### UNITED STATES INTERNATIONAL TRADE COMMISSION

# ELEVENTH REPORT TO THE CONGRESS AND THE EAST-WEST FOREIGN TRADE BOARD

ON

TRADE BETWEEN THE UNITED STATES AND THE NONMARKET ECONOMY COUNTRIES



USITC Publication 836 Washington, D.C. September 1977

### UNITED STATES INTERNATIONAL TRADE COMMISSION

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### Introduction

This report by the United States International Trade

Commission (hereinafter referred to as the Commission) is made

pursuant to section 410 of the Trade Act of 1974 (19 U.S.C. 2440),

which requires the Commission to monitor imports from and exports

to the nonmarket economy countries (NME's), to provide data on the

effect (if any) of such imports on U.S. production and employment

and to publish a summary report of the data not less frequently than

once each calendar quarter for Congress and the East-West Foreign

Trade Board. This report covers information through the second

quarter of 1977.

The nonmarket economy countries for which trade statistics are included in this series of reports are Albania, Bulgaria, People's Republic of China (PRC), Cuba, Czechoslovakia, German Democratic Republic (GDR), Hungary, Mongolian People's Republic, Poland, Romania, the U.S.S.R., and Yugoslavia. At a later date, the Democratic People's Republic of Korea, Vietnam, and Democratic Kampuchea may be included in this series of reports, pending the development of trade. Most of the countries have not been accorded most-favored-nation (MFN) treatment by the United States during the last 25 years. At the present time only Poland, Yugoslavia, and Romania receive MFN treatment from the United States.

In the Tariff Schedules of the United States (TSUS), the unconditional MFN rates are set forth in rate-of-duty column 1. The rates applicable to products of designated Communist nations or areas are set forth in rate-of-duty column 2; for the most part these rates are the original statutory rates enacted in 1930. The rate policy involved was made effective by action initially taken by the President in 1951 and 1952 pursuant to section 5 of the Trade Agreements Extension Act of 1951, which directed the President as soon as practicable to take such action as was necessary to deny the benefit of trade-agreement concessions to imports from certain Communist nations or areas. examination of the individual items or rate provisions of the TSUS reveals that the rate discrimination involved varies considerably from item to item and sometimes is not present at all, as where imports from all sources have been historically free of duty or dutiable at the same It is important, therefore, to look at the particular rate treatment in the TSUS when interest is to be focused on the actual or potential trade in specific imports.

This report examines the volume of U.S. imports and exports with each of the nonmarket economy countries and the commodity composition of that trade, as well as the balance of U.S. trade with these countries. Detailed data are included on the most important U.S. imports and exports in trade with each of the nonmarket economy countries. One objective of the analysis of detailed U.S. import data is to identify items produced in the United States with which the imported products compete and to assess the economic impact, if any, of such imports on the relevant U.S. industry and on employment within that industry.

This quarterly report contains analyses of several products that are of significance in United States trade with the nonmarket economies. The products are oriental tobacco from Bulgaria and Yugoslavia, platinum group metals from the U.S.S.R., leather welt footwear from Romania, and wooden furniture and furniture parts from Yugoslavia. These products were selected for inclusion in this report with the aid of a computer survey technique that has been developed recently by the Bureau of East-West Trade, U.S. Department of Commerce. The computer survey permits a much more comprehensive coverage of U.S.-NME trade trends than had been possible in the past.

## Second Quarter Developments in Trade Between the United States and the Nonmarket Economies

Despite a significant increase in the value of U.S. imports from the NME's in the second quarter of 1977, total U.S. trade with these countries fell \$90 million (see table 1). A drop of \$135 million brought U.S. exports to these countries to their lowest point in nearly 2 years, resuming a downward trend that began in the first quarter of 1976. Over half of the decline is attributable to the falling value of U.S. cereal exports to the NME's, particularly to the U.S.S.R. and Poland. U.S. imports reached \$411 million, and for the first time accounted for more than a third of the total trade turnover. As a result, the traditional U.S. trade surplus with the NME's shrank to \$405 million in the period April-June 1977, \$188 million below the average quarterly surplus of 1976.

The relative shares of U.S. exports to and imports from NME's in total U.S. trade are shown at the bottom of table 1. The 2.58 percent share of total exports recorded for the second quarter of 1977 is the lowest percentage since the same quarter of 1975 and is barely half the level reached in the last quarter of that year, 4.79 percent.

The NME share of the U.S. import market recovered slightly, up to 1.08 percent from its nadir of 1.05 percent in the previous quarter. Clearly, overall U.S. trade with these countries is somewhat stagnant, having varied less than 6 percent up or down from the average total trade turnover of \$1,248 million in the last four quarters.

Approximately one quarter of the value of U.S. world exports in January-June 1977 was accounted for by food, beverages, tobacco,

Table 1.--U.S. trade with the world and with nonmarket economies, by quarter, 2d quarter 1976 through 2d quarter 1977

### (Value in millions of U.S. dollars)

			<del></del>	<del></del>		
<u>.</u>	<b>:</b>		1976		19	77
Item	: 2d	:	3d	: 4th	: 1st	: 2d
	quarter	:0	quarter	:quarter	:quarter	
v. c	:	:		:	:	:
U.S. world trade:	:	:	25 425	:	:	:
Exports				: 30,571		
Imports				: 32,535		
Balance	: +249	:	-3,977	: -1,964	: -5,536	: -6,324
	:	:		:	:	:
U.S. trade with nonmarket	•	:		:	:	:
economies:	:	:		:	:	:
Exports	: 1,088	:	850	: 852	: 951	: 816
Imports			388			
Balance			+462			
Datance	,10	:	1402	. 1433	. 1303	. +403
m 1	•	•		•	•	•
Trade turnover:	:	:		;	:	:
(Exports plus imports)	: 1,460	:	1,238	: 1,209	: 1,317	: 1,227
	:	:		:	:	:
Percent of U.S. total trade	:	:		:	:	:
with nonmarket economies:	:	:		:	:	:
Exports	: 3.67	:	3.10	: 2.79	: 3.23	: 2.58
Imports	: 1.26	:	1.24		: 1.05	
Importo		•		:	:	:
	·	<u> </u>			·	

Source: U.S. Department of Commerce publication FT990. Exports are from tables 5 and E-3 and include domestic and foreign merchandise and Defense Department military assistance grant-in-aid shipments. Imports are from tables 6B and I-4B and are general imports. Both imports and exports are valued on an f.a.s. basis.

and crude materials, whereas more than twice that proportion was accounted for by similar exports to the NME's (see table 2). Almost the entire decrease in the value of total U.S. exports to the NME's in the second quarter is accounted for by the falling value of exports in these Schedule A categories. U.S. exports of agricultural products to these countries fell sharply in the second quarter of 1977. Exports of wheat, corn, soybean oil-cake and meal, and tobacco led the decline, reducing the export share of food, beverages and tobacco products in the first half of 1977 to 41.9 percent of the total, down from 57.7 percent in the same period in 1976. Exports of soybeans to the U.S.S.R. and to Eastern Europe continued to be important, but also declined in the second quarter.

U.S. exports of manufactured goods to the NME's increased in value in the second quarter of 1977, capturing an even larger share of the total than in the previous quarter. Most of this trade is centered in "other manufactured goods" whose share of total exports to the NME's expanded to 28.3 percent in the first six months of this year, an increase of 3.5 percentage points over the share in the same period of 1976. The absolute value of exports in this category fell from a quarterly average of \$268.5 million in 1976 to \$241.5 million in the first quarter of 1977 and then rose in the current quarter to \$259 million. There were large increases in the value of exported machinery and transport equipment to the PRC and Yugoslavia, but a decline in these exports to the U.S.S.R. (see table 3).

Table 2.--Commodity composition of U.S. trade with the nonmarket economies and with the world in January-June 1976 and January-June 1977

(In percent) U.S. trade U.S. trade with the world with NME's January-June January-June Item Description 1976 1977 1976 1977 Exports Schedule B. number 57.7: 14.9 : 13.2: 41.9 0,1 Food, beverages, and tobacco--: 10.2: 13.0: 8.9: 18.4 2,4 : Crude materials-----3 : Mineral fuels and lubricants --: 3.6: 3.3: 0.4: 2.0 8.7: 9.0: 2.7: 4.3 5 : Chemicals-----: Manufactured goods classified : 10.1: 9.7 by chief material----: 4.4: 5.2 Other manufactured goods and 7,8,9 52.5 51.8 25.8: 28.3 miscellaneous-----100.0 Total 1/----100.0 : 100.0: 100.0 Imports Schedule A number 0,1 Food, beverages, and tobacco--: 10.0: 10.5: 22.9 : 20.4 2,4 Crude materials----: 5.8: 5.4: 7.5: 8.9 30.9: 13.3 3 Mineral fuels and lubricants--: 27.2: 10.0: 5 : Chemicals-----4.0: 3.8: 4.9: 4.6 6 : Manufactured goods classified : 14.1: by chief material----: 14.6: 28.7 23.1 7,8,9 Other manufactured goods and 25.7 miscellaneous-----38.6 : 35.3:

1/ Figures may not add to totals shown because of rounding.

Total 1/-----

Source: Data on U.S. trade with the world from U.S. Department of Commerce publication FT990, tables 4 and I-2A; data on U.S. trade with NME's from the Bureau of East-West Trade.

100.0:

100.0:

100.0:

100.0

Table 3.--Commodity composition of U.S. exports to the nonmarket economies, April-June 1977

(In thousands of U.S. dollars) : German : People's People's SITC Albania Bulgaria Cuba Czecho- : Demo- Hungary Poland Romania U.S.S.R.: Yugo-Republic Rep.of Description commodity slavia : of China Mongolia code No. :Republic: 0 : Food and live animals --: 5,940 : 1,227 10: - : 43,970 : 3,043 : 243,341 : 17,175 : 315,782 1 : Beverages and tobacco --: - : 1.610 : : Crude material -- ined - : ible, except fuel---: - : 15,881 : 32,947 : 62,457 : 10,632 : 142,839 : Mineral fuels, lubri- : cants, etc----: 455 2,541: 2,303: 16,513 : Oils and fats--animal : and vegetable----: : Chemicals----: 17 : 470 : 4,021: 30,152 9,264: : Manufactured goods. classified by chief : 133 359 259 146 30,630: material----: : Machinery and transport: 2,486 6,868 : 28,154 7,771 91,317 : 70,346 : 235,271 equipment----: : Miscellanous manufac- : tured articles----: : 11,993 : : Commodities and trans- : actions not elsewhere: 9 17 387 301 : 263: 1,138 classified----: Total 1/----:  $8,701 : \overline{221} : 16,770 : 3,500 : 19,380 : 43,065 :$ : 62,916 : 451,844 : 112,037 : 813,645 2:94,708

Source: Bureau of East-West Trade, U.S. Department of Commerce.

<sup>1/</sup> Figures may not add to totals shown because of rounding.

Approximately half the value of U.S. imports from the world are manufactured goods and miscellaneous (see table 2). Imports from the NME's are similarly concentrated, with products in these classifications accounting for 52.9 percent of the total in the first half of 1977, virtually unchanged from 53.4 percent in the first half of 1976. A larger portion of this trade, however, is in manufactured goods classified by chief material, than is the case in the imports from the world. Imports in this classification from the NME's were \$81.6 million in the second quarter of 1977, down from \$91.6 million in the previous quarter and from a 1976 quarterly average of \$100.5 million. These commodities accounted for 23.1 percent of total imports from NME's in the first half of this year, compared with 25.5 percent in the first quarter and 28.3 percent for all of 1976.

U.S. imports from the NME's classified under "other manufactures and miscellaneous," Schedule A numbers 7, 8, and 9, totalled \$224.5 million in the second quarter of this year (see table 4), in contrast to imports of only \$172.3 million in the same quarter in 1976. Rising imports of miscellaneous manufactures from Romania, Poland, and the PRC have been responsible for nearly half of the increase. These product categories accounted for almost 30 percent of total U.S. imports from the NME's in the first half of 1977, up from 25.7 percent in the same period of 1976.

Figure 1 shows the country distribution of U.S. imports from the NME's, comparing imports in the first half of 1977 with the distribution for all of 1976. Yugoslavia and Poland, countries that have had MFN status for many years and have established markets in the United States,

Table 4.--Commodity composition of U.S. imports from the nonmarket economies, April-June 1977

(In thousands of U.S. dollars) : Cerman : SITC People's People's :Czecho- : Demo- :Hungary : Yugo-Description Cuba Republic Rep. of Poland Romania U.S.S.R. commodity ] :slovakia: cratic : slavia : of China Mongolia code No. :Republic: 0 5: : Food and live animals --: 264 : 560: 102: 6.361 : 6.764 : 32,491: 5,123: 67,710 1 2.995 : : Beverages and tobacco --: 149 : 4 118 : 51: 92: 151: 444 5,530: 9,534 : Crude material -- in.ed - : 744 : ible, except fuel ----: 135 : 846 : 339 : 12,348 : 1,667: 1,812:14,167: 5,458: 37.835 : Mineral fuels, lubri- : 229 cants, etc----: 9,305: 37,848:17,248 64,637 : Oils and fats -- animal : and vegetable----: 824: 10 184 369 127 6,905 3,887: 870: 1,976 : Chemicals----: 1,983: 16,863 : Manufactured goods, classified by chief : 2,648 874 material----: 620 9,493 13,237: 6,842:19,412: 28.414 • 81,632 : Machinery and transport: 184 7,185: 7,613: 301 26,930 couipment----: : Miscellanous manufac- : 17 2,995 456 12,142 14.488 • 14,733 : 6,766 tured articles ----: 80,201 : Commodities and trans- : actions not elsewhere: 9 classified-----35 322 141: Total 1/----: 3.800 2/ 9,281 4,122 : 11,191 : 48,321 : 263 : 83,316 : 75,014 : 65,255

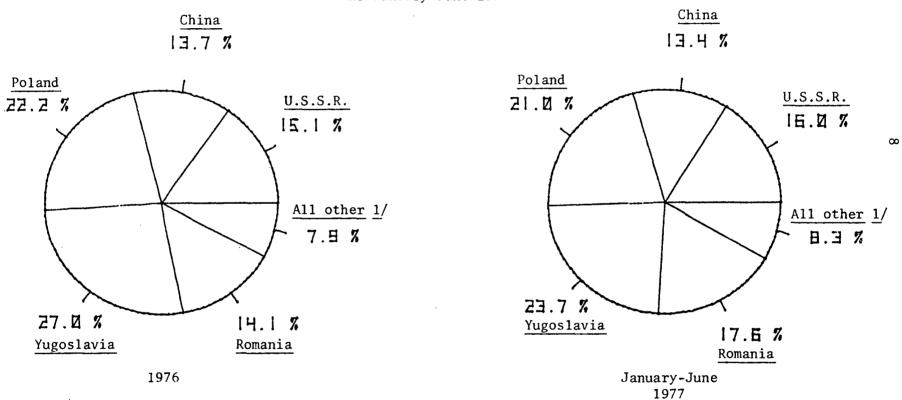
Source: Bureau of East-West Trade, U.S. Department of Commerce.

Note. -- Total imports shown are imports for consumption and differ from the figure in table 1, which are general imports.

<sup>1/</sup> Figures may not add to totals shown because of rounding.

 $<sup>\</sup>frac{2}{2}$  Less than \$500.

Figure 1.--Relative shares of U.S. imports from the nonmarket economy countries in 1976 and January-June 1977



1/ Czechoslovakia, German Democratic Republic, Hungary, Bulgaria, Albania, Cuba, and Mongolia. Source: Based on data in table 5.

are the largest U.S. trading partners. Romania, an MFN country since mid-1975, is third. Together these three countries supplied 62.3 percent of U.S. imports from the NME's in the period January-June 1977, only one percentage point less than all of 1976.

Table 5 lists imports for consumption from the individual nonmarket economies for the years 1975 and 1976, the first half of 1977, and the second quarter of 1976 and of 1977. Second quarter imports from most of the NME's in 1977 exceeded imports for the same quarter of 1976. Overall imports from the NME countries in the 2nd quarter of 1977 were approximately 14 percent greater than in the corresponding period of 1976, less than half the increase posted by total U.S. imports from all sources in the same period. Sharply rising imports of fuel oil and gasoline from Romania, Poland, and the U.S.S.R. supported the overall increase in the quarter. 1/ Only imports from Yugoslavia, Albania, and Mongolia were less than a year before. Declining U.S. imports of unwrought copper, zinc, and lead from Yugoslavia caused that country's share of total NME imports to drop from 29.6 percent in April-June 1976 to only 23.2 percent in that quarter of 1977. Reduced shipments of unground sage and sorted camel's hair from Albania and Mongolia, respectively, accounted for the decline in U.S. imports from these countries compared to last year.

U.S. exports to the NME's declined to \$813.6 million in the second quarter of 1977, a fall of 25 percent from the level of the same quarter last year (see table 6). U.S. exports to the U.S.S.R., Poland, Czechoslovakia, Bulgaria, and the GDR showed the greatest decreases, corresponding to the

<sup>1/</sup> See the detailed import and export tables in the appendix.

Table 5.--U.S. imports for consumption from the individual nonmarket economies, 1975, 1976, January-June 1977, April-June 1976, April-June 1977

(In thousands of U.S. dollars)

	(III CHOUSAN	ius	01 0.3. 401						
Country	1975	:	1976	:,	January-June	:	April-June	:	April-June
Country	1973	:	1370	:	1977	:	1976	:	1977
:		:		:		:		:	
U.S.S.R:	242,411	:	214,556	:	120,275	:	53,956	:	65,255
People's Republic of China:	156,271	:	194,649	:	100,394	:	39,686	:	48,321
Poland:	241,297	:	314,436	:	157,965	:	78,746	:	83,316
Yugoslavia:	248,887	:	383,099	:	177,734	:	102,099	:	90,976
Romania:	135,057	:	200,118	:	131,996	:	45,203	:	75,014
Czechoslovakia:	35,567	:	34,802	:	18,558	:	8,357	:	9,281
German Democratic Republic:	9,996	:	13,421	:	8,370	:	2,824	:	4,122
Hungary:		:	47,559	:	25,654	:	9,734	:	11,191
Bulgaria:	4,785	:	11,231	:	8,707	:	2,907	:	3,800
Albania:	2,824	:	2,544	:	297	:	282	:	147
Cuba:	3	:	27	:	105	:	1	:	Z
People's Republic of Mongolia:	1,646	:	2,252	:	800	:	705	:	263
Total 1/:			1,418,694		750,857	:	344,501	:	391,686
<del>-</del>	<del></del>	:		:		:		:	•
Total, U.S. imports from :		:		:		:		:	
all countries 1/:	96,515,103	:	121.120.869	:	73,039,487	:	29,062,080	:	37,939,012
	, , , , , , , , , , , , , , , , , , , ,	:	.,,	:		:	, , ,	:	, , , , , , , , , , , , , , , , , , , ,

<sup>1/</sup> These figures do not agree exactly with the import figures in table 1 because these figures are imports for consumption, whereas the import figures in table 1 are general imports.

Source: Bureau of East-West Trade, U.S. Department of Commerce.

Note.--Z - less than \$500.

Table 6.--U.S. exports to the individual nonmarket economies, 1975, 1976, January-June 1977, April-June 1976, April-June 1977

	(In thousan	ds	of U.S. dol	11a	rs)				
Country	1975	:	1976	:J	January-June 1977	: :	_	:	April-June 1977
:		:		:		:		:	
U.S.S.R:	1,832,607	:	2,305,934	:	1,050,905	:	661,877	:	451,844
People's Republic of China:	303,631	:	135,388	:	62,130	:	34,163	:	43,065
Poland:	580,084	:	621,035	:	213,473	:	164,879	:	94,708
Yugoslavia:	323,499	:	295,413	:	199,603	:	75,401	:	112,037
Romania:	189,278	:	249,033	:	127,198	:	46,175	:	62,916
Czechoslovakia:	52,900	:	147,466	:	45,117	:	44,411	:	16,770
German Democratic Republic:	17,179	:	64,767	:	16,877	:	23,423	:	3,500
Hungary:		:	62,960		31,458	:	15,221	:	19,380
Bulgaria:	29,298	:	43,320	:	14,823	:	20,377	:	
Albania:	•	:	1,076		775		177		503
Cuba::	35	:	89		455	:	9	:	221
People's Republic of Mongolia:	43	:	31	:	4	:	17	:	2
Total 1/:		:	3,926,512	:	1,762,818	:	1,086,130	:	813,645
<del>-</del>		:		:		:		:	
Total, U.S. exports to :		:		:		:		:	
all countries <u>1</u> /:	106,156,726	: 1	13,323,145	:	60,029,584	:	30,061,884	:	31,062,340

<sup>1/</sup> These figures do not correspond exactly to those given in table 1 because export figures in table 1 include U.S. exports of foreign merchandise, whereas figures in this table do not. Also, in total U.S. exports, figures in this table do not include Department of Defense military-assistance shipments, whereas corresponding figures in table 1 include these figures. Exports are valued on an f.a.s. basis.

Source: Bureau of East-West Trade, U.S. Department of Commerce.

precipitous decline in the value of U.S. cereal exports to these countries over the same period (see table 7). There were substantial increases in U.S. exports to the PRC, Yugoslavia, Romania and Hungary, greatly exceeding the rate of increase in U.S. world exports in this period. Yugoslavia took much larger quantities of soybeans, parts for nuclear reactors, and other heavy industrial items. Coal and woodpulp led the increase in exports to Romania.

Figure 2 shows the distribution of U.S. exports among the several NME countries covered in this report. Falling U.S. exports of cereals to the U.S.S.R. have not prevented a slight increase in its share of total exports. Yugoslavia and Romania have also increased in importance on the strength of growing U.S. exports to these countries in a time of generally declining sales to the NME's.

Table 7.--U.S. exports of cereals and cereal preparations to the nonmarket economies and to the world in 1975, 1976, January-June 1977, April-June 1976, and April-June 1977 1/

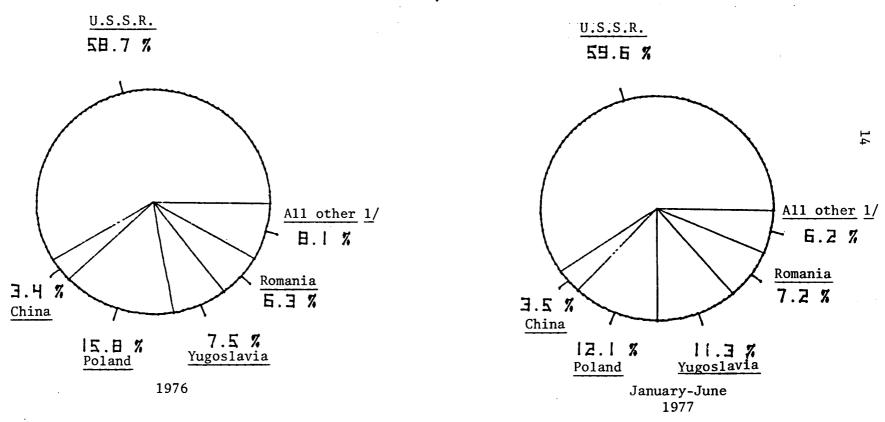
(Value	in	thousands	of ILS.	dollars)	

Country	1975	1976	:January-June : 1977 :		April-June 1977
		•	: :	1370	:
Bulgaria:	14,780	: 28,455	: 85 :	15,900	: 42
Czechoslovakia:		: 69,680	: 8,903 :	13,420	: 58
German Democratic Republic:	6,816	: 48,742	: 11,510 :	19,931	: -
Hungary:	92		-	•	: 499
Poland:	255,243	: 346,737	: 65,925 :	93,510	: 33,786
Romania:	73,716	: 74,039	: 3,558:	10	: 7
U.S.S.R:	1,105,488	: 1,346,938	: 517,857 :	421,859	: 233,810
Yugoslavia:	42	: 155		8	: 16
Total:	1,456,239	: 1,915,157	: 608,481 :	564,768	: 268,218
Total, U.S. cereal ex- : ports to the world:	11,643,083	: : : 19,910,926	: : : : : : : : : : : : : : : : : : :	2,700,414	: : : 2,254,113
U.S. exports of cereals to : the nonmarket economies : as a percentage of total :		: :		•	: :
cereal exports:	12.5	: 17.6 :	: 13.6 : : :	20.9	: 11.9 :

<sup>1/</sup> Based on Schedule B, division 04.

Source: U.S. Department of Commerce publication FT410 and the Bureau of East-West Trade, U.S. Department of Commerce.

Figure 2.--Relative shares of U.S. exports to the nonmarket economy countries in 1976 and January-June 1977



1/ Czechoslovakia, German Democratic Republic, Hungary, Bulgaria, Albania, Cuba, and Mongolia. Source: Based on data in table 6.

Note. -- Percentages may not add to exactly 100, because of rounding.

Analyses of imports from the NME's that are of importance to U.S.-NME trade

This report marks the first use of a new method for surveying U.S. trade with the NME's to check for significant changes in the product import trends. In the past only the large value trade items were examined thoroughly, but now a more comprehensive examination of the trade data is undertaken. Every TSUSA item that registers imports from the NME countries is checked, comparing the average trade in the latest three months with the average for the corresponding three months in the prior year. When the trade data show an increase by a predetermined amount in the more recent three months compared to a year earlier, the computer highlights the product. 1/

In the computer survey of import data, several hundred individual products were highlighted. The vast majority of these products increased only marginally. Often the highlighted product was one in a class of many, and, although imports of the product had increased, the other products in its class had often decreased. Several highlighted products have already been the subject of studies in earlier editions of this series of reports. Since conditions in the industries that produced these products had not changed since the earlier reports appeared, they were not included here.

<sup>1/</sup> All the data and calculations are from the Bureau of East-West Trade, Department of Commerce.

The dozen remaining items were pared down to four product groups which reflect a diversity of developments in East-West trade. Two product groups, leather welt footwear and wooden furniture, were chosen because their imports increased substantially. The next product class, platinum-group metals, was selected because of its strategic significance. The last product, oriental leaf tobacco, was selected because of a fairly recent marked shift in the source of U.S. imports from market economy to nonmarket economy countries, and because some U.S. firms and nonmarket economies have recently concluded several interesting cooperative arrangements involving this product.

#### Leather Welt Footwear from Romania

Imports of Romanian leather welt work footwear (TSUS 700.2940) and other leather welt footwear for men (TSUS 700.2960), valued over \$6.80 per pair, increased markedly in the January-June 1977 period over imports in any comparable earlier period. This increase appears to be largely the result of decreased imports in lower value classifications of these types of footwear, i.e., TSUS 700.2610 and TSUS 700.2718, men's leather welt work footwear valued between \$2.00 and \$5.00 and between \$5.00 and \$6.80, respectively, and TSUS 700.2630 and TSUS 700.2738, men's other leather welt footwear valued between \$2.00 and \$5.00 and between \$5.00 and \$6.80, respectively. Footwear imports from Romania have ceased in the lowest value classification, while imports in the highest value classification have increased substantially.

Total imports of leather welt work footwear from Romania decreased from 1,094 thousand pairs in 1973 to 697 thousand pair in 1976, and to 289 thousand pair in the first six months of 1977 (see table 8). During the same time period, total U.S. imports of welt work footwear increased from 2,550 thousand pair in 1973 to 4,044 thousand pair in 1976, and then decreased to 1,892 thousand pair in the first six months of 1977. These contrasting trends caused Romania's share of imports of these products to drop from 43 percent in 1973 to 17 percent in 1976 and to 15 percent in the first six months of 1977.

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Table 8 .--U.S. imports of leather welt work footwear by TSUS item from Romania and total U.S. imports, 1973-76, January-June 1976, and January-June 1977

:		In	nports fro	m	Romania			:			Total U.S.	i	nports		
Year :	700.2610	:	700.2718	:	700.2940	:	Total 1/	:	700.2610	:	700.2718:	7(	00.2940	:	Total <u>1</u> /
: :					Quanti	t 3	7 (1,000 p	a:	irs)						
:	<del></del>	:	<del></del>	:		:		:	<del> </del>	:	•	:		:	<del> </del>
973:	869	:	215	:	10	:	1,094	:	1,359	:	721 :		470	•:	2,550
974:	722	:	561	:	38	:	1,321	:	1,061	:	1,334 :		386	:	2,781
975:	77	:	212	:	18	:	308	:	558	:	1,060:		472	:	2,091
976:	1	:	360	:	336	:	697	:	433	:	1,730:		1,881	:	4,044
anuary-June 1976-:	1	:	202	:	114		317	:	290		1,036:		797		2,123
anuary-June 1977-:	_	:	61	:	228	:	289	:	112	:	645 :		1,135	:	1,892
:		:		:	_	:		:		:	:		,	:	•
:					Valu	e	(1,000 do	1	lars)						
· · · · · · · · · · · · · · · · · · ·		:		:		:		:		:	:			:	
973:	3,609	:	1,196	:	69	:	4,874	:	5,752	:	4,056:		4,208	:	14,016
974:	3,377	:	3,130	:	331	:	6,838	:	4,642	:	7,655:		3,328	:	15,625
975:	331	:	1,187	:	130	:	1,648	:	2,500	:	6,112:		4,111	:	12,723
976:	6	:	2,126	:	2,489	:	4,621				10,316:		15,670	:	27,806
anuary-June 1976-:	6	:	1,196		803		2,005				6,065 :		6,319		13,610
anuary-June 1977-:		:	367		1,707		2,074		491		3,979:		9,375		13,845
•		:		:		:	ŕ	:		:	:		•	:	•

<sup>1/</sup> Figures may not add to totals shown because of rounding.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Imports from Romania in all value categories of other men's leather welt footwear increased from 50 thousand pair in 1973 to 493 thousand pair in 1976 and to 379 thousand pair in the first half of 1977 (see table 9). Total U.S. imports of this footwear increased from 3,073 thousand pair in 1973 to 3,596 thousand pair in 1976 and to 1,990 thousand pair in January-June 1977. Romania's share of imports of this type of footwear rose from 2 percent in 1973 to 14 percent in 1976 and 19 percent in the first six months of 1977.

### Welt work footwear (TSUSA 700.2610, -.2718, -.2940)

Work shoes are sturdily constructed footwear with heavy uppers, durable stitching, and special soles. 1/ Welt construction means that the shoe has a narrow strip of leather stitched between the upper and the sole. Work shoes are worn primarily by mechanics and workmen engaged in physical activities, although in recent years they have also become popular with young people.

Although a wide variety of work shoe styles are available, style changes are not as important a factor in the production of work footwear as they are in the manufacturing of other types of footwear. Dies and lasts can be used repeatedly. However, work shoe plants utilize special stitching machines, needles, threads, and other special supplies

<sup>1/</sup> According to the Tariff Schedules of the United States, items classified as work footwear are to include above-the-ankle types only. However, Customs officials in New York and Baltimore report that the general practice has been to enter oxford height work shoes under items classified as work footwear. This practice is not uniform, so some oxford height work footwear enters under TSUS item 700.3550, men's leather footwear with cement soles.

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Table 9.--U.S. imports of men's other leather welt footwear by TSUS item from Romania and total U.S. imports, 1973-76, January-June 1976, and January-June 1977

:		Imp	orts fro	om I	Romania			:		Tot	al U.S.	imports	
:	700.2630	; 7	00.2738	: 9	700.2960 :	Total	1/	<u>:</u>	700.2630	: 70	0.2738	700.2960	Total 1/
:					Quan	tity (	(1,00	00	pairs)				
•		:		:	:	<del></del>		:		:			<del> </del>
L973:	50	:	-	:	- ;		50	:	985	:	598	1,490	3,073
974:	81	:	14	:	24 :		119	:	689	:	788	1,213	2,690
975:	47	:	210	:	11 :		267	:	515	:	923	989	2,427
976:		:	218	:	275 :		493	:	566	:	1,057	1,972	3,596
January-June 1976-:		:	156	:	46 :		202	:	335	:	570	742	1,647
January-June 1977-:		:	46	:	333 :		379	:	1 <b>9</b> 9	:	460	1,331	1,990
. •		:		:	:			:		:		: ;	
:					Va	lue (1	L,000	) c	lollars)				_
•		:		:	:			:		:	<del></del>	;	
973:	186	:	_	:	-:		186	:	4,000	:	3,451	19,502	26,953
974:	348	:	75	:	159 :		582	:	2,983	:	4,745	17,744	25,472
975:	204	:	1,199	:	80 :	1.	483	:	2,289	:	5,473	17,149	24,911
976:	<del>-</del>	:	1,290	:	2,112:	3,	402	:	2,591	:	6,358	26,917	35,866
anuary-June 1976-:	<del>-</del>	:	919	:	330 :	1,	349	:	1,522	:	3,456	10,923	15,901
anuary-June 1977-:	-	:	275	:	2,498:	2,	773	:	897	:	2,713	17,218 :	20,828
•		:		:	:			:		:		:	

<sup>1/</sup> Figures may not add to totals shown because of rounding.

Source: Compiled from official statistics of the U.S. Department of Commerce.

because of the heavy materials used in their manufacture. Normally, work shoes cannot be produced on machines used for the construction of men's dress and casual shoes.

A Commission investigation 1/ of welt work footwear conducted in 1975 found that considerations of style were of little importance to a potential work shoe purchaser when compared to price and quality. The investigation also found that differences of quality on a value-perdollar basis between domestically produced work footwear and those imported from the two largest foreign suppliers, the Republic of Korea and Romania, were minimal despite certain differences in leather and workmanship.

Romanian welt work shoes are marketed primarily in large discount houses and retail chain stores. While some domestically-made work shoes are produced for this market, most U.S. producers sell directly to independent retailers and consumers or carry on a mail order business. Hence, the bulk of domestically produced work shoes do not compete directly with the Romanian shoes.

Table 8 shows that although the quantity of imports of welt work footwear from Romania valued over \$6.80 has been increasing, total welt work footwear imports from Romania have decreased from the levels in 1973 and 1974. This trend suggests that inflation has pushed the Romanian imports (and in fact, total U.S. imports of welt work footwear) into higher value categories.

<sup>1/</sup> Investigation AA1921-144, welt work shoes from Romania.

The low quantity of Romanian imports in 1975 is attributable to two factors. First, in March 1975, Romania was charged with selling welt work shoes in the United States at less than fair value within the meaning of the Antidumping Act, 1921, as amended. On June 13, 1975, the United States International Trade Commission reached a determination of no injury. 1/ Secondly, Romania received most-favored-nation tariff treatment on August 5, 1975. Since the column I duty on welt work shoes is 5 percent compared to 20 percent for column II, it is possible that Romania delayed shipment of this footwear until after it received MFN.

Table 10 suggests that Romania has been able to capture and hold its share of the welt work footwear market because of the low unit value of its footwear exports relative to other footwear imports in the same value classification. As the table shows, the unit value of Romanian welt work footwear has generally been well below the average unit value for all imports in the over \$6.80 per pair value classification. In January-June 1977, Romania's share of the U.S. import market was approximately one-fifth compared to the Republic of Korea's three-fifths share.

### Other welt footwear for men (TSUSA 700.2630, -.2738, -.2860)

Romanian footwear classified under these TSUS categories are casual, slip-on shoes. U.S. Customs officials describe them as arriving in bulk, of average quality, and average styling. These shoes are generally marketed in discount chains.

<sup>1/</sup> During the hearings held at the International Trade Commission in connection with the dumping charge, the Romanian representative agreed verbally to limit exports of work footwear to between 700,000 and 800,000 pairs annually.

Table 10--Comparison of the unit values of imported leather welt work footwear valued over \$6.80 per pair (TSUS 700.2940) from selected countries 1973-1976, January-June 1976, and January-June 1977

Supplying : country :	1973	1974 :	1975	1976	:JanJune : 1976	: JanJune : 1977
Romania:	7.15	8.82 :	7.03 :	7.41	: : 7.07	: : 7.48
Czechoslovakia:	7.43	: - :	8.43 :	8.39	: : 8.22	: : 8.66
Poland:	7 <i>.</i> 18 :	: -:	- :	7.37	: -	: -
Canada:	9.30	9.68:	10.90 :	11.36	: : 11.23	: : 12.28
United Kingdom:	8.92	- :	- : - :	10.37	9.65	: 16.32
Spain:	16.09	13.99	22.97 :	23.39	22.89	23.24
Republic of Korea:	7.33	7.71 :	7.52 :	8.01	· · 7.74	8.16
Total:	8.95	8.62 :	8.70 :	8.33	: 7.93	8.26

Source: Compiled from official statistics of the U.S. Department of Commerce.

Like the welt work footwear imports, there has been some movement of these shoes from lower to higher value categories. However, in contrast to the welt work footwear, the total number of pairs of this type of welt footwear from Romania has been steadily increasing over the period from 1973 to the present (see table 9 ). In terms of value, Romania's share of total imports rose from less than 1 percent in 1973 to 9 percent in 1976, and reached 13 percent in the first six months of 1977. Other large suppliers of this type of footwear are the Republic of Korea, Ireland, and Mexico.

Table 11 shows the unit value of other men's leather welt footwear valued over \$6.80 per pair of the leading suppliers of this type of footwear. The unit value of the Romanian imports is at the low end of the value spectrum and, in fact, generally is only about one-half of the average unit value for all imports.

Orderly Marketing Agreements (OMA's) were recently negotiated with the Republic of Korea and Taiwan. As of June 28, 1977, the number of pairs of shoes these two countries will be allowed to export to the United States has been limited by a voluntary agreement. Since Romania has not been a major supplier of footwear of all types in the U.S. market, no restrictions have been requested on its footwear exports to the United States. It is too early to tell what impact the OMA's will have on imports of welt work footwear and other men's welt footwear from Romania.

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Table 11.--Comparison of the unit values of imported men's other leather welt footwear valued over \$6.80 per pair (TSUS 700.2960) from selected countries, 1973-1976, January-June 1976, and January-June 1977

Supplying : country :	1973	1974	1975	1976	JanJune: 1976 :	JanJune 1977
: Romania:	<del>-</del>	6.60	: : 7.37	: : 7.67	6.93	7.51
Czechoslovakia:	7.21	-	: 8.16	: 7.77	7.36	7.96
Yugoslavia:	13.90	<b>-</b> .	: : –	20.09	20.68	22.74
Poland:	<u>-</u> :	-	: : -	. 7.28	7.20	7.89
Mexico:	13.57	17.38	: : 20.44	22.68	21.09	24.44
United Kingdom:	12.70	14.82	: : 17.92	: 18.66	18.03	22.64
Ireland:	11.75	11.55	: : 12.02	: : 10.78	10.93	11.02
Spain:	12 <b>.9</b> 3	14.08	20.13	19.22	2 <b>0.</b> 57 :	27.42
: Italy:	14.30	16.12	18.04	17.83	18.19	21.98
Korea:	7.09	8.06	: : 7.77	8.27	7.65	7.94
: Total:	13.09	14.63	17.34	13.65	14.72	12.93
	<u> </u>		•	:	<u> </u>	

Source: Compiled from official statistics of the U.S. Department of Commerce.

### Wood chairs and wood furniture

Yugoslavia's market share of imported wood chairs, n.s.p.f. (TSUS 727.3040), wood furniture, n.s.p.f. (TSUS 727.3500) and wood furniture parts (TSUS 727.4000) has been increasing since 1973 (see table below).

Table 12.--Yugoslavia's import share for TSUSA items 727.3040, 727.3500, and 727.4000, 1973-1976, January-June 1976 and January-June 1977

TSUS : number :	1973	:	1974	:	1975	:	1976	:J: :	anJune 1976	e:J :	anJune 1977
				]	Percer	ıt	(by v	alı	ıe)		
;		:		:		:		:		:	
727.3040:	30.5	:	35.7	:	34.8	:	37.4	:	38.4	:	39.4
727.3500:	5.9	:	4.7	:	6.0	:	7.5	:	6.8	:	6.1
727.4000:	10.0	:	13.4	:	14.8	:	20.6	:	17.9	:	18.2
:		:		:		:		:		:	

Source: Compiled from official statistics of the U.S. Department of Commerce.

Except for some walnut roomdividers, most of the furniture is made of maple or pine. Items entering under TSUS 727.3040 consist of captain's and mate's chairs, slat backed chairs, arm chairs and side chairs, Hitchcock chairs, Vermont and Boston rockers, and unfinished Webster rockers. Furniture entering under TSUS 700.3500 consists of such items as bunkbeds, headboards, high gloss vanity cabinets, buffets and hutches, coffee and end tables, bar stools, sideboards, and roomdividers. Items entering under TSUS 727.4000 consist of parts such as coffee and end table legs; doors, drawers, and shelves for buffets; sofa, chair, and recliner arms, bannister arms, and chair seats.

Although there is a column 1 duty of 8.5 percent on the wood chairs and parts and of 5 percent on the wood furniture, over 99 percent of the imports from Yugoslavia in January-June 1977 entered under the Generalized System of Preferences (GSP) which allows items from designated beneficiary developing countries to enter duty free.

Tables 13, 14, and 15 give the value of imports of these items from Yugoslavia and other selected suppliers. Table 13, wood chairs, also gives quantity data but items classified under the other two TSUS numbers are too diverse to make quantity data meaningful. As the tables indicate, the 1976 value of imports from Yugoslavia exceeded the 1975 level by 57 percent for wood chairs, 70 percent for wood furniture, and 121 percent for wood furniture parts. Figures for January-June 1977 show that the rising trend is continuing. Larger imports in 1976 and the first half of 1977 resulted in part from the recovery in the U.S. economy. The fact that Yugoslavia received GSP on January 1, 1976, may also have had an effect.

Of the other nonmarket economy suppliers, only Romania exports a substantial amount of wood furniture to the United States. Romania exports such items as bentwood rockers, other rockers, felicia chairs, joinery chairs, chairs with a plaited seat, children's beds and tables and chairs, occasional furniture, and reproduction furniture. The furniture may be either carved or modern and may be shipped either assembled or disassembled. Both Romania and Yugoslavia export a large quantity of folding chairs classified under TSUS 727.3030; Yugoslavia also exports folding director's chairs classified under TSUS 727.3025.

Table 13--Wood chairs, n.s.p.f. (TSUS 727.3040): Imports from selected countries, 1973-76, January-June 1976, and January-June 1977

Supplying :	1973 :	1974	1975	1976	:JanJune:J	
country :	:		:		: 1976 :	1977
:		Qua	intity (th	ousands	of chairs)	
· .		<del> </del>			<del></del>	<del></del>
;	2 125 .	1,892	: 1,435 :	2,215	: 1,017 :	1,326
Yugoslavia:	2,125:	1,092	. 1,400	1/	: 1/ :	1/
Czechoslovakia:	4:	25	_	±' 7	· -/ ·	<del>-</del> '
Hungary:	6:	57 :	26	28	: 12:	22
Poland:	54:					161
Romania:	111 :	51	102	. 291	. 129 .	101
People's Rep. :	:			3	: 2:	1
of China:	1/::	-	:		•	674
Taiwan:	746 :	962		: 1,298		86
Denmark:	186 :			: 152		
Italy:	311 :	279	: 218	233	: 106 :	161
Total for these:	:		:	:	: :	
countries:	3,543 :	3,455	: 2,582	: 4,227	: 1,745 :	2,434
Total from all:			<del> </del>	<del></del>	: :	<del></del>
countries:	5,780 :	5,076	: 3,833	: 6,004	: 2,620 :	3,215
:						<del>*</del>
:		v a.	lue (thous	sands of	dollars)	
· · · · · · · · · · · · · · · · · · ·	16 045	20 (07	. 16 400	: . 25 070	: 11 (72	17 077
Yugoslavia:		20,687	: 16,498	: 25,838	_	17,033
Czechoslovakia:		-	: -	: /	: 6:	1
Hungary:			: -	: 31		30
Poland:						252
Romania:	240 :	159	: 381	: 1,210	: 397 :	1,107
People's Rep. :	;	;	:	:	: :	
of China:	6 :	: -	: -	: 41		22
Taiwan:	4,426 :	6,206	: 5,790	: 11,178	: 4,062 :	6,864
Denmark:	4,253	5,028	: 4,032	: 4,893	: 2,024 :	3,301
Italy:	5,186 :	5,177	: 4,665	: 3,975	: 1,839 :	2,885
Total for these:			•	:	: :	
countries:	31,505	37,908	: 31,593	: 47,414	: 20,111 :	31,495
Total from all:			•	:	: :	
countries:	55,574 :	57,944	: 47,371	: 69,049	: 30,261 :	43,242
:		:	:	:	:	-
1/ Loce than O	<u> </u>			· · · · · · · · · · · · · · · · · · ·		<del></del>

<sup>1/</sup> Less than 0.5.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 14--Wood furniture (TSUS 727.3500): Imports from selected countries, 1973-76, January-June 1976, and January-June 1977

Supplying : country :	1973	: 1974	197/	:	1975	:	1976	:JanJune:JanJune				
			13/4	:	1373	:		:	1976	<u>:_</u>	1977	
	Value (thousands of dollars)											
;		:		:		:		:		:		
Yugoslavia:	5,740	:	4,960	:	5,272	:	8,984	:	3,532	:	4,470	
Czechoslovakia:	15	:	-	:	-	:	9	:	-	:	2	
Hungary:	18	:	-	:		:	-	:	-	:	2	
Poland:	289	:	213	:	91	:	259	:	152	:	217	
Romania:	455	:	879	:	746	:	1,603	:	631	:	952	
Denmark:	16,452	:	19,702	:	14,995	:	21,008	:	8,752	:	14,424	
United Kingdom:	7,759	:	10,768	:	12,264	:	16,178	:	7,618	:	9,962	
Canada:		:	19,129	:	15,553	:	17,547	:	8,094	:	8,750	
Total for these:		:		:		:		:		:		
countries:		:	55,651	:	48,921	:	65,588	:	28,779	:	38,779	
Total from all:		:		:		:		:		:		
countries:	96,537	:	105,327	:	88,020	:	120,457	:	51,813	:	73,441	
•		:		:		:		:		;		

Table 15.--Wood furniture parts (TSUS 727.4000): Imports from selected countries, 1973-76, January-June 1976, and January-June 1977

Supplying : country :	1973	1974	: : 1975	: 1976	;Ja :	anJune: 1976 :	JanJune 1977					
:	Value (thousands of dollars)											
:			:	:	:	:						
Yugoslavia:	2,116:	2,616	: 2,171	: 4,805	;	1,809:	2,531					
Hungary:	- :	-	: -	: -	• :	- :	1					
Poland:	9 :	-	: -	: 2	2 :	- :	276					
Romania:	3 :	<del>-</del> -	: -	: -	· :	- :	-					
Taiwan:	7,293 :	5,508	: 4,304	: 7,388	3 :	3,235:	4,307					
Canada:	3,240 :	3,283	: 2,092	: 2,588	3 :	1,140:	1,792					
Italy:	1,255 :	1,981	: 1,498	: 1,861	L :	857 :	1,545					
Total for these:			•	•	<del></del>	:						
countries:	13,916	13,388	: 10,065	: 16,644	:	7,041 :	10,452					
Total from all:			:	:	:	:						
countries:	21,199 :	19,518	: 14,670	: 23,356	<b>:</b>	10,133:	13,875					
:	:	fficial s	:	:	:	:						

Source: Compiled from official statistics of the U.S. Department of Commerce.

Other large suppliers of wood chairs, furniture, and parts are Taiwan, Denmark, Italy, the United Kingdom, and Canada.

Unit value figures are available only for wood chairs. The average unit value in the first six months of 1977 was \$13.45 (see table 16). The unit values for chairs from Denamrk and Italy were substantially above the average unit value in all time periods whereas the unit value of chairs from Taiwan was below the average. The unit value of wood chairs from Yugoslavia was generally lower than the average unit value except in 1976. In that year, the unit value of chairs from Yugoslavia was \$11.67 compared to an average unit value of \$11.50

The wood furniture imported from Yugoslavia is lower priced than its domestic counterpart. Some comments have been received by the United Furniture Workers of America indicating possible market discruption caused by increased imports of wood furniture from all sources. Items involved were folding chairs (TSUS 727.3030), captain's chairs (TSUS 727.3040), and outdoor furniture (TSUS 727.3500). One domestic manufacturer commented on increased imports of rocking chairs—an item of some significance in both Yugoslavia's and Romania's wood furniture exports.

Some U.S. firms import unassembled furniture from Yugoslavia and then assemble it themselves. One U.S. firm signed a contract in 1976 with a Yugoslav association to import over \$1 million annually of unassembled colonial-style cupboards. The cupboards come in two styles and are made of a new combination of particle board and beechwood.

Table 16 .--Unit value of wood chairs, n.s.p.f., imports from selected 1973-76, January-June 1976, and January-June 1977

Supplying :	1077	1074	: 1075	: 1074	:JanJune	:JanJune
country :	1973	1974	1975	: 1976	: 1976	
:			Unit val	ue		
:		<del> </del>	:	:	:	:
Yugoslavia:	7.97	10.93	: 11.50	: 11.67	: 11.44	: 12.85
Czechoslovakia:	7.50	-	: -	: 15.14	: 14.35	: 23.40
Hungary:	3.17	3.24	: -	: 4.57	4.71	: 9.56
Poland:	7.41	10.07	: 8.73	: 8.49	9.01	: 11.54
Romania:	2.16	3.12	: 3.74	: 4.16	3.08	: 6.88
People's Rep. :	:		:	:	:	:
of China:	26.43	-	: -	: 14.56	5: 7.87	: 16.94
Taiwan:	5.93	6.45	: 8.63	: 8.61	: 9,98	: 10.18
Denmark:	22.87	26.60	: 31.02	: 32.19	30.21	: 38.38
Italy:	16.68	18.56	: 21.40	: 17.06	5: 17.35	: 17.92
Average unit :			:	:	<u> </u>	•
value for these:	:	:	:	:	:	:
countries:	11.12	8.77	: 9.45	: 12.94	: 12.00	: 16.41
:			:	:	:	•
Average unit :	:	:	:	:	:	•
value for all :	:	:	:	:	:	:
supplying :	;	:	•	:	:	•
countries:	9.61	11.42	: 12.36	: 11.50	: 11.55	: 13.45
:	· •	:	•	:	•	•
;	:		•	:	:	:

Source: Compiled from official statistics of the U.S. Department of Commerce.

Another North Carolina firm imports wooden parts for assembly in the United States, primarily of colonial style furniture. By 1974, almost 50 percent of this firm's furniture shipments were assembled from Yugoslav components, which were worth about \$7 million. By 1976, this figure had risen to \$13 million. One problem for Western firms which make purchases from Eastern Europe is whether the goods contracted for will be delivered on time and meet the required standards. This problem was solved by the aforementioned North Carolina firm through the initiation of a joint investment program under which the Yugoslav partners acquired 50 percent equity in several of the firm's assembly plants. The U.S. firm holds the remaining interest in these plants and is wholly in control of their management. All of the profits accruing to the Yugoslavs are subject to U.S. taxes, but to date most of the profits have been pumped back into new joint venture plants.

## Platinum-group metals

Platinum-group metals have traditionally been among the most important items imported from the Soviet Union. Of the six platinum-group metals--platinum, palladium, rhodium, ruthenium, iridium, and osmium--only the first three are imported in sigificant quantities from the U.S.S.R. The other major supplier is South Africa. At present, the United States produces almost none of the platinum-group metals it consumes. Platinum-group metals are imported free of duty in both unwrought and semi-manufactured form. Table 17 shows quantity, value, and unit value for 1974, 1975, 1976, January-June 1976, and January-June 1977.

Factors influencing U.S. demand for platinum-group metals—Demand for platinum-group metals exists in a variety of industries including the automobile, chemical, petroleum, electrical, glass, pharmaceutical, and jewelry industries. By far the largest amount of these metals consumed in the United States in 1976 was used in automotive catalytic converters to clean up engine emissions. This is a market which did not exist before the 1975 model year.

The United States consumed over 700,000 ounces of platinum and palladium in the manufacture of automotive catalytic converters in 1976. The U.S. automakers are currently developing three-way catalysts which will help meet more stringent engine emission standards without sacrificing too much fuel economy. The three-way catalyst uses platinum and rhodium (instead of palladium) in the same ratio as the two metals

occur in South African ore. The new catalyst is designed to reduce nitrogen oxide emissions as well as to oxidize carbon monoxide and unburned hydrocarbons. Ford Motor Company and General Motors Corporation are testing some of these rhodium-containing converters on 1978 model year cars marketed in California where pollution regulations are stricter than in other states. Even if their effectiveness and durability can be proved in California, General Motors warns that there is not enough mining capacity for rhodium in the world to permit a large-scale changeover to rhodium/platinum three-way systems. In light of this situation, Chrysler is developing and testing advanced catalytic converters which use ruthenium and base metals.

One advantage of using platinum-group metals in catalytic converters is that they have a very long life. The platinum can be recovered from a catalyst after four to eight years often with less than a 5 percent loss. In fact, scrapped automobiles may become an important source of platinum in the 1980's. The four million automobiles that will be scrapped in the United States by 1984 will contain about 175,000 ounces of platinum, palladium, and rhodium, about 90 percent of which should be recoverable. By 1988, scrapped autos are expected to provide 370,000 ounces, and by 1992, 460,000 ounces of these metals by recovery.1/

Recovery is important in light of the fact that the United States currently must import almost all the platinum-group metals it consumes since it produces only a negligible quantity of its own. What it does

<sup>1/</sup> American Metal Markets, June 28, 1977.

produce is mostly the by-product of copper and gold mining. However, in spite of the expected increase in demand for these metals in the future that the more universal use of catalytic converters will engender, the United States should be able to supply increasing amounts of its own demand through recycling.

In the chemical, petrochemical, and petroleum refining fields, platinum is widely used as a catalyst in the production of such products as nitrogenous fertilizers, synthetic fibers, and gasoline. Platinum is also used in the construction of color television picture tubes, distortion-free plate glass, radiation shielding glass windows, and camera and eyeglass lenses. Electrical contacts in automobiles, home appliances, thermostats, and spark plugs for aircraft engines are other uses. Rhodium is used in plating jewelry. Only an infinitesimal amount is used, but it gives a hard, brilliant finish. Palladium has been used in large quantities in telephone switching devices. In 1975 the palladium content of telephone contact points was reduced by 40 percent with the introduction of a new palladium-silver alloy. The result was a depression in the palladium market.

Demand for platinum-group metals in nonautomotive sectors recently has been fairly static. This is probably the result of low capital spending in the chemical, petroleum, and glass industries. A business boom would increase capital expenditures, but industry sources expect investment in platinum-group metals to lag somewhat. For one reason,

at present there is substantial unused capacity in both the glass and petroleum industries. These industries are likely to increase operating rates before committing themselves to capital expansion.

A potential purchaser of platinum metals is the U.S. Government which maintains a stockpile of platinum, palladium, and iridium.

Although the stockpile was judged in surplus until September 1976, the U.S. Government had only sold the metal once. In September 1976, the U.S. Government drastically revised its stockpile goals upward. Hence, whereas before the stockpile revision, the United States had an excess inventory of 187,500 ounces of platinum, a shortfall of 861,400 ounces existed after the revision.

Factors influencing the supply of platinum-group metals—Supply of platinum-group metals tends to be volatile. South Africa produces about 70 percent of the world's platinum-group metals. The Soviet Union is the second largest producer and, in fact, produces two-thirds of the world's palladium. However, the high platinum content of the South African ore deposits makes it the most economical source of this metal. In addition, the South African mines are worked for platinum-group metals and produce nickel as a by-product, while the opposite is true for Soviet mines. Thus, the South African mines can meet demand requirements with more flexibility. The tables show a large quantity of platinum-group metals imported from the United Kingdom. The United Kingdom has one of the two principle platinum metals refineries in the world. Most of the ores refined there are mined in South Africa.

The Soviet Union does almost all of its own refining.

One problem associated with meeting demand requirements is that it takes about three years for platinum and palladium to reach the marketplace after the decision is made to open a new mine. There is a longer lag for the other four platinum-group metals. The lags result because a new mine requires that a shaft of 2,500 to 3,000 feet be sunk into the ground and that refineries and smelters be constructed. In general, 10 tons of mined ore are required to produce one ounce of platinum.

In the past, the amount of platinum-group metals offered by the Soviet Union has tended to be inversely associated with the size of its grain crops. With a poor harvest, the Soviet Union sold large quantities of platinum in order to obtain hard currency to purchase additional grain. These large sales tended to drive down the market price of the metal. More recently the Soviets have exhibited a growing sensitivity to price changes. Therefore, when the market price of platinum-group metals has been low, the Soviets have tended to hold back sales until the price rises. The Soviet Union sold comparatively little platinum during the first six months of 1977, which may be partly the result of an excellent Soviet harvest. In addition, some industry officials believe that the Soviet Union may be stockpiling platinum in order to manufacture commemorative medals for the 1980 Olympic Games in Moscow.

In the future the Soviet Union may be selling increasing amounts of platinum-group metals to reduce their external debt. A Bureau of Mines

study forecasts a 4 to 5 percent annual rise in Soviet production of these metals over the next few years. While the Soviets have expanded mining capacity in the past by increasing labor and capital inputs rather than by technological innovation, the study suggests that this procedure will be reversed as a result of labor shortages and a need to conserve fuel, capital, and other materials. In addition, the Soviets are currently expanding nickel operations in eastern Siberia with assistance from Finland. The payoff, in terms of increased production of platinum-group metals, should be realized in the next few years and in the 1980's. The Soviet Union will then be in a stronger position in the world market as a producer of these metals. Furthermore, the possibility exists that the current political unrest in South Africa will have a detrimental effect on production of platinum metals in that country. This development could tend to shift the future source of supply from South Africa to the Soviet Union.

Factors influencing the unit value of platinum-group metals—Given that demand and supply of platinum-group metals is dependent on such a broad range of factors, it is not surprising that the unit values of these metals have fluctuated widely during the past few years (see table <sup>17</sup>). A generally higher unit value during the first six months of 1977 may be attributable to the following factors: (1) an excellent Soviet grain harvest, (2) strong automotive sales, (3) a healthier economy, and (4) inflation.

Table 17.--U.S. imports of platinum group metals from the world and from selected countries, 1974-1976, January-June 1976, January-June 1977

•								
	P1	at	inum spo	ng	e (TSUSA	60	05.0220)	
Source	1974	:	1975	:	1976	;J	anJune:	JanJune 1977
			Quan	tit	y (troy	02	:.)	
:		:		-;		:	:	
U.S.S.R:	6,464	:	_	:	955	.:	_ :	_
Rep. of South Africa:		:	396,335	;	686,960		318,066:	329,480
United Kingdom:	236,943	:	151,382	;	164,115		92.686:	•
Total U.S. imports:				:	904,048		438,933:	
:	Value (thousands of dollars)							
•	1 100	:		;		:	:	
U.S.S.R:	1,189	:	-	:	155	•	- :	-
Rep. of South Africa:	104,638	:	64,429	:	104,965		43,427:	53,225
United Kingdom:	42,459	:	24,216	:	25,778		14,199 :	7,810
Total U.S. imports:	150,563	<u>:</u>	91,567	<u>:</u>	139,378	<u>:</u>	61,967:	63,249
:			1	Uni	t value			•
:		:		:	<del></del>	:	:	<del></del>
U.S.S.R:	183.94	:	_	:	162.30	:	-:	_
Rep. of South Africa:	181.03	:	162.56	:	152.80	:	136.53:	161.54
United Kingdom:	179.20	:	159.97	:	157.07	:	153.19:	161.69
Total U.S. imports:	180.72	;	161.36	:	154.11	:	141.18:	161.55
· · · · · · · · · · · · · · · · · · ·		:		:		:	•	

Tabalel7 .--U.S. imports of platinum group metals from the world and from selected countries, 1974-1976, January-June 1976, January-June 1977--Continued

	Platinum	ı b	ars, pla	ate	s and sh	ieet	s (TSUS	60	5.0710)
G	1074	:	1075	-:	107/	;J	anJune	e;J	anJune
Source	1974	:	1975	<u>:</u>	1976	:	1976	:_	1977
	•		Quan	ti	ty (troy	oz	•)		
	` <del>,</del> _	:		:	<del>~</del>	:		:	
U.S.S.R	85,193	:	33,642	:	49,475	:	19,52	:	4,825
Rep. of South Africa:	12,709	:	15,056	:	6,696	:	1,945	:	10,117
United Kingdom	72,867	:	31,207	:	31,028	:	22,644		6,667
Total U.S. imports	199,355	:	96,630	$\equiv$	95,653	:	47,867		26,990
	Value (thousands of dollars)								
	·	$\overline{\cdot}$		:		-:		$\overline{\cdot}$	
U.S.S.R	15,215	:	5,491	:	8,220	:	3,289	:	719
Rep. of South Africa	2,304	:	2,339	:	1,127	:	297	•	1,797
United Kingdom	12,891	:	5,037	:	4,894	:	3,517	:	1,070
Total U.S. imports	35,388	$\overline{:}$	15,337	$\equiv$	15,623	:	7,675	:	4,557
	•			Un:	it value				
•	•	:		:		:		:	
U.S.S.R	178.59	:	163.22	:	166.14	:	168.48	:	149.01
Rep. of South Africa	: 181.29	:	155.35	:	168.31	:	152.70	:	177.62
United Kingdom	176.91	:	161.41	:	157.73	:	155.32	:	160.49
Total U.S. imports		:	158.72	:	163.33	:	160.34	:	168.84
	•	:		:		:		:	

Table 17.--U.S. imports of platinum group metals from the world and from selected countries, 1974-1976, January-June 1976, January-June 1977--Continued

	Pa1	ladium, un	wr	ought (TS	SUS	605.026	0)	ļ	
Source	1974	1975	:	1976	:J	anJune 1976	::J	JanJune 1977	
		Quan	tit	y (troy	02	.)			
U.S.S.R	61,974	: 19, <b>3</b> 69 : 293,822 : 50,948 : 409,862	:	370,830 439,170 124,773 994,360	: :	164,713 204,900 87,139 474,919	:	240,669 224,990 35,116 534,312	
:	Value (thousands of dollars)								
U.S.S.R	7,466	: 33,863	: : :	17,818 22,050 5,735 48,535 It value	: :	6,433 9,234 3,804 20,275	:	13,353 13,217 2,114 31,519	
U.S.S.RRep. of South Africa United Kingdom Total U.S. imports	120.47	: 77.44 : 81.11 : 103.44 : 82.62	:	48.05 50.21 45.96 48.81	:	39.06 45.07 43.65 42.61	:	55.48 58.74 60.20 58.99	

Table 17.--U.S. imports of platinum group metals from the world and from selected countries, 1974-1976, January-June 1976, January-June 1977--Continued

	Palladiu	ım bars,	p1	ates, et	с.	(TSUS 6	05.	0750)	
Source	1974 :	1975	:	1976	;J		e;J	anJune	
:	:		<u>:</u>		:	1976	:	1977	
•		Quan	tit	y (troy	02	:.)			
:	•		:		:		:		
U.S.S.R:	593,019:	55,707	:	56,272	:	11,260	:	10,794	
Rep. of South Africa:	24,505:	659	:	4,949	:	1,094	:	1,999	
United Kingdom: Total U.S. imports:	98,198:	66,170	:	62,379	:	44,267	:	8,991	
	750,073:	144,240	:	128,951	:	56,823	:	29,839	
:	Value (thousands of dollars)								
:	:		:		:		:		
U.S.S.R:	56,236:	6,140	•	2,778	:	440	:	644	
Rep. of South Africa:	3,382 :	108	•	238	:	36	:	117	
United Kingdom:	11,786 :	6,730	:	3,037	:	1,998	:	530	
Total U.S. imports:	75,553:	15,163	:	6,325	·	2,487	:	1,737	
:	Unit value								
:	•		:	<del></del>	:		:		
U.S.S.R:	94.83 :	110.22	:	49.37	:	39.08	:	59.66	
Rep. of South Africa:	138.01:	163.88	:	48_09	:	32.91	:	58.53	
United Kingdom:	120.02:	101.71		48.68	:	45.14	:	58.95	
Total U.S. imports:	100.73:	105.12	:	49.05	:	43.77	;	58.21	
	:		:		:		:		

Table 17 .--U.S. imports of platinum group metals from the world and from selected countries, 1974-1976, January-June 1976, January-June 1977--Continued

; ;	Ri	nod	ium, unw	ro	ught (TS	US	605.027	0)	
Source	1974	:	1975	:	1976	:	JanJun 1976	e :J	anJune 1977
	Quantity (troy oz.)								
U.S.S.R: Rep. of South Africa: United Kingdom: Total U.S. imports:	33,700 8,622 45,283 97,058	:	37,806 15,810 9,474 80,197	:	12,506 26,208 19,056 62,260	:	6,443 12,848 12,901 34,029	:	11,219 18,144 6,516 42,945
:	Value (thousands of dollars)								
U.S.S.R: Rep. of South Africa: United Kingdom: Total U.S. imports:	17,473 2,975 13,813 39,957	:	17,603 5,247 3,322 34,400	:	3,221 8,540 5,180 18,342	:	1,369 3,580 3,700 9,050	:	4,513 6,157 2,567 16,002
: :				Un:	it value				
U.S.S.R:  Rep. of South Africa: United Kingdom: Total U.S. imports:	518.49 345.05 305.04 411.68	:	465.61 331.88 350.64 428.94	:	257.56 325.85 271.83 294.60	:	212.48 278.64 286.80 265.95	:	402.26 339.34 393.95 372.62
:	·	<u>:</u>	····	:		:		:	

Table 17 .--U.S. imports of platinum group metals from the world and from selected countries, 1974-1976, January-June 1976, January-June 1977--Continued

	Rhodiu	m bars, pl	lat	es, etc.	('	rsus 605	.07	760)		
Source	1974	1975	:	1976	:J :	anJun 1976	e:J	anJune 1977		
•	Quantity (troy oz.)									
U.S.S.R:	946	171	:	193	:	_	:	-		
Rep. of South Africa: United Kingdom Total U.S. imports:	-	1,551		250	: :	250	: :	200		
	1,549			1,864	<u>։</u> Բ ժ	250 011ars)	<u>:</u>	200		
	Value (thousands of dollars)									
U.S.S.R:	621	65	:	60	:	-	:	-		
Rep. of South Africa: United Kingdom:	<u>-</u>	: - : 565			:	- 76	:	- 82		
Total U.S. imports:	898	: 675	<u>:</u>	382	:	76	<u>:</u>	82		
: :	Unit value									
U.S.S.R:	656.45	: : 380.12	:	310.88	:	_	:	<del>-</del>		
Rep. of South Africa: United Kingdom	-	: - : 364.28	:	304.00	: :	304.00	:	410.00		
Total U.S. imports:	579.73	368.45	:	204.94	:	304.00	:	410.00		

Table 17.--U.S. imports of platinum group metals from the world and from selected countries, 1974-1976, January-June 1976, January-June 1977--Continued

· · · · · · · · · · · · · · · · · · ·									
: :	latinum gr	oup metals	, nes	, unwr	ought (T	SUS	605.0290)		
Source	1974	1975	: 1	976	:JanJur : 1976	ie ; .	JanJune 1977		
	:	Quan	tity	(troy	oz.)				
U.S.S.R Rep. of South Africa United Kingdom Total U.S. imports	·:	: : 174,843 : 25,339 : 1,055 : 227,037	: : 1	7,936 7,200		) :	40,183 1,554 8,246 55,036		
	Value (thousands of dollars)								
U.S.S.R	·:	: 4,136 : 164 : 35,986	: 3	3,413 1,119 2,797 1,249	: 1,119 : 883	) : 3 :	6,325 253 1,410 8,736		
	<u>:</u>	<del></del>	Unit .	value	<del></del>		·		
U.S.S.R		156.75 163.23 155.45	: 1	44.63 41.00 62.62	142.98 141.00 153.57	•	157.40 162.81 170.99		
Total U.S. imports	: 193.33	: 158.50 :	: 1	44.26	: 142.16 :	5 : :	158.73		

Source: Compiled from official statistics of the U.S. Department of Commerce.

## Oriental leaf tobacco

Imports of oriental-type leaf tobacco, unstemmed and in a virtually unprocessed state, are classified for duty purposes under TSUS item 170.28. Oriental tobacco, easily distinguished from the Virginia flue-cured and Burley varieties by the smaller size leaf and distinctive aroma, is not grown in the United States, but is an important ingredient of the tobacco blends of most U.S. brands of cigarettes. The Column 1 duty applicable to TSUS item 170.28 is 11.5 cents per pound, while the Column 2 duty is 35 cents per pound. Major suppliers to the U.S. market that receive most-favored-nation MFN status are Turkey, Greece, Italy, Yugoslavia, and Lebanon. Bulgaria is the only major supplier of oriental leaf tobacco whose products are subject to Column 2 duty rates.

U.S. tobacco processors perceive quality differences among the various oriental tobaccos with Greek and Turkish considered the world's finest. Bulgarian and Yugoslavian oriental tobacco are not as well regarded as the premium Greek and Turkish products, but are considered to be superior to the Italian and Lebanese tobaccos. Although each national tobacco is different in taste and quality, and differences are even discernible between products from various regions within a country, their substitutability in actual use depends primarily on availability and price.

Trade data in the quarterly reports are usually reported as imports for consumption which are a combination of entries for immediate consumption and withdrawals from bonded warehouses for consumption. In the case of imports of oriental tobaccos, which are normally kept in bonded

warehouses for at least a year, an exception has been made to more accurately reflect current levels of imports. Therefore, trade data for oriental tobaccos are reported as general imports which are a combination of entries for immediate consumption and entries into bonded warehouses. Some of the oriental tobacco imported into this country will be processed while still in bond and then reexported, while some will be used in the production of U.S.-brand cigarettes for export. However, the vast majority of imported oriental leaf tobacco will be used in the production of cigarettes for U.S. consumption.

The quantity of unstemmed oriental leaf tobacco imported into the United States rose steadily between 1974 and 1976. In 1974, total imports amounted to 155.8 million pounds (see table 18); in 1976, imports totaled 178.7 million pounds, an increase of nearly 15 percent over the three year period. Turkey, by far the largest supplier, accounted for over half the U.S. imports, with Greece and Italy supplying another quarter of the total. Countries with nonmarket economies (NME's) were an increasingly important source of oriental leaf tobacco imports, as imports from NME's grew nearly 70 percent by volume in the period, enlarging their share of the U.S. market from about 13 percent in 1974 to nearly 19 percent in 1976 and to 26.5 percent in the first half of 1977. Yugoslavia was the principal NME supplier in 1974, accounting for 78 percent of the imports from NME's. Bulgaria supplied the remainder in that year, but increased its share of imports dramatically in 1975 and 1976, supplying 48 percent of the nonmarket-economy share

Table <sup>18</sup>.--Cigarette leaf tobacco, unstemmed, Oriental or Turkish, not over 8.5 inches in length (TSUS item 170.28): U.S. General Imports, by principle sources, 1974-76, January-June 1976 and 1977, and unit values

	1074	1075	1076	January-	June
Source	1974	1975	1976	1976	: 1977
		Quantity	(1,000 pour	ıds)	
Turkey	93,900	69,643	94,525	94.183	: : 29.877
Greece	15,552		•		: 21,662
Italy:	17,477			8,136	
Lebanon	6,970				: 4,896
Nonmarket economies (NME):		:	: :	: :	:
Yugoslavia	15,722	: 15,562	: 17,332	14,978	: 12,328
Bulgaria	4,420				: 9,836
Romania	-				: 488
Albania	_	: -		: -	:
Total NME's		30,049			: 22,652
Total countries listed	154,041	159,641	: 171,887	144,678	: 80,251
Total U.S. imports	: • 155 9/6	: • 166 //O	• 170 7/1	: • 140 521	: 05 2/3
Percentage of total supplied by NME's	120,040	. 100,440	. 1/0,/41		
refreentage of total supplied by Nile s	12.9				: 26.5
		· · · · · · · · · · · · · · · · · · ·	alue (\$1,00		
Turkey	79,161	92,909	: 151,428	: 150,887	: 47,371
Greece			: 41,073		
Italy	9,583			5,431	
Lebanon	7,901	: 14,965			: 6,211
Nonmarket economies (NME):		•	:		: :
Yugoslavia	14,052	: 21,295	28,975	25,267	: 19.83
Bulgaria	4,006				: 13,852
Romania	· –				: 294
Albania	: -	: -	: 147	: -	: -
Total NME's:	18,058	38,522	53,273	48,037	: 33,978
Total countries listed:			: 260,475	225,911	
Total U.S. imports	: : 139.007	: : 203.668	: : 269.529 :	231.345	:130 991
Percentage of total supplies by NME's	13.0	19.4	19.8	20.8	: 25.9
	1	Unit value	(cents per	pound)	
:		:	:	:	:
Turkey	54.3				
Greece	148.0				
Italy					
Lebanon	113.4	: 137.0 :	: - :	-	: 126.9
Nonmarket economies (NME):		· •	•	- <b>:</b>	:
Yugoslavia	89.4				
Bulgaria	90.6			148.6	: 140.8
Romania	: <del>-</del>	53.2			: 60.2
Albania					
Total NME's					
Total countries listed	89.4	123.2	151.5	156.1	: 154.4
Total U.S. imports	89.2	122.4	150.8	155.8	: 153.5

Source: U.S. Department of Commerce, Bureau of the Census, publications IA245x, IM145, and IM145x.

in those years despite its status as the only major supplier facing Column 2 rates of duty. Bulgaria accounted for 87 percent of the increase in U.S. imports of oriental tobacco from NME countries and 52 percent of the overall increase in imports of this commodity in the period 1974-1976.

The growth of U.S. imports of oriental leaf tobacco in this period was accompanied by a dramatic increase in the unit value of the imports (see table 18). Averaging 89 cents per pound overall in 1974, the unit value rose to nearly \$1.51 per pound in 1976. A major cause of this value increase was the decision in 1975 and 1976 of both the Greek and Turkish governments to increase the price support level for exports of oriental tobacco. The unit value of imports from Italy also rose, but the cost of Italian oriental tobacco remained the lowest among the major suppliers to the U.S. market because of official export subsidies. Yugoslavia and Bulgaria also benefited from the average value increase, the unit value of their exports to the United States increasing 87 and 65 percent, respectively, in the three year period. As indicated by table 18, it was in the years of high unit values, 1975 and 1976, that Bulgarian tobacco began to enjoy a value differential against other oriental tobacco imports. This undoubtedly aided Bulgarian tobacco sales in the United States, since it helped to offset the higher duty applied to Bulgarian goods under Column 2 rates of duty.

The quantity of oriental tobacco from all sources imported into the United States declined sharply in the first half of 1977, amounting to only 57 percent of the total imported in the same period in 1976. The decline was led by a steep drop in imports from Turkey, although imports from Yugoslavia, Bulgaria, and Italy also fell relative to the same months of the previous year. Only Greece and Lebanon significantly increased their exports of oriental tobacco to the United States in this period. The unit value of total oriental tobacco imports declined less drastically, falling to \$1.50 per pound compared to approximately \$1.59 per pound in the first half of 1976. Only Turkey maintained a higher unit value over the previous year, \$1.64 per pound compared to roughly \$1.60 per pound.

Industry sources report that the high export prices associated with oriental tobaccos in 1976 are not sustainable. Record harvests in Greece and Turkey in 1976 and 1977 have led to the expectation of a buyers' market for the commodity. Under these circumstances, and barring an unexpected jump in world demand for the product, the unit value of U.S. oriental tobacco imports is likely to fall even further. It is not surprising in this context that the uncharacteristically low level of imports from Turkey in the first half of 1977 accompanies the highest unit value of imports.

As a result of its virtual monopoly in the Comecon countries, 1/Bulgaria is the world's leading exporter of cigarettes. Most Bulgarian cigarettes are filled only with oriental tobaccos, and have a distinctly different taste from typical U.S. blends in which oriental tobacco is roughly one-seventh of the total. Bulgarian tobacco policy is currently aimed at maintaining domestic production to meet both domestic and export

<sup>1/</sup> The Council of Mutual Economic Assistance includes the U.S.S.R., Poland, Hungary, GDR, Bulgaria, Romania, Czechoslovakia, Mongolia, and Cuba.

cigarette demands and to promote leaf exports to market economies for hard currency. At the same time, however, Bulgaria is trying to modernize its tobacco industry by introducing labor-saving, mechanized techniques of cultivation that are not totally compatible with the production of the traditional oriental tobaccos that are in the greatest demand for export.

The classic oriental tobacco leaf is small by comparison to that of other varieties, and the yield from an oriental plant is much lower than from the broad-leaf tobaccos cultivated in the United States. Cultivation of the plants is highly labor-intensive and the best quality oriental tobaccos grow in hilly areas where mechanization on a large scale is impractical. Thus, in order to modernize and, at the same time, to maintain production, Bulgaria is shifting into the cultivation of semioriental broad-leaf varieties of tobacco that are more easily cultivated in flat areas, allowing some mechanization. These semi-oriental tobaccos are also higher-yielding varieties, and although they are not considered to be of as high a quality as the traditional oriental tobaccos of Greece and Turkey, the output per plant is greater. Bulgaria is also experimenting with production of Virginia flue-cured and Burley tobaccos, broad-leaf varieties that deliver even higher yields per plant. At present, these varieties account for only 10 percent of Bulgarian tobacco output, but, once established, they should assume an increasing share of total production.

Bulgaria produces European- and U.S.-brand cigarettes under license, including the Marlboro and Winston brands. The large and growing market for "western"-style cigarettes in Eastern Europe and the Soviet Union, Bulgaria's largest cigarette export markets, will not immediately benefit Bulgaria, however. Bulgaria's production of the broad-leaf tobaccos that make up most of the contents of non-oriental cigarettes is limited, and the use of scarce foreign exchange to import these tobaccos is not permitted.

Yugoslavia already produces and exports "western" brand cigarettes under licensing agreements with several European and U.S. cigarette companies. Unlike Bulgaria, Yugoslavia produces a significant amount of Virginia flue-cured and Burley tobacco in addition to the traditional oriental and semi-oriental types. Flue-cured and Burley accounted for roughly one-quarter of total tobacco output in 1974, up from an annual average of only 10 percent in the 1966-1970 period. In addition, Yugoslavia is able to import tobacco for its cigarette production.

As is the case of Bulgaria, semi-orientals are increasing in importance in Yugoslav tobacco production. U.S. imports of tobacco from Yugoslavia are of the traditional oriental type, however.

The U.S.S.R. recently concluded a licensing agreement with the European division of a major U.S. tobacco company, to produce a U.S. brand of cigarettes totally filled with U.S. tobacco. This tobacco will not be paid for with hard currency, but with deliveries of tobacco grown in the U.S.S.R., including oriental tobaccos. This tobacco, in turn,

will be used in the manufacture of cigarettes in Western Europe. The U.S.S.R. has begun development of a domestic source of flue-cured and Burley tobacco that, it is hoped, will eventually supply their cigarette industry. Other NME's that produce U.S. brand cigarettes under license include, in addition to the three countries mentioned above, Poland and the GDR.

Future U.S. demand for oriental tobaccos depends primarily on U.S. cigarette consumption and secondarily on the composition of the blend of tobaccos filling the cigarettes. Pressure from public and private health organizations to reduce tar and nicotine levels in U.S. cigarettes could encourage imports, since oriental tobaccos contain less of these substances than broad-leaf varieties. However, cigarettes using oriental tobacco for only a fraction of their total filler are the most popular in the United States and are growing in popularity relative to other blends throughout the world. It is unlikely that a significant change in the traditional taste of an "American" cigarette would be quickly accepted. In addition, U.S. cigarette consumption, although still rising, is leveling somewhat. Thus, U.S. imports of oriental tobaccos can be expected to increase, but not at a rate greatly exceeding the growth of the domestic cigarette market.

Potential U.S. demand for these tobaccos from nonmarket economy countries is a function of the price, availability, and quality of imports from Turkey and Greece, the major suppliers of high quality oriental tobaccos to the U.S. market. Demand will also depend on

U.S. acceptance of the semi-oriental varieties that are replacing traditional oriental tobacco cultivation in Bulgaria and Yugoslavia. Clearly, both countries have greatly increased their share of the U.S. market since 1974, and these increased imports have reflected a growing interest by the U.S. tobacco industry in these countries' product. Bulgaria particularly has been able to increase its market share in conjunction with the unit value differential that has emerged vis-a-vis imports from countries enjoying MFN treatment. Bulgaria's future position in the U.S. market will to some extent be influenced by its ability to maintain this differential.

## APPENDIX

Leading U.S. Imports and Exports in

Trade with the Nonmarket Economy Countries

Source: Bureau of East-West Trade, U.S. Department of Commerce

Table A-1.--Leading items imported from the U.S.S.R., January-June 1977, April-June 1977, and April-June 1976

	(In U.S. dollars)		عميرت فالمنافذ الوسيسي عبسب	
TSUSA item number	Description	January-June 1977	April-June 1977	April-June 1976
		,	<del></del>	
1/ 475.0535	: Fuel oils, under 25 degrees A.P.I., Saybolt Universal viscosity at	:	•	:
<u>-</u> ,	: 100°F of more than 125 seconds (heavy fuel oils)	\$22,478,658	\$17,248,427	: \$9,857,771
605.0260	: Palladium		5,412,221	
618,1000	: Aluminum waste and scrap:	10,658,677	: 10,121,977	
475.1010	: Crude petroleum, 25 degrees A.P.I. or over	7,930,440	-	: -
520.3200	: Diamonds, not over 1/2 carat, cut, not set	6,528,736	: 2,960,993	: 2,411,084
	: Platinum group metals and combinations, n.e.s		: 1,484,710	: 8,460,583
	: Paintings, etc., by hand		: 6,031,232	: 1,168,355
601.1560	: Chrome ore, 46% or more chromic oxide	: 5,624,568	: -	: 2,978,100
620.0300	: Unwrought nickel	: 4,729,628	; 3,929,460	: 1,706,894
	: Rhodium	4,513,269	: 2,046,559	1,340,454
	Articles imported for exhibition (agriculture, arts, education or	:	•	:
	science)	4,000,000	: 4,000,000	: -
2/ 475.1015	Fuel oils, 25 degrees A.P.I. or more, Saybolt Universal viscosity at	:	:	•
<del></del>	: 100°F of less than 45 seconds (light fuel oils)		· •	:
124.1045	Sable furskins, whole, raw	2,308,192	572,983	: 354,164
520.3300	Diamonds, over 1/2 carat, cut, not set	2,108,982	339,543	541,527
	. Chrome ore, not over 40% chromic oxide		1,427,051	-
245,1000	. Hardboard, valued \$48.33-1/3 to \$96.66-2/3 per short ton	1,315,829	783,624	461,030
	. Metal coins n.e.s		196,865	3,149,095
	. Iron ore, not concentrated or sintered		522,626	-
	Inorganic oxides, hydroxides, and peroxides	1,120,735	603,705	478,832
542.3320		863,930	453,177	423,566
			•	•
	Total imports itemized above	106,703,923	58,135,153	44,474,141
	Total U.S. imports from the U.S.S.R	120,275,200	65,255,372	53,955,804

<sup>1/</sup> Prior to Jan. 1, 1977, this item was classified under 2 less comprehensive numbers, 475.0540 and 475.0550. The latter item number is represented by the figures given for trade in the second quarter of 1976, since in that period the U.S. imported no fuel oil categorized under 475.0540 from the U.S.S.R.

<sup>2/</sup> Prior to Jan. 1, 1977, this item was classified under 2 now-deleted numbers--475.1020 and 475.1030. The 2 former numbers were replaced by the number listed above (475.1015) and a second new number--475.1025. To obtain an accurate comparison of trade in the periods before and after Jan. 1, 1977, the sum of trade in the 2 new numbers should be measured against trade in the 2 deleted numbers. In January-June 1977 this trade did not exceed the amount listed above (\$3,011,457) for 475.1015, while in the second quarter of 1976 there were no U.S. imports of light fuel oils from the U.S.S.R.

Table A-2.--Leading items exported to the U.S.S.R., January-June 1977, April-June 1977, and April-June 1976

(In U.S. dollars) January-June April-June April-June Schedule B Description number 1977 1977 1976 041.0020 Wheat, unmilled, except for relief-----\$257,292,345 \$105,989,679 \$14,241,401 044.0060 Yellow corn, unmilled, n.e.c-----234,432,840 123,741,924 401,166,158 : 221.4000 · Soybeans-----154,307,498 54,789,365 31,524,441 042.2060 Rice, milled, n.e.c., medium grain----14.233.385 3,070,873 4,229,588. 719.2370 Filtering, purifying, and separating machines and parts. n.e.c.. nonfood-----13,723,380 4,566,267 3,595,365 893.0045 Pressure sensitive tape, plastic-----13.556.019 8,811,888 5,883,264 711.2020 Heat exchangers, steam generating power boiler accessories-----13,475,000 1,684,900 410.000 044.0030 : Corn seed, except sweet corn-----11.890.088 1,000,000 599.9920 Compound catalysts, except nickel----11.849.280 288,958 051.7210 : Shelled almonds, fresh or dried-----10,578,203 2.893.501 160,160 715.2120 : Molding machines, and parts n.e.c----: 9,862,928 4,071,281 2,777,735 732.8930 : Parts and accessories for tracklaying tractors-----: 8.753,786 3.177.136 : 4,660,164 655.4510 : Rubber and friction tape, except surgical----: 8,174,149 4.084.621 715.1020 : Gear cutting machines, n.e.c., valued \$1000 and over, new-----: 8.005.333 : 388,249 719.2170 : Parts and attachments, n.e.c., for pumps for liquid-----: 8,003,383: 5,414,379 4,466,929 712.5068: Tracklaying tractors, 200 net engine horsepower and over----: 293.064 : 7,960,292 : 26,334,499 011.4005: Young chickens, fresh or frozen----:: 6,726,424 : 3,376,336 691.1015: Fabricated structural iron and steel----:: 6,633,189 : 3,283,338 3.244.664 651.7619 : Acetate continuous filament yarn except handwork yarn, not thrown : and not textured-----: 5,967,845: 1,254,703 : 2.534.480 711.3230: Steam engines and turbines, 10,000 horsepower and over----:: 5,822,000: 2,242,000 : Total exports itemized above------811,247,367 : 334,383,788 : 505,267,522 Total U.S. exports to the U.S.S.R-----: 1.050,904,844 : 451,843,876: 661,876,988

Table A-3.--Leading items imported from the People's Republic of China, January-June 1977, April-June 1977, and April-June 1976

	(In U.S. dollars)			
TSUSA item number	Description :	January-June 1977	April-June 1977	April-June 1976
186.1560 186.3000 755.1500 766.2560 320.2032 186.1565 222.4000 360.1500 622.0200 160.5000 320.1038 601.5400 145.4400 452.1200	Feathers not meeting Federal standards———————————————————————————————————	5,687,060 5,281,109 3,979,540 3,747,633 3,314,966 2,755,751 2,680,908 2,664,241 2,639,647 2,426,392 1,993,818	: 2,670,394 : 3,334,440 : 2,119,882 : 1,257,524 : 2,203,756 : 1,157,622 : 1,759,364 : 1,390,871 :	1,361,761 2,337,667 1,133,019 3,411,488 545,284 834,885 468,257 3,106,000 652,938 1,554,337 116,519 427,072 272,354
156.4000 306.6200	Cocoa, unsweetened, and cocoa cake	1,169,579 1,125,380	620,034	351,807
	Total imports itemized above  Total U.S. imports from the People's Republic of China	55,384,949 100,393,771	28,444,790 48,320,622	19,612,629 39,686,191

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Table A-4.--Leading items exported to the People's Republic of China, January-June 1977, April-June 1977, and April-June 1976

Schedule B number	Description	January-June 1977	April-June 1977	April-June 1976
732.0346 .	Special-purpose nonmilitary vehicles, n.e.c., new	\$28,847,904	\$20,329,669	-
266.2120:	Polyester staple, not carded or combed, etc	9,248,024	7,558,607	\$4,693,444
711.5064	Parts and accessories, n.e.c., for automobile, truck, and bus engines, for replacement	2,312,266	2,038,252	-
861.9999	Parts and accessories, n.e.c., for instruments (except industrial			4 071
561 1005 :	process) n.e.c	2,126,030	2,112,440	6,831
561.1005 . 714.3005 .	Digital electronic computers	1,795,734	1,795,734	-
	Digital electronic computers	1,683,709	1,680,444	-
512.0290	Cyclic chemical intermediates, except acids, n.e.c	1,564,063	369,336	1 266 026
599.9920	Compound catalysts, except nickel	1,493,035	120,175	1,266,926
251.8220	raip, suffice, softwood, broadhear-	1,294,211	1,294,211	022 704
719.9242 : 512.0993	Nonautomatic valves, etc., and parts, n.e.c., of iron and steel	1,050,471	29,214	922,394
	Miscellaneous organic chemicals, except cyclic, n.e.c	743,000	- :	(20.040
719.3150	Oilfield equipment and parts, n.e.c	657,884	•	620,948
732.8948	Parts and accessories, n.e.c., new, for replacement, for nonmilitary		700 000	100 400
501 2006	motor vehicles, n.e.c	650,858	329,880	100,402
581.2006	Polyethyl resins, high density	604,141	438,250	1,401,000
715.1002	Horizontal boring-drilling-milling machines, metal-cutting, new	432,047	432,047	-
599.9910	Nickel compound catalysts	417,997	-	620,424
729.4150	• • • • • • • • • • • • • • • • • • • •	•		,
:	internal combustion engines	345,330		<u>-</u>
719.2170	Parts and attachments, n.e.c., for pumps for liquid	318,605		21,562
719.9207	Control valves, electric and electro-hydraulic	276,000	276,000	19,716
515.1046:	Radioactive isotopes, chemical elements, compounds and mixtures,	:	;	,
:	n.e.c	273,334	272,284	
	Total exports itemized above	54,053,643	39,453,997	9,673,647
	Total U.S. exports to the People's Republic of China	62,129,867	43,064,670	34,163,053

Table A-5.--Leading items imported from Poland, January-June 1977, April-June 1977, and April-June 1976

TSUSA item number	: Description :	January-June 1977	April-June 1977	April-June 1976
	:			
	: Canned hams, shoulders, over 3 pounds:	\$51,965,289		\$31,308,996
	: Gasoline:	6,837,260	6,837,260	-
646.262	: Brads, nails, etc., smooth shank, round wire, over 1 inch in length, :			
	: over 0.065 inch in diameter:	3,861,703		•
700.355	: Men's leather footwear n.e.s., cement soles:	3,600,566		, ,
<u>1</u> / 608.841	: Steel plates, not alloy, not in coils, not pickled or cold rolled:	3,380,136		
110.471	: Frozen cod blocks, over 10 pounds each:	3,153,737	2,691,954	764,901
521.312	: Bituminous coal:	3,042,224	2,467,974	-
727.150	: Furniture and parts of bentwood:	2,911,585	1,581,628	1,521,239
	: Motor vehicles n.e.s::	2,853,078	1,543,740	1,033,470
335.950	Other woven fabrics of vegetable fibers, n.e.s., over 4 ounces per :			:
	: square yard::	2,758,845	1,242,723	1,634,773
380.124	. Men's and boys' corduroy suit-type coats, valued over \$4 each:	2,384,896	2,040,178	439,366
403.600	Other cyclic organic chemical products:	2,062,287	687,710	2,142,868
146.753	Strawberries, frozen, containers over 40 ounces:	2,050,402	1,157,550	313,807
107.356	Pork n.e.s., canned, boned, and cooked	2,012,131	968,957	2,337,277
407.854		1,768,966	651,791	1,018,448
382.120	: Women's raincoats n.e.s., 3/4 length or longer, valued over \$12 each:	1,564,853	231,336	880,853
110.474		1,515,940	1,065,009	284,405
437.320		1,483,155	463,184	497,867
692.302	New wheel agricultural tractors, 35 belt horsepower and over:	1,244,394	584,673	<u> </u>
672.154		1,242,235	738,136	<u> </u>
	· · · · · · · · · · · · · · · · · · ·			
	Total imports itemized above	101,693,682	54,564,569	49,461,163
•	Total U.S. imports from Poland:	157,965,399	83,316,357	78,746,426

<sup>1/</sup> Prior to Jan. 1, 1977, this item was classified as number 608.8420. Trade figures listed for April-June 1976 represent the old classification, which was replaced by 2 less comprehensive numbers, 608.8410 and 608.8415. Therefore the values given above for steel plate imports from Poland in 1977 and April-June 1976 are not exactly comparable.

Table A-6.--Leading items exported to Poland, January-June 1977, April-June 1977, and April-June 1976

Schedule B number	Description	January-June 1977	April-June 1977	April-June 1976
044.0060:	Yellow corn, unmilled, n.e.c	: \$55,084,768	\$25,235,277	: \$57,937,306
	Soybean oil-cake and meal		· · · · · · · · · · · · · · · · · · ·	
	Florida phosphate hard rock and land pebble			
	Parts and accessories for tracklaying tractors			
211.1010:	Cattle hides, whole	• 7.207.014		• •
045.9015:	Grain sorghums, unmilled	6,874,345		
	Tobacco, flue-cured leaf, stemmed			168,259
041.0020:	Wheat, unmilled, except for relief	3,902,720		•
051,2010 •	Fresh lemons	· 2.993.607 ·	2,993,607	1,222,704
221.1010	Peanuts, shelled, green	2.191.098		
599.5860	Vegetable proteinsTallow, inedible	1,938,413		467,901
411.3220	Tallow, inedible	1,900,842		2,702,117
121.0090	Unmanufactured tobacco, n.e.c., including stems, etc	1,859,561	1,305,000	418,302
	Concentrated superphosphate	1,803,198	1,803,198	-
	Sheep and lamb skins, with wool on, undressed		1,106,416	48,200
	Machines and mechanical appliances, and parts, n.e.c		1,294,757	209,997
	Lard and other pig fat, except grease		9,320	
251.7220:	Pulp, sulfate, softwood, bleachedLinseed oil-cake and meal	1,512,844	411,480	<u>.</u>
081.3040	Linseed oil-cake and meal	1,353,072	,	<del>.</del>
719.5435	Work-holding and positioning equipment, etc., for machine tools	1,311,267	820,721	2,020
	Total exports itemized above	162,970,191	69,078,970	113,034,236
	Total U.S. exports to Poland	213,472,555	94,707,895	164,878,935

Table A-7.--Leading items imported from Yugoslavia, January-June 1977, April-June 1977, and April-June 1976

TSUSA item number	: Description	January-June 1977	April-June 1977	April-June 1976
107.3525	: Canned hams, shoulders, over 3 pounds	\$25,675,03 <b>5</b>	\$14,481,241	\$11,273,908
	. Wood chairs, n.s.p.f	17,033,049	9,183,489	
700.3515	. Males' leather athletic footwear n.e.s	14,169,352	6,371,763	7,714,696
170.2800	Cigarette leaf, not stemmed, not over 8.5 inches	10,497,027	5,356,819	4,791,851
612,0640	. Unwrought copper, not alloy, n.e.s	. 10.140.897	5,688,286	14,053,150
605.2040	. Silver bullion, refined	7,464,692	4,277,712	2,720,785
607.3100	Ferrochrome, over 3 percent carbon	7,320,269	4,799,461	
	. Wood furniture n.s.p.f	4,469,555	2,419,679	1,917,690
186.1565	. Downs not meeting Federal standards	4,229,256	3,245,917	489,461
	Insulated copper conductors, without fittings, 32 A.W.G. and larger		2,099,741	1,443,079
	Aluminum sheets, strips, and plate, not clad	2,748,081	1,566,590	3,805,357
727.4000	Wood furniture parts n.s.p.f	2,531,262	1,271,716	1,138,086
624.0350	Unwrought lead, unalloyed, except bullion	2,411,204	<u>.</u> -	2,241,039
674.3504	Engine lathes, metal-cutting	1,995,467	962,983	546,401
618.1540	Wrought aluminum rods, 0.375 inches and over in diameter	1,921,027	1,117,764	1,031,602
727.1000	Furniture of unspun vegetable material, and parts	1,849,193	1,124,279	610,393
646.2620	Brads, nails, etc., smooth shank, round wire, over 1 inch in length,		•	·
	over 0.065 inch in diameter	: 1,765,190	<b>:</b> _ :	416,738
607.5100	Ferrosilicon, 60-80 percent silicon	: 1,579,315	: 195,123	1,051,506
607.3700	Ferromanganese, 4 percent and over carbon	: 1,524,849	: 1,524,849	
626.0200	Unwrought zinc, except alloyed	1,473,677	236,256	5,637,000
	Total imports itemized above	124,540,044	65,923,668	70,290,629
	Total U.S. imports from Yugoslavia	177,734,871	90,976,345	102,098,650
		•	• •	•

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Table A-8.--Leading items exported to Yugoslavia, January-June 1977, April-June 1977, and April-June 1976

Schedule B number	Description	January-June 1977	April-June 1977	April-June 1976
001 7070		\$18,672,129	\$14,677,123	\$11,653,050
	Soybean oil-cake and meal			· · · · · · · · · · · · · · · · · · ·
221.4000	Soy Dealts	'	, , ,	, , +
	Nuclear reactors and parts, n.e.c	,,	, ,	•
/34.1050	Aircraft, passenger transports, n.e.c., 33,000 lbs. and over, non-military, new	8,859,570	8,859,570	8,237,623
715 2250	Parts, n.e.c., for metalworking rolling mill machinery	' ''	•	
		( 070 400	•	
	Steam turbine generator sets, 10,000 kilowatts and over			
	Cattle hides, whole			1,608,625
	Well drilling machine parts and accessories, n.e.c			
	Parts and accessories, n.e.c., for aircraft, airships, and balloons			
	Parts, n.e.c., for turbine generator sets			
561 2910	Concentrated superphosphate		-	
512 0978	Vinyl chloride monomer	3,425,957	•	1,423,690
712 5018	Wheel tractors n.e.c., 100 maximum horsepower and over	3,317,098	597,413	369,882
	Rolling mill metalworking machinery, n.e.c		108,471	2,354,084
	Parts and accessories, n.e.c., new, for replacement, for nonmilitary			
732.0340	motor vehicles	3,083,206	1,771,131	455,486
321 4020	Bituminous coal		1,501,618	1,889,778
251 6000	Woodpulp, chemical dissolving	2,965,644	1,345,191	1,070,735
732 0320	Trucks, off-highway, nonmilitary	2,339,360		
732.0320	Trucks with drilling equipment, new	2,176,585	-	932,558
,52.0550	rideks with diffing equipment, new	· <del></del>		<del></del>
;	Total exports itemized abovė	111,211,376	61,368,133	35,445,048
:	Total U.S. exports to Yugoslavia	199,603,333	112,036,788	75,400,573
				•

Table A-9.--Leading items imported from Romania, January-June 1977, April-June, and April-June 1977, and April-June 1976

TSUSA item number	Description:	January-June 1977	April-June 1977	April-June 1976
				•
/ 475.0535	: Fuel oils, under 25 degrees A.P.I., Saybolt Universal viscosity at			•
	: 100°F of more than 125 seconds (heavy fuel oils)			
	: Gasoline	10,111,134		
	: New wheel agricultural tractors, 35 belt horsepower and over			
107,3525	: Canned hams, shoulders, over 3 pounds	5,269,234		
	: Women's leather footwear, cement soles, valued over \$2.50 per pair		2,073,858	
	: Men's leather welt footwear n.e.s., valued over \$6.80 per pair		1,056,999	109,203
380.8450	: Men's and boys' suits, not knit, man-made fiber	2,497,246	: 118,964	299,426
360.1500	: Floor coverings of pile, etc., valued over 66-2/3 cents per square	:	:	:
	foot	2,406,423	1,197,061	466,647
/ 475.1015	Fuel oils, 25 degrees A.P.I. or more, Saybolt Universal viscosity			•
	at 100°F of less than 45 seconds (light fuel oils)	2,312,593	2,312,593	•
107.3560	. Pork n.e.s., canned, boned, and cooked			797,80
	Leather welt work footwear, valued over \$6.80 per pair			538,01
	. Men's and boys' cotton suit-type coats, n.e.s., not knit, valued			
	over \$4	1,504,882	429,523	449,50
382.3362	Other women's cotton slacks and shorts, not knit, not corduray or			, ,,,,,,,,
	velveteen	1,458,489	634,925	720
546 5400	Glassware n.e.s., valued 30¢-\$1 each	1,309,456	619,117	614,77
680.3509		1,233,887	705,311	43,42
382.1224			52,376	28
674.327		: 1,109,331	: 32,370	: 20,
0/4.52/.	except numerically controlled	1,148,510	119,980	•
380.0645	•	1,110,249	777,764	325,74
			•	•
727.3040		1,106,927	700,112	262,320
117.6700	: recorring cheese, not for gracing	1,019,125	461,660	266,828
	Total imports itemized above	92,901,615	55,036,164	30,615,20
	:	:,,		: 50,010,20
	:	<del></del>	•	<del>:</del>
	: Total U.S. imports from Romania	131,996,393	75,014,170	45,202,769

<sup>1/</sup> Prior to Jan. 1, 1977, this item was classified under 2 less comprehensive numbers, 475.0540 and 475.0550. The latter item number is represented by the figures given for trade in the second quarter of 1976, since in that period the U.S. imported no fuel oil categorized under 475.0540 from Romania.

<sup>2/</sup> Prior to Jan. 1, 1977, this item was classified under 2 now-deleted numbers--475.1020 and 475.1030. The 2 former numbers were replaced by the number listed above (475.1015) and a second new number--475.1025. To obtain an accurate comparison of trade in the periods before and after Jan. 1, 1977, the sum of trade in the 2 new numbers should be measured against trade in 2 deleted numbers. In January-June 1977 this trade did not exceed the amount listed above (\$2,312,593), while in the second quarter of 1976 there were no U.S. imports of light fuel oils from Romania.

Table A-10.--Leading items exported to Romania, January-June 1977, April-June 1977, and April-June 1976

(In U.S. dollars) January-June April-June April-June Schedule B Description 1977 1976 1977 number Soybeans----:: 221.4000 : \$30,278,504 \$20,529,950 \$16,440,226 Bituminous coal----:: 22,552,633 11,123,648 2,232,138 211.1010 : Cattle hides, whole----:: 6,448,227 16,742,247 5,864,119 251.6000 : Woodpulp, chemical dissolving-----: 4,052,061 715,465 7,022,469 263.1031 : Cotton, upland domestic, 1 to 1-1/8 inches-----: 6,548,065 Soybean oil-cake and meal----:: 5,765,992 3,036,334 2,043,436 081.3030 : 674.7030 : Electrolytic tin plate, primary----: 4,904,666 4,904,666 1,261,130 : Natural phosphate fertilizer----: 271.3040 3,549,504 1,611,602 : Yellow corn, unmilled, n.e.c----:: 2,793,733 Parts and accessories, n.e.c., new, for assembly, for nonmilitary 732.8938 • 2,612,703 2,589,110 109,580 Herbicides, n.e,c------512.0632 1,911,097 19,404 Florida phosphate hard rock and land pebble----:: 271.3010 1,716,884 879,279 1,996,655 Molding machines, and parts, n.e.c., metallurgical or metal foundry--: 715.2120 1,375,000 1,375,000 76,000 251.7220 Pulp, sulfate, softwood, bleached------663,878 1,350,000 861.9946 Parts, n.e.c., for industrial instruments, n.e.c------1,244,502 455,780 511,758 Parts, n.e.c., for internal combustion engines, n.e.c-----711.5068 1,193,053 678,253 5,570 734.9230 Parts and accessories, n.e.c., for aircraft, air ships, and balloons-. 1,087,465 609,576 160,060 Gas compressors, centrifugal and axial------719.2230 1,025,115 10,115 Herbicidal preparations-----599.2080 907,000 12,865 714.9207 Storing devices, random access, for electronic computers-----35,000 208,347 896,600 Total exports itemized above-----192,073,085 32,891,874 57,767,358 Total U.S. exports to Romania-----127,198,249 62,916,074 46,175,131

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Table A-11.--Leading items imported from Czechoslovakia, January-June 1977, April-June 1977, and April-June 1976

SUSA : tem : Description	January-June 1977	April-June 1977	April-June 1976
umber :	·	•	
)2.2500: Hops		•	61 270
	\$1,146,552		\$1,270
77.3525 Canned hams, shoulders, over 3 pounds	1,095,652	\$490,696	•
00.3550: Men's leather footwear n.e.s., cement soles	733,099	245,126	
8.7100: Steel wire rods, not tempered or treated, valued over 4¢ per pound		647,050	
6.5400: Glassware n.e.s., valued 30¢-\$1 each		336,307	•
0.2960: Men's leather welt footwear n.e.s., valued over \$6.80 per pair		345,533	•
00.2940: Leather welt work footwear, valued over \$6.80 per pair		508,653	-
6.5600: Glassware n.s.p.f., valued \$1-3 each	591,855	230,027	•
4.3504: Engine lathes, metal-cutting		248,142	139,264
4.3280: Boring, drilling, and milling machines, except numerically controlled,		:	
: n.e.s	,	412,422	494,236
4.1025: Mink furskins, except Japanese, undressed		: 378,317 :	262,806
00.2718: Leather welt work footwear, valued \$5-6.80 per pair	: 482,237	: 309,568 :	27,575
7.1500: Furniture and parts of bentwood	: 472,707	259,169	190,932
1.3500: Imitation gemstones, except heads	: 437,111	: 161,834 :	176,810
22.5060: Motorcycles, 190-290 cubic centimeters piston displacement			
6.5800: Glassware n.s.p.f., cut or engraved, valued over \$3 each			•
5.9500 : Other woven fabrics of vegetable fibers, n.e.s., weighing over 4	· •		
ounces per square yard	: 321,576	: 141,187	90,068
6.1565 Downs not meeting Federal standards	319,282	319,282	•
5.5700 : Glass prisms for chandeliers, wall brackets, etc	306,509	117,582	
8.2045 Printing presses n.e.s	292,491	167,305	
The line of the last of the la	232,431	107,505	210,007
Total imports itemized above	11,240,820	5,606,295	4,341,892
Total U.S. imports from Czechoslovakia	: 10 550 761	. 0 390 900	9 757 345
iotal 0.5. Imports from Czechostovakia	: 18,558,361	9,280,800	8,357,265

Table A-12.--Leading items exported to Czechoslovakia, January-June 1977, April-June 1977, and April-June 1976

(In U.S. dollars) April-June Schedule B January-June April-June Description number 1977 1977 1976 081.3030 : Soybean oil-cake and meal-----\$11.908.405 : \$5,417,621 \$17,742,595 8,845,406: 13,420,015 211.1010 : Cattle hides, whole----- . 7,973,577 2,552,309 : 2,537,515 221.0530 : Sunflower seed-----3,519,045 3.519.045 458,279 212.0010 : Muskrat furskins, undressed------3,300 1,428,811 42,500 : 121.0005 : Tobacco, flue-cured leaf, unstemmed----- . 1,427,815 : 192,329 : 2,468,008 70,750 : 495,250 : 714.9216: Parts and accessories for basic electronic computers----: 446,817 : 345,746 : 303,902 051.2010 Fresh lemons------439,991 439,991 • 258,048 599.2080 . Herbicidal preparations-----379.341 Offset-type printing presses, over 3.500 pounds, roll-fed-----. 718.2924 359,000 359,000 Puip, sulfate, hardwood, bleached-----. 251.7210 313,069 152,055 367,996 715.1001 . Multi-function machine centers, numerically controlled, with tool changers, metal-cutting, new----291,435 714,9207 Storing devices, random access, for electronic computers-----285,298 43,018 632.8920 Pencil slats-----267,244 133,148 97,296 656.9240 Made-up textile articles n.e.c., of textile fibers n.e.c-----264,653 379,592 714.9206 Input/output devices for electronic computers, and parts-----256,420 236,035 238,327 729.5262 Electro-optical instruments, laboratory or scientific, for physical or chemical analysis-----228,519 109,586 175,412 Glass, unworked, in balls, etc----664.1300 222,988 133,488 87,954 Walnut logs, rough-----242.3110 213,256 196,267 36,488 Total exports itemized above-----39,566,340 13,942,888 38,574,727 Total U.S. exports to Czechoslovakia-----45.116.676 16,769,618 44.410.949

Table A-13.--Leading items imported from the German Democratic Republic, January-June 1977, April-June 1977, and April-June 1976

(In	11	C	30	11	000	١.
1 1 11	11	· ·	$\alpha$	1 1	are	1

	(In U.S. dollars)			
TSUSA item number	Description :	January-June 1977	: April-June : 1977	April-June
			:	:
124.1025	: Mink furskins, except Japanese, undressed:	\$1,409,325	\$739,044	\$441,164
676.0510	: Portable typewriters, non-automatic, electric	472,988	: 443,500	: -
722.1620	: Still 35-millimeter cameras, valued over \$10	435,346	: 183,493	: 165,041
121.5000	: Pig and hog leather:	391,033	: 265,683	: 158,375
546.5900	: Glassware n.s.p.f., valued over \$3 each, except cut or engraved:	292,781	: 122,034	: -
	: Montan wax:	258,827		
668.2035	: Offset printing presses, weighing 3,500 pounds or more, sheet-fed type:	237,271		•
	Printing presses n.e.s:	234,625	: 76,372	•
546.5600	: Glassware n.s.p.f., valued \$1-3 each:	208,797	_	
	Bovine upper leather, n.s.p.f:			•
	Glassware n.s.p.f., valued over \$3 each, cut or engraved		•	104,698
	Portable typewriters, non-automatic, non-electric		-	•
	Sodium sulfate, crude		•	. 101,110
	Potassium chloride, crude		•	225,793
	· Artificial flowers, etc., n.e.s		60,384	37,809
	Boring, drilling, and milling machines, except numerically controlled,		. 00,504	37,003
077.0200	. D.C. S		23,799	71,453
692 2770	Parts, n.e.s., of motor vehicles		2,094	: 71,433
668 5060	Parts of printing presses	119,115	56,296	14,642
	Articles of wood, n.s.p.f			•
		112,733	: 83,204	: 29,702
334.1100	Ceramic statues, etc., by professional sculptors, valued over \$2.50	111 772	. 70 700	: 54 470
	Each	111,332	38,308	54,439
	Total imports itemized above	5,569,829	2,721,117	: 1,678,006
	: •		•	•
	Total U.S. imports from the German Democratic Republic	8,369,877	4,121,659	2,824,164
	· •		:	:
	**************************************		4	<u> </u>

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Table A-14.--Leading items exported to The German Democratic Republic, January-June 1977, April-June 1977, and April-June 1976

Schedule B number	Description	January-June 1977	April-June 1977	April-June 1976
044 0060	Yellow corn, unmilled, n.e.c	\$11,510,450	_	-
221.0530	Sunflower seed	1,079,891		-
051.2010	Fresh lemon	1,010,721		-
292.5010	Alfalfa seed, certified	311,399		· -
283.9200	Tungsten ores and concentrates	265,334		<u> </u>
212.0010	Muskrat furskins, undressed	205,013	•	\$108,600
	Aluminum and aluminum alloy tubes and pipes, n.e.c	188,173	•	•
	Nonclay firebrick and similar firebrick shapes, except plastic or			• •
	infusorial earth, n.e.c	181,078	90,539	•
211.1010	Cattle hides, whole	179,301	56,928	•
011.6040	Pork livers, fresh or frozen	172,605	54,837	492,067
719.3150	Oilfield equipment and parts, n.e.c	131,578	35,452	
664.1300	Glass, unworked, in balls, etc		42,437	184,550
	Fresh grapefruit	124,128	124,128	
	Digital electronic computers	122,340	12,251	-
729.5266	Physical properties testing and inspecting instruments, electric	:		
	or electronic	119,154	-	
263.2011	Linters, chemical grade	116,852	44,825	102,518
629.1050	Tractor and implement tires, pneumatic	100,654	_	
284.0220	Copper-base alloy waste and scrap	83,020	<b>:</b>	<b>:</b> _
231,2060	Ethylene-propylene rubber	74,309	74,309	: _
541.7018	Preparations acting primarily on the central nervous system or	:	:	•
:	sense organs, n.e.c	48,456	<u>-</u>	<u>-</u>
:		:	•	•
	Total exports itemized above	16,152,083	3,022,347	887,735
	Total U.S. exports to the German Democratic Republic	16,876,523	3,499,827	23,423,445
•		• •	•	• •

Table A-15.--Leading items imported from Hungary, January-June 1977, April-June 1977, and April-June 1976

TSUSA		January-June	April-June	April-June
item	: Description	1977	1977	1976
number	<u>:</u>	· · · · · · · · · · · · · · · · · · ·		
107 3525	: Canned hams, shoulders, over 3 pounds	\$9,761,396	\$5,505,911	\$3,620,290
692.3060	Parts of agricultural tractors	3,782,859		
686.9030	Other lamps, including household	2,024,663	•	•
107.3540	Pork bacon, boned, cooked, and canned	1,077,353		•
439.3060	. Natural drugs n.e.s., advanced	804,298		
161.7100	. Paprika, ground or unground	789,536	: 310,742 :	
772.5105	. Automobile tires, new	572,747	: - :	• • •
772.5115	Pneumatic truck and bus tires, new	515,316	: 156,347	
692.3040	. New agricultural tractors n.e.s	440,814		
686,9010	. 3-way lamps, 150 watts and under	319,967	291,493	
790.3900	Inflatable articles n.s.p.f	294,750	119,963	96,383
750.2600	. Whiskbrooms, valued not over 32¢ each (under quota)	281,783	•	64,794
437.2000	Alkaloids and compounds, n.s.p.f., synthetic		171,309	-
222,6400	Articles n.e.s., of unspun fibrous vegetable materials	247,780	165,058	46,915
435.7000	Opium		245,820	-
546.5400	Glassware n.e.s., valued 30¢-\$1 each	239,762	108,127	85,586
750.2900	Brooms, valued not over 96¢ each (under quota)	223,383	90,571	
167.3040	Wine, over 14 percent alcohol, valued over \$4 per gallon, containers	•	•	•
	not over 1 gallon	. 197,569	79,688	120,588
542.3120	Ordinary glass, 16-18.5 ounces per square foot, not over 40 united	•	•	•
	inches	178,782	95,853	144,893
182.9600	Wheat gluten	160,137	160,137	-
	: Total imports itemized above	22,429,067	: 0.067.110	7 197 000
	:	: 22,423,007	9,967,119	7,187,098
	Total U.S. imports from Hungary	25,654,406	11,190,858	9,734,004
	•	:	•	<del>-</del>
	•	_		•

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Table A-16.--Leading items exported to Hungary, January-June 1977, April-June 1977, and April-June 1976

Schedule B number	Description	January-June 1977	April-June 1977	April-June 1976
561,2910:	Concentrated superphosphate	\$6,381,600	\$6,381,600	\$3,662,937
	Parts and accessories, n.e.c., for wheel tractors			
081.3030 :	Soybean oil-cake and meal	3,412,410	· · ·	3,139,675
	Cattle hides, whole		•	
	Output devices for electronic computers, and parts			7,618
	Sheep and lamb skins, with wool on, undressed			
	Planters and transplanters	•		
	Kip skins	697,322	385,702	400,440
	Glass, unworked, in balls, etc	634,500		
	Industrial process type instruments, electric or electronic, n.e.c		24,985	6,386
	Gear cutting machines, n.e.c., valued \$1,000 and over, new	•	56,592	-
	Hydraulic turbine generator sets	457,074	457,074	-
	Physical properties testing and inspecting instruments, electric		· ·	
	or electronic	456,217	51,095	4,244
044.0030	Corn seed, except sweet corn		440,941	124,193
891 1135	Magnetic tape recorders, video		434,212	
718.5220	Glass-working machines, and parts, n.e.c		304,181	_
	Pulp, sulfite, softwood, bleached	371,061	, , ,	_
	Mica, including waste and scrap, ground mica, etc	351,168	351,168	_
	Tracklaying tractors, 130-200 net engine horsepower, new	312,000	108,000	_
	Parts and attachments, n.e.c., for agricultural machinery, n.e.c	295,411	243,560	156,996
:	and detailments, more, for agricultural machinery, more		•	
:	Total exports itemized above	24,800,976:	14,985,661	11,320,308
	Total U.S. exports to Hungary	31,457,713	19,380,064	15,221,374
•	·	•	•	

Table A-17.--Leading items imported from Bulgaria, January-June 1977, April-June 1977, and April-June 1976

TSUSA item	: Description :	January-June 1977	April-June 1977	April-June 1976
number	<u>:</u>			·
		#C C76 OFO .	#2 004 502	. #2 470 CD2
170.2800	: Cigarette leaf, not stemmed, not over 8.5 inches:			
161./100	: Paprika, ground or unground:	,		150,046
	: Apple and pear juice, not over 1 percent alcohol:			68,193
117.6700	: Pecorino cheese, not for grating:	242,283 :		-
676.0530	: Portable typewriters, non-automatic, non-electric:	173,893 :		
452.6000	: Rose oil or attar of roses:	129,813	92,313	: 11,313
452.3200	Lavender and spike lavender oil:	100,658	55,151	: -
546.5400	.Glassware n.e.s., valued 30¢-\$1 each	72,592 :	53,818	31,931
439.1040	Natural crude drugs of vegetable origin	67,921	30,151	
460.0500	Enfleurage greases, floral essences, etc	60,752		•
	Aromatic or odoriferous substances, n.e.s., not artificial mixtures			_
	Aromatic or odoriferous benzenoid compounds, n.e.s	30,955		<u> </u>
	Floor coverings of pile, etc., valued over 66-2/3 cents per square foot			1,659
	Drilling machines, upright, single spindle, except numerically con-			
074.0202	trolled	23,783	22,896	4,435
4.15 3010	Polyethylene resins, low and medium density			
546 5200	Glassware n.e.s., valued not over 30¢ each	22,316	16.996	15,417
340.3200	Mint leaves, crude, not manufactured	20,679	18,335	
101.5500	Mant leaves, crude, not manufactured			2,531
0/4.3352	Metal-cutting machine tools, n.e.s	19,819	4,253	: -
439.3040	Natural advanced drugs of vegetable origin	16,252	4,996	
149.2600	Prunes and plums, dried	15,484	15,484	6,446
				•
	Total imports itemized above	8,287,029	3,745,172	2,750,620
	Total U.S. imports from Bulgaria	8,706,816	3,800,357	2,907,446
•				•

Table A-18.--Leading items exported to Bulgaria, January-June 1977, April-June 1977, and April-June 1976

Schedule B number	Description	January-June 1977	April-June 1977	April-June 1976
715.2254	Rolling mill metalworking machinery, n.e.c	\$7,342,176	\$5,984,126	_
715.2235	Hot rolling mill machinery, nonferrous	2,473,075		-
	Integrated circuits, semiconductor, monolithic, digital	530,654	168,617	202,011
891.1135	Magnetic tape recorders, video	388,424	388,424	
251.6000	Woodpulp, chemical dissolving	336,481	-	· •
211.1010	Cattle hides, whole	316,127	316,127	_
	Great northern beans, dried, except seed, not donated for relief		300,239	_
	Soybeans	284,568	· -	_
	Kraft shipping sack paper		<del>-</del>	-
861.9920	Parts for testing apparatus, n.e.c	214,196	18,448	6,330
581.3210	Regenerated cellulose, except rayon	187,862	187,862	. ´ -
715.2140	Foundry machines, and parts, n.e.c	179,899	86,847	201,120
	Fungicides	150,000	-	· -
714.9209	Storing devices (except random access) for electronic computers,	·		
	and parts	142,055	129,255	_
541.7036	Preparations acting primarily on digestive system, etc., dosage	•	ĺ	
	or retail sales, n.e.c	135,633	_	52,020
719.8095	Machines and mechanical appliances, and parts, n.e.c	107,401	107,401	1,500
719.9120	Molds for forming plastic or rubber articles	: 103,710	91,960	· ´ _
718.3960	Fruit- and vegetable-processing equipment	92,652	52,835	74,518
044.0030	Corn seed, except sweet corn	<b>82,510</b>	40,180	
541.7020	Pharmaceutical preparations acting primarily on cardiovascular	: .	,	
	system, dosage or retail sale	82,322		_
:	Total exports itemized above	13,750,185	8,233,321	677,639
· :	Total U.S. exports to Bulgaria	14,823,455	8,700,925	20,377,304

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Table A-19.--Leading items imported from Albania, January-June 1977, April-June 1977, and April-June 1976

(In U.S. dollars)

TSUSA : item : Description number :	January-June	April-June	April-June
	1977	1977	1976
: 61.9400 : Unground sage 68.2045 : Printing presses, n.e.s 70.5500 : Myrobalan and sumac 61.2500 : Coriander 24.1020 : Marten furskins, undressed, whole 53.2260 : Metal coins n.e.s	\$249,656	\$133,848	\$279,331
	\$34,532	-	: \$279,331
	\$5,404	5,404	: -
	\$5,307	5,307	: -
	\$1,236	1,236	: -
	\$825	825	: 689
: Total imports itemized above	296,960	146,620	280,020
Total U.S. imports from Albania	296,960	146,620	281,892

Table A-20.--Leading items exported to Albania, January-June 1977, April-June 1977, and April-June 1976

January-June 1977	A <del>pri</del> 1-June 1977	April-June 1976
270,265 30,324 14,106 2,878	30,324 14,106 2,878	: - : -
: 775,145 : 775 145	502,933	: 0 : \$176,655
	\$455,625 270,265 30,324 14,106 2,878 1,120	1977 1977  \$455,625 \$455,625  270,265 - 30,324 30,324  14,106 14,106  2,878 2,878  1,120 -  827 -  775,145 502,933

Table A-21.--Leading items imported from Cuba, 1/ January-June 1977, April-June 1977, and April-June 1976

TSUSA item number	Description	January-June 1977	April-June 1977	April-June 1976
480.8090 653.2260	Potassium chloride, crude Other fertilizer material Metal coins n.e.s Live fish, not for human consumption	\$101,640 2,590 426 344	- - - - \$344	: : : :
	Total imports itemized above	105,000	344	:
	Total U.S. imports from Cuba	105,000	344	\$1,460

<sup>1/</sup> U.S. trade with Cuba has been under an embargo since Feb. 7, 1962, when President Kennedy, acting under the authority of section 620(a) of the Foreign Assistance Act of 1961, as amended, issued Presidential Proclamation No. 3447 that declares the embargo. Under Section 620(a) of the Foreign Assistance Act of 1961 the Secretary of Commerce is directed to carry out the prohibition on exports, while the Secretary of the Treasury enforces the prohibition on imports. In both cases exceptions may be granted when determined to be appropriate by the respective Secretaries. To date, the number of exceptions granted has been minimal so that trade between the 2 countries is almost nil.

Table A-22.--Leading items exported to Cuba, January-June 1977, April-June 1977, and April-June 1976

Schedule B number	Description :	January-June 1977	April-June 1977	April-June 1976
512.0380 :	Synthetic organic medicinal chemicals, n.e.c., in bulk:	\$177,280		_
724.9985	Parts and accessories, n.e.c., for telecommunications equipment:	125,000		_
861.7125 :	Dental equipment, n.e.c:			
931.0050 :	Special transactions, not classified:	23,200	•	
541.7076 :	Pharmaceutical preparations, except biologic, for human use, n.e.c:	19,100	,	
719.1514 :	Air conditioners, year-round:			_
678.5050 :	Iron or steel electrical conduit fittings:	11.000		_
893.0060 :	Articles of artificial plastic materials, n.e.c::	7,060	- :	
719.6445	Sprayers and spraying equipment, n.e.c:	6,580	- -	_
931.0020	Commodities donated for relief	6,100	6,100	_
533.3230	Exterior water-type trade sales emulsion paint and other water-thin	,		
:	paint, including dry type	5,829	- :	·
242.8020	Utility line poles, wood	3,975		_
533.3220	Exterior oil-type trade sales paints, enamel and varnish, ready-	·	•	
:	mixed and in tint base form	3,180	• •	_
719.6420	Sprayers, agricultural and pesticidal, hand-operated	2,838	• •	, _
893.0019	Construction plastic products, except pipe and pipe fittings	1,300	·	
678.5034	Steel tube and pipe fittings, forged, welding type:	1,125	1,125	
861.9933	Parts, n.e.c., for electro-optical laboratory and scientific in-	•	, , , , , , , , , , , , , , , , , , ,	
•	struments	1,045	1,045	_
894.3240	Gymnastics, track and field, exercise, health, and playground equip-	•	· · · · · · · · · · · · · · · · · · ·	
•	ment	1,000	_	
	•			
:	Total exports itemized above	455,112	220,738	. 0
•			;	
:	Total U.S. exports to Cuba	455,112	220,738	9,010
:	• • • • • • • • • • • • • • • • • • •			
· · · · · · · · · · · · · · · · · · ·	•		•	

Table A-23.--Leading items imported from the People's Republic of Mongolia, January-June 1977, April-June 1977, and April-June 1976

(In U.S. dollars)						
TSUSA item number	: Description :	January-June 1977	April-June 1977	April-June 1976		
306.4293 124.1018 124.1057	: Cashmere goat hair, sorted, etc	\$419,907 244,924 89,909 40,508 5,100	18,537 5,132 40,508	450,397 -		
	Total imports itemized above:  Total U.S. imports from the People's Republic of Mongolia	800,348 800,348		021,070		
	:		202,543	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		

Table A-24.--Leading items exported to the People's Republic of Mongolia, January-June 1977, April-June 1977, and April-June 1976

Schedule B number	Description	January-June 1977	April-June 1977	April-June 1976
512.0380 :	Prepared culture media	\$1,609 1,512 1,330		: : - : -
	Total exports itemized above	4,451	1,512	0
	Total U.S. exports to the People's Republic of Mongolia	4,451	1,512	\$16,641

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WASHINGTON, D.C. 20436

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