# PROCESSED MUSHROOMS: U.S. PRODUCERS' PRODUCTION, SALES, AND INVENTORIES, AND U.S. IMPORTS, EXPORTS, AND APPARENT CONSUMPTION TENTH QUARTERLY REPORT: SECOND CALENDAR QUARTER 1979

Report to the President on Investigation No. 332-84 Under Section 332 of the Tariff Act of 1930, as Amended

USITC PUBLICATION 998 AUGUST 1979

United States International Trade Commission / Washington, D.C. 20436

## UNITED STATES INTERNATIONAL TRADE COMMISSION

## COMMISSIONERS

Joseph O. Parker, Chairman Bill Alberger, Vice Chairman George M. Moore Catherine Bedell Paula Stern

## Kenneth R. Mason, Secretary to the Commission

This report was prepared principally by

Stephen D. Burket and Timothy P. McCarty Agriculture, Fisheries, and Forest Products Division

assisted by

Marretta A. Johnson, Agriculture, Fisheries, and Forest Products Division

> Office of Industries Norris A. Lynch, Director

Address all communications to Office of the Secretary United States International Trade Commission Washington, D.C. 20436

(202) 523-0161



UNITED STATES INTERNATIONAL TRADE COMMISSION • Office of the Secretary • Washington, D.C. 20436

FOR RELEASE

#### CONTACT: STEPHEN BURKET (202)523-0033

August 29, 1979

USITC 79-071

#### USITC PUBLISHES TENTH REPORT OF CERTAIN QUARTERLY STATISTICS FOR PROCESSED MUSHROOMS

The United States International Trade Commission has completed its tenth quarterly report on processed mushrooms made pursuant to a Presidential request dated March 10, 1977. It covers April-June of 1978 and 1979, and the marketing years 1976/77, 1977/78, and 1978/79.

This report, which is sent to the Special Representative for Trade Negotiations, provides information for monitoring import competition in the U.S. market for processed mushrooms. It also contains data on the inventories, production, and sales of U.S. canners of mushrooms, by container size and style of pack; U.S. sales of frozen mushrooms; U.S. imports for consumption, by country of origin; U.S. exports; and apparent U.S. consumption.

For the second quarter of 1979, apparent U.S. consumption of processed mushrooms amounted to 49.6 million pounds, down slightly from the level of the comparable quarter of 1978. U.S. imports of processed mushrooms during April-June 1979 declined to 25.8 million pounds, a decrease of over 12 percent compared to the same quarter of 1978. Imports supplied 52 percent of apparent consumption in the latest quarter, compared with 54 percent during the second quarter of 1978. U.S. production in the second quarter was 12 percent lower than domestic output in the second quarter of 1978. A comparison of data for the marketing years 1977/78 and 1978/79 shows that U.S. production, sales by domestic producers (except for sales of frozen mushrooms), imports, and consumption were all down in the most recent period with the ratio of imports to consumption dropping from 48 percent to 47 percent. The data for the most recent marketing year also indicate that compared to two years ago (i.e., the marketing year 1976/77) canned mushroom production and sales decreased, while sales of frozen mushrooms as well as imports and apparent consumption increased. The ratio of imports to consumption rose from 42 percent to 47 percent over the same 3-year period.

Copies of the report (USITC Publication 998) can be obtained by calling (202)523-5178, or from the Office of the Secretary, 701 E Street NW., Washington, D.C. 20436.

2

#### HIGHLIGHTS OF THE TENTH QUARTERLY REPORT ON PROCESSED MUSHROOMS

For the second quarter of 1979, a period normally characterized by high domestic production because of favorable climatic conditions, both production and sales of canned mushrooms dropped appreciably compared to the same quarter a year earlier. Imports also decreased on a comparable basis. During the second quarter domestic production totaled 23.6 million pounds; sales, 21.2 million pounds; and imports, 25.8 million pounds. On a percentage basis, the decreases for these categories amounted to 12 percent, 10 percent, and 12 percent, respectively. Inventories of canned mushrooms also declined in the second quarter—to 20 million pounds, a 6 percent decrease. Apparent consumption correspondingly fell and totaled 49.6 million pounds, down 8 percent. The ratio of imports to consumption decreased from 54 percent to 52 percent. The only category that showed an increase between the two second quarter periods was sales of frozen mushrooms—more than doubling to 2.7 million pounds.

Imports from Taiwan, the principal U.S. supplier, at 11.9 million pounds, were off substantially both in quantity and share of the U.S. import market. However, the Republic of Korea (the second principal supplier) and Hong Kong increased their shipments to the United States in both quantity (to just over 8.8 million pounds and to 4.1 million pounds, respectively) and share of U.S. imports. The market share of the Republic of Korea rose from 28 percent to 34 percent and that of Hong Kong from 8 percent to 16 percent. The performance of the processed mushroom industry in the second quarter is indicative of the industry's performance for the most recent marketing year (July 1978-June 1979). Production and sales of canned mushrooms, as well as imports and apparent consumption, declined compared to the preceding marketing year (1977/78), with the ratio of imports to consumption declining from 48 percent to 47 percent. In the most recent marketing year, domestic production totaled 90.3 million pounds; sales, 90.7 million pounds; and imports, 86.2 million pounds. On a percentage basis, these figures indicate decreases from the preceding marketing year of 5 percent for domestic production and sales and of 6 percent for imports. Apparent consumption correspondingly fell 4 percent to 184.1 million pounds.

During the 3-year period, 1976/77 to 1978/79, the performance of the processed mushroom industry was quite varied. Production, sales, and ending inventories of canned mushrooms were in a declining trend but domestic imports and apparent consumption as well as sales of frozen mushrooms all increased, with the ratio of imports to consumption rising from 42 percent to 47 percent during the period. In regard to frozen mushrooms, sales over the 3-year period increased steadily both in quantity and relative to sales of canned mushrooms and reached 7.8 million pounds in 1978/79. In 1976/77, sales of frozen mushrooms were equivalent to 4 percent of canned mushroom sales and by 1978/79 sales of frozen mushrooms had increased to nearly 9 percent of canned mushroom sales.

-2-

#### A REPORT OF CERTAIN QUARTERLY STATISTICS FOR PROCESSED MUSHROOMS FOR SPECIFIED PERIODS

(The information provided in this report was compiled by the United States International Trade Commission as requested by the President in accordance with section 332(g) of the Tariff Act of 1930, as amended (19 U.S.C. 1332(g)), in order to monitor import competition in the domestic market for processed mushrooms. Data included herein cover the stocks, production, and sales of U.S. producers of canned mushrooms, sales of U.S. processors of frozen mushrooms, imports under item 144.20 of the Tariff Schedules of the United States, exports, and apparent consumption)

	(In thous	In thousands of pounds, drained-weight basis)					
Item	April-June		Marketing year				
	1978	1979		: July 1, 1977- : June 30, 1978			
:	:	1 I	}	:	:		
Carry-in stocks of :	:			:	:		
canned mushrooms:	18,545 :	17,666	10,745	: 22,744	: 21,389		
Carry-out stocks of :	. :	: :	5	:	:		
canned mushrooms: :	:	: <b>:</b>		<b>:</b>	:		
9 ounces or less: :	:	: :		:	:		
Whole:	815 :						
Sliced:	1,831 :	1,714 :	2,604	: 1,831	: 1,714		
Other:	12,752 :	13,251	12,693	: 12,752	: 13,251		
Tota1:	15,389 :	15,730	: 16,229	: 15,398	: 15,730		
Over 9 ounces: :			8	:	:		
Whole:	196 :	129	: 143	: 196	: 129		
Sliced:	742 :	828	946	: 742	: 828		
Other:	5,053 :	3,357	5,426	: 5,053	: 3,357		
Tota1:	5,991 :	-	-	•	•		
Total carry-out :	-,			:	:		
stocks:	21,389 :	20,044	22,744	: 21,389	: 20,044		
Production of canned :	,;		· , · · ·	:	:		
mushrooms: :				:	:		
9 ounces or less: :				•	•		
Whole:	1,336	1,009	5,637	5,435	• • 4,334		
Sliced:	2,752				•		
Other:	13,541				•		
Tota1:	17,629			-			
Over 9 ounces:	17,025	1,750	. 01,010	• 55,014	• 50,015		
Whole:	244	12/	7/.6	• • • • • • • • • • • • • • • • • • • •	: 606		
	244						
Sliced:	1,880 :		-	•	•		
Other:	7,124 :	•	-	•			
Total:	9,248 :			-			
Total production:	26,877 :	23,631	: 101,529	: 94,620	: 90,274		
:	:		•	•	•		

(In thousands of pounds, drained-weight basis)

(The information provided in this report was compiled by the United States International Trade Commission as requested by the President in accordance with section 332(g) of the Tariff Act of 1930, as amended (19 U.S.C. 1332(g)), in order to monitor import competition in the domestic market for processed mushrooms. Data included herein cover the stocks, production, and sales of U.S. producers of canned mushrooms, sales of U.S. processors of frozen mushrooms, imports under item 144.20 of the Tariff Schedules of the United States, exports, and apparent consumption)

Item -	April - June		Marketing year			
	1978	1979		: July 1, 1977- : June 30, 1978	: July 1, 1978- : June 30, 1979	
:		8	•	:	:	
Sales: :	:	:	:	:	:	
Canned mushrooms: :	:	:	•	• · · · ·	:	
9 ounces or less: :	:	:	:	:	:	
Whole:	1,295		: 5,174	: 5,606	: 4,327	
Sliced:	2,441	: 2,047	: 11,156	: 10,300	: 9,369	
Other:	12,070	: 10,603	: 39,551	: 45,471	: 45,250	
Total;	15,806	: 13,671	: 55,881	: 61,377	: 58,946	
Over 9 ounces: :			•	:	:	
Whole:	182 :	: 174	: 675	: 734	: 670	
Sliced:	1,889	: 1,705	: 9,063	: 8,665	: 7,434	
Other:	5,645	•	•	•	•	
Total:	7,716	•		•		
Total sales,	.,	:	:	:	:	
canned:	23,522	21,240	90,841	: 95,102	: 90,747	
Frozen mushrooms 1/:	•	2,719	•	•	•	
Exports 2/:	99	•		•	•	
Imports from	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		• 250	• 250	• 277	
Taiwan:	17,413	. 11,889	42,984	: 57,218	. 42,128	
Republic of Korea:	8,308			•	•	
Hong Kong:	2,455			-	•	
All other:	1,262	•		•	•	
Total:	•		,	•	•	
••••••	29,438	: 25,761	: 69,434	: 91,896	: 86,207	
Apparent consump- :	5/ 130		:	101 1	:	
tion 3/:	54,172	49,619	: 163,541	: 191,157	: 184,129	
Ratio of imports to :		:	:	:	:	
consumption percent:	54	: 52	: 42	: 48	: 47	
1/ Data on frozon muchan		:	:	:	:	

(In thousands of pounds, drained-weight basis)

1/ Data on frozen mushrooms converted to drained-weight equivalents.

2/ Data on exports of canned mushrooms prior to July 1978 were compiled from official statistics of the Canadian Ministry of Industry, Trade, and Commerce. Beginning with July 1978, export data were compiled from official statistics of the U.S. Department of Commerce and represent shipments to more than 25 countries. There were 25,886 pounds of canned mushrooms exported to Canada during the 2nd quarter of 1979.

3/ Data do not take into account disappearance from losses or waste of domestic canners or changes in stocks of producers of frozen mushrooms or importers.

Source: Stocks, production, and sales were estimated from data submitted in response to questionnaires of the U.S. International Trade Commission; imports and exports were compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.--Data on stocks, production, and sales may not add because of losses.

#### Library Cataloging Data

U.S. International Trade Commission

Processed mushrooms: U.S. producers' production, sales, and inventories, and U.S. imports, exports, and apparent consumption. Tenth quarterly report: second calendar quarter, 1979. Report to the President on investigation no. 332-84 under section 332 of the Tariff Act of 1930, as amended. Washington, 1979.

illus. 28 cm. (USITC Publication 998) 1. Mushrooms. I. Title.

### UNITED STATES INTERNATIONAL TRADE COMMISSION WASHINGTON, D.C. 20436

.

OFFICIAL BUSINESS

ADDRESS CORRECTION REQUESTED

## Postage And Fees Paid U.S. International Trade Commission

.



## ADDRESS CHANGE

 Remove from List
Change as Shown
Please detach address label and mail to address shown above.