# Shifts in U.S. Merchandise Trade 2007



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United States International Trade Commission

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# **U.S. International Trade Commission**

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### This report was prepared principally by the Office of Industries

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# Introduction

The annual Shifts in U.S. Merchandise Trade report is prepared on the basis of the Commission's more than 250 major industry/commodity groups and subgroups monitored by the Office of Industries. The analyses are performed by the international trade analysts of the U.S. International Trade Commission (the Commission), Office of Industries, who routinely monitor trade developments in all natural resource, agricultural, and manufacturing industries.

This reported is divided into three parts:

Part I, which begins on page 2, presents an analysis of U.S. merchandise trade and overall economic performance from 2006–07. Overall U.S. merchandise trade performance is summarized for 2007, compared with such trade for 2006, on the basis of 10 merchandise sectors. Coverage of the individual merchandise sectors includes data showing U.S. export, import, and trade balance shifts by sectors, industry/commodity groups (and in some cases subgroups), and shifts in trade with U.S. trade partners. Major shifts in trade are highlighted, which are examined in greater detail in the rest of the report.

Part II, which begins on page 17, presents and examines the shifts in U.S. trade with each of the top five U.S. trade partners—Canada, China, the European Union, Japan, and Mexico. Also presented and examined are shifts in trade with Brazil and India, U.S. trading partners that are of increasing interest and importance. Summary tables detail the important shifts in U.S. bilateral trade and highlight leading changes in industry/commodity groups for each of the major trade partners.

Part III, which begins on page 80, presents a general sector overview for each of 10 merchandise sectors, identifying significant shifts in trade within each sector. Each sector chapter includes a statistical summary table of industry/commodity groups or subgroups, showing absolute and percent changes in bilateral trade in a year-to-year comparison for 2006 and 2007.

In addition to the sectoral analyses, shifts in 17 specific industry/commodity groups are examined in greater detail. The industry/commodity groups were selected based on shifts in trade both on an absolute and percentage basis, exceeding \$1.5 billion and 10 percent.

<sup>&</sup>lt;sup>1</sup> Agricultural Products; Forest Products; Chemicals and Related Products; Energy Products; Textiles, Apparel, and Footwear; Minerals and Metals; Transportation Equipment; Machinery; Electronic Products; and Miscellaneous Manufactures.

# Part I: U.S. Merchandise Trade and Overall Economic Performance

This part of the report presents an analysis of U.S. merchandise trade and overall economic performance from 2006–07. Overall U.S. merchandise trade performance is summarized for 2007, compared with such trade for 2006, on the basis of 10 merchandise sectors. Coverage of the individual merchandise sectors includes data showing U.S. export, import, and trade balance shifts by sectors, industry/commodity groups (and in some cases subgroups), and shifts in trade with U.S. trade partners. Major shifts in trade are highlighted, which are examined in greater detail in the rest of the report.

<sup>&</sup>lt;sup>2</sup> Ibid.

# U.S. Merchandise Trade and Overall Economic Performance

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U.S. exports and imports of goods and services<sup>3</sup> were at record highs and the trade deficit was down in 2007. U.S. total trade in goods and services (exports plus imports) was almost \$4.0 trillion, with exports of \$1.6 trillion and imports of \$2.3 trillion.<sup>4</sup> This resulted in a \$700.3 billion goods and services trade deficit in 2007.<sup>5</sup> However, exports increased more than imports in 2007, reducing the trade deficit by \$53.0 billion (7 percent) from \$753.3 billion in 2006.<sup>6</sup> The goods and services trade deficit decreased to 5.1 percent of U.S. gross domestic product in 2007, compared with 5.7 percent in 2006.<sup>7</sup>

Merchandise exports continued to be less than imports, although this difference narrowed to \$896.5 billion in 2007 (table US.1). U.S. merchandise exports and imports were \$1.0 trillion and \$1.9 trillion, respectively, an increase of 13 percent and 5 percent, respectively, over comparable figures in 2006.

In 2007, U.S. services exports and imports were \$497.2 billion and \$378.1 billion, respectively, resulting in a surplus of \$119.1 billion. The surplus in services trade consisted largely of U.S. companies collecting royalties and license fees from foreign entities, and the export (usually through affiliates located abroad) of other private services (e.g, business, professional, and technical services; insurance services; and financial services).

The United States is a significant exporter of capital goods and industrial supplies and materials. In 2007, exports of capital goods accounted for 39 percent of all merchandise exports, followed by industrial supplies and materials (27 percent), and automotive vehicles, parts, and engines (10 percent). The remainder of U.S. merchandise exports consisted of consumer goods (13 percent) and foods, feeds, and beverages (7 percent), and other (4 percent).<sup>10</sup>

<sup>&</sup>lt;sup>3</sup> Aggregate merchandise goods and services trade data are reported on a balance of payments (BOP) basis. Trade data reported on a BOP basis are adjusted by the Bureau of Economic Analysis (BEA) to bring the data in line with BEA national and international accounts. Data on individual components of U.S. merchandise exports and country trade are reported on a Census basis. These data are not adjusted for consistency with the balance of payments.

<sup>&</sup>lt;sup>4</sup> USDOC, Census, *FT900: U.S. International Trade in Goods and Services*, exhibit 1, April 2008. Data may not add due to rounding.

<sup>&</sup>lt;sup>5</sup> Ibid.

<sup>&</sup>lt;sup>6</sup> Ibid.

<sup>&</sup>lt;sup>7</sup> USDOC, BEA, U.S. International Trade in Goods and Services, March 11, 2008.

<sup>&</sup>lt;sup>8</sup> USDOC, Census, FT900: U.S. International Trade in Goods and Services, April 2008.

<sup>&</sup>lt;sup>9</sup> According to the International Monetary Fund (IMF), trade in royalties and license fees includes international payments and receipts for the use of intangible, nonproduced, nonfinancial assets and proprietary rights. IMF, Balance of Payments Manual, 1995.

<sup>&</sup>lt;sup>10</sup> USDOC, Census, FT900: U.S. International Trade in Goods and Services, exhibit 13, April 2008.

TABLE US.1 U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by major industry/commodity sectors, 2003–07<sup>a</sup>

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Not meaningful for purposes of comparison.

As in previous years, industrial supplies and materials (including petroleum) were the largest component of U.S. imports in 2007, accounting for 32.4 percent of all merchandise imports, followed by imports of consumer goods (24.3 percent), and capital goods (22.7 percent).

In 2007, the value of imports of energy-related petroleum products<sup>11</sup> reached a record high of \$330.0 billion, increasing 8 percent over 2006.<sup>12</sup> The average import price per barrel of crude petroleum increased by 24 percent, from \$58.76 per barrel in 2006 to \$72.86 in 2007.<sup>13</sup>

The \$53.0 billion decline in the U.S. goods and services trade deficit was a result of slower U.S. import growth in 2007. U.S. export growth of 13 percent in 2007 was less than the 14 percent growth rate in 2006, although substantial nonetheless. However, the 6 percent growth in the value of U.S. imports from 2006 to 2007 was significantly less than the growth rate of 11 percent between 2005 and 2006. Depreciation of the dollar, real income growth in foreign trading partners, and slower U.S. real income growth increased the U.S. export rate and decreased the import growth rate, resulting in a decline in the U.S. merchandise trade deficit in 2007.

The depreciation of the dollar in 2007 made U.S. exports cheaper and more competitive abroad while imports became more costly. The trade-weighted value of the dollar measured against a broad basket of foreign currencies fell by 4.7 percent in 2007. However, the dollar fell by 9.1 percent against the euro and by 5.3 percent against the Canadian dollar. This depreciation contributed to growth in U.S. exports to both Canada and the EU and to declines in the U.S. merchandise trade deficits with these trading partners. The dollar also fell by 4.6 percent against the Chinese yuan and by 1.2 percent against the Japanese yen.

In 2007, global real gross domestic product (GDP) growth was 5.2 percent, slightly down from 5.4 percent in 2006, but substantial enough to contribute to increased demand for U.S. exports. <sup>15</sup> Real income growth for the United States' leading export partners was much lower than the world average, with the exception of China, whose real GDP grew by 11.5 percent in 2007. For the other major export partners, real GDP growth ranged from 2.0 percent in Japan to 2.9 percent in Mexico.

In 2007, U.S. merchandise imports were affected by slower growth in real U.S. GDP, which fell to 2.2 percent, compared with 2.9 percent in 2006. <sup>16</sup> The growth rate of real personal consumption expenditure in the United States also fell in 2007 to 2.9 percent, compared with 3.1 percent in 2006. Similarly, the rate of growth in the value of U.S. imports of consumer goods fell to 7.3 percent in 2007, compared with 8.7 percent in 2006, while growth in the value of capital goods imports fell to 6.3 percent in 2007, compared with 10.4 percent in 2006. Growth in U.S. imports of petroleum products rose by 8 percent in 2007, although this rate of growth was lower than in 2006 when petroleum products imports rose by 17 percent.

<sup>&</sup>lt;sup>11</sup> Includes crude petroleum, petroleum preparations, and liquefied propane and butane gas.

<sup>&</sup>lt;sup>12</sup> See Energy Products section for more details.

<sup>&</sup>lt;sup>13</sup> USDOE, EIA, *Monthly Energy Review*, February 2008.

<sup>&</sup>lt;sup>14</sup> CEA, 2008 Economic Report of the President, table B110, 2008.

<sup>15</sup> Ibid., table B112, 2008.

<sup>&</sup>lt;sup>16</sup> USDOC, BEA, Gross Domestic Product Fourth Quarter Final, table 1, March 27, 2008.

# U.S. Trade by Industry/Commodity Groups and Sectors<sup>17</sup>

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### **U.S. Trade Balance**

All industry/commodity sectors except agricultural products registered trade deficits in 2007, as the total merchandise deficit improved by 2 percent to \$896.5 billion (table US.1). The largest deficit (\$298.2 billion), as well as the largest absolute deficit increase (\$18.0 billion, or 6 percent), was in energy-related products—crude petroleum, petroleum products, and natural gas and components—as a result of higher prices and increased demand. The electronic products sector recorded the second-largest trade deficit in 2007 (\$180.5 billion), as well as the second-largest absolute deficit increase (\$17.4 billion, or 11 percent), as U.S. companies continued to shift production overseas to take advantage of lower production costs and to serve growing Asian markets.

### U.S. Exports

In 2007, U.S. exports increased by \$116.9 billion (13 percent) to \$1.0 trillion, setting a new record (table US.1). Exports increased in every sector except textiles and apparel. Transportation equipment, notably motor vehicles and aircraft, spacecraft, and related equipment; showed the greatest absolute increase, growing by \$31.1 billion (14 percent), followed by chemicals and related products (\$20.0 billion, or 13 percent), agricultural products (\$19.1 billion, or 25 percent), and minerals and metals (\$17.3 billion, or 21 percent). Exports of textiles and apparel declined by \$553 million (3 percent).

In 2007, exports of agricultural products increased by \$19.1 billion, or 25 percent. Grains (cereals) and oilseeds recorded the largest increases in 2007, accounting for a combined \$10.7 billion (56 percent) of agricultural products export growth (table US.2). These industries' increased exports (primarily corn, wheat, and soybeans) grew largely due to record high commodity prices, increased domestic supplies in the United States, and a reduction in exports from other global suppliers.

Exports of aircraft, spacecraft, and related equipment, principally large civil aircraft, increased by \$9.0 billion (14 percent) to \$73.4 billion in 2007 (table US.2). Much of the increase was due to the expansion of airline routes and frequencies, as well as fleet renewal.

Motor vehicle exports grew by \$8.3 billion (19 percent) to \$52.7 billion in 2007, largely the result of increased exports to Canada, the largest market by far for U.S. vehicles, resulting from the depreciation of the U.S. dollar. Also, exports to the EU increased because of demand for U.S.-made German-brand vehicles and the appreciation of the euro.

<sup>&</sup>lt;sup>17</sup> Each of the 10 industry sectors is analyzed in a separate chapter later in this report. These are: Agricultural Products; Forest Products; Chemicals and Related Products; Energy Products; Textiles, Apparel, and Footwear; Minerals and Metals; Transportation Equipment; Machinery; Electronic Products; and Miscellaneous Manufactures.

TABLE US.2 All sectors: Leading changes in U.S. exports and imports, 2003–07

							Change, 200	7 from 2006
USITC codeª a	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percen
				Million d	ollars			
U.S. EXPORT	S							
Increases								
TE013	Aircraft, spacecraft, and related equipment .	37,835	40,076	47,981	64,374	73,406	9,032	14.0
TE009	Motor vehicles	29,883	30,473	35,312	44,437	52,739	8,303	18.7
AG030	Cereals	10,429	12,683	11,096	13,341	20,860	7,519	56.4
MM020	Precious metals and non-numismatic coins .	6,299	6,204	7,522	13,360	19,289	5,929	44.4
EP005	Petroleum products	9,783	12,651	18,302	26,407	31,484	5,077	19.2
TE004	Construction and mining equipment	9,546	11,794	15,584	18,590	23,371	4,781	25.7
CH019	Medicinal chemicals	22,527	27,098	29,296	32,460	37,036	4,576	14.1
MM020A	Unrefined and refined gold	4,130	3,465	4,636	7,171	11,509	4,337	60.5
TE001	Aircraft engines and gas turbines	14,742	17,706	20,771	21,631	25,780	4,149	19.2
AG032	Oilseeds	8,153	6,911	6,527	7,172	10,346	3,173	44.2
MM023	Iron and steel waste and scrap	1,960	2,923	3,451	4,256	6,910	2,654	62.4
EL002	Telecommunications equipment	10,946	13,958	14,183	14,779	16,882	2,103	14.2
MM025	Steel mill products	5,525	7,015	9,331	10,479	12,535	2,056	19.6
EL022	Medical goods	16,936	18,548	21,114	23,443	25,446	2,003	8.5
MT009	Farm and garden machinery and	.0,000	10,010		20,110	20,110	2,000	0.0
	equipment	5,109	6,098	6,885	7,533	9,245	1,712	22.7
CH033	Miscellaneous plastic products	13,041	14,307	15,826	17,570	19,218	1,649	9.4
CH006	Certain organic chemicals	8,857	11,283	11,991	14,263	15,796	1,533	10.8
MM019	Natural and synthetic gemstones	469	1,129	2,765	4,087	5,572	1,486	36.4
CH007	Miscellaneous inorganic chemicals	4,903	5.608	7,003	8.737	10,169	1,432	16.4
CH004	Organic commodity chemicals	2,692	4,631	4,295	4,360	5,787	1,427	32.7
EL025	Measuring, testing, and controlling	2,032	7,001	4,233	7,500	3,707	1,721	52.7
LLUZJ	instruments	14,683	16,603	17,399	19,669	20,963	1,294	6.6
EP006	Natural gas and components	2,074	2,906	4,045	3,688	4,905	1,217	33.0
CH025	Polyethylene resins in primary forms	2,817	3,698	4,448	5,103	6,312	1,209	23.7
MS017	Works of art and miscellaneous	2,017	3,090	4,440	5,105	0,312	1,209	23.1
1013017	manufactured goods	1.561	1,806	2,423	3,837	5,011	1,174	30.6
FP009	Wood pulp and wastepaper	4,112	4,521	5,081	5,749	6,916	1,174	20.3
CH030				10,531	,		, -	9.5
TE002	Other plastics in primary forms	7,694	9,106	10,531	11,746	12,860	1,114	9.5
1 = 002	Internal combustion piston engines, other	40.744	10 111	44.000	45.000	47.000	4.400	7.0
A C 0 4 2	than for aircraft	12,741	13,444	14,969	15,930	17,039	1,109	7.0
AG013	Animal feeds	4,207	4,160	4,535	5,065	6,144	1,079	21.3
Decreases	Ot	00.000	07.050	00.000	00.000	00.054	4.047	0.4
EL017	Computers, peripherals, and parts	28,038	27,350	28,862	29,969	28,051	-1,917	-6.4
EL015	Semiconductors and integrated circuits	35,712	35,130	34,195	37,227	35,487	-1,740	-4.7
MT019A	Semiconductor manufacturing equipment	7,242	12,790	10,971	14,232	12,982	-1,340	-9.4
MT019	Semiconductor manufacturing equipment							
T)/005	and robotics	7,599	13,257	11,435	14,733	13,394	-1,339	-9.1
TX005	Apparel	4,965	4,414	4,129	3,854	3,206	-648	-16.8
MT030	Miscellaneous machinery	6,409	7,434	8,299	9,509	8,982	-528	-5.6
TX002A	Broadwoven fabrics	2,575	2,754	2,478	2,210	1,822	-388	-17.6
TX002	Fabrics	6.641	7,228	7.285	7,015	6.666	-349	-5.0

TABLE US.2 All sectors: Leading changes in U.S. exports and imports, 2003–07—Continued

							Change, 200	7 from 2006
JSITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percen
				—— Million o	dollars			
EL009 EL006	Printed circuits	1,742	1,836	1,781	1,864	1,531	-333	-17.9
	equipment	1,241	1,335	1,544	1,535	1,204	-331	-21.
EL004	Blank and prerecorded media	4,092	4,282	4,618	4,449	4,139	-310	-7.0
EL008	Electrical capacitors and resistors	1,623	1,664	1,286	1,825	1,548	-277	-15.2
MT028	Welding and soldering equipment	618	818	872	1,165	932	-233	-20.0
TX005E	Shirts and blouses	1,097	800	841	802	582	-220	-27.
AG045	Cigarettes	1,403	1,294	1,200	1,214	1,012	-201	-16.
EL016	Miscellaneous electrical equipment	1,426	1,968	2,419	2,537	2,341	-195	-7.
TX005I	Robes, nightwear, and underwear	715	700	479	394	203	-192	-48.
MT015	Metal cutting machine tools	1,305	1,475	1,732	2,205	2,026	-179	-8.
MT031	Molds and molding machinery	1,550	1,833	2,074	2,136	1,965	-171	-8.
EL014	Electron tubes	1,366	1,173	791	465	297	-167	-36.
FP002	Lumber	1,725	1,930	2,026	2,275	2,124	-151	-6.
MT018	Non-metalworking machine tools	711	1,083	1,110	1,159	1,011	-148	-12.
CH034	Miscellaneous rubber products	2,400	2,623	2,743	3,055	2,917	-138	-4.
TX005K	Body-supporting garments	289	310	275	166	57	-109	-65.
CH002	Other olefins	343	430	420	556	463	-93	-16.
TX002F	Other fabrics	914	1,027	1,240	1,392	1,303	-89	-6.
TX005S	Other wearing apparel	845	668	599	564	481	-83	-14.
MS002	Certain other leather goods	87	124	221	235	156	-79	-33.
MT026	Nonelectrically powered handtools	578	907	1,264	1,148	1,085	-63	-5.
TX005C	Men's and boys' trousers	573	437	405	292	231	-61	-21.
EP001	Electrical energy	716	829	1,039	1,052	991	-61	-5.
TX005D	Women's and girls' trousers	287	267	239	268	212	-56	-21.
J.S. IMPORT	S							
Increases								
EP004	Crude petroleum	73,527	100,338	137,331	171,243	186,476	15,233	8.9
EP005	Petroleum products	37,280	51,579	77,684	89,448	98,577	9,129	10.
EL002	Telecommunications equipment	30,982	39,341	49,220	53,318	60,699	7,381	13.
CH019	Medicinal chemicals	49,284	52,677	56,104	65,218	71,764	6,546	10.
MS013	Toys and games	14,662	15,052	17,069	17,840	22,778	4,937	27.
EL003A	Television receivers and video monitors	12,654	17,509	22,712	28,628	33,267	4,639	16.
EL017	Computers, peripherals, and parts	76,940	89,264	93,950	102,468	106,789	4,321	4.
TE013	Aircraft, spacecraft, and related equipment.	16,910	16,485	16,475	17,557	21,835	4,278	24.
EL003	Consumer electronics	34,124	41,938	48,577	54,831	57,581	2,750	5.
TE010	Certain motor-vehicle parts	41,649	46,493	50,998	53,307	55,619	2,312	4.
EL022	Medical goods	16,576	19,324	20,947	22,573	24,878	2,305	10.
MS017	Works of art and miscellaneous	-,	-,	- /	.,	,	,	
	manufactured goods	8,556	9,662	9,943	11,228	13,359	2,130	19.
EL025	Measuring, testing, and controlling	-,	-,	- /	,	- ,	,	
	instruments	12.638	14.367	15,359	16,573	18.678	2,105	12.
TE001	Aircraft engines and gas turbines	8,834	9,642	11,243	12,816	14,898	2,082	16.2

9

TABLE US.2 All sectors: Leading changes in U.S. exports and imports, 2003–07—Continued

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percer
				—— Million a	lollars ———			
TX005	Apparel	68,274	72,404	76,503	79,299	81,366	2,067	2.6
MT023	Electric motors, generators, and related	0.044	7.000	0.500	40.00=	40.050	0.050	40.
	equipment	6,811	7,020	8,533	10,305	12,358	2,053	19.
MM041	Certain base metals and chemical elements	2,248	3,825	4,417	5,924	7,959	2,035	34.
CH010	Fertilizers	4,395	5,510	7,439	7,525	9,507	1,982	26.
MM020	Precious metals and non-numismatic coins .	6,759	9,055	10,029	14,232	16,022	1,790	12.
MM019	Natural and synthetic gemstones	13,854	15,690	17,352	18,452	20,239	1,787	9.
EL005	Navigational instruments and remote							
	control apparatus	2,286	2,761	3,241	3,996	5,590	1,595	39.
CH001	Major primary olefins	4,144	5,908	7,774	8,062	9,472	1,410	17.
EP002	Nuclear materials	2,892	2,625	3,175	3,910	5,273	1,362	34.
MT004	Household appliances, including	•	,	•	,	,	,	
	commercial applications	10,782	12,489	14.464	16,574	17,904	1,330	8.
MM025L		2,098	3,483	5,259	6,953	8,194	1,241	17.
MT024	Electrical transformers, static converters,	2,000	0, 100	0,200	0,000	0,.0.	.,	• • • • • • • • • • • • • • • • • • • •
1011021	and inductors	4,680	5,496	5,973	6,989	8,179	1,191	17.
TX005H	Women's and girls' dresses	1,550	1,524	1,465	1,841	2,900	1,060	57.
CH007	Miscellaneous inorganic chemicals	5,038	5,714	6,626	7,310	8,308	997	13.
MT019A		2,750	3,586	3,857	4,902	5,629	727	14.
		2,750	3,300	3,037	4,902	5,629	121	14.
MT019	Semiconductor manufacturing equipment	0.450	4.454	4 5 4 5	F 040	0.000	040	40
Dooroooo	and robotics	3,152	4,151	4,515	5,612	6,222	610	10.
Decreases MM025B	Plates, sheets, and strips of carbon and							
WIIWIOZOD	alloy steels	3,028	7,406	6,962	10,510	7,133	-3,377	-32.
MT012	Printing and related machinery	4,844	5,802	6,340	6,554	3,376	-3,178	-48.
MM025	Steel mill products	10.499	21,559	23.534	31.500	29,204	-2,295	- <del>4</del> 0.
FP002		6,007	8,808	9,005	8,335	6,508	-1,827	-7. -21.
TE004	Lumber			11,780			-1,62 <i>1</i> -1,601	-21. -11.
FP004	Construction and mining equipment	6,004	8,959		13,670	12,069		
	Wood veneer and wood panels	4,938	7,115	7,218	6,623	5,169	-1,453	-21.
MM036	Copper and related articles	3,893	5,565	7,766	13,803	12,577	-1,226	-8.
MM020A		2,689	3,680	4,112	5,029	3,934	-1,095	-21.
MT030	Miscellaneous machinery	6,917	8,058	9,343	10,527	9,474	-1,053	-10.
MT031	Molds and molding machinery	3,262	3,525	4,035	4,290	3,280	-1,010	-23.
MM025C	Bars, rods, and light shapes of carbon and							
	alloy steels	1,669	3,769	3,327	4,043	3,164	-879	-21.
FP003	Moldings, millwork, and joinery	3,057	4,184	4,433	4,750	3,894	-856	-18.
MM037	Unwrought aluminum	5,000	6,837	8,153	10,317	9,462	-854	-8.
EL006	Radio and television broadcasting	•	•	·	•	•		
	equipment	4,120	4,309	3,830	3,527	2,684	-843	-23.
MM037A		4,401	6,001	7,199	9,114	8,309	-805	-8.
MM025A	Ingots, blooms, billets, and slabs of carbon	.,	5,001	.,	÷,	2,000	000	0.
	and alloy steels	1,078	2,700	2,944	3,836	3,050	-786	-20.
EL015	Semiconductors and integrated circuits	24,190	26,256	25,425	27,022	26,259	-762	-20. -2.
FP012	Newsprint	2,991	2,975	3,074	3,074	2,384	-690	-2. -22.
TE002	Internal combustion piston engines, other	۱ دو. ک	2,313	3,014	3,014	2,504	-090	-22.
1 = 002		16.250	10 600	21 025	20 617	10.020	600	2
TE044	than for aircraft	16,250	18,682	21,035	20,617	19,930	-688	-3.
TE011	Powersport vehicles	4,375	5,140	5,781	5,870	5,208	-662	-11.

TABLE US.2 All sectors: Leading changes in U.S. exports and imports, 2003–07—Continued

							Change, 200	7 from 2006
USITC code <sup>a</sup> a	JSITC code <sup>a</sup> and industry/commodity group		2004	2005	2006	2007	Absolute	Percent
				—— Million o	lollars			
TE009	Motor vehicles	134,369	142,861	146,308	159,537	158,895	-642	-0.4
AG050	Ethyl alcohol for nonbeverage purposes	191	259	337	1,600	978	-621	-38.8
TE011A	Motorcycles and mopeds	3,213	3,809	4,277	4,449	3,903	-546	-12.3
MM009A	Cement	940	1,139	1,563	1,842	1,324	-518	-28.1
MM009	Cement, stone, and related products	4,945	5,897	7,144	8,151	7,637	-515	-6.3
AG012A	Sugar	592	585	908	1,351	859	-492	-36.4
AG012	Sugar and other sweeteners	1,035	979	1,323	1,868	1,391	-477	-25.5
MT028	Welding and soldering equipment	996	1,088	1,054	1,353	950	-403	-29.8
FP013	Printing and writing papers	4,549	5,564	5,972	6,149	5,754	-395	-6.4
MM036A	Unrefined and refined copper	1,854	2,411	3,659	7,093	6,770	-323	-4.6

<sup>&</sup>lt;sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

U.S. exports of petroleum products grew by 19 percent (\$5.1 billion) to reach a record \$31.5 billion in 2007. This was largely the result of higher prices for crude petroleum, the stock from which the products were derived.

### U.S. Imports

In 2007, U.S. imports for all merchandise sectors except forest products increased by a total of \$97.8 billion (5 percent) to a record \$1.9 trillion. The energy-related products sector accounted for \$25.7 billion (26 percent) of the net import increase, electronic products for \$20.5 billion (21 percent), and chemicals and related products for \$14.9 billion (15 percent). Crude petroleum, petroleum products, and telecommunications equipment recorded the largest commodity group increases in 2007, accounting for a combined \$31.7 billion (32 percent) of import growth.

Higher world prices and increasing demand drove up U.S. import values in the energy sector. Although the quantity of imported crude petroleum remained flat, the value of U.S. crude petroleum imports increased by 9 percent to \$186.5 billion and accounted for 54 percent of sector imports in 2007. U.S. imports of crude petroleum continued to account for more than 60 percent of domestic consumption.

In 2007, telecommunications equipment imports increased by \$7.4 billion (14 percent) to \$60.7 billion. This was principally due to the continuing growth in consumption of cellular telephone handsets.

Imports of medicinal chemicals increased by \$6.5 billion (10 percent) in 2007. This was a result of increased domestic demand resulting from further patient enrollment in Medicare Part D, as well as increased demand for generics as many popular medicines lost patent exclusivity.<sup>18</sup>

### Significant Shifts in U.S. Bilateral/Multilateral Trade

The four principal trading partners—Canada, China, Mexico, and Japan—which, combined, accounted for 60 percent of the trade deficit, maintained their relative positions (table US.3). However, the deficits with Canada and Japan declined by 5 percent and 6 percent, respectively, while the deficit with China, the country with which the United States maintains the largest trade deficit, grew by 11 percent (\$26.6 billion), accounting for 29 percent of the total trade deficit in 2007. A contributing factor to the widening merchandise trade deficit with China was the increased movement of production from other Asian countries to China.

<sup>&</sup>lt;sup>18</sup> The Medicare Part D program provides beneficiaries with assistance paying for prescription drugs. This drug benefit was added to Medicare in January 2006. Unlike coverage in Medicare Parts A and B, Part D coverage is not provided within the traditional Medicare program. Instead, beneficiaries must affirmatively enroll in one of many Part D plans offered by private companies. Center for Medicare Advocacy, Inc.

**Table US.3** All merchandise sectors: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			— Million do	llars ———			
U.S. exports of domestic merchandise Canada China Mexico Japan Germany United Kingdom Korea France	148,749 26,707 83,108 48,862 26,806 30,556 22,525 15,683	163,168 32,606 93,018 50,493 27,223 31,734 24,994 19,626	183,235 38,857 101,667 51,499 29,227 34,065 26,210 20,658	198,226 51,624 114,562 55,596 37,850 41,335 30,794 22,590	213,119 61,013 119,381 58,096 44,294 45,436 33,012 25,784	14,892 9,389 4,819 2,500 6,445 4,100 2,218 3,195	7.5 18.2 4.2 4.5 17.0 9.9 7.2
Taince Taince Taince Netherlands All other	16,111 19,207 213,111	20,343 22,462 241,517	20,527 20,527 24,059 273,988	21,376 28,604 326,929	24,541 30,536 391,146	3,165 1,932 64,218	14.8 6.8 19.6
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	651,424 141,979 18,097 131,236 10,946 172,329 6,665 3,190	727,183 156,337 22,643 149,534 11,048 192,485 8,236 3,942	803,992 168,289 31,855 167,686 13,521 204,120 9,919 4,529	929,486 197,281 42,469 196,723 16,323 237,021 11,709 5,732	1,046,358 226,252 49,952 218,553 18,850 266,513 13,860 7,598	116,872 28,971 7,483 21,830 2,527 29,492 2,151 1,866	12.6 14.7 17.6 11.1 15.5 12.4 18.4 32.6
U.S. imports of merchandise for consumption Canada China Mexico Japan Germany United Kingdom Korea France Taiwan Netherlands All other	224,016 151,620 137,199 118,485 66,532 42,455 36,930 28,896 31,490 10,973 401,501	255,660 196,160 154,959 129,532 75,622 45,920 45,064 31,505 34,462 12,471 478,804	287,534 242,638 169,216 137,831 84,345 50,758 43,155 33,499 34,574 14,854 563,975	303,034 287,052 197,056 148,075 87,756 53,502 44,714 36,837 38,086 18,140 630,806	312,505 323,085 210,159 144,928 94,416 56,873 45,368 41,237 38,052 19,260 656,980	9,471 36,033 13,103 -3,143 6,660 3,371 654 4,399 -33 1,120 26,175	3.1 12.6 6.6 -2.1 7.6 6.3 1.5 11.9 -0.1 6.2 4.1
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	1,250,097 251,594 72,169 215,298 10,992 449,094 25,470 8,344	1,460,160 281,115 100,697 253,154 13,190 526,404 35,769 9,716	1,662,380 308,628 136,438 290,720 17,166 593,811 49,925 10,303	1,845,053 330,898 161,216 329,153 18,093 668,735 58,762 11,071	1,942,863 352,189 176,154 340,983 18,457 704,436 66,889 11,467	97,810 21,291 14,938 11,830 364 35,700 8,127 396	5.3 6.4 9.3 3.6 2.3 13.8 3.6

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Table US.3 All merchandise sectors: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003-07a-Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			— Million dol	lars			
U.S. merchandise trade balance Canada China Mexico Japan Germany United Kingdom Korea France Taiwan Netherlands All other	-75,267 -124,913 -54,091 -69,623 -39,726 -11,899 -14,405 -13,213 -15,379 8,234 -188,390	-92,492 -163,553 -61,941 -79,042 -48,399 -14,186 -20,070 -11,879 -14,119 9,991 -237,287	-104,299 -203,781 -67,549 -86,333 -55,118 -16,693 -16,944 -12,841 -14,047 9,205 -289,987	-104,808 -235,428 -82,493 -92,475 -49,907 -12,166 -13,920 -14,247 -16,709 10,464 -303,877	-99,386 -262,072 -90,778 -86,832 -50,122 -11,437 -12,357 -15,452 -15,452 11,276 -265,834	5,422 -26,644 -8,284 5,643 -215 729 1,563 -1,205 3,198 812 38,043	5.2 -11.3 -10.0 6.1 -0.4 6.0 11.2 -8.5 19.1 7.8 12.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-598,673 -109,615 -54,072 -84,061 -46 -276,765 -18,806 -5,154	-732,977 -124,778 -78,054 -103,620 -2,143 -333,920 -27,533 -5,774	-858,388 -140,339 -104,583 -123,034 -3,645 -389,691 -40,005 -5,774	-915,567 -133,617 -118,746 -132,430 -1,770 -431,714 -47,053 -5,339	-896,505 -125,937 -126,202 -122,430 -394 -437,923 -53,028 -3,869	19,062 7,680 -7,455 10,000 2,163 -6,208 -5,976 1,470	2.1 5.7 -6.3 7.6 (b) -1.4 -12.7 27.5

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>b</sup>Not meaningful for purposes of comparison.

In 2007, the United States exported more merchandise to each of its top 10 trading partners and to selected country groups than in the previous year. The United States also imported more merchandise in 2007 from almost all of its top 10 trading partners, with the exception of Japan and Taiwan. Imports from Japan of machinery and of transportation equipment decreased by \$2.3 billion (12 percent) and \$1.6 billion (2 percent), respectively.

More detailed analysis of these and other trade shifts with seven leading U.S. merchandise trading partners is provided in the following country overviews.

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# Part II: Bilateral Trade

This part of the report analyzes shifts in trade between the United States and its five major trading partners (based on total trade)—the EU-25, Canada, China, Japan, and Mexico. Trade with Brazil and India are also examined in light of their rising importance as a trading partner.

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### **Change in 2007 from 2006:**

U.S. trade deficit: Decreased by \$5.9 billion (64 percent) to \$3.3 billion U.S. exports: Increased by \$4.7 billion (28 percent) to \$21.7 billion U.S. imports: Decreased by \$1.2 billion (4 percent) to \$25.0 billion

U.S. merchandise trade with Brazil, the 13th-largest individual U.S. trading partner, increased by \$3.6 billion (8 percent) to \$46.7 billion in 2007. Brazil's anti-inflationary fiscal policies, improved tax collection, grants to low-income families, easier access to credit for small businesses, increased foreign investment, and strong agricultural export market all contributed to a 5 percent increase in GDP and a 21 percent rise in per capita GDP in 2007. <sup>19</sup>

Appreciation of the Brazilian real relative to the U.S. dollar and Chinese yuan<sup>20</sup> also contributed to the increased purchasing power of consumers in Brazil in 2007 and to a 31 percent increase in Brazil's imports from all countries that year.<sup>21</sup> In 2007, imports from Brazil's top two suppliers, the United States and China, grew by 28 percent and 58 percent, respectively, with the United States accounting for 16 percent of Brazil's total imports and China, 10 percent. The U.S. merchandise trade deficit with Brazil decreased by 64 percent to \$3.3 billion in 2007, while Brazil's trade balance with China deteriorated from a \$410 million surplus in 2006 to a \$1.9 billion deficit in 2007.

### U.S. Exports

U.S. exports to Brazil of transportation equipment increased by \$1.6 billion (28 percent) in 2007 and accounted for one-third of the total expansion in U.S. exports to Brazil that year, while U.S. exports of chemicals and related products rose by \$1.4 billion (31 percent) and accounted for an additional 29 percent of the total increase (table BR.1).

Collectively, the increase in U.S. exports to Brazil of aircraft and aircraft engines (\$1.3 billion) accounted for over one-quarter of the growth in all U.S. exports to Brazil in 2007. U.S. exports of aircraft to Brazil rose by \$826 million (35.6 percent) to \$3.1 billion and exports of aircraft engines increased by \$432 million (38.2 percent) to \$1.6 billion (table BR.2). The rise in U.S. exports of aircraft reflected a 36 percent increase in deliveries of

<sup>&</sup>lt;sup>19</sup> As measured in U.S. dollars. IMF, *IMF World Economic Outlook Database*, April 2008. For information on Brazil's recent economic performance, see The Brazil Project at the Woodrow Wilson Center, <a href="http://www.wilsoncenter.org/org/brazil">http://www.wilsoncenter.org/org/brazil</a>, and the Latin America Network Information Center, <a href="http://lanic.utexas.edu/la/brazil">http://lanic.utexas.edu/la/brazil</a>.

<sup>&</sup>lt;sup>20</sup> From December 29, 2006 through December 31, 2007, the value of the Brazilian real appreciated by 21 percent relative to the U.S. dollar and 12 percent relative to the Chinese yuan. IMF, Exchange Rate Archives, October 16, 2008.

<sup>&</sup>lt;sup>21</sup> GTIS, Global Trade Atlas Database.

**TABLE BR.1** Brazil: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by major industry/commodity sectors, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			<ul> <li>Million dolla</li> </ul>	ars ———			
U.S. exports of domestic merchandise Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions	361 190 2,904 319 98 2 283 959 2,478 2,052 64 238	247 212 3,604 486 125 353 1,020 3,792 2,187 101 333	203 241 3,651 705 136 419 1,203 3,980 2,535 93 388	265 251 4,399 891 169 2 517 1,474 5,637 2,923 129 320	394 329 5,778 1,093 195 3 718 1,820 7,209 3,534 154 458	129 77 1,379 202 26 1 201 346 1,572 611 24 138	48.9 30.3 31.3 22.6 15.5 50.3 38.9 23.5 27.9 20.9 18.9 43.2
Total	9,948	12,462	13,554	16,977	21,684	4,707	27.7
U.S. imports of merchandise for consumption Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions Total	1,815 1,569 968 1,808 479 1,040 2,521 963 3,919 1,346 408 880	1,995 2,203 1,149 1,664 5,515 1,081 4,666 1,127 4,860 687 561 591	2,246 2,305 1,549 2,757 494 1,019 5,347 1,463 4,751 1,000 613 800	3,451 2,365 1,567 3,582 455 896 5,849 1,484 4,460 770 533 759	3,222 2,064 1,976 3,950 469 758 5,249 1,720 4,110 479 520 501	-229 -300 409 368 14 -138 -600 237 -350 -291 -13 -258	-6.6 -12.7 26.1 10.3 3.1 -15.4 -10.3 16.0 -7.8 -37.8 -2.5 -34.0
U.S. merchandise trade balance Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions Total	-1,454 -1,380 1,937 -1,489 -381 -1,038 -2,238 -2,238 -5 -1,441 707 -343 -643	-1,749 -1,991 2,455 -1,177 -391 -1,078 -4,313 -107 -1,068 1,500 -459 -258	-2,043 -2,064 2,101 -2,052 -358 -1,018 -4,928 -261 -771 1,534 -521 -411	-3,186 -2,113 2,832 -2,690 -286 -894 -5,332 -10 1,177 2,154 -404 -439	-2,827 -1,736 3,802 -2,857 -274 -755 -4,531 100 3,099 3,055 -366 -43	358 378 970 -166 12 139 801 109 1,921 902 37 396	11.3 17.9 34.2 -6.2 4.3 15.5 15.0 (b) 163.2 41.9 9.3 90.2

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Not meaningful for purposes of comparison.

 TABLE BR.2
 Leading changes in U.S. exports to and U.S. imports from Brazil, 2003–07

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars ———			
U.S. EXPORT	rs							
Increases								
TE013	Aircraft, spacecraft, and related equipment.	649	1,243	1,031	2,323	3,149	826	35.6
TE001	Aircraft engines and gas turbines	739	1,012	1,140	1,131	1,563	432	38.2
CH006	Certain organic chemicals	373	457	460	542	742	200	36.9
CH010	Fertilizers	306	379	242	256	414	158	61.9
EP003	Coal, coke, and related chemical products	164	295	373	444	593	149	33.6
CH017	Pesticide products and formulations	228	365	328	361	486	125	34.7
CH005	Organic specialty chemicals	220	296	290	320	439	120	37.4
CH030	Other plastics in primary forms	287	395	451	545	652	107	19.7
EL022	Medical goods	261	296	356	408	515	106	26.0
EL025	Measuring, testing, and controlling	_0.			.00	0.0	.00	_0.0
	instruments	182	214	248	298	396	98	33.0
MM025	Steel mill products	28	47	61	<b>7</b> 5	173	98	130.6
CH025	Polyethylene resins in primary forms	36	55	54	78	173	95	120.9
CH019	Medicinal chemicals	360	413	517	665	759	94	14.2
EL005	Navigational instruments and remote	000	110	017	000	700	01	1 1.2
LLOOO	control apparatus	53	34	31	36	127	91	254.4
AG030	Cereals	145	9	5	3	91	89	3,233.9
CH004	Organic commodity chemicals	118	146	143	251	330	80	31.7
MT009	Farm and garden machinery and	110	140	140	201	000	00	31.7
1011 003	equipment	137	187	163	185	261	76	41.4
TE002	Internal combustion piston engines, other	107	107	100	100	201	70	71.7
12002	than for aircraft	185	149	151	192	265	72	37.6
CH033	Miscellaneous plastic products	179	188	179	205	266	62	30.1
EL004	Blank and prerecorded media	56	59	78	98	156	58	59.7
TE008	Rail locomotive and rolling stock	33	90	202	107	163	56	52.4
TE010	Certain motor-vehicle parts	282	376	366	365	416	51	14.0
EL002	Telecommunications equipment	247	346	292	329	380	51	15.5
CH031	Synthetic rubber	91	121	145	201	251	50	24.9
CH026	Polypropylene resins in primary forms	11	12	23	41	90	49	120.4
CH026 CH027	Polyvinyl chloride resins in primary forms	2	2	23 10	4	53	49	1,147.2
EP005	Petroleum products	147	186	328	443	491	48	1,147.2
EL003	Office machines	16	14	15	15	61	46 47	312.2
EL001	Padia and talavisian broadcasting	10	14	15	10	01	41	312.2
ELUUG	Radio and television broadcasting	10	24	22	40	91	42	91.4
EL003	equipment	18 30	2 <del>4</del> 30	23 47	48 63	_	43 41	65.5
_	Consumer electronics	30	30	47	03	104	41	03.5
Decreases	Comisseductors and integrated circuits	244	247	200	227	250	60	24.2
EL015	Semiconductors and integrated circuits	211	217	288	327	258	-69	-21.2
AG049	Cotton, not carded or combed	74	85	18	67	44	-23	-34.1
MM020	Precious metals and non-numismatic coins .	420	10	23	23	7	-16	-70.1
TE004	Construction and mining equipment	439	487	828	1,246	1,231	-15	-1.2

 TABLE BR.2
 Leading changes in U.S. exports to and U.S. imports from Brazil, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars ———			
MM026	Steel pipe and tube fittings and certain cast							
MTOO4	products	9	7	8	33	19	-14	-42.3
MT031 EL017	Molds and molding machinery	38	42 646	71 785	58 889	50	-8	-14.2 -0.9
MT018	Computers, peripherals, and parts Non-metalworking machine tools	650 5	646 20	765 12	12	881 7	-8 -6	-0.9 -45.9
EL014	Electron tubes	11	27	22	9	3	-6	-62.7
MT022	Boilers, turbines, and related machinery	17	13	15	24	19	-5	-22.5
MT026	Nonelectrically powered handtools	7	6	14	_ · 19	15	-5	-23.7
AG017	Miscellaneous vegetable substances	17	11	12	19	15	-4	-20.8
MS009	Furniture	7	17	24	23	19	-4	-16.2
CH028	Styrene polymers in primary forms	11	22	22	27	24	-3	-10.7
EL009	Printed circuits	4	4	5	7	5	-2	-29.6
MM017	Miscellaneous glass products	9	12	12	13	11	-2	-16.1
MM038D		3	6	<u>6</u>	12	10	-2	-16.8
MM030	Wire products of base metal	5	5	7	12	10	-2	-17.3
MT003	Industrial thermal-processing equipment	50	40	<b>5</b> 7	05	00	0	0.0
MS005	and furnaces	52	48	57	85	83	-2	-2.3
1013003	metal	(b)	1	2	3	1	-2	-69.3
MM025J	Wire of stainless steels	( <sup>b</sup> ) 2	3	2	3	2	-2 -2	-49.8
MS008	Bicycles and certain parts	3	24	4	4	2	- <u>-</u> -1	-39.7
EL019	Optical fibers, optical fiber bundles and	3	27	7	7	2	-1	-00.1
LLOTO	cables	2	2	4	7	6	-1	-18.5
EL010	Circuit apparatus exceeding 1000V	9	<u>-</u> 5	7	8	7	-1	-15.0
MM018	Fiberglass insulation products	2	2	2	2	1	-1	-65.2
CH029	Saturated polyester resins	39	46	40	29	28	-1	-2.9
MM022	Ferroalloys	1	2	6	4	4	-1	-17.8
MM015	Glass containers	(b)	1	1	1	1	-1	-58.2
MS018	Apparel fasteners	1	2	1	1	1	-1	-57.6
TX005F	Sweaters	0	(b)	(b)	1	(b)	-1	-59.5
U.S. IMPORT	S							
Increases								
TE013	Aircraft, spacecraft, and related equipment .	1,845	2,508	1,806	1,202	1,712	510	42.4
AG038	Fruit and vegetable juices	168	115	208	231	419	189	81.7
MT023	Electric motors, generators, and related	400		000	070	=00	450	40.0
ED004	equipment	186	141	302	370	526	156	42.2
EP004	Crude petroleum	500	628	1,265	2,546	2,682	136	5.3
CH007	Miscellaneous inorganic chemicals	115	145	137	169	301	133	78.5
CH032 FP009	Tires and tubes	158 438	161 446	186 535	207 578	313 682	106 104	51.2 18.1
AG028	Wood pulp and wastepaper	311	360	530	603	701	98	16.3
EP006	Natural gas and components	50	34	91	75	169	93	123.8
EP005	Petroleum products	1,209	947	1,343	899	988	89	9.9
CH003	Primary aromatics	93	190	272	272	359	86	31.8
MT024	Electrical transformers, static converters,	55	100	_ I	212	300	00	51.0
02 1	and inductors	36	41	42	46	114	68	147.4
			• •		. •			

See footnote at end of table.

 TABLE BR.2
 Leading changes in U.S. exports to and U.S. imports from Brazil, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars			
MM022 FP014	Ferroalloys	68 35	78 34	83 38	119 60	180 115	61 55	51.1 90.5
EP003 MM041	Coal, coke, and related chemical products Certain base metals and chemical elements	50 40	55 78	58 73	61 69	112 114	50 45	81.6 64.9
MS019A AG043	Small arms and ammunition Unmanufactured tobacco	41 262	56 204	55 163	77 240	121 284	44 44	57.8 18.1
AG001 MS019 TE015	Certain miscellaneous animals and meats Arms, ammunition, and armored vehicles Motors and engines, except internal	221 41	276 56	286 55	370 78	413 121	43 43	11.7 54.6
CH001	combustion, aircraft, or electric	5 33	7 23	9 26	26 3	62 39	36 35	138.8 1,092.9
TX006 MM025G MM025C	Miscellaneous textile products Plates, sheets, and strips of stainless steels Bars, rods, and light shapes of carbon and	44 22	77 32	43 51	85 79	116 108	30 28	35.3 35.7
CH029	alloy steels	66 6	90 1	160 10	143 6	171 31	28 25	19.6 380.4
MM028 AG020	Metal construction components	1 117	1	1	3 146	26 167	23 21	812.6 14.2
CH002	Edible nuts Other olefins	1	154 0	158 6	3	24	21	617.6
CH023 Decreases	Miscellaneous chemicals and specialties	20	41	92	101	119	18	17.7
AG050 TE002	Ethyl alcohol for nonbeverage purposes Internal combustion piston engines, other	10	95	97	1,030	401	-629	-61.1
EL002	than for aircraft	653 978	708 368	953 749	1,213 523	831 251	-382 -272	-31.5 -52.1
MM025 TE010	Steel mill products	573 472	1,382 704	1,374 856	1,629 842	1,411 677	-218 -166	-13.4 -19.7
FP004 MM036	Wood veneer and wood panels	321 105	545 170	551 254	397 338	243 190	-153 -148	-38.6 -43.8
TE004 FW001	Copper and related articles  Construction and mining equipment  Footwear	187 1.040	442 1,081	570 1,019	664 896	517 758	-146 -147 -138	-43.6 -22.1 -15.4
TE009 FP003	Motor vehicles	546 325	227 565	222 564	168 701	39 588	-129 -113	-76.7 -16.1
MM037A MM025L	Primary and secondary aluminum Pipes and tubes of carbon and alloy steels .	121 29	408 78	368 121	332 253	225 150	-107 -103	-32.3 -40.7
MM037 MM020	Unwrought aluminumPrecious metals and non-numismatic coins .	154 180	484 236	481 188	421 203	319 116	-102 -87	-24.1 -42.9
MM020A	Unrefined and refined gold	148	213	152	127	50	-77	-60.5

TABLE BR.2 Leading changes in U.S. exports to and U.S. imports from Brazil, 2003-07-Continued

							Change, 200	7 from 2006
Sector/commo	ector/commodity <sup>a</sup>		2004	2005	2006	2007	Absolute	Percent
				Million do	ollars			
MM025A	Ingots, blooms, billets, and slabs of carbon							
	and alloy steels	369	787	670	564	488	-76	-13.4
MM025B	Plates, sheets, and strips of carbon and							
	alloy steels	47	333	299	502	429	-73	-14.6
MS009	Furniture	277	382	428	324	263	-61	-18.7
MM012	Ceramic floor and wall tiles	113	147	181	190	135	-55	-29.0
FP013	Printing and writing papers	27	64	61	65	17	-48	-73.8
FP002	Lumber	215	315	291	272	225	-47	-17.2
MM003	Iron ores and concentrates	118	140	178	228	183	-45	-19.6
AG037	Cocoa, chocolate, and confectionery	162	162	185	191	156	-34	-18.0
MM040A	Unwrought zinc	19	29	60	37	4	-33	-88.4
MM040	Zinc and related articles	19	29	60	37	4	-33	-88.4
TE005	Ball and rollers bearings	69	83	95	102	70	-32	-31.6
FP011	Industrial papers and paperboards	30	44	55	52	20	-32	-61.8
MM038	Aluminum mill products	47	86	115	143	112	-31	-22.0
MM036A	Unrefined and refined copper	24	47	108	124	92	-31	-25.1

<sup>&</sup>lt;sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

<sup>b</sup>Less than \$500,000.

Boeing model 737-800 passenger jets to GOL Airlines in Brazil, from 11 in 2006 to 15 in 2007.<sup>22</sup> The rise in aircraft engine exports to Brazil was a function of world demand for Brazilian-made aircraft, which use U.S.-manufactured aircraft engines (GE and Rolls Royce).

Exports of agricultural chemicals (fertilizers and pesticides)<sup>23</sup> rose by \$283 million (46 percent) to \$900 million in 2007, accounting for 6 percent of the total increase in U.S. exports to Brazil and 21 percent of U.S. chemicals and related product exports. Rising prices are largely responsible for the \$158 million (62 percent) increase in the value of U.S. exports of fertilizers to Brazil, the fourth largest fertilizer consumer in the world (table BR.2), as the quantity of U.S. fertilizer exports to Brazil rose by only 5 percent.<sup>24</sup> Global prices for fertilizers are increasing as demand is rising faster than supply, spurred by rising agricultural commodity prices.

U.S. exports to Brazil of pesticides rose by \$125 million (35 percent) to \$486 million in 2007 (table BR.2). In Brazil, farmers are converting open range and forested land into cultivated land, increasing the demand for both fertilizers and pesticides. In addition, weather patterns that fostered insect infestations in 2007 increased the demand in Brazil for pesticides. There is relatively little production of either fertilizer or pesticides in Brazil so most demand growth is met by increased imports from the United States, Germany, and Switzerland. 26

In 2007, U.S. exports to Brazil of certain organic chemicals and specialty organic chemicals collectively grew by \$320 million (36 percent) to \$1.2 billion and accounted for 7 percent of the expansion in total U.S. exports to Brazil. Increased growth of sugar cane in Brazil to meet rising demand for ethanol led to expanded exports from the United States of certain herbicides that can be used on sugar cane. <sup>27</sup> Exports to Brazil of ethylene glycol, an organic chemical used in the production of polyethylene terephthalate (PET), increased due to the opening in Ipojuca, Brazil, of the world's largest production facility for PET. Pet is used to manufacture plastic for the production of soft drink bottles. <sup>28</sup>

### U.S. Imports

Commodity groups contributing most to the \$1.2 billion (4 percent) decline in U.S. imports from Brazil in 2007 were ethyl alcohol for nonbeverage purposes, internal combustion piston engines, other than for aircraft, and telecommunications equipment. U.S. imports of ethanol for nonbeverage purposes fell by \$629 million (61 percent) and accounted for over one-half of the total decrease in U.S. imports from Brazil in 2007 (table BR.2). U.S. demand for imported ethanol peaked in 2006 as new U.S. capacity came online in 2007 leading to a surplus of ethanol, lower prices, and lower direct imports from Brazil. The depreciation of the U.S. dollar relative to the euro and certain Asian currencies made the United States a less attractive market for Brazil's exports in 2007. Also, rising demand for ethanol in Brazil reduced the incentive for Brazilian ethanol producers to pursue export markets.

<sup>&</sup>lt;sup>22</sup> The Boeing Company, "Boeing Orders and Deliveries Database," undated (accessed August 5, 2008).

<sup>&</sup>lt;sup>23</sup> See commodity groups CH017 and CH010 in table BR.2.

<sup>&</sup>lt;sup>24</sup> "Table 4–U.S. Exports of Selected Fertilizers," from Foreign Trade Statistics, U.S. Department of Commerce, prepared for the Fertilizer Institute by the U.S. Department of Agriculture, Economic Research Service.

<sup>&</sup>lt;sup>25</sup> Matthew Phillips (Phillips McDougall), e-mail message to Commission staff, August 6, 2008.

<sup>&</sup>lt;sup>26</sup> GTIS, Global Trade Atlas Database.

<sup>&</sup>lt;sup>27</sup> Herbicides used on sugar cane include hexazinone, atrazine, and ametryn (classified as "certain organic chemicals") and glyphosate (classified as a "specialty organic chemicals").

<sup>&</sup>lt;sup>28</sup> Chemical Week, "M&G Starts Up PET Plant," March 28, 2007.

U.S. imports of motor vehicle engines declined by \$382 million (32 percent) to \$831 million in 2007, accounting for roughly one-third of the total decrease in U.S. imports from Brazil (table BR.2). Most of the decline was in imports of diesel engines, which fell by 76 percent, from \$368.0 million in 2006 to \$88.7 million in 2007. Since nearly all diesel engines are installed in trucks in the United States, the decline is likely the result of the drop in U.S. truck production due to extensive buying of these trucks and diesel engines prior to the implementation of more stringent EPA engine standards in the United States in January 2007. U.S. medium and heavy truck production volumes fell by 45 percent in 2007 compared with 2006.

U.S. imports of telecommunications equipment from Brazil fell by \$272 million (52 percent) to \$251 million in 2007. This sustained reduction in imports from Brazil reflects continued relocation of production to China by multinational telecommunications equipment companies as labor costs have risen faster in Brazil than in China and the value of the Brazilian real appreciated relative to the Chinese yuan.

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# Canada

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### **Change in 2007 from 2006:**

U.S. trade deficit: Decreased by \$5.4 billion (5 percent) to \$99.4 billion U.S. exports: Increased by \$14.9 billion (8 percent) to \$213.1 billion U.S. imports: Increased by \$9.5 billion (3 percent) to \$312.5 billion

U.S. merchandise trade with Canada, the largest U.S. trading partner, increased by \$24.4 billion (5 percent) to \$525 billion in 2007. For the first time since 2002, the U.S. trade deficit with Canada declined in 2007 (by \$5.4 billion compared to 2006) as a result of a \$15 billion increase in U.S. exports to Canada and a \$9.5 billion increase in U.S. imports from Canada. In 2007, nearly one-half of the bilateral trade occurred within two industries: transportation equipment (28 percent) and energy-related products (17 percent) (table CA.1). U.S. exports increased in these two categories, along with agricultural products and minerals and metals, collectively accounting for 73 percent of the shift in U.S. exports. U.S. imports from Canada of energy-related products, minerals and metals, chemicals and related products, and agricultural products also increased; forest products was the only category of U.S. imports to experience a significant decrease in 2007.

The U.S. dollar depreciated by 15 percent relative to the Canadian dollar during 2007, ending the year approximately equal in value to the Canadian dollar.<sup>29</sup> The weakened U.S. dollar aided U.S. exports to Canada and diminished the price advantage of Canadian goods in the U.S. market. However, higher prices for imported petroleum, due to rising world energy prices, boosted the value of U.S. imports of energy-related products from Canada.

### U.S. Exports

U.S. exports to Canada benefitted from strong economic growth in Canada (5.9 percent GDP growth), buoyant consumer purchases in 2007 (Canadian consumer sales rose by 6.2 percent),<sup>30</sup> as well as an appreciating Canadian dollar. U.S. exports to Canada increased by \$14.9 billion (8 percent) to \$213.1 billion in 2007.

<sup>&</sup>lt;sup>29</sup> Board of Governors of the Federal Reserve System, Foreign Exchange Rates (Monthly), July 1, 2008.

<sup>&</sup>lt;sup>30</sup> Statistics Canada, Gross Domestic Product, Expenditure-Based, May 30, 2008.

TABLE CA.1 Canada: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by major industry/commodity sectors, 2003-07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
II C experts of demostic merchandics			— Million dol	lars ———			
U.S. exports of domestic merchandise Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions	9,805 7,960 21,516 4,296 3,121 57 13,820 14,517 49,874 16,688 3,133 3,961	10,111 8,536 23,495 5,754 3,275 59 16,835 15,550 53,694 17,608 3,446 4,805	11,151 9,111 26,412 8,487 3,471 65 19,110 17,333 59,821 18,941 3,918 5,414	12,514 9,846 28,475 8,953 3,561 73 22,687 19,418 64,407 18,378 4,425 5,490	14,882 10,236 29,033 10,563 3,531 78 24,689 20,182 69,291 18,183 5,067 7,385	2,368 390 558 1,610 -30 5 2,001 764 4,884 -195 642 1,895	18.9 4.0 2.0 18.0 -0.8 6.2 8.8 3.9 7.6 -1.1 14.5 34.5
Total	148,749	163,168	183,235	198,226	213,119	14,892	7.5
U.S. imports of merchandise for consumption Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions	12,975 22,640 18,440 41,579 3,788 64 18,003 9,827 67,517 9,793 5,566 13,824	14,130 27,584 21,996 49,278 3,834 77 22,636 10,986 74,189 10,982 5,889 14,079	14,963 28,224 25,535 66,116 3,633 94 25,590 11,866 78,374 12,480 5,903 14,757	16,128 26,717 28,036 73,748 3,395 79 32,155 13,124 76,768 11,958 6,013 14,911	17,919 23,435 29,939 79,138 3,080 34,562 13,740 77,758 12,141 5,825 14,892 312,505	1,791 -3,282 1,903 5,389 -315 -4 2,406 615 990 183 -188 -19	11.1 -12.3 6.8 7.3 -9.3 -4.6 7.5 4.7 1.3 1.5 -3.1
Total	224,016	255,000	201,554	303,034	312,505	9,471	3.1
U.S. merchandise trade balance Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions Total	-3,170 -14,680 3,076 -37,283 -666 -8 -4,183 4,690 -17,643 6,895 -2,433 -9,863 -75,267	-4,019 -19,047 1,499 -43,524 -559 -18 -5,801 4,563 -20,496 6,626 -2,443 -9,274	-3,811 -19,113 878 -57,629 -162 -29 -6,480 5,467 -18,553 6,461 -1,985 -9,343	-3,614 -16,871 439 -64,796 166 -6 -9,468 6,293 -12,361 6,419 -1,588 -9,421	-3,037 -13,199 -906 -68,575 451 2 -9,873 6,442 -8,468 6,041 -758 -7,507	577 3,672 -1,345 -3,779 285 8 -405 148 3,894 -378 830 1,913	16.0 21.8 -5.8 172.1 -4.3 2.4 31.5 -5.2 20.3

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>b</sup>Not meaningful for purposes of comparison.

U.S. exports of transportation equipment to Canada rose by \$4.9 billion (8 percent) to \$69.3 billion in 2007. Approximately one-half of the growth was accounted for by exports of motor vehicles (table CA.2). This growth reflects increased demand by Canadian consumers, dealers, and brokers for U.S. vehicles, as well as the appreciation of the Canadian dollar against the U.S. dollar. Although prohibited by automakers, grey market vehicle exports to Canada in 2007 rose significantly, according to U.S. automobile dealers. Reduced manufacturing costs in the United States and the reluctance of automobile companies to source vehicles from Canada because of border crossing security concerns contributed to an improved trade balance in transportation equipment for the United States. Aircraft and related equipment also figured significantly in the increase in transportation equipment exports to Canada. This increase was primarily due to the delivery of seven Boeing 777s, three Boeing 737–700s, and one Boeing 737–800 to fill orders placed from 18 to 24 months earlier.

In 2007, U.S. agricultural product exports to Canada rose by \$2.4 billion (19 percent) to \$14.9 billion. U.S. exports reflect gains in bulk commodity prices and export quantities. U.S. grain and oilseed exports, which represented a majority of the increase in agricultural exports, rose largely due to an approximately 40 percent rise in corn and wheat export prices (unit values). Prices were driven by increased demand for corn in ethanol production and reduced global supplies of wheat due to adverse weather conditions and export restrictions in certain major wheat-exporting countries.<sup>33</sup>

U.S. exports of minerals and metals to Canada rose by \$2.0 billion (9 percent) to \$24.7 billion in 2007. Strong demand for steel mill products used in construction (e.g., heavy plates and structural sections) and favorable pricing due to the depreciation of the U.S. dollar resulted in a 42 and 63 percent increase in export volumes of heavy plates and structural steel, respectively. Export prices (unit values) of both products also increased between 10 and 15 percent. The growth in U.S. steel mill exports to Canada partially substituted for reduced Canadian imports from Ukraine, Brazil, and Korea. With regard to precious metals, the predominate increase in U.S. exports to Canada was gold. This increase in gold can be attributed to the cheaper gold prices (denominated in U.S. dollars) in Canada due to the appreciation of the Canadian dollar.<sup>34</sup>

Higher petroleum prices contributed to the majority of the \$1.6 billion (18 percent) increase in U.S. exports to Canada of energy-related products in 2007, including crude petroleum and refined fuel oil and gasoline. Although the United States is a major importer, it does export petroleum products to Canada; under a commercial exchange agreement between refiners in both countries, crude petroleum is exchanged along the border for refined products.<sup>35</sup>

<sup>&</sup>lt;sup>31</sup> The grey market refers to items (e.g., new motor vehicles) that are legally traded internationally, but without the agreement of the manufacturer (e.g., automakers). Harris, "Factories Punish Rogue Exporters," May 12, 2008, 1 and 37.

<sup>&</sup>lt;sup>32</sup> Just-auto.com editorial team, "Canadian Automotive Industry May Become Unviable," May 7, 2008.

<sup>&</sup>lt;sup>33</sup> See Agricultural Products chapter for more details.

<sup>&</sup>lt;sup>34</sup> See Precious Metals and Non-numismatic Coins chapter for more details.

<sup>&</sup>lt;sup>35</sup> See Petroleum Products chapter for more details.

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million d	ollars			
U.S. EXPORT	·s							
Increases								
TE009	Motor vehicles	17,344	18,104	20,639	22,936	25,135	2,199	9.6
TE013	Aircraft, spacecraft, and related equipment.	1,520	1,762	2,381	2,488	3,806	1,319	53.0
EP005	Petroleum products	1,432	1,725	2,605	3,272	4,105	833	25.5
EP006	Natural gas and components	1,285	2,176	3,171	2,532	3,308	776	30.7
TE004	Construction and mining equipment	1,540	1,957	2,692	3,511	4,005	495	14.1
MM025	Steel mill products	2,567	3,887	5,009	5,600	6,085	485	8.7
MM020	Precious metals and non-numismatic coins .	658	1,131	802	1,563	2,016	452	28.9
MT009	Farm and garden machinery and		•		•	,		
	equipment	1,708	1,724	1,910	1,947	2,382	435	22.3
CH033	Miscellaneous plastic products	3,766	3,983	4,523	4,894	5,173	279	5.7
AG050	Ethyl alcohol for nonbeverage purposes	47	50	<sup>′</sup> 48	33	282	249	750.6
MM025D								
	alloy steels	136	232	305	362	597	235	64.9
AG030	Cereals	459	349	345	355	576	221	62.1
TE012	Trailers, semi-trailers, and parts	786	1,125	1,489	2.002	2.214	212	10.6
EL002	Telecommunications equipment	1.416	1,506	1,440	1,309	1,516	207	15.8
TE002	Internal combustion piston engines, other	, -	,	, -	,	,		
	than for aircraft	6.640	6,899	7,595	8,084	8,284	199	2.5
AG013	Animal feeds	719	783	767	881	1.078	197	22.3
MS009	Furniture	1,099	1,259	1,457	1,649	1,840	191	11.6
MT004	Household appliances, including	,	,	, -	,	,		_
	commercial applications	1,584	1,777	1,885	2,074	2,258	185	8.9
MM041	Certain base metals and chemical elements	168	195	237	320	491	171	53.3
EL022	Medical goods	1,388	1,558	1,748	1,906	2,069	163	8.6
TE014	Ships, tugs, pleasure boats, and similar	,	,	, -	,	,		
	vessels	287	379	519	626	787	161	25.7
MT005	Centrifuges and filtering and purifying							
	equipment	912	915	952	963	1,121	158	16.4
MT029	Nonautomotive insulated electrical wire and	_				,		_
	related products	507	629	771	999	1,157	157	15.7
TE011	Powersport vehicles	643	619	704	768	924	157	20.4
AG002	Cattle and beef	279	63	142	357	509	152	42.5
EP004	Crude petroleum	154	237	606	850	993	144	16.9
AG034	Pasta, cereals, and other bakery goods	812	867	1,012	1,152	1.294	142	12.3
MM036	Copper and related articles	396	578	663	1,241	1,381	141	11.3
FP011	Industrial papers and paperboards	1.711	1.860	2,034	2,197	2,331	134	6.1
MM020A	Unrefined and refined gold	<sup>′</sup> 73	330	60	121	251	131	108.1
Decreases	3							
EL017	Computers, peripherals, and parts	3,655	3,834	4,201	3,863	3,468	-395	-10.2
EL015	Semiconductors and integrated circuits	1,171	1,475	1,993	1,292	1,074	-217	-16.8
TE008	Rail locomotive and rolling stock	652	738	804	988	774	-214	-21.7
MT030	Miscellaneous machinery	1,326	1,330	1,451	1,759	1,603	-156	-8.8
MM025L	Pipes and tubes of carbon and alloy steels .	496	709	948	1,116	974	-142	-12.7
MT028	Welding and soldering equipment	141	155	181	353	219	-134	-38.0
MM036A		23	46	36	168	41	-127	-75.7
EL009	Printed circuits	376	434	498	489	364	-125	-25.5
CH025	Polyethylene resins in primary forms	710	831	1,018	1,228	1,118	-110	-8.9
				•	•	,		_

TABLE CA-2 Leading changes in U.S. exports to and U.S. imports from Canada, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million a	lollars			
MT023	Electric motors, generators, and related							
1.47004	equipment	822	951	1,048	1,488	1,388	-100	-6.7
MT031	Molds and molding machinery	456	510	543	531	440	-91	-17.2
CH004	Organic commodity chemicals	301	501	549	634	555	-78 77	-12.3
MM038C EP003	Aluminum plate, sheet, and strip  Coal, coke, and related chemical products	961 660	1,214 752	1,251 1,020	1,420 1,172	1,344 1,096	-77 -76	-5.4 -6.5
CH030	Other plastics in primary forms	1,503	1,651	1,929	1,172	1,885	-76 -67	-3.4
CH007	Miscellaneous inorganic chemicals	930	843	1,181	1,343	1,281	-62	-3. <del>4</del> -4.6
EP001	Electrical energy	716	829	1,039	1,052	991	-61	-5.8
TX001	Fibers and yarns, except raw cotton and		0_0	.,000	.,00=		٠.	0.0
	raw wool	570	590	647	562	502	-60	-10.6
MM038	Aluminum mill products	1,301	1,621	1,711	1,972	1,918	-54	-2.7
TX002	Fabrics	1,016	1,022	1,013	982	929	-53	-5.4
CH034	Miscellaneous rubber products	1,044	1,125	1,181	1,218	1,166	-53	-4.3
MT022	Boilers, turbines, and related machinery	117	141	228	234	186	-48	-20.6
EL018	Photographic film and paper	467	466	479	404	360	-45	-11.1
EL003A MM042	Television receivers and video monitors	296 741	291 851	260 868	283 935	246 901	-38 -35	-13.3 -3.7
CH019	Nonpowered handtools	2.706	2.825	2,937	3.200	3.166	-33 -34	-3. <i>1</i> -1.1
MT002	Air-conditioning equipment and parts	1.651	1.702	1,876	1.994	1,961	-33	-1.1 -1.6
FP002	Lumber	551	576	583	594	562	-32	-5.4
MM043	Certain cutlery, sewing implements, and	00.	0.0	000	001	002	02	0
	related products	202	216	227	196	168	-28	-14.5
TX002A	Broadwoven fabrics	367	339	310	274	247	-27	-10.0
U.S. IMPORT	3							
Increases	5							
EP004	Crude petroleum	14,086	18,888	24,120	32,889	37,929	5,039	15.3
EP005	Petroleum products	5,479	6,747	8,977	10,131	11,856	1,725	17.0
TE013	Aircraft, spacecraft, and related equipment .	6,345	5,347	6,006	5,082	6,421	1,339	26.3
CH019	Medicinal chemicals	1,946	2,228	2,500	3,618	4,934	1,316	36.4
MM041	Certain base metals and chemical elements	478	1,039	1,094	1,448	2,383	936	64.6
MM036A	Unrefined and refined copper	637	884	1,135	1,688	2,291	603	35.7
MM025	Steel mill products	2,693	3,700	4,334	4,702	5,275	573	12.2
CH010	Fertilizers	1,397	1,753	2,470	2,422	2,947	524	21.7
TE001 MM040	Aircraft engines and gas turbines Zinc and related articles	1,594 496	1,677 622	1,801 654	1,847 1,437	2,313 1,868	465 431	25.2 30.0
FP009	Wood pulp and wastepaper	1,983	2,269	2,325	2,391	2,806	416	30.0 17.4
MM040A	Unwrought zinc	449	568	2,323 595	1,327	1,734	407	30.7
MT019A	Semiconductor manufacturing equipment	32	50	46	57	459	401	699.0
MT019	Semiconductor manufacturing equipment	02	00	10	07	100	101	000.0
	and robotics	67	107	112	132	523	392	296.9
AG030	Cereals	338	399	389	622	996	374	60.2
AG002	Cattle and beef	1,271	1,209	1,816	1,995	2,323	329	16.5
TE002	Internal combustion piston engines, other							
1 L 0 0 2	than for aircraft	3.764	4,314	4,683	4.129	4,403	273	6.6
EL017	Computers, peripherals, and parts	1,533	1,739	1,831	1,677	1,949	272	16.2
	Unrefined and refined gold	1,401	1,584	1,419	1,803	2,074	271	15.0
	•	•	*	•	•	-		

TABLE CA-2 Leading changes in U.S. exports to and U.S. imports from Canada, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
MM020 AG033	Precious metals and non-numismatic coins . Animal or vegetable fats and oils	1,778 374	2,080 497	1,960 468	2,660 594	2,922 854	262 260	9.9 43.8
MM025L CH004	Pipes and tubes of carbon and alloy steels .  Organic commodity chemicals	537 492	901 903	1,133 1,025	1,331 1,056	1,576 1,278	245 221	18.4 20.9
MM028 MM036	Metal construction components Copper and related articles	634 1,057	769 1,606	824 2,073	970 3,364	1,167 3,561	197 197	20.3 5.9
TE004	Construction and mining equipment	589	760	990	1,083	1,278	196	18.1
EP001 MM039	Electrical energy	1,382 96	1,261 157	2,479 211	2,518 295	2,713 475	195 180	7.7 60.8
MT001 MM025A	Pumps for liquids	321	398	473	522	700	177	34.0
_	and alloy steels	59	88	227	171	343	172	100.1
Decreases EP006	Natural gas and components	20,043	21,535	29,357	27,039	25,410	-1,628	-6.0
FP002 FP004	Lumber	4,835 3,152	6,997 4,286	6,944 4,087	6,308 3,292	5,028 2,230	-1,280 -1,062	-20.3 -32.3
TE009	Motor vehicles	41,095	46,744	48,581	48,623	47,606	-1,017	-2.1
FP012 FP003	Newsprint	2,907 1,268	2,875 1,650	2,979 1,764	2,987 1,700	2,345 1,314	-642 -386	-21.5 -22.7
MT031 CH033	Molds and molding machinery Miscellaneous plastic products	1,190 4,465	1,232 5,037	1,434 5,645	1,448 5,869	1,117 5,554	-331 -315	-22.8 -5.4
MS009 EL002	Furniture	3,846 2,470	4,043 2,713	4,102 3,275	4,093 3,335	3,788 3,084	-305 -251	-7.5 -7.5
TX005	Apparel	1,740	1,693	1,469	1,330	1,105	-224	-16.9
MM038 MM038C	Aluminum mill products	1,409 726	1,814 975	2,050 1,102	2,581 1,389	2,367 1,225	-215 -164	-8.3 -11.8
EL015 MT004	Semiconductors and integrated circuits Household appliances, including	1,052	1,186	1,628	1,039	915	-124	-12.0
	commercial applications	920	1,004	1,055	1,152	1,028	-123	-10.7
MT012 TE008	Printing and related machinery Rail locomotive and rolling stock	117 449	149 547	161 544	203 495	80 379	-123 -116	-60.7 -23.5
MM018 CH028	Fiberglass insulation products	129 137	165 212	193 235	210 227	96 120	-115 -106	-54.6 -46.9
FP014	Certain specialty papers	539	284	287	399	294	-105	-26.3
MM031 CH025	Miscellaneous products of base metal Polyethylene resins in primary forms	1,825 1,957	2,036 2,311	2,315 2,846	2,328 3,317	2,224 3,219	-104 -99	-4.5 -3.0
MT030 TX002B	Miscellaneous machinery	1,450 250	1,583 213	1,864 230	2,032 196	1,939 108	-93 -88	-4.6 -44.9
FP007 EL006	Miscellaneous articles of wood	453	503	520	458	375	-83	-44.9 -18.1
	Radio and television broadcasting equipment	282	328	449	373	296	-77	-20.7
TE010 MT028	Certain motor-vehicle parts	11,525 110	12,378 178	13,172 131	12,597 153	12,526 82	-71 -71	-0.6 -46.1
TE011	Powersport vehicles	351 24	417 77	322 188	385 163	315 97	-70 -66	-18.2 -40.4
IVIIVIOOTA	Molybuerium ores and concentrates	47 	· ·	100	100	<i>31</i>	-00	- <del>-</del> -∪.4

<sup>&</sup>lt;sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

#### U.S. Imports

In 2007, over one-half (57 percent) of the \$9.5 billion increase in U.S. merchandise imports from Canada was accounted for by energy-related products (table CA.1). In the same year, U.S. imports of energy-related products from Canada rose by \$5.4 billion (7.3 percent) to \$79.1 billion. This increase reflects a \$6.8 billion rise in imports of crude petroleum and petroleum products in 2007 and a \$1.6 billion decline in natural gas imports. Increases in the value of imports of crude petroleum and petroleum products were the result of higher prices<sup>36</sup> and an additional 26 million barrels of imports in 2007, compared to 2006 levels.<sup>37</sup> Decreases in natural gas imports followed from lower production in Canada as a result of higher costs and the appreciation of the Canadian dollar.<sup>38</sup>

U.S. imports of forest products from Canada declined by \$3.3 billion (12 percent) to \$23.4 billion in 2007. The strength of the Canadian dollar against the U.S. dollar and the weakening of the U.S. housing market and economy reduced demand for Canadian forest products in the United States.<sup>39</sup>

U.S. imports of mineral and metal products accounted for one-quarter of the \$9.5 billion increase in U.S. imports from Canada in 2007. U.S. imports of minerals and metal products from Canada rose by \$2.4 billion (8 percent) to \$34.6 billion in 2007. Higher prices for iron, aluminum, steel, copper, and other metals substantially increased the unit values of these imports.<sup>40</sup>

 $<sup>^{36}</sup>$  The average price was \$58.70 per barrel in 2006 and \$72.86 in 2007. See Energy chapter for more details.

<sup>&</sup>lt;sup>37</sup> USDOE, EIA, U.S. Crude Oil and Petroleum Products Imports from Canada, June 26, 2008.

<sup>38</sup> Scott, "Canadian Gas Exports to U.S. Set for Sharp Drop in 2007," January 2, 2007.

<sup>&</sup>lt;sup>39</sup> NRC, "Annual Economic Review and Outlook for the Canadian Forest Sector," June 6, 2008.

<sup>&</sup>lt;sup>40</sup> RBC, "The Economic Shocks Confronting Canada," October 2007.

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### China

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### **Change in 2007 from 2006:**

U.S. trade deficit: Increased by \$26.6 billion (11 percent) to \$262.1 billion U.S. exports: Increased by \$9.4 billion (18 percent) to \$61.0 billion U.S. imports: Increased by \$36 billion (13 percent) to \$323.1 billion

The U.S. merchandise trade deficit with China, the second-largest U.S. trading partner, accounted for 29 percent of the total trade deficit in 2007, up from 26 percent in 2006 (table US.3).<sup>41</sup> Although the growth in U.S. exports (18 percent) outpaced that of imports (13 percent), the trade deficit with China continued to increase (11 percent) (table CH.1). The underlying factors driving this trend vary by sector but include the international fragmentation of production,<sup>42</sup> the low cost of Chinese inputs, and continued U.S. demand for goods produced in China.

China overtook Japan to become the third-largest market for U.S. exports in 2007. However, despite the depreciation of the U.S. dollar, growth in U.S. exports to China slowed from 33 percent (\$12.8 billion) in 2006 to 18 percent (\$9.4 billion) in 2007. Sectors that experienced significant increases in exports were chemicals and related products (\$2.1 billion or 31 percent), transportation equipment (\$2.1 billion or 23 percent), agricultural products (\$1.7 billion or 24 percent), and minerals and metals (\$1.3 billion or 17 percent) (table CH.1).

On the import side, China overtook Canada to become the leading source of U.S. imports (\$323.1 billion) in 2007. However, the rate of increase of U.S. imports from China slowed, from 18 percent (\$44.4 billion) in 2006 to 13 percent (\$36.0 billion) in 2007. Significant sectoral increases in U.S. imports include electronic products (\$13.2 billion or 13 percent), miscellaneous manufactures (\$7.2 billion or 14 percent), and textiles and apparel (\$4.9 billion or 16 percent).

### U.S. Exports

The leading export sectors in terms of absolute value remained unchanged between 2006 and 2007. Electronic products (\$11.4 billion), transportation equipment (\$11.1 billion), and minerals and metals (\$9.0 billion) continued to account collectively for more than one-half of all U.S. exports to China. Chemicals and related products (\$9.0 billion) and agricultural products (\$9.0 billion) led percentage increases with 31 and 24 percent growth, respectively. Agricultural products and transportation equipment were the only sectors in which the United States had a trade surplus.

<sup>41</sup> The U.S. trade deficit with all countries narrowed by 2 percent from 2006 to 2007.

<sup>&</sup>lt;sup>42</sup> Dean, Fung, and Wang, "Measuring the Vertical Specialization in Chinese Trade," January 2007.

**TABLE CH.1** China: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by major industry/commodity sectors, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million doll	lars ———			
U.S. exports of domestic merchandise Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions	5,129 1,314 3,816 180 405 36 2,636 3,075 3,805 5,935 110 266	5,879 1,651 5,061 289 501 31 3,197 4,699 3,893 6,903 156 346	5,648 1,995 5,831 221 629 41 5,215 4,244 6,508 7,952 185 389	7,264 2,572 6,863 307 731 57 7,736 5,275 9,015 11,113 207 483	8,981 3,272 8,975 407 844 38 9,043 6,098 11,065 11,433 307 551	1,717 700 2,112 100 113 -19 1,307 822 2,050 320 100 68	23.6 27.2 30.8 32.7 15.4 -34.0 16.9 15.6 22.7 2.9 48.3 14.0
Total	26,707	32,606	38,857	51,624	61,013	9,389	18.2
U.S. imports of merchandise for consumption Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions Total	2,470 3,362 7,438 561 15,426 10,546 10,054 13,780 3,274 47,265 35,636 1,808	2,925 4,398 9,287 1,063 18,902 11,348 13,890 17,391 4,865 69,252 40,490 2,348	3,365 5,463 12,240 1,023 26,937 12,654 17,553 21,056 6,476 86,858 46,122 2,891	4,303 6,630 14,389 1,139 31,284 13,795 23,462 25,585 8,640 103,289 51,068 3,467	4,945 7,317 16,889 641 36,162 14,090 25,749 28,415 10,155 116,467 58,306 3,950	641 686 2,500 -498 4,878 294 2,287 2,830 1,515 13,178 7,238 484	14.9 10.4 17.4 -43.7 15.6 2.1 9.7 11.1 17.5 12.8 14.2 13.9
U.S. merchandise trade balance Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions Total	2,659 -2,048 -3,622 -381 -15,021 -10,705 -7,418 -10,705 -531 -41,330 -35,526 -1,542 -124,913	2,954 -2,747 -4,225 -774 -18,401 -11,317 -10,692 -12,692 -972 -62,350 -40,334 -2,002	2,283 -3,468 -6,409 -802 -26,308 -12,613 -12,339 -16,812 32 -78,906 -45,938 -2,502	2,961 -4,058 -7,526 -832 -30,538 -13,738 -15,726 -20,310 375 -92,176 -50,861 -2,984	4,036 -4,045 -7,914 -234 -35,317 -14,052 -16,707 -22,318 910 -105,034 -57,999 -3,399	1,075 14 -388 598 -4,765 -314 -980 -2,008 535 -12,858 -7,138 -416	36.3 0.3 -5.2 71.9 -15.6 -2.3 -6.2 -9.9 142.8 -13.9 -13.9

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

The continued economic growth in China increased demand for plastics as inputs to downstream manufactured goods. In the agricultural products sector, U.S. exports of oilseeds increased by \$1.6 billion (63 percent) to \$4.1 billion in 2007 (CH.2). Soybeans accounted for nearly 99 percent of all oilseeds exports to China. Continued urbanization, population growth, and income growth have increased China's import demand for soybeans<sup>43</sup> for use in animal feeds and vegetable oils for the past several years. The shift also reflects higher global prices for oilseeds.<sup>44</sup> In 2007, U.S. exports of poultry increased by \$273 million (84 percent) to \$598 million. Strong local demand, higher global prices, and a pork shortage that led consumers to substitute poultry meat for pork drove the increase in U.S. exports.<sup>45</sup>

Growth in exports of transportation equipment was led by exports of aircraft, spacecraft, and related equipment, which increased by \$1.1 billion (18 percent) in 2007, reflecting growing demand for air travel. Also, exports of construction and mining equipment increased by 80 percent to \$978 million. A stronger yuan, and continued infrastructure spending contributed to the increase in U.S. exports of dump trucks designed for off-highway use, which accounted for almost half of the increase in this sector.

In the minerals and metals sector, export growth was led by copper and related articles and copper ores and concentrates, which grew by \$386 million (23 percent) and \$209 million (97 percent) respectively. The increased value of U.S. exports of these products reflects rising global copper prices, lack of domestic production capacity, and China's net import reliance upon foreign sources of copper concentrates to meet domestic demand.<sup>48</sup>

### **U.S. Imports**

U.S. imports from China continued to rise (13 percent), though at a slower rate than in preceding years. With the exception of energy-related products, imports from every major sector exhibited growth. Three sectors, electronic products, miscellaneous manufactures, and textiles and apparel, collectively accounted for 70 percent (\$25.2 billion) of the increase in imports in 2007.

In the electronic products sector, imports of telecommunications equipment increased by \$5.7 billion (32 percent) in 2007, while computers, peripherals, and parts also increased by \$5.7 billion (12 percent). U.S. imports from China of cellular telephones increased by 26 percent and transmission and reception apparatus for telecommunications networks increased by 63 percent. These increases reflect the continuing trend of firms shifting

<sup>&</sup>lt;sup>43</sup> Urbanization has shifted the food mix away from grain starches and towards animal proteins, which require additional soymeal. Cao, Cheng & Tuan. *China's Soybean Imports*, October 2004, 3–5.

<sup>&</sup>lt;sup>44</sup> In 2007, the annual average soybean price received by U.S. farmers was \$7.74 per bushel compared to \$5.67 in 2006. USDA, NASS, *Agricultural Prices: 2007 Summary*, July 2008, 82–83.

<sup>&</sup>lt;sup>45</sup> USDA, FAS, China Poultry and Products, March 1, 2008.

<sup>&</sup>lt;sup>46</sup> See Transportation Equipment chapter, "Aircraft, Spacecraft, and Related Equipment" for more details.

<sup>&</sup>lt;sup>47</sup> USDOC, ITA, *Industry Assessment: Construction Machinery*. October 2007.

<sup>&</sup>lt;sup>48</sup> MOFCOM, "2005 China's Non-Ferrous Metal Industry Survey and Summary of 'Tenth Five-Year'." January 18, 2006.

**TABLE CH.2** Leading changes in U.S. exports to and U.S. imports from China, 2003–07

							Change, 200	7 from 2006
Sector/commo	dity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percen
				Million do	ollars ———			
U.S. EXPORT	S							
Increases								
AG032	Oilseeds	2,832	2,333	2,255	2,536	4,121	1,586	62.5
TE013	Aircraft, spacecraft, and related equipment .	2,447	1,948	4,338	6,047	7,159	1,112	18.4
FP009	Wood pulp and wastepaper	590	740	984	1,480	2,060	579	39.
MT019	Semiconductor manufacturing equipment							
	and robotics	538	1,270	688	1,159	1,608	448	38.7
MT019A	Semiconductor manufacturing equipment	529	1,261	662	1,143	1,586	443	38.7
TE004	Construction and mining equipment	296	425	416	545	978	434	79.0
MM036	Copper and related articles	596	608	852	1,665	2,051	386	23.2
CH030	Other plastics in primary forms	503	662	934	1,080	1,447	367	34.
CH004	Organic commodity chemicals	287	430	327	167	495	328	196.
CH006	Certain organic chemicals	469	717	724	716	1,012	296	41.
MM023	Iron and steel waste and scrap	682	924	1,258	1,600	1,876	276	17.
AG005	Poultry	112	17	147	325	598	273	83.
EL015	Semiconductors and integrated circuits	2,025	2,303	2,676	4,633	4,880	247	5.
MM025	Steel mill products	429	228	402	321	532	210	65.
MM004	Copper ores and concentrates	3	15	112	215	424	209	97.
CH033	Miscellaneous plastic products	354	514	547	714	923	209	29.
TE010 EL025	Certain motor-vehicle parts	363	438	392	526	733	207	39.
EL025	Measuring, testing, and controlling instruments	782	996	1,109	1.349	1,533	185	13.
CH025	Polyethylene resins in primary forms	113	240	350	381	555	174	45.
EL022	Medical goods	454	494	594	633	793	160	25.
TE002	Internal combustion piston engines, other	454	494	394	033	193	100	25.
12002	than for aircraft	115	161	248	333	489	156	46.
CH019	Medicinal chemicals	196	185	274	328	471	143	43.
TE009	Motor vehicles	131	125	278	562	694	132	23.
CH005	Organic specialty chemicals	245	324	345	437	567	129	29.
CH007	Miscellaneous inorganic chemicals	196	393	449	846	967	122	14.
TE011	Powersport vehicles	23	18	35	58	179	121	207.
EP005	Petroleum products	122	140	179	261	379	118	45.4
CH026	Polypropylene resins in primary forms	137	181	222	280	398	118	42.
MM037	Unwrought aluminum	240	356	730	1,540	1,652	112	7.:
MT003	Industrial thermal-processing equipment				,	,		
	and furnaces	153	291	331	306	414	108	35.4
Decreases								
AG049	Cotton, not carded or combed	733	1,407	1,397	2,059	1,454	-605	-29.
MM041	Certain base metals and chemical elements	47	106	545	769	416	-353	-45.9
EL004	Blank and prerecorded media	189	220	275	337	146	-191	-56.
TE008	Rail locomotive and rolling stock	31	47	83	203	84	-119	-58.
CH010	Fertilizers	475	321	354	226	115	-110	-48.
EL017	Computers, peripherals, and parts	1,022	1,038	1,246	1,556	1,456	-100	-6.4
	Aluminum plate, sheet, and strip	46	72	119	143	87	-56	-39.0

 TABLE CH.2
 Leading changes in U.S. exports to and U.S. imports from China, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million d	ollars ———			
FP002 TE015	Lumber Motors and engines, except internal	128	177	223	298	253	-44	-14.8
EL007	combustion, aircraft, or electric Electric sound and visual signaling	23	32	39	134	90	-44	-32.8
EL007	apparatus	32	44	36	81	45	-36	-44.7
MT013	Textile machinery	91	75	98	109	77	-33	-30.0
MT028	Welding and soldering equipment	38	68	60	77	49	-28	-36.0
AG030	Cereals	36	496	80	45	18	-27	-60.4
MM038	Aluminum mill products	68	98	160	192	165	-27	-14.0
AG024	Other fresh fruit	11	21	47	36	12	-24	-66.0
EL002	Telecommunications equipment	545	616	645	747	727	-20	-2.0
FW001	Footwear	36	31	41	57	38	-19	-34.0
MM007A	Molybdenum ores and concentrates	( <sup>b</sup> )	( <sup>b</sup> )	164	20	3	-17	-85.2
CH002	Other olefins	9	17	11	36	21	-17 -15	-05.2 -41.1
MT022		109	117	122	67	53	-15 -14	- <del>4</del> 1. -21.
MT022 MT008	Boilers, turbines, and related machinery			69	71	53 57	-14 -14	
	Mineral processing machinery	52	59					-20.0
EL001	Office machines	26	33	43	46	32	-13	-29.4
FP010	Paper boxes and bags	28	40	31	29	17	-12	-42.8
EP006	Natural gas and components	38	50	31	12	1	-12	-93.0
TX002C	Specialty fabrics	13	27	33	24	12	-11	-48.0
MT012	Printing and related machinery	55	46	63	79	68	-11	-14.3
EL008 AG036	Electrical capacitors and resistors Infant formulas, malt extracts, and other	28	49	66	159	148	-11	-7.0
	edible preparations	160	209	87	99	89	-11	-10.9
EL003A EL006	Television receivers and video monitors Radio and television broadcasting	31	40	44	66	55	-11	-16.2
	equipment	58	46	45	43	32	-11	-24.9
U.S. IMPORT	S							
Increases								
EL002	Telecommunications equipment	5,932	9,556	14,410	18,083	23,814	5,731	31.7
EL017	Computers, peripherals, and parts	22,141	33,985	40,298	46,583	52,272	5,690	12.2
MS013	Toys and games	11,955	12,549	13,910	15,082	20,051	4,969	32.
TX005	Apparel	11,408	13,640	19,962	23,191	27,202	4,012	17.3
EL003A	Television receivers and video monitors	1,490	2,438	5,130	7,836	9,423	1,587	20.
TX005E	Shirts and blouses	2,123	2,522	3,489	4,432	5,652	1,220	27.
TE010	Certain motor-vehicle parts	1,292	1,833	2,497	3,380	4,250	870	25.
MS009	Furniture	7,964	9,773	11,726	13,481	14,305	824	6.
CH033	Miscellaneous plastic products	3,742	4,480	5,600	6,456	7,237	782	12.
TX005H		457	514	662	949	1,606	657	69.2
EL005	Women's and girls' dresses	401	314	002	949	1,000	007	09.2
ELUUS		101	120	227	472	1 000	E40	110
CL 1000	control apparatus	121	138	237	473	1,022	549	116.1
CH032	Tires and tubes	593	879	1,422	1,904	2,440	536	28.1

TABLE CH.2 Leading changes in U.S. exports to and U.S. imports from China, 2003–07—Continued

MT004	om 2006
MT004	Percen
MS001 Luggage, handbags, and flat goods   3,997   4,573   5,080   5,573   492	
MS001   Luggage, handbags, and flat goods   3,997   4,573   5,080   5,573   492	
MS001   Luggage, handbags, and flat goods   3,209   3,997   4,573   5,080   5,573   492	8.4
MRT027   Electric lamps (bulbs) and portable electric lights	9.7
lights	
TX004         Home furnishings         1,737         2,434         3,364         3,994         4,441         447           TX005I         Robes, nightwear, and underwear         480         544         1,018         1,205         1,647         442           MT002         Air-conditioning equipment and parts         1,685         1,978         2,442         3,048         3,450         401           EL020         Optical goods, including ophthalmic goods         903         1,057         1,179         1,516         1,904         388           MM025L         Steel mill products         269         1,104         1,687         3,605         3,968         363           TX005F         Sweaters         540         505         1,367         1,429         1,791         362           MM025L         Pipes and tubes of carbon and alloy steels         122         311         761         1,540         1,899         359           MT019         Semiconductor manufacturing equipment         25         31         36         86         437         351           MT020         Taps, cocks, valves, and similar devices         629         994         1,272         1,763         2,113         350           MT019A         <	43.1
TX005  Robes, nightwear, and underwear	10.1
MT002         Air-conditioning equipment and parts         1,685         1,978         2,442         3,048         3,450         401           EL020         Optical goods, including ophthalmic goods         903         1,057         1,179         1,516         1,904         388           MM025         Steel mill products         269         1,104         1,687         3,605         3,968         363           TX005F         Sweaters         540         505         1,367         1,429         1,791         362           MM025L         Pipes and tubes of carbon and alloy steels         122         311         761         1,540         1,899         359           MT019         Semiconductor manufacturing equipment and robotics         25         31         36         86         437         351           MT019A         Semiconductor manufacturing equipment and related products is suitated electrical wire and related products         25         31         34         85         435         350           MT029         Nonautomotive insulated electrical wire and related products         783         1,047         1,223         1,685         2,014         328           TX005B         Men's and boys' coats and jackets         382         410         872	11.2
ELO20   Optical goods including ophthalmic goods   903   1,057   1,179   1,516   1,904   388   MM025   Steel mill products   269   1,104   1,687   3,605   3,968   363   362   MM025L   Pipes and tubes of carbon and alloy steels   122   311   761   1,540   1,899   359   MT019   Semiconductor manufacturing equipment and robotics   25   31   36   86   437   351   MT020   Taps, cocks, valves, and similar devices   629   994   1,272   1,763   2,113   350   MT019   Semiconductor manufacturing equipment   25   31   34   85   435   350   MT029   Nonautomotive insulated electrical wire and related products   783   1,047   1,223   1,685   2,014   328   TX005B   Men's and boys' coats and jackets   382   410   872   1,158   1,484   326   FP016   Printed matter   725   945   1,193   1,408   1,715   307   TX005D   Women's and girls' trousers   887   1,201   1,752   2,055   2,352   297   Decreases   MT012   Printing and related machinery   1,238   1,350   1,743   1,886   807   -1,079   MM025B   Plates, sheets, and strips of carbon and alloy steels   2   181   165   772   489   -283   280   240   247   246   -226   240   247   246   -226   240   247   246   -226   240   24	36.6
EL020   Optical goods including ophthalmic goods   903   1,057   1,179   1,516   1,904   388   MM025   Steel mill products   269   1,104   1,687   3,605   3,968   363   362   MM025L   Pipes and tubes of carbon and alloy steels   122   311   761   1,540   1,899   359   MT019   Semiconductor manufacturing equipment and robotics   25   31   36   86   437   351   MT020   Taps, cocks, valves, and similar devices   629   994   1,272   1,763   2,113   350   MT019A   Semiconductor manufacturing equipment   25   31   34   85   435   350   MT029   Nonautomotive insulated electrical wire and related products   783   1,047   1,223   1,685   2,014   328   TX005B   Men's and boys' coats and jackets   382   410   872   1,158   1,484   326   FP016   Printed matter   725   945   1,193   1,408   1,715   307   TX005D   Women's and girls' trousers   887   1,201   1,752   2,055   2,352   297   Decreases   MT012   Printing and related machinery   1,238   1,350   1,743   1,886   807   -1,079   MM025B   Plates, sheets, and strips of carbon and alloy steels   2   181   165   772   489   -283   AM009A   Cement   58   73   202   472   246   -226   EP004   Crude petroleum   62   99   219   278   64   -215   EP003   Coal, coke, and related products   108   657   379   415   250   -165   MM009   Cement, stone, and related products   108   657   379   415   250   -165   Cement   1,0251   14,020   18,764   22,696   22,561   -134   EL003   Consumer electronics   10,251   14,020   18,764   22,696   22,561   -134   EL003   Consumer electronics   10,251   14,020   18,764   22,696   22,561   -134   EL004	13.2
MM025         Steel mill products         269         1,104         1,687         3,605         3,968         363           TX005F         Sweaters         540         505         1,367         1,429         1,791         362           MM025L         Pipes and tubes of carbon and alloy steels         122         311         761         1,540         1,899         359           MT019         Semiconductor manufacturing equipment and robotics         25         31         36         86         437         351           MT020         Taps, cocks, valves, and similar devices         629         994         1,272         1,763         2,113         350           MT019A         Semiconductor manufacturing equipment         25         31         34         85         435         350           MT029         Nonautomotive insulated electrical wire and related products         783         1,047         1,223         1,685         2,014         328           TX005B         Men's and boys' coats and jackets         382         410         872         1,158         1,484         326           FP016         Printed matter         725         945         1,193         1,408         1,715         307           TX005D </td <td>25.6</td>	25.6
TX005F         Sweaters         540         505         1,367         1,429         1,791         362           MM025L         Pipes and tubes of carbon and alloy steels         122         311         761         1,540         1,899         359           MT019         Semiconductor manufacturing equipment         25         31         36         86         437         351           MT019A         Semiconductor manufacturing equipment         25         31         34         85         435         350           MT019A         Semiconductor manufacturing equipment         25         31         34         85         435         350           MT019A         Nonautomotive insulated electrical wire and related products         783         1,047         1,223         1,685         2,014         328           TX005B         Men's and boys' coats and jackets         382         410         872         1,158         1,484         326           FP016         Printed matter         725         945         1,193         1,408         1,715         307           TX005D         Women's and girls' trousers         887         1,201         1,752         2,055         2,352         297           Decreases	10.1
MM025L Notes         Pipes and tubes of carbon and alloy steels         122         311         761         1,540         1,899         359           MT019 Semiconductor manufacturing equipment and robotics         25         31         36         86         437         351           MT020 Taps, cocks, valves, and similar devices         629         994         1,272         1,763         2,113         350           MT019A Semiconductor manufacturing equipment         25         31         34         85         435         350           MT029 Nonautomotive insulated electrical wire and related products         783         1,047         1,223         1,685         2,014         328           TX005B Men's and boys' coats and jackets         382         410         872         1,158         1,484         326           FP016 Printed matter         725         945         1,193         1,408         1,715         307           TX005D Women's and girls' trousers         887         1,201         1,752         2,055         2,352         297           Decreases         MT012 Printing and related machinery         1,238         1,350         1,743         1,886         807         -1,079           MM025B Plates, sheets, and strips of carbon and alloy steels <t< td=""><td>25.3</td></t<>	25.3
MT019         Semiconductor manufacturing equipment and robotics         25         31         36         86         437         351           MT020         Taps, cocks, valves, and similar devices         629         994         1,272         1,763         2,113         350           MT019A         Semiconductor manufacturing equipment         25         31         34         85         435         350           MT029         Nonautomotive insulated electrical wire and related products         783         1,047         1,223         1,685         2,014         328           TX005B         Men's and boys' coats and jackets         382         410         872         1,158         1,484         326           FP016         Printed matter         725         945         1,193         1,408         1,715         307           TX005D         Women's and girls' trousers         887         1,201         1,752         2,055         2,352         297           Decreases         MT012         Printing and related machinery         1,238         1,350         1,743         1,886         807         -1,079           MM025B         Plates, sheets, and strips of carbon and alloy steels         2         181         165         772         48	23.3
and robotics         25         31         36         86         437         351           MT020         Taps, cocks, valves, and similar devices         629         994         1,272         1,763         2,113         350           MT019A         Semiconductor manufacturing equipment         25         31         34         85         435         350           MT029         Nonautomotive insulated electrical wire and related products         783         1,047         1,223         1,685         2,014         328           TX005B         Men's and boys' coats and jackets         382         410         872         1,158         1,484         326           FP016         Printed matter         725         945         1,193         1,408         1,715         307           TX005D         Women's and girls' trousers         887         1,201         1,752         2,055         2,352         297           Decreases         MT012         Printing and related machinery         1,238         1,350         1,743         1,886         807         -1,079           MM025B         Plates, sheets, and strips of carbon and alloy steels         2         181         165         772         489         -283           M	_0
MT020         Taps, cocks, valves, and similar devices         629         994         1,272         1,763         2,113         350           MT019A         Semiconductor manufacturing equipment         25         31         34         85         435         350           MT029         Nonautomotive insulated electrical wire and related products         783         1,047         1,223         1,685         2,014         328           TX005B         Men's and boys' coats and jackets         382         410         872         1,158         1,484         326           FP016         Printed matter         725         945         1,193         1,408         1,715         307           TX005D         Women's and girls' trousers         887         1,201         1,752         2,055         2,352         297           Decreases         MT012         Printing and related machinery         1,238         1,350         1,743         1,886         807         -1,079           MM025B         Plates, sheets, and strips of carbon and alloy steels         2         181         165         772         489         -283           MM099A         Cement         58         73         202         472         246         -226	407.5
MT019A         Semiconductor manufacturing equipment         25         31         34         85         435         350           MT029         Nonautomotive insulated electrical wire and related products         783         1,047         1,223         1,685         2,014         328           TX005B         Men's and boys' coats and jackets         382         410         872         1,158         1,484         326           FP016         Printed matter         725         945         1,193         1,408         1,715         307           TX005D         Women's and girls' trousers         887         1,201         1,752         2,055         2,352         297           Decreases         MT012         Printing and related machinery         1,238         1,350         1,743         1,886         807         -1,079           MM025B         Plates, sheets, and strips of carbon and alloy steels         2         181         165         772         489         -283           MM009A         Cement         58         73         202         472         246         -226           EP004         Crude petroleum         62         99         219         278         64         -215           MM025C	19.9
MT029         Nonautomotive insulated electrical wire and related products         783         1,047         1,223         1,685         2,014         328           TX005B         Men's and boys' coats and jackets         382         410         872         1,158         1,484         326           FP016         Printed matter         725         945         1,193         1,408         1,715         307           TX005D         Women's and girls' trousers         887         1,201         1,752         2,055         2,352         297           Decreases           MT012         Printing and related machinery         1,238         1,350         1,743         1,886         807         -1,079           MM025B         Plates, sheets, and strips of carbon and alloy steels         2         181         165         772         489         -283           MM009A         Cement         58         73         202         472         246         -226           EP004         Crude petroleum         62         99         219         278         64         -215           MM025C         Bars, rods, and light shapes of carbon and alloy steels         62         309         299         574         360         -214	412.0
related products	
TX005B         Men's and boys' coats and jackets         382         410         872         1,158         1,484         326           FP016         Printed matter         725         945         1,193         1,408         1,715         307           TX005D         Women's and girls' trousers         887         1,201         1,752         2,055         2,352         297           Decreases         MT012         Printing and related machinery         1,238         1,350         1,743         1,886         807         -1,079           MM025B         Plates, sheets, and strips of carbon and alloy steels         2         181         165         772         489         -283           MM009A         Cement         58         73         202         472         246         -226           EP004         Crude petroleum         62         99         219         278         64         -215           MM025C         Bars, rods, and light shapes of carbon and alloy steels         62         309         299         574         360         -214           EL004         Blank and prerecorded media         463         948         975         1,234         1,053         -182           EP003         Coal	19.5
FP016         Printed matter         725         945         1,193         1,408         1,715         307           TX005D         Women's and girls' trousers         887         1,201         1,752         2,055         2,352         297           Decreases         MT012         Printing and related machinery         1,238         1,350         1,743         1,886         807         -1,079           MM025B         Plates, sheets, and strips of carbon and alloy steels         2         181         165         772         489         -283           MM009A         Cement         58         73         202         472         246         -226           EP004         Crude petroleum         62         99         219         278         64         -215           MM025C         Bars, rods, and light shapes of carbon and alloy steels         62         309         299         574         360         -214           EL004         Blank and prerecorded media         463         948         975         1,234         1,053         -182           EP003         Coal, coke, and related chemical products         108         657         379         415         250         -165           MM009	28.1
TX005D Decreases       Women's and girls' trousers       887       1,201       1,752       2,055       2,352       297         Decreases       MT012 Printing and related machinery       1,238       1,350       1,743       1,886       807       -1,079         MM025B Plates, sheets, and strips of carbon and alloy steels       2       181       165       772       489       -283         MM009A Cement       58       73       202       472       246       -226         EP004 Crude petroleum       62       99       219       278       64       -215         MM025C Bars, rods, and light shapes of carbon and alloy steels       62       309       299       574       360       -214         EL004 Blank and prerecorded media       463       948       975       1,234       1,053       -182         EP003 Coal, coke, and related chemical products       108       657       379       415       250       -165         MM009 Cement, stone, and related products       886       1,028       1,314       1,737       1,600       -137         EL003 Consumer electronics       10,251       14,020       18,764       22,696       22,561       -134	21.8
Decreases           MT012         Printing and related machinery         1,238         1,350         1,743         1,886         807         -1,079           MM025B         Plates, sheets, and strips of carbon and alloy steels         2         181         165         772         489         -283           MM009A         Cement         58         73         202         472         246         -226           EP004         Crude petroleum         62         99         219         278         64         -215           MM025C         Bars, rods, and light shapes of carbon and alloy steels         62         309         299         574         360         -214           EL004         Blank and prerecorded media         463         948         975         1,234         1,053         -182           EP003         Coal, coke, and related chemical products         108         657         379         415         250         -165           MM009         Cement, stone, and related products         886         1,028         1,314         1,737         1,600         -137           EL003         Consumer electronics         10,251         14,020         18,764         22,696         22,561         -134	14.4
MT012       Printing and related machinery       1,238       1,350       1,743       1,886       807       -1,079         MM025B       Plates, sheets, and strips of carbon and alloy steels       2       181       165       772       489       -283         MM009A       Cement       58       73       202       472       246       -226         EP004       Crude petroleum       62       99       219       278       64       -215         MM025C       Bars, rods, and light shapes of carbon and alloy steels       62       309       299       574       360       -214         EL004       Blank and prerecorded media       463       948       975       1,234       1,053       -182         EP003       Coal, coke, and related chemical products       108       657       379       415       250       -165         MM009       Cement, stone, and related products       886       1,028       1,314       1,737       1,600       -137         EL003       Consumer electronics       10,251       14,020       18,764       22,696       22,561       -134	14
MM025B       Plates, sheets, and strips of carbon and alloy steels       2       181       165       772       489       -283         MM009A       Cement       58       73       202       472       246       -226         EP004       Crude petroleum       62       99       219       278       64       -215         MM025C       Bars, rods, and light shapes of carbon and alloy steels       62       309       299       574       360       -214         EL004       Blank and prerecorded media       463       948       975       1,234       1,053       -182         EP003       Coal, coke, and related chemical products       108       657       379       415       250       -165         MM009       Cement, stone, and related products       886       1,028       1,314       1,737       1,600       -137         EL003       Consumer electronics       10,251       14,020       18,764       22,696       22,561       -134	-57.2
alloy steels       2       181       165       772       489       -283         MM009A       Cement       58       73       202       472       246       -226         EP004       Crude petroleum       62       99       219       278       64       -215         MM025C       Bars, rods, and light shapes of carbon and alloy steels       62       309       299       574       360       -214         EL004       Blank and prerecorded media       463       948       975       1,234       1,053       -182         EP003       Coal, coke, and related chemical products       108       657       379       415       250       -165         MM009       Cement, stone, and related products       886       1,028       1,314       1,737       1,600       -137         EL003       Consumer electronics       10,251       14,020       18,764       22,696       22,561       -134	-51.2
MM009A         Cement         58         73         202         472         246         -226           EP004         Crude petroleum         62         99         219         278         64         -215           MM025C         Bars, rods, and light shapes of carbon and alloy steels         62         309         299         574         360         -214           EL004         Blank and prerecorded media         463         948         975         1,234         1,053         -182           EP003         Coal, coke, and related chemical products         108         657         379         415         250         -165           MM009         Cement, stone, and related products         886         1,028         1,314         1,737         1,600         -137           EL003         Consumer electronics         10,251         14,020         18,764         22,696         22,561         -134	-36.7
EP004         Crude petroleum         62         99         219         278         64         -215           MM025C         Bars, rods, and light shapes of carbon and alloy steels         62         309         299         574         360         -214           EL004         Blank and prerecorded media         463         948         975         1,234         1,053         -182           EP003         Coal, coke, and related chemical products         108         657         379         415         250         -165           MM009         Cement, stone, and related products         886         1,028         1,314         1,737         1,600         -137           EL003         Consumer electronics         10,251         14,020         18,764         22,696         22,561         -134	-30.7 -47.9
MM025C       Bars, rods, and light shapes of carbon and alloy steels	-47.3 -77.2
alloy steels     62     309     299     574     360     -214       EL004     Blank and prerecorded media     463     948     975     1,234     1,053     -182       EP003     Coal, coke, and related chemical products     108     657     379     415     250     -165       MM009     Cement, stone, and related products     886     1,028     1,314     1,737     1,600     -137       EL003     Consumer electronics     10,251     14,020     18,764     22,696     22,561     -134	-11.2
EL004       Blank and prerecorded media	-37.3
EP003       Coal, coke, and related chemical products       108       657       379       415       250       -165         MM009       Cement, stone, and related products       886       1,028       1,314       1,737       1,600       -137         EL003       Consumer electronics       10,251       14,020       18,764       22,696       22,561       -134	-37.3 -14.7
MM009 Cement, stone, and related products	-14.7
EL003 Consumer electronics	-39.6 -7.9
	-7.8 -0.6
TVOOFO Loother enperal and consequences $1.064$ $1.467$ $1.416$ $1.074$ $0.64$ $1.00$	-0.6
TX005O Leather apparel and accessories	
	-14.4
TE012 Trailers, semi-trailers, and parts	-10.8
AG050 Ethyl alcohol for nonbeverage purposes 0 0 (b) 82 3 -79	-96.1
EP005       Petroleum products       282       224       324       379       314       -65         MM040A       Unwrought zinc       (b)       14       3       90       28       -62	-17.1
MM040A Unwrought zinc	-68.5
MM040 Zinc and related articles	-34.6
MM037A Primary and secondary aluminum 2 25 136 157 107 -50	-31.9
EP002 Nuclear materials	-94.6
MM037 Unwrought aluminum	-26.9

TABLE CH.2 Leading changes in U.S. exports to and U.S. imports from China, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars			
MM039A TE011A EL018 MM039 CH029 TE008 FP003 EL006	Refined lead	(b) 263 40 2 (b) 123 394	(b) 499 175 3 11 138 591	23 330 159 25 125 267 763	50 289 58 54 105 340 940	2 244 13 13 69 306 915	-48 -45 -45 -41 -36 -34 -25	-95.2 -15.6 -78.0 -75.3 -34.2 -10.0 -2.7
MS011 TX005P	equipment	429 3,025 127 49	606 3,432 174 119	740 3,784 155 230	882 4,078 131 395	857 4,054 107 372	-25 -24 -24 -23	-2.8 -0.6 -18.1 -5.7

<sup>&</sup>lt;sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

<sup>b</sup>Less than \$500,000.

production facilities to China, foreign invested enterprises engaged in processing trade<sup>49</sup> and strong consumer demand.<sup>50</sup>

U.S. imports from China of miscellaneous manufactures consisted largely of high labor content products. Toys and games led the increase of imports in miscellaneous manufactures, increasing by \$5 billion (33 percent) in 2007, and accounting for 88 percent of all imports in this product sector.

U.S. imports of apparel from China rose by 17 percent to \$27.2 billion in 2007, accounting for 33 percent of all U.S. apparel imports. China's advantage in this sector is due to an abundant labor force, relatively low production costs, the ability to make almost any type of garment at any quality level and in large volumes, and strong customer service.

<sup>&</sup>lt;sup>49</sup> Processing trade refers to the business activity of importing all or part of the raw and auxiliary materials, parts and components, accessories, and packaging materials from abroad in bond, and re-exporting the finished products after processing or assembly by enterprises within China. It includes processing with supplied materials and processing with imported materials. Hong Kong Trade Development Council, "Guide to Doing Business in China 2004/05."

<sup>&</sup>lt;sup>50</sup> Koopman, Wang, and Shang, "How Much of Chinese Exports is Really Made in China?" 2008. Also see Machinery chapter, "Semiconductor Manufacturing Equipment," for more details.

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### **Change in 2007 from 2006:**

U.S. trade deficit: Decreased by \$7.7 billion (6 percent) to \$125.9 billion U.S. exports: Increased by \$29.0 billion (15 percent) to \$226.3 billion U.S. imports: Increased by \$21.3 billion (6 percent) to \$352.2 billion

The U.S. trade deficit with the European Union (EU) decreased for the second year in a row, declining by 6 percent to \$125.9 billion in 2007, even as total bilateral trade increased by 10 percent. The United States and the EU continue to account for the largest bilateral trade relationship in the world. The EU was the largest market for U.S. exports and the third-largest source of U.S. imports in 2007, following China and Canada. The economies of the United States and the EU are highly interdependent with almost one-quarter of all trade consisting of intrafirm transfers. The United Kingdom, Germany, the Netherlands, France, and Belgium, combined, accounted for 75 percent of U.S. exports to the EU in 2007, and Germany, the United Kingdom, France, Italy, and Ireland combined for 73 percent of U.S. imports.

### U.S. Exports

U.S. exports to the EU increased by 15 percent to \$226.3 billion in 2007. Although exports in all product sectors increased, transportation equipment, chemicals and related products, and minerals and metals accounted for 74 percent of the total increase (table EU.1).

Exports of aircraft, spacecraft, and related equipment, principally large civil aircraft (LCA), increased by 31 percent to \$20.8 billion (table EU.2), as a result of Boeing shipments to the EU increasing from 72 units to 88 units.<sup>54</sup> These exports were driven in part by the strong EU economic growth (3 percent increase in GDP in 2007),<sup>55</sup> leading to increased demand for air transportation service.

<sup>&</sup>lt;sup>51</sup> On January 1, 2007, the European Union (EU) admitted two additional countries, bringing the total membership of the EU to 27. Prior Commission reports on shifts in merchandise trade considered the EU-15 or EU-25. The EU member countries in 2007 are: Austria, Belgium, Bulgaria, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovak Republic, Slovenia, Spain, Sweden, and the United Kingdom.

<sup>&</sup>lt;sup>52</sup> EC, United States: Barriers to Trade and Investment, April 2008, 5.

<sup>&</sup>lt;sup>53</sup> EC, "Bilateral Trade Relations," undated (accessed August 5, 2008).

<sup>&</sup>lt;sup>54</sup> The Boeing Company, "Boeing Orders and Deliveries Database," undated (accessed August 5, 2008).

<sup>&</sup>lt;sup>55</sup> Eurostat, Euro-indicators, February 14, 2008; Eurostat, "Euro Area GDP up by 0.4% and EU27 up by 0.5%," undated (accessed August 5, 2008).

**TABLE EU.1** EU-27: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by major industry/commodity sectors, 2003–07<sup>a</sup>

						Change, 200	07 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dol	llars ———			
U.S. exports of domestic merchandise Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions	7,610 4,019 29,663 1,754 1,518 61 7,747 11,918 33,481 35,762 3,409 5,038	7,997 4,385 35,398 3,128 1,582 66 8,101 13,209 35,812 37,797 3,891 4,971	8,160 4,745 37,550 4,119 1,749 65 11,040 14,607 37,320 39,009 4,461 5,466	8,704 4,947 43,015 6,896 1,899 60 16,389 16,439 45,091 41,767 5,684 6,389	10,210 5,539 49,656 7,449 2,064 65 20,757 17,594 55,438 43,632 6,639 7,208	1,506 592 6,641 553 165 5 4,368 1,154 10,348 1,865 955 819	17.3 12.0 15.4 8.0 8.7 7.0 26.7 7.0 22.9 4.5 16.8 12.8
Total	141,979	156,337	168,289	197,281	226,252	28,971	14.7
U.S. imports of merchandise for consumption Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions	12,962 5,234 57,801 12,177 5,972 1,918 16,987 25,569 58,449 30,778 11,164 12,583	13,913 6,276 63,165 16,028 6,291 1,904 22,094 29,316 62,448 34,145 12,250 13,285	14,871 6,668 68,160 22,623 6,095 1,738 24,533 33,464 66,934 36,184 12,473 14,885	16,220 6,797 74,042 26,057 5,988 1,700 27,836 36,544 69,998 36,405 13,602 15,709	17,558 6,140 78,521 28,011 6,287 1,776 29,375 39,950 73,105 38,114 15,931 17,420	1,337 -657 4,479 1,955 300 75 1,539 3,407 3,107 1,708 2,329 1,711	8.2 -9.7 6.0 7.5 5.5 9.3 4.4 4.7 17.1
Total	251,594	281,115	308,628	330,898	352,189	21,291	6.4
U.S. merchandise trade balance Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions	-5,352 -1,215 -28,138 -10,424 -1,857 -9,239 -13,651 -24,968 4,984 -7,755 -7,545	-5,916 -1,892 -27,767 -12,899 -4,710 -1,838 -13,993 -16,107 -26,636 3,652 -8,359 -8,313	-6,712 -1,923 -30,610 -18,504 -4,347 -1,673 -13,493 -18,857 -29,614 2,825 -8,012 -9,420	-7,516 -1,850 -31,027 -19,161 -4,089 -1,640 -11,446 -20,105 -24,908 5,362 -7,918 -9,320	-7,348 -602 -28,865 -20,563 -4,223 -1,711 -8,618 -22,357 -17,667 -5,519 -9,292 -10,212	169 1,249 2,162 -1,402 -134 -71 2,829 -2,252 7,241 157 -1,374 -892	2.2 67.5 7.0 -7.3 -4.3 24.7 -11.2 29.1 -17.4 -9.6
Total	-109,615	-124,778	-140,339	-133,617	-125,937	7,680	5.7

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

**TABLE EU.2** Leading changes in U.S. exports to and U.S. imports from EU27, 2003–07

							Change, 200	07 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million d	ollars ———			
U.S. EXPORT	S							
Increases								
TE013	Aircraft, spacecraft, and related equipment .	12,605	15,029	13,594	15,916	20,798	4,883	30.7
CH019	Medicinal chemicals	13,202	17,045	17,924	19,753	23,273	3,520	17.8
TE009	Motor vehicles	5,518	3,929	3,334	7,594	10,322	2,728	35.9
MM020	Precious metals and non-numismatic coins .	2,085	1,580	2,198	5,581	7,395	1,814	32.5
MM020A	Unrefined and refined gold	1,135	390	958	2,823	4,235	1,412	50.0
EL002	Telecommunications equipment	2,761	3,563	4,066	3,918	5,121	1,202	30.7
TE001	Aircraft engines and gas turbines	7,157	8,165	10,184	10,658	11,580	922	8.6
TE004	Construction and mining equipment	1,520	1,678	2,119	1,944	2,859	915	47.1
AG030	Cereals	427	401	340	257	1,083	826	321.3
EL022	Medical goods	8,194	9,009	10,033	11,114	11,887	773	7.0
CH023	Miscellaneous chemicals and specialties	915	939	961	1,182	1,927	744	63.0
MS017	Works of art and miscellaneous	000	4.040	4.000	4.005	0.570	005	0.4.0
1414005	manufactured goods	806	1,019	1,303	1,905	2,570	665	34.9
MM025	Steel mill products	604	509	754	843	1,417	574	68.1
EP003	Coal, coke, and related chemical products	674	817	1,339	1,711	2,168	457	26.7
CH033	Miscellaneous plastic products	1,925	2,200	2,379	2,651	3,087	436	16.4
CH030	Other plastics in primary forms	1,657	1,877	1,949	2,322	2,724	401	17.3
AG032	Oilseeds	1,186	937	662	789	1,115	326	41.3
TE003	Forklift trucks and similar industrial vehicles .	279	387	476	714	1,039	325	45.6
MM041	Certain base metals and chemical elements	760	873	1,205	1,540	1,860	319	20.7
MT009	Farm and garden machinery and	1.076	1 115	1.040	2.060	0.065	297	111
EL 025	equipment	1,276	1,415	1,840	2,068	2,365	297	14.4
EL025	Measuring, testing, and controlling instruments	4.044	4,491	4,867	5,470	5,756	286	5.2
MM019	Natural and synthetic gemstones	4,044 67	181	4,867 656	902	1,173	271	30.1
MM023	Iron and steel waste and scrap	172	217	219	271	532	261	96.1
TE011	Powersport vehicles	518	613	749	826	1,084	258	31.2
EP002	Nuclear materials	329	516	826	883	1,109	225	25.5
TE014	Ships, tugs, pleasure boats, and similar	323	310	020	000	1,103	220	20.0
12014	vessels	380	443	606	646	867	221	34.1
EL005	Navigational instruments and remote	300	440	000	0-10	007	221	04.1
LLOOS	control apparatus	1,008	1,145	1,114	1,209	1,429	220	18.2
MM031	Miscellaneous products of base metal	491	573	741	865	1,074	210	24.2
TE002	Internal combustion piston engines, other		0.0		000	1,011	2.0	
. 2002	than for aircraft	1,753	1,692	1,997	2,143	2,351	208	9.7
MM025B		1,700	1,002	1,007	2,1.10	2,00	200	0
	alloy steels	282	143	292	170	376	206	120.7
Decreases	2				5	0.0		0
EL017	Computers, peripherals, and parts	9,581	8,578	8.485	8,493	7,335	-1,158	-13.6
TE010	Certain motor-vehicle parts	2,545	2,760	3,004	3,224	2,971	-253	-7.8
EP005	Petroleum products	726	1,785	1,935	4,270	4,142	-128	-3.0
	The same property of the same state of the same	0	.,	.,000	.,	-,	0	5.0
EL006	Radio and television broadcasting							
	equipment	300	385	409	395	288	-107	-27.1
	- 1- 1							=

See footnote(s) at end of table.

 TABLE EU.2
 Leading changes in U.S. exports to and U.S. imports from EU27, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percen
				Million d	lollars ———			
AG001	Certain miscellaneous animals and meats	232	258	382	408	327	-81	-19.8
EL015	Semiconductors and integrated circuits	3,683	3,597	3,167	3,659	3,590	-69	-1.9
MT030	Miscellaneous machinery	1,171	1,386	1,610	1,778	1,709	-69	-3.9
MM006A	Zinc ores and concentrates	138	135	148	338	270	-68	-20.2
MS006	Precious jewelry and related articles	230	316	431	786	719	-67	-8.6
MM006	Zinc ores, concentrates, and residues	139	135	148	338	272	-67	-19.7
FP002	Lumber	447	508	535	580	513	-66	-11.
MT018	Non-metalworking machine tools	177	173	280	246	182	-64	-26.
AG013	Animal feeds	644	643	522	501	448	-53	-10.
MT012	Printing and related machinery	407	493	535	527	474	-53	-10.
AG043	Unmanufactured tobacco	509	518	517	585	538	-47	-8.
CH002	Other olefins	147	179	153	228	181	-47	-20.
TX005Q	Rubber, plastic, and coated-fabric apparel	12	39	45	76	32	-44	-58.
EL004	Blank and prerecorded media	760	873	871	795	755	-40	-5.
EL008	Electrical capacitors and resistors	211	233	210	320	284	-36	-11.
AG038	Fruit and vegetable juices	133	129	119	164	139	-25	-15.
EL009	Printed circuits	394	343	251	205	184	-21	-10.
MT028	Welding and soldering equipment	113	117	150	169	149	-20	-11.
AG020	Edible nuts	898	1.148	1,608	1,513	1.494	-19	-1.
TX002F	Other fabrics	196	220	274	287	269	-18	-6
FP015		159	149		182	165	-16 -17	-0. -9.
MS016	Miscellaneous paper products	159	149	161	102	100	-17	-9.
1013010	Brooms, brushes, and hair grooming	34	61	71	74	<b>F</b> 0	-16	22
MCO16A	articles	-	61 56			58 55		-22.
MS016A	Brooms and brushes	31	56 453	66	70		-15	-21.
MT017	Metal forming machine tools	147	153	175	227	212	-15	-6.
AG006	Fresh or frozen fish	348	502	568	641	628	-13	-2.
CH012	Synthetic organic pigments	119	140	163	181	169	-12	-6.
J.S. IMPORT	S							
Increases CH019	Medicinal chemicals	20 050	40.902	42 004	49.020	E1 70E	2 755	7
		38,059	40,893	42,901	48,030	51,785	3,755	7.
MS017	Works of art and miscellaneous	2.052	4 744	4.750	F 007	7 204	4 007	20
TE040	manufactured goods	3,853	4,741	4,759	5,697	7,304	1,607	28.
TE013	Aircraft, spacecraft, and related equipment .	6,756	6,581	6,214	7,992	9,532	1,540	19.
EP002	Nuclear materials	1,273	1,187	1,373	1,985	3,220	1,235	62.
MT023	Electric motors, generators, and related							
	equipment	1,650	1,423	2,097	2,785	3,981	1,196	42.
MT019A	Semiconductor manufacturing equipment	1,098	1,202	1,348	1,757	2,863	1,106	62.
MT019	Semiconductor manufacturing equipment							
	and robotics	1,238	1,387	1,604	1,960	3,047	1,087	55.
EP005	Petroleum products	7,776	11,757	17,157	21,354	22,244	889	4.
TE001	Aircraft engines and gas turbines	5,666	6,120	7,302	8,390	9,238	848	10.
EL022	Medical goods	7,632	9,763	10,250	10,662	11,499	837	7.
TE009	Motor vehicles	31,645	32,737	33,637	32,883	33,701	817	2.
EL025	Measuring, testing, and controlling	•	,	•	,	,		
	instruments	4,050	4,887	5,283	5,677	6,457	781	13.8
		.,500	.,001	0,200	5,011	٥, ١٠٠		.0.

 TABLE EU.2
 Leading changes in U.S. exports to and U.S. imports from EU27, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars			
MM020	Precious metals and non-numismatic coins .	895	1.176	1,439	2,390	3,161	772	32.3
MM025	Steel mill products	2,716	5,004	5,988	6,753	7,348	595	8.8
MM025L		478	699	1,069	1,378	1,925	547	39.7
AG042	Distilled spirits	2,557	2,833	3,181	3,475	3,902	427	12.3
MT022	Boilers, turbines, and related machinery	342	345	492	399	769	370	92.9
EL015	Semiconductors and integrated circuits	2,796	2,610	2,540	2,639	2,985	346	13.1
	Plates, sheets, and strips of stainless steels	246	460	524	583	928	345	59.2
AG041	Wine and certain other fermented	2.0	100	02.	000	020	0.10	00.2
	beverages	2,363	2,358	2,584	2,934	3,269	335	11.4
MT021	Mechanical power transmission equipment .	932	1,189	1,546	1.647	1,937	290	17.6
MM041	Certain base metals and chemical elements	514	769	995	1,242	1,501	259	20.9
TE015	Motors and engines, except internal	• • •			- ,— -—	.,		
	combustion, aircraft, or electric	441	590	749	826	1,073	247	30.0
CH007	Miscellaneous inorganic chemicals	1,385	1,576	1,753	1,960	2,187	227	11.6
MM019	Natural and synthetic gemstones	2,864	2,977	3,000	3,016	3,242	225	7.5
MS019	Arms, ammunition, and armored vehicles	658	790	896	1.081	1,304	222	20.6
MM025F	Ingots, blooms, billets, and slabs of	000	700	000	1,001	1,001	LLL	20.0
WIWIOZOI	stainless steels	166	385	404	405	617	213	52.5
EL020	Optical goods, including ophthalmic goods	1,426	1,686	1,766	1,968	2,177	209	10.6
MT005	Centrifuges and filtering and purifying	1,420	1,000	1,700	1,300	2,177	209	10.0
1011 003	equipment	954	1.041	1.142	1.412	1.616	205	14.5
CH021	Perfumes, cosmetics, and toiletries	1,809	2,104	2,327	2,484	2,679	195	7.9
Decreases	r endines, cosmetics, and tolletties	1,003	2,104	2,021	2,404	2,013	133	1.5
EL017	Computers, peripherals, and parts	5.178	5,245	5,124	5,036	4,254	-782	-15.5
TE004	Construction and mining equipment	2,767	3,820	5,030	5,539	5,062	-477	-8.6
MT030	Miscellaneous machinery	2,818	3,228	3,668	3.854	3,482	-373	-0.0 -9.7
FP002	Lumber	410	692	961	807	444	-363	-45.0
MT031	Molds and molding machinery	1,120	1,215	1,398	1,467	1,134	-333	-22.7
MT012		1,120		1,548	1,674		-329	-22.7 -19.6
	Printing and related machinery	1,194	1,429	1,340	1,074	1,345	-329	-19.0
WIWIOZSC	Bars, rods, and light shapes of carbon and	227	900	778	716	122	202	20.5
MMOOED	alloy steels	327	890	110	716	433	-283	-39.5
IVIIVIUZOD	Plates, sheets, and strips of carbon and	760	1 155	1 610	1 0 1 2	1 505	257	12.0
ED040	alloy steels	769	1,455	1,618	1,842	1,585	-257	-13.9
FP013	Printing and writing papers	1,290	1,452	1,441	1,708	1,461	-247	-14.4
MM023	Iron and steel waste and scrap	127	511	253	367	131	-235	-64.2
EP004	Crude petroleum	2,023	1,669	2,718	1,264	1,043	-221	-17.5
FP004	Wood veneer and wood panels	513	745	827	726	524	-202	-27.8
TE003	Forklift trucks and similar industrial vehicles .	623	842	1,123	1,200	1,001	-199	-16.6
EL006	Radio and television broadcasting							
	equipment	390	489	503	396	215	-180	-45.6
MM012	Ceramic floor and wall tiles	963	1,049	1,093	1,119	940	-180	-16.0
CH003	Primary aromatics	159	246	287	478	316	-162	-33.9
MM009	Cement, stone, and related products	1,245	1,442	1,562	1,600	1,447	-153	-9.6
EP006	Natural gas and components	648	710	744	600	467	-133	-22.1
MM025A	Ingots, blooms, billets, and slabs of carbon							
	and alloy steels	110	179	314	396	272	-124	-31.2

TABLE EU.2 Leading changes in U.S. exports to and U.S. imports from EU27, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million de	ollars ———			
MM036	Copper and related articles	519	774	928	1,245	1,125	-120	-9.6
MM009A	Cement	128	175	226	214	111	-103	-48.1
MM037	Unwrought aluminum	47	64	89	140	53	-87	-62.0
AG033	Animal or vegetable fats and oils	568	761	864	968	882	-86	-8.9
MM038	Aluminum mill products	670	813	1,141	1,275	1,191	-84	-6.6
MM037A		39	53	81	126	44	-82	-65.1
CH017	Pesticide products and formulations	844	875	1,000	923	848	-75	-8.1
CH005	Organic specialty chemicals	4,066	3,963	4,121	4,218	4,146	-72	-1.7
CH020	Essential oils and other flavoring materials .	1,143	1,925	2,278	2,267	2,199	-68	-3.0
MM038C		348	440	709	815	749	-66	-8.1
CH013	Synthetic dyes and azoic couplers	159	167	162	150	88	-61	-41.0

<sup>&</sup>lt;sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

Exports of motor vehicles to the EU increased by 36 percent to \$10.3 billion. German imports of U.S. motor vehicles increased by 20 percent (\$971 million) in 2007 and accounted for 57 percent of EU-bound U.S. motor vehicle exports. U.S. exports to Germany increased despite a higher VAT rate in 2007 and an overall decline in light vehicle sales in Germany. The popularity of U.S.-produced German-brand vehicles and the dollar's depreciation relative to the euro, which makes it cheaper for European automakers to build vehicles in the United States, combined to spur U.S. exports to Germany.

Exports of medicinal chemicals increased by 18 percent to \$23.3 billion in 2007, driven by increasing global demand for pharmaceuticals and related-party transfers. Most of the increase was due to exports of blood fractions<sup>56</sup> and prepackaged psychotherapeutic agents such as tranquilizers and antidepressants, likely from U.S. companies to related companies in the EU.

The increase in exports of minerals and metals was principally due to increased exports of gold to the United Kingdom, a major international banking center as well as a center for fabricating and trading precious metals, further spurred by the depreciation of the dollar and rising gold prices.

#### U.S. Imports

In 2007, U.S. imports from the EU increased by 6 percent to \$352.2 billion. Imports in all product sectors except forest products increased, with chemicals and related products, transportation equipment, machinery, and electronic products accounting for 65 percent of U.S. imports from the EU in 2007. The largest absolute increases in U.S. imports from the EU in 2007 were in the chemicals and related products, machinery, and transportation equipment sectors (table EU.1).

U.S. imports of medicinal chemicals increased by 8 percent to \$51.8 billion in 2007, down from a 12 percent increase in 2006. The EU is home to the top three suppliers to the United States of medicinal chemicals—Ireland, the UK, and Germany—which, combined, accounted for one-half of U.S. medicinal chemicals imports. Increased demand resulting from greater enrollment in Medicare Part D and greater availability of generic pharmaceuticals as patents on many popular medicines expired contributed to increased imports from the EU.<sup>57</sup>

In 2007, U.S. imports of aircraft, spacecraft, and related equipment increased by 19 percent to \$9.5 billion, with LCA from Airbus accounting for most of this increase. Airbus delivered more units in 2007 than ever before as U.S. airlines replaced older aircraft with more efficient aircraft to reduce operating costs and improve profitability.

Imports of semiconductor manufacturing equipment (SME) from the EU increased by 9 percent to \$1.9 billion in 2007. Only Japan and the Netherlands produce photolithography equipment, essential to semiconductor manufacturing, and imports of SME from the Netherlands increased by 20 percent in 2007 (table MT.3).

<sup>&</sup>lt;sup>56</sup> Blood fractions are components of blood, such as red blood cells, white blood cells, platelets, and plasma. By administering blood fractions to patients, rather than whole blood, the supply of donated blood can be stretched to serve more patients and wastage can be reduced.

<sup>&</sup>lt;sup>57</sup> IMS Health, "IMS Health Reports U.S. Prescription Sales Grew 3.8 Percent in 2007," March 12, 2008.

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### India

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Decreased by \$5.1 billion (40 percent) to \$7.5 billion U.S. exports: Increased by \$7.3 billion (81 percent) to \$16.3 billion U.S. imports: Increased by \$2.2 billion (10 percent) to \$23.9 billion

U.S. bilateral trade with India increased by more than \$9.4 billion (31 percent) in 2007, exceeding \$40 billion for the first time. U.S. trade with India grew at an average annual rate of approximately 24 percent during the 2003–07 period (table IN.1). India is in the midst of rapid economic expansion, with GDP growth exceeding 9 percent in each of the past three years, a population greater than 1 billion, and a middle class estimated to be nearly the size of the total U.S. population. <sup>58</sup> In 2007, the United States was surpassed by China as India's largest trading partner. However, the United States still accounted for approximately 9 percent of India's world trade in that year. <sup>59</sup> The U.S. trade deficit with India rose steadily between 2003–06; however, it decreased by 40 percent to \$7.5 billion in 2007.

### U.S. Exports

In 2007, U.S. exports to India continued to benefit from India's strong economic growth, as well as the dollar's depreciation compared to the rupee and other major trading currencies. In 2007, exports to India increased by \$7.3 billion (81 percent) to \$16.3 billion, versus an average annual growth rate of 27 percent during 2003–06. In 2007, the largest absolute increase in exports was in transportation equipment, particularly aircraft. Exports of minerals and metals and chemicals and related products also increased significantly (table IN.1).

The transportation equipment sector accounted for the largest share of growth in U.S. exports to India in 2007, increasing by \$4.8 billion (225 percent) to \$6.9 billion. Most of this growth consisted of aircraft and related equipment, which increased by \$4.4 billion (294 percent), as U.S.-based Boeing Co. delivered 36 new aircraft to Indian airlines in 2007, compared to 11 aircraft delivered in 2006. Exports of aircraft engines and gas turbines also rose by \$104 million, or 46 percent. Increased aircraft exports responded to India's increased demand for air travel. India's growing economy has made its airline industry the fastest growing aviation market in the world.

<sup>&</sup>lt;sup>58</sup> IMF, World Economic Outlook Database, April 2008, undated (accessed August 21, 2008).

<sup>&</sup>lt;sup>59</sup> GIS, World Trade Atlas Database.

<sup>&</sup>lt;sup>60</sup> The Boeing Co., "Orders and Deliveries Database," undated, (accessed August 4, 2008); The Boeing Co., "Jet Prices," undated (accessed August 4, 2008).

<sup>&</sup>lt;sup>61</sup> Grammatical, "Sky's the Limit for India Flight Boom," July 31, 2008, 1.

TABLE IN.1 India: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by major industry/commodity sectors, 2003-07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
U.S. exports of domestic merchandise			— Million dolla	ars ———			
Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions	307 166 1,122 147 54 2 235 344 603 1,219 69	251 179 1,094 316 68 4 388 542 671 1,576 90 118	296 225 1,470 381 78 8 719 715 1,027 1,709 167 171	363 239 1,849 414 101 7 902 784 2,114 1,859 191 200	465 378 2,354 429 101 4 1,981 1,113 6,881 2,139 191 273	102 138 505 15 (b) -3 1,079 329 4,766 280 -1	28.1 57.8 27.3 3.7 -0.3 -43.0 119.7 42.0 225.4 15.0 -0.3 36.1
Total	4,367	5,295	6,965	9,025	16,309	7,284	80.7
U.S. imports of merchandise for consumption Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions Total	1,077 79 1,273 230 3,668 110 3,730 420 278 395 1,618 156	1,217 84 1,334 248 4,106 125 4,748 552 400 529 1,958 203	1,226 94 1,732 579 5,194 139 5,091 858 688 674 2,310 223	1,261 109 2,230 287 5,568 155 5,816 1,255 748 896 3,021 327	1,320 134 2,952 767 5,611 164 6,424 1,485 883 865 2,915 337	59 25 722 480 43 9 608 230 135 -31 -106 9	4.7 22.9 32.4 167.4 0.8 5.6 10.5 18.3 18.3 -3.4 -3.5 2.9
U.S. merchandise trade balance Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions Total	-771 86 -151 -84 -3,614 -107 -3,494 -75 325 824 -1,549 -57 -8,666	-966 95 -240 69 -4,039 -122 -4,360 -10 272 1,047 -1,868 -85	-930 131 -263 -199 -5,117 -131 -4,372 -143 439 1,035 -2,144 -52	-898 131 -381 127 -5,467 -148 -4,915 -471 1,366 963 -2,830 -127	-855 244 -598 -338 -5,510 -160 -4,443 -371 5,998 1,274 -2,724 -64	43 113 -217 -465 -44 -12 471 100 4,631 310 106 63	4.8 86.9 -57.0 (°) -0.8 -7.8 9.6 21.2 339.0 32.2 3.7 49.6 40.3

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

bLess than \$500,000. 
one of comparison.

U.S. exports of minerals and metals increased by \$1.1 billion (120 percent) to \$2.0 billion in 2007. Two product categories accounted for the majority of the increase. Exports of precious metals and non-numismatic coins increased by \$536 million, while exports of unrefined and refined gold increased by \$373 million (table IN.2). India is the world's largest consumer of gold because it is a global hub for jewelry production due to its low production costs. <sup>62</sup> U.S. exports of gold and precious metals to India increased substantially in 2007, boosted by unprecedented demand for Indian-made jewelry, by the rising price of gold on world markets, and by the depreciation of the U.S. dollar versus the rupee. Total Indian imports of gold increased in value by 72 percent in 2007, registering an all-time high in the first half of the year.

U.S. exports of chemicals and related products to India increased by \$505 million (27 percent) to \$2.4 billion in 2007. One product category—fertilizer—increased by \$191 million (33 percent) to \$778 million and accounted for the largest portion of the increase in this sector. Demand for imports of fertilizer in India has increased as the use of modern agricultural techniques has grown. India is reportedly the third-largest fertilizer consumer in the world, relying on imports of phosphate fertilizers, because the domestic availability of phosphate rock is limited. The United States is the world's largest consumer and producer, as well as a large exporter of phosphate fertilizers. The United States supplies significant quantities of phosphate fertilizers in the form of granular diammonium phosphate (DAP) and monoammonium phosphate (MAP), both of which are in high demand in India. Fertilizer prices, specifically for both DAP and MAP, also increased significantly during 2007 and raised the total value of exports.

#### **U.S. Imports**

U.S. imports from India increased by \$2.2 billion (10 percent) to \$23.9 billion in 2007, the smallest annual percentage increase during 2003–07. In 2007, the largest absolute increases in imports were in chemicals and related products, minerals and metals, and energy-related products.

U.S. imports of chemicals and related products increased by \$722 million (32 percent) to \$3.0 billion in 2007. Increased imports of medicinal chemicals accounted for the majority of the increase in imports in the chemical sector; such imports increased by \$528 million (65 percent) to \$1.3 billion. The growth is attributable to greater U.S. demand for less expensive generic drugs made in India and to India's large and increasing concentration of U.S. Food and Drug Administration-approved manufacturing plants, more than any other country.<sup>65</sup>

U.S. imports of minerals and metals increased by \$608 million (11 percent) to \$6.4 billion in 2007. Minerals and metal imports comprised primarily pipes and tubes of carbon and alloy steel, as well as natural and synthetic gemstones. Imports of pipes and tubes of carbon and alloy steels increased by \$458 million (392 percent) to \$575 million in 2007. Large

<sup>&</sup>lt;sup>62</sup> Lal Pai, "India's Metamorphosis to a Global Hub for Gems and Jewelry," September 25, 2008.

<sup>&</sup>lt;sup>63</sup> Economy Watch, "Fertilizer Industry," undated (accessed August 7, 2008).

<sup>&</sup>lt;sup>64</sup> Jaskinski, "Minerals, Phosphate Rock," January 2007.

<sup>65</sup> Grace, The Effect of Changing Intellectual Property, June 2004, 20.

**TABLE IN.2** Leading changes in U.S. exports to and U.S. imports from India, 2003–07

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars			
U.S. EXPORT	S							
Increases								
TE013	Aircraft, spacecraft, and related equipment .	270	286	595	1,510	5,955	4,445	294.4
MM020	Precious metals and non-numismatic coins .	11	14	47	<sup>′</sup> 10	546	536	5,639.0
MM020A	Unrefined and refined gold	(b)	(b)	34	(b)	373	373	, (c)
MM019	Natural and synthetic gemstones	Ì6	<b>3</b> 7	63	2 <b>à</b> 1	510	269	111.6
CH010	Fertilizers	105	114	415	587	778	191	32.6
MM023	Iron and steel waste and scrap	21	91	221	168	337	168	99.9
TE004	Construction and mining equipment	111	101	147	169	282	113	67.2
TE001	Aircraft engines and gas turbines	121	158	128	225	329	104	46.2
EL025	Measuring, testing, and controlling		.00	0		0_0		
	instruments	142	212	273	319	416	97	30.2
EL002	Telecommunications equipment	235	309	304	277	350	74	26.6
MT030	Miscellaneous machinery	44	78	98	92	164	72	78.5
FP009	Wood pulp and wastepaper	117	111	135	157	227	7 <u>1</u>	45.2
CH005	Organic specialty chemicals	64	105	110	103	159	56	54.2
EP005	Petroleum products	82	86	124	90	142	52	57.1
MM025	Steel mill products	42	71	170	152	203	51	33.9
EL004	Blank and prerecorded media	107	142	136	130	178	47	36.3
CH030	Other plastics in primary forms	49	62	76	103	148	45	44.0
EL022	Medical goods	143	196	203	253	294	41	16.0
AG019	Prepared or preserved vegetables,	143	190	203	255	294	41	10.0
AGUIS	mushrooms, and olives	2	3	14	27	65	38	141.5
CH019	Medicinal chemicals	436	180	113	27 115	152	36 37	32.4
MT005	Contributes and filtering and purifying	430	160	113	115	152	31	32.4
WH 005	Centrifuges and filtering and purifying	40	00	20	47	70	22	70.4
TE000	equipment	16	26	39	47	79	33	70.4
TE008	Rail locomotive and rolling stock	12	11	14	29	60	30	104.0
FP016	Printed matter	27	36	36	45	76	30	66.7
MT001	Pumps for liquids	14	23	31	29	58	29	99.1
CH033	Miscellaneous plastic products	54	54	77	98	126	28	28.6
MT020	Taps, cocks, valves, and similar devices	19	31	35	40	67	27	68.8
MT003	Industrial thermal-processing equipment							
	and furnaces	16	30	43	54	81	27	49.5
MT002	Air-conditioning equipment and parts	29	60	54	55	82	26	47.9
CH031	Synthetic rubber	10	17	40	52	78	26	50.6
AG049	Cotton, not carded or combed	135	58	42	52	79	26	49.7
Decreases								
EL005	Navigational instruments and remote							
	control apparatus	24	23	53	62	22	-40	-64.5
EP003	Coal, coke, and related chemical products	63	228	254	320	284	-37	-11.5
MM004	Copper ores and concentrates	(b)	(b)	(b)	36	(b)	-36	-99.6
MS019	Arms, ammunition, and armored vehicles	(b)	(b)	(b)	12	(b)	-12	-98.7
MT013	Textile machinery	<b>ì</b> Ź	<u>2</u> 9	<u>4</u> 6	49	41	-8	-16.2
TX002D	Coated and other fabrics	4	6	7	14	6	-8	-55.8

See footnote at end of table.

TABLE IN.2 Leading changes in U.S. exports to and U.S. imports from India, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars ———			
EL008	Electrical capacitors and resistors	10	12	18	23	16	-7	-31.2
MS006	Precious jewelry and related articles	40	62	109	126	119	-7	-5.3
MS005	Silverware and related articles of precious	_	dha		_	dha	_	
<b>T</b> \\000	_ metal	9	(b)	4	7	(b)	-7	-97.8
TX002	Fabrics	12	14	16	24	17	-6	-26.7
MT018	Non-metalworking machine tools	2	3	7	9	3	-6	-65.0
AG024	Other fresh fruit	4	9	11	12	7	-5	-39.9
AG033	Animal or vegetable fats and oils	25	26	17	19	15	-3	-18.0
MT027	Electric lamps (bulbs) and portable electric	6	6	6	6	3	2	-54.8
EL007	lights	О	0	О	0	3	-3	-54.0
ELUU1	Electric sound and visual signaling	6	10	13	15	12	-3	-19.9
MM029	apparatus	1	10	2	10	7	-3 -3	-19.8
FW001	Footwear	2	4	8	7	4	-3 -3	-43.0
CH003	Primary aromatics	(b)	1	0	2	0		-100.0
CH002	Other olefins	23	28	34	36	33	-2 -2	-6.5
TX005	Apparel	1	1	2	3	1	-2 -2 -2 -2 -2	-61.7
AG034	Pasta, cereals, and other bakery goods	8	12	7	10	8	<u>-</u>	-20.2
AG005	Poultry	1	(b)	1	2	(b)	- <u>-</u> 2	-97.4
TX003	Carpets and rugs	6	8	10	17	15	-1	-8.8
TX005D	Women's and girls' trousers	(b)	(b)	(b)	1	(b)	-1	-96.5
CH009	Chlor-alkali chemicals	(b)	( <sup>b</sup> )	`á	3	( <sup>b</sup> )	-1	-37.3
CH027	Polyvinyl chloride resins in primary forms	ÌŚ	11	20	8	7	-1	-12.7
MM014	Flat glass	3	5	7	4	3	-1	-23.9
AG018	Fresh, chilled, or frozen vegetables	(b) (b)	(b)	(b)	1	(b)	-1	-89.7
TX005E	Shirts and blouses	(b)	(b)	(b)	1	(b)	-1	-93.7
MS010	Writing instruments and related articles	(b)	1	1	2	1	-1	-45.1
U.S. IMPORT	S							
Increases								
CH019	Medicinal chemicals	528	456	575	814	1,342	528	64.9
EP005	Petroleum products	230	231	559	277	749	472	170.1
MM025L	Pipes and tubes of carbon and alloy steels .	56	91	198	117	575	458	391.8
MM019	Natural and synthetic gemstones	2,730	2,991	3,203	3,385	3,824	439	13.0
MM025	Steel mill products	232	713	608	909	1,043	134	14.7
CH005	Organic specialty chemicals	177	233	239	308	412	104	33.8
CH003	Primary aromatics	0	4	9	36	129	93	254.4
MT009	Farm and garden machinery and	07	404	400	407	076	00	
TVOOCU	equipment	97	131	196	187	270	83	44.4
TX005H	Women's and girls' dresses	124	118	116	145	218	73 70	50.7
TX005D	Women's and girls' trousers	120	129 188	184	231 326	301 393	70 68	30.3
TE010 TX004C	Certain motor-vehicle parts	124 297	372	268 416	326 473	538	66	20.8 13.9
AG029		297 46	372 54	416 51	473 67	123	56	13.9 84.0
AG029	Spices	40	J <del>4</del>	31	U/	123	50	04.0

See footnote at end of table.

TABLE IN.2 Leading changes in U.S. exports to and U.S. imports from India, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				— Million do	ollars			
TX004 TX004B MT020 AG010	Home furnishings Pillowcases and sheets Taps, cocks, valves, and similar devices Dairy produce	689 143 63 17	815 183 83 33	1,015 300 137 63	1,102 320 184 40	1,150 368 230 86	48 48 46 45	4.3 14.8 25.0 112.0
MM026	Steel pipe and tube fittings and certain cast				-			
TX005C CH001 MT023	products	42 112 0	67 161 13	102 217 40	142 254 7	183 294 45	41 40 38	28.7 15.9 533.4
	equipment	80	80	115	351	388	37	10.6
TE002	steels	38	50	61	72	107	35	48.6
TX005I MM027	than for aircraft Robes, nightwear, and underwear Fabricated structurals Ingots, blooms, billets, and slabs of carbon	63 103 1	97 135 1	158 181 2	230 214 8	264 245 34	34 30 26	14.9 14.2 325.7
	Pipes and tubes of stainless steels	( <sup>b</sup> ) 3 43 39 18	( <sup>b</sup> ) 2 23 37 32	( <sup>b</sup> ) 4 37 45 31	2 2 43 56 41	27 24 65 76 61	24 22 21 20 20	1,099.1 989.7 49.6 36.6 48.4
Decreases MM025B TX005G	Plates, sheets, and strips of carbon and alloy steels	98 241	509 281	275 533	610 443	190 265	-420 -178	-68.9 -40.2
MS006 CH029 AG009 EL003	Precious jewelry and related articles Saturated polyester resins Shellfish Consumer electronics	1,199 44 441 13	1,500 17 391 33	1,769 51 354 89	2,421 105 301 172	2,334 37 240 116	-88 -68 -61 -57	-3.6 -64.8 -20.3 -32.8
EL003A TX005E TX004E TX004D MM040A		1 1,116 108 73 0	27 1,158 109 75 0	84 1,465 108 93 0	162 1,608 116 91 42	111 1,558 86 66 17	-51 -49 -30 -25 -25	-31.4 -3.1 -25.8 -27.8 -59.8
TX005 MM040 MM009 MM025C	Apparel	2,161 14 195	2,360 19 273	3,152 22 333	3,320 72 394	3,296 50 372	-24 -22 -22	-0.7 -30.6 -5.5
AG020 AG017 CH017	alloy steels	11 195 109 20	8 260 110 44	4 269 152 85	24 221 214 104	6 204 198 89	-18 -16 -16 -16	-75.3 -7.4 -7.3 -14.9

TABLE IN.2 Leading changes in U.S. exports to and U.S. imports from India, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	Sector/commodity <sup>a</sup>		2004	2005	2006	2007	Absolute	Percent
				Million do	llars			
MS017	Works of art and miscellaneous							
	manufactured goods	60	62	88	135	121	-14	-10.4
TX005O	Leather apparel and accessories	80	80	65	65	51	-14	-20.9
MS011	Lamps and lighting fittings	81	88	86	90	77	-13	-14.4
TX005S	Other wearing apparel	89	100	149	145	133	-13	-8.8
TX004F	Pillows, cushions, and sleeping bags	49	56	71	72	60	-11	-15.8
CH025	Polyethylene resins in primary forms	(b)	(b)	13	14	3	-11	-78.2
MT030	Miscellaneous machinery	12	18	32	47	36	-11	-23.6
CH036	Natural rubber	1	2	4	11	2	-10	-84.4
MM038C	Aluminum plate, sheet, and strip	2	6	29	25	17	-8	-33.9
MM020	Precious metals and non-numismatic coins .	3	3	4	13	5	-8	-64.5
MS007	Costume jewelry and related articles	22	18	46	38	29	-8	-21.5
CH028	Styrene polymers in primary forms	1	2	10	10	2	-8	-76.3

<sup>&</sup>lt;sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

<sup>b</sup>Less than \$500,000.

<sup>c</sup>Undefined.

diameter line pipe used in oil and gas pipelines accounted for the bulk of U.S. import growth of this product group between 2006 and 2007, mainly because Indian line pipe producers won large diameter line pipe contracts to supply energy pipelines in the southern United States.<sup>66</sup>

In 2007, U.S. imports of natural and synthetic gemstones increased by \$439 million (13 percent) to \$3.8 billion. As noted, India has become a major producer of jewelry and also is a leader in diamond cutting and polishing. The cut and polished diamond industry in India has experienced tremendous export growth as the industry has continued to expand.<sup>67</sup>

U.S. imports of energy-related products increased by \$480 million (167 percent) to \$767 million in 2007. Imports of petroleum products from India, which increased by \$472 million (170 percent) to reach \$749 million, accounted for almost all imports of energy-related products. India's exports of petroleum products such as gasoline and jet fuel have expanded as refining capacity has increased.<sup>68</sup>

<sup>&</sup>lt;sup>66</sup> Industry official, telephone interview by Commission staff, August 20, 2008.

<sup>&</sup>lt;sup>67</sup> Gem and Jewelry Export Promotion Council, India, "India's Gem and Jewellery Exports," September 5, 2006

<sup>&</sup>lt;sup>68</sup> USGAO, "Energy Markets," December 2007, 36; Sud, "India as Petroleum Products Export Hub," October 11, 2005.

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## Japan

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Decreased by \$5.6 billion (6 percent) to \$86.8 billion U.S. exports: Increased by \$2.5 billion (5 percent) to \$58.1 billion U.S. imports: Decreased by \$3.1 billion (2 percent) to \$144.9 billion

U.S. merchandise trade with Japan decreased by \$643 million in 2007, as a result of a \$2.5 billion (4.5 percent) increase in U.S. exports to Japan and a \$3.1 billion (2 percent) decrease in U.S. imports from Japan (table JA.1). In 2007, Japan's economy continued to expand, with an increase in GDP of 2.8 percent<sup>69</sup> compared to 2.0 percent in 2006.<sup>70</sup> This economic expansion likely contributed to the rise in U.S. exports to Japan. Agricultural products, transportation equipment, and minerals and metals accounted for most of the increase in U.S. exports to Japan in 2007.

In contrast, the slowing U.S. economy likely had a negative impact on U.S. imports from Japan. The depreciation of the dollar relative to the yen also contributed to the decrease in the trade deficit in 2007.<sup>71</sup> Most of the decline in U.S. imports from Japan occurred in transportation equipment and machinery products.

#### U.S. Exports

In 2007, U.S. agricultural exports to Japan increased by \$1.4 billion (14 percent). A majority of the increase was accounted for by cereals (wheat, corn, and rice), which increased by \$873 million (30 percent) (table JA.2). Industry sources attribute the increase in export value largely to record high prices for cereals. The price increase was a result of a reduction in global supplies of cereal due to severe weather, 22 export restrictions in certain major exporting countries, 33 and increased demand in the United States for corn to produce ethanol.

<sup>71</sup> Bach, "U.S. International Transactions in 2007," April 2008, 22.

<sup>&</sup>lt;sup>69</sup> DOC, U.S. Commercial Service, "The 2008 Country Commercial Guide for U.S. Companies," 2008, 3.

<sup>&</sup>lt;sup>70</sup> IMF, World Economic Outlook, October 2007, 6 and 8.

<sup>&</sup>lt;sup>72</sup> Schnepf, *High Wheat Prices: What Are the Issues?* February 29, 2008, 3.

 $<sup>^{73}</sup>$  USDA, OCE, Joint Economic Committee written testimony, May 1, 2008. See Cereals chapter for more details.

TABLE JA.1 Japan: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by major industry/commodity sectors, 2003-07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
U.S. exports of domestic merchandise			— Million dolla	ars ———			
Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions	10,845 1,887 6,176 1,513 546 1,654 3,447 8,631 11,355 1,415 1,369	10,087 1,963 7,153 1,744 592 27 1,955 4,575 8,120 11,236 1,501 1,540	9,840 1,907 7,797 1,394 649 27 2,385 4,526 8,630 10,967 1,728 1,650	10,342 1,964 8,383 1,348 629 28 3,221 5,151 9,611 11,538 2,034 1,346	11,750 1,859 8,847 1,556 544 33 4,094 4,877 10,556 10,794 1,915 1,271	1,408 -105 464 208 -85 5 873 -274 945 -744 -119	13.6 -5.3 5.5 15.5 -13.5 17.1 27.1 -5.3 9.8 -6.4 -5.8
Total	48,862	50,493	51,499	55,596	58,096	2,500	4.5
U.S. imports of merchandise for consumption Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions Total	482 610 10,121 333 815 2 4,036 13,816 53,581 29,179 1,879 3,630 118,485	503 683 10,684 225 964 2 4,724 16,810 57,126 32,023 1,906 3,886	540 692 11,100 534 730 3 5,013 18,333 62,745 31,512 2,474 4,155	573 649 10,739 970 737 2 5,871 19,455 71,493 30,838 2,026 4,718	601 648 11,065 1,191 784 2 5,780 17,146 69,851 31,542 1,969 4,349	28 -2 326 221 47 (b) -91 -2,310 -1,642 704 -57 -369	4.9 -0.2 3.0 22.8 6.4 -17.3 -1.5 -11.9 -2.3 -2.8 -7.8
U.S. merchandise trade balance Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions Total	10,362 1,278 -3,945 1,180 -269 22 -2,382 -10,369 -44,951 -17,824 -2,261 -69,623	9,583 1,280 -3,531 1,519 -371 25 -2,770 -12,234 -49,006 -20,787 -404 -2,346 -79,042	9,301 1,214 -3,304 859 -81 24 -2,628 -13,807 -54,115 -20,545 -746 -2,505	9,769 1,315 -2,356 378 -108 26 -2,650 -14,304 -61,882 -19,300 8 -3,372	11,149 1,212 -2,218 365 -240 31 -1,687 -12,269 -59,296 -20,748 -54 -3,079	1,379 -103 138 -13 -132 -5 963 2,035 2,586 -1,448 -62 293	14.1 -7.9 5.9 -3.4 -122.9 20.4 36.3 14.2 -7.5 (°) 8.7

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>b</sup>Less than \$500,000.

<sup>°</sup>Not meaningful for purposes of comparison.

**TABLE JA.2** Leading changes in U.S. exports to and U.S. imports from Japan, 2003–07

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percer
				Million de	ollars ———			
U.S. EXPORT	rs							
Increases								
AG030	Cereals	2,381	2,697	2,428	2,895	3,768	873	30.
TE013	Aircraft, spacecraft, and related equipment .	4,757	4,750	5,182	5,721	6,528	807	14.
MM020	Precious metals and non-numismatic coins .	161	204	333	504	952	448	88.
CH007	Miscellaneous inorganic chemicals	716	812	1,042	1,280	1,604	324	25.
AG032	Oilseeds	966	1,010	788	870	1,116	247	28.
EP002	Nuclear materials	808	713	486	582	824	241	41.
TE001	Aircraft engines and gas turbines	1,043	1,237	1,224	1,439	1,674	235	16.
MM023	Iron and steel waste and scrap	31	42	29	52	263	210	402.
AG002	Cattle and beef	1,331	4	8	66	244	178	267.
EL002	Telecommunications equipment	858	1,135	895	770	888	118	15.
AG003	Swine and pork	752	953	1,067	1,015	1,127	112	11.
MT019A	Semiconductor manufacturing equipment	1,293	2,020	1,922	2,248	2,358	109	4.
EL022	Medical goods	2,314	2,413	2,628	2,731	2,834	103	3.
MT019	Semiconductor manufacturing equipment	, -	, -	,	, -	,		
	and robotics	1,330	2,080	1,964	2,302	2,388	86	3.
CH017	Pesticide products and formulations	60	60	61	76	156	80	105.
MT005	Centrifuges and filtering and purifying			•	. •			
	equipment	273	289	247	339	415	77	22.
MT009	Farm and garden machinery and	210	200	2.17	000	110	, ,	
	equipment	139	133	131	116	185	69	59.
AG013	Animal feeds	732	709	815	848	912	63	7.
CH005	Organic specialty chemicals	477	582	583	654	716	63	9.
AG022	Citrus fruit	219	215	168	210	268	58	27
MM042	Nonpowered handtools	84	87	85	81	139	57	70
EP005	Petroleum products	473	473	536	512	564	53	10.
MS006	Precious jewelry and related articles	293	326	384	589	637	48	8.
FP013	Printing and writing papers	29	21	17	26	70	44	165
AG046	Hides, skins, and leather	116	111	82	94	137	43	45.
MM009	Cement, stone, and related products	80	93	140	163	205	42	26.
AG012	Sugar and other sweeteners	58	60	66	63	102	38	60
MM010	Industrial ceramics	37	38	49	46	84	38	82.
MM004	Copper ores and concentrates	(b)	36 7	58	97	134	36 37	38.
MM041	Certain base metals and chemical elements		196		350	385	36	10.
-	Certain base metals and chemical elements	165	190	264	330	300	30	10.
Decreases EL017	Computare peripherale and parts	2.246	2.040	1 071	1 000	1 505	205	15
	Computers, peripherals, and parts	2,246	2,040	1,871	1,890	1,595	-295	-15.
MT030	Miscellaneous machinery	249	378	421	537	267	-270	-50.
EL015	Semiconductors and integrated circuits	1,936	1,607	1,281	1,279	1,014	-266	-20.
EL025	Measuring, testing, and controlling	4 004	4.500	4 405	4.005	4 457	000	40
10015	instruments	1,391	1,508	1,405	1,685	1,457	-228	-13.
AG045	Cigarettes	929	870	878	931	759	-173	-18.
AG006	Fresh or frozen fish	795	871	920	787	661	-126	-16.
EL 005	No destination of instrument							
EL005	Navigational instruments and remote	054	070	050	000	500	0.4	40
	control apparatus	351	276	358	682	588	-94	-13.

 TABLE JA.2
 Leading changes in U.S. exports to and U.S. imports from Japan, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percen
				Million d	ollars ———			
MT003	Industrial thermal-processing equipment and furnaces	139	214	263	272	181	-91	-33.3
TE002	Internal combustion piston engines, other	639		280	359	271	-	
TE010	than for aircraft	1,246	233 1.036	260 923	1,008	921	-88 -88	-24.6 -8.7
EL016	Certain motor-vehicle parts	1,240	1,030	301	257	182	-76	-29.4
MT015	Metal cutting machine tools	110	130	151	175	103	-70 -72	-41.
EP006	Natural gas and components	182	142	139	183	111	-71	-39.
MS001	Luggage, handbags, and flat goods	84	86	108	141	71	-71	-50.
MS019	Arms, ammunition, and armored vehicles	286	360	495	499	432	-68	-13.
MS019A	Small arms and ammunition	116	170	128	212	146	-66	-31.
MM014	Flat glass	132	174	148	188	131	-57	-30.
TX005	Apparel	254	273	330	277	228	-49	-17.
MS001B	Handbags	41	31	60	79	31	-48	-60.
FP009	Wood pulp and wastepaper	368	365	377	447	402	-45	-10.
FP011	Industrial papers and paperboards	380	412	427	428	385	-43	-10.
CH019	Medicinal chemicals	1,492	1,679	1,892	2,077	2,035	-42	-2.
MM017	Miscellaneous glass products	72	107	90	129	87	-41	-32
FP011A	Paperboard	357	384	393	388	351	-37	-9.
FP001	Logs and rough wood products	527	602	583	559	524	-35	-6.
MT018 EL006	Non-metalworking machine tools Radio and television broadcasting	69	149	123	113	81	-32	-28.
	equipment	133	82	124	52	22	-31	-58.
CH031	Synthetic rubber	70	87	136	163	133	-31	-18.
TE006	Primary cells and batteries and electric	64	57	65	81	54	-26	-32.
MT023	storage batteries	04	57	65	01	54	-20	-32.
	equipment	126	105	116	124	97	-26	-21.
J.S. IMPORT	S							
Increases MT019A	Semiconductor manufacturing equipment	1.292	1.811	1,972	2,375	3,406	1,031	43.4
MT019	Semiconductor manufacturing equipment	-,	1,011	.,	_,	2,122	.,	
	and robotics	1,484	2,060	2,229	2,701	3,646	945	35.
EL017	Computers, peripherals, and parts	6,977	6,799	6,536	6,681	7,399	718	10.
TE013	Aircraft, spacecraft, and related equipment .	848	872	1,058	1,443	1,850	407	28
TE009	Motor vehicles	33,062	33,171	35,947	44,609	44,965	356	0.
CH007	Miscellaneous inorganic chemicals	984	1,124	1,254	1,329	1,578	249	18
EP005	Petroleum products	_92	84	357	808	1,029	220	27.
TE001	Aircraft engines and gas turbines	567	667	745	955	1,131	176	18.
CH019	Medicinal chemicals	3,166	3,007	2,816	2,327	2,478	151	6.
EL004	Blank and prerecorded media	1,287	1,440	1,603	1,619	1,764	145	9.
TE014	Ships, tugs, pleasure boats, and similar	40	25	20	00	404	400	400
TEOOS	Vessels	42	35 124	30	28 104	161	133	483.
TE008 EL025	Rail locomotive and rolling stock	91	134	136	104	235	131	125.
ELUZO	Measuring, testing, and controlling instruments	2,017	2,359	2,356	2,447	2,578	131	5.4
	manumenta	2,017	2,308	2,300	۷, <del>44</del> 1	2,010	131	J. <sup>2</sup>

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars			
EL015	Semiconductors and integrated circuits	2,505	2,959	2,788	3,264	3,393	129	4.0
EL001	Office machines	139	152	184	205	321	117	57.1
EL002	Telecommunications equipment	1.477	1.588	1,851	1.719	1.835	116	6.8
CH005	Organic specialty chemicals	1,179	1,267	1,233	1,180	1,292	112	9.5
MM020	Precious metals and non-numismatic coins .	51	80	68	138	250	112	80.8
MT024	Electrical transformers, static converters,	•						
	and inductors	316	420	462	525	635	109	20.8
EL005	Navigational instruments and remote							
	control apparatus	320	476	548	544	645	101	18.5
MT023	Electric motors, generators, and related							
	equipment	959	1,113	1,279	1,341	1,425	84	6.3
EL021	Photographic cameras and equipment	894	807	562	456	539	83	18.2
CH023	Miscellaneous chemicals and specialties	145	161	174	193	232	39	20.1
MT003	Industrial thermal-processing equipment							
	and furnaces	190	226	343	422	458	36	8.5
FP016	Printed matter	81	86	90	96	128	32	33.4
CH021	Perfumes, cosmetics, and toiletries	76	106	122	107	136	29	27.1
EL023	Watches and clocks	725	664	668	645	671	26	4.1
MS010	Writing instruments and related articles	279	288	254	269	293	23	8.7
TX001	Fibers and yarns, except raw cotton and							
	raw wool	171	184	183	196	219	23	11.5
TX002	Fabrics	293	346	350	351	373	22	6.3
Decreases								
MT012	Printing and related machinery	1,913	2,425	2,455	2,237	763	-1,474	-65.9
TE004	Construction and mining equipment	1,530	2,513	3,165	3,615	2,592	-1,023	-28.3
MT030	Miscellaneous machinery	1,003	1,143	1,288	1,506	763	-743	-49.3
TE011	Powersport vehicles	2,775	3,126	3,821	3,799	3,086	-713	-18.8
TE002	Internal combustion piston engines, other							
	than for aircraft	4,995	5,218	5,732	5,111	4,397	-713	-14.0
TE011A	Motorcycles and mopeds	2,070	2,386	2,938	3,069	2,516	-553	-18.0
EL003A	Television receivers and video monitors	2,229	2,987	2,605	1,781	1,305	-476	-26.7
EL006	Radio and television broadcasting							
	equipment	372	445	453	506	110	-395	-78.2
TE010	Certain motor-vehicle parts	7,362	8,625	9,003	8,612	8,257	-354	-4.1
MT031	Molds and molding machinery	634	706	719	808	491	-316	-39.2
MT009	Farm and garden machinery and	4.070	4.500	4.050	4.504	4.004	004	40.0
EL 000	equipment	1,078	1,569	1,658	1,581	1,281	-301	-19.0
EL003	Consumer electronics	6,767	7,510	6,909	5,677	5,404	-273	-4.8
MT028	Welding and soldering equipment	483	438	325	565	317	-248	-43.8
CH032	Tires and tubes	1,208	1,305	1,519	1,592	1,411	-181	-11.3
MM025	Steel mill products	744	1,015	1,392	1,886	1,727	-159	-8.4
MT015	Metal cutting machine tools	1,073	1,266	1,652	1,926	1,813	-113	-5.8
MM025L	Pipes and tubes of carbon and alloy steels .	237	292 551	485	663	573	-91	-13.7
EL016	Miscellaneous electrical equipment	390	551	604	643	576	-67	-10.3
MM025A		11	1.1	/a\	150	00	64	20.0
MMANAED	and alloy steels	11	14	( <sup>a</sup> )	153	92	-61	-39.8
IVIIVIUZOB	Plates, sheets, and strips of carbon and	130	209	248	334	273	-61	-18.2
MT017	alloy steels	252	209 240	246 324	33 <del>4</del> 342	273 292	-50 -50	-16.2 -14.7
MT017 MT018	Non-metalworking machine tools	252 81	2 <del>4</del> 0 111	32 <del>4</del> 109	342 115	292 70	-50 -45	-14.7 -38.9
1011010	Non-metalworking machine tools	01	111	109	110	70	<del>-4</del> 5	-30.9

TABLE JA.2 Leading changes in U.S. exports to and U.S. imports from Japan, 2003–07—Continued

							Change, 200	7 from 2006
Sector/comm	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				— Million do	ollars			
CH016	Photographic chemicals and preparations	274	274	299	319	279	-40	-12.5
MT021	Mechanical power transmission equipment .	448	515	567	603	565	-39	-6.4
MT026	Nonelectrically powered handtools	233	279	286	274	235	-39	-14.2
MS013	Toys and games	757	661	1,303	914	876	-38	-4.1
MM031	Miscellaneous products of base metal	679	733	764	791	754	-37	-4.6
MM042	Nonpowered handtools	710	783	521	698	662	-36	-5.2
TE003	Forklift trucks and similar industrial vehicles.	223	298	341	400	369	-32	-7.9
EL020	Optical goods, including ophthalmic goods	1,012	1,366	1,279	1,296	1,264	-32	-2.4

<sup>&</sup>lt;sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.
bLess than \$500,000.

The second-largest shift in U.S. exports to Japan was in transportation equipment, which increased by \$945 million (10 percent) in 2007. Aircraft, spacecraft, and related equipment accounted for 85 percent of this increase, owing to Japan's growing imports of new cargo transport aircraft, which take from 18 to 24 months to be delivered from the time of order. In 2005, Nippon Cargo Airlines (NCA), Japan's largest cargo airline, ordered four Boeing 747-400Fs cargo freighters, each valued at approximately \$200 million. The purchases of the new Boeing 747 aircraft are an integral part of NCA's efforts to participate in the expanding international air freight market. The company expects to buy 22 additional aircraft by 2015.

In 2007, precious metals and non-numismatic coins accounted for about one-half of the increase in the value of exports which increased minerals and metals by \$448 million (89 percent) to \$952 million. The increase reflects higher global prices and Japan's reliance on imported precious metals. During 2007, a significant share of the export increase was attributable to platinum-group metals, which reached \$326 million. Japan uses unwrought platinum in the manufacture of transportation equipment, particularly motor vehicles (for use in catalytic converters), and chemical synthesis. To

### **U.S. Imports**

U.S. imports of machinery from Japan decreased by \$2.3 billion (12 percent) in 2007, largely as a result of a \$1.5 billion decrease in printing and related equipment<sup>78</sup> and a \$1.0 billion (28 percent) decrease in construction and mining equipment (table JA.2).

Imports of semiconductor manufacturing equipment (SME) increased by \$1.0 billion (43 percent). Industry sources attribute the rise to increased demand for photolithography equipment, essential for processing wafers in semiconductor manufacturing. Photolithography equipment is manufactured by three companies, two of which are based in Japan. In 2007, semiconductor firms (including those in the United States) were replacing their outdated 200mm photolithography equipment with more advanced 300mm equipment. Another significant factor contributing to the increased value of imports of SME was the rising price of photolithography equipment.

In 2007, U.S. imports of computers, peripherals, and parts from Japan increased by \$718 million (11 percent) to \$7.4 billion. Primary products imported from Japan included

<sup>&</sup>lt;sup>74</sup> NCA, "Placing Order for New B747-400F," August 30, 2005.

<sup>&</sup>lt;sup>75</sup> NCA, "NCA Phoenix Project," November 2005.

<sup>&</sup>lt;sup>76</sup> See the Minerals and Metals chapter for more details.

<sup>&</sup>lt;sup>77</sup> Japanese production of motor vehicles, such as passenger cars, full-size and small trucks, and buses that contain platinum group metals rose by 112,000 units (1 percent) in 2007 compared to the previous year. JAMA, *The Motor Industry of Japan 2008*, May 2008, 6; JAMA, *Motor Vehicle Statistics of Japan 2008*, 2008, 16.

<sup>&</sup>lt;sup>78</sup> The significant decline in U.S. imports of printing and related machinery (MT012) from Japan is largely attributable to changes in the Harmonized Tariff Schedule (HTS) for these products. In 2007, major changes to the HTS were implemented that significantly altered the HTS subheadings that constitute the printing and related machinery commodity grouping used in this report. Based on staff analysis, the apparent shift in trade in this sector during 2007 is largely attributable to reclassification of certain HTS subbheadings rather than a significant change in actual import values.

<sup>&</sup>lt;sup>79</sup> Zino, "Semiconductor Equipment," 2008, 14–17.

<sup>80</sup> Ibid., 8.

<sup>&</sup>lt;sup>81</sup> SEMI, "SEMI Reports 2007 Global Semiconductor Equipment Sales of \$42.77 Billion," March 24, 2008.

printers and printer parts. The growth in imports was credited to rising consumer demand in the United States for printers, printer parts, and multifunction devices, 82 as the use of digital cameras increased.

U.S. imports of construction and mining equipment from Japan decreased by \$1.0 billion (28 percent) to \$2.6 billion in 2007. This decrease is attributable to a decline in U.S. housing market construction, and to an increase in domestic production of construction and mining equipment.<sup>83</sup>

<sup>82</sup> Varmazis, "What To Look For in Multi-function Products in 2008," January 17, 2008.

<sup>83</sup> Manfredi & Associates, "Hitachi Construction Profits Rise," February 2008.

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## Mexico

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Increased by \$8.3 billion (10 percent) to \$90.8 billion U.S. exports: Increased by \$4.8 billion (4 percent) to \$119.4 billion U.S. imports: Increased by \$13.1 billion (7 percent) to \$210.2 billion

The U.S. merchandise trade deficit with Mexico, the third-largest individual U.S. trading partner, increased by \$8.3 billion (10 percent) to \$90.8 billion in 2007 (table MX.1). U.S. exports to Mexico rose by \$4.8 billion (4 percent) to \$119.4 billion, in part because of the depreciation of the U.S. dollar and a 3.3 percent economic growth rate in the Mexican economy. The largest export increases to Mexico were agricultural goods (\$1.8 billion), transportation equipment (\$1.2 billion), and energy-related products (\$1.1 billion). U.S. imports from Mexico increased by \$13.1 billion (7 percent) to \$210.2 billion in 2007. Leading U.S. imports were electronic products, transportation equipment and parts, energy-related products, machinery, and minerals and metals. The Mexican economy is strongly linked to the U.S. business cycle (table MX.2). A very large proportion of U.S.-Mexico bilateral trade is accounted for by intra-company trade and other foreign-based manufacturers' foreign direct investment (FDI) through subsidiaries and joint-ventures.

#### U.S. Exports

The value of U.S. exports of agricultural products to Mexico increased by \$1.8 billion (16 percent) to \$12.9 billion in 2007, partly because of high global commodity prices, especially for wheat, corn, and soybeans, and strong domestic demand. The United States supplied more than 72 percent of Mexico's total agricultural imports in 2007, largely because of price advantages and preferential NAFTA access that benefits U.S. products. Corn, dry edible beans, soybean meal, nonfat dry milk, red meats, and poultry meat were the leading U.S. agricultural exports to Mexico in 2007.

In 2007, U.S. exports of energy-related products to Mexico rose by \$1.1 billion (18 percent) to \$7.0 billion. The bulk of Mexico's energy-related imports continues to be largely related to a shortage of domestic refinery capacity for unleaded gasoline; the construction of a petrochemical facility represents a major investment of approximately \$7 billion. 88 Mexico imports a significant amount of unleaded gasoline and light motor fuel oils from the Deer Park petrochemical refinery facility outside of Houston, Texas, owned jointly by Pemex and Shell.

85 Solunet: Info-Mex, "2007 Complete Twin Plant Guide," 2007.

<sup>&</sup>lt;sup>84</sup> EIU, Country Report: Mexico, August 2008, 16.

<sup>&</sup>lt;sup>86</sup> BanaMex, "Review of the Economic Situation of Mexico," February 2008, 28.

<sup>&</sup>lt;sup>87</sup> USDA, FAS, "Factsheet: North American Free Trade Agreement (NAFTA)," January 2008.

<sup>88</sup> Los Angeles Times, "Pemex Seeks Site for New Oil Refinery," July 5, 2008.

**TABLE MX.1** Mexico: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by major industry/commodity sectors, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			— Million doll	ars ———			
U.S. exports of domestic merchandise Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions	8,176 3,217 13,300 2,897 4,696 90 6,454 8,813 14,248 16,429 1,246 3,541	8,994 3,451 15,797 3,379 4,730 60 7,958 9,754 16,368 17,403 1,344 3,781	9,678 3,860 18,122 5,508 4,705 46 9,258 11,132 17,370 16,649 1,358 3,981	11,066 4,258 20,573 5,925 4,551 47 11,635 12,121 19,936 18,357 1,665 4,428	12,876 4,312 21,385 7,015 3,947 11,896 11,627 21,143 18,394 2,031 4,711	1,809 55 812 1,090 -603 -3 261 -494 1,206 37 365 284	16.3 1.3 3.9 18.4 -13.3 -7.2 2.2 -4.1 6.1 0.2 21.9 6.4
Total	83,108	93,018	101,667	114,562	119,381	4,819	4.2
U.S. imports of merchandise for consumption Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions Total	7,220 1,075 3,779 14,792 9,015 275 7,116 12,092 38,255 34,599 3,125 5,855 137,199	8,189 1,274 4,790 18,966 8,826 242 9,623 13,562 40,496 38,991 3,506 6,493	9,323 1,420 5,429 25,029 8,305 247 11,366 15,500 42,032 40,221 3,845 6,499	10,498 1,559 6,347 32,116 7,497 274 13,266 18,305 49,028 47,107 3,953 7,105	11,360 1,584 6,360 33,549 6,712 248 13,877 20,045 50,954 53,999 3,800 7,671	862 25 13 1,433 -785 -26 611 1,740 1,926 6,892 -153 566	8.2 1.6 0.2 4.5 -10.5 -9.5 4.6 9.5 3.9 14.6 -3.9 8.0
U.S. merchandise trade balance Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions Total	956 2,142 9,521 -11,894 -4,319 -185 -661 -3,280 -24,007 -18,170 -1,879 -2,314	805 2,177 11,007 -15,587 -4,097 -183 -1,665 -3,808 -24,128 -21,588 -2,162 -2,713	355 2,440 12,694 -19,522 -3,600 -201 -2,108 -4,368 -24,661 -23,572 -2,488 -2,518	568 2,698 14,226 -26,191 -2,946 -227 -1,631 -6,185 -29,091 -28,750 -2,288 -2,677	1,516 2,728 15,025 -26,534 -2,765 -204 -1,981 -8,418 -29,811 -35,605 -1,769 -2,959	947 30 799 -343 182 23 -350 -2,234 -720 -6,855 519 -282	166.7 1.1 5.6 -1.3 6.2 9.9 -21.5 -36.1 -2.5 -23.8 22.7 -10.5

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

 TABLE MX.2
 Leading changes in U.S. exports to and U.S. imports from Mexico, 2003–07

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million de	ollars			
U.S. EXPORT	-s							
Increases								
EP005	Petroleum products	2,318	2,799	4,781	5,024	5,725	702	14.0
AG030	Cereals	1,514	1,695	1,553	2,038	2,711	672	33.0
TE010	Certain motor-vehicle parts	5,816	6,068	6,004	7,130	7,724	594	8.3
EL017	Computers, peripherals, and parts	2,660	2,646	2,442	2,839	3,407	568	20.0
TE009	Motor vehicles	3,224	4,015	4,350	3,990	4,504	514	12.9
MS013	Toys and games	<sup>′</sup> 84	92	<sup>^</sup> 117	302	809	507	167.9
EP006	Natural gas and components	430	442	589	724	1,134	411	56.7
TE002	Internal combustion piston engines, other					·		
	than for aircraft	2,031	2,665	2,834	2,779	3,179	399	14.4
AG010	Dairy produce	227	332	427	394	780	386	98.0
CH006	Certain organic chemicals	1,262	1,848	2,160	2,378	2,756	378	15.9
AG032	Oilseeds	1,032	853	917	1,000	1,256	256	25.6
AG033	Animal or vegetable fats and oils	381	496	421	383	607	224	58.5
TE008	Rail locomotive and rolling stock	164	240	317	401	606	205	51.2
CH004	Organic commodity chemicals	805	1,116	1,193	1,318	1,522	204	15.5
MT019	Semiconductor manufacturing equipment		•	,	•	,		
	and robotics	232	352	344	350	548	197	56.4
MT019A	Semiconductor manufacturing equipment	214	333	315	320	513	193	60.4
MM025	Steel mill products	1,120	1,338	1,690	1,998	2,189	191	9.6
CH033	Miscellaneous plastic products	3,773	4,105	4,544	4,930	5,116	186	3.8
EL005	Navigational instruments and remote	•	•	,	•	,		
	control apparatus	68	100	89	123	302	178	144.5
AG031	Milled grains, malts, and starches	354	322	408	502	675	172	34.3
CH026	Polypropylene resins in primary forms	400	514	774	948	1,115	167	17.6
TE004	Construction and mining equipment	577	583	665	1,035	1,201	166	16.0
EL025	Measuring, testing, and controlling				•	·		
	instruments	1,346	1,597	1,490	1,438	1,585	147	10.2
MT029	Nonautomotive insulated electrical wire and	·	•	,	•	·		
	related products	1,311	1,362	1,418	1,759	1,896	137	7.8
EL002	Telecommunications equipment	1,229	1,573	1,459	1,949	2,081	133	6.8
AG013	Animal feeds	392	474	647	756	878	122	16.1
AG012	Sugar and other sweeteners	42	68	130	272	392	120	43.9
CH032	Tires and tubes	477	536	659	671	774	103	15.4
MT009	Farm and garden machinery and							
	equipment	517	635	570	655	753	99	15.1
MM041	Certain base metals and chemical elements	80	95	127	157	255	97	62.0
Decreases								
TE013	Aircraft, spacecraft, and related equipment.	600	792	801	1,581	828	-752	-47.6
EL015	Semiconductors and integrated circuits	2,482	2,444	2,307	2,338	2,053	-285	-12.2
MT023	Electric motors, generators, and related	•	•	,	•	,		
	equipment	1,056	1,061	1,234	1,303	1,022	-281	-21.6
TX005	Apparel	1,496	1,138	924	787	, 518	-269	-34.2
AG036	Infant formulas, malt extracts, and other	,	•					
_	edible preparations	224	354	531	620	397	-223	-35.9
TX002A	Broadwoven fabrics	1,106	1,196	1,090	900	686	-214	-23.8
		,	,	,				

 TABLE MX.2
 Leading changes in U.S. exports to and U.S. imports from Mexico, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million d	ollars ———			
CH034 EL011 MT002 EL014	Miscellaneous rubber products	633 1,586 1,059 1,117	720 1,826 1,031 886	730 1,948 1,274 512	809 2,049 1,307 218	620 1,867 1,126 43	-190 -183 -181 -174	-23.4 -8.9 -13.9 -80.0
MT004 TX001	Household appliances, including commercial applications	617	702	870	1,064	904	-160	-15.1
MT031 TX002 TX005E CH019 MT026 EL006 EL018 MS002 CH029 MT030 MM036 EL008 MM007A MM007 AG003 EL009 TE014	raw wool  Molds and molding machinery Fabrics Shirts and blouses Medicinal chemicals Nonelectrically powered handtools Radio and television broadcasting equipment Photographic film and paper Certain other leather goods Saturated polyester resins Miscellaneous machinery Copper and related articles Electrical capacitors and resistors	389 320 2,401 496 585 51 167 371 26 173 648 467 781 17	463 418 2,661 348 592 260 171 382 72 138 833 779 779 27 41 436 478	549 552 2,685 279 682 503 191 303 158 172 886 959 433 34 82 382 467	674 609 2,506 278 858 208 203 540 173 225 876 1,594 524 112	516 472 2,370 156 743 95 93 449 88 144 798 1,519 451 42 67 341 487	-159 -137 -137 -121 -115 -113 -111 -91 -84 -81 -78 -75 -73 -70 -65 -63	-23.5 -22.5 -5.5 -43.7 -13.4 -54.4 -54.4 -16.9 -48.9 -36.0 -8.9 -4.7 -13.9 -62.8 -51.3 -16.0 -11.5
CH022	vessels	82	88	94	148	90	-58	-39.2
	agents	222	235	247	329	274	-55	-16.8
U.S. IMPORTI Increases EL003A EL003 EL002 TE010 EP004 EL022	Television receivers and video monitors Consumer electronics Telecommunications equipment Certain motor-vehicle parts Crude petroleum Medical goods	5,532 7,817 4,664 13,122 13,630 2,355	7,743 10,034 5,913 14,005 17,186 2,621	10,029 12,213 5,645 15,219 22,364 3,077	14,386 16,549 7,123 16,791 29,195 3,515	18,769 20,826 8,961 18,215 29,848 4,101	4,383 4,277 1,838 1,424 652 586	30.5 25.8 25.8 8.5 2.2 16.7
EP005 MT004 MT005	Petroleum products  Household appliances, including commercial applications	1,086 2,092	1,698 2,322	2,500 2,739	2,697 3,862	3,243 4,300	546 438	20.2
	equipment	374	394	375	491	893	401	81.7

 TABLE MX.2
 Leading changes in U.S. exports to and U.S. imports from Mexico, 2003–07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million d	ollars ———			
TE007	Ignition, starting, lighting, and other							
	electrical equipment	1,165	1,303	1,418	1,561	1,901	340	21.8
EL012	Circuit apparatus assemblies	1,444	1,435	1,442	1,675	2,008	334	19.9
MT004A	Major household appliances and parts	943	1,153	1,548	2,463	2,764	301	12.2
MT024	Electrical transformers, static converters,							
	and inductors	1,297	1,364	1,475	1,669	1,967	298	17.9
EL025	Measuring, testing, and controlling							
	instruments	3,106	2,872	2,850	2,800	3,066	267	9.5
AG018	Fresh, chilled, or frozen vegetables	2,103	2,373	2,529	2,774	3,036	262	9.5
MT030	Miscellaneous machinery	525	590	679	815	1,074	260	31.9
AG021	Tropical fruit	209	246	422	406	646	240	59.1
MM036A		71	85	107	175	414	239	136.9
TE001	Aircraft engines and gas turbines	217	275	337	394	629	235	59.7
EP006	Natural gas and components	53	54	128	198	423	224	113.2
MM036	Copper and related articles	329	509	774	1,060	1,277	216	20.4
AG024	Other fresh fruit	453	520	652	596	805	209	35.0
MT023	Electric motors, generators, and related	0.404	0.475	0.000	0.404	0.004	007	0.5
1414004	equipment	2,161	2,175	2,282	2,424	2,631	207	8.5
MM031	Miscellaneous products of base metal	1,473	1,736	1,934	2,066	2,200	133	6.5
CH033	Miscellaneous plastic products	1,105	1,387	1,633	1,783	1,909	126	7.0
MT029	Nonautomotive insulated electrical wire and	4 000	4 444	4 705	0.000	0.040	440	<b>.</b>
NANAOOEO	related products	1,222	1,441	1,785	2,228	2,346	118	5.3
IVIIVIU25C	Bars, rods, and light shapes of carbon and	116	210	215	164	274	110	66.8
MM039	alloy steels	4	210 7	∠15 15	164 18	274 117	99	544.3
MM037A	Lead and related articles  Primary and secondary aluminum	7	3	( <sup>a</sup> )	15	106	99	544.3 597.9
AG034	Pasta, cereals, and other bakery goods	265	287	323	391	480	89	22.7
Decreases	i asia, cereais, and other bakery goods	203	201	323	391	400	09	22.1
TX005	Apparel	7,200	6,944	6,322	5,530	4,708	-822	-14.9
MM020A		130	132	267	917	561	-356	-38.8
TX005E	Shirts and blouses	2.019	1.845	1,689	1,578	1,255	-323	-20.5
AG012	Sugar and other sweeteners	54	48	159	404	130	-275	-67.9
AG012A		15	22	130	378	103	-274	-72.6
TE009	Motor vehicles	19,327	19,116	18,521	23,548	23,300	-248	-1.1
CH019	Medicinal chemicals	291	504	380	405	208	-198	-48.7
TX005D	Women's and girls' trousers	1,430	1,497	1,239	900	705	-195	-21.7
CH001	Major primary olefins	78	71	46	320	146	-173	-54.2
EL014	Electron tubes	385	475	411	253	88	-166	-65.3
MM025B	Plates, sheets, and strips of carbon and							
	alloy steels	265	570	502	480	324	-156	-32.5
TX005C	Men's and boys' trousers	1,887	1,838	1,804	1,669	1,523	-146	-8.8
MT025	Portable electric handtools	415	622	713	731	611	-120	-16.4
MS009	Furniture	1,028	1,179	1,239	1,299	1,182	-117	-9.0
TE002	Internal combustion piston engines, other							
	than for aircraft	3,024	4,110	4,399	4,415	4,317	-98	-2.2
EL016	Miscellaneous electrical equipment	442	529	521	738	647	-91	-12.3
EL008	Electrical capacitors and resistors	478	453	611	790	704	-86	-10.9

TABLE MX.2 Leading changes in U.S. exports to and U.S. imports from Mexico, 2003-07—Continued

							Change, 200	7 from 2006
Sector/commo	odity <sup>a</sup>	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars			
TX001	Fibers and yarns, except raw cotton and							
	raw wool	435	464	498	452	370	-82	-18.1
MT009	Farm and garden machinery and							
	equipment	257	377	463	506	424	-82	-16.1
EL021	Photographic cameras and equipment	329	271	172	228	147	-81	-35.5
MM009	Cement, stone, and related products	349	414	539	643	569	-75	-11.6
EL019	Optical fibers, optical fiber bundles and							
	cables	63	123	183	246	185	-61	-24.9
CH006	Certain organic chemicals	167	160	230	274	221	-54	-19.5
TX005S	Other wearing apparel	413	397	391	351	304	-48	-13.6
MM025A	Ingots, blooms, billets, and slabs of carbon							
	and alloy steels	383	899	1,023	860	818	-42	-4.9
MS017	Works of art and miscellaneous			,				
	manufactured goods	135	163	162	153	115	-38	-24.9
MM045	Certain builders' hardware	611	730	957	967	931	-36	-3.7
TX005I	Robes, nightwear, and underwear	273	242	200	151	117	-34	-22.4
MM006	Zinc ores, concentrates, and residues	7	6	17	43	11	-32	-75.1
MM020	Precious metals and non-numismatic coins .	530	732	927	2,023	1,993	-30	-1.5

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

<sup>b</sup>Less than \$500,000.

U.S. exports of transportation equipment and parts increased by \$1.2 billion (6 percent) to \$21.1 billion in 2007. Leading U.S. exports of transportation equipment and parts consisted largely of automobile components destined for the assembly of new vehicles by the Big Three OEMs,<sup>89</sup> for re-export to the North American market. Additionally, increased liberalization and availability of credit lines by foreign-owned Mexican banks has resulted in a rapid increase in car ownership in Mexico. There were approximately 20.6 million Mexican-owned motor vehicles in 2007, an increase from 18.6 million in 2005. Also, Mexican demand increased for imported car accessories that enhance the appearance of a motor vehicle such as luxury style seat covers, door and window handles, chrome-plated exhaust pipes, and large-sized wheels and tires for automobiles, pick-ups, and trucks.<sup>90</sup>

#### **U.S.** Imports

U.S. imports of electronic products from Mexico rose by \$6.9 billion (15 percent) to \$54.0 billion in 2007; the predominate types of goods were television receivers and other consumer electronics, telecommunications equipment, medical goods, and circuit apparatus assemblies, accounting for 17 percent (\$35.9 billion) of imports. U.S. demand for electronic products from Mexico continued to expand as prices fell and consumers replaced conventional cathode-ray tube television sets with digital sets. Other leading electronic product imports from Mexico during 2007 included digital set top boxes, digital cable receivers, and digital satellite receivers.

In 2007, U.S. imports of automotive parts and motor vehicles from Mexico increased by \$1.1 billion (3 percent) to \$41.5 billion. The rise in U.S. imports was in response to increased FDI in Mexican assembly lines by Ford, Volkswagen, and Nissan. Mexican-made automotive components such as brakes, axles, wiring harnesses, and motor vehicle engines and related parts are used in motor vehicle assembly throughout North America. Increasingly, Mexican automotive assembly plants are requiring their basic auto part suppliers to be near plant installations so that they can reduce inventory investment and make use of just-in-time supply-line systems. U.S. consumer demand for small, fuel efficient motor vehicles increased in response to rising energy prices. Certain motor vehicle import models such as the Ford Focus, Nissan Sentra, and Volkswagen Beetle provide U.S.-based automotive makers with a broader product mix.<sup>91</sup>

U.S. imports of machinery and parts from Mexico increased by \$1.7 billion (9 percent) to \$20.0 billion in 2007, reflecting Mexico's continued growth as a manufacturing center for North America, due to its geographical proximity and relatively inexpensive labor. The bulk of the increase occurred in centrifuges and filtering and purifying equipment, which rose by \$401 million (82 percent) to \$893 million; electrical transformers, static converters, and inductors, which increased by \$298 million (18 percent) to \$2.0 billion; and major household appliances and parts, which increased by \$301 million (12 percent) to \$2.8 billion. The increase in imports of these products was largely due to strong demand for environmental technologies (water and wastewater) and power-generation equipment and larger orders for major household appliances.<sup>92</sup>

<sup>&</sup>lt;sup>89</sup> The Big Three original equipment manufacturers (OEMs) are Chrysler, General Motors, and Ford.

<sup>90</sup> USDOC, U.S. Commercial Service Mexico, Automotive Manufacturing Industry in Mexico, August 2008.

<sup>92</sup> Downer, "Machine Sales Booming in Maquiladora Area," December 4, 2007.

U.S. imports of agricultural products from Mexico, which largely consisted of tropical fruit; vegetables; other fresh fruit; and pasta, cereals, and other bakery goods; increased by \$862 million (8 percent) to \$11.4 billion. The increase in value of U.S. agricultural imports continued to reflect price advantages and preferential access for Mexican products as a result of NAFTA.<sup>93</sup>

<sup>93</sup> USDA, FAS, "Factsheet: North American Free Trade Agreement (NAFTA), January 2008.

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# **Part III: Commodities**

This part of the report examines shifts in trade for each of 10 merchandise sectors. In addition to the sectors, 17 industries, subsets of the sectors, are examined in greater detail. These industries were selected because a shift in imports, exports, or the balance of trade from 2006–07 both on an absolute and percentage basis exceeded \$1.5 billion dollars and 10 percent.

# **Agricultural Products**

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#### **Change in 2007 from 2006:**

U.S. trade balance: Improved by \$12.4 billion, from \$4.5 billion deficit to \$7.9 billion surplus

U.S. exports: Increased by \$19.1 billion (25 percent) to \$96.0 billion U.S. imports: Increased by \$6.7 billion (8 percent) to \$88.1 billion

Relatively high global prices, combined with some increase in export volumes and comparatively little change in import values, transformed the 2006 trade deficit in agricultural products into a \$7.9 billion surplus in 2007, the first trade surplus in four years. U.S. exports increased by \$19.1 billion (25 percent) to \$96.0 billion, while U.S. imports rose by \$6.7 billion (8 percent) to \$88.1 billion (table AG.1). U.S. bulk commodity exports of cereals, oilseeds, meat, animal/vegetable oils, and dairy products accounted for most of the increase in U.S. agricultural exports in 2007 (table AG.2). The rise in cereal exports (40 percent), accounting for the largest share of U.S. agricultural export growth, was driven by higher grain prices globally, a decline in exportable supplies in several cereal-exporting countries, and the depreciation of the U.S. dollar against several major currencies.

Slower growth in U.S. imports of agricultural products during 2007, in comparison with previous years, was due largely to a decline in U.S. ethanol and sugar/sweeteners imports because of increased U.S. domestic ethanol production in 2007, stemming from the recovery of U.S. sugar production that was negatively impacted by weather factors in 2006. Increased U.S. agricultural imports included animal/vegetable fats, juices, beer and distilled spirits, and coffee (table AG.2).

#### U.S. Exports

U.S. agricultural exports rose by \$19.1 billion (25 percent) to \$96.0 billion in 2007. The four leading markets for U.S. agricultural exports in 2007 (unchanged from 2006) were Canada, Mexico, Japan, and China, which together accounted for \$48.4 billion (50 percent) of the total (table AG.1). Exports to Canada, Mexico, China, and Japan increased by \$2.4 billion (19 percent), \$1.8 billion (16 percent), \$1.7 billion (24 percent), and \$1.4 billion (14 percent), respectively.

<sup>&</sup>lt;sup>94</sup> See USDA, ERS, Outlook for U.S. Agricultural Trade, November 30, 2007, 1.

<sup>&</sup>lt;sup>95</sup> The Commission includes distilled spirits, fish, shellfish, and manufactured tobacco products among these agricultural products. The U.S. Department of Agriculture (USDA) excludes these products from its coverage of agricultural products, and therefore reported agricultural trade surpluses since 2003, and totaling \$11.9 billion in 2007. USDA, ERS, *Outlook for U.S. Agricultural Trade*, May 29, 2008, 1.

<sup>&</sup>lt;sup>96</sup> See USDA, ERS, Outlook for U.S. Agricultural Trade, November 30, 2007, 1.

**TABLE AG.1** Agricultural products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. exports of domestic merchandise: Canada Mexico China Japan France Italy Korea Netherlands Thailand	9,805 8,176 5,129 10,845 505 673 3,307 1,215	10,111 8,994 5,879 10,087 520 697 2,863 1,220 719	11,151 9,678 5,648 9,840 573 777 2,646 1,260	12,514 11,066 7,264 10,342 632 736 3,279 1,789	14,882 12,876 8,981 11,750 686 918 3,904 1,680 919	2,368 1,809 1,717 1,408 54 182 625 -109 202	18.9 16.3 23.6 13.6 8.6 24.7 19.1 -6.1
Thailand Brazil	361 23,990	247 25,572	203 26,234	265 28,321	394 39,052	129 10,732	48.9 37.9
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	64,706 7,610 3,100 13,052 1,319 26,484 1,100 231	66,908 7,997 3,310 14,249 1,436 26,035 1,408 362	68,698 8,160 3,531 15,157 1,528 25,594 1,508 402	76,924 8,704 3,948 17,502 1,677 29,015 1,349 317	96,041 10,210 5,865 21,446 2,088 35,321 1,967 328	19,117 1,506 1,917 3,943 411 6,306 618 11	24.9 17.3 48.6 22.5 24.5 21.7 45.8 3.6
U.S. imports of merchandise for consumption: Canada Mexico China Japan France Italy Korea Netherlands Thailand Brazil All other	12,975 7,220 2,470 482 2,614 2,401 2,666 2,023 2,121 1,815 26,511	14,130 8,189 2,925 503 2,723 2,640 2,079 2,116 1,995 29,417	14,963 9,323 3,365 540 2,935 2,927 330 2,044 2,291 2,246 32,086	16,128 10,498 4,303 573 3,277 3,173 343 2,293 2,742 3,451 34,675	17,919 11,360 4,945 601 3,723 3,464 363 2,472 2,830 3,222 37,237	1,791 862 641 28 445 291 20 179 88 -229 2,562	11.1 8.2 14.9 4.9 13.6 9.2 5.8 7.8 3.6 7.4
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	60,899 12,962 2,387 18,041 1,529 10,164 1,138 428	67,012 13,913 2,571 20,092 1,546 11,369 1,149 494	73,050 14,871 2,881 22,876 1,656 12,421 1,334 479	81,456 16,220 3,054 26,589 2,052 14,418 1,285 468	88,136 17,558 3,172 28,109 2,167 15,931 1,157 509	6,679 1,337 118 1,519 115 1,513 -128 41	8.2 8.2 3.8 5.7 5.6 10.5 -10.0 8.7

TABLE AG.1 Agricultural products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003-07a-Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			<ul><li>Million dolla</li></ul>	ars ———			
U.S. merchandise trade balance: Canada Mexico China Japan France Italy Korea Netherlands Thailand Brazil All other	-3,170 956 2,659 10,362 -2,109 -1,728 3,041 -808 -1,420 -1,454 -2,522	-4,019 805 2,954 9,583 -2,203 -1,942 2,567 -859 -1,397 -1,749 -3,845	-3,811 355 2,283 9,301 -2,361 -2,150 2,316 -785 -1,604 -2,043 -5,852	-3,614 568 2,961 9,769 -2,646 -2,437 2,936 -504 -2,025 -3,186 -6,355	-3,037 1,516 4,036 11,149 -3,037 -2,546 3,541 -792 -1,911 -2,827 1,815	577 947 1,075 1,379 -391 -109 605 -288 114 358 8,170	16.0 166.7 36.3 14.1 -14.8 -4.5 20.6 -57.1 5.7 11.3 ( <sup>b</sup> )
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	3,807 -5,352 713 -4,989 -210 16,320 -38 -197	-104 -5,916 739 -5,843 -110 14,666 259 -132	-4,352 -6,712 651 -7,718 -128 13,173 175 -77	-4,532 -7,516 893 -9,087 -375 14,597 63 -151	7,906 -7,348 2,693 -6,663 -79 19,390 810 -181	12,438 169 1,799 2,424 296 4,793 746 -29	2.2 201.4 26.7 78.9 32.8 1,176.9 -19.3

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>b</sup>Not meaningful for purposes of comparison.

 TABLE AG.2 Agricultural products: Leading changes in U.S. exports and imports, 2003–07

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percen
				Million d	ollars ———			
U.S. EXPOR	ΓS:							
Increases:								
AG030	Cereals	10,429	12,683	11,096	13,341	20,860	7,519	56.4
AG032	Oilseeds	8,153	6,911	6,527	7,172	10,346	3,173	44.2
AG013	Animal feeds	4,207	4,160	4,535	5,065	6,144	1,079	21.3
AG005	Poultry	2,022	2,280	2,795	2,588	3,655	1,067	41.2
AG033	Animal or vegetable fats and oils	1,986	1,965	1,808	2,010	2,981	971	48.3
AG010	Dairy produce	679	1,066	1,195	1,387	2,358	971	70.0
AG002	Cattle and beef	3,501	605	1,041	1,655	2,156	502	30.3
AG031	Milled grains, malts, and starches	599	610	668	858	1,179	321	37.4
AG012	Sugar and other sweeteners	391	435	538	754	1,074	320	42.5
AG003	Swine and pork	1,330	1,866	2,246	2,422	2,709	288	11.9
AG050	Ethyl alcohol for nonbeverage purposes	103	81	109	76	357	281	370.7
AG034	Pasta, cereals, and other bakery goods	1,287	1,381	1,575	1,771	2,015	243	13.7
AG019	Prepared or preserved vegetables,	1,201	1,001	1,070	1,,,,	2,010	210	10.7
7.0013	mushrooms, and olives	1,326	1,417	1,548	1,708	1,943	235	13.8
AG020	Edible nuts	1,785	2,242	2,925	3,092	3,311	219	7.1
AG020 AG046		2,492	2,730	2,580	2,755	2,932	177	6.4
AG040 AG023	Hides, skins, and leather		2,730 813				167	
	Deciduous fruit	810		995	1,065	1,233		15.7
AG015	Seeds	859	1,066	940	893	1,051	158	17.7
AG042	Distilled spirits	592	727	763	893	1,035	142	15.9
AG037	Cocoa, chocolate, and confectionery	914	946	991	1,066	1,206	140	13.1
AG018	Fresh, chilled, or frozen vegetables	1,408	1,449	1,621	1,766	1,902	136	7.7
AG024	Other fresh fruit	775	854	1,021	1,052	1,170	118	11.2
AG038	Fruit and vegetable juices	674	660	731	862	979	117	13.6
AG001	Certain miscellaneous animals and meats	1,778	1,460	1,821	2,055	2,158	103	5.0
AG028	Coffee and tea	348	349	450	559	657	98	17.6
AG017	Miscellaneous vegetable substances	510	558	554	602	697	95	15.9
AG039	Nonalcoholic beverages, excluding fruit and							
	vegetable juices	397	407	478	554	643	89	16.0
AG049	Cotton, not carded or combed	3,203	4,222	3,920	4,501	4,578	78	1.7
AG012B	High fructose corn sweetener	76	69	78	146	220	73	49.9
AG041	Wine and certain other fermented							
	beverages	634	793	658	842	910	68	8.0
AG035	Sauces, condiments, and soups	813	842	869	947	1,014	67	7.1
Decreases:	· · · · · · · · · · · · · · · · · · ·				• • •	.,	•	
AG045	Cigarettes	1,403	1,294	1,200	1,214	1,012	-201	-16.6
AG021	Tropical fruit	54	63	71	80	62	-18	-22.4
AG009	Shellfish	761	798	883	961	949	-13	-22 -1.3
AG009 AG004	Sheep and meat of sheep	17	14	17	30	21	-13 -9	-29.1
AG004 AG008	Cured and other fish	161	164	170	181	178	-9 -2	-29.1
AGUU8	Cured and other lish	101	104	170	101	1/8	-2	-1.4

TABLE AG.2 Agricultural products: Leading changes in U.S. exports and imports, 2003–07—Continued

							Change, 200	7 from 2006
USITC code <sup>a</sup> a	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars ———			
U.S. IMPORTS	S:							
Increases:								
	Animal or vegetable fats and oils	1,491	2,193	2,294	2,753	3,358	606	22.0
	Fruit and vegetable juices	793	835	1,029	1,145	1,738	594	51.8
	Distilled spirits	3,453	3,734	4,106	4,527	5,081	554	12.2
	Wine and certain other fermented	-,	-,	.,	.,	-,		
	beverages	3.307	3.445	3.797	4.176	4.658	483	11.6
AG028	Coffee and tea	2,228	2,560	3,309	3,694	4,173	479	13.0
AG030	Cereals	646	699	657	963	1,425	462	48.0
	Cattle and beef	3,302	3,909	4,410	4,443	4,844	401	9.0
AG018	Fresh, chilled, or frozen vegetables	3,250	3,650	3,871	4,310	4,701	390	9.1
	Fresh or frozen fish	3,354	3,520	3,963	4,555	4,922	367	8.1
	Pasta, cereals, and other bakery goods	2,501	2,719	3,016	3,335	3,690	355	10.6
	Tropical fruit	1,754	1,772	2,035	2,219	2,530	311	14.0
AG019	Prepared or preserved vegetables,	.,	.,	_,	_,,	_,		
	mushrooms, and olives	1.779	2.044	2.147	2,290	2,550	260	11.3
AG039	Nonalcoholic beverages, excluding fruit and	, -	, -	,	,	,		
	vegetable juices	966	1.158	1.329	1.769	2.012	244	13.8
AG024	Other fresh fruit	1,200	1,396	1,684	1,826	2,035	209	11.5
AG010	Dairy produce	1,654	1,911	2,102	2,018	2,212	194	9.6
	Oilseeds	208	335	335	387	572	185	47.8
	Animal feeds	705	873	789	905	1,084	178	19.7
	Milled grains, malts, and starches	441	518	490	550	721	171	31.0
	Certain miscellaneous animals and meats	1,683	1,972	2,128	2,234	2,399	164	7.4
AG029	Spices	682	625	503	543	677	134	24.7
AG027	Prepared or preserved fruit	688	768	858	985	1.116	131	13.3
	Citrus fruit	437	444	519	602	723	121	20.1
	Unmanufactured tobacco	757	702	652	751	840	89	11.8
AG035	Sauces, condiments, and soups	663	743	790	850	937	87	10.2
	Edible nuts	775	1,079	1,121	1,101	1,184	82	7.5
AG023	Deciduous fruit	306	358	324	393	462	69	17.5
AG015	Seeds	452	460	525	624	692	68	11.0
AG016	Cut flowers	611	706	709	768	831	63	8.2
AG017	Miscellaneous vegetable substances	880	921	1,038	1,193	1,256	62	5.2
	Frozen fruit	202	225	286	356	415	59	16.5
Decreases:								
AG050	Ethyl alcohol for nonbeverage purposes	191	259	337	1,600	978	-621	-38.8
	Sugar	592	585	908	1,351	859	-492	-36.4
AG012	Sugar and other sweeteners	1,035	979	1,323	1,868	1,391	-477	-25.5

TABLE AG.2 Agricultural products: Leading changes in U.S. exports and imports, 2003-07—Continued

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				— Million do	ollars			
AG009	Shellfish	6,492	6,472	6,696	7,288	7,246	-42	-0.6
AG046	Hides, skins, and leather	817	886	896	841	810	-30	-3.6
AG045	Cigarettes	234	231	194	190	170	-20	-10.6
AG048	Wool and other animal hair	38	45	41	41	35	-6	-15.0
AG049	Cotton, not carded or combed	26	16	14	13	8	-6	-42.2
AG007	Canned fish	777	843	889	953	950	-3	-0.3

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

The largest shift among agricultural product exports in 2007 was the \$7.5 billion (56 percent) increase in U.S. cereals exports (table AG.2). About 87 percent of the \$20.9 billion in U.S. cereals exports in 2007 consisted of corn and wheat. In 2007, increased domestic demand for corn to produce ethanol resulted in record-high corn prices, a U.S. grower shift to corn production from other grains, and subsequently, record-high price levels for most grains. As a result, U.S. corn exports fell by 2 percent to 57 million metric tons (MMT), and corn export unit prices increased by 41 percent in 2007. Similarly, wheat export unit prices also reached new highs in 2007, although wheat export volumes increased substantially in part because of reduced volumes available for export in traditional wheat-exporting countries such as Australia, Canada, and Ukraine and government-imposed export restrictions in Ukraine and Argentina. U.S. wheat export volumes increased by 41 percent, and export unit prices rose by 40 percent. U.S.

Oilseeds (chiefly soybeans) registered the second-largest shift in U.S. agricultural exports in 2007, increasing by \$3.2 billion (44 percent) over 2006. The volume of U.S. soybean exports rose by 6 percent, while export prices increased by 37 percent. The increase in export volumes was the result of record domestic production during the 2006/07 crop year, <sup>102</sup> strong import demand by China, <sup>103</sup> and reduced competition from Brazil in third-country markets because of increased Brazilian domestic demand for soybeans. <sup>104</sup> Soybean prices were also influenced by strong increases in U.S. wheat and corn prices, which reached record levels in 2007 and encouraged producers to shift acreage otherwise intended for growing soybeans to these crops, particularly corn. Similarly, animal feeds, for which grains are a major component, saw an increase of \$1.1 billion (21 percent) in 2007, the third-largest shift in U.S. agricultural exports for the period.

U.S. poultry exports recorded the fourth-largest shift in U.S. agricultural exports in 2007, increasing by \$1.1 billion (41 percent) over 2006. The volume of U.S. poultry exports increased by 16 percent, while export prices rose by 26 percent. The increase in export volumes was the result of strong demand influenced by the declining relative value of the U.S. dollar. U.S. poultry exports to Russia and China accounted for a combined 30 percent of the overall increase in 2007. Poultry export prices were also influenced by increased feed costs related to rising cereals prices.

#### **U.S. Imports**

U.S. agricultural imports rose by \$6.7 billion (8 percent) to \$88.1 billion in 2007. Higher fuel prices and the negative effect of the declining housing market on disposable incomes contributed to the slower growth in imports as compared to 2006. As in each of the previous four years, Canada, at \$17.9 billion, was the leading supplier of agricultural products to the United States in 2007, with Mexico second at \$11.4 billion. Imports from Canada and Mexico also experienced the largest increases in 2007 (\$1.8 billion and

<sup>97</sup> USITC, Dataweb (accessed October 21, 2008).

<sup>98</sup> World Bank, "Commodity Markets Briefs: Wheat," May 20, 2008.

<sup>99</sup> USITC, Dataweb (accessed October 21, 2008).

<sup>&</sup>lt;sup>100</sup> USDA, ERS, *Outlook for U.S. Agricultural Trade*, November 30, 2007, 13–14; World Bank, "Commodity Markets Briefs: Wheat," May 20, 2008.

<sup>&</sup>lt;sup>101</sup> USITC, Dataweb (accessed October 21, 2008).

<sup>&</sup>lt;sup>102</sup> Crop year begins September 1 and ends August 31 for soybeans.

<sup>&</sup>lt;sup>103</sup> USDA, ERS, Outlook for U.S. Agricultural Trade, August 31, 2007, 3.

<sup>&</sup>lt;sup>104</sup> See the Oilseeds section for more details.

<sup>&</sup>lt;sup>105</sup> USDA, ERS, Outlook for U.S. Agricultural Trade, August 31, 2007, 1.

\$862 million, respectively). U.S. imports from China, the third-largest supplier, rose by \$641 million (15 percent) to \$4.9 billion.

Imports from Brazil experienced the largest decline of any import source, declining by \$229 million (7 percent) to \$3.2 billion in 2007. Brazil is a major source of U.S. sugar imports and the primary source of U.S. ethanol imports, which registered the largest shift of any U.S. agricultural import category. Total ethanol imports declined by \$621 million (39 percent) to \$978 million in 2007 because of increased U.S. domestic ethanol production. In 2007, sugar imports declined by \$492 million (36 percent) to \$859 million as import levels reverted to more normal patterns following the negative effects of Hurricane Katrina on domestic sugar production in 2006. Imports of sugar from Mexico declined the most, falling by \$275 million (68 percent) to \$130 million in 2007.

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#### **Change in 2007 from 2006:**

U.S. trade surplus: Increased by \$7.1 billion (57 percent) to \$19.4 billion U.S. exports: Increased by \$7.5 billion (56 percent) to \$20.9 billion U.S. imports: Increased by \$462 million (48 percent) to \$1.4 billion

The significant increase in grain prices globally and some increase in U.S. wheat and corn export quantities because of reduced foreign competition were key factors in the large U.S. cereal trade growth during 2007. The U.S. trade surplus in cereals rose by \$7.1 billion (57 percent) to \$19.4 billion (table AG.3). The value of U.S. cereal exports increased by \$7.5 billion (56 percent) to \$20.9 billion, while the quantity exported increased by 12 percent to 10 MMT.<sup>107</sup> Wheat and corn exports, the dominant components of U.S. grain exports, increased by \$4.1 billion (97 percent) and \$2.8 billion (38 percent), respectively. U.S. cereal imports increased by \$462 million (48 percent) to \$1.4 billion, and, as with U.S. cereal exports, this value increase was affected more by global cereal price increases, as import volumes rose by 851,000 metric tons (MT) (17 percent). 108

#### U.S. Exports

Wheat and corn prices rose to record levels in 2007, <sup>109</sup> contributing to a significant increase in the total value of cereal exports. These high prices were caused by record world consumption of wheat and feed grains during 2007 with global grain stocks at a 30-year low, as a result of world consumption exceeding production in seven of the previous eight years. 110 The quantity of U.S. wheat exports increased in 2007 because of greater exportable supplies of U.S. wheat and a reduction in competitors' export supplies in the 2007/08 (July/June) crop year, particularly from Australia, Canada, 111 the EU, and Ukraine. 112 All four major competitors suffered weather-related wheat production declines in 2007. The

<sup>106</sup> Grains include rice, wheat, barley, corn, sorghum, oats, and rye. Milled grain products, such as wheat flour, are not included.

<sup>&</sup>lt;sup>107</sup> USITC, Dataweb (accessed October 21, 2008).

<sup>108</sup> Ibid.

<sup>&</sup>lt;sup>109</sup> The U.S. farm price for wheat increased by 52 percent from 2006 to 2007 to \$6.48 per bushel and the farm price for corn increased by 32 percent from 2006 to 2007 to \$4.00 per bushel. USDA, NASS, Agricultural Prices: 2007 Summary, July 2008, 34, 44.

<sup>&</sup>lt;sup>110</sup> Schnepf, High Wheat Prices: What Are the Issues? February 29, 2008, 3-4; USDA, ERS, Outlook for U.S. Agricultural Trade, November 30, 2007, 14.

<sup>111</sup> Although Canada and the United States produce wheat in contiguous locations in the Canadian Prairies and the Northern Plains respectively, U.S. wheat production is more geographically diverse, with production in the Pacific Northwest, Corn Belt, Southern Plains, Delta, and Southeastern regions. This allows U.S. wheat production to be less affected by weather-related factors than wheat production in Canada.

<sup>112</sup> Schnepf, High Wheat Prices: What Are the Issues? February 29, 2008, 3.

**TABLE AG.3** Cereals (AG030): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			<ul><li>Million dolla</li></ul>	rs ———			
U.S. exports of domestic merchandise: Japan Mexico Canada Egypt Korea Taiwan Colombia Nigeria Iraq Spain All other	2,381 1,514 459 782 279 682 281 271 19 106 3,655	2,697 1,695 349 768 793 812 308 390 51 53 4,767	2,428 1,553 345 553 426 749 355 513 312 68 3,793	2,895 2,038 355 685 943 747 456 457 435 50 4,277	3,768 2,711 576 1,346 1,202 1,123 728 653 516 491 7,746	873 672 221 661 259 376 271 196 80 441 3,469	30.1 33.0 62.1 96.5 27.4 50.3 59.5 42.9 18.4 879.7 81.1
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	10,429 427 824 3,324 408 3,852 626 30	12,683 401 1,030 3,671 478 5,320 776 69	11,096 340 1,322 3,500 480 4,185 921	13,341 257 1,634 4,335 527 5,322 776 2	20,860 1,083 2,685 6,261 688 7,174 1,167	7,519 826 1,051 1,926 161 1,852 391 10	56.4 321.3 64.3 44.4 30.6 34.8 50.4 448.2
U.S. imports of merchandise for consumption: Japan Mexico Canada Egypt Korea Taiwan Colombia Nigeria Iraq Spain All other	(b) 8 338 (b) (b) (b) 0 0 (c) 298	(b) 11 399 (b) (b) (b) (c) 0 (c) 289	(b) 389 (b) (b) (b) 0 0 (b) 260	1 14 622 10 (b) (b) (b) 0 0 1 316	1 41 996 9 1 (b) 0 0 1 377	(b) 27 374 -1 1 (b) 0 0 (b) 62	-22.1 193.9 60.2 -13.5 872.9 -3.8 7.8 0.0 0.0 -2.5 19.6
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	646 91 1 14 (b) 201 (b)	699 45 1 23 (b) 231 (b)	657 48 2 9 ( <sup>b</sup> ) 209	963 14 2 23 (b) 291 (b)	1,425 14 1 47 (b) 356 (b)	462 (b) (b) 24 (b) 65 (b)	48.0 0.5 -24.5 105.9 31.8 22.3 23.2 -37.5

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**TABLE AG.3** Cereals (AG030): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07a—Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			<ul><li>Million dolla</li></ul>	ars ———			
U.S. merchandise trade balance: Japan Mexico Canada Egypt Korea Taiwan Colombia Nigeria Iraq Spain All other	2,380 1,506 121 782 279 682 281 271 19 106 3,357	2,697 1,684 -49 768 793 812 308 390 51 53 4,478	2,428 1,546 -44 553 426 749 355 513 312 67 3,533	2,894 2,025 -266 675 943 747 456 457 435 50 3,961	3,767 2,670 -419 1,338 1,201 1,123 728 653 5516 491 7,368	873 645 -153 662 258 376 271 196 80 441 3,407	30.2 31.9 -57.6 98.1 27.3 50.3 59.5 42.9 18.4 890.1 86.0
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	9,784 336 824 3,310 407 3,650 626 29	11,984 356 1,030 3,648 478 5,089 776 68	10,439 293 1,320 3,490 479 3,977 921	12,378 243 1,632 4,312 527 5,031 776	19,435 1,069 2,683 6,213 688 6,818 1,167	7,057 826 1,052 1,901 161 1,787 391	57.0 339.2 64.4 44.1 30.6 35.5 50.4 566.6

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>b</sup>Less than \$500,000.

quantity of U.S. corn exports also increased in 2007, largely the result of a record U.S. crop in 2007 and a reduction in export competition from Argentina<sup>113</sup> and China. Strong economic growth and rising disposable incomes led to an increase in China's meat consumption in 2007, increasing its domestic corn feed use<sup>114</sup> and reducing exportable corn supplies<sup>115</sup> during a period when Chinese corn production also leveled off.<sup>116</sup> Among the major U.S. export markets for cereals, U.S. exports to Japan increased by \$873 million (30 percent) to \$3.8 billion in 2007, while exports to Mexico and Egypt increased by \$692 million (33 percent) and \$661 million (97 percent), respectively (table AG.3).

#### U.S. Imports

Similar to U.S. exports, a large proportion of the increase in the value of U.S. cereal imports in 2007 was the result of record-high prices for these grains, <sup>117</sup> although import quantities increased by relatively smaller amounts as well (wheat by 16 percent, rice by 10 percent, and oats by 4 percent). Wheat (\$501 million), rice (\$386 million), and oats (\$355 million) represented 76 percent of all U.S. cereal imports by value in 2007.

Canada supplied virtually all U.S. imports of wheat, barley, and oats in 2007. Factors behind the increase in the quantity of these imports include reduced supplies of U.S. wheat in the 2006/07 crop year<sup>118</sup> and the continued decline of U.S. oats and barley production since the early 1990s because of relatively higher returns<sup>119</sup> for other crops, such as corn and soybeans.<sup>120</sup>

The value of U.S. imports of rice from Thailand, the largest supplier of rice to the United States, increased by \$34 million (19 percent) to \$218 million in 2007. Other leading suppliers with notable increases in 2007 were India, up by \$20 million (36 percent), and China, up by \$8 million (21 percent). The quantity of rice imported from these countries also increased as the United States does not currently produce aromatic varieties of the same quality as produced in Asia. <sup>121</sup> The U.S. market for aromatic rice has grown steadily in part because of increased Asian immigration to the United States. Rice prices also increased in 2007 because of strong price increases for other grains, which diverted cropland from rice production, and rice export bans imposed by India and Vietnam, put upward pressure on prices by limiting export supply. <sup>122</sup>

<sup>&</sup>lt;sup>113</sup> Argentina imposed a ban on corn exports. USDA, ERS, *Outlook for U.S. Agricultural Trade*, February 21, 2008, 3.

<sup>&</sup>lt;sup>114</sup> See Ronald Trostle, USDA, ERS, Global Agricultural Supply and Demand: Factors Contributing to the Recent Increase in Food Commodity Prices, July 2008, 12.

<sup>&</sup>lt;sup>115</sup> USDA, ERS, Grain: World Markets and Trade, March 2008, 1.

<sup>&</sup>lt;sup>116</sup> World Bank, "Commodity Markets Briefs: Maize," May 20, 2008.

<sup>&</sup>lt;sup>117</sup> USDA, ERS, *Outlook for U.S. Agricultural Trade*, November 30, 2007, 9.

<sup>&</sup>lt;sup>118</sup> USDA, ERS, Wheat Situation and Outlook Yearbook, table 6, May 2006.

<sup>&</sup>lt;sup>119</sup> These relatively higher returns for corn and soybeans compared to oats come in the form of higher prices, stronger annual yield growth, and more attractive government farm program payments.

<sup>&</sup>lt;sup>120</sup> USDA, ERS, *Feedgrains Backgrounder*, March 2007, 16–17; USDA, ERS, *Outlook for U.S. Agricultural Trade*, August 31, 2007, 9.

<sup>&</sup>lt;sup>121</sup> USDA, ERS, *Rice Situation and Outlook Yearbook*, November 2007, 12.

<sup>122</sup> Ibid., November 2007, 3. See World Bank, "Commodity Markets Briefs: Rice, Milled," May 20, 2008.

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#### **Change in 2007 from 2006:**

U.S. trade surplus: Increased by \$3.0 billion (44 percent) to \$9.8 billion U.S. exports: Increased by \$3.2 billion (44 percent) to \$10.3 billion U.S. imports: Increased by \$185 million (48 percent) to \$572 million

Sharply higher global oilseed prices, record production of U.S. soybeans during the 2006/07 (September/August) crop year, reduced export competition from Brazil, and continued strong import demand from China were all instrumental in the \$3.0 billion (44 percent) rise in the U.S. trade surplus in oilseeds to \$9.8 billion in 2007 (table AG.4). The value of U.S. oilseed exports increased by \$3.2 billion (44 percent) while the quantity exported increased by significantly less (6 percent) to 1.8 million metric tons (MMT). The value of U.S. oilseed imports increased by \$185 million (48 percent) to \$572 million with the quantity imported increasing by 82,000 metric tons (MT) (45 percent) to 262,000 MT.

#### U.S. Exports

U.S. exports of oilseeds rose by \$3.2 billion (44 percent) to \$10.3 billion in 2007. Soybeans were the largest component of this group, accounting for \$10.0 billion (97 percent) of the value of U.S. oilseed exports in 2007. The value increase of U.S. soybean exports (by \$3.1 billion, or 45 percent) was significantly greater than the volume increase (by 1.7 MMT, or 6 percent) as global soybean prices increased sharply in 2007 compared to 2006. Soybean prices rose in 2007 because of greater demand for soybean meal and soybean oil worldwide, especially the latter as domestic demand for biodiesel increased greatly from 2006. Soybean prices were also influenced by strong gains in U.S. wheat and corn prices, which reached record levels in 2007 because of low global grain supplies. Increasing wheat and corn prices caused soybean prices to rise during the first half of 2007 in anticipation of strong competition between the three crops for acreage in the next crop year (2007/08) during spring planting in the United States. The increase in soybean prices occurred despite record U.S. soybean production in the 2006/07 crop year as farmers planted

<sup>&</sup>lt;sup>119</sup> Oilseeds include soybeans, rapeseed, sunflower, and flaxseed. Meals and oils obtained from the processing of oilseeds are not included in this group.

<sup>&</sup>lt;sup>120</sup> USITC, Dataweb (accessed May 22, 2008).

<sup>&</sup>lt;sup>121</sup> In 2007, the annual average soybean price received by U.S. farmers was \$7.74 per bushel compared to \$5.67 in 2006. USDA, NASS, *Agricultural Prices: 2007 Summary*, July 2008, 82–83.

<sup>&</sup>lt;sup>122</sup> USDA, ERS, *Oil Crops Yearend Review: U.S. Soybean Demand Powered by Record 2006/07 Supply*, March 2008, 7; World Bank, "Commodity Markets Briefs: Soybeans," May 20, 2008.

<sup>&</sup>lt;sup>123</sup> USDA, ERS, Oil Crops Yearend Review: U.S. Soybean Demand Powered by Record 2006/07 Supply, March 2008, 8.

<sup>124</sup> Ibid.

**TABLE AG.4** Oilseeds (AG032): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percen
			<ul><li>Million dollar</li></ul>	·s			
J.S. exports of domestic merchandise: China Mexico Japan Taiwan Canada Indonesia	2,832 1,032 966 420 232 324	2,333 853 1,010 303 208 264	2,255 917 788 430 134 302	2,536 1,000 870 474 109 289	4,121 1,256 1,116 715 142 402	1,586 256 247 241 33 113	62.5 25.6 28.2 50.9 30.3
Germany Netherlands Korea Egypt All other	299 189 294 29 1,536	394 74 295 42 1,137	211 120 210 93 1,067	35 491 127 94 1,148	342 338 174 166 1,573	307 -153 47 72 424	866.3 -31.2 37.4 77.0 36.9
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	8,153 1,186 381 1,175 74 5,110	6,911 937 299 994 75 4,399 ( <sup>b</sup> )	6,527 662 324 1,094 83 4,175 4	7,172 789 331 1,176 68 4,504 2 6	10,346 1,115 447 1,507 107 6,810 (b)	3,173 326 116 331 39 2,305 -2 4	44.2 41.3 35.1 28.2 57.2 51.2 -93.7
J.S. imports of merchandise for consumption: China Mexico Japan Taiwan Canada Indonesia Germany Netherlands Korea Egypt All other	86 () 125 125 () 2 () 35	20 9 (b) 1 202 (b) (b) 2 (b) (b) 100	31 9 (b) 200 (b) 1 (b) 93	25 7 (b) 266 (b) (b) (c) (c) 0 85	29 6 (b) 427 0 (b) 2 (b) 107	5 -2 (b) 160 (b) (b) (b) (c) 21	18.5 -22.7 11.5 -14.5 60.3 -100.0 75.7 5.7 143.5 (c)
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	208 2 3 25 (b) 40 11 (b)	335 4 13 47 ( <sup>b</sup> ) 61 17	335 5 12 44 0 64 17 2	387 4 13 37 0 64 9 ( <sup>b</sup> )	572 6 10 34 0 75 23	185 2 -3 -3 0 11 13	47.8 66.9 -26.0 -8.3 0.0 16.8 138.4

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**TABLE AG.4** Oilseeds (AG032): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07a—Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			<ul><li>Million dolla.</li></ul>	rs ———			
U.S. merchandise trade balance:     China     Mexico     Japan     Taiwan     Canada     Indonesia     Germany     Netherlands     Korea     Egypt     All other	2,824 1,026 966 418 107 324 299 187 294 29 1,470	2,313 843 1,010 302 6 264 394 72 295 42 1,037	2,224 908 788 430 -66 302 211 119 210 93 973	2,511 993 869 473 -158 289 35 488 127 94 1,063	4,092 1,251 1,116 715 -285 402 342 335 174 166 1,466	1,581 258 247 241 -128 113 307 -153 47 72 403	63.0 26.0 28.4 51.0 -81.0 39.0 868.0 -31.3 37.4 77.0 37.9
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	7,945 1,184 378 1,150 74 5,071 -11	6,576 933 286 947 75 4,338 -17	6,192 657 312 1,050 83 4,110 -13	6,786 785 318 1,138 68 4,440 -8 6	9,774 1,108 437 1,473 107 6,734 -22 9	2,988 323 119 334 39 2,294 -15	44.0 41.2 37.6 29.4 57.2 51.7 -197.4 66.4

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

bLess than \$500,000.

<sup>&</sup>lt;sup>c</sup>Not meaningful for purposes of comparison.

75.5 million acres, an all-time high. <sup>125</sup> This production increase facilitated an increase in U.S. soybean export share in 2007 because of reduced competition from Brazil in third-country markets. Brazil crushed greater amounts of soybeans for meal in order to meet its growing domestic demand for poultry feed in 2007, resulting in lower export levels. <sup>126</sup>

China remained the leading destination for U.S. oilseed exports in 2007, representing 40 percent of total export value (table AG.4). Exports to China increased by 63 percent to \$4.1 billion in 2007. Continued urbanization, as well as population and income growth contributed to increased Chinese demand for soybeans for use in animal feeds and vegetable oils over the past several years. This trend continued in 2007 as the quantity of U.S. exports to China increased by 1.4 MMT (14 percent) to 11.8 MMT. Reduced export competition from Argentina and Brazil also contributed to increased U.S. soybean exports to China. Other major destinations for U.S. soybean exports in 2007 were Mexico and Japan, increasing to \$1.3 billion (26 percent) and \$1.1 billion (28 percent), respectively.

#### **U.S. Imports**

U.S. oilseed imports, driven by higher import values, increased by \$185 million (48 percent) to \$572 million in 2007. U.S. import quantities of oilseeds increased by a comparatively lesser amount, by 179,000 MT (16 percent) to 1.3 MMT in 2007, although select oilseed imports experienced larger increases in volume than in value.<sup>131</sup>

Canada was the dominant supplier of U.S. oilseeds in 2007, with \$427 million (75 percent) of total imports. Canola (the largest oilseed import), <sup>132</sup> flaxseed, and sunflowerseed accounted for the majority of the value of these imports from Canada (84 percent). Canola imports from Canada declined by 96,000 MT in 2007, but because the unit value of those imports increased more than 45 percent, the total value of canola imports from Canada increased by 26 percent. <sup>133</sup> Countering general sector trends, soybean and sunflower seed imports from Canada increased by roughly 200 percent by volume and experienced the largest absolute volume increases in 2007, whereas the unit values of those imports increased only 7–8 percent.

The escalation in the value of all types of oilseed imports reflects continuing strong global demand for oilseeds and oilseed products for food and biofuel uses.<sup>134</sup> In particular, U.S. food manufacturers continued to demand healthy oils derived from canola and sunflower seed, which experienced reduced domestic supplies in 2007 as their acreage decreased at the expense of greater acreage for corn, soybeans, and wheat.<sup>135</sup>

<sup>&</sup>lt;sup>125</sup> Ibid., March 2008, 3.

<sup>&</sup>lt;sup>126</sup> Ibid., 19.

<sup>&</sup>lt;sup>127</sup> USDA, ERS, China's Soybean Imports Expected to Grow, October 2004, 3-5.

<sup>&</sup>lt;sup>128</sup> USITC, Dataweb (accessed October 21, 2008).

<sup>&</sup>lt;sup>129</sup> USDA, ERS, Outlook for U.S. Agricultural Trade, August 31, 2007, 3.

<sup>&</sup>lt;sup>130</sup> USITC, Dataweb (accessed May 22, 2008).

<sup>131</sup> Ibid.

<sup>&</sup>lt;sup>132</sup> By value, canola represented 69 percent of total oilseed imports from Canada in 2006 and 55 percent in 2007. USITC, Dataweb (accessed May 22, 2008).

<sup>&</sup>lt;sup>133</sup> USITC, Dataweb (accessed May 22, 2008).

<sup>&</sup>lt;sup>134</sup> USDA, ERS, Outlook for U.S. Agricultural Trade, November 30, 2007, 9.

<sup>&</sup>lt;sup>135</sup> USDA, FAS, "Production, Supply, and Distribution Online."

TABLE AG.5 Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2003-07<sup>a</sup>

USITC							Change, 200	7 from 2006
code <sup>b</sup>	Industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million	dollars ———			
AG001	Certain miscellaneous animals and meats:							
	Exports	1,778	1,460	1,821	2,055	2,158	103	5.0
	Imports	1,683	1,972	2,128	2,234	2,399	164	7.4
	Trade balance	96	-512	-307	-179	-240	-61	-34.0
AG002	Cattle and beef:							
	Exports	3,501	605	1,041	1,655	2,156	502	30.3
	Imports	3,302	3,909	4,410	4,443	4,844	401	9.0
	Trade balance	200	-3,304	-3,369	-2,788	-2,688	100	3.6
AG003	Swine and pork:							
	Exports	1,330	1,866	2,246	2,422	2,709	288	11.9
	Imports	1,143	1,335	1,314	1,205	1,224	19	1.6
	Trade balance	187	531	931	1,216	1,485	268	22.1
AG004	Sheep and meat of sheep:							
	Exports	17	14	17	30	21	-9	-29.1
	Imports	339	400	462	425	456	31	7.3
	Trade balance	-321	-386	-446	-395	-435	-40	-10.1
AG005	Poultry:							
	Exports	2,022	2,280	2,795	2,588	3,655	1,067	41.2
	Imports	126	169	169	194	242	49	25.0
	Trade balance	1,896	2,112	2,625	2,395	3,413	1,018	42.5
AG006	Fresh or frozen fish:							
	Exports	2,008	2,357	2,602	2,672	2,706	34	1.3
	Imports	3,354	3,520	3,963	4,555	4,922	367	8.1
	Trade balance	-1,346	-1,162	-1,361	-1,884	-2,217	-333	-17.7
AG007	Canned fish:							
	Exports	185	214	223	224	239	14	6.3
	Imports	777	843	889	953	950	-3	-0.3
	Trade balance	-592	-629	-666	-729	-711	18	2.4
AG008	Cured and other fish:							
	Exports	161	164	170	181	178	-2	-1.4
	Imports	307	333	371	382	394	12	3.1
	Trade balance	-146	-168	-201	-201	-216	-15	-7.2

TABLE AG.5 Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2003-07ª—Continued

USITC							Change, 2007	7 from 2006
code <sup>b</sup>	Industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percen
				Million a	lollars ———			
AG009	Shellfish:							
	Exports	761	798	883	961	949	-13	-1.3
	Imports	6,492	6,472	6,696	7,288	7,246	-42	-0.6
	Trade balance	-5,731	-5,674	-5,813	-6,327	-6,297	29	0.5
AG010	Dairy produce:							
	Exports	679	1,066	1,195	1,387	2,358	971	70.0
	Imports	1,654	1,911	2,102	2,018	2,212	194	9.6
	Trade balance	-976	-845	-907	-630	146	776	(°)
AG011	Eggs:							
	Exports	164	196	227	235	293	58	24.9
	Imports	22	33	21	31	43	12	39.9
	Trade balance	142	163	205	204	250	46	22.6
AG012	Sugar and other sweeteners:							
	Exports	391	435	538	754	1,074	320	42.5
	Imports	1,035	979	1,323	1,868	1,391	-477	-25.5
	Trade balance	-645	-543	-785	-1,114	-317	797	71.5
AG012A	Sugar:							
	Exports	61	86	122	188	230	43	22.7
	Imports	592	585	908	1,351	859	-492	-36.4
	Trade balance	-531	-499	-786	-1,164	-629	535	46.0
AG012B	High fructose corn sweetener:							
	Exports	76	69	78	146	220	73	49.9
	Imports	42	43	41	48	57	9	18.5
	Trade balance	34	25	37	99	163	64	65.1
AG013	Animal feeds:							
	Exports	4,207	4,160	4,535	5,065	6,144	1,079	21.3
	Imports	705	873	789	905	1,084	178	19.7
	Trade balance	3,502	3,288	3,746	4,160	5,060	900	21.6
AG014	Live plants:							
	Exports	128	148	170	188	189	1	0.3
	Imports	539	569	558	564	588	23	4.1
	Trade balance	-411	-421	-388	-376	-399	-23	-6.1
AG015	Seeds:							
	Exports	859	1,066	940	893	1,051	158	17.7
	Imports	452	460	525	624	692	68	11.0
	Trade balance	407	606	415	269	358	89	33.2

TABLE AG.5 Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2003–07ª—Continued

USITC							Change, 200	7 from 2006
code <sup>b</sup>	Industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percer
				Million o	dollars ———			
AG016	Cut flowers:							
	Exports	33	27	25	27	37	11	39.5
	Imports	611	706	709	768	831	63	8.2
	Trade balance	-578	-679	-684	-741	-794	-53	-7.1
AG017	Miscellaneous vegetable substances:							
	Exports	510	558	554	602	697	95	15.9
	Imports	880	921	1,038	1,193	1,256	62	5.2
	Trade balance	-369	-363	-484	-592	-559	33	5.6
AG018	Fresh, chilled, or frozen vegetables:			_				
	Exports	1,408	1,449	1,621	1,766	1,902	136	7.7
	Imports	3,250	3,650	3,871	4,310	4,701	390	9.1
	Trade balance	-1,842	-2,201	-2,250	-2,544	-2,799	-255	-10.0
AG019	Prepared or preserved vegetables, mushrooms, and olives:	.,	_,,	_,	_,• · · ·	_,		
	Exports	1.326	1,417	1,548	1,708	1,943	235	13.8
	Imports	1.779	2,044	2,147	2,290	2,550	260	11.3
	Trade balance	-453	-626	-599	-583	-607	-25	-4.2
AG020	Edible nuts:	.00	020	000	000	00.	20	
.0020	Exports	1.785	2,242	2,925	3,092	3,311	219	7.1
	Imports	775	1,079	1.121	1,101	1,184	82	7.5
	Trade balance	1.010	1,163	1,804	1,990	2,128	137	6.9
AG021	Tropical fruit:	1,010	1,100	1,004	1,550	2,120	107	0.5
A0021	Exports	54	63	71	80	62	-18	-22.4
	Imports	1,754	1,772	2,035	2,219	2,530	311	14.0
	Trade balance	-1,700	-1,772	-1,964	-2,140	-2,468	-329	-15.4
AG022	Citrus fruit:	-1,700	-1,709	-1,904	-2,140	-2,400	-329	-13.4
AGUZZ		679	691	664	744	749	6	0.7
	Exports	437	444		602	749 723	121	20.1
	Imports	437 242	248	519		723 26	-115	_
۸.	Trade balance	242	240	145	142	20	-115	-81.5
AG023	Deciduous fruit:	040	040	005	4.005	4 000	407	45.7
	Exports	810	813	995	1,065	1,233	167	15.7
	Imports	306	358	324	393	462	69	17.5
AG024	Trade balanceOther fresh fruit:	504	455	670	672	770	98	14.6
	Exports	775	854	1,021	1,052	1,170	118	11.2
	Imports	1,200	1,396	1,684	1,826	2,035	209	11.5
	Trade balance	-425	-542	-663	-774	-866	-91	-11.8

TABLE AG.5 Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2003–07ª—Continued

USITC							Change, 200	7 from 2006
code <sup>b</sup>	Industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percen
				Million	dollars ———			
AG025	Dried fruit other than tropical:							
	Exports	366	394	382	418	481	62	14.9
	Imports	133	142	150	153	182	29	19.0
	Trade balance	234	251	232	266	299	33	12.6
AG026	Frozen fruit:							
	Exports	81	84	90	110	132	21	19.1
	Imports	202	225	286	356	415	59	16.5
	Trade balance	-122	-141	-196	-246	-283	-38	-15.3
AG027	Prepared or preserved fruit:							
	Exports	203	237	235	288	324	37	12.7
	Imports	688	768	858	985	1,116	131	13.3
	Trade balance	-485	-531	-623	-697	-791	-94	-13.5
AG028	Coffee and tea:							
	Exports	348	349	450	559	657	98	17.6
	Imports	2,228	2,560	3,309	3,694	4,173	479	13.0
	Trade balance	,	-2,211	-2,859	-3,135	-3,515	-381	-12.1
AG029	Spices:	,	,	,	-,	-,-		
	Exports	76	82	80	86	94	8	9.4
	Imports	682	625	503	543	677	134	24.7
	Trade balance	-606	-543	-423	-457	-583	-126	-27.6
AG030	Cereals:							
	Exports	10.429	12,683	11,096	13,341	20,860	7,519	56.4
	Imports	-, -	699	657	963	1,425	462	48.0
	Trade balance	9,784	11,984	10,439	12,378	19,435	7,057	57.0
AG031	Milled grains, malts, and starches:	-,	,	,	,	,	1,001	
	Exports	599	610	668	858	1,179	321	37.4
	Imports	441	518	490	550	721	171	31.0
	Trade balance	159	92	177	308	458	150	48.8
AG032	Oilseeds:	.00	02		000	.00	100	.0.0
/ (OUOL	Exports	8.153	6,911	6,527	7,172	10,346	3,173	44.2
	Imports	208	335	335	387	572	185	47.8
	Trade balance	7.945	6,576	6,192	6,786	9,774	2,988	44.0
AG033	Animal or vegetable fats and oils:	7,010	0,070	0,102	0,100	0,7.7.1	2,000	11.0
	Exports	1.986	1,965	1,808	2,010	2,981	971	48.3
	Imports	1,491	2,193	2,294	2,753	3,358	606	22.0
	Trade balance	495	-228	-486	-743	-377	365	49.2
	Trade balance	730	-220	- <del>1</del> 00	-1-13	-511	303	73.2

TABLE AG.5 Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2003-07ª—Continued

USITC							Change, 200	7 from 2006
code <sup>b</sup>	Industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million	dollars ———			
AG034	Pasta, cereals, and other bakery goods:							
	Exports	1,287	1,381	1,575	1,771	2,015	243	13.7
	Imports	2,501	2,719	3,016	3,335	3,690	355	10.6
	Trade balance	-1,214	-1,338	-1,442	-1,563	-1,675	-112	-7.1
AG035	Sauces, condiments, and soups:							
	Exports	813	842	869	947	1,014	67	7.1
	Imports	663	743	790	850	937	87	10.2
	Trade balance	150	99	80	97	78	-20	-20.1
AG036	Infant formulas, malt extracts, and other edible preparations:							
	Exports	2,546	2,868	3,149	3,422	3,458	36	1.0
	Imports	920	1,211	1,345	1,528	1,556	28	1.8
	Trade balance	1,626	1,657	1,804	1,894	1,902	8	0.4
AG037	Cocoa, chocolate, and confectionery:							
	Exports	914	946	991	1,066	1,206	140	13.1
	Imports	3,535	3,627	3,927	3,846	3,882	35	0.9
	Trade balance	-2,621	-2,681	-2,936	-2,781	-2,676	105	3.8
AG038	Fruit and vegetable juices:							
	Exports	674	660	731	862	979	117	13.6
	Imports	793	835	1,029	1,145	1,738	594	51.8
	Trade balance	-119	-176	-298	-283	-759	-476	-168.2
AG039	Nonalcoholic beverages, excluding fruit and vegetable juices:							
	Exports	397	407	478	554	643	89	16.0
	Imports	966	1,158	1,329	1,769	2,012	244	13.8
	Trade balance	-569	-752	-851	-1,214	-1,369	-155	-12.7
AG040	Malt beverages:							
	Exports	172	164	201	209	246	36	17.4
	Imports	2,664	2,752	3,081	3,563	3,602	40	1.1
	Trade balance	-2,492	-2,588	-2,879	-3,353	-3,357	-3	-0.1
AG041	Wine and certain other fermented beverages:							
	Exports	634	793	658	842	910	68	8.0
	Imports	3,307	3,445	3,797	4,176	4,658	483	11.6
	Trade balance	-2,673	-2,652	-3,139	-3,333	-3,749	-415	-12.5

TABLE AG.5 Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2003-07ª—Continued

USITC							Change, 200	7 from 2006
code <sup>b</sup>	Industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percen
				Million o	dollars ———			
AG042	Distilled spirits:							
	Exports	592	727	763	893	1,035	142	15.9
	Imports	3,453	3,734	4,106	4,527	5,081	554	12.2
	Trade balance	-2,861	-3,007	-3,343	-3,634	-4,046	-412	-11.3
AG043	Unmanufactured tobacco:							
	Exports	1,035	1,044	983	1,141	1,208	67	5.9
	Imports	757	702	652	751	840	89	11.8
	Trade balance	278	342	332	390	369	-22	-5.5
AG044	Cigars and certain other manufactured tobacco:							
	Exports	442	272	98	107	109	2	2.0
	Imports	307	333	346	392	416	25	6.3
	Trade balance	135	-62	-248	-285	-307	-23	-7.9
AG045	Cigarettes:							
	Exports	1,403	1,294	1,200	1,214	1,012	-201	-16.6
	Imports	234	231	194	190	170	-20	-10.6
	Trade balance	1,169	1,063	1,006	1,024	843	-181	-17.7
AG046	Hides, skins, and leather:							
	Exports	2,492	2,730	2,580	2,755	2,932	177	6.4
	Imports	817	886	896	841	810	-30	-3.6
	Trade balance	1,675	1,844	1,684	1,915	2,122	207	10.8
AG047	Furskins:							
	Exports	158	191	195	246	266	20	8.3
	Imports	87	106	97	116	124	8	7.0
	Trade balance	70	85	98	130	142	12	9.5
AG048	Wool and other animal hair:							
	Exports	29	27	34	31	35	4	12.2
	Imports	38	45	41	41	35	-6	-15.0
	Trade balance	-10	-18	-7	-10	( <sup>d</sup> )	10	(°)
AG049	Cotton, not carded or combed:					. ,		.,
	Exports	3,203	4,222	3,920	4,501	4,578	78	1.7
	Imports	26	16	14	13	8	-6	-42.2
	Trade balance	3,177	4,206	3,906	4,487	4,571	83	1.9

TABLE AG.5 Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2003-07a—Continued

USITC							Change, 200	7 from 2006
code <sup>b</sup>	Industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million o	dollars ———			
AG050	Ethyl alcohol for nonbeverage purposes:							
	Exports	103	81	109	76	357	281	370.7
	Imports	191	259	337	1,600	978	-621	-38.8
	Trade balance	-88	-179	-228	-1,524	-621	902	59.2

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

<sup>°</sup>Not meaningful for purposes of comparison.

dLess than \$500,000.

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# **Forest Products**

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### **Change in 2007 from 2006:**

U.S. trade deficit: Decreased by \$6.8 billion (33 percent) to \$13.5 billion U.S. exports: Increased by \$2.9 billion (10 percent) to \$33.1 billion U.S. imports: Decreased by \$3.9 billion (8 percent) to \$46.6 billion

For the second year in a row, the trade deficit in forest products decreased, but by a much larger amount than the 2006 decrease of 9 percent. The absolute decrease in the deficit matched in magnitude the large increase in the deficit, which occurred between 2003 and 2004, as the U.S. market for forest products drove towards its peak in 2005 (table FP.1). The shift in the deficit was in large part due to the downturn in the U.S. market for residential housing. Total trade in forest products decreased by 1 percent, as the large decrease in imports more than offset the gain in U.S. exports.

U.S. exports of forest products posted a sixth consecutive annual increase and the fourth consecutive increase in excess of \$2 billion. Because forest products are relatively low-value, trade is often influenced by exchange rate trends. In 2007, U.S. exports across all forest products sub-sectors (commodity groups) continued to benefit from favorable exchange rates (table FP.2). With respect to U.S. imports of forest products, the decline in the U.S. housing market in 2007 drove decreases in imports of lumber, wood panels (e.g., plywood and oriented strand board), and moldings, millwork, and joinery, all of which are used primarily in the construction of residential housing.

Trade with the top two U.S. trading partners proceeded in different directions in 2007. Canadian forest products firms benefitted from Canada's significant forest resources, capacity in excess of domestic requirements, and proximity to U.S. markets. In 2007, Canada remained the U.S. sector's largest trading partner, accounting for 42 percent of total U.S. trade and 51 percent of U.S. exports. Not surprisingly, however, the trade deficit in forest products with Canada decreased significantly (by \$3.7 billion or 54 percent of the total deficit reduction), due largely to the weakness of the U.S. housing market and the relative strength of the Canadian dollar against the U.S. dollar. Since 2003, China has been the second-largest trading partner in forest products. Its expanding forest products industry and consequent need for imported raw materials continued to drive rapid expansion of U.S. trade with China. Bilateral trade increased by \$1.4 billion, and China accounted for 13 percent of all U.S. trade in forest products in 2007. 137

<sup>&</sup>lt;sup>136</sup> In 2007, the value of the U.S. dollar generally declined, decreasing 5.3 percent and 9.1 percent, respectively, against the Canadian dollar and the euro. CEA, *Economic Report of the President*, table 110, 2008.

<sup>&</sup>lt;sup>137</sup> From 2003 to 2007, forest products trade with China increased at an average annual rate of 18 percent.

**TABLE FP.1** Forest products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			<ul> <li>Million dolla</li> </ul>	ars ———			
U.S. exports of domestic merchandise Canada China Mexico Japan Germany Brazil United Kingdom Italy Korea Finland All other	7,960 1,314 3,217 1,887 565 190 1,014 674 699 22 6,025	8,536 1,651 3,451 1,963 608 212 1,118 718 696 22 6,663	9,111 1,995 3,860 1,907 685 241 1,191 788 688 23 7,322	9,846 2,572 4,258 1,964 717 251 1,220 839 683 19 7,787	10,236 3,272 4,312 1,859 902 329 1,300 954 814 23 9,086	390 700 55 -105 185 77 80 115 132 4 1,299	4.0 27.2 1.3 -5.8 30.8 6.6 13.7 19.3 20.0
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	23,566 4,019 526 4,844 435 5,571 135 88	25,637 4,385 637 5,341 505 6,052 140 108	27,809 4,745 665 6,014 605 6,403 164 135	30,156 4,947 713 6,645 690 7,090 185 134	33,088 5,539 881 7,076 735 8,228 206 198	2,933 592 168 432 45 1,137 21 65	9.7 12.0 23.5 6.5 6.5 16.0 11.6 48.2
U.S. imports of merchandise for consumption Canada China Mexico Japan Germany Brazil United Kingdom Italy Korea Finland All other	22,640 3,362 1,075 610 1,057 1,569 751 396 467 948 5,895	27,584 4,398 1,274 683 1,461 2,203 784 416 517 1,107 7,164	28,224 5,463 1,420 692 1,664 2,305 825 424 544 1,024 7,418	26,717 6,630 1,559 649 1,733 2,365 702 455 601 1,210 7,795	23,435 7,317 1,584 648 1,602 2,064 748 470 559 1,151 6,982	-3,282 686 25 -2 -131 -300 46 16 -41 -59 -812	-12.3 10.4 1.6 -0.2 -7.6 -12.7 6.6 3.4 -6.9 -4.9
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	38,769 5,234 580 3,680 3,5 6,317 139 61	47,591 6,276 614 4,935 46 7,651 178 98	50,003 6,668 652 5,180 52 8,806 191 167	50,416 6,797 755 5,603 10,213 166 147	46,561 6,140 816 4,980 43 10,983 183 126	-3,855 -657 61 -623 -11 770 17 -20	-7.6 -9.7 8.1 -11.1 -20.9 7.5 10.1 -14.0

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TABLE FP.1 Forest products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003-07a-Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. merchandise trade balance Canada China Mexico Japan Germany Brazil United Kingdom Italy Korea Finland All other	-14,680 -2,048 2,142 1,278 -493 -1,380 263 278 232 -926 130	-19,047 -2,747 2,177 1,280 -853 -1,991 334 302 178 -1,084 -501	-19,113 -3,468 2,440 1,214 -978 -2,064 366 363 143 -1,001 -96	-16,871 -4,058 2,698 1,315 -1,016 -2,113 518 384 82 -1,191	-13,199 -4,045 2,728 1,212 -699 -1,736 551 483 255 -1,128 2,104	3,672 14 30 -103 316 378 34 99 173 63 2,112	21.8 0.3 1.1 -7.9 31.1 17.9 6.5 25.9 211.4 (°)
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-15,204 -1,215 -55 1,164 399 -747 -4 27	-21,953 -1,892 23 406 458 -1,598 -38	-22,194 -1,923 12 833 553 -2,404 -28 -32	-20,260 -1,850 -42 1,041 636 -3,123 19 -13	-13,473 -602 65 2,096 692 -2,755 23 72	6,787 1,249 106 1,055 56 367 5 85	33.5 67.5 (b) 101.3 8.8 11.8 24.8 (b)

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>b</sup>Not meaningful for purposes of comparison.

**TABLE FP.2** Forest products: Leading changes in U.S. exports and imports, 2003–07

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars			
U.S. EXPORT	-s							
Increases	· ·							
FP009	Wood pulp and wastepaper	4,112	4,521	5.081	5.749	6,916	1,167	20.3
FP011	Industrial papers and paperboards	5,312	5,733	6,287	6,788	7,518	730	10.8
FP011A	Paperboard	3,723	3,993	4,432	4,769	5,356	587	12.3
FP016	Printed matter	4,160	4,431	4,906	5,217	5,652	435	8.3
FP001	Logs and rough wood products	1,468	1,708	1,741	1,744	2,061	316	18.1
FP013	Printing and writing papers	625	692	811	902	1,135	233	25.9
FP014	Certain specialty papers	1,114	1,232	1,304	1,360	1,529	169	12.4
FP011B	Tissue and tissue products	1,094	1,166	1,240	1,363	1,454	91	6.7
FP012	Newsprint	325	322	383	355	410	56	15.7
FP011C	Industrial paper	494	573	615	656	708	52	7.9
FP004	Wood veneer and wood panels	905	1,037	1,028	1,128	1,174	46	4.1
FP003	Moldings, millwork, and joinery	495	551	585	633	664	31	4.9
FP006	Tools and tool handles of wood	50	51	37	46	50	4	9.8
FP007	Miscellaneous articles of wood	167	188	218	224	228	4	1.8
_ FP005	Wooden containers	154	145	176	210	212	2	1.2
Decreases								
FP002	Lumber	1,725	1,930	2,026	2,275	2,124	-151	-6.6
FP015	Miscellaneous paper products	1,541	1,551	1,663	1,811	1,755	-55	-3.1
FP008	Cork and rattan	65	57	70	90	62	-28	-31.0
FP010	Paper boxes and bags	1,348	1,490	1,492	1,625	1,598	-27	-1.6
U.S. IMPORT	9							
Increases	0							
FP009	Wood pulp and wastepaper	2,603	2,953	3.074	3,194	3,750	556	17.4
FP016	Printed matter	3,901	4,230	4,660	4,842	5,227	385	7.9
FP015	Miscellaneous paper products	1.779	1,900	2.041	2.113	2.336	224	10.6
FP011	Industrial papers and paperboards	3,492	4,240	4,388	4,713	4.895	182	3.9
FP011B	Tissue and tissue products	1,283	1,544	1,695	1,724	1,834	109	6.3
FP010	Paper boxes and bags	1,231	1,357	1,492	1,710	1,801	91	5.3
FP011C	Industrial paper	479	634	672	669	724	55	8.3
FP014	Certain specialty papers	1,046	817	859	1,033	1,062	28	2.7
FP008	Cork and rattan	616	643	673	678	698	21	3.0
FP011A	Paperboard	1.731	2,063	2.021	2,320	2.337	18	0.8
FP005	Wooden containers	605	635	698	737	754	17	2.3
FP006	Tools and tool handles of wood	139	151	171	173	182	9	5.1
			-		-		-	

TABLE FP.2 Forest products: Leading changes in U.S. exports and imports, 2003–07—Continued

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars ———			
Decreases								
FP002	Lumber	6,007	8,808	9,005	8,335	6,508	-1,827	-21.9
FP004	Wood veneer and wood panels	4,938	7,115	7,218	6,623	5,169	-1,453	-21.9
FP003	Moldings, millwork, and joinery	3,057	4,184	4,433	4,750	3,894	-856	-18.0
FP012	Newsprint	2,991	2,975	3,074	3,074	2,384	-690	-22.5
FP013	Printing and writing papers	4,549	5,564	5,972	6,149	5,754	-395	-6.4
FP001	Logs and rough wood products	577	658	782	832	746	-85	-10.3
FP007	Miscellaneous articles of wood	1,236	1,359	1,465	1,462	1,402	-60	-4.1

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

#### U.S. Exports

The value of U.S. exports of forest products expanded by 10 percent, with 12 of 16 commodity groups posting export gains. <sup>138</sup> Traditionally, exports have not factored heavily into the business plans of U.S. forest products firms, which tend to focus on the much larger domestic U.S. market. However, in 2007, exchange rate trends continued to be favorable for U.S. exports of forest products, and slow domestic demand provided an incentive for U.S. forest products firms to seek opportunities in export markets. <sup>139</sup>

As in the previous two years, wood pulp and waste paper, which are used primarily as raw materials in the production of paper, posted the largest export trade shift among all forest products commodity groups and was the only group with an export shift exceeding \$1 billion in 2007 (table FP.2). From 2003 through 2007, the value of U.S. exports of wood pulp and waste paper increased at an average annual rate of 11 percent. This increase was due in large part to increasing exports to China, the largest U.S. customer for wood pulp and waste paper. With steadily increasing quantities and prices, the value of U.S. exports of wood pulp and waste paper to China increased at an average annual rate of 29 percent over the five year period. Factors affecting this increase include a U.S. wastepaper supply that is in excess of domestic consumption, China's rapidly expanding paper industry coupled with its limited domestic supply of raw materials, and favorable trans-Pacific transportation rates.

### **U.S. Imports**

In 2007, lumber, wood panels (e.g., plywood and oriented strand board), and moldings, millwork, and joinery posted the largest import trade shifts of all forest products commodity groups. Declining values and quantities of imports in these groups were driven principally by a downturn in the U.S. residential housing market that began in 2006, after a prolonged period of growth. <sup>142</sup> U.S. housing starts dropped to the lowest level since 1995, decreasing by 25 percent to 1.4 million starts from 2006 to 2007. <sup>143</sup> U.S. expenditures for repair and remodeling of existing homes also declined in 2007. <sup>144</sup> Reductions in mill capacity and supply reportedly were insufficient to match the decrease in U.S. demand. <sup>145</sup> Thus, by 2007, U.S. average prices for lumber and structural panels had declined by 37 percent and

<sup>&</sup>lt;sup>138</sup> The quantities of U.S. exports in key subsectors also increased from 2006 to 2007.

<sup>&</sup>lt;sup>139</sup> Random Lengths International, "U.S. OSB Exports Challenging Records," November 28, 2007, 1.

<sup>&</sup>lt;sup>140</sup> During the same period, the quantity of U.S. exports of wood pulp and waste paper increased at an average annual rate of 6 percent.

<sup>&</sup>lt;sup>141</sup> Price increases for wood pulp and waste paper have resulted from increasing production costs for wood pulp and rising U.S. wastepaper recoveries.

<sup>&</sup>lt;sup>142</sup> Crow's Weekly Market Report, "A Downturn Without Parallels," October 12, 2007, 1.

<sup>&</sup>lt;sup>143</sup> In 1991, the U.S. housing market began a period of steady expansion that continued until 2005, when almost 2.1 million homes were started. During that period, residential housing starts expanded in all but two years (1995 and 2000), and housing starts more than doubled, increasing at an overall average annual rate of 5.2 percent. USDOC, Census Bureau, "New Privately Owned Housing Unit Started," undated, (accessed March 24, 2008).

<sup>&</sup>lt;sup>144</sup> Through the third quarter of 2007, they were 6 percent less than in 2006. USDOC, Census Bureau, "Expenditures for Residential Improvements and Repairs," undated, (accessed March 24, 2008).

<sup>&</sup>lt;sup>145</sup> Some 40 Canadian and 38 U.S. sawmills reportedly have been permanently closed since 2005. *Crow's Weekly Market Report*, "Sawmill Summary Shows Mismatch of Capacity and Demand Despite Shuts," December 7, 2007, 1, *Wood Markets Monthly International Report*, "U.S. Commodities Meltdown," February 2008, 1.

40 percent, respectively, below the peak prices in 2005.<sup>146</sup> Canada remained the largest foreign supplier to the U.S. market. The exodus of European suppliers from the U.S. market continued in 2007,<sup>147</sup> so despite a summer strike in British Columbia, export taxes, and the appreciation of the Canadian dollar, Canadian producers actually increased their share of U.S. imports of lumber (by quantity), most likely as a consequence of on-going efforts in British Columbia and Alberta to salvage beetle-killed timber.<sup>148</sup>

The value of U.S. imports of newsprint declined by \$690 million or 23 percent in 2007. Although the United States remains the world's largest consumer of newsprint, U.S. demand dropped by 5 percent in 2006 and a further 11 percent through the first three quarters of 2007, primarily as a result of reduced use by U.S. daily newspapers amid shrinking advertising and circulation. As Canada is by far the largest foreign supplier of newsprint to the U.S. market, the impact of soft U.S. demand was exacerbated for Canadian firms by the exchange rate trend. Iso

The increase in U.S. imports from China in 2007 was due primarily to an increase in imports of printed matter (e.g., books and magazines), which accounted for 45 percent of the total increase. China's expanding printing and publishing industry became the top foreign supplier of printed matter to the U.S. market in 2006. In 2007, U.S. imports from China increased in 10 of the 16 forest products commodity groups.

<sup>&</sup>lt;sup>146</sup> The average U.S. prices of softwood framing lumber and structural panels continued to retreat in 2007, declining 12 percent and 5 percent, respectively. *Random Lengths Yardstick*, "Five Year Data Histories," February 2008, 19.

<sup>&</sup>lt;sup>147</sup> Random Lengths Yardstick, "European Lumber Supply in U.S. Retracts as Losses Mount," March 19, 2008, 1.

<sup>&</sup>lt;sup>148</sup> British Columbia and Alberta are currently undergoing an outbreak of the Mountain pine beetle (*Dendroctonus ponderosae*). *Crow's Weekly Market Report*, "Parity Hurts Canadian Outlook," September 21, 2007, 1, 16; *Lumber Track*, "Strike Pushes Production Down 35 Percent in Coast B.C.," August 1, 2007, 1

<sup>149</sup> *Pulp & Paper*, "Newsprint: Shakeout Looms as Industry Grapples with Oversupply," December 2007,

<sup>&</sup>lt;sup>150</sup> In 2007, Canada alone accounted for 98 percent (by value) of all U.S. newsprint imports.

TABLE FP.3 Forest products: U.S. trade for industry/commodity groups and subgroups, 2003–07<sup>a</sup>

USITC							Change, 200	7 from 2006
	nd industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				—— Million (	dollars ———			
FP001	Logs and rough wood products							
	Exports	1,468	1,708	1,741	1,744	2,061	316	18.1
	Imports	577	658	782	832	746	-85	-10.3
	Trade balance	891	1,051	959	913	1,314	402	44.0
FP002	Lumber		·			·		
	Exports	1,725	1,930	2,026	2,275	2,124	-151	-6.6
	Imports	6,007	8,808	9,005	8,335	6,508	-1,827	-21.9
	Trade balance	-4,282	-6,879	-6,978	-6,060	-4,384	1,676	27.7
FP003	Moldings, millwork, and joinery							
	Exports	495	551	585	633	664	31	4.9
	Imports	3,057	4,184	4,433	4,750	3,894	-856	-18.0
	Trade balance	-2,563	-3,633	-3,848	-4,116	-3,230	887	21.5
FP004	Wood veneer and wood panels							
	Exports	905	1,037	1,028	1,128	1,174	46	4.1
	Imports	4,938	7,115	7,218	6,623	5,169	-1,453	-21.9
	Trade balance	-4,033	-6,078	-6,190	-5,495	-3,995	1,500	27.3
FP005	Wooden containers							
	Exports	154	145	176	210	212	2	1.2
	Imports	605	635	698	737	754	17	2.3
	Trade balance	-451	-490	-522	-527	-541	-14	-2.7
FP006	Tools and tool handles of wood							
	Exports	50	51	37	46	50	4	9.8
	Imports	139	151	171	173	182	9	5.1
	Trade balance	-89	-99	-133	-127	-131	-4	-3.4
FP007	Miscellaneous articles of wood							
	Exports	167	188	218	224	228	4	1.8
	Imports	1,236	1,359	1,465	1,462	1,402	-60	-4.1
	Trade balance	-1,069	-1,171	-1,246	-1,239	-1,174	64	5.2
FP008	Cork and rattan							
	Exports	65	57	70	90	62	-28	-31.0
	Imports	616	643	673	678	698	21	3.0
	Trade balance	-551	-586	-602	-587	-636	-49	-8.3

TABLE FP.3 Forest products: U.S. trade for industry/commodity groups and subgroups, 2003-07a—Continued

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million o	dollars ———			
FP009 Wood pulp and wastepaper							
Exports	4.112	4,521	5.081	5,749	6,916	1,167	20.3
Imports	2,603	2,953	3,074	3,194	3,750	556	17.4
Trade balance	1,509	1,567	2,006	2,554	3,165	611	23.9
FP010 Paper boxes and bags	·	•	·	,	•		
Exports	1,348	1,490	1,492	1,625	1,598	-27	-1.6
Imports	1,231	1,357	1,492	1,710	1,801	91	5.3
Trade balance	117	133	1	-85	-203	-118	-137.7
FP011 Industrial papers and paperboards							
Exports	5,312	5,733	6,287	6,788	7,518	730	10.8
Imports	3,492	4,240	4,388	4,713	4,895	182	3.9
Trade balance	1,819	1,492	1,900	2,075	2,623	547	26.4
FP011A Paperboard							
Exports	3,723	3,993	4,432	4,769	5,356	587	12.3
Imports	1,731	2,063	2,021	2,320	2,337	18	0.8
Trade balance	1,992	1,930	2,411	2,449	3,018	569	23.2
FP011B Tissue and tissue products							
Exports	1,094	1,166	1,240	1,363	1,454	91	6.7
Imports	1,283	1,544	1,695	1,724	1,834	109	6.3
Trade balance	188	-377	-455	-361	-379	-18	-5.0
FP011C Industrial paper							
Exports	494	573	615	656	708	52	7.9
Imports	479	634	672	669	724	55	8.3
Trade balance	15	-60	-57	-13	-16	-4	-27.6
FP012 Newsprint							
Exports		322	383	355	410	56	15.7
Imports	2,991	2,975	3,074	3,074	2,384	-690	-22.5
Trade balance	2,667	-2,653	-2,691	-2,719	-1,973	746	27.4
FP013 Printing and writing papers							
Exports		692	811	902	1,135	233	25.9
Imports	•	5,564	5,972	6,149	5,754	-395	-6.4
Trade balance	3,924	-4,872	-5,162	-5,247	-4,619	628	12.0

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TABLE FP.3 Forest products: U.S. trade for industry/commodity groups and subgroups, 2003-07a—Continued

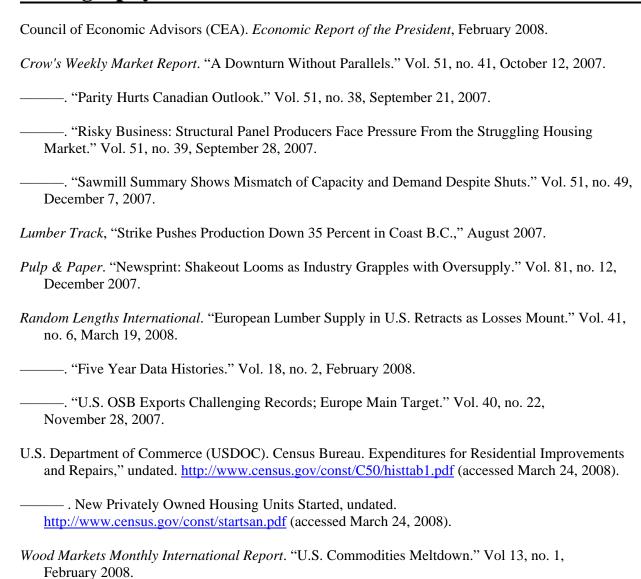
USITC							Change, 200	7 from 2006
	nd industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				—— Million o	dollars ———			
FP014	Certain specialty papers							
	Exports	1,114	1,232	1,304	1,360	1,529	169	12.4
	Imports	1,046	817	859	1,033	1,062	28	2.7
	Trade balance	68	415	445	327	467	141	43.0
FP015	Miscellaneous paper products							
	Exports	1,541	1,551	1,663	1,811	1,755	-55	-3.1
	Imports	1,779	1,900	2,041	2,113	2,336	224	10.6
	Trade balance	-238	-350	-378	-302	-581	-279	-92.4
FP016	Printed matter							
	Exports	4,160	4,431	4,906	5,217	5,652	435	8.3
	Imports	3,901	4,230	4,660	4,842	5,227	385	7.9
	Trade balance	259	200	246	375	425	50	13.4

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

# **Bibliography - Forest Products**



# **Chemicals and Related Products**

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Decreased by \$4.6 billion (16 percent) to \$24.9 billion U.S. exports: Increased by \$19.6 billion (13 percent) to \$169.4 billion U.S. imports: Increased by \$14.9 billion (8 percent) to \$194.3 billion

In 2007, the U.S. trade deficit in chemicals and related products declined by \$4.6 billion (16 percent), after a smaller decline in 2006 (table CH.1). The decrease in the trade deficit resulted from expanding global demand, driven primarily by continuing economic growth in Asia, the depreciation of the U.S. dollar relative to the currencies of a number of trading partners, and changes in feedstock costs compared to certain foreign competitors. Growth in U.S. demand for chemicals was reduced by weakness in the construction sector caused by the decline in housing starts. However, foreign demand growth remained strong, particularly in Asia. The depreciation of the dollar relative to other currencies, especially the euro, helped to boost U.S. exports of chemical products. Rising energy prices may have squeezed chemical company profits, but the decrease in the relative price of natural gas and crude petroleum feedstocks gave some U.S. basic chemical producers an advantage over European and Asian competitors.<sup>151</sup> The price for natural gas, which U.S. producers often use as a feedstock for basic chemicals, remained constant over the year, while the price of crude petroleum, which is the feedstock most often used by European and Asian producers, almost doubled. 152 Because of these changes in feedstock costs, U.S. producers became more cost competitive, leading to an increase in exports. 153

### **U.S. Exports**

U.S. exports increased by \$19.6 billion (13 percent) to \$169.4 billion in 2007. Medicinal chemicals accounted for 23 percent of the total increase in U.S. exports (table CH.2). Exports of medicinal chemicals increased because of the availability of new drugs. Exporters of chemical products also benefitted from a depreciation of the dollar relative to other currencies and continued economic growth in Asia. Canada and Mexico were the most important markets for U.S. exports, accounting for almost 30 percent of all U.S. chemical product exports. However, the fastest U.S. export growth rates occurred with respect to China and Germany, which together accounted for 23 percent of the total increase in U.S. chemical product exports. Continued economic growth in China has increased demand for chemical products, particularly plastics, as inputs in downstream manufactured goods.

<sup>&</sup>lt;sup>151</sup> Tullo, "World Economic Outlook," January 14, 2008, 16–19.

<sup>152</sup> USDOE, EIA, "Natural Gas Prices;" EIA, "World Crude Oil Prices Database." Undated.

<sup>&</sup>lt;sup>153</sup> Tullo, "World Economic Outlook," January 14, 2008, 16–19.

**TABLE CH.1** Chemicals and related products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. exports of domestic merchandise:	04.540	00.40	00.440	00.475	00.000	==0	
Canada Mexico China Germany Ireland United Kingdom Japan France Belgium Netherlands All other	21,516 13,300 3,816 3,769 1,391 5,089 6,176 3,488 6,856 5,219 31,710	23,495 15,797 5,061 4,922 1,591 5,413 7,153 4,142 7,295 7,295 7,294 39,220	26,412 18,122 5,831 5,235 1,656 6,183 7,797 4,311 7,457 7,659 42,071	28,475 20,573 6,863 6,601 1,475 7,492 8,383 4,418 8,793 8,956 47,819	29,033 21,385 8,975 8,941 1,721 7,746 8,847 5,107 10,061 9,345 58,248	558 812 2,112 2,339 247 254 464 689 1,268 389 10,429	2.0 3.9 30.8 35.4 16.7 3.4 5.5 15.6 14.4 4.3 21.8
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	102,330 29,663 1,854 21,913 1,213 22,490 717 333	121,383 35,398 2,505 26,557 1,334 27,513 867 365	132,734 37,550 2,952 29,910 1,629 29,618 958 438	149,848 43,015 3,784 35,134 1,917 32,443 1,235 493	169,409 49,656 4,663 39,506 2,138 37,591 1,387 580	19,561 6,641 878 4,372 221 5,148 152 87	13.1 15.4 23.2 12.4 11.6 15.9 12.3 17.6
U.S. imports of merchandise for consumption: Canada Mexico China Germany Ireland United Kingdom Japan France Belgium Netherlands All other	18,440 3,779 7,438 9,497 19,117 9,450 10,121 6,338 1,895 1,681 36,165	21,996 4,790 9,287 11,064 19,488 9,843 10,684 7,333 2,569 1,867 42,762	25,535 5,429 12,240 12,116 20,409 9,772 11,100 8,171 2,376 1,969 53,933	28,036 6,347 14,389 13,370 20,884 12,207 10,739 8,262 3,444 2,280 59,452	29,939 6,360 16,889 15,251 22,082 13,523 11,065 8,527 3,407 2,305 64,984	1,903 13 2,500 1,881 1,198 1,316 326 266 -37 24 5,532	6.8 0.2 17.4 14.1 5.7 10.8 3.0 3.2 -1.1 9.3
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	123,922 57,801 6,967 8,917 1,504 26,810 598 1,385	141,683 63,165 9,765 11,315 1,842 30,487 716 1,198	163,050 68,160 12,283 13,950 2,517 36,805 875 1,228	179,410 74,042 12,465 14,453 2,800 41,739 778 1,228	194,331 78,521 15,026 15,668 3,148 46,520 992 1,268	14,922 4,479 2,561 1,215 348 4,781 214 40	8.3 6.0 20.5 8.4 12.4 11.5 27.4 3.3

**TABLE CH.1** Chemicals and related products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>—*Continued* 

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. merchandise trade balance: Canada Mexico China Germany Ireland United Kingdom Japan France Belgium Netherlands All other	3,076 9,521 -3,622 -5,728 -17,727 -4,361 -3,945 -2,850 4,961 3,537 -4,455	1,499 11,007 -4,225 -6,142 -17,897 -4,429 -3,531 -3,191 4,726 5,427 -3,541	878 12,694 -6,409 -6,881 -18,754 -3,588 -3,304 -3,860 5,081 5,689 -11,862	439 14,226 -7,526 -6,769 -19,409 -4,714 -2,356 -3,844 5,349 6,676 -11,633	-906 15,025 -7,914 -6,310 -20,360 -5,777 -2,218 -3,421 6,654 7,040 -6,736	-1,345 799 -388 459 -951 -1,062 138 423 1,305 365 4,898	(b) 5.6 -5.2 6.8 -4.9 -22.5 5.9 11.0 24.4 5.5 42.1
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-21,592 -28,138 -5,113 12,996 -291 -4,320 118 -1,052	-20,299 -27,767 -7,260 15,242 -509 -2,973 151 -832	-30,317 -30,610 -9,331 15,960 -889 -7,187 83 -790	-29,562 -31,027 -8,680 20,681 -883 -9,295 457 -735	-24,923 -28,865 -10,364 23,838 -1,010 -8,929 -688	4,639 2,162 -1,683 3,157 -127 367 -61 46	15.7 7.0 -19.4 15.3 -14.3 3.9 -13.4

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>b</sup>Not meaningful for purposes of comparison.

TABLE CH.2 Chemicals and related products: Leading changes in U.S. exports and imports, 2003–07

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million de	ollars ———			
U.S. EXPORT	S:							
Increases: CH019 CH033 CH006 CH007 CH004 CH025 CH030 CH023 CH026 CH021 CH032 CH035	Medicinal chemicals Miscellaneous plastic products Certain organic chemicals Miscellaneous inorganic chemicals Organic commodity chemicals Polyethylene resins in primary forms Other plastics in primary forms Miscellaneous chemicals and specialties Polypropylene resins in primary forms Perfumes, cosmetics, and toiletries Tires and tubes Organic specialty chemicals	22,527 13,041 8,857 4,903 2,692 2,817 7,694 3,149 1,416 3,435 2,310 6,004	27,098 14,307 11,283 5,608 4,631 3,698 9,106 3,444 1,767 3,900 2,658 6,731	29,296 15,826 11,991 7,003 4,295 4,448 10,531 3,708 2,202 4,418 2,926 6,999	32,460 17,570 14,263 8,737 4,360 5,103 11,746 4,249 2,648 5,018 3,164 8,089	37,036 19,218 15,796 10,169 5,787 6,312 12,860 5,259 3,551 5,601 3,709 8,634	4,576 1,649 1,533 1,432 1,427 1,209 1,114 1,010 903 583 546 545	14.1 9.4 10.8 16.4 32.7 23.7 9.5 23.8 34.1 11.6 17.3 6.7
CH011 CH010 CH017 CH031 CH027	Organic specialty chemicals Paints, inks, and related items, and certain components thereof Fertilizers Pesticide products and formulations Synthetic rubber Polyvinyl chloride resins in primary forms Soaps, detergents, and surface-active	3,918 2,429 2,316 1,802 837	4,200 2,718 2,674 2,175 1,044	4,509 3,005 2,708 2,664 1,112	4,988 3,014 3,105 3,120 1,323	5,456 3,470 3,537 3,536 1,628	468 456 432 416 305	9.4 15.1 13.9 13.3 23.0
CH022 CH001 CH018 CH020 CH029 CH028 CH009	agents Major primary olefins Adhesives and glues Essential oils and other flavoring materials Saturated polyester resins Styrene polymers in primary forms Chlor-alkali chemicals	2,524 217 600 1,389 814 783 897	2,929 474 702 1,462 1,014 929 953	3,192 451 807 1,420 1,059 1,039 1,269	3,608 611 911 1,525 1,159 1,322 1,479	3,899 801 1,087 1,674 1,295 1,413 1,536	291 190 176 149 136 91 56	8.1 31.1 19.4 9.8 11.7 6.9 3.8
CH024 CH016 CH013 CH003 CH036 CH015 Decreases:	Explosives, propellant powders, and related items Photographic chemicals and preparations Synthetic dyes and azoic couplers Primary aromatics Natural rubber Natural tanning and dyeing materials	385 475 226 368 59 26	472 435 287 782 37 44	476 460 283 548 34 77	542 512 304 375 33 67	580 538 325 392 44 75	38 26 21 17 11 8	7.0 5.2 6.8 4.6 33.9 12.1
CH034 CH002 CH035 CH014 CH008 CH012	Miscellaneous rubber products Other olefins Gelatin Synthetic tanning agents Inorganic acids Synthetic organic pigments	2,400 343 92 32 219 332	2,623 430 89 35 267 376	2,743 420 88 28 296 400	3,055 556 76 29 323 405	2,917 463 68 24 318 401	-138 -93 -8 -5 -5 -4	-4.5 -16.7 -10.8 -17.3 -1.5

TABLE CH.2 Chemicals and related products: Leading changes in U.S. exports and imports, 2003-2007—Continued

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million d	ollars ———			
U.S. IMPO	RTS:							
Increases: CH019 CH010 CH001 CH007 CH032 CH023 CH021 CH033 CH005 CH004 CH004 CH003	Medicinal chemicals Fertilizers Major primary olefins Miscellaneous inorganic chemicals Tires and tubes Miscellaneous chemicals and specialties Perfumes, cosmetics, and toiletries Miscellaneous plastic products Organic specialty chemicals Organic commodity chemicals Primary aromatics Certain organic chemicals Miscellaneous rubber products	49,284 4,395 4,144 5,038 5,306 2,150 3,111 14,979 6,675 1,319 1,450 4,878	52,677 5,510 5,908 5,714 6,321 2,497 3,652 17,342 6,852 1,997 2,202 5,811	56,104 7,439 7,774 6,626 7,786 2,907 4,099 19,994 7,744 2,398 2,802 7,263	65,218 7,525 8,062 7,310 8,743 3,249 4,374 21,738 7,981 2,738 3,101 7,103	71,764 9,507 9,472 8,308 9,462 3,799 4,924 22,235 8,435 3,141 3,454 7,441	6,546 1,982 1,410 997 719 549 549 498 454 405 353 338	10.0 26.3 17.5 13.6 8.2 16.9 12.6 2.3 5.7 14.8 11.4 4.8
CH034	Miscellaneous rubber products	3,040	3,568	3,884	4,074	4,358	284	7.0
CH011 CH030 CH036 CH026 CH012 CH018 CH022 CH024 CH017 CH008 CH015 CH002 CH035	Miscellaneous rubber products Paints, inks, and related items, and certain components thereof Other plastics in primary forms Natural rubber Polypropylene resins in primary forms Synthetic organic pigments Adhesives and glues Soaps, detergents, and surface-active agents Explosives, propellant powders, and related items Pesticide products and formulations Inorganic acids Natural tanning and dyeing materials Other olefins Gelatin	2,078 3,022 1,047 298 333 251 1,369 353 1,419 229 63 127 115	2,241 3,488 1,466 359 368 305 1,568 402 1,589 337 70 158 113	2,598 4,050 1,552 415 396 333 1,680 459 1,898 362 74 261 116	2,825 4,244 2,029 395 411 338 1,835 534 1,882 415 76 442 138	2,958 4,362 2,119 463 452 377 1,874 563 1,899 426 85 448 143	134 118 89 67 41 40 39 28 17 11 9 6	4.7 2.8 4.4 17.1 10.0 11.7 2.1 5.3 0.9 2.8 11.3 1.4 3.7
Decreases:	Polyethylene resins in primary forms Styrene polymers in primary forms Polyvinyl chloride resins in primary forms Chlor-alkali chemicals Photographic chemicals and preparations Synthetic dyes and azoic couplers Essential oils and other flavoring materials Synthetic rubber Saturated polyester resins Synthetic tanning agents	2,158 628 287 206 382 395 1,754 973 656 8	2,505 833 383 252 409 415 2,540 1,093 728 8	3,227 1,153 593 452 446 407 3,019 1,532 1,199	3,712 1,102 546 460 476 389 3,089 1,520 1,329 7	3,510 914 381 398 424 337 3,062 1,510 1,322 7	-202 -188 -165 -62 -52 -52 -27 -10 -7 ( <sup>b</sup> )	-5.4 -17.0 -30.3 -13.5 -10.9 -0.7 -0.5 -2.9

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

<sup>b</sup>Less than \$500,000.

Strong growth in exports to Germany was likely caused by related-party transfers of a relatively new class of therapeutics, monoclonal antibodies, which is experiencing increased use in the EU.<sup>154</sup>

# **U.S. Imports**

In 2007, U.S. imports of chemicals and related products increased by \$14.9 billion (8 percent) to \$194.3 billion. The largest sources of such imports were Canada and Ireland, which accounted for 15 percent and 11 percent of total U.S. imports of these products, respectively. However, at the same time, U.S. imports from China saw the largest growth (17 percent). U.S. imports of medicinal chemicals grew rapidly, accounting for 44 percent of the increase in U.S. imports of chemicals and related products (table CH.2). Imports of pharmaceuticals increased in part because of increased domestic demand for both name brand and generic drugs as the population ages and the use of Medicare Part D expands (see discussion on next page).

<sup>&</sup>lt;sup>154</sup> Monoclonal antibodies are a relatively new class of medicinal chemicals for the detection and treatment of a number of diseases, including cancer. Due to the high costs of development and production of monoclonal antibodies, unit costs of these drugs can be high relative to other pharmaceuticals. The market for monoclonal antibodies in the EU was valued at \$7.9 billion in 2007 and is expected to grow to \$22.2 billion by 2012. For more information, see Frost & Sullivan, "Use of Therapeutic Monoclonal Antibodies Increasing in Europe," September 15, 2008.

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Increased by \$2.0 billion (6 percent) to \$34.7 billion U.S. exports: Increased by \$4.6 billion (14 percent) to \$37.0 billion U.S. imports: Increased by \$6.5 billion (10 percent) to \$71.8 billion

In 2007, the U.S. trade deficit in medicinal chemicals continued to rise as imports increased by \$6.5 billion, while exports increased by \$4.6 billion (table CH.3). The deficit increase resulted from continued growth in domestic demand for pharmaceuticals in part because of increased enrollment in the Medicare Part D prescription drug program.<sup>156</sup>

In 2007, the United States was by far the largest market for medicinal chemicals with \$356 billion in retail sales of pharmaceuticals, followed by Japan at \$67 billion. <sup>157</sup> U.S. sales of prescription pharmaceuticals grew by 4 percent in 2007, down from 8 percent in 2006. <sup>158</sup> In both 2006 and 2007, the growth in demand was driven, in part, by the new Medicare Part D prescription drug plan. Enrollment in Medicare Part D first became available in January 2006 and many patients enrolled that year, leading to a large increase in prescription drug sales. While the number of new enrollees in the program in 2007 was fewer than in the previous year, Medicare Part D still contributed to growth in demand in 2007.

The increase in the deficit was also affected by an increase in the use of generic drugs, which are increasingly being made in developing countries, particularly China and India. <sup>159</sup> Use of generics increased as major branded drugs lost their U.S. patent exclusivity and fewer new branded products were introduced. <sup>160</sup> Drugs with combined sales of \$17 billion lost their exclusivity in 2007 while new branded medicines only accounted for \$441 million in sales. <sup>161</sup> Medicare Part D also contributed to the increased use of generic drugs. <sup>162</sup> In an effort to reduce costs, more than 60 percent of prescriptions under Medicare Part D are for generic drugs, compared to about 55 percent for all prescriptions. <sup>163</sup>

<sup>&</sup>lt;sup>155</sup> This industry/commodity group includes pharmaceutical active ingredients and formulated products containing pharmaceutical active ingredients.

<sup>&</sup>lt;sup>156</sup> U.S. Department of Health and Human Services, "Medicare Prescription Drug Coverage," http://www.medicare.gov/pdphome.asp.

<sup>&</sup>lt;sup>157</sup> EIU, "United States of America: Healthcare and Pharmaceuticals Profile," February 27, 2008.

<sup>&</sup>lt;sup>158</sup> IMS Health, "IMS Health Reports U.S. Prescription Sales Grew 3.8 Percent in 2007, to \$286.5 Billion," March 12, 2008.

<sup>&</sup>lt;sup>159</sup> Ainsworth, "Pharma Adapts," December 3, 2007.

<sup>&</sup>lt;sup>160</sup> IMS Health, "IMS Health Reports U.S. Prescription Sales Grew 3.8 percent in 2007, to \$286.5 Billion," March 12, 2008.

<sup>161</sup> Ibid.

<sup>&</sup>lt;sup>162</sup> Ainsworth, "Pharma Adapts," December 3, 2007.

<sup>163</sup> Ibid.

**TABLE CH.3** Medicinal chemicals (CH019): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			<ul><li>Million dolla</li></ul>	ars ———			
U.S. exports of domestic merchandise: Ireland United Kingdom Germany Canada France Belgium Switzerland Netherlands Japan Singapore All other	604 2,342 1,656 2,706 2,7017 2,190 1,057 2,459 1,459 1,459 1,16 5,887	683 2,574 2,608 2,805 2,495 2,182 1,309 4,071 1,679 137 6,536	841 3,138 2,599 2,937 2,580 2,084 1,496 4,185 1,892 344 7,200	703 4,027 3,196 3,200 2,377 2,574 1,874 4,716 2,077 210 7,505	967 4,052 5,025 3,166 2,905 3,093 2,237 4,113 2,035 199 9,244	264 26 1,829 -34 528 518 363 -604 -42 -11	37.5 0.6 57.2 -1.1 22.2 20.1 19.4 -12.8 -2.0 -5.2 23.2
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	22,527 13,202 224 1,491 197 2,928 113 114	27,098 17,045 247 1,622 211 2,905 117 140	29,296 17,924 269 1,955 281 3,446 162 132	32,460 19,753 325 2,314 2,663 201 107	37,036 23,273 413 2,530 325 3,952 132 107	4,576 3,520 88 216 72 289 -70 (°)	14.1 17.8 27.2 9.3 28.3 7.9 -34.6 0.1
U.S. imports of merchandise for consumption: Ireland United Kingdom Germany Canada France Belgium Switzerland Netherlands Japan Singapore All other	16,199 6,426 4,344 1,946 3,405 1,167 1,900 701 3,166 1,632 8,399	16,091 6,793 5,267 2,228 3,982 1,739 1,968 3,007 1,512 9,542	16,536 6,240 5,712 2,500 4,664 1,302 2,325 502 2,816 1,632 11,874	17,088 8,627 6,532 3,618 4,600 2,318 2,871 6,16 2,327 2,922 13,698	18,519 9,921 8,097 4,934 4,832 2,278 2,824 5,57 2,478 3,562 13,762	1,430 1,295 1,565 1,316 232 -40 -48 -59 151 640 64	8.4 15.0 24.0 36.4 5.0 -1.7 -1.7 -9.65 21.9 0.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	49,284 38,059 3 319 7 5,819 10 903	52,677 40,893 3 544 5,549 12 619	56,104 42,901 5 421 6 5,756 11 408	65,218 48,030 5 441 6,917 9 526	71,764 51,785 6 254 5 8,491 12 416	6,546 3,755 1 -187 (b) 1,573 3 -110	10.0 7.8 12.5 -42.3 10.5 22.7 27.6 -21.0

**TABLE CH.3** Medicinal chemicals (CH019): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>—*Continued* 

				2006		Change, 200	7 from 2006
Item	2003	2004	2005		2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. merchandise trade balance: Ireland United Kingdom Germany Canada France Belgium Switzerland Netherlands Japan Singapore All other	-15,595 -4,084 -2,687 761 -1,388 1,023 -843 1,758 -1,674 -1,516 -2,512	-15,408 -4,220 -2,658 597 -1,486 443 -659 3,523 -1,328 -1,376 -3,006	-15,695 -3,103 -3,114 437 -2,084 782 -829 3,683 -924 -1,288 -4,674	-16,385 -4,600 -3,336 -418 -2,223 256 -997 4,100 -250 -2,712 -6,193	-17,552 -5,869 -3,073 -1,768 -1,927 815 -586 3,556 -443 -3,363 -4,518	-1,166 -1,269 264 -1,350 295 559 411 -545 -193 -651 1,675	-7.1 -27.6 7.9 -323.2 13.3 218.2 -13.3 -77.5 -24.0 27.1
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-26,757 -24,857 221 1,172 190 -2,891 104 -789	-25,578 -23,848 244 1,078 203 -2,645 105 -479	-26,808 -24,976 265 1,533 275 -2,311 152 -276	-32,758 -28,277 319 1,873 249 -3,254 192 -419	-34,728 -28,512 407 2,275 321 -4,539 120 -309	-1,970 -235 88 403 71 -1,285 -72 111	-6.0 -0.8 27.4 21.5 28.6 -39.5 -37.7 26.4

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>b</sup>Less than \$500,000.

#### U.S. Exports

U.S. exports of medicinal products increased by 14 percent to \$37.0 billion in 2007. This growth in exports was driven by increasing global demand for pharmaceuticals and relatedparty transfers between the United States and the EU. Worldwide sales of prescription and over-the-counter drugs increased by 7 percent to \$794.9 billion in 2007. 164 For the top five markets in the EU (France, Germany, Italy, Spain, and the United Kingdom), prescription drugs sales experienced a combined increase of 5 percent.<sup>165</sup> U.S. exports of medicinal chemicals to Germany accounted for 40 percent of the increase. 166 This large increase in exports to one country under a single HTS subheading may have been caused by transfers of therapeutic products, likely monoclonal antibodies, <sup>167</sup> from a U.S. company to a related company in Germany. The German affiliate would then handle the distribution of the product in the European market. Because the pharmaceutical industry in the United States and the EU is dominated by large multinational companies, most of which have subsidiaries in the United States and multiple countries in the EU, these types of related-party transfers are common. Companies often transfer pharmaceutical active ingredients to their subsidiaries in other countries, where they are formulated into individual doses according to the safety and regulatory requirements of the local market.

## **U.S. Imports**

U.S. imports of medicinal chemicals increased by \$6.5 billion (10 percent) to \$71.8 billion in 2007. The major suppliers of pharmaceuticals to the United States were the same as in previous years, namely Ireland (\$18.5 billion), the United Kingdom (\$9.9 billion), and Germany (\$8.1 billion). These three countries supplied 51 percent of U.S. medicinal chemical imports in 2007. The fastest growth rate occurred with respect to imports from Canada, which grew by 36 percent to \$4.9 billion. U.S. imports increased in 2007 because of increased domestic demand resulting from further patient enrollment in Medicare Part D as well as increased demand for generics as many popular medicines lost patent exclusivity.

<sup>&</sup>lt;sup>164</sup> EIU, *Data Tool*, undated (accessed September 11, 2008).

<sup>&</sup>lt;sup>165</sup> IMS Health, "IMS Health Reports Global Prescription Sales Grew 6.4 Percent in 2007, to \$712 Billion," April 16, 2008.

<sup>&</sup>lt;sup>166</sup> Most of these exports to Germany fell under HTS subheading 3002.10.

<sup>&</sup>lt;sup>167</sup> Monoclonal antibodies are a relatively new class of medicinal chemicals for the detection and treatment of a number of diseases, including cancer. Due to the high costs of development and production of monoclonal antibodies, unit costs of these drugs can be high relative to other pharmaceuticals. The market for monoclonal antibodies in the EU was valued at \$7.9 billion in 2007 and is expected to grow to \$22.2 billion by 2012. For more information, see Frost & Sullivan, "Use of Therapeutic Monoclonal Antibodies Increasing in Europe," September 15, 2008.

TABLE CH.4 Chemicals and related products: U.S. trade for industry/commodity groups and subgroups, 2003–07<sup>a</sup>

USITC code <sup>b</sup> and industry/commodity group         2003         2004         2005         2006         2007           CH001         Major primary olefins:		
CH001     Major primary olefins:     217     474     451     611     80       Imports     4,144     5,908     7,774     8,062     9,477       Trade balance     -3,927     -5,434     -7,324     -7,451     -8,67       CH002     Other olefins:     Exports     343     430     420     556     46       Imports     127     158     261     442     444       Trade balance     217     272     159     114     11       CH003     Primary aromatics:     Exports     368     782     548     375     39       Imports     1,450     2,202     2,802     3,101     3,45       Trade balance     1,082     -1,420     -2,254     -2,726     -3,06       CH004     Organic commodity chemicals:     Exports     2,692     4,631     4,295     4,360     5,78*       Imports     1,319     1,997     2,398     2,736     3,14       Trade balance     1,373     2,635     1,897     1,625     2,64       CH005     Organic specialty chemicals:     Exports     6,675     6,852     7,744     7,981     8,433       Exports     8,636     11,283     11,991	Absolute	Percen
Exports		
Imports		
Trade balance	190	31.1
CH002   Other olefins:	1,410	17.5
CH002   Other olefins:	-1,220	-16.4
Imports		
Imports	-93	-16.7
CH003   Primary aromatics:   Exports   368   782   548   375   393   393   394   395   3	6	1.4
Exports	-99	-87.1
Imports		
Imports	17	4.6
Trade balance1,082 -1,420 -2,254 -2,726 -3,062 CH004 Organic commodity chemicals:  Exports	353	11.4
CH004 Organic commodity chemicals:  Exports	-336	-12.3
Exports 2,692 4,631 4,295 4,360 5,78   Imports 1,319 1,997 2,398 2,736 3,14   Trade balance 1,373 2,635 1,897 1,625 2,64   CH005 Organic specialty chemicals:		
Imports	1,427	32.7
Trade balance 1,373 2,635 1,897 1,625 2,647  CH005 Organic specialty chemicals:	405	14.8
CH005 Organic specialty chemicals:	1,022	62.9
Exports 6,004 6,731 6,999 8,089 8,634   Imports 6,675 6,852 7,744 7,981 8,439   Trade balance -671 -121 -744 108 199   CH006 Certain organic chemicals:   Exports 8,857 11,283 11,991 14,263 15,790   Imports 4,878 5,811 7,263 7,103 7,444   Trade balance 3,979 5,472 4,729 7,159 8,359   CH007 Miscellaneous inorganic chemicals:   Exports 4,903 5,608 7,003 8,737 10,169   Imports 5,038 5,714 6,626 7,310 8,309	1,5	
Imports	545	6.7
Trade balance -671 -121 -744 108 1990 CH006 Certain organic chemicals:	454	5.7
CH006     Certain organic chemicals:       Exports     8,857     11,283     11,991     14,263     15,790       Imports     4,878     5,811     7,263     7,103     7,44       Trade balance     3,979     5,472     4,729     7,159     8,350       CH007     Miscellaneous inorganic chemicals:       Exports     4,903     5,608     7,003     8,737     10,160       Imports     5,038     5,714     6,626     7,310     8,300	92	85.0
Exports	02	00.0
Imports	1,533	10.8
Trade balance	338	4.8
CH007       Miscellaneous inorganic chemicals:       4,903       5,608       7,003       8,737       10,169         Imports       5,038       5,714       6,626       7,310       8,300	1,196	16.7
Exports       4,903       5,608       7,003       8,737       10,169         Imports       5,038       5,714       6,626       7,310       8,309	1,100	10.1
Imports	1,432	16.4
	997	13.6
11dd balance	435	30.5
CH008 Inorganic acids:	400	00.0
Exports	-5	-1.5
Imports	11	2.8
Trade balance	-16	-17.9
CH009 Chlor-alkali chemicals:	-10	-17.
Exports	56	3.8
Imports	-62	-13.5
Trade balance	118	11.6
11aue Dalatice	110	11.0

See footnote(s) at end of table.

TABLE CH.4 Chemicals and related products: U.S. trade for industry/commodity groups and subgroups, 2003–07ª—Continued

USITC							Change, 200	7 from 2006
	d industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million o	dollars ———			
CH010	Fertilizers:							
	Exports	2,429	2,718	3,005	3,014	3,470	456	15.1
	Imports	4,395	5,510	7,439	7,525	9,507	1,982	26.3
	Trade balance	-1,966	-2,792	-4,434	-4,512	-6,037	-1,526	-33.8
CH011	Paints, inks, and related items, and certain							
	components thereof:							
	Exports	3,918	4,200	4,509	4,988	5,456	468	9.4
	Imports	2,078	2,241	2,598	2,825	2,958	134	4.7
	Trade balance	1,840	1,959	1,911	2,164	2,498	334	15.4
CH012	Synthetic organic pigments:							
	Exports	332	376	400	405	401	-4	-1.1
	Imports	333	368	396	411	452	41	10.0
	Trade balance	-1	8	5	-6	-51	-45	-774.4
CH013	Synthetic dyes and azoic couplers:							
	Exports	226	287	283	304	325	21	6.8
	Imports	395	415	407	389	337	-52	-13.3
	Trade balance	-169	-128	-125	-85	-13	73	85.0
CH014	Synthetic tanning agents:							
	Exports	32	35	28	29	24	-5	-17.3
	Imports	8	8	8	7	7	(°)	-2.9
	Trade balance	24	27	21	22	17	-5	-22.1
CH015	Natural tanning and dyeing materials:							
	Exports	26	44	77	67	75	8	12.1
	Imports	63	70	74	76	85	9	11.3
	Trade balance	-36	-26	3	-9	-10	-1	-5.6
CH016	Photographic chemicals and preparations:							
	Exports	475	435	460	512	538	26	5.2
	Imports	382	409	446	476	424	-52	-10.9
	Trade balance	93	26	14	36	114	79	220.5
CH017	Pesticide products and formulations:							
	Exports	2,316	2,674	2,708	3,105	3,537	432	13.9
	Imports	1,419	1,589	1,898	1,882	1,899	17	0.9
	Trade balance	897	1,085	811	1,223	1,638	416	34.0

TABLE CH.4 Chemicals and related products: U.S. trade for industry/commodity groups and subgroups, 2003–07ª—Continued

USITC	JSITC						Change, 200	7 from 2006
	d industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percen
				Million	dollars ———			
CH018	Adhesives and glues:							
	Exports	600	702	807	911	1,087	176	19.4
	Imports	251	305	333	338	377	40	11.7
	Trade balance	349	397	473	573	710	137	23.9
CH019	Medicinal chemicals:							
	Exports	22,527	27,098	29,296	32,460	37,036	4,576	14.1
	Imports	49,284	52,677	56,104	65,218	71,764	6,546	10.0
	Trade balance	-26,757	-25,578	-26,808	-32,758	-34,728	-1,970	-6.0
CH020	Essential oils and other flavoring materials:							
	Exports	1,389	1,462	1,420	1,525	1,674	149	9.8
	Imports	1,754	2,540	3,019	3,089	3,062	-27	-0.9
	Trade balance	-365	-1,078	-1,598	-1,564	-1,388	175	11.2
CH021	Perfumes, cosmetics, and toiletries:							
	Exports	3,435	3,900	4,418	5,018	5,601	583	11.6
	Imports	3,111	3,652	4,099	4,374	4,924	549	12.6
	Trade balance	324	248	319	643	678	34	5.3
CH022	Soaps, detergents, and surface-active agents:							
	Exports	2,524	2,929	3,192	3,608	3,899	291	8.1
	Imports	1,369	1,568	1,680	1,835	1,874	39	2.1
	Trade balance	1,156	1,361	1,511	1,773	2,025	252	14.2
CH023	Miscellaneous chemicals and specialties:							
	Exports	3,149	3,444	3,708	4,249	5,259	1,010	23.8
	Imports	2,150	2,497	2,907	3,249	3,799	549	16.9
	Trade balance	999	947	801	1,000	1,461	461	46.1
CH024	Explosives, propellant powders, and related items:							
	Exports	385	472	476	542	580	38	7.0
	Imports	353	402	459	534	563	28	5.3
	Trade balance		70	16	8	18	9	116.1
CH025	Polyethylene resins in primary forms:				-	_		
	Exports	2,817	3,698	4,448	5,103	6,312	1,209	23.7
	Imports	, -	2,505	3,227	3,712	3,510	-202	-5.4
	Trade balance	658	1,192	1,221	1,391	2,801	1,411	101.4

TABLE CH.4 Chemicals and related products: U.S. trade for industry/commodity groups and subgroups, 2003–07ª—Continued

USITC							Change, 200	7 from 2006
	d industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million	dollars ———			
CH026	Polypropylene resins in primary forms:							
	Exports	1,416	1,767	2,202	2,648	3,551	903	34.1
	Imports	298	359	415	395	463	67	17.1
	Trade balance	1,118	1,408	1,787	2,253	3,088	835	37.1
CH027	Polyvinyl chloride resins in primary forms:							
	Exports	837	1,044	1,112	1,323	1,628	305	23.0
	Imports	287	383	593	546	381	-165	-30.3
	Trade balance	550	661	519	777	1,247	470	60.5
CH028	Styrene polymers in primary forms:							
	Exports	783	929	1,039	1,322	1,413	91	6.9
	Imports	628	833	1,153	1,102	914	-188	-17.0
	Trade balance	155	96	-114	220	499	279	126.9
CH029	Saturated polyester resins:							
	Exports	814	1,014	1,059	1,159	1,295	136	11.7
	Imports	656	728	1,199	1,329	1,322	-7	-0.5
	Trade balance	158	285	-141	-170	-27	143	83.9
CH030	Other plastics in primary forms:							
	Exports	7,694	9,106	10,531	11,746	12,860	1,114	9.5
	Imports	3,022	3,488	4,050	4,244	4,362	118	2.8
	Trade balance	4,673	5,618	6,481	7,502	8,498	996	13.3
CH031	Synthetic rubber:							
	Exports	1,802	2,175	2,664	3,120	3,536	416	13.3
	Imports	973	1,093	1,532	1,520	1,510	-10	-0.7
	Trade balance	830	1,082	1,132	1,600	2,026	426	26.6
CH032	Tires and tubes:							
	Exports	2,310	2,658	2,926	3,164	3,709	546	17.3
	Imports	5,306	6,321	7,786	8,743	9,462	719	8.2
	Trade balance	-2,996	-3,663	-4,860	-5,579	-5,752	-173	-3.1
CH033	Miscellaneous plastic products:							
	Exports	13,041	14,307	15,826	17,570	19,218	1,649	9.4
	Imports	14,979	17,342	19,994	21,738	22,235	498	2.3
	Trade balance	-1,938	-3,035	-4,167	-4,168	-3,017	1,151	27.6
CH034	Miscellaneous rubber products:							
	Exports	2,400	2,623	2,743	3,055	2,917	-138	-4.5
	Imports	3,040	3,568	3,884	4,074	4,358	284	7.0
	Trade balance	-641	-945	-1,141	-1,019	-1,441	-422	-41.4

See footnote(s) at end of table.

TABLE CH.4 Chemicals and related products: U.S. trade for industry/commodity groups and subgroups, 2003-07a—Continued

USITC							Change, 200	7 from 2006
	d industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million o	dollars ———			
CH035	Gelatin:							
	Exports	92	89	88	76	68	-8	-10.8
	Imports	115	113	116	138	143	5	3.7
	Trade balance	-23	-24	-28	-62	-75	-13	-21.6
CH036	Natural rubber:							
	Exports	59	37	34	33	44	11	33.9
	Imports	1,047	1,466	1,552	2,029	2,119	89	4.4
	Trade balance	-988	-1,429	-1,517	-1,996	-2,074	-78	-3.9

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

<sup>&</sup>lt;sup>c</sup>Less than \$500,000.

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# **Energy-Related Products**

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### **Change in 2007 from 2006:**

U.S. trade deficit: Increased by \$18.0 billion (6 percent) to \$298.2 billion U.S. exports: Increased by \$7.7 billion (20 percent) to \$46.7 billion U.S. imports: Increased by \$25.7 billion (8 percent) to \$344.8 billion

Historically, the U.S. trade deficit in the energy sector<sup>168</sup> has continued to grow due to increasing consumption coupled with relatively stagnant domestic production. In 2007, the overall U.S. trade deficit in energy-related products increased by 6 percent, primarily because of increasing prices for crude petroleum, which is the feedstock for the production of refined petroleum products (table EP.1). World prices for crude petroleum increased by 24 percent from an average of \$58.70 per barrel in 2006 to an average of \$72.86 per barrel in 2007. During 2007, the per barrel price of crude petroleum increased each quarter, reaching a high of \$90.32 during the fourth quarter.

The rise in crude petroleum prices in 2007 is attributable to continued tight supplies on the world market due to an increase in world consumption (particularly in developing countries such as China and India), depreciation of the U.S. dollar against most major currencies (oil is priced primarily in U.S. dollars), and virtually unchanged world production. <sup>169</sup>

The energy-related products with the largest year-to-year shifts, in terms of value, (table EP.2) included increased U.S. exports of petroleum products (19 percent) and natural gas (33 percent). The energy-related products with the largest year-to-year import shifts, in terms of value, included crude petroleum (9 percent) and petroleum products (10 percent).

<sup>&</sup>lt;sup>168</sup> The data presented in this chapter are derived primarily from official statistics of the U.S. Department of Energy, found in USDOE, EIA, *Monthly Energy Review*, various issues; *Petroleum Supply Monthly*, various issues, *Quarterly Coal Report*, various issues; and *Short-term Energy Outlook*, March 2008.

<sup>&</sup>lt;sup>169</sup> Preliminary data indicate a slight decline in world production during 2007, with a small decline in OPEC country production more than offsetting a small increase in non-OPEC country production.

**TABLE EP.1** Energy-related products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	07 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. exports of domestic merchandise: Canada Mexico Venezuela Nigeria Saudi Arabia Algeria Angola Russia United Kingdom Iraq All other	4,296 2,897 184 22 38 23 3 125 206 (b) 8,843	5,754 3,379 170 28 48 25 1 26 464 (b)	8,487 5,508 202 38 57 30 2 81 834 (b)	8,953 5,925 636 120 49 47 3 48 1,126 1 22,091	10,563 7,015 644 84 69 191 7 84 732 (°) 27,285	1,610 1,090 8 -36 21 144 3 36 -395 (°) 5,194	18.0 18.4 1.3 -30.0 42.5 305.8 95.6 -75.5 -35.0 -61.3 23.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	16,639 1,754 511 6,159 1,325 3,348 166 50	21,783 3,128 531 7,249 1,420 4,442 187 102	29,892 4,119 862 11,644 2,128 4,117 233 253	38,999 6,896 1,990 15,311 2,875 5,258 548 311	46,674 7,449 1,860 19,151 4,149 6,014 667 365	7,675 553 -130 3,840 1,274 756 119 54	19.7 8.0 -6.5 25.1 44.3 14.4 21.8
U.S. imports of merchandise for consumption: Canada Mexico Venezuela Nigeria Saudi Arabia Algeria Angola Russia United Kingdom Iraq All other	41,579 14,792 13,791 10,028 14,538 3,365 4,137 3,932 5,436 3,297 32,288	49,278 18,966 20,261 16,233 17,851 5,435 4,432 4,935 6,071 6,496 45,596	66,116 25,029 28,016 23,713 23,268 8,517 8,393 8,471 8,298 7,008 66,367	73,748 32,116 32,598 27,800 28,154 12,062 11,467 10,195 7,478 9,253 74,297	79,138 33,549 34,031 32,431 31,381 14,325 12,148 11,234 8,561 8,776 79,254	5,389 1,433 1,433 4,632 3,227 2,263 681 1,039 1,083 -477 4,957	7.3 4.5 4.4 16.7 11.5 18.8 5.9 10.2 14.5 6.7
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	147,183 12,177 52,988 41,240 4,417 2,611 17,674 168	195,553 16,028 77,301 56,061 6,160 3,928 26,299 233	273,197 22,623 108,718 77,970 9,236 5,348 40,327 297	319,168 26,057 132,738 90,843 9,254 7,311 47,814 308	344,829 28,011 144,785 92,898 8,972 8,178 54,238 128	25,661 1,955 12,046 2,056 -281 867 6,424 -179	8.0 7.5 9.1 2.3 -3.0 11.9 13.4 -58.3
U.S. merchandise trade balance: Canada Mexico Venezuela	-37,283 -11,894 -13,607	-43,524 -15,587 -20,090	-57,629 -19,522 -27,814	-64,796 -26,191 -31,962	-68,575 -26,534 -33,387	-3,779 -343 -1,425	-5.8 -1.3 -4.5

**TABLE EP.1** Energy-related products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–2007<sup>a</sup>—*Continued* 

						Change, 200	07 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
Nigeria Saudi Arabia Algeria Angola Russia United Kingdom Iraq All other	-10,006 -14,500 -3,342 -4,133 -3,806 -5,230 -3,297 -23,445	-16,205 -17,803 -5,410 -4,430 -4,910 -5,607 -6,495 -33,709		-27,679 -28,106 -12,015 -11,464 -10,147 -6,352 -9,252 -52,206	-32,347 -31,312 -14,135 -12,141 -11,150 -7,829 -8,775 -51,969	-4,668 -3,206 -2,119 -678 -1,003 -1,477 477 237	-16.9 -11.4 -17.6 -5.9 -9.9 -23.3 5.2 0.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	-130,544 -10,424 -52,476 -35,081 -3,092 737 -17,508 -118	-173,770 -12,899 -76,770 -48,812 -4,740 514 -26,112 -131	-243,304 -18,504 -107,856 -66,326 -7,108 -1,230 -40,094 -44	-280,170 -19,161 -130,749 -75,532 -6,379 -2,053 -47,266	-298,155 -20,563 -142,925 -73,748 -4,823 -2,164 -53,571 236	-17,986 -1,402 -12,176 1,784 1,555 -111 -6,305 233	-6.4 -7.3 -9.3 2.4 24.4 -5.4 -13.3 7,773.0

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Less than \$500,000.

 TABLE EP.2
 Energy-related products: Leading changes in U.S. exports and imports, 2003–07

							Change, 200	7 from 2006
USITC code <sup>a</sup> a	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				—— Million o	lollars			
U.S. EXPORT	S:							
Increases:								
EP005	Petroleum products	9,783	12,651	18,302	26,407	31,484	5,077	19.2
EP006	Natural gas and components	2,074	2,906	4,045	3,688	4,905	1,217	33.0
EP003	Coal, coke, and related chemical products	2,360	3,556	4,318	5,179	5,877	698	13.5
EP002	Nuclear materials	1,551	1,575	1,562	1,822	2,424	602	33.1
EP004	Crude petroleum	155	265	627	852	993	142	16.6
Decreases:								
EP001	Electrical energy	716	829	1,039	1,052	991	-61	-5.8
U.S. IMPORT	S:							
Increases:								
EP004	Crude petroleum	73,527	100,338	137,331	171,243	186,476	15,233	8.9
EP005	Petroleum products	37,280	51,579	77,684	89,448	98,577	9,129	10.2
EP002	Nuclear materials	2,892	2,625	3,175	3,910	5,273	1,362	34.8
EP001	Electrical energy	1,382	1,261	2,479	2,518	2,713	195	7.7
Decreases:	3,	,	•	,	,	•		
EP006	Natural gas and components	28,885	34,195	46,211	45,118	44,910	-209	-0.5
EP003	Coal, coke, and related chemical products	3,217	5,555	6,316	6,930	6,880	-50	-0.7

Note: Calculations based on unrounded data.

<sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major grouping and subgroupings of HTS import and export items for trade monitoring purposes.

#### U.S. Exports

In terms of quantity, U.S. exports of crude petroleum increased by 12 percent from 25,000 barrels per day (b/d) in 2006 to 28,000 b/d in 2007. Historically, Canada, which accounted for 100 percent of the total quantity of U.S. crude petroleum exports in 2007, is the only consistent market for these exports, with the level of exports fluctuating based on refinery needs on either side of the border.

U.S. exports of natural gas increased to 822 billion cubic feet in 2007 from 724 billion cubic feet in 2006. Growth in the value of U.S. exports of natural gas did not keep pace with the growth in the quantity of exports; the city gate price<sup>171</sup> of natural gas decreased to \$8.11 per thousand cubic feet in 2007 from \$8.61 per thousand cubic feet in 2006. The price decline was attributable to increased domestic production, which supplies about 93 percent of domestic natural gas consumption. As a result of the lower prices, a cold winter in 2007, and increased pipeline capacity, residential consumption of natural gas reached its highest level since 2003. Canada remains the primary U.S. export market (70 percent of pipeline gas exports) as most of the U.S. trade in natural gas is via pipelines shared with Canada and, to a lesser extent, Mexico. Annual trade fluctuates from year to year based on market availability along the pipeline.

U.S. exports of coal increased by about 20 percent to 59 million short tons in 2007. The United States accounts for the largest share of the world's recoverable coal reserves (25 percent) and is a major world exporter of coal. Nearly all of the rise in U.S. exports was accounted for by tightening world supplies of metallurgical coals (used for industrial purposes) coupled with increased demand for these coals in Europe and high growth nations, such as India and South Korea.

# **U.S. Imports**

In terms of quantity, U.S. imports of crude petroleum declined by less than 1 percent (108,000 b/d) to 10.0 million b/d in 2007 because of declines in domestic consumption coupled with increased U.S. production in the Gulf of Mexico. As was the case during the 2002–06 period, Canada, Nigeria, Mexico, Venezuela, and Saudi Arabia were the leading sources of U.S. imports of crude petroleum in 2007. OPEC members, which account for nearly 70 percent of the world's proven reserves and 40 percent of the world's production of crude petroleum, were again the largest suppliers to the U.S. market, accounting for 41 percent of the total quantity of U.S. imports of crude petroleum. U.S. imports of crude petroleum continued to account for more than 60 percent of domestic consumption.

In terms of quantity, U.S. imports of natural gas increased to 4.6 trillion cubic feet in 2007 from 4.1 trillion cubic feet in 2006. As noted, most of the U.S. trade in natural gas is via pipelines shared with Canada and, to a lesser extent, Mexico, and trade fluctuates annually.

<sup>&</sup>lt;sup>170</sup> U.S. exports of crude petroleum have been prohibited since 1973, except as approved by the U.S. government. Canada has been the only consistent market for these exports, which are part of a commercial exchange agreement between U.S. and Canadian refiners that has been approved by the secretary of the Department of Energy. In May 1996, the president determined that allowing exports of Alaskan North Slope (ANS) crude was in the national interest, thus ending the 23-year ban on ANS crude exports. However, the president can impose new export restrictions in the event of severe crude petroleum supply shortages.

<sup>&</sup>lt;sup>171</sup> The city gate price is the point or measuring station at which a gas distribution company receives natural gas from a pipeline company or transmission system.

Canada remained the primary U.S. import source (99 percent of pipeline gas). In terms of quantity, U.S. imports of liquefied natural gas (LNG), which accounts for about 8 percent of total natural gas imports, increased slightly in 2007, as a result of the expansion of liquefaction capacity in Trinidad and Tobago.

U.S. imports of coal remained constant at 36 million short tons in 2007. The price of coal also remained relatively constant at about \$50 per short ton in 2007.

# **Petroleum Products**

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### **Change in 2007 from 2006:**

U.S. trade deficit: Increased by \$4.1 billion (6 percent) to \$67.1 billion U.S. exports: Increased by \$5.1 billion (19 percent) to \$31.5 billion U.S. imports: Increased by \$9.1 billion (10 percent) to \$98.6 billion

The U.S. trade deficit in petroleum products increased by \$4.1 billion (6 percent) in 2007 as a result of price increases caused by the rising cost of crude petroleum, the feedstock for petroleum products (table EP.3). The United States is a major producer and consumer of petroleum products but is not a leading exporter as U.S. refineries are generally geared toward supplying the domestic market.

## U.S. Exports

In terms of quantity, U.S. exports of petroleum products are minimal, accounting for less than 4 percent of total U.S. production in 2007. The quantity of U.S. exports of petroleum products, primarily distillate and residual fuel oils to Mexico and Canada, increased slightly from 1.3 million b/d in 2006 to 1.4 million b/d in 2007. These exports generally fluctuate based on refinery output on either side of the borders. The much larger increase in the value of exports in 2007 was due to significant price increases.

#### U.S. Imports

Although the value of U.S. petroleum product imports increased by 10 percent in 2007 because of the increased price for crude petroleum, the quantity of U.S. imports decreased by 6 percent. The decrease in imports is largely attributable to increased domestic production in 2007, as three refineries previously shut down for maintenance were reactivated. U.S. imports of petroleum products, on average, account for only about 6–8 percent of domestic consumption. The primary sources of U.S. imports of petroleum products in 2007 continued to be Canada, Saudi Arabia, and Venezuela. Residual fuel oils (used primarily as industrial heating and bunker fuels for heating and power), motor fuels, and jet fuels accounted for nearly all of the quantity decrease in U.S. imports.

<sup>&</sup>lt;sup>172</sup> For example, if a refinery in Canada initiates routine maintenance or product turnaround, U.S. exports of petroleum products could increase to supplement the decrease in Canadian production.

**TABLE EP.3** Petroleum products (EP005): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
_			<ul><li>Million dolla</li></ul>	ars ———			
U.S. exports of domestic merchandise: Canada Saudi Arabia Venezuela Mexico Russia United Kingdom Algeria Netherlands Belgium Aruba All other	1,432 36 177 2,318 23 54 3 148 116 25 5,452	1,725 45 165 2,799 22 198 1 547 216 74 6,859	2,605 52 185 4,781 38 471 1 497 275 63 9,334	3,272 45 629 5,024 40 466 23 1,716 445 125 14,620	4,105 60 638 5,725 56 309 153 1,799 424 128 18,086	833 15 9 702 16 -157 130 83 -22 3 3,466	25.5 33.4 1.4 14.0 39.0 -33.7 558.8 4.8 -2.1 23.7
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	9,783	12,651	18,302	26,407	31,484	5,077	19.2
	726	1,785	1,935	4,270	4,142	-128	-3.0
	463	483	764	1,898	1,734	-164	-8.6
	5,281	6,251	10,378	13,738	16,957	3,218	23.4
	1,296	1,408	2,115	2,843	4,122	1,278	44.9
	1,610	2,010	2,360	3,012	3,631	618	20.5
	139	157	211	512	627	115	22.6
	23	36	30	75	72	-3	-3.9
U.S. imports of merchandise for consumption: Canada Saudi Arabia Venezuela Mexico Russia United Kingdom Algeria Netherlands Belgium Aruba All other	5,479	6,747	8,977	10,131	11,856	1,725	17.0
	4,734	5,739	8,073	9,734	11,424	1,690	17.4
	4,152	6,382	9,161	10,452	9,271	-1,181	-11.3
	1,086	1,698	2,500	2,697	3,243	546	20.2
	2,107	2,929	5,741	7,392	8,238	846	11.4
	2,315	3,352	4,432	4,689	5,864	1,174	25.0
	1,235	1,742	2,857	3,993	4,868	875	21.9
	1,006	1,662	3,421	4,434	3,170	-1,263	-28.5
	7,016	1,513	1,720	1,960	2,384	424	21.6
	752	1,530	2,715	2,464	2,653	189	7.7
	13,405	18,283	28,087	31,503	35,608	4,105	13.0
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	37,280	51,579	77,684	89,448	98,577	9,129	10.2
	7,776	11,757	17,157	21,354	22,244	889	4.2
	12,818	18,236	26,663	30,901	33,039	2,138	6.9
	9,891	13,575	20,722	20,988	20,341	-647	-3.1
	1,847	2,621	4,742	4,515	4,422	-93	-2.1
	1,594	2,053	3,484	5,126	6,445	1,320	25.7
	862	1,149	2,528	2,041	2,004	-37	-1.8
	159	57	125	229	121	-108	-47.1
U.S. merchandise trade balance: Canada Saudi Arabia Venezuela Mexico Russia	-4,047	-5,022	-6,372	-6,859	-7,750	-891	-13.0
	-4,698	-5,694	-8,021	-9,688	-11,363	-1,675	-17.3
	-3,975	-6,217	-8,976	-9,823	-8,632	1,190	12.1
	1,232	1,101	2,281	2,327	2,483	156	6.7
	-2,084	-2,907	-5,703	-7,351	-8,182	-831	-11.3

See footnote(s) at end of table.

**TABLE EP.3** Petroleum products (EP005): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>—*Continued* 

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			— Million dolla	ars ———			
United Kingdom Algeria Netherlands Belgium Aruba All other	-2,261 -1,231 -853 -900 -728 -7,953	-3,155 -1,741 -1,115 -1,298 -1,455 -11,424	-3,962 -2,856 -2,924 -1,445 -2,652 -18,753	-4,223 -3,970 -2,718 -1,515 -2,338 -16,882	-5,555 -4,715 -1,372 -1,961 -2,525 -17,522	-1,332 -745 1,347 -446 -186 -640	-31.5 -18.8 49.5 -29.4 -8.0 -3.8
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-27,497 -7,050 -12,355 -4,610 -551 16 -722 -136	-38,928 -9,973 -17,753 -7,324 -1,213 -42 -992 -22	-59,382 -15,222 -25,899 -10,345 -2,627 -1,124 -2,316 -95	-63,042 -17,085 -29,003 -7,250 -1,672 -2,113 -1,529 -154	-67,094 -18,102 -31,305 -3,384 -301 -2,815 -1,377 -49	-4,052 -1,017 -2,302 3,865 1,371 -701 152 105	-6.4 -6.0 -7.9 53.3 82.0 -33.2 10.0 68.1

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

TABLE EP.4 Energy-related products: U.S. trade for industry/commodity groups and subgroups, 2003-07<sup>a</sup>

USITC							Change, 200	7 from 2006
	nd industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Millior	dollars ——			
EP001	Electrical energy:							
	Exports	716	829	1,039	1,052	991	-61	-5.8
	Imports	1,382	1,261	2,479	2,518	2,713	195	7.7
	Trade balance	-666	-432	-1,440	-1,466	-1,722	-256	-17.4
EP002	Nuclear materials:							
	Exports	1,551	1,575	1,562	1,822	2,424	602	33.1
	Imports	2,892	2,625	3,175	3,910	5,273	1,362	34.8
	Trade balance	-1,341	-1,050	-1,613	-2,088	-2,848	-760	-36.4
EP003	Coal, coke, and related chemical products:	·	·	•	,	•		
	Exports	2,360	3,556	4,318	5,179	5,877	698	13.5
	Imports	3,217	5,555	6,316	6,930	6,880	-50	-0.7
	Trade balance	-857	-1,998	-1,998	-1,751	-1,003	748	42.7
EP004	Crude petroleum:							
	Exports	155	265	627	852	993	142	16.6
	Imports	73,527	100,338	137,331	171,243	186,476	15,233	8.9
	Trade balance	-73,372	-100,073	-136,704	-170,391	-185,482	-15,091	-8.9
EP005	Petroleum products:							
	Exports	9,783	12,651	18,302	26,407	31,484	5,077	19.2
	Imports	37,280	51,579	77,684	89,448	98,577	9,129	10.2
	Trade balance	-27,497	-38,928	-59,382	-63,042	-67,094	-4,052	-6.4
EP006	Natural gas and components:							
	Exports	2,074	2,906	4,045	3,688	4,905	1,217	33.0
	Imports	28,885	34,195	46,211	45,118	44,910	-209	-0.5
	Trade balance	-26,811	-31,289	-42,166	-41,430	-40,005	1,425	3.4

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

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## Textiles, Apparel, and Footwear

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### **Textiles and Apparel**<sup>173</sup>

**Change in 2007 from 2006:** 

U.S. trade deficit: Increased by \$3.7 billion (4 percent) to \$90.1 billion U.S. exports: Decreased by \$553 million (3 percent) to \$17.5 billion U.S. imports: Increased by \$3.1 billion (3 percent) to \$107.7 billion

In 2007, the U.S. trade deficit in textiles and apparel widened to \$90.1 billion because of an increase in U.S. imports and a decrease in U.S. exports (table TX.1). Much of the \$3.1 billion increase in imports reflects the continued effects of the elimination of quotas, on January 1, 2005, for U.S. imports of textiles and apparel from 39 WTO member countries, as required under the WTO Agreement on Textiles and Clothing (ATC). In 2007, apparel accounted for 76 percent of sector imports (table TX.2), of which shirts and blouses comprised almost one-third (\$26.0 billion). Fabrics and yarns were the leading U.S. exports in 2007, together accounting for 61 percent (table TX.2). Much of the decrease in U.S. exports was accounted for by declines in apparel (\$648 million) and fabric exports (\$349 million).

The growing trade deficit in textiles and apparel in 2007 stemmed principally from continued growth in imports from Asia, particularly China. The trade deficit with Asia increased by \$4.9 billion (7 percent) to \$72.2 billion, as the \$5.1 billion increase in U.S. imports from the region far exceeded a \$130 million increase in U.S. exports to the region (table TX.1). The U.S. trade deficit with Indonesia, another leading Asian apparel supplier, rose by \$333 million (8 percent) in 2007 to \$4.3 billion, a smaller increase than in previous years, which some industry sources attributed to growing competition from Vietnam. <sup>174</sup>

#### U.S. Exports

U.S. exports of textiles and apparel decreased by \$553 million (3 percent) to \$17.5 billion in 2007 (table TX.1). The primary U.S. export items (table TX.2) were fibers and yarns and fabrics used primarily in making finished apparel products. Latin America was the single

<sup>&</sup>lt;sup>173</sup> This industry/commodity group includes North American Industry Classification System (NAICS) numbers 313 (textile mills - i.e., firms that prepare and spin fiber, knit or weave fabric, and finish the textile), 314 (textile product mills - i.e., establishments that manufacture textile products—except apparel from purchased fabric), and 315 (apparel manufacturing - i.e., establishments that cut and sew fabric to make garments or that knit and then cut and sew the fabric into a garment).

<sup>&</sup>lt;sup>174</sup> Emergingtextiles.com, "U.S. Apparel Imports from Indonesia," March 12, 2008.

**TABLE TX.1** Textiles and apparel: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. exports of domestic merchandise	405	=0.4	000	=0.4	0.4.4	440	
China Mexico Canada India Vietnam Indonesia Honduras Pakistan Bangladesh Italy All other	405 4,696 3,121 54 16 59 1,522 13 7 120 7,019	501 4,730 3,275 68 19 77 1,547 15 9 129 7,294	629 4,705 3,471 78 21 79 1,459 24 11 137 7,250	731 4,551 3,561 101 33 91 1,416 27 12 142 7,423	844 3,947 3,531 101 44 99 1,518 37 14 156 7,244	113 -603 -30 (°) 11 7 101 10 2 14 -179	15.4 -13.3 -0.3 33.9 7.8 7.1 38.7 19.5 10.2 -2.4
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	17,033 1,518 229 9,803 723 1,963 131 38	17,663 1,582 297 9,916 695 2,171 139 42	17,864 1,749 311 9,549 666 2,353 134 42	18,088 1,899 434 9,247 621 2,522 141 53	17,535 2,064 402 8,371 463 2,652 167 63	-553 165 -32 -875 -158 130 26 11	-3.1 8.7 -7.4 -9.5 -25.5 5.1 18.8 19.9
U.S. imports of merchandise for consumption China Mexico Canada India Vietnam Indonesia Honduras Pakistan Bangladesh Italy All other	15,426 9,015 3,788 3,688 2,426 2,462 2,578 2,347 1,961 2,526 41,045	18,902 8,826 3,834 4,106 2,644 2,714 2,754 2,671 2,092 2,627 42,874	26,937 8,305 3,633 5,194 2,807 3,230 2,701 3,042 2,486 2,505 39,645	31,284 7,497 3,395 5,568 3,326 4,073 2,535 3,397 3,025 2,422 38,041	36,162 6,712 3,080 5,611 4,503 4,413 2,613 3,308 3,216 2,623 35,437	4,878 -785 -315 43 1,177 340 78 -89 191 201 -2,604	15.6 -10.5 -9.3 0.8 35.4 3.1 -2.6 6.3 8.3 -6.8
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	87,241 5,972 3,036 20,553 1,041 49,371 1,552 562	94,045 6,291 3,239 21,058 981 54,783 1,802 565	100,485 6,095 3,695 20,274 994 63,395 1,504 488	104,563 5,988 4,464 18,721 1,009 69,796 1,339 500	107,678 6,287 4,736 17,237 944 74,846 1,334 488	3,114 300 272 -1,485 -65 5,050 -5 -11	3.0 5.0 6.1 -7.9 -6.5 7.2 -0.4 -2.3

**TABLE TX.1** Textiles and apparel: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>—*Continued* 

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. merchandise trade balance China Mexico Canada India Vietnam Indonesia Honduras Pakistan Bangladesh Italy All other	-15,021 -4,319 -666 -3,614 -2,410 -2,402 -1,056 -2,333 -1,953 -2,407 -34,026	-18,401 -4,097 -559 -4,039 -2,625 -2,636 -1,207 -2,656 -2,083 -2,498 -35,580	-26,308 -3,600 -162 -5,117 -2,786 -3,151 -1,243 -3,018 -2,474 -2,368 -32,396	-30,553 -2,946 166 -5,467 -3,293 -3,982 -1,118 -3,371 -3,013 -2,280 -30,618	-35,317 -2,765 451 -5,510 -4,459 -4,314 -1,095 -3,271 -3,202 -2,467 -28,193	-4,765 182 285 -44 -1,166 -333 23 99 -187 -187 2,425	-15.6 6.2 172.1 -0.8 -35.4 -8.4 2.1 2.9 -6.3 -8.2 7.9
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-70,208 -4,454 -2,807 -10,750 -318 -47,408 -1,421 -523	-76,382 -4,710 -2,942 -11,141 -286 -52,612 -1,663 -523	-82,621 -4,347 -3,384 -10,724 -328 -61,042 -1,370 -446	-86,476 -4,089 -4,030 -9,475 -388 -67,273 -1,198 -447	-90,143 -4,223 -4,334 -8,866 -481 -72,194 -1,167 -425	-3,668 -134 -305 609 -93 -4,920 31 22	-4.2 -3.3 -7.6 6.4 -24.0 -7.3 2.6 4.9

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>b</sup>Less than \$500,000.

 TABLE TX.2 Textiles and apparel: Leading changes in U.S. exports and imports, 2003–07

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				—— Million de	ollars			
U.S. EXPORT	rs							
Increases TX001	Fibers and yarns, except raw cotton and							
TX006 TX002D TX005O TX002B TX005R TX005H TX002E TX003 TX004 TX004F TX004D TX005N TX004E TX005P	raw wool Miscellaneous textile products Coated and other fabrics Leather apparel and accessories Knit fabrics Nonwoven apparel Women's and girls' dresses Glass fiber fabrics Carpets and rugs Home furnishings Pillows, cushions, and sleeping bags Curtains Headwear Bedspreads and other furnishing articles Fur apparel and other fur articles	2,872 1,534 1,154 92 1,392 37 59 118 681 339 74 30 89 43	3,192 1,701 1,098 108 1,624 34 61 146 763 365 93 102 49 18	3,328 1,825 1,897 175 1,778 27 61 147 881 417 108 49 111 59	3,780 2,037 1,119 165 1,611 25 87 178 960 442 130 58 114 65 22	4,041 2,174 1,213 220 1,659 65 121 211 983 465 149 71 126 73 29 106	261 137 93 555 48 40 33 23 23 19 12 8 7	6.9 6.7 8.3 33.4 3.0 157.2 38.7 2.4 5.2 14.3 22.2 11.8 31.4
TX005M TX005F	Gloves, including gloves for sports Sweaters	109 32	104 33	101 28	100 35	106 35	(b)	6.8 0.7
Decreases	Apparel Broadwoven fabrics Fabrics Shirts and blouses Robes, nightwear, and underwear Body-supporting garments Other fabrics Other wearing apparel Men's and boys' trousers Women's and girls' trousers Specialty fabrics Hosiery Rubber, plastic, and coated-fabric apparel Pillowcases and sheets Women's and girls' suits, skirts, and coats Men's and boys' coats and jackets Men's and boys' suits and sports coats Blankets Neckwear, handkerchiefs, and scarves Tapestries and other wall hangings Table/kitchen linens and towels	4,965 2,575 6,641 1,097 715 289 914 845 573 287 489 339 95 78 136 91 39 29 23 185	4,414 2,754 7,228 800 700 310 1,027 668 437 267 579 356 129 81 146 89 28 31 24 171	4,129 2,478 7,285 841 479 275 1,240 599 405 239 545 343 142 91 155 75 30 31 26 9	3,854 2,210 7,015 802 394 166 1,392 564 292 268 506 383 165 83 148 71 32 30 23 4 73	3,206 1,822 6,666 582 203 57 1,303 481 231 2459 349 141 74 139 64 28 25 19	-648 -388 -349 -220 -192 -109 -83 -61 -56 -46 -33 -24 -9 -8 -65 -4 -4 -3	-16.8 -17.6 -5.0 -27.4 -48.6 -65.8 -64.7 -21.0 -21.0 -9.1 -8.7 -14.5 -10.4 -5.7 -14.1 -16.8 -77.8
U.S. IMPORT Increases TX005 TX005H TX005E TX004 TX006 TX005B TX004F TX005M TX004C TX004B	Apparel Women's and girls' dresses Shirts and blouses Home furnishings Miscellaneous textile products Men's and boys' coats and jackets Pillows, cushions, and sleeping bags Gloves, including gloves for sports Table/kitchen linens and towels Pillowcases and sheets	68,274 1,550 21,285 5,021 3,754 2,001 437 2,386 1,418 1,046	72,404 1,524 22,474 6,107 4,319 2,134 645 2,533 1,646 1,353	76,503 1,465 23,664 7,448 4,651 2,255 860 2,757 1,864 1,904	79,299 1,841 25,073 8,249 5,104 2,441 971 2,989 1,951 2,204	81,366 2,900 26,035 8,724 5,502 2,814 1,143 3,160 2,114 2,352	2,067 1,060 962 475 398 374 172 171 163 148	2.6 57.6 3.8 5.8 7.8 15.3 17.7 5.7 8.3 6.7

TABLE TX.2 Textiles and apparel: Leading changes in U.S. exports and imports, 2003–07—Continued

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million de	ollars			
TX005S TX002 TX002F TX005F TX005J TX002D TX001	Other wearing apparel Fabrics Other fabrics Sweaters Hosiery Coated and other fabrics Fibers and yarns, except raw cotton and	3,628 5,854 543 2,729 1,091 743	3,825 6,227 630 2,632 1,316 891	4,204 6,352 710 2,809 1,366 967	4,479 6,202 701 2,658 1,459 1,021	4,623 6,343 806 2,733 1,521 1,078	144 141 105 74 62 58	3.2 2.3 15.0 2.8 4.3 5.7
TX002A TX002E TX005R TX004A TX004D TX005Q TX002C	raw wool Broadwoven fabrics Glass fiber fabrics Nonwoven apparel Blankets Curtains Rubber, plastic, and coated-fabric apparel Specialty fabrics	2,676 3,036 96 401 391 725 371 410	3,160 3,154 108 395 459 858 462 465	3,538 2,989 119 419 514 1,017 470 541	3,582 2,833 133 479 606 1,088 382 550	3,632 2,870 160 488 614 1,094 387 553	49 38 26 9 9 5 3	1.4 1.3 19.6 2.0 1.4 0.5 1.4
Decreases	Women's and girls' suits, skirts, and coats Leather apparel and accessories Robes, nightwear, and underwear Knit fabrics Men's and boys' trousers Body-supporting garments Fur apparel and other fur articles Bedspreads and other furnishing articles Headwear Women's and girls' trousers Carpets and rugs Men's and boys' suits and sports coats Neckwear, handkerchiefs, and scarves Tapestries and other wall hangings	4,803 1,743 5,044 1,026 7,459 1,579 285 1,001 1,358 8,925 1,662 1,143 494 4	5,866 1,605 5,246 979 7,568 1,800 334 1,144 1,526 9,327 1,829 1,139 698 3	6,941 1,512 5,418 1,026 7,776 1,854 1,284 1,509 9,664 1,993 1,359 748 6	6,663 1,496 5,478 965 8,014 2,071 274 1,424 1,621 9,889 2,127 1,336 656 5	6,346 1,344 5,380 876 7,940 2,016 1,403 1,602 9,872 2,111 1,331 651 4	-317 -152 -98 -89 -74 -55 -54 -21 -19 -17 -16 -4	-4.8 -10.1 -1.8 -9.2 -0.9 -2.7 -19.5 -1.2 -0.2 -0.8 -0.6 -16.7

Note: Calculations based on unrounded data.

<sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major grouping and subgroupings of HTS import and export items for trade monitoring purposes.

aLess than \$500,000.

largest U.S. regional export market in 2007, accounting for almost one-half (\$8.4 billion) of U.S. sector exports. Mexico and Canada are the largest individual country markets for U.S.-made textiles and apparel because of their relative proximity, which reduces shipping and transit time, and because of preferential treatment under NAFTA. The United States had a trade surplus in textiles and apparel with Canada and a deficit with Mexico in 2007.

Honduras, which benefits from preferential treatment under DR-CAFTA, <sup>175</sup> was the third largest U.S. export market for textiles and apparel in 2007. The United States' trade deficit with Honduras narrowed slightly, by 2 percent in 2007, as U.S. exports of textiles and apparel rose by \$101 million (7 percent). Most of the increase was attributable to an increase rise in U.S. exports of yarn and fabric to Honduras, which rose by 28 percent and 8 percent, respectively, in 2007. <sup>176</sup>

#### U.S. Imports

U.S. imports of textiles and apparel increased by \$3.1 billion (3 percent) to \$107.7 billion in 2007 from \$104.6 billion in 2006 (table TX.1). Asian countries accounted for \$74.8 billion (70 percent) of U.S. sector imports in 2007, representing an increase of \$5.1 billion. U.S. imports from China rose by \$4.9 billion (16 percent) to \$36.2 billion in 2007, making China again the largest supplier by far with 34 percent of sector imports, up from 30 percent in 2006.

Much of the growth in imports from China was accounted for by cotton apparel, specifically, cotton knit shirts and blouses; cotton trousers and slacks; cotton sweaters; cotton underwear; and robes, dressing gowns, and nightwear. Significant growth also occurred in China's shipments to the United States of wool apparel, especially wool coats. U.S. retailers and apparel companies continue to source a substantial portion of sector goods from China because of the country's abundant labor force, low production costs, ability to make almost any type of textile product or garment at any quality level and in large volumes, and strong customer service.

U.S. imports of textiles and apparel from other Asian suppliers continued to grow in 2007, but varied substantially by country. U.S. imports from India totaled \$5.6 billion, up by less than 1 percent from 2006. India has been a preferred apparel supplier in recent years because of its raw material availability and spinning, weaving, and apparel production capacity. However, the rapid appreciation of the Indian rupee in 2007 weakened the country's export competitiveness. This contributed to the slower growth in India's apparel exports to the

<sup>&</sup>lt;sup>175</sup> The DR-CAFTA makes permanent the trade privileges that Honduras had under the Caribbean Basin Trade and Partnership Act (CBTPA).

<sup>&</sup>lt;sup>176</sup> Business Wire, "New Report Profiles the Apparel Industry in Honduras," October 22, 2007.

<sup>&</sup>lt;sup>177</sup> The Indian rupee appreciated from 44.2 to 39.4 to the dollar between January 2 and December 31, 2007. IMF, "Currency Exchange Rates," undated (accessed June 26, 2008); Just-style.com editorial team, "India: Gap to Reduce Imports from Indian Subcontinent?" November 23, 2007; and *Asian Textile Business*. "India: Strong Rupee Gives Textile and Apparel Exporters the Woes," 2008.

United States in 2007 and led to layoffs of apparel workers as Indian manufacturers' profit margins were squeezed. 178

U.S. imports of textiles and apparel from Vietnam rose by 35 percent to \$4.5 billion in 2007, the largest percentage increase for any apparel exporter to the United States in that year. The increase in U.S. imports from Vietnam is largely attributed to the lifting of quotas on Vietnamese textile and apparel articles<sup>179</sup> after Vietnam joined the WTO on January 11, 2007. Vietnam's leading exports to the United States included cotton knit shirts and blouses, cotton trousers and slacks, and coats and dresses of manmade fibers.

U.S. imports from Mexico fell by 11 percent in 2007 from to \$6.7 billion in 2006. U.S. sector imports from Mexico have declined steadily since 2000, reflecting increased competition from the Caribbean Basin Economic Recovery Act (CBERA) countries benefitting from U.S. trade preferences and from lower-cost countries in Asia, particularly China, as noted above. The relocation of some apparel production facilities to CBERA-DR-CAFTA countries, rising production costs, competition from an influx of smuggled, low-cost apparel, and the contraction of its man-made fiber industry have weakened Mexico's apparel sector in recent years. <sup>181</sup> Honduras has been the leading DR-CAFTA supplier of apparel to the United States in recent years as its apparel sector has gradually transformed from apparel assembly-only facilities to "full package" operations involving more value-added processing. <sup>182</sup>

<sup>&</sup>lt;sup>178</sup> Lakshmi "Rising Rupee Casts a Shadow," November 9, 2007; *Asian Textile Business*. "India: Strong Rupee Gives Textile and Apparel Exporters the Woes," 2008, 56.

<sup>&</sup>lt;sup>179</sup> Phillips, "Country Profile: Vietnam," November/December 2007.

<sup>&</sup>lt;sup>180</sup> WTO, "Vietnam Joins WTO with Director-General's Tribute for True Grit," January 11, 2007.

<sup>&</sup>lt;sup>181</sup> Just-Style.com editorial team, "Mexico Slow to Move from U.S. Suppliers to Global Player," April 18, 2007; *Emerging textiles.com*, "Mexico's Apparel Industry Facing Grim Future," April 4, 2007.

<sup>&</sup>lt;sup>182</sup> Business Wire, "New Report Profiles the Apparel Industry in Honduras," October 22, 2007.

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Increased by \$227 million (1 percent) to \$18.7 billion U.S. exports: Increased by \$6 million (1 percent) to \$578 million U.S. imports: Increased by \$232 million (1 percent) to \$19.3 billion

The U.S. trade deficit in footwear increased slightly in 2007 as imports, which accounted for 98 percent of the U.S. footwear market, continued to grow, albeit at a slower pace than in previous years (table TX.3). <sup>184</sup> As the U.S. market is primarily served by imports, the domestic footwear industry is small and comprised primarily of niche manufacturers that compete on the basis of nonprice factors such as specialized types of footwear (e.g., nonstandard sizes/widths and hand-sewn items), quality, exclusive channels of distribution, new product introductions, and brand differentiation.

Consumer spending on footwear rose by an estimated 2 percent to \$59.2 billion in 2007,<sup>185</sup> a slower rate than previous years, which may be attributed to a decline in consumer confidence, which strongly influences consumer spending, particularly in the footwear and apparel industry.<sup>186</sup> The main sources of the increase in U.S. footwear consumption were the low performance athletic footwear and skateboard shoes categories, which posted growth of 11 percent and 34 percent, respectively.<sup>187</sup> Industry footwear saw double-digit growth in contrast to minimal to no growth overall for retail stores in 2007.<sup>188</sup>

#### U.S. Exports

The value of U.S. exports of footwear increased by \$6 million (1 percent) to \$578 million in 2007. Most footwear produced in the United States is high-end, specialized niche

<sup>&</sup>lt;sup>183</sup> The sector goods in this section are classified under NAICS number 3162 (Footwear Manufacturing - i.e., establishments primarily engaged in manufacturing footwear, except orthopedic extension footwear).

<sup>&</sup>lt;sup>184</sup> According to the American Apparel and Footwear Association (AAFA), domestic shoe production has fallen to represent less than 2 percent of shoe purchases in the United States in recent years. Nate Herman (director of international trade, AAFA), e-mail message to Commission staff, April 16, 2008. The production of protective or safety footwear (most of which feature steel safety toes) accounts for most of the remaining U.S. shoe production. Standard & Poor's *Industry Surveys: Apparel and Footwear*, November 28, 2007, 10.

<sup>&</sup>lt;sup>185</sup> USDOC, BEA, "Table 2.4.5U - Personal Consumption Expenditures," March 1, 2008.

<sup>&</sup>lt;sup>186</sup> Industry sources stated that "rising prices, especially for gasoline, deteriorating home values, and the waning strength of the labor market led to the decline." Standard & Poor's, *Industry Surveys: Apparel and Footwear*, November 28, 2007, 8.

<sup>&</sup>lt;sup>187</sup> NPD Group, "The NPD Group Finds Brights Spots," February 14, 2008.

<sup>&</sup>lt;sup>188</sup> Ibid.

**TABLE TX.3** Footwear: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			<ul><li>Million dolla</li></ul>	nrs ———			
U.S. exports of domestic merchandise China Italy Vietnam Brazil Indonesia Mexico Thailand Spain India Canada All other	36 6 23 2 12 90 5 6 2 57 256	31 6 24 3 9 60 4 2 4 59 248	41 9 31 12 46 5 1 8 65 288	57 8 34 2 10 47 4 2 7 73 329	38 8 25 3 11 44 3 1 4 78 364	-19 -10 1 1 -3 -3 -5 -3 5 35	-34.0 -0.2 -27.8 50.3 8.9 -7.2 -7.9 -22.7 -43.0 6.2 10.7
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	495 61 31 177 28 158 15 4	450 66 26 127 18 157 13	507 65 33 134 17 196 17 2	573 60 42 140 27 238 21	578 65 43 146 29 214 28	6 5 1 5 2 -24 7 (b)	1.0 7.5 2.2 3.8 6.6 -10.1 32.2 -0.1
U.S. imports of merchandise for consumption China Italy Vietnam Brazil Indonesia Mexico Thailand Spain India Canada All other	10,546 1,241 325 1,040 570 275 285 235 110 64 868	11,348 1,250 473 1,081 493 242 287 225 125 77 896	12,654 1,137 717 1,019 510 247 292 192 139 94 833	13,795 1,110 952 896 471 274 293 198 155 79 815	14,090 1,200 1,032 758 383 248 257 210 164 76 854	294 90 80 -138 -89 -26 -36 12 9 -4 40	2.1 8.1 8.4 -15.4 -18.8 -9.5 -12.4 5.8 -4.6 4.9
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	15,560 1,918 570 1,475 (b) 12,046 1	16,498 1,904 494 1,484 2 12,963 2 192	17,834 1,738 512 1,432 1 14,495 3 198	19,038 1,700 472 1,317 (b) 15,852 4 214	19,270 1,776 383 1,148 (b) 16,180 5 181	232 75 -89 -168 (b) 328 1 -33	1.2 4.4 -18.8 -12.8 -7.8 2.1 23.6 -15.3

TABLE TX.3 Footwear: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003-07ª-Continued

						Change, 2007 from 200	
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. merchandise trade balance China Italy Vietnam Brazil Indonesia Mexico Thailand Spain India Canada All other	-10,510 -1,235 -302 -1,038 -558 -185 -280 -229 -107 -8 -612	-11,317 -1,244 -449 -1,078 -484 -183 -283 -223 -122 -18 -649	-12,613 -1,128 -685 -1,018 -498 -201 -287 -191 -131 -29 -545	-13,738 -1,102 -917 -894 -461 -227 -289 -197 -148 -6	-14,052 -1,192 -1,007 -755 -371 -204 -253 -209 -160 2 -491	-314 -90 -90 139 90 23 36 -12 -12	-2.3 -8.2 -9.8 15.5 19.9 12.4 -6.1 -7.8 (°) -1.0
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-15,065 -1,857 -539 -1,298 -1,288 -11,888 -14 -155	-16,048 -1,838 -468 -1,357 16 -12,806 11 -187	-17,327 -1,673 -479 -1,299 -17 -14,299 -15 -196	-18,465 -1,640 -430 -1,176 27 -15,614 17 -212	-18,692 -1,711 -340 -1,002 29 -15,966 23 -179	-227 -71 90 174 2 -352 6 33	-1.2 -4.3 20.9 14.8 6.7 -2.3 34.4 15.4

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>b</sup>Less than \$500,000.

<sup>&</sup>lt;sup>o</sup>Not meaningful for purposes of comparison.

products differentiated by quality, size, and brand. Industry sources reported that U.S. exports of footwear are limited and primarily consist of athletic and running shoes. <sup>189</sup> Data on U.S. footwear exports likely reflect not only exports of U.S.-manufactured products, but also footwear items imported into the United States, repackaged, and then re-exported to other markets. 190

#### U.S. Imports

China remained by far the leading supplier of footwear to the U.S. market, accounting for almost three-fourths of U.S. footwear imports by value in 2007. U.S. imports of footwear from China rose by \$294 million (2 percent), the smallest increase in recent years, to \$14.1 billion. Despite its dominance, China's footwear industry is facing growing competitive pressures as wages have been rising steadily, doubling since 2006 in some shoe factories. 191 Numerous footwear manufacturers in Dongguan, the site of 1,000 footwear companies in China's southern Guangdong province, have closed or relocated. 192

Secondary suppliers of footwear to the United States include Italy (8 percent of imports), Vietnam (7 percent), Brazil (5 percent), and Indonesia (2 percent). Vietnam increased its footwear exports to the U.S. market by 8 percent to just over \$1.0 billion in 2007. Some international firms have been establishing footwear production facilities in Vietnam to take advantage of lower labor costs. 193 Vietnam's accession to the WTO at the beginning of 2007 prompted further interest on the part of investors seeking to take advantage of the country's low labor costs and WTO-member status. 194 Vietnam's footwear industry association has been encouraging foreign enterprises to invest more in leather manufacturing projects, accessories production, and raw material production by using cutting-edge technology. 195 The industry is also planning to develop more industrial zones specializing in leather and shoe production with modern manufacturing equipment that meets environmental standards. 196 Vietnam's footwear products compete favorably with other major manufacturing countries for quality, although investment in the purchase and production of raw materials and infrastructure improvements are still needed to boost competitiveness. 197

U.S. imports from Indonesia declined for the second consecutive year, falling by 19 percent to \$383 million in 2007. Recently, the competitiveness of Indonesia's footwear sector has waned because of footwear smuggled from China and Malaysia to Indonesia sold at prices against which domestic producers cannot compete, bureaucratic backlogs, insufficient highway and port facilities, a lack of raw materials, and stringent labor laws that have boosted operational costs. 198

<sup>&</sup>lt;sup>189</sup> New Balance is one of the few remaining U.S. footwear companies that continues to produce some of its shoes domestically (25 percent) and that sells its products in 120 countries. Herb Spivak (executive vice president of operations, New Balance), telephone interview with Commission staff, April 30, 2008.

<sup>190</sup> Nate Herman (director of International Trade, American Apparel & Footwear Association), e-mail message to Commission staff, April 17, 2008; Peter Mangione (president, Footwear Retailers and Distributors Association), e-mail message to Commission staff, April 23, 2008.

<sup>&</sup>lt;sup>191</sup> Mitchell, "China's Shoe Industry Under Pressure," February 25, 2008.

<sup>&</sup>lt;sup>193</sup> IBISWorld, "Global Footwear Manufacturing C1321," July 4, 2007, 13.

<sup>&</sup>lt;sup>194</sup> Just-Style.com editorial team, "Vietnam the Up-coming Asian Tiger," April 30, 2007.

<sup>&</sup>lt;sup>195</sup> Vietnam News, "Footwear Sector Hoofs It Toward \$6.2 Billion Target," August 14, 2007.

<sup>&</sup>lt;sup>197</sup> Vietnam News, "Shoemakers Target \$4.5 Billion in Exports," January 19, 2008.

<sup>&</sup>lt;sup>198</sup> Jakarta Post, "Indonesia Footwear Industry Fails to Go the Extra Mile," January 28, 2008.

TABLE TX.4 Textiles, apparel, and footwear: U.S. trade for industry/commodity groups and subgroups, 2003–07<sup>a</sup>

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million o	dollars ———			
TX001 Fibers and yarns, except raw cotton and raw							
wool							
Exports	2,872	3,192	3,328	3,780	4,041	261	6.9
Imports	2,676	3,160	3,538	3,582	3,632	49	1.4
Trade balance	196	32	-211	198	409	211	106.7
TX002 Fabrics							
Exports	6,641	7,228	7,285	7,015	6,666	-349	-5.0
Imports	5,854	6,227	6,352	6,202	6,343	141	2.3
Trade balance	786	1,001	934	813	323	-490	-60.3
TX002A Broadwoven fabrics							
Exports	2,575	2,754	2,478	2,210	1,822	-388	-17.6
Imports	3,036	3,154	2,989	2,833	2,870	38	1.3
Trade balance	462	-400	-511	-623	-1,048	-426	-68.4
TX002B Knit fabrics							
Exports	1,392	1,624	1,778	1,611	1,659	48	3.0
Imports	1,026	979	1,026	965	876	-89	-9.2
Trade balance	365	645	752	646	783	137	21.2
TX002C Specialty fabrics							
Exports	489	579	545	506	459	-46	-9.1
Imports	410	465	541	550	553	3	0.6
Trade balance	79	114	5	-44	-94	-50	-112.0
TX002D Coated and other fabrics							
Exports	1,154	1,098	1,097	1,119	1,213	93	8.3
Imports	743	891	967	1,021	1,078	58	5.7
Trade balance	411	207	130	99	134	35	35.8
TX002E Glass fiber fabrics							
Exports	118	146	147	178	211	33	18.7
Imports	96	108	119	133	160	26	19.6
Trade balance	21	38	28	44	52	7	16.1
TX002F Other fabrics							
Exports	914	1,027	1,240	1,392	1,303	-89	-6.4
Imports	543	630	710	701	806	105	15.0
Trade balance	371	397	530	691	496	-194	-28.1

TABLE TX.4 Textiles, apparel, and footwear: U.S. trade for industry/commodity groups and subgroups, 2003–07a—Continued

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million	dollars ———			
TX003 Carpets and rugs							
Exports	681	763	881	960	983	23	2.4
Imports	1,662	1,829	1,993	2,127	2,111	-16	-0.8
Trade balance	-981	-1,066	-1,112	-1,167	-1,128	39	3.4
TX004 Home furnishings							
Exports	339	365	417	442	465	23	5.2
Imports	5,021	6,107	7,448	8,249	8,724	475	5.8
Trade balance	-4,682	-5,742	-7,031	-7,808	-8,260	-452	-5.8
TX004A Blankets:							
Exports	29	31	31	30	25	-4	-14.1
Imports	391	459	514	606	614	9	1.4
Trade balance	-362	-428	-483	-576	-589	-13	-2.2
TX004B Pillowcases and sheets							
Exports	78	81	91	83	74	-9	-10.4
Imports	1,046	1,353	1,904	2,204	2,352	148	6.7
Trade balance	-968	-1,271	-1,813	-2,121	-2,278	-156	-7.4
TX004C Table/kitchen linens and towels							
Exports	85	71	70	73	72	-1	-0.7
Imports	1,418	1,646	1,864	1,951	2,114	163	8.3
Trade balance	-1,333	-1,574	-1,794	-1,879	-2,042	-163	-8.7
TX004D Curtains							
Exports	30	39	49	58	71	13	22.2
Imports	725	858	1,017	1,088	1,094	6	0.5
Trade balance	-695	-819	-968	-1,030	-1,023	7	0.7
TX004E Bedspreads and other furnishing articles							
Exports	43	49	59	65	73	8	11.8
Imports	1,001	1,144	1,284	1,424	1,403	-21	-1.5
Trade balance	-958	-1,096	-1,225	-1,359	-1,330	29	2.1
TX004F Pillows, cushions, and sleeping bags							
Exports		93	108	130	149	19	14.3
Imports	437	645	860	971	1,143	172	17.7
Trade balance	-363	-552	-752	-841	-994	-153	-18.2

TABLE TX.4 Textiles, apparel, and footwear: U.S. trade for industry/commodity groups and subgroups, 2003–07a—Continued

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million	dollars			
TX004G Tapestries and other wall hangings							
Exports	1	1	9	4	1	-3	-77.8
Imports	4	3	6	5	4	-1	-16.7
Trade balance	-2	-2	3	-1	-3	-2	-241.0
TX005 Apparel							
Exports	4,965	4,414	4,129	3,854	3,206	-648	-16.8
Imports	68,274	72,404	76,503	79,299	81,366	2,067	2.6
Trade balance	-63,308	-67,989	-72,374	-75,445	-78,159	-2,715	-3.6
TX005A Men's and boys' suits and sports coats							
Exports	39	28	30	32	28	-5	-14.1
Imports	1,143	1,139	1,359	1,336	1,331	-6	-0.4
Trade balance	-1,104	-1,111	-1,329	-1,304	-1,303	1	0.1
TX005B Men's and boys' coats and jackets							
Exports	91	89	75	71	64	-6	-9.2
Imports	2,001	2,134	2,255	2,441	2,814	374	15.3
Trade balance	-1,910	-2,045	-2,180	-2,370	-2,750	-380	-16.0
TX005C Men's and boys' trousers							
Exports	573	437	405	292	231	-61	-21.0
Imports	7,459	7,568	7,776	8,014	7,940	-74	-0.9
Trade balance	-6,887	-7,131	-7,371	-7,722	-7,709	13	0.2
TX005D Women's and girls' trousers							
Exports	287	267	239	268	212	-56	-21.0
Imports	8,925	9,327	9,664	9,889	9,872	-17	-0.2
Trade balance	-8,637	-9,060	-9,425	-9,621	-9,660	-39	-0.4
TX005E Shirts and blouses							
Exports	1,097	800	841	802	582	-220	-27.4
Imports	21,285	22,474	23,664	25,073	26,035	962	3.8
Trade balance	-20,188	-21,674	-22,822	-24,272	-25,453	-1,182	-4.9
TX005F Sweaters:							
Exports	32	33	28	35	35	(°)	0.7
Imports		2,632	2,809	2,658	2,733	74	2.8
Trade balance	-2,697	-2,599	-2,781	-2,623	-2,698	-74	-2.8

TABLE TX.4 Textiles, apparel, and footwear: U.S. trade for industry/commodity groups and subgroups, 2003–07a—Continued

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			—— Million	dollars ———			
TX005G Women's and girls' suits, skirts, and coats							
Exports	136	146	155	148	139	-8	-5.7
Imports	4,803	5,866	6,941	6,663	6,346	-317	-4.8
Trade balance	-4,667	-5,720	-6,786	-6,515	-6,207	308	4.7
TX005H Women's and girls' dresses:							
Exports	59	61	61	87	121	34	38.5
Imports	1,550	1,524	1,465	1,841	2,900	1,060	57.6
Trade balance	-1,491	-1,463	-1,404	-1,753	-2,780	-1,026	-58.5
TX005I Robes, nightwear, and underwear							
Exports	715	700	479	394	203	-192	-48.6
Imports	5,044	5,246	5,418	5,478	5,380	-98	-1.8
Trade balance	-4,329	-4,546	-4,939	-5,084	-5,177	-93	-1.8
TX005J Hosiery:							
Exports	339	356	343	383	349	-33	-8.7
Imports	1,091	1,316	1,366	1,459	1,521	62	4.3
Trade balance	-751	-959	-1,023	-1,076	-1,172	-96	-8.9
TX005K Body-supporting garments:							
Exports	289	310	275	166	57	-109	-65.8
Imports	1,579	1,800	1,854	2,071	2,016	-55	-2.7
Trade balance	-1,290	-1,490	-1,579	-1,905	-1,959	-54	-2.8
TX005L Neckwear, handkerchiefs, and scarves:							
Exports	23	24	26	23	19	-4	-16.8
Imports	494	698	748	656	651	-4	-0.6
Trade balance	-471	-674	-722	-633	-632	(°)	0.1
TX005M Gloves, including gloves for sports:							
Exports	109	104	101	100	106	7	6.8
Imports	2,386	2,533	2,757	2,989	3,160	171	5.7
Trade balance	-2,277	-2,430	-2,656	-2,889	-3,054	-165	-5.7
TX005N Headwear:							
Exports	89	102	111	114	126	12	10.2
Imports	1,358	1,526	1,509	1,621	1,602	-19	-1.2
Trade balance	-1.269	-1,424	-1,398	-1,506	-1,476	30	2.0

TABLE TX.4 Textiles, apparel, and footwear: U.S. trade for industry/commodity groups and subgroups, 2003–07a—Continued

USITC	,					Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million	dollars			
TX005O Leather apparel and accessories:							
Exports	92	108	175	165	220	55	33.4
Imports	1,743	1,605	1,512	1,496	1,344	-152	-10.1
Trade balance	-1,651	-1,497	-1,337	-1,331	-1,124	207	15.5
TX005P Fur apparel and other fur articles:							
Exports	19	18	16	22	29	7	31.4
Imports	285	334	314	274	221	-54	-19.6
Trade balance	-265	-316	-298	-253	-192	61	24.0
TX005Q Rubber, plastic, and coated-fabric apparel:							
Exports	95	129	142	165	141	-24	-14.5
Imports	371	462	470	382	387	5	1.4
Trade balance	-276	-334	-328	-217	-247	-29	-13.5
TX005R Nonwoven apparel							
Exports	37	34	27	25	65	40	157.2
Imports	401	395	419	479	488	9	2.0
Trade balance	-364	-361	-392	-454	-423	30	6.7
TX005S Other wearing apparel							
Exports	845	668	599	564	481	-83	-14.7
Imports	3,628	3,825	4,204	4,479	4,623	144	3.2
Trade balance	-2,784	-3,157	-3,604	-3,916	-4,143	-227	-5.8
TX006 Miscellaneous textile products							
Exports	1,534	1,701	1,825	2,037	2,174	137	6.7
Imports	3,754	4,319	4,651	5,104	5,502	398	7.8
Trade balance	-2,220	-2,618	-2,826	-3,067	-3,328	-261	-8.5
FW001 Footwear							
Exports	495	450	507	573	578	6	1.0
Imports	15,560	16,498	17,834	19,038	19,270	232	1.2
Trade balance	-15,065	-16,048	-17,327	-18,465	-18,692	-227	-1.2

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

<sup>&</sup>lt;sup>c</sup>Less than \$500,000.

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## **Minerals and Metals**

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Decreased by \$12.6 billion (15 percent) to \$73.9 billion U.S. exports: Increased by \$17.3 billion (21 percent) to \$100.3 billion U.S. imports: Increased by \$4.7 billion (3 percent) to \$174.2 billion

The U.S. trade deficit in minerals and metals declined by \$12.6 billion (15 percent) to 73.9 billion in 2007, as U.S. exports increased significantly more than imports following several consecutive years of growing deficits (table MM.1). U.S. exports were aided by expanding world economies, higher commodity prices, and depreciation of the U.S. dollar against major currencies.

Among the leading U.S. trading partners for minerals and metals, Canada, China, Switzerland, the United Kingdom, and India registered the highest absolute value increases in bilateral trade in 2007 (table MM.1). Most of this growth occurred in infrastructure development and industrial capital investment, which require the extensive utilization of metal equipment and structures. In addition, aided by their governments' export-oriented economic development policies, China and India have played an increasingly important role in U.S. imports. Description of the control of t

#### U.S. Exports

Although the NAFTA trading partners (Canada and Mexico) have traditionally been the leading markets for U.S. minerals and metals exports, India, the fifth leading market, recorded the highest percentage annual increase at 120 percent (\$1.1 billion) in 2007. India's fast growing economy and the appreciation of the rupee against the U.S. dollar benefitted U.S. exporters. Switzerland was the market with the largest absolute increase in U.S. exports in 2007 (up by \$2.3 billion to \$6.9 billion). Switzerland is a key market for U.S. precious metals and non-numismatic coins, and the depreciation of the U.S. dollar helped increase U.S. exports of these products. As an area that includes several emerging economies—notably India and China, which are among the largest and fastest growing economies in the world—Asia is the largest regional market for U.S. exports, followed by the EU.

<sup>&</sup>lt;sup>199</sup> According to the IMF, in 2007, the world's output increased by 5 percent. Most of the world's economic growth came from China (nearly 12 percent) and India (over 9 percent) which are the two fastest growing export markets of the United States during the last several years. See International Monetary Fund, "World Economic Outlook Update, 2008," 7; and Council of Economic Advisers, *Economic Report of The President*, February 2008, 80.

<sup>&</sup>lt;sup>200</sup> Pui, "The Mineral Industry of China," 8.1; and "Economic Intelligence Unit," 1.

<sup>&</sup>lt;sup>201</sup> IMF, "World Economic Outlook Update," July 17, 2008, 7.

<sup>&</sup>lt;sup>202</sup> For more details, see Precious Metals and Non-numismatic Coins in this section.

**TABLE MM.1** Minerals and metals: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. exports of domestic merchandise Canada China	13,820 2,636	16,835 3,197	19,110 5,215	22,687 7,736	24,689 9,043	2,001 1,307	8.8 16.9
Mexico	6,454 231 3,112 1,338 1,654	7,958 457 2,788 1,513 1,955	9,258 1,359 3,429 1,848 2,385	11,635 2,026 6,587 2,569 3,221	11,896 2,746 8,379 3,292 4.094	7261 720 1,792 723 873	2.2 35.5 27.2 28.1 27.1
Japan India Switzerland Taiwan All other	235 3,007 758 9,733	1,933 388 2,644 914 11,939	719 3,202 1,092 15,295	902 4,612 1,491 19,478	1,981 6,905 2,054 25,181	1,079 2,293 563 5,703	119.7 49.7 37.7 29.3
Total EU-27 OPEC Latin America CBERA Asia	42,980 7,747 780 8,233 481 8,346	50,588 8,101 1,088 10,073 544 10,285	62,911 11,040 1,656 11,745 705 13,447	82,944 16,389 2,052 14,716 881 18,380	100,260 20,757 2,712 15,728 989 24,393	17,316 4,368 661 1,012 109 6,013	20.9 26.7 32.2 6.9 12.3 32.7
Sub-Saharan África	269 115	<sup>2</sup> 344 205	405 278	655 278	610 373	-45 95	-6.8 34.2
U.S. imports of merchandise for consumption Canada China Mexico Israel United Kingdom Germany Japan India Switzerland	18,003 10,054 7,116 6,365 2,190 3,654 4,036 3,730 670	22,636 13,890 9,623 7,527 2,942 4,637 4,724 4,748 753	25,590 17,553 11,366 8,543 3,093 5,495 5,013 5,091 778	32,155 23,462 13,266 9,069 3,748 6,611 5,871 5,816	34,562 25,749 13,877 10,065 4,158 7,175 5,780 6,424 947	2,406 2,287 611 996 410 564 -91 608	7.5 9.7 4.6 11.0 10.9 8.5 -1.5 -6.3
Taiwan	3,058 30,329	4,190 45,227	4,282 50,563	5,243 63,258	4,970 60,499	-273 -2,759	-5.2 -4.4
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	89,204 16,987 1,332 14,277 302 24,657 2,995 729	120,897 22,094 1,915 21,239 458 32,610 4,344 1,233	137,367 24,533 2,083 25,402 408 37,898 4,565 1,306	169,510 27,836 2,114 30,991 492 47,885 5,961 1,454	174,207 29,375 1,750 29,985 770 49,892 7,391 1,167	4,696 1,539 -364 -1,006 278 2,007 1,430 -287	2.8 5.5 -17.2 -3.2 56.6 4.2 24.0 -19.7

TABLE MM.1 Minerals and metals: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003-07a-Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. merchandise trade balance Canada China Mexico Israel United Kingdom Germany Japan India Switzerland Taiwan All other	-4,183 -7,418 -661 -6,134 922 -2,317 -2,382 -3,494 2,338 -2,300 -20,596	-5,801 -10,692 -1,665 -7,070 -153 -3,124 -2,770 -4,360 1,891 -3,276 -33,288	-6,480 -12,339 -2,108 -7,184 -335 -3,646 -2,628 -4,372 2,424 -3,191 -35,268	-9,468 -15,726 -1,631 -7,043 2,839 -4,041 -2,650 -4,915 3,601 -3,752 -43,781	-9,873 -16,707 -1,981 -7,319 -4,221 -3,882 -1,687 -4,443 -5,959 -2,916 -35,318	-405 -980 -350 -276 1,382 159 963 471 2,357 836 8,462	-4.3 -6.2 -21.5 -3.9 48.7 36.3 9.6 65.5 22.3 19.3
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-46,224 -9,239 -553 -6,044 178 -16,311 -2,727 -614	-70,309 -13,993 -827 -11,166 86 -22,325 -4,000 -1,029	-74,456 -13,493 -427 -13,657 -297 -24,451 -4,161 -1,028	-86,567 -11,446 -62 -16,274 389 -29,506 -5,306 -1,176	-73,947 -8,618 963 -14,256 219 -25,499 -6,781 -794	12,620 2,829 1,025 2,018 -170 4,007 -1,475 382	14.6 24.7 (b) 12.4 -43.6 13.6 -27.8 32.5

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>b</sup>Not meaningful for purposes of comparison.

Within this sector, precious metals and non-numismatic coins represented the largest export increase in absolute value terms, up by over \$5.9 billion or 44 percent to \$19.3 billion in 2007. This was followed by iron and steel waste and scrap (rising by \$2.7 billion or 62 percent to \$6.9 billion) and steel mill products (growing by \$2.1 billion or 20 percent to 12.5 billion). Again, depreciation of the U.S. dollar and moderate demand in the United States were central to the increase in U.S. exports (table MM.2).

#### U.S. Imports

During the last five years, Canada and China were the leading suppliers of minerals and metals to the United States, followed by Mexico. In particular, Chinese imports have shown strong growth in the U.S. market in recent years. However, as a result of recent efforts by the Chinese government to limit capacity expansion, investment, and exports in the steel sector coupled with flat U.S. demand, imports of minerals and metals from China increased by \$2.3 billion (10 percent) in 2007. This compares with an annual average import growth rate of 33 percent from 2003 through 2006 (table MM.1).

In regard to commodity groups, plates, sheets, and strips of carbon and alloy steels showed the largest value decrease of \$3.4 billion (32 percent) to \$7.1 billion. This was followed by steel mill products, which were down by \$2.3 billion (7 percent) to \$29.2 billion (table MM.2).

Several of India's line pipe producers won contracts to supply large natural gas line pipe projects in the southern region of the United States, contributing to the sharp \$608 million (11 percent) rise in imports of line pipe from India. These projects were spurred by a rapid rise in U.S. demand for interstate line pipe infrastructure due to the sharp increase in energy prices in 2007.

<sup>&</sup>lt;sup>203</sup> For more details, see Iron and Steel Waste in this section.

**TABLE MM.2** Minerals and metals: Leading changes in U.S. exports and imports, 2003–07

							Change, 200	7 from 2006
USITC code <sup>a</sup> a	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million d	ollars ———			
U.S. EXPORT	S							
Increases								
MM020	Precious metals and non-numismatic coins .	6,299	6,204	7,522	13,360	19,289	5,929	44.4
MM020A	Unrefined and refined gold	4,130	3,465	4,636	7,171	11,509	4,337	60.5
MM023	Iron and steel waste and scrap	1,960	2,923	3,451	4,256	6,910	2,654	62.4
MM025	Steel mill products	5,525	7,015	9,331	10,479	12,535	2,056	19.6
MM019	Natural and synthetic gemstones	469	1,129	2,765	4,087	5,572	1,486	36.4
MM036	Copper and related articles	2,086	3,006	3,405	6,052	6,684	632	10.4
MM037	Unwrought aluminum	1,000	1,397	2,087	3,508	4,083	574	16.4
MM031	Miscellaneous products of base metal	5,227	5,255	5,893	6,865	7,411	546	8.0
MM025G	Plates, sheets, and strips of stainless steels	575	632	853	919	1,292	373	40.6
MM025B	Plates, sheets, and strips of carbon and					•		
	alloy steels	2,476	2,853	4,045	4,137	4,484	346	8.4
MM041	Certain base metals and chemical elements	1,571	1,913	2,882	3,792	4,119	326	8.6
MM042	Nonpowered handtools	2,109	2,361	2,508	2,880	3,165	285	9.9
MM004	Copper ores and concentrates	73	134	363	770	1,041	270	35.1
MM025L	Pipes and tubes of carbon and alloy steels .	977	1,360	1,904	2,347	2,607	260	11.1
MM025D	Angles, shapes, and sections of carbon and		,	·	·	•		
	alloy steels	217	372	467	603	862	259	43.0
MM005A	Lead ores and concentrates	144	207	224	347	606	259	74.6
MM005	Lead ores, concentrates, and residues	197	215	230	362	619	257	71.0
MM007	Certain ores, concentrates, ash, and							
	residues	289	507	1,643	1,687	1,917	230	13.6
MM014	Flat glass	1,747	1,882	1,987	2,204	2,413	209	9.5
MM029	Metallic containers	616	716	904	1,088	1,291	202	18.6
MM010	Industrial ceramics	600	625	702	784	981	197	25.1
MM025A	Ingots, blooms, billets, and slabs of carbon							
	and alloy steels	121	169	171	163	359	196	119.9
MM025N	Tool steels	119	153	200	239	431	192	80.5
MM038	Aluminum mill products	2,564	3,171	3,757	4,592	4.779	186	4.1
MM007A	Molybdenum ores and concentrates	194	358	1,447	1,457	1,637	180	12.4
	Bars, rods, and light shapes of carbon and			,	, -	,		
	alloy steels	479	697	837	999	1,162	163	16.3
MM032	Industrial fasteners of base metal	1,520	1,672	1,894	2,218	2,358	140	6.3
MM038C	Aluminum plate, sheet, and strip	1,655	2,077	2,489	3,025	3,161	136	4.5
MM006	Zinc ores, concentrates, and residues	349	426	490	1,076	1,204	129	12.0
MM006A	Zinc ores and concentrates	340	417	483	1,068	1,191	123	11.5
Decreases					,	, -		_
MM017	Miscellaneous glass products	748	812	702	866	813	-52	-6.0
	Unrefined and refined copper	214	339	157	255	216	-39	-15.3
MM021	Primary iron products	11	10	12	12	8	-4	-34.8
	Wire of carbon and alloy steels	172	275	226	243	240	-3	-1.1

TABLE MM.2 Minerals and metals: Leading changes in U.S. exports and imports, 2003–07—Continued

							Change, 200	7 from 2006
USITC code <sup>a</sup> a	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million d	ollars			
U.S. IMPORTS	3							
Increases								
MM041	Certain base metals and chemical elements	2,248	3,825	4,417	5,924	7,959	2,035	34.4
MM020	Precious metals and non-numismatic coins .	6,759	9,055	10,029	14,232	16,022	1,790	12.6
MM019	Natural and synthetic gemstones	13,854	15,690	17,352	18,452	20,239	1,787	9.7
MM025L	Pipes and tubes of carbon and alloy steels .	2,098	3,483	5,259	6,953	8,194	1,241	17.8
MM022	Ferroalloys	899	1,885	1,834	1,954	2,788	834	42.7
MM025G	Plates, sheets, and strips of stainless steels	624	1,139	1,206	1,768	2,380	612	34.6
MM031	Miscellaneous products of base metal	8,403	10,163	11,619	12,852	13,433	581	4.5
MM028	Metal construction components	1,212	1,501	1,692	2,074	2,613	539	26.0
MM007	Certain ores, concentrates, ash, and	1,212	1,001	1,002	2,07 1	2,010	000	20.0
141141007	residues	685	962	1,537	1,364	1,818	454	33.3
MM027	Fabricated structurals	501	508	776	1,176	1,620	444	37.8
	Pipes and tubes of stainless steels	309	465	657	821	1,180	360	43.8
MM026	Steel pipe and tube fittings and certain cast	303	+00	007	021	1,100	300	70.0
IVIIVIUZU	products	609	838	1,052	1,307	1.650	343	26.3
MM040	Zinc and related articles	845	1,135	1,139	2,524	2,807	284	11.2
MM039		113	203		2,324 451	2,607 734	282	62.6
	Lead and related articles			335				
MM040A	Unwrought zinc	676	947	920	2,181	2,402	221	10.1
MM025F	Ingots, blooms, billets, and slabs of	0.40	000	407	444	000	047	50.0
NAN 40051 I	stainless steels	242	388	407	411	628	217	52.9
MIMU25H	Bars, rods, and light shapes of stainless	045	070	570	500	700	005	05.0
1414045	steels	215	378	572	588	793	205	35.0
MM045	Certain builders' hardware	2,405	3,063	3,593	4,155	4,346	192	4.6
MM007A	Molybdenum ores and concentrates	51	268	746	395	553	158	40.1
MM042	Nonpowered handtools	3,652	4,136	4,226	4,770	4,919	150	3.1
MM029	Metallic containers	660	760	828	898	1,036	138	15.4
MM043	Certain cutlery, sewing implements, and							
	related products	1,053	1,133	1,243	1,358	1,470	112	8.3
MM015	Glass containers	607	659	700	794	902	109	13.7
MM032	Industrial fasteners of base metal	2,348	2,977	3,443	3,684	3,755	71	1.9
MM039A	Refined lead	65	128	242	322	391	69	21.5
MM025J	Wire of stainless steels	96	143	174	209	273	64	30.5
MM034	Metal and ceramic sanitary ware	863	1,062	1,230	1,371	1,432	62	4.5
MM017	Miscellaneous glass products	701	822	806	916	974	58	6.3
MM044	Table flatware and related products	484	518	563	572	624	52	9.1
MM033	Cooking and kitchen ware	2,070	2,170	2,431	2,581	2,621	40	1.6
Decreases	ŭ	•	•	•	,	,		
MM025B	Plates, sheets, and strips of carbon and							
	alloy steels	3,028	7,406	6,962	10,510	7,133	-3,377	-32.1
MM025	Steel mill products	10,499	21,559	23,534	31,500	29,204	-2,295	-7.3
MM036	Copper and related articles	3,893	5,565	7,766	13,803	12,577	-1,226	-8.9
								-21.8
MM020A	Unrefined and refined gold	2,689	3,680	4,112	5,029	3,934	-1,095	

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TABLE MM.2 Minerals and metals: Leading changes in U.S. exports and imports, 2003–07—Continued

						Change, 200	7 from 2006
USITC code <sup>a</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million d	ollars ———			
MM025C Bars, rods, and light shapes of carbon and							
alloy steels	1,669	3,769	3,327	4,043	3,164	-879	-21.7
MM037 Unwrought aluminum	5,000	6,837	8,153	10,317	9,462	-854	-8.3
MM037A Primary and secondary aluminum	4,401	6,001	7,199	9,114	8,309	-805	-8.8
MM025A Ingots, blooms, billets, and slabs of carbon	.,	-,	,,,,,,,	2,	-,		
and alloy steels	1,078	2,700	2,944	3,836	3,050	-786	-20.5
MM009A Cement	940	1.139	1,563	1,842	1,324	-518	-28.1
MM009 Cement, stone, and related products	4,945	5,897	7,144	8,151	7,637	-515	-6.3
MM036A Unrefined and refined copper	1,854	2,411	3,659	7,093	6,770	-323	-4.6
MM012 Ceramic floor and wall tiles	1,430	1,631	1,800	1,919	1,638	-280	-14.6
MM023 Iron and steel waste and scrap	518	1,244	921	1,255	1,051	-204	-16.3
MM038C Aluminum plate, sheet, and strip	1,411	1,817	2,568	3,079	2,919	-159	-5.2
MM038 Aluminum mill products	2,768	3,512	4,696	5,768	5,609	-158	-2.7
MM018 Fiberglass insulation products	155	214	249	272	133	-139	- <u>-</u> 2.7 -51.1
MM003 Iron ores and concentrates	328	370	532	610	543	-68	-11.1
MM038A Aluminum bars, rods, and profiles	435	581	774	1,049	985	-64	-6.1
MM025E Wire of carbon and alloy steels	463	731	743	782	721	-61	-7.8
MM006 Zinc ores, concentrates, and residues	68	109	129	229	203	-27	-7.6 -11.6
MM014 Flat glass	1.699	1,959	2,041	2,143	2,120	-27 -23	-1.0
MM011 Ceramic bricks and similar articles	,	,	2,041 67	,	2,120 72	-23 -21	-1.1 -22.7
	38 60	50 99	117	94 183	170	-21 -13	-22.7 -7.0
					-		
MM038D Aluminum foil	500	565	715	822	810	-12	-1.4
MM036B Copper alloy plate, sheet, and strip	104	176	168	252	242	-9	-3.7
MM025N Tool steels	220	271	466	405	397	-8	-2.0
MM041A Titanium ingot	/	15	39	59	54	-5	-9.0
MM002 Fluorspar and miscellaneous mineral		40=	400	222	405	_	
substances	147	167	192	202	198	-5	-2.3
MM008A Gold ores and concentrates	22	19	19	13	.8	-4	-35.7
MM008 Precious metal ores and concentrates	23	21	20	14	10	-4	-30.8

Note: Calculations based on unrounded data.

<sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

### **Precious Metals and Non-numismatic Coins**<sup>204</sup>

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#### **Change in 2007 from 2006:**

U.S. trade balance: Changed by \$4.1 billion, from \$872 million deficit to \$3.3 billion surplus

U.S. exports: Increased by \$5.9 billion (44 percent) to \$19.3 billion U.S. imports: Increased by \$1.8 billion (13 percent) to \$16.0 billion

The U.S. trade balance for precious metals and non-numismatic coins changed from an \$872 million deficit in 2006 to a \$3.3 billion surplus in 2007 (table MM.3). During 2007, the United States continued the trend of the previous year of increasing exports of nonmonetary gold (\$5.4 billion net export gain) and precious-metal waste and scrap (\$1.4 billion net export gain), which together exceeded increased imports of platinum-group metals (\$2.0 billion net import gain). Global precious-metals prices continued to rise in 2007, with percentage gains in the double-digits, and the price for ruthenium more than tripling (table MM.4), attributable to lower global mine output, sustained fabrication demand, and continued speculative and investment interest. <sup>205</sup> Another contributing factor to the price increases was the depreciation of the U.S. dollar against foreign currencies, <sup>206</sup> since global trade in precious metals is predominantly in U.S. dollars. Such sharp price increases also magnified the values above the quantities of precious metals traded. For example, the value of U.S. gold exported in unwrought forms of refined bullion and unrefined doré<sup>207</sup> rose by 60 percent in value, roughly double the 32 percent rise in quantity. Moreover, the value of U.S. silver imported in unwrought forms of refined bullion and unrefined doré rose by 22 percent, even though the quantity imported declined by 14 percent.

#### **U.S. Exports**

Gold accounted for the largest increase among U.S. exports of precious metals and non-numismatic coins, up by \$4.3 billion (58 percent) to \$11.8 billion in 2007 (table MM.5). Nearly all (99 percent) of this export increase was of refined bullion, for which exports

<sup>&</sup>lt;sup>204</sup> This industry/commodity group includes gold, silver, and platinum-group metals (platinum, palladium, rhodium, iridium, osmium, and ruthenium) in unwrought or semi-manufactured forms; precious metal waste and scrap; and precious-metal non-numismatic coins. Monetary gold held as official reserves by central banks is specifically excluded from this group.

<sup>&</sup>lt;sup>205</sup> For example, see Klapwijk, "Gold Survey 2008," April 9, 2008; Klapwijk, "World Silver Survey 2008," May 7, 2008; and Ryan and Walker, "Platinum & Palladium Survey 2008," April 24, 2008.

<sup>&</sup>lt;sup>206</sup> See the "Economic Overview" chapter of this report.

<sup>&</sup>lt;sup>207</sup> Doré gold, containing silver and various base metals, results from the initial smelting of gold ores and concentrates, and must be further refined to produce pure gold in the form of bullion, grains, or powder.

**TABLE MM.3** Precious metals and non-numismatic coins (MM020): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	07 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
_			<ul><li>Million dolla</li></ul>	rs			
U.S. exports of domestic merchandise United Kingdom Switzerland Canada South Africa Mexico Germany Japan Russia Peru Belgium All other	1,706 2,827 658 9 152 193 161 1 24 40 527	1,179 2,401 1,131 2 176 217 204 (b) 3 47 844	1,567 2,894 802 16 133 359 333 (b) 4 46 1,369	4,403 4,205 1,563 2 237 685 504 (°) 3 93 1,665	5,779 6,467 2,016 42 244 1,081 952 ( <sup>b</sup> ) 158 2,545	1,376 2,262 452 40 8 395 448 4 -3 65 881	31.3 53.8 28.9 2,643.7 3.2 57.7 88.9 1,231.3 -93.3 697.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	6,299 2,085 54 264 14 354 9	6,204 1,580 138 300 15 531 7 2	7,552 2,198 353 227 18 969 17	13,360 5,581 262 350 21 1,216 2	19,289 7,395 506 334 28 2,411 42 3	5,929 1,814 244 -16 7 1,194 40 2	44.4 32.5 93.2 -4.6 31.9 98.9 2,405.5 232.9
U.S. imports of merchandise for consumption United Kingdom Switzerland Canada South Africa Mexico Germany Japan Russia Peru Belgium All other	459 114 1,778 1,314 530 222 51 456 431 100 1,302	690 144 2,080 1,764 732 212 80 476 1,195 138 1,544	917 83 1,960 1,845 927 285 68 565 1,739 93 1,546	1,284 233 2,660 2,711 2,023 575 138 699 1,635 224 2,050	1,638 122 2,922 3,801 1,993 851 250 832 826 423 2,365	354 -111 262 1,090 -30 276 112 133 -810 199 316	27.6 -47.8 9.9 40.2 -1.5 47.9 80.8 19.1 -49.5 88.8 15.4
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	6,759 895 47 1,954 39 134 1,315	9,055 1,176 45 3,058 46 182 1,766 16	10,029 1,439 21 3,726 61 203 1,851	14,232 2,390 28 5,052 89 298 2,715 12	16,022 3,161 110 4,305 107 518 3,807	1,790 772 82 -747 19 220 1,091	12.6 32.3 296.1 -14.8 21.1 73.6 40.2 17.8

**TABLE MM.3** Precious metals and non-numismatic coins (MM020): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>—*Continued* 

						Change, 200	7 from 2006
tem	2003	2004	2005	2006	2007	Absolute	Percent
_			<ul><li>Million dolla</li></ul>	rs			
U.S. merchandise trade balance United Kingdom Switzerland Canada South Africa Mexico Germany Japan Russia Peru Belgium All other	1,247 2,712 -1,120 -1,304 -378 -29 110 -455 -407 -60 -776	489 2,256 -948 -1,762 -556 5 124 -476 -1,192 -91 -699	650 2,810 -1,158 -1,829 -794 73 265 -565 -1,736 -48 -177	3,120 3,971 -1,096 -2,710 -1,787 110 366 -699 -1,632 -131 -385	4,141 6,345 -906 -3,759 -1,748 230 703 -828 -825 -265 180	1,022 2,374 190 -1,049 38 119 337 -130 807 -134 565	32.7 59.8 17.4 -38.7 2.1 108.5 92.0 -18.6 49.4 -102.4 (°)
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-460 1,190 7 -1,690 -25 220 -1,306 -9	-2,851 404 93 -2,758 -31 349 -1,759	-2,507 759 332 -3,500 -43 765 -1,834	-872 3,191 234 -4,702 -68 918 -2,713	3,267 4,234 396 -3,972 -80 1,892 -3,764 -11	4,138 1,043 162 730 -12 974 -1,051 (b)	(°) 32.7 69.1 15.8 -17.8 106.2 -38.7

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Less than \$500,000.

<sup>&</sup>lt;sup>c</sup>Not meaningful for purposes of comparison.

**TABLE MM.4** Average annual precious-metals prices, 2003–07 (dollars per troy ounce)

					(	Change, 2007	from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
Gold <sup>a</sup> Silver <sup>b</sup> Platinum-group metals: <sup>c</sup>	363.32 4.88	409.17 6.65	444.45 7.31	603.77 11.55	695.39 13.38	91.62 1.83	15 16
Platinum Palladium Rhodium Iridium Osmium Ruthenium	694.44 203 530.28 93.02 (°) 35	848.76 232.93 983.24 185.33 (°) 64.22	899.51 203.54 2,059.73 169.51 ( <sup>d</sup> ) 74.41	1,144.42 322.93 4,561.06 349.45 ( <sup>d</sup> ) 193.09	1,260.00 360.00 6,060.00 440.00 (d) 610.00	115.58 37.07 1,498.94 90.55 (°) 416.91	10 11 33 26 (°) 216

Source: Statistics of the London Bullion Market Association; and compiled by the U.S. Geological Survey from statistics of *Platts Metals Week*.

TABLE MM.5 Changes in U.S. exports of precious metals and non-numismatic coins, 2003-07

The desired the state of the st							
						Change, 2007	from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			millio	on dollars —			
Gold Waste and scrap Non-numismatic coins Platinum-group metals Silver	4,248 1,360 33 481 177	3,591 1,763 38 542 271	4,834 1,749 42 610 286	7,429 3,065 116 1,739 1,011	11,773 4,933 182 1,614 786	4,344 1,868 66 -125 -225	58 61 57 -7 -22
Total	6,299	6,204	7,522	13,360	19,288	5,928	44

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note: Calculations based on unrounded data.

nearly doubled by \$4.3 billion (98 percent) to \$8.7 billion. Refined gold output by domestic refineries rose in 2007 from both primary (doré) and secondary (scrap) sources.<sup>208</sup>

The leading foreign markets for gold bullion also accounted for the largest increases in U.S. shipments. Switzerland (up by \$2.2 billion (218 percent) to \$3.2 billion) and the United Kingdom (up by \$1.4 billion (50 percent) to \$4.2 billion) are not only premiere global banking centers, 209 but also centers for fabricating and trading precious metals. Less significant increases were recorded for gold bullion exports to India (up by \$373 million from less than \$500,000 in the previous year) and to the United Arab Emirates (up by \$230 million (116 percent) to \$428 million). Both countries are long-established regional centers for fabricating precious jewelry, with increased output in 2007. 210

<sup>&</sup>lt;sup>a</sup>London final price.

bLondon daily (noon) price. Englehard Industries price.

dNot reported. eNot applicable.

<sup>&</sup>lt;sup>208</sup> In 2007, U.S. refinery output of primary gold rose by 9 metric tons (5 percent) over the previous year's level to reach 190 metric tons; likewise, output of secondary gold rose by 1 metric ton (1 percent) to reach 90 metric tons. George, "Gold," January 2008, 72.

<sup>&</sup>lt;sup>209</sup> U.S. Federal Reserve holdings of "earmarked" gold bullion, held for foreign and international accounts, declined from the year-end 2006 level by 189 metric tons (3 percent) to 6,417 metric tons at the end of 2007. Some releases of "earmarked" gold by the U.S. Federal Reserve Bank of New York are reflected as merchandise exports, as some client foreign central banks allow for private gold bullion accounts. Board of Governors of the Federal Reserve System, "Table 3.13," March 2008.

<sup>&</sup>lt;sup>210</sup> In 2007, jewelry fabrication increased by some 40 metric tons in the Indian subcontinent and by some 60 metric tons in the Middle East compared to the previous year's levels. Klapwijk, "Gold Survey 2008," April 9, 2008, 14.

Likewise, U.S. exports of precious metals waste and scrap rose by \$1.9 billion (61 percent) to \$4.9 billion in 2007. Silver was the predominant type of waste and scrap, for which exports more than doubled (110 percent) to \$2.4 billion. Although refineries in both the United States and abroad consumed significantly less U.S.-generated silver scrap in 2007, higher silver prices in 2007 offset the reduced export quantities for refining, primarily to the United Kingdom (up by \$684 million (3,257 percent) to \$705 million) followed by Switzerland (up by \$339 million (413 percent) to \$421 million). Other destinations that accounted for less significant increases in U.S. export value included Japan, Canada, Belgium, Germany, and Italy (collectively up by \$199 million (25 percent) to \$1.0 billion). All seven of these top destinations have significant precious-metals recovery and refining facilities.

#### **U.S.** Imports

Platinum-group metals (PGMs) accounted for the largest increase among U.S. imports of precious metals and non-numismatic coins, up by \$1.9 billion (33 percent) to \$7.7 billion in 2007 (table MM.6). Three products accounted for nearly all (98 percent) of this increase: rhodium in unwrought or powder forms (up by \$836 million (48 percent) to almost \$2.6 billion), platinum sponge (up by \$558 million (27 percent) to \$2.6 billion), and ruthenium in unwrought or powder forms (up by \$468 million (250 percent) to \$655 million). Increased imports of these unwrought PGMs reflect continued U.S. demand for PGMs as catalysts in emissions control, petroleum refining, and chemical synthesis, for which there are few viable alternatives. With domestic mine output unable to meet domestic demand, the United States is highly dependent upon foreign sources for PGMs. 214

South Africa, the premiere global producer of mined PGMs,<sup>215</sup> provided the largest increase (up by \$1.1 billion (47 percent) to \$3.4 billion) of these three PGMs, followed by trade partners that have major precious-metals trading firms, particularly the United Kingdom, Belgium, and Germany (that together were up by \$693 million (55 percent) to \$1.9 billion).<sup>216</sup>

<sup>&</sup>lt;sup>211</sup> In 2007, U.S. refinery output of secondary silver declined by 300 metric tons (20 percent) over the previous year's level to 1,200 metric tons. Likewise, the United States exported 3,182 metric tons of silver waste and scrap, which was 1,705 metric tons (35 percent) less than the previous year's quantity. Brooks, "Silver," January 2008, 152; and compiled from official statistics of the U.S. Department of Commerce, respectively.

<sup>&</sup>lt;sup>212</sup> Trade patterns for shipments of precious metals to refineries vary from year to year depending on annual contractual arrangements. Further details about specific transactions are not readily available. U.S. mining industry representative, telephone interview by Commission staff, June 23, 2002.

<sup>&</sup>lt;sup>213</sup> PGMs can be substituted with other PGMs in catalytic applications to a certain degree but with loss of efficiency. For example, automotive catalytic converter manufacturers have substituted some palladium for more costly platinum. Likewise, electronic components manufacturers have reduced the palladium content of conductive pastes that form the electrodes of multilayer ceramic capacitors by substituting base metals or silver-palladium pastes. George, "Platinum-group Metals," January 2008, 127.

<sup>&</sup>lt;sup>214</sup> In 2007, U.S. net import reliance as a percentage of apparent domestic consumption was estimated at 94 percent for platinum and 73 percent for palladium. George, "Platinum-group Metals," January 2008, 126.

<sup>&</sup>lt;sup>215</sup> In 2007, South African mines produced 183,000 metric tons (80 percent) of the 230,000 metric tons of global platinum output; and 93,000 metric tons (40 percent) of the 232,000 metric tons of global palladium output. George, "Platinum-group Metals," January 2008, 127.

<sup>&</sup>lt;sup>216</sup> These western European countries have a long history of refining and marketing the mine output of the major precious-metals mining countries, although lacking their own domestic precious-metals mining operations.

TABLE MM.6 Changes in U.S. imports of precious metals and non-numismatic coins, 2003-07

						Change, 2007	from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			millio	on dollars —			
Platinum-group metals	2,623	3,505	3,885	5,838	7,742	1,904	33
Silver	801	1,013	1,178	1,900	2,375	475	25
Waste and scrap	331	466	525	1,017	1,481	464	46
Non-numismatic coins	207	244	237	305	289	-16	-5
Gold	2,797	3,827	4,202	5,171	4,134	-1,037	-20
Total	6,759	9,055	10,029	14,232	16,021	1,789	13

Note: Calculations based on unrounded data.

By contrast, gold exhibited the largest decline among U.S. imports of precious metals and non-numismatic coins, down by \$1.0 billion (20 percent) to \$4.1 billion, as the price rise for gold was not sufficient to offset the lower quantity imported in 2007. Most (87 percent) of this import decline was of unrefined doré, which dropped by \$953 million (48 percent) to \$1.0 billion. U.S. imports from Peru exhibited the largest decline, down by \$1.1 billion (78 percent) to \$305 million, as Peruvian mine output declined for a second consecutive year from the peak level in 2005. The second consecutive year from the peak level in 2005.

 $<sup>^{217}</sup>$  U.S. imports of gold in all forms declined by 94 metric tons (31 percent) form the previous year's level to 206 metric tons in 2007.

<sup>&</sup>lt;sup>218</sup> In 2007, Peru's mined gold output declined by 33 metric tons (16 percent) from the previous year's level to 170 metric tons. The 2005 peak output was 208 metric tons. George, "Gold," January 2008, 73; and George, "Gold," April 2008, 31.4.

### Iron and Steel Waste and Scrap

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#### **Change in 2007 from 2006:**

U.S. trade surplus: Increased by \$2.9 billion (95 percent) to \$5.9 billion U.S. exports: Increased by \$2.7 billion (62 percent) to \$6.9 billion U.S. imports: Decreased by \$0.2 billion (16 percent) to \$1.1 billion

In 2007, the U.S. trade surplus in iron and steel scrap almost doubled to \$5.9 billion, mostly as a result of a substantial increase in exports (table MM.7). Increased world steel production, particularly in Asia, resulted in increased demand for scrap in that region whereas scrap demand in the United States showed little growth. Prices of steel scrap increased strongly and rising unit values accounted for 70 percent of the increase in the value of U.S. scrap exports.

#### U.S. Exports

U.S. exports of iron and steel scrap increased by \$2.7 billion (62 percent) in 2007. Exports to Asian nations other than China increased in both quantity and value as steel production in Asia, outside China, increased by 5 percent. The quantities of scrap exports to Korea and Taiwan increased by 145 and 120 percent, respectively, and the value increased by 193 and 189 percent, respectively, due to increased unit values. Demand for stainless steel scrap in Asia was especially strong as production of stainless steel there increased by 7 percent whereas stainless steel production in the United States dropped by 12 percent. Exports of high-value stainless steel scrap to Taiwan and Japan increased by 185 percent and 365 percent in quantity, respectively.

Exports of iron and steel scrap to Turkey increased by 32 percent in quantity and 60 percent in value. Steel production in Turkey, which increased by 11 percent in 2007, is largely dependent upon imported steel scrap. Turkey is a major supplier of steel products to support the booming Middle East construction market.

China was once again the largest destination for U.S. exports of iron and steel scrap. However, despite strong 12 percent growth in steel production in China, scrap exports to China declined by about 28 percent in quantity. Much of the growth in China occurred in the integrated steel industry, which is not heavily dependent on steel scrap as a raw material. The value of U.S. exports to China increased by 17 percent due to higher unit values overall for scrap during 2007, and because higher-valued stainless steel scrap accounted for an increased share of exports. The unit value of stainless steel scrap exported to China more

<sup>&</sup>lt;sup>219</sup> International Stainless Steel Forum, *Stainless and Heat Resisting Steel Crude Steel Production Database*, undated (accessed August 26, 2008).

**TABLE MM.7** Iron and steel waste and scrap (MM023): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
_			— Million dollaı	rs ———			
U.S. exports of domestic merchandise China Canada Turkey Taiwan Korea Mexico Malaysia India Japan Thailand All other	682 156 71 100 352 172 73 21 31 79 223	924 237 136 94 490 305 81 91 42 150 374	1,258 264 299 153 317 287 109 221 29 78 436	1,600 285 566 244 191 247 202 168 52 109 590	1,876 351 906 705 560 221 350 337 263 248 1,092	276 66 340 460 368 -26 149 168 210 139 502	17.3 23.1 60.0 188.6 192.5 -10.5 73.6 99.9 402.8 127.6 85.1
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	1,960 172 5 190 1 1,362 6	2,923 217 14 358 2 1,935 25 5	3,451 219 63 317 2 2,270 13 (²)	4,256 271 41 289 5 2,720 16 1	6,910 532 91 276 12 4,677 3	2,654 261 50 -12 7 1,957 -13	62.4 96.1 119.7 -4.3 142.6 72.0 -80.1 207.1
U.S. imports of merchandise for consumption China Canada Turkey Taiwan Korea Mexico Malaysia India Japan Thailand All other	312 (*) 43 0 0 1 (*) 161	1 599 (b) (b) 58 0 (b) 1 (b) 583	1 579 (b) (b) 61 (b) 0 2 0 278	2 772 (b) (b) 95 (b) (b) 2 (b) 383	1 760 (b) (b) 138 (b) 2 2 1 148	-1 -12 (b) (b) (b) 43 (b) (b) (b) (c)	-32.4 -1.6 28.8 -72.0 231.8 45.7 253.3 -36.7 -20.3 7,454.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	518 127 1 58 2 (b) 0	1,244 511 9 95 6 3 3	921 253 2 73 1 4 2 0	1,255 367 1 108 4 5 0	1,051 131 1 153 3 5 0	-204 -235 (b) 44 -1 (b) 0 (b)	-16.3 -64.2 47.6 40.8 -28.1 7.8 0.0 -100.0

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**TABLE MM.7** Iron and steel waste and scrap (MM023): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>—Continued

Item		2004	2005	2006	2007	Change, 2007 from 2006	
	2003					Absolute	Percent
	Million dollars ————————————————————————————————————						
U.S. merchandise trade balance China Canada Turkey Taiwan Korea Mexico Malaysia India Japan Thailand All other	682 -157 71 99 352 129 73 21 30 79 63	923 -362 136 93 490 248 81 91 41 150 -210	1,256 -314 299 153 316 226 109 221 28 78 158	1,598 -487 566 244 191 152 202 168 50 109 207	1,875 -408 906 704 559 83 350 336 261 247 944	277 78 340 461 368 -69 148 168 211 138 737	17.3 16.1 60.0 189.1 192.5 -45.5 73.5 100.3 419.0 126.9 356.6
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	1,442 44 4 132 -1 1,360 6	1,680 -294 5 263 -4 1,932 22 5	2,529 -34 61 244 1 2,266 11 ( <sup>b</sup> )	3,001 -95 41 180 1 2,715 16 ( <sup>b</sup> )	5,859 401 90 124 9 4,672 3 2	2,858 496 49 -57 8 1,957 -13	95.2 (°) 121.4 -31.4 698.0 72.1 -80.1 238.6

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Less than \$500,000.

<sup>&</sup>lt;sup>c</sup>Not meaningful for purposes of comparison.

than doubled in 2007 compared to that in 2006, while the average unit value of other scrap increased by only 50 percent.

### **U.S. Imports**

U.S. imports of iron and steel scrap declined by 22 percent in quantity, offset in part by an 8 percent increase in average unit value. Imports of stainless steel scrap from Canada and Mexico, the principal sources of imported scrap, declined by 33 percent in quantity from an unusually high level in 2006, whereas imports of scrap other than stainless declined by only 1 percent in 2007. Imports of scrap from European countries declined due to strong markets in Europe and Turkey.

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Decreased by \$4.4 billion (21 percent) to \$16.7 billion U.S. exports: Increased by \$2.1 billion (20 percent) to \$12.5 billion U.S. imports: Decreased by \$2.3 billion (7 percent) to \$29.2 billion

In 2007, the U.S. trade deficit in steel mill products fell by 21 percent as imports dropped from the record levels of 2006, due to the combined effects of reduced consumption of steel in the United States and reductions in inventory held by warehouses and steel consumers (table MM.8). Steel warehouses increased inventory to record levels in 2006, but cut back sharply on imports in 2007 to reduce inventory to average levels. World consumption remained strong, and steel prices continued an upward trend in 2007, particularly for stainless steel products.

#### U.S. Exports

U.S. exports of steel mill products rose by \$2.1 billion (20 percent) to \$12.5 billion in 2007. Although U.S. demand for steel was down in 2007, U.S. producers of steel mill products took advantage of available capacity, favorable pricing in world markets, and favorable currency exchange rates to increase exports. Exports of stainless steel flat-rolled products increased by 31 percent in quantity and 41 percent in value. The EU accounted for about 60 percent of this increase.

Exports of carbon and alloy steel flat-rolled products increased by 18 percent in quantity and 21 percent in value. Exports to Canada, the largest destination, increased by less than 1 percent in quantity, but accounted for almost one-quarter of the increase in value, due to higher unit values. Exports to the EU accounted for 38 percent of the increase in value.

### **U.S. Imports**

U.S. imports of steel mill products fell by \$2.3 billion (7 percent) to \$29.2 billion in 2007. Reacting to lower demand for steel in the United States, U.S. steel producers reduced their imports of slabs and other semifinished products that are used as raw materials for the production of finished steel mill products. Imports of slabs from Russia and Ukraine were down 43 percent in quantity in 2007, though they were still much greater than in previous years. Imports of slabs from Mexico, the largest source, were down 20 percent by quantity to the lowest level in 5 years.

<sup>&</sup>lt;sup>220</sup> Metal Service Center Institute, *Metals Activity Report*, various monthly issues.

**TABLE MM.8** Steel mill products (MM025): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
_			— Million dolla	irs ———			
U.S. exports of domestic merchandise Canada Mexico China Germany Japan Korea Brazil Taiwan India United Kingdom All other	2,567 1,120 429 88 34 46 28 60 42 82 1,028	3,887 1,338 228 107 39 73 47 67 71 98 1,060	5,009 1,690 402 176 79 94 61 77 170 131 1,443	5,600 1,998 321 168 63 104 75 68 152 162 1,769	6,085 2,189 532 252 72 124 173 71 203 257 2,577	485 191 210 84 9 20 98 3 51 95 808	8.7 9.6 65.6 50.1 15.0 19.5 130.6 4.8 33.9 58.4 45.6
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	5,525 604 124 1,317 59 805 72 13	7,015 509 200 1,637 92 721 65 18	9,331 754 293 2,124 95 1,014 106 40	10,479 843 392 2,500 137 909 202 33	12,535 1,417 556 2,976 149 1,346 167 35	2,056 574 165 477 12 437 -35	19.6 68.1 42.0 19.1 8.6 48.0 -17.4 6.9
U.S. imports of merchandise for consumption Canada Mexico China Germany Japan Korea Brazil Taiwan India United Kingdom All other	2,693 1,224 269 686 744 475 573 185 232 331 3,088	3,700 2,410 1,104 1,015 957 1,382 754 713 556 7,893	4,334 2,600 1,687 1,384 1,392 1,285 1,374 673 608 664 7,534	4,702 2,437 3,605 1,428 1,886 1,813 1,629 1,511 909 702 10,878	5,275 2,426 3,968 1,635 1,727 1,499 1,411 1,227 1,043 890 8,104	573 -12 363 206 -159 -314 -218 -284 134 189 -2,775	12.2 -0.5 10.1 14.4 -8.4 -17.3 -13.4 -18.8 14.7 26.9 -25.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	10,499 2,716 122 2,167 42 2,030 133 252	21,559 5,004 297 4,499 123 4,884 244 554	23,534 5,988 283 4,619 51 5,983 222 435	31,500 6,753 195 4,566 64 10,410 344 590	29,204 7,348 138 4,281 48 9,960 164 370	-2,295 595 -57 -285 -16 -451 -180 -219	-7.3 8.8 -29.2 -6.3 -24.9 -4.3 -52.3 -37.2

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**TABLE MM.8** Steel mill products (MM025): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07°—*Continued* 

						Change, 200	7 from 2006
tem	2003	2004	2005	2006	2007	Absolute	Percent
_			— Million dolla	ars ———			
U.S. merchandise trade balance Canada Mexico China Germany Japan Korea Brazil Taiwan India United Kingdom All other	-125 -103 160 -597 -710 -429 -545 -125 -190 -249	187 -1,072 -876 -968 -975 -885 -1,335 -687 -642 -458 -6,833	675 -910 -1,284 -1,208 -1,313 -1,191 -1,313 -598 -534 -6,091	898 -440 -3,284 -1,261 -1,823 -1,709 -1,554 -1,443 -757 -539 -9,109	809 -237 -3,436 -1,383 -1,655 -1,375 -1,238 -1,156 -840 -633 -5,527	-88 203 -153 -122 168 334 316 287 -83 -94 3,582	-9.8 46.2 -4.6 -9.7 9.2 19.5 20.3 19.9 -17.4 39.3
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-4,974 -2,112 1 -850 17 -1,225 -61 -239	-14,544 -4,496 -98 -2,862 -31 -4,163 -179 -536	-14,203 -5,234 10 -2,495 44 -4,968 -116 -396	-21,020 -5,910 196 -2,066 73 -9,501 -142 -557	-16,670 -5,931 418 -1,304 101 -8,614 3 -336	4,351 -20 222 762 28 887 144 222	20.7 -0.3 112.7 36.9 38.1 9.3 (b) 39.8

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Not meaningful for purposes of comparison.

The value of imports of bar and rod was down by 22 percent from an unusually high level during 2006, with much of the reduction due to lower shipments from China and Turkey. China imposed a 10 percent export tax on these products as of June 1, 2007. The market for bar and rod was very strong in the Middle East during 2007, which likely contributed to the reduced shipments from Turkey to the United States.

Imports of stainless steel flat-rolled products increased by 35 percent, however, the increase was entirely due to increases in unit values as the quantity of such imports fell by 9 percent. China was the largest source of these imports.

The energy development and production markets were strong and provided increased demand for carbon and alloy steel pipe and tube products. Imports increased by 18 percent, following comparable increases in the three previous years, and bucking the trend of reduced imports for most iron and steel mill products.

TABLE MM.9 Minerals and metals: U.S. trade for industry/commodity groups and subgroups, 2003-07<sup>a</sup>

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			—— Million o	dollars ———			
MM001 Clays and related mineral products							
Exports	986	1,069	1,127	1,236	1,263	27	2.2
Imports	180	210	231	281	282	(°)	0.1
Trade balance	806	859	896	955	982	27	2.8
MM002 Fluorspar and miscellaneous mineral substances							
Exports	30	36	40	37	43	6	15.6
Imports	147	167	192	202	198	-5	-2.3
Trade balance	-117	-131	-151	-165	-155	11	6.4
MM003 Iron ores and concentrates							
Exports	248	334	584	636	718	83	13.0
Imports	328	370	532	610	543	-68	-11.1
Trade balance	-80	-36	52	25	176	150	591.9
MM004 Copper ores and concentrates							
Exports	73	134	363	770	1,041	270	35.1
Imports	18	25	(°)	(°)	(°)	(°)	-3.3
Trade balance	55	109	362	770	1,040	270	35.1
MM005 Lead ores, concentrates, and residues							
Exports	197	215	230	362	619	257	71.0
Imports	0	(°)	(°)	(°)	(°)	(°)	470.8
Trade balance	197	215	230	362	619	257	71.0
MM005A Lead ores and concentrates							
Exports	144	207	224	347	606	259	74.6
Imports	0	0	0	(°)	(°)	(°)	-58.5
Trade balance	144	207	224	347	606	259	74.6
MM006 Zinc ores, concentrates, and residues							
Exports	349	426	490	1,076	1,204	129	12.0
Imports	68	109	129	229	203	-27	-11.6
Trade balance	281	317	361	846	1,002	155	18.3
MM006A Zinc ores and concentrates							
Exports	340	417	483	1,068	1,191	123	11.5
Imports	60	99	117	183	170	-13	-7.0
Trade balance	280	319	366	885	1,021	136	15.3
MM007 Certain ores, concentrates, ash, and residues							
Exports	289	507	1,643	1,687	1,917	230	13.6
Imports	685	962	1,537	1,364	1,818	454	33.3
Trade balance	-396	-454	107	324	100	-224	-69.2

TABLE MM.9 Minerals and metals: U.S. trade for industry/commodity groups and subgroups, 2003–07<sup>a</sup>

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million	dollars ———			
MM007A Molybdenum ores and concentrates							
Exports	194	358	1,447	1,457	1,637	180	12.4
Imports	51	268	746	395	553	158	40.1
Trade balance	143	90	701	1,062	1,084	22	2.1
MM008 Precious metal ores and concentrates							
Exports	32	40	27	49	66	16	33.6
Imports	23	21	20	14	10	-4	-30.8
Trade balance	8	19	7	35	56	21	59.3
MM008A Gold ores and concentrates							
Exports	13	16	16	40	49	10	24.3
Imports	22	19	19	13	8	-4	-35.7
Trade balance	-9	-3	-3	27	41	14	52.1
MM008B Silver ores and concentrates							
Exports	16	2	2	4	9	5	116.5
Imports	1	2	(°)	0	(°)	(°)	( <sup>d</sup> )
Trade balance	15	(°)	2	4	9	5	109.2
MM009 Cement, stone, and related products		.,					
Exports	1,405	1,648	1,853	2,399	2,512	113	4.7
Imports	4,945	5,897	7,144	8,151	7,637	-515	-6.3
Trade balance	-3,540	-4,248	-5,291	-5,753	-5,125	628	10.9
MM009A Cement							
Exports	62	63	68	114	126	12	10.5
Imports	940	1,139	1,563	1,842	1,324	-518	-28.1
Trade balance	-879	-1,076	-1,494	-1,728	-1,198	530	30.7
MM010 Industrial ceramics							
Exports	600	625	702	784	981	197	25.1
Imports	551	672	749	880	919	39	4.4
Trade balance	49	-48	-47	-96	62	158	( <sup>d</sup> )
MM011 Ceramic bricks and similar articles							
Exports	26	46	39	43	52	9	21.1
Imports	38	50	67	94	72	-21	-22.7
Trade balance	-12	-4	-27	-51	-21	30	59.5
MM012 Ceramic floor and wall tiles							
Exports	27	27	31	37	42	5	12.1
Imports	1,430	1,631	1,800	1,919	1,638	-280	-14.6
Trade balance	-1.403	-1,604	-1,768	-1,881	-1,597	285	15.1

TABLE MM.9 Minerals and metals: U.S. trade for industry/commodity groups and subgroups, 2003–07<sup>a</sup>

USITC							Change, 200	7 from 2006
	d industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million	dollars			
MM013	Ceramic household articles							
	Exports	88	107	104	99	118	19	19.1
	Imports	1,757	1,683	1,687	1,737	1,734	-3	-0.2
	Trade balance	-1,669	-1,577	-1,583	-1,638	-1,616	22	1.4
MM014	Flat glass							
	Exports	1,747	1,882	1,987	2,204	2,413	209	9.5
	Imports	1,699	1,959	2,041	2,143	2,120	-23	-1.1
	Trade balance	49	-77	-53	61	294	232	379.4
MM015	Glass containers							
	Exports	161	185	180	180	237	57	31.7
	Imports	607	659	700	794	902	109	13.7
	Trade balance	-446	-474	-520	-614	-666	-52	-8.5
MM016	Household glassware							
	Exports	165	183	183	205	220	15	7.4
	Imports	919	947	908	895	919	24	2.7
	Trade balance	-753	-764	-725	-689	-698	-9	-1.3
MM017	Miscellaneous glass products							
	Exports	748	812	702	866	813	-52	-6.0
	Imports	701	822	806	916	974	58	6.3
	Trade balance	46	-10	-104	-51	-161	-110	-216.8
MM018	Fiberglass insulation products							
	Exports	88	92	93	73	98	25	33.6
	Imports	155	214	249	272	133	-139	-51.1
	Trade balance	-67	-122	-156	-198	-35	163	82.3
MM019	Natural and synthetic gemstones							
	Exports	469	1,129	2,765	4,087	5,572	1,486	36.4
	Imports	13,854	15,690	17,352	18,452	20,239	1,787	9.7
	Trade balance	-13,386	-14,562	-14,587	-14,366	-14,667	-301	-2.1
MM020	Precious metals and non-numismatic coins	·	•	,	·	,		
	Exports	6,299	6,204	7,522	13,360	19,289	5,929	44.4
	Imports	6,759	9,055	10,029	14,232	16,022	1,790	12.6
	Trade balance	-460	-2,851	-2,507	-872	3,267	4,138	( <sup>d</sup> )
MM020A	Unrefined and refined gold		•	•		•	•	( )
	Exports	4,130	3,465	4,636	7,171	11,509	4,337	60.5
	Imports	2,689	3,680	4,112	5,029	3,934	-1,095	-21.8
	Trade balance	1,441	-215	524	2,142	7,575	5,433	253.6

TABLE MM.9 Minerals and metals: U.S. trade for industry/commodity groups and subgroups, 2003–07<sup>a</sup>

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million	dollars			
MM021 Primary iron products							
Exports	11	10	12	12	8	-4	-34.8
Imports	815	1,898	2,033	2,227	2,236	9	0.4
Trade balance	-804	-1,887	-2,021	-2,215	-2,229	-14	-0.6
MM022 Ferro alloys							
Exports	51	81	162	146	206	60	40.9
Imports	899	1,885	1,834	1,954	2,788	834	42.7
Trade balance	-848	-1,805	-1,673	-1,807	-2,582	-775	-42.9
MM023 Iron and steel waste and scrap							
Exports	1,960	2,923	3,451	4,256	6,910	2,654	62.4
Imports	518	1,244	921	1,255	1,051	-204	-16.3
Trade balance	1,442	1,680	2,529	3,001	5,859	2,858	95.2
MM024 Abrasive and ferrous products							
Exports	466	543	597	621	684	63	10.2
Imports	769	889	984	1,048	1,083	36	3.4
Trade balance	-304	-346	-387	-427	-399	27	6.4
MM024A Abrasive products							
Exports	310	345	390	417	436	19	4.5
Imports	540	631	658	712	736	24	3.4
Trade balance	-230	-286	-268	-295	-300	-5	-1.8
MM025 Steel mill products							
Exports	5,525	7,015	9,331	10,479	12,535	2,056	19.6
Imports	10,499	21,559	23,534	31,500	29,204	-2,295	-7.3
Trade balance	-4,974	-14,544	-14,203	-21,020	-16,670	4,351	20.7
MM025A Ingots, blooms, billets, and slabs of carbon and alloy steels							
Exports	121	169	171	163	359	196	119.9
Imports	1,078	2,700	2,944	3,836	3,050	-786	-20.5
Trade balance	-957	-2,531	-2,774	-3,673	-2,691	982	26.7
MM025B Plates, sheets, and strips of carbon and alloy steels							
Exports	2,476	2,853	4,045	4,137	4,484	346	8.4
Imports	3,028	7,406	6,962	10,510	7,133	-3,377	-32.1
Trade balance	-552	-4,554	-2,917	-6,373	-2,650	3,723	58.4

TABLE MM.9 Minerals and metals: U.S. trade for industry/commodity groups and subgroups, 2003-07<sup>a</sup>

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million	dollars ———			
MM025C Bars, rods, and light shapes of carbon and alloy steels							
Exports	479	697	837	999	1,162	163	16.3
Imports	1,669	3,769	3,327	4,043	3,164	-879	-21.7
Trade balance	-1,190	-3,072	-2,490	-3,044	-2,002	1,042	34.2
MM025D Angles, shapes, and sections of carbon and alloy steels							
Exports	217	372	467	603	862	259	43.0
Imports	286	448	512	769	781	12	1.5
Trade balance	-69	-76	-45	-166	81	248	( <sup>d</sup> )
MM025E Wire of carbon and alloy steels							
Exports	172	275	226	243	240	-3	-1.1
Imports	463	731	743	782	721	-61	-7.8
Trade balance	-291	-456	-517	-540	-481	58	10.8
MM025F Ingots, blooms, billets, and slabs of stainless steels							
Exports	27	46	41	60	98	39	65.1
Imports	242	388	407	411	628	217	52.9
Trade balance	-214	-342	-366	-351	-530	-178	-50.8
MM025G Plates, sheets, and strips of stainless steels							
Exports	575	632	853	919	1,292	373	40.6
Imports	624	1,139	1,206	1,768	2,380	612	34.6
Trade balance	-49	-507	-354	-849	-1,088	-239	-28.1
MM025H Bars, rods, and light shapes of stainless steels							
Exports	89	131	165	252	297	45	17.7
Imports	215	378	572	588	793	205	35.0
Trade balance	-126	-247	-407	-336	-497	-161	-47.9
MM025I Angles, shapes, and sections of stainless steels							
Exports	5	7	12	15	20	5	33.7
Imports	9	16	18	31	37	6	20.3
Trade balance	-3	-9	-6	-16	-17	-1	-7.9
MM025J Wire of stainless steels							
Exports	52	56	44	52	62	10	19.6
Imports	96	143	174	209	273	64	30.5
Trade balance	-44	-87	-130	-157	-211	-54	-34.0

TABLE MM.9 Minerals and metals: U.S. trade for industry/commodity groups and subgroups, 2003–07<sup>a</sup>

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million	dollars ———		<del></del>	
MM025K Rails and accessories of carbon and alloy steels							
Exports	67	104	134	169	222	53	31.3
Imports	163	221	286	374	397	23	6.1
Trade balance	-96	-117	-152	-205	-175	30	14.7
MM025L Pipes and tubes of carbon and alloy steels							
Exports	977	1,360	1,904	2,347	2,607	260	11.1
Imports	2,098	3,483	5,259	6,953	8,194	1,241	17.8
Trade balance	-1,120	-2,123	-3,354	-4,605	-5,587	-981	-21.3
MM025M Pipes and tubes of stainless steels							
Exports	148	160	232	282	367	85	30.1
Imports	309	465	657	821	1,180	360	43.8
Trade balance	-161	-305	-425	-538	-813	-274	-51.0
MM025N Tool steels							
Exports	119	153	200	239	431	192	80.5
Imports	220	271	466	405	397	-8	-2.0
Trade balance	-101	-118	-266	-166	34	200	( <sup>d</sup> )
MM026 Steel pipe and tube fittings and certain cast							( )
products							
Exports	705	900	1,017	1,277	1,393	116	9.1
Imports	609	838	1,052	1,307	1,650	343	26.3
Trade balance	95	62	-35	-30	-257	-227	-759.7
MM027 Fabricated structurals							
Exports	160	203	278	376	379	3	0.7
Imports	501	508	776	1,176	1,620	444	37.8
Trade balance	-341	-305	-498	-800	-1,241	-441	-55.2
MM028 Metal construction components					•		
Exports	561	675	773	970	1,087	118	12.1
Imports	1,212	1,501	1,692	2,074	2,613	539	26.0
Trade balance	-652	-826	-918	-1,104	-1,526	-421	-38.1
MM029 Metallic containers				, -	,-		
Exports	616	716	904	1.088	1.291	202	18.6
Imports	660	760	828	898	1,036	138	15.4
Trade balance	-45	-44	76	190	254	64	33.8
	.0	• • • • • • • • • • • • • • • • • • • •				٠.	55.0

TABLE MM.9 Minerals and metals: U.S. trade for industry/commodity groups and subgroups, 2003–07<sup>a</sup>

USITC							Change, 200	7 from 2006
	d industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million	dollars ———			
MM030	Wire products of base metal							
	Exports	760	853	966	1,104	1,144	39	3.6
	Imports	1,591	2,191	2,473	2,538	2,571	33	1.3
	Trade balance	-831	-1,338	-1,507	-1,434	-1,427	7	0.5
MM031	Miscellaneous products of base metal							
	Exports	5,227	5,255	5,893	6,865	7,411	546	8.0
	Imports	8,403	10,163	11,619	12,852	13,433	581	4.5
	Trade balance	-3,176	-4,908	-5,726	-5,987	-6,021	-34	-0.6
MM032	Industrial fasteners of base metal							
	Exports	1,520	1,672	1,894	2,218	2,358	140	6.3
	Imports	2,348	2,977	3,443	3,684	3,755	71	1.9
	Trade balance	-828	-1,305	-1,548	-1,466	-1,398	68	4.7
MM033	Cooking and kitchen ware							
	Exports	199	198	204	225	290	65	28.9
	Imports	2,070	2,170	2,431	2,581	2,621	40	1.6
	Trade balance	-1,871	-1,972	-2,227	-2,355	-2,331	25	1.0
MM034	Metal and ceramic sanitary ware							
	Exports	142	159	162	180	210	30	16.4
	Imports	863	1,062	1,230	1,371	1,432	62	4.5
	Trade balance	-721	-903	-1,069	-1,190	-1,222	-32	-2.7
MM035	Construction castings and other cast-iron articles							
	Exports	23	30	39	48	49	1	2.9
	Imports	124	180	217	223	241	18	8.2
	Trade balance	-101	-151	-177	-175	-192	-17	-9.6
MM036	Copper and related articles							
	Exports	2,086	3,006	3,405	6,052	6,684	632	10.4
	Imports	3,893	5,565	7,766	13,803	12,577	-1,226	-8.9
	Trade balance	-1,807	-2,559	-4,360	-7,751	-5,893	1,858	24.0
MM036A	Unrefined and refined copper							
	Exports	214	339	157	255	216	-39	-15.3
	Imports	1,854	2,411	3,659	7,093	6,770	-323	-4.6
	Trade balance	-1,640	-2,071	-3,501	-6,838	-6,553	284	4.2
MM036E	Copper alloy plate, sheet, and strip							
	Exports	144	198	275	284	309	26	9.1
	Imports	104	176	168	252	242	-9	-3.7
	Trade balance	40	22	107	32	67	35	110.5

TABLE MM.9 Minerals and metals: U.S. trade for industry/commodity groups and subgroups, 2003–07<sup>a</sup>

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million	dollars ———			
MM037 Unwrought aluminum							
Exports	1,000	1,397	2,087	3,508	4,083	574	16.4
Imports	5,000	6,837	8,153	10,317	9,462	-854	-8.3
Trade balance	-3,999	-5,440	-6,067	-6,809	-5,380	1,429	21.0
MM037A Primary and secondary aluminum							
Exports	376	608	716	1,004	1,011	7	0.7
Imports	4,401	6,001	7,199	9,114	8,309	-805	-8.8
Trade balance	-4,025	-5,393	-6,483	-8,110	-7,298	812	10.0
MM038 Aluminum mill products	•	•	,	•	,		
Exports	2,564	3,171	3,757	4,592	4,779	186	4.1
Imports	2,768	3,512	4,696	5,768	5,609	-158	-2.7
Trade balance	-203	-342	-938	-1,176	-831	345	29.3
MM038A Aluminum bars, rods, and profiles				•			
Exports	243	304	417	553	568	15	2.7
Imports	435	581	774	1,049	985	-64	-6.1
Trade balance	-192	-277	-357	-496	-417	78	15.8
MM038B Aluminum wire							
Exports	80	97	115	148	179	31	21.0
Imports	269	359	432	571	598	27	4.8
Trade balance	-189	-263	-316	-423	-419	4	0.9
MM038C Aluminum plate, sheet, and strip							
Exports	1,655	2,077	2,489	3,025	3,161	136	4.5
Imports	1,411	1,817	2,568	3,079	2,919	-159	-5.2
Trade balance	244	260	-79	-54	241	295	( <sup>4</sup> )
MM038D Aluminum foil							. ,
Exports	338	403	442	538	547	9	1.8
Imports	500	565	715	822	810	-12	-1.4
Trade balance	-162	-163	-273	-284	-263	21	7.4
MM038E Aluminum tubes, pipes, and fittings							
Exports	198	237	247	287	287	(°)	0.1
Imports	134	171	181	216	254	38	17.4
Trade balance	64	66	66	71	34	-37	-52.6
MM039 Lead and related articles							_
Exports	117	108	110	137	246	109	80.0
Imports	113	203	335	451	734	282	62.6
Trade balance	5	-95	-226	-315	-488	-173	-55.0

TABLE MM.9 Minerals and metals: U.S. trade for industry/commodity groups and subgroups, 2003–07<sup>a</sup>

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million	dollars ———			
MM039A Refined lead							
Exports	48	38	35	52	68	16	30.6
Imports	65	128	242	322	391	69	21.5
Trade balance	-18	-90	-207	-270	-323	-53	-19.7
MM040 Zinc and related articles							
Exports	94	139	148	246	315	69	28.0
Imports	845	1,135	1,139	2,524	2,807	284	11.2
Trade balance	-750	-996	-991	-2,278	-2,492	-215	-9.4
MM040A Unwrought zinc							
Exports	2	5	1	4	6	3	69.1
Imports	676	947	920	2,181	2,402	221	10.1
Trade balance	-674	-941	-918	-2,177	-2,395	-218	-10.0
MM041 Certain base metals and chemical elements							
Exports	1,571	1,913	2,882	3,792	4,119	326	8.6
Imports	2,248	3,825	4,417	5,924	7,959	2,035	34.4
Trade balance	-676	-1,912	-1,535	-2,131	-3,840	-1,709	-80.2
MM041A Titanium ingot							
Exports	11	14	33	41	44	3	7.1
Imports	7	15	39	59	54	-5	-9.0
Trade balance	4	(°)	-6	-18	-9	8	47.0
MM042 Nonpowered handtools							
Exports	2,109	2,361	2,508	2,880	3,165	285	9.9
Imports	3,652	4,136	4,226	4,770	4,919	150	3.1
Trade balance	-1,543	-1,776	-1,717	-1,889	-1,754	135	7.1
MM043 Certain cutlery, sewing implements, and related products							
Exports	550	553	592	592	597	4	0.7
Imports	1,053	1,133	1,243	1,358	1,470	112	8.3
Trade balance	-503	-580	-651	-765	-873	-108	-14.1
MM044 Table flatware and related products							
Exports	22	24	37	35	37	2	4.6
Imports	484	518	563	572	624	52	9.1
Trade balance	-462	-494	-526	-536	-587	-50	-9.4

TABLE MM.9 Minerals and metals: U.S. trade for industry/commodity groups and subgroups, 2003-07<sup>a</sup>

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million	dollars ———			
MM045 Certain builders' hardware:							
Exports	911	982	1,035	1,052	1,063	11	1.0
Imports	2,405	3,063	3,593	4,155	4,346	192	4.6
Trade balance	-1,494	-2,080	-2,558	-3,103	-3,284	-181	-5.8

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

<sup>&</sup>lt;sup>c</sup>Less than \$500,000.

<sup>&</sup>lt;sup>d</sup>Not meaningful for purposes of comparison.

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# **Machinery**

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Decreased by \$364 million (1 percent) to \$37.8 billion U.S. exports: Increased by \$8.4 billion (9 percent) to \$101.3 billion U.S. imports: Increased by \$8.0 billion (6 percent) to \$139.1 billion

In 2007, the U.S. merchandise trade deficit in machinery increased by \$364 million (1 percent) to \$37.8 billion (table MT.1). Sustained global economic expansion and the depreciation of the U.S. dollar vis-á-vis major trading partner currencies contributed to a record level of U.S. exports of machinery.<sup>221</sup> In contrast, U.S. imports of all machinery continued to increase at a slower rate than in recent years, reflecting reduced U.S. consumption.

#### U.S. Exports

In 2007, U.S. exports of machinery increased by \$8.4 billion (9 percent) to \$101.3 billion. The rise in exports of these products was driven by a number of factors, including a depreciation of the U.S. dollar, strong demand for business machinery replacement demand, and continued expanding domestic economies.<sup>222</sup>

The three foreign markets that registered the largest percentage increases in U.S. machinery exports in 2007 were China (up by 16 percent), Canada (up by 16 percent), and Taiwan (up by 10 percent). Collectively, these three major trading partners accounted for 28 percent of total sector exports in 2007 (table MT.1).

U.S. exports of semiconductor manufacturing equipment (SME) decreased by \$1.3 billion (9 percent) in 2007 to \$12.9 billion (table MT.2). Exports to Asia, the largest regional market (84 percent), declined slightly as small decreases in exports to Japan, Korea, Singapore, and Malaysia offset a significant increase in exports to Taiwan.

U.S. exports of farm and garden machinery rose by \$1.7 billion (23 percent) to \$9.2 billion with Canada and Mexico continuing as primary markets. Record high commodity prices for major crops such as corn, wheat, and soybeans were major factors contributing to an increase in capital investments in farm and garden machinery. Major farm and garden machinery exports included tractors, harvesting machinery such as cotton combines, sugarcane harvesters, soil preparation machinery, sprayers, and corn head machinery. <sup>223</sup>

<sup>223</sup> USDA, ERS, "Outlook for U.S. Agricultural Trade." April 18, 2008, 19.

<sup>&</sup>lt;sup>221</sup> EIU. Country Report: United States, September 2007, 12.

<sup>&</sup>lt;sup>222</sup> NAM, "Facing Up To the Challenge: Trade, Energy and The Economy," 2008, 1.

**TABLE MT.1** Machinery: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			— Million dolla	nrs ———			
U.S. exports of domestic merchandise China Canada Mexico Japan Germany Korea Taiwan United Kingdom	3,075	4,699	4,244	5,275	6,098	822	15.6
	14,517	15,550	17,333	19,418	20,182	764	3.9
	8,813	9,754	11,132	12,121	11,627	-494	-4.1
	3,447	4,575	4,526	5,151	4,877	-274	-5.3
	2,536	2,865	3,337	3,788	4,178	390	10.3
	2,704	3,284	3,799	4,703	5,067	364	7.7
	2,378	4,858	4,255	4,696	5,429	732	15.6
	2,447	2,589	2,705	2,975	3,194	219	7.3
Italy	939	896	913	1,069	1,077	8	0.8
	1,481	1,704	1,745	1,949	1,848	-101	-5.2
	19,568	24,321	26.417	31,741	37,714	5,973	18.8
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	61,905	75,096	80,405	92,886	101,289	8,403	9.0
	11,918	13,209	14,607	16,439	17,594	1,154	7.0
	2,511	3,384	3,777	4,786	6,517	1,731	36.2
	13,089	14,728	17,269	19,342	20,263	921	4.8
	771	804	1,109	1,181	1,336	155	13.2
	16,500	24,365	23,135	27,906	30,127	2,221	8.0
	711	878	891	1,126	1,454	329	29.2
	428	506	642	755	934	179	23.6
U.S. imports of merchandise for consumption China Canada Mexico Japan Germany Korea Taiwan United Kingdom Italy France All other	13,780	17,391	21,056	25,585	28,415	2,830	11.1
	9,827	10,986	11,866	13,124	13,740	615	4.7
	12,092	13,562	15,500	18,305	20,045	1,740	9.5
	13,816	16,810	18,333	19,455	17,146	-2,310	-11.9
	9,826	11,816	13,477	14,401	15,131	730	5.1
	2,482	2,747	3,691	3,974	4,673	699	17.6
	2,788	3,177	3,214	3,398	3,447	49	1.4
	2,887	3,241	3,485	3,745	3,876	131	3.5
	3,927	4,526	4,976	5,263	5,628	365	6.9
	1,948	2,273	2,629	2,596	2,827	231	8.9
	13,502	15,430	17,962	21,245	24,203	2,959	13.9
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	86,875 25,569 165 13,349 112 35,256 182 829	101,958 29,316 239 15,038 101 43,273 195 1,023	116,187 33,464 264 17,337 108 49,837 273 1,223	131,091 36,544 344 20,227 115 57,007 315 1,358	139,131 39,950 356 22,245 85 58,749 423 1,585	8,040 3,407 12 2,018 -30 1,742 109 227	6.1 9.3 3.3 10.0 -25.9 34.5 16.7

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**TABLE MT.1** Machinery: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–2007<sup>a</sup>—*Continued* 

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. merchandise trade balance China Canada Mexico Japan Germany Korea Taiwan United Kingdom Italy France All other	-10,705 4,690 -3,280 -10,369 -7,290 -222 -409 -439 -2,988 -467 6,066	-12,692 4,563 -3,808 -12,234 -8,951 538 1,681 -652 -3,630 -569 8,891	-16,812 5,467 -4,368 -13,807 -10,140 109 1,041 -780 -4,063 -884 8,455	-20,310 6,293 -6,185 -14,304 -10,613 729 1,298 -770 -4,194 -647 10,496	-22,318 6,442 -8,418 -12,269 -10,953 394 1,981 -683 -4,551 -979 13,511	-2,008 148 -2,234 2,035 -340 -335 683 87 -357 -332 3,014	-9.9 2.4 -36.1 14.2 -3.2 -45.9 52.6 11.3 -8.5 -51.3 28.7
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-24,970 -13,651 2,347 -261 659 -18,755 529 -401	-26,863 -16,107 3,146 -311 703 -18,908 683 -517	-35,783 -18,857 3,513 -68 1,002 -26,702 618 -581	-38,205 -20,105 4,442 -886 1,066 -29,101 811 -603	-37,842 -22,357 6,161 -1,983 1,251 -28,622 1,031 -651	364 -2,252 1,719 -1,097 185 479 220 -49	1.0 -11.2 38.7 -123.8 17.4 1.6 27.1 -8.1

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

TABLE MT.2 Machinery: Leading changes in U.S. exports and imports, 2003–07

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million d	ollars ———			
U.S. EXPORT	-S							
Increases								
MT009	Farm and garden machinery and							
	equipment	5,109	6,098	6,885	7,533	9,245	1,712	22.7
MT020	Taps, cocks, valves, and similar devices	3,329	3,685	4,235	5,010	5,757	748	14.9
MT005	Centrifuges and filtering and purifying							
	equipment	3,022	3,277	3,505	4,060	4,788	728	17.9
MT023	Electric motors, generators, and related							
	equipment	4,031	4,673	5,114	5,997	6,685	688	11.5
MT001	Pumps for liquids	2,412	2,725	2,963	3,565	4,174	609	17.1
MT029	Nonautomotive insulated electrical wire and	,	,	,	•	•		
	related products	2,660	2,936	3,202	4,110	4,586	475	11.6
MT004	Household appliances, including	,	,	-, -	, -	,		_
	commercial applications	4,810	5,193	5,733	6,515	6,915	400	6.1
MT024	Electrical transformers, static converters,	.,	-,	-,	-,	-,		
02 .	and inductors	1,767	1,805	1,895	2,380	2,743	363	15.2
MT021	Mechanical power transmission equipment .	1,054	1,197	1,398	1,639	1,847	207	12.6
MT002	Air-conditioning equipment and parts	5,334	5,794	6,340	6,861	7,061	199	2.9
MT002	Industrial thermal-processing equipment	0,001	0,701	0,010	0,001	7,001	100	2.0
	and furnaces	2,099	2,789	3,220	3,540	3,731	190	5.4
MT008	Mineral processing machinery	545	669	811	1,064	1,220	156	14.7
MT010	Industrial food-processing and related	0-10	003	011	1,004	1,220	100	14.7
WITOTO	machinery	558	601	710	644	797	153	23.8
MT022	Boilers, turbines, and related machinery	875	909	1,124	1,130	1,235	105	9.3
MT004A	Major household appliances and parts	1,655	1,773	1,991	2,309	2,409	99	4.3
MT016	Machine tool accessories	280	275	305	304	403	98	32.3
MT017	Metal forming machine tools	691	733	851	957	1,015	58	6.1
MT017	Pulp, paper, and paperboard machinery	648	662	660	712	769	57	8.1
MT014	Metal rolling mills	182	243	314	351	394	43	12.3
MT007	Scales and weighing machinery	155	155	148	155	174	20	12.6
MT007	Wrapping, packaging, and can-sealing	100	100	170	155	177	20	12.0
1011 000	machinery	637	707	727	777	787	10	1.3
MT013	Textile machinery	810	897	991	1,009	1,018	8	0.8
Decreases	Textile Illacililery	010	031	331	1,009	1,010	O	0.0
MT019A	Semiconductor manufacturing equipment	7,242	12,790	10,971	14,232	12,892	-1,340	-9.43
MT019A	Semiconductor manufacturing equipment	1,242	12,790	10,971	14,232	12,092	-1,340	-9.43
MITUIS		7,599	13,257	11,435	14,733	13,394	-1,339	-9.1
MTOOO	and robotics							
MT030	Miscellaneous machinery	6,409	7,434	8,299	9,509	8,982	-528	-5.6
MT028	Welding and soldering equipment	618	818	872	1,165	932	-233	-20.0
MT015	Metal cutting machine tools	1,305	1,475	1,732	2,205	2,026	-179	-8.1
MT031	Molds and molding machinery	1,550	1,833	2,074	2,136	1,965	-171	-8.0
MT018	Non-metalworking machine tools	711	1,083	1,110	1,159	1,011	-148	-12.7
MT026	Nonelectrically powered handtools	578	907	1,264	1,148	1,085	-63	-5.5
MT012	Printing and related machinery	1,215	1,300	1,443	1,526	1,505	-21	-1.4

TABLE MT.2 Machinery: Leading changes in U.S. exports and imports, 2003-07—Continued

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				— Million dolla	ers —			
MT025 MT027	Portable electric handtools	191	180	185	165	153	-12	-7.5
IVI I UZ I	Electric lamps (bulbs) and portable electric lights	721	786	859	823	812	-12	-1.4
U.S. IMPORT	S							
Increases								
MT023	Electric motors, generators, and related							
MTOOA	equipment	6,811	7,020	8,533	10,305	12,358	2,053	19.9
MT004	Household appliances, including	10 700	10 100	11 161	16,574	17.004	4 220	8.0
MT024	commercial applications  Electrical transformers, static converters,	10,782	12,489	14,464	10,574	17,904	1,330	6.0
WH 024	and inductors	4,680	5,496	5,973	6,989	8,179	1,191	17.0
MT005	Centrifuges and filtering and purifying	4,000	0,400	0,070	0,505	0,175	1,101	17.0
	equipment	2,663	3,088	3,192	3,871	4,755	884	22.8
MT019A	Semiconductor manufacturing equipment	2,750	3,586	3,857	4,902	5,629	727	14.8
MT004A	Major household appliances and parts	2,868	3,440	4,360	5,684	6,383	699	12.3
MT020	Taps, cocks, valves, and similar devices	5,500	6,738	7,589	8,942	9,628	686	7.7
MT019	Semiconductor manufacturing equipment							
	and robotics	3,152	4,151	4,515	5,612	6,222	610	10.9
MT029	Nonautomotive insulated electrical wire and							
LITOOS	related products	3,208	3,903	4,693	6,071	6,640	569	9.4
MT022	Boilers, turbines, and related machinery	881	839	1,098	1,001	1,542	540	54.0
MT002	Air-conditioning equipment and parts	7,403	8,533	9,531	10,748	11,266	518	4.8
MT027	Electric lamps (bulbs) and portable electric lights	1,748	2,094	2,202	2,375	2,879	504	21.2
MT003	Industrial thermal-processing equipment	1,740	2,094	2,202	2,375	2,019	504	21.2
1011000	and furnaces	1,660	1,880	2,350	2,853	3,356	502	17.6
MT001	Pumps for liquids	2,180	2,673	3,302	3,952	4,452	500	12.7
MT021	Mechanical power transmission equipment .	2,222	2,638	3,252	3,439	3,850	411	11.9
MT006	Wrapping, packaging, and can-sealing	,	,	-, -	-,	-,		_
	machinery	1,505	1,725	1,811	1,966	2,206	241	12.2
MT011	Pulp, paper, and paperboard machinery	867	938	948	1,086	1,271	185	17.0
MT008	Mineral processing machinery	627	797	1,034	1,164	1,277	113	9.7
MT010	Industrial food-processing and related	004	750	000	050	0.40	00	44.0
MTO40	machinery	684	758	839	853	949	96	11.2
MT018	Non-metalworking machine tools	1,330	1,626	1,694	1,776	1,861	85 74	4.8
MT016 MT007	Machine tool accessories	344 375	447 525	515 577	514 604	588 639	74 35	14.3 5.7
MT013	Textile machinery	1,316	1,410	1.561	1,264	1,290	26	2.1
WITOTS	Textile machinery	1,510	1,410	1,301	1,204	1,290	20	2.1
Decreases					<b>.</b>	<b>.</b>	<u>.</u>	
MT012	Printing and related machinery	4,844	5,802	6,340	6,554	3,376	-3,178	-48.5
MT030	Miscellaneous machinery	6,917	8,058	9,343	10,527	9,474	-1,053	-10.0
MT031	Molds and molding machinery	3,262	3,525	4,035	4,290	3,280	-1,010	-23.5
MT028	Welding and soldering equipment	996	1,088	1,054	1,353	950	-403	-29.8

TABLE MT.2 Machinery: Leading changes in U.S. exports and imports, 2003–07—Continued

							Change, 200	7 from 2006
USITC code <sup>a</sup> and industry/commodity group		2003	2004	2005	2006	2007	Absolute	Percent
				<ul> <li>Million dollar</li> </ul>	rs —			
MT015 MT026 MT014 MT017 MT009	Metal cutting machine tools  Nonelectrically powered handtools  Metal rolling mills  Metal forming machine tools  Farm and garden machinery and	2,360 992 210 933	2,977 1,235 150 1,019	3,618 1,396 207 1,196	4,092 1,513 352 1,335	4,009 1,433 322 1,315	-83 -80 -30 -20	-2.0 -5.3 -8.6 -1.5
MT025	equipmentPortable electric handtools	4,645 1,777	6,216 2,122	6,900 2,424	6,638 2,478	6,621 2,473	-17 -5	-0.3 -0.2

Note: Calculations based on unrounded data.

<sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major grouping and subgroupings of HTS import and export items for trade monitoring purposes.

In 2007, U.S. exports of taps, cocks, valves, and similar devices increased by \$748 million (15 percent) to \$5.8 billion. A steep increase in demand for U.S. exports of all types of valves in 2007 largely can be attributed to the worldwide demand for energy. U.S. shipments of high-technology quarter-turn and multi-turn industrial valves and parts for petroleum production, chemical and petrochemical processing, and pipeline transmission led exports to foreign markets in Canada, Mexico, and China. 224

#### U.S. Imports

In 2007, U.S. imports of machinery rose by \$8.0 billion (6 percent) to \$139.1 billion. The increase in imports of all types of machinery was driven by a number of factors, including an annual U.S. GDP growth rate of 2 percent in 2007 and companies investing in new machinery and equipment to boost production. The top two foreign suppliers were China (\$28.4 billion) and Mexico (\$20.0 billion), which together accounted for 35 percent of the value of all U.S. machinery imports during 2007.

U.S. imports of SME such as wire-bonding machinery, assembly and packaging equipment (used to test and assemble chips), and parts increased by \$727 million (15 percent) to approximately \$5.6 billion in 2007. Japan continued to be the largest foreign SME supplier to the U.S. market in 2007, accounting for \$2.5 billion (45 percent) of total U.S. imports. The Netherlands was the second-largest supplier of SME to the U.S. market, accounting for \$1.3 billion (24 percent) of the total. Producers in these two countries accounted for over two-thirds of all U.S. SME imports. These sources are reportedly the only suppliers in the world of an essential and highly expensive semiconductor wafer processing tool known as photolithography equipment, <sup>226</sup> and U.S. based semiconductor producers are dependent on imports of this equipment.

Imports of electric motors, generators, and related equipment rose by \$2.1 billion (20 percent) to \$12.4 billion in 2007. The four primary product groups in this industry sector—fractional horsepower motors, integral horsepower motors and generators, land prime mover generator sets, and parts and supplies for motors and generators—are used in numerous industrial and commercial markets. Fractional horsepower motors are used in various household appliances, including refrigerators, freezers, air conditioners, automatic dishwashers, and microwave ovens, as well as other products requiring a small horsepower motor, such as computer disk drives. <sup>227</sup>

Continued U.S. economic growth was the primary factor leading to a rise in household appliance imports in 2007. Imports of household appliances, including commercial applications, increased by \$1.3 billion (8 percent) to \$17.9 billion in 2007. The major foreign suppliers of imported household appliances were Mexico (cooking stoves, combined refrigerators-freezers, refrigerators, freezers, and washing machines), China (chest-type freezers, microwave ovens, and electric cooking stoves), Korea (refrigerators, microwave

<sup>&</sup>lt;sup>224</sup> Valve Magazine, "Fall 2007—2008 Market Outlook: Another Good Year," Fall 2008, 1.

<sup>&</sup>lt;sup>225</sup> EIU, Country Report: United States, 2007, 4.

<sup>&</sup>lt;sup>226</sup> Three companies are responsible for virtually all global production of photolithography equipment, Nikon Corp. and Canon Inc. based in Japan and ASML Holding based in the Netherlands. In 2006, photolithography equipment was the leading type of semiconductor equipment sold, accounting for 17 percent of total SME sales. U.S. industry representative, e-mail message to Commission staff, June 5, 2008.

<sup>&</sup>lt;sup>227</sup> Encyclopedia of American Industries, "Motors and Generators: SIC 3621," 2007, 1.

<sup>&</sup>lt;sup>228</sup> IBISWorld, "Major Household Appliance Manufacturing," May 28, 2008, 7 and 13.

ovens, and air conditioners), and Canada (cooking stoves, freezers, drying machines), Sweden (dishwashing, washing, and laundry machines) and New Zealand (dishwashing machines and laundry machines). The most significant import in 2007 was refrigerators in terms of the total value of imports.<sup>229</sup>

<sup>&</sup>lt;sup>229</sup> USDOC, Bureau of Census, "2007 Major Household Appliances," April 2008.

## **Semiconductor Manufacturing Equipment**

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Change in 2007 from 2006:<sup>230</sup>

U.S. trade surplus: Decreased by \$2.1 billion (22 percent) to \$7.3 billion U.S. exports: Decreased by \$1.3 billion (9 percent) to \$12.9 billion U.S. imports: Increased by \$727 million (15 percent) to \$5.6 billion

Though the United States maintained its 10-year trade surplus in semiconductor manufacturing equipment (SME),<sup>231</sup> the overall surplus in 2007 decreased by \$2.1 billion to \$7.3 billion as a reduction in U.S. exports combined with an increase in U.S. imports (table MT.3). The overall volume in U.S. trade in SME decreased with U.S. exports decreasing almost twice as much as the increase in U.S. imports. This decrease in trade activity was due to a decrease in the rate of SME capital spending by many semiconductor firms, which sought to scale back after greatly expanding capacity in 2006.<sup>232</sup> All major semiconductor producing regions had lower SME spending growth rates in 2007 compared to 2006, with firms in three areas—the EU, Japan, and the United States—actually reducing expenditures in 2007.<sup>233</sup>

### U.S. Exports

U.S. SME exports decreased by \$1.3 billion (9 percent) to \$12.9 billion in 2007. Exports to Asia, the largest regional market for U.S. exports by far (84 percent), declined by 3 percent as decreases in exports to Japan, Korea, Singapore, and Malaysia balanced a significant increase (\$1.0 billion, or 36 percent) in exports to Taiwan. Contributing to the decrease in U.S. exports to Asia was a trend by semiconductor firms to cut back capital spending and therefore capacity in order to counter a significant decline in average semiconductor selling prices that has occurred over the past few years.<sup>234</sup> The significant increase in U.S. exports

<sup>&</sup>lt;sup>230</sup> In 2007 major changes to the Harmonized Tariff Schedule (HTS) were adopted based on recommendations to the President from the U.S. International Trade Commission. Proclamation No. 8097, 72 Fed. Reg 453-58 (December 29, 2006). These changes significantly affected those HTS subheadings that constitute the semiconductor manufacturing equipment (SME) category used in this report; the descriptions and numbers of the HTS subheadings for SME in 2007 changed. To mitigate trade shifts due to this change, staff have attempted to construct a grouping of new HTS subheadings for SME in 2007 that most accurately reflects the same SME grouping in 2006.

<sup>&</sup>lt;sup>231</sup> The United States has run a consistently high annual trade surplus in SME, because the majority of SME suppliers are based in North America while the majority of SME consumers are based in Asia. In 2007, North American-based SME firms supplied 44.9 percent of the SME market, and 81.5 percent of their sales were to firms abroad. U.S. industry representative, e-mail message to Commission staff, June 5, 2008.

<sup>&</sup>lt;sup>232</sup> The rate of capital spending decreased from 18 percent from 2005 to 2006 to 4 percent from 2006 to 2007. McClean, Matas, and Yancey, *The McClean Report*, 2008, 4-1–4-5.

<sup>&</sup>lt;sup>233</sup> Firms in these three parts of the world decreased capital spending in 2007 by 8, 10, and 11 percent, respectively. While firms in Taiwan and Korea increased spending in 2007, the rate of increased spending in 2007 was less than that in 2006. McClean, Matas, and Yancey, *The McClean Report*, 2008, 4-5.

<sup>&</sup>lt;sup>234</sup> McClean, Matas, and Yancey, *The McClean Report*, 4-18.

**TABLE MT.3** Semiconductor manufacturing equipment (MT019A): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–2007<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			– Million dolla	nrs ———			
U.S. exports of domestic merchandise:  Japan 1 Taiwan 1 Korea China Netherlands Germany	,29 <b>3</b> ,020 1,177 928 529 77 420	1,922 2,979 1,618 1,261 185 544	2,248 2,206 1,999 662 154 658	2,056 2,763 2,638 1,143 248 703	-192 3,768 2,299 1,369 278 734	-8.5 1,005 -339 226 30 30	36.4 -12.8 19.7 12.1 4.3
Singapore Israel Malaysia United Kingdom All other	560 93 228 141 1,795	1,476 136 362 208 1,998	764 89 298 174 2,044	1,376 148 523 180 2,261	828 322 203 78 955	-548 174 -320 -101 -1,305	-39.8 118.0 -61.2 -56.3 -57.7
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	7,242 1,381 36 287 25 5,012 14	12,790 1,641 34 408 21 10,159 14 19	10,971 1,723 50 451 59 8,222 14 29	14,232 1,877 63 435 31 11,114 21 37	12,892 1,419 18 120 25 10,837 8 19	-1,340 -457 -45 -315 -6 -277 -13 -18	-9.4 -24.4 -71.8 -72.5 -18.8 -2.5 -61.7 -48.8
Taiwan Korea China Netherlands Germany Singapore Israel Malaysia United Kingdom All other	,29 <b>2</b> ,811 17 38 25 665 193 28 100 34 133 223	1,972 37 48 31 636 284 84 178 77 147 254	2,375 39 61 34 761 291 85 147 49 165 254	2,532 50 89 85 1,108 321 135 204 59 169 308	157 113 192 290 1,332 315 209 185 69 129 263	6.6 63 103 205 224 -5 74 -19 10 -40	124.1 116.8 241.6 20.2 -1.7 54.7 -9.2 16.9 -23.8 -14.7
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	2,750 1,098 (b) 28 18 1,443 (b)	3,586 1,202 1 8 1 2,100 (b) 2	3,857 1,348 1 10 1 2,259 (b) 2	4,902 1,757 2 23 10 2,817 (b)	5,629 1,914 1 12 5 3,433 (b) 4	727 157 -1 -11 -6 615 ( <sup>b</sup> ) -5	14.8 9.0 -45.5 -46.6 -55.0 21.8 -45.6 -58.1

**TABLE MT.3** Semiconductor manufacturing equipment (MT019A): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–2007<sup>1</sup>—*Continued* 

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			<ul><li>Million dolla</li></ul>	rs ———			
U.S. merchandise trade balance: Japan Taiwan Korea China Netherlands Germany Singapore Israel Malaysia	(b) 209 1,159 890 504 -587 227 531 -7 194	-50 2,943 1,571 1,231 -451 260 1,392 -41 286 61	-126 2,167 1,938 628 -607 367 679 -58 249	-476 2,713 2,549 1,058 -859 383 1,241 -56 464	-349 3,655 2,107 1,079 -1,053 418 619 137 134 -50	-276.2 943 -442 20 -194 36 -622 193 -330	34.7 -17.3 1.9 -22.5 9.3 -50.1 (°) -71.(1)
United Kingdom	1,572	1,744	1,790	1,953	693	-1,260	-64.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	4,492 282 35 259 7 3,570 14 18	9,204 440 33 400 20 8,059 14 17	7,113 375 49 441 58 5,964 14 27	9,330 120 61 412 20 8,297 21 28	7,263 -495 17 107 20 7,404 8 15	-2,067 -615 -44 -305 (°) -892 -13 -13	-22.2 (°) -72.8 -73.9 -0.4 -10.8 -61.9 -45.7

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

bLess than \$500,000.

<sup>&</sup>lt;sup>c</sup>Not meaningful for purposes of comparison.

to Taiwan, on the other hand, was due to continued aggressive capital spending by several Taiwan dynamic random access memory (DRAM) manufacturers, which continued to invest significantly in the latest 300 mm SME in an attempt to gain market share in this segment of the market.<sup>235</sup> Also, increases in U.S. SME exports to China, which experienced the second largest positive shift in U.S. SME exports in absolute terms behind Taiwan, were due in part to provincial governments' funding of equipment purchases for two facilities in which they established partnerships with the China-based firm Semiconductor Manufacturing International Corp. (SMIC).<sup>236</sup> Finally, a 24 percent decrease in U.S. exports to the EU, the second largest regional market for U.S. exports (11 percent) in 2007 behind Asia, was caused by an 11 percent decrease in overall capital spending, the most for any regional SME market.<sup>237</sup>

#### **U.S. Imports**

U.S. SME imports increased by \$727 million (15 percent) to \$5.6 billion in 2007. Japan continued to be the largest foreign SME supplier to the U.S. market in 2007, accounting for \$2.5 billion (45 percent) of total U.S. imports. The Netherlands was the second-largest supplier of SME to the U.S. market, accounting for \$1.3 billion (24 percent) of the total. Producers in these two countries accounted for over two-thirds of all U.S. SME imports. U.S.-based semiconductor producers are dependent on imports of this equipment from Japan and the Netherlands because the two countries are reportedly the only suppliers in the world of an essential and highly expensive semiconductor wafer processing tool known as photolithography equipment.<sup>238</sup>

<sup>&</sup>lt;sup>235</sup> Two Taiwan-based DRAM (dynamic random access memory) producers, Nanya and ProMOS, made substantial investments in SME in 2007, increasing their capital investments over 2006 by 172 and 97 percent, respectively. *The McClean Report*, 4–5.

<sup>&</sup>lt;sup>236</sup> McClean, Matas, and Yancey, *The McClean Report*, 3-36.

<sup>&</sup>lt;sup>237</sup> Ibid., 4–5.

<sup>&</sup>lt;sup>238</sup> Three companies are responsible for virtually all global production of photolithography equipment: Nikon Corp. and Canon Inc. based in Japan and ASML Holding based in the Netherlands. In 2006, photolithography equipment was the leading type of semiconductor equipment sold, accounting for 17 percent of total SME sales. U.S. industry representative, e-mail message to Commission staff, June 5, 2008.

# Electric Motors, Generators, and Related Equipment<sup>239</sup>

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Increased by \$1.4 billion (32 percent) to \$5.7 billion U.S. exports: Increased by \$688 million (11 percent) to \$6.7 billion U.S. imports: Increased by \$2.1 billion (20 percent) to \$12.4 billion

In 2007, the U.S. trade deficit in electric motors, generators, and related equipment increased markedly for the third consecutive year, as the \$688 million (11 percent) increase in exports was outstripped by a \$2.1 billion (20 percent) increase in imports (table MT.4). Growing domestic demand for wind turbines was the most important reason for the increase in imports. A \$1.2 billion (97 percent) increase in imports of wind-powered electric generating sets in 2007 accounted for over one-half of the import growth in the sector. Imports from Germany, Denmark, and Spain, home to major wind turbine manufacturing facilities, are growing as European turbine manufacturers seek to meet rising U.S. demand. The increase in U.S. exports was primarily a result in a \$603 million (32 percent) increase in the export of electric generating sets. There was, however, a shift in the direction of exports, with exports to Canada and Mexico, the United States' two largest trading partners in 2006, decreasing and exports to countries in most other regions of the world growing significantly.

#### U.S. Exports

U.S. exports of electric motors, generators, and related equipment increased by \$688 million (11 percent) to \$6.7 billion in 2007 (table MT.4). The increase in U.S. exports was primarily a result of a \$603 million (32 percent) increase in the export of electric generating sets. However, there was a shift in the direction of exports, with exports to Canada and Mexico, the United States' two largest trading partners in 2006, decreasing by \$114 million (27 percent) and \$85 million (56 percent), respectively. At the same time exports increased by \$183 million (668 percent) to Russia, by \$113 million (708 percent) to Kuwait, by \$104 million (89 percent) to China, and by \$79 million (5,396 percent) to Norway.

Part of the decrease in exports to Canada was due to the fact that there were \$83 million in exports of wind-powered generating sets to Canada in 2006 but none in 2005 or 2007. Exports of electric generating sets to Eastern Europe, Asia, and the Middle East may be related to the fast growing construction sectors in some of these countries in 2007. In addition, exports of wind-powered generating sets to China increased from zero in 2006 to \$13 million in 2007.

<sup>&</sup>lt;sup>239</sup> This industry/commodity group includes AC and DC motors, electric generating sets, and other related equipment

<sup>&</sup>lt;sup>240</sup> Laryea, "Commercial Sector Shows Promise for Gensets," May 2008.

**TABLE MT.4** Electric motors, generators, and related equipment (MT023): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
_			<ul><li>Million dolla</li></ul>	rs ———			
U.S. exports of domestic merchandise  Mexico Canada China Japan Germany Denmark Spain United Kingdom Brazil India	1,056 822 108 126 103 7 33 128 43 23 1,582	1,061 951 204 105 99 4 55 150 21 16 2,008	1,234 1,048 239 116 137 6 61 174 61 45 1,993	1,303 1,488 298 124 152 9 87 223 41 38 2,233	1,022 1,388 388 97 174 12 66 215 58 38 3,225	-281 -100 90 -26 22 4 -21 -8 17 (²) 992	-21.6 -6.7 30.3 -21.3 14.4 43.9 -24.2 -3.5 40.9 0.6 44.4
All other Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	4,031 617 370 1,358 61 666 27 13	4,673 738 422 1,404 82 909 73 21	5,114 782 358 1,628 67 1,023 64 17	5,997 950 379 1,735 77 1,208 85 25	6,685 1,030 707 1,587 82 1,368 101 21	688 80 328 -147 4 160 16 -3	11.5 8.4 86.6 -8.5 5.7 13.2 18.8 -12.7
U.S. imports of merchandise for consumption Mexico Canada China Japan Germany Denmark Spain United Kingdom Brazil India All other	2,161 464 687 959 499 285 58 241 186 80 1,192	2,175 500 850 1,113 480 95 21 288 141 80 1,277	2,282 576 1,140 1,279 612 397 90 300 302 115 1,440	2,424 698 1,535 1,341 640 718 343 407 370 351 1,479	2,631 779 1,769 1,425 1,047 1,099 753 404 526 388 1,538	207 81 234 84 407 382 410 -3 156 37 59	8.5 11.6 15.2 6.3 63.5 53.2 119.7 -0.8 42.2 10.6 4.0
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	6,811 1,650 14 2,368 6 2,208 4 116	7,020 1,423 28 2,348 9 2,612 8	8,533 2,097 34 2,612 11 3,105 8	10,305 2,785 32 2,814 12 3,837 13 115	12,358 3,981 38 3,171 4,216 19 138	2,053 1,196 6 357 -1 379 6 23	19.9 42.9 18.4 12.7 -10.1 9.9 44.6 19.9

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**TABLE MT.4** Electric motors, generators, and related equipment (MT023): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>—Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
_			<ul><li>Million dolla</li></ul>	irs ———			
U.S. merchandise trade balance Mexico Canada China Japan Germany Denmark Spain United Kingdom Brazil India All other	-1,105 358 -579 -833 -396 -278 -25 -113 -143 -57 390	-1,114 451 -646 -1,008 -381 -91 34 -138 -120 -64 731	-1,048 472 -901 -1,164 -475 -391 -29 -126 -241 -70 553	-1,120 790 -1,238 -1,217 -488 -709 -256 -184 -329 -313 754	-1,609 610 -1,381 -1,327 -873 -1,087 -687 -188 -468 -350 1,687	-488 -181 -143 -110 -385 -378 -431 -5 -139 -37 933	-43.6 -22.9 -11.6 -9.1 -78.9 -53.3 -168.8 -2.5 -42.4 -11.7 123.7
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-2,780 -1,033 356 -1,010 54 -1,542 23 -102	-2,346 -685 394 -943 74 -1,703 65 -60	-3,420 -1,315 324 -985 56 -2,082 -55 -90	-4,309 -1,835 347 -1,080 65 -2,629 72 -91	-5,673 -2,951 669 -1,584 71 -2,848 82 -117	-1,365 -1,116 322 -504 6 -220 10 -26	-31.7 -60.8 92.9 -46.7 8.6 -8.4 14.1 -28.7

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Less than \$500,000.

Despite the shift in exports of electric generating sets, the largest destinations for exports of electric motors, generators, and related equipment overall remained Mexico and Canada. Combined, the two countries accounted for \$2.4 billion (36 percent) of exports in 2007, although exports to Canada decreased by 7 percent and exports to Mexico decreased by 22 percent. Asia and the EU were also significant trading partners, with Asia accounting for \$1.4 billion in exports and the EU \$1.0 billion in exports.

#### **U.S.** Imports

U.S. imports of electric motors, generators, and related equipment increased by \$2.1 billion (20 percent) to \$12.4 billion in 2007 (table MT.4). Germany, Denmark, and Spain became major sources of U.S. sector imports in 2007, as imports grew by \$407 million (64 percent), \$382 million (53 percent), and \$410 million (120 percent), respectively, with much of the growth owing to increases in imports of wind-powered electrical generating sets (table MT.5). However, Mexico, China, and Japan remained the leading sources of imports with growth of \$207 million (8 percent), \$234 million (15 percent), and \$84 million (6 percent), respectively.

Wind-powered electrical generating sets, parts for electric motors, generators, and generating sets, and alternating current (AC) generators led import growth in the sector. In 2007, U.S. imports of wind-powered electrical generating sets increased by 97 percent to \$2.4 billion, imports of parts for electric motors, generators, and generating sets increased by 22 percent to \$2 billion, and imports of AC generators increased by 70 percent to \$800 million.

AC and direct current (DC) motors continued to be among the largest imports in this category, accounting for \$2.7 billion and \$1.5 billion in imports in 2007, respectively. There was also significant growth in imports of AC and DC motors, which increased by \$142 million (9 percent) and \$123 million (6 percent), respectively. Mexico and China remained the leading sources of U.S. imports for both types of motors, accounting for 43 and 17 percent of U.S. imports, respectively.

The United States was the world's largest market for wind-powered electric generating sets in 2007, and total annual wind capacity installations in 2007 increased by 117 percent. GE was the largest domestic producer of wind turbines, and GE wind turbine installations increased by 104 percent in 2007. <sup>241</sup> European and Asian producers increased U.S. market penetration, and there was a rise in imports from Denmark (41 percent of 2007 imports), Spain (18 percent), Japan (13 percent), India (11 percent), and Germany (9 percent). The sources of imports closely correlate with the locations of major European and Asian wind turbine manufacturing facilities.

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<sup>&</sup>lt;sup>241</sup> Wiser and Bolinger, Annual Report on U.S. Wind Power, May 2008, 5, 10.

**TABLE MT.5** Machinery: U.S. trade for industry/commodity groups and subgroups, 2003—07<sup>a</sup>

7 from 2006
Percent
17.1
12.7
28.2
2.9
4.8
-8.2
5.4
17.6
-45.4
6.1
8.0
-9.2
4.3
12.3
-17.8
17.9
22.8
-82.5
1.3
12.2
-19.4
12.6
5.7
-3.3

**TABLE MT.5** Machinery: U.S. trade for industry/commodity groups and subgroups, 2003—07a—Continued

USITC							Change, 200	7 from 2006
	nd industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million o	dollars ———			
800TM	Mineral processing machinery							
	Exports	545	669	811	1,064	1,220	156	14.7
	Imports	627	797	1,034	1,164	1,277	113	9.7
	Trade balance	-82	-128	-223	-100	-57	43	42.6
MT009	Farm and garden machinery and equipment							
	Exports	5,109	6,098	6,885	7,533	9,245	1,712	22.7
	Imports	4,645	6,216	6,900	6,638	6,621	-17	-0.3
	Trade balance	464	-117	-15	895	2,624	1,729	193.1
MT010	Industrial food-processing and related machinery							
	Exports	558	601	710	644	797	153	23.8
	Imports	684	758	839	853	949	96	11.2
	Trade balance	-126	-157	-129	-209	-151	58	27.7
MT011	Pulp, paper, and paperboard machinery							
	Exports	648	662	660	712	769	57	8.1
	Imports	867	938	948	1,086	1,271	185	17.0
	Trade balance	-219	-276	-289	-374	-501	-127	-34.0
MT012	Printing and related machinery							
	Exports	1,215	1,300	1,443	1,526	1,505	-21	-1.4
	Imports	4,844	5,802	6,340	6,554	3,376	-3,178	-48.5
	Trade balance	-3,628	-4,502	-4,897	-5,029	-1,871	3,157	62.8
MT013	Textile machinery	-,	.,	1,001	-,	.,	2,121	
	Exports	810	897	991	1,009	1,018	8	0.8
	Imports	1,316	1,410	1,561	1,264	1,290	26	2.1
	Trade balance	-506	-513	-569	-255	-272	-18	-7.0
MT014	Metal rolling mills							
	Exports	182	243	314	351	394	43	12.3
	Imports	210	150	207	352	322	-30	-8.6
	Trade balance	-27	93	107	-1	72	74	(°)
MT015	Metal cutting machine tools				·	. –		( )
	Exports	1,305	1,475	1,732	2,205	2,026	-179	-8.1
	Imports	2,360	2,977	3,618	4,092	4,009	-83	-2.0
	Trade balance	-1.055	-1,502	-1,886	-1,887	-1,983	-96	-5.1
MT016	Machine tool accessories	1,000	1,002	1,000	1,001	1,000	00	0
	Exports	280	275	305	304	403	98	32.3
	Imports	344	447	515	514	588	74	14.3
								11.8
	Trade balance	-64	-172	-210	-210	-185	25	

**TABLE MT.5** Machinery: U.S. trade for industry/commodity groups and subgroups, 2003—07a—Continued

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million	dollars ———			
MT017 Metal forming machine tools							
Exports	. 691	733	851	957	1,015	58	6.1
Imports	. 933	1,019	1,196	1,335	1,315	-20	-1.5
Trade balance	242	-286	-345	-378	-300	78	20.7
MT018 Non-metalworking machine tools							
Exports	. 711	1,083	1,110	1,159	1,011	-148	-12.7
Imports	. 1,330	1,626	1,694	1,776	1,861	85	4.8
Trade balance	619	-543	-584	-617	-850	-233	-37.8
MT019 Semiconductor manufacturing equipment and robotics							
Exports	. 7,599	13,257	11,435	14,733	13,394	-1,339	-9.1
Imports	. 3,152	4,151	4,515	5,612	6,222	610	10.9
Trade balance	. 4,446	9,107	6,919	9,121	7,172	-1,949	-21.4
MT019A Semiconductor manufacturing equipment							
Exports	. 7,242	12,790	10,971	14,232	12,892	-1,340	-9.4
Imports	. 2,750	3,586	3,857	4,902	5,629	727	14.8
Trade balance	. 4,492	9,204	7,113	9,330	7,263	-2,067	-22.2
MT020 Taps, cocks, valves, and similar devices							
Exports	. 3,329	3,685	4,235	5,010	5,757	748	14.9
Imports		6,738	7,589	8,942	9,628	686	7.7
Trade balance	2,171	-3,054	-3,354	-3,932	-3,871	61	1.6
MT021 Mechanical power transmission equipment							
Exports		1,197	1,398	1,639	1,847	207	12.6
Imports	•	2,638	3,252	3,439	3,850	411	11.9
Trade balance	1,168	-1,441	-1,854	-1,800	-2,003	-203	-11.3
MT022 Boilers, turbines, and related machinery							
Exports		909	1,124	1,130	1,235	105	9.3
Imports		839	1,098	1,001	1,542	540	54.0
Trade balance	6	70	26	129	-306	-435	(°)
MT023 Electric motors, generators, and related equipment							
Exports	. 4,031	4,673	5,114	5,997	6,685	688	11.5
Imports	. 6,811	7,020	8,533	10,305	12,358	2,053	19.9
Trade balance	2,780	-2,346	-3,420	-4,309	-5,673	-1,365	-31.7
Hade balance	2,100	-2,070	-0,720	-∓,503	-0,073	- 1,000	-51

**TABLE MT.5** Machinery: U.S. trade for industry/commodity groups and subgroups, 2003—07a—Continued

USITC code <sup>b</sup> and industry/commodity group			2004	2005	2006	2007	Change, 2007 from 2006	
		2003					Absolute	Percent
		Million dollars						
MT024	Electrical transformers, static converters, and inductors							
	Exports	1,767	1,805	1,895	2,380	2,743	363	15.2
	Imports	4,680	5,496	5,973	6,989	8,179	1,191	17.0
	Trade balance	-2,912	-3,692	-4,078	-4,608	-5,436	-828	-18.0
MT025	Portable electric handtools							
	Exports	191	180	185	165	153	-12	-7.5
	Imports	1,777	2,122	2,424	2,478	2,473	-5	-0.2
	Trade balance	-1,586	-1,942	-2,239	-2,313	-2,320	-7	-0.3
MT026	Nonelectrically powered handtools							
	Exports	578	907	1,264	1,148	1,085	-63	-5.5
	Imports	992	1,235	1,396	1,513	1,433	-80	-5.3
	Trade balance	-414	-328	-132	-365	-347	17	4.7
MT027	Electric lamps (bulbs) and portable electric lights							
	Exports	721	786	859	823	812	-12	-1.4
	Imports	1,748	2,094	2,202	2,375	2,879	504	21.2
	Trade balance	-1,028	-1,309	-1,342	-1,552	-2,068	-516	-33.3
MT028	Welding and soldering equipment							
	Exports	618	818	872	1,165	932	-233	-20.0
	Imports	996	1,088	1,054	1,353	950	-403	-29.8
	Trade balance	-378	-270	-182	-189	-19	170	90.0
MT029	Nonautomotive insulated electrical wire and related products							
	Exports	2,660	2,936	3,202	4,110	4,586	475	11.6
	Imports	3,208	3,903	4,693	6,071	6,640	569	9.4
	Trade balance	-548	-966	-1,491	-1,961	-2,054	-93	-4.8
MT030	Miscellaneous machinery			,	•	·		
	Exports	6,409	7,434	8,299	9,509	8,982	-528	-5.6
	Imports	6,917	8,058	9,343	10,527	9,474	-1,053	-10.0
	Trade balance	-508	-624	-1,044	-1,017	-492	525	51.6

TABLE MT.5 Machinery: U.S. trade for industry/commodity groups and subgroups, 2003—07ª—Continued

USITC						Change, 200	7 from 2006
code <sup>b</sup> and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
			Million	dollars ———			
MT031 Molds and molding machinery							
Exports	1,550	1,833	2,074	2,136	1,965	-171	-8.0
Imports	3,262	3,525	4,035	4,290	3,280	-1,010	-23.5
Trade balance	-1,712	-1,691	-1,960	-2,153	-1,315	839	38.9

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

<sup>°</sup>Not meaningful for purposes of comparison.

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# Transportation Equipment

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Decreased by \$25.2 billion (29 percent) to \$60.5 billion U.S. exports: Increased by \$31.1 billion (14 percent) to \$249.4 billion U.S. imports: Increased by \$5.9 billion (2 percent) to \$309.9 billion

Increases in U.S. exports far exceeded increases in U.S. imports of transportation equipment in 2007, resulting in a \$25.2 billion (29 percent) decline in the U.S. trade deficit in the sector (table TE.1). U.S exports of transportation equipment rose by \$31.1 billion (14 percent), and U.S. imports rose by \$5.9 billion (2 percent). All product groups within the transportation equipment sector registered increased exports. The industries with the largest absolute increases included aircraft, spacecraft, and related equipment (14 percent), motor vehicles (19 percent), construction and mining equipment (26 percent), and aircraft engines and gas turbines (19 percent) (table TE.2). Imports were mixed, with leading absolute increases in aircraft, spacecraft, and related equipment (24 percent), certain motor-vehicle parts (4 percent), and aircraft engines and gas turbines (16 percent). Decreased imports were registered in several industry groups, with construction and mining equipment accounting for the largest absolute decline.

Canada and Japan together accounted for over 25 percent of the decrease in the U.S. trade deficit in transportation equipment. U.S. imports from Canada rose slightly, but U.S. exports rose by nearly \$5 billion. However, U.S. imports from Japan fell by \$1.6 billion, while U.S. exports rose by \$945 million.

#### U.S. Exports

U.S. exports of transportation equipment rose by \$31.1 billion (14 percent) to \$249.4 billion in 2007. The four leading markets for U.S. transportation equipment exports in 2007 were Canada, Mexico, Germany, and China. Together, these countries accounted for 46 percent of total sector exports. The countries that registered the largest absolute increases in U.S. exports in 2007 were Canada (\$4.9 billion), India (\$4.8 billion), Germany (\$2.1 billion), and China (\$2.1 billion).

The largest absolute export shift among transportation equipment products in 2007 was the \$9.0 billion (14 percent) increase in U.S. exports of aircraft, spacecraft, and related equipment. This increase was largely due to increased exports of large civil aircraft (LCA) and parts for civil aircraft. The largest absolute dollar increase in U.S. exports of these products was accounted for by increased exports to Asia and the EU. Airline route and frequency expansion as well as fleet renewal were the prime motivators of LCA purchases, while parts were used both by airlines for maintenance and by foreign aircraft manufacturers in producing their products.

**TABLE TE.1** Transportation equipment: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million doll	ars ———			
U.S. exports of domestic merchandise Canada Japan Mexico Germany United Kingdom	49,874	53,694	59,821	64,407	69,291	4,884	7.6
	8,631	8,120	8,630	9,611	10,556	945	9.8
	14,248	16,368	17,370	19,936	21,143	1,206	6.1
	7,987	6,576	6,902	11,162	13,289	2,127	19.1
	7,558	6,774	7,379	8,447	10,363	1,915	22.7
China France Korea Brazil India All other	3,805	3,893	6,508	9,015	11,065	2,050	22.7
	4,353	6,760	6,947	7,689	9,221	1,533	19.9
	2,743	3,066	3,567	5,030	5,198	167	3.3
	2,478	3,792	3,980	5,637	7,209	1,572	27.9
	603	671	1,027	2,114	6,881	4,766	225.4
	42,765	48,420	60,599	75,277	85,207	9,929	13.2
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	145,045	158,135	182,731	218,326	249,421	31,095	14.2
	33,481	35,812	37,320	45,091	55,438	10,348	22.9
	5,263	6,362	12,459	17,985	19,338	1,353	7.5
	20,871	25,221	28,282	34,819	39,262	4,443	12.8
	1,198	1,015	1,207	1,618	1,827	209	12.9
	24,873	25,666	31,135	39,527	48,327	8,799	22.3
	2,288	2,896	4,040	4,587	5,356	769	16.8
	755	993	860	1,570	2,642	1,072	68.3
U.S. imports of merchandise for consumption Canada Japan Mexico Germany United Kingdom China France Korea Brazil India All other	67,517 53,581 38,255 27,566 10,601 3,274 8,008 9,850 3,919 278 19,437	74,189 57,126 40,496 29,313 10,662 4,865 8,079 12,271 4,860 400 22,360	78,374 62,745 42,032 32,191 12,506 6,476 7,451 12,533 4,751 588 23,234	76,768 71,493 49,028 31,273 12,402 8,640 9,462 13,258 4,460 748 26,448	77,758 69,851 50,954 32,899 11,364 10,155 11,254 12,558 4,110 883 28,136	990 -1,642 1,926 1,626 -1,038 1,515 1,793 -700 -350 135 1,688	1.3 -2.3 3.9 5.2 -8.4 17.5 18.9 -5.3 -7.8 6.4
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	242,287	264,620	282,881	303,979	309,924	5,944	2.0
	58,449	62,448	66,934	69,998	73,105	3,107	4.4
	565	439	471	567	518	-50	-8.7
	42,730	46,056	47,667	54,522	56,131	1,608	3.0
	27	42	34	39	53	14	35.8
	70,402	78,609	86,622	98,847	98,682	-165	-0.2
	823	651	391	588	669	81	13.7
	1,858	1,963	1,708	2,283	2,685	402	17.6

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**TABLE TE.1** Transportation equipment: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>—Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million doll	ars ———			
U.S. merchandise trade balance Canada Japan Mexico Germany United Kingdom China France Korea Brazil India All other	-17,643 -44,951 -24,007 -19,580 -3,043 -3,655 -7,107 -1,441 325 23,328	-20,496 -49,006 -24,128 -22,737 -3,888 -972 -1,320 -9,204 -1,068 272 26,061	-18,553 -54,115 -24,661 -25,288 -5,127 32 -504 -8,965 -771 439 37,365	-12,361 -61,882 -29,091 -20,112 -3,954 -3,753 -1,773 -8,228 1,177 1,366 48,829	-8,468 -59,296 -29,811 -19,610 -1,001 -2,033 -7,361 -7,361 5,998 57,071	3,894 2,586 -720 502 2,953 535 -260 867 1,921 4,631 8,241	31.5 4.2 -2.5 74.7 142.8 -14.7 10.5 163.2 339.0 16.9
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-97,242 -24,968 4,699 -21,859 -1,171 -45,528 1,466 -1,103	-106,485 -26,636 5,923 -20,835 973 -52,943 2,245 -970	-100,150 -29,614 11,988 -19,385 1,173 -55,487 3,649 -848	-85,654 -24,908 17,417 -19,703 1,579 -59,319 3,999 -713	-60,503 -17,667 18,820 -16,868 1,774 -50,355 4,687 -43	25,151 7,241 1,403 2,835 195 8,964 688 670	29.4 29.1 8.1 14.4 12.3 15.1 17.2 94.0

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

TABLE TE.2 Transportation equipment: Leading changes in U.S. exports and imports, 2003–07

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million o	dollars			
U.S. EXPORT	ΓS							
Increases								
TE013	Aircraft, spacecraft, and related equipment .	37,835	40,076	47,981	64,374	73,406	9,032	14.0
TE009	Motor vehicles	29,883	30,473	35,312	44,437	52,739	8,303	18.7
TE004	Construction and mining equipment	9,546	11,794	15,584	18,590	23,371	4,781	25.7
TE001	Aircraft engines and gas turbines	14,742	17,706	20,771	21,631	25,780	4,149	19.2
TE002	Internal combustion piston engines, other	,	11,100	20,111	21,001	20,700	1,110	10.2
12002	than for aircraft	12,741	13,444	14,969	15,930	17,039	1,109	7.0
TE011	Powersport vehicles	1,734	1,848	2,221	2,535	3,375	840	33.1
TE003	Forklift trucks and similar industrial vehicles .	1,028	1,324	1,760	2,172	2,939	767	35.3
TE003	Contain mater valida norte							
	Certain motor-vehicle parts	28,442	30,785	31,524	33,346	34,052	705	2.1
TE014	Ships, tugs, pleasure boats, and similar	4 40=	4.050	4.050	0.004		400	40.4
	vessels	1,195	1,659	1,950	2,601	3,096	496	19.1
TE011A	Motorcycles and mopeds	864	917	983	1,252	1,589	337	26.9
TE012	Trailers, semi-trailers, and parts	1,008	1,462	1,945	2,464	2,781	317	12.9
TE007	Ignition, starting, lighting, and other							
	electrical equipment	1,822	1,773	1,844	1,880	2,040	160	8.5
TE005	Ball and rollers bearings	1,320	1,494	1,638	1,841	1,992	152	8.3
TE006	Primary cells and batteries and electric	,	,	,	,	•		
	storage batteries	1,786	1,977	2,272	2,801	2,948	146	5.2
TE015	Motors and engines, except internal	.,	.,	_,	_,	_,		-
12010	combustion, aircraft, or electric	578	668	837	1,124	1,198	74	6.6
TE008	Rail locomotive and rolling stock	1,386	1,649	2,124	2,600	2,663	63	2.4
12000	Nail locomotive and rolling stock	1,500	1,049	2,124	2,000	2,003	03	۷
U.S. IMPORT	S							
Increases								
TE013	Aircraft, spacecraft, and related equipment.	16,910	16,485	16,475	17,557	21,835	4,278	24.4
TE010	Certain motor-vehicle parts	41,649	46,493	50,998	53,307	55,619	2,312	4.3
TE001	Aircraft engines and gas turbines	8,834	9,642	11,243	12,816	14,898	2,082	16.2
TE015	Motors and engines, except internal	-,	-,-	, -	,	,	,	_
	combustion, aircraft, or electric	834	1,066	1,360	1,594	2,195	601	37.7
TE007	Ignition, starting, lighting, and other	00 1	1,000	1,000	1,001	2,.00	001	0
12007	electrical equipment	3,858	4,371	4,813	5,122	5,546	424	8.3
TE006	Primary cells and batteries and electric	3,030	4,57 1	4,013	5,122	3,340	424	0.0
1 = 000		0.475	2,620	2.841	3,075	2 255	180	5.9
TEOOF	storage batteries	2,175				3,255		
TE005	Ball and rollers bearings	1,680	2,052	2,351	2,429	2,492	63	2.6
Decreases		0.004	0.050	44.700	40.070	40.000	4.004	4
TE004	Construction and mining equipment	6,004	8,959	11,780	13,670	12,069	-1,601	-11.7
TE002	Internal combustion piston engines, other							
	than for aircraft	16,250	18,682	21,035	20,617	19,930	-688	-3.3
TE011	Powersport vehicles	4,375	5,140	5,781	5,870	5,208	-662	-11.3
TE009	Motor vehicles	134,369	142,861	146,308	159,537	158,895	-642	-0.4

TABLE TE.2 Transportation equipment: Leading changes in U.S. exports and imports, 2003-07—Continued

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars			
TE011A TE003 TE012 TE008 TE014	Motorcycles and mopeds	3,213 1,408 904 1,105	3,809 1,853 1,226 1,282	4,277 2,435 1,595 1,516	4,449 2,717 1,778 1,742	3,903 2,581 1,648 1,668	-546 -136 -130 -74	-12.3 -5.0 -7.3 -4.3
	vessels	1,932	1,888	2,350	2,146	2,084	-62	-2.9

Note: Calculations based on unrounded data.

<sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

Motor vehicles accounted for the second largest absolute export shift in 2007; such exports rose by \$8.3 billion (19 percent) to \$52.7 billion in 2007. Exports to the three leading U.S. motor vehicle export markets—Canada, Germany, and Mexico—increased by \$3.7 billion. U.S. motor vehicle exports to Canada increased by 10 percent to \$25.1 billion; exports to Germany increased by 19 percent to \$5.9 billion; and exports to Mexico increased by 13 percent to \$4.5 billion. The value of the U.S. dollar vis-a-vis the Canadian dollar and the euro contributed to the increase in U.S. motor vehicle exports to Canada and Germany in 2007.

#### **U.S. Imports**

U.S. imports of transportation equipment rose by \$5.9 billion (2 percent) to \$309.9 billion in 2007. The leading sources of U.S. imports continued to be Canada, Japan, Mexico, and Germany. Imports from Canada, Mexico, and Germany increased by \$990 million (1 percent), \$1.9 billion (4 percent), and \$1.6 billion (5 percent), respectively, while imports from Japan fell by \$1.6 billion (2 percent).

In 2007, U.S. imports of aircraft, spacecraft, and related equipment, the second largest product grouping among all transportation equipment imports, increased by \$4.3 billion (24 percent). A majority of this product grouping is accounted for by LCA and parts for civilian aircraft, imports of which were valued at \$6.5 billion and \$5.8 billion, respectively, in 2007. Imports of LCA rose by 31 percent, and imports of civil aircraft parts rose by 25 percent. The growth in imports of LCA reflects purchases by U.S. airlines to replace older aircraft with newer, more efficient ones to improve profitability. The growth in imports of parts was due to the increase in the U.S. manufacture of civil aircraft, which increased the demand for internationally sourced parts.

Certain motor-vehicle parts—which account for the largest portion of U.S. transportation equipment imports—and aircraft engines and turbines registered the second and third leading increases in U.S. imports in 2007. Imports of certain motor-vehicle parts rose by \$2.3 billion (4 percent) to \$55.6 billion; imports from lower cost producers, principally Mexico and China, accounted for most of this increase. Imports of aircraft engines and gas turbines rose by \$2.1 billion (16 percent) to \$14.9 billion; such imports rose because of increased U.S. production of aircraft and increased domestic airline fleet utilization. In 2007, principal sources of U.S. imports of aircraft engines, other gas turbines, and parts thereof were the EU and Asia. Taken together, these areas accounted for \$11.2 billion (75 percent) of such imports.

# **Aircraft Engines, Other Gas Turbines, and Parts Thereof**

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#### **Change in 2007 from 2006:**

U.S. trade surplus: Increased by \$2.1 billion (24 percent) to \$10.9 billion U.S. exports: Increased by \$4.1 billion (19 percent) to \$25.8 billion U.S. imports: Increased by \$2.1 billion (16 percent) to \$14.9 billion

In 2007, the rise in the U.S. trade surplus in aircraft engines, other gas turbines, and parts (table TE.3) was driven by a \$4.1 billion (19 percent) rise in U.S. exports to \$25.8 billion, with 12 of the top 15 export products in this grouping exceeding 2006 levels. The \$2.1 billion increase in U.S. imports of aircraft engines and parts thereof was driven by record deliveries of U.S. manufactured aircraft in 2007 and the higher utilization of the U.S. domestic fleet remaining in 2007.

#### U.S. Exports

U.S. exports of parts rose because of increased foreign production of civil aircraft turbine engines to meet the need of increased production of foreign aircraft manufacturers. This demand also drove increased exports of completed engines of a thrust over 25 kilonewtons (kN), typically used in large civil aircraft (LCA). The leading U.S. export category in this grouping was certain parts for civil aircraft gas turbine engines, which grew by \$1.5 billion (18 percent) to \$9.8 billion. U.S. exports of turbofan engines over 25kN also rose, from \$3.7 billion to \$4.1 billion (11 percent) in 2007.

The top two U.S. export markets were the EU, with an increase of \$922 million (9 percent) to \$11.6 billion, and Asia, with an increase of \$937 million (19 percent) to \$5.8 billion. Exports to the EU, which accounted for 45 percent of total U.S. exports of aircraft engines, other gas turbines and parts thereof, were comprised principally of parts for civil turbojet and turbopropeller engines (\$5.4 billion, an increase of \$997 million (23 percent) over 2006), civil aircraft engines of a thrust over 25kN (\$2.4 billion, an increase of \$67 million (3 percent)), and parts of nonaircraft gas turbines (\$1 billion, an increase of \$64 million (7 percent)).

<sup>&</sup>lt;sup>242</sup> Airbus Industrie SAS, O & D 1974–2007, January 2008.

**TABLE TE.3** Aircraft engines and gas turbines (TE001): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
_			<ul><li>Million dolla</li></ul>	nrs ———			
U.S. exports of domestic merchandise France United Kingdom Canada Germany Japan Singapore Brazil Mexico Saudi Arabia Italy All other	2,230 1,711 1,646 1,427 1,043 757 739 419 193 604 3,973	2,938 1,606 1,671 1,506 1,237 1,094 1,012 486 335 508 5,313	3,515 2,314 1,854 1,811 1,224 1,243 1,140 627 344 638 6,061	3,407 2,566 1,792 2,097 1,439 1,567 1,131 784 277 623 5,948	4,230 2,618 1,888 2,397 1,674 1,754 1,563 787 1,353 604 6,912	823 52 96 301 235 187 432 4 1,075 -19 963	24.1 2.0 5.4 14.3 11.9 38.2 0.5 387.7 -3.0 16.2
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	14,742 7,157 533 1,522 87 2,959 53 43	17,706 8,165 885 1,831 36 3,987 76 102	20,771 10,184 1,055 2,170 63 4,388 119 181	21,631 10,658 1,054 2,465 102 4,852 291 265	25,780 11,580 2,346 2,996 72 5,789 121 287	4,149 922 1,293 531 -31 937 -170 22	19.2 8.6 122.7 21.5 -29.9 19.3 -58.5 8.2
U.S. imports of merchandise for consumption France United Kingdom Canada Germany Japan Singapore Brazil Mexico Saudi Arabia Italy All other	2,096 2,100 1,594 800 567 59 9 217 2 234 1,156	2,281 2,050 1,677 1,006 667 77 14 275 2 257 1,337	2,842 2,247 1,801 1,216 745 105 6 337 4 326 1,614	3,150 2,638 1,847 1,284 955 116 12 394 1 392 2,028	3,788 2,413 2,313 1,516 1,131 170 18 629 (b) 498 2,422	638 -225 465 232 176 54 6 235 -1 106 394	20.3 -8.5 25.2 18.1 18.4 46.7 54.3 59.7 -84.1 27.1
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	8,834 5,666 4 228 (b) 890 2 113	9,642 6,120 4 295 (°) 1,109 2 153	11,243 7,302 6 349 (b) 1,279 2 165	12,816 8,390 3 415 (°) 1,602 2 393	14,898 9,238 3 665 3 1,941 1 363	2,082 848 (°) 249 3 339 -1 -30	16.2 10.1 14.8 60.1 1,298.3 21.1 -42.3 -7.6

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**TABLE TE.3** Aircraft engines and gas turbines (TE001): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07a—Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
_			<ul><li>Million dolla</li></ul>	rs ———			
U.S. merchandise trade balance France United Kingdom Canada Germany Japan Singapore Brazil Mexico Saudi Arabia Italy All other Total EU-27	133 -388 52 627 476 698 730 201 191 370 2,817	658 -444 -6 501 570 1,016 999 212 333 250 3,976	673 67 54 595 479 1,138 1,134 290 339 313 4,447	257 -72 -56 813 484 1,451 1,119 390 277 231 3,921	442 205 -425 881 543 1,584 1,545 1,545 1,353 106 4,490	185 277 -369 68 59 133 426 -232 1,076 -125 569	71.9 (°) -659.0 8.4 12.2 9.2 38.0 -59.4 388.7 -54.1 14.5 23.5
EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	1,491 529 1,294 87 2,069 51 -70	2,044 881 1,536 36 2,878 74 -51	2,882 1,048 1,821 62 3,109 116 17	2,268 1,051 2,050 102 3,250 289 -128	2,342 2,343 2,331 69 3,848 119 -76	1,292 281 -33 598 -169 52	3.3 122.9 13.7 -32.6 18.4 -58.7 40.4

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Less than \$500,000.

<sup>&</sup>lt;sup>c</sup>Not meaningful for purposes of comparison.

U.S. exports to Asia accounted for 22 percent of total U.S. exports in this product grouping. As with the EU, parts for civil turbojet and turbopropeller aircraft engines led the grouping's exports to Asia, growing \$152 million (6 percent) to \$2.6 billion. Civil turbojet or turbopropeller engines were the second-highest product exported to Asia, growing by \$333 million (58 percent) to \$910 million. Parts for nonaircraft gas turbines completed the third group of U.S. exports, rising by \$177 million (34 percent) to \$702 million.

#### U.S. Imports

U.S. imports of aircraft engines, other gas turbines, and parts thereof rose because of increased U.S. production of aircraft and increased domestic airline fleet utilization. Certain parts of aircraft gas turbine engines was the largest import category in this sector during 2007, rising \$1.4 billion (20 percent) to \$8.1 billion. This group was followed by imports of turbojet engines over 25kN, which rose \$27 million (1 percent) to \$2.7 billion.

In 2007, principal sources of U.S. imports of aircraft engines, other gas turbines, and parts thereof were the EU and Asia. Taken together, these areas accounted for \$11.2 billion (75 percent) of such imports. The principal U.S. imports from each of these areas were parts of aircraft turbojet or turbopropeller engines and civil aircraft turbojet engines, which accounted for 55 percent of sector imports. Imports from the EU rose by \$848 million (10 percent) to \$9.2 billion, while those from Asia rose by \$339 million (21 percent) to \$1.9 billion.

All aircraft turbine engines are manufactured with parts from around the world. In 2007, principal sources of U.S. imports of parts for turbojet or turbopropeller engines were France (\$2.3 billion, an increase of 19 percent), the United Kingdom (\$1.5 billion, an increase of less than 1 percent), and Japan (\$886 million, an increase of 25 percent). Reasons for the increased demand for these parts include the rise in U.S. engine shipments, from \$7.4 billion to \$9.5 billion (29 percent) in 2007,<sup>243</sup> and the increased usage of existing aircraft enginesduring the period by U.S. operators.<sup>244</sup> U.S. airlines added 63 aircraft, each with over 90 seats to their fleet, which caused the entire U.S. fleet to grow by less than 2 percent.<sup>245</sup> U.S. airlines also removed some of their aircraft from service to optimize the efficient use of their fleet.<sup>246</sup> This led to more fully utilizing the remaining fleet, which may have led to increased maintenance and parts demand.

<sup>245</sup> USDOT, FAA, FAA Aerospace Forecast, 2007, 19.

<sup>&</sup>lt;sup>243</sup> USDOC, Census Bureau, "Civil Aircraft and Aircraft Engines," January 2008.

<sup>&</sup>lt;sup>244</sup> The number of passengers enplaned grew by 3.4 percent, while actual miles flown increased by 2.4 percent. ATA, 2008 Economic Report, 2008, 6.

<sup>&</sup>lt;sup>246</sup> Seany, "Legacy Airlines Downsizing the U.S. Domestic Airplane Fleet," September 24, 2007.

### **Construction and Mining Equipment**

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#### **Change in 2007 from 2006:**

U.S. trade surplus: Increased by \$6.4 billion (130 percent) to \$11.3 billion U.S. exports: Increased by \$4.8 billion (26 percent) to \$23.4 billion U.S. imports: Decreased by \$1.6 billion (12 percent) to \$12.1 billion

The U.S. trade surplus in construction and mining equipment expanded for the fourth consecutive year to \$11.3 billion (by \$6.4 billion or 130 percent) in 2007, as the absolute growth in exports was nearly twice the decline in imports (table TE.4). The construction and mining equipment industry is highly globalized, consisting of large multinational companies that source product and related components from their worldwide production locations to serve global markets. The increased value of U.S. trade in these products in 2007 resulted from increased construction and mining activity at the global level; global mining industry investment increased by 50 percent in 2007, with a 30 percent increase in the value of projects under construction.<sup>247</sup>

#### U.S. Exports

In 2007, Canada, Singapore, and China accounted for 27 percent of the \$4.8 billion increase in sector exports. Canada, the leading market for U.S. exports of construction and mining equipment, accounted for \$4.0 billion (17 percent) of total exports in 2007. Total exports of construction and mining equipment to Canada, the second leading country in the orld for mining project investment in 2007, <sup>248</sup> grew by \$495 million (14 percent). The largest absolute increases in U.S. exports were of off-highway dump trucks (up \$220 million) and wheel-type, self-propelled front-end shovel loaders (up \$122 million).

U.S. exports to Singapore, the fifth leading market for U.S. exports of construction and mining equipment, increased by \$363 million (49 percent) and accounted for \$1.1 billion (5 percent) of total exports in 2007. Parts for construction and mining equipment, including parts for boring or sinking machinery, drove this increase. Singapore's strong economic growth has led to increased construction spending, and there is strong demand for U.S. exports because there is limited domestic production of construction equipment and minimal local assembly. Ongoing multi-billion dollar public sector projects include the two-phase deep tunnel sewerage system, the Changi Water Reclamation Plant, the Kallang/Paya Lebar Expressway, Changi Airport Terminal 3, and the 1,848 unit, 50-story Pinnacle@Duxton

<sup>&</sup>lt;sup>247</sup> Ericsson and Larsson, "E&MJ's Annual Survey of Global Mining Investment," January/February 2008, 31.

<sup>&</sup>lt;sup>248</sup> Ibid., 32.

**TABLE TE.4** Construction and mining equipment (TE004): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 2007	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			- Million dollar	s			
U.S. exports of domestic merchandise Canada Japan Mexico Germany China Australia Brazil United Kingdom Singapore Italy All other	1,540 102 577 228 296 446 439 366 446 115 4,990	1,957 110 583 262 425 755 487 385 521 149 6,160	2,692 182 665 276 416 1,081 828 466 835 161 7,981	3,511 115 1,035 284 545 1,416 1,246 503 742 151 9,043	4,005 132 1,201 450 978 1,665 1,231 706 1,105 181 11,717	495 17 166 166 434 249 -15 203 363 29 2,674	14.1 14.6 16.0 58.3 79.6 -1.2 40.5 48.5 19.5 29.6
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	9,546 1,520 1,315 2,285 248 1,434 855 32	11,794 1,678 2,105 2,760 238 1,734 1,173 28	15,584 2,119 2,616 3,487 269 2,177 1,527 43	18,590 1,944 2,883 4,850 362 2,175 1,753 66	23,371 2,859 3,762 5,705 500 3,182 2,115 109	4,781 915 878 855 138 1,007 362 43	25.7 47.1 30.5 17.6 38.0 46.3 20.6 64.7
U.S. imports of merchandise for consumption Canada Japan Mexico Germany China Australia Brazil United Kingdom Singapore Italy All other	589 1,530 353 673 132 31 187 611 7 391 1,502	760 2,513 501 854 182 28 442 810 6 545 2,318	990 3,165 766 1,286 358 40 570 1,070 13 727 2,795	1,083 3,615 795 1,318 904 49 664 1,268 890 3,068	1,278 2,592 805 1,492 954 84 517 938 15 800 2,594	196 -1,023 11 175 51 35 -147 -330 -4 -91	18.1 -28.3 1.4 13.3 5.6 72.0 -22.1 -26.1 -10.2 -15.4
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	6,004 2,767 52 555 ( <sup>b</sup> ) 1,946 42 60	8,959 3,820 17 959 1 3,283 55 70	11,780 5,030 26 1,365 2 4,236 43 86	13,670 5,539 27 1,495 2 5,343 16 98	12,069 5,062 24 1,369 5 4,178 10 112	-1,601 -477 -3 -126 4 -1,165 -7 14	-11.7 -8.6 -9.6 -8.4 219.0 -21.8 -40.5 14.6

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**TABLE TE.4** Construction and mining equipment (TE004): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07a—Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			<ul><li>Million dolla</li></ul>	rs ———			
U.S. merchandise trade balance Canada Japan Mexico Germany China Australia Brazil United Kingdom Singapore Italy All other	951 -1,428 224 -445 164 416 252 -244 439 -276 3,488	1,197 -2,403 81 -592 243 727 45 -425 -515 -395 3,842	1,702 -2,983 -101 -1,011 58 1,042 258 -604 823 -566 5,186	2,428 -3,499 -1,033 -359 1,367 582 -765 724 -739 5,975	2,727 -2,460 -395 -1,043 -24 1,581 -714 -231 1,091 -619 9,122	299 1,040 155 -9 383 214 132 534 367 120 3,147	12.3 29.7 64.5 -0.9 15.7 22.7 69.8 50.7 16.3 52.7
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	3,541 -1,247 1,264 1,730 247 -512 813 -28	2,835 -2,142 2,088 1,801 -237 -1,549 1,118	3,804 -2,911 2,590 2,123 267 -2,059 1,484 -43	4,920 -3,595 2,856 3,355 360 -3,168 1,737 -32	11,302 -2,203 3,737 4,336 494 -996 2,106 -3	6,382 1,392 881 981 134 2,172 368 29	129.7 38.7 30.8 29.3 37.2 68.6 21.2 90.5

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Less than \$500,000.

<sup>&</sup>lt;sup>c</sup>Not meaningful for purposes of comparison.

residential complex. Major private sector projects include a giant oil storage terminal on Jurong Island, and two multi-billion dollar petrochemical plants being constructed by Shell and ExxonMobil.<sup>249</sup>

U.S. exports to China, the sixth leading market for U.S. exports of construction and mining equipment, increased by \$434 million (80 percent) and accounted for \$978 million (4 percent) of total exports in 2007. The products that registered the largest increases were off-highway dump trucks (up \$209 million) and parts for construction and mining equipment (up by \$144 million). According to the 11th Five-Year Plan, the Chinese government is investing in the construction of railways, highways, and airports; there were also significant investments in local transportation infrastructure to support the 2008 Olympics and 2010 World Expo.<sup>250</sup>

#### **U.S.** Imports

In 2007, the largest shifts in U.S. imports were registered by Japan (down by \$1 billion, or 28 percent), the United Kingdom (down by \$330 million, or 26 percent), and Brazil (down \$147 million, or 22 percent). The decline in U.S. imports was principally led by self-propelled excavation equipment<sup>251</sup> with a 360-degree revolving superstructure (declined by 40 percent to \$1.8 billion), and to a lesser extent by off-highway dump trucks (declined by 40 percent to \$733 million). Contrary to the overall trend, parts for construction and mining equipment, one of the leading import categories, increased by 9 percent to \$4.5 billion in 2007.

Most construction and mining activity indicators in the United States in 2007 were positive; the exception to these positive indicators was new residential construction, which likely contributed to the decline in construction equipment imports. Housing starts declined by 26 percent in 2007, from 2 million starts in 2006 to 1 million starts in 2007. In contrast, the value of private nonresidential construction put in place was up by 7 percent, and the value of public construction put in place was up by 10 percent. Domestic demand for surface mining and quarrying equipment was also positive due to rising prices for most commodities and the relatively weak dollar; capital expenditures for mining activities increased in 2007.

Japan remained the leading supplier of U.S. imports of construction and mining equipment; however, U.S. imports from Japan declined by 28 percent to \$2.6 billion in 2007. Japan's share of total U.S. imports of construction and mining equipment declined from 26 percent in 2006 to 21 percent in 2007. The largest absolute declines in U.S. construction and mining equipment imports from Japan were registered in self-propelled excavation equipment with a 360-degree revolving superstructure (decreased by \$745 million) and wheel-type, self-propelled, front-end shovel loaders (down by \$107 million).

<sup>251</sup> In this context, excavation equipment covers backhoes, mechanical shovels, clamshells, and draglines.

<sup>&</sup>lt;sup>249</sup> USDOC, U.S. Commercial Service, "Construction Equipment: Singapore," undated (accessed September 26, 2008).

<sup>&</sup>lt;sup>250</sup> Ibid.

<sup>&</sup>lt;sup>252</sup> IBISWorld, Construction Machinery Manufacturing in the US: 33312, June 6, 2008, 42.

<sup>&</sup>lt;sup>253</sup> Public construction refers to highway and street projects. IBISWorld, *Construction Machinery Manufacturing in the US: 33312*, June 6, 2008, 43–44.

<sup>&</sup>lt;sup>254</sup> IBISWorld, Construction Machinery Manufacturing in the US: 33312, June 6, 2008, 45.

Construction and mining equipment from Brazil (down by 22 percent to \$517 million) registered the second largest decline in U.S. imports. The third largest shift was in imports from the United Kingdom (down by 26 percent to \$938 million). The largest absolute decline in imports from the United Kingdom was in off-highway dump trucks (down by \$294 million), and the largest absolute declines in imports from Brazil were in wheel-type, self-propelled, front-end shovel loaders (down by \$69 million) and self-propelled excavation equipment with a 360-degree revolving superstructure (down by \$41 million).

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Decreased by \$8.9 billion (8 percent) to \$106.2 billion U.S. exports: Increased by \$8.3 billion (19 percent) to \$52.7 billion U.S. imports: Decreased by \$642 million (0.4 percent) to \$158.9 billion

The \$8.9 billion decline in the U.S. trade deficit in motor vehicles is overwhelmingly attributable to the increase in U.S. exports, which rose by \$8.3 billion, (19 percent) in 2007 (table TE.5). Imports registered a very slight decrease of less than 1 percent. Trade with Canada, the leading source of U.S. imports and the leading market for U.S. exports, had a major impact on the overall trend for 2007, as the increase in U.S. exports to Canada and the decline in U.S. imports from Canada were the largest in absolute terms. The changing relationship with Canada was due not only to the rising value of the Canadian dollar relative to the U.S. dollar, but also to a variety of industry developments, including U.S. labor agreements and shifts in consumer demand.

#### U.S. Exports

U.S. motor vehicle exports rose by 19 percent to \$52.7 billion in 2007. Exports increased to the three leading U.S. motor vehicle export markets—Canada, Germany, and Mexico. U.S. motor vehicle exports to Canada increased by 10 percent to \$25.1 billion; to Germany by 19 percent to \$5.9 billion; and to Mexico by 13 percent to \$4.5 billion.

In 2007, the rise in the value of the Canadian dollar relative to the U.S. dollar contributed significantly to increased demand for U.S. vehicles and hence, U.S. exports.<sup>256</sup> Among the new vehicle categories that registered the largest increase in U.S. exports were pickup trucks (a net increase of 53,515 vehicles) and new four cylinder cars with engines between 1.5 and 3.0 liters (an increase of 26,431 vehicles). Official U.S. export statistics also reflect a rise in used car exports. Canada's light vehicle sales were up by 2 percent in 2007.<sup>257</sup>

<sup>&</sup>lt;sup>255</sup> This industry group includes passenger vehicles, trucks, and buses.

<sup>&</sup>lt;sup>256</sup> Although automakers prohibit U.S. dealers from selling vehicles to customers for export outside the United States, there was a significant rise in gray market exports to Canada in 2007. Such exports may not be reflected in official U.S. export data. One group estimated that two-thirds of the approximately 60,000 U.S. gray market exports in 2007 went to Canada. Harris, "Factories Punish Rogue Exporters," May 12, 2008, 1 and 37. U.S. vehicles made their way to Canada via brokers buying cars in the United States to send to the Canadian market, Canadian dealers buying used cars in the United States at auction, and individual customers crossing the border to purchase vehicles. Wernle and Wilson, "Leapin' Loonie!" November 12, 2007.

<sup>&</sup>lt;sup>257</sup> Beene, "Canada Sales Up 2.4% in '07," January 21, 2008.

**TABLE TE.5** Motor vehicles (TE009): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			— Million dolla	ars ———			
U.S. exports of domestic merchandise Canada Japan Germany Mexico Korea United Kingdom Sweden	17,344 440 3,902 3,224 79 911 29	18,104 325 2,454 4,015 51 578 76	20,639 341 1,774 4,350 100 334 164	22,936 433 4,881 3,990 151 997 68	25,135 463 5,853 4,504 337 1,098 121	2,199 30 971 514 186 101 53	9.6 6.9 19.9 123.6 10.1 77.6
Saudi Arabia Italy United Arab Em All other	500 138 253 3,062	657 64 331 3,818	1,034 106 773 5,697	1,887 160 1,089 7,844	1,850 514 1,300 11,565	-38 354 211 3,721	-2.0 221.5 19.4 47.4
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	29,883 5,518 1,272 3,827 215 870 354 34	30,473 3,929 1,629 4,670 207 764 418 62	35,312 3,334 2,868 5,545 243 1,072 777 103	44,437 7,594 4,899 5,634 294 1,489 721 115	52,739 10,322 5,416 6,674 351 2,128 1,265 224	8,303 2,728 517 1,039 57 639 544 109	18.7 35.9 10.6 18.4 19.3 42.9 75.3 95.1
U.S. imports of merchandise for consumption Canada Japan Germany Mexico Korea United Kingdom Sweden Saudi Arabia Italy United Arab Em All other	41,095 33,062 20,316 19,327 7,913 5,149 2,876 (b) 370 (c) 4,261	46,744 33,171 21,153 19,116 10,033 4,841 2,441 (b) 471 (b) 4,889	48,581 35,947 21,824 18,521 8,970 5,898 2,357 0 614 0 3,596	48,623 44,609 20,953 23,548 9,104 5,031 1,970 672 ( <sup>b</sup> ) 5,027	47,606 44,965 22,353 23,300 8,792 4,209 2,361 0 813 0 4,497	-1,017 356 1,399 -248 -312 -823 391 0 141 (b) -530	-2.1 0.8 6.7 -1.1 -3.4 -16.4 19.9 0.0 21.0 -100.0 -10.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	134,369 31,645 (2) 19,874 (b) 40,978 634 979	142,861 32,737 (b) 19,343 (b) 43,211 418 1,057	146,308 33,637 18,744 (°) 44,924 139 628	159,537 32,883 (°) 23,716 (°) 53,725 341 895	158,895 33,701 (b) 23,340 (b) 53,781 453 1,207	-642 817 (b) -376 (b) 55 112 313	-0.4 2.5 90.0 -1.6 67.0 0.1 32.9 34.9

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**TABLE TE.5** Motor vehicles (TE009): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07a—Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million doll	ars ———			
U.S. merchandise trade balance Canada Japan Germany Mexico Korea United Kingdom Sweden Saudi Arabia Italy United Arab Em All other	-23,750 -32,622 -16,414 -16,103 -7,834 -4,238 -2,847 500 -233 253 -1,199	-28,640 -32,846 -18,699 -15,101 -9,982 -4,263 -2,365 657 -407 331 -1,071	-27,942 -35,606 -20,050 -14,171 -8,870 -5,564 -2,193 1,034 -508 773 2,101	-25,687 -44,175 -16,072 -19,557 -8,954 -4,034 -1,902 1,887 -512 1,089 2,817	-22,471 -44,502 -16,500 -18,796 -8,456 -3,111 -2,240 1,850 -298 1,300 7,068	3,216 -326 -428 762 498 924 -339 -38 213 211 4,251	12.5 -0.7 -2.7 3.9 5.6 22.9 -17.8 -2.0 41.7 19.4 150.9
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-104,486 -26,127 1,272 -16,047 215 -40,108 -280 -945	-112,388 -28,808 1,628 -14,674 207 -42,448 -1 -995	-110,996 -30,303 2,868 -13,199 243 -43,852 638 -525	-115,100 -25,289 4,899 -18,082 294 -52,236 380 -780	-106,155 -23,378 5,416 -16,666 351 -51,653 812 -984	8,945 1,911 517 1,415 57 583 432 -204	7.8 7.6 10.6 7.8 19.3 1.1 113.5 -26.1

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Less than \$500,000.

U.S. exports to Germany increased despite a higher VAT rate in 2007 and an overall decline in light vehicle sales in Germany. However, the popularity of U.S.-produced German-brand vehicles and the dollar's weak value relative to the euro, which makes it cheaper for European automakers to build vehicles in the United States, combined to spur U.S. exports to Germany.<sup>258</sup>

Despite a 4 percent drop in Mexico's new passenger vehicle sales in 2007, U.S. exports to Mexico rose substantially, from \$4.0 billion to \$4.5 billion, or by 13 percent. Although not reported separately in official U.S. export statistics, industry sources reported that U.S. exports of used vehicles to Mexico were significant and particularly affected the Mexican market for new low-priced cars and minivans. Industry sources estimated that used vehicle imports outpaced new car sales in Mexico in 2007. Official statistics show that the largest increase in U.S. exports to Mexico was in pickup trucks, with a net increase of 10,824 units in 2007; the second largest increase was in 4-cylinder passenger vehicles with engines between 1.5 and 3.0 liters.

#### U.S. Imports

Total U.S. motor vehicle imports changed little in 2007; however, individual sources of such imports showed a variety of trends. Increased imports came principally from Germany (increasing by \$1.4 billion), and to a lesser extent from Sweden (increasing by \$391 million) and Japan (increasing by \$356 million). Conversely, imports from Canada declined by \$1.0 billion, and imports from the United Kingdom declined by \$823 million.

Despite the weaker dollar, which makes imports more expensive and reduces the revenue converted from U.S. dollars into euros, imports from Germany increased due to strong demand for German brand vehicles. Sales of such vehicles in 2007 were 35 percent higher than the amount of vehicles German transplants produced in the United States.<sup>260</sup>

U.S. imports from Japan rose slightly in 2007. The depressed Japanese market has forced Japanese automakers to rely on exports to maintain production levels. <sup>261</sup> Reportedly, in the second quarter of 2007, the ratio of exports to Japanese production rose above 50 percent for the first time since 1988, and Toyota was unable to add capacity in the United States fast enough to satisfy demand, thereby needing to supplement U.S. production with imports from Japan. <sup>262</sup>

Factors that have affected U.S.-Canadian bilateral trade and reduced the amount of vehicles sourced from Canada include U.S. labor agreements that substantially reduced U.S. manufacturing costs and eliminated Canada's labor cost advantage, <sup>263</sup> a reluctance to source vehicles from Canada because of border crossing security issues, <sup>264</sup> and increased investments in small-car manufacturing in Mexico to respond to consumer demand for fuel efficient vehicles and fuel economy requirements in the United States. <sup>265</sup> Big Three North

<sup>263</sup> Just-auto.com editorial team, "Canadian Auto Sector Gets Mexican Warning," April 30, 2008.

<sup>&</sup>lt;sup>258</sup> Just-auto.com editorial team, "VDA Revises Full Year Forecast Downwards, Again," July 3, 2007; Just-auto.com editorial team, "U.S. May Become Low Cost Production Location," March 25, 2008.

<sup>&</sup>lt;sup>259</sup> Downer, "Mexican Auto Sales Drop 3.6% in 2007," January 28, 2008.

<sup>&</sup>lt;sup>260</sup> Just-auto.com editorial team, "U.S. May Become Low Cost Production Location," March 25, 2008.

<sup>&</sup>lt;sup>261</sup> Treece, "Japan Plants Humming During Export Surge," May 14, 2007.

<sup>&</sup>lt;sup>262</sup> Ibid.

<sup>&</sup>lt;sup>264</sup> Ibid., "Canadian Automotive Industry May Become Unviable," May 7, 2008.

<sup>&</sup>lt;sup>265</sup> Ibid., "Canadian Auto Sector Gets Mexican Warning," April 30, 2008.

American production is somewhat rationalized, with larger vehicles produced in Canada and small cars produced in Mexico. The rise in gasoline prices and subsequent demand for small, fuel efficient cars had a negative effect on U.S. imports from Canada.

U.S. imports from most U.K.-based auto plants declined in 2007, including imports of the Honda CR-V sport utility vehicle. Production of the CR-V for the United States, originally in the United Kingdom, was switched to East Liberty, OH, in 2007, so that the Swindon, U.K., plant could focus on the European market for the Civic hatchback.<sup>266</sup>

<sup>&</sup>lt;sup>266</sup> Ibid., "EXCLUSIVE: UK: Official Positions Vary on US Honda CR-V Sourcing," October 2, 2006.

# Aircraft, Spacecraft, and Related Equipment<sup>267</sup>

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#### **Change in 2007 from 2006:**

U.S. trade surplus: Increased by \$4.8 billion (10 percent) to \$51.6 billion U.S. exports: Increased by \$9.0 billion (14 percent) to \$73.4 billion U.S. imports: Increased by \$4.3 billion (24 percent) to \$21.8 billion

The U.S. trade surplus for aircraft, spacecraft, and related equipment grew \$4.8 billion (10 percent), primarily because of increased exports of large civil aircraft (LCA) and parts for civil aircraft. Taken together, these products accounted for \$50.7 billion (69 percent) of sectoral exports. The continued surplus reflects the demand by foreign airlines to meet the rising passenger and freight demand for air transportation service. The U.S. trade balance has risen for the past six years.

#### U.S. Exports

The strong growth of \$9.0 billion in U.S. exports of aircraft, spacecraft, and related equipment in 2007 resulted from international demand for U.S. manufactured aircraft, particularly LCA and business jet aircraft, and parts for these aircraft. International airline route and frequency expansion as well as fleet renewal were the prime motivators of LCA purchases, <sup>268</sup> while parts were used both by airlines for maintenance and foreign aircraft manufacturers in producing their products. The growth in exports of mid-weight aircraft occurred because of corporate interest in business jet transportation. <sup>269</sup>

The largest absolute dollar increase in U.S. exports was accounted for by increased exports to Asia and the EU. These exports were partially driven by each area's strong economic growth, which led to increased demand for air transportation service. <sup>270</sup> In 2007, U.S. exports of aircraft, spacecraft, and related equipment to Asia increased by \$5.6 billion (22 percent) to \$30.8 billion, while such exports to the EU increased by \$4.9 billion (31 percent) to \$20.8 billion (table TE.6). Together, U.S. exports to these regions accounted for 70 percent of total U.S. exports in this sector. Asia was the top market for sectoral exports in 2007, accounting for 42 percent of total U.S. exports of aircraft, spacecraft, and related equipment.

<sup>&</sup>lt;sup>267</sup> This industry/commodity group includes aircraft, spacecraft, and parts thereof. It does not include aircraft engines or avionics.

<sup>&</sup>lt;sup>268</sup> Passenger demand in 2007 rose by 7 percent, eclipsing 2006's growth rate of 6 percent. Manufacturers' shipments, at 1,122 during 2007, were the third highest since 1952. IATA, "Article 1: Strong 2007 Traffic Growth Set to Slow," February 2008.

<sup>&</sup>lt;sup>269</sup> Shipments of general aviation aircraft, predominantly business jets by value, set another record in 2007 because of the strength of the economy in certain sectors. GAMA, 2007 General Aviation Statistical Databook & Industry Outlook, 2008, 1.

<sup>&</sup>lt;sup>270</sup> IATA. 10.

**TABLE TE.6** Aircraft, spacecraft, and related equipment (TE013): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			— Million dolla	ars ———			
U.S. exports of domestic merchandise Canada France Japan China India United Kingdom	1,520 1,359 4,757 2,447 270 2,925 649	1,762 2,943 4,750 1,948 286 2,486 1,243	2,381 2,438 5,182 4,338 595 2,641 1,031	2,488 3,111 5,721 6,047 1,510 2,627	3,806 3,468 6,528 7,159 5,955 3,957 3,149	1,319 356 807 1,112 4,445 1,329 826	53.0 11.4 14.1 18.4 294.4 50.6 35.6
Brazil Germany Korea United Arab Em All other	1,336 1,803 728 20,041	1,243 1,200 1,744 173 21,541	1,619 1,890 3,283 22,583	2,311 2,311 3,463 5,060 29,713	2,961 3,267 3,256 29,902	650 -196 -1,804 189	28.1 -5.7 -35.7 0.6
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	37,835 12,605 1,377 1,909 312 15,053 814 510	40,076 15,029 698 2,862 284 14,613 975 645	47,981 13,594 4,549 3,067 283 18,401 1,262 344	64,374 15,916 7,053 5,813 377 25,131 1,329 868	73,406 20,798 5,893 5,657 340 30,771 900 1,685	9,032 4,883 -1,160 -156 -36 5,641 -428 818	14.0 30.7 -16.4 -2.7 -9.6 22.4 -32.2 94.2
U.S. imports of merchandise for consumption Canada France Japan China India United Kingdom Brazil Germany Korea United Arab Em All other	6,345 4,128 848 62 3 936 1,845 1,091 87 ( <sup>B</sup> )	5,347 3,688 872 80 5 874 2,508 1,217 113 (°) 1,780	6,006 2,441 1,058 84 7 988 1,806 1,837 186 (°) 2,062	5,082 4,322 1,443 134 11 1,215 1,202 1,352 226 1 2,570	6,421 5,615 1,850 192 15 1,566 1,712 1,021 259 1	1,339 1,293 407 58 4 351 510 -331 33 (b) 615	26.3 29.9 28.2 43.6 38.0 28.9 42.4 -24.5 14.7 -35.2 23.9
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	16,910 6,756 3 1,915 (b) 1,133 3 70	16,485 6,581 3 2,543 (°) 1,236 5 100	16,475 6,214 5 1,852 1,511 4 91	17,557 7,992 7 1,260 (b) 1,991 3 149	21,835 9,532 11 1,834 1 2,538 5	4,278 1,540 4 574 1 547 2 47	24.4 19.3 55.6 45.6 365.5 27.5 95.0 31.8

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**TABLE TE.6** Aircraft, spacecraft, and related equipment (TE013): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>—*Continued* 

						Change, 2007 from 2006	
Item	2003	2004	2005	2006	2007	Absolute	Percent
			– Million dolla	ars ———			
U.S. merchandise trade balance Canada France Japan China India United Kingdom Brazil Germany Korea United Arab Em All other	-4,826 -2,770 3,910 2,384 267 1,989 -1,195 245 1,716 728 18,476	-3,585 -745 3,878 1,868 281 1,612 -1,265 -17 1,630 173 19,761	-3,625 -3 4,123 4,254 588 1,653 -775 -218 1,704 3,283 20,521	-2,595 -1,211 4,279 5,913 1,499 1,412 1,121 959 3,237 5,059 27,143	-2,615 -2,147 4,679 6,967 5,940 2,390 1,437 1,940 3,008 3,255 26,717	-20 -937 400 1,053 4,441 978 316 981 -229 -1,804 -426	-0.8 -77.4 9.4 17.8 296.3 28.2 102.3 -7.1 -35.7
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	20,924 5,849 1,374 -6 312 13,921 811 440	23,592 8,447 695 319 284 13,377 970 545	31,506 7,380 4,544 1,215 282 16,890 1,259 254	46,817 7,924 7,046 4,553 3,76 23,140 1,326 719	51,571 11,267 5,882 3,824 340 28,234 895 1,489	4,754 3,343 -1,164 -730 -37 5,094 -431 770	10.2 42.2 -16.5 -16.0 -9.8 22.0 -32.5 107.1

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Less than \$500,000.

In 2007, the top three products exported in this sector were new civil passenger transports of an unladen weight exceeding 15,000 kg (typically LCA) and two parts categories. U.S. exports of LCA rose \$8.7 billion (30 percent) to \$37.3 billion, while exports of civil aircraft parts grew by \$723 million (6 percent) to \$13.4 billion. Conversely, exports of noncivil aircraft parts declined by \$102 million (2 percent) to \$4.9 billion.

The principal products exported to Asia were passenger and cargo LCA and parts for civil aircraft. U.S. exports to Asia of these three goods increased by \$6.2 billion (31 percent) to \$26.3 billion in 2007. U.S. exports to the EU principally consisted of LCA, parts for aircraft, and aircraft other than LCA. In 2007, the top three U.S. exports to the EU were LCA valued at \$8.1 billion (a \$2.9 billion or 56 percent increase), \$5.2 billion in parts for civil airplanes or helicopters (\$131 million, or 3 percent increase), and \$1.7 billion in new turbofan aircraft weighing between 4,536 kg but not exceeding 15,000 kg (a decrease of \$10 million or 1 percent).

#### **U.S. Imports**

The growth in imports (\$4.3 billion, or 24 percent) reflects U.S. airlines' fleet replacement of older aircraft with newer, more efficient ones to improve profitability. During 2007, the leading product imported in this grouping was new LCA, which were valued at \$6.5 billion, a 31 percent increase over 2006. In 2007, imports of these aircraft from the EU continued to rise, totaling \$3.0 billion (14 percent increase), while imports from Canada and Brazil, the other major producers of these aircraft, grew by \$1.2 billion (51 percent) to \$3.4 billion.

U.S. imports of parts for civil aircraft, the second largest product, grew by \$1.2 billion (25 percent) to \$5.8 billion. The top three suppliers of these imports included Japan, the United Kingdom, and Canada. Together, these three countries supplied \$3.3 billion (57 percent) of total imports in this category. All U.S. manufacturers of civil aircraft increased their production of aircraft, which in turn required more parts sourced internationally to be imported for these aircraft.<sup>271</sup>

<sup>&</sup>lt;sup>271</sup> IATA. 10. The Boeing Company. Boeing delivered 441 large civil aircraft in 2007, an increase over 398 large civil aircraft delivered in 2006.

TABLE TE.7 Transportation equipment: U.S. trade for industry/commodity groups and subgroups, 2003-07<sup>a</sup>

USITC		,					Change, 200	7 from 2006
code <sup>b</sup>	Industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million	dollars ———			
TE001	Aircraft engines and gas turbines							
	Exports	14,742	17,706	20,771	21,631	25,780	4,149	19.2
	Imports	8,834	9,642	11,243	12,816	14,898	2,082	16.2
	Trade balance	5,907	8,064	9,528	8,815	10,882	2,067	23.5
TE002	Internal combustion piston engines, other than for aircraft	-,	-,	-,	-,-	.,	,	
	Exports	12,741	13,444	14,969	15,930	17,039	1,109	7.0
	Imports	16,250	18,682	21,035	20,617	19,930	-688	-3.3
	Trade balance	-3,509	-5,238	-6,065	-4,688	-2,891	1,797	38.3
TE003	Forklift trucks and similar industrial vehicles							
	Exports	1,028	1,324	1,760	2,172	2,939	767	35.3
	Imports	1,408	1,853	2,435	2,717	2,581	-136	-5.0
	Trade balance	-381	-528	-675	-545	358	903	(°)
TE004	Construction and mining equipment							.,
	Exports	9,546	11,794	15,584	18,590	23,371	4,781	25.7
	Imports	6,004	8,959	11,780	13,670	12,069	-1,601	-11.7
	Trade balance	3,541	2,835	3,804	4,920	11,302	6,382	129.7
TE005	Ball and rollers bearings							
	Exports	1,320	1,494	1,638	1,841	1,992	152	8.3
	Imports	1,680	2,052	2,351	2,429	2,492	63	2.6
	Trade balance	-360	-558	-712	-589	-500	89	15.1
TE006	Primary cells and batteries and electric storage batteries							
	Exports	1,786	1,977	2,272	2,801	2,948	146	5.2
	Imports	2,175	2,620	2,841	3,075	3,255	180	5.9
	Trade balance	-389	-642	-570	-274	-308	-34	-12.4
TE007	Ignition, starting, lighting, and other electrical equipment							
	Exports	1,822	1,773	1,844	1,880	2,040	160	8.5
	Imports	3,858	4,371	4,813	5,122	5,546	424	8.3
	Trade balance	-2,036	-2,598	-2,969	-3,242	-3,506	-264	-8.1
TE008	Rail locomotive and rolling stock							
	Exports	1,386	1,649	2,124	2,600	2,663	63	2.4
	Imports	1,105	1,282	1,516	1,742	1,668	-74	-4.3
	Trade balance	282	368	607	858	995	137	16.0

See footnote(s) at end of table.

TABLE TE.7 Transportation equipment: U.S. trade for industry/commodity groups and subgroups, 2003–07ª—Continued

USITC							Change, 200	7 from 2006
code <sup>b</sup>	Industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million	dollars ——			
TE009	Motor vehicles							
	Exports	29,883	30,473	35,312	44,437	52,739	8,303	18.7
	Imports	134,369	142,861	146,308	159,537	158,895	-642	-0.4
	Trade balance	104,486	-112,388	-110,996	-115,100	-106,155	8,945	7.8
TE010	Certain motor-vehicle parts							
	Exports	28,442	30,785	31,524	33,346	34,052	705	2.1
	Imports	41,649	46,493	50,998	53,307	55,619	2,312	4.3
	Trade balance	-13,207	-15,707	-19,474	-19,961	-21,567	-1,607	-8.0
TE011	Powersport vehicles							
	Exports	1,734	1,848	2,221	2,535	3,375	840	33.1
	Imports	4,375	5,140	5,781	5,870	5,208	-662	-11.3
	Trade balance	-2,640	-3,292	-3,560	-3,335	-1,833	1,502	45.0
TE011A	Motorcycles and mopeds							
	Exports	864	917	983	1,252	1,589	337	26.9
	Imports	3,213	3,809	4,277	4,449	3,903	-546	-12.3
	Trade balance	-2,349	-2,891	-3,293	-3,197	-2,314	883	27.6
TE012	Trailers, semi-trailers, and parts:							
	Exports	1,008	1,462	1,945	2,464	2,781	317	12.9
	Imports	904	1,226	1,595	1,778	1,648	-130	-7.3
	Trade balance	104	236	350	686	1,133	448	65.3
TE013	Aircraft, spacecraft, and related equipment:							
	Exports	37,835	40,076	47,981	64,374	73,406	9,032	14.0
	Imports	16,910	16,485	16,475	17,557	21,835	4,278	24.4
	Trade balance	20,924	23,592	31,506	46,817	51,571	4,754	10.2
TE014	Ships, tugs, pleasure boats, and similar vessels:							
	Exports	1,195	1,659	1,950	2,601	3,096	496	19.1
	Imports	1,932	1,888	2,350	2,146	2,084	-62	-2.9
	Trade balance	-736	-229	-400	454	1,013	558	122.9

TABLE TE.7 Transportation equipment: U.S. trade for industry/commodity groups and subgroups, 2003-07a-Continued

USITC							Change, 200	7 from 2006
code <sup>b</sup>	Industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				— Million o	lollars ———			
TE015	Motors and engines, except internal combustion, aircraft, or electric:							
	Exports	578	668	837	1,124	1,198	74	6.6
	Imports	834	1,066	1,360	1,594	2,195	601	37.7
	Trade balance	-256	-399	-523	-470	-997	-526	-111.9

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

<sup>°</sup>Not meaningful for purposes of comparison.

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## **Electronic Products**

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Increased by \$17.4 billion (11 percent) to \$180.5 billion U.S. exports: Increased by \$3.1 billion (2 percent) to \$172.5 billion U.S. imports: Increased by \$20.5 billion (6 percent) to \$353.0 billion

The U.S. merchandise trade deficit in electronic products increased for the sixth consecutive year in 2007 (table EL.1). The trade deficit rose by \$17.4 billion (11 percent) as U.S. exports of electronic goods to major Asian markets declined, while U.S. imports of Asian goods rose by 5 percent. Product sectors principally responsible for the increase in electronics imports were telecommunications equipment (\$7.4 billion), television receivers (\$4.6 billion), and computer equipment (\$4.3 billion) (table EL.2). The trade balance was also affected by continued foreign outsourcing of electronics production by U.S. companies.

#### U.S. Exports

U.S. exports of electronic products increased only marginally (2 percent) to \$172.5 billion in 2007 (table EL.1), as electronics production continued to move offshore. Countries exhibiting significant declines as markets for U.S. exports of electronic goods included Malaysia (declined 16 percent), Korea (declined 14 percent), and Japan (declined 6 percent). Other major markets for electronic goods, such as China, Mexico, and Germany, registered relatively flat growth. Products contributing to the sluggish growth in U.S. exports included computer equipment, with a \$1.9 billion (6 percent) decline; and semiconductors and integrated circuits, which fell by \$1.7 billion (4.7 percent) in 2007, as much of the production of these products continued to move to Mexico, China, and other Asian countries.

<sup>&</sup>lt;sup>272</sup> U.S. industry officials, telephone interviews by Commission staff, August 20–22, 2008.

<sup>&</sup>lt;sup>273</sup> Ibid.

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. exports of domestic merchandise:		0.000	7.050	44.440	44.400	222	
China	5,935	6,903	7,952	11,113	11,433	320	2.9
	16,429	17,403	16,649	18,357	18,394	37	0.2
Japan	11,355	11,236	10,967	11,538	10,794	-744	-6.4
	7,290	6,546	6,314	6,960	5,832	-1,128	-16.2
Canáda	16,688	17,608	18,941	18,378	18,183	-195	-1.1
	5,556	5.625	5,464	5.911	6,296	385	6.5
Korea	7,086	7,390	7,898	8,423	7,264	-1,159	-13.8
Germany	7,635	7,529	7,947	9,114	9,345	232	2.5
Singapore	4,992	6,004	6,039	6,035	6,658	623	10.3
United Kingdom	7,078	8,126	7,527	7,513	6,907	-606	-8.1
	50,904	55,196	59,854	66,038	71,395	5,357	8.1
Total	140,947 35,762	149,564 37.797	155,552 39.009	169,381 41.767	172,502 43,632	3,122 1.865	1.8 4.5 11.5
OPÉC	2,124	3,216	4,092	5,034	5,613	578	11.5
Latin America	24.665	26,820	27,591	31,773	33.877	2.104	6.6
CBERA	2,083	1,852	2,066	2,697	2,686	´-10	-0.4
Asia	55,649 778	57,841 879	59,420 1,009	65,108 1,232	63,345 1, <u>27</u> 5	-1,763 _43	-2.7 3.5 7.7
Central and Eastern Europe	942	996	1,192	1,424	1,534	109	7.7
U.S. imports of merchandise for consumption: China	47,265	69,252	86,858	103,289	116,467	13,178	12.8
Mexico	34,599	38,991	40,221	47,107	53,999	6,892	14.6
	29,179	32,023	31,512	30,838	31,542	704	2.3
Malaysia	20,695	22,273	27,554	29,401	25,265	-4,135	-14.1
	9,793	10,982	12,480	11,958	12,141	183	1.5
Taiwan	15,828 15,976	16,506 19,706	16,333 15,382	18,431 14,332	18,034 15,076	-398 744	-2.2 5.2 9.5 5.4
Germany	7,987	9,043	9,969	10,926	11,960	1,034	9.5
	10.066	10.477	9,853	10,296	10,852	557	5.4
United Kingdom	4,800	5,319	5,413	5,532	5,701	169	3.1
All other	43,075	45.891	50.092	50.376	51,973	1.597	3.2
Total	239,265	280.463	305.667	332.485	353.009	20.524	
EU-27	30,778	34,145	36,184	36,405	38,114	1,708	6.2 4.7
OPEC	1,767	2,071	2,241	1,774	1,882	108	6.1
Latin America	38,145	41,788	43,590	50,280	57,046	6,7 <u>66</u>	13.5
CBERA	1,389	1,305	1,316	1,410	1,496	85	6.0
	153,813	186,1 <u>0</u> 1	205,3 <u>8</u> 0	224,948	236,023	11,075	4.9
Sub-Saharan Africa	66	71	76	85	94	8	9.9
	1,425	1,783	2,136	2,057	2,243	187	9.1
U.S. merchandise trade balance:	44.000	00.050	70.000	00.470	405.004	40.050	40.0
China	-41,330	-62,350	-78,906	-92,176	-105,034	-12,858	-13.9
	-18,170	-21,588	-23, <u>5</u> 72	-28,750	-35, <u>6</u> 05	-6,855	-2 <u>3</u> .8
Japan	-17,824	-20,787	-20,545	-19,300	-20,748	-1,448	-7.5
	-13,406	-15,728	-21,240	-22,441	-19,433	3,008	13.4
Canáda	6,895	6,626	6,461	6,419	6,041	-378	-5.9
	-10,273	-10,881	-10,870	-12,520	-11,737	783	6.3
Korea	-8,890	-12,316	-7,485	-5,908	-7,812	-1,903	-32.2
	-353	-1.514	-2.022	-1.813	-2,614	-802	-44.2
Johnson, I.I.I.I.I.I.I.I.I.I.I.I.I.I.I.I.I.I.I.	000	1,011	2,022	1,010	2,017	002	17.2

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**TABLE EL.1** Electronic products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>—*Continued* 

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million do	llars ———			
Singapore United Kingdom All other	-5,075 2,278 7,830	-4,473 2,807 9,306	-3,813 2,114 9,763	-4,260 1,981 15,662	-4,194 1,207 19,423	66 -775 3,760	1.6 -39.1 24.0
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-98,318 4,984 357 -13,480 694 -98,164 711 -482	-130,899 3,652 1,145 -14,968 547 -128,260 807 -788	-150,115 2,825 1,851 -15,999 751 -145,961 933 -944	-163,105 5,362 3,261 -18,508 1,286 -159,840 1,147 -632	-180,507 5,519 3,731 -23,169 -1,191 -172,678 1,181 -710	-17,403 157 470 -4,662 -96 -12,838 35 -77	-10.7 2.9 14.4 -25.2 -7.4 -8.0 3.0 -12.2

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Nonetheless, exports in several U.S. sectors continued to expand 2007. For example, U.S. exports of telecommunications equipment grew by 14 percent to \$16.9 billion, as China and India continued to expand their investments in their communications networks and infrastructure to meet the demands of their rapidly growing economies.<sup>274</sup> U.S. exports of medical goods increased by 9 percent to \$25.4 billion, making the medical goods industry the leading U.S. exporter of electronic products. U.S. manufacturers benefitted from increased exports of medical equipment to China, which grew by 25 percent to \$793 million in 2007, as that country became the second largest market<sup>275</sup> for medical goods in Asia, after Japan, and among the fastest growing market worldwide.<sup>276</sup> U.S. exports of measuring and testing equipment also continued to grow in 2007, increasing by 7 percent to \$21.0 billion.

#### **U.S. Imports**

The increase in telecommunications equipment imports was primarily driven by unabated U.S. consumer demand for the latest advances in cellular telephones. <sup>277</sup> Meanwhile, the rise in television imports largely resulted from an increase in purchases of digital TVs, as U.S. consumers prepared for the transition from analog to digital TV in February 2009. <sup>278</sup> Finally, continued demand for laptop computers contributed to the rise in U.S. imports of computer equipment. <sup>279</sup> China and Mexico were responsible for the largest portion of the growth (98 percent) in U.S. imports of electronic products in 2007; other important suppliers of electronic products in that year included Germany and Korea.

<sup>&</sup>lt;sup>274</sup> Eltek, "Companies in the Global Telecom Equipment Market Supply Infrastructure and Services to Telecom Operators," 1; Popkins, "China's ICT Industry: Current State and Future Direction," 1; and Payne, "The Asia-Pacific Telecommunications Marketplace," 1.

<sup>&</sup>lt;sup>275</sup> Rubin, "The Red Hot Market for Medical Devices in China," 1; Espicom Business Intelligence Ltd, *The Medical Device Market: China*, 1-112; and Gold, "*Healthcare: Products and Supplies*," 16.

<sup>&</sup>lt;sup>276</sup> "China Medical Device Market Research and Forecast," 1.

<sup>&</sup>lt;sup>277</sup> Moorman, "Telecommunications: Wireless," 1.

<sup>&</sup>lt;sup>278</sup> FCC, "The Digital TV Transition," 1.

<sup>&</sup>lt;sup>279</sup> Smith, "Computers: Hardware," 1.

**TABLE EL.2** Electronic products: Leading changes in U.S. exports and imports, 2003–07

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million d	ollars			
U.S. EXPORT	<sup>-</sup> S:							
Increases: EL002 EL022 EL025	Telecommunications equipment	10,946 16,936	13,958 18,548	14,183 21,114	14,779 23,443	16,882 25,446	2,103 2,003	14.2 8.5
	instruments	14,683	16,603	17,399	19,669	20,963	1,294	6.6
EL005 EL003 EL011 EL001 EL021 EL012 EL003A EL024	Navigational instruments and remote control apparatus	2,866 3,200 4,431 725 954 1,150 809	3,082 3,391 5,138 682 1,197 1,193 874	3,217 3,536 5,327 751 1,175 1,447 857	3,786 4,231 6,124 911 1,177 2,250 1,101	4,437 4,626 6,517 1,295 1,423 2,458 1,268	651 395 393 384 246 208 167	17.2 9.3 6.4 42.2 20.9 9.2 15.2
EL024 EL020 EL007	instruments	364 3,309	397 3,992	485 4,664	619 5,041	766 5,166	147 125	23.7 2.5
EL013 EL023 EL019	apparatus	937 1,807 242	1,098 2,201 271	1,092 2,348 255	1,205 2,530 304	1,320 2,630 391	115 100 87	9.5 3.9 28.8
EL010 EL018 Decreases:	Watches and clocks Optical fibers, optical fiber bundles and cables Circuit apparatus exceeding 1000V Photographic film and paper	437 487 2,233	383 507 2,182	459 509 2,091	568 539 2,336	634 597 2,353	66 58 17	11.7 10.8 0.7
EL017 EL015 EL009 EL006	Computers, peripherals, and parts Semiconductors and integrated circuits Printed circuits	28,038 35,712 1,742	27,350 35,130 1,836	28,862 34,195 1,781	29,969 37,227 1,864	28,051 35,487 1,531	-1,917 -1,740 -333	-6.4 -4.7 -17.9
EL004 EL008 EL016 EL014	equipment Blank and prerecorded media Electrical capacitors and resistors Miscellaneous electrical equipment Electron tubes	1,241 4,092 1,623 1,426 1,366	1,335 4,282 1,664 1,968 1,173	1,544 4,618 1,286 2,419 791	1,535 4,449 1,825 2,537 465	1,204 4,139 1,548 2,341 297	-331 -310 -277 -195 -167	-21.5 -7.0 -15.2 -7.7 -36.0

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TABLE EL.2 Electronic products: Leading changes in U.S. exports and imports, 2003–07—Continued

							Change, 200	7 from 2006
USITC code <sup>a</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million a	lollars			
U.S. IMPORT	S:							
Increases: EL002 EL003A EL017 EL003 EL022 EL025	Telecommunications equipment Television receivers and video monitors Computers, peripherals, and parts Consumer electronics Medical goods Measuring, testing, and controlling instruments Navigational instruments and remote	30,982 12,654 76,940 34,124 16,576	39,341 17,509 89,264 41,938 19,324	49,220 22,712 93,950 48,577 20,947	53,318 28,628 102,468 54,831 22,573	60,699 33,267 106,789 57,581 24,878	7,381 4,639 4,321 2,750 2,305	13.8 16.2 4.2 5.0 10.2
	instruments	12,638	14,367	15,359	16,573	18,678	2,105	12.7
EL005 EL020 EL012 EL011 EL001 EL023 EL013 EL007	control apparatus  Optical goods, including ophthalmic goods.  Circuit apparatus assemblies  Circuit apparatus not exceeding 1000V  Office machines  Watches and clocks  Parts of circuit apparatus  Electric sound and visual signaling	2,286 4,495 2,920 5,127 1,544 3,291 1,206	2,761 5,386 3,341 6,259 1,732 3,634 1,526	3,241 5,626 3,941 6,818 1,793 3,795 1,730	3,996 6,294 4,496 7,369 1,877 3,964 1,992	5,590 7,137 5,026 7,777 2,145 4,168 2,145	1,595 843 530 408 269 204 153	39.9 13.4 11.8 5.5 14.3 5.1 7.7
EL010 EL009 EL021 Decreases:	apparatus Circuit apparatus exceeding 1000V Printed circuits Photographic cameras and equipment	1,845 272 1,785 2,715	2,145 309 2,113 2,382	2,409 401 2,123 1,880	2,647 442 2,215 1,612	2,776 460 2,228 1,614	129 17 13 2	4.9 3.9 0.6 0.1
EL006 EL015 EL008 EL004 EL014 EL018 EL016 EL024	Radio and television broadcasting equipment Semiconductors and integrated circuits Electrical capacitors and resistors Blank and prerecorded media Electron tubes Photographic film and paper Miscellaneous electrical equipment Drawing, drafting, and calculating	4,120 24,190 1,964 4,563 780 1,820 2,649	4,309 26,256 2,035 5,333 869 1,951 3,313	3,830 25,425 2,177 5,747 759 1,845 3,333	3,527 27,022 2,721 5,748 560 1,657 3,738	2,684 26,259 2,453 5,550 374 1,541 3,653	-843 -762 -268 -199 -186 -116 -85	-23.9 -2.8 -9.8 -3.5 -3.2 -7.0 -2.3
EL019	Drawing, drafting, and calculating instruments	223	264	335	293	263	-30	-10.2
	cables	210	310	408	554	543	-12	-2.1

Note: Calculations based on unrounded data.

<sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes.

# **Telecommunications Equipment**<sup>280</sup>

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Increased by \$5.3 billion (14 percent) to \$43.8 billion U.S. exports: Increased by \$2.1 billion (14 percent) to \$16.9 billion U.S. imports: Increased by \$7.4 billion (14 percent) to \$60.7 billion

The U.S. trade deficit in telecommunications equipment increased markedly for the sixth consecutive year, as the \$2.1 billion increase in exports was surpassed by a \$7.4 billion increase in imports in 2007 (table EL.3). Imports continued to increase mainly owing to strong domestic demand for wireless devices and growing manufacturing capacity of telecommunications equipment in Asia. Demand for fiber optic networks in the Netherlands spurred U.S. exports, while deteriorating relations with Venezuela resulted in a sharp decrease in U.S. exports of cellular phones.<sup>281</sup>

In particular, the introduction of more advanced applications for cellular phones has fueled demand for devices that can accommodate those applications, especially smartphones, which are able to combine wireless functions with computing capabilities. Imports of smartphones grew by 48 percent in 2007 to 20.7 million devices. Increased imports are reflected in sales by American telecom providers of WiMAX and Wi-Fi<sup>283</sup> equipment, which rose by 586 percent and 17 percent, respectively. Increase of WiMAX and Wi-Fi<sup>283</sup> equipment, which rose by 586 percent and 17 percent, respectively.

The erosion of landline subscribers in the United States over the past decade continued in 2007, ranging from a 5 percent decline in subscribers for small rural carriers to an 8 percent decline for larger former Baby Bell companies (including AT&T and Verizon). The resulting decrease in demand for wireline services led to declines of 13 percent and 21 percent in U.S. imports of parts of telephone sets and line telephone sets with cordless handsets, respectively.

<sup>&</sup>lt;sup>280</sup> This industry/commodity group includes both wireless and wired telecommunications equipment such as cellular telephones, facsimile machines, switches, and modems.

<sup>&</sup>lt;sup>281</sup> EIU, *Industry Forecast: Telecoms and Technology*, *Venezuela*, November 2007, 8.

<sup>&</sup>lt;sup>282</sup> Standard & Poor's, *Industry Surveys, Telecommunications: Wireless*, October 4, 2007, 6.

<sup>&</sup>lt;sup>283</sup> WiMAX stands for the Worldwide Interoperability for Microwave Access. WiMAX is a telecommunications technology that facilitates movements of wireless data over long distances. Wi-Fi is the name of a wireless technology used in home networks, mobile phones, and other applications.

<sup>&</sup>lt;sup>284</sup> Telecommunications Industry Association, *TIA* 2008, 2008, 174.

<sup>&</sup>lt;sup>285</sup> Standard & Poor's, *Industry Surveys: Telecommunications; Wireline*, February 7, 2008, 9.

**TABLE EL.3** Telecommunications equipment (EL002): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			<ul><li>Million dolla</li></ul>	ars ———			
U.S. exports of domestic merchandise: China Mexico Korea Malaysia Canada Japan Taiwan Thailand Singapore Netherlands All other	545 1,229 373 138 1,416 858 211 78 165 710 5,222	616 1,573 460 151 1,506 1,135 338 102 284 1,256 6,537	645 1,459 397 119 1,440 895 205 248 297 1,734 6,744	747 1,949 324 230 1,309 770 153 120 274 1,430 7,474	727 2,081 387 159 1,516 888 196 107 323 2,043 8,455	-20 133 63 -71 207 118 43 -13 49 613 981	-2.6 6.8 19.6 -30.9 15.8 28.2 -10.9 17.7 42.9 13.1
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	10,946 2,761 459 2,770 321 3,027 169 128	13,958 3,563 839 3,652 262 3,966 213 162	14,183 4,066 1,035 3,477 299 3,788 245 206	14,779 3,918 1,322 4,305 390 3,583 328 184	16,882 5,121 1,362 4,574 345 3,844 285 173	2,103 1,202 40 269 -44 261 -43 -11	14.2 30.7 3.0 6.3 -11.4 7.3 -13.1
U.S. imports of merchandise for consumption: China Mexico Korea Malaysia Canada Japan Taiwan Thailand Singapore Netherlands All other	5,932 4,664 5,936 3,495 2,470 1,477 810 711 356 30 5,101	9,556 5,913 8,668 3,778 2,713 1,588 833 1,450 648 32 4,161	14,410 5,645 6,435 7,512 3,275 1,851 1,282 2,657 551 14 5,588	18,083 7,123 5,742 7,871 3,335 1,719 2,322 2,042 629 16 4,435	23,814 8,961 7,144 5,149 3,084 1,835 2,219 2,117 1,769 17 4,589	5,731 1,838 1,401 -2,722 -251 116 -102 74 1,140 (°) 154	31.7 25.8 24.4 -34.6 -7.5 6.8 -4.4 3.6 181.2 2.0 3.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	30,982 2,954 31 5,704 37 19,195 10 52	39,341 2,551 44 6,392 52 26,978 6 180	49,220 3,338 96 6,505 43 35,290 5 363	53,318 2,370 90 7,739 23 39,013 8 230	60,699 2,560 57 9,327 28 44,751 10 264	7,381 190 -33 1,588 5 5,738 2 34	13.8 8.0 -36.8 20.5 19.6 14.7 19.1 14.7
U.S. merchandise trade balance: China Mexico Korea Malaysia Canada	-5,387 -3,436 -5,563 -3,357 -1,054	-8,940 -4,339 -8,208 -3,628 -1,208	-13,765 -4,186 -6,039 -7,393 -1,835	-17,336 -5,174 -5,419 -7,641 -2,026	-23,087 -6,880 -6,757 -4,991 -1,568	-5,751 -1,705 -1,338 2,651 458	-33.2 -33.0 -24.7 34.7 22.6

See footnote(s) at end of table.

**TABLE EL.3** Telecommunications equipment (EL002): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–2007<sup>a</sup>—Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
Japan Taiwan Thailand Singapore Netherlands All other	-619 -599 -633 -191 680 121	-453 -495 -1,348 -364 1,224 2,375	-956 -1,077 -2,409 -254 1,720 1,156	-949 -2,169 -1,922 -355 1,414 3,040	-947 -2,023 -2,010 -1,446 2,027 3,866	2 146 -88 -1,091 613 826	0.2 6.7 -4.6 -307.6 43.3 27.2
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-20,037 -193 428 -2,934 285 -16,168 160 76	-25,382 1,012 795 -2,740 -23,011 208 -17	-35,038 729 939 -3,028 -31,502 241 -157	-38,539 1,548 1,231 -3,434 -366 -35,431 320 -46	-43,817 2,560 1,305 -4,753 -40,907 -40,907 -91	-5,278 1,012 73 -1,319 -49 -5,476 -44 -45	-13.7 65.4 6.0 -38.4 -13.3 -15.5 -13.9 -97.4

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Less than \$500,000.

#### U.S. Exports

U.S. exports of telecommunications equipment increased by \$2.1 billion (14 percent) to \$16.9 billion in 2007. The largest markets for U.S. sector exports were Mexico, the Netherlands, and Canada, which collectively accounted for slightly more than one-third of the total in 2007. Export markets experiencing shifts in 2007 were the Netherlands (increased by 43 percent), Taiwan (increased by 29 percent), and Malaysia (decreased by 31 percent).

The construction of fiber optic networks drove the increase in U.S. exports to the Netherlands. Exports of transmission and reception apparatus for telecommunications networks grew by \$856 million (35 percent) in 2007, in part because the Telecommunication Act, passed by the Netherlands legislature in 2006, allows municipalities to join with private companies to build fiber-optic networks, including the approximately \$204 million (€300 million) fiber-optic network under construction in Amsterdam. <sup>286</sup>

The trend for multinational companies to relocate manufacturing centers to lower-cost China from other Asian countries in response to downward pressure on commodity prices has affected U.S. trade relations with Taiwan. While production of commoditized products has fallen, Taiwan retains leadership in research and development of higher-end IT products, specifically liquid-crystal display (LCD) panels and modems.<sup>287</sup> Accordingly, the increase in exports to Taiwan includes parts for high-value added products, including modems, production of which has continued to grow there over the past several years.<sup>288</sup>

Exports to Malaysia varied only slightly between 2003 and 2007, with the exception of a sharp increase of approximately \$100 million in 2006. This irregularity reflects a one-time payment by a Malaysian satellite operator for a commercial communications satellite manufactured by Boeing in the United States. The 30 percent decline in exports this year is a return to earlier levels, reflecting the lack of further sales of satellite equipment.<sup>289</sup>

China's telecommunications industry is booming, especially owing to continued development of third-generation mobile systems in preparation for the 2008 Beijing Olympics. In 2007, its broadband market overtook the United States to become the largest in the world.<sup>290</sup> U.S. exports of transmission and reception apparatus for telecommunications networks to China increased by \$154 million (38 percent) in 2007.

Strained relations between the United States and Venezuela and nationalization of the Venezuelan telecommunications sector in early 2007 led to lower investment in new technologies needed for further cellular telephone penetration by both Venezuelan and foreign sources.<sup>291</sup> As a result, U.S. exports of cellular telephones to Venezuela fell by \$121 million (43 percent) in 2007, contributing most to the overall decrease in U.S. cellular telephone exports of \$149 million (10 percent).

<sup>&</sup>lt;sup>286</sup> Telecommunications Industry Association, TIA 2008, 2008, 266.

<sup>&</sup>lt;sup>287</sup> Economist Intelligence Unit (EIU), *Industry Briefing: Telecoms and Technology, Taiwan*, December 2007, 1.

<sup>&</sup>lt;sup>288</sup> Ibid., 2.

<sup>&</sup>lt;sup>289</sup> Boeing Web site, "Boeing Receives First Signals from New MEASAT-3 Satellite," *News Release*, December 12, 2006.

<sup>&</sup>lt;sup>290</sup> EIU, Country Profile 2008: China, 2008, 32.

<sup>&</sup>lt;sup>291</sup> EIU, *Industry Forecast: Telecoms and Technology, Venezuela*, November 2007, 8.

#### **U.S.** Imports

U.S. imports of telecommunications equipment increased by \$7.4 billion (14 percent) to \$60.7 billion in 2007. The largest import sources were China, Mexico, Korea, and Malaysia, the same four countries as in 2006. Imports increased significantly from Singapore (181 percent), China (32 percent), Mexico (26 percent), and Korea (24 percent). Imports from Malaysia fell by 35 percent.

The acquisition of Solectron, a U.S. electronics manufacturer, by Singapore-based competitor Flextronics in June 2007 helps to explain both the increase in U.S. imports from Singapore and the decline in imports from Malaysia. Solectron operates in 20 countries worldwide, but primarily in the United States and Malaysia. Flextronics management cited Solectron's strength in telecom manufacturing operations as a particular benefit to Flextronics' existing capabilities. Helphone handsets, likely manufactured by Solectron and exported to the United States by Flextronics, accounted for most of the sharp increase in imports from Singapore. The decrease in imports of line telephone sets with cordless handsets (by 52 percent) from Malaysia can thus be partially attributed to Solectron's absorption by Flextronics.

U.S. sector imports from China reached \$23.8 billion in 2007, continuing the trend of telecommunications equipment imports from China increasing by an annual average rate of 35 percent since 2003. Specifically, imports of cellular telephones and transmission and reception apparatus for telecommunications networks experienced double-digit growth in 2007 (26 percent and 63 percent, respectively). This increase may be partially due to regulatory changes in China that allowed Chinese telecom companies to enter international markets (primarily in the lower-tier product segments). <sup>295</sup>

<sup>&</sup>lt;sup>292</sup> Associated Press, "Flextronics Buying Solectron for \$3.6 Billion," June 4, 2007.

<sup>&</sup>lt;sup>293</sup> Datamonitor, Company Profile: Solectron, May 18, 2007, 4.

<sup>&</sup>lt;sup>294</sup> Flextronics and Solectron, Flextronics to Acquire Solectron," June 4, 2007.

<sup>&</sup>lt;sup>295</sup> For example, see Motorola, Inc., Form 10-K, 2007.

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#### **Change in 2007 from 2006:**

U.S. trade surplus: Declined by \$302 million (35 percent) to \$569 million U.S. exports: Increased by \$2.0 billion (9 percent) to \$25.4 billion U.S. imports: Increased by \$2.3 billion (10 percent) to \$24.9 billion

The U.S. trade surplus in medical goods declined after expanding for two consecutive years, falling by 35 percent to \$569 million in 2007 (table EL.4). Continued growth in demand in the United States, which spent over 16 percent of its GDP on healthcare in 2007, led to double digit increases in imports from China, Mexico, France, the United Kingdom, and Germany. At the same time, U.S. export growth in cardiovascular and orthopedic products slowed as major safety concerns surfaced concerning implantable cardiac defibrillators<sup>297</sup> and drug eluting stents.<sup>298</sup> These concerns led to recalls of the devices,<sup>299</sup> while pricing problems and a lag in new product introductions slowed growth in U.S. exports of hip and knee implants.<sup>300</sup> Regulatory approval delays in selected overseas markets also had a negative impact on U.S. exports of new products.

#### U.S. Exports

U.S. exports of medical goods increased by 9 percent to \$25.4 billion in 2007. China and Switzerland represented the most robust markets for U.S. exports in that year. U.S. exports to China increased by 25 percent to \$793 million, as China became the second largest

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<sup>&</sup>lt;sup>296</sup> This industry/commodity group includes surgical and medical instruments, orthopedic and prosthetic appliances, and electromedical equipment.

<sup>&</sup>lt;sup>297</sup> Implantable cardiac defibrillators are small pacemaker-like devices implanted beneath the skin that monitor hearth rhythm and correct abnormal and potentially fatal heart rhythms by sending an electrical shock to the heart.

<sup>&</sup>lt;sup>298</sup> Drug eluting stents are tiny, hollow metal or plastic tubes inserted into an artery or blood vessel to restore blood flow. They are coated with a drug that prevents scarring of the arterial tissue.

<sup>&</sup>lt;sup>299</sup> In 2007, major product recalls and safety concerns involving cardiac defibrillators and stents slowed sales momentum for U.S. firms in both domestic and foreign markets. In early 2007, recalls of defibrillators mandated in the United States, the EU, and Japan affected the market leader, Boston Scientific, and Medtronic, which announced a worldwide recall of its Sprint Fidelis defibrillator leads due to a higher-than-expected rate of fracture, which may have been connected with the deaths of five patients. Although St. Jude Medical Inc., the third largest manufacturer of defibrillators and other cardiovascular devices, did not face recalls, it was also affected due to concerns in U.S. and foreign markets regarding defibrillators. Gold, "Healthcare: Products and Supplies," March 13, 2008, 5–20; U.S. industry and government officials, telephone interviews by Commission staff, September 23 and 25, 2008.

<sup>&</sup>lt;sup>300</sup> Gold, "Healthcare: Products and Supplies," March 13, 207, 5–20; and U.S. industry and government officials, telephone interviews by Commission staff, September 23 and 25, 2008.

**TABLE EL.4** Medical goods (EL022): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	nrs ———			
U.S. exports of domestic merchandise: Germany Mexico Ireland Japan Netherlands Canada China United Kingdom France Switzerland All other	1,681 999 1,294 2,314 1,619 1,388 454 852 860 477 4,998	1,605 1,049 1,362 2,413 1,941 1,558 494 993 881 462 5,790	1,717 1,203 1,344 2,628 2,284 1,748 594 1,175 986 534 6,901	2,060 1,379 980 2,731 2,693 1,906 633 1,184 1,077 651 8,150	2,235 1,341 1,126 2,834 2,599 2,069 793 1,183 1,143 791 9,332	175 -37 146 103 -95 163 160 (°) 66 140 1,182	8.5 -2.7 14.9 3.5 8.6 25.3 (6.1 21.6 14.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	16,936 8,194 209 1,740 113 3,984 93 103	18,548 9,009 262 1,928 116 4,251 113 119	21,114 10,033 361 2,294 145 4,862 155 161	23,443 11,114 451 2,666 193 5,175 165 151	25,446 11,887 552 2,952 216 5,647 171 199	2,003 773 100 285 24 471 6 48	8.5 7.0 22.2 10.7 12.3 9.1 3.5 32.0
U.S. imports of merchandise for consumption: Germany Mexico Ireland Japan Netherlands Canada China United Kingdom France Switzerland All other	2,347 2,355 2,854 1,329 471 492 709 444 511 1,205 3,859	2,888 2,621 4,056 1,504 530 542 809 529 605 1,144 4,095	3,314 3,077 3,707 1,696 608 574 1,006 648 639 1,071 4,607	3,641 3,515 3,471 1,695 610 647 1,356 860 695 1,074 5,008	4,030 4,101 3,480 1,708 657 595 1,622 982 810 1,158 5,733	389 586 9 13 46 -52 267 122 115 84 725	10.7 16.7 0.3 0.8 7.6 -8.0 19.7 14.2 16.5 7.8
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	16,576 7,632 11 3,300 471 3,258 6	19,324 9,763 12 3,538 480 3,525 8	20,947 10,250 13 4,058 525 4,055 15 59	22,573 10,662 10 4,557 578 4,440 17 80	24,878 11,499 11 5,213 640 5,061 15 110	2,305 837 1 656 61 621 -1 30	10.2 7.9 10.0 14.4 10.6 14.0 -6.8 38.2

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**TABLE EL.4** Medical goods (EL022): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07a—Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
_			<ul><li>Million dolla</li></ul>	rs			
U.S. merchandise trade balance: Germany Mexico Ireland Japan Netherlands Canada China United Kingdom France Switzerland All other	-666 -1,356 -1,560 985 1,149 896 -255 408 349 -728 1,139	-1,283 -1,571 -2,695 909 1,410 1,016 -316 463 276 -682 1,695	-1,597 -1,874 -2,364 932 1,676 1,174 -412 527 347 -537 2,294	-1,582 -2,137 -2,491 1,036 2,083 1,259 -723 323 382 -423 3,142	-1,796 -2,760 -2,354 1,127 1,942 1,474 -830 201 333 -366 3,599	-214 -623 136 90 -141 215 -107 -123 -49 56 457	-13.5 -29.2 5.5 8.7 -6.8 17.0 -14.7 -37.9 -12.8 13.3 14.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	360 562 198 -1,560 -358 726 87 41	-776 -754 250 -1,610 -364 725 105 36	166 -217 348 -1,764 -380 807 140 102	871 452 441 -1,891 -386 735 148 71	569 387 541 -2,261 -423 586 155 89	-302 -65 99 -370 -38 -149 7	-34.7 -14.3 22.5 -19.6 -9.7 -20.3 4.7 25.1

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Less than \$500,000.

<sup>&</sup>lt;sup>c</sup>Less than 0.05 percent.

market<sup>301</sup> for medical goods in Asia and one of the fastest growing.<sup>302</sup> China accounted for the greatest increase in U.S. exports of advanced and high technology products, such as advanced diagnostic imaging equipment, in 2007. China's aging population, rising standard of living, and government commitment to improve access to basic healthcare contributed to the growth of that market.<sup>303</sup>

In 2007, U.S. exports of medical equipment to Switzerland, which expended 11 percent of its GDP on healthcare, the highest rate in Europe and third highest rate in the world, grew by \$140 million (22 percent). Many Swiss doctors are trained in the United States, leading to a significant exchange in procedures and techniques, creating strong demand for U.S. equipment and supplies. Further, Switzerland has attracted investment in manufacturing facilities by a number of major U.S.-based medical device companies, which export parts and components to their Swiss facilities. 606

After double-digit growth in U.S. exports of medical equipment to the EU in 2006, sales to the region rose by just 7 percent in 2007. This slower growth was the result of declining sales of U.S.-made cardiovascular products due to safety concerns and continued pressure by EU member governments to contain escalating healthcare costs. The for example, Germany, the largest market for U.S. exports, initiated a "sweeping-and highly controversial-reform of [its] national healthcare system" to cut costs. Meanwhile, U.S. exports to Japan, the largest single country market for U.S.-made medical devices, continued to be sluggish, growing by less than 4 percent to \$2.8 billion, as regulatory hurdles made it difficult for U.S. manufacturers to gain approval in that market for sales of their newest cardiovascular products. The sales of their newest cardiovascular products.

### U.S. Imports

In 2007, U.S. imports of medical goods increased by 10 percent to \$24.9 billion, with significant increases from the EU, Mexico, and China. The EU, led by Germany, Ireland, and the United Kingdom, accounted for \$11.5 billion of such imports, an increase of \$837 million (8 percent) from 2006. U.S. imports from Germany rose by 11 percent to \$4.0 billion, resulting in part from increased U.S. hospital demand for premium German-made surgical instruments and diagnostic imaging equipment from major electromedical producers such as Siemens. Imports from the United Kingdom increased significantly as several British orthopedic manufacturers were the first companies to gain U.S. Food and Drug Administration (FDA) approval for sales of hip resurfacing systems in the United

<sup>&</sup>lt;sup>301</sup> Rubin, "The Red Hot Market for Medical Devices in China," September 8, 2006, 1; Espicom Business Intelligence Ltd, *The Medical Device Market: China*, July 2007, 1-112; and Gold, "Healthcare: Products and Supplies," March 13, 2008, 16.

<sup>&</sup>lt;sup>302</sup> Some experts predict that China will surpass Japan and become the second leading market for medical devices in the world. *Research and Markets*, "China Medical Device Market Research and Forecast," January 2008, 1.

<sup>&</sup>lt;sup>303</sup> BCC Research, "China Increasingly a Target Market for High-technology Medical Equipment," October 30, 2007, 1.

<sup>&</sup>lt;sup>304</sup> High Beam Research, "Switzerland: A Leading Technology Base," March 2005, 1–10.

<sup>305 &</sup>quot;Switzerland 2007 Country Commercial Guide: Medical Equipment," 1.

<sup>&</sup>lt;sup>306</sup> Alch, The U.S. Market for Medical Devices, 2004, 8.

<sup>&</sup>lt;sup>307</sup> Diller, "Healthcare: Products and Supplies; Europe," September 2007, 6.

<sup>308</sup> Ibid

<sup>&</sup>lt;sup>309</sup> For more information on Japanese regulatory policies affecting medical devices, see USITC, *Medical Devices and Equipment*, March 2007, 6-1–6-34.

States.<sup>310</sup> One manufacturer also introduced a biocompatible knee implant to the United States in mid-2007, allowing patients to undergo less invasive operations.<sup>311</sup> Meanwhile, U.S. imports from France, the second leading EU manufacturer of medical equipment after Germany, increased by 17 percent to \$810 million.<sup>312</sup>

Mexico surpassed Germany as the largest single-country supplier of medical goods to the United States, accounting for \$4.1 billion of U.S. imports in 2007, an increase of \$586 million (17 percent) from the previous year. A number of U.S. and other foreign companies have expanded their manufacturing centers in Mexico because it offers lower operational costs, inexpensive but well-trained labor, reduced freight costs due to its proximity to the United States, 313 a favorable trade environment, few intellectual property concerns, and a stable pro-business government. 314 In recent years Mexico has also advanced technologically, and has begun producing advanced cardiovascular devices such as stents. 315

In 2007, U.S. imports from China rose by \$267 million (20 percent) to \$1.6 billion, and were largely accounted for by lower-technology products, such as personal massage devices. However, China's medical products industry has advanced technologically in recent years as a result of increased U.S., Japanese, and European investment in diagnostic imaging assembly and production. For example, China has become a growing manufacturer and exporter of ultrasound imaging and patient monitoring equipment, with a broad range of its electromedical goods receiving regulatory approval by the FDA in the past several years. The support of the past several years are supported by the FDA in the past several years.

<sup>&</sup>lt;sup>310</sup> Such systems eliminate the need to remove the whole hip joint in hip surgery, thereby improving mobility of patients. Diller, "Healthcare: Products and Supplies; Europe," September 2007, 7–8.

<sup>311</sup> Smith and Nephew, News Release, 2007, 1.

<sup>&</sup>lt;sup>312</sup> Canon Communications, "Canon Communications to Launch MEDTEC France in 2009," *News Release*, March 11, 2008, 1.

<sup>313</sup> Whitney, "South of the Border and Beyond," March 2006, 1.

<sup>&</sup>lt;sup>314</sup> Delporte, "Manufacturing Without Borders," March 2007, 1.

<sup>315</sup> Mexico Watch, "Cordis de Mexico VPO Victor Chance," October 1, 2006, 1.

<sup>&</sup>lt;sup>316</sup> In 2007, China's health industry recorded the highest investment rate among that country's industries, accounting for just under 17 percent of total investment, with medical devices as one of two areas in which institutional investors had the greatest interest (pharmaceuticals was the other). Almost all leading global diagnostic imaging industry players have formed joint ventures in the Chinese medical equipment industry, including General Electric (United States), Siemens (Germany), Philips (Netherlands), Hitachi (Japan), and Toshiba (Japan). BCC Research, "The Medical Equipment Market in China," June 2007, 1; Research and Markets, "China Medical Device Market Research and Forecast," January 2008, 2; and U.S. industry officials, telephone interviews by Commission staff, April 28, 2008.

<sup>317</sup> FDANews, "Mindray Receives Multiple Approvals," April 1, 2008.

## Measuring, Testing, and Controlling Instruments

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#### **Change in 2007 from 2006:**

U.S. trade surplus: Decreased by \$811 million (26 percent) to \$2.3 billion U.S. exports: Increased by \$1.3 billion (7 percent) to \$21.0 billion U.S. imports: Increased by \$2.1 billion (13 percent) to \$18.7 billion

The decrease in the U.S. trade surplus for measuring, testing, and controlling instruments occurred because the growth rate in U.S. exports (\$1.3 billion, or 7 percent) was approximately one-half that for U.S. imports (\$2.1 billion, or 13 percent) (table EL.5). The measuring, testing, and controlling instruments industry is highly globalized, consisting of large multinational companies that source product and related components from their worldwide production locations to serve global markets. A combination of factors contributed to the increased value in U.S. trade in these products in 2007, including ongoing scientific and technological advances among a wide variety of end-use industries that require advances in instrument precision to meet the growing demand for higher quality, safety, and environmental control standards.<sup>318</sup> Commensurate with the growth in the value of trade for these instruments was continued economic growth in the United States and its major trading partners—Canada, China, Germany, Japan, Mexico, and the United Kingdom.

## U.S. Exports

Canada remained the leading market for U.S. exports of measuring, testing, and controlling instruments in 2007, accounting for nearly \$3.1 billion (15 percent) of total sector exports in 2007. Other major markets for U.S. exports in 2007 were China, Germany, Japan, and Mexico, which together accounted for \$6.2 billion (30 percent) of total U.S. exports. The 2007 growth in U.S. exports to these and other countries was dominated by instruments for physical and chemical analysis (increased by 14 percent to \$4.3 billion);<sup>319</sup> instruments for measuring flow; level, and pressure of liquids and gases (increased by 22 percent to \$1.7 billion);<sup>320</sup> and parts for measuring, testing, and controlling instruments (an increase of 4 percent to \$6.3 billion).

<sup>&</sup>lt;sup>318</sup> Examples of end-use industries and developments include: wireless communications and high-speed internet; the automotive industry and the move to more fuel efficient and alternative fuel vehicles; manufacturing and the need for continuous control readings to schedule maintenance before equipment failure; and fuel pipelines (gas and petroleum) and the need for continuous flow readings for early maintenance detection. Electronic Manufacturing, "Electronic Test and Measurement Instruments Market," 2007.

<sup>&</sup>lt;sup>319</sup> Examples include instruments using optical radiations for measuring light wave lengths, spectrometers for measuring light properties over a specified portion of the electromagnetic spectrum, instruments for analyzing gas and smoke, and chromatograph and electrophoresis instruments for separating and isolating molecules to be measured from other molecules of a mixture.

<sup>&</sup>lt;sup>320</sup> Examples include flow meters, level gauges, manometers, and heat meters.

**TABLE EL.5** Measuring, testing, and controlling instruments (EL025): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			<ul><li>Million dolla</li></ul>	rs —			
U.S. exports of domestic merchandise: Canada Mexico Germany Japan China United Kingdom France Singapore Malaysia Korea All other	2,759 1,346 1,013 1,391 782 845 498 511 242 548 4,749	2,897 1,597 1,218 1,508 996 825 596 582 265 637 5,480	2,877 1,490 1,345 1,405 1,109 830 685 577 261 782 6,037	3,035 1,438 1,535 1,685 1,349 909 833 692 353 754 7,087	3,072 1,585 1,627 1,457 1,533 957 794 779 303 810 8,047	38 147 92 -228 185 48 -39 87 -50 56 960	1.2 10.2 6.0 -13.6 13.7 5.2 -4.7 12.6 -14.2 7.4 13.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	14,683 4,044 367 1,930 150 4,716 105 103	16,603 4,491 386 2,264 136 5,576 136 120	17,399 4,867 546 2,325 156 5,755 148 148	19,669 5,470 753 2,468 196 6,672 195	20,963 5,756 913 2,869 209 6,823 270 250	1,294 286 160 402 13 151 75 55	6.6 5.2 21.3 16.3 6.5 2.3 38.3 28.0
U.S. imports of merchandise for consumption: Canada Mexico Germany Japan China United Kingdom France Singapore Malaysia Korea All other	1,037 3,106 1,528 2,017 835 1,099 340 241 252 62 2,121	1,152 2,872 1,889 2,359 1,162 1,201 406 277 385 67 2,597	1,320 2,850 2,093 2,356 1,333 1,244 515 277 464 81 2,825	1,496 2,800 2,299 2,447 1,471 1,279 624 302 565 134 3,155	1,652 3,066 2,548 2,578 1,746 1,513 742 377 706 151 3,598	155 267 249 131 275 233 118 75 141 16 443	10.4 9.5 10.8 5.4 18.7 18.2 19.0 24.7 25.0 12.2
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	12,638 4,050 7 3,167 13 3,776 7 125	14,367 4,887 14 2,930 6 4,651 9 181	15,359 5,283 18 2,910 4,994 10 200	16,573 5,677 30 2,898 15 5,517 10 215	18,678 6,457 40 3,161 21 6,290 13 211	2,105 781 10 262 6 774 3 -4	12.7 13.8 33.8 9.1 44.0 14.0 34.1 -1.9
U.S. merchandise trade balance: Canada Mexico Germany Japan China	1,722 -1,760 -515 -626 -53	1,746 -1,276 -671 -851 -166	1,557 -1,359 -748 -951 -224	1,538 -1,362 -764 -762 -123	1,420 -1,481 -921 -1,122 -213	-118 -120 -157 -359 -90	-7.7 -8.8 -20.6 -47.1 -73.7

See footnote(s) at end of table.

**TABLE EL.5** Measuring, testing, and controlling instruments (EL025): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07°—*Continued* 

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			<ul> <li>Million dolla.</li> </ul>	rs			
United Kingdom France Singapore Malaysia Korea All other	-254 158 270 -9 486 2,628	-376 191 305 -120 571 2,883	-414 171 300 -204 701 3,212	-370 210 390 -212 620 3,932	-556 52 402 -403 659 4,448	-186 -157 12 -191 40 516	-50.2 -75.0 3.2 -90.1 6.4 13.1
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	2,046 -6 360 -1,236 137 939 98 -22	2,237 -395 373 -666 129 924 126 -61	2,040 -416 528 -585 -148 761 138 -52	3,096 -207 723 -430 181 1,155 186 -19	2,286 -702 873 -291 188 533 257 39	-811 -495 150 139 6 -622 72 59	-26.2 -239.0 20.8 32.3 3.5 -53.9 38.5 ( <sup>b</sup> )

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Not meaningful for purposes of comparison.

#### **U.S.** Imports

Mexico maintained its position as the leading supplier of measuring, testing, and controlling instruments to the U.S. market in 2007, accounting for nearly \$3.1 billion (16 percent) of total sector imports. The value of imports from Mexico increased for the first time in three years, by \$267 million (10 percent), due in part to an increase in the average unit value of imported instruments.<sup>321</sup> The value of imports of measuring, testing, and controlling instruments from other major suppliers also increased. Japan and Germany continued as the second and third largest suppliers, together accounting for \$5.1 billion (27 percent) of total imports in 2007. The 2007 growth in U.S. imports from Japan, Germany, and other major suppliers was dominated by parts for sector products (increased by 12 percent to \$4.5 billion) due in large part to the globalization of instrument supply chains. The largest increase in parts was for those for physical and chemical analysis instruments.<sup>322</sup> In conjunction with their corresponding parts, imports of physical and chemical analysis instruments also increased in 2007, by 20 percent to \$2.8 billion, followed by instruments for measuring flow, level, and pressure of liquids and gases, which increased by 21 percent to \$1.6 billion.

<sup>321</sup> For HTS instrument classifications under which quantity data are collected, the number of instruments imported from Mexico in 2007 decreased by 5 percent to 149.9 million instruments compared with 2006. At the same time, the unit value of instruments from Mexico increased by 13 percent to \$9.51.

<sup>&</sup>lt;sup>322</sup> Parts for physical and chemical analysis instruments increased by 13 percent to \$1.2 billion in 2007. The majority of these parts were sourced from Japan, Germany, United Kingdom, and Switzerland, which together accounted for nearly \$733 million or 62 percent of total imports.

TABLE EL.6 Electronic products: U.S. trade for industry/commodity groups and subgroups, 2003–2007<sup>a</sup>

USITC							Change, 200	7 from 2006
code <sup>b</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percen
				Million	dollars ——			
EL001	Office machines:							
	Exports	725	682	751	911	1,295	384	42.2
	Imports	1,544	1,732	1,793	1,877	2,145	269	14.3
	Trade balance	-819	-1,050	-1,041	-966	-851	115	11.9
EL002	Telecommunications equipment:							
	Exports	10,946	13,958	14,183	14,779	16,882	2,103	14.2
	Imports	30,982	39,341	49,220	53,318	60,699	7,381	13.8
	Trade balance	-20,037	-25,382	-35,038	-38,539	-43,817	-5,278	-13.7
EL003	Consumer electronics:							
	Exports	3,200	3,391	3,536	4,231	4,626	395	9.3
	Imports	34,124	41,938	48,577	54,831	57,581	2,750	5.0
	Trade balance	-30,924	-38,546	-45,041	-50,600	-52,956	-2,356	-4.7
EL003A	Television receivers and video monitors:							
	Exports	809	874	857	1,101	1,268	167	15.2
	Imports	12,654	17,509	22,712	28,628	33,267	4,639	16.2
	Trade balance	-11,845	-16,636	-21,854	-27,527	-31,999	-4,472	-16.2
EL004	Blank and prerecorded media:							
	Exports	4,092	4,282	4,618	4,449	4,139	-310	-7.0
	Imports	4,563	5,333	5,747	5,748	5,550	-199	-3.5
	Trade balance	-471	-1,051	-1,129	-1,300	-1,411	-111	-8.5
EL005	Navigational instruments and remote control apparatus:							
	Exports	2,866	3,082	3,217	3,786	4,437	651	17.2
	Imports	2,286	2,761	3,241	3,996	5,590	1,595	39.9
	Trade balance	580	321	-23	-210	-1,153	-943	-449.4
EL006	Radio and television broadcasting equipment:							
	Exports	1,241	1,335	1,544	1,535	1,204	-331	-21.5
	Imports	4,120	4,309	3,830	3,527	2,684	-843	-23.9
	Trade balance	-2,879	-2,974	-2,286	-1,991	-1,479	512	25.7
EL007	Electric sound and visual signaling apparatus:							
	Exports	937	1,098	1,092	1,205	1,320	115	9.5
	Imports	1,845	2,145	2,409	2,647	2,776	129	4.9
	Trade balance	-908	-1.047	-1.317	-1.443	-1,456	-14	-1.0

TABLE EL.6 Electronic products: U.S. trade for industry/commodity groups and subgroups, 2003–2007ª—Continued

USITC							Change, 200	)7 from 2006
code <sup>b</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percen
				Million	dollars			
EL008	Electrical capacitors and resistors:							
	Exports	1,623	1,664	1,286	1,825	1,548	-277	-15.2
	Imports	1,964	2,035	2,177	2,721	2,453	-268	-9.8
	Trade balance	-341	-371	-891	-896	-905	-9	-1.0
EL009	Printed circuits:							
	Exports	1,742	1,836	1,781	1,864	1,531	-333	-17.9
	Imports	1,785	2,113	2,123	2,215	2,228	13	0.6
	Trade balance	-44	-277	-342	-351	-697	-346	-98.6
EL010	Circuit apparatus exceeding 1000V:							
	Exports	487	507	509	539	597	58	10.8
	Imports	272	309	401	442	460	17	3.9
	Trade balance	215	197	109	97	137	41	42.1
EL011	Circuit apparatus not exceeding 1000V:		-					
	Exports	4.431	5,138	5.327	6,124	6,517	393	6.4
	Imports	5,127	6,259	6,818	7,369	7,777	408	5.5
	Trade balance	-696	-1,120	-1,491	-1,245	-1,261	-15	-1.2
EL012	Circuit apparatus assemblies:	000	.,0	.,	.,0	.,_0.	. •	
	Exports	1.150	1,193	1,447	2,250	2.458	208	9.2
	Imports	2,920	3,341	3,941	4,496	5,026	530	11.8
	Trade balance	-1.771	-2,148	-2,493	-2,246	-2,568	-322	-14.3
EL013	Parts of circuit apparatus:	.,,,,	2,110	2, 100	2,210	2,000	OLL	11.0
	Exports	1.807	2,201	2,348	2,530	2,630	100	3.9
	Imports	1,206	1,526	1,730	1,992	2,145	153	7.7
	Trade balance	601	675	619	538	485	-53	-9.9
EL014	Electron tubes:	001	070	010	330	400	33	0.0
LLUIT	Exports	1.366	1,173	791	465	297	-167	-36.0
	Imports	780	869	751 759	560	374	-186	-33.2
	Trade balance	587	304	32	-96	-77	19	19.6
EL015	Semiconductors and integrated circuits:	307	304	32	-90	-11	19	19.0
LLUIJ	Exports	25 712	35,130	34,195	37,227	35,487	-1,740	-4.7
	Imports		26,256	25,425	27,022	26,259	-1,740 -762	-4.7 -2.8
	Trade balance		8,874	8,770	10,205	9,227	-702 -978	-2.6 -9.6
EL 016		11,522	0,074	0,770	10,203	9,221	-970	-9.0
EL016	Miscellaneous electrical equipment:	1 426	1.069	2.410	2 527	2 2 4 4	105	7.7
	Exports	1,426	1,968	2,419	2,537	2,341	-195 -85	-7.7 -2.3
	Imports	2,649	3,313	3,333	3,738	3,653		_
	Trade balance	-1,223	-1,345	-914	-1,201	-1,311	-110	-9.2

See footnote(s) at end of table.

**TABLE EL.6** Electronic products: U.S. trade for industry/commodity groups and subgroups, 2003–2007<sup>a</sup>—Continued

USITC							Change, 200	7 from 2006
code <sup>b</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million	n dollars ——			
EL017	Computers, peripherals, and parts:							
	Exports	28,038	27,350	28,862	29,969	28,051	-1,917	-6.4
	Imports	76,940	89,264	93,950	102,468	106,789	4,321	4.2
	Trade balance	-48,902	-61,914	-65,087	-72,499	-78,738	-6,239	-8.6
EL018	Photographic film and paper:							
	Exports	2,233	2,182	2,091	2,336	2,353	17	0.7
	Imports	1,820	1,951	1,845	1,657	1,541	-116	-7.0
	Trade balance	413	231	246	679	812	133	19.6
EL019	Optical fibers, optical fiber bundles and cables:							
	Exports	437	383	459	568	634	66	11.7
	Imports	210	310	408	554	543	-12	-2.1
	Trade balance	227	74	51	14	92	78	570.0
EL020	Optical goods, including ophthalmic goods:							
	Exports	3,309	3,992	4,664	5,041	5,166	125	2.5
	Imports	4,495	5,386	5,626	6,294	7,137	843	13.4
	Trade balance	-1,186	-1,395	-962	-1,253	-1,971	-718	-57.3
EL021	Photographic cameras and equipment:							
	Exports	954	1,197	1,175	1,177	1,423	246	20.9
	Imports		2,382	1,880	1,612	1,614	2	0.1
	Trade balance	-1,761	-1,185	-704	-435	-191	244	56.1
EL022	Medical goods:							
	Exports	16,936	18,548	21,114	23,443	25,446	2,003	8.5
	Imports	16,576	19,324	20,947	22,573	24,878	2,305	10.2
	Trade balance	360	-776	166	871	569	-302	-34.7
EL023	Watches and clocks:							
	Exports	242	271	255	304	391	87	28.8
	Imports	3,291	3,634	3,795	3,964	4,168	204	5.1
	Trade balance	-3,049	-3,363	-3,539	-3,660	-3,777	-116	-3.2
EL024	Drawing, drafting, and calculating instruments:							
	Exports	364	397	485	619	766	147	23.7
	Imports	223	264	335	293	263	-30	-10.2
	Trade balance	141	133	151	326	503	177	54.2

TABLE EL.6 Electronic products: U.S. trade for industry/commodity groups and subgroups, 2003–2007ª—Continued

USITC							Change, 200	7 from 2006
code <sup>b</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million	dollars			
EL025	Measuring, testing, and controlling instruments:							
	Exports	14,683	16,603	17,399	19,669	20,963	1,294	6.6
	Imports	12,638	14,367	15,359	16,573	18,678	2,105	12.7
	Trade balance	2,046	2,237	2,040	3,096	2,286	-811	-26.2

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

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# Miscellaneous Manufactures<sup>323</sup>

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Increased by \$6.3 billion (9 percent) to \$78.0 billion U.S. exports: Increased by \$3.5 billion (16 percent) to \$26.0 billion U.S. imports: Increased by \$9.8 billion (10 percent) to \$103.9 billion

The U.S. trade deficit in miscellaneous manufactures expanded by \$6.3 billion (9 percent) to \$78 billion in 2007, largely reflecting rising imports of home video games<sup>324</sup> (\$3.7 billion), toys (\$2.2 billion), and paintings (\$1.5 billion). China remained the dominant supplier (56 percent of total imports in 2007) of virtually all of the products covered in this broad industry sector, except works of art (table MS.1). The increase in imports of miscellaneous manufactures was partially offset by rising exports of paintings (\$1 billion), parts of home video games (\$719 million), and jewelry of precious or semiprecious stones (\$641 million).

#### U.S. Exports

In 2007, the leading increases in sector exports were in works of art and miscellaneous manufactured goods; toys and games; precious jewelry and related articles; and arms, ammunition, and armored vehicles, which collectively accounted for \$2.9 billion (83 percent) of the total increase in sector exports (tables MS.1 and MS.2). The principal export destinations for miscellaneous manufactures were Canada, the United Kingdom, Mexico, and Japan, which collectively accounted for 46 percent of the sector exports. Canada, the United Kingdom, and Mexico collectively accounted for 43 percent of the growth in sector exports in 2007, while exports to Japan declined by 6 percent (table MS.1). Leading the growth in exports to these markets in 2007 were parts of home video games to Mexico (\$539 million) and Canada (\$100 million); paintings and parts of military weapons (such as grenade launchers and torpedo tubes) to the United Kingdom (\$419 million and \$106 million, respectively); jewelry of precious or semiprecious stones to Japan (\$106 million); and prefabricated buildings to Canada (\$72 million).

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<sup>&</sup>lt;sup>323</sup> The miscellaneous manufactures sector encompasses a variety of industry groups, including luggage, handbags, umbrellas, silverware, jewelry, furniture, lamps, prefabricated buildings, writing instruments, musical instruments, bicycles, toys, games, sporting goods, arms and ammunition, brooms and brushes, hair grooming articles, and apparel fasteners. For the most part, the manufacturing processes used to make these articles are mature, and imports supply a significant share of the U.S. market.

<sup>&</sup>lt;sup>324</sup> There are four types of video games. "Home video games" consist of game consoles, with leads that connect the game consoles to television receivers to display the games. Components and accessories for home video games include game controllers and video game cartridges. Home video games, parts, and accessories are classified in HTS subheading 9504.10. Arcade video games, classified in HTS subheading 9504.30.00.10, are coin- or token-operated and appear in a wide variety of commercial establishments. Handheld video games are classified with miscellaneous game machines in HTS subheading 9504.90.40. The fourth type, computer games, are games that employ a PC and monitor instead of a game console and television receiver. Computer games are software only, and are not included in toys and games, but rather are in the Electronic Products chapter, in the blank and Prerecorded Media digest.

**TABLE MS.1** Miscellaneous manufactures: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	nrs			
U.S. exports of domestic merchandise China Canada United Kingdom Mexico France Italy Japan India	110 3,133 1,297 1,246 290 249 1,415	156 3,446 1,515 1,344 347 265 1,501	185 3,918 1,703 1,358 458 305 1,728	207 4,425 2,458 1,665 687 249 2,034	307 5,067 2,949 2,031 775 327 1,915	100 642 491 365 89 78 -119	48.3 14.5 20.0 21.9 12.9 31.5 -5.8
Taiwan Germany All other	332 438 5,631	408 520 6,631	430 604 7,581	380 675 9,467	385 685 11,322	5 10 1,854	1.3 1.5 19.6
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	14,210 3,409 503 2,491 530 3,035 88 46	16,223 3,891 529 2,618 551 3,651 132 69	18,435 4,461 650 2,951 777 4,030 145	22,438 5,684 741 3,630 859 4,887 156 129	25,954 6,639 936 4,278 924 5,293 192 254	3,516 955 195 648 65 406 36 125	15.7 16.8 26.3 17.5 8.3 23.3 96.8
U.S. imports of merchandise for consumption China Canada United Kingdom Mexico France Italy Japan India Taiwan Germany All other	35,636 5,566 1,443 3,125 2,182 3,839 1,879 1,618 2,272 1,343 11,617	40,490 5,889 1,844 3,506 2,609 3,575 1,906 1,958 2,324 1,501 13,066	46,122 5,903 1,961 3,845 2,618 3,520 2,474 2,310 2,337 1,536 13,933	51,068 6,013 2,274 3,953 3,037 3,464 2,026 3,021 2,256 1,713 15,274	58,306 5,825 2,895 3,800 3,937 3,804 1,969 2,915 2,297 1,816 16,342	7,238 -188 621 -153 900 340 -57 -106 41 103 1,068	14.2 -3.1 27.3 -3.9 29.6 9.8 -2.8 -3.5 1.8 6.0 7.0
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan África Central and Eastern Europe	70,521 11,164 1,066 4,410 87 47,500 124 536	78,669 12,250 1,086 5,024 1109 53,240 127 695	86,559 12,473 1,219 5,434 104 60,228 132 822	94,099 13,602 1,282 5,496 127 65,901 185 792	103,905 15,931 1,311 5,295 116 73,454 183 783	9,807 2,329 28 -201 -11 7,554 -2 -10	10.4 17.1 2.2 -3.6 -9.0 11.5 -1.3

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TABLE MS.1 Miscellaneous manufactures: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003-07a-Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. merchandise trade balance China Canada United Kingdom Mexico France Italy Japan India Taiwan Germany All other	-35,526 -2,433 -146 -1,879 -1,892 -3,590 -464 -1,549 -1,940 -905 -5,987	-40,334 -2,443 -329 -2,162 -2,262 -3,310 -404 -1,816 -1,916 -981 -6,435	-45,938 -1,985 -259 -2,488 -2,160 -3,216 -746 -2,144 -1,906 -932 -6,352	-50,861 -1,588 184 -2,288 -2,350 -3,215 8 -2,830 -1,875 -1,038 -5,807	-57,999 -758 53 -1,769 -3,162 -3,476 -54 -2,724 -1,912 -1,131 -5,021	-7,138 830 -130 519 -811 -262 -62 106 -36 -93 786	-14.0 52.3 -71.0 22.7 -34.5 -8.1 (b) 3.7 -1.9 -8.9 13.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-56,311 -7,755 -563 -1,919 443 -44,465 -36 -491	-62,445 -8,359 -556 -2,406 442 -49,589 5 -626	-68,124 -8,012 -569 -2,484 673 -56,198 12 -745	-71,661 -7,918 -541 -1,866 732 -61,014 -29 -663	-77,951 -9,292 -374 -1,017 808 -68,161 10 -529	-6,291 -1,374 167 848 76 -7,147 39 134	-8.8 -17.4 30.8 45.5 10.4 -11.7 (°) 20.3

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>b</sup>Not meaningful for purposes of comparison.

 TABLE MS.2
 Miscellaneous manufactures: Leading changes in U.S. exports and imports, 2003–07

							Change, 200	7 from 2006
USITC code <sup>a</sup> a	nd industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million d	ollars ———			
U.S. EXPORT	S							
Increases MS017 MS013 MS006 MS019 MS009 MS019A MS011 MS012	Works of art and miscellaneous manufactured goods Toys and games Precious jewelry and related articles Arms, ammunition, and armored vehicles Furniture Small arms and ammunition Lamps and lighting fittings Prefabricated buildings	1,561 1,482 1,770 2,348 2,595 551 628 309	1,806 1,523 2,270 2,936 2,787 777 677 353	2,423 1,834 2,721 3,060 3,020 823 742 447	3,837 2,172 3,694 3,616 3,354 905 825 476	5,011 2,948 4,193 4,097 3,691 1,204 945 561	1,174 776 498 481 336 299 120	30.6 35.7 13.5 13.3 10.0 33.0 14.6 17.9
MS014 MS008 MS003 MS005	Sporting goods	1,534 240 381	1,670 266 456	1,735 288 516	1,813 300 561	1,882 361 590	85 68 61 29	3.8 20.3 5.1
MS001A MS015 MS016B	metal Luggage Smokers' articles Hair grooming articles, non-electric (except brushes)	161 187 93	180 195 99	184 204 96	167 268 96	180 279 100	13 12 3	7.8 4.4 3.2
Decreases	Flat goods	17 7 23	19 8 26	18 10 23	18 12 29	19 13 29	2 1 ( <sup>b</sup> )	9.1 8.4 0.1
MS002 MS001B MS001 MS018 MS010 MS017 MS016A MS016	Certain other leather goods Handbags Luggage, handbags, and flat goods Apparel fasteners Writing instruments and related articles Costume jewelry and related articles Brooms and brushes Brooms, brushes, and hair grooming	87 76 298 148 241 100 211	124 87 315 158 228 109 239	221 149 384 145 210 126 253	235 161 466 154 209 166 265	156 116 434 147 203 161 263	-79 -45 -33 -7 -6 -5 -2	-33.6 -28.0 -7.0 -4.2 -3.1 -2.9 -0.9
LLO MADODTA	articles	220	256	212	203	202	-1	-0.2
U.S. IMPORTS Increases MS013 MS017	Toys and games	14,662	15,052	17,069	17,840	22,778	4,937	27.7
MS019 MS001 MS009 MS019A MS001B MS0014 MS010 MS010 MS008 MS001C MS007 MS016	manufactured goods Arms, ammunition, and armored vehicles Luggage, handbags, and flat goods Furniture Small arms and ammunition Handbags Luggage Sporting goods Writing instruments and related articles Bicycles and certain parts Flat goods Costume jewelry and related articles Brooms, brushes, and hair grooming	8,556 1,335 4,734 19,035 873 1,503 2,622 4,149 1,100 1,106 473 816	9,662 1,641 5,585 21,819 1,059 1,926 3,044 4,581 1,215 1,260 532 947	9,943 1,718 6,151 24,296 1,071 2,220 3,259 4,978 1,225 1,434 580 1,214	11,228 2,240 6,834 26,078 1,389 2,366 3,758 5,600 1,335 1,342 616 1,317	13,359 2,976 7,535 26,731 1,776 2,676 4,062 5,847 1,455 1,454 712 1,410	2,130 736 701 653 387 311 304 246 121 113 96 94	19.0 32.9 10.3 27.9 13.1 8.1 4.4 9.0 8.4 15.6 7.1
	articles	1,011	1,112	1,236	1,275	1,363	89	7.0

TABLE MS.2 Miscellaneous manufactures: Leading changes in U.S. exports and imports, 2003-07—Continued

							Change, 200	7 from 2006
USITC code and industry/commodity group		2003	2004	2005	2006	2007	Absolute	Percent
				Million do	ollars			
MS016A MS002 MS004 MS011 MS016B	Brooms and brushes Certain other leather goods Umbrellas, whips, riding crops, and canes Lamps and lighting fittings Hair grooming articles, non-electric (except	847 348 310 4,781	945 384 341 5,319	1,049 408 371 5,831	1,070 464 386 6,180	1,137 502 420 6,211	67 38 34 31	6.3 8.3 8.8 0.5
MS015 MS018 Decreases	brushes)	164 170 69	166 191 81	187 204 80	205 211 83	226 225 90	21 14 7	10.5 6.5 8.3
MS006 MS003 MS012 MS005	Precious jewelry and related articles Musical instruments and accessories Prefabricated buildings Silverware and related articles of precious	6,559 1,363 347	7,492 1,503 403	8,359 1,531 427	9,553 1,413 417	9,463 1,383 408	-90 -30 -9	-0.9 -2.1 -2.2
100000	metal	68	81	85	302	294	-9	-2.8

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes. bLess than \$500,000.

Divergent factors were responsible for growth in each of the four leading categories of sector exports in 2007. U.S. exports of works of art and miscellaneous manufactured goods increased by \$1.2 billion (31 percent) to \$5.0 billion (table MS.2). Paintings and sculptures accounted for nearly all (97 percent) of the expansion, with exports rising by \$1.1 billion (42 percent) to \$3.9 billion. The entry and departure of touring works of art and, to a lesser extent, auctions<sup>325</sup> and other sales to private collectors, accounted for the bulk of international trade in these articles. In 2007, U.S. exports of paintings and sculptures to the United Kingdom rose by \$497 million (81 percent) to \$1.1 billion, and exports to Switzerland increased by \$188 million (24 percent) to \$969 million.

U.S. exports of toys and games increased by \$776 million (36 percent) to \$2.9 billion in 2007. Exports consisted chiefly of video game software for use with home video game consoles and related accessories, such as controllers linked to the consoles.

U.S. exports of precious jewelry and related articles expanded by \$498 million (14 percent) to \$4.2 billion in 2007, driven largely by the rising price of diamonds. Jewelry of precious or semiprecious stones accounted for all of the increase, growing by \$641 million (89 percent) to \$1.4 billion. The largest increases in U.S. exports of this type of jewelry in 2007 were to Switzerland (\$199 million), Japan (\$106 million), Hong Kong (\$105 million), and France (\$97 million).

U.S. private sector exports of arms and ammunition in 2007 increased by \$481 million (13 percent) to \$4.1 billion.<sup>326</sup> Private sector exports of parts and accessories for military weapons, such as grenade launchers, flame throwers, and torpedo tubes, more than doubled in 2007, rising by \$349 million to \$634 million. Markets with the largest increases in purchases of parts of military weapons were Korea (\$200 million) and the United Kingdom (\$106 million), reflecting strategic partnerships between those countries and the United States.

#### **U.S.** Imports

Similar to the gains in U.S. exports, the commodities responsible for \$7.8 billion (80 percent) of the rise in sector imports in 2007 were toys and games; works of art and miscellaneous manufactured goods; and arms, ammunition, and armored vehicles. China supplied over one-half (56 percent) of U.S. imports of miscellaneous manufactures in 2007, followed by the EU (15 percent) and Canada (6 percent). China also accounted for nearly three-quarters of the total increase in U.S. imports of sector articles. While sector imports from China rose by \$7.2 billion (14 percent) to \$58.3 billion, and imports from the EU increased by \$2.3 billion (17 percent) to \$15.9 billion, imports from all other sources collectively modestly increased by \$239 million (1 percent) to \$29.7 billion.

Within the toys and games group, imports of home video games and parts nearly doubled, rising by \$3.8 billion to \$7.6 billion; imports of toys, dolls, and puzzles increased by \$2.2 billion (27 percent) to \$10.5 billion; and imports of other game machines, which include hand-held video games, expanded by \$315 million (14 percent) to \$2.6 billion. In 2007, U.S. imports of works of art and miscellaneous manufactured goods increased by

\$2.1 billion (19 percent) to \$13.4 billion (table MS.2). Virtually all of the growth was

<sup>326</sup> Transfers by the U.S. Department of Defense dwarfed private sector sales but are not reported in official trade statistics.

<sup>&</sup>lt;sup>325</sup> For information about art auctions, see Sotheby's Web site, <a href="http://www.sothebys.com">http://www.sothebys.com</a>.

accounted for by a \$2.1 billion (31 percent) expansion in imports of works of art and antiques to \$8.7 billion. Touring exhibits from European collections and transfers between auction houses in London and New York accounted for much of this increase.

U.S. private sector imports of arms and ammunition increased by \$736 million (33 percent) to \$3.0 billion in 2007. Private sector imports of cartridges and parts more than doubled in 2007, climbing by \$153 million to \$287 million, while imports of parts and accessories for military weapons, such as grenade launchers, flame throwers, and torpedo tubes, rose by \$129 million (57 percent) to \$355 million. A significant portion of the increase in private sector imports of arms and ammunition resulted from inter-company transfers by Department of Defense contractors of parts of weapons for aircraft and related munitions.

<sup>&</sup>lt;sup>327</sup> Transfers by the U.S. Department of Defense dwarfed private sector sales but are not reported in official trade statistics.

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#### **Change in 2007 from 2006:**

U.S. trade deficit: Increased by \$4.2 billion (27 percent) to \$19.8 billion U.S. exports: Increased by \$0.8 billion (36 percent) to \$2.9 billion U.S. imports: Increased by \$4.9 billion (28 percent) to \$22.8 billion

Introduction of the seventh generation of home video game consoles by each of the three leading video game companies (Nintendo, Sony, and Microsoft) in November 2006 led to a surge in the U.S. trade deficit in toys and games, which grew by 27 percent in 2007, compared with just 3 percent in 2006 (table MS.3). Although the leading video game companies are based in Japan and the United States, most video game consoles are produced in China. Video games (software) and related accessories are produced in high technology centers throughout the world, including the United States. The 33 percent increase in the U.S. bilateral trade deficit with China in toys and games in 2007 (\$5.0 billion) exceeded the increase in the total U.S. trade deficit in this category in part because video games and parts accounted for 36 percent (\$7.3 billion) of all U.S. imports of toys and games from China, but only 10 percent (\$261 million) of U.S. imports of toys and games from all other suppliers.

## U.S. Exports

Most (93 percent) of the \$776 million (36 percent) increase in U.S. exports of toys and games in 2007 was accounted for by exports of parts and accessories for video games, which more than doubled, rising by \$719 million to \$1.3 billion. Exports consisted chiefly of video games for use with home video game consoles and related accessories, such as controllers. Exports of video game parts and accessories to Mexico more than quadrupled in 2007, rising by \$539 million to \$695 million, while exports of such articles to Canada increased by \$100 million (45 percent) to \$321 million.

U.S. exports of coin- or token-operated games, such as arcade video games, pinball machines, and casino games and parts increased by \$73 million (11 percent) in 2007 to \$747 million, while exports of all other toys and games declined by \$17 million (2 percent) in 2007 to \$870 million. U.S.-made arcade and casino games are distributed throughout the world, with the largest increases in U.S. exports in 2007 going to France (\$17 million), Germany (\$15 million), China (\$14 million), Hong Kong (\$14 million), and Argentina (\$11 million).

<sup>&</sup>lt;sup>328</sup> This industry/commodity group includes toys, dolls, puzzles, model trains and other models, and games, including video games, pinball machines and other arcade games, slot machines and other casino games, equipment for bowling and billiards, board games, and hand-held electronic games.

**TABLE MS.3** Toys and games (MS013): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07<sup>a</sup>

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
			<ul> <li>Million dolla</li> </ul>	ars ———			
U.S. exports of domestic merchandise	0	40	40	40	22	40	440.0
China Mexico Japan Canada Hong Kong Taiwan United Kingdom Denmark Korea Australia	8 84 82 515 71 9 97 1 24	13 92 79 507 75 7 107 2 16 64	12 117 88 619 90 14 113 2 15	13 302 71 635 89 5 110 5 21	32 809 69 764 137 6 126 5 21 83	19 507 -2 129 48 1 16 (b)	142.8 167.9 -2.0.3 54.1 22.4 14.9 4.4 1.7 -14.9
All other	551	561	678	826	896	71	8.5
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	1,482 331 31 272 33 234 18	1,523 349 39 263 28 236 19	1,834 362 42 370 46 281 24	2,172 385 54 657 54 280 39 6	2,948 416 57 1,193 75 376 34	776 31 4 536 21 96 -4 5	35.7 8.0 6.8 81.6 38.8 34.2 -10.9 90.8
U.S. imports of merchandise for consumption China Mexico Japan Canada Hong Kong Taiwan United Kingdom Denmark Korea Australia All other	11,955 384 757 167 163 220 79 91 104 51 691	12,549 335 661 183 169 216 76 99 109 71 586	13,910 347 1,303 162 144 204 80 116 108 113 581	15,082 349 914 155 162 213 76 133 117 55 586	20,051 367 876 130 139 239 80 168 98 31 599	4,969 18 -38 -25 -23 26 4 35 -18 -24	32.9 5.1 -4.1 -16.2 -14.0 12.3 5.5 26.3 -15.8 -43.1
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	14,662 438 112 411 1 13,545 2 17	15,052 389 96 363 1 14,009 3	17,069 419 94 371 1 15,968 3 32	17,840 432 84 375 1 16,782 8 38	22,778 479 100 391 1 21,720 6 45	4,937 47 17 17 -1 4,938 -2 7	27.7 10.9 20.3 4.4 -57.5 29.4 -25.9 17.4

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**TABLE MS.3** Toys and games (MS013): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2003–07a—Continued

						Change, 200	7 from 2006
Item	2003	2004	2005	2006	2007	Absolute	Percent
-			— Million dolla	ars ———			
U.S. merchandise trade balance China Mexico Japan Canada Hong Kong Taiwan United Kingdom Denmark Korea Australia All other	-11,947 -301 -675 349 -93 -211 19 -90 -80 -12 -140	-12,535 -243 -582 324 -94 -209 31 -96 -93 -6	-13,898 -231 -1,216 456 -54 -190 33 -114 -92 -28 97	-15,068 -47 -843 480 -73 -208 34 -128 -96 43 239	-20,018 443 -807 634 -2 -233 46 -163 -77 52 297	-4,950 490 36 154 71 -25 12 -35 19 9	-32.9 (°) 4.3 322.9 97.1 -12.1 35.9 -27.1 19.5 21.0 24.3
Total EU-27 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-13,180 -107 -81 -139 32 -13,311 15 -8	-13,529 -40 -56 -100 27 -13,773 16 -16	-15,235 -57 -52 -1 46 -15,686 21 -23	-15,668 -47 -30 283 53 -16,502 31 -32	-19,830 -63 -43 802 75 -21,344 29 -34	-4,162 -16 -13 520 22 -4,842 -2 -1	-26.6 -34.3 -44.4 183.8 41.1 -29.3 -6.9 -4.5

Note: Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2007.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>&</sup>lt;sup>b</sup>Less than \$500,000.

<sup>&</sup>lt;sup>c</sup>Not meaningful for purposes of comparison.

#### **U.S. Imports**

Increased availability and sustained consumer demand for the seventh generation of home video game consoles were chiefly responsible for the \$4.9 billion (28 percent) growth in U.S. imports of toys and games in 2007 to \$22.8 billion (table MS.3). Within the toys and games group, imports of home video games and parts nearly doubled, rising by \$3.8 billion to \$7.6 billion; imports of toys, dolls, and puzzles increased by \$2.2 billion (27 percent) to \$10.5 billion; and imports of other game machines, which includes hand-held video games, expanded by \$315 million (14 percent) to \$2.6 billion.

China led the import growth in each category of toys and games, with imports from China of home video games and parts more than doubling, increasing by \$3.7 billion to \$7.3 billion; toys, dolls, and puzzles rising by \$1.9 billion (26 percent) to \$9.2 billion; and hand-held video games and other game machines increasing by \$417 million (26 percent) to \$2 billion. Concern about the safety of toys from China led some toy companies to seek alternative suppliers in 2007, contributing to the \$150 million (133 percent) increase in imports of toys, dolls, and puzzles from Mexico to \$263 million. Rising labor and raw material costs in China's southeast coastal region led some toy companies to shift production to other low labor cost countries with better access to raw materials, leading to a \$71 million (353 percent) increase in imports of toys, dolls, and puzzles from Indonesia to \$92 million. Imports of toys, dolls, and puzzles from Taiwan grew by \$35 million (28 percent) to \$160 million in 2007, and from Denmark by \$33 million (26 percent) to \$162 million.

China remained the leading supplier of all types of toys and games to the U.S. market in 2007, with imports from China growing by \$5.0 billion (33 percent) and accounting for 88 percent of total U.S. imports of toys and games that year. Although U.S. imports from Japan fell by \$38 million (4 percent) to \$876 million, Japan remained the second leading foreign supplier of toys and games to the U.S. market, accounting for 4 percent of total imports in the category in 2007.

<sup>&</sup>lt;sup>329</sup> Following a four-month investigation, the provincial government of Guangdong in China revoked the export licenses of 764 of the province's 5,000 toy manufacturers in October 2007 over product safety concerns. Another 690 firms were required to renovate their plants and improve product "quality." The province's toy industry reportedly employed 1.5 million people in 2006 and produced toys valued at \$16.1 billion. Associated Press, "China Cracks Down on Toy Factories," November 1, 2007. Previously, in August 2007, Chinese officials had revoked the export licenses of companies found to have supplied toys to Mattel and RC2 with unacceptably high lead levels in the paint. Cody, "Chinese Toy Executive Found Hanged After Export Ban," August 14, 2007, D1. See also, *The Economist*, "China's Toxic Toymaker," August 18, 2007.

TABLE MS.4 Miscellaneous manufactures: U.S. trade for industry/commodity groups and subgroups, 2003–07<sup>a</sup>

USITC							Change, 200	7 from 2006
code <sup>b</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
				Million	dollars ———			
MS001	Luggage, handbags, and flat goods							
	Exports	298	315	384	466	434	-33	-7.0
	Imports	4,734	5,585	6,151	6,834	7,535	701	10.3
	Trade balance	-4,437	-5,270	-5,767	-6,368	-7,101	-733	-11.5
MS001A	Luggage							
	Exports	187	195	204	268	279	12	4.4
	Imports	2,622	3,044	3,259	3,758	4,062	304	8.1
	Trade balance	-2,435	-2,849	-3,056	-3,490	-3,782	-292	-8.4
MS001B	Handbags							
	Exports	76	87	149	161	116	-45	-28.0
	Imports	1,503	1,926	2,220	2,366	2,676	311	13.1
	Trade balance	-1,426	-1,839	-2,071	-2,204	-2,560	-356	-16.1
MS001C	Flat goods							
	Exports	23	26	23	29	29	(°)	0.1
	Imports	473	532	580	616	712	96	15.6
	Trade balance	-451	-506	-557	-588	-684	-96	-16.4
MS002	Certain other leather goods							
	Exports	87	124	221	235	156	-79	-33.6
	Imports	348	384	408	464	502	38	8.3
	Trade balance	-262	-260	-186	-229	-346	-117	-51.3
MS003	Musical instruments and accessories							
	Exports	381	456	516	561	590	29	5.1
	Imports	1,363	1,503	1,531	1,413	1,383	-30	-2.1
	Trade balance	-982	-1,047	-1,014	-852	-793	59	6.9
MS004	Umbrellas, whips, riding crops, and canes							
	Exports	7	8	10	12	13	1	8.4
	Imports	310	341	371	386	420	34	8.8
	Trade balance	-303	-333	-361	-374	-407	-33	-8.9
MS005	Silverware and related articles of precious metal							
	Exports	161	180	184	167	180	13	7.8
	Imports	68	81	85	302	294	-9	-2.8
	Trade balance	92	99	98	-136	-114	22	15.9
MS006	Precious jewelry and related articles							
	Exports	1,770	2,270	2,721	3,694	4,193	498	13.5
	Imports	6,559	7,492	8,359	9,553	9,463	-90	-0.9
		-4.789	-5,222	-5,638	-5,858	-5,271	588	10.0

See footnote(s) at end of table.

TABLE MS.4 Miscellaneous manufactures : U.S. trade for industry/commodity groups and subgroups, 2003–07ª—Continued

codes         and industry/commodity group         2003         2004         2005         2006         2007         Absolute         Percent           MS007         Costume jewelry and related anticles         Exports         100         109         126         166         161         -5         2-9           Imports         816         947         1,214         1,317         1,410         94         7.1           Trade balance         -716         -838         -1,088         -1,151         -1,299         -98         -8.6           MS008         Biövoles and certain parts         Exports         240         266         288         300         361         61         20.3           MS009         Furniture         -867         -994         -1,146         -1,041         -1,093         -52         -5.0           MS009         Furniture         2,595         2,787         3,020         3,354         3,691         336         10.0           Imports         1,503         2,189         24,296         26,078         26,731         653         2.5           Exports         2,595         2,787         3,020         3,354         3,691         336         10.0	USITC	<del></del>						Change, 2007 from 200	
MS007   Costume jewelry and related articles   Exports		and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent
Exports   100   109   126   166   161   5   2.9   1   1   1   1   1   1   1   1   1					Million	dollars			
Imports	MS007	Costume jewelry and related articles							
Trade balance		Exports	100	109	126	166	161	-5	-2.9
MS008 Exports         Bicycles and certain parts         240         266         288         300         361         61         20.3           Imports         1,106         1,260         1,434         1,342         1,454         113         8.4           MS009 Trade balance         -867         -994         -1,146         -1,041         -1,093         -52         -5.0           MS009 Exports         2,595         2,787         3,020         3,354         3,691         336         10.0           Imports         19,035         21,819         24,296         26,078         26,731         653         2.5           Trade balance         -16,440         -19,031         -21,276         -22,724         -23,041         -317         -1,4           MS010 Imports         1,100         1,215         1,225         1,335         1,455         121         9.0           Imports         1,100         1,215         1,225         1,335         1,455         121         9.0           Trade balance         -859         -986         -1,015         -1,125         -1,252         -127         -11.3           MS011 Imports         628         677         742         825 <t< td=""><td></td><td>Imports</td><td>816</td><td>947</td><td>1,214</td><td>1,317</td><td>1,410</td><td>94</td><td>7.1</td></t<>		Imports	816	947	1,214	1,317	1,410	94	7.1
Exports		Trade balance	-716	-838	-1,088	-1,151	-1,249	-98	-8.6
Imports	MS008	Bicycles and certain parts							
Trade balance		Exports	240	266	288	300	361	61	20.3
MS009 Exports         Furniture Exports         2,595 bigs         2,787 bigs         3,020 bigs         3,354 bigs         3,691 bigs         336 bigs         10.0 bigs           MS010 Imports         19,035 bigs         21,819 bigs         24,296 bigs         26,078 bigs         26,731 bigs         653 bigs         2,555 bigs         2,1819 bigs         24,296 bigs         26,078 bigs         26,731 bigs         653 bigs         2,555 bigs         2,1819 bigs         24,296 bigs         26,078 bigs         26,078 bigs         26,731 bigs         653 bigs         2,555 bigs         2,1819 bigs         24,296 bigs         26,078 bigs         26,078 bigs         26,071 bigs         23,041 bigs         -317 bigs         -1,48           MS011 Imports         1,100 bigs         1,215 bigs         1,335 bigs         1,455 bigs         121 bigs         9.0 bigs         -3.1 bigs         1.1 bigs         1.1 bigs         -1.1 bigs         -1.2 bigs		Imports	1,106	1,260	1,434	1,342	1,454	113	8.4
Exports		Trade balance	-867	-994	-1,146	-1,041	-1,093	-52	-5.0
Imports	MS009	Furniture							
Trade balance		Exports	2,595	2,787	3,020	3,354	3,691	336	10.0
MS010 Exports         241 228 210 228 210 209 203 245 211 290 200 200 200 200 200 200 200 200 200		Imports	19,035	21,819	24,296	26,078	26,731	653	2.5
Exports		Trade balance	-16,440	-19,031	-21,276	-22,724	-23,041	-317	-1.4
Imports	MS010	Writing instruments and related articles							
Trade balance		Exports	241	228	210		203	-6	-3.1
MSO11   Lamps and lighting fittings   Exports   628   677   742   825   945   120   14.6     Imports   4,781   5,319   5,831   6,180   6,211   31   0.5     Trade balance   -4,153   -4,641   -5,089   -5,356   -5,266   89   1.7     MSO12   Prefabricated buildings   Exports   309   353   447   476   561   85   17.9     Imports   347   403   427   417   408   -9   -2.2     Trade balance   347   403   427   417   408   -9   -2.2     Trade balance   -39   -50   21   59   153   94   160.4     MSO13   Toys and games   Exports   1,482   1,523   1,834   2,172   2,948   776   35.7     Imports   14,662   15,052   17,069   17,840   22,778   4,937   27.7     Trade balance   -13,180   -13,529   -15,235   -15,668   -19,830   -4,162   -26.6     MSO14   Sporting goods   Exports   1,534   1,670   1,735   1,813   1,882   68   3.8     Imports   4,149   4,581   4,978   5,600   5,847   246   4.4     Trade balance   -2,615   -2,911   -3,243   -3,787   -3,965   -178   -4.7     MSO15   Smokers' articles   Exports   93   99   96   96   100   3   3.2     Exports   93   99   96   96   96   100   3   3.2     Exports   93   99   96   96   96   100   3   3.2     Exports   93   99   96   96   96   100   3   3.2     Exports   93   99   96   96   96   100   3   3.2     Exports   93   99   96   96   96   100   3   3.2     Exports   93   99   96   96   96   100   3   3.2     Exports   93   99   96   96   96   100   3   3.2     Exports   94   95   96   96   100   3   3.2		Imports	1,100	1,215	1,225	1,335	1,455	121	9.0
Exports		Trade balance	-859	-986	-1,015	-1,125	-1,252	-127	-11.3
Imports	MS011	Lamps and lighting fittings							
Trade balance		Exports	628	677	742	825	945	120	14.6
MS012   Exports   309   353   447   476   561   85   17.9   18.5   17.9   18.5   18.		Imports	4,781	5,319	5,831	6,180	6,211	31	0.5
Exports   309   353   447   476   561   85   17.9     Imports   347   403   427   417   408   -9   -2.2     Trade balance   -39   -50   21   59   153   94   160.4     MS013   Toys and games     Exports   1,482   1,523   1,834   2,172   2,948   776   35.7     Imports   14,662   15,052   17,069   17,840   22,778   4,937   27.7     Trade balance   -13,180   -13,529   -15,235   -15,668   -19,830   -4,162   -26.6     MS014   Sporting goods     Exports   1,534   1,670   1,735   1,813   1,882   68   3.8     Imports   4,149   4,581   4,978   5,600   5,847   246   4.4     Trade balance   -2,615   -2,911   -3,243   -3,787   -3,965   -178   -4.7     MS015   Smokers' articles     Exports   93   99   96   96   100   3   3.2     Imports   170   191   204   211   225   14   6.5     Exports   93   99   96   96   100   3   3.2     Imports   170   191   204   211   225   14   6.5     Trade balance   170   191   204   211   225   14   6.5     Trade balance   170   191   204   211   225   14   6.5     Trade balance   170   191   204   211   225   14   6.5     Trade balance   170   191   204   211   225   14   6.5     Trade balance   170   191   204   211   225   14   6.5     Trade balance   170   191   204   211   225   14   6.5     Trade balance   170   191   204   211   225   14   6.5     Trade balance   170   191   204   211   225   14   6.5     Trade balance   170   191   204   211   225   14   6.5     Trade balance   170   191   204   211   225   14   6.5     Trade balance   170   191   204   211   225   2			-4,153	-4,641	-5,089	-5,356	-5,266	89	1.7
Imports	MS012	Prefabricated buildings							
Trade balance         -39         -50         21         59         153         94         160.4           MS013         Toys and games         Exports         1,482         1,523         1,834         2,172         2,948         776         35.7           Imports         14,662         15,052         17,069         17,840         22,778         4,937         27.7           Trade balance         -13,180         -13,529         -15,235         -15,668         -19,830         -4,162         -26.6           MS014         Sporting goods         Exports         1,534         1,670         1,735         1,813         1,882         68         3.8           Imports         4,149         4,581         4,978         5,600         5,847         246         4.4           Trade balance         -2,615         -2,911         -3,243         -3,787         -3,965         -178         -4.7           MS015         Smokers' articles         Exports         93         99         96         96         100         3         3.2           Imports         170         191         204         211         225         14         6.5		Exports	309	353	447	476	561	85	17.9
MS013       Toys and games       Exports       1,482       1,523       1,834       2,172       2,948       776       35.7         Imports       14,662       15,052       17,069       17,840       22,778       4,937       27.7         Trade balance       -13,180       -13,529       -15,235       -15,668       -19,830       -4,162       -26.6         MS014       Sporting goods       Exports       1,534       1,670       1,735       1,813       1,882       68       3.8         Imports       4,149       4,581       4,978       5,600       5,847       246       4.4         Trade balance       -2,615       -2,911       -3,243       -3,787       -3,965       -178       -4.7         MS015       Smokers' articles       Exports       93       99       96       96       100       3       3.2         Imports       170       191       204       211       225       14       6.5		Imports	347	403	427	417	408	-9	-2.2
Exports   1,482   1,523   1,834   2,172   2,948   776   35.7     Imports   14,662   15,052   17,069   17,840   22,778   4,937   27.7     Trade balance   -13,180   -13,529   -15,235   -15,668   -19,830   -4,162   -26.6     MS014   Sporting goods     Exports   1,534   1,670   1,735   1,813   1,882   68   3.8     Imports   4,149   4,581   4,978   5,600   5,847   246   4.4     Trade balance   -2,615   -2,911   -3,243   -3,787   -3,965   -178   -4.7     MS015   Smokers' articles     Exports   93   99   96   96   100   3   3.2     Imports   170   191   204   211   225   14   6.5     Exports   14   6.5     Contact   1,000   1,000   1,000     Contact   1,000     Conta		Trade balance	-39	-50	21	59	153	94	160.4
Imports	MS013	Toys and games							
MS014         Sporting goods         -13,180         -13,529         -15,235         -15,668         -19,830         -4,162         -26.6           MS014         Sporting goods         Exports         1,534         1,670         1,735         1,813         1,882         68         3.8           Imports         4,149         4,581         4,978         5,600         5,847         246         4.4           Trade balance         -2,615         -2,911         -3,243         -3,787         -3,965         -178         -4.7           MS015         Smokers' articles         Exports         93         99         96         96         100         3         3.2           Imports         170         191         204         211         225         14         6.5		Exports	1,482	1,523	1,834	2,172	2,948	776	35.7
MS014       Sporting goods         Exports       1,534       1,670       1,735       1,813       1,882       68       3.8         Imports       4,149       4,581       4,978       5,600       5,847       246       4.4         Trade balance       -2,615       -2,911       -3,243       -3,787       -3,965       -178       -4.7         MS015       Smokers' articles       Exports       93       99       96       96       100       3       3.2         Imports       170       191       204       211       225       14       6.5		Imports	14,662	15,052	,	,	,	4,937	27.7
Exports     1,534     1,670     1,735     1,813     1,882     68     3.8       Imports     4,149     4,581     4,978     5,600     5,847     246     4.4       Trade balance     -2,615     -2,911     -3,243     -3,787     -3,965     -178     -4.7       MS015     Smokers' articles     Exports     93     99     96     96     100     3     3.2       Imports     170     191     204     211     225     14     6.5			-13,180	-13,529	-15,235	-15,668	-19,830	-4,162	-26.6
Imports	MS014	Sporting goods							
Trade balance2,615 -2,911 -3,243 -3,787 -3,965 -178 -4.7  MS015 Smokers' articles  Exports . 93 99 96 96 100 3 3.2  Imports . 170 191 204 211 225 14 6.5		Exports	1,534	1,670	1,735	1,813	1,882	68	3.8
MS015 Smokers' articles  Exports 93 99 96 96 100 3 3.2 Imports 170 191 204 211 225 14 6.5		Imports	4,149	4,581	4,978	5,600	5,847	246	4.4
Exports       93       99       96       96       100       3       3.2         Imports       170       191       204       211       225       14       6.5		Trade balance	-2,615	-2,911	-3,243	-3,787	-3,965	-178	-4.7
Imports	MS015	Smokers' articles							
!		Exports							_
Trade balance		Imports	_	-	_		_		
		Trade balance	-77	-93	-107	-115	-126	-11	-9.3

See footnote(s) at end of table.

TABLE MS.4 Miscellaneous manufactures: U.S. trade for industry/commodity groups and subgroups, 2003-07ª—Continued

USITC		Change, 2007 from								
code <sup>b</sup>	and industry/commodity group	2003	2004	2005	2006	2007	Absolute	Percent		
				Million	dollars ———					
MS016	Brooms, brushes, and hair grooming articles									
	Exports	228	258	272	283	282	-1	-0.2		
	Imports	1,011	1,112	1,236	1,275	1,363	89	7.0		
	Trade balance	-783	-854	-964	-992	-1,081	-89	-9.0		
MS016A	Brooms and brushes									
	Exports	211	239	253	265	263	-2	-0.9		
	Imports	847	945	1,049	1,070	1,137	67	6.3		
	Trade balance	-635	-707	-796	-804	-874	-70	-8.7		
MS016B	Hair grooming articles, non-electric (except brushes)									
	Exports	17	19	18	18	19	2	9.1		
	Imports	164	166	187	205	226	21	10.5		
	Trade balance	-147	-147	-168	-187	-207	-20	-10.6		
MS017	Works of art and miscellaneous manufactured goods									
	Exports	1,561	1,806	2,423	3,837	5,011	1,174	30.6		
	Imports	8.556	9.662	9,943	11,228	13,359	2.130	19.0		
	Trade balance	-6,995	-7,857	-7,520	-7,392	-8,347	-956	-12.9		
MS018	Apparel fasteners:	•	•	,	,	•				
	Exports	148	158	145	154	147	-7	-4.2		
	Imports	69	81	80	83	90	7	8.3		
	Trade balance	79	77	65	71	57	-13	-19.1		
MS019	Arms, ammunition, and armored vehicles									
	Exports	2,348	2,936	3,060	3,616	4,097	481	13.3		
	Imports	1,335	1,641	1,718	2,240	2,976	736	32.9		
	Trade balance	1,012	1,295	1,342	1,376	1,121	-256	-18.6		
MS019A	Small arms and ammunition:									
	Exports	551	777	823	905	1,204	299	33.0		
	Imports	873	1,059	1,071	1,389	1,776	387	27.9		
	Trade balance	-321	-281	-249	-484	-572	-88	-18.3		

Note: Calculations based on unrounded data.

<sup>&</sup>lt;sup>a</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>b</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

<sup>&</sup>lt;sup>c</sup>Less than \$500,000.

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