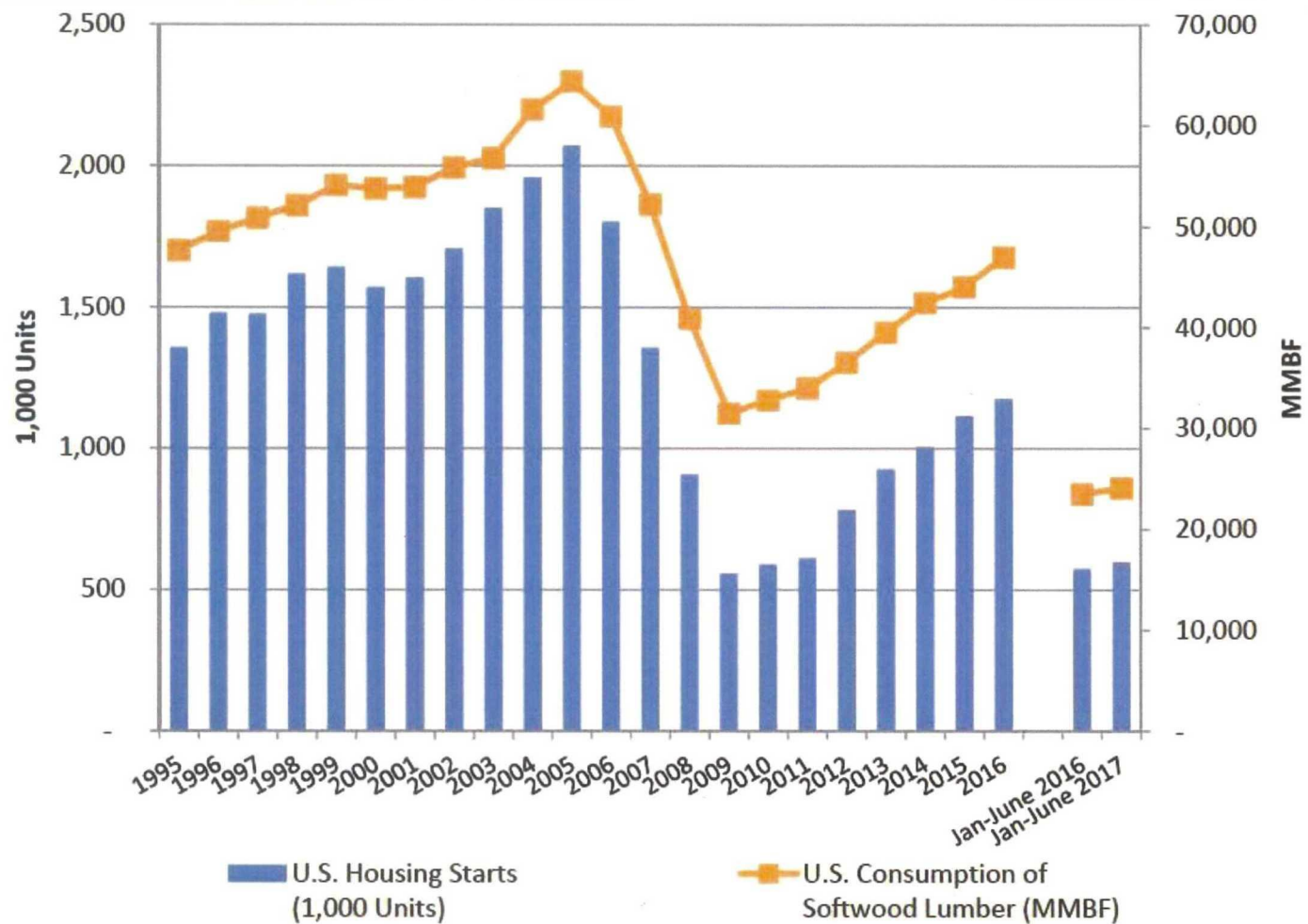


U.S. Housing Starts and Apparent U.S. Consumption



Sources: U.S. Census Bureau, Lumber IV Final Staff Report, WWPA, Lumber V Prehearing Staff Report

U.S. Producer Delivered Prices



Examples of Lost Sales (January 2015 – September 2016)



Sawn Wood Roof Rafters: Total New Residential (United States)

Species	Northeast (%)	Midwest (%)	South (%)	West (%)	Total (%)
Southern Yellow Pine	4.32	28.82	63.31	3.59	52.13
Douglas fir or hem fir	52.30	34.27	10.64	88.73	20.97
Spruce-Pine-Fir or Eastern Spruce	42.15	35.45	24.55	3.86	25.50
Other	0.15	0.03	0.02	0.32	0.05
Don't Know	1.09	1.44	1.19	3.50	1.35

Source: 2009 Wood Products Council Report (Petitioner's Prehearing Brief at Exhibit 9)

Sawn Wood Roof Rafters: Total New Residential (United States)

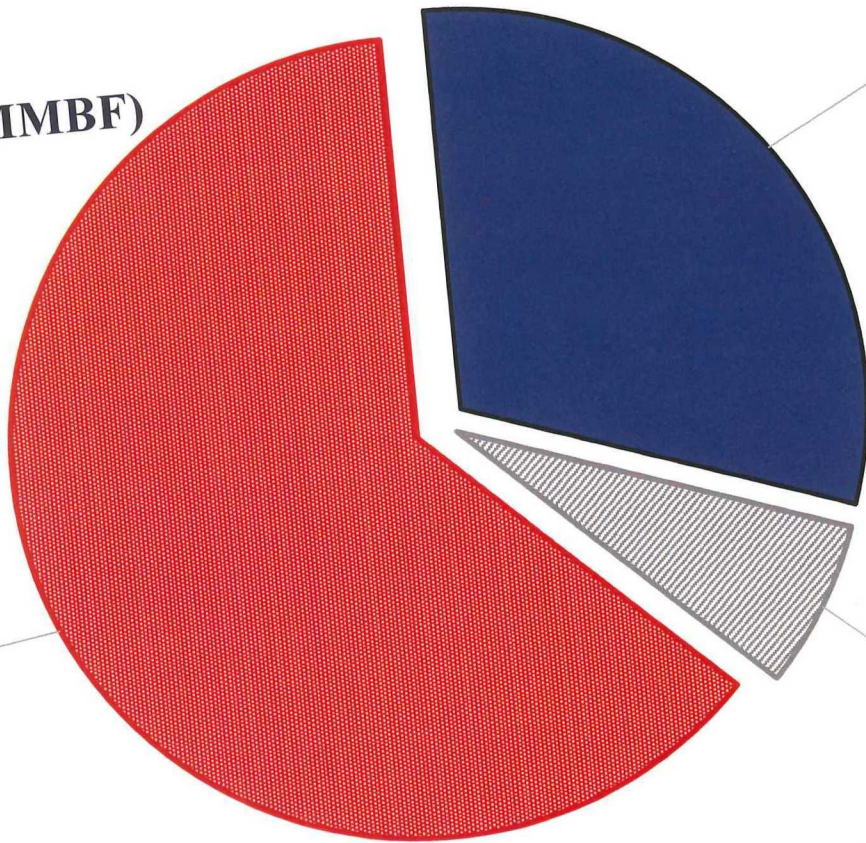
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Canada Captured the Increase in Demand Over the POI

Total Increase in Demand (4,583 MMBF)

**Canada
63%
(2,885 MMBF)**



**U.S.
30%
(1,389 MMBF)**

**Third Countries
7%
(309 MMBF)**

Random Lengths Composite Decreased as Canadian Imports Increased

