### **U.S. IMPORTERS' QUESTIONNAIRE**

### **INVESTIGATION TITLE (PRODUCT FROM COUNTRIES)**

This questionnaire must be received by the Commission by <u>DATE</u>
See last page for instructions regarding how to file this questionnaire.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the countervailing duty/antidumping duty order concerning #abbrproduct from #ctrysubs (inv. No. 701/731-TA-xxx (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

Address		
City	State	Zip Code
Website		
	m imported #abbrproduct (as defined on the ry 1, #bopyear?	e next page) from any country at any time
☐ NO	(Sign the certification below and promptly return or	nly this page of the questionnaire to the Commission)
☐ YES	(Complete all parts of the questionnaire, and return	the entire questionnaire to the Commission)
owledge and belief o	and understand that the information submitted	ON  uestionnaire is complete and correct to the best of is subject to audit and verification by the Commission. , and its employees and contract personnel, to use
-	n this questionnaire and throughout this proced nission on the same or similar merchandise.	eding in any other import-injury investigations or revie
ceeding or other pr sonnel (a) for devel iews, and evaluatio pendix 3; or (ii) by U	oceedings may be disclosed to and used: (i) by oping or maintaining the records of this or a re ons relating to the programs, personnel, and	onse to this request for information and throughout to the Commission, its employees and Offices, and control elated proceeding, or (b) in internal investigations, aud operations of the Commission including under 5 U.S nel, solely for cybersecurity purposes. I understand that
me of Authorized Of	ficial Title of Authorized Official	Date
nature	 Phone	Email address

#### PART I.—GENERAL INFORMATION

**Background.**--On Date, the Department of Commerce ("Commerce")/the Treasury issued a countervailing duty order/an antidumping duty order/suspended an investigation on imports of #abbrproduct from #ctrysubs. On Date, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the order/termination of the suspended investigation would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make an affirmative determination, the order/suspension agreement will remain in place. If either the Commission or Commerce makes a negative determination, Commerce will revoke the order/terminate the suspension agreement. Questionnaires and other information pertinent to this proceeding are available at LINK.

#abbrproduct covered by this proceeding is . . . COMMERCE SCOPE LANGAUGE

#abbrproduct is/are currently imported under statistical reporting numbers XXXX.XXXX of the Harmonized Tariff Schedule of the United States (HTSUS). It/They may also be imported under HTSUS statistical reporting number XXXX.XXXXX. The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

**Reporting of information**.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

<u>Release of information</u>.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from INVESTIGATOR (202-xxx-xxxx, NAME@usitc.gov).

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (<a href="https://www.usitc.gov/trade\_remedy/question.htm">https://www.usitc.gov/trade\_remedy/question.htm</a>) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. Reporting requirements.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

Hours	Dollars			

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, <a href="mailto:import\_injury@usitc.gov">import\_injury@usitc.gov</a>.

l-2a.	Establishments cove questionnaire.	<u>red</u> Provide the name and address of es	tablishment(s) covered by this			
	" <u>Establishment</u> "Each facility of a firm involved in the <u>importation</u> of #abbrproduct, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.					
I-2b.		nation If your firm or parent firm is publications symbol:	icly traded, please specify the			
l-2c.		your firm or parent firm is represented be see specify the name of the law firm and the	•			
	Law firm:					
	Lead attorney(s):					
l-3.		firm owned, in whole or in part, by any ot esList the following information, relating				
	Firm name	Country	Extent of ownership (percent)			

"Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

foreign, that are engage		nave any related firms, eit duct into the United State	
☐ No ☐ Yes	List the following inforn	nation.	
Firm name	Country		Affiliation
Deleted weedvers De	and your firm have any re	lated firms, either domes	tic or foreign, that are
engaged in the product		lated firms, either domes	tic or foreign, that are
☐ No ☐ Yes	List the following inforn	nation.	
Firm name	Country		Affiliation
	orter of record is expecte	re of your firm's importined to complete this questi	
Importer of record	Takes title to the	Consignee of the	Customs broker or freight forwarder
	imported product(s)	imported products(s)	ireigiit iorwarder

I-7.	ConsigneesIf your firm is an importer of record of #abbrproduct but is not the consignee,
	please list the consignees below (firm name, address, telephone number, and individual to
	contact).

Firm name	Address	Contact person and phone number

I-8. **FTZ or bonded warehouses**.--Please indicate whether your firm enters #abbrproduct into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

Item	No	Yes	Quantity (in #units) entered in #termyear
Foreign trade zones			
Bonded warehouses			

I-9.	Other trade actions To your knowledge, have the products subject to this proceeding been the
	subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, please specify.

## PART II.--TRADE AND RELATED INFORMATION

		•	t of the questionnaire can be obtained from INVESTIGATOR (202-xxx-y all data requested on a calendar-year basis.		
II-1.			Please identify the responsible individual and the manner by which contact that individual regarding the confidential information submitted		
	Name				
	Title				
	Email				
	Telephone				
II-2a.	_	-	Has your firm experienced any changes in ownership or in the nature of us for steel nails since January 1, #bopyear?		
	No	C	f yes, supply details as to the time, nature, and significance of such changes and describe reasons for the changes, including any underlying assumptions used.		
II-2b.	contain the	e spread of t ents, importa please discus	Has the COVID-19 pandemic or have any government actions taken to he COVID-19 virus resulted in changes in your firm's supply chain ation, employment, and shipments relating to #abbrproduct? In your ss the duration and timing of any such changes as they relate to your		
	No	s	f yes, describe these changes including the impact over time on the (a) supply chain, (b) importation and shipments, and (c) employment with respect to #abbrproduct.		
II-2c.			yes, supply details as to the time, nature, and significance of such langes and describe reasons for the changes, including any underlying issumptions used.  Has the COVID-19 pandemic or have any government actions taken to e COVID-19 virus resulted in changes in your firm's supply chain ion, employment, and shipments relating to #abbrproduct? In your the duration and timing of any such changes as they relate to your yes, describe these changes including the impact over time on the (a) apply chain, (b) importation and shipments, and (c) employment with spect to #abbrproduct.		
	No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions.		

<u>Arranged imports</u> Has your firm imported or arranged for the importation of #abbrproduct for delivery after <b>DATE</b> ?							
"Arranged imports" a for subject merchand date listed above.	ise, but delivery of th	nose imports is not s		•			
∐ No	es–Fill out the table b	elow.					
∐ No ∐ Y€		Quantity (in #units)					
No Ye			Jul-Sept 2019	Oct-Dec 20			
	(	Quantity (in #units)	Jul-Sept 2019	Oct-Dec 20			
Period/Source	(	Quantity (in #units)	Jul-Sept 2019	Oct-Dec 20			
Period/Source #ctrysubA	(	Quantity (in #units)	Jul-Sept 2019	Oct-Dec 20			

source, please elaborate.

### **Definitions**

"Imports" –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty).

"Import quantities" –Quantities reported should be net of returns.

"Import values" — Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

**"U.S. commercial shipments"**— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" – Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

**"Export shipments"**— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

[DRAFTING NOTE: all subsequent (second and beyond) full reviews collect data for only **THREE** years plus any relevant interim period.]

II-5a. <u>Imports: #CtrysubA</u>.--Report your firm's imports and your firm's shipments and inventories of #abbrproduct imported from #CtrysubA during the specified periods.

# **#CTRYSUBA**

Quantity (in #units), value (in \$1,000)								
			Calend	ar year			January-#	intmonth
Item	2017	2018	2019	2020	2021	2022	2022	2023
Beginning-of-period inventories (quantity) (A)								
Imports: <sup>1</sup> Quantity (B)								
Value (C)								
U.S. shipments: Commercial shipments: Quantity (D)								
Value (E)								
Internal consumption: <sup>2</sup> Quantity (F)								
Value² (G)								
Transfers to related firms: <sup>2</sup> Quantity (H)								
Value² (I)								
Export shipments: <sup>3</sup> Quantity (J)								
Value (K)								
End-of-period inventories: (quantity) (L)								
<sup>1</sup> Please identify the foreign pro <sup>2</sup> Internal consumption and trar basis for valuing these transactions data provided above in this table sh <sup>3</sup> Identify your firm's principal e	nsfers to re in your re nould be ba	elated firms cords, pleas ased on fair	e specify th	at basis (e.g				

### II-5a. Imports: #ctrysubA.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year						January-#intmonth	
Reconciliation	2017	2018	2019	2020	2021	2022	2022	2023	
A + B - D - F - H - J - L=									
should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0	0	0	0	
1 Fundamentian if the collection	- L - L - L - L - L - L - L - L - L - L					//\ l= t =			

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:

II-5b. Channels of distribution: #CTRYSUBA -- Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from #ctrysuba by channel of distribution in the specified period.

	Calendar year					January-#intmonth		
Item	2017	2018	2019	2020	2021	2022	2022	2023
	Quantity (in #units)							
Channels of distribution: U.S. shipments to distributors (M)								
to end users (N)								

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

				January-#intmonth				
Reconciliation	2017	2017 2018 2019 2020 2021 2022						2023
M + N - D - F - H = zero								
("0"), if not revise.	0	0	0	0	0	0	0	0

[Include II-5c for all subsequent (second and beyond) full reviews which collect data for only **THREE** years plus any relevant interim period in the main trade tables. *Note*—also request value data if used as primary volume measure in prior investigations.]

II-5c. <u>Historical U.S. imports: #ctrysubA.</u> --Report the quantity and value your firm's imports of #abbrproduct imported from #ctrysubA during the specified periods.

Quantity (in #units)							
Item 2017 2028 2029							
U.S. imports:							
U.S. imports:  Quantity							
Value							

II-6a. <u>Imports: All other sources</u>.--Report your firm's imports and your firm's shipments and inventories of #abbrproduct imported from **all other sources** during the specified periods.

# **ALL OTHER SOURCES**

list sources:	)	١

	Calendar year							January-#intmonth	
Item	2017	2018	2019	2020	2021	2022	2022	2023	
Beginning-of-period inventories (quantity) (A)									
Imports: <sup>1</sup> Quantity (B)									
Value (C)									
U.S. shipments: Commercial shipments: Quantity (D)									
Value (E)									
Internal consumption: <sup>2</sup> Quantity (F)									
Value <sup>2</sup> (G)									
Transfers to related firms: <sup>2</sup> Quantity (H)									
Value² (I)									
Export shipments: <sup>3</sup> Quantity (J)									
Value (K)									
End-of-period inventories: (quantity) (L)									
<sup>1</sup> Please identify the foreign pro <sup>2</sup> Internal consumption and tran basis for valuing these transactions the data provided above in this tab	nsfers to re in your red le should b	lated firms cords, pleas e based on	must be val e specify th	at basis (e.g					

<sup>&</sup>lt;sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_

#### II-6a. Imports: All other sources.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year						January-#intmonth		
Reconciliation	2017	2018	2019	2020	2021	2022	2022	2023		
A + B - D - F - H - J - L= should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0	0	0	0		

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:

II-6b. <u>Channels of distribution: All other sources</u>--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by channel of distribution in the specified period.

	Calendar year						January-#intmonth	
Item	2017	2018	2019	2020	2021	2022	2022	2023
	Quantity (in #units)							
Channels of distribution: U.S. shipments to distributors (M)								
to end users (N)								

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar year						January-#intmonth		
Reconciliation	2017	2018	2019	2020	2021	2022	2022	2023		
M + N – D – F – H= zero										
("0"), if not revise.	0	0	0	0	0	0	0	0		

[Include II-5c for all subsequent (second and beyond) full reviews which collect data for only **THREE** years plus any relevant interim period in the main trade tables. *Note*—also request value data if used as primary volume measure in prior investigations.]

II-5c. <u>Historical U.S. imports: All other sources.</u> --Report the quantity and value your firm's imports of #abbrproduct imported from #abbrproduct during the specified periods.

Quantity (in #units)							
Item	2017	2018	2019				
U.S. imports:							
Quantity							
Value							

For questions II-7 and II-8, if your firm's response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

Likely impac	ct of revoca	after the imposition of the order(s).  ItionWould your firm anticipate any changes in the character of its its imports, U.S. shipments of imports, or inventories of
#abbrprodu	ct in the fut	cure if the countervailing duty/antidumping duty orders on #abbrprobe be revoked?
No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentations that address this issue.
tables in Par your firm an	t II, please d the relate	msIf your firm reported transfers to related firms in any of the data identify the firm(s) and indicate the nature of the relationship betweed firms (e.g., joint venture, wholly owned subsidiary) and whether the the market value or by a non-market formula.
Other expla		your firm would like to further explain a response to a question in Pa ox was not provided, please note the question number and the
for which a i	nananve bi	

### PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Ecol	nomist (202-xxx-xxxx,
NAME@usitc.gov).	

III-1.	<u>Contact information</u> Please identify the responsible individual and the manner by which
	Commission staff may contact that individual regarding the confidential information submitted
	in Part III.

Name	
Title	
Email	
Telephone	

### **PRICE DATA**

III-2.	This question requests quarterly quantity and value data for your firm's commercial shipments
	to unrelated U.S. customers of the following products your firm imported from #ctrysubs:

**Product 1.--DEFINE** 

**Product 2.**--DEFINE

**Product 3.--**DEFINE

**Product 4.**--DEFINE

Please note that values should be <u>f.o.b., U.S. point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

(a) During January #bopyear-#intmonth YEAR, did your firm import from #ctrysubs and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table(s) as appropriate.
NoSkip to question III-3.

III-2b. <u>Price data (#ctrysubA)</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from #ctrysubA and sold by your firm. <u>Duplicate (copy and paste) these tables for each subject country and delete this note</u>.

## #ctrysubA

Report data in actual UNITs and actual dollars (not 1,000s).

		(Quantity	y in SPECIFY, v	ralue in dol	lars)			
	Product 1		Product 2		Product 3		Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2017:								
January-March								
April-June								
July-September								
October-December								
2018:								
January-March								
April-June								
July-September								
October-December								
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								
2022:								
January-March								
April-June								
July-September								
October-December								

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product
provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

provide a description of the product. Also, prease explain any anomalies in your min s reported prioring data.
Product 1:
Product 2:
Product 3:
Product 4:

 $<sup>^{\</sup>rm 2}$  Pricing product definitions are provided on the first page of Part III.

III-2c.	Price data checklist Please check that the pricing data in question III-2(b) has been correctly
	reported.

Are the price data reported above:	√ if Yes
In actual dollars ( <i>not</i> \$1,000) and actual <mark>#units</mark> ?	
F.o.b. U.S. point of shipment (i.e., does not include U.S. inland transportation costs)?	
Net of all discounts and rebates?	
Have discounts, rebates, and returns been deducted from gross sales in the quarter in which the sale occurred?	
Quantities do not exceed commercial shipments reported in part II in each year?	
Explanation(s) for any boxes not checked:	

III-2d. **Pricing data methodology.--**Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

U.S. Importers' Questionnaire - #ABBRPRODUCT (Revie	U.S.	. Importers'	Questionnaire -	<ul> <li>#ABBRPRODUCT</li> </ul>	(Review
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III-3.	Price settingHow does your firm determine the prices that it charges for sales of
	#abbrproduct (check all that apply)?

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-4. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
discounts	discounts	policy	Other	Describe

III-5. **Pricing terms.**--On what basis are your firm's prices of imported #abbrproduct from #ctrysubs usually quoted? *(check one)* 

Delivered	F.o.b.	If f.o.b., specify point

III-6. <u>Contract versus spot.</u>—Approximately what shares of your firm's sales of its #abbrproduct imported from #ctrysubs in #termyear were on the basis of (1) short-term contracts, (2) annual contracts, (3) long-term contracts, and (4) spot sales?

	Type of sale						
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (shoul sum to 100.0%	d o	
Share of your #termyear sales	%	%	%	%	0.0	%	

III-7. <u>Contract provisions.</u>— Please fill out the table regarding your firm's typical sales contracts for #abbrproduct imported from #ctrysubs (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)		
Average contract duration	No. of days		365			
Price renegotiation	Yes					
(during contract period)	No					
	Quantity					
Fixed quantity and/or price	Price					
3.1.5, 5.1 p.1.55	Both					
Indexed to raw	Yes					
material costs <sup>1</sup>	No					
Not applicab	le					
<sup>1</sup> Please identify the indexes used:						

III-8. <u>Lead times.</u>—What is your firm's share of sales of its imported #abbrproduct from inventory and produced to order, and the typical lead time between a customer's order and the date of delivery for your firm's sales of its imported #abbrproduct?

Source	Share of #termyear sales	Lead time (average number of days)
From inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

I-9.	Shipping information								
i-9.	Silippili	giiiioiiiiatic	<u></u>						
	(a) Who generally arranges the transportation to your firm's customers' locations?    Your firm   Purchaser (check one)								
	<ul> <li>(b) When your firm sells #abbrproduct imported from #ctrysubs, from where is it shipped Point of importation Storage facility (check one)</li> <li>(c) Indicate the approximate percentage of your sales of #abbrproduct imported from #ctrysubs that are delivered the following distances from your firm's U.S. point of shipment.</li> </ul>								
		Distance	from your firm's U.S. point of shipment	Sha	ire				
		Within 10	0 miles		%				
		101 to 1,0	000 miles		%				
		Over 1,00	0 miles		%				
			Total (should sum to 100.0%)	0.0	0 %				
	#ары рі	ear (check an	I that apply)?						
			Geographic area		#ctrvsubA	#ctrvsubB			
	North	east.–CT, ME	Geographic area		#ctrysubA	#ctrysubB			
				l.	#ctrysubA	#ctrysubB			
	Midwe	est.–IL, IN, IA	, MA, NH, NJ, NY, PA, RI, and VT.		#ctrysubA	#ctrysubB			
	Midwe	est.–IL, IN, IA east.–AL, DE	, MA, NH, NJ, NY, PA, RI, and VT. , KS, MI, MN, MO, NE, ND, OH, SD, and W		#ctrysubA	#ctrysubB			
	Midwe Southe Centra Mount	est.—IL, IN, IA east.—AL, DE, I <b>l Southwest</b> tains.—AZ, CC	E, MA, NH, NJ, NY, PA, RI, and VT.  A, KS, MI, MN, MO, NE, ND, OH, SD, and W  B, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, a  B.—AR, LA, OK, and TX.  D, ID, MT, NV, NM, UT, and WY.		#ctrysubA	#ctrysubB			
	Southe Centra Mount Pacific	est.—IL, IN, IA east.—AL, DE, Il Southwest tains.—AZ, CC Coast.—CA,	E, MA, NH, NJ, NY, PA, RI, and VT.  A, KS, MI, MN, MO, NE, ND, OH, SD, and W  B, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, a  E.—AR, LA, OK, and TX.  D, ID, MT, NV, NM, UT, and WY.  OR, and WA.	ind WV.	#ctrysubA	#ctrysubB			
	Midwe Southe Centra Mount Pacific Other.	est.—IL, IN, IA east.—AL, DE, Il Southwest tains.—AZ, CC Coast.—CA,	E, MA, NH, NJ, NY, PA, RI, and VT.  A, KS, MI, MN, MO, NE, ND, OH, SD, and W  B, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, a  B,—AR, LA, OK, and TX.  D, ID, MT, NV, NM, UT, and WY.  OR, and WA.  arkets in the United States not previously	ind WV.	#ctrysubA	#ctrysubB			
I-11. I-12.	Midwe Souther Central Mount Pacific Other includi	est.—IL, IN, IA east.—AL, DE I Southwest tains.—AZ, CC Coast.—CA, —All other m ng AK, HI, PF eransportation d from #ctry	E, MA, NH, NJ, NY, PA, RI, and VT.  A, KS, MI, MN, MO, NE, ND, OH, SD, and W  B, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, a  B,—AR, LA, OK, and TX.  D, ID, MT, NV, NM, UT, and WY.  OR, and WA.  arkets in the United States not previously	listed,	the cost of #	abbrproduct			
	Midwe Souther Central Mount Pacific Other includi	est.—IL, IN, IA east.—AL, DE I Southwest tains.—AZ, CC Coast.—CA, —All other m ng AK, HI, PF eransportation d from #ctry	E, MA, NH, NJ, NY, PA, RI, and VT.  A, KS, MI, MN, MO, NE, ND, OH, SD, and W  DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, a  E.—AR, LA, OK, and TX.  D, ID, MT, NV, NM, UT, and WY.  OR, and WA.  arkets in the United States not previously R, and VI.  Dn costs.—What is the approximate perceivable that is accounted for by U.S. inland the ere been any changes in the end uses of #a	listed, ntage of ransport	the cost of # ation costs?	abbrproduct			

III-13.	Substitutes Have there been any changes in the number or types of products that can be
	substituted for #abbrproduct since January 1, #bopyear or do you anticipate any future
	changes?

No	If yes, explain the changes, noting when these changes occurred or are expected to occur.

III-14. **Availability of supply.--**Has the availability of #abbrproduct in the U.S. market changed since January 1, #bopyear? Do you anticipate any future changes?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.					
Changes since January 1, #bopyear:								
U.Sproduced product								
Imports from #ctrysubs								
Imports from all other countries								
Anticipated changes:								
U.Sproduced product								
Imports from #ctrysubs								
Imports from all other countries								

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III-15.	Demand trendsIndicate how demand within the United States and outside of the United
	States (if known) for #abbrproduct has changed since January 1, #bopyear, and how you
	anticipate demand will change in the future. Explain any trends and describe the principal
	factors that have affected, and that you anticipate will affect, these changes in demand.

		up	change	Fluctuate down	Overall decrease	Explanation and factors		
	Demand since January 1, #bopyear							
Within the United States								
Outside the Inited States								
Anticipated future demand								
Within the United States								
Outside the United States								

No	Yes	If yes, please describe, noting when these changes occurred or are expected to occur.

III-17. <u>Business cycles.</u>—Is the #abbrproduct market subject to business cycles, either during the year or across years? If yes, describe.

N	lo	Yes	If yes, please describe, including any changes since January 1, #bopyear.

III-18. <u>Conditions of competition.</u>--Is the #abbrproduct market subject to conditions of competition distinctive to #abbrproduct other than the business cycles described in the previous question? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, #bopyear.

U.S. Im	porters' Qu	uestior	nnaire - ‡	ABBRPRO	DUCT (Revi	iew)		Page 26
III-19.	Supply constraintsHas your firm refused, declined, or been unable to supply #abbrproduct since January 1, #bopyear (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?							
	No	Ye	s If ye	es, please	describe.			
			]					
III-20.					•	aw materia ge in the fut	l prices have changed since Jan cure.	iuary 1,
			Overal	_	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw m price changes have affecte firm's selling prices for #abbr	d your
	Changes since January 1, #bopyear							
	Anticipated changes							
III-21. <a href="Price comparisons.">Price comparisons.</a> Are you aware of prices of #abbrproduct in non-U.S. markets? If yes, p compare market prices of #abbrproduct in U.S. and non-U.S. markets. Provide information time periods and regions for any price comparisons and note the sources for your market knowledge.						on as to		
No. Ves If was please describe								

- U.S. Importers' Questionnaire #ABBRPRODUCT (Review)
- III-22. <u>Interchangeability</u>.—How often is #abbrproduct produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	#ctrysubA	#ctrysubB	#ctrysubC	Other countries
United States				
#ctrysubA				
#ctrysubB				
#ctrysubC				

For any country-pair producing #abbrproduct that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude the interchangeable use of #abbrproduct produced in the countries:

III-23. <u>Factors other than price</u>.—How often are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between #abbrproduct produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	#ctrysubA	#ctrysubB	#ctrysubC	Other countries
United States				
#ctrysubA				
#ctrysubB				
#ctrysubC				

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's sales of #abbrproduct, identify the country-pair the relevant factors other than price, and report the advantages or disadvantages imparted by such factors:

III-24.	Role of section 301 tariffs Did the tariffs on Chinese-origin products under section 301, or
	changes in these tariffs, have an impact on the #abbrproduct market in the United States,
	including any effects on #abbrproduct cost, price, supply, and/or demand, since January 1,
	#bopyear?

Yes— Please indicate the impact in the table below.	<b>No—</b> Skip to next question	<b>Don't know—</b> Skip to next question	

Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how the imposition of tariffs under section 301 affected each factor of the #abbrproduct market in the United States.
Supply of U.S produced #abbrproduct					
Supply of #abbrproduct imported from China					
Supply of #abbrproduct imported from other countries					
Prices for #abbrproduct					
Overall U.S. demand for #abbrproduct					
Raw material costs for #abbrproduct					

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III-25.	Role of section 232 measures.—Did the measures (e.g., tariffs, quotas, etc.) on imported steel/aluminum products under section 232, or changes in the measures (such as the level, coverage, or nature of the measures), have an impact on the #abbrproduct market in the Unite States, including any effects on #abbrproduct cost, price, supply, and/or demand, since January 1, #bopyear?						
	Yes— Please indicate the impact in the table below.		_	<b>No</b> — kip to next o		<b>Don't know—</b> Skip to next question.	
Factor		Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how the import of tariffs under section 301 a each factor of the #abbrpro market in the United State	ffected oduct
Supply of U.S produced #abbrproduct							
Supply of imported #abbrproduct							
Prices for #abbrproduct							
Overall U.S. demand for #abbrproduct							
Raw material costs for #abbrproduct							
III-26. Other explanationsIf your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.							

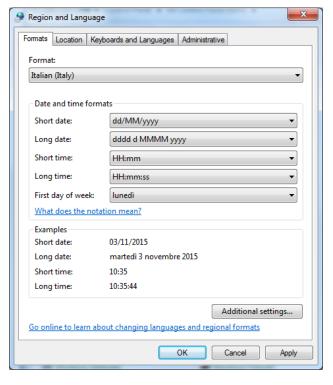
Correcting Valid number error messages. -- If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The U.S. International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

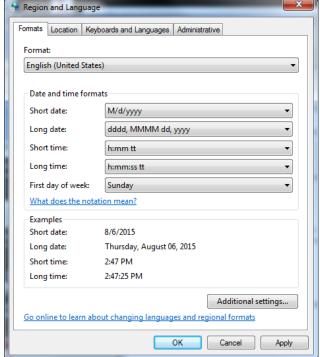
The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty-five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.





# **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: LINK

**Please do not attempt to modify the format or permissions of the questionnaire document**. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a> Pin: XXXX

• E-mail.—E-mail the MS Word questionnaire to NAME@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

**If your firm** does not **import this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.