bid by your firm	Quantity jointly bid by your affiliated producer	Quantity of your bid outsourced/ subcontracted to your affiliated producer

PART I.--GENERAL QUESTIONS--Continued

I-8. In Parts II and IV of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for certain welded large diameter line pipe (including by way of example, reports or studies relating to contemplated or ongoing investments, plant closings or shutdowns for maintenance or any other reasons; budgets or forecasts of economic activity; or documents related to contemplated or completed acquisitions or mergers, including demand and/or projections relating to valuation)?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Dana Lofgren, Investigator (dana.lofgren@usitc.gov or 202-205-3185). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

_____ Phone No. _____ E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials or other reasons including revision of labor agreements (including pension or health care obligations for retirees or current employees); or any other change in the character of your operations or organization relating to the production of certain welded large diameter line pipe since 2001?

No Yes--Supply details as to the time, nature, and significance of such changes.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of certain welded large diameter line pipe in the future?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. **Include in your response a specific projection of your firm's capacity to produce certain welded large diameter line pipe (in short tons) for 2007 and 2008.**

II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of certain welded large diameter line pipe in the future if the antidumping duty orders on certain welded large diameter line pipe from Japan and Mexico were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-5. Is your firm able to switch production between certain welded large diameter line pipe and other products in response to a relative change in the price of certain welded large diameter line pipe vis-à-vis the price of other products, using the same equipment and labor?

- No Yes--Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from certain welded large diameter line pipe.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6. Has your firm since 2001 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of certain welded large diameter line pipe and/or using the same production and related workers employed to produce certain welded large diameter line pipe?

No Yes-- Please provide the following information.

Item	2001	2002	2003	2004	2005	2006
Annual capacity for all products (short tons)						
Production (short tons): Subject products						
Standard pipe ¹						
Structural pipe						
OCTG						
Other line pipe ²						
Other ³						
All products						

¹ Used for low-pressure conveyance of air, steam, gas, water, oil or other fluids and for mechanical applications.

² Welded line pipe 16 inches OD or less and/or 64 inches OD or greater.

³ Please describe: _____.

II-7. a) Please identify the characteristics of the certain welded large diameter line pipe products produced by your firm, as follows (use additional pages as necessary):

Size (inches in outside diameter (O.D.)) _____ to _____

Wall thickness (inches). _____ to _____

Length (feet). _____ to _____

Welding (check all that apply). _____ ERW
 _____ Longitudinal SAW
 _____ Double seam SAW
 _____ Helical (spiral) SAW

API specs. and grades. _____

Other. _____

b) Please describe the limitations on the certain welded large diameter line pipe that your firm is capable of producing, including the constraint(s) that set the limit(s) on your production capacity. Use additional pages as necessary.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. c) Report in the table below your firm's existing backlog or order book volume at year-end, and as of the end of June 2006 and June 2007 (*in short tons*). The existing backlog or order book volume means the volume your firm is committed to produce (i.e., your committed capacity).

December 2001	December 2002	December 2003	December 2004	December 2005	December 2006	June 2006	June 2007 ¹

¹ Please provide the requested data for June 2007 immediately following June 30.

II-8. Please indicate the maximum length (in feet) of certain welded large diameter line pipe that your firm can manufacture, without joining two or more sections of pipe, for the following OD and wall thickness combinations.

Item/wall thickness	Outside diameter			
	18 in. ≤ 24 in. OD	> 24 in. ≤ 30 in. OD	> 30 in. ≤ 42 in. OD	> 42 in. OD
ERW:				
< 0.500 in.				
≥0.500 in. ≤0.625 in.				
>0.625 in. ≤1.000 in.				
>1.000 in.				
SAW (including spiral weld):				
<0.500 in.				
≥0.500 in. ≤0.625 in.				
>0.625 in. ≤1.000 in.				
>1.000 in.				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9a. COMPARABILITY OF ERW AND SAW (INCLUDING SPIRAL WELD) CERTAIN WELDED LARGE DIAMETER LINE PIPE.-Please describe the differences and similarities between ERW and SAW certain welded large diameter line pipe with respect to the following factors: (a) **characteristics and uses**– describe the differences and similarities in the physical characteristics and end uses; (b) **interchangeability**– discuss the interchangeability in end use of the two products; (c) **manufacturing processes**– describe the two processes and include a discussion of the interchangeability of production inputs, machinery and equipment, and skilled labor; (d) **channels of distribution**– describe the specific end/use customer requirements and channels of distribution/market situation in which the products are sold; (e) **customer and producer perceptions**– describe any perceived differences in the two products (e.g.; sales/marketing practices); and (f) **price**–provide a discussion and specific examples of prices for the two products. Use additional pages as necessary.

(a) **Characteristics and uses:** _____

(b) **Interchangeability:** _____

(c) **Manufacturing processes:** _____

(d) **Channels of distribution:** _____

(e) **Customer and producer perceptions:** _____

(f) **Price:** _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9b. COMPARABILITY OF SPIRAL-WELDED AND LONGITUDINALLY-WELDED CERTAIN WELDED LARGE DIAMETER LINE PIPE.-Please describe the differences and similarities between spiral-welded and longitudinally welded certain welded large diameter line pipe with respect to the following factors: (a) **characteristics and uses**– describe the differences and similarities in the physical characteristics and end uses; (b) **interchangeability**– discuss the interchangeability in end use of the two products; (c) **manufacturing processes**– describe the two processes and include a discussion of the interchangeability of production inputs, machinery and equipment, and skilled labor; (d) **channels of distribution**– describe the specific end/use customer requirements and channels of distribution/market situation in which the products are sold; (e) **customer and producer perceptions**– describe any perceived differences in the two products (e.g.; sales/marketing practices); and (f) **price**–provide a discussion and specific examples of prices for the two products. Use additional pages as necessary.

(a) **Characteristics and uses:** _____

(b) **Interchangeability:** _____

(c) **Manufacturing processes:** _____

(d) **Channels of distribution:** _____

(e) **Customer and producer perceptions:** _____

(f) **Price:** _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10a. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of certain welded large diameter line pipe in your U.S. establishment(s) during the specified periods. Report separately for ERW and SAW (including spiral weld) products produced by your firm, photocopying this page as necessary. (See definitions in the instruction booklet.)

ERW large diameter line pipe SAW large diameter line pipe (including spiral weld)

(Quantity in short tons, value in \$1,000)						
Item	2001	2002	2003	2004	2005	2006
AVERAGE PRODUCTION CAPACITY¹ (quantity)						
BEGINNING-OF-PERIOD INVENTORIES (quantity)						
PRODUCTION (quantity)						
U.S. SHIPMENTS:						
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption:						
Quantity of internal consumption						
Value ² of internal consumption						
Transfers to related firms:						
Quantity of transfers to related firms						
Value ² of transfers to related firms						
EXPORT SHIPMENTS:³						
Quantity of export shipments						
Value of export shipments						
END-OF-PERIOD INVENTORIES⁴ (quantity)						
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)						
U.S. SHIPMENTS TO END USERS (quantity)						
AVERAGE NUMBER OF PRWs						
HOURS WORKED BY PRWs (1,000 hours)						
WAGES PAID TO PRWs (value)						

¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001-06 below:

³ Identify your principal export markets: _____

⁴ Reconciliation of data.--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, equals total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10b. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of welded large diameter line pipe in your U.S. establishment(s) during the specified periods. Report separately for ERW and SAW (including spiral weld) products produced by your firm, photocopying this page as necessary. **Data for January-June 2006 and January-June 2007 reported on this page should be submitted to the Commission separately in a supplemental response. These data are due to the Commission by no later than August 3, 2007.** (See definitions in the instruction booklet.)

ERW large diameter line pipe SAW large diameter line pipe (including spiral weld)

(Quantity in short tons, value in \$1,000)		
Item	January-June 2006	January-June 2007
AVERAGE PRODUCTION CAPACITY¹ (quantity)		
BEGINNING-OF-PERIOD INVENTORIES (quantity)		
PRODUCTION (quantity)		
U.S. SHIPMENTS:		
Commercial shipments:		
<i>Quantity of commercial shipments</i>		
<i>Value of commercial shipments</i>		
Internal consumption:		
<i>Quantity of internal consumption</i>		
<i>Value² of internal consumption</i>		
Transfers to related firms:		
<i>Quantity of transfers to related firms</i>		
<i>Value² of transfers to related firms</i>		
EXPORT SHIPMENTS:³		
<i>Quantity of export shipments</i>		
<i>Value of export shipments</i>		
END-OF-PERIOD INVENTORIES⁴ (quantity)		
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)		
U.S. SHIPMENTS TO END USERS (quantity)		
AVERAGE NUMBER OF PRWs		
HOURS WORKED BY PRWs (1,000 hours)		
WAGES PAID TO PRWs (value)		

¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-June 2006 and 2007 below:

³ Identify your principal export markets: _____

⁴ **Reconciliation of data** --Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11a. U.S. SHIPMENTS OF CERTAIN WELDED LARGE DIAMETER LINE PIPE, BY GRADE, SIZE, AND WALL THICKNESS.- Report your firm's internal consumption/company transfers and U.S. commercial shipments of certain welded large diameter line pipe produced in your U.S. establishment(s) or produced FOR your firm under a toll agreement. Totals reported below should equal the total of internal consumption/company transfers and U.S. commercial shipments reported in section II.10. Report separately for each product produced by your firm, photocopying this page as necessary.

ERW large line pipe SAW large line pipe (including spiral weld)

(Quantity in short tons, value in \$1,000)						
Item	2001	2002	2003	2004	2005	2006
U.S. shipments by GRADE--						
X-40-49: <i>Quantity</i>						
<i>Value</i>						
X-50-59: <i>Quantity</i>						
<i>Value</i>						
X-60-69: <i>Quantity</i>						
<i>Value</i>						
X-70-79: <i>Quantity</i>						
<i>Value</i>						
X-80-99: <i>Quantity</i>						
<i>Value</i>						
X-100 and above: <i>Quantity</i>						
<i>Value</i>						
Other (describe: _____): <i>Quantity</i>						
<i>Value</i>						
U.S. shipments by SIZE--						
> 16 inches O.D. ≤ 24 inches O.D.: <i>Quantity</i>						
<i>Value</i>						
> 24 inches O.D. ≤ 42 inches O.D.: <i>Quantity</i>						
<i>Value</i>						
> 42 inches O.D.: <i>Quantity</i>						
<i>Value</i>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11a. U.S. SHIPMENTS OF CERTAIN WELDED LARGE DIAMETER LINE PIPE, BY GRADE, SIZE, AND WALL THICKNESS.- Continued

<i>(Quantity in short tons, value in \$1,000)</i>						
Item	2001	2002	2003	2004	2005	2006
U.S. shipments by WALL THICKNESS--						
> 0.500 inch <i>Quantity</i>						
<i>Value</i>						
≥0.500 inch ≤0.625 inch <i>Quantity</i>						
<i>Value</i>						
>0.625 inch ≤1.000 inch <i>Quantity</i>						
<i>Value</i>						
> 1.000 inch <i>Quantity</i>						
<i>Value</i>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11b. U.S. SHIPMENTS OF CERTAIN WELDED LARGE DIAMETER LINE PIPE, BY GRADE, SIZE, AND WALL THICKNESS.- Report your firm's internal consumption/company transfers and U.S. commercial shipments of certain welded large diameter line pipe produced in your U.S. establishment(s) or produced FOR your firm under a toll agreement in **January-June 2006** and **January-June 2007**. **Data for January-June 2006 and January-June 2007 reported on this page should be submitted to the Commission separately in a supplemental response. These data are due to the Commission by no later than August 3, 2007.** Report separately for each product produced by your firm, photocopying this page as necessary.

ERW large diameter line pipe

SAW large diameter line pipe (including spiral weld)

<i>(Quantity in short tons, value in \$1,000)</i>		
Item	January-June 2006	January-June 2007
U.S. shipments by GRADE--		
X-40-49: <i>Quantity</i>		
<i>Value</i>		
X-50-59: <i>Quantity</i>		
<i>Value</i>		
X-60-69: <i>Quantity</i>		
<i>Value</i>		
X-70-79: <i>Quantity</i>		
<i>Value</i>		
X-80-99: <i>Quantity</i>		
<i>Value</i>		
X-100 and above: <i>Quantity</i>		
<i>Value</i>		
Other (describe: _____): <i>Quantity</i>		
<i>Value</i>		
U.S. shipments by SIZE--		
> 16 inches O.D. ≤ 24 inches O.D.: <i>Quantity</i>		
<i>Value</i>		
> 24 inches O.D. ≤ 42 inches O.D.: <i>Quantity</i>		
<i>Value</i>		
> 42 inches O.D.: <i>Quantity</i>		
<i>Value</i>		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11b. U.S. SHIPMENTS OF CERTAIN WELDED LARGE DIAMETER LINE PIPE, BY GRADE, SIZE, AND WALL THICKNESS.- Continued

<i>(Quantity in short tons, value in \$1,000)</i>		
Item	January-June 2006	January-June 2007
U.S. shipments by WALL THICKNESS--		
> 0.500 inch <i>Quantity</i>		
<i>Value</i>		
≥0.500 inch ≤0.625 inch <i>Quantity</i>		
<i>Value</i>		
>0.625 inch ≤1.000 inch <i>Quantity</i>		
<i>Value</i>		
> 1.000 inch <i>Quantity</i>		
<i>Value</i>		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13a. Other than direct imports, has your firm otherwise purchased certain welded large diameter line pipe since January 1, 2001? (See definitions in the instruction booklet.)

No Yes--Report such purchases below for the specified periods.¹

ERW large diameter line pipe SAW large diameter line pipe (including spiral weld)

<i>(Quantity in short tons, value in \$1,000)</i>						
Item	2001	2002	2003	2004	2005	2006
PURCHASES FROM U.S. IMPORTERS² OF PRODUCT FROM--						
JAPAN:						
<i>Quantity</i>						
<i>Value</i>						
MEXICO:						
<i>Quantity</i>						
<i>Value</i>						
ALL OTHER COUNTRIES:						
<i>Quantity</i>						
<i>Value</i>						
PURCHASES FROM DOMESTIC PRODUCERS:²						
<i>Quantity</i>						
<i>Value</i>						
PURCHASES FROM OTHER SOURCES:²						
<i>Quantity</i>						
<i>Value</i>						
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/>						
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13b. Other than direct imports, has your firm otherwise purchased certain welded large diameter line pipe since January 1, 2006? (See definitions in the instruction booklet.) **Data reported on this page should be submitted to the Commission *separately* in a supplemental response. These data are due to the Commission by no later than August 3, 2007.**

No Yes--Report such purchases below for the specified periods.¹

ERW large diameter line pipe SAW large diameter line pipe (including spiral weld)

<i>(Quantity in short tons, value in \$1,000)</i>		
Item	January-June 2006	January-June 2007
PURCHASES FROM U.S. IMPORTERS² OF PRODUCT FROM--		
JAPAN:		
<i>Quantity</i>		
<i>Value</i>		
MEXICO:		
<i>Quantity</i>		
<i>Value</i>		
ALL OTHER COUNTRIES:		
<i>Quantity</i>		
<i>Value</i>		
PURCHASES FROM DOMESTIC PRODUCERS:²		
<i>Quantity</i>		
<i>Value</i>		
PURCHASES FROM OTHER SOURCES:²		
<i>Quantity</i>		
<i>Value</i>		
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/>		
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-14. Since January 1, 2001, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of welded large diameter line pipe?

No Yes--Name firm(s): _____

II-15. Does your firm produce welded large diameter line pipe in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____

II-16. Since January 1, 2001, has your firm imported welded large diameter line pipe?

No Yes--**COMPLETE AND RETURN THE ENCLOSED IMPORTERS' QUESTIONNAIRE**

II-17. Describe the significance of the existing antidumping duty orders covering imports of certain welded large diameter line pipe from Japan and Mexico in terms of their effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the orders.

II-18. Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of certain welded large diameter line pipe in the future if the antidumping duty orders on certain welded large diameter line pipe from Japan and Mexico were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Mary Klir, Auditor (mary.klir@usitc.gov or 202-205-3247).

III-1. Identify the individual who prepared or has knowledge of the requested financial information.

Company contact: _____
 Name and title

Phone No. _____ E-mail address _____

III-2. Briefly describe your financial accounting system.

A. When does your fiscal year end (month and day)? _____
 If your fiscal year changed during the period examined, explain below:

B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include subject merchandise: _____

2. Does your firm prepare profit/loss statements for the subject merchandise: Yes ___ No ___

3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.

Audited ___ unaudited ___ annual reports ___ 10Ks ___ 10Qs ___

Monthly ___ quarterly ___ semi-annually ___ annually ___

4. Accounting basis: GAAP ___ cash ___ tax ___ other comprehensive (specify) _____

Note: The Commission may request that your company submit copies of its financial statements, including internal profit-and-loss statements for the division or product group that includes welded large diameter line pipe, as well as those statements and worksheets used to compile data for your firm's questionnaire response.

III-3. Briefly describe your cost accounting system (e.g., standard cost, job order cost, etc.).

III-4. Describe your allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.

III-5. Other products.--Please list any other products you produced in the facilities in which you produced certain welded large diameter line pipe, and provide the share of net sales accounted for by these other products in your most recent fiscal year:

Product(s)	Share of sales
_____	_____
_____	_____
_____	_____

PART III.--FINANCIAL INFORMATION--Continued

III-6a. Does your company receive inputs (raw materials, labor, energy, or any other services) used in the production of ERW large diameter line pipe from any related company?

Yes--Continue to question III-7a below. No--Continue to question III-10 below.

III-6b. Does your company receive inputs (raw materials, labor, energy, or any other services) used in the production of SAW large diameter line pipe (including spiral weld) from any related company?

Yes--Continue to question III-7b below. No--Continue to question III-10 below.

III-7a. In the space provided below, identify the inputs related to the production of ERW large diameter line pipe that your firm receives from related parties whose financial statements are consolidated with the financial statements of your firm.

<u>Input</u>	<u>Related Party</u>
_____	_____
_____	_____
_____	_____

III-7b. In the space provided below, identify the inputs related to the production of SAW large diameter line pipe (including spiral weld) that your firm receives from related parties whose financial statements are consolidated with the financial statements of your firm.

<u>Input</u>	<u>Related Party</u>
_____	_____
_____	_____
_____	_____

III-8a. With respect to the related companies identified in response to question III-7a (ERW large diameter line pipe), are their financial statements consolidated with your firm's financial statements? (In other words, are profits or losses arising from intercompany transactions eliminated?)

Yes--Continue to question III-9a below. No--Continue to question III-10 below.

III-8b. With respect to the related companies identified in response to question III-7b (SAW large diameter line pipe, including spiral weld), are their financial statements consolidated with your firm's financial statements? (In other words, are profits or losses arising from intercompany transactions eliminated?)

Yes--Continue to question III-9b below. No--Continue to question III-10 below.

PART III.--FINANCIAL INFORMATION--Continued

III-9a. All intercompany profit on inputs purchased from related parties which is eliminated pursuant to formal financial statement consolidation should also be eliminated from the costs reported to the Commission in tables III-10a and III-10b (operations ERW large diameter line pipe); i.e., costs reported in these tables, to the extent that they reflect inputs purchased from related parties, should only reflect the related party's cost and not include an associated profit component. Reasonable methods for determining and eliminating the associated profit on inputs purchased from related parties are acceptable.

Has your firm complied with the Commission instructions regarding costs associated with inputs purchased from related parties?

Yes

No

III-9b. All intercompany profit on inputs purchased from related parties which is eliminated pursuant to formal financial statement consolidation should also be eliminated from the costs reported to the Commission in tables III-10a and III-10b (operations on SAW large diameter line pipe, including spiral weld); i.e., costs reported in these tables, to the extent that they reflect inputs purchased from related parties, should only reflect the related party's cost and not include an associated profit component. Reasonable methods for determining and eliminating the associated profit on inputs purchased from related parties are acceptable.

Has your firm complied with the Commission instructions regarding costs associated with inputs purchased from related parties?

Yes

No

PART III.--FINANCIAL INFORMATION--Continued

III-10a. Operations on certain welded large diameter line pipe.--Report the revenue and related cost information requested below on the certain welded large diameter line pipe operations of your U.S. establishment(s).¹ **Do not report resales of product. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost.** Provide data for your six most recently completed fiscal years in chronological order from left to right. Report separately for each product produced by your firm, photocopying this page as necessary. (See definitions in the instruction booklet.)

ERW large diameter line pipe SAW large diameter line pipe (including spiral weld)

<i>(Quantity in short tons, value in \$1,000)</i>						
Item	_____	_____	_____	_____	_____	_____
Net sales quantities:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales quantities						
Net sales values:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values						
Cost of goods sold (including internal consumption and transfers to related firms):						
Raw materials						
Direct labor						
Other factory costs						
Total cost of goods sold						
Gross profit or (loss)						
Selling, general, and administrative (SG&A) expenses:						
Selling expenses						
General and administrative expenses						
Total SG&A expenses						
Operating income or (loss)						
Other income and expenses:						
Interest expense						
All other expense items						
Continued Dumping and Subsidy Offset Act funds received ³						
All other income items						
All other income or expenses, net						
Net income or (loss) before income taxes						
Depreciation/amortization included above						
¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. ² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. ³ Please report funds received under this act (and associated time periods) that are <u>not</u> included in the financial results above:						

PART III.--FINANCIAL INFORMATION--Continued

III-10b. Operations on certain welded large diameter line pipe.--Report the revenue and related cost information requested below on the certain welded large diameter line pipe operations of your U.S. establishment(s).¹ **Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost.** Report separately for each product produced by your firm, photocopying this page as necessary. (See definitions in the instruction booklet.) **Data reported on this page should be submitted to the Commission separately in a supplemental response. These data are due to the Commission by no later than August 3, 2007.**

ERW large diameter line pipe

SAW large diameter line pipe (including spiral weld)

<i>(Quantity in short tons, value in \$1,000)</i>		
Item	January-June 2006	January-June 2007
Net sales quantities:²		
Commercial sales		
Internal consumption		
Transfers to related firms		
Total net sales quantities		
Net sales values:²		
Commercial sales		
Internal consumption		
Transfers to related firms		
Total net sales values		
Cost of goods sold (including internal consumption and transfers to related firms):		
Raw materials		
Direct labor		
Other factory costs		
Total cost of goods sold		
Gross profit or (loss)		
Selling, general, and administrative (SG&A) expenses:		
Selling expenses		
General and administrative expenses		
Total SG&A expenses		
Operating income or (loss)		
Other income and expenses:		
Interest expense		
All other expense items		
Continued Dumping and Subsidy Offset Act funds received ³		
All other income items		
All other income or expenses, net		
Net income or (loss) before income taxes		
Depreciation/amortization included above		

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ Please report funds received under this act (and associated time periods) that are not included in the financial results above:

PART III.--FINANCIAL INFORMATION--Continued

III-11. Asset values.--Report the total assets associated with the production, warehousing, and sale of certain welded large diameter line pipe. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the previous question. Provide data as of the end of your six most recently completed fiscal years in chronological order from left to right. Report separately for each product produced by your firm, photocopying this page as necessary. (See definitions in the instruction booklet.)

ERW large diameter line pipe SAW large diameter line pipe (including spiral weld)

<i>(Value in \$1,000)</i>						
Value of	_____	_____	_____	_____	_____	_____
Assets associated with the production, warehousing, and sale of product:						
1. Current assets:						
A. Cash and equivalents						
B. Accounts receivable, net						
C. Inventories (finished goods)						
D. Inventories (raw materials and work in process)						
E. Other (describe _____)						
F. Total current assets (lines 1.A. through 1.E.)						
2. Property, plant, and equipment						
A. Original cost of property, plant, and equipment						
B. Less: Accumulated depreciation						
C. Equals: Book value of property, plant, and equipment						
3. Other (describe _____)						
4. Total assets (lines 1.F., 2, and 3)						

PART III.--FINANCIAL INFORMATION--Continued

III-12. Capital expenditures and research and development expenditures.--Report your firm's capital expenditures and research and development expenditures on certain welded large diameter line pipe. Provide data for your six most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. Report separately for each product produced by your firm, photocopying this page as necessary. (See definitions in the instruction booklet.) **Data reported for January-June 2006 and January-June 2007 should be submitted to the Commission *separately* in a supplemental response. These data are due to the Commission by no later than August 3, 2007.**

ERW large diameter line pipe SAW large diameter line pipe (including spiral weld)

<i>(Value in \$1,000)</i>						
Item	_____	_____	_____	_____	_____	_____
Capital expenditures						
Research and development expenditures						

Item	January-June 2006	January-June 2007
Capital expenditures		
Research and development expenditures		

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Craig Thomsen, Economist (craig.thomsen@usitc.gov or 202-205-3226).

IV-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No.

E-mail address

Section IV-A.--PRICE DATA

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products during January 2001-June 2007. Values should be for arms-length sales to unrelated U.S. customers, f.o.b. U.S. point of shipment, net of returns, refunds, discounts, and credits.

Product 1.—Line pipe, 18 - 24 in. OD, 0.375 - 0.500 in. wall, API 5 LB X-42-X56, regardless of length

Product 2.—Line pipe, 18 - 24 in. OD, greater than 0.375 - 0.625 in. wall, API 5 LB X-70-X79, regardless of length

Product 3.—Line pipe, 16<OD≤ 20 in., 0.625 - 0.749 in. wall, API 5L X70-X80, regardless of length

Product 4.—Line pipe, 26 - 36 in. OD, 0.625 - 1.000 in. wall, API 5 LB X-42-X52, regardless of length

Product 5.—Line pipe, 30 - 42 in. OD, greater than 0.625 - 1.000 in. wall, API 5 LB X-60-X70, regardless of length

COPY THE FOLLOWING PAGE AS NECESSARY. Complete a separate page for each of the specified products produced and method of production that is sold by your firm. Indicate in the space provided at the top of the page the product for which pricing is reported.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-A.--PRICE DATA--Continued

- Product 1
 Product 2
 Product 3
 Product 4
 Product 5
 ERW
 DSAW
 Spiral-weld
 Spiral-weld
 Longitudinal SAW (single seam)

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	Value ¹
2001: January-March		
April-June		
July-September		
October-December		
2002: January-March		
April-June		
July-September		
October-December		
2003: January-March		
April-June		
July-September		
October-December		
2004: January-March		
April-June		
July-September		
October-December		
2005: January-March		
April-June		
July-September		
October-December		
2006: January-March		
April-June		
July-September		
October-December		
2007: January-March		
April-June ²		

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Data for April-June 2007 reported on this page should be submitted to the Commission separately in a supplemental response. These data are due to the Commission by no later than August 3, 2007. (See definitions in the instruction booklet.)

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

In your responses to the questions in this section, please distinguish as appropriate between ERW pipe, spiral-welded SAW pipe, and longitudinally-welded SAW pipe.

IV-B-1. (a) Please describe how your firm determines the prices that it charges for sales of welded large diameter line pipe (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

(b) Please describe any announced price changes since December 31, 2006, providing when the announcement was made, its effective date, and the amount of the increase or decrease.

IV-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

IV-B-3. What are your firm's typical sales terms for its U.S.-produced welded large diameter line pipe (e.g., 2/10 net 30 days)? _____ On what basis are your prices of domestic welded large diameter line pipe usually quoted (e.g., f.o.b. warehouse, or delivered)? _____

IV-B-4. Approximately what share of your firm's sales of its U.S.-produced certain welded large diameter line pipe in 2006 were on a (1) long-term contract basis (multiple deliveries for 12 months or more), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)? Has the percentage of contract vs. spot sales increased, decreased, or stayed the same since 2001?

Type of sale	Share of sales (percent)	Increase/Decrease/Same
Long-term contracts		
Short-term contracts		
Spot sales		

IV-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Since 2001, approximately what percent of your firm's contracts involved requests for price renegotiation? _____

(d) Does the contract fix quantity, price, or both? _____

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-5. (e) Since 2001, have you imposed any surcharges or other price increases (including price escalation clauses) during the pendency of your contracts? If so, please identify the amounts of the surcharge or price increase, the period of time during which it was effective, and the reason for the surcharge or price increase.

(f) Do prices vary within the duration of a contract in response to changes in spot prices?

No Yes—Please describe the relationship of contract prices to spot prices.

(g) Does the contract have a meet-or-release provision? _____

(h) If contracts have a meet-or-release clause, has your firm actually changed prices during the period in which the contract was in place? Yes _____ No _____. If yes, please estimate the percentage of your firm's contract sales since 2001 in which a price change took place while the contract was still in place. Please note in your response the time period when this price change occurred and what caused the change. Attach additional pages if necessary.

IV-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Since 2001, approximately what percent of your firm's contracts involved requests for price renegotiation? _____

(d) Does the contract fix quantity, price, or both? _____

(e) Since 2001, have you imposed any surcharges or other price increases (including price escalation clauses) during the pendency of your contracts? If so, please identify the amounts of the surcharge or price increase, the period of time during which it was effective, and the reason for the surcharge or price increase.

(f) Do prices vary within the duration of a contract in response to changes in spot prices?

No Yes—Please describe the relationship of contract prices to spot prices.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-6. (g) Does the contract have a meet-or-release provision? _____

(h) If contracts have a meet-or-release clause, has your firm actually changed prices during the period in which the contract was in place? Yes _____ No _____. If yes, please estimate the percentage of your firm's contract sales since 2001 in which a price change took place while the contract was still in place. Please note in your response the time period when this price change occurred and what caused the change. Attach additional pages if necessary.

IV-B.7. Please describe the bidding process for contracts to produce certain welded large diameter line pipe. Please describe all factors considered in determining your initial bid prices (e.g., costs, capacity, domestic competition, foreign competition) and explain any trends in your bid prices since January 2001, and factors influencing those trends. If necessary, attach extra sheets.

IV-B.8. How does the outcome of bids to a particular purchaser of certain welded large diameter line pipe influence your subsequent bids to other purchasers? For example, if you were not awarded a sale by a particular purchaser, would you lower your bid price or improve terms in making a subsequent quote to another purchaser?

IV-B.9. Are bids open or closed? Open Closed

If bids are closed, do the purchasers tell you who your competitors are? Yes No

If bids are closed, is it common knowledge who your competitors are? Yes No

IV-B.10. Is there more than one chance to bid on a particular sales agreement? No Yes

(a) If yes, please describe the relationship between initial and final bids. That is, if the bid price changes between the initial and final bids, what factors determine this change (e.g., changes in specification, negotiated price changes, competitive pressure, etc.). Use additional sheets as necessary.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B.10. (b) If yes, does the purchaser discuss with you the bids of competing firms (whether or not they disclose who the competition is) in order to get you to lower your bid price? If yes, please describe these discussions.

IV-B.11. Since January 2001, have there been instances when your firm has not bid for any reason on sales of certain welded large diameter line pipe? If yes, please state the year of the sale, the purchaser, miles of line pipe involved, and the reason that your firm did not bid (if known, e.g., price, technology, etc.). If necessary, attach additional sheets.

IV-B.12. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced welded large diameter line pipe? Has the average lead time increased, decreased, or stayed the same since 2001?

Source	Share of 2006 sales	Increase/Decrease/Same	Lead time
From inventory			
Produced to order			
Total	100%		

IV-B.13. (a) What is the approximate percentage of the total delivered cost of welded large diameter line pipe that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

IV-B.14. What is the geographic market area in the United States served by your firm's welded large diameter line pipe? Check all that apply. (See the instruction booklet for definitions).

Northeast Midwest Southeast
 Central Southwest Mountains Pacific Coast
 Other (non-contiguous U.S.) -describe _____

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-15. Describe the end uses of the welded large diameter line pipe that you manufacture. For each end-use product, what percentage of the total cost is accounted for by welded large diameter line pipe?

<u>End use</u>	<u>Share of total cost accounted for by welded large diameter line pipe (percent)</u>
_____	_____
_____	_____
_____	_____

IV-B-16. Have there been any changes in the end uses of welded large diameter line pipe since 2001?
 No Yes--Please describe.

IV-B-17. Do you anticipate any changes in terms of the end uses of welded large diameter line pipe in the future?
 No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-18. (a) Please list in order of importance any products that may be substituted for welded large diameter line pipe.
(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for welded large diameter line pipe?
 No Yes--To what degree do changes in their prices affect the price for welded large diameter line pipe? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of welded large diameter line pipe or final end use?

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-19. Have there been any changes in the number or types of products that can be substituted for welded large diameter line pipe since 2001?

- No Yes--Please explain.

IV-B-20. Do you anticipate any changes in terms of the substitutability of other products for welded large diameter line pipe in the future?

- No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-21. To what extent have changes in the prices of raw materials affected your firm's selling prices for welded large diameter line pipe during January 2001-March 2007? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-22. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced welded large diameter line pipe in the U.S. market since 2001?

- No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-23. (a) Do you anticipate any changes in terms of the availability of U.S.-produced welded large diameter line pipe in the U.S. market in the future?

- Increase No Change Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-24. Has the availability of NONSUBJECT imported welded large diameter line pipe changed since 2001?

- No Yes--Please explain.

IV-B-25. Describe how easily your firm can shift its sales of welded large diameter line pipe between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting welded large diameter line pipe between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-26. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of welded large diameter line pipe since 2001?

- No Yes--Please describe and quantify if possible.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-27. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of welded large diameter line pipe in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

No Yes--Please identify, including the time period.

IV-B-28. How has demand for welded large diameter line pipe changed since 2001:

In the United States? Increase Decrease Remain the same Other
In the rest of the world? Increase Decrease Remain the same Other

If "Other", please describe: _____

What were the principal factors affecting changes in demand?

IV-B-29. Do you anticipate that demand for certain welded large diameter line pipe will increase, decrease, or remain the same for the foreseeable future:

In the United States? Increase Decrease Remain the same Other
In the rest of the world? Increase Decrease Remain the same Other

If "Other", please describe: _____

If you answered "Increase" or "Decrease" to either question, please provide the basis for your answer, including underlying assumptions, and time period, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-30. Please compare market prices of welded large diameter line pipe in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

PART IV.--PRICING AND MARKET FACTORS--Continued

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-36. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between welded large diameter line pipe produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Japan	Mexico	Other countries
United States				
Japan				
Mexico				

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of welded large diameter line pipe, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART V. SPIRAL-WELDED LINE PIPE--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Dana Lofgren, Investigator (dana.lofgren@usitc.gov or 202-205-3185).

V-1a. Report your firm's production capacity, production, shipments, inventories, employment, and financial information related to the production of **spiral** welded large diameter line pipe in your U.S. establishment(s) during the specified periods. Report **only** for **spiral** welded large diameter line pipe products produced by your firm (see definitions in the instruction booklet).

<i>(Quantity in short tons, value in \$1,000)</i>						
Item	2001	2002	2003	2004	2005	2006
AVERAGE PRODUCTION CAPACITY¹ (quantity)						
BEGINNING-OF-PERIOD INVENTORIES (quantity)						
PRODUCTION (quantity)						
U.S. SHIPMENTS:						
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption:						
Quantity of internal consumption						
Value ² of internal consumption						
Transfers to related firms:						
Quantity of transfers to related firms						
Value ² of transfers to related firms						
EXPORT SHIPMENTS:³						
Quantity of export shipments						
Value of export shipments						
END-OF-PERIOD INVENTORIES⁴ (quantity)						
AVERAGE NUMBER OF PRWs						
HOURS WORKED BY PRWs (1,000 hours)						
WAGES PAID TO PRWs (value)						
FINANCIAL INFORMATION:⁵						
Net sales:⁶						
Quantity						
Value						
Cost of goods sold (value)						
Gross profit or (loss) (value)						
Selling, general, and administrative expenses (value)						
Operating income or (loss) (value)						
Capital expenditures (value)						

Table continued on next page.

PART V. -- SPIRAL-WELDED LINE PIPE -- TRADE AND RELATED INFORMATION -- *Continued*
V-1a. -- *Continued*

¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001-06 below:

³ Identify your principal export markets: _____

⁴ Reconciliation of data.--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

⁵ Report financial information on a fiscal-year basis (year ending _____).

⁶ Including internal consumption and transfers to related firms and net of discounts, returns, allowances, and prepaid freight.

PART V. -- SPIRAL-WELDED LINE PIPE -- TRADE AND RELATED INFORMATION --Continued

V-1b. Report your firm's production capacity, production, shipments, inventories, employment, and financial information related to the production of **spiral** welded large diameter line pipe in your U.S. establishment(s) during the specified periods. **Data for January-June 2006 and January-June 2007 reported on this page should be submitted to the Commission *separately* in a supplemental response. These data are due to the Commission by no later than August 3, 2007.** (See definitions in the instruction booklet.)

(Quantity in short tons, value in \$1,000)		
Item	January-June 2006	January-June 2007
AVERAGE PRODUCTION CAPACITY ¹ (quantity)		
BEGINNING-OF-PERIOD INVENTORIES (quantity)		
PRODUCTION (quantity)		
U.S. SHIPMENTS:		
Commercial shipments:		
Quantity of commercial shipments		
Value of commercial shipments		
Internal consumption:		
Quantity of internal consumption		
Value ² of internal consumption		
Transfers to related firms:		
Quantity of transfers to related firms		
Value ² of transfers to related firms		
EXPORT SHIPMENTS:³		
Quantity of export shipments		
Value of export shipments		
END-OF-PERIOD INVENTORIES ⁴ (quantity)		
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)		
U.S. SHIPMENTS TO END USERS (quantity)		
AVERAGE NUMBER OF PRWs		
HOURS WORKED BY PRWs (1,000 hours)		
WAGES PAID TO PRWs (value)		
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating ____ hours per week, ____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).</p> <hr/>		
<p>² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-June 2006 and 2007 below:</p> <hr/>		
<p>³ Identify your principal export markets: _____.</p>		
<p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p>		
<p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____.</p>		