# UNITED STATES INTERNATIONAL TRADE COMMISSION

# BOLTS, NUTS, AND SCREWS OF IRON OR STEEL

# Report to the President on Investigation No. TA-201-2 Under Section 201 of the Trade Act of 1974



USITC Publication 747 Washington, D.C. November 1975

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# UNITED STATES INTERNATIONAL TRADE COMMISSION

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#### REPORT TO THE PRESIDENT

U.S. International Trade Commission, November 24, 1975

To the President:

In accordance with section 201(d)(1) of the Trade Act of 1974 (88 Stat. 1978), the U.S. International Trade Commission herein reports the results of an investigation made under section 201(b)(1) of that act, relating to wood screws and bolts, nuts, and screws of iron or steel.

The investigation to which this report relates was undertaken to determine whether--

wood screws and bolts, nuts, and screws (including bolts and their nuts imported in the same shipment), all the foregoing of iron or steel, provided for in items 646.49, 646.54, 646.56, 646.58, 646.60, 646.63, and 646.79 of the Tariff Schedules of the United States (TSUS),

are being imported into the United States in such increased quantities as to be a substantial cause of serious injury, or threat thereof, to the domestic industry producing an article like or directly competitive with the imported article.

The investigation was instituted on June 13, 1975, upon receipt of a petition filed on May 22, 1975, by Russell, Burdsall & Ward, Inc., the Industrial Fasteners Institute, and the Cap Screw and Special Threaded Products Bureau.

Public notice of the investigation and hearing were duly given by publishing the original notice in the <u>Federal Register</u> of June 26, 1975 (40 F.R. 27079). On August 6, 1975, the Commission issued a

public notice rescheduling the date of the hearing from August 19, 1975, to September 3, 1975. Notice of the rescheduled hearing was published in the <u>Federal Register</u> of August 11, 1975 (40 F.R. 33706). A public hearing in connection with the investigation was conducted from September 3 through September 12, 1975, in the Commission's Hearing Room in Washington, D.C. All interested parties were afforded an opportunity to be present, to produce evidence, and to be heard. A transcript of the hearings and copies of briefs submitted by interested parties in connection with the investigation are attached.

The information for this report was obtained from fieldwork, from questionnaires sent to domestic manufacturers, importers, and distributors, and from the Commission's files, other Government agencies, and evidence presented at the hearings and in briefs filed by interested parties.

#### Determination of the Commission

On the basis of its investigation, the Commission determines (Commissioners Minchew and Bedell dissenting in part, Commissioner Parker abstaining) that wood screws and bolts, nuts, and screws (including bolts and their nuts imported in the same shipment), all the foregoing of iron or steel, provided for in items 646.49, 646.54, 646.56, 646.58, 646.60, 646.63, and 646.79 of the Tariff Schedules of the United States, are not being imported into the United States in such increased quantities as to be a substantial cause of serious injury, or threat thereof, to the domestic industry producing articles like or directly competitive with the imported articles.

#### Views of Chairman Will E. Leonard

On May 22, 1975, the United States International Trade Commission (hereinafter referred to as Commission) received a petition filed by Russell, Burdsall & Ward, Inc., the Industrial Fasteners Institute, and the Cap Screw and Special Threaded Products Bureau requesting an investigation under section 201(b)(1) of the Trade Act of 1974 (hereinafter referred to as Trade Act) with respect to imports of bolts, nuts, and screws of iron or steel. The Commission on June 13, 1975, instituted such an investigation in order to determine whether bolts, nuts, and screws of iron or steel are being imported into the United States in such increased quantities as to be a substantial cause of serious injury, or threat thereof, to the domestic industry producing articles like or directly competitive with such imported bolts, nuts, and screws.

The petition and investigation referred to above are the third to be received and the second to be instituted, respectively, by the Commission under the criteria, changed by the Trade Act, which must be met by an industry in order to be eligible for import relief. 1/ For a domestic industry to be eligible for import relief (which as used in this statement of views includes import restraints as well as adjustment assistance), the Trade Act essentially requires that three identifiable criteria be met:

(1) Imports of the articles concerned must be entering in increased quantities.

<sup>1/</sup> For a comparison of the new Trade Act criteria with the predecessor criteria of sec. 301(b)(1) of the Trade Expansion Act of 1962, see the Statement of Reasons of Chairman Leonard in Birch Plywood Door Skins: Report to the President on Investigation No. TA-201-1..., USITC Publication 743, October 1975, pp. 9-12.

- (2) The domestic industry producing like or directly competitive articles must be experiencing serious injury, or the threat thereof.
- (3) The increased imports referred to in 1 above must be a substantial cause of the injury, or threat thereof, referred to in 2 above.

#### Determination

As a result of evidence obtained by the Commission during the course of this investigation (investigation No. TA-201-2), I determine that the criteria as set forth in secton 201(b)(1) of the Trade Act for an industry to be eligible for relief from imports have not been met. Specifically, I find that the second criterion under section 201(b)(1), as set forth above, has not been met, i.e., that the domestic industry producing articles like or directly competitive with the imported articles is not being seriously injured or threatened with serious injury.

Since the criteria of section 201(b)(1) are cumulative, the failure to satisfy any one of the criteria necessitates the making of a negative determination, no matter what the facts show with respect to the other criteria. Because the instant negative determination is based on a finding that the "serious injury, or threat thereof" criterion is not met, the following discussion is limited to that criterion alone, as such finding makes it unnecessary to consider other issues which may have been raised in this investigation or to discuss other criteria.

#### Domestic industry

In considering whether the criterion of serious injury, or threat thereof, is satisfied in a given investigation, it is necessary to

determine what is "the domestic industry" which may be suffering the requisite injury. The Trade Act does not expressly define the term "domestic industry"; instead it sets forth certain guidelines and permits the Commission to use its best judgment within those guidelines and the economic factors present in a given case to determine the relevant domestic industry. Thus, section 201(b)(1) states that the domestic industry consists of the domestic producers of "an article like or directly competitive with the imported article." Section 201(b)(3) provides that-

the Commission--

(A) may, in the case of a domestic producer which also imports, treat as part of such domestic industry only its domestic production,

(B) may, in the case of a domestic producer which produces more than one article, treat as part of such domestic industry only that portion or subdivision of the producer which produces the like or directly competitive article, and

(C) may, in the case of one or more domestic producers, who produce a like or directly competitive article in a major geographic area of the United States and whose production facilities in such area for such article constitute a substantial portion of the domestic industry in the United States and primarily serve the market in such area, and where the imports are concentrated in such area, treat as such domestic industry only that segment of the production located in such area.

The domestic industry is not necessarily coterminous in terms of articles produced with the imported articles covered in the scope of the Commission's investigation. While the scope of investigation in terms of imported articles is defined in practice at the outset of the investigation and set forth in the notice published in the <u>Federal Register</u> (although subject to amendment during the course of the investigation),

the Commission determines what constitutes the "domestic industry" after it has gathered the relevant facts in the course of the investigation. The question of what is the domestic industry is discretionary with the Commission, and a Commissioner's decision is based on what he considers to be the relevant economic facts of an investigaton, having taken into account the statutory guidelines noted above. In certain investigations, therefore, it may be appropriate to carve out two or more domestic industries from the universe of domestic producers of articles like or directly competitive with the imported articles. There is precedent for this carving out of distinct industries in Commission investigations decided under section 301(b)(1) of the Trade Expansion Act of 1962 (TEA), the predecessor section to section 201(b)(1) of the Trade Act. 1/ It is noted that Congress was aware of Commission precedent in this respect and made no changes in the statute, nor were there comments in the reports of its legislative committees, when reviewing the matter of domestic industry and adding section 201(b)(3),

<sup>1/</sup> For example, see the Views of Chairman Bedell, Vice Chairman Parker, and Commissioner Moore in Antifriction Balls and Ball Bearings, Including Ball Bearings With Integral Shafts, and Parts Thereof: Report to the President on Investigation No. TEA-1-27 . . ., TC Publication 597, 1973, pp. 6, 11-12; Views of Chairman Bedell, Vice Chairman Parker, and Commissioners Moore and Young in Ceramic Table and Kitchen Articles, Including Dinnerware: Report to the President on Investigation No. TEA-1-22 . . ., TC Publication 466, 1972, pp. 6-7; Views of Chairman Bedell and Commissioners Sutton and Moore in Flat Glass and Tempered Report to the President on Investigation No. TEA-I-23 . . ., TC Glass: Publication 459, 1972, pp. 6-7; Views of Commissioners Clubb and Moore in Nonrubber Footwear: Report to the President on Investigation No. TEA-I-18 . . ., TC Publication 359, 1971, pp. 7-9; and Statement of Chairman Sutton and Commissioner Moore in Flat Glass and Tempered Glass: Report to the President on Investigation No. TEA-I-15 . . . TC Publication 310, 1969, pp. 4-5.

which indicate disapproval of this practice. Indeed, to approach the issue in any other fashion would have the Commission making decisions on what is the relevant domestic industry before there were facts available on which to make a reasonable decision; I cannot believe it was the intent of Congress that the Commission do so.

In the present investigation, economic factors strongly support a conclusion that there are two distinct groups of producers of articles like or directly competitive with the imported articles. The first group, which would constitute one domestic industry, consists of producers of bolts, 1/ nuts, and "large screws" (including lag screws, with all such "large" screws having shanks or threads over 0.24 inch in diameter); and the second industry consists of producers of "small" screws (i.e., wood screws, machine screws, and such tapping and other screws as have shanks or threads 0.24 inch in diameter or less).

In drawing this distinction it is noted that bolts, nuts, and large screws are almost always produced in separate establishments from those in which small screws are produced. They are produced by different firms on different equipment and use different metalworking technology and raw materials than is the case with small screws. Bolts,

<sup>1/</sup> Bolts other than mine roof bolts. Mine roof bolts are very long bolts (generally 4 to 12 feet in length, made on specialized equipment from bar stock (rather than wire) in different establishments from other bolts considered here. Imports of mine roof bolts are nil. Mine roof bolts will not be further dealt with herein.

nuts, and large screws are all frequently produced in the same establishments, utilizing similar capital equipment, metalworking technology, raw materials, and labor skills. Nuts are used on approximately 80 percent of bolts and large screws but on only about 20 percent of small screws. Approximately 50 percent of nuts are produced in establishments producing bolts and large screws; the percentage of nuts produced in establishments producing small screws is negligible at best. Different types and sizes of small screws are frequently produced in the same establishments, on the same or similar capital equipment, and employ similar metalworking technology, raw materials, and labor.

What does the term "serious injury, or threat thereof" mean?

The "serious injury, or threat thereof" criterion is expressed in the disjunctive--that is, this criterion is satisfied if a finding either of "serious injury" or of "threat" of serious injury is made. And if a negative determination is to be made based on the failure of this criterion to be satisfied, there must be findings both of no serious injury and of no threat of serious injury.

The Trade Act provides no definition of the term "serious injury." As in the case of the term "domestic industry," the act provides guidelines in the form of certain "economic factors" which the Commission should take into account. In making a determination with respect to "serious injury," section 201(b)(2) states that the Commission should take into account "all economic factors which it considers relevant, including (but not limited to) . . the significant idling of productive facilities in the industry, the inability of a significant number of firms to operate at a reasonable level of profit, and significant unemployment or underemployment within the industry." The modifier "significant" used in describing each of these enumerated factors is not found in the precursor provision of section 201(b)(2). <u>1</u>/ The word clearly implies that the idling of productive facilities, and so forth, must be of important magnitude.

1/ Sec. 301(b)(2) of the TEA provided in part: The . . . Commission shall take into account all economic factors which it considers relevant, including idling of productive facilities, inability to operate at a level of reasonable profit, and unemployment or underemployment.

Further, the term "serious injury" can be contrasted with the term "material injury" used in section 406 of the Trade Act. The term "serious injury" is intended to represent a greater degree of injury than the term "material injury," according to the Report of the Senate Committee on Finance on the bill which became the Trade Act. 1/

In view of the facts that the concept of serious injury is unchanged from that under the TEA and that Congress, in writing and enacting the Trade Act, was aware of Commission practice with respect to this concept under the TEA, past Commission interpretations of the meaning of the term are helpful in determining the meaning of serious injury. Under the TEA, affirmative Commission findings of serious injury generally rested heavily on findings of plant closings, declining employment, and rapidly deteriorating, low, or nonexistent profits, or losses.

In the absence of precise statutory definitions of terms, dictionary definitions can be helpful. In fact, as a general rule, the meaning of statutory words is to be derived by considering the common, ordinary meaning given to the words unless the statute indicates otherwise. <u>Webster's New International Dictionary</u> (2d edition, 1953) defines "injury" as "Damage or hurt done to or suffered by a person or thing; . . . An act which damages, harms, or hurts . . ." Webster's

1/ U.S. Senate, Committee on Finance, Trade Reform Act of 1974, S. Rept. No. 93-1298, 93d Cong., 2d sess., p. 212.

defines "serious" as meaning "Grave in disposition, appearance, or manner; . . . Important; weighty; not trifling; grave; . . . Giving rise to apprehension; attended with danger; as, a <u>serious</u> injury." It would seem, therefore, considering only the dictionary meaning, that "serious injury" requires a finding of damage or a hurt of grave or important proportions.

What is the time frame to be considered in determining serious injury? Section 201(b)(1) uses the present tense. New and continuing injury from increased imports, as opposed to "old" injury, is apparently the injury for which relief is to be provided. There are no guidelines set forth in the statute or the legislative history for determining the relevant "present" period. The statute thus leaves the question open to Commission discretion. It is my view that "present" injury must be found by examining a time span which discounts brief and transitory episodes in the performance of the domestic industry and establishes a realistic performance for the industry in the present.

Section 201(b)(1) of the act provides no definition with respect to "threat" of serious injury, a situation analogous to that with respect to serious injury. The Commission is to consider "all economic factors which it considers relevant, including (but not limited to) . . . a decline in sales, a higher and growing inventory, and a downward trend in production, profits, wages, or employment (or increasing underemployment) in the domestic industry concerned . . .'

The report of the House Committee on Ways and Means on the bill which became the Trade Act states that a "threat" of serious injury exists "when serious injury, although not yet existing, is imminent." <u>1</u>/ The report of the Senate Committee on Finance cited above supports this interpretation and adds:

> The existence of any of these factors such as the growth in inventory would not in itself be relevant to the threat of injury from imports if it resulted from conditions unrelated to imports. Such conditions could arise from a variety of other causes, such as changes in technology or in consumer tastes, domestic competition from substitute products, plant obsolescence, or poor management. It is the intention of the Committee that the threat of serious injury exists when serious injury, although not yet existing, is clearly imminent if import trends continued unabated. 2/

<sup>1/</sup> U.S. House of Representatives, Committee on Ways and Means, Trade Reform Act of 1973, H. Rept. No. 93-571, 93d Cong., 1st sess., p. 47.

<sup>2/</sup> U.S. Senate, Committee on Finance, Trade Reform Act of 1974. S. Rept. No. 93-1298, 93d Cong., 2d sess., p. 121.

# No serious injury or threat thereof to producers of bolts, nuts, and large screws

Having set out an explanation of the criterion "serious injury, or threat thereof," it is appropriate now to see what the facts in this investigation reveal with respect to the satisfaction of that criterion.

The evidence obtained in this investigation leads to the conclusion that that criterion is not satisfied.

Significant idling of productive facilities.--The closing of a few facilities producing bolts, nuts, and large screws in the past several years is not a significant idling of productive facilities. Republic Steel Corporation was the only major producer of bolts, nuts, and large screws to cease operations entirely during the period 1967-75. Republic Steel Corporation closed its Bolt and Nut Division in December 1972. However, during the same period several new producers entered the domestic industry.

Inability of a significant number of firms to operate at a reasonable level of profit. --For the past 3 years the domestic industry has operated at a reasonable level of profit. Net operating profits increased from \$36 million in 1972 to \$83 million in 1973 and to \$183 million in 1974. Net operating profits of the domestic industry were \$57 million for the first 6 months of 1975. Of approximately 100 firms responding to the Commission's questionnaire, fewer than 5 firms reported a net annual loss during the period 1973-74.

The ratio of net operating profits to net sales for the domestic industry was 4.2 percent in 1971, 5.4 percent in 1972, 9.4 percent in 1973, 15.6 percent in 1974, and 14.2 percent in the first 6 months of 1975. This ratio for the domestic industry has exceeded a comparable ratio recorded by the overall metal-manufacturing industry in 1973 and 1974. The average ratio of net earnings to net sales for the metal-manufacturing industry was about 4.4 percent in 1971, 6.6 percent in 1972, 7.8 percent in 1973, and 12.4 percent in 1974.

<u>Significant unemployment or underemployment</u>. --This domestic industry has experienced an increase in employment in recent years. The average number of production workers engaged in the production of bolts, nuts, and large screws of iron or steel increased from 16,900 in 1972 to 17,400 in 1974.

<u>Prices</u>.--Prices of domestic bolts, nuts, and large screws have increased rapidly during the past 3 years. After 1971, the prices of domestic fasteners rose through at least the third quarter of 1974 in both the distributor market and the original-equipment market, leveling off or falling only slightly thereafter. A comparison of price indexes for the products of the domestic industry with BLS price indexes for durable goods and miscellaneous metal products shows that fastener prices increased more rapidly beginning in 1973 and, even with a slight decline in 1975, remained at much higher levels than the prices of other metal products.

<u>Threat</u>.--Current import trends lead to the conclusion that this industry is not threatened with serious injury. Imports of bolts, nuts, and large screws were 26 percent lower in January-September 1975 than in the corresponding period of 1974. Imports have abated in response to the same economic factors which are temporarily affecting the domestic industry. Despite declining demand, the U.S. producers have maintained a very adequate level of profit (14.2 percent of net sales) during January-June 1975. Any difficulty the U.S. producers are now facing is the result of highly unusual economic conditions.

# No serious injury or threat thereof to producers of small screws

With regard to the second industry previously referred to, that is, the industry producing small screws, again I do not find the second statutory criterion satisfied, namely, that the domestic industry is seriously injured or threatened with serious injury as a result, in substantial part, of increased imports. Even if it is assumed that the articles enumerated above are being imported in increased quantities, which I believe is arguable, I do not view this domestic industry as one experiencing serious injury or the threat thereof.

<u>Significant idling of productive facilities</u>.--During the period 1969-74, more establishments producing small screws entered this industry than closed down.

Inability of a significant number of firms to operate at a reasonable level of profit.--Since 1969, profits, as a percent of

net sales before taxes, have never fallen below 6.5 percent and in fact have been substantially higher than that in most years. Profits in this industry have been higher than those in other metal-fabricating industries.

Significant unemployment or underemployment within the industry.~~ The average number of production and related workers engaged in the manufacture of the subject products increased from about 11,000 in 1972 to about 12,000 in 1974.

<u>Threat</u>.--The facts relating to the small screw industry run parallel to those relating to the bolt, nut, and large screw industry. Therefore, I conclude that the small screw industry is not being threatened with serious injury.

#### Conclusion

As indicated above, I have determined that the requirements of section 201(b)(1) of the Trade Act have not been satisfied. Specifically, I have determined that neither the domestic industry producing bolts, nuts, and large screws of iron or steel nor the industry producing small screws of iron or steel is being seriously injured or threatened with serious injury within the meaning of the statute. Views of Commissioner George M. Moore 1/

On June 13, 1975, the United States International Trade Commission instituted an investigation requested by Russell, Burdsall & Ward, Inc., the Industrial Fasteners Institute, and the Cap Screw and Special Threaded Products Bureau, under section 201(b)(1) of the Trade Act of 1974 to determine whether bolts, nuts, and screws of iron or steel are being imported into the United States in such increased quantities as to be a substantial cause of serious injury, or the threat thereof, to a domestic industry producing an article like or directly competitive with such imported bolts, nuts, and screws.

For a domestic industry to receive an affirmative determination from the Commission to qualify it to be eligible for import relief or for adjustment assistance, the Trade Act of 1974 requires that all three of the identifiable statutory criteria shall be met:

- (1) Imports of the article concerned must be entering in increased quantities.
- (2) The domestic industry producing like or directly competitive articles must be seriously injured or threatened with serious injury.
- (3) The increased imports referred to in 1 above must be a substantial cause of the injury, or threat thereof, referred to in 2 above.

Failure to satisfy any one of the statutory criteria necessitates a negative determination.

<sup>1/</sup> Commissioner Italo H. Ablondi concurs in the result with respect to the lack of serious injury, or threat thereof, to the domestic industry.

#### Increased imports

There seems to be general agreement by the Commission that bolts, nuts, and screws of iron or steel are being imported in increased quantities.

#### Negative determination

On the basis of the evidence obtained by the Commission during this investigation, I have determined that not all of the criteria as set forth in section 201(b)(1) of the Trade Act for a domestic industry to be entitled to an affirmative determination have been met. Specifically, at this time, I find that neither the second nor the third criterion under section 201(b)(1) cited above has been met. Even assuming that a domestic industry is suffering serious injury, or threat thereof, increased imports of bolts, nuts, and screws of iron or steel are not a substantial cause of such injury, or the threat thereof.

#### Industry definition

In my opinion the domestic industry in this case consists of the facilities in the United States engaged in the production of bolts (except mine roof bolts), nuts, and screws of iron or steel (hereinafter referred to as the domestic industry).

## "Serious injury"

With respect to serious injury, section 201(b)(2) of the Trade Act of 1974 requires the Commission to take into account all economic factors enumerated therein. Evidence developed during the Commission's investigation indicates that the domestic industry is suffering some

injury from increased imports. However, in order for the statutory requirement to be met, such injury must be "serious." This criterion was not changed in the 1974 Trade Act from an earlier provision in the Trade Expansion Act of 1962. Over the years since 1962 a number of Commissioners have established or accepted the definition of "serious injury" to be "an important, crippling, or mortal injury; one having permanent or lasting consequences." <u>1</u>/ Such injuries are to be distinguished from the less important and temporary injuries which domestic concerns are expected to absorb without Government assistance.

Section 201(b)(2)(A) of the 1974 act now requires the Commission to investigate, with respect to serious injury, the inability of a significant number of firms to operate at a reasonable level of profit. For the past 5 years the domestic industry has operated at a reasonable level of profit. Net operating profit increased from \$47 million in 1971 to \$74 million in 1972, to \$137 million in 1973, and to \$244 million in 1974. Net operating profit of the domestic industry was \$65 million for January-June 1975, nearly equal to the rate of annual net profit for 1973. Of the approximately 100 firms responding to the Commission's questionnaire, four reported net losses in 1973 and only one reported a net loss in 1974.

The ratio of net operating profit to net sales for the domestic industry was 5.2 percent in 1971, 6.6 percent in 1972, 10.4 percent in

<sup>1/</sup> Planos and Parts Thereof, Investigation No. TEA-I-14, TC Publication 309, (December 1969), p. 6, Flat Glass and Tempered Glass, Investigation No. TEA-I-15, TC Publication 310, (December 1969), p. 28, <u>Nonrubber</u> Footwear, Investigation No. TEA-I-18, TC Publication 359, (January 1971), p. 20.

1973, 14.8 percent in 1974, and 12.7 percent in January-June 1975. This ratio for the domestic industry has equaled or exceeded a comparable ratio recorded by the overall metal manufacturing industry since 1971. The average ratio of net earnings to net sales for the metal manufacturing industry was about 4.4 percent in 1971, 6.6 percent in 1972, 7.8 percent in 1973, and 12.4 percent in 1974.

Section 201(b)(2)(A) also requires the Commission to examine the significant idling of productive facilities in the industry in connection with serious injury. The closing of a few facilities producing bolts, nuts, and screws in the past several years does not constitute "serious" injury to the industry. In the recent closings, most of the capital equipment was moved to other locations, where it is now in operation. Republic Steel Corp. was the only major producer to cease fastener operations entirely during the period 1967-75. Republic Steel Corp. closed its Bolt and Nut Division in December 1972. However, during the same period several new producers--Zelda Fasteners (1972), Hunckler Products (1974), and Associated Screw Manufacturing Co. (1975)--came on stream and entered the domestic industry.

Under section 201(b)(2)(A) the Commission is also required to investigate significant unemployment or underemployment within the domestic industry. This domestic industry has experienced a significant increase in employment in recent years. The average number of production workers engaged in the production of bolts, nuts, and screws of iron or steel increased from 27,000 in 1971 to nearly 29,000 in 1974.

The Commission also investigated other economic factors which have a bearing on the question of serious injury.

Prices of domestic fasteners have increased rapidly during the past 3 years. After 1971 the prices of domestic fasteners rose through at least the third quarter of 1974 in both the distributor and original-equipment-manufacturer (OEM) markets, leveling off or falling only slightly thereafter. A comparison of price indexes of the domestic industry with BLS price indexes for durable goods and miscellaneous metal products shows that fastener prices increased more rapidly beginning in 1973 and, even after declining slightly in 1975, remained at much higher levels than other metal products.

The domestic industry has not only maintained but increased its sizable export market. U.S. exports of bolts, nuts, and screws of iron or steel declined from 113 million pounds in 1969 to 99 million pounds in 1971 and then increased to 187 million pounds in 1974. During January-June 1975, exports amounted to 95 million pounds, 9 percent greater than in the corresponding period of 1974. The value of U.S. exports remained relatively constant during the years 1969-72, averaging approximately \$60 million. Exports then increased substantially in value to \$125 million in 1974. In January-June 1975 the value of exports totaled \$68 million, 21 percent greater than in the corresponding period of 1974.

With respect to threat of serious injury to the domestic industry, most economic indicators during the past few months point to an upturn in the U.S. economy and they suggest that the Nation is now beginning to experience an economic recovery. This is especially true in the

automobile and durable goods industries, which are primary fastenerconsuming markets.

In view of the foregoing evidence relating to the domestic industry, there is no basis upon which to conclude that such industry is suffering, or is threatened with, serious injury.

## Increased imports not a "substantial cause" of injury

The Trade Act of 1974 in section 201(b)(4) defines "substantial cause" to mean "a cause which is important and not less than any other cause." Thus, imports must constitute both an "important" cause of the serious injury and be "not less than any other cause." Even assuming that the domestic industry is suffering serious injury, or threat thereof, there is no basis for concluding that increased imports are a substantial cause of such injury.

Section 201(b)(2)(C) requires the Commission to take into account, with respect to "substantial cause," an increase in imports (either actual or relative to domestic production) and a decline in the proportion of the domestic market supplied by domestic producers. While imports increased in 1974, which resulted in an increasing imports-toconsumption ratio, nevertheless, other evidence and economic factors must be considered in order to determine whether imports were a substantial cause of serious injury to the domestic industry.

With respect to the three economic factors enumerated in section 201(b)(2)(A) of the statute, the evidence fails to support the conclusion that increased imports were a substantial cause of serious injury to the domestic industry.

First, the evidence shows that the facilities which closed during the past 6 years were old and inefficient.

Second, imports reached their highest level in 1974, but, at the same time, the domestic industry enjoyed the highest sales, production, and profits in its history.

Third, any decrease in employment since 1969 is explained by rising productivity rather than increased imports. The Commission report accompanying this opinion cites the three reasons for this increased productivity. The Commission report also shows that domestic production (output) per production-worker man-hour increased 18 percent from 1969 to 1974.

Imports have not suppressed domestic prices of fasteners during the past 3 years. During 1973, the historical price differential between domestic and imported fasteners was greatly reduced, with some weighted average prices for imported fasteners already above comparable weighted prices of U.S.-made fasteners. In January-June 1974, most of the imported bolts, nuts, and large screws and some of the small imported screws were priced above the U.S. products by 15 to 30 percent. However, late in 1974, import prices fell, and by mid-1975 the imported fasteners sold at prices below the U.S. producers' prices. According to testimony in the hearings and information from trade sources, import prices are beginning to rise again in the third quarter of 1975. Significantly, imports were at their highest level in 1974, when import prices were 15 to 30 percent above domestic prices. The 1974 price rise began in late 1973 by reason of the worldwide steel shortage, then pushed upward with the rising demand and duplicate orders for fasteners. These conditions affected the prices

of both the domestically produced and the imported fasteners. Imported fasteners reached record levels while selling at premium prices above those of domestically made fasteners because the domestic industry was unable to supply the demand in 1974. Many independent distributors could not obtain the domestically produced fasteners they required. Imports supplied this inordinate demand. This inability of the domestic industry to supply demand is even a more important cause of injury than imports because it has resulted in lost customers.

Imports cannot be blamed for the increased inventories of domestic producers in 1975 because imports, in fact, have declined significantly during the first 9 months of 1975 compared with imports in the corresponding period in 1974. Rather it was the failure of the domestic industry to anticipate market demand properly that caused the current inventory buildup.

The evidence shows that whatever sales the domestic industry lost to imports in the past several years, they were nominal. Where such lost sales did occur, they resulted from the domestic industry's inability to supply market demand.

To some extent the domestic industry is fortified against serious injury from imports because more than 70 percent of all domestic shipments are sold directly to the original-equipment-manufacturer market. The largest OEM customers are the motor vehicle manufacturers, which purchased in 1974 at least 25 percent of all U.S.-made fasteners. Firms such as Federal Screw Works, Ring Screw Works, Town Robinson Fastener Co., and Michigan Screw Products--major producers in the industry--which sell principally to the automobile industry, are less susceptible to the impact

of imports than other firms for two reasons. First, the automobile industry requires many limited-purpose fasteners and, second, its representatives often inspect the fastener plants to be certain that the products meet the standards of the Automobile Safety Act. Other large OEM customers of U.S.-made fasteners are firms producing nonelectric machinery (including farm equipment) and rail and other miscellaneous transportation equipment. These customers purchase many limited-purpose fasteners and generally follow "Buy American" policies.

It is well known that cyclical fluctuations in the production of durable goods have been more pronounced than in the production of nondurable goods. Because the demand for fasteners is derived from the demand for automobiles, machinery, appliances, and other durable goods, the fastener industry is also cyclical in nature. The foregoing evaluation of the evidence developed in this investigation shows that the general economic condition which has prevailed in the United States during the past several years is a cause greater than imports in connection with any serious injury the domestic industry may be suffering, or with which it may be threatened.

#### Conclusion

Therefore, I have made a negative determination. I find that bolts, nuts, and screws of iron or steel are not being imported into the United States in such increased quantities as to be a substantial cause of serious injury, or the threat thereof, to the domestic industry producing articles like or directly competitive with the imported articles.

### Views of Vice Chairman Daniel Minchew and Commissioner Catherine Bedell

On May 22, 1975, the United States International Trade Commission received a petition filed by Russell, Burdsall & Ward, Inc., the Industrial Fasteners Institute, and the Cap Screw and Special Threaded Products Bureau requesting an investigation under section 201 of the Trade Act of 1974 with respect to imports of bolts, nuts, and screws. On June 13, 1975, the Commission instituted an investigation to determine whether wood screws and bolts, nuts, and screws (including bolts and their nuts imported in the same shipment), all the foregoing of iron or steel, provided for in items 646.49, 646.54, 646.56, 646.58, 646.60, 646.63, and 646.79 of the Tariff Schedules of the United States (TSUS), are being imported into the United States in such increased quantities as to be a substantial cause of serious injury, or threat thereof, to the domestic industry producing articles like or directly competitive with such imported articles.

Section 201(b)(1) of the Trade Act requires that each of the following conditions be met before the Commission can recommend import relief to the President:

- That imports of an article into the United States are increasing (either actually or relative to domestic production);
- (2) That the domestic industry producing an article like or directly competitive with the imported article is being seriously injured or threatened with serious injury; and
- (3) That increased imports are a substantial cause (i.e., an important cause and not less than any other cause) of serious injury, or the threat thereof, to the domestic industry producing an article like or directly competitive with the imported article.
## Determination

After considering the evidence obtained in this investigation, we have determined that the bolts, nuts, and screws classified under TSUS(A) items 646.4920, 646.54, 646.56, and 646.63 (except mine roof bolts classified under item 646.54) are being imported into the United States in such increased quantities as to be a substantial cause of serious injury to the domestic industry producing like or directly competitive articles. Further, we have determined that the mine roof bolts classified under TSUS item 646.54 and the screws classified under TSUS(A) items 646.4940, 646.58, and 646.60 are not being imported into the United States in such increased quantities as to be a substantial cause of serious injury, or the threat thereof, to the domestic industry producing like or directly competitive articles. And finally, we make no finding with respect to the bolts, nuts, and screws of iron or steel entered free of duty from Canada under item 646.79 of the TSUS as original equipment for motor vehicles.

#### The domestic industry

Imports of the articles covered by this investigation affect primarily two separate groups of domestic producers of like or directly competitive products. The first group, for which we are finding in the affirmative, consists of the producers of bolts (other than mine roof bolts 1/), nuts, and "large" screws (i.e., screws having shanks or threads over 0.24 inch in diameter). These fasteners account for roughly two-

<sup>1/</sup> Mine roof bolts, which are very long bolts used to shore up mine overheads, are made on specialized equipment in different establishments than the bolts considered here. We have made a negative determination with respect to such bolts because few are imported. Such bolts will not be further dealt with herein.

thirds of the value of annual domestic production of all bolts, nuts, and screws. The second group, for which we are finding in the negative, consists of the producers of "small" screws (i.e., wood screws, machine screws, and tapping and "other" screws having shanks or threads not over 0.24 inch in diameter).

These two groups of producers constitute two distinct industries. On the one hand, bolts and large screws are almost always produced in the same establishments, utilizing similar capital equipment, metalworking technology, raw materials, and labor skills. These same establishments produce roughly half of the nuts made in the United States. Moreover, wherever they are made, the production of nuts involves machinery common to the production of bolts and large screws and some of the same production processes and techniques.

On the other hand, small screws are generally produced in establishments which do not produce bolts, nuts, and large screws. The manufacture of small screws requires capital equipment, metalfabricating processes, and raw materials that are different from those used in the output of the larger fasteners.

In view of the circumstances just described, it is our view that two separate identifiable industries produce articles like or directly competitive with the imported articles of concern in this investigation. As indicated above, we have reached different conclusions with respect to these two industries as to the fulfillment of the statutory criteria. We shall discuss first our reasons for an affirmative finding regarding

the producers of bolts, nuts, and large screws and second, our reasons for a negative finding regarding the producers of small screws. Affirmative determination with respect to bolts, nuts, and large screws.

Increased imports.--The Trade Act provides, at section 201(b)(2) (C), that an increase in imports has occurred when the increase is "either actual or relative to domestic production." Thus, the requirement is satisfied when the increase is in "actual" or absolute terms or where the level of imports is declining in actual terms but is increasing relative to domestic production.

In the case at hand, marked changes in the U.S. economy in the most recent years have strongly influenced U.S. demand for the products considered here. Because of these circumstances, it is necessary to analyze developments not only for the short term of 2 or 3 years, but also for the longer term. This approach is supported by the views of the Senate Finance Committee when reporting on the Trade Act of 1974. 1/

Imports of bolts, nuts, and large screws have increased almost steadily in recent years, both in absolute and relative terms. During the period 1969-74, imports increased from 372 million pounds, valued at \$69 million, to 776 million pounds, valued at \$389 million. The increase amounted to a doubling of the quantity and more than a quintupling of the value during the period. Relative to the U.S. production,

<sup>1/</sup> See the report of the Committee on Finance, U.S. Senate, Trade <u>Reform Act of 1974</u>, S. Rept. No. 93-1298, 93d Cong., 2d sess., at p. 120 (hereinafter "Finance Report"): "The increases in imports referred to would generally be such increases as have occurred since the effectiveness of the most recent trade agreement concessions proclaimed by the President, i.e., as of now, the effectiveness of the Kennedy Round concessions beginning in 1968."

imports rose from 25 percent in 1969 to 51 percent in 1974. Although imports were somewhat smaller in absolute terms during the first 6 months of 1975 than in the corresponding period of 1974, imports, as a ratio of domestic production, increased from 42 percent to 44 percent. One conclusion emerges from these facts--imports of bolts, nuts, and large screws enumerated in TSUS(A) numbers 646.4920, 646.54, 646.56, and 646.63 have increased within the meaning of section 201 of this act.

Serious injury.--Section 201(b)(2)(A) of the Trade Act provides guidelines with respect to the factors to be considered in determining whether the domestic injury is being seriously injured. The Commission is to consider, among other economic factors, the significant idling of productive facilities in the industry, the inability of a significant number of firms to operate at a reasonable level of profit, and significant unemployment or underemployment within the industry.

The facts in the present case lead us to the conclusion that the domestic industry producing bolts, nuts, and large screws is experiencing serious injury. U.S. producers' shipments of these articles declined from 1,483 million pounds, valued at \$734 million, in 1969 to 1,242 million pounds, valued at \$661 million, in 1971. Then, because of rapidly increasing demand for these articles in the U.S. and world markets, shipments of bolts, nuts, and large screws by domestic producers increased moderately, but, nevertheless, at their peak (1974) were only slightly larger than in 1969. In recent months, such shipments

have fallen appreciably; they were about 20 percent smaller in the first 6 months of 1975 than in the corresponding period of 1974. The decline in the domestic industry's shipments during 1969-71 and the limited increase during 1972, 1973, and 1974 occurred at a time when imports were increasing both on an actual and a relative basis. Even during the recession-plagued first 6 months of 1975 when imports declined absolutely, the imported product continued to increase its share of the domestic market.

Throughout most recent years, imported bolts, nuts, and large screws substantially undersold their domestic counterparts in the U.S. market. The margins of underselling in the early 1970's were as great as 25 to 40 percent. Although most of the underselling by imports temporarily ended in 1974 as a result of the strong demand that existed, underselling equal to or greater than that existing earlier has developed in 1975. In the face of such severe price pressures, the domestic industry has been unable to keep its prices in step with rapidly increased Inevitably, such profits as were earned by domestic producers costs. during most recent years have not been adequate to sustain the economic health of the industry. The data available to the Commission indicate that the industry's pretax profits, as a percent of net sales, never attained 6 percent during the years 1969-72, resulting in returns inadequate to support the capital-intensive industry involved here. Although profits generally increased during 1973 and 1974, they have plummeted during the current year. In fact, preliminary data for the third quarter of 1975 show that three of the largest producers in the industry experienced a profit-to-sales ratio of below 3 percent. This level

of financial return calls into question the capability of the industry to replace outmoded equipment and finance expansion.

Other indicators evidence the seriousness of injury to the industry. Inventories of domestic bolts, nuts, and large screws have increased greatly since mid-1974, when a glut of low-priced imports began to accumulate in the warehouses of importers and their distributors. Although the recession was a significant cause of the increase in inventories, the present inventories of imported articles have been a primary factor suppressing the level of prices of the domestic product.

Finally, there has occurred an idling of production facilities within this industry. At least five producing establishments have ceased production--a development which has contributed to the decline in the number of employees engaged in the manufacture of the subject products.

All of the indexes discussed above support the conclusion that the statutory test of serious injury has been met.

Many of the same factors cited above also impel us to conclude that the serious injury already manifested in this industry will continue into the foreseeable future. Shipments by domestic producers during the first half of 1975 declined both absolutely and relative to domestic consumption. Inventories of the domestic product have grown to unprecedented levels, which in turn has led to a slowdown in production and a rise in unemployment in the industry producing bolts, nuts, and large screws.

Given the extent to which excess capacity currently exists both

in the United States and Japanese fastener industries, and given the considerable underselling by imports (margins of 25 to 70 percent) which currently prevails in the U.S. market, it seems readily apparent that, absent any marked and enduring rebound in the economy, the domestic producers of bolts, nuts, and large screws face the prospect of continued, worsening economic hardship.

<u>Substantial cause</u>.--Section 201(b)(4) of the Trade Act defines the term "substantial cause" to mean "a cause which is important and not less than any other cause." Thus, increased imports must be both an "important" cause of the serious injury, or threat thereof, and a cause "not less than any other cause."

In this case it is not mere coincidence that the serious injury suffered by this industry has occurred during a period of sharply rising import penetration. Imports of the subject articles have increased from 21 to 36 percent of domestic consumption in the past 6 years.

The declining share of the U.S. market held by the domestic industry has resulted directly from the severe underselling by imports. That underselling itself has been a substantial cause of the injury described above in that such pricing has adversely affected the prices of the domestic product throughout most recent years.

The underselling by imports which currently exists in U.S. markets has particularly aggravated the condition of the domestic industry during the current period of economic slowdown. The result has been a sharp increase in inventories of the domestic product, which would be significantly less without the acutely depressed level of prices of the imported fasteners. The buildup in inventories in turn has forced the

domestic industry to operate at substantially less than full production. The decline in domestic production has led to a decline in employment in this industry, which is plainly associated with the rising level of imports.

While other factors have contributed to the serious injury of the domestic industry producing bolts, nuts, and large screws, an important cause, not less than any other cause, of such injury is the sharply increased level of imports.

#### Negative determination with respect to small screws

In contrast to the facts which led us to an affirmative finding relating to the industry producing bolts, nuts, and large screws, we find the evidence pertaining to the industry producing small screws warrants a negative determination. Though in some instances the facts applicable to both industries are similar, certain significant differences require an opposite determination in the case of the industry producing small screws.

First, domestic producers of small screws increased their U.S. shipments at a much faster pace than did the producers of bolts, nuts, and large screws during the period 1969-74. Second, although imports of small screws increased both actually and relative to domestic production during the same period, the increase was neither as regular nor as acute as the increase in imports of bolts, nuts, and large screws. Furthermore, although shipments of the domestic product were significantly smaller in the first six months of 1975 than in the corresponding period of 1974, imports fell to a greater degree. Thus imports accounted for a substantially lesser share of the U.S.

market during the first half of 1975 than in the first half of 1974. In fact, the data show that the importers' share of this market during the first half of this year was roughly the same as it was in 1969, 18 percent. That imports have not substantially increased their share of the market during the period under investigation is due principally to the domestic industry having adjusted to import competition which had already reached significant levels during the 1950's and 1960's.

Lack of serious injury. -- In addition to the factors cited above which suggest no real evidence of serious injury to the producers of small screws, other salient indicators also point to an absence of any serious injury.

Prices of small screws produced domestically rose more rapidly during the period 1969-74 than did prices for related metal fabricated products. This favorable price movement enabled the domestic industry producing small screws to realize higher profit ratios than producers of bolts, nuts, and large screws. In recent years, the ratio of pretax profits to sales for the producers of small screws never dropped below 6.5 percent and generally was considerably higher. The industry has been able to increase prices in excess of costs increases and realize greater profits than those of related industries in recent years. Hence, it has generally established a record of economic prosperity.

Finally, the available evidence indicates that more firms entered the industry during the most recent 7-year period than ceased operations and that the average annual number of employees producing small screws increased during that period.

No real threat of serious injury.--Based upon available data, a threat of serious injury to the industry considered here is not imminent. Although shipments of small screws by domestic producers declined during the first six months of 1975, imports fell even more in the face of the general economic recession. Even more important, inventories of the domestic product have declined during 1975, which suggests that there is considerably less downward pressure on prices of small screws than on the prices of bolts, nuts, and large screws.

## No finding with respect to Canadian items entered under APTA

We have made no finding with respect to bolts, nuts, and screws of the types covered by this investigation which enter free of duty from Canada as original equipment for motor vehicles, which is provided for by the Automotive Products Trade Act of 1965 (APTA). Imports of such articles, as well as exports of like articles to Canada, are made under the terms of the U.S.-Canadian Automotive Agreement with respect to which a waiver has been granted under the GATT.

# Remedy

Although our determination is in the minority, and therefore the Commission is not required to make a recommendation of remedy, we feel it appropriate to state our views on the type of remedy we would have recommended for the Commission's consideration. Section 201(d)(1) of the Trade Act provides:

> The Commission shall report to the President its findings under subsection (b), and the basis therefor and shall include in each report any dissenting or separate views. If the Commission finds with respect

to any article, as a result of its investigation, the serious injury or threat thereof described in subsection (b), it shall--

(A) find the amount of the increase in, or imposition of, any duty or import restriction on such article which is necessary to prevent or remedy such injury, or
(B) if it determines that adjustment assistance under chapters 2, 3, and 4 can effectively remedy such injury, recommend the provision of such assistance, and shall include such findings or recommendation in its report to the President. The Commission shall furnish to the President a transcript of the hearings and any briefs which were submitted in connection with each investigation.

Furthermore, section 203(a) lists the relief which the President may take in order to insure that there be an "orderly adjustment to new competitive conditions by the industry in question". These remedies are:

> (1) proclaim an increase in, or imposition of, any duty on the article causing or threatening to cause serious injury to such industry;

(2) proclaim a tariff-rate quota on such article;

(3) proclaim a modification of, or imposition of, any quantitative restriction on the import into the United States of such article;

(4) negotiate orderly marketing agreements with foreign countries limiting the export from foreign countries and the import into the United States of such articles; or

(5) take any combination of such actions.

We believe that the relief necessary to remedy the extensive injury to the domestic industry producing bolts, nuts, and large screws is that of an increase in duties with respect to lag screws or bolts, described in TSUS item 646.49; bolts and bolts and their nuts imported in the same shipment as described in TSUS item 646.54; nuts as described in TSUS item 646.56; and cap and other screws having shanks or threads over 0.24 inch in diameter as described in TSUS item 646.63.

Because of the widespread and persistent underselling of the domestic product by imports in this industry--underselling which ranges from 25 percent to 70 percent--during much of the period examined, including the first 6 months of the current year--the latest period for which data are available--we have determined that a sizeable tariff increase would be necessary to correct the serious injury alluded to above.

Consequently, our proposal was that the duty on all articles subject to our affirmative finding under section 201 be increased to a level of 30 percent ad valorem during the first year that corrective action was taken, such duty to be reduced in equal increments during the succeeding 4 years of a 5-year period. After the fifth year of such action, the applicable rates would return to their present levels.  $\underline{1}$ / The table below lays out by TSUS number the details of this remedy.

Bolts, nuts, and screws of iron or steel: Proposed rates of duty necessary to remedy serious injury

TSUS	: item:	: : Proposed tem: Present : full			:	Proposed rate in effect									
	:	rate	::	<pre>:incremental: : rate : : increase :</pre>		Year Yea 1 2		Year 2	ear Year 2 3		:	Year 4		Year 5	
	:		:		:		:		:		:		:		
646.4	49 1/:	12.5	:	17.5	:	30	:	25	:	20	:	15	:	12.5	
646.	$54 \ \overline{2}/:$	0.2¢/1b.3/	:	· 30	:	30	:	25	:	20	:	15	:	10	
646.	$56 \ \overline{4}/:$	0.1¢/1b.3/	:	30	:	30	:	25	:	20	:	15	:	10	
646.0	53 5/:	9.5	:	20.5	:	30	:	25	:	20	:	15	:	10	
			:		:		:		:		:		:		

(Rate in percent ad valorem, except where otherwise noted)

1/ Lag screws or bolts only.

2/ Bolts and bolts and their nuts imported in the same shipment.

<u>3</u>/ Ad valorem equivalent rate is negligible and is consequently disregarded in designing the remedy. However, if such remedy proposal were implemented, the actual rate of duty applicable to these articles would be a compound rate of duty.

4/ Nuts.

5/ Cap and other screws having shanks or threads over 0.24 inch in diameter.

1/ In the case of lag screws or bolts (646.4920) the current rate of duty would be in effect during the fifth year because the proposed incremental reduction would be less than the existing duty.

We believe this rate increase is not only necessary to remedy the serious injury to the industry concerned but is also consistent with the remedial authority granted the President under this act.

In our view a significant increase in the duty during the first year of a 5-year period of relief would allow the domestic industry to compete more effectively against the intense import competition without unduly obstructing the flow of imports during periods of strong demand. A 5-year period of adjustment, moreover, would give the industry sufficient time to devise new marketing strategies and perhaps to move into fastener markets which are not as heavily import-impacted as those it is currently serving.

# # #

# INFORMATION OBTAINED IN THE INVESTIGATION

#### Introduction

Following receipt on May 22, 1975, of a petition filed by Russell, Burdsall & Ward, Inc., the Industrial Fasteners Institute, and the Cap Screw and Special Threaded Products Bureau, the United States International Trade Commission, on June 13, 1975, instituted an investigation under section 201 of the Trade Act of 1974 to determine whether wood screws and bolts, nuts, and screws (including bolts and their nuts imported in the same shipment), all the foregoing of iron or steel, provided for in items 646.49, 646.54, 646.56, 646.58, 646.60, 646.63, and 646.79 of the Tariff Schedules of the United States (TSUS), are being imported into the United States in such increased quantities as to be a substantial cause of serious injury, or threat thereof, to the domestic industry producing an article like or directly competitive with the imported article. A public hearing in connection with the investigation was conducted from September 3 through September 12, 1975, in the Commission's hearing room in Washington, D.C.

Public notice of the investigation and hearing were duly given by publishing the original notice in the <u>Federal Register</u> of June 26, 1975 (40 F.R. 27079). On August 6, 1975, the Commission issued a public notice rescheduling the date of the hearing from August 19, 1975, to September 3, 1975. Notice of the rescheduled hearing was published in the <u>Federal Register</u> of August 11, 1975 (40 F.R. 33706). Copies of the notices were also posted at the U.S. International Trade Commission's offices in Washington, D.C., and in New York City.

The petitioners allege that the increase in imports of bolts, nuts, and screws of iron or steel is far and away the most important cause of the serious injury being suffered by the domestic producers of like or directly competitive articles. The petitioners believe that the imposition for a period of 5 years of an absolute import quota tied to the 1972 level of imports is necessary to remedy the alleged injury.

The Commission has not conducted an investigation concerning fasteners since the 1950's. From 1951 through 1956 the Commission instituted four escape-clause investigations on wood screws of iron or steel under section 7 of the Trade Agreements Extension Act of 1951. The first two investigations resulted in a majority of the Commission finding no injury; the third investigation resulted in an evenly divided Commission, three Commissioners finding injury and recommending the establishment of a quota, and the other three Commissioners finding no injury. This escapeclause report was sent to the President in October 1954, and on December 23, 1954, the President reported to the Senate Finance Committee and the House Ways and Means Committee that no injury had been shown to his satisfaction and that he was taking no action to impose additional import restrictions. The fourth escape-clause investigation was instituted in 1956 and subsequently canceled by the Commission upon request of the domestic industry.

The information contained in this report was obtained from a variety of sources: Domestic manufacturers, foreign manufacturers, importers, distributors, and end users of industrial fasteners; trade associations; the U.S. Customs Service; the U.S. Department of Commerce; Dun & Bradstreet, Inc.; and the Commission's files.

#### Description and Uses

Bolts, nuts, and screws, commonly called industrial fasteners, have historically been classified by major product families for purposes of customs treatment, standardization, and convenience. These product families include bolts, nuts, and screws. The one feature common to all these fasteners is the presence of external threads on the bolts and screws, and internal threads in the nuts. Within each family, subgroupings are made according to head style, thread form, application, and other characteristics. Despite their wide use, the nomenclature applicable to bolts, nuts, and screws is not universally agreed upon. Certain problems respecting nomenclature are discussed in appendix C.

## Description

Bolts.--Bolts are generally headed at one end and threaded at the other. They are usually tightened or released by turning a nut. The most common bolt subgroupings are mine roof bolts, hex and square bolts, round head bolts, high-strength structural bolts, bent bolts, and "other" bolts.

<u>Nuts.</u>--Nuts are perforated metal blocks, with internal, or female, threads; they are used with bolts and some screws. The most common nut subgroupings are hex and square nuts, locknuts, and "other" nuts.

<u>Screws</u>.--Screws are usually subdivided by the trade into two size groups--large screws and small screws. This distinction has arisen because different production techniques are required to produce screws in the two size groups.

The most common small screw subgroupings are wood screws, machine screws, and tapping and "other" screws under 1/4 inch in diameter. Small screws are usually tightened or released by torquing their heads.

The most common large screw subgroupings are lag screws (or lag bolts), and cap (including socket) and "other" screws 1/4 inch and over in diameter. Large screws, like bolts, are often tightened or released by turning a nut. Lag screws are an exception in that they are tightened or released by torquing their heads.

#### Manufacturing process

Bolts and screws.~~Nearly all bolts and screws under 1 inch in diameter are cold forged; cold forging is a process that conserves energy. Hot forging is usually required in the manufacture of bolts and screws 1 inch and over in diameter. Today, nearly all screw threads are rolled rather than cut by squeezing a bolt or screw between reciprocating or rotating dies. Screw machines were replaced by cold-forging equipment in the 1920's and 1930's for the mass production of screws.

<u>Nuts</u>.--Nearly all nut blanks are produced in one of the following ways: cold forming, hot forming, and cold punching. The most common method is cold forming, where the machinery cuts round wire to proper length, upsets the wire into a hexagon nut, and punches the hole. The hot-forming method is similar to cold forming except that the raw material is heated to forging temperature before being fed into the machine. In cold punching, rectangular bar stock is fed into the machine, and in successive steps a hole is punched and countersunk, and the bar is sheared, chamfered, and trimmed. Regardless of the method employed to produce the nut blank, the tapping operation to produce the thread is generally the same. Nuts 3/4 inch in diameter and smaller are tapped in automatic machines, while larger nuts are tapped in hand-fed machines.

<u>Machinery</u>. --The machinery (cold headers, trimmers, threaders, boltmakers, nut formers, nut tappers, and so forth) employed by the domestic fastener manufacturers is highly specialized and can only be used in the production of fasteners. Only two U.S. firms, National Machinery Co., Tiffin, Ohio, and Waterbury Farrel, a Textron company, Cheshire, Conn., manufacture the highly specialized forging equipment that is the heart of the fastener business.

Secondary operations. --Fastener manufacturers perform a variety of secondary operations necessary to meet special user requirements concerning dimensional accuracy and surface finish. Some secondary operations are drilling, slotting, trimming, grinding, turning, pointing, polishing, and plating.

<u>Heat treatment</u>.¬¬Manufacturers employ a number of heating and cooling processes to insure the appropriate physical properties in the finished fastener. Some heat-treating processes include quenching, tempering, full annealing, process annealing, carburizing, and dry cyaniding.

# Products that compete with ferrous bolts, nuts, and screws

Many joining techniques compete with ferrous bolts, nuts, and screws in the product-design marketplace. Despite this competition, no major changes appear to have occurred during the last decade in the relative importance of ferrous threaded fasteners vis-a-vis all other fastening techniques. This static condition suggests that most joining applications have one "least cost" solution and that the relative number of different joining applications has remained about the same. A summary of competing joining techniques follows.

<u>Nonferrous threaded fasteners</u>.--Fasteners are produced from nonferrous metals when specified functional requirements of the fasteners go beyond the capabilities of the low-cost ferrous product. Nonferrous fasteners are generally priced three to four times as high as ferrous bolts, nuts, and screws.

Copper alloy fasteners are strong, resilient, immune to rust, and easily formed. Nickel alloy fasteners are immune to discoloration and corrosion and retain their strength even at high temperatures. Aluminum alloy fasteners have a high strength-to-weight ratio, are easily machined, and resist both atmospheric and chemical corrosion.

<u>Rivets</u>.--A rivet is a one-piece device used for permanently fastening a joint together. In contrast to threaded fasteners, rivets are destroyed if removed after fastening. Although rivets are usually less expensive on a per piece basis than threaded fasteners, the tensile strength of rivets is also lower than that of threaded fasteners, and total cost must be evaluated on a joint-by-joint basis.

Other mechanical fasteners. -- Literally thousands of mechanical fasteners exist that join, couple, or assemble multiple components. A representative sample of these products might include cotter pins, cotters, self-clinching fasteners, retaining rings, spring clips, and quick-operating fasteners.

Fusion joining processes. -- The three categories of fusion joining processes are welding, brazing, and soldering, all of which require the presence of heat during the fastening process. These joining techniques usually require a large input of highly skilled labor, expensive capital equipment, and energy.

<u>Pressure-sensitive adhesive tape</u>.--The three types of pressuresensitive tape are transfer tape with an adhesive on only one side, double-coated tape, and tapes consisting of two layers of adhesive separated by a foam barrier. Most tapes use an acrylic-tape adhesive.

Per joint, tape costs about the same as threaded fasteners. Savings are the result of not having to put holes in metal, a reduction in quality control, and the need for less skilled labor. This technique is most apt to replace threaded fasteners in the future in certain joining applications.

## U.S. producers

Approximately 325 U.S. establishments produce ferrous bolts, nuts, and screws. These producers account for 56 percent by value, and more than 80 percent by weight, of the total shipments of SIC industry 3452, titled bolts, nuts, screws, rivets, and washers. Since 1967, the number of U.S. producers has remained about the same, although some longestablished firms, such as the Bolt and Nut Division of Republic Steel Corp. and National Machine Products of Standard Pressed Steel, have ceased operations. Domestic establishments tend to specialize in one of four areas: mine roof bolts, aerospace fasteners, small screws, and other threaded fastener products including bolts (except mine roof bolts), nuts, and large screws. The production of these products require different labor skills, productive facilities, and technology.

Eleven domestic firms produce mine roof bolts--four of which, U.S. Steel Corp., Bethlehem Steel Corp., Youngstown Sheet & Tube Co., and CF & I Steel Corp., are integrated steel producers making mine roof bolts for their captive coal mines. Of the 11 firms, only Bethlehem Steel Corp. fabricates other fastener products.

About 35 domestic establishments, primarily in California, produce aerospace fasteners. The U.S. aerospace and defense industries use lightweight fasteners in the assembly of commercial and military aircraft, missiles, space vehicles, and so forth. Most aerospace fasteners are either made from or alloyed with titanium, a very expensive, lightweight metal. Based on responses to Commission questionnaires, most areospace fasteners appear to be nonferrous and therefore outside the scope of this investigation. Those aerospace fasteners which were reported by domestic producers as being ferrous are estimated to account for no more than 1 percent of the quantity of total domestic shipments of all ferrous fasteners in any given year.

About 100 domestic establishments tend to specialize in the production of small screws, including wood screws, machine screws, tapping and "other" screws under 1/4 inch in diameter. These manufacturers produce both high-volume, commodity-type fasteners and low-volume or limited-purpose fasteners.

Approximately 180 establishments tend to specialize in the production of bolts (except mine roof bolts), nuts, and large screws. These establishments produce a wide variety of fastener products, ranging from high-volume, commodity-type fasteners, such as hex and square nuts, round head bolts, and cap screws, to low-volume or limited-purpose fasteners.

Geographic location of the U.S. fastener producers is discussed in the section entitled "U.S. producers' shipments."

<u>Raw materials</u>.--U.S. fastener producers are major consumers of hotrolled carbon steel wire rod, the staple raw material in the production of ferrous fasteners. U.S. producers also use, but to a lesser extent, stainless steel and other alloy steel wire rod. Some producers, and particularly those specialized in the production of mine roof bolts, fabricate steel in the form of bar stock rather than wire rod. Producers of aerospace fasteners use titanium, a lightweight, exotic metal, in the production of some fasteners.

The following table shows the domestic and foreign steel purchased by 24 major U.S. producers for use in the production of fasteners. The ratio of foreign steel to all steel purchased annually by these firms from 1969 to 1974 ranged from 13 to 19 percent. The same ratio for January-June 1974 and January-June 1975 was 14 and 24 percent, respectively. The large increase during January-June 1975 represents the fulfillment of foreign contracts signed during the steel shortage, well before the current downtrend in the fastener market. Raw material: U.S. and foreign steel purchased by 24 major U.S. producers for use in the production of fasteners, 1969-74, January-June 1974, and January-June 1975

	isai	ILLS OF LUIN	5/			_
Period	: :	Domestic		Foreign	:	Total
10/0	:		:		:	
1969	:	609	:	88	:	697
1970	:	549	:	128	:	677
1971	:	478	:	. 104	•	582
1972	:	581	:	127	:	202
1973	:	670	:	12/	:	700
1974	:	753	:	135	:	000 7.31
January-June	:		:	199	:	000
1974	:	400	:	64	:	464
1975	:	213	:	69	:	404 282
	:		•			202

(In thousands of tons)

Source: Compiled from responses to U.S. International Trade Commission questionnaires.

Based on fieldwork, public testimony, and correspondence with smaller producers, the dependence of all U.S. fastener producers on foreign raw material, as expressed in the table above, appears to be significantly understated; that is, it appears that many small producers consume, proportionately, much more foreign steel than do the 24 largest producers.

<u>Concentration</u>.--From 1969 to 1974 the concentration ratios in the product areas of nuts, large screws, and small screws declined, whereas the concentration ratios for bolts increased somewhat. The following table summarizes the percentage of domestic shipments accounted for by the four and eight largest producers of the particular product for the years 1969 and 1974.

Bolts, nuts, and screws of iron or steel: Share of domestic shipments accounted for by 4 and 8 largest producers, by product areas, 1969 and 1974

(In percentages	)			
Bushish and user	Four largest	:	Eight largest	
Product area and year	producers	:	producers	
		:		
Bolts: :		:		
1969:	28	:	38	
1974:	31	:	40	
Nuts: :		:		
1969:	55	:	72	
1974:	42	:	61	
Large screws: :		:		
1969:	41	:	62	
1974:	40	:	60	
Small screws: :		:		
1969:	40	:	59	
1974:	37	:	54	
		:		

Source: Compiled from responses to U.S. International Trade Commission questionnaires.

The closing of the National Machine Products plant in Utica, Mich., seems to be a major reason for the sharp decline in the concentration ratios for nuts. This plant had been the largest domestic producer of nuts prior to its closing.

The entry of new firms into the small-screw market and the growth of many medium and smaller sized producers may account for the significant decline in the concentration ratios for small screws.

The changes in the concentration ratios for bolts and large screws appear too small to suggest any significant structural changes during the period under consideration. In 1931 the U.S. District Court for the Southern District of New York found the Bolt, Nut and Rivet Manufacturers Association and its members to have engaged in combination and conspiracy in restraint of interstate commerce and trade in violation of the Sherman Antitrust Act. The court ordered that the association be dissolved (although it expressly allowed defendants to form another association) and "perpetually" enjoined defendants and other manufacturers of bolts, nuts, or rivets from, among other things, concertedly fixing prices. The injunction is still in effect. Russell, Burdsall & Ward, Inc., and the Lamson & Sessions Co. were among the 52 named defendants. See <u>United States</u> v. <u>Bolt; Nut & Rivet Mfr's Ass'n; et al.</u>, Equity No. 58-383 (S.D. N.Y., Mar. 17, 1931).

Kaynar Manufacturing Co., Inc., now a division of Microdot, Inc., and several other companies engaged in the manufacturing of aerospace fasteners were defendants in 1963 to a criminal action brought by the U.S. Department of Justice. The Government contended that the codefendants had conspired to fix prices in violation of section 1 of the Sherman Act. Following pleas of nolo contendere (no contest) in September 1963, the defendants were found guilty and fined.

<u>Channels of distribution</u>.--In 1974, U.S. fastener producers sold about 28 percent of total domestic shipments to distributors and about 72 percent to original-equipment manufacturers (OEM) such as auto, appliance, and farm equipment manufacturers (table 32). Sales to OEM accounts consist of both high-volume, commodity-type fasteners and

low-volume or limited-purpose fasteners. Many U.S. producers also market some of their high-volume, commodity-type products through distributors, which number about 4,000 nationwide. Distributors are often classified according to their product mix and types of customers. The four types of distributors are the fastener specialist, the auto supply wholesaler, the industrial (or mill) supply wholesaler, and the hardware wholesaler. Most distributors are independent, localized business establishments, although some are wholly owned subsidiaries of domestic fastener manufacturers.

<u>Captive shipments</u>.-A few large auto, farm equipment, and steel producers maintain captive fastener production for use in the assembly of final products. This fastener production generally accounts for about 5 to 6 percent of total domestic shipments and usually consists of bolts, nuts, and large screws (table 16). In addition, some large industrial conglomerates have recently acquired fastener concerns to supplement their metalworking operations.

Foreign affiliates. The largest U.S. producers have foreign affiliates located primarily in Western Europe and Canada, and to a lesser extent in Mexico, Brazil, Argentina, Japan, Australia, Taiwan, and South Korea. At least one major U.S. producer derives 30 percent of net income from foreign operations.

#### Importers

Approximately 100 firms presently import ferrous bolts, nuts, and screws into the United States. These importers tend to handle the higher volume, commodity-type products often called "standard" fasteners. Importers generally fall into one of the following categories.

<u>Importer-trading companies</u>.--Importer-trading companies import about 20 percent of all imported fasteners into the United States for sale to domestic fastener manufacturers and large distributors. This type of importer rarely sells to OEM customers. The importer-trading company typically has no warehouse facilities and deals only in high-volume transactions that require long lead times.

Many importer-trading companies are American branches of the large Japanese general trading companies, such as Mitsui & Co., Inc.; C. Itoh & Co., Inc.; Irimaru Co., Inc.; and Okura & Co., Inc. An American-owned importer-trading company is Allied International, Rye, N.Y

Importer-warehouses.---Importer-warehouses import about 55 percent of all imported fasteners into the United States for sale to domestic fastener manufacturers, large distributors, and smaller jobbers, such as industrial and automotive supply companies. As a general rule this type of importer does not sell directly to OEM customers. Because these firms, in contrast to trading companies, stock merchandise, they provide faster delivery and fill smaller customers' orders.

The largest importer-warehouses are Heads & Threads Co., Chicago, 111., and Reynolds Fastener, Greenvale, N.Y.

Importer-distributors.--Importer-distributors import about 10 percent of all imported fasteners into the United States. The great majority of these imports are sourced from Canada.

The importer-distributor differs only slightly from the other fastener distributors that source all their merchandise from domestic producers, importer-trading companies, and importer-warehouses. The importer-distributor, like any fastener distributor, is a localized, sales-oriented middleman, usually serving a large number of accounts.

Importer-end users.--Importer-end users import about 10 percent of all imported fasteners into the United States for use in the manufacture or maintenance of other finished products. The largest importer-end users are the automakers and General Electric Co.

<u>Importer-producers</u>.--Importer-producers import directly about 5 percent of all imported fasteners into the United States. In addition, many U.S. producers purchase foreign-made fasteners from other importers. In 1974 about 18 percent of all shipments of imported fasteners were sold to or imported by domestic fastener manufacturers (table 33).

# The Question of Increased Imports

U.S. imports of bolts, nuts, and screws of iron or steel enter the United States under one of seven individual TSUS item numbers: 646.49, 646.54, 646.56, 646.58, 646.60, 646.63, and 646.79. Imports entering under these TSUS item numbers cover a very broad range of fastener products, which are sourced from nearly all industrialized nations of the world.

In order to put the vast amount of import data in perspective, the following table was developed. This table shows the value of U.S. imports of bolts, nuts, and screws of iron or steel, by type, in 1974. The purpose of this table is simply to orient the reader to the relative importance of the particular types of fasteners herein involved.

Bolts,	nuts,	and	screws	of	iron	and	steel:	U.S.	imports,
			by	/ ty	ype, 1	974			

	TOUR	U1		
Item	Value	:: ::	Item	Value
:		::	:	
Bolts: :		::	Large screws: :	
Mine roof:	0	::	Cap:	97
Square and hex:	26	::	Socket:	3
Round head:	27	::	Lag:	3
High strength structural:	29	::	Other:	10
Bent:	3	::	Total:	113
Other:	5	::	:	
Total:	90	::	Small screws: :	
:		::	Machine:	24
Nuts: :		::	Tapping:	30
Hex and square:	143	::	Wood:	7
Locknuts:	25	::	Other:	4
Other:	18	::	Total:	65
Total:	186	::	Grand total:	454
·		::		+J+

(In millions of dollars)

Source: Compiled from official statistics of the U.S. Department of Commerce and from responses to U.S. International Trade Commission questionnaires.

U.S. imports

Bolts, nuts, and screws.-~Annual U.S. imports of bolts, nuts, and screws of iron or steel ranged between 450 million and 500 million pounds in 1969-71, increased to 666 million pounds in 1973, and jumped to 911 million pounds in 1974 (table 1). During the last decade the upward trend in annual imports has experienced only one downturn, and that occurred in 1971, when imports dropped in a delayed response to the 1970 general recession. Imports in January-June 1975 totaled 316 million pounds, 21 percent less than in the corresponding period of 1974.

The value of imports of ferrous bolts, nuts, and screws increased from \$86 million in 1969 to \$109 million in 1970, declined to \$99 million in 1971, recovered to \$139 million in 1972, and increased rapidly to \$208 million in 1973. The value of imports jumped tremendously in 1974, to \$454 million, representing an increase of 118 percent over the value in the earlier peak year of 1973. The value of imports in January-June 1975 totaled \$146 million, 21 percent less than the value in January-June 1974. (Graphic analysis of detailed monthly data on the quantity, value, and unit value of imported fasteners appears in figs. 1, 2, and 3 in appendix B).

The vast majority of imported ferrous fasteners are fabricated from carbon steel (table 2). Imports of carbon, stainless, and alloy steel fasteners in 1974 accounted for 97, 1. and 2 percent, respectively, by weight, of all ferrous fastener imports, and for 91, 4, and 5 percent, respectively, by value, of all such imports.

Imported fasteners are distributed throughout the United States. The ports of New York, Los Angeles, Baltimore, Chicago, New Orleans, and Houston process the bulk of all U.S. fastener imports. Canadian fasteners, used primarily in the automotive industry, enter the United States through the port of Detroit.

Since 1970 Japan has accounted for 60 to 70 percent of all imported fasteners by value (based on data in table 3). Canada has accounted for 12 to 19 percent, by value, of all U.S. imports during the same period. Ireland, West Germany, the United Kingdom, Spain, Hong Kong, and the Netherlands have each accounted for 1 to 4 percent of all U.S. imports since 1970. Since the imposition of countervailing duties (June 1969) on certain fasteners from Italy, the Italian share of all U.S. imports has declined from 8 percent in 1969 to 2 percent in 1974. During the last 2 years India and Taiwan have also become substantial U.S. suppliers of fasteners.

Bolts.¬¬Bolts¬¬and bolts and their nuts imported together in the same shipment¬¬are dutiable under TSUS item 646.54 at 0.2 cent per pound, reflecting a 60¬percent reduction negotiated during the Kennedy Round. The ad valorem equivalent rate of duty is 0.5 percent based on 1974 trade statistics. The rate of duty was 1.0 cent per pound in the Tariff Act of 1930.

On October 30, 1968, the Commissioner of Customs announced that information had been received pursuant to section 16.24(b) of the Customs Regulations which indicates that certain rebates or refunds granted by Italy on the exportation of certain steel products constitute the payment of a bounty or grant, directly or indirectly, within the meaning of section 303 of the Tariff Act of 1930, as amended. After consideration of all information received in the investigation pursuant to section 16.24(d), the Customs Bureau imposed a countervailing duty of 13.55 lire per kilo (about 0.9 cent per pound in 1974) on bolts of iron or steel.

U.S. imports of bolts increased from 123 million pounds in 1969 to 226 million pounds in 1974 (table 1). Imports in the first half of 1975 totalled 75 million pounds, 17 percent lower than the corresponding period of 1974.

The value of imports of bolts has increased from \$17 million in 1969 to \$90 million in 1974. The value of imports during January-June 1975 was \$31 million, slightly higher than in the corresponding period of 1974. (Graphic analysis of detailed monthly data on the quantity and value of imported bolts, TSUS item 646.54, appears in figs. 4 and 5.)

<u>Mine roof bolts.</u>--The quantity and value of U.S. imports of mine roof bolts are very small. The only known imports of this product come from an integrated Canadian steel mill which uses these bolts in its own coal mines in the United States.

Hex; square; round head; and high-strength structural bolts.--U.S. imports of hex, square, round head, and high-strength structural bolts usually consist of high-volume commodity-type items. In general, imports of hex, square, and round head bolts have increased since 1969 (table 4). Imports of hex and square bolts increased from 65 million pounds in 1969 to 77 million pounds in 1974. Imports of hex and square bolts totaled 30 million pounds during January-June 1975, representing

a decline of 4 percent from the quantity imported in the corresponding period in 1974. Imports of round head bolts increased from 42 million pounds in 1969 to 47 million in 1970, then fell to an average of 41 million pounds in 1971 and 1972. Imports increased in 1973 and 1974, reaching a high of 65 million pounds in the latter year. Imports of round head bolts declined to 22 million pounds in January-June 1975, 20 percent lower than in January-June 1974.

U.S. imports of high-strength structural bolts increased regularly from 4 million pounds in 1969 to 16 million pounds in 1973 and then jumped tremendously to 65 million pounds in 1974. Imports of highstrength structural bolts totaled 19 million pounds in January-June 1975, 9 percent lower than in January-June 1974.

Nuts.¬¬Nuts are dutiable under TSUS item 646.56 at 0.1 cent per pound, reflecting a 67¬percent reduction negotiated during the Kennedy Round. The ad valorem equivalent rate of duty is 0.2 percent based on 1974 trade statistics. The rate of duty was 0.6 cent per pound in the Tariff Act of 1930.

The Customs Bureau has imposed a countervailing duty of 13.55 lire per kilo (about 0.9 cent per pound in 1974) on nuts of iron or steel and a duty of 12.73 lire per kilo (also 0.9 cent per pound) on galvanized nuts from Italy. Dates and regulations concerning this action are the same as those described on page 18.

U.S. imports of nuts increased from 166 million pounds in 1969 to 302 million pounds in 1974 (table 1). Imports in January-June

1975 totaled 114 million pounds, 15 percent less than in January-June 1974.

The value of imports of nuts has increased from \$34 million in 1969 to \$186 million in 1974. The value of imports during January-June 1975 totaled \$57 million, 26 percent less than in the corresponding period of 1974. (Graphic analysis of detailed monthly data on the quantity and value of imported nuts, TSUS item 646.56, appears in figs. 6 and 7.)

Hex and square nuts.--U.S. imports of the high-volume, commodity-type hex and square nuts increased from 153 million pounds in 1969 to 274 million pounds in 1974 (table 5). Imports in January-June 1975 were 107 million pounds, 13 percent less than in the corresponding period of 1974.

Locknuts.--U.S. imports of locknuts increased from 7 million pounds in 1969 to 19 million pounds in 1974. Imports dropped sharply during January-June 1975 to 3 million pounds, 56 percent less than in January-June 1974.

<u>Screws</u>.¬¬Screws are dutiable under one of four TSUS item numbers, depending on such factors as application, thread form, and shank size. On August 7, 1975, Russell, Burdsall & Ward filed a countervailing duty petition with the U.S. Treasury Department alleging that certain rebates or refunds granted by Italy on the exportation of screws of iron or steel constitute the payment of a bounty or grant, directly or indirectly, within the meaning of section 303 of the Tariff Act of 1930, as amended. On September 16, 1975, the U.S. Treasury Department instituted an investigation into this matter.

U.S. imports of all screws increased from 163 million pounds in 1969 to 383 million pounds in 1974 (table 1). Correspondingly, the value of imports of screws has increased from \$36 million in 1969 to \$178 million in 1974.

Large screws.--U.S. imports of large screws--cap (including socket) and "other" screws 1/4 inch and over in diameter and lag screws (or bolts)--have increased from 83 million pounds in 1969 to 248 million pounds in 1974 (table 6). Imports totaled 95 million pounds in January-June 1975, 13 percent less than in January-June 1974.

Other screws having shanks or threads over 0.24 inch in diameter are dutiable under TSUS item 646.63 at 9.5 percent ad valorem, reflecting a 50-percent reduction negotiated during the Kennedy Round. The rate of duty was 45 percent ad valorem in the Tariff Act of 1930. Most screws entering the United States under this provision are commonly called cap screws.

U.S. imports of cap screws 1/4 inch and over in diameter (not including socket screws) tend to be low carbon, high-volume, commoditytype products. Imports of cap screws have increased rapidly from 57 million pounds in 1969 to 217 million pounds in 1974. Imports in January-June 1975 totaled 86 million pounds, 9 percent less than in January-June 1974.

Lag screws (or bolts) are dutiable under TSUS item 646.49, as wood screws of iron or steel. Lag screws are specifically provided for in the statistical annotation TSUSA item 646.4920.

U.S. imports of lag screws and bolts have increased from about 7 million pounds in 1969 to more than 15 million pounds in 1973 (table 6). Imports of lag screws and bolts dropped to about 10 million pounds in 1974 and continued to decline in January-June 1975.

<u>Small screws</u>.--U.S. imports of small screws--machine screws, wood screws, and tapping and "other" screws under 1/4 inch in diameter-have increased from 80 million pounds in 1969 to 134 million in 1974 (table 7). Imports declined sharply in January-June 1975 to 32 million pounds, 52 percent less than in the corresponding period of 1974.

Machine screws 0.375 inch or more in length and 0.125 inch or more ' in diameter are dutiable under TSUS item 646.58 at 0.5 cent per pound. The ad valorem equivalent rate of duty is 1.2 percent based on 1974 trade statistics. The rate of duty was 1.0 cent per pound in the Tariff Act of 1930. The rate of duty on machine screws of certain dimensions was not reduced during the Kennedy Round.

U.S. imports of machine screws moved irregularly higher from 40 million pounds in 1969 to 58 million pounds in 1974 (table 7). Imports declined sharply during January-June 1975 to 12 million pounds, 56 percent less than in the corresponding period of 1974.

Wood screws are dutiable under TSUS item 646.49 at 12.5 percent ad valorem. This provision also includes lag screws (or bolts). The rate of duty was 25 percent ad valorem in the Tariff Act of 1930. The rate of duty on wood screws was <u>not</u> reduced during the Kennedy Round.

U.S. imports of wood screws (not including lag screws) declined irregularly from 17 million pounds in 1969 to 16.5 million pounds in 1974 (table 7). Imports declined sharply during January-June 1975
to 5.4 million pounds, 40 percent less than in January-June 1974. In contrast to its position with reference to other screw categories, Japan is no longer the dominant U.S. supplier of wood screws. In 1974, Hong Kong, Taiwan, and India accounted for more than 60 percent of all U.S. imports of wood screws.

Other screws having shanks or threads not over 0.24 inch in diameter are dutiable under TSUS 646.60 at 11 percent ad valorem, reflecting a 49 percent reduction negotiated during the Kennedy Round. The rate of duty was 45 percent ad valorem in the Tariff Act of 1930. Most screws entering the United States under this provision are commonly called tapping screws.

U.S. imports of tapping screws under 1/4 inch in diameter have increased steadily from 19 million pounds in 1969 to 53 million pounds in 1974 (table 7). Imports declined sharply during January-June 1975 to 13 million pounds, 53 percent less than in January-June 1974.

U.S. imports of bolts, nuts, wood screws, machine screws, cap screws, and all other screws are presented, by country of origin, in tables 8, 9, 10, 11, 12, and 13, respectively. (Graphic analysis of detailed monthly data on quantity and value of imported screws, TSUS items 646.49, 646.58, 646.60, and 646.63 appears in figs. 8, 9, 10, 11, 12, 13, 14, and 15.)

<u>Canadian original motor-vehicle equipment (fasteners)</u>.--Canadian bolts, nuts, screws, rivets, studs, washers, and other fastener products of base metal for use as original motor-vehicle equipment enter the United States duty free under TSUS item 646.79, in accordance with the Automotive Products Trade Act of 1965. According to U.S. customs officials, by far the greater part of these imports (more than 95 percent) consist of bolts, nuts, and cap screws of iron or steel. The value of imports entering under this provision has been added to the specific product categories (bolts, nuts, and cap screws) previously discussed.

The total value of all fastener imports entering under this provision increased from \$5.5 million in 1969 to \$18.1 million in 1974 (table 14). The value of imports during January-June 1975 was \$6.9 million, 20 percent less than in the corresponding period of 1974. Fasteners entering under TSUS item 646.79 accounted for about 9 percent in 1973 and 4 percent in 1974, by value, of all U.S. imports covered by investigation No. TA-201-2. (Graphic analysis of detailed monthly data on the value of imported Canadian fasteners for use as original motor-vehicle equipment appears in fig. 16.)

## The ratio of U.S. imports to domestic production

The ratio of U.S. imports of bolts, nuts, and screws to domestic production of same, which is shown in the following table, increased annually from 19.6 percent in 1969 to 35.5 percent in 1974. The ratio of imports to production during January-June 1975 was 28.4 percent, down from 30.7 percent in the corresponding period in 1974.

Bolts, nuts, and screws of iron or steel: Ratio of imports for consumption to U.S. production, by item, 1969-74, January-June 1974, and January-June 1975 1/

	10/0		1071	1072	1077	1074	January	/-June
ltem :	1969	1970	1971 :	1972	: 1973	1974	1974	1975
: Bolts: Nuts:	11.8 49.3	: 12.1 : 56.3	: 13.9 : 63.1	: 15.6 : 62.5	: 15.9 : 77.1	19.2 95.1	: : 15.2 : 82.1	: : 13.3 : 82.1
Screws: : Large: Small:	15.2 21.2	: : 19.1 : 26.8	: : 18.9 : 21.3	: 22.6 23.9	: 29.4 26.1	: 42.2 : 28.0	: : 36.2 : 27.1	: : 36.0 : 21.8
Total screws: Total, all items:	17.7 19.6	22.3 22.4	: <u>19.9</u> : 22.7	23.1	: 27.9 : : 28.4	<u>35.8</u> 35.5	: <u>32.1</u> : : 30.7	: <u>30.9</u> : 28.4
:					:	:	:	:

(In percentages)

1/ The ratio of imports for consumption to U.S. production is based on quantity.

Source: Computed from shipment and inventory data submitted in response to questionnaires of the U.S. International Trade Commission and from official statistics of the U.S. Department of Commerce.

The ratio of U.S. imports of bolts to domestic production of the same also increased annually, rising from 11.8 percent in 1969 to 19.2 percent in 1974. The ratio of imports to production during January-June 1975 was 13.3 percent, down from 15.2 percent recorded for January-June 1974.

U.S. imports of nuts as a percent of domestic production increased from 49.3 percent in 1969 to 63.1 percent in 1971 and then declined slightly to 62.5 percent in 1972. In 1974, when U.S. imports almost equaled domestic production, the ratio of imports to production increased to 95.1 percent. The ratio of imports to production in January-June 1975 was 82.1 percent, unchanged from the ratio that existed in January-June 1974. U.S. imports of all types of screws as a percent of U.S. production increased from 17.7 percent in 1969 to 22.3 percent in 1970 and then declined to 19.9 percent in 1971. During 1972-74, the annual ratio of imports to production increased from 23.1 percent to 35.8 percent. The ratio of imports to production during January-June 1975 was 30.9 percent, down slightly from the 32.1 percent recorded for January-June 1974.

#### The Japanese Industry

All industrial and most developing nations have established a fastener industry. Japan is the second largest producer of fasteners in the world, following the United States.

The Japanese industry employs about 50,000 to 60,000 workers and consists of about 1,400 firms, 300 of which produce fasteners exclusively for the U.S. market.

Japanese production of fasteners has grown tremendously since the late 1950's. In 1969-73, the most recent 5-year period for which data are available, Japanese production grew by about 75 percent.

The data in the table below give the reader the relationship between Japanese production, exports, and imports. Inasmuch as the data are converted from yen to dollars, the rate of increase for each set of data is greatly overstated for the years 1972 and 1973 because of the rapid appreciation of the yen vis-a-vis the dollar and because of the steep inflation in Japan.

As a share of production, Japanese exports of fasteners increased from 17 percent in 1969 to 21 percent in 1973, with the category of "nuts and bolts" being the biggest factor in the increase. Roughly two-thirds of annual Japanese exports are believed to have gone to the United States. A-29

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Fasteners: Japanese production, exports, imports and apparent consumption, by type, 1969-73

		<u>In m11110</u>	ns of doll	ars) <u>1</u> /		
Vear and item	Production	Fronts	: : Imports	: Apparent	Ratio (in p	ercent) of
			:	: consumption :	: Exports/ : : Production:	Imports/ Consumption
1060,			:	:		
Polts	246.2			·	· · ·	1
	. 240.2.	56.9 )	• 3.0	· 299.2	. 10 .	T
Machine screws	102.5	18.6		• 863	 . 18.	1
Wood screws	. 102.4.	33	• • •	· 4 4	. 10.	1
	457.6	78 7	. 39	· · · · · · · · · · · · · · · · · · ·	·	1
iotai	457.0	, , , , , , , , , , , , , , , , , , , ,	·			
1970:			:	:	: :	
Bolts:	279.2		:			
Nuts	111.9 :	66.2	: 3.7	328.5		1
Machine screws	115.9 :	23.1	: 1.3	: 94.2	20 :	1
Wood screws	8.2 :	4.2	: -	: 4.2	: 51 :	Ō
Total:	515.3 :	93.5	: 5:0	: 425.9	: 18 :	1
:			:	:	: :	
1971:			:	:	: :	
Bolts:	304.4 :	)	:	:	: :	
Nuts:	112.1 :	j 73.7	: 3.3	: 347.0	: 18 :	1
Machine screws:	118.4 :	20.3	: 0.9	: 99.3	: 17 :	1
Wood screws:	8.7 :	4.4	: -	: 4.4	: 51 :	0
Tota1:	543.7 :	98.3	: 4.2	: 450.8	: 18 :	1
:	:		:	•	: :	
1972: :	:		:	:	: :	
Bolts:	385.8 :	) 04 5	: 70	: 477 0	: 10:	,
Nuts:	137.9 :	) 94.3	: 3.0	: 437.0	: 10 :	1
Machine screws:	153.9 :	32.1	: 1.1	: 125.0	: 21 :	1
Wood screws:	11.3 :	6.2	: -	: 5.5	: 55 :	0
Tota1:	688.9 :	132.7	: 4.8	: 567.5	: 19 :	1
:	:		:	:	: :	
1973: :	: :		:	:	: :	
Bolts:	571.9 :	) 164:9	: 57	· 674 5	· <sub>21</sub> :	1
Nuts:	234.3 :	)	: 5.7	: 0/4.5	: 21 :	1
Machine screws:	238.5 :	51.5	: 1.3	: 194.4	: 22 :	1
Wood screws:	<u> </u>	8.0	:	:10.1	:45 :	0
Total:	1,058.9 :	224.4	: 7.0	: 879.0	: 21 :	• 1
	•		•	:	: :	

(In millions of dollars) 1/

1/ Because of the effects of revaluation and inflation during 1972 and 1973, the rate of increase during 1972 and 1973 overstates the actual rates of increase.

Source: Fastener Institute of Japan.

Bolts; nuts and screws.--Annual U.S. shipments of bolts, nuts, and screws of iron or steel declined from 2.3 billion pounds in 1969 to 2.0 billion pounds in 1971 and then increased annually, to 2.5 billion pounds in 1974 (table 1). Shipments during January-June 1975 amounted to 1.1 billion pounds, 20 percent less than in the corresponding period of 1974. The value of shipments followed the same trend, declining from \$1.1 billion in 1969 to approximately \$990 million in 1970 and 1971 and then increasing dramatically to \$1.8 billion in 1974. During January-June 1975 the value of shipments totaled \$784 million, compared with \$854 million during the corresponding period in 1974--representing a decline of 8 percent.

The percentage distribution of U.S. producers' total shipments of bolts, nuts, and screws in specific geographic regions in 1972 is shown in the following table. Bolts, nuts, and screws: 1/ Percentage distribution of the value of shipments by all U.S. manufacturing establishments, by geographic regions, 1972

Region	Percent
New England	8.4
Middle Atlantic	15.9
North Central	61.5
South Atlantic	11 0
South Central	11.2
Mountain	
Pacific/	3.0
Total	100.0

1/ Includes ferrous and nonferrous bolts, nuts, screws, studs, and similar externally and internally threaded fasteners; does not include such fasteners shipped to the aircraft industry, the major part of which are believed to be nonferrous fastners.

Source: Developed from official statistics of the U.S. Department of Commerce.

In 1972, manufacturing establishments located in the Middle Atlantic and North Central regions of the United States accounted for the vast majority of the shipments. The major producing States in these two regions are Pennsylvania, Ohio, Illinois, and Michigan.

The majority of U.S. shipments of bolts, nuts, and screws of iron or steel are fabricated from carbon steel (table 15). In 1974, shipments of fasteners made from carbon steel accounted for 87 percent of the quantity and 76 percent of the value of total fastener shipments.

There are some U.S. producers of ferrous bolts, nuts, and screws which produce fasteners for captive use in the manufacture of other products. The largest of these companies are International Harvester Co., Deere & Co., Ford Motor Co., and Bethlehem Steel Corp. The intracompany shipments, which are comprised entirely of bolts, nuts, and the larger size screws, generally followed the same trend as total U.S. shipments except in 1974, when intracompany shipments declined from what they had been in 1973 (table 16). During 1969-74, intracompany shipments accounted for approximately 5 to 6 percent of the total U.S. shipments of ferrous bolts, nuts, and screws.

Bolts.-Annual U.S. shipments of all types of bolts declined from 1,054 million pounds in 1969 to 935 million pounds in 1971 and then increased to 1,174 million pounds in 1974 (table 1). Shipments during January-June 1975 totaled 546 million pounds, 9 percent less than in the corresponding period in 1974.

The value of U.S. shipments of bolts declined from \$373 million in 1969 to \$326 million in 1971 and then increased substantially to \$556 million in 1974. During January-June 1975, shipments amounted to \$272 million, which was 3 percent less than in January-June 1974.

The percentage distribution of U.S. producers' total shipments of bolts and screws in specific geographic regions in 1972 is shown in the following table. Bolts and screws: 1/ Percentage distribution of the value of shipments by all U.S. manufacturing establishments, by geographic regions, 1972

Region	Percent
New England	9.4
Middle Atlantic	13.2
East North Central	59.1
West North Central	2.2
South Atlantic	5.8
East South Central	5.7
West South Central	1.0
Mountain	.4
Pacific	3.2
Tota1	100.0

1/ Includes ferrous and nonferrous bolts, screws, studs, and similar externally threaded fasteners; does not include such fasteners shipped to the aircraft industry, the major part of which are believed to be nonferrous fasteners.

Source: Developed from official statistics of the U.S. Department of Commerce.

In 1972, manufacturing establishments located in the Middle Atlantic and East North Central regions accounted for the vast majority of the shipments.

Bolts which are fabricated by U.S. manufacturers for captive use in the manufacture of other products are by far the largest item of total intracompany shipments of bolts, nuts, and screws (table 16). During 1969-72, bolts represented approximately 86 percent of total intracompany shipments. This share declined to 82 percent in 1973 and 78 percent in 1974.

Mine roof bolts.--U.S. shipments of mine roof bolts declined from 462 million pounds in 1969 to 429 million pounds in 1971 and then increased to 541 million pounds in 1974 (table 4). A substantial

portion of these shipments are made by U.S. steel producers for use in their captive coal mines.

# Square; hex; round head; and high-strength structural bolts.--U.S. shipments of square, hex, round head, and high-strength structural bolts consist mainly of high-volume, commodity-type items. U.S. shipments of square and hex bolts increased from 185 million pounds in 1969 to

188 million pounds in 1970 and then declined to 169 million pounds in 1971 (table 4). Shipments of these types of bolts increased to 187 mil-1ion pounds in 1973 and then declined to 162 million pounds in 1974.

U.S. shipments of round head bolts declined from 106 million pounds in 1969 to 91 million pounds in 1971 and then increased to 108 million pounds in 1972 (table 4). Shipments of this type of bolts declined to 99 million pounds in 1973 and then increased substantially to 115 million pounds in 1974.

U.S. shipments of high-strength structural bolts declined from 83 million pounds in 1969 to 71 million pounds in 1971 and then increased to 100 million pounds in 1973 (table 4). In 1974, shipments of this type of bolts declined to 94 million pounds.

Nuts.--Annual shipments of domestically produced nuts declined from 340 million pounds in 1969 to 264 million pounds in 1971 and then increased annually, to 312 million pounds in 1974 (table 1). During January-June 1975, shipments of all types of nuts amounted to 126 million pounds, which was 24 percent less than in the corresponding period in 1974. The value of U.S. shipments of nuts declined from \$192 million in 1969 to \$170 million in 1971 and then increased dramatically to \$334 million in 1974. U.S. shipments in January-June of 1974 and 1975 were almost the same, totaling approximately \$157 million.

The percentage distribution of U.S. producers' total shipments of nuts in specific geographic regions in 1972 is shown in the following table.

Nuts: 1/ Percentage distribution of the value of shipments by all U.S. manufacturing establishments, by geographic regions, 1972

Region	Percent
New England	4.7
Middle Atlantic	26.6
North Central,	61.8
South Atlantic	
South Central	5.8
Mountain	
Pacific	1.1
Total	100.0

1/ Includes ferrous and nonferrous nuts and similar internally threaded fasteners; does not include such fasteners shipped to the aircraft industry, the major part of which are believed to be nonferrous fasteners.

Source: Developed from official statistics of the U.S. Department of Commerce.

Like the producers of bolts and screws, the nut-manufacturing establishments located in the Middle Atlantic and the North Central regions of the United States accounted for the vast majority of the shipments.

Nuts which are produced by U.S. manufacturers for captive shipments are small in volume compared with total intracompany shipments of all bolts, nuts, and screws of iron or steel (table 16). Captive shipment of nuts are comprised almost entirely of square and hex nuts.

<u>Square and hex nuts</u>.--U.S. shipments of square and hex nuts, the high-volume, commodity-type nuts, declined from 205 million pounds in 1969 to 124 million pounds in 1974 (table 5). U.S. shipments during January-June 1975 amounted to 43 million pounds, representing a decline of 30 percent from the shipments in the corresponding period in 1974.

Locknuts.--Shipments of domestically produced locknuts declined from 97 million pounds in 1969 to 80 million pounds in 1971 and then increased annually, to 123 million pounds in 1974 (table 5). During January-June 1975, domestic shipments totaled 56 million pounds, representing a decline of 12 percent from the shipments in the corresponding period in 1974.

<u>Screws.</u>--Annual U.S. shipments of all types of screws declined from 931 million pounds in 1969 to 819 million pounds in 1971 and then increased to 1,059 million pounds in 1973 (table 1). Shipments in 1974 declined slightly to 1,055 million pounds. Shipments during January-June 1975 amounted to 388 million pounds, representing a decline of 30 percent from the shipments in the corresponding period in 1974.

The value of shipments showed a slightly different trend, declining from \$487 million in 1969 to \$471 million in 1970 and then increasing annually, to \$863 million in 1974. During January-June 1975, shipments amounted to \$356 million, 14 percent less than in January-June 1974.

Data on screws were combined with those on bolts in the table showing the percentage distribution of U.S. producers' total shipments of these products in specific geographic regions in 1972, since that was the only way that the products were reported in the 1972 Census of Manufactures.

Screws which are fabricated by U.S. manufacturers for captive shipments are comprised entirely of the large screws, with cap screws representing the majority of these shipments (table 16).

Large screws. --U.S. shipments of large screws declined from 551 million pounds in 1969 to 473 million pounds in 1971, and then increased to 585 million pounds in both 1973 and 1974 (table 6). During January-June 1975, U.S. shipments amounted to 233 million pounds, which was 24 percent less than shipments during the corresponding period in 1974. The value of shipments of large screws declined from \$230 million in 1969 to \$211 million in 1970 and then increased annually, to \$392 million in 1974. During January-June 1975, the value of shipments amounted to \$179 million, compared with \$186 million in the corresponding period in 1974.

<u>Small screws</u>.--U.S. shipments of small screws declined from 380 million pounds in 1969 to 346 million pounds in 1971 and then increased to 473 million pounds in 1973 (table 7). In 1974, shipments declined slightly to 470 million pounds. During January-June 1975 domestic shipments amounted to 155 million pounds, representing a decline of 38 percent from the shipments in the corresponding period in 1974.

The value of these shipments increased annually, from \$257 million in 1969 to \$472 million in 1974. During January-June 1975, shipments amounted to \$177 million, representing a decline of 23 percent from the \$230 million reported for the corresponding period in 1974.

#### U:S: exports

<u>Bolts; nuts; and screws</u>.--U.S. exports of bolts, nuts, and screws of iron or steel declined from 113 million pounds in 1969 to 99 million pounds in 1971 and then increased to 187 million pounds in 1974 (table 17). During January-June 1975, exports amounted to 95 million pounds, 9 percent greater than in the corresponding period of 1974.

The value of U.S. exports remained relatively constant during the years 1969-71, averaging approximately \$60 million. Exports then increased substantially to \$125 million in 1974. In January-June 1975 the value of exports totaled \$68 million, 21 percent greater than in the corresponding period of 1974.

The average value per pound of all bolts, nuts, and screws exported rose from \$0.53 per pound in 1969 to \$0.67 per pound in 1974. During January-June 1975 the average value continued to rise, amounting to \$0.71 per pound.

Although the United States exports bolts, nuts, and screws to many countries, Canada, the United Kingdom, Japan, and Mexico have been the principal markets. On the basis of quantity, Canada alone has accounted for approximately 85 percent of total U.S. exports.

<u>Bolts</u>.--U.S. exports of bolts, based on quantity, were much smaller than U.S. imports during the years 1969-74 (table 1). However, the value of exports was larger than that of imports until 1972. U.S. exports of bolts, threaded rods and studs, including nuts where nuts and bolts are in the same shipment <u>1</u>/, declined from 56 million pounds in 1969 to 48 million pounds in 1971 and then increased to 78 million pounds in 1974 (table 18). During the years 1969-72, the value of annual exports fluctuated between \$23 million and \$25 million. In 1973 and 1974, the value of exports rose to \$32 million and \$44 million, respectively. The average value per pound of all bolts exported rose from \$0.43 in 1969 to \$0.57 in 1974. During January-June 1975 the average value rose to \$.66 per pound.

The principal markets for U.S. exports of bolts during 1969-74 were Canada, the United Kingdom, Mexico, and France. U.S. exports to countries other than Canada generally consist of low-volume, single-purpose fasteners.

<u>Nuts</u>.--U.S. exports of nuts were much smaller than U.S. imports (both the quantity and the value) during the years 1969-74 (table 1). The quantity of exports of nuts ranged between 12 million and 13 million pounds during 1969-71 and then increased annually to 32 million pounds in 1974 (table 19). The annual value of exports during 1969-71 ranged between \$9 million and \$10 million, and then increased without interruption to \$23 million in 1974. The average value per pound of all nuts increased from \$0.73 in 1969 to \$0.81 in 1971 and then declined sharply to \$0.64 in 1972. In 1973 and 1974, the average value per pound rose to \$0.67 and \$0.71, respectively. During January-June 1975, the average value was \$0.59 per pound.

<sup>1/</sup> It is estimated by the staff of the Commission that bolts accounted for approximately 90 percent of these exports.

The principal markets for U.S. exports of nuts during 1969-74 were Canada, the United Kingdom, Mexico, and Japan.

<u>Screws</u>.--U.S. exports of screws, rivets, washers and similar articles, 1/ were smaller than U.S. imports (both the quantity and the value) during the years 1969-74 (table 1). Exports of screws declined from 44 million pounds in 1969 to 40 million pounds in 1971 and then increased to 78 million pounds in 1974 (table 20). The annual value of exports during 1969-71 was approximately \$27 million and thereafter it rose continuously to \$58 million in 1974. The average value per pound for all screws increased from \$0.60 in 1969 to \$0.69 in 1971 and then declined to \$0.63 in 1972. In 1973 and 1974 the average value per pound increased to \$0.66 and \$0.75, respectively. During January-June 1975, the average value was \$0.85 per pound.

The principal markets for U.S. exports of screws during 1969-74 were Canada, the United Kingdom, Japan, West Germany, and Mexico, with Canada again being the largest customer.

U.S. exports of large screws declined from 27 million pounds in 1969 to 24 million pounds in 1971 and then increased to 50 million pounds in 1974 (table 6). Exports of small screws followed the same trend, declining from 17 million pounds in 1969 to 15 million pounds in 1971 and then increasing to 28 million pounds in 1974 (table 7).

## U.S. producers' inventories:

Bolts, nuts; and screws.--U.S.-made bolts, nuts, and screws of iron or steel in U.S. producers' inventories at the end of each calendar

<sup>1/</sup> It is estimated by the staff of the Commission that screws accounted for approximately 90 percent of these exports.

year increased from 395 million pounds in 1969 to 452 million pounds in 1970 and then declined to 335 million pounds in 1973 (table 21). Inventories of ferrous fasteners increased to 362 million pounds at the end of 1974, with the major increase occurring in July-December 1974. Inventories as of June 30, 1975, totaled about 415 million pounds, 31 percent more than on June 30, 1974, and 14 percent more than on December 31, 1974. The ratios of U.S. producers' inventories of bolts, nuts, and screws to U.S. producers' shipments of these products are shown in the following table.

Bolts, nuts, and screws of iron or steel: Ratios of U.S. producers' inventories to U.S. producers' shipments, by items, 1969-74, January-June 1974, and January-June 1975 1/

			In perc	cent)				
: Item	1969	: : 1970	1971	: 1972	: : 1973	1974	January-June-	
:	1000	:		:	:	:	1974	1975
: Bolts: Nuts: Screws: Large: Small: Total screws: Total, all items:	12.2 23.3 20.0 20.3 20.1 17.0	: 14.8 : 31.3 : 24.0 : 24.4 : 24.2 : : 20.8	15.0 33.7 23.1 25.5 24.1 21.2	: 11.5 : 32.2 : 21.1 : 20.6 : 20.9 : 18.2	: 10.2 : 22.0 : 13.7 : 16.5 : 15.0 : 13.8	: 10.0 23.4 13.5 18.7 16.3 : 14.3	: 16.1 : 38.7 : 25.9 : 31.0 : 28.2 : 24.0	24.4 67.7 49.5 52.0 50.5 39.1
:		:		:	: :		: :	

*(* <del>,</del> <del>,</del>

1/ Data represent the ratios of U.S. producers' inventories at the end of the period shown to U.S. producer's shipments during the same period, based on quantity.

Source: Computed from data submitted in response to questionnaires of the U.S. International Trade Commission.

On the basis of staff fieldwork, the Commission learned that U.S. producers attributed the increase in their fastener inventories during July-December 1974 and January-June 1975 to a decline in demand for their products which began in late 1974, coupled with the delivery of unneeded raw materials ordered prior to this decline in demand. The "forward ordering" of raw materials was done because of the apparent shortage of the required steel products at the time the orders were placed. The U.S. producers decided to continue fabricating the raw material rather than have a significant portion of it scrapped because of corrosion.

<u>Bolts</u>--U.S. producers' inventories of all types of bolts as of December 31 of each year increased from 129 million pounds in 1969 to 150 million pounds in 1970 and then declined to 108 million pounds in 1973 (table 21). Inventories increased to 117 million pounds in 1974. As of June 30, 1975, inventories had increased to 133 million pounds, 38 percent more than on the corresponding date in 1974 and 14 percent more than on December 31, 1974.

Nuts.--Nuts of iron or steel in U.S. producers' inventories as of December 31 of each year increased from 79 million pounds in 1969 to 93 million pounds in 1970 and then declined to 89 million pounds in 1971 (table 21). At the end of 1972 the inventories increased to 98 million pounds and then declined to 68 million pounds in 1973. At the end of 1974 they totaled 73 million pounds. As of June 30, 1975, inventories of nuts amounted to 85 million pounds, 33 percent more than on June 30, 1974, and 17 percent more than on December 31, 1974.

<u>Screws</u>.--U.S. producers' inventories of all screws as of December 31 of each year increased from 187 million pounds in 1969 to 209 million pounds in 1970 and then declined to approximately 197 million pounds in 1971 and 1972 (table 21). Inventories declined further to 158 million

pounds at the end of 1973 and then increased to 172 million pounds in 1974. As of June 30, 1975, U.S. producers' inventories amounted to 196 million pounds, 25 percent more than on June 30, 1974, and 14 percent more than on December 31, 1974.

All of the increase in U.S. producers' inventories during January-June 1975 was accounted for by the large screws, since inventories of small screws declined from 88 million pounds as of December 31, 1974, to 80 million pounds as of June 30, 1975 (table 21).

# U.S. employment

The average number of persons employed in U.S. establishments in which bolts, nuts, and screws of iron or steel were produced declined from 55,009 in 1969 to 49,518 in 1971 and then increased to 54,284 in 1974 (table 22). During January-June 1975 the number of all employees totaled 48,120, down 12 percent from the number in the corresponding period in 1974.

The average number of production and related workers engaged in the production of bolts, nuts, and screws of iron or steel declined from 30,929 in 1969 to 27,351 in 1971 and then increased to 28,907 in 1974 (table 22). During January-June 1975 the number of production and related workers so engaged declined to 24,109, down 18 percent from the number employed during January-June 1974.

The average number of production and related workers engaged in the production of bolts, nuts, and large screws declined from 20,232 in 1969 to 16,858 in 1972 and then increased slightly to 17,390 in 1974 (table 22). During the same period, the average number of production and related workers engaged in the manufacture of small screws increased irregularly from 10,697 in 1969 to 11,517 in 1974. During January-June 1975, the average number of production and related workers engaged in the manufacture of bolts, nuts, and large screws declined 14 percent, while those engaged in the manufacture of small screws declined 24 percent from the number so engaged in the corresponding period in 1974.

The number of man-hours worked by production and related workers producing all products in the establishments in which nuts, bolts, and screws of iron or steel were produced declined from 93.9 million in 1969 to 80.2 million in 1971 and then increased to 95.3 million in 1974 (table 23). During January-June 1975, the number of man-hours worked totaled 37.9 million, representing a decline of 19 percent from the total number worked in the corresponding period in 1974.

In those same establishments, the number of man-hours worked in producing bolts, nuts, and screws of iron or steel declined from 67.1 million in 1969 to 56.3 million in 1971 and then increased to 63.3 million in 1974 (table 23). During January-June 1975, man-hours worked in the production of all ferrous fasteners totaled 23.3 million, representing a decline of 25 percent from the number worked in the corresponding period in 1974.

During January-June 1975, man-hours worked in producing small screws declined 36 percent from the number worked in the corresponding period in 1974. Manhours worked in the production of bolts, nuts, and large screws during January-June 1975 declined 17 percent from the number worked in the corresponding period in 1974.

## Productivity

Changes in the productivity of U.S. producers of bolts, nuts, and screws of iron or steel are briefly reviewed below. Productivity, for the purpose of this discussion, is defined as the ratio of total volume of physical output to the number of man-hours worked to produce that output. Although this measure relates output to man-hours, it does not measure the specific contributions of labor or capital or any other factor of production. Rather it reflects the joint effort of all factors of production.

In the following table domestic production (output) per production worker man-hour is presented in index form for all U.S. producers of bolts, nuts, and screws for the years 1969-74. It can be readily seen that output (measured in pounds) per manhour has increased significantly during the period.

	196	9=100
Year	:	Production (output) $1/$ per production worker man-hour
	:	
1969	:	100
1970	:	107
1971	:	103
1972	:	109
1973	:	109
1974	:	118

Index of domestic production (output) per production or related worker man-hour for U.S. producers of bolts, nuts, and screws of iron or steel, 1969-74

1/ Domestic production measured in pounds.

Source: Compiled from data submitted in response to questionnaires of the U.S. International Trade Commission.

Three major factors appear to explain the large increase in the productivity of the U.S. fastener producers. First, the closing of certain old productive facilities appears to have had a favorable influence on aggregate productivity. Second, a shift in product mix away from bolts and nuts of middle range diameters (1/4 to 1/2 inch) to similar fasteners of larger diameters has had a positive effect on output per man-hour. Third, newer and more efficient capital equipment has come into production during the last 6 years.

#### Prices

According to the U.S. Bureau of Labor Statistics (BLS), wholesale prices of domestic fasteners trended moderately upward from at least January 1965 to the beginning of 1974, then rose sharply and remained near record levels through July 1975. Figure 17 shows the long-term trends of wholesale price indexes for two fastener products--nuts and cap screws--from 1965 to 1975, derived from BLS published statistics and converted to a 1965 base. (The statistics for this graph are shown in table 24 in appendix A).

To obtain more detailed information, recipients of the Commission's questionnaires were asked to report their lowest net selling prices, in both the distributor and original-equipment-manufacturer (OEM) markets, for the first and second halves of 1972 and quarterly thereafter. They were also asked to provide the quantity sold at the lowest selling price so that weighted averages could be obtained. (About half of the respondents included such quantity data.) In each case the recipients were asked for their price and quantity data for 11 popular

fastener products thought to typify the price pattern of the bulk of the 2 million products of this industry. It was found that only a few of the sellers (whether producers, importers, or distributors) sold 6 or more of the 11 fasteners listed on the questionnaires. Most appeared to specialize in certain product lines. Cost data, by fastener, were also requested from major producers for 1972 and 1974.

The responses to the questionnaires were aggregated and are shown in appendix A as table 25 for sales to distributors, as table 26 for sales to OEM's, and as table 27 for costs.

As can be seen in the tables, for each of the ll products, the price of the domestic product rose through at least the third quarter of 1974 in both the distributor and OEM markets, leveling off or falling only slightly thereafter. The stainless steel products are exceptions in that they fell off drastically in 1975, \* \*\*. This may or may not be a true picture of price performance for stainless steel fasteners, since the only producer reporting sales for the entire period is also an importer that apparently mixed its own production with its lower priced imports in making sales at the low figure. It is also known from investigations on other stainless steel products, that stainless steel items are experiencing their own unique price pressures.

When selected fastener price indexes are compared with BLS price indexes for durable manufactures and miscellaneous metal products, as shown on the next page, fastener prices are seen to have grown much faster starting in 1973 and, even after declining slightly in 1975,

			. Cap screw.			Sheet metal		
Period	Durable : manufactures:	Miscellaneous metal products	: Grade 2, : 3/8" - 16 : x 1"	: Hexagon nut, : 1/4" - 20	Structural bolt, A325, 3/4" x 2"	: (tapping) screw, 10 x 3/4"	: Machine screw : 1/4" - 20 x 1" :	:Wood screw. : 10 x 1-1/4" :
:						) }		
January-June:	100.0	100.0	: 100.0	: 100.0	100.0	100.0	: 100.0	: 100.0
July-December:	101.2	100.9	: 102.3	. 89.5	98.5	96.4	: 100.9	: 103.8
1973:								
January-March:	102.9 :	101.9	: 109.0	: 123.1	107.2	: 122.5	: 129.8	: 113.2
April-June:	105.8	103.6	: 107.6	: 121.9	: 112.8	: 125.4	: 129.8	: 113.3
July-September:	106.3 :	105.6	: 113.2	: 123.7	: 112.9	: 127.1	: 129.6	: 113.3
October-December:	108.1 :	108.1	: 115.9	: 119.9	: 112.1	: 129.3	: 135.3	: 91.8
••	••	•						
: 1974:	••							
January-March:	112.4	112.1	: 119.5	: 138.3	: 131.8	: 121.4	: 114.6	: 121.8
April-June:	120.1 :	123.6	: 163.9	: 162.6	: 156.8	: 137.1	: 123.0	: 125.3
July-September:	128.3 :	134.5	: 205.0	: 217.3	: 207.6	: 156.1	: 153.0	: 98.3
October-Becember:	133.0 :	142.0	: 212.2	: 497.7	: 205.8	: 154.3	: 142.2	: 132.8
••	••		•••					
: 1975:	••							•••
January-March:	135.4 :	144.8	: 235.3	: 236.0	: 192.0	: 176.1	: 173.4	: 147.8
April-June;:	136.9 :	146.0	200.6	: 235.7	: 202.9	: 171.4	: 173.7	: 139.2
					••			

Nuts, bolts, and screws of iron or steel: Price indexes of selected fasteners, together with price indexes of large product groups during certain periods, January 1972-June 1975

derived from table 25 in appendix A.

*"*. A-48

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remained at much higher levels than the prices of other metal products (except for the wood screw, whose index ended up between the levels of the two nonfastener indexes).

In 1973 the domestic producers apparently experienced a shortage of steel wire, bar, and rod--the basic raw materials for fasteners. As steel became more difficult to obtain, even at higher prices, lead times for steel and for fasteners increased and some orders went unfilled. This led in turn to double and triple ordering by fastener purchasers as they tried to protect themselves and meet their own orders. (While fastener costs are a small part of total costs of most manufactured products, failure to obtain fasteners can lead to very costly productionline shutdowns.) Thus during 1974, purchasers were scrambling to buy fasteners from several sources, duplicating orders even at record prices, and thereby sending signals to producers to increase production to full capacity and to expand capacity if possible. It is not surprising that prices, profits, and production reached record levels in this period.

By the middle of 1974 the recession had begun to affect fastener buyers, whose inventories of their own fininshed product and fasteners and other materials rose. The duplicating of orders was stopped and orders canceled when possible. By late 1974, demand had fallen rapidly with inventories backed up from OEM's all the way through to steel raw materials. By mid-1975, fastener prices had leveled off or declined.

Other causes contributing to the overall price rise between 1972 and 1975 were increases in labor costs, and increases in overhead. These were generally even greater than the increases in material costs.

Cost data are shown in table 27 in appendix A. When prices and costs are compared for 1972 and 1974, the rise in prices through 1974 is seen to have exceeded the rise in costs for all but structural bolts, carriage bolts, and wood screws.

#### Profit-and-loss experience

The data reported by the U.S. producers of fasteners account for a total in excess of 90 percent of the total U.S. production of fasteners for 1969-75. Data on the operations of firms that have only captive sales are not included.

Aggregate net sales of domestically produced fasteners by firms reporting on their financial experience decreased from \$923 million in 1969 to \$843 million in 1970 and then increased steadily, to \$898 million in 1971, \$1.1 billion in 1972, \$1.3 billion in 1973, \$1.6 billion in 1974, and \$509 million in January-June 1975 (table 28). Data shown for 1975 in this report do not include statistics for those firms whose fiscal year ended June 30, 1975. Data for those firms were included in 1974, and their exclusion from the figures for 1975 accounts for only a part of the decrease in sales in that period. The decrease in net sales for those firms included in the 1975 data was 12.5 percent from net sales in 1974.

Net operating profit decreased from \$70.6 million in 1969 to \$34.6 million in 1970, then increased to \$46.7 million in 1971, \$73.5 million in 1972, \$137.4 million in 1973, and \$243.8 million in 1974. Net operating profit was \$64.6 million in January-June 1975.

The ratio of net operating profit to net sales ranged from 4.1 percent to 7.6 percent in the period 1969-72. The net operating profit ratio increased to 10.4 percent in 1973 and 14.8 percent in 1974, then decreased to 12.7 percent in January-June 1975.

Firms which sell principally to the automotive industry are less susceptible to the impact of imports than other firms because the automotive industry requires many limited-purpose fasteners and often inspects the plants to be certain that the products meet the standards set by certain parts of the Auto Safety Act.

Republic Steel closed its bolt and nut division in December 1972. No other major producer ceased all fastener operations; however, five or six plant closings did occur in 1969-75.

Table 29 shows the operations of those firms producing small screws and the combined figures for the operations of the producers of bolts, nuts, and large screws.

Small-screw producers reported net sales of fasteners of \$273 million in 1969. After decreasing to \$245 million in 1970, net sales increased annually, to \$458 million in 1974. Net annualized sales of the small-screw producers included for January-June 1975 decreased 32 percent from those reported by the same firms for 1974, while the net sales of the producers of bolts, nuts, and large screws decreased only 4 percent from 1974 to January-June 1975, annualized. Only firms reporting in both 1974 and January-June 1975 could be compared.

The ratio of net operating profit to net sales for small-screw producers decreased from 12.2 percent in 1969 to 7.6 percent in 1971, then increased annually, to 12.6 percent in 1974. The ratio for January-June 1975 decreased to 6.5 percent.

The ratio of net operating profit to net sales for producers of bolts, nuts, and large screws ranged between 2.4 percent and 5.7 percent in the period 1969-72. The ratio then increased substantially to 9.4 percent in 1973 and 15.6 percent in 1974 and was 14.2 percent for January-June 1975. The ratio of net operating profit to net sales was more than twice as high for bolts, nuts, and large screws as it was for small screws for the period January-June 1975.

Fortune magazine reported the average ratio of net earnings (after taxes) to net sales for the metal manufacturing industry as follows; 4.7 percent in 1969, 3.2 percent in 1970, 2.2 percent in 1971, 3.3 percent in 1972, 3.9 percent in 1973, and 6.2 percent in 1974.

### U.S. producers' efforts to compete with imports

Total capital expenditures for facilities which are used directly or indirectly in the fabrication of U.S.-made bolts, nuts, and screws of iron or steel is set forth in the table below.

Bolts, nuts, and screws of iron or steel: Total capital expenditures for facilities which are used directly and indirectly in the fabrication of U.S.-made fasteners, 1969-74 and January-June 1975

(In thousands of dollars)	_	
Period	:	Total capital expenditures
	:	
1969	:	28,628
1970	:	23,103
1971	:	18,718
1972	:	16,972
1973	:	47,312
1974	:	33, 352
1975:	:	
January-June	:	15,376

Source: Compiled from data submitted in response to questionnaires of the U.S. International Trade Commission.

Note.--Data were based on responses to Commission questionnaires by U.S. producers that accounted for approximately 50 percent of the value of all domestic shipments in 1974.

Total capital expenditures, based on data submitted to the Commission by domestic producers, represented, on the average, 4.4 percent of their shipment revenue for the period 1969 through June 1975.

Capital expenditures for individual items (land, buildings, and machinery) from 1969 through June 1975 are shown in table 30.

Expenditures for research and development, based on data submitted to the Commission by domestic fastener producers, increased irregularly from \$5.4 million in 1969 to \$7.8 million in 1974 (table 31). For the period 1969 through June 1975, expenditures for research and development amounted to approximately 1 percent of the value of their total shipments.

According to responses to Commission questionnaires, many domestic producers have intensified their marketing activities in an effort to compete more effectively with imports. This marketing effort has concentrated on uncovering, developing, and satisfying end users' fastener requirements which involve limited-purpose fasteners, often referred to in the trade as "special" fasteners.

# The Question of Imports as a Substantial Cause of Serious Injury

# Demand factors

The demand for industrial fasteners is derived from the demand for automobiles, machinery, appliances, and other durable goods. Durability is a factor that permits discretion in the timing of purchases; consequently cyclical fluctuations in durable goods production have usually been much wider than those in the production of nondurable goods, and they have extended over longer periods of time. Not surprisingly, the demand for industrial fasteners is cyclical in nature.

Another factor which may influence the demand for fasteners is the fact that fasteners are intermediate goods. This means that fasteners are not consumed as final products but rather as components in the production of the durable goods previously mentioned. One witness at the public hearing suggested that, because fasteners are intermediate goods, a decline in the demand for durable goods would result in a larger percentage decline in the demand for fasteners. The witness reasoned that a fastener-consuming manufacturer, facing declining demand for his own products, would sharply curtail his fastener inventories to match declining production. Therefore, not only would a smaller quantity of fasteners be used on the assembly line, but also a smaller quantity would be held in stock.

#### Fastener-consuming markets

In 1974 domestic producers of fasteners sold more than 70 percent of all shipments directly to the original-equipment market (OEM) (value data shown in table 32). The largest OEM customers are the motor vehicle manufacturers, which purchased in 1974 at least 25 percent of all U.S.-made fasteners. Other important OEM customers of U.S.-made fasteners are firms producing nonelectric machinery (including farm equipment) and rail and other miscellaneous transportation equipment.

In contrast, fastener importers market only 15 percent of their shipments directly to OEM customers (value data shown in table 33). However, based on responses by leading U.S. fastener distributors to Commission questionnaires, foreign-made fasteners are apparently consumed by the same OEM manufacturers as are U.S.-made fasteners, with the exception of the aircraft manufacturers.

#### U.S. consumption

Bolts; nuts; and screws.--Total U.S. apparent consumption of bolts, nuts, and screws declined from 2.7 billion pounds in 1969 to 2.4 billion pounds in 1971 and then increased annually, to 3.3 billion pounds in 1974 (table 1). The total value of apparent consumption followed the same trend. Total U.S. apparent consumption declined significantly by quantity and value, in January-June 1975 compared with consumption in the corresponding period of 1974.

The ratio of imports to apparent consumption, by quantity, rose from 17 percent in 1969 to 23 percent in 1973 and then increased rapidly to 28 percent in 1974. The ratio for January-June 1975 was 25 percent, virtually unchanged from that for January-June 1974.

Table 34 expresses the key trade statistics on bolts, nuts, and screws in index form, with 1969 designated as the base year. This table also contains industrial production indexes for all durable goods manufacturers and for particularly important fastener-consuming manufacturers. These index numbers likewise use 1969 as the base year.

Based on data in this table, combined apparent consumption of bolts, nuts, and screws seems to correlate quite closely with industrial production of all durable goods manufacturers during the period 1969-73. The index of annual apparent consumption was 100,96, 89, 102, and 111 from 1969 to 1973. The index of annual industrial production for all durable goods manufacturers was 100, 92, 90, 99, and 111 from 1969 to 1973. These indexes seem to corroborate the belief that the demand for industrial fasteners is derived from the demand for durable goods (autos, machinery, and so forth). During this same period imports increased considerably faster than domestic producers' shipments, by 48 percent as opposed to 4 percent.

The year 1974 was an extraordinary one for domestic fastener manufacturers and importers alike. As shown in table 34, domestic production and shipments increased significantly. Apparent consumption of fasteners increased by 11 percent despite slackening activity in many major fastener-consuming markets. In fact, industrial production of all durable goods manufacturers actually declined in 1974. Industrial production of motor vehicles and parts declined 18 percent. The result of this paradoxical situation is the large buildup of inventories now held by importers, fastener producers, and distributors.

The currently depressed market for industrial fasteners is in part a result of both the 1974 shortage situation and the stockpiling it engendered. As supply tightened in early 1974, durable goods

manufacturers actively sought secondary and tertiary sources of industrial fasteners. The manufacturer's position is reasonable in that he could lose a \$3,000 sale, that of a car for instance, because he lacked a dozen screws. When this possibility is multiplied a thousandfold, the fastener boom of 1974 becomes explicable. Double and triple ordering exacerbated the supply situation, drove up prices, and reinforced the belief that the fastener shortage was, in fact, acute. According to trade sources, the situation was completely out of hand by spring of 1974.

Foreign suppliers responded to the feverish sellers' market and provided large quantities of fasteners at very high prices. The quantity of imports increased by 37 percent and the value, by 118 percent in 1974. The fastener market retrenched in the final months of 1974 as end users, then distributors, and then manufacturers and importers realized the full extent of the inventory overhang.

<u>Bolts.</u>--Total U.S. apparent consumption of all types of bolts declined from 1,121 million pounds in 1969 to 1,015 million pounds in 1971 and then increased substantially to a peak of 1,323 million pounds in 1974 (table 1). The total value of annual U.S. consumption of bolts followed the same trend, declining from \$366 million in 1969 to \$325 million in 1971 and then increasing to \$602 million in 1974. The quantity (pounds) of apparent consumption increased approximately 18 percent from 1969 to 1974, while the value increased 64 percent.

The ratio of imports to apparent consumption, for both quantity and value, increased in each successive year during 1969-74. The number

of pounds imported represented 11 percent of U.S. consumption in 1969 and 17 percent in 1974.

Imports of mine roof bolts were negligible throughout the period under consideration. The following table expresses the ratio of imports to consumption for bolts, including and excluding mine roof bolts in 1969-74 and January-June 1975.

Bolts of iron or steel: Ratios of U.S. imports to U.S. consumption, based on quantity, 1969-74, January-June 1974, and January-June 1975

(In	percent)	
:	Ratio of consumpt	imports to ion of
Period	Bolts, total	: Bolts, excluding : mine roof bolts
:		•
1969:	11.0	: 18.7
1970:	11.6	: 19.7
1971:	12.7	: 21.9
1972:	13.9	: 23.1
1973:	14.3	: 23.5
1974:	17.1	: 34.1
January-June :		:
1974:	13.7	: 23.2
1975:	12.8	: 23.6
•		•

Source: Derived from data submitted in response to questionnaires of the U.S. International Trade Commission and from official statistics of the U.S. Department of Commerce.

The detailed ratios of imports to consumption for high-volume, commodity-type bolts, such as hex and square, round head, and highstrength structural bolts, are considerably higher than the ratios for total bolts (table 4). Table 35 presents indexes of trade statistics on bolts and industrial production in major bolt-consuming markets.
<u>Nuts</u>.--Reflecting the general overall demand, U.S. apparent consumption of nuts declined from 493 million pounds in 1969 to 415 million pounds in 1971 and then increased annually, to 582 million pounds in 1974 (table 1). As was true for bolts, the value of consumption of nuts increased significantly more than the quantity from 1969 to 1974; value rose 130 percent, whereas quantity increased 18 percent.

The quantity of imports expressed as a share of consumption increased from 34 percent in 1969 to 39 percent in 1971. During 1972-74, the ratio of imports to consumption increased from 41 percent to 52 percent.

The imports-to-consumption ratio of high-volume hex and square nuts is higher than the corresponding ratio for total nuts and much higher than that for locknuts (table 5). From 1969 to 1974 the apparent consumption of locknuts increased faster than that of hex and square nuts--27 percent as opposed to 10 percent. Table 36 presents indexes of trade statistics relating to nuts and industrial production in major nut-consuming markets.

Large screws.--Apparent domestic consumption of large screws declined from 607 million pounds in 1969 to 535 million pounds in 1971 (table 6). Consumption increased annually to 783 million pounds in 1974.

The ratio of imports to consumption, based on quantity, moved steadily higher from 13.7 percent in 1969 to 23.0 percent in 1973. In 1974 the ratio increased rapidly to 31.7 percent. Indexes of trade statistics on large screws and industrial production in major large-screw-consuming markets are shown in table 37.

<u>Small screws</u>.--The apparent consumption of small screws decreased from 443 million pounds in 1969 to 404 million pounds in 1971 (table 7). Apparent consumption then increased annually, to 577 million pounds in 1974. Apparent consumption was down sharply during January-June 1975, when it was 174 million pounds, 43 percent less than in January-June 1974. Industrial production in major small-screw-consuming markets has been particularly hard hit by the current economic downturn (see indexes in table 38).

The ratio of imports to consumption, based on quantity, increased from 18.0 percent in 1969 to 23.3 percent in 1974, then dropped to 18.4 percent in January-June 1975.

## Price relationships between imported and domestic fasteners

Price data obtained from the importer questionnaires for 1972 through June 1975 are shown in table 25, appendix A. The price ranges and weighted averages shown for imported fasteners are only for imports from Japan, since Japan supplies about two-thirds of U.S. imports and was the only foreign source for which price data were reported for each period. Prices of fasteners from other sources in the Orient (Hong Kong, Taiwan, Korea, and India) are often much lower than prices of Japanese fasteners. The prices of fasteners from European countries (France, Great Britain, and Portugal) are thought to be between United States producers' prices and prices of imports from Japan. Canadian exports (largely to the United

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States automobile industry) are sold at or above United States producers' prices.

The prices in table 25, lowest net selling prices of U.S. producers and importers on sales to distributors, were converted to price index numbers, as shown on the next page, for easy comparison of growth rates.

1

		-			January-Jur	ie 1972=100	0					
T rem	19	172		197	13			197	4		197	5
	JanJune	July-Dec.	JanMar.	AprJune	July-Sept.	OctDec.	JanMar.	AprJune	July-Sept.	OctDec.	JanMar.	AprJune
: Cap screws: : Crado 2 2/8"-16+1"		•••••										
Domestic	100.0	: 102.3	: 109.0	: 107.6 :	113.2 :	115.9 :	119.5	163.9	205.0	212.2	: 235.3 :	227.1
Imported: Grade 8, 3/8"-16x1"::	100.0	: 101.3	: 146.3 : : :	134.4 :	147.7 :	179.8 :	207.6 :	232.6	260.3	230.2	199.2 :	195.8
Domestic: Imported:	100.0	: 98.8 : <u>2</u> /	: 114.5 : : <u>2</u> / :	115.5 :	115.5 :	115.3 : *** :	127.0 :	143.2 ***	157.1	168.6	. 160.6 : *** :	161.7 ***
Bolts:						•• •						
Structural bolt, ; A325, with nut, :		•••••			••••							
3/4"x2": :		••										
Domes titc	100.0	. 98.5 ***	: 107.2	112.8	112.9 :	112.1 :	131.8 :	156.8	207.6	205.8	: 192.0 :	202.9
Carlage bolt, :							6.004	<b>D</b> •C77	6.612	5.602	: C.492 :	213.1
J/ B XJ :: : : : : : : : : : : : : : : : : :	100.0	100 3	103.1	100 4	104 8	: 105 6 .			C 97 E			
Imported:	100.0	: 126.6	121.9	171.1	183.7 :	234.1 :	224.0	309.0	272.6	280.4	: 198.7 :	191.0
Nuts:												
Hexagon nut, 1/4"-20::	0 001											
Laported:	100.0	109.5	152.9	134.9	123./ :	214.3 :	311.6	377.8	217.3	: 197.7 · 165.1	: 236.0 : · 110 1 ·	235.7
Hexagon nut, 1/2"-13::		••										
DomestIC: Imported:	100.0	: 99.2 : 97.5	: 113.7 : : 114.1 :	123.7 :	119.6:	119.5 :	161.7	319.0	249.8	: 228.1 · 178.2	: 235.2 :	206.2
		••										C
Stainless steel : [tems:		•••••										
Hexagon nut, 1/4"-20::				••••	• ••							
Domestic:	***	***	***	***	* "	* "	* *	* *	***	* (	***	*
Machine screw, :	0.001			· · · · · ·		: C.tc1 :	1/8.3	9.612	9./02	180.9	: 1/1.8 : :	139.8
1/4"-20x1":	4	••										
Domes tic	* *	* * *	* + + +	* *	* +	* + + + + + + + + + + + + + + + + + + +	* *	* * *	* *	***	***	***
:IDOLICOT	6 6 8	k k c			* • •	**	* *	* *	* *	21	**	* * *
		•	•	•	•	•	•	•			•	

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Item Jan Jan July-Dec. JanMar. AprJune July-Sept.   0ther screws: June July-Dec. JanMar. AprJune July-Sept.   0ther screws: Sheet metal (tap- Image: Sheet metal (tap- Im		19	72		197	73			197	4		: 15	75
Other screws:::::::: $0$ ther screws::::::::::: $Sheet metal (tap-:::$	Item .	Jan June	July-Dec.	JanMar.	AprJune	July-Sept.	OctDec.	JanMar.	AprJune	July-Sept.	OctDec.	JanMar.	AprJune
Other screws: <													
Sheet metal (tap- :	Other screws: :				••			•••	•••				
ping), 10 x 3/4" i	Sheet metal (tap- :				••		••	••					• ••
Domestic: 100.0: 96.4: 122.5: 125.4: 127.1: 129.3: 121.4: 137.1: 156.   Imported: 100.0: 114.5: 114.5: 114.5: 144.4: 136.4: 157.5: 165.0: 168.7: 186.7 186.7   Wood, 10 x 1-1/4": :	ping), 10 x 3/4":				••			••			•••	• ••	• ••
<pre>Imported: 100.0 : 114.5 : 114.5 : 144.4 : 136.4 : 157.5 : 165.0 : 168.7 : 186. Wood, 10 x 1-1/4": : : : : : : : : : : : : : : : : : :</pre>	Domestic:	100.0	: 96.4	: 122.5 :	125.4 :	: 127.1	129.3	: 121.4	: 137.1 :	156.1	: 154.3	: 176.1	: 171.4
Wood, 10 x 1-1/4": :	Imported:	100.0	: 114.5	: 114.5 :	144.4 :	: 136.4	: 157.5	: 165.0	: 168.7 :	186.9	: 165.0	: 147.2	: 136.9
Doumestic: 100.0 : 103.8 : 113.2 : 113.3 : 91.8 : 121.8 : 125.3 : 98.   Imported: 100.0 : 107.1 : 108.1 : 152.9 : 156.1 : 110.3 : 95.5 : 200.3 : 206.3   Machine 1/4" - 20 : : : : : : 206.3   - 1": : : : : : : : : 206.3   Machine 1/4" - 20 : <td>Wood, 10 x 1-1/4": :</td> <td></td> <td></td> <td>••</td> <td></td> <td></td> <td></td> <td>••</td> <td>••</td> <td>k    </td> <td>••</td> <td>••</td> <td>•</td>	Wood, 10 x 1-1/4": :			••				••	••	k   	••	••	•
<pre>Imported: 100.0 : 107.1 : 108.1 : 152.9 : 156.1 : 110.3 : 95.5 : 200.3 : 206.7 Machine 1/4" - 20 : : : : : : : : : : : : : : : - 1": : : : : : : : : : : : : : : : : : :</pre>	Domestic:	100.0	: 103.8	: 113.2 :	113.3	: 113.3	: 91.8	: 121.8	: 125.3 :	98.3	: 132.8	: 147.8	: 139.2
Machine 1/4" - 20 : : : : : : : : : : : : : : : : : :	Imported:	100.0	: 107.1	: 108.1 :	152.9	: 156.1	: 110.3	: 95.5	: 200.3 :	206.8	: 191.0	: 170.3	: 185.5
- 1": : : : : : : : : : : : : : : : : : :	Machine 1/4" - 20 :		••	••			••	••	••				••
Domestic: 100.0 : 100.9 : 129.8 : 129.6 : 129.6 : 135.3 : 114.6 : 123.0 : 153. Imported: 100.0 : 92.6 : 92.8 : 103.6 : 74.0 : 128.2 : 148.7 : 139.9 : 169.	- 1":			••				••	••				••
Imported: 100.0 : 92.6 : 92.8 : 103.6 : 74.0 : 128.2 : 148.7 : 139.9 : 169.	Domestic::	100.0	: 100.9	: 129.8 :	129.8	129.6	: 135.3	: 114.6	: 123.0 :	153.0	: 142.2	: 173.4	: 173.7
	Imported;	100.0	: 92.6	: 92.8 :	103.6	: 74.0	: 128.2	: 148.7	: 139.9 :	169.5	: 126.5	: 110.7	: 103.8
				••				••			••		

Bolts, nuts, and screws of iron or steel: Indexes of lowest net selling prices received by U.S. producers and importers  $\underline{1}$ / on sales of selected factors, the selected by 1972-June 1975--Continued

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Source: Derived from table 25 in appendix A.

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A review of the preceding table and table 25 is warranted because it is primarily in sales to distributors that the domestic producers and importers compete head to head, with price an important consideration. Since all independent and even some wholly owned distributors have the option of buying domestic or foreign fasteners, price is crucial, although "Buy American" policies are often adhered to when feasible.

Table 25 shows that in 1972, prices of most categories of imported fasteners were about 22 to 28 percent below the prices of comparable domestically made fasteners. By late 1973, the price differential was reduced, with some weighted average prices for imported fasteners already above comparable weighted average prices of U.S.-made fasteners. In January-June 1974, most of the imported bolts, nuts, and large screws and some of the small imported screws were priced above the U.S. products by about 15 to 30 percent. By late 1974, as import prices fell, the relationships reversed, and by mid-1975 the prices of imported fasteners were about 25 to 45 percent below the U.S. producers' prices. According to testimony in the hearings and information from trade sources, import prices are beginning to rise in the third quarter of 1975. There have been only scattered reports of discounting of domestic producers' prices.

It might be important to note in table 25 that the prices of imported stainless steel fasteners and tapping, wood, and machine screws never exceeded the prices of comparable U.S.-made fasteners for more than one quarter, if at all, during the entire period under discussion.

The trends noted above appear confirmed in table 26 for sales by U.S. producers and U.S. distributors to the OEM market.

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The distributors range from those relying partially on imports to those handling domestic products exclusively. Thus their prices might be expected to fall between the domestic and foreign price.

Causes underlying the pricing patterns and trends are difficult to describe with assurance. For most categories of fasteners, the 1972 prices for imports were about 22 to 28 percent below the U.S. producers' prices. While this might reflect the lower price for Japanese steel, as was contended in the hearings, other factors probably also play a role. When ratios of imports to consumption for 1972 (as shown in tables 4-7) are compared for selected fasteners with the percentage difference between January-June 1972 prices of imported and domestic fasteners, the following picture is presented:

	: Percent that	Ratio of imports
Them	<pre>:prices of imports</pre>	: to consumption,
Item	: were below U.S.	: based on
	:producers' prices	quantity
	:	•
Structural bolts	.: 23.6	: 15.1
Tapping screws	-: 23.6	: 16.2
Cap screws (Grade 2)	·: 26.5	: 19.1
Machine screws (plain)	34.3	: 25.1
Carriage bolts	43.7	: 34.3
1/4-inch hexagon nuts	44.7	54.0
Wood screws	48.3	49.0
	:	•

The ranking based on the penetration ratios corresponds almost exactly to the ranking based on price differences in January-June 1972. The further the import price is below the domestic price, the greater penetration ratio of that product. Since we have no import-price data for years prior to 1972, it is not clear whether this is a cause-and-effect relationship. It is apparent, from tables 25 and 26 and the price index table, that the price rise in 1974, started in late 1973 by the worldwide steel shortage and then pushed further by rising demand and by duplicate orders for fasteners, affected the prices of both the domestically produced and the imported fasteners.

Cost data from producers are shown in table 27 in appendix A. When these data are compared with cost data requested from a small sample of importers (shown on the following page), it can be seen that costs rose substantially, both domestically and overseas, although not by as much as prices. Hence profits, at least for domestic producers, also increased in 1974. (No profit data were available for importers.) Nuts, bolts, and screws of iron or steel: Delivered costs of selected fasteners imported from Japan by certain U.S. importers during June of 1973, 1974, and 1975

(Costs per thou	sand pieces)	
Period and item	Range	Average
:		
June 1973 :		
	:	
Cap screw, grade 2, 3/8"-16x1":	\$7.00- \$9.07 <b>:</b>	\$8.19
Hexagon nut, 1/4"-20:	1.67- 2.26 :	1.88
Structural bolt, A325, 3/4"x2":	107.79-133.50 :	120.65
Sheet metal screw 10x3/4":	2.12- 2.17 :	2.15
Machine carou $1/4"-20x1"$	2.73 - 3.33	3 16
Machine Screw, 1/4 - Zoxi -	2,75 5.55 .	5.10
·	•	
June 1974	-	
·	:	1/ 00
Cap screw, grade 2, 3/8"-10x1":	11.27- 10.04 :	14.33
Hexagon nut, 1/4"-20:	3.40- 5.70 :	4.46
Structural bolt, A325, 3/4"x2":	175.54-280.99 :	228.27
Sheet metal screw, 10x3/4":	3.87 :	3.87
Machine screw, 1/4"-20x1":	4.28- 4.90 :	4.65
:	:	
June 1975 :	:	
:	:	
Cap screw, grade 2, 3/8"-16x1":	9.71- 12.00 :	10.62
Hexagon nut, 1/4"-20:	1.63- 1.79 :	1.69
Structural bolt, A325, 3/4"x2":	202.50 :	202.50
Sheet metal screw, 10x3/4":	1.99- 2.27 :	2.13
Machine screw $1/4"-20x1"$	3.20- 3.47 :	3,35
rachine screw, 1/2 zoni		
	and the second	

(Costs per thousand pieces)

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Source: Data compiled from submissions made by certain U.S. importers.

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Several other factors played a role in raising import prices. Two revaluations of the dollar occurred during the period, causing all imported products to go up in price. Further, the effects of recession hit Japan earlier than they hit the United States, forcing Japanese producers to find other markets to replace their collapsing domestic market.

By the second quarter of 1975, import prices had fallen an average of 36 percent from their earlier peaks, whereas the domestic prices, when they fell at all, fell by an average of only 4 percent. Why the the price of imports fell so rapidly, if not clear, but it was pointed out in the hearings that with Japan's 70-percent debt-to-equity ratio (versus 30 percent for the United States) Japanese producers are under great pressure to sell, even at a loss, to cover debt payments. APPENDIX A STATISTICAL TABLES

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Table 1.--Bolts, nuts, and screws of iron or steel: U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, by items, 1969-74, January-June 1974, and January-June 1975

		:	:		: Ratio
It am and nowind	Producers'	:	European :	Apparent	:(percent) of
item and period :	shipments	$: \frac{1mports}{2}$	exports :	consumption	: imports to
	1	: :	:		: consumption
			Quantity		
		: :	:		:
Bolts: :		: :	:		:
1969:	1,053,717	: 123,252 :	<u>2/</u> 55,507 :	1,121,462	: 11.0
1970:	1,008,955	: 125,089 :	: <u>2</u> / 52,145 :	1,081,899	: 11.6
1971:	934,714	: 128,904 :	: <u>2</u> / 47,674 :	1,015,944	: 12.7
1972:	1,028,403	: 157,255 :	: <u>2</u> / 52,124 :	1,133,534	: 13.9
1973:	1,061,109	: 166,609 :	2/ 62,787 :	1,164,931	: 14.3
1974:	1,173,817	: 226,493 :	: <u>2</u> / 77,702 :	1,322,608	: 17.1
January-June :		: :	:		:
1974:	601,098	: 89,558 :	: <u>2</u> / 34,957 :	655,699	: 13.7
1975:	546,297	: 74,565 :	2/ 39,675 :	581,187	: 12.8
:		: :	: :		:
Nuts: :		: :	:		:
1969:	340,307	: 165,661 :	: 13,134 :	492,834	: 33.6
1970:	298,284	: 176,062 :	11,691 :	462,655	: 38.1
1971:	263,535	: 163,415 :	: 11,560 :	415,390	: 39.3
1972:	303,089	: 194,812 :	: 17,690 :	480,211	: 40.6
1973:	309,074	: 215,525 :	21,730 :	502,869	: 42.9
1974:	312,173	: 301,613	: 31,802 :	581,984	: 51.8
January-June :		:	: :		:
1974:	165,713	: 133,019 :	: 12,925 :	285,807	: 46.5
1975:	126,160	: 113,651 :	: 21,086 :	218,725	: 52.0
:		:	: / :		:
Screws: :	070 (47	7/ 1/0 040	:		:
1969:	930,643	$\frac{37}{7}$ 162,848	: <u>4/</u> 44,007 :	1,049,484	: 15.5
1970:	863,138	$\frac{3}{2}$ , 196,932	$\frac{4}{4}$ , 42,541 :	1,017,529	: 19.4
1971:	818,541	: <u>3/</u> 160,772	: <u>4/</u> 39,879 :	939,434	: 17.1
1972:	946,608	:3/ 219,224	$\frac{4}{52,802}$ :	1,113,030	: 19.7
1973:	1,058,689	: <u>3/</u> 284,219	: <u>4/</u> 64,544 :	1,278,364	: 22.2
1974:	1,055,103	: <u>3</u> / 382,795	: <u>4</u> / 77,760 :	1,360,138	: 28.1
January-June :		:	:		:
1974:	554,395	: <u>3/</u> 177,308	$\frac{4}{4}$ 38,858 :	692,845	: 25.6
1975:	388,035	: 127,489	: <u>4/</u> 34,127 :	481,397	: 26.5
Total:		•			:
1969:	2.324.667	451.761	112.648 :	2,663,780	: 17.0
1970:	2,170,377	498,083	106.377 :	2,562,083	: 19.4
1971	2 016 790	453,001	99 113	2,370,768	19.1
1972	2,278,100	571,291	122 616 :	2,726,775	: 21.0
1973	2,428,872	666 353	149 061 :	2 946 164	: 22.6
1974	2,541,093	: 910,901	187.264	3,264,730	27.9
January-June	-,041,000	:		5,201,700	:
1974	1.321.206	: 399 885	86.740	1.634.351	24.5
1975:	1,060,492	: 315,705	94.888 :	1,281,309	: 24.6

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See footnotes at end of table.

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Table 1.--Bolts, nuts, and screws of iron or steel: U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, by items, 1969-74, January-June 1974, and January-June 1975--Continued

(Quantity in	n thousands of	pounds; valu	ie in thousan	ds of dollars)	
: Item and period :	Producers' shipments	Imports <u>1</u> /	Exports	Apparent consumption	: Ratio :(percent) of : imports to : consumption
:			Value		
			: :		:
Bolts:			:		:
1969:	373.292	16,860	: 2/ 23.829 :	366.323	4.6
1970:	345,905	21,137	2/ 23.887 :	343.155	: 6.2
1971:	325,925	22,066	$: \overline{2}/23.348:$	324,643	: 6.8
1972:	362,198	: 28,094	: 2/ 24,962 :	365.330	: 7.7
1973:	421.537	39,266	: 2/ 31.677 :	429,126	: 9.2
1974:	556.360	90,038	2/ 44.287 :	602.111	: 15.0
January-June				,	: 1010
1974	280.243	30,989	2/ 19.111 :	292.121	10.6
1975:	271.675	31.033	$\frac{\overline{2}}{26.333}$ :	276.375	: 11.2
					:
Nuts:			:		:
1969:	191.737	33.569	9.647 :	215.659	: 15.6
1970:	172.028	41.611	8.684 :	204,955	: 20.3
1971:	169.876	38,500	9.374 :	199.002	: 19.3
1972:	202.825	51.255	11.322 :	242,758	: 21.1
1973	247.723 :	75.198	14.613 :	308.308	: 24.4
1974:	333.517	185.646	22.536 :	496,627	: 37.4
January-June :	,			,	:
1974:	157.498	77.427	9.835 :	225.090	. 34.4
1975:	156.613	57.461	12.461 :	201,613	: 28.5
	,				:
Screws:					:
1969:	487.125 :	35.708	4/ 26.546 :	496.287	. 7.2
1970:	470,600	46.666	4/ 27.622 :	489.644	: 9.5
1971:	494.081 :	38,482	4/27.342 :	505,221	: 7.6
1972:	591.632	59,905	4/ 33.270 :	618,267	: 9.7
1973:	720.013 :	93.988	4/ 42.850 :	771.151	: 12.2
1974:	863,478 ;	178,144	4/ 58,194 :	983.428	: 18.1
January-June :	, , , , , , , , , , , , , , , , , , , ,			••••	:
1974:	416,223 :	76,548	4/ 26,690 :	466.081	: 16.4
1975:	356,027 :	57,032	4/ 28,827 :	384,232	: 14.8
Total:	:		:		:
1969	1.052.154	86.137	60.022	1.078 269	• 80
1970	988 533	109 414	60 193 .	1 037 754	· 10.5
1971	989,882	99.048	60,064	1,028,866	· 06
1972	1.156.655	139 254	69 554	1 226 355	· 11 A
1973	1.389.273	208,452	89,140	1 508 585	. 17.9
1974	1.753 355	453 828	125 017	2 082 166	· 13.0
January-June	• • • • • • •			2,002,100	. 41.0
1974	853.964	184 964	55 636	983 292	. 19.9
1975	784 315 .	145 526	67 621 .	862 220	· 16.0
				004.440	

1/ Quantity does not include bolts, nuts, and screws imported free of duty from Canada under the Automotive Products Trade Act (APTA); quantity of such articles is not reported in the official statistics of the U.S. Department of Commerce. Value of imports includes bolts, nuts, and screws imported free of duty from Canada (APTA).

2/ Includes bolts, threaded rods and studs, and nuts if nuts and bolts are in the same shipment. It is estimated by the staff of the U.S. International Trade Commission that bolts

of iron or steel accounted for approximately 90 percent of total exports. 3/ In official import statistics of the U.S. Department of Commerce, the majority of the TSUS items containing screws were reported in gross pieces during 1969-74; for these years, the staff converted the gross pieces into pounds.

4/ Includes screws, rivets, washers, and similar articles. It is estimated by the staff of the U.S. International Trade Commission that screws of iron or steel accounted for approximately 90 percent of total exports.

Source: U.S. producers' shipments compiled from data submitted in response to questionnaires of the U.S. International Trade Commission; imports and exports compiled from official statistics of the U.S. Department of Commerce.

Period	Carbon	: Stain]	less	:	Alloy	:	Total
	:	Quantity	/ (1,0	000	pounds)		· <u> </u>
	;	:		:		:	
1969	-: 418,158	: 5	5,650	:	10,866	:	434,674
1970	-: 439,824	: 6	5,400	:	10,972	:	457,198
1971	-: 449,112	: 4	1,634	:	9,733	:	463,480
1972	-: 558,402	: 3	3,970	:	10,775	:	573,148
1973	-: 642,337	: 5	5,870	:	11,089	:	659,297
1974	-: 813,200	: 6	5,606	:	18,993	:	838,800
January-June	:	•	-	:	-	:	,
1974	-: 385,884	: 2	2,740	:	5,872	:	394,497
1975	-: 303,576	: 2	2,787	:	8,362	:	314,727
	:	Value (1	,000	do	llars)		
	:	:		:	*	:	
1969	-: 100,613	: 5	5,469	:	7,862	:	113,945
1970	-: 132,707	: 8	3,864	:	10,202	:	151,773
1971	-: 133,669	: 6	5,467	:	8,787	:	148,923
1972	-: 205,904	: 7	7,567	:	14,159	:	227,630
1973	-: 283,738	: 12	2,950	:	17,380	:	314,068
1974	-: 530,550	: 20	,735	:	30,161	:	581,446
January-June	:	:		:	,	:	
1974	-: 258,902	: 7	7,979	:	11,006	:	277,887
1975	-: 198,431	: 10	),122	:	13,825	:	222,378
	•	:	-	:	-	:	
Source: Compiled from	data submit	ted in re	espons	se	to questi	.01	nnaires

Table 2.--Bolts, nuts, and screws of iron or steel: U.S. shipments of imported fasteners, by types of steel, 1969-74, January-June 1974, and January-June 1975

of the U.S. International Trade Commission.

Note.--Data was estimated by the staff of the U.S. International Trade Commission from responses to Commission questionnaires from U.S. importers which accounted for approximately 75 percent of all imported fasteners in terms of quantity and 60 percent in terms of value.

		(In t	housands	of do11	ars)							
	10/0		:	:	:	1077	: :	1074	:	January	/	June
Source :	1969	: 1970	: 19/1	: 1972	:	1975	:	1974	:	1974	:	1975
Japan:	48,554	71,407	: : 63,896	: : 92,0	: 95 :	137,893	: :	315,167	:	126,847	:	90,054
Canada 1/:	11,644	: 13,430	: 19,019	: 24,7	67 :	34,305	:	57,658	:	27,284	:	20,129
Ireland:	4,497	: 3,574	: 1,987	: 3,6	48 :	5,142	:	6,964	:	3,366	:	1,518
Netherlands:	1,927	: 2,104	: 1,501	: 1,6	94 :	3,589	:	6,042	:	2,656	:	4,307
West Germany:	1,457	: 1,558	: 2,244	: 2,8	73 :	4,728	:	8,308	:	3,119	:	5,789
Italy:	6,593	: 5,000	: 2,603	: 2,8	96 :	4,026	:	6,914	:	2,529	:	5,673
United Kingdom:	2,727	: 2,294	: 1,630	: 3,0	85 :	3,798	:	8,480	:	3,704	:	3,622
Hong Kong:	1,221	: 1,439	: 733	: 1,0	42 :	1,999	:	4,003	:	1,660	:	664
Spain:	1,210	: 1,153	: 957	: 1,6	97 :	2,262	:	6,299	:	2,283	:	2,551
Taiwan:	448	: 830	: 335	: 6	94 :	1,999	:	11,281	:	3,729	:	1,811
India:	375	: 480	: 253	: 4	91 :	683	:	2,294	:	693	:	1,651
All other:	5,484	: 6,145	: 3,890	: 4,2	72 :	8,028	:	20,418	:	7,094	:	7,757
Total:	86,137	: 109,414 :	: 99,048 :	: 139,2	54 :	208,452	:	453,828	:	184,964	:	145,526

Table 3.--Bolts, nuts, and screws of iron or steel: U.S. imports for consumption, by principal sources, 1969-74, January-June 1974, and January-June 1975

1/ Includes value of imports entering duty free from Canada as original motor-vehicle equipment.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 4.--Bolts of iron or steel: U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, by types, 1969-74, January-June 1974, and January-June 1975

	chousanus or	· pounds, varue			Potio
Type and period	: : Producers' : shipments :	: Im- : ports <u>1/ 2/</u> :	: Ex- : ports <u>1/ 3/</u> :	: Apparent : consumption :	: (percent) of : imports to : consumption
	: :		Quantity		
Mine roof:	:	:	:	:	:
1969	: 4/ 462,496	-	: 666	: 461.830	: -
1970	: 4/ 448.052	-	: 782	: 447.270	: -
1971	: 4/ 428,637	: -	: 477	: 428,160	: -
1972	: 4/ 452.715	-	: 1.355	: 451,360	: -
1973	: 4/ 455.806	: -	: 1,256	: 454,550	: -
1974	: 4/ 541.311	-	: 311	: 541.000	-
January-June	:	:	:	•	•
1974	: 4/ 270.675		: 175	270.500	: -
1975	: 4/ 265,270		: 170	: 265,100	: -
Square and hex:	:	:		:	:
1969	. 185.174	. 64.584	. 12.878	. 236.880	27.3
1970	188.489	56.040	11.941	: 232.588	24.1
1971	: 168,747	: 65,612	10,965	: 223.394	29.4
1972	: 186.261	74.853	11,728	: 249.386	: 30.0
1973	: 186.932	: 76,474	13,750	: 249.656	: 30.6
1974	: 162,164	76,781	13.365	: 225.580	34.0
January-June	:	: ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		:	
1974	. 82.460	31.704	5.139	109.025	29.1
1975	: 83,639	: 30,423	12,645	: 101,417	: 30.0
Round head:	:				
1969	. 106.438	41.906	26.310	122.034	34.3
1970	96.580	47,158	23.935	119.803	: 39.4
1971	91.024	41.378	23.503	: 108.899	: 38.0
1972	: 107.666	41.673	27.938	121.401	: 34.3
1973	99.089	49.483	23,608	: 124.964	39.6
1974	115.263	65.230	33.256	: 147.237	: 44.3
January-June	:		ŕ	: .	:
1974	: 62,450	27.046	19,436	: 70,060	: 38.6
1975	: 49,087	21,624	: 10,553	: 60,158 :	: 35.9
High-strength struc-					
1969	83 102	1 317	9 402	78 313	. ςς
1970	· · · 82 /52 ·	5 120	• • • • • • • • • • • • • • • • • • •	. 73,313	· 5.5
1971	· 02,450 · 71 332	8 3,129 · 8 370 ·	· <b>7</b> 103	· 72 608	· 0.0
1972	· 71,002		· · · · · · · · · · · · · · · · · · ·	· 94 996	. 11.5
1973	. 00,107	16 161	10 500	· 96 110	· 16.8
1974	· 33,340 ·	65 220	20 513	138 276	. 10.0
January-June	. <del>.</del>	. 03,230			
1974	43 080	20 688	5 482	58 295	35 5
1975	· 34 754	18 790	6.983	46.561	40.4
1010		10,750			
	•		•		•

(Quantity in thousands of pounds; value in thousands of dollars)

See footnotes at end of table.

A-75

Table 4.--Bolts of iron or steel: U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, by types, 1969-74, January-June 1974, and January-June 1975--Continued

Type and period	: Producers' : shipments :	Im- ports <u>1/ 2/</u>	Ex- ports <u>1/ 3/</u>	: Apparent : consumption :	Ratio (percent) of imports to consumption
	:	Qu	antityContin	nued	- consumption
<b>-</b> .	:				
Bent:	:	- <b>-</b> -		:	
1969	: 37,150	5,300	- :	42,450	12.5
1970	: 33,750	6,505	- :	40,255 :	16.2
1971	: 29,841 :	5,027		: 34,868 :	14.4
1972	: 32,400	12,266	- :	44,666 :	27.5
1973	: 38,424	: 11,329	- :	49,753 :	22.8
1974	: 42,878 :	10,645	- :	53,523 :	19.9
January-June	:	:	: :	:	
1974	: 21,350 :	2,597 :	- :	23,947 :	10.8
1975	: 20,530 :	1,566	- :	22,096 :	7.1
	: :	:	:	:	
Other:	:	:		:	:
1969	: 178,967	; 7,149	6,161	: 179,955 :	4.0
1970	: 159,634	: 10,257 :	5,684	164,207 :	6.2
1971	: 145,133 :	: 8,508 :	5,626	148,015 :	5.7
1972	: 163,254 :	: 14,153 :	5,682	171,725 :	8.2
1973	: 181,310 :	13,162	4,583 :	189.889 :	6.9
1974	: 218,642 :	8,607	10,257 :	216.992 :	4.0
January-June	:				
1974	: 121,074 :	7,523	4,725 :	123.872 :	6 1
1975	: 93,017 :	2,162 :	9.324 :	85,855	2 5
	: :		:		2.5
Total:	: :	:		•	
1969	: 1,053,717 :	123.252 :	55.507 :	1 121 462 .	11.0
1970	: 1,008,955 :	125,089 :	52,145 :	1 081 899 .	11.0
1971	: 934,714 :	128,904 :	47.674 :	1.015.944	11.0
1972	: 1,028,403 :	157.255 :	52.124	1 133 534 .	12.7
1973	: 1,061,109 :	166,609 :	62.787	1.164 931 .	1/ 7
1974:	: 1.173.817 :	226,493	77 702 .	1 322 608 .	14.5
January-June		,			1/.1
1974:	601,098 :	89.558 :	34.957	655 699 .	7 71
1975	546,297 :	74,565	39.675	581 187 .	12.7

(Quantity in thousands of pounds; value in thousands of dollars)

See footnotes at end of table.

. ., Table 4.--Bolts of iron or steel: U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, by types, 1969-74, January-June 1974, and January-June 1975--Continued

Type and period	: Producers' shipments :	: : Im- : ports <u>1/ 2/</u> :	: Ex- : ports <u>1/ 3/</u> :	: Apparent : consumption :	: Ratio : (percent) of : imports to : consumption
			Value		
Mine roof:		:	:	:	:
1969	: 4/ 61.304	: -	: 48	61.256	: -
1970	4/ 58.217	-	: 72	58,145	
1971	4/ 55,730	-	: 70	: 55,660	
1972	4/ 64.825	-	: 125	: 64,700	
1973	4/ 72.855	-	: 127	; 72.728	: -
1974	4/ 113.654	_	: 44	: 113.610	-
January-June	_ 110,001		:	: 110,010	
1974	4/ 54.119	-	: 19	. 54 100	
1975	4/ 63,664	-	: 40	: 63 624	
			:	: 00,021	
Square and hex:				•	•
1969	60.715	8.075	2.145	. 66 645	· 121
1970	58,261	8.475	: 2 413	: 64 323	. 13.2
1971	58 081	. 7 900	2,475	· 63 506	· 12.4
1972	63 514	11 771	: 3,719	· 71 566	• 16.4
1973	75,676	17 002	5 734	86 944	• 19.6
1974	98 403	25 842	· 5,734	• 119 108	· 21.7
January-June	50,400	. 20,012	. 5,157	. 115,100	
1974	46 714	9 3 2 7	. 1892	· 54 149	. 172
1975	53,809	9,869	: 5 306	· 58 372	• 16.9
1570	55,005	. ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	. 5,500		. 10.5
Round head:					:
1969	30,021	5.716	4.790	. 30.947	. 18.5
1970	28,171	7.673	: 4,777	31.067	: 24.7
1971	30,692	8.826	5.510	34,008	26.0
1972	32 755	8 4 2 8	9 186	31 997	· 26.3
1973	37,837	12.015	8,679	41,173	. 29.2
1974	53,576	26,921	: 12.312	68,185	· 39.5
January-June			:	:	:
1974	27.195	9.421	. 7.300	29.316	. 32.1
1975:	26,621	9,000	4 292	31 329	· 28.7
	20,021		:	. 01,010	:
High-strength struc-					•
tural:					•
1969:	23,933	1.484	. 1.620	23.797	. 6.2
1970	24,346	1 797	2,102	24 041	. 7.5
1971	20,890	2.273	1.728	21,435	10.6
1972	25,285	3 512	2,720	26 526	: 13.2
1973	39,385	4.241	8.838	34,788	: 12.2
1974	48.438	28,992	8.326	69,104	42.0
January-June	.0,100		. 0,020		
1974	20,647	9.328	2.153	27.822	33.5
1975	23,121	8,006	3,318	27,809	: 28.8
	-	•	•		

(Quantity in thousands of pounds; value in thousands of dollars)

See footnotes at end of table.

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Table 4.--Bolts of iron or steel: U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, by types, 1969-74, January-June 1974, and January-June 1975--Continued

Type and period	Producers' shipments	: Im- : ports <u>1/ 2/</u> :	Ex- : ports <u>1/ 3/</u> :	Apparent consumption	Ratio (percent) of imports to consumption
			ValueContinu	ed	
:		:	: :		: .
Bent: :		:	:		:
1969:	9,287	: 270	- :	9,557	: 2.8
1970:	8,437	: 634	: - :	9,071	: 7.0
1971:	7,460	: 750	: - :	8,210	: 9.1
1972:	8,586	: 1,349	: - :	9,935	: 13.6
1973:	10,758	: 1,924	: - :	12,682	: 15.2
1974:	: 15,436	: ' 3,241	: - :	18,677	: 17.4
January-June :	:	:	: :		:
1974:	7,472	: 651	: - :	8,123	: 8.0
1975	7,390	: 465	: - :	7,855	: 5.9
Other:		•			•.
1969:	188,032	: 1,315	: 15,226 :	174,121	: 0.8
1970	: 168,473	: 2,558	: 14,523 :	156,508	: 1.6
1971	153,072	: 2,317	: 13,565 :	141,824	: 1.6
1972:	167,233	: 3,034	: 9,661 :	160,606	: 1.9
1973	185.026	: 4,084	: 8,299 :	180,811	: 2.3
1974	226.853	: 5.042	: 18,468 :	213,427	: 2.4
January-June	,	:	: :		:
1974	124.096	: 2,262	: 7,747 :	118,611	: 1.9
1975	97,070	: 3,693	: 13,377 :	87,386	: 4.2
Total		:	: :		:
1969	373.292	. 16.860	23.829	366.323	4.6
1970	345,905	: 21.137	: 23.887 :	343,155	: 6.2
1971	325 925	22,066	: 23.348 :	324.643	: 6.8
1972	362 198	: 28.094	: 24.962 :	365.330	: 7.7
1973	421,537	: 39,266	: 31.677 :	429,126	: 9.2
1974	556 360	· 90,038	44,287	602,111	: 15.0
January-June	. 555,500	: 50,000	:		:
1974	. 280 243	30.989	. 19.111	292,121	10.6
1975	271 675	: 31 033	: 26.333	276.375	: 11.2
1575		. 01,000	. 20,000	_/0,0/0	

(Quantity in thousands of pounds; value in thousands of dollars)

1/ Statistical data for the individual types of bolts were estimated by the staff of the  $U.\overline{S}$ . International Trade Commission from responses to Commission questionnaires and official statistics of the U.S. Department of Commerce.

2/ Quantity does not include bolts imported free of duty from Canada (APTA); quantity of such articles is not reported in the official statistics of the U.S. Department of Commerce. Value includes bolts imported free of duty from Canada (APTA).

3/ Includes bolts, threaded rods and studs, and nuts if nuts and bolts are in the same shipment. It is estimated by the staff of the U.S. International Trade Commission that bolts of iron or steel accounted for approximately 90 percent of total exports. 4/ Estimated by the staff of the U.S. International Trade Commission.

Source: U.S. producers' shipments compiled from data submitted in response to questionnaires of the U.S. International Trade Commission, except as noted; imports and exports compiled from official statistics of the U.S. Department of Commerce, except as noted.

Table 5.--Nuts of iron or steel: U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, by types, 1969-74, January-June 1974, and January-June 1975

(Quantity i	n thousands of	pounds; value	in thousand	s of dollars)	
:			:		: Ratio
Type and period :	Producers'	: Im- :	Exports 1/:	Apparent	:(percent) of
Type and period :	shipments	: ports <u>1/2/</u> :		consumption	: imports to
:		::			: consumption
:			Quantity		
		: :			:
Square and hex:		: :	:		:
1969:	205,498	: 153,237 :	7,079 :	351,656	: 43.6
1970:	176.247	: 157,575 :	6,032 :	327,790	: 48.1
1971:	142.756	: 145.766 :	4,451 :	284,071	: 51.3
1972	158,284	: 175.720 :	8.456 :	325,548	: 54.0
1973	132,094	: 170.480 :	8.670 :	293,904	: 58.0
1974	124,270	: 273.563 :	9.541 :	388,292	: 70.5
January-June	124,270	. 2/0,000		000,000	:
1974	61 538	· 122 244 ·	3 632 .	180 150	. 67.9
1975	47 025	106 046	7 886	142 085	. 75 ?
19/3	45,025	. 100,540 .	7,000 .	142,005	
· ·			•		•
	07 425	. 7 200		00 496	. 73
1969:	97,423	. 17 557 .	3,220	99,400	. 14 3
1970:	80,03/	: 13,357	4,735	93,439	. 14.2
19/1:	80,056	: 9,805 :	5,884 :	83,9//	. 11./
19/2:	96,969	: 13,442 :	/,0/6 :	103,335	13.0
1973:	120,141	: 17,673 :	10,952 :	126,862	: 13.5
1974:	123,184	: 19,303 :	16,600 :	125,887	: 15.3
January-June :		: :	:		:
1974:	64,083	: 7,183 :	5,764 :	65,502	: 11.0
1975:	56,280	: 3,182 :	10,775 :	48,687	: 6.5
Other: :		: :			:
1969:	37.384	. 5.135 :	827 :	41.692	: 12.3
1970	35,400	: 4 930 :	924 :	39,406	: 12.5
1971	40 723	· 7 844 ·	1 225 :	47 342	16.6
1972	40,725	· 5 650 ·	2 158 -	51 328	11.0
1973	56 830	· 27 372 ·	2,100	82 103	. 33.3
1974	64 710	· 8747 ·	5 661	67,805	. 12.0
	04,713	. 0,747 .	5,001 .	07,000	
1074 .	40 002	. 7 502 .	7 520 .	40 155	. 80
19/4	40,052	. 3,352.	2 125	27 953	. 12 (
19/3	20,033	. 3,343	2,425	27,555	• .
Total:		•			:
1060	TA0 307	• 165 661 •	17 174	492 834	. 33 (
1909	208 284	176 062	11 601	462 655	. 38
1071	220,204	· 167 /15	11 560 •	415 200	. 30.
19/1	203,333	· 103,413	17 600 -	415,550	· 40 6
17/2	200,009	· 174,012	21 770 -	507 940	. 42 (
19/3	309,0/4	. 213,323	21,/3U :	502,009	. 44.3
19/4:	512,1/3	: 301,013	51,802 :	381,984	. 51.0
January-June :	1/5	1 177 010		205 007	
1974:	165,/13	: 133,019	12,925 :	285,807	: 40.
1975:	126,160	: 113,651	21,086 :	218,725	. 52.0

(Quantity in thousands of pounds: value in thousands of dollars)

See footnotes at end of table.

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Table 5.--Nuts of iron or steel: U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, by types, 1969-74, January-June 1974, and January-June 1975--Continued

				e et derrars)	
Type and period	Producers' shipments	: Im- : ports <u>1/2/</u> :	Exports <u>1</u> /	Apparent consumption	: Ratio :(percent)of : imports to : consumption
			Value		- consumption
Square and have		•	: :		:
1060 · ·	60 646		: :		:
1909	61 045	2/,158	: 3,858 :	92,846	: 29.3
1970	01,045 52,643	: 31,000 :	3,222 :	88,823	: 34.9
1072	52,041	28,56/	: 3,365 :	77,843	: 36.7
1972:	58,532	: 37,519 :	4,019 :	92,032	: 40.8
1973	00,208	53,466	4,589 :	11,085	: 46.5
	100,295	: 142,948	: 5,769 :	237,474	: 60.2
January-June	47 177	:	. :		:
19/4	47,133	: 61,786 :	2,872 :	106,047	: 58.3
19/5	38,294	: 45,681 :	: 3,788 :	80,187	: 57.0
Lookuuta		: :	:		:
	101 450	:	:		:
1909	101,452	: 3,625 :	5,654 :	99,423	: 3.6
1970:	92,307	7,282 :	4,776 :	94,813	7.7
1971:	95,160	4,004 :	5,090 :	94,074	4.3
1972:	116,049	7,944 :	6,250 :	117,743	6.7
1973:	145,476 :	12,483 :	8,943 :	149,016	8.4
19/4:	186,519 :	24,505 :	13,860 :	197,164 :	12.4
January-June :		:	; ;		
19/4:	85,562 :	8,440 :	6,088 :	87,914 :	9.6
19/5:	95,084 :	6,091 :	6,966 :	94,209 :	6.5
:	:	:	:	:	
inter:	:	:	:	:	
1969:	20,739 :	2,786 :	135 :	23,390 :	11.9
19/0:	18,676 :	3,329 :	686 :	21,319 :	15.6
19/1:	22,075 :	5,929 :	919 :	27,085 :	21.9
1972:	28,244 :	5,792 :	1,053 :	32,983 :	17.6
19/3:	36,039 :	9,249 :	1,081 :	44,207 :	20.9
19/4:	46,703 :	18,193 :	2,907 :	61,989 :	29.3
January-June :	:	:	:	:	
19/4:	24,803 :	7,201 :	875 :	31,129 :	23.1
19/5:	23,235 :	5,689 :	1,707 :	27,217 :	20.9
T-+-1.	:	:	:	:	
	:	, :	:	:	
1969:	191,737 :	33,569 :	9,647 :	215,659 :	15.6
1970:	172,028 :	41,611 :	8,684 :	204,955 :	20.3
19/1:	169,876 :	<b>38,</b> 500 :	9,374 :	199,002 :	19.3
19/2:	202,825 :	51,255 :	11,322 :	242,758 :	21.1
19/3:	247,723 :	75,198 :	14,613 :	308,308 :	24.4
19/4:	333,517 :	185,646 :	22,536 :	496,627 :	37.4
January-June :	:	:	:	:	
19/4:	157,498 :	77,427 :	9,835 :	225,090 :	34.4
19/2	156,613 :	57,461 :	12,461 :	201,613 :	28.5
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(Quantity in thousands of pounds; value in thousands of dollars)

 $\frac{1}{S}$  Statistical data for the individual types of nuts were estimated by the staff of the U.S. International Trade Commission from responses to Commission questionnaires and official statistics of the U.S. Department of Commerce.

2/ Quantity does not include nuts imported free of duty from Canada (APTA); quantity of such articles is not reported in the official statistics of the U.S. Department of Commerce. Value includes nuts imported free of duty from Canada (APTA).

Source: U.S. producers' shipments compiled from data submitted in response to questionnaires of the U.S. International Trade Commission; imports and exports compiled from official statistics of the U.S. Department of Commerce, except as noted.

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Table 6.--Large screws of iron or steel: U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, by types, 1969-74, January-June 1974, and January-June 1975

:	:	: : :	<b>C</b>		· Ratio ·
Type and period :	Producers' :	Imports <u>1</u> / :	Ex-	: Apparent	(percent) of
Type and period :	shipments :	:	ports <u>1/ 2/</u>	:consumption	imports to
:	:	:		:	consumption
			Quantity		
lan:	:	:		:	:
1969:	422,866 :	3/ 57,081 :	16,503	: 463,444	: 12.3
1970	401,776 :	$\overline{3}/75,128$ :	20,760	: 456,144	: 16.5
1971	367,629 :	$\overline{3}/69.137$ :	16,470	: 420,296	: 16.4
1972:	412,624 :	$\overline{3}/91.554$ :	24,500	: 479,678	: 19.1
1973	442,928 :	$\frac{1}{3}/125,857$ :	28,916	: 539,869	: 23.3
1974:	459,263 :	3/217.064 :	35,380	: 640,947	: 33.9
January-June	:	<u> </u>		: ,	:
1974	241.897 :	3/ 94,495 :	21.722	: 314.670	: 30.0
1975:	183.439 :	$\frac{3}{3}$ 86.061 :	14,811	: 254,689	: 33.8
:	:	<i>≕ , ,</i> , ;		:	:
Socket:	:	:		:	:
1969:	26.684 :	5,783 :	792	: 31.675	: 18.3
1970	22.176 :	759 :	1,021	: 21.914	: 3.5
1971:	17,696 :	628 :	638	: 17,686	: 3.6
1972	21,268 :	1.018 :	844	: 21,442	: 4.7
1973	25,193 :	1.400 :	839	: 25.754	: 5.4
1974	27.065 :	3.306 :	1.711	: 28,660	: 11.9
January-June	27,000 .		-,/	. 20,000	
1974	13 630 .	1.732 :	544	14.818	. 11 7
1974	11 590 .	1 311 .	956	· 11 945	· 11.7
1973	11,000 .	1,511 .	550	. 11,545	
.oσ	•				
1969	7 060 ·	6 859 ·	44	· 13.875	· 49 4
1970	6 079 -	10 183 .	85	· 16 177	. 62 (
1970	5 705 -	6 364 .	30	• 12 030	. 52.
1971	6 072 .	10 065 -	105	· 17.832	. 52.5
1972	6 557 .	10,505 .	105	. 17,032	
1973	5 374 -	13,370 .	5	. 14 979	. /0.1
Ignuary Jupa	3,3/4 :	9,309 .	5	. 14,070	. 03.5
January-June	2 015 -	4 020 1	7	. 7 0 7 7	. 62 0
19/4	2,915 :	4,920 :	3	. 1,032	. 62.0
19/5	2,294 :	2,241 :	00	. 4,407	. 50.2
)ther:				•	:
1060	03 060 -	17 799 .	0 774	. 07 627	· 17 ·
1970	70 167 .	13,300 :	3,134	. 97,023	. 15.
1971	10,40/ : 01 011 -	10,470 :	4,420	· 0/,/09	. 15.4
1072	01,044 :	10,000 :	/,343	. 03,321	. 12.7
19/2	30,224 :	10,090 :	8,13/ 11 774	100,0//	. 1/.4
19/3	110,070 :	19,802 :	11,3/4	: 119,104	: 10.0
19/4: Iomuonu Iumo	92,970 :	18,45/ :	12,818	. 98,609	: 18.
January-June :	46 700		F F//	I. FO 000	:
1974:	40,/28 :	8,936 :	5,566	: 50,098	: 17.8
1975:	35,969 :	5,859 :	5,770	: 36,058	: 16.2
iotal.		•		:	:
1060	EE0 570	.:	37 077	:	
1909:	550,5/9 :	83,111 :	27,073	: 000,017	: 13.
19/0:	508,498 :	99,540 :	26,094	: 581,944	: 17.1
19/1:	4/2,8/4 :	86,929 :	24,470	: 535,333	: 16.2
19/2:	537,088 :	122,127 :	33,586	: 625,629	: 19.5
19/3:	585,350 :	162,429 :	41,134	: 706,645	: 23.0
19/4:	584,672 :	248,336 :	49,914	: 783,094	: 31.7
January-June :	:	:		:	:
19/4:	305,170 :	110,083 :	27,835	: 387,418	: 28.4
1975:	233,292 :	95.472 :	21.605	: 307.159	: 31.1

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(Quantity in thousands of pounds; value in thousands of dollars)

See footnotes at end of table.

Table 6.--Large screws of iron or steel: U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, by types, 1969-74, January-June 1974, and January-June 1975--Continued

Type and period	Producers' shipments	Imports 1/	: Ex- : ports <u>1</u> / <u>2</u> / :	Apparent consumption	: Ratio :(percent) of : imports to : consumption
			Value		
· · · · · · · · · · · · · · · · · · ·		:	:		· · · ·
Cap: :	142 107	:	. 5 389	150 154	• 89
1969:	142,197	$\overline{A}$ 13,340	6.408	141.643	: 12.3
1970	130,003	<u>4</u> / 17 675	: 6.617 :	154,220	: 11.5
1971	145,102	$\overline{4}/25740$	9.316	183.392	: 14.0
19/2	100,300	4/ 39.976	: 11.869	225,434	: 17.7
19/3	258 775	4/ 96.688	: 18.273 :	337,190	: 28.7
19/4	230,775	,,	:		:
January-June	123 478	· 4/ 38.646	8.087	154,037	: 25.1
1975:	121,887	<u>4</u> / 35,032	9,369	147,550	: 23.7
Socket:		:	:		:
1969	42,658	: 1,018	: 2,734 :	: 40,942	: 2.5
1970:	37,195	: 491	: 1,657 :	36,029	: 1.4
1971:	33,454	: 445	: 1,422	: 32,477	: 1.4
1972:	48,919	: 812	: 1,597	: 48,134	: 1.7
1973:	48,816	: 1,288	: 1,585	: 48,519	: 2.7
1974:	62,071	: 3,019	: 3,026	: 62,064	: 4.9
January-June :		:	:	:	:
1974:	28,912	: 1,398	: 934	: 29,376	: 4.8
1975:	25,346	: 1,731	: 1,845	: 25,232	: 6.9
Lag:		:	:		:
1969:	3,054	: 1,152	: 40	: 4.166	: 27.7
1970:	2,968	: 1,792	: 80	: 4,680	: 38.3
1971:	3,165	: 1,050	: 54	: 4,161	: 25.2
1972:	3,546	: 2,061	: 133	: 5,474	: 37.7
1973:	3,763	: 3,689	: 15	: 7,437	: 49.6
1974:	6,018	: 3,418	: 15	9,421	: 30.3
January-June :		:	:		: 42.7
1974:	2,182	: 1,617	: 8	: 3,791	: 42.7
1975:	1,785	: 815	: 80	: 2,514 :	: 32.4
Other:		:	:	:	:
1969:	41,763	: 3,253	: 4,912	: 40,104	: 8.1
1970:	40,121	: 3,421	: 4,732	: 38,810	: 8.8
1971:	41,082	: 2,603	: 3,946	: 39,739	: 6.6
1972:	49,033	: 5,484	: 4,231	: 50,286	: 10.9
1973:	59,661	: 6,931	: 6,410	: 60,182	: 11.5
1974:	64,690	: 9,413	: 7,595	: 66,508	14.2
January-June :		:	:	:	:
1974:	31,822	: 3,911	: 3,844	: 31,889	: 12.3
1975:	30,103	: 3,409	: 3,989	: 29,523	: 11.5
Total:	•	:	:	:	:
1969:	229,672	: 18,769	: 13,075	: 235,366	: 8.0
1970	210,887	: 23,152	: 12,877	: 221,162	: 10.5
1971:	220,863	: 21,773	: 12,039	: 230,597	: 9.4
1972:	268,466	: 34,097	: 15,277	: 287,286	: 11.9
1973:	309,567	: 51,884	: 19,879	: 341,572	: 15.2
1974:	391,554	: 112,538	: 38,909	: 475,183	: 23.7
January-June :		:	:	:	:
1974:	186,394	: 45,572	: 12,873	: 219,093	: 20.8

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(Quantity in thousands of nounds: value in thousands of dollars)

 $\frac{1975-\dots}{1/5} \frac{179,121}{1} \frac{40,987}{15,289} \frac{204,819}{1} \frac{20.0}{1}$ 

2/ Includes screws, rivets, washers, and similar articles of iron or steel. It is estimated by the staff of the U.S. International Trade Commission that screws accounted for approximately 90 percent of total exports.

3/ Does not include cap screws imported free of duty from Canada (APTA); quantity of such articles is not reported in the official statistics of the U.S. Department of Commerce.

4/ Includes cap screws imported free of duty from Canada (APTA).

Source: U.S. producers' shipments compiled from data submitted in response to questionnaires of the U.S. International Trade Commission; imports and exports compiled from official statistics of the U.S. Department of Commerce, except as noted. Table 7.--Small screws of iron or steel: U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, by types, 1969-74, January-June 1974, and January-June 1975

		:	:	:	: Ratio
Type and period	Producers' shipments	Imports <u>1</u> /	Exports 1/	: Apparent consumption	: (percent) o : imports to
	:;	<u>.</u>	:	<u> </u>	: consumption
			Quantity		
Machine:		:	: :		: -
1969:	112,815	: 40,380	: 2,200	: 150,995	: 26.
1970	106,639	: 45,318	: 3,361	148,596	: 30.
1971:	101,304	: 33,191	: 2,672	131,823	: 25.
1972	115,777	: 37,103	: 4,805	148,075	: 25.
1973	133,476	: 45,550	: 2,969	: 176,057	: 25.
1974:	139,025	: 58,053	: 5,599	191,479	: 30
January-June	: :	:	:	:	:
1974:	71,762 :	: 26,823	: 1,826	96,759	: 27
1975:	41,127	: 11,906	: 2,798	50,235	: 23
					:
apping:	180 410	18 501	. 8 770	100 777	. n
	181 207	· 10,391	· 0,229	· 133,//2 · 201 222	. 9 . 14
1970	175 992	· 23,071	7 916	101 400	. 14
19/1	214 036	30 51/	. 8,076	· 191,490	. 12
1972	214,030	51 604	12 844	244,374	
1973	250,145	52 814	13 686	206,505	. 17
	237,472	. 52,014	. 15,000	230,000	• • • •
	130 070	27 609	. 5 479	. 161 209	· 17
1975	86 470	13,029	5,870	93 629	• 13
1979	00,470	: 10,020	:	: 55,025	: 10
lood : :	:	:	:	:	:
1969:	15,193	: 17,074	: 15	32,252	: 52
1970:	13,887	: 17,610	: 15	: 31,482	: \$5
1971:	13,918 :	: 13,455	: 39	: 27,334	: 49
1972:	15,558	: 14,964	: 10	30,512	: 49
1973:	15,937	: 17,866	: 15	: 33,788	: 52
1974:	11,953	: 16,512	: 15	28,450	: 58
January-June			:		:
1974:	7,233	9,105	: 8	16,330	: 55
1975	3,167	5,433	. 8	8,592	: 63
ther:					:
1969	62.646	3.692	6.490	59.848	: 6
1970	52.311	4,793	: 2.819	54,285	: 8
1971	54.563	3.773	: 4,882	53,454	: 7
1972:	64,149	: 5,516	: 5,425	64,240	: 8
1973:	73,783	: 6,770	: 7,582	72,971	: 9
1974:	61,981	7,080	: 8,546	: 60,515	: 11
January-June :	:		:		:
1974:	31,151	: 3,688	: 3,710	: 31,129	: 11
1975:	23,979	: 1,649	: 3,846	: 21,782	: 7
otal:					:
1969	380 064	. 79 737	• 16.934	442.867	. 18
1970	354 640	. 97 307	16 447	435 585	. 10
1971	345 667	73 843	15 409	404 101	: 18
1972	400 520	97 007	• 19 216	487 401	• 10
1973	473 330	121 790	23,410	571.719	: 21
1974	470 431	134,459	27,846	577.044	: 23
January-June	470,401	107,700	. 27,040	: :::::::::::::::::::::::::::::::::::::	: 10
1974	249.225	67.225	: 11.023	305,427	: 22
1975	154 743	32.017	12.522	174.238	: 18
	10,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				

See footnotes at end of table.

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Table 7.--Small screws of iron or steel: U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, by types, 1969-74, January-June 1974, and January-June 1975--Continued

		:	: _	:	: Ratio
Type and period	: Producers'	Imports 1/	: Ex - 1/2/	Apparent	: (percent) of
Type and period	: Shipments	•	: ports <u>1/2/</u>	: consumption	: imports to
			Value		eonsumperon
		:	:	:	:
Machine:	(0.070	:	:	:	: .
1969	69,232	: 5,741	849	: 74,124	: 7.7
1970	74,148	: 7,990	2,265	: 79,873	: 10.0
1971	/0,800	: 5,5// · 4 40r	2,734	: 79,703	: 7.0
1972	100 917	11 010	4,091	92,281	: 7.2
1973	171 991	. 11,919	· 2,914	118,822	: 10.0
January-June	151,001	. 24,100	5,705	150,346	16.1
1974	61 363	. 10 404	7 1 20	(0.570	
1975:	48,958	5,033	3,056	50,935	15.0
ranning:				:	
1969	132 604	5 596	8 0/17	170 157	• =
1970	133 891	9 317 -	2 0,043 2 066	130,15/ :	4.3
1971:	142,087	6 910 -	8 886	135,142	6.9
1972:	170.563	13 040	9 387 -	140,111 :	4.9
1973:	226.584	21,158 :	14 097	273 645	7.5
1974:	261,700 :	29.549 :	16.527	233,043.	9.1
January-June :	:	:	10,01,7	2/4,/22 .	10.8
1974:	128,190 :	14.567 :	8.060 :	134 697 1	10.0
1975:	95,211 :	7,572 :	6,774 :	96,009 :	7.9
vood:		`	:	:	
1969:	17,066 :	4.132 :	45 :	21 153 .	10 5
1970:	14.638 :	4,491 ;	45 :	19 084 -	19.5
1971:	16,349 :	3.041 :	40 :	19 350 -	43.3
1972:	17,054 :	3,951 :	14 :	20 991 .	13./
1973:	18,974 :	5,902 :	43 :	24.833	23.8
1974:	18,630 :	7,492 :	45 :	26.077 :	23.0
January-June :	:	:	:	,	20.7
1974:	10,902 :	3,887 :	20 :	14.769 :	26 3
1975:	4,949 :	2,343 :	25 :	7,267 :	32.2
ther:	:	:	:	:	
1969:	38,551 :	1,470 :	4.534 :	35.487	4 1
1970:	37,036 :	1,716 :	4.369 :	34.383	5.0
1971:	37,922 :	1,181 :	3,643 :	35,460 :	3.0
1972:	45,262 :	2,132 :	3,906 :	43,488 ;	4.9
1973:	55,071 :	3,125 :	5,917 :	52,279 :	6.0
1974:	59,713 :	4,397 :	7,010 :	57,100 :	7.7
January-June :	:	• :	:	:	
1974:	29,374 :	2,118 :	3,548 :	27,944 :	7.6
1975:	27,788 :	1,097 :	3,683 :	25,202 :	4.4
otal:	:	:	:	:	
1969:	257,453 :	16,939 :	13,471 :	260,921 :	6.5
1970:	259,713 :	23,514 :	14,745 :	268,482 :	8.8
1971:	273,218 :	16,709 :	15,303 :	274,624 :	6.1
1972:	323,166 :	25,808 :	17,993 :	330,981 :	7.8
1973:	410,446 :	42,104 :	22,971 :	429,579 :	9.8
19/4:	471,924 :	65,606 :	29,285 :	508,245 :	12.9
January-June :	:	:	:	:	
19/4:	229,829 :	30,976 :	13,817 :	246,988 :	12.5
19/5:	176,906 :	16,045 :	13,538 :	179,413 :	. 8.9

(Quantity in thousands of pounds; value in thousands of dollars)

1/ Statistical data for the individual types of screws were estimated by the staff of the U.S. International Trade Commission from responses to Commission questionnaires and official statistics of the U.S. Department of Commerce.

2/ Includes screws, rivets, washers, and similar articles of iron or steel. It is estimated by the staff that screws accounted for approximately 90 percent of total exports.

Source: U.S. producers' shipments compiled from data submitted in response to questionnaires of the U.S. International Trade Commission; imports and exports compiled from official statistics of the U.S. Department of Commerce, except as noted.

Period	Japan	Canada <u>1</u> /	Italy	: United : Kingdom	: All : other	: Total or : average 1/
	:	Qua	ntity (1	,000 pound	ls)	<u>»_</u>
	:	: :		:	:	:
1969:	: 75,029	: 15,051 :	13,563	: 1,174	: 18,435	: 123,25
1970	: 82,472	: 17,214 :	5,849	: 845	: 18,709	: 125,08
1971:	: 92,276	: 20,346 :	3,554	: 329	: 12,399	: 128,90
1972:	: 113,386	: 24,815 :	3,587	: 490	: 14,977	: 157,25
1973:	: 112,515	: 26,932 :	4,837	: 708	: 21,617	: 166,60
1974	: 154,669	: 30,173 :	5,503	: 1,844	: 34,304	: 226,49
January-June	:	: :	·	:	:	:
1974	56.181	: 16.886 :	2,547	: 724	: 13,220	: 89.55
1975	44,788	: 7,760 :	4,345	: 1,681	: 15,991	: 74,56
:		Va	lue (1,0	00 dollars	<b>;)</b> .	
		: : :		:	:	:
1969:	8.814	3,158 :	1,576	: 389	: 2,097	: 16.03
1970:	12,423	3,899 :	880	: 366	: 2,590	: 20.15
1971	12,840	4.649 :	677	: 281	: 2.027	: 20.47
1972:	16.414	5.438 :	685	: 695	: 2.742	: 25.97
1973:	22.527	7.048 :	1.127	: 973	: 4.933	: 36.60
1974:	59.324	13.030 :	1,755	: 1,717	: 11,496	: 87.32
January-June :	,	: ;	2	:	:	:
1974:	17.792	6.560 :	733	: 651	: 3.953	: 29.68
1975:	16,286	3,901 :	2,207	: 1,305	: 6,334	: 30,03
:		Un	it value	(per pour		<u>`</u>
				:	:	:
1969:	\$0.12	\$0.21 :	\$0.12	: \$0.33	: \$0.11	: \$0.1
1970:	.15 :	.23 :	.15	: .43	: .14	: .14
1971:	.14 :	.23 :	.19	: .85	: .16	: .14
1972:	.14	.22 :	.19	: 1.42	: .18	: .1
1973:	. 20	. 26 :	.23	: 1.37	: .23	: .2
1974:	.38 :	.43 :	. 32	: .93	: .34	: .3
January-June :	:	:		:	:	:
1974:	.32 :	.39 :	.29	: .90	: .30	: .3
1975:	.36 :	.50 :	.51	: .78	: .40	: .4
:		:		:	:	:
1/ Does not inclu	de quantit	y and value	of impor	ts enterin	g duty fr	cee from
Canada as original	motor-vehi	cle equipmen	t: quant	ity of suc	h article	es is not

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Table 8.--Bolts of iron or steel: U.S. imports for consumption, by principal sources, 1969-74, January-June 1974, and January-June 1975

1/ Does not include quantity and value of imports entering duty free from Canada as original motor-vehicle equipment; quantity of such articles is not reported in official statistics of the U.S. Department of Commerce. The value of such articles is estimated by the staff of the U.S. International Trade Commission to amount to the following:

1969	\$0.8 mill	lion
1970	1.0 mil]	lion
1971	1.6 mill	lion
1972	2.1 mill	lion
1973	2.7 mill	lion
1974	2.7 mil	lion
January-June		
1974	1.3 mil)	lion
1975	1.0 mill	lion

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Period	Japan	Ireland	Netherlands	Canada <u>1</u> /	West : Germany	Taiwan	: All	:Total or
			Quan	tity (1,00	0 pounds)			.uverage _
:							:	
	91,915	6,672	: 10,088 :	4,935	3,212	199	: 48,640	: 165,661
1970:	109,708	: 10,641	: 10,109 :	5,946 :	3,326 :	287	: 36,045	: 176,062
1971:	: 118,968 :	: 8,176	: 6,861 :	5,448 :	4,238 :	111	: 19,613	: 163,415
1972	: 151,810 :	: 8,769	: 7,742 :	5,486 :	4,876 :	282	: 15,847	: 194,812
1973:	156,704	: 11,842	: 12,980 :	6,834 :	6,134 :	1,790	: 19,232	: 215,525
1974	204,366	: 8,560	: 16,100 :	8,724 :	: 11,535 :	13,216	: 39,112	: 301,613
January-June	:	:	: :	:	: :		:	:
1974:	91,744	: 4,082	: 8,024 :	5,109 :	3,865 :	4,439	: 15,756	: 133,019
1975:	76,190	: 1,722	: 8,859_:	1,567 :	: 10,472 :	1,955	: 12,886	: 113,651
:	·	<u></u>	Val	ue (1,000	dollars)			
			: :				:	:
1060	18 662	. 1.860	: 1.886 :	1.110	796	39	; 7.840	: 32,193
1970	25 968	: 2.535	: 2.063 :	1.544	873 :	66	: 6,931	; 39,980
1971	25 721	: 1.891	: 1.490 :	1.438	1.199 :	26	: 4.081	: 35.846
1072	36 195	: 2.274	: 1.647 :	1.611 :	: 1.401 :	51	: 4.543	: 47.722
1973	52.458	: 3.564	: 3.421 :	2.341 :	: 2,131 :	506	: 6.347	: 70,768
1974	133,495	: 4.974	: 5.864 :	5.533	4,625 :	7.534	: 19.095	: 181.120
lapuary_lune		:	: :		, ;		:	:
1074	56.653	2.187	2.624 :	2.899 :	: 1.567 :	2,312	: 7.085	: 75.327
1975	37,669	: 1.097	: 3,995 :	1,156	3.967 :	746	; 7.13)	: 55.761
1575	:		Uni	t value (r	per pound)			
:	:							
	: *0.20	: 	: ¢0 10 ;	¢0 22	¢0.25	¢0 20	: • ¢0.16	: ¢0.10
1969	; \$U.20	. <del>.</del>	· • • • • • •	φU.22 . 26 ·	· • · · · ·	φ0.20 27	· • • • • • •	· 40.13
1970	: .24			. 20 .		. 23	19	
1971	: .22			. 20	. 20	. 45	21	
1972	: .24	: .20		. 29 3		. 10		
1973	: .33	: .30		. 34		. 28		
1974	: .65	: .58		.03	.40	.57	.49	: .00
January-June	:		. 74.	<b>F</b> 7		50	: 	
1974	: .62	: .54	: .54 :	.5/	.41	.52	: .45 	5/
1975	: .49	: .04 :	.45 :	. / 4	8	. 38	: .55	49

Table 9.--Nuts of iron or steel: U.S. imports for consumption, by principal sources, 1969-74, January-June 1974, and January-June 1975

1/ Does not include quantity and value of imports entering duty free from Canada as original motor-vehicle equipment; quantity of such articles is not reported in official statistics of the U.S. Department of Commerce. The value of such articles is estimated by the staff of the U.S. International Trade Commission to amount to the following:

1969	\$1.4	million
1970	1.6	million
1971	2.7	million
1972	3.5	million
1973	4.4	million
1974	4.5	million
January-June		
1974	2.1	million
1975	1.7	million

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Period	Japan	:	Hong Kong	:	Taiwan	:	India	:	All other	:7 :	fotal or average
:	:		Quant	it	y (1,0	00	gross	p	ieces)		
:	11 470	:	F 00(	:	1 0 4 7	:	1 (00	:	1 400	:	00 1 77
1969	11,432	:	5,890	•	1,84/	:	1,602	:	1,400	•	22,177
19/0	9,939	:	0,080	:	2,340	:	1,833	:	1,021	:	21,219
19/1	9,343	:	2,099	•	1,159	:	930	:	1,180	•	15,317
19/2	8,551	•	3,508	•	1,8/9	:	1,829	:	1,102	:	10,809
19/3	/,4/3	:	5,349	:	2,564	:	1,954	:	1,053	:	18,993
19/4:	6,26/	:	5,209	:	2,806	:	1,932	:	1,604	:	17,818
January-June	7 170	:	7 1 0 77	-	1 770	:	602	:	1 007	:	0 464
	3,170	•	3,127	•	1,3/0	•	1 254	:	1,097	•	9,404
19/5 1/	2,094	-	/51	-	030	-	1,250	•	0/0		5,433
			V	'a	lue (1,	00	00 dol1	la	rs)		
:		:		:		:		:		:	
1969:	2,003	:	1,091	:	222	:	352	;	464	:	4,132
1970:	2,056	:	1,234	:	350	:	437	:	414	:	4,491
1971:	1,667	:	517	:	149	:	216	:	492	:	3,041
1972:	1,979	:	778	:	296	:	444	:	454	:	3,951
1973:	2,589	:	1,560	:	587	:	508	:	658	:	5,902
1974:	2,742	:	2,386	:	845	:	667	:	852	:	7,492
January-June		:		:		:		:		:	
1974:	1,440	:	1,288	:	460	:	210	:	489	:	3,887
1975:	780	:	381	:	297	:	486	:	399	:	2,343
:		-	Unit	va	lue (p	er	gross	p	ieces)		
:		:		:		:		;		:	
1969:	\$0.18	:	\$0.19	:	\$0.12	:	\$0.22	:	\$0.33	:	\$0.19
1970:	.21	:	.20	:	.15	:	.24	:	.41	:	.21
1971:	.18	:	.19	:	.13	:	.23	:	.42	:	.20
1972:	.23	:	.22	:	.16	:	.24	:	.41	:	.23
1973:	.35	:	29	:	.23	:	.26	:	.40	:	. 31
1974:	.44	;	.46	:	. 30	:	. 35	:	.53	:	.42
January-June :		:		:		:		:		:	
1974:	.45	:	.41	:	.33	:	.30	:	.45	:	.41
1975 1/:	. 37	:	.51	:	.45	:	. 39	:	.59	:	.43
- :		:		:		:		:		:	

Table 10Wood screws, excluding lag screws, of	f iron or steel: U.S.
imports for consumption, by principal sources,	, 1969-74, Janaury-
June 1974, and January-June 1975	

1/ Quantity is reported in thousands of pounds, therefore average value is shown in value per pound.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Period	Japan	:	West : Germany:	United Kingdom	All other	:	Total or average
:		Qı	uantity	(1,000 p	oounds)		
1969	39.434	:	34	396	516	:	40.380
1970:	43,020	:	44	1.003	1.251	:	45,318
1971:	31,567	:	82	532	1,010	:	33,191
1972:	35,237	:	85. :	670 :	1,111	:	37,103
1973:	41,366	:	459 :	: 1,283	2,442	:	45,550
1974:	52,322	:	270 :	257	5,204	:	58,053
January-June		:	:		;	:	
1974:	24,263	:	149 :	225	: 2,186	:	26,823
1975:	10,007	:	70	: 1	: 1,828	:	11,906
		١	Value (1	,000 dol	lars)		
:		:				:	
1969	5,444	:	62	: 96	: 139	:	5,741
1970:	7,455	:	72	: 235	: 228	:	7,990
1971:	5,169	:	81	: 139	: 188	:	5,577
1972:	6,155	:	112	: 179	: 239	:	6,685
1973:	10,466	:	412	: 344	: 697	:	11,919
1974:	21,347	:	354	: 137	: 2,330	:	24,168
January-June		:		:	:	:	
1974	9,280	:	165	: 95	864	:	10,404
1975	4,017		137	: 23	850	:	5,033
			Unit Va	alue (pe	r pound	)	
:		:	• • • • •	:	:	:	** * *
1969	\$0.14	:	\$1.80	: \$0.24	: \$0.27	:	\$0.14
1970	.17	:	1.63	: .23	: .18	:	.18
1971	: .16	:	.99	26	: .19	:	.1/
1972	.1.	:	1.32			•	.18
1973		:	.90		: .29 . AE	:	.20
	. 41	:	1.31		45	•	.42
January-June	. 70	•	1 11	• • 12	• 10	:	70
19/4	30 	:	1 06	· · · · · · · · · · · · · · · · · · ·	· · · 40	:	. 35 12
TA/2	40	:	1.50		••••/	•	• 42
Comilal from office		<u>.</u>	tion of	+ho 11 S	Donar	+	ont of

Table 11.--Machine screws of iron or steel: U.S. imports for consumption, by principal sources, 1969-74, January-June 1974, and January-June 1975

Source: Compiled from official statistics of the U.S. Department of Commerce.

Period	Japan	Canada 2/	Italy	Spain	: A11	:Total or					
					: other	:average 2/					
	Quantity (1,000 gross pieces)										
:		:		:	:	:					
1969	: 9,536 :	543 :	1,921	: 823	: 1,714	: 14,537					
1970	: 12,831 :	334 :	1,003	: 469	: 1,177	: 15,814					
1971	: 10,835 :	516 :	241	: 155	: 675	: 12,422					
1972	: 14,749 :	897 :	380	: 1,223	: 525	: 17,774					
1973:	: 17,330 :	1,462 :	572	: 686	: 741	: 20,791					
1974:	: 31,632 :	2,413 :	411	: 1,021	: 2,011	: 37,488					
January-June	: :	:		:	:	:					
1974	: 12,532 :	: 1,170 :	244	: 320	: 699	: 14,965					
1975 <u>3</u> /:	66,264	13,133 :	3,520	: 1,347	: 3,308	: 87,572					
		Val	ue (1,0	00 dolla:	rs)						
				:	:	:					
1969	6.115	1.480 :	1.489	639	2.187	: 11.910					
1970	10.324	1.170 :	1.163	: 595	: 1,453	: 14,705					
1971:	9.059	1.767 :	429	: 270	: 639	: 12,164					
1972:	12,959	2,917 :	760	: 1,037	: 1,083	: 18,756					
1973:	21,302 :	6,048 :	1,415	: 1,011	: 1,629	: 31,405					
1974:	61,070 :	19,148 :	1,955	: 2,989	: 4,798	: 89,960					
January-June	:	:	-	:	:	:					
1974:	23,466 :	8,318 :	732	: 1,374	: 1,203	: 35,093					
1975:	21,952 :	7,154 :	1,367	: 535	: 1,845	: 32,853					
:		Unit val	ue (per	gross pi	ieces)						
		•		:	:	:					
1969:	\$0.64	\$2.73 :	\$0.77	\$0.78	: \$1.28	\$0.82					
1970	.80 :	3.50 :	1.16	: 1.27	: 1.23	: .93					
1971:	.84	3.42 :	1.78	: 1.74	: .95	: .98					
1972:	.88 :	3.25 :	2.00	: .85	: 2.06	: 1.06					
1973:	1.23 :	4.14 :	2.47	: 1.47	: 2.20	: 1.51					
1974:	1.93 :	7.94 :	4.76	: 2.93	: 2.39	: 2.40					
January-June :	:			:	:	:					
1974:	1.87 :	7.11 :	3.00	: 4.29	: 1.72	: 2.35					
1975 3/:	.33 :	.54 :	. 39	: .40	: .56	: .38					
:	:	:	•	:	:	<u>:</u>					

Table 12.--Cap screws of iron or steel:  $\frac{1}{2}$  U.S. imports for consumption, by principal sources, 1969-74, January-June 1974, and January-June 1975

 $\frac{1}{2}$  Includes cap and socket screws.  $\frac{2}{2}$  Does not include quantity and value of imports entering duty free from Canada as original motor-vehicle equipment; quantity of such articles is not reported in official statistics of the U.S. Department of Commerce. The value of such articles is estimated by the staff of the U.S. International Trade Commission to amount to the following: 1969, \$3.3 million; 1970, \$3.9 million; 1971, \$6.4 million; 1972, \$8.5 million; 1973, \$10.6 million; 1974, \$10.9 million; January-June 1974, \$5.1 million; and January-June 1975, \$4.1 million.

3/ Quantity is reported in thousands of pounds, therefore average value is shown in value per pound.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

	Tonon	Ireland	: United	: A11	:	Total or
Period :	Japan :		Kingdom	: other	:	average
		Quantity	(1 000  gros)	s nieces)	_	
:			(1,000 B105			
:	:	:		:	:	
1969:	43,323 :	808 :	492	: 2,812	:	47,435
1970:	64,653 :	212 :	443	: 2,825	:	68,133
1971:	46,369 :	24 :	666	: 4,366	:	51,425
1972:	79,584 :	426	: 743	: 3,571	:	84,324
1973:	97,684 :	633 :	839	: 5,848	:	105,004
1974:	100,129 :	788 :	: 919	: 9,496	:	111,332
January-June :	:	:	1	•	:	
1974:	52,532 :	537 :	: 519	: 4,567	:	58,155
1975 2/:	19,690 :	143	348	: 2,396	:	22,577
		Value	(1 000 do1)	lars		
:		varue	(1,000 001	14155		
:	:			:	:	
1969:	7,516 :	1,291 :	196	: 1,620	:	10,623
1970:	13,181 :	514 :	324	: 1,546	:	15,565
1971:	9,440 :	87 :	377	: 1,427	:	11,331
1972:	18,393 :	1,116 :	539	: 1,986	:	22,034
1973:	28,551 :	1,434 :	749	: 3,395	:	34,129
1974:	37,189 :	1,724 :	960	: 5,789	:	45,662
January-June :	:		:	:	:	
1974:	18,215 :	1,072 :	407	: 2,310	:	22,004
1975:	9,350 :	320 :	568	: 2,397	:	12,635
:						<u> </u>
:		Unit valt	le (per gros	s pieces)		
:	•	•	· · · · · · · · · · · · · · · · · · ·	•	:	
1969:	\$0.17 :	\$1.60 :	\$0.40	: \$0.58	:	\$0.22
1970:	.20 :	2.42 :	.73	: .55	:	.23
1971:	.20 :	3.63 :	.57	: .33	:	.22
1972:	.23 :	2.62 :	. 73	: .56	:	. 26
1973:	.29 :	2.27 :	. 89	: .58	:	.33
1974:	.37 :	2.19 :	1.04	: .61	:	.41
January-June :	:	:		:	:	
1974:	.35 :	2.00 :	.78	: .51	:	. 38
1975 2/	.47 :	2.24	1.63	: 1.00	:	.56
<u> </u>						

Table 13.--"All other" screws of iron or steel: 1/ U.S. imports for consumption, by principal sources, 1969-74, January-June 1974, and January-June 1975

2/ Quantity is reported in thousands of pounds, therefore average value is shown in value per pound.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Period	: Item	: Item	: Item	: Item	: Item	: Item	: Item	:Total or
	: 646.49	: 646.54	640.50	: 646.58	: 646.60	646.63	: 646.79	average
	:		QQ	uantity (	1,000 pound	.s)	·······	
1964	: :2/ 15.561	: : 79.676	: 62.5 <b>36</b>	: : 17.400	: 2/ 2,476	: : 2/ 19.951	: 3/	: 197.600
1965	:2/ 17.609	: 101.468	: 107.545	: 29,461	: 2/ 5,779	: 2/ 30,357	: 3/	: 292,219
1966	:2/ 18.643	: 92.728	: 115.176	: 28.484	: 2/ 9.779	: 2/ 39,835	$: \frac{1}{3}/$	: 304.645
1967:	2/ 13.461	: 117.890	: 126.865	: 23,793	: 27 14.013	: 2/ 44.536	$: \frac{3}{3}/$	: 340.558
1968	2/ 18.701	: 121.920	: 126.354	: 34.514	: 2/ 15.841	: 2/ 57.688	: 3/	: 375.018
1969	2/ 23.932	: 123,252	: 165,661	40.380	2/ 22.284	: 2/ 76.252	: 3/	: 451 761
1970	: 7/ 27.793	: 125.089	176,062	: 45.318	2/ 34.464	: 2/ 89.357	: 3/	: 498,083
1971	2/ 19.819	: 128,904	: 163.415	: 33,191	:2/ 27.197	: 2/ 80.565	$\frac{3}{3}$	: 453.091
1972	2/ 25.929	: 157,255	194 812	: 37,103	2/ 45.080	:27 111.112	: 3/	: 571 291
1973	2/ 33.256	: 166,609	215 525	: 45.550	2/ 58.355	:2/ 147.058	: 3/	: 666.353
1974	2/ 26 021	· 226 493	· 301 613	58 053	2/ 59 893	2/ 238 828	· <del>3</del> /	· 910 901
JanJune	2/ 20,021	. 220,455					. <u> </u>	
1974		. 89 558	. 133 019	. 26 823	. 2/ 31 297		. 3/	. 399 885
1975	7 675	• 74 565	113 651	· 11 906	14 678	93,230	$\frac{1}{3}$	· 315 705
:	· <u>···</u>		. 110,001	. 11,000	000 1011000	<u> </u>		. 010,700
:				value (1,		) 		
1064	7 010		10.077		. 1 049	. 7 254	7/	:
1904:	3,012	8,809	12,237	1,996	: 1,048	: 3,254	<u>, </u> ,	: 30,356
1903:	3,596	: 11,839 :	20,725	: 3,3/4	: 1,010	: 4,/25	: 18	: 45,893
1900:	3,452	: 11,597 :	23,234	: 3,265	: 2,798	: 5,990	: 831	: 50,336
190/:	2,935 :	: 15,135 :	26,343	: 3,031	: 3,807	: 8,119	: 1,780	: 61,150
1908:	3,994	: 15,275 :	25,808	: 4,394	: 4,778	: 10,481	: 4,376	: 69,106
1909:	5,284 :	16,034 :	32,193	5,741	: 7,064	: 14,317	: 5,504	: 86,137
19/0:	6,283 :	20,158 :	39,980	,990	: 11,018	: 17,460	: 6,525	: 109,414
19/1:	4,091 :	20,474 :	35,846 :	5,577	: 8,122	: 14,323	: 10,615	: 99,048
19/2:	6,012 :	25,974 :	4/,/22 :	6,685	: 15,194	: 23,535	: 14,132	: 139,254
19/3:	9,591 :	36,608 :	70,768 :	11,919	: 24,246	: 37,599	: 17,721	: 208,452
19/4: Ion Ium	10,909 :	87,322 :	181,120 :	24,168	: 33,983	: 98,222	18,104	: 453,828
JanJune :		:						:
19/4:	5,504 :	29,689 :	75,327 :	10,404	: 17,176	: 38,304	8,560	: 184,964
19/5:	3,158 :	30,033 :	55,761 :	5,033	8,669	36,004	6,868	: 145,526
:			Uni	t value (	(per pound)			
:	to 10	*****	*** ***	*** 11	¢0.40	<b>*</b> 0.16		:
04	\$0.1A :	\$U.11 :	\$U.20 :	\$U.11 :	; <b>\$U.42</b>	\$0.16	-	: \$0.15
905:	.20 :	.12 :	.19 :	. 11 :	.28	. 16 :	-	$\frac{4}{4}$ .16
900:	.19 :	.13 :	.20 :	.11 :	.29	.15 :	-	$\frac{4}{4}$ .17
96/:	.22 :	.13 :	.21 :	.13 :	.27 :	.18 :	-	$\frac{4}{1}$ .18
908:	.21 :	.13 :	.20 :	.13 :	. 30	.18 :	-	$\frac{4}{4}$ .18
969:	.22 :	.13 :	.19 :	.14 :	.32 :	.19 :	-	: 4/ .19
970:	.23 :	.16 :	.23 :	.18 :	.32 :	.20 :	- :	4/ .22
9/1:	.21 :	.16 :	.22 :	.17 :	. 30 :	.18 :	-	<u>4/</u> .22
912:	.23 :	.17 :	.25 :	.18 :	.34 :	. 21 :	-	: 4/ .24
9/3:	.29 :	.22 :	.33 :	.26 :	.42 :	.26 :	-	$\frac{4}{4}$ .31
9/4:	.42 :	.39 :	.60 :	.42 :	.57 :	.41 :	-	: <u>4</u> / .50
anJune :	:	:	• • •	:	:	:	:	
1974:	. 39 :	.33 :	.57 :	.39 :	.55 :	.36 :	- :	<u>4/</u> .46
1975:	.41 :	.40 :	.49 :	.42 :	.56 :	.39 :	-	<u>4</u> / .46
<u> </u>	<u> </u>	:	:	:	:	:		

Table 14.--Bolts, nuts, and screws of iron or steel: U.S. imports for consumption, by TSUS item numbers, 1/ 1964-74, January-June 1974, and January-June 1975

1/ TSUS item 646.49--Wood screws including lag screws. TSUS item 646.54--Bolts and bolts and their nuts imported in same shipment.

TSUS item 646.56--Nuts.

TSUS item 646.58--Machine screws.

TSUS item 646.60--Other screws, having shanks or threads not over 0.24 inches in

diameter, including cap screws.

TSUS item 646.63--Other screws, having shanks or threads over 0.24 inches in diameter, including cap screws.

TSUS item 646.79--Any article described in the foregoing, if Canadian article and original motor-vehicle equipment.

 $\frac{2}{2}$  Originally reported in official statistics in gross pieces; converted to pounds by the  $\frac{3}{4}$  Average value per pound is slightly overstated since the quantity for TSUS item 646.79

is not recorded in the total.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Table 15.--Bolts, nuts, and screws of iron or steel: U.S. producers' shipments, by types of steel, 1969-74, January-June 1974, and January-June 1975 1/

Period	Carbon	: : S	tainless	:	Alloy	:	Total			
	Quantity (1,000 pounds)									
:		:		:		:				
1969:	1,932,458	:	17,501	:	262,492	:	2,212,451			
1970:	1,822,083	:	16,751	:	225,726	:	2,064,560			
1971:	1,694,592	:	14,921	:	208,483	:	1,917,996			
1972:	1,901,052	:	17,101	:	238,488	:	2,156,641			
1973:	2,006,821	:	18,241	:	255,468	:	2,280,530			
1974:	2,044,996	:	18,210	:	289,774	:	2,352,980			
January-June		:		:		:				
1974:	1,070,767	:	9,546	:	154,329	:	1,234,642			
1975:	825,673	:	7,251	:	132,850	:	965,774			
	V	alu	ie (1,000	d	ollars)					
:		:		:		:				
1969	750,152	:	65,161	:	176,867	:	992,180			
1970	702,166	:	60,913	:	165,338	:	928,417			
1971	711,348	:	61,191	:	157,349	:	929,888			
1972	831,625	:	71,568	:	184,033	:	1,087,226			
1973	993,408	:	73,644	:	233,208	:	1,300,260			
1974	1,234,552	:	90,833	:	302,997	:	1,628,382			
January-June		:		:	•	:				
1974	604,847	:	44,653	:	148,847	:	798,347			
1975	520,799	:	32,652	:	163,263	:	716,714			
	-	:		:		:	-			

1/ Does not include exports by U.S. producers.

Source: Compiled from data submitted in response to questionnaires of the U.S. International Trade Commission.

		(In thous	sands of p	oounds)					
Туре	1969	: : 1970	: : 1971	: : 1972	1077	1974	January-June		
					:	:	1974	1975	
Bolts:		: :		:	:	:	:		
Mine roof:	***	***	***.	***	***	• ***•	· ***	***	
Square and hex:	65,454	62.307:	63.190	76.579:	72.468:	57 525 ·	30 773.	24 303	
Plow, track, and other :	-	: :			: - ; : - : -	. ,		24,000	
round head:	5,179	5,346:	4,502:	6,507:	7.105:	7.906:	4.600:	3.661	
High-strength struc- :	-	: :	:	:		:	;,0001	0,001	
tural:	***	***:	***	***:	***:	***	***:	***	
Bent:	***	***:	***	***:	***:	***	***:	***	
All other bolts:	15,348	: 13,692:	13,907:	15,571:	15,848:	14,294:	7,624:	6,137	
Total:	102,849	98,965:	95,627:	116,968:	114,008:	97,756:	52,716:	45,267	
:		:	:	:	:	:	:		
Nuts: :	:	:	:	:	:	:	:		
Square and hex:	***	***	***:	***:	***:	***:	***:	***	
Locknuts:	***	***:	***:	***:	***:	1,175:	836:	336	
Other nuts:	***	***	*** <u>:</u> :	***:	***:	***	***:	***	
Total:	5,775	5,884:	4,984:	6,577:	9,781:	11,303:	7,007:	3,350	
Screws, large: <u>1</u> /	:	:	:	:	:	:	:		
Cap:	8,140:	8,240:	8,425:	11.068:	12.498:	13.457:	8.532:	6 574	
Socket:	***:	***:	***:	***:	***:	***•	***:	***	
Lag:	***:	***:	***:	***;	***:	• ***:	***:	***	
Other:	***:	***:	***:	***:	***	***	***	***	
Total:	10,221:	10,122:	9,878:	12,882:	14,568:	15,768:	9.710:	7.322	
Total, all types:	118,845:	114,971:	110,489:	136,427:	138,357:	124,827:	69,433: :	55,939	
1/ Thora ware no chirmont	a of amol	1	1						

Table 16.--Bolts, nuts, and screws of iron or steel: Intracompany shipments by U.S. producers of U.S.-made fasteners, by types, 1969-74, January-June 1974, and January-June 1975

1/ There were no shipments of small screws during the period shown.

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Source: Compiled from data submitted in response to questionnaires of the U.S. International Trade Commission.

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Table 17.-Bolts, nuts, and screws of iron or steel:  $\frac{1}{2}$  U.S. exports of domestic merchandise, by principal markets, 1969-1974, January-June 1974, and January-June 1975

Period	Canada	United Kingdom	Japan	Mexico	West : Germany :	France	All other	:Total or :average				
		Quantity (1,000 pounds)										
:			: :	:	:	:		:				
1969:	91,808 :	1,238	: 1,100 :	1,706 :	506 :	492 :	15,798	: 112,648				
1970:	83,519 :	2,169	: 740 :	1,564 :	: 723 :	386 :	17,276	: 106,377				
1971:	82,482 :	1,520	: 616 :	1,080 :	566 :	246 :	12,603	: 99,113				
1972:	107,196 :	1,250	: 1,196 :	1,306 :	475 :	583 :	10,610	: 122,616				
1973:	: 129,706 :	: 1,997	: 1,019 :	2,815 :	: 578 :	355 :	12,591	: 149,061				
1974:	: 160,350 :	2,576	: 1,032 :	2,866 :	: 1,027 :	369 :	19,044	: 187,264				
January-June :	: :	:	: :	: :	: :	:		:				
1974:	75,275 :	1,138	: 521 :	: 1,395 :	: 513 :	208 :	7,690	: 86,740				
1975:	80,793 :	993	: <u>327</u> :	1,595 :	: 324 :	166 :	10,690	: 94,888				
:			Valu	ie (1,000	dollars)							
			:			:		:				
1969:	40.302	3.201	: 1.489 :	1.514	: 1.273 :	1,157 :	11,086	: 60,022				
1970	37.352	4.118	: 1.473 :	1.254	: 1.623 :	1.364 :	13,009	: 60,193				
1971	39,670	3.495	: 1.256 :	813	: 1.332 :	1,546 :	11.952	: 60.064				
1972	49,176	3,292	: 1.413 :	1.172	1.647 :	2.285 :	10,569	: 69.554				
1973	60.530	6.089	: 2.650 :	1.923	: 1.920 :	1.834 :	14,194	: 89,140				
1974	79,790	8.112	: 4.039 :	2.493	3,068 :	3,117 :	24,398	: 125,017				
January-June			: :		: :	:	,	:				
1974	36.413	3.558	: 1.538 :	1,198 :	: 1,473 :	1,144 :	10,312	: 55,636				
1975	40.320	4.361	: 1.074 :	1,665 :	: 1,261 :	1,703 :	17,237	: 67,621				
10,0			Unit	: value (	(per pound)		5					
								•				
1969	\$0.44	\$2.59	: : \$1.35 :	\$0.89	\$2.52	\$2.35 :	\$0.70	: \$0.53				
1970	45	1.90	: 1.99 :	. 80	2.24	3.53 :	.75	: .57				
1971	48	2.30	2.04	. 75	2.35	6.28 :	.95	: .61				
1972	46	2.63	: 1.18 :	.90	: 3.47 :	3.92 :	1.00	: .57				
1972		. 3.05	2.60	.68	3.32	5.17 :	1.13	: .60				
1974	50	. 3.15	: 3.91	.87	2.99	8.45 :	1.28	: .67				
	• • •						2,20	:				
107/	. 48	. 3.13	2.95	. 86	2.87	5.50 :	1.34	.64				
1075		• 4 30	3.28	1.04	3.89	10.26	1.61	71				
19/3	: .50	:	: 0.20	1.04	: :::::::::::::::::::::::::::::::::::::	: -0.20 :	1.01	: ./1				

1/ Includes bolts, nuts, and screws as well as threaded rods and studs, rivets, washers, and similar articles or iron or steel; it is estimated by the staff of the U.S. International Trade Commission that bolts, nuts, and screws accounted for approximately 90 percent of total exports.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 18 -- Bolts and threaded rods and studs, including nuts, if nuts and bolts are in the same shipment, of iron or steel: 1/ U.S. exports of domestic merchandise, by principal markets, 1969-74, January-June 1974, and January-June 1975

Period	Canada	:United : :Kingdom:	Mexico	France	: All	:Total or						
		Quantity (1,000 pounds)										
		: :		•	· · · · · · · · · · · · · · · · · · ·	•						
1969	41.757	: 305 :	961	: 215	: 12.269	: 55,507						
1970:	38,089	: 794 :	856	: 107	: 12,299	: 52,145						
1971:	37,377	: 649 :	606	: 57	: 8,985	: 47,674						
1972:	43,844	: 227 :	620	: 91	: 7,342	: 52,124						
1973:	53,947	: 604 :	978	: 44	: 7,214	: 62,787						
1974:	63,169	: 750 :	1,170	: 86	: 12,527	: 77,702						
January-June :		: :		:	:	:						
1974:	29,642	: 301 :	706	: 43	: 4,265	: 34,957						
1975:	32,041	: 300 :	469	: 24	: 6,841	: 39,675						
:		Va	lue (1,0	00 dollar	:s)							
		: :		:	:	:						
1969:	15,598	: 622 :	529	: 456	: 6,624	: 23,829						
1970:	14,788	: 834 :	539	: 340	: 7,386	: 23,887						
1971:	15,716	: 729 :	293	: 488	: 6,122	: 23,348						
1972:	18,151	: 477 :	400	: 1,043	: 4,891	: 24,962						
1973:	22,954	: 1,776 :	610	: 602	: 5,735	: 31,677						
1974:	29,121	: 1,917 :	880	: 419	: 11,950	: 44,287						
January-June :	-	: :		:	:	:						
1974:	13,436	: 711 :	470	: 153	: 4,341	: 19,111						
1975:	16,049	: 959 :	524	: 129	: 8,672	: 26,333						
:		U	nit valu	e (per po	ound)							
:		: :		:	:	:						
1969:	\$0.37	: \$2.04 :	\$0.55	: \$2.12	: \$0.54	: \$0.43						
1970:	. 39	: 1.05 :	.63	: 3.18	: .60	: .46						
1971:	.42	: 1.12 :	.48	: 8.56	: .68	: .49						
1972:	.41	: 2.10 :	.65	: 11.46	: .67	: .48						
1973:	.43	: 2.94 :	.62	: 13.68	: .80	: .50						
1974:	.46	: 2.56 :	.75	: 4.87	: .95	: .57						
January-June :		: :		:	:	:						
1974:	.45	: 2.36 :	.67	: 3.56	: 1.02	: .55						
1975:	.50	: 3.20 :	1.12	: 5.38	: 1.27	: .66						
:		: :		:	:	:						

1/ It is estimated by the staff of the U.S. International Trade Commission that bolts accounted for approximately 90 percent of total exports.

Source: Compiled from official statistics of the U.S. Department of Commerce.
Table19.--Nuts of iron or steel: U.S. exports of domestic merchandise, by principal markets, 1969-74, January-June 1974, and January-June 1975

Period	: Canada	:United :Kingdor	Mexico	Japan	: All : other	Total of average
	:	Quar	ntity (1,0	000 poun	ds)	
	·	:	:	:	•	:
1969	: 11,643	: 271	: 312	: 67	: 841	: 13,134
1970	: 9,395	: 445	: 196	: 66	: 1,589	: 11,691
1971	: 10,293	: 298	: 109	: 38	: 822	: 11,560
1972	: 16,284	: 243	: 328	: 53	: 782	: 17,690
1973	: 18,945	: 388	: 1,068	: 147	: 1,182	: 21,730
1974	: 29,913	: 424	: 471	: 81	: 913	: 31,802
January-June		:	:	:	:	:
1974	: 12,067	: 186	: 217	: 53	: 402	: 12,925
1975	: 19,672	: 260	: 271	: 130	: 753	: 21,086
		Va	alue (1,0	00 dolla	rs)	
	:	:	:	:	:	•
969	: 6,863	: 927	: 506	: 187	: 1,164	: 9,647
970	: 5,426	: 1,353	: 151	: 247	: 1,507	: 8,684
.971	: 6,632	: 1,269	: 106	: 156	: 1,211	: 9,374
.972	: 8,250	: 1,367	: 239	: 157	: 1,309	: 11,322
.973	: 9,476	: 2,024	: 506	: 499	: 2,108	: 14,613
.974	: 15,015	: 2,915	: 409	: 527	: 3,670	: 22,536
anuary-June	:	:	:	:	:	:
1974	: 6,740	: 1,277	: 158	: 318	: 1,342	: 9,835
1975	: 7,712	: 1,847	: 338	: 149	: 2,415	: 12,461
		Ur	nit value	(per po	und)	
		:	:	:	:	:
969	\$0.59	: \$3.42	: \$1.62	: \$2.79	: \$1.38	: \$0.73
970	.58	: 3.04	: .77	: 3.74	: .95	: .74
971	. 64	: 4.26	: .97	: 4.10	: 1.47	: .81
972	.51	: 5.63	: .73	: 2.96	: 1.67	: .64
973	.50	: 5.22	: . 47	: 3.39	: 1.78	: .67
974	.50	: 6.88	: .87	: 6.50	: 4.02	: .71
anuary-June-		:	•		:	
1974	. 56	: 6.87	: .73	: 6.00	: 3.34	: .76
1975	. 39	: 7.10	: 1.25	: 1.15	: 3.21	: .59
/ <del>-</del>						

Commerce.

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Period	Canada	:United : :Kingdom:	Japan	: West : :Germany:	Mexico	: All : other	:Total or :average
			Quanti	ty (1,000	pounds)		
:		: :		; ;		•	•
1969:	38,408	: 662 :	260	: 304 :	433	: 3,940	: 44,007
1970:	36,035	: 930 :	402	: 439 :	512	: 4,223	: 42,541
1971:	34,812	: 573 :	356	: 387 :	365	: 3,386	: 39,879
1972:	47,068	: 780 :	366	: 296 :	358	: 3,934	: 52,802
1973:	56,814	: 1,005 :	664	: 349 :	769	: 4,943	: 64,544
1974:	67,268	: 1,402 :	636	: 692 :	1,225	: 6,537	: 77,760
JanJune :		: :	:	: :		•	•
1974:	33,567	: 651 :	361	: 350 :	472	: 3,457	: 38,858
1975:	29,080	: 433 :	133	: 184 :	855	: 3,442	: 34,127
:			Value	(1,000 d	ollars)		
		: :		: :		:	:
1969:	17.841	: 1.652 :	595	914 :	479	: 5.065	: 26,546
1970:	17,138	: 1.931 :	852	: 1.289 :	564	: 5,848	: 27,622
1971:	17.322	: 1.497 :	718	: 1.089 :	414	: 6,302	: 27,342
1972:	22.775	: 1.448 :	954	1.205 :	533	: 6.355	: 33,270
1973:	28,100	: 2.289 :	1.758	1.328 :	807	: 8,568	: 42,850
1974:	35,654	: 3.280 :	2,321	2,422 :	1,204	: 13,313	: 58,194
JanJune :	- <b>,</b>	: :		: :	-	:	:
1974:	16.237	: 1.570 :	988 :	1.228 :	570	: 6.097	: 26,690
1975:	16,559	: 1,555 :	622 :	833 :	803	: 8,405	: 28,827
:			Unit	value (p	er pound	)	
•		• • •				•	•
	\$0.46	: \$2.50 :	\$2.29 :	\$3.01 :	\$1.11	: \$1.29	: \$0.60
1970:	.48	: 2.08 :	2.12 :	2.94 :	1.10	: 1.38	: .65
1971:	. 50	: 2.61 :	2.02 :	2.81 :	1.13	: 1.86	: . 69
1972:	.48	: 1.86 :	2.61 :	4.07 :	1.49	: 1.62	: .63
1973:	.49	: 2.28 :	2.65 :	3.81 :	1.05	: 1.73	: .66
1974:	.53	: 2.34 :	3.65 :	3.50 :	. 98	: 2.04	: .75
JanJune :		: :		•••••	_	•	:
1974:	.48	: 2.41 :	2.74	3.51 :	1.21	: 1.76	: .69
1975:	.57	: 3.59 :	4.68 :	4.80 :	.94	: 2.44	: .85
:	· - /	: :	••••••	:			<u>:</u>

Table 20.--Screws, rivets, washers, and similar articles of iron or steel: 1/ U.S. exports of domestic merchandise, by principal markets, 1969-74, January-June 1974, and January-June 1975

1/ It is estimated by the staff of the U.S. International Trade Commission that screws accounted for approximately 90 percent of total exports.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 21.--Bolts, nuts, and screws of iron or steel: Inventories of U.S.-made fasteners, by types, as of Dec. 31, 1969-74, June 30, 1974, and June 30, 1975

		(In thou	sands of	pounds)		· .		
	:		Dec.	31			June	30
Туре	1969	1970	: 1971 :	1972	1973	1974	1974	1975
	:	:	:	:	:	:	:	
Bolts:	. 70 700	. 10 254	· 34 252	· 22 568			. 20 755	26 510
Mine roof	: 32,320	. 40,234	· 25 245	· 22,300	· 21,213	, 37,070	. 29,755	20,510
Square and nex	: 29,290	. 31,770	. 23,243	. 22,009	. 24,245	. 20,785	. 10,557	52,057
Plow, track, and other	:	. 71 277	• 24 082	· 78 702	. 10 625	. 22 141	. 17 675	20 077
round head	: 24,839	; 31,237	. 24,902	. 20,702	. 19,025	: 22,141	: 17,035	20,037
High-strength struc-	:	. 15 002	·	. 14 597		:	: 0.025	10 051
tural	: 14,060	: 15,902	. 7 720	14,525	: 9,594	: 12,417	: 9,025 :	18,051
Bent	: 3,810	: 4,210	: 3,720	: 3,425	: 3,224	: 3,510	: 3,125 :	4,320
All other bolts	: 24,192	$\frac{20,171}{140,772}$	37,000	20,787	24,741	: 27,090	: 18,615	31,803
Total bolts	:128,519	:149,632	:140,637	118,694	:108,702	:117,394	: 96,/12	133,378
	:		•	•	•	:	:	
Nuts:			. 50 471	. 47 400		. 40 100	. 41 117	(1 1 4 1
Square and hex	: 59,525	: 68,080	: 59,4/1	: 07,422	: 44,432	: 48,186	: 41,113	61,141
Locknuts	: 17,517	: 22,932	20,701	: 20,907	: 20,745	: 21,316	: 18,662 :	19,56/
Other nuts	: 2,193	$\frac{2,413}{07,471}$	2,704	3,197	2,736	: 3,536	4,58/	4,641
Total nuts	: /9,235	: 93,431	: 88,930	97,580	: 67,913	: /3,038	: 64,162	85,349
_	:				:		: :	
Screws:	:			•			: :	
Large:	;	:	:		;	:	:	
Cap	: 85,336	: 95,254	: 84,2/8	: 85,38/	: 57,961	: 50,841	: 50,640 :	82,667
Socket	: 5,437	: 6,134	: 5,11/	: 5,310	: 4,870	: 5,831	: 4,841 :	5,104
Lag	: 2,946	: 3,1/6	: 2,606	: 2,678	: 2,160	: 2,630	: 2,125 :	2,470
Other	: 16,467	: 17,668	: 17,102	: 19,819	: 15,192	: 24,312	: 21,403 :	25,191
Total	:110,186	:122,232	:109,103	:113,194	: 80,183	: 83,614	: <u>79,009</u> :	115,432
	:	:	:	:	:	:	: :	
Small:	:	:	:	:	:	:	: :	26.115
Machine	: 23,229	: 28,917	: 30,575	: 26,633	: 26,101	: 30,687	: 25,778 ;	26,14/
Tapping	: 32,612	: 36,025	: 36,974	: 36,910	: 35,594	: 41,443	: 30,/30 :	37,240
Wood	: 5,464	: 4,439	: 4,163	: 4,042	: 3,502	: 2,984	: 3,323 :	5,443
Other	: 15,822	: 16,975	: 16,431	: 16,883	: 12,942	: 13,091	: 11,525 :	13,564
Total	: 77,127	: 86,356	: 88,143	: 84,468	: 78,139	: 88,205	: 77,362 :	80,394
Total screws	:187,313	:208,588	;197,246	:197,662	;158,322	:171,819	: <u>156,371</u> :	195,826
Total, all types	-: <u>395,067</u>	:451,651	:426,819	:413,942	: 334,937	:362,251	:317,245 :	414,553
	:	:	:	:	:	:	: :	

(In thousands of pounds)

Source: Compiled from data submitted in response to questionnaires of the U.S. International Trade Commission.

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	1040	1070	1201	C _ O f	5 C C F		January	-June
		0/61	1/61	7/61	C/AT	13/4	1974	1975
: Total, all employees: Production and related : workers engaged in :	55,009 :	52,101	49,518	51,375	53,964	54,284	: 54,590 : :	48,120
the production of : All products: Fasteners:	43,233 :	41,191	39,416	41,362	43,322	43,667	44,318 :	37,804
Bolts, nuts, and is is a screws:	: 20,232 :	18,746	17,210	16,858	17,536	: 17,390 :	: 17,698 :	15,287
Small screws: Total:	10,697 : 30,929 :	10,275	10,141	10,938	11,121	11,517 28.907	11,634 : 29.332 :	8,822 24.109
: Source: Compiled from da Trade Commission.	ta submit	ted in re	sponse to	question	inaires of	the U.S.	Internat:	tonal

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Table 22 --Average number of persons employed in U.S. establishments in which bolts, nuts, and screws of iron or steel were produced, 1969-74, January-June 1974, and January-June 1975

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ument	974	
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prod	or	
by .	iron	
nded	of	
expe	rews	
Irs (	l sc.	S
I-hou	and	197
Man	nuts,	-June
23.	ts,	lary
Table	bolt	Janı

.

	(In	thousand	ls of man-	hours)				
Item :	1969	1970	1971	1972	1973	1974	January	-June
						r 	1974	1975
Production and related								
<pre>workers employed on : All products:</pre>	93 880	: 86 010	80 205 1	00 200	05 735	: • Of 785	. 16 687 .	27 857
Fasteners:							· · · ·	100,10
Bolts, nuts, and large. :	••	••						
SCTEWS	45,220 :	39,073 :	35,775 :	37,211	38,519	: 38,663	: 18,617 :	15.457
Small screws::	21,854 :	21,547 :	20,536	23,081	24,386	: 24,640	: 12,325 :	7,845
Total:	67,074	60,620 :	56,311	60,292	62,905	: 63,303	: 30,942 :	23,302
••	••	••					••	
Source: Compiled from data	<pre>submitte</pre>	d in resp	onse to c	uestionna	lires of 1	the U.S.	Internatio	nal
Trade Commission.		1						

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(Annual	average,	1965 =	100)
Period	:	Nuts	: Cap : Screws :
1965:	:		:
January	:	95.0	: 97.5
July	:	100.5	: 100.8
1966:	:		:
January	:	100.5	: 99.7
July	:	105.3	: 102.5
1967:	:		:
January	:	109.6	: 104.7
July	:	109.1	: 104.7
1968:	:		:
January	:	109.1	: 104.7
July	:	115.0	: 108.6
1969:	:		:
January	:	123.9	: 111.5
July	:	123.3	: 115.3
1970:	:		•
January	:	131.8	: 121.8
July	:	137.1	: 127.7
1971:	:		:
January	:	135.3	: 128.1
July	:	135.3	: 128.1
1972:	:		:
January	:	135.3	: 128.1
July	:	142.1	: 132.5
1973:	:		:
Janaury	:	146.0	: 132.5
July	:	153.3	: 142.0
1974:	:		:
January	:	153.3	: n.a.
July	:	222.2	: 163.3
1975:	:		:
January	:	242.4	: 192.3
July	:	241.4	: 192.7
	:		:

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## Table 24.--Wholesale price indexes of nuts and cap screws for January and July, 1965-1975

Source: Derived from published and unpublished statistics supplied by the Bureau of Labor Statistics.

		a)	er thousand pie	Ces)			Ì	
				Cap sci	rews			
'		Grade 2, 3	/8" - 16 x 1"		Gr	ade 8, 3/8	1" - 16 x 1"	
rerlod	Domest1	υ	Importe	- T	Domesti	U	Importe	q
	Range	:Weighted: : average:	Range	:Weighted : average	Range	Weighted a	Range :	Weighted average
: 1972: January-Junei July-December	\$9.08-\$24.50 9.28- 24.50	: : \$10.80 : 11.05	\$6.20-\$15.31 6.98- 9.80	; ; 8.04	: \$23.64-\$31.50 20.28- 26.90	\$25.15 \$24.84		)E
1973: January-March: Anril-Tune	9.45- 24.50 9.58- 24.50	: 11.77 : 11.62 :	7.85- 19.80 9.37- 19.80	: 11.62 : 10.67	22.95-33.71 : 26.07-37.44	28.80		<u>3</u> /
July-September	11.11- 24.50 10.80- 24.50	: 12.23	7.42- 19.80 10.40- 19.80	: 11.73 : 14.28	26.55- 37.44	29.05	* *	· * * · * *
1974: January-March:	11.27-24.50	: 12.91 :		: 16.48	: 30.60- 38.72 :	31.93	* *	* *
April-June	12.40- 51.00 18.20- 51.00 18.92- 51.00	: 1/./0 : : 22.14 : : 22.92 :	12.10- 24.60 14.95- 24.80 14.75- 33.53	: 18.28 : 18.28	: 38.25- 65.52 : : 31.80- 48.53	39.52 42.40		* * * *
1975: : January-March: Abril-June	23.46- 51.00 23.44- 51.00	: 25.41 : : 24.53 :	13.33- 33.53 12.38- 33.53	: : 15.82 : 15.55	: : 33.65-48.53 : 28.94-48.53	: 40.40	* * *	* * *
				B	olts			
	Structural	bolt, A325	, with nut, 3/4"	x 2"		arriage bo	lt, 3/8" × 3"	
•••••	Domest	ite	Importe	ą	Domestic	0	Imported	
. <b>.</b> .	Range	:Weighted: : average:	Range	:Weighted : average	Range	:Weighted . : average	Range	Weighted average
: 1972: January-June	: :\$134.48-\$165.20 : 141.81- 178.00	: : :\$164.80 : 162.32	* * *	* * * *	: :\$20.24-\$28.01 :18.41-28.01	: : \$26.80 : 26.89	: :\$13.50-\$30.00 : 16.56- 30.00	\$15.10 19.12
1973: January-March	: 146.92- 178.00 : 152.16- 188.80	: : 176.62 : 185.92 :	*** 170.31- 182.00	: *** : 176.48	: 20.88- 35.40 : 20.55- 35.40	27.64 26.91	: 16.54- 39.20 : : 22.11- 39.20 : : 20.11- 39.20 :	18.41 25.84 27 74
July-September October-December	169.65- 188.80	: 184.77	* * * * *	* * * *	24.35- 38.01	28.29	27.12- 40.00	35.35
January-March	: 189.57- 236.00 : 215.09- 282.50 : 280.60- 369.50 : 272.55- 408.60	: 217.21 : : 258.42 : : 342.06 : : 339.23 :	257.89-410.11 254.27-343.00 294.00-366.81 256.00-366.84	: 259.37 : 284.17 : 344.27 : 339.22	27.84- 35.52 : 28.01- 44.00 : 28.01- 53.25 : 39.32- 53.40 :	29.28 31.26 39.20 48.97	: 31.80- 53.80 : 33.27- 53.80 : 33.08- 53.80 : 34.02- 66.20 :	33.83 46.66 41.17 42.34
1975: January-March : Apr11-June :	: 258.03- 357.00 : 316.07- 403.85	: 316.43 : 334.35 : 334.35	251.00- 397.20 234.82- 397.20	: : 314.32 : 268.50 :	39.22- 53.40 : 39.22- 53.40 :	45.11 51.18	: 25.47- 66.20 : 22.63- 66.20 :	30.01 28.12

Table 25.---Bolts, nuts, and screws of fron or steel: Lowest net selling prices received by U.S. producers and fmporters  $\underline{1}/$  on sales of selected fasteners to distributors, by types and by specified periods, January 1972-June 1975  $\underline{2}/$ 

See footnotes at end of table.

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Table 25.--Bolts, nuts, and screws of iron or steel: Lowest net selling prices received by U.S. producers and importers <u>1</u>/ on sales of selected fasteners to distributors, by types and by specified periods, January 1972-June 1975  $\underline{2}/$ --Continued

		(Pe	r thousand piece	<u>s)</u>				•
'				Nuts	_			
Terrod	Hex	agon nut,	1/4" - 20		He	xagon nut,	1/2" - 13	
	Domest1	 U	Imported		Domestic		Importe	pa
	Range	:Weighted: : average:	Range	Weighted : average :	Range :	Weighted average	Range	Weighted
1972:								0
January-June:	\$2.49-\$6.97	: \$3.42 :	\$1.27-\$6.00	\$1.89	: \$9.36-\$25.90	\$11.10	\$6 41-\$20 00	¢8 77
July-December:	2.61- 6.97	3.06 :	1.45- 5.50	2.07	9.70-25.90	11.01	6.82-18.00	8.55
19/3:	06 2 13 6	· · · · · · · · · · · · · · · · · · ·						
April-June	2.01- 7.20 2.81- 7.20	. 4.21 . . 4 17 .	· 00.0 -/C.1	2.09	9.82- 25.90 : 10 40- 25 00 :	12.62	6.99- 23.50 :	10.01
July-September:	3.15-7.20	. 4.23 :	1.76- 6.49		11 43- 25 90	13 28 -	7 07- 73 50	11 50
October-December:	3.22-8.10	: 4.10 :	2.63- 6.80	4.05	11.66- 32.40 :	13.27	7.09- 26.00	16.64
1974: :		••			••	••		
January-March:	3.47-8.10	: 4.73 :	2.71-14.70 :	5.89:	13.48- 32.40 :	17.95 :	7.09- 42.50 :	25.47
April-June:	3.44-18.00	: 5.56 :	2.75-14.70 :	: 7.14 :	14.20- 72.50 :	22.59 :	7.09-42.50	27.98
July-September:	5.40-18.00	: 7.43:	2.65-14.70 :	5.17 :	14.20-72.50:	27.73 :	7.09-51.00	22.93
October-December:	5.75-18.00	: 6.76 :	1.89- 9.00	3.12 :	18.90-72.50:	25.32 :	10.35- 44.40	15.63
: 		•••			••			
January-March	5.75-18.00	. 8.07 : 	1.36-10.00	2.08	18.90-72.50:	26.11	8.80- 37.80	11.36
	00.01-40.C	. 00.0	00.01-04.T		T0.3U- /2.3U :	72.89	9.85-31.80	11.43
'			Sta	inless stee	il items			
'		Hexagon nui	<b>c</b> ,1/4" - 20		Machine	screw, 1/4	4" - 20 x 1"	
· •• •	Domesti		Imported		Domestic		Laport	pa
• • ••		:Weighted:		Wetchred		Wot abt ad		. Understa
. <b></b>	Range	: average:	Range	average	Range	average	Range	weignted average
	1	••			••			
Januarv-June	***	·· ·	01 610 07 00			1	4	
July-December:	***	***	7.60-10.29	8.60	. ***	***		k .
1973:					••			
January-March:	***	: *** :	7.65- 30.40	. 9.52	***	***	***	***
April-June	***	. *** .	9.75- 30.40	10.50	***	***	***	***
Jury-September	***	***	12.21- 30.40	13.31	***	***	***	***
0cconet_December	K	***	11.00- 31.20	12.97	***	***	***	***
January-March:	***	***	13.10- 31.90	15.07	. ***	***	***	
April-June:	***	: *** :	14.25-34.50	18.56	* ***	*** .	***	***
July-September:	***	: *** :	14.75- 41.40	17.54	***	***	***	***
October-December:	***	: *** :	12.50- 41.40	: 15.29 :	*** :	***	***	***
1975:		••			••			
		***	10.75- 18.50	14.52	***	***	***	***
*	к к к		<u>11.20- 13.04</u>	<u>11.81</u>	*** :	***	***	***
		••		••	••			

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See footnotes at at end of table.

Table 25.--Bolts, nuts, and screws of iron or steel: Lowest net selling prices received by U.S. producers and importers <u>1</u>/ on sales of selected fasteners to distributors, by types and by specified periods, January 1972-June 1975 <u>2</u>/--Continued

					Per thousand	pieces) Other sc	rews					
Po inco	Sheet n	metal (tap	ping),10 × 3	1/4"		Wood, 10	x 1-1/4"		Ma	chine, 1/4	" - 2 - 1"	
DOTTAL	Domesti	2	Import	ted	Domest	ic	Import	ed :	Domesti		Importe	P
•	Range	:Weighted :average:	Range	:Weighted :average:	Range	Weighted :average:	Range	Weighted :average:	Range	Weighted :average:	Range :	leighted average
1972:												
JanJune July-Dec	:\$2.57-\$10.23 : 2.57- 10.23	: \$2.80 : 2.70	:\$1.27-\$3.50 : 2.00- 3.50	: \$2.14 : 2.45 :	:\$5.11-\$7.99 : 5.11- 8.00	: \$6.00 : : 6.23 :	\$2.19-\$4.90 2.32- 4.90	: \$3.10 : : 3.32 :	\$5.89-\$11.86 5.89- 12.00	: \$6.38 : : 6.44 :	\$2.44-\$6.23 : 2.77- 6.23 :	\$4.19 3.88
1973:		• ••									•• •	
JanMar	: 3.05- 10.23	: 3.43 :	: 1.75- 4.80	: 2.45 :	5.11-8.61	: 6.79 :	3.00- 8.00	: 3.35 :	6.23- 12.00	: 8.28 :	2.55- 7.90 :	3.89
AprJune	: 3.16- 10.23 2 : 5 : 5 : 5 : 5 : 5 : 5 : 5 : 5 : 5 :	: 3.51	: 2.50- 5.00	: 3.09 :	5.50-8.61	: 6.80 :	4.74-8.00	: 4.74 :	6.66- 12.00	: 8.28 :	3.22- 7.90 :	4.34
July-Sept	: 3.16- 10.23	: 3.56	: 2.25- 5.00	: 2.92 :	: 5.50- 8.61	: 6.80 :	3.70-8.00	: 4.84 :	6.66- 12.00	: 8.27 :	2.15-7.90:	3.10
UCTDec	: 3.20- 10.23		. 2.95 30	: 3.37	: 4.66- 9.69	: 5.51 :	2.79-8.00	: 3.42 :	7.08- 12.00	: 8.63 :	3.88- 9.50 :	5.37
1974.						•••••				•••••	••••	A
JanMar	3.20- 10.23	: 3.40 :	2.32- 6.40	: 3.53 :	4.66-9.67	· 7.31 :	2.55- 8.00	. 2.96 :	5.88- 12.00	7.31	5.71-10.50	01- 9-73 9-73
AprJune:	: 3.53- 18.83	: 3.84 :	3.00- 6.40	: 3.61 :	5.33- 9.68	: 7.52 :	5.33-8.80	: 6.21 :	6.49- 14.08	: 7.85 :	5.30-10.50 :	4 98.S
July-Sept	: 3.90- 18.83	: 4.37 :	: 3.30- 6.40	: 4.00 :	5.33-11.63	: 5.90 :	6.41-8.80	: 6.41 :	6.49- 15.63	: 9.76 :	5.02-10.50 :	7.10
	: 3.8/- 18.83	. 4.52	2.54- 7.20	: 3.53 :	6.40-11.63	: 7.97 :	1.00- 7.12	: 5.92 :	7.27- 18.78	: 9.07 :	4.50-11.80 :	5.30
1975:				• ••							••••	
JanMar:	: 3.70- 18.83	: 4.93:	2.39- 7.20	: 3.15 :	6.40-13.02	8.87 :	1.00- 7.12	: 5.28 :	7.81-18.78	: 11.06 :	3.50-11.80 :	4.64
AprJune	: 3.60- 18.83	: 4.80 :	: 2.70- 7.20	: 2.93 :	6.40-13.02	: 8.35 :	1.00- 7.12	: 5.75 :	7.81- 18.78	: 11.08 :	3.37-11.80 :	4.35
······································						••					••	
$\frac{1}{2}$ / The precise	inges and weig specification	chted aver s corresp	ages shown f onding to ea	or import ch of the	ed fasteners fasteners fo	are only %r which 1	for imports price data an	from Jap; re shown ;	an. are detailed :	in ann D		
$\overline{3}$ / Not availabl	e.	•	)							л • ddъ тт		

Source: Compiled from data submitted in response to questionnaires of the U.S. International Trade Commission.

				Cap :	screws			
		Grade 2,	3/8" x 1"			Grade 8,	3/8" x 1"	
	U.S. prod	lucers	Distributo	rs	U.S. produ	cers	Distribut	ors
	Range	:Weighted : average	Range	:Weighted : : agerage :	Range	:Weighted : : average :	Range	: Weighted : average
1972: January-June: July-December:	\$9.08-\$19.10 8.65-19.10	: : \$10.56 : 10.68	: \$6.11-\$15.50 6.62- 15.50	: \$8,71 : 8,83 :	\$15.00-\$23.50 15.09- 25.13	: \$18.28 : \$18.28	\$18.26-\$59.21 18.26- \$59.21	: \$28.09 27.14
1973: January-March January-March April-June July-Scptember	9.39-19.10 9.58-19.10 9.98-19.10 9.98-23.40	: 10.99 11.62 11.62 12.99 : 12.37	6.62-21.70 12.60-21.70 9.80-21.70 9.80-21.70	13.51 :: 13.51 :: 13.56 :: 13.90 ::	15.09- 27.16 15.09- 27.78 16.77- 27.16 16.77- 27.16	19.91 :: 20.68 ::	18.26- 59.21 19.82- 68.76 25.76- 68.76 25.76- 68.76	34.68 32.09 32.80
1974: January-March April-June July-September	11.12- 17.65 13.00- 22.00 15.84- 25.40 19.61- 25.40	: 13.49 : 17.57 : 18.37 : 23.57	: 16.23- 33.70 : 16.25- 33.70 : 16.26- 33.70 : 17.68- 33.70	16.97 16.97 21.89 23.59 22.74	18.63- 35.20 18.63- 38.83 18.63- 44.80 20.70- 44.80	22.15 22.15 27.37 31.88	27.07- 73.92 29.23- 73.92 31.37- 73.92 31.37- 74.70	: 39.81 : 43.21 : 45.47 : 48.37
1975: January-March April-June	19.61- 44.30 19.61- 28.76	: 32.28 : 25.24	17.54-42.30 15.46-42.30	: 19.96 : 18.20 :	20.70- 44.80 20.70- 44.80	: 28.19 : : 28.19 : : 27.84 :	36.86- 74.70 26.80- 74.70	: : 51.39 : 29.66
				Bolt	S			
	Structu	ral bolt, /	4325, with nut, 3/4"	x 2" :		Carriage b	olt, 3/8" × 3"	
	U.S. prod	ucers	Distributo	 L	U.S. rodu		Distribut	ors
	Range	:Weighted : average	Range	Weighted : average :	Range	:Weighted : average :	Range	: Weighted : average
1972: January-June July-December	\$144.19-\$165.20 138.37- 173.60	: \$162.08 : \$165.66	\$143.57-\$222.50 130.16- 248.50	: : \$146.45 : 148.70 :	\$18.71-\$37.55 18.41-30.81	: \$30.46 : : 26.61 :	\$16.00-\$35.20 19.13- 28.90	: : \$22.63 : 21.75
1973: January-March April-June July-September	144.55- 173.60 144.55- 184.10 172.89- 184.10 169.49- 190.00	: 167.58 : 178.03 : 181.21 : 186.20	130.89- 316.20 155.49- 316.20 155.49- 316.20 145.25- 316.20 230.15- 316.20	: 141.88 : 185.17 : 192.08 : 240.96 :	20.88- 30.81 20.55- 30.81 25.16- 30.81 24.35- 30.81	28.33 26.65 29.86 28.17	23.14- 49.30 24.54- 49.30 24.54- 49.30 29.39- 52.20	
1974: January-March: April-June: July-September: October-December:	166.00- 268.50 211.18- 282.50 240.72- 507.50 272.13- 357.00	210.60 239.57 343.04 515.50	233.50-513.60 231.90-742.80 254.00-742.80 253.50-742.80 263.50-742.80	285.69 376.79 396.96 : 362.00 :	26.14- 30.18 29.60- 44.40 30.81- 53.25 45.26- 53.40	29.97 32.23 39.16 49.94	34.17- 62.30 31.69- 70.20 43.00- 78.70 42.49- 71.00	39.12 51.48 51.35 43.95
: 1975: : January-March: Apríl-June	273.06- 357.00 327.36- 359.00	314.90 336.27	263.50- 742.80 : 258.00- 525.90 :	484.29 292.83	46.26- 66.65 46.26- 53.40	52.43 : 53.38 :	36.63-88.50 35.57-88.50	42.70 38.37
See footnotes at end o	f table.							

Table 26.--Bolts, nuts, and screws of iron or steel: Lowest net selling prices received by U.S. producers and distributors <u>1</u>/on sales of selected fasteners to orivinal-equipment manufacturers. by types, January 1972-June 1975 2/

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. producers and distributors 1/on sales of	975 <u>2</u> /Continued	
selling prices received by U.S	by types, January 1972-June 1	
owest net	customers,	1
Table 26Bolts, nuts, and screws of iron or steel: 1	selected fasteners to original-equipment-manufacture	

			(Rer thousa	and pieces)		• :		
				Nuts				
Deriod		Hex nut,	1/4" - 20			Hex nut	, 1/2" - 13	
	U.S. produ	cers	Distributo	ors :	U.S. produ	cers :	Distributo	y y
	Range	:Weighted : : average :	Range	:Weighted : average :	Range	:Weighted : average :	Range	Weighted average
1972: January-Jume July-December	\$2.49-\$4.56 2.61- 4.56	: \$3.07 : \$3.07 : 3.02	\$1.25-\$5.35 : 1.75- 5.35 :	\$1.87 2.21	\$9.36-\$17.10 9.15- 17.10	: : : : : : : : : : : : : : : : : : :	\$8.51-\$21.50 7.86- 21.50	<b>\$9.73</b> 10.33
: 1973: January-March April-June July-September October-December	2.61- 4.56 2.79- 4.56 2.92- 5.00 3.14- 5.40	3.81 3.81 3.35 3.35 3.73	2.30- 6.70 3.00- 9.00 2.70- 9.00 3.99- 9.00	2.35 3.79 3.78 4.59	9.62-17.10 10.77-17.10 9.90-17.10 11.66-20.40	:: 12.35 :: 12.69 :: 11.68 : 13.36	9.82- 26.00 9.15- 26.00 9.15- 26.00 13.59- 26.00 13.39- 26.00	10.63 11.64 14.66 15.26
1974: January-March April-June July-September	2.85- 5.58 3.68- 9.00 4.8810.00 5.75-10.00		3.80-14.70 3.80-14.70 2.96-15.10 4.18-15.10 4.00-15.10	7.69 :: 5.37 :: 8.73 :: 8.00 ::	13.29-18.50 13.60-34.00 14.20-37.00 18.90-37.80	: 14.54 : 19.24 : 20.88 : 22.62 :	10.00- 43.30 22.10- 57.10 20.00- 57.10 11.00- 57.10	25.73 29.75 28.32 19.05
: 1975: : January-March April-June:	5.75-11.92 5.75- 12.71	: 6.42 : 6.19 :	2.77-18.30 : 2.30-18.30 :	2.95 : 2.40 :	18.90- 37.80 18.90- 37.80	24.39 23.85	11.00- 63.00 10.50- 63.00	14.05 12.92
			0	stainless st	teel items			
		Hex nut,	1/4" - 20	••••		Machine scr	ew, 1/4 - 20 x 1"	
·· ·· ·	U.S. produ	cers :	Distributo	ors :	U.S. produ	cers	Distributo:	S
'.	Range	:Weighted : average :	Range	Weighted : average :	Range	:Weighted : : average :	Range	Weighted average
1972: January-June: July-December:	* *	* *	\$12.46-\$30.50 12.46- 30.50	\$15.06 13.08	* * * * *	* *	\$17.50-\$41.60 19.00- 41.00	\$19.35 26.38
1973: January-March April-June July-September		* * * * * * * * * * * * * * * * * * * *	12.00-30.50 12.94-30.50 13.86-32.34 14.00-32.60	13.32 : 13.32 : 13.61 : 16.18 : 14.53 :	* * * *		23.00- 50.20 19.00- 50.20 31.36- 50.20 19.00- 50.20	30.81 26.87 35.59 29.72
1974: January-March April-June July-September October-December	* * * *	****	14.00-32.60 18.70-33.50 21.00-41.50 19.00-41.50	16.67 22.40 23.62 22.59	***	* * * *	30.05-61.00 39.00-61.00 34.29-65.60 34.06-65.60	38.17 34.57 40.58 39.02
January-March: April-June:		* *	19.00-41.50 15.00-41.38	22.33 17.99	***	**** ***	31.50- 65.60 26.40- 65.60	39.50 35.54
See footnotes at end o	f table.							

Table 26.--Bolts, nuts, and screws of iron or steel: Lowest net selling prices received by U.S. producers and distributors 1/ on sales of selected fasteners to original-equipment-manufacturer customers, by types, January 1972-June 1975 <u>2</u>/--Continued

						Other s	crews					
Period	Tappi	ng (sheet m	etal) 10 x 3/4"	•••••		Wood, IC x	1-1/4"			Machine 1/4	t" - 20 x 1"	
'	U.S. produc	ers :	Distributoı	rs 	U.S. produc	ers :	Distributor	- · · ·	U.S. produce	rs	Distributo	rs .
	Range	: Weighted: : average:	Range	: Weighted: average:	Range	: Weighted:	Range	Weighted :	Range	Weighted :	Range :	Weighted
1972:							• • • • •	average :				average
July-Decembor:	2.86-55.89 2.86- 5.89	: \$3.15 : : 3.08 :	\$2.06-\$6.00 : 2.25- 7.20 :	: \$2.84 : : 3.42 :	<b>\$</b> 3.98- <b>\$</b> 7.94 3.59- 8.42	: \$4.17: : 3.64:	\$2.45-\$9.75 : 2.71- 9.75 :	\$3.02 3.37	\$5.86-\$10.08 : 6.23-10.72 :	\$6.58 : 6.55 :	\$2.68-\$10.20 : 3.79- 12.20 :	\$3.19 3.08
1975:									••			
January-March:	3.38- 6.73	: 4.29 :	2.97-8.90 :	3.43 :	2.48- 9.06	. 7.40 :	3.34-15.60 :	4.57 :	6.23-11.46 :	8.68	3 87- 15 00 ·	1 73
Julv-Sentember	5.39- 6.73	. 4.22 :	3.18-12.40 :	4.02:	3.95- 9.06	: 4.38:	4.94-13.70 :	6.30 :	7.03-11.46:	8.68	4.91-25.69	6.14 A
October-December:	2.39-0./3 7 40-7 60 5	4.04	2.70-12.40	4.28 :	4.26-7.23	4.33:	4.94-14.50 :	7.39 :	7.03-11.46 :	8.61 :	4.91-27.89	5.89
		·	. 04.21-91.C	. 4.25	4.40-10.18	: 4.68 :	4.94-14.50 :	6.12 :	7.03-12.40:	8.80:	4.91-27.89 :	9.10
1974:	·			••••		• •		••••		••		
January-March:	3.52- 7.60	4.14 :	3.56-11.40 :	4.33 :	4.58-10.18	. 4.62	5.35-23.50 :	. 60.6	6.47-12.40 :	- 12 - 6	5 87- 17 40 ·	7 75
July-September	5.88- 7.60	. 4.43 .	3.74-12.20	5.14:	4.71-10.18	: 4.74 :	5.92-16.40 :	9.70	7.14- 12.40 :	9.70 :	6.59-18.70	8.90
October-December:	d 16-8 8 2	· · · · · · · · · · · · · · · · · · ·	2 50 12 20	3.50 :	5.41-12.24	: 5.82 :	7.12-24.20 :	10.54 :	7.14- 14.92 :	10.34 :	5.54-18.70	7.29
		· ··	: 		5.51-12.24	: 7.53 : :	6.59-24.80 :	10.51	8.56-14.92:	10.13 :	7.28- 18.70 :	9.31
1975:		••				••••	•••	••••	•• •		••••	
April-June:	4.6/-8.83	5.36	4.07-12.20	4.28 :	5.75-12.24	: 6.01 :	4.68-13.70 :	7.25	8.56-14.92:	11.83 :	5.54-18.70 :	7.10
•		· 70.6	. 48- 9.94	5.8U :	5.92-12.24	: 7.45 :	6.68-41.60 :	8.79 :	5.69-14.92:	11.73 :	5.21-15.26:	6.44
1 / 11											*	
A/ 1114 Price data report	ced by most distri willy commingle th	Ibutors refl Neir product.	ect sales of both s and sell them au	domestic ar t a uniform	d imported faste price, the price	eners. Sinc.	e distributors wh. by distributors ca	ich purchase l annor he conai	oth Imported' rund as			
representative of either t 2/ The precise specifica	the domestic or th ltions correspondiu	ne imported ing to each	product. However of the fasteners 1	, the data a for which pr	ire indicative of ice data are sho	f the pricin	g pattern by dist. fles in ann. D	ricutors as a	group.			
		,				האוו מוב הכרטי						

Source: Compiled from data submitted in response to questionnaires of the U.S. International Trade Commission.

		(Per thous	and pieces)			
	Cap sci	rews	Bolt	 ω	Nuts	
Item :	Grade 2, : 3/8" x 1" :	Grade 8, 3/8" x 1"	Structural bolt, : A325, with nut, : 3/4" x 2" :	Carriage bolt, : 3/8" x 3" ;	Hex nut, : 1/4"-20 :	Hex nut, 1/2"-13
<u>1972</u>	•• •• •					
Materials: Range	\$2.28-\$5.78 : 5.17 :	\$7.05-\$10.59 10.45	\$33.30-\$102.40 : 98.48 :	\$5.18-\$13.23 : \$5.18-\$13.23 : 12.73 :	; \$0.45-\$1.24 ; 1.01 ;	\$2.30-\$6.11 5.99
Range	. 41- 4.90	.58- 5.60 : 2.26	3.31-22.84 : 7.43 :	.50- 6.92 : .65 :	.3072 : .50 :	.69- 1.60 .92
Range	.73-8.83 :	2.38- 11.06 4.42	9.07- 81.98 : 18.21 :	1.05- 17.38 : 1.95 :	1.51- 2.82 : 2.35 :	3.71-8. <b>4</b> 2 4.91
Total cost: Range: Weighted average:	: 6.80-19.34 : 9.43 :	10.01- 24.06 17.13	: : 111.01- 172.84 : : 124.12 :	: 14.60- 37.53 : 15.33 :	: 2.70- 4.42 : 3.86 :	10.45-14.36 11.82
<u>1974</u> :						
Materials: Range	3.61-10.24 : 7.78 :	8.57- 13.97 3	52.30- 211.40 : 157.71 :	8.49- 23.75 : 19.59 :	.73- 1.48 : 1.35 :	3.68- 8 <b>.1</b> 2 7.79
Weighted average	.53- 6.58 : 1.40 :	.79- 7.27 : 2.01 :	5.43- 30.39 : 12.84 :	.95- 9.13 : 1.55 :	.3792 : .69 :	.82- 1.91 1.42
Range Weighted average	1.43-10.52 : 4.92 :	4.16- 13.19 4.92	21.48-92.49 : 50.28 :	1.90-20.87 : 5.90 :	1.78-3.12 : 2.49 :	4.41- 9.32 5.44
Total cost: Range: Weighted average:	: 11.05-24.73 : 14.10 :	: 14.40-30.10 : 20.25 :	: 162.19-265.79 : 220.83 :	: 24.15- 48.23 : 27.04 :	: 3.86- 5.33 : 4.53 :	12.43-17.93. 14.65
$\underline{1}$ The precise specificatio	ns corresponding t	o each of the fa	steners for which co	st data are shown	are detailed in a	pp. D.

Source: Compiled from data submitted in response to questionnaires of the U.S. International Trade Commission.

Table 27.--Bolts, nuts, and screws of iron or steel: Full standard production costs of selected fasteners

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	(Per thous	and pieces)			
	Stainless	steel items		Other screws	
Item .	Hex nut, : 1/4"-20 :	Machine screw, : 1/4"-20 x 1"	Sheet metal, : 10 x 3/4" :	: Wood, : 10 x 1-1/4" :	Machine, 1/4"-20 x 1"
<u>1972</u>	••••				
: Materials:	•••••				
Range	* * * *	\$9.13-\$16.87 : 16.49 :	\$0.78-\$1.17 : 0.80 :	: \$1.20-\$1.38 : : 1.38 :	\$1.87-\$2.40 2.23
Direct labor:	* *				
Kange	* * * *	.75- 1.87 : 1 68 -	.2066	: .25- 1.06 :	.15- 1.00
Overhead:	* **	00.1	nr.		06.
Range	* *	2.88- 7.41	.40-2.02	50- 2.55	.45- 2.26
weignted average	***	5.57		1.20	1.14
Range:	***	12.76- 26.15	1.50-3.56	1.95- 4.95	2.65- 5.26
Weighted average:	****	23.74	2.07	3.03	4.33
<u>1974</u>					
: Materials:	•••				
Range	96.96	13.68- 23.43 : 23.43 :	1.04- 2.27 : 1.47	<b>1.68-</b> 2.66	2.23- 3.75 3.43
Range	1.98 : 1.98 :	.91- 1.93 . 1.85	.2179	.45-1.54	.30- 1.53 1.00
Range	7.92 : 7.92 :	3.81- 7.41 7.41	.70-2.39	90- 3.63 : 1.14 :	.60- 3.00 1.31
Range	19.86 : 19.86 :	18.40-32.69 32.69	2.53- 4.22 2.79	3.55- 6.86 : 3.94 :	4.35- 6.67 5.74

Table 27.--Bolts, nuts, and screws of iron or steel: Full standard production costs of selected fasteners reported by certain U.S. producers, by items of cost, 1972 and 1974--Continued

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Table 28.--Profit-and-loss experience of certain U.S. producers on their fastener operations, 1969-74 and January-June 1975

Bolts, nuts, and screws: : : : : : : : : : : : : : : : : : :		1971	1972	: 1973	1974	January- June
Net sales1,000 dollars:       923,237       84         Net sales1,000 dollars:       923,237       84         Cost of goods solddo:       725,114       68         Gross profitdo:       198,123       11         Selling and administrative       :       127,540       11						C/61
Cost of goods solddo: 725,114 : 68 Gross profitdo: 198,123 : 19 Selling and administrative : 27,540 : 1 expenses1,000 dollars: 127,540 : 1	: 843,367 :	897,670	: 1,107,064	: 1.322.737	: 1.648.816	: 508 761
Gross profitdo: 198,123 : 15 Selling and administrative : 127.540 : 15 expenses1,000 dollars: 127.540 : 15	685,386 :	724,127	896,262	: 1,033,839	1.231.635	381,517
<pre>&gt;elling and administrative : : : : : : : : : : : : : : : : : : :</pre>	157,981 :	173,543	: 210,802	: 288,898 :	417,181	127,244
expenses1,000 dollars: 127.540 : 15	••					
	123,339 :	126,806	: 137.337	: 151.486	173 373	. 62 620
Net operating profitdo: 70,583 :	34,642 :	46.737	73,465	: 137.412	243 808	· 64 624
Other expensedo: 1,267 :	3,339 :	3, 205	4 320		. 510,000	. 04,024
Net profit before income : : :			070 <sup>6</sup> t	· · · · · · · · · · · · · · · · · · ·	101 ( С	1, 302
taxes1,000 dollars: 69,316 : 3	31.303 :	43.532	69 145	. 135 3AD	267 026	(1) ()
Ratio of net operating profit ::			C++ ( ^ ) .	· 0+0 (001 ·	170,002	. 02,042
to net salespercent: 7.6 :	4.1 :	5.2	6.6	. 10.4	14.8	12 7
	••					

	196	9-74 and Ja	anuary-June	1975		•	Ň
Item	: 1969 : :	: 1970 : :	: 1971 : :	: 1972 :	1973	1974 :	January- June 1975
	•••	••	••	••			
Small-screw producers:	: • • • • • • • • • • • • • • • • • • •	. 715 JA7	: - 822 026	: • 878 • 72	: 175 513 •	. AE7 777 .	101 503
Net sales1,000 uollars Cost of goods solddo:	200.285 :	243,44/ . 186.660 :	211.194 :	262.206 :	320,013 :	342,246 :	77,739
Gross profitdo:	72,603 :	58,787 :	59,144 :	75,672 :	105,500 :	115,481 :	23,763
Selling and administrative :	•••	••	••	••		•••	,
expenses1,000 dollars:	39,393 :	38,334 :	38,714 :	43,589 :	52,697 :	: 57,959 :	17,127
Net operating profitdo:	33,210 :	20,453 :	20,430 :	32,083 :	52,803 :	: 57,522 :	6,636
Other expensedo:	338 :	653 :	781 :	468 :	648 :	: 1,916 :	593
Net profit before income taxes :		•••	••			•••	
1,000 dollars:	32,872 :	19,800 :	19,649 :	31,615 :	52,155	: 55,606 :	6,043
Ratio of net operating profit :		••	••	••		••	
to net salespercent:	12.2 :	8.3:	7.6:	9.5 :	12.4 :	: 12.6 :	6.5
••••	••	•••	••	••		•••	
Bolt, nut, and large-screw pro- :		••	••	••		•••	
ducers:	••	••	••	••		••	
Net sales1,000 dollars:	650,349 :	597,920 :	627,332 :	769,186 :	897,224	:1,191,089 :	407,259
Cost of goods solddo:	524,829 :	498,726 :	512,933 :	634,056 :	713,826	: 889,389 :	303,778
Gross profitdo:	125,520 :	99,194 :	114,399 :	135,130 :	183,398	: 301,700 :	103,481
Selling and administrative :	••	•••	••	••			
expenses1,000 dollars:	88,147 :	85,005 :	88,092 :	93,748 :	98,789 :	: 115,414 :	45,493
Net operating profitdo:	37,373 :	14,189 :	26,307 :	41,382 :	84,609 :	: 186,286 :	57,988
Other expense conservence :	929 :	2,686 :	2,424 :	3,852 :	1.424	: 3.265 :	1.389
Net profit before income taxes :	••	••				••	
1,000 dollars:	36,444 :	11,503 :	23,883 :	37,530 :	83,185	: 183,021 :	56,399
Ratio of net operating profit :	••	••	••	••		••	
to net salespercent:	5.7 :	2.4 :	4.2 :	5.4 :	9.4	: 15.6 :	14.2
•••	•••	••	•••	••		•••	
Source: Compiled from data submitte	ed to the U.S.	. Internati	onal Trade	Commission	by the domes	stic produce	rs.

Table 29.--Profit-and-loss experience of small-screw producers and bolt, nut, and large-screw producers,

Table 30. --Capital expenditures for facilities which are used directly or indirectly in the production of U.S.-made bolts, nuts, and screws of iron or steel, 1/ 1969-74 and January-June 1975

	(In thou	isands of	dollars)				
Item	1969	1970 :	: : 1971 :	: 1972 :	1973	: 1974 :	January- June 1975
Land and land improvements: Buildings and leasehold immrove.	1,200	199	159 :	: 194 :	1,249	402	76
Machinery, equipment, and	4,563	3,548	2,537 :	2,004 :	11,724	3,128	529
New 2/	21,857 : 1,008 :	18,119 : 1,237 :	: 14,827 : 1,195 :	13,238 : 1,536 :	23,827 10,512	: 25,493 : 4,329	14,112 659
1/ Excludes expenditures for admi	nistrativ	e, warehc	: 	: any othe	er manufa	: cturing fa	acili-

ties. 2/ Includes only new machinery not previously employed.

Source: Compiled from data submitted in response to questionnaires of the U.S. International Trade Commission.

accounted for approximately 50 percent of all domestic shipments, in terms of value, in 1974. Note.--Data were based on responses to Commission questionnaires from U.S. producers which

Table 31.--Expenditures for research and development 1/ by certain U.S. producers of bolts, nuts, and screws of iron or steel, 1969-74 and January-June 1975

Period	:	Expenditures	
	:	1,000 dollars	<del></del>
	:		
1969	-:		5,401
1970	-:		4,614
1971	-:		4,775
1972	-:		5,756
1973	-:		7,540
1974	-:		7,816
1975 (January-June)	-:		3,860
	•		-

1/ Includes development of new products, improvement of present products, testing of competitors' products, development of new or improved manufacturing methods, development of new and special machines, the testing of raw materials, and pure research.

Source: Compiled from data submitted in response to questionnaires of the U.S. International Trade Commission.

Note.--Data were based on responses to Commission questionnaires from U.S. producers which accounted for approximately 50 percent of all domestic shipments, in terms of value, in 1974.

						(In thous	ands of d	ollars)				Wholesale			
				5	Jrigınal-eq	uipment m	larket				••••	distributor	s : Oth	ier :	
ļ				••	••	••	••	••	•••	•••	N :	holly:	: dome	stic:	
Item -	: Mining:	Motor	Machinery:	Construc-	: Appliance:	Govern-	Farm : equip- :	Air- :(	Chemical: and :	Rail-	: Other :	or : par- : Othe	: fast r : man	ener: '	Fotal
	•	venicie :	•	: tion :	••	ment	ment :	craft :	oil :	road		ially:	: factu	irers:	
											2	wned :			
				••	••	••	••	••	••	••	••			••	
		••		••	•••	••	•••		••	••	••		••	••	
19/0	••				••	••	••	••			••		••	••	
Bolts	: 58,217	: 119,007:	12,402	: 19,526 :	: 16/ :	3,430 :	16,360 :	32,192:	263 :	4,485:	17,415:	3,166: 32,1	92: 2	;,902:	322,348
Nuts	•	: 55,862:	: 7,548	: 6,039 :	1,174 :	2,013 :	9,058 :	17,949:	167 :	2,180:	24,827:	1,845: 34,5	57: 4	,529:	167,748
Screws	•	: 122,504:	: 23,783	: 11,667 :	28,270 :	897 :	18,398 :	448:	448 :	2,243:	90,195:	7,628:136,8	64: 5	.833:	449,178
Total	: 58,217.	: 297,373.	43,733	: 37,232 :	30,235 :	6,340 :	43,816:	50,589:	878 :	8,908:	32,437:1	2,639:203,6	13: 13	3,264:	939,274
						••		••	••	••	••				
-		••		••	••	••	••	••	••	••	••	••		••	
1974					••			•••			••		•	•	
Bolts	:113,654:	: 138,047:	22,463	: 43,701 :	1,225 :	3,267 :	29,406 :	33,082:	2,042 :	13,069:	41,659:1	0.210: 60.0	38: 10	0.210:	522.073
Nuts	;	: 98,903:	13,209	: 13,210 :	1,933 :	3,221 :	19,330 :	30,284:	322 :	4,188:	46,071:	9,987: 69,9	12: 11	.598:	322,168
Screws	:	209,657:	41,767	: 23,750 :	48,319:	1,637 :	28,664 :	818:	820 :	3,275:1	157,242:1	6,379:273,5	36: 13	5,922:	819,786
Total	:113,654	: 446,607	77,439	: 80,661 :	51,477 :	8,125	77,400 :	64,184:	3,184 :	20,532:7	244,972:	6,576:403,4	86: 35	<u>, 730: 1</u>	,664,027
					••		••			••	••				
Source: Co	ompiled 1	from data	submitted	in respons	se to quest	ionnaires	t of the U	.S. Inter	rnational	Trade Co	mmission				

Table 32.--Bolts, nuts, and screws of iron or steel: U.S. producers' shipments, by items, to specific types of customers, 1970 and 1974

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				(In	thousand	l of doll	ars)						
				Original-e	equipment	t market						Other: domestic:	
Item .	Motor vehicle	: :Machinery: :	Construc- tion	: Appliance: :	Govern- ment	: Farm : equip- : ment	Air- craft	Chemical and oil	Rail- : road :	Other :	wnolesale distributors	fastener: manu- : facturers:	Total
		••••					••						
Bolts		 286	0.479	786	•		•			 	77 EQ1	040 C	<b>70 506</b>
Nuts	575	: 541 :	1,122	532	,	: 625	, 	: 1,210 :	375 :	1.180 :	44,908	5.050	56.118
Screws:	•	••	1,341	••	1	•	•		•••	1.342 :	54,988	9,388 :	67,059
Tota1:	575	: 827 :	3,892	818		: 911	•	: 1,496 :	375 :	3,091 :	122,487	17,298	151,773
		••		••						••		••	
1974 :							.,						
Bolts:	6,002	: 2,401 :	13,205	: 2,401 :	•	: 3,601	۰ 	: 2,401 :		2.401	73,232	14,406 :	120,050
Nuts:	4,369	: 4,369 :	4,369	. 2,184 :	1	: 4,369	•	: 4,369 :	2,184 :	6,554 :	168,212	28,402 :	229,381
Screws:	2,320	: 2,320 :	4,640	: 2,320 :	1	: 2,320	•	: 2,320 :	•	6,960 :	176,333	32,482 :	232,015
Total:	12,691.	: 060'6 :	22,214	6,905 :	1	: 10,290	1	: 060'6	2,184 :	15,915 :	417,777	75,290	581,446
		••		•••				••	••	••			
Source: Compiled from d	ata subm	itted in re:	sponse to	questionnai	res of 1	the U.S.	Internat	ional Trad	e Commi	ssion.			

Table 33.--Bolts, nuts, and screws of iron or steel: U.S. shipments of imported fasteners, by items, to specific types of customers, 1970 and 1974

Note.--Data were estimated by the staff of the U.S. International Trade Commission on the basis of responses to Commission questionnaires from U.S. importers which accounted for approximately 75 percent.of all imported fasteners in terms of quantity and 60 percent in terms of value.

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Table 34 .--Bolts, nuts, and screws of iron or steel: Indexes of U.S. production, producers' shipments, imports for consumption, apparent consumption, and industrial production in major fastener-consuming markets, based on quantity, 1969-74, January-June 1974, and January-June 1975

				(1969=100)				
						Industrial	production	
Period	U.S. production	Producers' shipments	: Imports :	Apparent consumption	Durable-goods manufacturing	Motor vehicles and parts	: Nonelectric:m : machinery : :	Rail and iscellaneous transpor- tation equipment
1969	. 100	100	100	: 100	100 :	100	: 100 :	100
19701970	: 97 :	. 93	: 110	: 96	: 92 :	84	: 95 :	96
1971	: 86 :	. 87	: 100	: 89	: 06 :	66	: 68 :	104
1972	: 86 :	98	: 127	: 102	: 66 :	107	: 100 :	116
1973	: 102 :	. 104	: 148	: 111	: 111 :	120	: 118 :	120
1974	: 111 :	109	: 202	: 123	: 110 :	98	: 126 :	94
January-June				••				
1974	: 113 :	114	: 177	: 123	: 110 :	66	: 123 :	104
1975	: 96 :	89	: 140	: 96	: 95 :	76	: 112 :	75
			••	•••			•••	
Source. Il S nr	nduction and r	producers' s	hinments c	omniled from	responses to d	nectionnair	ac of the II S	Interna-

source: U.S. production and producers' shipments compiled from responses to questionnaires of the U.S. Interna-tional Trade Commission; imports and apparent consumption derived from responses to Commission questionnaires and from official statistics of the U.S. Department of Commerce; industrial production compiled from official statistics of the Board of Governors of the Federal Reserve System.

ent con-	-June	
appar	lanuary	
consumption,	r, 1969-74, J	
is for	antity	
import	l on qu	
nents,	, based	
' shipı	arkets	
coducers	uming m	
ion, pr	er-cons	
roduct	fasten	
ss of p	major	
Indexe	ion in	
steel:	roduct	S
n or	ial p	ie 197
of iro	ndustr	ry-Jur
Bolts (	and i	Janua
35	tion,	, and
Table	duns	1974

				(1969=100)				
	ບ =	. Ducducenel		Amorecut.		Industria	l production	
Period	production	shipments :	Imports :	Apparenc	Durable-goods manufacturing	Motor vehicles and parts	Nonelectric: machinery	Mining
1060		: 00L	. 001	001		001		001
1970	86	. 96	102	26		54 84	· 56	102
1971101	88	68	105	16	06	66	68	100
1972	: 96	: 86	128 :	101	: 66	107	: 100 :	101
1973	: 100	: 101 :	135 :	104	: 111 :	120	: 118 :	103
1974	: 113	: 111 :	216 :	118	: 110 :	98	: 126 :	102
January-June		•••	••		••		••	
1974	: 112	: 114 :	145 :	117	: 110 :	66	: 123 :	104
1975	: 107	: 104 :	121	104	: 95 :	76	: 112 :	100
		•••	••		••		••	
Source: U.S. pro	oduction and r	producers' sh	ipments co	mniled from	responses to di	iestionnair	es of the U.S.	International

Jource. U.S. Production and producers' snipments complied from responses to questionnaires of the U.S. Internatio Trade Commission; imports and apparent consumption derived from responses to Commission questionnaires and from official statistics of the U.S. Department of Commerce; industrial production compiled from official statistics of the Board of Governors of the Federal Reserve System.

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imports for consumption	, based on quantity
e 36Nuts of iron or steel: Indexes of U.S. production, producers' shipments, in	pervice consumption, and industrial production in major rascener-consuming markets, nuary-June 1974, and January-June 1975

U.S.Producers' hipmentsImportsApparent houtonIndustrialproduc $0.S.$ Producers' shipmentsImportsApparent manufacturingMotorNon $100$ shipmentsImportsmanufacturingand partsman $100$ 100100100100100100 $93$ 88106949284 $77$ 7799849099 $94$ 9711011099107 $83$ 911301102111120 $94$ 9211199107 $83$ 9113011299 $94$ 92849099 $83$ 9113011099 $94$ 92849099 $94$ 928490 $94$ 9299107 $83$ 9113011099 $94$ 9211199 $96$ 97116116 $96$ 97161116 $82$ 7213789 $95$ 9576		ŀ							
U.S.Producers shipmentsImportsApparent consumptionMotor burable-goodsMotor vehiclesNon100shipments $manufacturing$ and partsmanufacturing100100100100100100938810694928477779984909993911189799107949211112098949211112094971101118391130110294921111209572137899582721378995	• ••	••••	•••••				Industrial	production	
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	U.S. product:	ion .	Producers' shipments	Imports	Apparent consumption	Durable-goods manufacturing	Motor vehicles and parts	Nonelectric machinery	: Rail and :miscellaneous : transpor- : tation : equipment
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	•• ••	: 100 :	100 :	100	100	: 100	100	100	100
$\begin{array}{cccccccccccccccccccccccccccccccccccc$		93:	. 88	106	94	: 92	84	95	96 :
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	••	77 :	77 :	: 66	84	: 06	66	68	: 104
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	•••	93:	<b>.</b> 89	118	67	: 66	107	100	: 116
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	•	83 :	31 :	130	102	: 111	120	. 118	: 120
96       97       161       116       99       9         82       72       137       89       95       76       76		94 :	32 :	182 :	119	: 110 :	98	: 126	. 94
96 : 97 : 161 : 116 : 110 : 99 : 82 : 72 : 137 : 89 : 95 : 76 :		••	••						
82 : 72 : 137 : 89 : 95 : 76 : · · · ·	;	96:	: 26	161 :	116	: 110	66	. 123	. 104
•	••	82:	72 :	137 :	89	: 95	76	: 112	: 75
•	••	••	••						••

vouce. V.S. production and producers' snipments compiled from responses to questionnaires of the U.S. International Trade Commission; imports and apparent consumption derived from responses to Commission questionnaires and from offi-cial statistics of the U.S. Department of Commerce; industrial production compiled from official statistics of the Board of Governors of the Federal Reserve System.

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ews of iron or steel: Indexes of U.S. production, producers' shipments, imports for con-	consumption, and industrial production in major fastener-consuming markets, based on	January-June 1974 and January-June 1975
Table 37Large screws of iron or steel:	sumption, apparent consumption, and ind	quantity, 1969-74, January-June 1974 an

		Rail and miscellaneous transpor- tation equipment	100	96	104	116	120	94		104	75	
	production	Nonelectric machinery	100	95 :	: 68	100 :	118 :	126 :	••	123 :	112 :	
	Industrial	Motor : vehicles : and parts :	100	84:	: 66	107	120 :	98 :		: 66	76	
		Durable-goods manufacturing	100 :	92 :	: 06	: 66	111 :	110 :	••	110 :	95 :	••
(1969=100)	•••••	: Apparent consumption				: 103 :	: 117 :	: 129 :		128 :	: 101 :	
		: Imports			: 105 :	: 147 :	: 195 :	299		265	230	
		100	. 92 .	. 86 .	. 98	: 106 :	: 106 :		: 111 :	. 85 .		
		U.S. production	100	95	84	66	101	108		111	97	
		Period	::::	1970:	1971:	1972:	1973:	1974:	Januery-June :	1974:	1975:	:

Source: U.S. production and producers' shipments compiled from responses to questionnaires of the U.S. International Trade Commission; imports and apparent consumption derived from responses to Commission questionnaires and from official statistics of the U.S. Department of Commerce; industrial production compiled from official statistics of the Board of Governors of the Federal Reserve System.

imports for consumption,	on quantity, 1969-74,	
production, producers' shipments,	fastener-consuming markets, based	
Table 38Small screws of iron or steel: Indexes of U.S.	apparent consumption, and industrial production in major	January-June 1974, and January-June 1975

		Household furniture	100	93	66	113	127	130		132	112		Interna-
	roduction	Household : appliances	100 :	102 :	109 :	126 :	137 :	130 :	••	133 :	: 86	••	s of the U.S.
	Industrial p	Motor : vehicles : and parts :	100 :	84 :	: 66	107 :	120 :	: 86	••	: 66	76 :	••	uestionnaire
(1969=100)		Durable-goods manufacturing	100	92 :	: 06	: 66	: 111	110 :	••	110 :	95 :	••	responses to q
	Apparent consumption		. 100 .	: 98 :	: 16 :	: 110 :	: 129 :	: 130 :		: 138 :	: 62 :		ompiled from
		: Imports : :	. 100	: 122 :	: 93 :	: 122 :	: 153 :	: 169 :		: 169 :	80		hipments co
	Duccie d	rroucers shipments	100	: 93	. 61	. 108	125	: 124		: 131	. 81		oroducers' s
	5 11	production	100	97	93	108	124	128		132	80		duction and
	•••	Period : : : : : : : : : : : : : : : : : : :	: 1969	1970:	1971:	1972:	1973:	1974:	January-June :	1974:	1975:	•••	Source: U.S. pro

tional Trade Commission; imports and apparent consumption derived from responses to Commission questionnaires and from official statistics of the U.S. Department of Commerce; industrial production compiled from official statistics of the Board of Governors of the Federal Reserve System.

APPENDIX B

FIGURES











דאמטבאאס סטרנאצ

FIGURE 5



SANDON ANNEDDHT







тноленир роггина






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FIGURE 12

гипоя амизлонт



FIGURE 13



SANUDA ANARUDHT



**באפטעע אטרראנ**צ

FIGURE 15



FIGURE 16

באםחכצאוא אסררצאב





# APPENDIX C

### FASTENER NOMENCLATURE

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# Controversies Concerning Fastener Nomenclature Standard versus special

Nearly every witness who testified before the Commission during the public hearing on TA-201-2 mentioned the terms "standard" and "special" with reference to fasteners. This section will briefly discuss the characteristics which distinguish "standard" from "special" fasteners. An understanding of these characteristics may help to determine the usefulness of the "standard" versus "special" distinction in the instant investigation.

Based on trade information developed from briefs, fieldwork, questionnaires, trade journals, and transcripts, there are two characteristics that distinguish 'standard" fasteners from "special" fasteners. These characteristics do not relate to the physical properties of the product but rather to its present use in commercial trade.

The first characteristic is the volume of trade in the particular item. This characteristic is expressed pictorially below as a continuum ranging from very low volume items to very high volume items.



VOLUME OF TRADE

The second characteristic is the number of commercial applications for the particular item. This characteristic is expressed pictorially below as a continuum ranging from single-purpose (limited-purpose) items to multipurpose (commodity-type) fasteners.

Single purpose

Multipurpose



NUMBER OF COMMERCIAL APPLICATIONS

The figure on the next page, derived by combining the two abovementioned continuums, expresses the whole range of fastener products in terms of volume of trade and number of commercial applications. The fastener referred to in the trade as a "standard" fastener is a fastener which is both a high-volume item and a multipurpose (commodity-type) fastener. Therefore, "standard" fasteners would occupy the upper right portion of the figure.

It must be noted that the dash lines drawn to distinguish high from low volume on the vertical line and limited purpose from multipurpose on the horizontal line are completely arbitrary.

The fastener referred to in the trade as a "special" fastener is a fastener which is either a low-volume item or a limited-purpose fastener. "Special" fasteners would then occupy the upper left, lower left, and lower right portion of the figure. Once again, the lines drawn are completely arbitrary.



NUMBER OF COMMERCIAL APPLICATIONS

It should also be noted that the relative position of a particular fastener in the above figure can change over time. During the public hearing, testimony was heard that within 10 years many fastener items commonly called locknuts changed from "special" to "standard" fasteners.

The petition filed by Russell, Burdsall & Ward, Inc., the Industrial Fastener Institute, and the Cap Screw and Special Threaded Products Bureau states that "the designation of 'standard' products is used to distinguish them from custom-made or specialty products." The petition also states that "standard products conform to . . . specification in authorative reference books published by various U.S. standards organizations, and that, as a general rule, standard products are carried in inventory by fastener producers, whereas specialty products are not." Although the observations above are usually correct, the distinction between a "standard" and a "special" fastener is always arbitrary, often ambiguous, and sometimes controversial. The petition does not reveal the fact that some "standard" fasteners cannot be referenced from standards publications, and that many "special" fasteners are carried in inventory.

Fastener Standards, a publication of the Industrial Fastener Institute, a copetitioner, describes the difficulties inherent in the "standard"-"special" distinction:

> A product that may be referred to as standard by one manufacturer or user, might be completely special to another. For example, a producer may manufacture 1,000,000 pieces every week of a given type of product. Because of this quantity, he refers to this as a standard item for his production. In terms of industry usage, however, this may be a special.

Essentially, the term "standard" as it is used here refers to a high-volume, commodity-type fastener. The characteristics "high-volume" and "commodity-type" do not relate to the physical properties of the product but rather to its present use in commercial trade. Such product classification defies consistent application and presents insurmontable obstacles to data collection and analysis.

#### Bolt versus screws

Traditionally higher rates of duty on screws vis-a vis bolts have created much controversy and led to many classification battles in customs court. This series of litigation culminated on April 17, 1968, in C.D. 3412, <u>MSL Industries v. United States</u>, where certain imported merchandise was invoiced as "Hexagon Socket Head Bolts," and classified as "other screws" under item 646.63, TSUS, yet claimed to be "bolts under item 646.54, TSUS. Judge Richardson stated

> What we are dealing with here are competing eo nomine provisions for bolts and screws, concerning which the court must, among other things, undertake to ascertain their common meanings vis-a-vis the merchandise at bar. Plaintiff has cited to us the case of Morris Supply Company v. United States, 52 Cust. Ct. 174, C.D. 2457, as authority for its contention that a capscrew in general and a socket head capscrew in particular is a bolt. And defendant has called our attention to a number of lexicographical authorities which it contends compel the conclusion that capscrews are screws within the meaning of the tariff provisions for screws.

The court found that "although lexicographical authorities place this merchandise in the category of bolts, the tariff schedules indicate an administrative practice of classifying the merchandise as 'screws'

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and a clear congressional intent to approve such practice. Held, the court is bound to follow the clear intention of Congress."

In testimony before the Committee on Ways and Means, MSL Industries had claimed that the administrative practice described above was suspect.

> The United States Cap Screw Service Bureau and its members have, by means of deliberate, conscious misrepresentation, continued their efforts to achieve their predetermined result, which is to change this product from a "bolt" to a "screw".

This trade association acts as "experts' in advising the U.S. Customs officials as to whether an article is, or is not, a bolt. Although such advise is hardly disinterested, it has been particularly effective.

The "clear congressional intent" alluded to in C.D. 3412 refers to subpart D of part 3 of schedule 6 of the TSUS. Judge Richardson stated,

> The schedule makes use of the word (cap screws) only in excluding articles so designated from the duty rate accorded machine screws of certain dimensions. And this exclusionary use of the term "cap screws" takes place under the heading of "screws" in the statute. This would seem to indicate a legislative intent to treat the article designated as "cap screws" as "screws".

According to current customs procedure, a cap screw is distinguished from the bolts in items 646.54 by the presence of a washer face on the underside of the head of the cap screw. The washer face distinguishing a cap screw from a bolt is presented pictorially on the following page.



# HEX BOLTS



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APPENDIX D

SPECIFICATIONS OF FASTENERS

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The specifications of the fasteners for which price and cost
data were presented in tables 26, 27, and 28 are as follows:
     Cap Screws:
         Grade 2, 3/8" - 16 X 1" Hex head cap screws
           with washer face, plain finish,
           UNC Class 2A thread
         Grade 8, 3/8" - 16 \times 1" Hex head cap screws
           with washer face, plain finish, UNC
           Class 2A thread
     Bolts:
         High-strength structural bolts, A325, with
           heavy hexagon head, washer faced and heavy
           hexagon nuts, 3/4" X 2"
         Round head square neck carriage bolts, full size,
           black, 3/8" X 3", less nut
     Nuts:
         Finished hexagon nuts, bright, double chamfered,
           plain finsih, 1/4" - 20
         Finished hexagon nuts, bright, double chamfered,
           plain finish, 1/4" - 20, made of stainless
           steel
         Finished hexagon nuts, bright, double chamfered,
           plain finish, 1/2" - 13
     Other screws:
         Sheet metal screws, Type "A" or "AB," slotted, pan
           head, hardened, plain finish 10 X 3/4"
         Slotted flat head steel wood screws, plain finish,
           10 X 1-1/4"
         Slotted round head steel machine screws, bright,
           1/4" - 20 X 1"
         Slotted round head steel machine screws, bright,
           1/4" - 20 X 1", made of stainless steel
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### APPENDIX E

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MEMORANDUM OF AUGUST 28, 1975, FROM MR. JONATHAN ROSE, ACTING DEPUTY ASSISTANT ATTORNEY GENERAL, ANTITRUST DIVISION, U.S. DEPARTMENT OF JUSTICE, TO THE HONORABLE WILL E. LEONARD, CHAIRMAN, U.S. INTERNATIONAL TRADE COMMIS-SION.

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Address Reply to the Division Indicated and Refer to Initials and Number' TEK: JD: DER: TES

75 / 29 14 2:53 DOCKET U.S. I. FILE August 28, 1975

Honorable Will E. Leonard Chairman, United States International Trade Commission Washington, D.C. 20436

> Re: Bolts, Nuts, and Screws of Iron or Steel (Inv. TA-201-2)

Dear Chairman Leonard;

This letter will set forth the views of the Antitrust Division of the Department of Justice with regard to the relevant economic and competitive issues raised by the newly amended Escape Clause of the Trade Act of 1974, ("Trade Act") (19 U.S.C. §2251, 88 Stat. 2011) in the context of this particular investigation.

As the Executive Agency responsible for analyzing competitive issues before regulatory bodies, the Department of Justice believes it appropriate to place its comments concerning these issues on the record before the International Trade Commission ("Commission") where, as in this matter, they are relevant.\*

# COMPETITION AND THE ESCAPE CLAUSE

The newly amended Escape Clause has produced major changes from the previous provisions contained in the

<sup>\*</sup> The interest of the Division in competitive issues in trade matters before the Commission is set out in the Division's briefs in antidumping cases such as <u>In the Matter</u> of the Importation of Aluminum Ingots from Canada (AA 1921-121) August 1, 1973 and <u>In the Matter of Large Power Transformers</u> from France, Italy, <u>Japan</u>, <u>Switzerland</u>, and the United King-**Morn** (AA 1921-86/90) April 5, 1971.



UNITED STATES DEPARTMENT OF JUSTICE

WASHINGTON, D.C. 20530

Trade Expansion Act of 1962. That Act provided a scheme for relief from import competition for industries which filed complaints before the Commission seeking import relief, linking qualification for relief to a standard requiring causation between specific trade concessions granted by the United States and subsequent increases in imports. In the Trade Act, Congress abandoned this test for qualification. Now, for the first time, the Commission investigates and reports to the President "whether an article is being imported into the United States in such increased quantities as to be a substantial cause of serious injury, or the threat thereof, to the domestic industry producing a like or competitive article" (19 U.S.C. 225 (b) (1)). This substantially moderated criterion for relief eligibility rests on a finding to be made by the Commission that serious injury or the threat thereof exists in an industry.

However, the Commission, in responding to an Escape Clause request, is directed by Congress to recommend relief from import competition only after it has considered all economic factors which are relevant to evaluating evidence of increased imports and injury to a domestic industry. Sec. 201 (b)(2) of the Trade Act (19 U.S.C. 2251 (b)(2)). We believe an important economic factor relevant to the Commission's analysis in these matters should be the condition of domestic competition in the industry and the possibility that anticompetitive actions by firms in that industry themselves have substantially produced the effects complained of. In the Trade Act Senate Report (No. 93-1298) the Commission is instructed, for example, to consider "conditions unrelated to imports" existing in the domestic industry that could naturally lead to injury factors often ascribed to imports (p. 121). Illustrations of such conditions were poor management or obsolescent plant. The pressure of domestic competition often causes some firms to suffer impacts that can on the surface be easily blamed on imports but are really caused by domestic management actions. It is important, we believe, that the Commission

examine the background of any increases in imports to be sure that those increases did not result from the legitimate quest for economic survival by independent fastener contractors, foreclosed from access to domestic fastener production by actions of the domestic industry, which are leading and are intended to lead to anticompetitive concentration in this industry. The intent of Congress in amending the Escape Clause is not to protect domestic industry from the natural consequences of its own decisions especially where these decisions have an anticompetitive purpose and effect.

### RELEVANT COMPETITIVE AND ECONOMIC ISSUES IN THIS INVESTIGATION

One important issue in the fastener investigation appears to be vertical integration in the industry. From our preliminary examination we note the beginnings of a trend away from a dual distributorship system, where manufacturers sell products both at retail and through independent distributors, toward a single system involving fewer independent distributors. To the extent that domestic products become less available to the independent distributor, imports may be the only source of supply to those who wish to remain in the market. Thus, it is questionable whether in such a situation, an increase in imports can be considered an injury to the domestic in-It may be that the imports were required to supply dustry. independent distributors and thus to maintain domestic competition in the face of the foreclosure of these independents from access to domestic fasteners. If the domestic industry is experiencing mere short-term sales loss, as a by-product of a policy of furthering concentration, imposition of Escape Clause restrictions on imports will enable integrated firms to dominate the long-term market at the expense of the American consumer. The Escape Clause should not be an instrumentality for the excessive concentration of any U.S. industry. Certainly, this is an issue the Commission should examine closely in the investigation.

Another relevant economic factor important to a full and fair analysis in this matter is the impact of unsettled economic conditions. The recession and recent shortages of finished products, raw materials, machine tools, and factory fuel felt in varying degrees by different countries contributed to fluctuating domestic and foreign production and import levels in metalworking industries. Therefore, any analysis of import injury should clearly set out the statistical adjustments necessary to compensate for these factors, which are not related to the traditional concept of import-related injury under the trade laws.

The Commission should also consider the broad range, of fastener products which enter this country in "basket" tariff classifications.\* Many differing, non-competing products may enter into a category of fasteners, not all of which may be produced in quantity by the domestic industry. It will be a difficult task for the Commission to segregate these products and examine their competitive impacts on the domestic industry, but we believe it must be done in order to determine whether increasing import penetration of the domestic market has occurred in products which are truly competitive with continuing domestic products lines. Surely, a recommendation for import relief from the Commission by tariff classification could unfairly bar certain products not causing import injury and in fact providing the bulk of necessary domestic supplies.

We hope that these comments will be of assistance to the Commission in its investigation in this matter.

Sincerely,

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Jonathan Rose Acting Deputy Assistant Attorney General Antitrust Division

\* For example, TSUS 646.54 is entitled "Bolts and bolts and nuts imported in the same shipment." The information filed with the Commission in this matter indicates there are literally hundreds of non-competing products in this category.

## Library Cataloging Data

U.S. International Trade Commission. Bolts, nuts, and screws of iron or steel. Report to the President on investigation no. TA-201-2 under section 201 of the Trade act of 1974. Washington, 1975.

39, A1-A153 p. 27 cm. (USITC Pub. 747)

1. Bolts and nuts. 2. Screws. I. Title.