

STATEMENT OF XINDA MO - CHINA NON-FERROUS METALS INDUSTRY  
ASSOCIATION

Feb 8th, 2018

Good Afternoon. I am Xinda Mo, Division Chief of China Non-Ferrous Metals Industry Association. It is a great honor to attend this hearing and present our views on behalf of the Chinese aluminum foil industry.

First, China's rapid economic growth generated the demand for aluminum foil in China and thus spurred the development of the Chinese aluminum foil industry. In the past 10 years, the annual growth rate of domestic aluminum foil consumption in China is as high as 16%. Satisfying China's domestic demand is the priority of the Chinese aluminum industry. This increase was not because of our desire to increase our shipments of foil to the United States. The annual volume of Chinese exports to the US is only about 3% of total Chinese aluminum foil production.

Second. China's aluminum foil producers operate independently. Chinese companies succeed in the market because of advanced technology and equipment, diversified product range, stable product quality and supplies, customer service excellence, and many other factors. We have firmly believe that the foreign trade development of Chinese aluminum foil products is the result of fair competition in a market environment. Our success is not based on selling aluminum foil at low prices.

Third, the establishment and development of the aluminum foil industry in both China and the United States have been caused by independent investment decisions and market demand and supply changes, which comply with market principles. The different development stages of the aluminum foil industry in China and the United States has resulted in a highly complementary structure of aluminum foil products between the two markets. We do not believe that Chinese foil exports have injured the U.S. Industry. Rather, U.S. producers of certain downstream products require China's aluminum foil because US mills cannot satisfy their needs.

Finally. We believe that trade protectionism runs counter to the rule of free competition, not only damaging the interests of Chinese exporters but also seriously undermining the interests of U.S. importers, downstream aluminum foil converters and end users. We believe in a fair and competitive international trade environment. We do not believe that our exports have injured US mills in the past or that we threaten US mills in the future.

We believe the honorable commissioners will make a fair determination.

Thank you for listening.