



**UNITED STATES
INTERNATIONAL TRADE
COMMISSION**

Office of Investigations
500 E Street, SW
Suite 615
Washington, DC 20436

Contact: Fred Fischer
Phone: 202.205.3179
Fax: 202.205.3205
E-mail: fred.fischer@usitc.gov

A complete response must be received at the U.S. International Trade Commission no later than << September 15, 2004 >>

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning wooden bedroom furniture from China (investigation No. 731-TA-1058 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Your response to this report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

**GENERAL INFORMATION, INSTRUCTIONS, AND
DEFINITIONS FOR COMMISSION QUESTIONNAIRES**

WOODEN BEDROOM FURNITURE FROM CHINA

Investigation No. 731-TA-1058 (Final)

If you have any questions concerning the enclosed questionnaire(s) or other matters related to this investigation, you may contact the following members of the Commission's staff (fax no. 202-205-3205)

Fred Fischer--Investigator (202.205.3179 or fred.fischer@usitc.gov)
regarding general questions and trade and related information

Justin Jee--Auditor (202.205.3186 or justin.jee@usitc.gov)
regarding financial information

William Deese--Economist (202.205.2626 or William.deese@usitc.gov)
regarding pricing, market, and related information

GENERAL INFORMATION**Why You Are Being Asked to Complete This Questionnaire**

The United States International Trade Commission, an independent, quasi-judicial federal agency, has been requested by petitioning U.S. firms to determine whether an industry in the United States is being materially injured or threatened with material injury by reason of unfair imports from China of wooden bedroom furniture. In order for the Commission to make its determinations, it is collecting certain production, capacity, shipment, inventory, financial, market, pricing, and other data from U.S. producers, importers, and purchasers.

Why Your Questionnaire Response Is Important

Your completed questionnaire response is *extremely* important because it is the foundation on which the Commission will base its determinations. These industry questionnaires are the single best sources of comprehensive and current industry data. Your response will be treated as confidential business proprietary information. As such, it will not be disclosed to any competitors or other market participants. *There are strict legal safeguards in place to protect and prevent the potential misuse of any confidential information you may submit.*

Who Initiates Antidumping Investigations

Petitions are filed with the Commission and the United States Department of Commerce by U.S. companies on behalf of a particular industry. The purpose of a petition is to request that the federal government initiate an investigation into whether antidumping duties should be imposed on unfairly traded imports.

The Role of the Commission in Antidumping Investigations

As mentioned, antidumping investigations involve two separate federal agencies--the Commission and Commerce. Both agencies make separate, distinct, and independent determinations. Commerce is responsible for examining whether the identified imports are being sold in the United States at less than fair value. The Commission is *not* involved in this aspect of an investigation, but is responsible for examining whether a U.S. industry producing products like such imports is materially injured or threatened with material injury by reason of the unfairly traded imports. *Affirmative determinations must be made by both agencies in order for antidumping duties to be imposed.*

The Time Frame in Which Antidumping Determinations are Made

The next key decision date in this investigation is the Department of Commerce's final determination which is scheduled to be issued on November 8, 2004. The Commission is scheduled to hold a public hearing on November 9, 2004, and to make its final determination by December 22, 2004.

Background

This investigation was instituted in response to a petition filed on October 31, 2003, by the American Furniture Manufacturers Committee For Legal Trade, Washington, DC, and its individual members, and the Cabinet Makers, Millmen, and Industrial Carpenters Local 721, Whittier, CA. Definitive antidumping duties may be assessed on the subject imports as a result of this investigation if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of dumping.

GENERAL INFORMATION--Continued

- Confidentiality** The commercial and financial data furnished in response to the enclosed questionnaire(s) that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, nonnumerical characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.
- Verification** **The information submitted in the enclosed questionnaire(s) is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all your workpapers and supporting documents used in the preparation of the questionnaire response(s).**
- Release of information** The information provided by your firm in response to the questionnaire(s), as well as any other business proprietary information submitted by your firm to the Commission in connection with the investigation, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this investigation or other import-injury investigations conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals. In addition, if your firm is a U.S. producer, the information you provide on your production and imports of wooden bedroom furniture and your responses to the questions in Part I of the producer questionnaire will be provided to the U.S. Department of Commerce, upon its request, for use in connection with (and only in connection with) its requirement pursuant to section 732(c)(4) of the Act (19 U.S.C. § 1673a(c)(4)) to make a determination concerning the extent of industry support for the petition requesting this investigation. Any information provided to Commerce will be transmitted under the confidentiality and release guidelines set forth above. Your response to these questions constitutes your consent that such information would be provided to Commerce under the conditions described above.

INSTRUCTIONS**Answer all questions**

Do not leave any question or section blank unless a questionnaire expressly directs you to skip over certain questions or sections. If the answer to any question is “none,” write “none.” **If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates--designated as such by the letter “E”--and explain the basis of your estimates.** Answers to questions and any necessary comments or explanations should be supplied in the space provided or on separate sheets attached to the appropriate page of the questionnaire(s). If your firm is completing more than one questionnaire in connection with this investigation (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

Consolidate all U.S. establishments

Report the requested data for your establishment(s) located in the United States. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

Electronic version of questionnaire(s)

Electronic versions (in Microsoft Word format) of the enclosed questionnaire(s) are available for downloading from the U.S. International Trade Commission’s web site at:

<http://info.usitc.gov/OINV/INVEST/OINVINVEST.NSF>

- **Click on “questionnaires.”**
- **Look for “Wooden Bedroom Furniture from China.”**
- **Click on link to download questionnaires in Microsoft Word or Adobe PDF formats**

Additional questionnaires will be supplied promptly upon request, or photocopies of the enclosed questionnaire(s) may be used. Address all correspondence to the United States International Trade Commission, Washington, DC 20436. Hearing-impaired individuals can obtain information regarding this investigation via the Commission’s TDD terminal (202-205-1810).

Due date of questionnaire(s)

Return the completed questionnaire(s) to the United States International Trade Commission by no later than **September 15, 2004**. Although the enclosed postpaid envelope may be used to return the completed questionnaire, use of an overnight mail service may be necessary to ensure that your response actually reaches the Commission by **September 15, 2004**. If you do not use the enclosed envelope, please make sure the completed questionnaire is sent to the attention of **Fred Fischer**. **Return only one copy of the completed questionnaire(s), but please keep a copy for your records so that you can refer to it if the Commission staff contacts you with any questions during the course of the investigation.**

Service of questionnaire response(s)

In the event that your firm is a party to this investigation, you are required to serve a copy of the questionnaire(s), once completed, on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties is maintained by the Commission’s Secretary and may be obtained by calling 202-205-1803. A certificate of service must accompany the copy of the completed questionnaire(s) you submit (see 19 CFR § 207.7).

DEFINITIONS**Wooden bedroom furniture**

For purposes of this investigation, the Department of Commerce has defined the subject merchandise as wooden bedroom furniture. Wooden bedroom furniture is generally, but not exclusively, designed, manufactured, and offered for sale in coordinated groups, or bedrooms, in which all of the individual pieces are of approximately the same style and approximately the same material and/or finish. The subject merchandise is made substantially of wood products, including both solid wood and also engineered wood products made from wood particles, fibers, or other wooden materials such as plywood, oriented strand board, particle board, and fiberboard, with or without wood veneers, wood overlays, or laminates, with or without non-wood components or trim such as metal, marble, leather, glass, plastic, or other resins, and whether or not assembled, completed, or finished. The subject merchandise includes: (1) wooden beds such as loft beds, bunk beds, and other beds; (2) wooden headboards for beds (whether stand alone or attached to side rails), wooden footboards for beds, wooden side rails for beds, and wooden canopies for beds; (3) night tables, night stands, dressers, commodes, bureaus, mule chests, gentlemen's chests, bachelor's chests, lingerie chests, wardrobes, vanities, chessers, chifforobes, and wardrobe type cabinets; (4) dressers with framed glass mirrors that are attached to, incorporated in, sit on, or hang over the dresser; (5) chests-on-chests, highboys, lowboys, chests of drawers, chests, door chests, chiffoniers, hutches, and armoires; (6) desks, computer stands, filing cabinets, bookcases, or writing tables that are attached to or incorporated in the subject merchandise; and (7) other bedroom furniture consistent with the above list.

The scope of the petition excludes: (1) seats, chairs, benches, couches, sofas, sofa beds, stools, and other seating furniture; (2) mattresses, mattress supports (including box springs), infant cribs, water beds, and futon frames; (3) office furniture, such as desks, stand-up desks, computer cabinets, filing cabinets, credenzas, and bookcases; (4) dining room or kitchen furniture such as dining tables, chairs, servers, sideboards, buffets, corner cabinets, china cabinets, and china hutches; (5) other non-bedroom furniture, such as television cabinets, cocktail tables, end tables, occasional tables, wall systems, book cases, and entertainment systems; (6) bedroom furniture made primarily of wicker, cane, osier, bamboo or rattan; (7) side rails for beds made of metal if sold separately from the headboard and footboard; and (8) bedroom furniture in which bentwood parts predominate.

Imports of subject merchandise are classified under statistical category 9403.50.9040 of the HTS as “wooden . . . beds” and under statistical category 9403.50.9080 of the HTSUS as “other . . . wooden furniture of a kind used in the bedroom.” In addition, wooden headboards for beds, wooden foot boards for beds, wooden side rails for beds, and wooden canopies for beds may also be entered under statistical category 9403.50.9040 of the HTSUS as “parts of wood” and framed glass mirrors may also be entered under statistical category 7009.92.5000 of the HTSUS as “glass mirrors . . . framed.” This investigation covers all wooden bedroom furniture meeting the above description, regardless of tariff classification.

DEFINITIONS--Continued

Joinery wooden bedroom furniture	Fully finished, all solid wood (with no particle board, fiberboard, manufactured board, or veneer) bedroom furniture that is hand assembled using the joinery technique without any nails, screws, staples, or other fasteners. Joinery wooden bedroom furniture may incorporate metal hardware for decorative or non-structural purposes, including hinges and/or bed fittings.
Bed	A bed is defined as a headboard with or without any combination of related pieces such as a foot board, side rails, and canopy. Except where indicated, a bed is considered a single piece whether it contains one or more separate pieces. Bunk beds should be counted as two pieces.
Bedroom suite	Collection of three or more furniture pieces containing at least one bed (<i>see definition of bed</i>).
Bentwood	For purposes of this investigation, bentwood means solid wood made pliable. Bentwood is wood that is brought to a curved shape by bending it while made pliable with moist heat or other agency, and then set by cooling or drying.
Hospitality wooden bedroom furniture	Wooden bedroom furniture manufactured or imported exclusively for enterprises such as hotels, motels, resorts, etc.
Institutional wooden bedroom furniture	Wooden bedroom furniture manufactured or imported exclusively for enterprises such as hospitals, nursing homes, military housing, public housing, or rental firms.
Retailers	Consists of furniture stores, department stores, mass merchandisers, and other sellers of wooden bedroom furniture to the end-use consumer.
Cartoned weight	Shipping weight of furniture including packing materials, boxes, or cartons.
Uncartoned weight	Weight of furniture without any packing materials, boxes, or cartons.
Pieces	Individual furniture items, with all items associated with a bed counted as one piece (i.e., any combination of headboard, foot board, side rails, or canopy).
Firm	An individual proprietorship, partnership, joint venture, association, corporation (including any subsidiary corporation), business trust, cooperative, trustee in bankruptcy, or receiver under decree of any court.
Related firm	A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.
Establishment	Each facility of a firm in the United States involved in the production, importation, and/or purchase of wooden bedroom furniture (as defined above), including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.
United States	For purposes of this investigation, the 50 States, Puerto Rico, the U.S. Virgin Islands, and the District of Columbia.

DEFINITIONS--Continued

Importer	Any person or firm engaged, either directly or through a parent company or subsidiary, in importing wooden bedroom furniture (as defined above) into the United States from a foreign manufacturer or through its selling agent.
Imports	Those products identified for Customs purposes as <u>imports for consumption</u> for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).
Import quantities	Quantities reported should be net of returns.
Import values	Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).
Purchaser	Any person or firm engaged, either directly or through a parent company or subsidiary, in purchasing wooden bedroom furniture (as defined above) from another firm that produces, imports, or otherwise distributes wooden bedroom furniture.
Purchases	Purchases from all sources, NOT including direct imports from foreign producers (which should be reported in an importer questionnaire).
Purchase quantities	Quantities reported should be net of returns.
Purchase values	Values reported should be net values (i.e., gross purchase values less all discounts, allowances, rebates, and the value of returned goods), delivered to your U.S. receiving point.
Shipments	Shipments of products produced in or imported by your U.S. establishment(s). Include shipments to the contracting firm of product produced by your firm under a toll agreement.
Shipment quantities	Quantities reported should be net of returns.
Shipment values	Values reported should be net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. The value of domestic shipments to the contracting firm under a toll agreement is the conversion fee (including profit).
<u>Types of shipments:</u>	
U.S. shipments	Commercial shipments, internal consumption, and transfers to related firms within the United States.
Commercial shipments	Shipments, other than internal consumption and transfers to related firms, within the United States.

DEFINITIONS--Continued**Types of shipments:**

Internal consumption	Product consumed internally by your firm.
Transfers to related firms	Shipments made to related domestic firms.
Export shipments	Shipments to destinations outside the United States, including shipments to related firms.
Inventories	Finished goods inventory, not raw materials or work-in-progress.

The following definitions apply only to the PRODUCER QUESTIONNAIRE.

Average production capacity	The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).
Toll agreement	Agreement between two firms whereby the first firm furnishes the raw materials and the second firm uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.
Production	All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.
PRWs	Production and related workers, including working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.
Average number employed	Add the number of employees, both full-time and part-time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January-June periods, calculate similarly and divide by 6.
Hours worked	Include time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight-time hours.

DEFINITIONS--*Continued*

Wages paid	Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.
Fiscal year	The 12-month period between settlement of your firm's financial accounts.
Purchases other than direct imports	Purchases from U.S. producers, U.S. importers, and other U.S. sources.

