

IMPORTERS' QUESTIONNAIRE
CARBAZOLE VIOLET PIGMENT 23 FROM CHINA AND INDIA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than September 14, 2004

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning carbazole violet pigment 23 (violet 23) from China and India (invs. Nos. 701-TA-437 and 731-TA-1060 and 1061 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm imported violet 23 (as defined in the instruction booklet) from any country at any time since January 1, 2001?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I. GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing violet 23 from China and/or India into the United States or which are engaged in exporting violet 23 from China and/or India to the United States?

No Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART II.—TRADE AND RELATED INFORMATION—Continued

II-5. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of **CRUDE VIOLET 23** imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire (China and India) and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting by checking the appropriate box.

China India All other sources combined¹

(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)					
Item	Calendar years			January-June	
	2001	2002	2003	2003	2004
BEGINNING-OF-PERIOD INVENTORIES (quantity)					
IMPORTS:²					
Quantity of imports					
Value of imports					
U.S. SHIPMENTS:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ³ of internal consumption/transfers					
EXPORT SHIPMENTS:⁴					
Quantity of export shipments					
Value of export shipments					
END-OF-PERIOD INVENTORIES⁵ (quantity)					
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)					
U.S. SHIPMENTS TO END USERS (quantity)					

¹ Please identify these sources: _____

² Identify the foreign producers, if known: _____

³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001, 2002, and 2003 below: _____

⁴ Identify your principal export markets: _____

⁵ **Reconciliation of data.**—Note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No—Please explain: _____

PART II.—TRADE AND RELATED INFORMATION—Continued

II-6. Please provide below your monthly imports to the United States of **crude violet 23** for the period November 2002-June 2004, in 1,000 pounds of 100-percent pure pigment. The totals for 2003 and for January-June 2004 should equal the amounts imported to the United States that were reported in question II-5 for 2003 and January-June 2004, respectively.

Report separately for each country, photocopying the page as needed.

China India

	Import Quantity (In 1,000 pounds of 100-percent pure pigment)	Import Value (in 1,000 dollars)
November 2002.....	_____	_____
December 2002.....	_____	_____
Total Nov.-Dec.2002.....	_____	_____
January 2003.....	_____	_____
February 2003.....	_____	_____
March 2003.....	_____	_____
April 2003.....	_____	_____
May 2003.....	_____	_____
June 2003.....	_____	_____
July 2003.....	_____	_____
August 2003.....	_____	_____
September 2003.....	_____	_____
October 2003.....	_____	_____
November 2003.....	_____	_____
December 2003.....	_____	_____
Total, 2003.....	_____	_____
January 2004.....	_____	_____
February 2004.....	_____	_____
March 2004.....	_____	_____
April 2004.....	_____	_____
May 2004.....	_____	_____
June 2004.....	_____	_____
Total, January-June 2004...	_____	_____

PART II.—TRADE AND RELATED INFORMATION—Continued

II-7. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of **FINISHED VIOLET 23 PRESSCAKE** imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire (China and India) and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting by checking the appropriate box.**

China India All other sources combined¹

<i>(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)</i>					
Item	Calendar years			January-June	
	2001	2002	2003	2003	2004
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)					
IMPORTS: ²					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
U.S. SHIPMENTS:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption/company transfers:					
<i>Quantity</i> of internal consumption/transfers					
<i>Value</i> ³ of internal consumption/transfers					
EXPORT SHIPMENTS: ⁴					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
END-OF-PERIOD INVENTORIES ⁵ (<i>quantity</i>)					
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)					
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)					

¹ Please identify these sources: _____

² Identify the foreign producers, if known: _____

³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001, 2002, and 2003 below: _____

⁴ Identify your principal export markets: _____

⁵ **Reconciliation of data.**—Note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No—Please explain: _____

PART II.—TRADE AND RELATED INFORMATION—Continued

II-8. Please provide below your monthly imports to the United States of **finished violet 23 presscake** for the period November 2002-June 2004, in 1,000 pounds of 100-percent pure pigment. The totals for 2003 and for January-June 2004 should equal the amounts imported to the United States that were reported in question II-7 for 2003 and January-June 2004, respectively.

Report separately for each country, photocopying the page as needed.

China India

	Import Quantity <u>(In 1,000 pounds of</u> <u>100-percent pure pigment)</u>	Import Value <u>(in 1,000 dollars)</u>
November 2002.....	_____	_____
December 2002.....	_____	_____
Total Nov.-Dec.2002.....	_____	_____
January 2003.....	_____	_____
February 2003.....	_____	_____
March 2003.....	_____	_____
April 2003.....	_____	_____
May 2003.....	_____	_____
June 2003.....	_____	_____
July 2003.....	_____	_____
August 2003.....	_____	_____
September 2003.....	_____	_____
October 2003.....	_____	_____
November 2003.....	_____	_____
December 2003.....	_____	_____
Total, 2003.....	_____	_____
January 2004.....	_____	_____
February 2004.....	_____	_____
March 2004.....	_____	_____
April 2004.....	_____	_____
May 2004.....	_____	_____
June 2004.....	_____	_____
Total, January-June 2004...	_____	_____

PART II.—TRADE AND RELATED INFORMATION—Continued

II-9. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of **FINISHED VIOLET 23 DRY COLOR** imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire (China and India) and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting by checking the appropriate box.

China India All other sources combined¹

(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)					
Item	Calendar years			January-June	
	2001	2002	2003	2003	2004
BEGINNING-OF-PERIOD INVENTORIES (quantity)					
IMPORTS: ²					
Quantity of imports					
Value of imports					
U.S. SHIPMENTS:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ³ of internal consumption/transfers					
EXPORT SHIPMENTS: ⁴					
Quantity of export shipments					
Value of export shipments					
END-OF-PERIOD INVENTORIES ⁵ (quantity)					
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)					
U.S. SHIPMENTS TO END USERS (quantity)					

¹ Please identify these sources: _____

² Identify the foreign producers, if known: _____

³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001, 2002, and 2003 below: _____

⁴ Identify your principal export markets: _____

⁵ **Reconciliation of data.**—Note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No—Please explain: _____

PART II.—TRADE AND RELATED INFORMATION—Continued

II-10. Please provide below your monthly imports to the United States of **finished violet 23 dry color** for the period November 2002-June 2004, in 1,000 pounds of 100-percent pure pigment. The totals for 2003 and for January-June 2004 should equal the amounts imported to the United States that were reported in question II-9 for 2003 and January-June 2004, respectively.

Report separately for each country, photocopying the page as needed.

China India

	Import Quantity (In 1,000 pounds of 100-percent pure pigment)	Import Value (in 1,000 dollars)
November 2002.....	_____	_____
December 2002.....	_____	_____
Total Nov.-Dec.2002.....	_____	_____
January 2003.....	_____	_____
February 2003.....	_____	_____
March 2003.....	_____	_____
April 2003.....	_____	_____
May 2003.....	_____	_____
June 2003.....	_____	_____
July 2003.....	_____	_____
August 2003.....	_____	_____
September 2003.....	_____	_____
October 2003.....	_____	_____
November 2003.....	_____	_____
December 2003.....	_____	_____
Total, 2003.....	_____	_____
January 2004.....	_____	_____
February 2004.....	_____	_____
March 2004.....	_____	_____
April 2004.....	_____	_____
May 2004.....	_____	_____
June 2004.....	_____	_____
Total, January-June 2004...	_____	_____

PART II.—TRADE AND RELATED INFORMATION—Continued

II-11. **U.S. shipments by end use.**--Report your firm's U.S. shipments (commercial shipments and internal consumption) of **FINISHED VIOLET 23 (presscake and/or dry color)** imported by your U.S. establishment(s), by major end use. **Report separately for each country listed, photocopying the page as needed.**

China India

(Quantity in 1,000 pounds of pure pigment, value in \$1,000)					
Item	Calendar years			January-June	
	2001	2002	2003	2003	2004
INKS:¹					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					
TEXTILES:¹					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					
PLASTICS:¹					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					
COATINGS:¹					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					
Table continued on next page.					

PART II.—TRADE AND RELATED INFORMATION—Continued

II-11. U.S. shipments by end use.—Continued

(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)																									
Item	Calendar years			January-June																					
	2001	2002	2003	2003	2004																				
ALL OTHER:²																									
Presscake																									
Quantity																									
Value																									
Dry color																									
Quantity																									
Value																									
TOTAL U.S. SHIPMENTS:³																									
Presscake																									
Quantity																									
Value																									
Dry color																									
Quantity																									
Value																									
¹ Please indicate the ranges of key product characteristics for reported U.S. shipments during 2003 as follows: <table border="0" style="width: 100%; margin-top: 10px;"> <thead> <tr> <th style="width: 20%;"></th> <th style="width: 20%; text-align: center;">Purity (percent)</th> <th style="width: 20%; text-align: center;">Solution</th> <th style="width: 40%; text-align: center;">Characteristics</th> </tr> </thead> <tbody> <tr> <td>Inks</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Textiles</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Plastics</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Coatings</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>							Purity (percent)	Solution	Characteristics	Inks	_____	_____	_____	Textiles	_____	_____	_____	Plastics	_____	_____	_____	Coatings	_____	_____	_____
	Purity (percent)	Solution	Characteristics																						
Inks	_____	_____	_____																						
Textiles	_____	_____	_____																						
Plastics	_____	_____	_____																						
Coatings	_____	_____	_____																						
² Please describe: _____																									
³ U.S. shipment data should reconcile with data reported in sections II-7 (presscake) and II-9 (dry color)..																									

II-12. What are the differences in terms of physical characteristics, chemical structure, or other such properties between crude violet 23, presscake, and dry color? How do these differences explain your importing preferences?

PART III.-PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Craig Thomsen (202-205-3226; E-mail craig.thomsen@usitc.gov).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

_____ Phone No. _____ E-mail address

Section III-A.-PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products imported from China and/or India during January 2001-June 2004:

Product 1.-Carbazole violet pigment 23 in crude pigment form (see definition in instruction booklet)

Product 2.-Carbazole violet pigment 23 in presscake form (see definition in instruction booklet)

Product 3.-Carbazole violet pigment 23 in dry powder pigment (dry color) form (see definition in instruction booklet)

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the **FINAL NET** amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

NOTE: If your firm imports violet 23 for internal use, your firm must also complete the PURCHASERS' QUESTIONNAIRE for these investigations. Please contact Craig Thomsen (contact information provided above) if you need a copy of the purchasers' questionnaire.

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-A. PRICE DATA—Continued

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified products¹ imported from China and India and sold by your firm. Also complete a separate page for each subject country you import from.

Product 1 Product 2 Product 3
 China India

(Quantity in pounds of 100 percent pure pigment, value in dollars)		
Period of shipment	Quantity	Value ²
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: <hr/> <hr/>		
² Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.		

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS

If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), or if your answers differ by end use (i.e., textiles, printing inks, etc.), or country source (China, India, all other foreign countries) please note this in your response.

III-B-1. Do different shades of violet 23 (e.g., redder, bluer) command different prices?

No Yes--Please explain.

III-B-2. Please describe how your firm determines the prices that it charges for sales of violet 23 (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-B-3. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-B-4. What are your firm's typical sales terms for violet 23 imported from China and/or India (e.g., 2/10 net 30 days)? _____ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? _____

III-B-5. Approximately what shares of your firm's sales of its violet 23 imported from China and/or India in 2003 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS

If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), or if your answers differ by end use (i.e., textiles, printing inks, etc.), or country source (China, India, all other foreign countries), please note this in your response.

III-B-6. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-B-7. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-B-8. What is the average lead time between a customer's order and the date of delivery for your firm's sales of violet 23?

Source	Share of 2003 sales	Lead time
From inventory		
Produced to order		
Total	100%	

III-B-9. (a) What is the approximate percentage of the total delivered cost of violet 23 that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), or if your answers differ by end use (i.e., textiles, printing inks, etc.), or country source (China, India, all other foreign countries), please note this in your response.

III-B-10. What is the geographic market area in the United States served by your firm's violet 23?

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe) _____

Please indicate how the geographic market areas differ for your imports of violet 23 from China versus your imports of violet 23 from India.

III-B-11. (a) Describe the end uses of the violet 23 that you import from China and/or India. For each end-use product, what percentage of the total cost is accounted for by violet 23?

<u>End use</u>	<u>Share of total cost accounted for by violet 23 (percent)</u>
_____	_____
_____	_____
_____	_____

(b) Do your firm's selling prices of violet 23 imported from China and/or India vary for the above mentioned end-use categories?

- No Yes--Please estimate the percentage difference in selling prices based on final end use, and describe what factors contribute to differences in selling prices based on final end use.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), or if your answers differ by end use (i.e., textiles, printing inks, etc.), or country source (China, India, all other foreign countries) please note this in your response.

III-B-12. (a) Please list in order of importance any products that may be substituted for violet 23.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for violet 23?

No Yes--To what degree do changes in their prices affect the price for violet 23? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of violet 23 or final end use?

III-B-13. Are you aware of the development of any new applications for violet 23 since January 1, 2001?

No Yes--Please explain, also indicating the extent, if any, to which violet 23 from China and/or India has created new uses for the product.

III-B-14. How has the demand within the United States (and outside the United States if known) for violet 23 changed since January 1, 2001? What principal factors affect changes in demand?

Increased Unchanged Decreased

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), or if your answers differ by end use (i.e., textiles, printing inks, etc.), or country source (China, India, all other foreign countries), please note this in your response.

III-B-15. Have there been any significant changes in the product range or marketing of violet 23 since January 1, 2001?

No Yes--Please describe.

III-B-16. Does your firm sell violet 23 over the internet?

No Yes--Please describe, noting the estimated percentage of your firm's total sales of violet 23 in 2003 accounted for by internet sales.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), or if your answers differ by end use (i.e., textiles, printing inks, etc.), or country source (China, India, all other foreign countries), please note this in your response.

III-B-18. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between violet 23 produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	India	Other countries
United States				
China				
India				

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of violet 23, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-C. CUSTOMER IDENTIFICATION

Please provide the names and addresses of your firm's 10 largest customers for violet 23 imported from China and/or India during 2001-2003. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of violet 23 from China and/or India that each of these customers accounted for in 2003.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2003 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					