

PRODUCERS' QUESTIONNAIRE
PURE AND ALLOY MAGNESIUM FROM CANADA
PURE MAGNESIUM FROM CHINA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than February 23, 2006

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty review investigations concerning pure and alloy magnesium from Canada (inv. Nos. 701-TA-309-A and B (Second Review)) and its antidumping duty review investigation concerning pure magnesium from China (inv. No. 731-TA-696 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip code _____
World Wide Web address _____

Has your firm produced **pure magnesium, off-specification pure magnesium, or alloy magnesium** (as defined in the instruction booklet) at any time since January 1, 2000?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
 YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3.a. Do you support or oppose continuation of the countervailing duty order currently in place for pure magnesium from Canada? Please explain.

Support Oppose Take no position

I-3.b. Do you support or oppose continuation of the countervailing duty order currently in place for alloy magnesium from Canada? Please explain.

Support Oppose Take no position

I-3.c. Do you support or oppose continuation of the antidumping duty order currently in place for pure magnesium from China? Please explain.

Support Oppose Take no position

PART I.--GENERAL QUESTIONS--Continued

I-4. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-5.a. Does your firm have any related firms, either domestic or foreign, which are engaged in importing pure and alloy magnesium from Canada into the United States or which are engaged in exporting pure and alloy magnesium from Canada to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-5.b. Does your firm have any related firms, either domestic or foreign, which are engaged in importing pure magnesium from China into the United States or which are engaged in exporting pure magnesium from China to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in importing pure or alloy magnesium from countries other than Canada or China into the United States or which are engaged in exporting pure or alloy magnesium from countries other than Canada or China to the United States?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-7. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of pure or alloy magnesium?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-8. In Parts II and IV of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for pure or alloy magnesium?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-9. Please indicate the nature of your firm. More than one answer may be applicable.

- Producer of pure magnesium (other than "off-specification" pure magnesium)
- Producer of "off-specification pure" magnesium
- Producer of primary alloy magnesium
- Producer of secondary alloy magnesium
- Grinder of pure magnesium into granular form
- Other (identify: _____)

If you identified more than one product above, please identify your firm's primary function below:

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Fred Fischer (202-205-3179 or fred.fischer@usitc.gov)**. **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

Phone No.

E-mail address

II-2.a. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production of pure or alloy magnesium since August 31, 1992 (the date on which the countervailing duty orders on pure and alloy magnesium from Canada under review became effective)?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-2.b. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production of pure magnesium since May 12, 1995 (the date on which the antidumping duty order on pure magnesium from China under review became effective)?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of pure or alloy magnesium in the future?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. **Include in your response a specific projection of your firm's capacity to produce pure and alloy magnesium (in metric tons) for 2006.** If your response differs for pure, off-spec pure, or alloy magnesium, so indicate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4.a. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of pure magnesium in the future if the countervailing duty order on pure magnesium from Canada was to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-4.b. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of alloy magnesium in the future if the countervailing duty order on alloy magnesium from Canada was to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-4.c. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of pure magnesium in the future if the antidumping duty order on pure magnesium from China was to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. Has your firm since 1992 (the year the countervailing duty order on pure magnesium from Canada under review became effective) produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of pure magnesium and/or using the same production and related workers employed to produce pure magnesium?

- No Yes--List the following information and report your firm's combined production capacity and production of these products and pure magnesium in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity & employment data</u>
_____	_____	_____
_____	_____	_____

(Quantity in metric tons)						
Item	2000	2001	2002	2003	2004	2005
Total production capacity for all products						
Production of pure magnesium						
Production of alloy magnesium						
Production of off-specification pure magnesium						
Production of other products (specify below):						

II-6. Please describe the constraint(s) that set the limit(s) on your production capacity. If your answer differs for pure, off-spec pure, or alloy magnesium, so indicate.

II-7. Is your firm able to switch production between magnesium and other products in response to a relative change in the price of magnesium vis-a-vis the price of other products, using the same equipment and labor?

- No Yes--Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from magnesium.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8.a. **PURE MAGNESIUM.**—Report your firm's production capacity, production, shipments, inventories, and employment related to the production of pure magnesium in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.) **Do not include data for off-specification pure magnesium (see definition in the instruction booklet).**

(Quantity in metric tons, value in \$1,000)						
Item	2000	2001	2002	2003	2004	2005
AVERAGE PRODUCTION CAPACITY¹ (quantity)						
BEGINNING-OF-PERIOD INVENTORIES (quantity)						
PRODUCTION (quantity)						
U.S. SHIPMENTS:						
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption:						
Quantity of internal consumption						
Value ² of internal consumption						
Transfers to related firms:						
Quantity of transfers to related firms						
Value ² of transfers to related firms						
EXPORT SHIPMENTS:³						
Quantity of export shipments						
Value of export shipments						
END-OF-PERIOD INVENTORIES⁴ (quantity)						
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)						
U.S. SHIPMENTS TO END USERS (quantity)						
AVERAGE NUMBER OF PRWs						
HOURS WORKED BY PRWs (1,000 hours)						
WAGES PAID TO PRWs (value)						

¹ The production capacity (see definitions in instruction booklet) reported is based on operating ____ hours per week, ____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-05 below:

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8.b. **OFF-SPECIFICATION PURE MAGNESIUM.**—Report your firm’s production capacity, production, shipments, inventories, and employment related to the production of off-specification pure magnesium in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
AVERAGE PRODUCTION CAPACITY ¹ (<i>quantity</i>)						
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)						
PRODUCTION (<i>quantity</i>)						
U.S. SHIPMENTS:						
Commercial shipments:						
<i>Quantity</i> of commercial shipments						
<i>Value</i> of commercial shipments						
Internal consumption:						
<i>Quantity</i> of internal consumption						
<i>Value</i> ² of internal consumption						
Transfers to related firms:						
<i>Quantity</i> of transfers to related firms						
<i>Value</i> ² of transfers to related firms						
EXPORT SHIPMENTS: ³						
<i>Quantity</i> of export shipments						
<i>Value</i> of export shipments						
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)						
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)						
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)						
AVERAGE NUMBER OF PRWs						
HOURS WORKED BY PRWs (<i>1,000 hours</i>)						
WAGES PAID TO PRWs (<i>value</i>)						

¹ The production capacity (see definitions in instruction booklet) reported is based on operating ____ hours per week, ____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-05 below:

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8.c. **ALLOY MAGNESIUM.**—Report your firm’s production capacity, production, shipments, inventories, and employment related to the production of alloy magnesium in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

What share of your alloy magnesium production is secondary magnesium? _____ percent

(Quantity in metric tons, value in \$1,000)						
Item	2000	2001	2002	2003	2004	2005
AVERAGE PRODUCTION CAPACITY ¹ (quantity)						
BEGINNING-OF-PERIOD INVENTORIES (quantity)						
PRODUCTION (quantity)						
U.S. SHIPMENTS:						
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption:						
Quantity of internal consumption						
Value ² of internal consumption						
Transfers to related firms:						
Quantity of transfers to related firms						
Value ² of transfers to related firms						
EXPORT SHIPMENTS: ³						
Quantity of export shipments						
Value of export shipments						
END-OF-PERIOD INVENTORIES ⁴ (quantity)						
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)						
U.S. SHIPMENTS TO END USERS (quantity)						
AVERAGE NUMBER OF PRWs						
HOURS WORKED BY PRWs (1,000 hours)						
WAGES PAID TO PRWs (value)						

¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-05 below:

³ Identify your principal export markets: _____.

⁴ **Reconciliation of data.**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8.d. **GRANULAR MAGNESIUM.**--Report your firm's production capacity, production, shipments, inventories, and employment related to the production of granular magnesium in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
AVERAGE PRODUCTION CAPACITY ¹ (<i>quantity</i>)						
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)						
PRODUCTION (<i>quantity</i>)						
U.S. SHIPMENTS:						
Commercial shipments:						
<i>Quantity</i> of commercial shipments						
<i>Value</i> of commercial shipments						
Internal consumption:						
<i>Quantity</i> of internal consumption						
<i>Value</i> ² of internal consumption						
Transfers to related firms:						
<i>Quantity</i> of transfers to related firms						
<i>Value</i> ² of transfers to related firms						
EXPORT SHIPMENTS: ³						
<i>Quantity</i> of export shipments						
<i>Value</i> of export shipments						
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)						
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)						
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)						
AVERAGE NUMBER OF PRWs						
HOURS WORKED BY PRWs (<i>1,000 hours</i>)						
WAGES PAID TO PRWs (<i>value</i>)						
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).</p> <hr/>						
<p>² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-05 below:</p> <hr/>						
<p>³ Identify your principal export markets: _____</p>						
<p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p>						
<p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8.e. **SECONDARY MAGNESIUM.**--Report your firm's production capacity, production, shipments, inventories, and employment related to the production of secondary magnesium in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
AVERAGE PRODUCTION CAPACITY ¹ (<i>quantity</i>)						
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)						
PRODUCTION (<i>quantity</i>)						
U.S. SHIPMENTS:						
Commercial shipments:						
<i>Quantity</i> of commercial shipments						
<i>Value</i> of commercial shipments						
Internal consumption:						
<i>Quantity</i> of internal consumption						
<i>Value</i> ² of internal consumption						
Transfers to related firms:						
<i>Quantity</i> of transfers to related firms						
<i>Value</i> ² of transfers to related firms						
EXPORT SHIPMENTS: ³						
<i>Quantity</i> of export shipments						
<i>Value</i> of export shipments						
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)						
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)						
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)						
AVERAGE NUMBER OF PRWs						
HOURS WORKED BY PRWs (<i>1,000 hours</i>)						
WAGES PAID TO PRWs (<i>value</i>)						
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).</p> <hr/>						
<p>² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-05 below:</p> <hr/>						
<p>³ Identify your principal export markets: _____</p>						
<p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p>						
<p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. If you reported transfers to related firms in question II-8, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

Pure magnesium (other than off-specification pure magnesium):

Off-specification pure magnesium:

Alloy magnesium:

Granular magnesium:

Secondary magnesium:

II-10. Please provide a brief history of your production facilities (identifying locations), including key dates and technology changes/upgrades, and the dates of significant changes or upgrades to your production operations. Attached additional pages as necessary.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11.a. **PURE MAGNESIUM.**—Other than direct imports, has your firm otherwise purchased pure magnesium since January 1, 2000? (See definitions in the instruction booklet.) **Do not include purchases of off-specification pure magnesium.**

No Yes--Report such purchases below for the specified periods.¹

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
PURCHASES FROM U.S. IMPORTERS² OF PRODUCT FROM--						
CANADA (OTHER THAN TIMMINCO):						
<i>Quantity</i>						
<i>Value</i>						
CANADA (TIMMINCO ONLY):						
<i>Quantity</i>						
<i>Value</i>						
CHINA:						
<i>Quantity</i>						
<i>Value</i>						
ALL OTHER COUNTRIES:						
<i>Quantity</i>						
<i>Value</i>						
PURCHASES FROM DOMESTIC PRODUCERS:²						
<i>Quantity</i>						
<i>Value</i>						
PURCHASES FROM OTHER SOURCES:²						
<i>Quantity</i>						
<i>Value</i>						
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/>						
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11.b. **OFF-SPECIFICATION PURE MAGNESIUM.**—Other than direct imports, has your firm otherwise purchased off-specification pure magnesium since January 1, 2000? (See definitions in the instruction booklet.)

No Yes--Report such purchases below for the specified periods.¹

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
PURCHASES FROM U.S. IMPORTERS² OF PRODUCT FROM--						
CANADA (OTHER THAN TIMMINCO):						
<i>Quantity</i>						
<i>Value</i>						
CANADA (TIMMINCO ONLY):						
<i>Quantity</i>						
<i>Value</i>						
CHINA:						
<i>Quantity</i>						
<i>Value</i>						
ALL OTHER COUNTRIES:						
<i>Quantity</i>						
<i>Value</i>						
PURCHASES FROM DOMESTIC PRODUCERS:²						
<i>Quantity</i>						
<i>Value</i>						
PURCHASES FROM OTHER SOURCES:²						
<i>Quantity</i>						
<i>Value</i>						
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/>						
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11.c. **ALLOY MAGNESIUM.**—Other than direct imports, has your firm otherwise purchased alloy magnesium since January 1, 2000? (See definitions in the instruction booklet.)

No Yes--Report such purchases below for the specified periods.¹

If yes, what share of your alloy magnesium purchases are secondary magnesium? _ ____ percent

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
PURCHASES FROM U.S. IMPORTERS² OF PRODUCT FROM--						
CANADA (OTHER THAN TIMMINCO):						
<i>Quantity</i>						
<i>Value</i>						
CANADA (TIMMINCO ONLY):						
<i>Quantity</i>						
<i>Value</i>						
CHINA:						
<i>Quantity</i>						
<i>Value</i>						
ALL OTHER COUNTRIES:						
<i>Quantity</i>						
<i>Value</i>						
PURCHASES FROM DOMESTIC PRODUCERS:²						
<i>Quantity</i>						
<i>Value</i>						
PURCHASES FROM OTHER SOURCES:²						
<i>Quantity</i>						
<i>Value</i>						
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/>						
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11.d. **GRANULAR MAGNESIUM.**—Other than direct imports, has your firm otherwise purchased granular magnesium since January 1, 2000? (See definitions in the instruction booklet.)

No

Yes--Report such purchases below for the specified periods.¹

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
PURCHASES FROM U.S. IMPORTERS² OF PRODUCT FROM--						
CANADA (OTHER THAN TIMMINCO):						
<i>Quantity</i>						
<i>Value</i>						
CANADA (TIMMINCO ONLY):						
<i>Quantity</i>						
<i>Value</i>						
CHINA:						
<i>Quantity</i>						
<i>Value</i>						
ALL OTHER COUNTRIES:						
<i>Quantity</i>						
<i>Value</i>						
PURCHASES FROM DOMESTIC PRODUCERS:²						
<i>Quantity</i>						
<i>Value</i>						
PURCHASES FROM OTHER SOURCES:²						
<i>Quantity</i>						
<i>Value</i>						
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/>						
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12. **SHIPMENTS BY TYPE.**—Please report your firm's U.S. commercial shipments of magnesium, by type in 2004 and 2005. (See definitions in the instruction booklet).

(Quantity in metric tons)		
Item	2004	2005
SHIPMENTS TO ALUMINUM MANUFACTURERS:		
Pure magnesium (other than off-specification pure magnesium)		
Off-specification pure magnesium		
Alloy magnesium		
Granular magnesium		
Secondary magnesium		
SHIPMENTS TO GRANULAR/REAGENT PRODUCERS:		
Pure magnesium (other than off-specification pure magnesium)		
Off-specification pure magnesium		
Alloy magnesium		
Granular magnesium		
Secondary magnesium		
SHIPMENTS TO DIECASTERS:		
Pure magnesium (other than off-specification pure magnesium)		
Off-specification pure magnesium		
Alloy magnesium		
Granular magnesium		
Secondary magnesium		
SHIPMENTS FOR IRON/STEEL DESULFURIZATION:		
Pure magnesium (other than off-specification pure magnesium)		
Off-specification pure magnesium		
Alloy magnesium		
Granular magnesium		
Secondary magnesium		
SHIPMENTS TO OTHERS:		
Pure magnesium (other than off-specification pure magnesium)		
Off-specification pure magnesium		
Alloy magnesium		
Granular magnesium		
Secondary magnesium		
TOTAL SHIPMENTS:		
Pure magnesium (other than off-specification pure magnesium)		
Off-specification pure magnesium		
Alloy magnesium		
Granular magnesium		
Secondary magnesium		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13.a. Does your firm perform toll processing of **pure magnesium** for other firms? **Do not include toll processing of off-specification pure magnesium.**

No Yes--If yes, report the information requested below:

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
AVERAGE PRODUCTION CAPACITY¹ (quantity)						
PRODUCTION (quantity)						
SHIPMENTS TO TOLLEE:^{1 2}						
<i>Quantity</i>						
<i>Value</i>						
AVERAGE NUMBER OF PRWs						
HOURS WORKED BY PRWs (1,000 hours)						
WAGES PAID TO PRWs (value)						
¹ Report your firm's shipments/net sales of pure magnesium which it converted under a toll agreement with another firm. Quantity refers to the amount of pure magnesium converted, and value refers to your firm's fee for its services. ² Less discounts, returns, allowances, and prepaid freight.						

II-13.b. Does your firm perform toll processing of **off-specification pure magnesium** for other firms?

No Yes--If yes, report the information requested below:

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
AVERAGE PRODUCTION CAPACITY¹ (quantity)						
PRODUCTION (quantity)						
SHIPMENTS TO TOLLEE:^{1 2}						
<i>Quantity</i>						
<i>Value</i>						
AVERAGE NUMBER OF PRWs						
HOURS WORKED BY PRWs (1,000 hours)						
WAGES PAID TO PRWs (value)						
¹ Report your firm's shipments/net sales of off-specification pure magnesium which it converted under a toll agreement with another firm. Quantity refers to the amount of off-specification pure magnesium converted, and value refers to your firm's fee for its services. ² Less discounts, returns, allowances, and prepaid freight.						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13.c. Does your firm perform toll processing of **alloy magnesium** for other firms?

No Yes--If yes, report the information requested below:

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
AVERAGE PRODUCTION CAPACITY¹ (quantity)						
PRODUCTION (quantity)						
SHIPMENTS TO TOLLEE:^{1,2}						
<i>Quantity</i>						
<i>Value</i>						
AVERAGE NUMBER OF PRWs						
HOURS WORKED BY PRWs (1,000 hours)						
WAGES PAID TO PRWs (value)						
SHARE OF ALLOY MAGNESIUM THAT IS SECONDARY MAGNESIUM (percent)						
¹ Report your firm's shipments/net sales of alloy magnesium which it converted under a toll agreement with another firm. Quantity refers to the amount of alloy magnesium converted, and value refers to your firm's fee for its services. ² Less discounts, returns, allowances, and prepaid freight.						

II-13.d. Does your firm perform toll processing of **granular magnesium** for other firms?

No Yes--If yes, report the information requested below:

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
AVERAGE PRODUCTION CAPACITY¹ (quantity)						
PRODUCTION (quantity)						
SHIPMENTS TO TOLLEE:^{1,2}						
<i>Quantity</i>						
<i>Value</i>						
AVERAGE NUMBER OF PRWs						
HOURS WORKED BY PRWs (1,000 hours)						
WAGES PAID TO PRWs (value)						
¹ Report your firm's shipments/net sales of granular magnesium which it converted under a toll agreement with another firm. Quantity refers to the amount of granular magnesium converted, and value refers to your firm's fee for its services. ² Less discounts, returns, allowances, and prepaid freight.						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-14.a. Since January 1, 2000, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of pure magnesium?

No Yes--Name firm(s): _____

II-14.b. Since January 1, 2000, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of off-specification pure magnesium?

No Yes--Name firm(s): _____

II-14.c. Since January 1, 2000, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of alloy magnesium?

No Yes--Name firm(s): _____

II-14.d. Since January 1, 2000, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of granular magnesium?

No Yes--Name firm(s): _____

II-14.e. Since January 1, 2000, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of secondary magnesium?

No Yes--Name firm(s): _____

II-15.a. Does your firm produce pure magnesium in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____

II-15.b. Does your firm produce off-specification pure magnesium in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____

II-15.c. Does your firm produce alloy magnesium in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____

II-15.d. Does your firm produce granular magnesium in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____

II-15.e. Does your firm produce secondary magnesium in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____

II-16. Since January 1, 2000, has your firm imported pure magnesium, off-specification pure magnesium, alloy magnesium, granular magnesium, or secondary magnesium?

No Yes--**COMPLETE AND RETURN THE ENCLOSED IMPORTERS' QUESTIONNAIRE**

PART II.--TRADE AND RELATED INFORMATION--Continued

II-17.a. Describe the significance of the existing countervailing duty order covering imports of pure magnesium from Canada in terms of its effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the order.

II-17.b. Describe the significance of the existing countervailing duty order covering imports of alloy magnesium from Canada in terms of its effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the order.

II-17.c. Describe the significance of the existing antidumping duty order covering imports of pure magnesium from China in terms of its effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the order.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-18.a. Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of pure magnesium in the future if the countervailing duty order on pure magnesium from Canada was to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

II-18.b. Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of alloy magnesium in the future if the countervailing duty order on alloy magnesium from Canada was to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

II-18.c. Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of pure magnesium in the future if the antidumping duty order on pure magnesium from China was to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to **Charles Yost** (202-205-3432 or **charles.yost@usitc.gov**).

III-1. Identify the individual who prepared or has knowledge of the requested financial information.

Company contact: _____
 Name and title

_____ Phone No. _____ Fax No.
 _____ E-mail address _____ Company web address

III-2. Briefly describe your financial accounting system.

- A. When does your fiscal year end (month and day)? _____
 If your fiscal year changed during the period examined, explain below:

- B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include subject merchandise: _____
2. Does your firm prepare profit/loss statements for the subject merchandise: Yes ___ No ___
3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.
 Audited ___ unaudited ___ annual reports ___ 10Ks ___ 10Qs ___
 Monthly ___ quarterly ___ semi-annually ___ annually ___
4. Accounting basis: GAAP ___ cash ___ tax ___ other comprehensive (specify) _____

*Note: The Commission may request that your company submit copies of its financial statements, including internal profit-and-loss statements for the division or product group that includes **pure and alloy magnesium**, as well as those statements and worksheets used to compile data for your firm's questionnaire response.*

III-3. Briefly describe your cost accounting system (e.g., standard cost, job order cost, etc.).

III-4. Briefly describe your allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.

PART III.--FINANCIAL INFORMATION--Continued

III-5. If your firm receives inputs (raw materials, labor, energy, or any other services) used in the production of magnesium from any related companies, describe the nature of the affiliation and the extent of control these related firms have on your firm and the extent of control your firm has on these related firms.

III-6. When you firm's financial statements are prepared, are they consolidated with the financial statements of any of the related companies in question III-5 above? (In other words, are any profits or losses arising from intercompany transactions eliminated?)

No Yes--Complete question III-7 below.

III-7. Identify the inputs, if any, your firm receives from related parties whose financial statements are consolidated with the financial statements of your firm, in the production of magnesium. For each input item, provide the name of the related party and the basis for the transfer price (i.e., cost, cost plus, market).

<u>Input</u>	<u>Related Party</u>	<u>Transfer Price Basis</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

III-8. Other products.--Please list any other products you produced in the facilities in which you produced pure or alloy magnesium, and provide the share of net sales value accounted for by these other products in your most recent fiscal year:

Product(s)	Share of sales value
_____	_____
_____	_____
_____	_____

PART III.--FINANCIAL INFORMATION--Continued

III-9a. **OPERATIONS ON ALL PURE MAGNESIUM.**--Report the revenue and related cost information requested below on the pure magnesium (including off-specification pure magnesium) operations of your U.S. establishment(s).¹ Do not report resales of product. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your six most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact **Charles Yost** at **(202) 205-3432** before completing this section of the questionnaire.

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	_____	_____	_____	_____	_____	_____
Net sales quantities:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales quantities						
Net sales values:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values						
Cost of goods sold (including internal consumption and transfers to related firms):						
Raw materials						
Direct labor						
Other factory costs						
Total cost of goods sold						
Gross profit or (loss)						
Selling, general, and administrative (SG&A) expenses:						
Selling expenses						
General and administrative expenses						
Total SG&A expenses						
Operating income or (loss)						
Other income and expenses:						
Interest expense						
All other expense items						
Continued Dumping and Subsidy Offset Act funds received ³						
All other income items						
All other income or expenses, net						
Net income or (loss) before income taxes						
Depreciation/amortization included above						

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, and allowances. If your firm sells to its customers on a delivered basis, delivery costs should be included in sales revenue and within costs as an operating expense (EITF 00-10). Provide a breakout here of delivery costs for each fiscal year (in thousand dollars):

FY00 _____ FY01 _____ FY02 _____ FY03 _____ FY04 _____ FY05 _____

Also state where delivery costs are classified in this grid, (e.g., other factory costs or selling expense) _____.

The quantities and values should approximate the corresponding quantities and values reported in Part II of this questionnaire.

³ Please report funds received under this act in the period(s) in which they were received. Do not report these funds as an offset to operating expenses.

PART III.--FINANCIAL INFORMATION--Continued

III-9b. **OPERATIONS ON OFF-SPECIFICATION PURE MAGNESIUM.**--Report the revenue and related cost information requested below on the off-specification pure magnesium operations of your U.S. establishment(s).¹ Do not report resales of product. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your six most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact **Charles Yost** at **(202) 205-3432** before completing this section of the questionnaire.

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	_____	_____	_____	_____	_____	_____
Net sales quantities:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales quantities						
Net sales values:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values						
Cost of goods sold (including internal consumption and transfers to related firms):						
Raw materials						
Direct labor						
Other factory costs						
Total cost of goods sold						
Gross profit or (loss)						
Selling, general, and administrative (SG&A) expenses:						
Selling expenses						
General and administrative expenses						
Total SG&A expenses						
Operating income or (loss)						
Other income and expenses:						
Interest expense						
All other expense items						
Continued Dumping and Subsidy Offset Act funds received ³						
All other income items						
All other income or expenses, net						
Net income or (loss) before income taxes						
Depreciation/amortization included above						

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, and allowances. If your firm sells to its customers on a delivered basis, delivery costs should be included in sales revenue and within costs as an operating expense (EITF 00-10). Provide a breakout here of delivery costs for each fiscal year (in thousand dollars):

FY00 _____ FY01 _____ FY02 _____ FY03 _____ FY04 _____ FY05 _____

Also state where delivery costs are classified in this grid, (e.g., other factory costs or selling expense) _____.
The quantities and values should approximate the corresponding quantities and values reported in Part II of this questionnaire.

³ Please report funds received under this act in the period(s) in which they were received. Do not report these funds as an offset to operating expenses.

PART III.--FINANCIAL INFORMATION--Continued

III-9c. **OPERATIONS ON ALLOY MAGNESIUM.**—Report the revenue and related cost information requested below on the alloy magnesium operations of your U.S. establishment(s).¹ Do not report resales of product. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your six most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact **Charles Yost** at (202) 205-3432 before completing this section of the questionnaire.

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	_____	_____	_____	_____	_____	_____
Net sales quantities:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales quantities						
Net sales values:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values						
Cost of goods sold (including internal consumption and transfers to related firms):						
Raw materials						
Direct labor						
Other factory costs						
Total cost of goods sold						
Gross profit or (loss)						
Selling, general, and administrative (SG&A) expenses:						
Selling expenses						
General and administrative expenses						
Total SG&A expenses						
Operating income or (loss)						
Other income and expenses:						
Interest expense						
All other expense items						
Continued Dumping and Subsidy Offset Act funds received ³						
All other income items						
All other income or expenses, net						
Net income or (loss) before income taxes						
Depreciation/amortization included above						
¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. ² Less discounts, returns, and allowances. If your firm sells to its customers on a delivered basis, delivery costs should be included in sales revenue and within costs as an operating expense (EITF 00-10). Provide a breakout here of delivery costs for each fiscal year (in thousand dollars): FY00 _____ FY01 _____ FY02 _____ FY03 _____ FY04 _____ FY05 _____ Also state where delivery costs are classified in this grid, (e.g., other factory costs or selling expense)_____ The quantities and values should approximate the corresponding quantities and values reported in Part II of this questionnaire. ³ Please report funds received under this act in the period(s) in which they were received. Do not report these funds as an offset to operating expenses.						

PART III.--FINANCIAL INFORMATION--Continued

III-9d. **OPERATIONS ON GRANULAR MAGNESIUM.**—Report the revenue and related cost information requested below on the granular magnesium operations of your U.S. establishment(s).¹ Do not report resales of product. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your six most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact **Charles Yost** at **(202) 205-3432** before completing this section of the questionnaire.

<i>(Quantity in metric tons, value in \$1,000)</i>						
Item	_____	_____	_____	_____	_____	_____
Net sales quantities:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales quantities						
Net sales values:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values						
Cost of goods sold (including internal consumption and transfers to related firms):						
Raw materials						
Direct labor						
Other factory costs						
Total cost of goods sold						
Gross profit or (loss)						
Selling, general, and administrative (SG&A) expenses:						
Selling expenses						
General and administrative expenses						
Total SG&A expenses						
Operating income or (loss)						
Other income and expenses:						
Interest expense						
All other expense items						
Continued Dumping and Subsidy Offset Act funds received ³						
All other income items						
All other income or expenses, net						
Net income or (loss) before income taxes						
Depreciation/amortization included above						
¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. ² Less discounts, returns, and allowances. If your firm sells to its customers on a delivered basis, delivery costs should be included in sales revenue and within costs as an operating expense (EITF 00-10). Provide a breakout here of delivery costs for each fiscal year (in thousand dollars): FY00 _____ FY01 _____ FY02 _____ FY03 _____ FY04 _____ FY05 _____ Also state where delivery costs are classified in this grid, (e.g., other factory costs or selling expense)_____ The quantities and values should approximate the corresponding quantities and values reported in Part II of this questionnaire. ³ Please report funds received under this act in the period(s) in which they were received. Do not report these funds as an offset to operating expenses.						

PART III.--FINANCIAL INFORMATION--Continued

III-10a. Raw materials.—For the raw materials and energy costs reported in the product line income statements for **pure magnesium (III-9a)**, break out the raw material and energy costs separately. Also state the cost flow method used for raw material inventory valuation. Provide data for your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Item	Fiscal years ended--					
	_____	_____	_____	_____	_____	_____
Raw material_____						
Raw material_____						
Magnesium-containing scrap						
All other raw materials						
Energy costs						
Method of inventory valuation is: _____ Energy costs include charges for (please specify) _____; Energy costs are classified in _____ on the product line income statement.						

III-10b. Raw materials.—For the raw materials and energy costs reported in the product line income statements for **off-specification pure magnesium (III-9b)**, break out the raw material and energy costs separately. Also state the cost flow method used for raw material inventory valuation. Provide data for your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Item	Fiscal years ended--					
	_____	_____	_____	_____	_____	_____
Raw material_____						
Raw material_____						
Magnesium-containing scrap						
All other raw materials						
Energy costs						
Method of inventory valuation is: _____ Energy costs include charges for (please specify) _____; Energy costs are classified in _____ on the product line income statement.						

PART III.--FINANCIAL INFORMATION--Continued

III-10c. Raw materials.--For the raw materials and energy costs reported in the product line income statements for **alloy magnesium (III-9c)**, break out the raw material and energy costs separately. Also state the cost flow method used for raw material inventory valuation. Provide data for your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Item	Fiscal years ended--					
Raw material _____						
Raw material _____						
Magnesium-containing scrap						
All other raw materials						
Energy costs						
Method of inventory valuation is: _____ Energy costs include charges for (please specify) _____; Energy costs are classified in _____ on the product line income statement.						

III-10d. Raw materials.--For the raw materials and energy costs reported in the product line income statements for **granular magnesium (III-9d)**, break out the raw material and energy costs separately. Also state the cost flow method used for raw material inventory valuation. Provide data for your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Item	Fiscal years ended--					
Raw material _____						
Raw material _____						
Magnesium-containing scrap						
All other raw materials						
Energy costs						
Method of inventory valuation is: _____ Energy costs include charges for (please specify) _____; Energy costs are classified in _____ on the product line income statement.						

PART III.--FINANCIAL INFORMATION--Continued

III-10e. Raw materials.—For the raw materials and energy costs reported in the product line income statements for **secondary magnesium (III-9e)**, break out the raw material and energy costs separately. Also state the cost flow method used for raw material inventory valuation. Provide data for your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Item	Fiscal years ended--					
Raw material_____						
Raw material_____						
Magnesium-containing scrap						
All other raw materials						
Energy costs						
Method of inventory valuation is: _____ Energy costs include charges for (please specify) _____; Energy costs are classified in _____ on the product line income statement.						

PART III.--FINANCIAL INFORMATION--Continued

III-11a. **Toller (see definition in instruction booklet) of pure magnesium.**--Report the revenue and related cost information requested below on the pure magnesium tolling operations of your U.S. establishment(s).¹ Provide data for your six most recently completed fiscal years in chronological order from left to right. **Report for all tollees, identifying the firms below.**

(Quantity in metric tons, value in \$1,000)						
Item	Fiscal years ended--					
	_____	_____	_____	_____	_____	_____
Tolling operations²						
Net quantity tolled						
Net tolling revenue						
Net packaging revenue						
Cost of tolling services:						
Raw materials not supplied by tollee						
Direct labor						
Other factory costs						
Total cost of tolling services						
Gross profit or (loss)						
Selling, general, and administrative (SG&A) expenses:						
Selling expenses						
General and administrative expenses						
Total SG&A expenses						
Operating income or (loss)						
¹ Include only tolling revenue (whether domestic or export) and costs related to your U.S. manufacturing operations. ² The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.						
Tolling operations were conducted for: _____						

PART III.--FINANCIAL INFORMATION--Continued

III-11b. **Toller (see definition in instruction booklet) of off-specification pure magnesium.**--Report the revenue and related cost information requested below on the off-specification pure magnesium tolling operations of your U.S. establishment(s).¹ Provide data for your six most recently completed fiscal years in chronological order from left to right. **Report for all tollees, identifying the firms below.**

(Quantity in metric tons, value in \$1,000)						
Item	Fiscal years ended--					
	_____	_____	_____	_____	_____	_____
Tolling operations²						
Net quantity tolled						
Net tolling revenue						
Net packaging revenue						
Cost of tolling services:						
Raw materials not supplied by tollee						
Direct labor						
Other factory costs						
Total cost of tolling services						
Gross profit or (loss)						
Selling, general, and administrative (SG&A) expenses:						
Selling expenses						
General and administrative expenses						
Total SG&A expenses						
Operating income or (loss)						
¹ Include only tolling revenue (whether domestic or export) and costs related to your U.S. manufacturing operations. ² The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.						
Tolling operations were conducted for: _____						

PART III.--FINANCIAL INFORMATION--Continued

III-11c. **Toller (see definition in instruction booklet) of alloy magnesium.**--Report the revenue and related cost information requested below on the alloy magnesium tolling operations of your U.S. establishment(s).¹ Provide data for your six most recently completed fiscal years in chronological order from left to right. **Report for all tollees, identifying the firms below.**

(Quantity in metric tons, value in \$1,000)						
Item	Fiscal years ended--					
	_____	_____	_____	_____	_____	_____
Tolling operations²						
Net quantity tolled						
Net tolling revenue						
Net packaging revenue						
Cost of tolling services:						
Raw materials not supplied by tollee						
Direct labor						
Other factory costs						
Total cost of tolling services						
Gross profit or (loss)						
Selling, general, and administrative (SG&A) expenses:						
Selling expenses						
General and administrative expenses						
Total SG&A expenses						
Operating income or (loss)						
¹ Include only tolling revenue (whether domestic or export) and costs related to your U.S. manufacturing operations. ² The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. Tolling operations were conducted for: _____						

PART III.--FINANCIAL INFORMATION--Continued

III-11d. **Toller (see definition in instruction booklet) of granular magnesium.**--Report the revenue and related cost information requested below on the granular magnesium tolling operations of your U.S. establishment(s).¹ Provide data for your six most recently completed fiscal years in chronological order from left to right. **Report for all tollees, identifying the firms below.**

(Quantity in metric tons, value in \$1,000)						
Item	Fiscal years ended--					
	_____	_____	_____	_____	_____	_____
Tolling operations²						
Net quantity tolled						
Net tolling revenue						
Net packaging revenue						
Cost of tolling services:						
Raw materials not supplied by tollee						
Direct labor						
Other factory costs						
Total cost of tolling services						
Gross profit or (loss)						
Selling, general, and administrative (SG&A) expenses:						
Selling expenses						
General and administrative expenses						
Total SG&A expenses						
Operating income or (loss)						
¹ Include only tolling revenue (whether domestic or export) and costs related to your U.S. manufacturing operations. ² The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. Tolling operations were conducted for: _____						

PART III.--FINANCIAL INFORMATION--Continued

III-12a. Asset values.--Report the total assets associated with the production, warehousing, and sale of **all pure magnesium**. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the income statement. Your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Value of	_____	_____	_____	_____	_____	_____
Assets associated with the production, warehousing, and sale of product:						
1. Current assets:						
A. Cash and equivalents						
B. Accounts receivable, net						
C. Inventories (Finished goods)						
D. All other current assets						
I. Total current assets (lines 1.A through 1.D)						
2. Non-current assets						
A. Property, plant, and equipment (PPE) at cost						
B. Less: Accumulated depreciation						
C. Equals: Book value of PPE						
D. All other non-current assets						
Total non-current assets (lines 2.C and 2.D)						
3. Total assets (total current and non-current)						

PART III.--FINANCIAL INFORMATION--Continued

III-12b. Asset values.--Report the total assets associated with the production, warehousing, and sale of **off-specification pure magnesium**. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the income statement. Your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Value of	_____	_____	_____	_____	_____	_____
Assets associated with the production, warehousing, and sale of product:						
1. Current assets:						
A. Cash and equivalents						
B. Accounts receivable, net						
C. Inventories (Finished goods)						
D. All other current assets						
I. Total current assets (lines 1.A through 1.D)						
2. Non-current assets						
A. Property, plant, and equipment (PPE) at cost						
B. Less: Accumulated depreciation						
C. Equals: Book value of PPE						
D. All other non-current assets						
Total non-current assets (lines 2.C and 2.D)						
3. Total assets (total current and non-current)						

PART III.--FINANCIAL INFORMATION--Continued

III-12c. Asset values.--Report the total assets associated with the production, warehousing, and sale of **alloy magnesium**. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the income statement. Your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Value of	_____	_____	_____	_____	_____	_____
Assets associated with the production, warehousing, and sale of product:						
1. Current assets:						
A. Cash and equivalents						
B. Accounts receivable, net						
C. Inventories (Finished goods)						
D. All other current assets						
I. Total current assets (lines 1.A through 1.D)						
2. Non-current assets						
A. Property, plant, and equipment (PPE) at cost						
B. Less: Accumulated depreciation						
C. Equals: Book value of PPE						
D. All other non-current assets						
Total non-current assets (lines 2.C and 2.D)						
3. Total assets (total current and non-current)						

PART III.--FINANCIAL INFORMATION--Continued

III-12d. Asset values.--Report the total assets associated with the production, warehousing, and sale of **granular magnesium**. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the income statement. Your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Value of	_____	_____	_____	_____	_____	_____
Assets associated with the production, warehousing, and sale of product:						
1. Current assets:						
A. Cash and equivalents						
B. Accounts receivable, net						
C. Inventories (Finished goods)						
D. All other current assets						
I. Total current assets (lines 1.A through 1.D)						
2. Non-current assets						
A. Property, plant, and equipment (PPE) at cost						
B. Less: Accumulated depreciation						
C. Equals: Book value of PPE						
D. All other non-current assets						
Total non-current assets (lines 2.C and 2.D)						
3. Total assets (total current and non-current)						

PART III.--FINANCIAL INFORMATION--Continued

III-13a. Capital expenditures and research and development expenditures.--Report your firm's capital expenditures and research and development expenditures on **all pure magnesium** (including off-specification pure magnesium). Provide data for your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Item	_____	_____	_____	_____	_____	_____
Capital expenditures						
Research and development expenditures						

III-13b. Capital expenditures and research and development expenditures.--Report your firm's capital expenditures and research and development expenditures on **off-specification pure magnesium**. Provide data for your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Item	_____	_____	_____	_____	_____	_____
Capital expenditures						
Research and development expenditures						

II

I-13c. Capital expenditures and research and development expenditures.--Report your firm's capital expenditures and research and development expenditures on **alloy magnesium**. Provide data for your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Item	_____	_____	_____	_____	_____	_____
Capital expenditures						
Research and development expenditures						

III-13d. Capital expenditures and research and development expenditures.--Report your firm's capital expenditures and research and development expenditures on **granular magnesium**. Provide data for your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Item	_____	_____	_____	_____	_____	_____
Capital expenditures						
Research and development expenditures						

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from **Robert Hughes** (202-205-3300 or robert.hughes@usitc.gov).

IV-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No.

E-mail address

Section IV-A.--PRICE DATA

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products during January 2000-December 2005. Values should be for arms-length sales to unrelated U.S. customers.

Please note that total dollar values should be on a **delivered basis** (i.e., include U.S. inland transportation costs paid by the seller). Total dollar values should reflect the **FINAL NET** amount paid to you (i.e., should be net of all deductions for discounts, allowances, rebates, and the value of returned goods). See *instruction booklet for definitions*.

Product 1.—Pure magnesium ingot containing at least 99.8 percent magnesium by weight but less than 99.95 percent magnesium by weight

Product 2.—Alloy magnesium ingot containing no more than 9 percent aluminum and 1 percent zinc by weight

COPY THE FOLLOWING PAGE AS NECESSARY. Complete a separate page for each of the specified products produced and sold by your firm to unrelated U.S. customers. Also complete a separate page for each of the different types of end users indicated. Indicate in the space provided at the top of the page the product for which pricing is reported and the end user type.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-A.--PRICE DATA--Continued

PRODUCT: **Product 1** **Product 2**
END USER: **Aluminum producers** **Magnesium granule producers** **Diecasters**
 Other (specify): _____

<i>(Quantity in metric tons, Value in dollars)</i>		
Period of shipment	Quantity	Delivered value ¹
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
2005:		
January-March		
April-June		
July-September		
October-December		

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, and the value of returned goods).

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

IV-B-1. Please describe how your firm determines the prices that it charges for sales of magnesium (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

IV-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

IV-B-3. What are your firm's typical sales terms for its U.S.-produced magnesium (e.g., 2/10 net 30 days)? _____ On what basis are your prices of domestic magnesium usually quoted (e.g., f.o.b. warehouse, or delivered)? _____

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

IV-B-4.a. Approximately what share of your firm's sales of its U.S.-produced **pure magnesium** in 2005 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

b) Has the average length of your firm's contracts increased, decreased, or stayed the same since 2000? If the average length of a typical contract differed during the period (e.g., increased in 2002 but decreased in 2003), please identify all periods in which the average length of a contract changed, indicating whether it increased, decreased or stayed the same.

Increased Decreased Unchanged

IV-B-4.b. Approximately what share of your firm's sales of its U.S.-produced **alloy magnesium** in 2005 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

b) Has the average length of your firm's contracts increased, decreased, or stayed the same since 2000? If the average length of a typical contract differed during the period (e.g., increased in 2002 but decreased in 2003), please identify all periods in which the average length of a contract changed, indicating whether it increased, decreased or stayed the same.

Increased Decreased Unchanged

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

IV-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

IV-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

IV-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced magnesium?

Source	Share of 2005 sales	Lead time
From inventory		
Produced to order		
Total	100%	

IV-B-8. (a) What is the approximate percentage of the total delivered cost of magnesium that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

IV-B-9. What impact (if any) did the antidumping proceeding on Magnesium Metal from China and Russia based on the Petition filed in February 2004 have on your prices and volumes negotiated in contracts for delivery during 2005 and/or beyond? Provide details by customer for each relevant contract. Attach additional pages as necessary.

IV-B-10. What is the geographic market area in the United States served by your firm's magnesium?

Northeast Mid-Atlantic Midwest Southeast
 Southwest Rocky Mountains West Coast Northwest
 National Other (describe) _____

IV-B-11.a. Describe the end uses of the pure magnesium that you manufacture. For each end-use product, what percentage of the total cost is accounted for by magnesium?

<u>End use</u>	<u>Share of total cost accounted for by magnesium (percent)</u>
_____	_____
_____	_____
_____	_____

IV-B-11.b. Describe the end uses of the alloy magnesium that you manufacture. For each end-use product, what percentage of the total cost is accounted for by magnesium?

<u>End use</u>	<u>Share of total cost accounted for by magnesium (percent)</u>
_____	_____
_____	_____
_____	_____

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

IV-B-12.a. Have there been any changes in the end uses of pure magnesium since 2000?

No Yes--Please describe.

IV-B-12.b. Have there been any changes in the end uses of alloy magnesium since 2000?

No Yes--Please describe.

IV-B-13.a. Do you anticipate any changes in terms of the end uses of pure magnesium in the future?

No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-13.b. Do you anticipate any changes in terms of the end uses of alloy magnesium in the future?

No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

IV-B-14. (a) Please list in order of importance any products that may be substituted for magnesium.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for magnesium?

No

Yes--To what degree do changes in their prices affect the price for magnesium? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of magnesium or final end use?

IV-B-15. Have there been any changes in the number or types of products that can be substituted for magnesium since 2000?

No

Yes--Please explain.

IV-B-16. Do you anticipate any changes in terms of the substitutability of other products for magnesium in the future?

No

Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

IV-B-17. To what extent have changes in the prices of raw materials affected your firm's selling prices for magnesium during January 2000-December 2005? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-18. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced magnesium in the U.S. market since 2000?

- No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.
-
-

IV-B-19. (a) Do you anticipate any changes in terms of the availability of U.S.-produced magnesium in the U.S. market in the future?

- Increase No Change Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

IV-B-20. Has the availability of NONSUBJECT imported magnesium changed since 2000?

No Yes--Please explain.

IV-B-21. Describe how easily your firm can shift its sales of magnesium between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting magnesium between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-22. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of magnesium since 2000?

No Yes--Please describe and quantify if possible.

IV-B-23. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of magnesium in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

No Yes--Please identify, including the time period.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

IV-B-24.a. How has demand within the United States (and outside the United States, if known) for pure magnesium changed since 2000?

- Increased Unchanged Decreased
 Other (describe) _____

What were the principal factors affecting changes in demand?

IV-B-24.b. How has demand within the United States (and outside the United States, if known) for alloy magnesium changed since 2000?

- Increased Unchanged Decreased
 Other (describe) _____

What were the principal factors affecting changes in demand?

IV-B-25.a. Do you anticipate any future changes in pure magnesium demand in the United States and, if known, the rest of the world?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-25.b. Do you anticipate any future changes in alloy magnesium demand in the United States and, if known, the rest of the world?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

Please note that the questions in this section refer to both pure and alloy magnesium. If your response to any question(s) differs depending on the type of magnesium (i.e., pure magnesium (other than off-specification pure magnesium), off-specification pure magnesium, alloy magnesium, granular magnesium, primary magnesium, or secondary magnesium), please note this in your response and provide information for each type.

IV-B-26. Please compare market prices of magnesium in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

IV-B-27. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss magnesium supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Canada and China, and (3) the world as a whole. Of particular interest is such data from 2000 to the present and forecasts for the future.

IV-B-28. Are your exports of magnesium subject to any tariff or non-tariff barriers to trade in other countries?

No Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since 2000, or that are expected to occur in the future.

IV-B-29. Does your firm sell magnesium over the internet?

No Yes--Please describe, noting the estimated percentage of your firm's total sales of magnesium in 2005 accounted for by internet sales.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-30.a. Is **pure magnesium** produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using “A” to indicate that the products from a specified country-pair are *always* interchangeable, “F” to indicate that the products are *frequently* interchangeable, “S” to indicate that the products are *sometimes* interchangeable, “N” to indicate that the products are *never* interchangeable, and “0” to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Canada	China	Other countries
United States				
Canada				
China				

¹ For any country-pair producing magnesium which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

IV-B-30.b. Is **alloy magnesium** produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using “A” to indicate that the products from a specified country-pair are *always* interchangeable, “F” to indicate that the products are *frequently* interchangeable, “S” to indicate that the products are *sometimes* interchangeable, “N” to indicate that the products are *never* interchangeable, and “0” to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Canada	China	Other countries
United States				
Canada				
China				

¹ For any country-pair producing magnesium which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-31.a. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between **pure magnesium** produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Canada	China	Other countries
United States				
Canada				
China				

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of magnesium, identify the country-pair and report the advantages or disadvantages imparted by such factors:

IV-B-31.b. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between **alloy magnesium** produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Canada	China	Other countries
United States				
Canada				
China				

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of magnesium, identify the country-pair and report the advantages or disadvantages imparted by such factors:
