

Advice Concerning Possible Modifications to the U.S. Generalized System of Preferences

Report to the President
Investigation No. 332-398

Note.—This report is a declassified version of the
confidential probable economic effects advice report
submitted to the President on February 1, 1999

Publication 3160

February 1999

U.S. International Trade Commission

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Eric Land, Office of Industries

Digest Authors

Scott Baker, Cynthia Foreso, William Hoffmeier, Christopher Johnson,
John Kitzmiller, David Lundy, Deborah McNay, Tracy Quilter,
Robert Randall, Christopher Robinson, Jennifer Rorke

Assisted by

Brenda Carroll, Energy, Chemicals, and Textiles Division
James Brandon, Services, Electronics, and Transportation Division

Data Provided by

Eric Land, Office of Industries

**Address all communications to
Secretary to the Commission
United States International Trade Commission
Washington, DC 20436**

NOTICE

THIS REPORT IS A DECLASSIFIED VERSION OF THE CONFIDENTIAL PROBABLE ECONOMIC EFFEC ADVICE REPORT SUBMITTED TO THE PRESIDENT ON FEBRUARY 1, 1999. ALL PROBABLE ECONOMIC EFFECT ADVICE HAS BEEN REMOVED AND ALL BUSINESS PROPRIETARY INFORMATION HAS BEEN REPLACED WITH "***."

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INTRODUCTION'

On October 30, 1998, the Commission received a request from the United States Trade Representative (USTR) for an investigation under section 332(g) of the Tariff Act of 1930 for the purpose of providing advice concerning possible modifications to the U.S. Generalized System of Preferences (GSP). The USTR request letter is included in appendix A. Following receipt of the request, the Commission instituted investigation No. 332-398 to provide as follows--

- (a.) advice as to the probable economic effect on U.S. industries producing like or directly competitive articles and on consumers of the removal of N-tert-Butyl-2-benzothiazolesulfenamide from eligibility for duty-free treatment under the GSP for imports from beneficiary developing countries other than those countries designated as least-developed beneficiary developing countries; and
- (b.) in accordance with section 503(d)(1)(A) of the 1974 Act, as amended, advice on the probable economic effect of waiving the competitive need limitations provided for in section 503(c)(2)(A) of the 1974 Act, for Chile, Estonia, Indonesia, Thailand, India, Brazil, and the Philippines for specific *Harmonized Tariff Schedule of the United States* (HTS) subheadings (as found in part B of the USTR list). With respect to competitive-need limitations, the Commission was requested to use the dollar value limit of \$85,000,000.

The Commission instituted the investigation on November 4, 1998, and indicated that it would seek to provide its advice no later than February 1, 1999, as requested by USTR. The Commission's notice of investigation is contained in appendix B.

All interested parties were afforded an opportunity to provide the Commission with written comments and information. In addition, the Commission held a public hearing on the investigation in Washington, DC, on December 1, 1998. The list of witnesses appearing before the Commission is contained in appendix C.

PRESENTATION OF ADVICE

In response to the USTR request for probable economic advice on whether any industry in the United States is likely to be adversely affected by possible modifications to the U.S. GSP, the Commission has provided its advice in the form of commodity digests, as has been done in prior GSP investigations. Each digest deals with the effect of tariff modifications on a limited number of HTS subheadings, and advice is provided in terms of the traditional coding scheme noted later in this section.

' The following *Federal Register* notices were issued by the USTR and the Commission relating to investigation No. 332-3 98:

| Date | <u>Notice</u> | <u>Subject</u> |
|---------------|----------------------|-------------------------------|
| Oct. 26, 1998 | 63 F.R. 57150 | USTR notice of GSP review |
| Nov. 10, 1998 | 63 F.R. 63074 | Notice of USITC investigation |

This report contains 14 digests covering 16 HTS subheadings with each digest containing the following sections:

I. Introduction

This section provides basic information on the item, including description and uses, rate of duty, and an indication of whether there was a like or directly competitive article produced in the United States on January 1, 1997.

II. U.S. market profile

This section provides information on U.S. producers, employment, shipments, exports, imports, consumption, import market share, and capacity utilization. When exact information is not obtainable, estimates based on the following coding system are provided:

* = Based on partial information/data adequate for estimation with a moderately high degree of confidence, or

** = Based on limited information/data adequate for estimation with a moderate degree of confidence.

III. GSP import situation, 1997

This section provides 1997 U.S. import data, including world total and certain GSP-country specific data.

IV. Competitiveness profiles, GSP suppliers

This section provides background information on GSP-eligible countries for the digest, their ranking as an import source, the price elasticities of supply and demand for imports from that country and the price and quality of the imports versus U.S. and other foreign products.²

V. Position of interested parties

This section provides brief summaries of hearing testimony and any written submissions from interested parties.

VI. Summary of probable economic effects advice

This section provides advice on the short-to-near-term (1 to 5 years) impact of the proposed GSP-eligibility modifications in three areas: (1) U.S. imports, (2) U.S. industries producing like or directly competitive articles, and (3) U.S. consumers. The probable economic effects advice, to a degree, integrates and summarizes the data provided in sections I-V of the digests with particular emphasis on the price sensitivity of import supply and demand. For example, if the price elasticity of demand in the United States and the price

² Price elasticity is a measure of the changes in quantities supplied or demanded that result from a percent change in price. Generally, price elasticities of supply are positive and price elasticities of demand are negative. There are a number of guidelines based on the absolute elasticity value when characterizing elasticities. The elasticity is low when its absolute value is less than 1.0 because the change in quantity demanded or supplied is less than proportional to the change in price. The elasticity is moderate when its absolute value is between 1 and 2, with percentage changes in quantity being one to two times greater than the change in price. The elasticity is high when their absolute values exceed 2.0, as percentage changes in quantities exceed percentage changes in price by more than two times. It should be noted that the elasticity levels (low, moderate, and high) are estimates based on staff analysis of industry.

elasticity of supply in the exporting beneficiary country are both relatively high, the elimination of even a moderate-level tariff suggests the possibility of large increases in imports from the beneficiary country. Appendix D provides a brief textual and graphic presentation on the model used for evaluating the probable economic effects of changes in the GSP. For the products in this report, however, it is not possible to measure such trade shifts precisely.

It should be noted that the probable economic effects advice with respect to changes in import levels is presented in terms of the degree to which GSP modifications could affect the level of U.S. trade with the world. Consequently, if GSP beneficiaries supply a very small share of the total U.S. imports of a particular product or if imports from beneficiaries readily substitute for imports from developed countries, the overall effect on U.S. imports could be minimal. The digests contain a coded summary of the probable economic effects advice. The coding scheme is as follows:

FOR "REMOVAL" DIGESTS:

Level of total U.S. imports:

Code X: Little or no decrease (0 to 5 percent).

Code Y: Moderate decrease (6 to 15 percent).

Code Z: Significant decrease (over 15 percent).

U.S. industry and employment:

Code X: Little or negligible beneficial impact.

Code Y: Significant beneficial impact (significant number of additional workers employed; increases in output; increases in profit levels; new firms; but beneficial impact not industrywide).

Code Z: Substantial beneficial impact (substantial increase in employment; widespread increased production; substantial increases in profits levels; beneficial impact on the industry as a whole).

Code N: None.

U.S. consumer:

Code X: The bulk of the duty increase (greater than 75 percent) is expected to be absorbed by the foreign suppliers.

Code Y: The duty increase is expected to increase costs to both the foreign suppliers and the U.S. consumer (neither absorbing more than 75 percent of the costs).

Code Z: The bulk of the duty increase (greater than 75 percent) is expected to be passed on to the U.S. consumer.

Code N: None.

FOR "COMPETITIVE-NEED-LIMIT WAIVER" DIGESTS:

Level of total U.S. imports:

Code A: Little or no increase (0 to 5 percent).

Code B: Moderate increase (6 to 15 percent).

Code C: Significant increase (over 15 percent).

Code N: No impact.

U.S. industry and employment:

Code A: Little or negligible adverse impact.

Code B: Significant adverse impact (significant proportion of workers unemployed, declines in output and profit levels, and departure of firms; effects on some segments of the industry may be substantial even though they are not industrywide).

Code C: Substantial adverse impact (substantial unemployment, widespread idling of productive facilities, substantial declines in profit levels; effects felt by the entire industry).

Code N: None.

U.S. consumer:³

Code A: The bulk of duty saving (greater than 75 percent) is expected to be absorbed by the foreign suppliers. The price U.S. consumers pay is not expected to fall significantly.

Code B: Duty saving is expected to benefit both the foreign suppliers and the domestic consumer (neither absorbing more than 75 percent of the costs).

Code C: The bulk of duty saving (greater than 75 percent) is expected to benefit the U.S. consumer.

Code N: None.

The probable economic effects advice for U.S. imports and the domestic industry is based on estimates of what is expected in the future with the proposed change in GSP eligibility compared with what is expected without it. That is, the estimated effects are independent of and in addition to any changes that will otherwise occur. Although other factors, such as exchange rate changes, relative inflation rates, and relative rates of economic growth, could have a significant effect on imports, these other factors are not within the scope of the US TR request.

DIGEST LOCATOR

Report digests are listed by proposed action and in sequential order by HTS subheading. This listing provides the following information on the individual digests: a digest title, the proposed action, petitioner, probable economic effects advice (deleted), column 1 rate of duty, existence of U.S. production on January 1, 1997, and the name of the International Trade Analyst assigned.

³ For waiver effects advice, "U.S. consumer" is limited to the first-level consumer and may be a firm receiving an intermediate good for further processing or an end-use industry receiving a final good.

HTS subheadings requiring probable economic effects advice and listing of digests--Continued

| | Probable economic effects | advice |
|------------|--|--------|
| 8483.10.30 | Cummins Engine Co. | |
| 8527.39.00 | Pioneer Electronics (US) P. T. Dahw Electronic In | |
| 8528.12.16 | Government of Thailand Orion Sales, Thomson (Electronics, Thomson T (Thailand) Co., Ltd., W Electric (Thailand), Ltd. | |
| 8708.39.50 | Government of Philippin Bosch Braking Systems Corp., Robert Bosch Limitada, Brazil | |
| 9001.30.00 | Waiver (Indonesia) | |

The first HTS subheading (underlined) is the digest number.

COMMODITY DIGESTS

DIGEST NO. 2934.20.05

N⁺ TERT-BUTYL-2-BENZOTHAZOLESULFENAMIDE

N-TERT-BUTYL-2-BENZOTHAZOLESULFENAMIDE

Removal from GSP for Countries Other Than Least-Developed Beneficiary Developing Country Designees

Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) Percent ad valorem | Like or directly competitive article produced in the United States on Jan. 1, 1997? |
|----------------------|---|--|---|
| 2934.20.05 | N-tert-Butyl-2-benzothiazolesulfenamide | 2.2t/kg + 12.3% | Yes |

Description and uses.--This synthetic organic chemical is used to accelerate the vulcanization' of rubber. The time required for vulcanization affects the final strength and flexibility of the rubber. The final products of rubber produced using this chemical include tires, hoses, and automobile belts.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|---|--------|--------|----------|---------|----------|
| Producers (number) | 4 | 4 | 4 | 4 | 4 |
| Employment (1,000 employees) | **1 | **1 | **1 | **1 | **1 |
| Shipments (1,000 dollars) | 53,700 | 51,100 | **54,800 | "70,000 | **57,540 |
| Exports (1,000 dollars) | 36,580 | 28,410 | 29,685 | 31,132 | 32,516 |
| Imports (1,000 dollars) | 2,281 | 2,771 | 786 | 199 | 349 |
| Consumption (1,000 dollars) | 19,401 | 25,461 | "25,901 | "39,076 | **25,373 |
| Import-to-consumption ratio (percent) . | 11 | 11 | **3 | **1 | **1 |
| Capacity utilization (percent) | 90 | 90 | **95 | **95 | **95 |

Comment.--Only high-purity production of this chemical is marketable and purchase decisions are primarily driven by price. During 1993-97, U.S. production satisfied most of U.S. demand for this chemical. Import-to-consumption ratios historically have been less than 5 percent, but increased in 1993 and 1994 owing to an increase in demand for vulcanized rubber products at a time when U.S. production facilities were temporarily shut down for routine maintenance. When these facilities returned to maximum capacity utilization rates, imports decreased.

'Vulcanization is the process of chemically treating crude or synthetic rubber to give it useful properties, such as elasticity, strength, and stability.

III. GSP import situation. 1997

U.S. imports and share of U.S. consumption, 1997

| <u>Item</u> | <u>Imports</u> 1,000 <i>dollars</i> | <u>Percent</u> <u>of total</u> <u>imports</u> | <u>Percent</u> <u>of GSP</u> <u>imports</u> | <u>Percent</u> <u>of U.S.</u> <u>consumption</u> |
|-----------------------------|---|---|---|--|
| Grand total | 349 | 100 | (¹) | **1 |
| Imports from GSP countries: | | | | |
| GSP total | 50 | 14 | 100 | **2 |
| Brazil | 50 | 14 | 100 | **2 |

¹Not applicable.² Less than 0.5 percent.

Note.--Because of rounding, figures may not add to the totals shown.

Comment.--During 1993-97, Brazil was the only GSP-eligible country exporting N-tert-Butyl-2-benzothiazolesulfenamide to the United States; while Brazil is not designated as a least-developed beneficiary developing country under the provisions of the GSP. During January-August 1998, South Africa began to export this chemical to the U.S. market under the provisions of the GSP. U.S. imports of this chemical during this period from South Africa were valued at \$535,000, compared with \$174,000 in imports from Brazil. South Africa, a GSP-eligible country, is not designated as a least-developed beneficiary developing country under the provisions of the GSP.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for Brazil for all digest products

| | | | |
|---|--------|--------------|-------|
| Ranking as a U.S. import supplier, 1997 | 3 | | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | | Yes X | No |
| What is the price elasticity of import demand? | High X | Moderate | Low |
| Can production in the country be easily expanded or contracted in the short term? | | Yes X | No |
| Does the country have significant export markets besides the United States? | | Yes X | No |
| Could exports from the country be readily redistributed among its foreign export markets? | | Yes X | No |
| What is the price elasticity of import supply? | High X | Moderate | Low |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent X | Below |
| Other foreign products | Above | Equivalent X | Below |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent X | Below |
| Other foreign products | Above | Equivalent X | Below |

Comment.--GSP imports accounted for only about 3 percent of consumption of this chemical during January-August 1998.

V. Position of interested parties

Petitioner.--Flexsys America, L.P. petitioned to remove n-tert-Butyl-2-benzothiazolesulfenamide (TBBS) from GSP A* status to GSP A+ status, limiting duty-free status to countries designated as least-developed beneficiary developing countries. Flexsys stated that U.S. imports from Brazil and South Africa, both A*eligible nations, are increasing rapidly, from 11 percent of total U.S. TBBS imports in 1997 to 43 percent in Jan.-Sept. 1998. The petitioner also stated that other A* nations, such as Slovakia, could switch production capacity of a related chemical, CBS, to TBBS and may do so to take advantage of the current GSP treatment of TBBS. Flexsys estimates that the Slovakia's production capacity for TBBS would exceed some estimates for total U.S. consumption. According to Flexsys, these issues enter into its business planning and are a cause of concern for the future welfare of the employees at its Nitro, WV plant. Flexsys also stated that CBS and TBBS are largely interchangeable, therefore, the duty free treatment of TBBS under its current GSP status should be

the same as CBS, which is only duty free under the GSP for countries designated as least-developed beneficiary developing countries. Flexsys estimated that there would be negative impact for consumers as a result of this proposed action.

Support.--The United Steel workers of America, Local 12610 supports the petitioner's position, citing the reduction of workforce already experienced at Flexsys' Nitro, West Virginia plant and concerned about the possibility of future reductions.

Opposition.--Bann Quimica (Bann), the sole producer of n-tert-Butyl-2-benzothiazolesulfenamide in Brazil, opposes the petition. Bann states that U.S. imports from Brazil and South Africa accounted for less than 0.5 percent of total U.S. consumption in 1997. Bann stated that given its costs to export this chemical to the United States and its lack of U.S. support staff, it is already at a competitive disadvantage in the U.S. market with or without a change in duty treatment. Bann estimated that while there will be growth in the TBBS market in the United States, it is unlikely that Bann would significantly increase U.S. sales, given the size of its production capacity (10 percent of Flexsys' capacity) and growing sales in its primary foreign market, Argentina. Bann also disagrees with Flexsys' assertion that TBBS and CBS are interchangeable.

Americas International opposed the petition stating that the proposed change would harm U.S. consumers by limiting competition. Given the high costs of building a TBBS plant, Americas International estimated that the proposed change would result in banning all U.S. imports of this chemical under the provision of the GSP and further stated that there is no real capacity in least-developed beneficiary developing countries. Americas International agreed that Bann Quimica is not likely to significantly increase sales in the U.S. market but also disagreed with Flexsys' assertion that TBBS and CBS are interchangeable.

VI. Summary of probable economic effects advice--Removal (other than least-developed beneficiary developing countries)

* * * * *

Table 1.--N-tert-Butyl-2-benzothiazolesulfenamide: U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | | | |
|--|-----------------------------|--------------|------------|-------------|-------------|-------------|--------------|--|
| | | | | | | | | |
| | <i>Value (1,00 dollars)</i> | | | | | | | |
| Spain | 183 | 413 | 152 | 164 | 170 | 81 | 236 | |
| Canada | 0 | 0 | 0 | 0 | 51 | 24 | 0 | |
| Brazil | 0 | 71 | 70 | 34 | 50 | 25 | 174 | |
| Korea | 0 | 0 | 0 | 0 | 39 | 0 | 160 | |
| Germany | 0 | 0 | 0 | 0 | 39 | 39 | 0 | |
| Belgium | 0 | 0 | 0 | 0 | 0 | 0 | 464 | |
| France | 1,186 | 2,140 | 564 | 0 | 0 | 0 | 0 | |
| Netherlands | 887 | 147 | 0 | 0 | 0 | 0 | 0 | |
| United Kingdom | 25 | 0 | 0 | 0 | 0 | 0 | 0 | |
| South Africa | 0 | 0 | 0 | 0 | 0 | 0 | 535 | |
| Total | 2,281 | 2,771 | 786 | 199 | 349 | 169 | 1,570 | |
| Total from GSP-eligible nations | 0 | 71 | 70 | 34 | 50 | 25 | 709 | |
| | <i>Percent</i> | | | | | | | |
| Spain | 8.0 | 14.9 | 19.3 | 82.4 | 48.7 | 47.9 | 15.0 | |
| Canada | 0.0 | 0.0 | 0.0 | 0.0 | 14.6 | 14.2 | 0.0 | |
| Brazil | 0.0 | 2.6 | 8.9 | 17.1 | 14.3 | 14.8 | 11.1 | |
| Korea | 0.0 | 0.0 | 0.0 | 0.0 | 11.2 | 0.0 | 10.2 | |
| Germany | 0.0 | 0.0 | 0.0 | 0.0 | 11.2 | 23.1 | 0.0 | |
| Belgium | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 29.6 | |
| France | 52.0 | 77.2 | 71.8 | 0.0 | 0.0 | 0.0 | 0.0 | |
| Netherlands | 38.9 | 5.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| United Kingdom | 1.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| South Africa | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 34.1 | |
| Total from GSP-eligible nations | 0.0 | 2.6 | 8.9 | 17.1 | 14.3 | 14.8 | 45.2 | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.--N-tert-Butyl-2-benzothiazolesulfenamide: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | 141. | |
|-------------|-----------------------|-------|-------|-------|-------|-------|-------|
| | | | | | 144; | | |
| | Value (1,000 dollars) | | | | | | |
| Canada | 6,409 | 7,442 | 7,076 | 7,099 | 9,465 | 6,046 | 6,192 |
| Mexico | 10,976 | 4,874 | 3,934 | 5,879 | 6,111 | 3,759 | 4,157 |
| Korea | 1,999 | 938 | 1,569 | 2,526 | 2,189 | 1,640 | 995 |
| Japan | 2,254 | 1,874 | 3,069 | 2,091 | 1,719 | 1,467 | 345 |
| Singapore | 90 | 662 | 535 | 2,652 | 1,670 | 1,388 | 1,235 |
| Thailand | 112 | 316 | 1,116 | 2,060 | 1,376 | 1,035 | 539 |
| Taiwan | 756 | 427 | 578 | 542 | 1,373 | 929 | 950 |
| Switzerland | 280 | 89 | 8 | 0 | 1,142 | 352 | 44 |
| Venezuela | 1,298 | 1,183 | 1,035 | 348 | 1,127 | 603 | 365 |
| Belgium | 728 | 1,233 | 1,894 | 1,560 | 843 | 805 | 375 |
| Malaysia | 774 | 575 | 760 | 564 | 764 | 630 | 357 |
| Indonesia | 514 | 381 | 738 | 653 | 716 | 546 | 530 |
| Colombia | 1,140 | 1,273 | 1,036 | 943 | 517 | 392 | 547 |
| Australia | 575 | 397 | 513 | 857 | 463 | 452 | 400 |
| Austria | 0 | 0 | 5 | 0 | 439 | 0 | 720 |
| All Other | 8,675 | 6,746 | 5,818 | 3,356 | 2,601 | 1,457 | 2,602 |
| Total | 24 | | | | | | |
| | Percent | | | | | | |
| Canada | 17.5 | 26.2 | 23.8 | 22.8 | 29.1 | 28.1 | 30.4 |
| Mexico | 30.0 | 17.2 | 13.3 | 18.9 | 18.8 | 17.5 | 20.4 |
| Korea | 5.5 | 3.3 | 5.3 | 8.1 | 6.7 | 7.6 | 4.9 |
| Japan | 6.2 | 6.6 | 10.3 | 6.7 | 5.3 | 6.8 | 1.7 |
| Singapore | 0.2 | 2.3 | 1.8 | 8.5 | 5.1 | 6.5 | 6.1 |
| Thailand | 0.3 | 1.1 | 3.8 | 6.6 | 4.2 | 4.8 | 2.6 |
| Taiwan | 2.1 | 1.5 | 1.9 | 1.7 | 4.2 | 4.3 | 4.7 |
| Switzerland | 0.8 | 0.3 | 0.0 | 0.0 | 3.5 | 1.6 | 0.2 |
| Venezuela | 3.5 | 4.2 | 3.5 | 1.1 | 3.5 | 2.8 | 1.8 |
| Belgium | 2.0 | 4.3 | 6.4 | 5.0 | 2.6 | 3.7 | 1.8 |
| Malaysia | 2.1 | 2.0 | 2.6 | 1.8 | 2.3 | 2.9 | 1.8 |
| Indonesia | 1.4 | 1.3 | 2.5 | 2.1 | 2.2 | 2.5 | 2.6 |
| Colombia | 3.1 | 4.5 | 3.5 | 3.0 | 1.6 | 1.8 | 2.7 |
| Australia | 1.6 | 1.4 | 1.7 | 2.8 | 1.4 | 2.1 | 2.0 |
| Austria | 0.0 | 0.0 | 0.0 | 0.0 | 1.4 | 0.0 | 3.5 |
| All Other | 23.7 | 23.7 | 19.6 | 10.8 | 8.0 | 6.8 | 12.8 |
| | | | 00.0 | | | | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 2841.70.10

AMMONIUM MOLYBDATES

AMMONIUM MOLYBDATES

Competitive-Need-Limit Waiver for Chile

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) <i>Percent ad valorem</i> | Like or directly competitive article produced in the United States on Jan. 1, 1997? |
|----------------------|---------------------|--|---|
| 2841.70.10' | Ammonium molybdates | 4.3% | Yes |

' Chile is not excluded from GSP treatment for this HTS subheading.

Description and uses.--Ammonium molybdates are a group of closely related chemical compounds primarily used to make catalysts, e.g., hydrodesulfurization catalysts, used in petroleum refining. They are also used make high-purity molybdenum metal, which is used to make electric lamp components, glass melting electrodes, and certain chemical process equipment, where molybdenum's special corrosion resistance is vital.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|---|-------|-------|--------|-------|-------|
| Producers' ² (number) | *** | *** | *** | *** | *** |
| Employment' (1,000 employees) | *** | *** | *** | *** | *** |
| Shipments' (1,000 dollars) | *** | *** | *** | *** | *** |
| Exports" (1,000 dollars) | 4,784 | 9,995 | 35,966 | 7,619 | 9,682 |
| Imports (1,000 dollars) | 2,502 | 2,240 | 2,809 | 5,229 | 6,425 |
| Consumption' (1,000 dollars) | *** | *** | *** | *** | *** |
| Import-to-consumption ratio' (percent) .. | *** | *** | *** | *** | *** |
| Capacity utilization' (percent) | *** | *** | *** | *** | *** |

¹ ***.

² ***.

³ Estimated by the staff of the U.S. International Trade Commission ***.

⁴ U.S. export data, as shown in table 2, are collected at the 6-digit HTS level and include products not covered in this digest.

³ ***.

Comment.--***.

Supplies became tight in 1994 and 1995, primarily owing to the phase out of lead from gasoline in Europe, thereby also requiring greater desulfurization treatment of gasolines. U.S. exports of ammonium molybdates, the raw materials for the catalysts, rose as a consequence. ***.

III. GSP import situation. 1997

U.S. imports and share of U.S. consumption, 1997

| <u>Item</u> | <u>Imports</u> <i>1,000 dollars</i> | <u>Percent of total imports</u> | <u>Percent of GSP imports</u> | <u>Percent of U.S. consumption</u> |
|-----------------------------|--|---|---------------------------------------|--|
| Grand total | 6.425 | 100 | (¹) | *** |
| Imports from GSP countries: | | | | |
| <u>GSP total</u> | 4,741 | 74 | 100 | *** |
| Chile | 4,741 | 74 | 100 | *** |

¹ Not applicable.

Comment.--Chile is the largest import supplier of ammonium molybdates to the U.S. market as well as being the only GSP supplier; however, as noted above, Chile is not currently eligible for GSP treatment with respect to this product.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for Chile for all digest products

Ranking as a U.S. import supplier, 1997

Price elasticity:

Can the U.S. purchaser easily shift among this and other suppliers?

1

| | | | |
|------|----------|---|-----|
| | Yes | X | No |
| High | Moderate | X | Low |

What is the price elasticity of import demand?

Can production in the country be easily expanded or contracted in the short term?

| | |
|-----|----|
| Yes | No |
| X | X |

Does the country have significant export markets besides the United States?

| | |
|-----|----|
| Yes | No |
| X | X |

Could exports from the country be readily redistributed among its foreign export markets?

| | |
|-----|----|
| Yes | No |
| X | X |

What is the price elasticity of import supply?

| | | |
|------|----------|-----|
| High | Moderate | Low |
| | | X |

Price level compared with--

U.S. products

| | | | |
|-------|------------|---|-------|
| Above | Equivalent | X | Below |
| | | | |

Other foreign products

| | | | |
|-------|------------|---|-------|
| Above | Equivalent | X | Below |
| | | | |

Quality compared with--

U.S. products

| | | | |
|-------|------------|---|-------|
| Above | Equivalent | X | Below |
| | | | |

Other foreign products

| | | | |
|-------|------------|---|-------|
| Above | Equivalent | X | Below |
| | | | |

Comment.--In Chile, molybdenum ores are a byproduct of copper mining.

V. Position of interested parties

Petitioner.--The petitioners, CODELCO and COCHILCO, are both Chilean Government entities and stated that the waiver of competitive need limits is necessary to maintain Chile's export growth and associated economic and social development. According to the petitioners, Chile recently expanded production of these value-added molybdenum products based on Chile's reserves of copper. They also stated that granting the waiver should have a negligible effect, if any, on the U.S. industry.

Support.--Madeco S.A., a small Chilean producer of digest products, supports the petition and claims that waiver of the current tariff would provide a benefit to Chilean producers and would have little effect in the U.S. market.

VI. Summary of probable economic effects advice--Competitive-need-limit waiver (Chile)

* * * * *

Table t-Ammonium molybdates: U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | ngar | |
|--|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | |
| | Value (1,000 dollars) | | | | | | |
| Belgium | 0 | 0 | 5 | 0 | 0 | 0 | 0 |
| Chile | 386 | 446 | 1,210 | 2,028 | 4,741 | 2,989 | 3,991 |
| China | 224 | 139 | 0 | 845 | 82 | 82 | 1,000 |
| France | 0 | 0 | 0 | 68 | 0 | 0 | 0 |
| Germany | 1,125 | 1,110 | 1,515 | 2,283 | 1,580 | 1,136 | 1,371 |
| Hong Kong | 0 | 0 | 0 | 0 | 16 | 0 | 105 |
| Japan | 0 | 0 | 0 | 0 | 0 | 0 | 119 |
| Kazakhstan | 648 | 0 | 68 | 0 | 0 | 0 | 0 |
| Netherlands | 0 | 2 | 0 | 0 | 0 | 0 | 0 |
| Russia | 0 | 533 | 0 | 0 | 0 | 0 | 0 |
| Switzerland | 15 | 8 | 10 | 6 | 6 | 3 | 2 |
| United Kingdom | 103 | 2 | 0 | 0 | 0 | 0 | 0 |
| Total | 2,502 | 2,240 | 2,609 | 5,229 | 6,425 | 4,210 | 6,589 |
| Total from GSP-eligible nations | 1,034 | 980 | 1,278 | 2,028 | 4,741 | 2,989 | 3,991 |
| | Percent | | | | | | |
| Belgium | 0.0 | 0.0 | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 |
| Chile | 15.4 | 19.9 | 43.1 | 38.8 | 73.8 | 71.0 | 60.6 |
| China | 9.0 | 6.2 | 0.0 | 16.2 | 1.3 | 1.9 | 15.2 |
| France | 0.0 | 0.0 | 0.0 | 1.3 | 0.0 | 0.0 | 0.0 |
| Germany | 45.0 | 49.5 | 53.9 | 43.7 | 24.6 | 27.0 | 20.8 |
| Hong Kong | 0.0 | 0.0 | 0.0 | 0.0 | 0.3 | 0.0 | 1.6 |
| Japan | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.8 |
| Kazakhstan | 25.9 | 0.0 | 2.4 | 0.0 | 0.0 | 0.0 | 0.0 |
| Netherlands | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Russia | 0.0 | 23.8 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Switzerland | 0.6 | 0.4 | 0.3 | 0.1 | 0.1 | 0.1 | 0.0 |
| United Kingdom | 4.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| | | | | | | 0.0 | 0.0 |
| | | | | | | | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.-Ammonium molybdates: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | | |
|----------------|------------------------------|-------|--------|-------|-------|-------|-------|
| | | | | | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Netherlands | 482 | 5,173 | 26,327 | 1,593 | 2,909 | 2,258 | 1,435 |
| Japan | 726 | 751 | 2,805 | 1,614 | 1,874 | 1,272 | 1,600 |
| Singapore | 11 | 9 | 153 | 49 | 1,439 | 1,439 | 3,817 |
| Canada | 2,465 | 2,200 | 2,643 | 2,293 | 1,297 | 1,095 | 1,952 |
| Korea | 512 | 552 | 1,795 | 668 | 609 | 524 | 110 |
| Mexico | 315 | 300 | 328 | 350 | 399 | 320 | 219 |
| Germany | 0 | 0 | 5 | 0 | 345 | 0 | 0 |
| United Kingdom | 10 | 0 | 4 | 10 | 181 | 41 | 5 |
| Brazil | 0 | 0 | 408 | 54 | 124 | 112 | 12 |
| Venezuela | 0 | 5 | 390 | 11 | 86 | 68 | 130 |
| China | 7 | 0 | 66 | 192 | 84 | 84 | 0 |
| Colombia | 0 | 0 | 92 | 100 | 74 | 67 | 38 |
| Taiwan | 177 | 234 | 193 | 195 | 51 | 38 | 41 |
| Thailand | 3 | 44 | 39 | 176 | 45 | 42 | 0 |
| Australia | 3 | 0 | 302 | 135 | 43 | 0 | 68 |
| All Other | 73 | 726 | 414 | 179 | 122 | 92 | 79 |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Netherlands | 10.1 | 51.8 | 73.2 | 20.9 | 30.0 | 30.3 | 15.1 |
| Japan | 15.2 | 7.5 | 7.8 | 21.2 | 19.4 | 17.1 | 16.8 |
| Singapore | 0.2 | 0.1 | 0.4 | 0.6 | 14.9 | 19.3 | 40.2 |
| Canada | 51.5 | 22.0 | 7.3 | 30.1 | 13.4 | 14.7 | 20.5 |
| Korea | 10.7 | 5.5 | 5.0 | 8.8 | 6.3 | 7.0 | 1.2 |
| Mexico | 6.6 | 3.0 | 0.9 | 4.6 | 4.1 | 4.3 | 2.3 |
| Germany | 0.0 | 0.0 | 0.0 | 0.0 | 3.6 | 0.0 | 0.0 |
| United Kingdom | 0.2 | 0.0 | 0.0 | 0.1 | 1.9 | 0.6 | 0.1 |
| Brazil | 0.0 | 0.0 | 1.1 | 0.7 | 1.3 | 1.5 | 0.1 |
| Venezuela | 0.0 | 0.1 | 1.1 | 0.1 | 0.9 | 0.9 | 1.4 |
| China | 0.1 | 0.0 | 0.2 | 2.5 | 0.9 | 1.1 | 0.0 |
| Colombia | 0.0 | 0.0 | 0.3 | 1.3 | 0.8 | 0.9 | 0.4 |
| Taiwan | 3.7 | 2.3 | 0.5 | 2.6 | 0.5 | 0.5 | 0.4 |
| Thailand | 0.1 | 0.4 | 0.1 | 2.3 | 0.5 | 0.6 | 0.0 |
| Australia | 0.1 | 0.0 | 0.8 | 1.8 | 0.4 | 0.0 | 0.7 |
| All Other | 1.5 | 7.3 | 1.2 | 2.3 | 1.3 | 1.2 | 0.8 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 2916.31.15

BENZOIC ACID

BENZOIC ACID

Competitive-Need-Limit Waiver for Estonia

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) Percent <i>ad</i> <i>valorem</i> | Like or directly competitive article produced in the United States on Jan. 1, 1997? |
|----------------------|-------------------|--|---|
| 2916.31.15' | Benzoic acid | 6.8% | Yes |

¹ Estonia is not excluded from GSP treatment for this HTS subheading. Estonia became noneligible for GSP treatment on July 1, 1997 but was restored to GSP status on July 1, 1998.

Description and uses.--Benzoic acid is a synthetic organic chemical used primarily in the manufacture of phenol. It is also used as a raw material in the production of benzoate plasticizers, which are then used in the production of adhesives, sealants, caulks, and flooring materials. In addition, some benzoic acid is used to make food preservatives, flavors, perfume, and alkyd resins.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Producers (<i>number</i>) | 4 | 4 | 4 | 4 | 4 |
| Employment (<i>1,000 employees</i>) | .1 ¹ | .1 ¹ | .1 ¹ | .1 ¹ | .1 ¹ |
| Shipments (<i>1,000 dollars</i>) | *** | *** | *** | *** | *** |
| Exports (<i>1,000 dollars</i>) | 21,294 | 23,085 | 41,705 | 34,990 | 39,396 |
| Imports (<i>1,000 dollars</i>) | 2,411 | 2,691 | 6,968 | 10,359 | 9,300 |
| Consumption (<i>1,000 dollars</i>) | *** | *** | *** | *** | *** |
| Import-to-consumption ratio (<i>percent</i>) | *** | *** | *** | *** | *** |
| Capacity utilization (<i>percent</i>) | 80 | 80 | 85 | 87 | 89 |

¹ Less than 500.

Comment.--In the United States, most benzoic acid production is consumed captively. In the domestic merchant market, imports compete favorably with the U.S. product in terms of price and quality. The import-to-consumption ratio increased significantly during 1993-97 because of the increase in imports from Estonia; such imports became significant with the purchase and improvement of Estonian production facilities by a U.S. manufacturer.

III. GSP import situation. 1997

U.S. imports and share of U.S. consumption, 1997

| Item | Imports 1,000 dollars | Percent of total imports | Percent of GSP imports | Percent of U.S. consumption |
|-----------------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------------|
| Grand total | 9.300 | 100 | (1) | *** |
| Imports from GSP countries: | | | | |
| GSP total | 7.139 | 74 | 100 | *** |
| Estonia | 7,089 | 76 | 99 | *** |
| Czech Republic | 50 | 1 | 1 | *** |

¹Not applicable.² Less than 0.5 percent.

Note.--Because of rounding, figures may not add to the totals shown.

Comment.--During 1993-97, Estonia was the major exporter of benzoic acid to the United States. Because of improvements made by the U.S. parent company, the Estonian product is competitive with the U.S. product in terms of price, quality, and reliability.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for Estonia for all digest products

| | | | |
|---|-------|--------------|---------|
| Ranking as a U.S. import supplier, 1997 | | 1 | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | | Yes | No_A |
| What is the price elasticity of import demand? | High | Moderate | Low_X |
| Can production in the country be easily expanded or contracted in the short term? | | Yes | No_X |
| Does the country have significant export markets besides the United States? | | Yes | No_X |
| Could exports from the country be readily redistributed among its foreign export markets? | | Yes | No_X |
| What is the price elasticity of import supply? | High | Moderate | Low_X |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent X | Below _ |
| Other foreign products | Above | Equivalent X | Below |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent X | Below |
| Other foreign products | Above | Equivalent X | Below |

Comment.--The U.S. importer owns the production capacity in Estonia and imports benzoic acid from Estonia for use solely in its own plants.

V. Position of interested parties

Petitioner.--Velsicol Chemical Corporation imports benzoic acid from its affiliate in Estonia, Velsicol Eesti AS, and is the only supplier of benzoic acid from Estonia to the United States. Velsicol also produces benzoic acid in the United States, but its internal demand for use in producing plasticizers exceeds its U.S. production capacity. Velsicol uses Estonian benzoic acid both captively and for sale in the U.S. market. Velsicol previously imported Estonian benzoic acid duty-free, however it exceeded its competitive need limit. According to the petitioner, duty free treatment would be reinstated as imports are currently under *de minimus* levels, however, the petitioner would like to waive the competitive need limit for this product in case it exceeds the limit again. Velsicol stated that its sales of plasticizers are small compared to those of its U.S. competitors and that the competitive need waiver is necessary for maintaining currently employment levels at its U.S. facilities.

VI. Summary of probable economic effects advice-Competitive-need-limit waiver (Estonia)

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Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.--Benzoic Acid: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | | |
|----------------|------------------------------|-------|-------|--------|--------|-------|-------|
| | | | | | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Canada | 5,433 | 6,022 | 9,556 | 10,418 | 11,723 | 7,768 | 9,258 |
| Netherlands | 294 | 1,311 | 8,899 | 4,498 | 4,147 | 3,976 | 4,178 |
| Mexico | 1,679 | 1,885 | 1,619 | 2,390 | 2,958 | 1,997 | 2,360 |
| Germany | 352 | 1,561 | 684 | 1,869 | 2,919 | 1,932 | 1,476 |
| Brazil | 243 | 243 | 833 | 604 | 2,097 | 1,626 | 750 |
| United Kingdom | 409 | 954 | 1,275 | 720 | 2,066 | 1,453 | 1,029 |
| Japan | 2,445 | 3,065 | 2,913 | 2,011 | 1,870 | 1,311 | 950 |
| Taiwan | 745 | 970 | 1,617 | 1,222 | 1,735 | 1,389 | 885 |
| Israel | 0 | 0 | 124 | 165 | 1,087 | 1,087 | 0 |
| Korea | 1,038 | 1,073 | 2,098 | 3,711 | 946 | 445 | 418 |
| Australia | 455 | 387 | 894 | 705 | 930 | 572 | 882 |
| Thailand | 1,043 | 587 | 963 | 812 | 812 | 694 | 262 |
| Philippines | 683 | 601 | 806 | 802 | 672 | 507 | 502 |
| Indonesia | 286 | 486 | 515 | 728 | 459 | 340 | 56 |
| Singapore | 347 | 336 | 355 | 148 | 441 | 252 | 282 |
| All Other | 5,841 | 3,607 | 8,554 | 4,189 | 4,534 | 3,225 | 4,180 |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Canada | 25.5 | 26.1 | 22.9 | 29.8 | 29.8 | 27.2 | 33.7 |
| Netherlands | 1.4 | 5.7 | 21.3 | 12.9 | 10.5 | 13.9 | 15.2 |
| Mexico | 7.9 | 8.2 | 3.9 | 6.8 | 7.5 | 7.0 | 8.6 |
| Germany | 1.7 | 6.8 | 1.6 | 5.3 | 7.4 | 6.8 | 5.4 |
| Brazil | 1.1 | 1.1 | 2.0 | 1.7 | 5.3 | 5.7 | 2.7 |
| United Kingdom | 1.9 | 4.1 | 3.1 | 2.1 | 5.2 | 5.1 | 3.7 |
| Japan | 11.5 | 13.3 | 7.0 | 5.7 | 4.7 | 4.6 | 3.5 |
| Taiwan | 3.5 | 4.2 | 3.9 | 3.5 | 4.4 | 4.9 | 3.2 |
| Israel | 0.0 | 0.0 | 0.3 | 0.5 | 2.8 | 3.8 | 0.0 |
| Korea | 4.9 | 4.6 | 5.0 | 10.6 | 2.4 | 1.6 | 1.5 |
| Australia | 2.1 | 1.7 | 2.1 | 2.0 | 2.4 | 2.0 | 3.2 |
| Thailand | 4.9 | 2.5 | 2.3 | 2.3 | 2.1 | 2.4 | 1.0 |
| Philippines | 3.2 | 2.6 | 1.9 | 2.3 | 1.7 | 1.8 | 1.8 |
| Indonesia | 1.3 | 2.1 | 1.2 | 2.1 | 1.2 | 1.2 | 0.2 |
| Singapore | 1.6 | 1.5 | 0.9 | 0.4 | 1.1 | 0.9 | 1.0 |
| All Other | 27.4 | 15.6 | 20.5 | 12.0 | 11.5 | 11.3 | 15.2 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 4412.13.50

PLYWOOD AND PANELS WITH AT LEAST ONE OUTER PLY OF CERTAIN TROPICAL WOOD

PLYWOOD AND PANELS WITH AT LEAST ONE OUTER PLY OF CERTAIN TROPICAL WOOD ²

Competitive-Need-Limit Waiver for Indonesia

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) <i>Percent ad valorem</i> | Like or directly competitive article produced in the United States on Jan. 1, 1997? |
|-------------------------|---|--|---|
| 4412.13.50 ¹ | Plywood with an outer ply of tropical wood | 8% | Yes |
| 4412.22.30 ² | wood panels with an outer ply of tropical wood | 8% | Yes |

¹ Indonesia has been proclaimed by the President as noneligible for GSP treatment for articles included under HIS subheading 4412.13.50, as of Aug. 1, 1990.

² Indonesia has been proclaimed by the President as noneligible for GSP treatment for articles included under HTS subheading 4412.22.30, as of Aug. 1, 1990.

Description and uses.--The articles included here are hardwood-faced, usually flat, wood-ply assemblies bonded together with adhesive substances. Plywood consists of sheets of wood less than 6mm thick, bonded to a central ply, with the grain of each successive ply usually laid at a right angle to the preceding ply. These assemblies, therefore, commonly have an odd number of plies (3, 5, 7, etc.). Wood panels are not restricted to ply thickness, or to the type of material used, except that the face ply must be of wood.

Hardwood plywood and panels are made from many native and foreign species, but chiefly from Philippine mahogany (lauan), and birch. Other species of importance include oak, walnut, maple, genuine mahogany (African and Honduran), poplar, beech, teak, cherry, sen, and obeche. The wood species of the face-ply (highest quality and value) of the plywood or panel determines the classification of that panel.

The plywood and panels included in this digest have at least one outer ply of tropical wood not separately provided for in any of the other subheadings of heading 4412, and are not finished with a finish that obscures the grain. A wide variety of species fall in this subheading. However, these species are not currently used extensively, and the trade in this subheading is small in comparison to that of many of the other subheadings in chapter 4412.

The plywood and panels included here are used predominantly for wall and door facing (other uses include furniture and cabinet manufacture). High-quality faced plywood and panels with a high-quality face ply are finished with a clear finish that does not obscure the color and grain of the wood. The imported material in this subheading is not surfaced, or is surfaced with a clear finish that does not obscure the grain. However, much of it is of lesser valued species and is overlaid after importation with a variety of material (e.g., paint, stain, paper, and vinyl), and printed or embossed to simulate more attractive species and grains.

² This digest includes the following HTS subheadings: 4412.13.50 and 4412.22.30

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|---|--------|--------|--------|--------|--------|
| Producers (<i>number</i>) | 20 | 20 | 20 | 20 | 20 |
| Employment (<i>1,000 employees</i>) . . . | 2 | 2 | 2 | 2 | 2 |
| Shipments (<i>1,000 dollars</i>) | 23,000 | 24,400 | 25,000 | 25,000 | 25,000 |
| Exports (<i>1,000 dollars</i>) | 1,812 | 1,710 | 1,502 | 2,043 | 1,846 |
| Imports (<i>1,000 dollars</i>) | 8,634 | 8,978 | 8,903 | 4,595 | 20,109 |
| Consumption (<i>1,000 dollars</i>) | 29,822 | 31,668 | 32,401 | 27,552 | 43,263 |
| Import-to-consumption ratio (<i>percent</i>) | 29 | 28 | 27 | 17 | 46 |
| Capacity utilization (<i>percent</i>) | (1) | (1) | (1) | (1) | (1) |

¹ Not available.

Comment.--The table above reflects U.S. shipments and trade in the products covered by this digest. Changes to the statistical coverage of imports and exports in 1996 make comparisons with prior years unreliable. The low value of 1996 import data probably reflects importer confusion regarding proper statistical classification. U.S. imports increased in 1997, primarily as a result of the devaluation of Indonesia's currency, which made Indonesian plywood more competitive in the U.S. market.

There are two segments of the hardwood plywood and panel market in the United States. At the high end, demand is determined on the basis of attractiveness and current popularity of the face ply. This market likely accounts for less than 20 percent of all sales. The U.S. industry is highly competitive in this market, where quality is more important than price.

At the low end, the domestic and imported product are usually overlaid (prefinished) with a finish that simulates the higher valued wood. Products of finished plywood and panels accounts for the largest share of the market. The species of wood and the attractiveness of its grain are less important than ease of finishing. This product is highly price competitive, and the majority of the imported product is finished after importation.

More than half of U.S. plywood and panel finishing is done with the imported product, and many U.S. producers finish imported panels as well as their own products. There is at least one importer/finisher owned by a former director of the Indonesian plywood cartel APKINDO (see section IV).³

III. GSP import situation, 1997

U.S. imports and share of U.S. consumption, 1997

| Item | Imports 1,000 dollars | Percent of total imports | Percent of GSP imports | Percent of U.S. consumption |
|-----------------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------------|
| Grand total | 20,109 | 100 | (1) | 46 |
| Imports from GSP countries: | | | | |
| GSP total | 18,431 | 92 | 100 | 43 |
| Indonesia | 14,437 | 72 | 78 | 33 |
| Brazil | 3,562 | 18 | 25 | 8 |
| Guyana | 265 | 1 | 1 | 1 |
| Ecuador | 137 | 1 | 1 | (2) |

'Not applicable.

'Less than 0.5 percent.

Note.--Because of rounding, figures may not add to the totals shown.

³ Richard Reid, Antitrust Query Targets Indonesian wood Cartel, *The Oregonian*, Portland Ore., May 29, 1998, found at Internet address <http://newsedge.usitc.gov/>, retrieved June 3, 1998.

Comment.--GSP countries have supplied around 90-99 percent of U.S. imports in recent years and are likely to continue to do so. Malaysia, not shown among the top suppliers in 1997, was the number two supplier in 1996. Indonesia, with a large modern plywood industry, has consistently supplied more than half of the imports of these items, and, as a result, has been ineligible for GSP treatment. The devaluation of Indonesian currency has made Indonesian plywood more competitive in the U.S. market, and Indonesia's share of the U.S. market will likely increase without a GSP waiver.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for Indonesia for all digest products

| | | | |
|---|-------|------------|---------|
| Ranking as a U.S. import supplier, 1997 | 1 | | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | | Yes | No x |
| What is the price elasticity of import demand? | High | Moderate | x Low |
| Can production in the country be easily expanded or contracted in the short term? | | Yes | x No |
| Does the country have significant export markets besides the United States? | | Yes | x No |
| Could exports from the country be readily redistributed among its foreign export markets? | | Yes | x No |
| What is the price elasticity of import supply? | High | Moderate | x Low |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent | Below x |
| Other foreign products | Above | Equivalent | Below x |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent | x Below |
| Other foreign products | Above | Equivalent | x Below |

Comment.--Indonesia is the world's largest supplier of the type of plywood used in the U.S. finishing industry. The cartel, known as APKINDO, that controlled exports from Indonesia was directed to be abolished as part of the International Monetary Fund reforms. The distribution system developed by the cartel remains, and continues to have a heavy influence on trade and prices.'

Indonesian plywood is distributed worldwide, but principally in Japan and other Asian countries, the United States, and the Middle East. In 1997, Indonesian exports to the principal Asian markets declined.'

V. Position of interested parties

Petitioner.--The Government of Indonesia stated in its petition for the waiver of the competitive need limits for these products that duty free treatment is essential for the economic development of Indonesia. According to the petition, duty free treatment for these products will allow Indonesia to create more job opportunities, earn needed foreign exchange, and compete in the international market.

'Richard Read, Ibid.

'UN trade statistics, found at Internet address <http://untrade.fas.usda.gov/>, retrieved November 3, 1998.

VI. Summary of probable economic effects advice--Competitive-need-limit waiver (Indonesia)

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Table 1.-Plywood and panels with at least one outer ply of certain tropical wood (digest-level): U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | | :44nv# |
|----------------|-----------------------|-------|-------|-------|--------|-------|--------|
| | | | 1 | | | | |
| | Value (1,000 dollars) | | | | | | |
| Indonesia | 3,453 | 3,082 | 2,871 | 2,619 | 14,437 | 9,704 | 13,621 |
| Brazil | 2,847 | 2,747 | 2,019 | 856 | 3,562 | 2,495 | 944 |
| Malaysia | 311 | 522 | 371 | 627 | 1,055 | 448 | 2,698 |
| Taiwan | 220 | 106 | 83 | 22 | 396 | 315 | 259 |
| Guyana | 0 | 192 | 683 | 342 | 265 | 95 | 262 |
| Ecuador | 72 | 81 | 84 | 83 | 137 | 111 | 14 |
| Italy | 113 | 82 | 132 | 0 | 96 | 84 | 0 |
| Canada | 1,329 | 1,558 | 1,960 | 24 | 79 | 7 | 59 |
| Netherlands | 0 | 1 | 0 | 0 | 42 | 42 | 4 |
| Colombia | 0 | 0 | 0 | 0 | 19 | 0 | 46 |
| Venezuela | 0 | 0 | 0 | 0 | 10 | 5 | 0 |
| United Kingdom | 0 | 0 | 0 | 0 | 7 | 7 | 0 |
| China | 10 | 2 | 3 | 0 | 3 | 3 | 74 |
| Chile | 0 | 1 | 0 | 0 | 2 | 0 | 0 |
| Belize | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| All other | 279 | 605 | 696 | 22 | 0 | 0 | 56 |
| | | | | | | | |
| | | | | | | | |
| | Percent | | | | | | |
| Indonesia | 40.0 | 34.3 | 32.3 | 57.0 | 71.8 | 72.9 | 75.5 |
| Brazil | 33.0 | 30.6 | 22.7 | 18.6 | 17.7 | 18.7 | 5.2 |
| Malaysia | 3.6 | 5.8 | 4.2 | 13.6 | 5.2 | 3.4 | 15.0 |
| Taiwan | 2.6 | 1.2 | 0.9 | 0.5 | 2.0 | 2.4 | 1.4 |
| Guyana | 0.0 | 2.1 | 7.7 | 7.4 | 1.3 | 0.7 | 1.4 |
| Ecuador | 0.8 | 0.9 | 0.9 | 1.8 | 0.7 | 0.8 | 0.1 |
| Italy | 1.3 | 0.9 | 1.5 | 0.0 | 0.5 | 0.6 | 0.0 |
| Canada | 15.4 | 17.4 | 22.0 | 0.5 | 0.4 | 0.1 | 0.3 |
| Netherlands | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.3 | 0.0 |
| Colombia | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.3 |
| Venezuela | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| United Kingdom | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 |
| China | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.4 |
| Chile | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Belize | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| All other | 3.2 | 6.7 | 7.8 | 0.5 | 0.0 | 0.0 | 0.3 |
| | | | | | | | |
| | | | | | | | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 1.-Plywood and panels with at least one outer ply of certain tropical wood (HTS subheading 4412.13.50): U.S. imports for consumption, by principal sources, 1993-98, January-August 1997-98

| Source | | | | | | | |
|-------------|-----------------------|-------|-------|-------|--------|-------|--------|
| | | | | | | | |
| | Value (1,000 dollars) | | | | | | |
| Indonesia | 3,320 | 2,966 | 2,767 | 2,282 | 13,523 | 9,231 | 12,586 |
| Brazil | 2,765 | 2,566 | 1,814 | 800 | 3,468 | 2,424 | 890 |
| Malaysia | 289 | 516 | 336 | 523 | 1,012 | 433 | 2,643 |
| Taiwan | 220 | 106 | 83 | 22 | 396 | 315 | 259 |
| Ecuador | 31 | 52 | 54 | 57 | 55 | 55 | 0 |
| Guyana | 0 | 185 | 619 | 336 | 51 | 51 | 0 |
| Canada | 1,321 | 1,537 | 1,888 | 5 | 48 | 4 | 34 |
| Netherlands | 0 | 0 | 0 | 0 | 42 | 42 | 0 |
| Italy | 113 | 81 | 132 | 0 | 3 | 0 | 0 |
| China | 10 | 2 | 3 | 0 | 0 | 0 | 1 |
| Portugal | 0 | 0 | 0 | 0 | 0 | 0 | 29 |
| France | 0 | 1 | 5 | 11 | 0 | 0 | 15 |
| Paraguay | 69 | 346 | 548 | 0 | 0 | 0 | 0 |
| Mexico | 2 | 9 | 37 | 0 | 0 | 0 | 0 |
| Costa Rica | 21 | 55 | 37 | 0 | 0 | 0 | 0 |
| All other | 150 | 143 | 38 | 0 | 0 | 0 | 0 |
| | | | | | | | |
| | | | | | | | |
| | Percent | | | | | | |
| Indonesia | 39.9 | 34.6 | 33.1 | 56.5 | 72.7 | 73.5 | 76.5 |
| Brazil | 33.3 | 29.9 | 21.7 | 19.8 | 18.6 | 19.3 | 5.4 |
| Malaysia | 3.5 | 6.0 | 4.0 | 13.0 | 5.4 | 3.4 | 16.1 |
| Taiwan | 2.7 | 1.2 | 1.0 | 0.5 | 2.1 | 2.5 | 1.6 |
| Ecuador | 0.4 | 0.6 | 0.6 | 1.4 | 0.3 | 0.4 | 0.0 |
| Guyana | 0.0 | 2.2 | 7.4 | 8.3 | 0.3 | 0.4 | 0.0 |
| Canada | 15.9 | 17.9 | 22.6 | 0.1 | 0.3 | 0.0 | 0.2 |
| Netherlands | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.3 | 0.0 |
| Italy | 1.4 | 1.0 | 1.6 | 0.0 | 0.0 | 0.0 | 0.0 |
| China | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Portugal | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 |
| France | 0.0 | 0.0 | 0.1 | 0.3 | 0.0 | 0.0 | 0.1 |
| Paraguay | 0.8 | 4.0 | 6.6 | 0.0 | 0.0 | 0.0 | 0.0 |
| Mexico | 0.0 | 0.1 | 0.4 | 0.0 | 0.0 | 0.0 | 0.0 |
| Costa Rica | 0.3 | 0.6 | 0.4 | 0.0 | 0.0 | 0.0 | 0.0 |
| All other | 1.8 | 1.7 | 0.4 | 0.0 | 0.0 | 0.0 | 0.0 |
| | | | | | | | |
| | | | | | | | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 1.-Plywood and panels with at least one outer ply of certain tropical wood (HTS subheading 4412.22.30 (pt.)): U.S. imports for consumption, by principal sources, 1993-98, January-August 1997-98

| Source | | | | | | | |
|----------------|------------------------------|------|------|------|------|------|-------|
| | | | | | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Indonesia | 132 | 116 | 104 | 337 | 914 | 473 | 1,035 |
| Guyana | 0 | 6 | 63 | 6 | 214 | 44 | 262 |
| Brazil | 82 | 181 | 205 | 56 | 94 | 71 | 54 |
| Italy | 0 | 0 | 0 | 0 | 93 | 84 | 0 |
| Ecuador | 40 | 29 | 31 | 26 | 82 | 56 | 14 |
| Malaysia | 22 | 6 | 35 | 104 | 43 | 15 | 55 |
| Canada | 8 | 21 | 72 | 19 | 31 | 3 | 25 |
| Colombia | 0 | 0 | 0 | 0 | 19 | 0 | 46 |
| Venezuela | 0 | 0 | 0 | 0 | 10 | 5 | 0 |
| United Kingdom | 0 | 0 | 0 | 0 | 7 | 7 | 0 |
| China | 0 | 0 | 0 | 0 | 3 | 3 | 73 |
| Chile | 0 | 1 | 0 | 0 | 2 | 0 | 0 |
| Belize | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| France | 2 | 1 | 1 | 1 | 0 | 0 | 0 |
| Netherlands | 0 | 1 | 0 | 0 | 0 | 0 | 4 |
| All Other | 35 | 48 | 30 | 9 | 0 | 0 | 12 |
| | | | | | | | |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Indonesia | 41.2 | 28.3 | 19.2 | 60.2 | 60.5 | 62.1 | 65.5 |
| Guyana | 0.0 | 1.5 | 11.7 | 1.1 | 14.2 | 5.8 | 16.6 |
| Brazil | 25.4 | 44.2 | 37.9 | 10.1 | 6.2 | 9.3 | 3.4 |
| Italy | 0.0 | 0.1 | 0.0 | 0.0 | 6.1 | 11.0 | 0.0 |
| Ecuador | 12.5 | 7.1 | 5.7 | 4.6 | 5.4 | 7.4 | 0.9 |
| Malaysia | 6.8 | 1.4 | 6.5 | 18.5 | 2.8 | 2.0 | 3.5 |
| Canada | 2.4 | 5.1 | 13.3 | 3.5 | 2.0 | 0.4 | 1.6 |
| Colombia | 0.0 | 0.0 | 0.1 | 0.0 | 1.2 | 0.0 | 2.9 |
| Venezuela | 0.0 | 0.0 | 0.0 | 0.0 | 0.7 | 0.7 | 0.0 |
| United Kingdom | 0.1 | 0.0 | 0.0 | 0.0 | 0.5 | 0.9 | 0.0 |
| China | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.4 | 4.6 |
| Chile | 0.0 | 0.1 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 |
| Belize | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 |
| France | 0.5 | 0.2 | 0.2 | 0.3 | 0.0 | 0.0 | 0.0 |
| Netherlands | 0.0 | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 |
| All Other | 11.0 | 11.8 | 5.5 | 1.6 | 0.0 | 0.0 | 0.7 |
| | | | | | | | |
| | | | | | | | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.-Plywood and panels with at least one outer ply of certain tropical wood: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | num | |
|--------------------|------------------------------|-------|------|------|------|-------|------|
| | | | | | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Mexico | 1,151 | 1,135 | 625 | 946 | 659 | 468 | 316 |
| Canada | 481 | 392 | 421 | 555 | 547 | 397 | 292 |
| United Kingdom | 0 | 0 | 0 | 11 | 163 | 124 | 3 |
| Israel | 0 | 2 | 93 | 127 | 123 | 69 | 71 |
| Jamaica | 26 | 20 | 24 | 23 | 91 | 70 | 84 |
| Japan | 14 | 42 | 139 | 63 | 64 | 47 | 4 |
| Russia | 0 | 0 | 7 | 52 | 28 | 22 | 26 |
| Italy | 0 | 0 | 1 | 0 | 25 | 1 | 6 |
| Korea | 0 | 1 | 12 | 18 | 19 | 19 | 0 |
| Honduras | 2 | 3 | 5 | 12 | 18 | 15 | 12 |
| Bahamas | 4 | 15 | 5 | 12 | 18 | 16 | 5 |
| Australia | 0 | 2 | 0 | 0 | 16 | 1 | 0 |
| Guatemala | 4 | 4 | 2 | 0 | 8 | 7 | 2 |
| Dominican Republic | 23 | 22 | 23 | 6 | 7 | 2 | 3 |
| Barbados | 1 | 0 | 2 | 1 | 6 | 0 | 0 |
| All other | 114 | 72 | 144 | 217 | 53 | 32 | 76 |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Mexico | 63.2 | 66.4 | 41.6 | 46.3 | 35.7 | 36.2 | 35.1 |
| Canada | 26.4 | 22.9 | 28.0 | 27.2 | 29.6 | 30.8 | 32.5 |
| United Kingdom | 0.0 | 0.0 | 0.0 | 0.6 | 8.8 | 9.6 | 0.3 |
| Israel | 0.0 | 0.1 | 6.2 | 6.2 | 6.7 | 5.4 | 7.8 |
| Jamaica | 1.4 | 1.1 | 1.6 | 1.1 | 5.0 | 5.4 | 9.3 |
| Japan | 0.7 | 2.5 | 9.3 | 3.1 | 3.4 | 3.6 | 0.5 |
| Russia | 0.0 | 0.0 | 0.5 | 2.5 | 1.5 | 1.7 | 2.9 |
| Italy | 0.0 | 0.0 | 0.1 | 0.0 | 1.4 | 0.1 | 0.7 |
| Korea | 0.0 | 0.0 | 0.8 | 0.9 | 1.0 | 1.5 | 0.0 |
| Honduras | 0.1 | 0.2 | 0.3 | 0.6 | 1.0 | 1.2 | 1.3 |
| Bahamas | 0.2 | 0.9 | 0.3 | 0.6 | 1.0 | 1.3 | 0.6 |
| Australia | 0.0 | 0.1 | 0.0 | 0.0 | 0.9 | 0.1 | 0.0 |
| Guatemala | 0.2 | 0.2 | 0.1 | 0.0 | 0.4 | 0.5 | 0.2 |
| Dominican Republic | 1.3 | 1.3 | 1.5 | 0.3 | 0.4 | 0.2 | 0.3 |
| Barbados | 0.1 | 0.0 | 0.2 | 0.1 | 0.3 | 0.0 | 0.1 |
| All other | 6.3 | 4.2 | 9.6 | 10.6 | 2.9 | 2.5 | 8.5 |
| | | | | | | 802.2 | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 7113.11.50
CERTAIN ARTICLES OF SILVER JEWELRY

CERTAIN ARTICLES OF SILVER JEWELRY

Competitive-Need-Limit Waiver for Thailand

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) <i>Percent ad valorem</i> | Like or directly competitive article produced in the United States on Jan. 1, 1997? |
|-------------------------|---|--|---|
| 7113.11.50 ¹ | Jewelry of silver, except chain and similar articles produced in continuous lengths, valued over \$18 per dozen pieces or parts | 5.3% | Yes |

¹ Thailand has been proclaimed by the President as noneligible for GSP treatment for articles entered under HTS subheading 7113.11.50, as of July 1, 1997.

Description and uses.--These articles of silver jewelry are designed to be worn for adornment, and must be valued over \$18 per dozen pieces or parts. They can be any type of finished silver jewelry, including earrings, rings, necklaces, bracelets, and toe rings. The jewelry can be set with imitation or real pearls or gemstones.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|---|----------|----------|----------|----------|----------|
| Producers (<i>number</i>) | 2,200 | 2,210 | 2,212 | 2,214 | 2,214 |
| Employment (<i>1,000 employees</i>) | 39 | 38 | 38 | 37 | 36 |
| Shipments (<i>1,000 dollars</i>) | *230,000 | *251,000 | *173,000 | *204,000 | *210,000 |
| Exports ¹ (<i>1,000 dollars</i>) | 24,680 | 21,519 | 28,883 | 28,518 | 27,682 |
| Imports (<i>1,000 dollars</i>) | 238,558 | 255,829 | 296,063 | 347,508 | 431,104 |
| Consumption (<i>1,000 dollars</i>) | *443,878 | *485,310 | *440,180 | *522,990 | *613,422 |
| Import-to-consumption ratio (<i>percent</i>) | *54 | *53 | *67 | *66 | *70 |
| Capacity utilization (<i>percent</i>) | 86 | 89 | 79 | 82 | 78 |

¹ U.S. export data, as shown in table 2, are collected at the 6-digit HTS level and includes products not covered in this digest.

Comment.--The data for producers and employment include all precious jewelry and related articles, not just HTS 7113.11.50. Production workers are engaged in the manufacture of a variety of jewelry articles, and it is not possible to allocate employees to the production of jewelry classified in a single tariff rate line. Industrywide, the number of establishments has remained relatively stable in the past 5 years, even as the number of employees has declined.

Consumption of jewelry in the United States has been steadily rising in conjunction with the increased confidence of U.S. consumers in the economy. Although the price of gold is substantially higher than that of silver, the price of silver on the world market is still important to the retail price of, and consumer demand, for silver jewelry. The price of silver rose by less than \$1.00 during 1994-95, before declining to \$4.90 per ounce in 1997. As long as the U.S. economy and consumer confidence remain strong, demand for silver jewelry will be high.

III. GSP import situation, 1997

U.S. imports and share of U.S. consumption, 1997

| Item | Imports 1,000 dollars | Percent of total imports | Percent of GSP imports | Percent of U.S. consumption |
|-----------------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------------|
| Grand total | 431.104 | 100 | (¹) | *70 |
| Imports from GSP countries: | | | | |
| GSP total | 171.706 | 40 | 100 | *28 |
| Thailand | 130,245 | 30 | 76 | *21 |
| Indonesia | 17,342 | 4 | 10 | *3 |
| India | 8,187 | 2 | 5 | *1 |
| Poland | 5,805 | 1 | 3 | *1 |

'Not applicable.

Note.--Because of rounding, figures may not add to the totals shown.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for Thailand for all digest products

| | | | |
|---|--------|--------------|---------|
| Ranking as a U.S. import supplier, 1997 | 2 | | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | | Yes X | No |
| What is the price elasticity of import demand? | High X | Moderate | Low |
| Can production in the country be easily expanded or contracted in the short term? | | Yes X | No |
| Does the country have significant export markets besides the United States? | | Yes X | No |
| Could exports from the country be readily redistributed among its foreign export markets? | | Yes X | No |
| What is the price elasticity of import supply? | High X | Moderate | Low |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent | Below X |
| Other foreign products | Above | Equivalent | Below X |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent X | Below |
| Other foreign products | Above | Equivalent X | Below |

Comment.--Italy and Thailand are the most significant sources of U.S. imports of silver jewelry. According to the Manufacturing Jewelers and Silversmiths of America (MJSA), the silver jewelry industry in Thailand is well established, with some of the most technologically advanced facilities in the world that enable them to export very high quality goods. Many consumers, however, still consider jewelry made in the United States and Italy to be of higher quality (particularly those with a recognized brand name) than goods from other countries. As a result, some consumers are willing to pay more for Italian- and U.S.-made jewelry.

V. Position of interested parties

Petitioner.--The Government of Thailand requested that the GSP's competitive need limits be waived with respect to imports of certain jewelry of silver from Thailand for several reasons. The statement asserts that the waiver with regard to silver jewelry would enable the Thai industry to compete against third country suppliers more effectively in the U.S. market at a time when Thailand must achieve improved export performance to offset its current economic downturn. The statement also suggests that there would be no risk that the waiver would adversely affect any U.S. producers on the basis that most U.S.-produced silver jewelry is high-end, and therefore, does not compete with the low-end jewelry produced in Thailand; and that U.S. demand for silver jewelry has steadily increased in recent years, mainly because of the strong U.S. economy and expanding numbers of women in the workplace. The statement alleges that if the GSP waiver request is denied, Thai silver jewelry production and employment will substantially decline.

Steps taken by the Government of Thailand to strengthen the country's intellectual property rights (IPR) protection and market access practices are also cited as a reason to grant the waiver. For example, the Government of Thailand is a sponsor of the APEC early voluntary sectoral liberalization (EVSL) negotiations on jewelry to reduce both tariff and non-tariff barriers. Finally, the Thai government is not aware of any subsidy programs designed to benefit Thai silver jewelry production as the Manufacturing Jewelers and Suppliers of America (MJSA) alleged at the Commission hearing on December 1, 1998.

Opposition.--Mr. James, F. Marquart, President and CEO of the Manufacturing Jewelers and Suppliers Association (MJSA), stated that requests by Thailand and India for competitive need limit waivers should be rejected. MJSA reports that it is supportive of the free market system and contends that the U.S. jewelry industry has the ability to compete in the global market as long as there is reciprocity among trading partners. Mr. Marquart stated that the American jewelry manufacturing industry has lost 31 percent of its jobs (26,700 total) since 1977, mainly because of rising import competition and the inability of U.S. exports to compete effectively because of high tariffs and restrictive licensing practices in some of the world's largest potential markets. The MJSA recommended that because Thailand and India do not provide reasonable and equitable access to their markets for U.S.-made jewelry, the United States should not exacerbate the comparative cost advantages enjoyed by the Thai and Indian jewelry industries by allowing their jewelry free access to the U.S. market under GSP. MJSA asserted that GSP and similar trade programs have contributed to a substantial increase in the share of U.S. market for silver jewelry and gold necklaces that is supplied by imports. The association noted, however, that the rise in consumption can also be linked to the strong U.S. economy and ability of consumers to spend more of their income on non-subsistence goods like jewelry.

VI. Summary of probable economic effects advice--Competitive-need-limit waiver (Thailand)

* * * * *

Table 1.-Certain articles of silver jewelry: U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | 997. | |
|--|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Italy | 70,651 | 75,677 | 91,255 | 111,878 | 138,601 | 86,732 | 87,101 |
| Thailand | 88,159 | 101,577 | 100,020 | 106,656 | 130,245 | 73,945 | 77,171 |
| Mexico | 35,981 | 27,119 | 34,264 | 42,036 | 49,025 | 28,634 | 31,179 |
| China | 4,100 | 7,006 | 10,156 | 18,573 | 24,197 | 13,478 | 19,820 |
| Indonesia | 6,359 | 7,701 | 8,214 | 10,876 | 17,342 | 11,908 | 13,497 |
| Canada | 4,038 | 6,263 | 13,386 | 12,086 | 16,052 | 11,676 | 15,511 |
| India | 2,395 | 3,496 | 5,091 | 7,797 | 8,187 | 5,398 | 5,594 |
| Israel | 948 | 1,212 | 2,170 | 4,592 | 6,692 | 4,149 | 3,593 |
| Poland | 1,286 | 2,762 | 3,108 | 4,004 | 5,905 | 3,734 | 4,222 |
| Spain | 2,706 | 3,124 | 3,311 | 4,768 | 5,447 | 2,653 | 2,518 |
| Hong Kong | 2,951 | 2,909 | 3,676 | 3,358 | 3,836 | 2,267 | 6,000 |
| Germany | 1,300 | 1,947 | 2,675 | 2,923 | 3,563 | 2,036 | 2,679 |
| Korea | 5,890 | 3,501 | 5,147 | 4,039 | 3,211 | 2,856 | 1,342 |
| Dominican Republic | 228 | 46 | 1,388 | 915 | 2,918 | 1,080 | 4,039 |
| United Kingdom | 1,360 | 1,156 | 1,496 | 1,713 | 2,753 | 1,502 | 1,457 |
| All Other | 10,208 | 10,333 | 10,707 | 11,295 | 13,132 | 7,624 | 8,895 |
| | | | | | | | |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Italy | 29.6 | 29.6 | 30.8 | 32.2 | 32.2 | 33.4 | 30.6 |
| Thailand | 37.0 | 39.7 | 33.8 | 30.7 | 30.2 | 28.5 | 27.1 |
| Mexico | 15.1 | 10.6 | 11.6 | 12.1 | 11.4 | 11.0 | 11.0 |
| China | 1.7 | 2.7 | 3.4 | 5.3 | 5.6 | 5.2 | 7.0 |
| Indonesia | 2.7 | 3.0 | 2.8 | 3.1 | 4.0 | 4.6 | 4.7 |
| Canada | 1.7 | 2.4 | 4.5 | 3.5 | 3.7 | 4.5 | 5.4 |
| India | 1.0 | 1.4 | 1.7 | 2.2 | 1.9 | 2.1 | 2.0 |
| Israel | 0.4 | 0.5 | 0.7 | 1.3 | 1.6 | 1.6 | 1.3 |
| Poland | 0.5 | 1.1 | 1.0 | 1.2 | 1.4 | 1.4 | 1.5 |
| Spain | 1.1 | 1.2 | 1.1 | 1.4 | 1.3 | 1.0 | 0.9 |
| Hong Kong | 1.2 | 1.1 | 1.2 | 1.0 | 0.9 | 0.9 | 2.1 |
| Germany | 0.5 | 0.8 | 0.9 | 0.8 | 0.8 | 0.8 | 0.9 |
| Korea | 2.5 | 1.4 | 1.7 | 1.2 | 0.7 | 1.1 | 0.5 |
| Dominican Republic | 0.1 | 0.0 | 0.5 | 0.3 | 0.7 | 0.4 | 1.4 |
| United Kingdom | 0.6 | 0.5 | 0.5 | 0.5 | 0.6 | 0.6 | 0.5 |
| All Other | 4.3 | 4.0 | 3.6 | 3.3 | 3.0 | 2.9 | 3.1 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Share from GSP-eligible nations | 43.2 | 47.1 | 41.8 | 39.0 | 39.8 | 38.6 | 38.1 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.--Certain articles of silver jewelry: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | August | |
|----------------------|------------------------------|-------|-------|-------|-------|------------|-------|
| | | | | | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Canada | 2,886 | 5,102 | 4,070 | 3,523 | 4,235 | 2,490 | 2,317 |
| Japan | 4,203 | 3,272 | 3,043 | 3,452 | 3,734 | 1,422 | 3,138 |
| Germany | 4,484 | 3,585 | 3,588 | 3,482 | 3,133 | 2,092 | 1,046 |
| Switzerland | 163 | 87 | 4,891 | 2,588 | 2,718 | 2,500 | 497 |
| Netherlands Antilles | 1,877 | 1,751 | 2,161 | 2,541 | 2,472 | 1,759 | 1,544 |
| Mexico | 395 | 681 | 168 | 997 | 2,298 | 1,245 | 866 |
| United Kingdom | 2,164 | 1,765 | 2,138 | 3,099 | 2,070 | 1,415 | 671 |
| Hong Kong | 2,672 | 1,973 | 1,190 | 689 | 1,557 | 1,179 | 324 |
| Colombia | 1,541 | 1,793 | 1,029 | 1,083 | 1,116 | 1,018 | 145 |
| Cayman Islands | 137 | 101 | 93 | 103 | 1,080 | 952 | 181 |
| Dominican Republic | 77 | 110 | 379 | 267 | 920 | 35 | 415 |
| Israel | 44 | 129 | 196 | 1,536 | 603 | 186 | 354 |
| Italy | 163 | 457 | 343 | 1,407 | 597 | 508 | 118 |
| Australia | 497 | 395 | 380 | 191 | 538 | 440 | 413 |
| France | 693 | 277 | 330 | 656 | 497 | 335 | 488 |
| All Other | 7,037 | 3,840 | 9,981 | 7,937 | 4,999 | 2,916 | 3,862 |
| | | | | | | TTTTTTTTPR | I |
| | <i>Percent</i> | | | | | | |
| Canada | 9.9 | 20.2 | 12.0 | 10.5 | 13.0 | 12.2 | 14.1 |
| Japan | 14.5 | 12.9 | 9.0 | 10.3 | 11.5 | 6.9 | 19.2 |
| Germany | 15.4 | 14.2 | 10.6 | 10.4 | 9.6 | 10.2 | 6.4 |
| Switzerland | 0.6 | 0.3 | 14.4 | 7.7 | 8.3 | 12.2 | 3.0 |
| Netherlands Antilles | 6.5 | 6.9 | 6.4 | 7.6 | 7.6 | 8.6 | 9.4 |
| Mexico | 1.4 | 2.7 | 0.5 | 3.0 | 7.1 | 6.1 | 5.3 |
| United Kingdom | 7.5 | 7.0 | 6.3 | 9.2 | 6.4 | 6.9 | 4.1 |
| Hong Kong | 9.2 | 7.8 | 3.5 | 2.1 | 4.8 | 5.8 | 2.0 |
| Colombia | 5.3 | 7.1 | 3.0 | 3.2 | 3.4 | 5.0 | 0.9 |
| Cayman Islands | 0.5 | 0.4 | 0.3 | 0.3 | 3.3 | 4.6 | 1.1 |
| Dominican Republic | 0.3 | 0.4 | 1.1 | 0.8 | 2.8 | 0.2 | 2.5 |
| Israel | 0.2 | 0.5 | 0.6 | 4.6 | 1.9 | 0.9 | 2.2 |
| Italy | 0.6 | 1.8 | 1.0 | 4.2 | 1.8 | 2.5 | 0.7 |
| Australia | 1.7 | 1.6 | 1.1 | 0.6 | 1.7 | 2.1 | 2.5 |
| France | 2.4 | 1.1 | 1.0 | 2.0 | 1.5 | 1.6 | 3.0 |
| All Other | 24.2 | 15.2 | 29.4 | 23.7 | 15.3 | 14.2 | 23.6 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 7113.19.29
GOLD NECKLACES AND NECK CHAINS

GOLD NECKLACES AND NECK CHAINS

Competitive-Need-Limit Waiver for India

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) <i>Percent ad valorem</i> | Like or directly competitive article produced in the United States on Jan. 1. 1997? |
|----------------------|---|--|---|
| 7113.19.29' | Necklaces and neck chains or gold (not rope or mixed link) | 5.7% | Yes |

India has been proclaimed by the President as noneligible for GSP treatment for articles entered under HTS subheading 7113.19.29, as of July 1, 1998.

Description and uses.--Gold necklaces and neck chains are designed to be worn for adornment. These necklaces must be finished (ready-to-wear) and cannot be of the rope or mixed chain styles.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|---|-----------|-----------|-----------|-----------|-----------|
| Producers (<i>number</i>) | 2,200 | 2,210 | 2,212 | 2,214 | 2,214 |
| Employment (<i>1,000 employees</i>) | 39 | 38 | 38 | 37 | 36 |
| Shipments (<i>1,000 dollars</i>) | "219,520 | **234,720 | **246,240 | "247,680 | **250,000 |
| Exports ¹ (<i>1,000 dollars</i>) | 9,725 | 10,274 | 10,234 | 12,555 | 18,214 |
| Imports (<i>1,000 dollars</i>) | 535,078 | 649,703 | 637,068 | 663,370 | 750,036 |
| Consumption (<i>1,000 dollars</i>) | **744,873 | "874,149 | **873,074 | **898,495 | "981,822 |
| Import-to-consumption ratio (<i>percent</i>) . | **72 | **74 | **73 | **74 | **76 |
| Capacity utilization (<i>percent</i>) | 86 | 89 | 79 | 82 | 78 |

¹ U.S. export data, as shown in table 2, are collected at the 6-digit HTS level and includes products not covered in this digest.

Comment.--The data for producers and employment include all precious jewelry and related articles, not just HTS 7113.19.29. Production workers are engaged in the manufacture of a variety of jewelry articles, and it is not possible to allocate employees to the production of jewelry classified in a single tariff rate line. Although the number of total jewelry producers in the United States has remained relatively steady in the past 5 years, industry experts believe that the actual number of gold necklace and neck chain manufacturers has been reduced by half since 1993. The number of employees has similarly declined.

The price of gold on the world market is overwhelmingly the most important determinant of the final cost of and demand for an article of gold jewelry. The price of gold was fairly stable until a few years ago, and has since declined slightly, from \$360 per troy ounce in 1993 to \$332 per troy ounce in 1997. Demand is also dependent upon a strong economy and consumer confidence, because the price of quality gold jewelry is high. In the past 5 years, the robust U.S. economy combined with high consumer confidence has substantially increased demand for gold necklaces and neck chains in the United States.

III. GSP import situation. 1997

U.S. imports and share of U.S. consumption, 1997

| Item | Imports 1,000 dollars | Percent of total imports | Percent of GSP imports | Percent of U.S. consumption |
|-----------------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------------|
| Grand total | 750.036 | 100 | (1) | **76 |
| Imports from GSP countries: | | | | |
| GSP total | 206.988 | 28 | 100 | **21 |
| India | 101,574 | 14 | 50 | **10 |
| Turkey | 24,962 | 3 | 10 | **3 |
| Oman | 12,832 | 2 | 6 | **1 |
| Thailand | 11,734 | 2 | 6 | **1 |

'Not applicable.

Note.--Because of rounding, figures may not add to the totals shown.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for India for all digest products

| | | | |
|---|--------|------------|---------|
| Ranking as a U.S. import supplier, 1997 | 2 | | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | | Yes X | No |
| What is the price elasticity of import demand? | High X | Moderate | Low |
| Can production in the country be easily expanded or contracted in the short term? | | Yes X | No |
| Does the country have significant export markets besides the United States? | | Yes X | No |
| Could exports from the country be readily redistributed among its foreign export markets? | | Yes X | No |
| What is the price elasticity of import supply? | High X | Moderate | Low |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent | Below X |
| Other foreign products | Above | Equivalent | Below X |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent | Below X |
| Other foreign products | Above | Equivalent | Below X |

Comment.--While Italy remains the most significant source of U.S. imports of gold necklaces, India's share of total imports has substantially increased in the past 5 years. Gold necklaces manufactured in Italy (and to a lesser extent in the United States) are recognized by consumers as featuring high-quality workmanship, for which consumers are sometimes willing to pay more. Gold necklaces from India, for the most part, are less expensive but usually of fairly good quality.

There is little U.S. or other foreign investment in India's gold jewelry industry.' Most of the Indian manufacturers are small, with about 5 to 12 employees working out of shops. The Middle East (Saudi Arabia, Yemen, Dubai) is probably the most significant export market for Indian necklaces and neck chains, followed by the United States and Europe.' Consumers in the Middle East favor gold necklaces of a much higher karatage, usually 22 or more whereas the U.S. consumers tend to prefer 14 karats and lower.

'USITC staff interview with Mrs. Kanthi Tripathi, Embassy of India.

' Ibid.

V. Position of interested parties

Petitioner.--The Government of India requested that the competitive need limit be waived for gold jewelry under this NTS subheading since these jewelry items are made of precious metals and have a high relative value compared to the actual quantities exported. Therefore, according to the petition, a better indicator of the level of exports to the U.S. market would be market share rather than the value. Since India's exports under this NTS subheading are less than 50 percent, the petitioner stated that the competitive need limit should be waived.

Opposition.--Mr. James, F. Marquart, President and CEO of the Manufacturing Jewelers and Suppliers Association (MJSA), stated that requests by Thailand and India for competitive need limit waivers should be rejected. MJSA reports that it is supportive of the free market system and contends that the U.S. jewelry industry has the ability to compete in the global market as long as there is reciprocity among trading partners. Mr. Marquart stated that the American jewelry manufacturing industry has lost 31 percent of its jobs (26,700 total) since 1977, mainly because of rising import competition and the inability of U.S. exports to compete effectively because of high tariffs and restrictive licensing practices in some of the world's largest potential markets. The MJSA recommended that because Thailand and India do not provide reasonable and equitable access to their markets for U.S.-made jewelry, the United States should not exacerbate the comparative cost advantages enjoyed by the Thai and Indian jewelry industries by allowing their jewelry free access to the U.S. market under GSP. MJSA asserted that GSP and similar trade programs have contributed to a substantial increase in the share of U.S. market for silver jewelry and gold necklaces that is supplied by imports. The association noted, however, that the rise in consumption can also be linked to the strong U.S. economy and ability of consumers to spend more of their income on non-subsistence goods like jewelry.

VI. Summary of probable economic effects advice--Competitive-need-limit waiver (India)

* * * * *

Table 1.-Gold necklaces and neck chains: U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | | |
|--|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | 1994 | I | | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Italy | 386,823 | 439,656 | 426,982 | 425,185 | 423,508 | 249,108 | 314,762 |
| India | 23,947 | 63,132 | 63,682 | 62,123 | 101,574 | 64,879 | 65,991 |
| Israel | 38,156 | 53,460 | 41,488 | 57,448 | 64,852 | 41,195 | 38,431 |
| Turkey | 832 | 1,731 | 5,823 | 7,739 | 24,962 | 10,896 | 23,896 |
| Oman | 781 | 1,345 | 1,318 | 4,448 | 12,832 | 8,241 | 7,491 |
| Hong Kong | 9,132 | 6,801 | 9,799 | 11,507 | 12,819 | 7,021 | 16,219 |
| Canada | 13,924 | 13,823 | 13,153 | 13,665 | 12,818 | 6,888 | 3,969 |
| Thailand | 9,202 | 5,399 | 6,290 | 6,294 | 11,734 | 5,485 | 10,090 |
| Bolivia | 9,364 | 7,538 | 6,496 | 7,797 | 9,575 | 5,979 | 5,386 |
| Malta & Gozo | 18,312 | 21,774 | 19,238 | 10,888 | 9,350 | 4,929 | 6,609 |
| Mexico | 1,001 | 857 | 1,418 | 4,620 | 7,907 | 5,014 | 3,336 |
| Dominican Republic | 189 | 80 | 120 | 5,791 | 7,250 | 4,199 | 5,392 |
| France | 3,024 | 5,378 | 6,364 | 4,766 | 6,871 | 3,202 | 4,223 |
| Peru | 2,416 | 2,389 | 2,252 | 344 | 5,466 | 2,552 | 2,608 |
| Lebanon | 253 | 468 | 1,225 | 727 | 4,935 | 2,835 | 3,159 |
| All Other | 17,723 | 25,870 | 31,421 | 40,026 | 33,582 | 20,272 | 32,432 |
| | | | | | | | |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Italy | 72.3 | 67.7 | 67.0 | 64.1 | 56.5 | 56.3 | 57.9 |
| India | 4.5 | 9.7 | 10.0 | 9.4 | 13.5 | 14.7 | 12.1 |
| Israel | 7.1 | 8.2 | 6.5 | 8.7 | 8.6 | 9.3 | 7.1 |
| Turkey | 0.2 | 0.3 | 0.9 | 1.2 | 3.3 | 2.5 | 4.4 |
| Oman | 0.1 | 0.2 | 0.2 | 0.7 | 1.7 | 1.9 | 1.4 |
| Hong Kong | 1.7 | 1.0 | 1.5 | 1.7 | 1.7 | 1.6 | 3.0 |
| Canada | 2.6 | 2.1 | 2.1 | 2.1 | 1.7 | 1.6 | 0.7 |
| Thailand | 1.7 | 0.8 | 1.0 | 0.9 | 1.6 | 1.2 | 1.9 |
| Bolivia | 1.8 | 1.2 | 1.0 | 1.2 | 1.3 | 1.4 | 1.0 |
| Malta & Gozo | 3.4 | 3.4 | 3.0 | 1.6 | 1.2 | 1.1 | 1.2 |
| Mexico | 0.2 | 0.1 | 0.2 | 0.7 | 1.1 | 1.1 | 0.6 |
| Dominican Republic | 0.0 | 0.0 | 0.0 | 0.9 | 1.0 | 0.9 | 1.0 |
| France | 0.6 | 0.8 | 1.0 | 0.7 | 0.9 | 0.7 | 0.8 |
| Peru | 0.5 | 0.4 | 0.4 | 0.1 | 0.7 | 0.6 | 0.5 |
| Lebanon | 0.0 | 0.1 | 0.2 | 0.1 | 0.7 | 0.6 | 0.6 |
| All Other | 3.3 | 4.0 | 4.9 | 6.0 | 4.5 | 4.6 | 6.0 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Share from GSP-eligible nations | 13.3 | 16.8 | 18.2 | 18.4 | 27.6 | 27.4 | 27.3 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.--Gold necklaces and neck chains: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | January - August | |
|----------------------|------------------------------|---------|---------|---------|---------|------------------|---------|
| | 1993 | 1994 | 1995 | 1996 | 1997 | 1997 | 1998 |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Switzerland | 20,657 | 25,035 | 21,039 | 48,373 | 103,934 | 84,949 | 31,600 |
| Canada | 36,904 | 48,025 | 52,014 | 53,560 | 64,683 | 34,229 | 41,819 |
| Italy | 8,478 | 6,103 | 1,584 | 3,598 | 42,958 | 41,266 | 4,285 |
| France | 1,048 | 791 | 2,994 | 17,035 | 20,156 | 16,362 | 6,293 |
| Japan | 11,523 | 10,947 | 10,460 | 13,660 | 14,337 | 9,193 | 14,273 |
| United Kingdom | 7,247 | 5,936 | 5,252 | 5,657 | 13,949 | 7,475 | 10,613 |
| Netherlands Antilles | 2,885 | 4,347 | 3,065 | 4,423 | 12,543 | 4,909 | 28,191 |
| Hong Kong | 6,172 | 7,401 | 16,764 | 11,963 | 10,871 | 7,343 | 11,699 |
| Mexico | 8,048 | 9,856 | 5,035 | 7,978 | 9,310 | 5,158 | 19,204 |
| Dominican Republic | 8,052 | 13,053 | 2,523 | 3,471 | 7,107 | 3,311 | 6,410 |
| Bolivia | 3,569 | 857 | 1,272 | 1,454 | 5,031 | 3,882 | 537 |
| Jamaica | 1,514 | 667 | 1,825 | 1,636 | 4,857 | 1,303 | 4,010 |
| Germany | 8,287 | 3,649 | 2,338 | 4,321 | 4,643 | 1,596 | 2,201 |
| Korea | 2,410 | 1,114 | 1,769 | 1,944 | 4,288 | 1,706 | 1,831 |
| Bermuda | 308 | 523 | 695 | 934 | 4,144 | 1,792 | 2,371 |
| All Other | 67,397 | 67,174 | 76,051 | 71,096 | 41,476 | 21,495 | 33,482 |
| Total | 191,111 | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| | <i>Percent</i> | | | | | | |
| Switzerland | 10.6 | 12.2 | 10.3 | 19.3 | 28.5 | 34.5 | 14.4 |
| Canada | 19.0 | 23.4 | 25.4 | 21.3 | 17.8 | 13.9 | 19.1 |
| Italy | 4.4 | 3.0 | 0.8 | 1.4 | 11.8 | 16.8 | 2.0 |
| France | 0.5 | 0.4 | 1.5 | 6.8 | 5.5 | 6.7 | 2.9 |
| Japan | 5.9 | 5.3 | 5.1 | 5.4 | 3.9 | 3.7 | 6.5 |
| United Kingdom | 3.7 | 2.9 | 2.6 | 2.3 | 3.8 | 3.0 | 4.9 |
| Netherlands Antilles | 1.5 | 2.1 | 1.5 | 1.8 | 3.4 | 2.0 | 12.9 |
| Hong Kong | 3.2 | 3.6 | 8.2 | 4.8 | 3.0 | 3.0 | 5.3 |
| Mexico | 4.1 | 4.8 | 2.5 | 3.2 | 2.6 | 2.1 | 8.8 |
| Dominican Republic | 4.1 | 6.4 | 1.2 | 1.4 | 2.0 | 1.3 | 2.9 |
| Bolivia | 1.8 | 0.4 | 0.6 | 0.6 | 1.4 | 1.6 | 0.2 |
| Jamaica | 0.8 | 0.3 | 0.9 | 0.7 | 1.3 | 0.5 | 1.8 |
| Germany | 4.3 | 1.8 | 1.1 | 1.7 | 1.3 | 0.6 | 1.0 |
| Korea | 1.2 | 0.5 | 0.9 | 0.8 | 1.2 | 0.7 | 0.8 |
| Bermuda | 0.2 | 0.3 | 0.3 | 0.4 | 1.1 | 0.7 | 1.1 |
| All Other | 34.7 | 32.7 | 37.2 | 28.3 | 11.4 | 8.7 | 15.3 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 7403.13.00

CERTAIN UNWROUGHT REFINED COPPER ARTICLES

CERTAIN UNWROUGHT REFINED COPPER ARTICLES'

Competitive-Need-Limit Waiver for Chile

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) <i>Percent ad valorem</i> | Like or directly competitive article produced in the United States on Jan. 1, 1997? |
|-------------------------|----------------------------------|--|---|
| 7403.13.00 ¹ | Refined copper billets | 1% | Yes |
| 7403.19.00 ² | Other articles of refined copper | 1% | Yes |

¹Chile has been proclaimed by the President as noneligible for GSP treatment for articles included under HTS subheading 7403.13.00, as of Feb. 6, 1991.

² Chile has been proclaimed by the President as noneligible for GSP treatment for articles included under HTS subheading 7403.19.00, as of Feb. 6, 1991.

Description and uses.--Billets are unwrought, refined copper castings with circular or non-circular cross-sections, suitable for rolling, extruding, drawing, or forging into bars, rods, tubes, or other wrought shapes. Other articles of refined copper include fire-refined ingots (FRI) and slabs. FRI, which contain 99.8 percent or more of copper, are melted and used to make unwrought copper or copper alloys castings, or as an alloying ingredient in other metal alloys.' Slabs are refined copper casting in the shape of large boxes, with rectangular cross-sections, suitable for rolling into plates, sheets, and strips.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|--|------------------|------------------|------------------|------------------|------------------|
| Producers (number) | 30-35 | 30-35 | 30-35 | 30-35 | 30-35 |
| Employment (1,000 employees) | (¹) | (¹) | (¹) | (¹) | (¹) |
| Production (1,000 dollars) | *4,100,000 | *5,500,000 | *6,700,000 | *5,700,000 | *5,900,000 |
| Exports ² (1,000 dollars) | 10,922 | 11,258 | 21,391 | 14,223 | 18,185 |
| Imports (1,000 dollars) | 95,932 | 157,574 | 234,349 | 353,636 | 162,481 |
| Consumption (1,000 dollars) | *4,185,010 | *5,646,316 | *6,912,958 | *6,039,413 | *6,044,296 |
| Import-to-consumption ratio (percent) .. | *2 | *3 | *3 | *6 | *3 |
| Capacity utilization (percent) | (¹) | (¹) | (¹) | (¹) | (¹) |

¹Not available.

² U.S. export data, as shown in table 2, are collected at the 6-digit HIS level and includes products not covered in this digest.

Comment.--Most billets and slabs are produced by brass mills (which make copper and copper alloy mill products) for captive use in downstream operations. Two primary U.S. copper producers (which mine copper ores and process these ores into metal) also produce billets and slabs. This output is typically sold to brass mills, although these products account for only a small share of the companies' sales. Some secondary copper producers (which make metal from scrap) also make billets.

'This digest includes the following HTS subheadings: 7403.13.00 and 7403.19.00.

The most common form of refined copper is electrolytic copper, also called copper cathode, which is 99.99 percent or more of copper. Fire-refined copper is essentially a less expensive alternative, and typically is not used unless the consumer can remelt the material and thereby control the chemistry of the final product.

There are five producers of FRI. Two of these producers are brass mills which use the FRI captively to make mill products. In addition to these five producers, the primary copper producers also use a fire-refining process, but the material is not cast into ingots; it is solidified as copper anodes, which are used to make electrolytic copper.

Refined copper is an internationally traded, fungible product. Prices are set on commodity exchanges. Producers' prices reflect the commodity exchange price, and there is little difference, if any, in the prices of domestic or foreign refined copper products. Much of the variation in the value of domestic production has been caused by variations in the price of copper cathode, to which the price of billets and slabs is tied, plus a small fabrication charge. The price of FRI is usually set at a slight discount to the cathode price. The domestic producer price of copper cathode averaged approximately \$0.92 per pound in 1993, increased to over \$1.38 per pound in 1995, and declined to under \$1.10 per pound in 1997. However, during the same period the quantity of U.S. production increased steadily, reflecting strong copper consumption in the United States.

III. GSP import situation. 1997

U.S. imports and share of U.S. consumption, 1997

| Item | Imports 1,000 dollars | Percent of total imports | Percent of GSP imports | Percent of U.S. consumption |
|-----------------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------------|
| Grand total | 162.481 | 100 | (1) | *3 |
| Imports from GSP countries: | | | | |
| GSP total | 51.001 | 31 | 100 | *1 |
| Chile | 48,597 | 30 | 95 | *1 |
| Peru | 1,557 | 1 | 3 | * (2) |
| Colombia | 624 | (2) | 1 | * (2) |
| Russia | 222 | (2) | (2) | * (2) |

¹Not applicable.

² Less than 0.5 percent.

Note.--Because of rounding, figures may not add to the totals shown.

Comment.--The petition submitted to USTR states that most Chilean imports under HTS 7403.19.00 are FRI. According to U.S. import statistics, this category accounted for over 99 percent of total imports from Chile under both HTS 7403.13.00 and 7403.19.00.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for Chile for all digest products

| | | | |
|---|-------|------------|----------|
| Ranking as a U.S. import supplier, 1997 | 2 | | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | Yes | x | No |
| What is the price elasticity of import demand? | High | x | Moderate |
| Can production in the country be easily expanded or contracted in the short term? | Yes | x | No |
| Does the country have significant export markets besides the United States? | Yes | x | No |
| Could exports from the country be readily redistributed among its foreign export markets? | Yes | x | No |
| What is the price elasticity of import supply? | High | x | Moderate |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent | x Below |
| Other foreign products | Above | Equivalent | x Below |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent | x Below |
| Other foreign products | Above | Equivalent | x Below |

Comment.--Chile is the largest producer of mined copper in the world, and its copper industry

is rapidly expanding. Five new projects initiated production and two others increased output substantially in 1996. Mine production increased from approximately 2 million metric tons (mt) in 1993 to almost 3.4 million mt, or 30 percent of world production, in 1997.¹¹ Foreign investment has been a significant factor in the growth of the copper industry. Rich copper deposits, political stability, and few restrictions on capital and profit flows have made Chile one of the leading investment targets for mining exploration and development in the world. Mining costs are among the lowest in the world. Most major international copper mining companies have invested in Chile's copper industry, including U.S. primary copper companies.

CODELCO, Chile's state-owned copper company, accounted for about 60 percent of mine production in 1996, but its share has declined substantially since the early 1980s, when it accounted for over 90 percent of production. Copper products accounted for almost 40 percent of the total value of Chilean exports in 1996. Chile has extensive copper-processing operations in addition to mines. FRI is produced at the El Tiente smelter, a division of CODELCO. Copper is exported in the form of concentrates, and in unrefined, electrolytically refined, and fire-refined forms. Chile's top export markets in 1997 for refined copper (both electrolytically and fire refined) were the United Kingdom (13 percent), Korea (12 percent), Taiwan (12 percent), and the United States (11 percent).¹¹

V. Position of interested parties

Petitioner.--The Chilean Copper Commission, a regulatory agency of the Chilean Government, and CODELCO, a copper mining and processing company owned by the Chilean Government, request GSP-designation and a waiver of the competitive need limit for copper products classified under HTS 7403.13.00 and 7403.19.00.

Petitioner states that the principal product of concern is fire-refined ingots (which is classified in HTS 7403.19.00). Petitioner claims that there is no U.S. production and, therefore, no U.S. industry that will be harmed if GSP-eligibility is granted.¹² Further, petitioner claims that CODELCO is the only Chilean company that produces fire-refined ingots, is presently operating at close to full-capacity, and has no plans to expand production facilities for this product in the future.

Petitioner claims that the economic effect of granting GSP benefits for refined copper billets (HTS 7403.13.00) would be negligible because the U.S. tariff is low and Chile accounts for a small amount of total U.S. imports of this product.

Support.--Madeco S.A., a small Chilean producer of digest products, supports the petition and claims that waiver of the current 1 percent tariff would provide a benefit to Chilean producers and would have little effect in the U.S. market.

¹¹ World Bureau of Metal Statistics, *World Metal Statistics*, Sept. 1998.

¹² Ibid.

¹² Staff has determined that there is domestic production of fire-refined ingots. See U.S. market profile and summary of probable economic advice sections.

VI. Summary of probable economic effects advice--Competitive-need-limit waiver (Chile)

* * * * *

Table 1.-Certain unwrought refined copper articles (digest-level): U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | January- August | |
|--|------------------------------|----------------|----------------|----------------|----------------|-----------------|---------------|
| | 1993 | 1994 | 1995 | 1996 | 1997 | 1997 | 1998 |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Canada | 14,307 | 22,306 | 112,368 | 295,259 | 94,115 | 78,477 | 31,178 |
| Chile | 65,461 | 56,814 | 40,640 | 45,173 | 48,597 | 33,298 | 23,829 |
| Japan | 4,490 | 13,977 | 22,851 | 10,149 | 15,613 | 11,096 | 13,232 |
| Peru | 1,496 | 47 | 0 | 878 | 1,557 | 49 | 0 |
| Germany | 6,159 | 32,247 | 38,686 | 144 | 749 | 382 | 840 |
| Colombia | 0 | 309 | 926 | 1,364 | 624 | 550 | 0 |
| Finland | 89 | 400 | 350 | 498 | 422 | 333 | 463 |
| Austria | 0 | 0 | 0 | 0 | 281 | 246 | 108 |
| Russia | 0 | 0 | 0 | 0 | 222 | 12 | 0 |
| Netherlands | 763 | 0 | 22 | 35 | 138 | 90 | 971 |
| France | 153 | 0 | 239 | 5 | 102 | 0 | 0 |
| Australia | 0 | 30 | 63 | 75 | 28 | 28 | 0 |
| Switzerland | 0 | 0 | 31 | 0 | 17 | 0 | 0 |
| Italy | 9 | 5 | 11 | 8 | 10 | 0 | 0 |
| Taiwan | 0 | 4 | 0 | 0 | | 5 | 7 |
| All Other | 3,005 | 31,433 | 18,163 | 49 | 0 | 0 | 40 |
| Total | 95,932 | 157,574 | 234,349 | 353,636 | 162,481 | 124,566 | 70,668 |
| Total from GSP-eligible nations | 67,386 | 57,251 | 41,621 | 47,440 | 51,001 | 33,909 | 23,829 |
| | <i>Percent</i> | | | | | | |
| Canada | 14.9 | 14.2 | 47.9 | 83.5 | 57.9 | 63.0 | 44.1 |
| Chile | 68.2 | 36.1 | 17.3 | 12.8 | 29.9 | 26.7 | 33.7 |
| Japan | 4.7 | 8.9 | 9.8 | 2.9 | 9.6 | 8.9 | 18.7 |
| Peru | 1.6 | 0.0 | 0.0 | 0.2 | 1.0 | 0.0 | 0.0 |
| Germany | 6.4 | 20.5 | 16.5 | 0.0 | 0.5 | 0.3 | 1.2 |
| Colombia | 0.0 | 0.2 | 0.4 | 0.4 | 0.4 | 0.4 | 0.0 |
| Finland | 0.1 | 0.3 | 0.1 | 0.1 | 0.3 | 0.3 | 0.7 |
| Austria | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.2 | 0.2 |
| Russia | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 |
| Netherlands | 0.8 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 1.4 |
| France | 0.2 | 0.0 | 0.1 | 0.0 | 0.1 | 0.0 | 0.0 |
| Australia | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Switzerland | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Italy | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Taiwan | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| All Other | 3.1 | 19.9 | 7.8 | 0.0 | 0.0 | 0.0 | 0.1 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Share from GSP-eligible nations | 70.2 | 36.3 | 17.8 | 13.4 | 31.4 | 27.2 | 33.7 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 1.-Certain unwrought refined copper articles (HTS subheading 7403.13.00): U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | Value (1,000 dollars) | | | | | | |
|--|-----------------------|---------------|---------------|---------------|---------------|---------------|--------------|
| Canada | 7,240 | 10,699 | 12,976 | 14,554 | 12,664 | 8,078 | 6,274 |
| Japan | 50 | 1,169 | 1,502 | 2,843 | 3,403 | 2,331 | 1,398 |
| Colombia | 0 | 309 | 926 | 1,364 | 456 | 456 | 0 |
| Germany | 5,872 | 30,915 | 38,884 | 0 | 392 | 208 | 638 |
| Austria | 0 | 0 | 0 | 0 | 281 | 246 | 108 |
| Russia | 0 | 0 | 0 | 0 | 222 | 12 | 0 |
| Chile | 10,990 | 4,181 | 85 | 79 | 187 | 187 | 165 |
| Netherlands | 6 | 0 | 20 | 35 | 138 | 98 | 87 |
| France | 153 | | 0 | 5 | 102 | 0 | 0 |
| Finland | 57 | 59 | 49 | 37 | 47 | 47 | 20 |
| Australia | 0 | 0 | 46 | 0 | 28 | 28 | 0 |
| Switzerland | 0 | 0 | 0 | 0 | 17 | 0 | 0 |
| Brazil | 411 | | 0 | 0 | 0 | 0 | 0 |
| United Kingdom | 0 | 0 | 0 | 15 | 0 | 0 | 0 |
| Mexico | 1,628 | 885 | 0 | 0 | 0 | 0 | 0 |
| All Other | 17 | 32 | 5 | 8 | 0 | 0 | 0 |
| Total | 26,425 | 50,103 | 53,943 | 18,939 | 17,936 | 11,682 | 8,693 |
| Total from GSP-eligible nations | 11,401 | 4,490 | 1,011 | 1,443 | 643 | 643 | 165 |
| | Percent | | | | | | |
| Canada | 27.4 | 21.4 | 24.1 | 76.8 | 70.6 | 69.1 | 72.2 |
| Japan | 0.2 | 2.3 | 2.8 | 15.0 | 19.0 | 20.0 | 16.1 |
| Colombia | 0.0 | 0.6 | 1.7 | 7.2 | 2.5 | 3.9 | 0.0 |
| Germany | 22.2 | 61.7 | 72.1 | 0.0 | 2.2 | 1.8 | 7.3 |
| Austria | 0.0 | 0.0 | 0.0 | 0.0 | 1.6 | 2.1 | 1.2 |
| Russia | 0.0 | 0.0 | 0.0 | 0.0 | 1.2 | 0.1 | 0.0 |
| Chile | 41.6 | 8.3 | 0.2 | 0.4 | 1.0 | 1.6 | 1.9 |
| Netherlands | 0.0 | 0.0 | 0.0 | 0.2 | 0.8 | 0.8 | 1.0 |
| France | 0.6 | 0.0 | 0.0 | 0.0 | 0.6 | 0.0 | 0.0 |
| Finland | 0.2 | 0.1 | 0.1 | 0.2 | 0.3 | 0.4 | 0.2 |
| Australia | 0.0 | 0.0 | 0.1 | 0.0 | 0.2 | 0.2 | 0.0 |
| Switzerland | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 |
| Brazil | 1.6 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| United Kingdom | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 |
| Mexico | 6.2 | 1.8 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| All Other | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Share from GSP-eligible nations | 43.1 | 9.0 | 1.9 | 7.6 | 3.6 | 5.5 | 1.9 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 1.-Certain unwrought refined copper articles (HTS subheading 7403.19.00): U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | | |
|--|------------------------------|----------------|----------------|----------------|----------------|----------------|---------------|
| | | | | | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Canada | 7,067 | 11,607 | 99,391 | 280,706 | 80,451 | 66,151 | 24,905 |
| Chile | 54,471 | 52,633 | 40,555 | 45,095 | 48,410 | 33,110 | 2,363 |
| Japan | 4,440 | 12,808 | 21,349 | 7,305 | 12,211 | 8,765 | 11,883 |
| Peru | 1,496 | 47 | 0 | 878 | 1,557 | 0 | 0 |
| Finland | 31 | 341 | 301 | 461 | 375 | 287 | 443 |
| Germany | 287 | 332 | 352 | 144 | 357 | 174 | 204 |
| Colombia | 0 | 0 | 0 | 0 | 169 | 94 | 0 |
| Italy | 9 | 5 | 11 | 8 | 10 | 0 | 0 |
| Taiwan | 0 | 4 | 0 | 0 | 5 | 4 | 7 |
| Australia | 0 | 30 | 17 | 75 | 0 | 0 | 0 |
| Netherlands | 757 | 0 | 2 | 0 | 0 | 0 | 884 |
| Mexico | 0 | 30,428 | 18,107 | 0 | 0 | 0 | 40 |
| Venezuela | 0 | 0 | 50 | 0 | 0 | 0 | 0 |
| United Kingdom | 0 | 0 | 0 | 8 | 0 | 0 | 0 |
| Switzerland | 0 | 0 | 31 | 0 | 0 | 0 | 0 |
| All Other | 949 | 88 | 240 | 17 | 1,000 | 0 | 0 |
| Total | 69,507 | 108,323 | 180,406 | 334,697 | 144,545 | 108,585 | 40,729 |
| Total from GSP-eligible nations | 55,967 | 52,684 | 40,605 | 45,973 | 50,141 | 33,208 | 2,370 |
| | <i>Percent</i> | | | | | | |
| Canada | 10.2 | 10.7 | 55.1 | 83.9 | 55.7 | 60.9 | 61.1 |
| Chile | 78.4 | 48.6 | 22.5 | 13.5 | 33.5 | 30.5 | 5.8 |
| Japan | 6.4 | 11.8 | 11.8 | 2.2 | 8.4 | 8.1 | 29.2 |
| Peru | 2.2 | 0.0 | 0.0 | 0.3 | 1.1 | 0.0 | 0.0 |
| Finland | 0.0 | 0.3 | 0.2 | 0.1 | 0.3 | 0.3 | 1.1 |
| Germany | 0.4 | 0.3 | 0.2 | 0.0 | 0.2 | 0.2 | 0.5 |
| Colombia | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.0 |
| Italy | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Taiwan | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Australia | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Netherlands | 1.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2.2 |
| Mexico | 0.0 | 28.1 | 10.0 | 0.0 | 0.0 | 0.0 | 0.1 |
| Venezuela | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| United Kingdom | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Switzerland | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| All Other | 1.4 | 0.1 | 0.1 | 0.0 | 0.7 | 0.0 | 0.0 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Share from GSP-eligible nations | 80.5 | 48.6 | 22.5 | 13.7 | 34.7 | 30.6 | 5.8 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.-Certain unwrought refined copper articles: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | January - August | |
|----------------|------------------------------|-------|-------|--------|--------|------------------|-------|
| | | | | 996 | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Canada | 5,433 | 6,022 | 9,556 | 10,418 | 11,723 | 7,768 | 9,258 |
| Netherlands | 294 | 1,311 | 8,899 | 4,498 | 4,147 | 3,976 | 4,178 |
| Mexico | 1,679 | 1,885 | 1,619 | 2,390 | 2,958 | 1,997 | 2,360 |
| Germany | 352 | 1,561 | 684 | 1,869 | 2,919 | 1,932 | 1,476 |
| Brazil | 243 | 243 | 833 | 604 | 2,097 | 1,626 | 750 |
| United Kingdom | 409 | 954 | 1,275 | 720 | 2,066 | 1,453 | 1,029 |
| Japan | 2,445 | 3,065 | 2,913 | 2,011 | 1,870 | 1,311 | 950 |
| Taiwan | 745 | 970 | 1,617 | 1,222 | 1,735 | 1,389 | 885 |
| Israel | 0 | 0 | 124 | 165 | 1,087 | 1,087 | 0 |
| Korea | 1,038 | 1,073 | 2,098 | 3,711 | 946 | 445 | 418 |
| Australia | 455 | 387 | 894 | 705 | 930 | 572 | 882 |
| Thailand | 1,043 | 587 | 963 | 812 | 812 | 694 | 262 |
| Philippines | 683 | 601 | 806 | 802 | 672 | 507 | 502 |
| Indonesia | 286 | 486 | 515 | 728 | 459 | 340 | 56 |
| Singapore | 347 | 336 | 355 | 148 | 441 | 252 | 282 |
| All Other | 5,841 | 3,607 | 8,554 | 4,189 | 4,534 | 3,225 | 4,180 |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Canada | 25.5 | 26.1 | 22.9 | 29.8 | 29.8 | 27.2 | 33.7 |
| Netherlands | 1.4 | 5.7 | 21.3 | 12.9 | 10.5 | 13.9 | 15.2 |
| Mexico | 7.9 | 8.2 | 3.9 | 6.8 | 7.5 | 7.0 | 8.6 |
| Germany | 1.7 | 6.8 | 1.6 | 5.3 | 7.4 | 6.8 | 5.4 |
| Brazil | 1.1 | 1.1 | 2.0 | 1.7 | 5.3 | 5.7 | 2.7 |
| United Kingdom | 1.9 | 4.1 | 3.1 | 2.1 | 5.2 | 5.1 | 3.7 |
| Japan | 11.5 | 13.3 | 7.0 | 5.7 | 4.7 | 4.6 | 3.5 |
| Taiwan | 3.5 | 4.2 | 3.9 | 3.5 | 4.4 | 4.9 | 3.2 |
| Israel | 0.0 | 0.0 | 0.3 | 0.5 | 2.8 | 3.8 | 0.0 |
| Korea | 4.9 | 4.6 | 5.0 | 10.6 | 2.4 | 1.6 | 1.5 |
| Australia | 2.1 | 1.7 | 2.1 | 2.0 | 2.4 | 2.0 | 3.2 |
| Thailand | 4.9 | 2.5 | 2.3 | 2.3 | 2.1 | 2.4 | 1.0 |
| Philippines | 3.2 | 2.6 | 1.9 | 2.3 | 1.7 | 1.8 | 1.8 |
| Indonesia | 1.3 | 2.1 | 1.2 | 2.1 | 1.2 | 1.2 | 0.2 |
| Singapore | 1.6 | 1.5 | 0.9 | 0.4 | 1.1 | 0.9 | 1.0 |
| All Other | 27.4 | 15.6 | 20.5 | 12.0 | 11.5 | 11.3 | 15.2 |
| | | | | | | 100.0 | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 7418.19.20
CERTAIN BRASS HOUSEHOLD ARTICLES

CERTAIN BRASS HOUSEHOLD ARTICLES
Competitive-Need-Limit Waiver for India

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) <i>Percent ad valorem</i> | Like or directly competitive article produced in the United States on Jan. 1, 1997? |
|-------------------------|--|--|---|
| 7418.19.20 ¹ | Copper-zinc alloy (brass), table, kitchen or other household articles and parts thereof, not coated or plated with precious metals. | 3.1% | Yes |

¹ India is not excluded from GSP treatment for this HTS subheading.

Description and uses.--Certain brass household articles of HTS 7418.19.20 include, but are not limited to, items such as brass napkin rings, incense holders, buckets, boxes and baskets, switch plates, serving dishes, and ash trays. This category does not include brass candle holders, picture frames, umbrella stands, hardware, sanitary ware, or decorative articles. It is a basket category that covers assorted miscellaneous articles made of brass for household use.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|---|------------------|------------------|------------------|------------------|------------------|
| Producers <i>(number)</i> | (¹) | (¹) | (¹) | (¹) | (¹) |
| Employment <i>(1,000 employees)</i> | (¹) | (¹) | (¹) | (¹) | (¹) |
| Production <i>(1,000 dollars)</i> | (¹) | (¹) | (¹) | (¹) | (¹) |
| Exports ² <i>(1,000 dollars)</i> | **2,000 | **2,000 | **2,000 | "2,000 | "2,000 |
| Imports <i>(1,000 dollars)</i> | 57,883 | 60,754 | 59,268 | 50,547 | 54,365 |
| Consumption <i>(1,000 dollars)</i> | (¹) | (¹) | (¹) | (¹) | (¹) |
| Import-to-consumption ratio <i>(percent)</i> .. | (¹) | (¹) | (¹) | (¹) | (¹) |
| Capacity utilization <i>(percent)</i> | (¹) | (¹) | (¹) | (¹) | (¹) |

¹ Not available.

² Estimated values for U.S. exports of certain brass household articles are provided for 1993-1997. U.S. export data, as shown in Table 2, are collected at the 6-digit HTS level and includes products not covered by this digest.

Comment.--U.S. production data are not available due to the nature of this basket HTS classification, which consists of many miscellaneous products. U.S. producers make a wide variety of the articles covered by HTS 7418.19.20; however, U.S. products tend to be made from higher quality brass and thus are often higher priced than imported products, and may be sold to different segments of the market. Their customers include high-end/upscale department stores, specialty shops, and home decoration and hardware stores. Therefore, U.S. products do not compete with imports. The brass household articles market is tied to fashion and style trends, rather than the U.S. economic cycle. According to industry sources, the brass cycle has begun to contract as alternatives to brass decorations, such as nickel or iron, become more fashionable.

Brass household articles compete on the basis of both price and quality. According to industry sources, brass products are judged by weight and finish. An item made of high-quality brass is heavier and has a mirror-like finish when compared with an item of lower quality brass, which is lighter in weight and distorts reflected images. Over the last 10 years, U.S. customers have

demonstrated an increasing awareness of such quality issues. Some foreign producers have improved the quality of their product. Several U.S. producers import low-end products with which they do not compete to complement their product mix. ***, ***.

Some U.S. producers provide custom design and antique reproduction services that result in smaller quantities, but reportedly command higher prices. The Smithsonian Institution and Colonial Williamsburg are examples of customers for such services.

III. GSP import situation, 1997

U.S. imports and share of U.S. consumption, 1997

| Item | Imports 1,000 dollars | Percent of total imports | Percent of GSP imports | Percent of U.S. consumption |
|-----------------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------------|
| Grand total | 54,365 | 100 | (1) | (2) |
| Imports from GSP countries: | | | | |
| GSP total | 27,431 | 50 | 100 | (2) |
| India | 26,462 | 49 | 96 | (2) |
| Thailand | 522 | 1 | 2 | (2) |
| Indonesia | 111 | (3) | (3) | (2) |
| Turkey | 67 | (3) | (3) | (2) |

¹ Not applicable.

² Not available.

³ Less than 0.5 percent.

Note.--Because of rounding, figures may not add to the totals shown.

IV. Competitiveness profiles, GSP suppliers

Competitiveness indicators for India for all digest products

| | | | |
|---|--------|--------------|---------|
| Ranking as a U.S. import supplier, 1997 | 1 | | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | | Yes X | No |
| What is the price elasticity of import demand? | High X | Moderate | Low |
| Can production in the country be easily expanded or contracted in the short term? | | Yes X | No |
| Does the country have significant export markets besides the United States? | | Yes X | No |
| Could exports from the country be readily redistributed among its foreign export markets? | | Yes X | No |
| What is the price elasticity of import supply? | High X | Moderate | Low |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent | Below X |
| Other foreign products | Above | Equivalent X | Below |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent | Below X |
| Other foreign products | Above | Equivalent X | Below |

Comment.--Demand for U.S. imports from GSP countries has a high price elasticity owing to the substitutability of brass household products. While India has traditionally dominated the production of this type of product, industry representatives indicate that China has been increasing its presence in the U.S. market. Taiwan is also a leading supplier; however, its share of the total U.S. import market is decreasing.

According to U.S. importers, India also sells to the European market. Some suppliers specialize in the European market and others specialize in the U.S. market; few companies may sell to both. Suppliers vary in size, with a few large companies and many smaller producers.

Brass household articles produced in India typically do not directly compete with U.S. products. The distribution of these products varies according to quality and price. Higher quality U.S.-manufactured brass household articles command a higher price than Indian products and are sold to upscale retail establishments, department stores and specialty shops, and decorator stores. If lower quality, lower priced products are needed to complete a product line, U.S. producers import.

According to industry sources, demand in the United States has begun to decline as other materials, such as nickel or iron, become more popular. Overall, total imports have decreased since their peak in 1994. However, India's share of the U.S. import market increased from 44.6 percent in 1993 to 48.7 percent in 1997.

V. Position of interested parties

Petitioner.--The Government of India petitioned for a waiver of the competitive need limits for these products stating that these decorative items are made on a small scale and provide employment for several thousand artisans. Although these products have not been found noneligible for GSP treatment, the petitioners stated that they accounted for less than 50 percent of U.S. imports in 1998.

VI. Summary of probable economic effects advice-Competitive-need-limit waiver (India)

* * * * *

Table 1.-Certain brass household articles: U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | 1 | |
|---------------------------------|-----------------------|--------|--------|--------|--------|--------|--------|
| | Value (1,000 dollars) | | | | | | |
| India | 25,822 | 25,973 | 24,822 | 20,628 | 26,462 | 14,177 | 16,823 |
| Taiwan | 15,864 | 16,065 | 15,874 | 11,590 | 11,135 | 7,329 | 7,400 |
| China | 5,656 | 5,125 | 6,620 | 8,015 | 8,361 | 5,735 | 4,705 |
| Korea | 2,582 | 2,977 | 3,592 | 3,729 | 2,616 | 1,764 | 1,593 |
| Italy | 450 | 813 | 869 | 890 | 796 | 502 | 622 |
| Portugal | 630 | 580 | 585 | 228 | 788 | 251 | 1,464 |
| United Kingdom | 451 | 820 | 1,036 | 547 | 681 | 460 | 284 |
| Hong Kong | 1,020 | 960 | 1,154 | 571 | 592 | 396 | 178 |
| Thailand | 1,271 | 2,629 | 1,594 | 1,195 | 522 | 283 | 670 |
| Sweden | 305 | 386 | 457 | 161 | 470 | 332 | 254 |
| Germany | 365 | 265 | 211 | 351 | 320 | 273 | 1,147 |
| France | 336 | 491 | 212 | 243 | 303 | 256 | 190 |
| Denmark | 41 | 137 | 305 | 608 | 273 | 158 | 50 |
| Spain | 1,042 | 908 | 592 | 263 | 166 | 82 | 25 |
| Mexico | 119 | 88 | 8 | 254 | 123 | 56 | 90 |
| All Other | 1,929 | 2,536 | 1,337 | 1,274 | 756 | 507 | 860 |
| | | | | | | | |
| | | | | | | | |
| Percent | | | | | | | |
| India | 44.6 | 42.8 | 41.9 | 40.8 | 48.7 | 43.5 | 46.3 |
| Taiwan | 27.4 | 26.4 | 26.8 | 22.9 | 20.5 | 22.5 | 20.4 |
| China | 9.8 | 8.4 | 11.2 | 15.9 | 15.4 | 17.6 | 12.9 |
| Korea | 4.5 | 4.9 | 6.1 | 7.4 | 4.8 | 5.4 | 4.4 |
| Italy | 0.8 | 1.3 | 1.5 | 1.8 | 1.5 | 1.5 | 1.7 |
| Portugal | 1.1 | 1.0 | 1.0 | 0.5 | 1.4 | 0.8 | 4.0 |
| United Kingdom | 0.8 | 1.3 | 1.7 | 1.1 | 1.3 | 1.4 | 0.8 |
| Hong Kong | 1.8 | 1.6 | 1.9 | 1.1 | 1.1 | 1.2 | 0.5 |
| Thailand | 2.2 | 4.3 | 2.7 | 2.4 | 1.0 | 0.9 | 1.8 |
| Sweden | 0.5 | 0.6 | 0.8 | 0.3 | 0.9 | 1.0 | 0.7 |
| Germany | 0.6 | 0.4 | 0.4 | 0.7 | 0.6 | 0.8 | 3.2 |
| France | 0.6 | 0.8 | 0.4 | 0.5 | 0.6 | 0.8 | 0.5 |
| Denmark | 0.1 | 0.2 | 0.5 | 1.2 | 0.5 | 0.5 | 0.1 |
| Spain | 1.8 | 1.5 | 1.0 | 0.5 | 0.3 | 0.3 | 0.1 |
| Mexico | 0.2 | 0.1 | 0.0 | 0.5 | 0.2 | 0.2 | 0.2 |
| All Other | 3.3 | 4.2 | 2.3 | 2.5 | 1.4 | 1.6 | 2.4 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Share from GSP-eligible nations | 48.1 | 49.7 | 45.4 | 44.5 | 50.5 | 45.3 | 49.5 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.-Certain brass household articles: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | January - August | |
|--------------|------------------------------|--------------|--------------|--------------|--------------|------------------|--------------|
| | 1993 | 1994 | 1995 | 1996 | 1997 | 1997 | 1998 |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Canada | 862 | 1,586 | 1,504 | 1,269 | 1,066 | 639 | 755 |
| Israel | 1,695 | 771 | 973 | 428 | 872 | 681 | 398 |
| Japan | 348 | 529 | 898 | 337 | 349 | 257 | 195 |
| Mexico | 246 | 540 | 28 | 699 | 140 | 135 | 21 |
| Haiti | 0 | 0 | 0 | 0 | 132 | 132 | 0 |
| Peru | 0 | 25 | 19 | 62 | 128 | 93 | 0 |
| Greece | 216 | 60 | 99 | 52 | 117 | 117 | 20 |
| Thailand | 110 | 156 | 411 | 334 | 85 | 85 | 32 |
| Ireland | 16 | 73 | 38 | 154 | 84 | 84 | 217 |
| Taiwan | 3 | 50 | 276 | 161 | 66 | 0 | 245 |
| Hong Kong | 76 | 70 | 29 | 11 | 60 | 27 | 8 |
| Brazil | 58 | 119 | 74 | 38 | 51 | 25 | 94 |
| Germany | 92 | 50 | 6 | 8 | 50 | 3 | 0 |
| Saudi Arabia | 0 | 30 | 27 | 93 | 50 | 45 | 5 |
| New Zealand | 18 | 0 | 14 | 7 | 46 | 30 | 35 |
| All Other | 2,130 | 1,354 | 1,284 | 1,323 | 570 | 454 | 916 |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Canada | 14.7 | 29.3 | 26.5 | 25.5 | 27.6 | 22.8 | 25.7 |
| Israel | 28.9 | 14.2 | 17.1 | 8.6 | 22.6 | 24.3 | 13.5 |
| Japan | 5.9 | 9.8 | 15.8 | 6.8 | 9.0 | 9.2 | 6.6 |
| Mexico | 4.2 | 10.0 | 0.5 | 14.1 | 3.6 | 4.8 | 0.7 |
| Haiti | 0.0 | 0.0 | 0.0 | 0.0 | 3.4 | 4.7 | 0.0 |
| Peru | 0.0 | 0.5 | 0.3 | 1.2 | 3.3 | 3.3 | 0.0 |
| Greece | 3.7 | 1.1 | 1.7 | 1.0 | 3.0 | 4.2 | 0.7 |
| Thailand | 1.9 | 2.9 | 7.2 | 6.7 | 2.2 | 3.0 | 1.1 |
| Ireland | 0.3 | 1.3 | 0.7 | 3.1 | 2.2 | 3.0 | 7.4 |
| Taiwan | 0.1 | 0.9 | 4.9 | 3.2 | 1.7 | 0.0 | 8.3 |
| Hong Kong | 1.3 | 1.3 | 0.5 | 0.2 | 1.6 | 1.0 | 0.3 |
| Brazil | 1.0 | 2.2 | 1.3 | 0.8 | 1.3 | 0.9 | 3.2 |
| Germany | 1.6 | 0.9 | 0.1 | 0.2 | 1.3 | 0.1 | 0.0 |
| Saudi Arabia | 0.0 | 0.6 | 0.5 | 1.9 | 1.3 | 1.6 | 0.2 |
| New Zealand | 0.3 | 0.0 | 0.2 | 0.1 | 1.2 | 1.1 | 1.2 |
| All Other | 36.3 | 25.0 | 22.6 | 26.6 | 14.7 | 16.2 | 31.2 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 8483.10.30

CAMSHAFTS AND CRANKSHAFTS DESIGNED FOR
USE IN DIESEL AND SEMI-DIESEL ENGINES

CAMSHAFTS AND CRANKSHAFTS DESIGNED FOR USE IN DIESEL AND SEMI-DIESEL ENGINES

Competitive-Need-Limit Waiver for Brazil

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) Percent <i>ad</i> <i>valorem</i> | Like or directly competitive article produced in the United States on Jan. 1, 1997? |
|-------------------------|---|--|---|
| 8483.10.30 ¹ | Camshafts and crankshafts designed for use with diesel and semi-diesel engines | 2.7% | Yes |

¹ Brazil is not excluded from GSP treatment for this HIS subheading.

Description and uses.--Camshafts and crankshafts are typically forged from steel. Camshafts open and close the exhaust and intake valves of diesel engines. The camshaft's rotation causes the cams to lift and lower rocker arms that control valve openings. Crankshafts handle the power output of diesel engines by converting reciprocating piston motion into rotary motion to provide the turning motion for vehicle wheels.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|---|----------|-----------|-----------|-----------|-----------|
| Producers (<i>number</i>) | "6-8 | **6-8 | "6-8 | **6-8 | **6-8 |
| Employment (<i>1,000 employees</i>) | **3 | **4 | **4 | **4 | **4 |
| Shipments (<i>1,000 dollars</i>) | "260,000 | **323,000 | **360,000 | **320,000 | **343,000 |
| Exports (<i>1,000 dollars</i>) | 32,904 | 34,813 | 41,360 | 36,526 | 38,997 |
| Imports (<i>1,000 dollars</i>) | 179,954 | 222,831 | 248,395 | 224,532 | 268,115 |
| Consumption (<i>1,000 dollars</i>) | "407,050 | **511,018 | **567,035 | "508,006 | **572,118 |
| Import-to-consumption ratio (<i>percent</i>) .. | **44 | **44 | **44 | **44 | **47 |
| Capacity utilization (<i>percent</i>) | (1) | (1) | (1) | (1) | **95 |

¹Not available.

Comment.--The U.S. industry producing camshafts and crankshafts for diesel applications requires extensive capital and labor investments in the forging and finishing of these products, in part because of the stringent customer requirements demanded of manufacturers. Because of the different processes and equipment required to manufacture these products, they may undergo finishing operations at facilities separate from forging sites, depending on the manufacturers' capabilities and capacity.

U.S. producers' shipments of crankshafts and camshafts for diesel and semi-diesel engines rose by 32 percent during the period, generally reflecting improved demand for the bus and medium- to heavy-duty truck, marine, and construction equipment industries, the principal markets for diesel engines.¹³ U.S. imports, which increased by 49 percent during 1993-97, are principally sourced from Brazil, France, Germany, and Japan, all major producers of diesel engines and components.

¹³ For example, retail sales of North American-built trucks with a gross vehicle weight exceeding 14,000 pounds rose by 26 percent to 362,000 units during 1993-97. *Economic Indicators -- The Motor Vehicle's Role in the U.S. Economy, 1st Quarter 1998*, American Automobile Manufacturers Association, May 1998, p. 10.

III. GSP import situation, 1997

U.S. imports and share of U.S. consumption, 1997

| Item | Imports 1,000 dollars | Percent of total imports | Percent of GSP imports | Percent of U.S. consumption |
|-----------------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------------|
| Grand total | 268.115 | 100 | (1) | **47 |
| Imports from GSP countries: | | | | |
| GSP total | 77.578 | 29 | 100 | **14 |
| Brazil | 76,089 | 28 | 98 | "13 |
| South Africa | 684 | (2) | 1 | ** (2) |
| India | 421 | (2) | 1 | ** (2) |
| Venezuela | 120 | (2) | (2) | ** (2) |

¹Not applicable.² Less than 0.5 percent.

Note.--Because of rounding, figures may not add to the totals shown.

Comment.--Brazil is the leading U.S. supplier of crankshafts and camshafts for diesel engines, accounting for 28 percent of U.S. imports. France, Germany, and Japan (major world producers of diesel engines) together accounted for 54 percent (\$145.3 million) of total U.S. imports of these engine components.

Krupp Hoesch Automotive (Germany) is believed to be the world's largest producer of these products, with drivetrain facilities in the United States, Germany, France, Mexico, Brazil, Tunisia, and Spain.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for Brazil for all digest products

| | | | |
|---|-------|--------------|-----------|
| Ranking as a U.S. import supplier, 1997 | 1 | | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | | Yes | No X |
| What is the price elasticity of import demand? | High | Moderate X | Low ___ |
| Can production in the country be easily expanded or contracted in the short term? | | Yes X | No |
| Does the country have significant export markets besides the United States? | | Yes | No X |
| Could exports from the country be readily redistributed among its foreign export markets? | | Yes | No X |
| What is the price elasticity of import supply? | High | Moderate X | Low |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent | Below X |
| Other foreign products | Above | Equivalent | Below X |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent X | Below |
| Other foreign products | Above | Equivalent X | Below ___ |

Comment.--Brazil has emerged as South America's leading manufacturer of motor vehicles as well as motor vehicle parts. The engine and engine components sector of the automotive industry has the most significant Brazilian-owned company presence, despite increasing foreign investments from European and U.S. firms pursuing globalization strategies. Of total exports of Brazilian automotive parts, engines rank as the third-largest export category."

Brazil dominates all GSP suppliers of these products, accounting for 98 percent of total U.S. GSP imports. Although such imports may be lower priced, U.S. automakers often purchase camshafts and

" U.S. Department of Commerce, *Market Research Reports, Brazil - Automobiles and Automotive Parts* - ISA970601, June 1, 1997.

crankshafts from North American suppliers because of their timely delivery needs, supplier certification requirements, and established customer-supplier relationships.

Cummins Engine Co., the petitioner, is a leading U.S. diesel engine producer that purchases crankshafts for its 3.9-8.3 liter diesel engines from ***. Cummins asserts that ***. with the waiver of the competitive-need limit, ***.

V. Position of interested parties

Petitioner.--Cummins Engine Co. stated that the historical preference for crankshafts imported from Brazil would further the national interest with only a remote chance of causing harm to a U.S. industry. Specifically, the waiver of the competitive need limit would enhance the position of Cummins as well as other diesel engine manufacturers in the United States. These companies provide major employment opportunities in the United States and there are no U.S. companies that can provide these goods and services.

VI. Summary of probable economic effects advice--Competitive-need-limit waiver (Brazil)

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Table 1.-Camshafts & crankshafts designed for use in diesel or semi-diesel engines: U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | | | |
|---------------------------------|--|-----------------------|---------|---------|---------|---------|---------|---------|
| | | | | | | | | |
| | | Value (1,000 dollars) | | | | | | |
| Brazil | | 40,160 | 40,793 | 53,682 | 69,222 | 76,089 | 49,993 | 53,166 |
| France | | 31,587 | 37,546 | 58,958 | 51,283 | 68,690 | 43,689 | 47,970 |
| Germany | | 36,388 | 51,128 | 45,767 | 33,993 | 39,364 | 25,759 | 30,449 |
| Japan | | 28,777 | 35,270 | 41,372 | 31,529 | 37,221 | 24,031 | 41,398 |
| Belgium | | 16,971 | 15,808 | 11,510 | 11,320 | 15,714 | 9,762 | 8,145 |
| United Kingdom | | 9,594 | 9,900 | 10,172 | 11,738 | 14,884 | 10,271 | 7,794 |
| Canada | | 1,870 | 4,780 | 3,463 | 4,855 | 5,522 | 2,497 | 7,580 |
| Italy | | 378 | 417 | 1,270 | 1,566 | 1,719 | 1,261 | 1,765 |
| Austria | | 1,924 | 2,367 | 2,127 | 1,782 | 1,595 | 1,279 | 1,502 |
| Mexico | | 5,419 | 15,984 | 13,938 | 1,306 | 1,286 | 1,003 | 1,040 |
| Spain | | 2,434 | 2,737 | 2,097 | 1,761 | 1,175 | 947 | 686 |
| Singapore | | 89 | 120 | 238 | 446 | 981 | 526 | 492 |
| Sweden | | 76 | 77 | 35 | 69 | 910 | 495 | 1,179 |
| South Africa | | 10 | 63 | 215 | 129 | 684 | 511 | 49 |
| Netherlands | | 63 | 55 | 140 | 199 | 421 | 309 | 218 |
| All Other | | 4,215 | 5,787 | 3,411 | 3,333 | 1,860 | 1,231 | 2,309 |
| Total | | 179,954 | 222,831 | 248,395 | 224,532 | 268,115 | 173,563 | 205,742 |
| Total from GSP-eligible nations | | 40,458 | 41,588 | 54,454 | 69,853 | 77,578 | 51,035 | 54,337 |
| | | Percent | | | | | | |
| Brazil | | 22.3 | 18.3 | 21.6 | 30.8 | 28.4 | 28.8 | 25.8 |
| France | | 17.6 | 16.8 | 23.7 | 22.8 | 25.6 | 25.2 | 23.3 |
| Germany | | 20.2 | 22.9 | 18.4 | 15.1 | 14.7 | 14.8 | 14.8 |
| Japan | | 16.0 | 15.8 | 16.7 | 14.0 | 13.9 | 13.8 | 20.1 |
| Belgium | | 9.4 | 7.1 | 4.6 | 5.0 | 5.9 | 5.6 | 4.0 |
| United Kingdom | | 5.3 | 4.4 | 4.1 | 5.2 | 5.6 | 5.9 | 3.8 |
| Canada | | 1.0 | 2.1 | 1.4 | 2.2 | 2.1 | 1.4 | 3.7 |
| Italy | | 0.2 | 0.2 | 0.5 | 0.7 | 0.6 | 0.7 | 0.9 |
| Austria | | 1.1 | 1.1 | 0.9 | 0.8 | 0.6 | 0.7 | 0.7 |
| Mexico | | 3.0 | 7.2 | 5.6 | 0.6 | 0.5 | 0.6 | 0.5 |
| Spain | | 1.4 | 1.2 | 0.8 | 0.8 | 0.4 | 0.5 | 0.3 |
| Singapore | | 0.0 | 0.1 | 0.1 | 0.2 | 0.4 | 0.3 | 0.2 |
| Sweden | | 0.0 | 0.0 | 0.0 | 0.0 | 0.3 | 0.3 | 0.6 |
| South Africa | | 0.0 | 0.0 | 0.1 | 0.1 | 0.3 | 0.3 | 0.0 |
| Netherlands | | 0.0 | 0.0 | 0.1 | 0.1 | 0.2 | 0.2 | 0.1 |
| All Other | | 2.3 | 2.6 | 1.4 | 1.5 | 0.7 | 0.7 | 1.1 |
| | | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| are from GSP-eligible | | 22.5 | 18.7 | 21.9 | 31.1 | 28.9 | 29.4 | 26.4 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.--Camshafts & crankshafts designed for use in diesel or semi-diesel engines: U.S. exports of domestic merchandise, by principal markets, 1993-97, January -August 1997-98

| Market | | | | | | | |
|----------------|------------------------------|-------|-------|--------|--------|-------|-------|
| | | | | | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Canada | 6,685 | 7,012 | 9,969 | 10,056 | 10,107 | 6,648 | 9,018 |
| Mexico | 2,383 | 2,536 | 2,087 | 3,240 | 4,784 | 2,504 | 4,650 |
| India | 5,644 | 630 | 4,448 | 3,261 | 3,642 | 1,699 | 3,176 |
| Brazil | 1,899 | 5,112 | 5,379 | 3,016 | 2,178 | 1,984 | 365 |
| Sweden | 761 | 1,185 | 1,070 | 1,901 | 1,882 | 1,520 | 378 |
| France | 4,046 | 3,395 | 3,495 | 912 | 1,861 | 749 | 1,148 |
| Chile | 761 | 902 | 1,541 | 2,155 | 1,256 | 1,188 | 163 |
| Australia | 182 | 103 | 298 | 889 | 1,195 | 968 | 316 |
| Denmark | 17 | 46 | 40 | 29 | 1,055 | 496 | 1,092 |
| Peru | 509 | 743 | 1,407 | 1,961 | 1,037 | 928 | 58 |
| Belgium | 49 | 101 | 3 | 40 | 1,037 | 117 | 1,783 |
| United Kingdom | 808 | 269 | 268 | 829 | 1,025 | 498 | 1,266 |
| Korea | 734 | 1,341 | 874 | 1,319 | 1,002 | 866 | 291 |
| Argentina | 583 | 5,161 | 3,252 | 1,218 | 819 | 695 | 193 |
| Japan | 2,034 | 871 | 390 | 308 | 664 | 363 | 111 |
| All Other | 5,810 | 5,407 | 6,837 | 5,394 | 5,452 | 4,464 | 3,504 |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Canada | 20.3 | 20.1 | 24.1 | 27.5 | 25.9 | 25.9 | 32.8 |
| Mexico | 7.2 | 7.3 | 5.0 | 8.9 | 12.3 | 9.7 | 16.9 |
| India | 17.2 | 1.8 | 10.8 | 8.9 | 9.3 | 6.6 | 11.5 |
| Brazil | 5.8 | 14.7 | 13.0 | 8.3 | 5.6 | 7.7 | 1.3 |
| Sweden | 2.3 | 3.4 | 2.6 | 5.2 | 4.8 | 5.9 | 1.4 |
| France | 12.3 | 9.8 | 8.5 | 2.5 | 4.8 | 2.9 | 4.2 |
| Chile | 2.3 | 2.6 | 3.7 | 5.9 | 3.2 | 4.6 | 0.6 |
| Australia | 0.6 | 0.3 | 0.7 | 2.4 | 3.1 | 3.8 | 1.1 |
| Denmark | 0.1 | 0.1 | 0.1 | 0.1 | 2.7 | 1.9 | 4.0 |
| Peru | 1.5 | 2.1 | 3.4 | 5.4 | 2.7 | 3.6 | 0.2 |
| Belgium | 0.1 | 0.3 | 0.0 | 0.1 | 2.7 | 0.5 | 6.5 |
| United Kingdom | 2.5 | 0.8 | 0.6 | 2.3 | 2.6 | 1.9 | 4.6 |
| Korea | 2.2 | 3.9 | 2.1 | 3.6 | 2.6 | 3.4 | 1.1 |
| Argentina | 1.8 | 14.8 | 7.9 | 3.3 | 2.1 | 2.7 | 0.7 |
| Japan | 6.2 | 2.5 | 0.9 | 0.8 | 1.7 | 1.4 | 0.4 |
| All Other | 17.7 | 15.5 | 16.5 | 14.8 | 14.0 | 17.4 | 12.7 |
| Tot | | | | | | | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 8527.39.00

AC-POWERED RADIOBROADCAST RECEIVERS

AC-POWERED RADIOBROADCAST RECEIVERS
Competitive-Need-Limit Waiver for Indonesia

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) <i>Percent ad valorem</i> | Like or directly competitive article produced in the United States on Jan. 1, 1997? |
|-------------------------|-------------------------------------|--|---|
| 8527.39.00 ¹ | AC-powered radiobroadcast receivers | 3.6% | Yes |

¹ Indonesia is not excused from GSP treatment for this HTS subheading.

Description and uses.--These products are used to tune in, amplify, and play radiobroadcasts. They may be combined with other imports into complete audio systems consisting of the radiobroadcast receiver combined with turntable, cassette deck, CD player, or any combination of the foregoing.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|---|------------------|------------------|------------------|------------------|------------------|
| Producers (number) | *** ¹ | *** ¹ | *** ¹ | *** ¹ | *** ¹ |
| Employment (1,000 employees) | *** | *** | *** | *** | *** |
| Shipments (1,000 dollars) | | | | | |
| Exports (1,000 dollars) | 17,312 | 34,806 | 32,180 | 29,541 | 20,967 |
| Imports (1,000 dollars) | 447,226 | 470,090 | 518,159 | 493,653 | 396,689 |
| Consumption (1,000 dollars) | *** | *** | *** | *** | *** |
| Import-to-consumption ratio (percent) . . | *** | *** | *** | *** | *** |
| Capacity utilization (percent) | .2) | .2) | .2) | (2) | (2) |

² Not available.

Comment.--There is only one U.S. producer of the subject goods. Until this producer opened a factory in 1993, AC-powered radiobroadcast receivers have not been produced in the United States since the early 1980s.

III. GSP import situation 1997

U.S. imports and share of U.S. consumption, 1997

| Item | Imports 1,000 dollars | Percent of total imports | Percent of GSP imports | Percent of U.S. consumption |
|-----------------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------------|
| Grand total | 396.689 | 100 | (1) | *** |
| Imports from GSP countries: | | | | |
| GSP total | 81.146 | 20 | 100 | *** |
| Indonesia | 61,419 | 15 | 76 | *** |
| Philippines | 14,003 | 4 | 17 | *** |
| Thailand | 5,713 | 1 | 7 | *** |

¹ Not applicable.

Note.--Because of rounding, figures may not add to the totals shown.

Comment.--Indonesia became the most significant GSP supplier in 1997, but in prior years it accounted for less than 1 percent. GSP suppliers accounted for almost 60 percent of total U.S. imports if these products in 1996, but only 20 percent of 1997 imports. Malaysia, which had been the most significant supplier, with a share of over 90 percent of U.S. imports from GSP-eligible countries during 1993-96, was graduated from the program on January 1, 1997.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for Indonesia for all digest products

| | | | |
|---|-------|--------------|---------|
| Ranking as a U.S. import supplier, 1997 | 2 | | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | | Yes x | No |
| What is the price elasticity of import demand? | High | Moderate x | Low |
| Can production in the country be easily expanded or contracted in the short term? | | Yes x | No |
| Does the country have significant export markets besides the United States? | | Yes | No x |
| Could exports from the country be readily redistributed among its foreign export markets? | | Yes | No x |
| What is the price elasticity of import supply? | High | Moderate x | Low |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent | Below x |
| Other foreign products | Above | Equivalent x | Below |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent | Below x |
| Other foreign products | Above | Equivalent x | Below |

Comment.--The products of the GSP suppliers do not compete with those of the domestic producer because the price of the domestic product is significantly higher than the price of imports.

V. Position of interested parties

Petitioner.--Pioneer Electronics (USA), Inc. and P.T. Dahw Electronic Indonesia petitioned for the waiver of the competitive need limit for the products under this HIS subheading as a new producer of similar stereos will begin production in Indonesia with the United States as its principal intended market. The GSP-eligibility of these products is a crucial consideration for the continued production operations at the plant in Indonesia. Without GSP eligibility, it would be economically unfeasible to continue production in Indonesia.

Support.--US JVC Corp. expressed its support for a waiver of the competitive needs limit for certain radiobroadcast receivers. JVC established a new factory in Indonesia to provide hi-fi radiobroadcast receivers which it previously had manufactured in Malaysia. According to JVC, the waiver would benefit U.S. consumers, Indonesian workers, and the Indonesian economy, by keeping prices down for consumers and by making the products of Indonesia more price competitive. All receivers produced by JVC Indonesia are intended for export to the majority to the United States.

VI. Summary of probable economic effects advice--Competitive-need-limit waiver (Indonesia)

* * * * *

Table 1.-AC-powered radiobroadcast receivers: U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | 9 | |
|----------------|-----------------------|---------|---------|---------|---------|---------|--------|
| | Value (1,000 dollars) | | | | | | |
| Malaysia | 194,125 | 217,116 | 279,162 | 317,859 | 167,715 | 106,082 | 99,672 |
| Indonesia | 0 | 181 | 101 | 2,215 | 61,419 | 39,654 | 38,055 |
| China | 4,882 | 11,169 | 30,714 | 48,071 | 58,544 | 37,714 | 50,322 |
| Japan | 173,134 | 161,390 | 108,912 | 44,380 | 55,204 | 30,765 | 27,994 |
| Korea | 35,311 | 27,265 | 42,077 | 40,710 | 22,549 | 13,411 | 10,767 |
| Philippines | 888 | 88 | 4,352 | 17,701 | 14,003 | 7,238 | 7,258 |
| Thailand | 0 | 127 | 12 | 312 | 5,713 | 3,971 | 3,254 |
| Singapore | 25,317 | 25,399 | 34,436 | 12,579 | 4,733 | 3,566 | 4,947 |
| Canada | 24 | 145 | 2,642 | 4,039 | 3,047 | 2,360 | 1,336 |
| Hong Kong | 255 | 1,089 | 1,028 | 1,636 | 1,409 | 1,123 | 245 |
| Taiwan | 11,849 | 25,716 | 13,679 | 3,504 | 1,097 | 935 | 279 |
| United Kingdom | 78 | 81 | 297 | 224 | 860 | 536 | 1,445 |
| Germany | 44 | 11 | 18 | 79 | 165 | 100 | 7 |
| Netherlands | 27 | 0 | 0 | 23 | 113 | 101 | 0 |
| All other | 1,287 | 313 | 726 | 322 | 90 | 77 | 300 |
| | | | | | | | |
| | | | | | | | |
| Source | Percent | | | | | | |
| | | | | | | | |
| Malaysia | 43.4 | 46.2 | 53.9 | 64.4 | 42.3 | 42.8 | 40.5 |
| Indonesia | 0.0 | 0.0 | 0.0 | 0.4 | 15.5 | 16.0 | 15.5 |
| China | 1.1 | 2.4 | 5.9 | 9.7 | 14.8 | 15.2 | 20.5 |
| Japan | 38.7 | 34.3 | 21.0 | 9.0 | 13.9 | 12.4 | 11.4 |
| Korea | 7.9 | 5.8 | 8.1 | 8.2 | 5.7 | 5.4 | 4.4 |
| Philippines | 0.2 | 0.0 | 0.8 | 3.6 | 3.5 | 2.9 | 3.0 |
| Thailand | 0.0 | 0.0 | 0.0 | 0.1 | 1.4 | 1.6 | 1.3 |
| Singapore | 5.7 | 5.4 | 6.6 | 2.5 | 1.2 | 1.4 | 2.0 |
| Canada | 0.0 | 0.0 | 0.5 | 0.8 | 0.8 | 1.0 | 0.5 |
| Hong Kong | 0.1 | 0.2 | 0.2 | 0.3 | 0.4 | 0.5 | 0.1 |
| Taiwan | 2.6 | 5.5 | 2.6 | 0.7 | 0.3 | 0.4 | 0.1 |
| United Kingdom | 0.0 | 0.0 | 0.1 | 0.0 | 0.2 | 0.2 | 0.6 |
| Germany | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Netherlands | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| All other | 0.3 | 0.1 | 0.1 | 0.1 | 0.0 | 0.0 | 0.1 |
| | | | | | CVO | | |
| | | | | | | | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.--AC-powered radiobroadcast receivers: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | anu | |
|--------------------|------------------------------|--------|-------|--------|-------|-------|-------|
| | | | | | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Canada | 3,657 | 4,350 | 6,578 | 10,083 | 5,708 | 4,014 | 2,222 |
| Japan | 4,090 | 4,910 | 4,304 | 7,240 | 3,922 | 2,331 | 4,745 |
| Mexico | 6,168 | 15,997 | 9,838 | 2,738 | 3,732 | 2,423 | 658 |
| Venezuela | 189 | 51 | 101 | 391 | 1,867 | 369 | 3,255 |
| Paraguay | 0 | 64 | 220 | 653 | 773 | 474 | 70 |
| Brazil | 106 | 1,338 | 110 | 1,420 | 470 | 149 | 224 |
| Germany | 76 | 114 | 684 | 348 | 435 | 154 | 38 |
| Korea | 54 | 178 | 139 | 497 | 414 | 311 | 171 |
| Honduras | 95 | 881 | 508 | 976 | 299 | 290 | 54 |
| France | 33 | 48 | 155 | 210 | 256 | 185 | 452 |
| Singapore | 28 | 124 | 130 | 113 | 244 | 143 | 18 |
| Dominican Republic | 17 | 0 | 43 | 50 | 220 | 163 | 297 |
| United Kingdom | 75 | 122 | 215 | 229 | 203 | 144 | 137 |
| Singapore | 379 | 0 | 612 | 245 | 165 | 165 | 17 |
| Guatemala | 78 | 155 | 325 | 483 | 162 | 162 | 141 |
| All Other | 2,266 | 2,474 | 8,221 | 3,864 | 2,097 | 1,582 | 1,931 |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Canada | 21.1 | 14.1 | 20.4 | 34.1 | 27.2 | 30.7 | 15.4 |
| Japan | 23.6 | 15.9 | 13.4 | 24.5 | 18.7 | 17.8 | 32.9 |
| Mexico | 35.6 | 51.9 | 30.6 | 9.3 | 17.8 | 18.6 | 4.6 |
| Venezuela | 1.1 | 0.2 | 0.3 | 1.3 | 8.9 | 2.8 | 22.6 |
| Paraguay | 0.0 | 0.2 | 0.7 | 2.2 | 3.7 | 3.6 | 0.5 |
| Brazil | 0.6 | 4.3 | 0.3 | 4.8 | 2.2 | 1.1 | 1.6 |
| Germany | 0.4 | 0.4 | 2.1 | 1.2 | 2.1 | 1.2 | 0.3 |
| Korea | 0.3 | 0.6 | 0.4 | 1.7 | 2.0 | 2.4 | 1.2 |
| Honduras | 0.5 | 2.9 | 1.6 | 3.3 | 1.4 | 2.2 | 0.4 |
| France | 0.2 | 0.2 | 0.5 | 0.7 | 1.2 | 1.4 | 3.1 |
| Singapore | 0.2 | 0.4 | 0.4 | 0.4 | 1.2 | 1.1 | 0.1 |
| Dominican Republic | 0.1 | 0.0 | 0.1 | 0.2 | 1.0 | 1.2 | 2.1 |
| United Kingdom | 0.4 | 0.4 | 0.7 | 0.8 | 1.0 | 1.1 | 0.9 |
| Singapore | 2.2 | 0.0 | 1.9 | 0.8 | 0.8 | 1.3 | 0.1 |
| Guatemala | 0.5 | 0.5 | 1.0 | 1.6 | 0.8 | 1.2 | 1.0 |
| All Other | 13.1 | 8.0 | 25.5 | 13.1 | 10.0 | 12.1 | 13.4 |

Note.--Because of rounding, figures may not add to totals shown.

Source Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 8528.12.16
CERTAIN TV/VCR COMBINATIONS

CERTAIN TV/VCR COMBINATIONS
Competitive-Need-Limit Waiver for Thailand

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) <i>Percent ad valorem</i> | Like or directly competitive article produced in the United States on Jan. 1, 1997? |
|-------------------------|-----------------------------|--|---|
| 8528.12.16 ¹ | Certain TV/VCR combinations | 3.9% | Yes |

¹ Thailand has been proclaimed by the President as noneligible for GSP treatment for articles included under HIS subheading 8528.12.16, as of July 1, 1998.

Description and uses.--These products are used to receive and display broadcast television signals on a color picture tube with a viewable diagonal measurement of more than 33.02cm but not more than 35.56cm, equal to about 13 inches. These products also can record these signals onto videocassettes and display prerecorded videocassettes.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|---|----------|---------------|----------|--------------|----------|
| Producers (number) | 1 (1) | 1 | 1 (1) | 1 (1) | 1 (9) |
| Employment (1,000 employees) | (1) | (1) | (1) | (1) | (1) |
| Shipments (1,000 dollars) | **5,400 | **6,700 | **6,200 | **7,200 | **6,000 |
| Exports (1,000 dollars) | "20,000 | 30,902 (1) | 34,213 | 7,575 (1) | 200,287 |
| Imports (1,000 dollars) | (1) | (1) | (1) | (1) | (1) |
| Consumption (1,000 dollars) | (1) | (1) | (1) | (1) | (1) |
| Import-to-consumption ratio (percent) . | (1) | (1) | (1) | (1) | (1) |
| Capacity utilization (percent) | (1) | (1) | (1) | (1) | (1) |

Comment.--There is only one U.S. manufacturer of these products. U.S. consumption, supplied almost entirely by imports, has been growing rapidly, and pricing is an important factor in the purchase decision.

III. GSP import situation. 1997

U.S. imports and share of U.S. consumption, 1997

| Item | Imports 1,000 dollars | Percent of total imports | Percent of GSP imports | Percent of U.S. consumption |
|-----------------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------------|
| Grand total | 200.287 | 100 | .1) | .2) |
| Imports from GSP countries: | | | | |
| GSP total | 79.317 | 40 | 100 | (2) |
| Thailand | 79,317 | 40 | 100 | (2) |
| Hungary | (3) | .4) | .4) | .2) |
| India | (3) | .4) | .4) | .2) |

¹ Not applicable.² Not available.

Less than \$500.

⁴ Less than 0.5 percent.

Note.--Because of rounding, figures may not add to the totals shown.

Comment.--Thailand is the only GSP beneficiary country from which the subject goods are imported in volume.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for Thailand for all digest products

| | | | |
|---|-----------------|--------------|-----------------|
| Ranking as a U.S. import supplier, 1997 | 2 | | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | | Yes <u>x</u> | No |
| What is the price elasticity of import demand? | High x Moderate | | Low |
| Can production in the country be easily expanded or contracted in the short term? | | Yes <u>A</u> | No <u> </u> |
| Does the country have significant export markets besides the United States? | | Yes <u>A</u> | No |
| Could exports from the country be readily redistributed among its foreign export markets? | | Yes | No x |
| What is the price elasticity of import supply? | High x Moderate | | Low |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent x | Below |
| Other foreign products | Above | Equivalent x | Below <u> </u> |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent x | Below <u> </u> |
| Other foreign products | Above | Equivalent x | Below |

Comment.--Malaysia, the largest supplier of these products to the United States, lost GSP status during the 1993-94 GSP review.

V. Position of interested parties

Petitioner.--The Government of Thailand (GOT) asked that the competitive need limit be waived with respect to certain TV/VCR combinations imported under HTS 8528.12.16. GOT attests that the U.S. market for these products is very competitive, and the waiver would enable the Thai industry to better compete against third country suppliers to the U.S. market, without adversely affecting any U.S. producer.

Thomson Consumer Electronics, Inc. and Thomson Television (Thailand) (collectively known as Thomson) request that the competitive need limit be waived with respect to certain TV/VCR combinations imported under HTS 8528.12.16. Thomson attests that the U.S. market for these products is very competitive, and the waiver would enable the Thai industry to better compete against third

country suppliers to the U.S. market, without adversely affecting any U.S. producer. According to Thomson, Thai products do not compete with those of the U.S. producer, because comparable U.S.-made goods are 10-15 percent more expensive and offer more features than the products of Thailand.

Thomson contends that waiving the CNL on TV/VCRs imported from Thailand would help to stabilize not only the TV/VCR industry, but the Thai economy in general. As production is increased, a larger work force would be hired, and suppliers of goods and services to Thomson would need to expend their operations to keep pace.

Opposition. --Matsushita Kotobuki Electronics Industries of America, Inc. (MKA), a U.S. producer of TV/VCR combinations that would be affected by this petition, expressed opposition to the petitions for a waiver of competitive need limits for TV/VCR combinations from Thailand imported under NTS 8528.12.16. MKA notes that the Thai industry is competitive in the U.S. market without GSP benefits, and there are other sources of low-priced TV/VCR combinations, thus U.S. consumers would continue to benefit from the availability of low-priced merchandise even if GSP eligibility for Thailand is removed. MKA contends that the domestic industry would be adversely affected if the waiver were granted. MKA notes that the U.S. market for these products is very competitive, and goods imported from Thailand would enjoy a competitive advantage, likely resulting in price declines, lost sales, and reduced employment for MKA and its U.S. suppliers, were the waiver to be granted.

VI. Summary of probable economic effects advice-Competitive-need-limit waiver (Thailand)

* * * * *

Table 1.-Certain TVNCR combinations: U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | ,Alt | |
|--|-----------------------|---------------|---------------|--------------|----------------|----------------|----------------|
| | Value (1,000 dollars) | | | | | | |
| Malaysia | 9,587 | 16,302 | 7,709 | 1,056 | 114,148 | 57,950 | 93,502 |
| Thailand | 3,112 | 3,743 | 10,437 | 4,386 | 82,991 | 51,657 | 53,772 |
| Mexico | 6,444 | 5,348 | 3,865 | 2 | 2,738 | 2 | 9,200 |
| Japan | 2,414 | 3,641 | 1,571 | 72 | 253 | 11 | 2,138 |
| Singapore | 1,941 | 1,410 | 0 | 6 | 135 | 135 | 83 |
| United Kingdom | 31 | 0 | 0 | 1 | 11 | 1 | 0 |
| Korea | 14 | 17 | 227 | 216 | 7 | 5 | 0 |
| Austria | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| Germany | 3 | 0 | 0 | 0 | 2 | 2 | 1 |
| Bangladesh | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Belgium | 144 | 0 | 0 | 5 | 0 | 0 | 0 |
| Canada | 5 | 9 | 19 | 46 | 0 | 0 | 0 |
| Taiwan | 154 | 5 | 0 | 1 | 0 | 0 | 0 |
| Sweden | 0 | 0 | 2 | 0 | 0 | 0 | 0 |
| India | 0 | 0 | 0 | 4 | 0 | 0 | 0 |
| All other | 2,172 | 427 | 10,383 | 1,780 | 0 | 0 | 359 |
| Total | 26,021 | 30,902 | 34,213 | 7,575 | 200,287 | 109,763 | 159,055 |
| Total from GSP-eligible nations | 3,175 | 4,168 | 20,817 | 6,151 | 82,991 | 51,657 | 53,831 |
| | Percent | | | | | | |
| Malaysia | 36.8 | 52.8 | 22.5 | 13.9 | 57.0 | 52.8 | 58.8 |
| Thailand | 12.0 | 12.1 | 30.5 | 57.9 | 41.4 | 47.1 | 33.8 |
| Mexico | 24.8 | 17.3 | 11.3 | 0.0 | 1.4 | 0.0 | 5.8 |
| Japan | 9.3 | 11.8 | 4.6 | 1.0 | 0.1 | 0.0 | 1.3 |
| Singapore | 7.5 | 4.6 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 |
| United Kingdom | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Korea | 0.1 | 0.1 | 0.7 | 2.9 | 0.0 | 0.0 | 0.0 |
| Austria | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Germany | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Bangladesh | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Belgium | 0.6 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 |
| Canada | 0.0 | 0.0 | 0.1 | 0.6 | 0.0 | 0.0 | 0.0 |
| Taiwan | 0.6 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sweden | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| India | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 |
| All other | 8.3 | 1.4 | 30.3 | 23.5 | 0.0 | 0.0 | 0.2 |
| | | | | | | | |

Note.-Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.--Certain TVNCR combinations: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | January - August | |
|----------------|------------------------------|--------------|--------------|--------------|--------------|------------------|--------------|
| | | 9 | | | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Mexico | 5,259 | 10,929 | 4,000 | 8,162 | 13,058 | 7,539 | 13,632 |
| Brazil | 380 | 5,737 | 5,654 | 4,359 | 5,084 | 1,695 | 2,605 |
| Venezuela | 628 | 8,718 | 4,854 | 2,853 | 4,419 | 1,616 | 2,744 |
| Japan | 1,037 | 1,424 | 2,111 | 3,410 | 3,661 | 3,060 | 1,211 |
| Colombia | 295 | 4,236 | 5,389 | 7,057 | 3,546 | 2,868 | 2,374 |
| Canada | 6,499 | 11,799 | 7,075 | 3,958 | 3,429 | 1,829 | 2,861 |
| Argentina | 279 | 3,545 | 1,876 | 1,135 | 2,513 | 638 | 668 |
| United Kingdom | 195 | 843 | 2,324 | 4,826 | 2,261 | 1,434 | 783 |
| Guatemala | 312 | 374 | 377 | 741 | 2,008 | 1,616 | 238 |
| Honduras | 162 | 7 | 114 | 321 | 1,886 | 1,543 | 930 |
| Costa Rica | 276 | 250 | 420 | 184 | 1,506 | 505 | 1,412 |
| Korea | 531 | 834 | 2,587 | 2,734 | 1,352 | 1,098 | 1,221 |
| Panama | 138 | 1,584 | 1,491 | 1,684 | 1,316 | 1,225 | 1,080 |
| Hong Kong | 1,338 | 930 | 2,451 | 2,316 | 961 | 777 | 895 |
| El Salvador | 0 | 112 | 42 | 366 | 951 | 687 | 144 |
| All Other | 36,627 | 15,781 | 21,613 | 27,092 | 12,068 | 7,451 | 10,096 |
| Total | 457 | | | | | | |
| | <i>Percent</i> | | | | | | |
| Mexico | 9.7 | 16.3 | 6.4 | 11.5 | 21.8 | 21.2 | 31.8 |
| Brazil | 0.7 | 8.5 | 9.1 | 6.1 | 8.5 | 4.8 | 6.1 |
| Venezuela | 1.2 | 13.0 | 7.8 | 4.0 | 7.4 | 4.5 | 6.4 |
| Japan | 1.9 | 2.1 | 3.4 | 4.8 | 6.1 | 8.6 | 2.8 |
| Colombia | 0.5 | 6.3 | 8.6 | 9.9 | 5.9 | 8.1 | 5.5 |
| Canada | 12.0 | 17.6 | 11.3 | 5.6 | 5.7 | 5.1 | 6.7 |
| Argentina | 0.5 | 5.3 | 3.0 | 1.6 | 4.2 | 1.8 | 1.6 |
| United Kingdom | 0.4 | 1.3 | 3.7 | 6.8 | 3.8 | 4.0 | 1.8 |
| Guatemala | 0.6 | 0.6 | 0.6 | 1.0 | 3.3 | 4.5 | 0.6 |
| Honduras | 0.3 | 0.0 | 0.2 | 0.5 | 3.1 | 4.3 | 2.2 |
| Costa Rica | 0.5 | 0.4 | 0.7 | 0.3 | 2.5 | 1.4 | 3.3 |
| Korea | 1.0 | 1.2 | 4.1 | 3.8 | 2.3 | 3.1 | 2.8 |
| Panama | 0.3 | 2.4 | 2.4 | 2.4 | 2.2 | 3.4 | 2.5 |
| Hong Kong | 2.5 | 1.4 | 3.9 | 3.3 | 1.6 | 2.2 | 2.1 |
| El Salvador | 0.0 | 0.2 | 0.1 | 0.5 | 1.6 | 1.9 | 0.3 |
| All Other | 67.9 | 23.5 | 34.6 | 38.1 | 20.1 | 20.9 | 23.5 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 8531.20.00

CERTAIN INDICATOR PANELS INCORPORATING LIQUID CRYSTAL DEVICES OR LIGHT EMITTING DIODES

CERTAIN INDICATOR PANELS INCORPORATING LIQUID CRYSTAL DEVICES OR LIGHT EMITTING DIODES

Competitive-Need-Limit waiver for the Philippines

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) <i>Percent ad valorem</i> | Like or directly competitive article produced in the United States on Jan. 1, 1997? |
|-------------------------|--------------------------|--|---|
| 8531.20.00 ¹ | Certain indicator panels | 0.5% | Yes |

¹ The Philippines has been proclaimed by the President as non-eligible for GSP treatment for articles included under HTS subheading 8531.20.00, as of July 1, 1998.

Description and uses.--The items covered by this digest are indicator panels which are composed of either light emitting diodes (LEDs) or liquid crystal displays (LCDs). LEDs are electronic devices that light up when electricity is passed through them. They are good for displaying images because they can be relatively small, and they do not burn out. LCDs utilize two sheets of polarizing material with a liquid crystal solution between them. An electric current passed through the liquid causes the crystals to align so that light cannot pass through them. Each crystal is like a shutter, allowing light to pass through or blocking it. Indicator panels have multiple LEDs or LCDs to form letters or characters. Indicator panels incorporating LEDs or LCDs are used to display information in calculators, cellular telephones, watches, automatic data processing equipment, measuring and testing instruments, and consumer electronics products.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|---------------------------------------|-----------|-----------|-----------|-----------|-------------|
| Producers (number) | **21 | **21 | **21 | **21 | **22 |
| Employment (1,000 employees) | **1 | **1 | **1 | **1 | **1 |
| Shipments (1,000 dollars) | **169,448 | **196,919 | **226,742 | **149,311 | **178,993 |
| Exports (1,000 dollars) | 32,029 | 38,437 | 52,113 | 76,306 | 107,608 |
| Imports (1,000 dollars) | 369,231 | 531,605 | 642,549 | 759,774 | 933,446 |
| Consumption (1,000 dollars) | **506,650 | **690,087 | **817,178 | **832,779 | **1,004,831 |
| Import-to-consumption ratio (percent) | **73 | **77 | **79 | **91 | **93 |
| Capacity utilization (percent) | **85 | **85 | **85 | **85 | **85 |

Comment.--U.S. producers of indicator panels make those which are more sophisticated than the imported items. U.S.-produced indicator panels are often made for specific applications, such as a display for a cellular telephone, and require coordination with the cellular telephone producer. Imported indicator panels are more in the nature of commodity items which are purchased on the basis of price. Also, U.S. producers stress quality and customer service.

III. GSP import situation. 1997

U.S. imports and share of U.S. consumption, 1997

| Item | Imports 1,000 dollars | Percent of total imports | Percent of GSP imports | Percent of U.S. consumption |
|-----------------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------------|
| Grand total | 933,446 | 100 | (1) | **93 |
| Imports from GSP countries: | | | | |
| GSP total | 168,496 | 18 | 100 | **17 |
| Philippines | 84,475 | 9 | 50 | **8 |
| Thailand | 73,536 | 8 | 44 | **7 |
| Dominican Republic | 8,446 | ¹ | 5 | **1 |
| Indonesia | 1,763 | (2) | 1 | (2) |

¹ Not applicable.² Less than 0.5 percent.

Note.--Because of rounding, figures may not add to the totals shown.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for the Philippines for all digest products

| | | | |
|---|--------|------------|---------|
| Ranking as a U.S. import supplier, 1997 | 4 | | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | | Yes x | No |
| What is the price elasticity of import demand? | High x | Moderate | Low |
| Can production in the country be easily expanded or contracted in the short term? | | Yes x | No |
| Does the country have significant export markets besides the United States? | | Yes x | No |
| Could exports from the country be readily redistributed among its foreign export markets? | | Yes x | No |
| What is the price elasticity of import supply? | High x | Moderate | Low |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent | Below x |
| Other foreign products | Above | Equivalent | Below x |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent | Below x |
| Other foreign products | Above | Equivalent | Below x |

Comment.--In 1997, the Philippines became the fourth leading supplier of these products. U.S. companies which manufacture the individual diodes or crystals have established facilities in the Philippines which assemble the individual diodes or crystals into modules. These modules are then reexported back to the United States.

V. Position of interested parties

Petitioner.--The Government of the Philippines petitioned for the waiver of the competitive need limit on the products under this HTS subheading indicating that since price is crucial in ensuring competitive position, any imposition of a tariff will affect prices and compel U.S. retailers to purchase product from other sources. The waiver would promote development in the Philippines through trade rather than traditional aid programs.

VI. Summary of probable economic effects advice--Competitive-need-limit waiver (Philippines)

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Table 1.-Certain indicator panels incorporating liquid crystal devices or light emitting diodes: U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| | <i>Value (1,000 dollars)</i> | | | | | | |
|--------------------|------------------------------|---------|---------|---------|---------|---------|---------|
| Japan | 170,607 | 209,747 | 266,328 | 228,621 | 292,609 | 166,112 | 229,982 |
| Malaysia | 54,975 | 75,653 | 84,508 | 103,469 | 133,554 | 80,466 | 70,872 |
| China | 3,338 | 20,607 | 16,906 | 39,035 | 96,405 | 51,643 | 92,340 |
| Philippines | 14,407 | 40,991 | 43,303 | 44,846 | 84,475 | 45,462 | 40,601 |
| Hong Kong | 16,009 | 20,783 | 31,983 | 57,285 | 75,488 | 52,269 | 61,558 |
| Thailand | 13,460 | 32,212 | 61,540 | 82,983 | 73,536 | 46,247 | 37,442 |
| Taiwan | 22,762 | 23,946 | 32,016 | 40,029 | 53,847 | 31,586 | 50,908 |
| Korea | 17,671 | 21,482 | 19,631 | 36,857 | 34,149 | 20,365 | 23,080 |
| Canada | 10,905 | 13,019 | 15,055 | 23,025 | 25,759 | 16,954 | 28,720 |
| Singapore | 26,431 | 47,253 | 38,407 | 68,876 | 23,225 | 15,931 | 12,571 |
| Dominican Republic | 9,581 | 8,695 | 6,464 | 8,466 | 8,446 | 5,551 | 6,291 |
| Germany | 2,131 | 3,012 | 5,392 | 4,516 | 7,211 | 4,755 | 4,446 |
| United Kingdom | 1,487 | 1,384 | 5,016 | 5,532 | 5,908 | 4,802 | 3,100 |
| Italy | 2,214 | 3,576 | 4,096 | 2,962 | 4,369 | 2,464 | 3,182 |
| Netherlands | 319 | 509 | 1,928 | 2,368 | 3,033 | 2,601 | 1,236 |
| All Other | 2,935 | 8,737 | 9,975 | 10,901 | 11,434 | 6,617 | 7,453 |
| | | | | | | | |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Japan | 46.2 | 39.5 | 41.4 | 30.1 | 31.3 | 30.0 | 34.1 |
| Malaysia | 14.9 | 14.2 | 13.2 | 13.6 | 14.3 | 14.5 | 10.5 |
| China | 0.9 | 3.9 | 2.6 | 5.1 | 10.3 | 9.3 | 13.7 |
| Philippines | 3.9 | 7.7 | 6.7 | 5.9 | 9.0 | 8.2 | 6.0 |
| Hong Kong | 4.3 | 3.9 | 5.0 | 7.5 | 8.1 | 9.4 | 9.1 |
| Thailand | 3.6 | 6.1 | 9.6 | 10.9 | 7.9 | 8.4 | 5.6 |
| Taiwan | 6.2 | 4.5 | 5.0 | 5.3 | 5.8 | 5.7 | 7.6 |
| Korea | 4.8 | 4.0 | 3.1 | 4.9 | 3.7 | 3.7 | 3.4 |
| Canada | 3.0 | 2.4 | 2.3 | 3.0 | 2.8 | 3.1 | 4.3 |
| Singapore | 7.2 | 8.9 | 6.0 | 9.1 | 2.5 | 2.9 | 1.9 |
| Dominican Republic | 2.6 | 1.6 | 1.0 | 1.1 | 0.9 | 1.0 | 0.9 |
| Germany | 0.6 | 0.6 | 0.8 | 0.6 | 0.8 | 0.9 | 0.7 |
| United Kingdom | 0.4 | 0.3 | 0.8 | 0.7 | 0.6 | 0.9 | 0.5 |
| Italy | 0.6 | 0.7 | 0.6 | 0.4 | 0.5 | 0.4 | 0.5 |
| Netherlands | 0.1 | 0.1 | 0.3 | 0.3 | 0.3 | 0.5 | 0.2 |
| All Other | 0.8 | 1.6 | 1.6 | 1.4 | 1.2 | 1.2 | 1.1 |
| | | | | | | | |
| | | | | | | | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.--Certain indicator panels incorporating liquid crystal devices or light emitting diodes: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | January - August | |
|----------------|------------------------------|-------|--------|--------|--------|------------------|--------|
| | 1993 | 1994 | 1995 | 1996 | 1997 | 1997 | 1998 |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Mexico | 744 | 1,644 | 2,196 | 15,616 | 42,597 | 25,824 | 14,036 |
| Canada | 7,377 | 9,661 | 13,786 | 16,098 | 14,230 | 10,096 | 9,290 |
| United Kingdom | 3,267 | 3,273 | 5,604 | 6,286 | 10,508 | 5,164 | 9,646 |
| Germany | 3,187 | 3,828 | 3,907 | 4,834 | 6,115 | 4,252 | 4,450 |
| Japan | 1,519 | 2,717 | 2,198 | 3,105 | 4,530 | 3,370 | 2,079 |
| Taiwan | 264 | 363 | 963 | 1,102 | 2,662 | 1,480 | 1,104 |
| France | 1,775 | 2,355 | 2,082 | 2,075 | 2,435 | 1,679 | 1,604 |
| Hong Kong | 481 | 965 | 349 | 1,090 | 2,321 | 1,606 | 1,495 |
| Australia | 944 | 1,048 | 1,475 | 1,293 | 2,107 | 997 | 1,629 |
| China | 298 | 539 | 1,411 | 1,983 | 1,994 | 1,324 | 1,422 |
| Singapore | 2,861 | 2,029 | 2,974 | 1,732 | 1,866 | 1,042 | 539 |
| Netherlands | 267 | 337 | 1,113 | 856 | 1,823 | 1,372 | 705 |
| Korea | 296 | 1,634 | 1,542 | 1,142 | 1,542 | 803 | 512 |
| Brazil | 157 | 63 | 2,418 | 8,008 | 1,506 | 716 | 4,279 |
| Ireland | 66 | 18 | 413 | 644 | 1,410 | 896 | 664 |
| All Other | 8,526 | 7,964 | 9,702 | 10,445 | 9,961 | 5,689 | 9,266 |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Mexico | 2.3 | 4.3 | 4.2 | 20.5 | 39.6 | 38.9 | 22.4 |
| Canada | 23.0 | 25.1 | 26.4 | 21.1 | 13.2 | 15.2 | 14.8 |
| United Kingdom | 10.2 | 8.5 | 10.7 | 8.2 | 9.8 | 7.8 | 15.4 |
| Germany | 10.0 | 10.0 | 7.5 | 6.3 | 5.7 | 6.4 | 7.1 |
| Japan | 4.7 | 7.1 | 4.2 | 4.1 | 4.2 | 5.1 | 3.3 |
| Taiwan | 0.8 | 0.9 | 1.8 | 1.4 | 2.5 | 2.2 | 1.8 |
| France | 5.5 | 6.1 | 4.0 | 2.7 | 2.3 | 2.5 | 2.6 |
| Hong Kong | 1.5 | 2.5 | 0.7 | 1.4 | 2.2 | 2.4 | 2.4 |
| Australia | 2.9 | 2.7 | 2.8 | 1.7 | 2.0 | 1.5 | 2.6 |
| China | 0.9 | 1.4 | 2.7 | 2.6 | 1.9 | 2.0 | 2.3 |
| Singapore | 8.9 | 5.3 | 5.7 | 2.3 | 1.7 | 1.6 | 0.9 |
| Netherlands | 0.8 | 0.9 | 2.1 | 1.1 | 1.7 | 2.1 | 1.1 |
| Korea | 0.9 | 4.3 | 3.0 | 1.5 | 1.4 | 1.2 | 0.8 |
| Brazil | 0.5 | 0.2 | 4.6 | 10.5 | 1.4 | 1.1 | 6.8 |
| Ireland | 0.2 | 0.0 | 0.8 | 0.8 | 1.3 | 1.4 | 1.1 |
| All Other | 26.6 | 20.7 | 18.6 | 13.7 | 9.3 | 8.6 | 14.8 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 8708.39.50

CERTAIN BRAKES, SERVO-BRAKES, AND PARTS THEREOF

CERTAIN BRAKES, SERVO-BRAKES, AND PARTS THEREOF

Competitive-Need-Limit Waiver for Brazil

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) <i>Percent ad valorem</i> | Like or directly competitive article produced in the United States on Jan. 1, 1997? |
|-------------------------|---|--|---|
| 8708.39.50 ¹ | Brakes and servo-brakes and parts thereof (excluding mounted brake linings), for vehicles of headings 8701 to 8705, other than tractors for agricultural use | 2.6% | Yes |

¹Brazil has been proclaimed by the President as noneligible for GSP treatment for articles included under HTS subheading 8708.39.50, as of July 1, 1997.

Description and uses.--Brakes and parts thereof (excluding mounted braking linings) include brake drums, rotors, wheel cylinders, backing plates, and other parts of braking systems used to slow or stop motor vehicles (other than tractors for agricultural purposes). These brake parts are typically machined from steel or aluminum castings or forgings.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|--|------------|------------|------------|------------|-------------|
| Producers (<i>number</i>) | **20-25 | **20-25 | **20-25 | "20-25 | "20-25 |
| Employment (<i>1,000 employees</i>) | **10-12 | "10-12 | "10-12 | "10-12 | "10-12 |
| Shipments' (<i>1,000 dollars</i>) | *7,200,000 | *8,500,000 | *9,000,000 | *9,200,000 | **9,400,000 |
| Exports (<i>1,000 dollars</i>) | 991,795 | 1,056,556 | 1,090,448 | 1,158,560 | 1,309,397 |
| Imports (<i>1,000 dollars</i>) | 1,364,089 | 1,438,712 | 1,525,700 | 1,517,887 | 1,601,686 |
| Consumption (<i>1,000 dollars</i>) | *7,572,294 | *8,882,156 | *9,435,252 | *9,559,327 | **9,692,289 |
| Import-to-consumption ratio (<i>percent</i>) | *18 | *16 | *16 | *16 | *17 |
| Capacity utilization (<i>percent</i>) | .2) | (2) | (2) | (2) | (2) |

¹Estimated from shipment data for all new brake parts and assemblies as reported for SIC 37418, 1996 Annual Survey of Manufactures.

² Not available.

Comment.--The U.S. industry producing automotive parts, including brakes, servo-brakes, and parts thereof, serves two distinct markets--the original equipment market (OEM) for automakers and the aftermarket (replacement). Because of the different requirements for these markets (e.g., QS-9000 certification and designated manufacturing and materials specifications for OEM suppliers), manufacturing facilities are generally dedicated to production of parts for only one market segment. Although some U.S. producers have in-house casting or forging facilities, many U.S. producers purchase unfinished castings/forgings that are then machined into finished brake parts.

The 30-percent growth in value of U.S. producers' shipments of brake parts and assemblies during the period can be attributed in part to the incorporation of higher valued antilock brake systems on a greater share of U.S.-produced motor vehicles and the 11-percent increase in U.S. motor vehicle production during the period. U.S. imports, which rose by 17 percent, are principally sourced from Canada and Mexico. The North American automotive industry is highly integrated, and producers rationalize production among their regional facilities to suit individual company requirements.

III. GSP import situation. 1997

U.S. imports and share of U.S. consumption, 1997

| Item | Imports 1,000 dollars | Percent of total imports | Percent of GSP imports | Percent of U.S. consumption |
|-----------------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------------|
| Grand total | 1,601,686 | 100 | (1) | *17 |
| Imports from GSP countries: | | | | |
| GSP total | 99,945 | 6 | 100 | *1 |
| Brazil | 79,545 | 5 | 80 | *1 |
| India | 7,980 | (2) | 8 | *(2) |
| Venezuela | 5,933 | (2) | 6 | *(2) |
| Argentina | 2,829 | (2) | 3 | *(2) |
| Poland | 1,542 | (2) | 2 | *(2) |

¹ Not applicable.² Less than 0.5 percent.

Note.--Because of rounding, figures may not add to the totals shown.

Comment.--Canada and Mexico, as well as Japan, are the leading U.S. import sources of brakes, servo-brakes, and parts, accounting for 57 percent (\$917 million) of total U.S. imports. These imports are likely destined for the OEM (automakers) market because of the integrated nature of the North American automotive industry. Imports from secondary suppliers lacking a large base of certified OEM suppliers, such as China, are likely destined as replacement parts in the U.S. aftermarket.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for Brazil for all digest products

| | | | |
|---|-------|--------------|---------|
| Ranking as a U.S. import supplier, 1997 | 4 | | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | | Yes X | No |
| What is the price elasticity of import demand? | High | Moderate X | Low |
| Can production in the country be easily expanded or contracted in the short term? | | Yes X | No |
| Does the country have significant export markets besides the United States? | | Yes | No X |
| Could exports from the country be readily redistributed among its foreign export markets? | | Yes | No X |
| What is the price elasticity of import supply? | High | Moderate X | Low |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent | Below X |
| Other foreign products | Above | Equivalent | Below X |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent X | Below |
| Other foreign products | Above | Equivalent X | Below |

Comment.--Brazil has emerged as South America's leading manufacturer of motor vehicles as well as motor vehicle parts. The globalization of the automotive industry has led U.S., European, and Japanese automotive parts manufacturers to follow motor vehicle producers overseas and invest in manufacturing facilities to meet automakers' requirements for just-in-time delivery, greater local content, and global sourcing from suppliers, for example.

Brazil is the leading GSP suppliers of these products, accounting for 80 percent of total U.S. GSP imports. Although these products may be lower priced than comparable U.S. products, U.S. automakers generally prefer to purchase brakes and parts from North American suppliers because of their timely delivery needs, supplier certification requirements, and established customer-supplier relationships.

Bosch, the petitioner, is a subsidiary of the German firm Robert Bosch GMBH and is an OEM supplier to U.S. automakers. The firm indicates that its 1999 exports to the United States are expected to total \$16 million without a GSP waiver; if GSP eligibility is granted, exports are expected to increase to an estimated \$56 million.

V. Position of interested parties

Petitioner.--Bosch Braking Systems, Corp. And Robert Bosch Limitada, Brazil petitioned for the competitive need limit waiver for these products. According to the petitioner, the waiver will meet the needs of U.S. automakers to keep their costs low by reducing the taxes paid by the producer in Brazil.

Support.--Ford Motor Company, a U.S. motor vehicle manufacturer, supports the waiver of the competitive-need limit with respect to imports of certain brakes and brake parts from Brazil. As a major importer/purchaser of these automotive parts, Ford claims that duty-free status under GSP will help control component costs, thus improving Ford's overall competitiveness and benefiting workers employed in Ford plants. In addition, Ford cites the benefits to the Brazilian economy that would accrue as a result of a waiver, with no adverse impact to the U.S. industry expected.

Opposition.--The Coalition for the Preservation of American Brake Drum and Rotor Aftermarket Manufacturers (the Coalition), which represents U.S. manufacturers of aftermarket brake drums and rotors, opposes the waiver of the competitive-need limit for imports of certain brakes and brake parts from Brazil. The Coalition contends that the Brazilian automotive industry is already highly competitive and thus does not warrant additional GSP benefits. In contrast, the Coalition claims that the shrinking U.S. industry producing aftermarket brakes and parts would be further injured' by such imports from Brazil, reducing U.S. employment and production levels.

" Imports of certain aftermarket brake rotors from China are currently subject to antidumping duties resulting from an affirmative material injury decision in *Certain Brake Drums and Rotors from China*, USITC Inv. No. 731-TA-744 (Final), USITC Publication No. 3035, Apr. 1997.

VI. Summary of probable economic effects advice-Competitive-need-limit waiver (Brazil)

* * * * *

Table 1.-Certain brakes, servo-brakes, and parts thereof: U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | | |
|----------------|------------------------------|---------|---------|---------|---------|---------|---------|
| | | | | | | | |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Canada | 672,096 | 647,079 | 719,508 | 744,584 | 736,467 | 481,329 | 529,048 |
| Japan | 305,364 | 328,970 | 342,729 | 299,523 | 265,993 | 181,770 | 172,186 |
| Mexico | 65,630 | 71,569 | 102,496 | 105,262 | 182,168 | 105,951 | 152,582 |
| Brazil | 69,347 | 77,363 | 84,974 | 84,055 | 79,545 | 54,733 | 55,362 |
| China | 16,646 | 33,909 | 50,797 | 58,009 | 72,901 | 42,531 | 60,583 |
| Germany | 57,532 | 62,591 | 63,578 | 71,957 | 67,490 | 42,643 | 51,773 |
| Australia | 11,254 | 17,241 | 14,591 | 18,239 | 50,272 | 28,934 | 35,904 |
| Italy | 36,994 | 44,284 | 46,006 | 40,716 | 39,245 | 27,167 | 23,813 |
| United Kingdom | 9,721 | 13,900 | 15,648 | 20,141 | 25,894 | 15,806 | 37,921 |
| Taiwan | 13,896 | 18,995 | 13,152 | 17,582 | 22,119 | 14,223 | 18,737 |
| Korea | 6,423 | 11,207 | 11,735 | 10,877 | 11,235 | 7,848 | 7,293 |
| Sweden | 7,590 | 10,025 | 9,111 | 11,191 | 10,440 | 6,942 | 6,747 |
| India | 4,074 | 7,029 | 8,620 | 6,689 | 7,980 | 4,703 | 8,360 |
| Spain | 1,523 | 735 | 1,758 | 2,263 | 6,463 | 3,999 | 4,914 |
| Venezuela | 1,784 | 1,453 | 962 | 3,723 | 5,933 | 3,596 | 3,193 |
| All other | 84,213 | 92,362 | 40,035 | 23,077 | 17,540 | 11,911 | 17,048 |
| | | | | | | | |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Canada | 49.3 | 45.0 | 47.2 | 49.1 | 46.0 | 46.5 | 44.6 |
| Japan | 22.4 | 22.9 | 22.5 | 19.7 | 16.6 | 17.6 | 14.5 |
| Mexico | 4.8 | 5.0 | 6.7 | 6.9 | 11.4 | 10.2 | 12.9 |
| Brazil | 5.1 | 5.4 | 5.6 | 5.5 | 5.0 | 5.3 | 4.7 |
| China | 1.2 | 2.4 | 3.3 | 3.8 | 4.6 | 4.1 | 5.1 |
| Germany | 4.2 | 4.4 | 4.2 | 4.7 | 4.2 | 4.1 | 4.4 |
| Australia | 0.8 | 1.2 | 1.0 | 1.2 | 3.1 | 2.8 | 3.0 |
| Italy | 2.7 | 3.1 | 3.0 | 2.7 | 2.5 | 2.6 | 2.0 |
| United Kingdom | 0.7 | 1.0 | 1.0 | 1.3 | 1.6 | 1.5 | 3.2 |
| Taiwan | 1.0 | 1.3 | 0.9 | 1.2 | 1.4 | 1.4 | 1.6 |
| Korea | 0.5 | 0.8 | 0.8 | 0.7 | 0.7 | 0.8 | 0.6 |
| Sweden | 0.6 | 0.7 | 0.6 | 0.7 | 0.7 | 0.7 | 0.6 |
| India | 0.3 | 0.5 | 0.6 | 0.4 | 0.5 | 0.5 | 0.7 |
| Spain | 0.1 | 0.1 | 0.1 | 0.1 | 0.4 | 0.4 | 0.4 |
| Venezuela | 0.1 | 0.1 | 0.1 | 0.2 | 0.4 | 0.3 | 0.3 |
| All other | 6.2 | 6.4 | 2.6 | 1.5 | 1.1 | 1.2 | 1.4 |
| | | | | | 1 | | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.-Certain brakes, servo-brakes, and parts thereof: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | January - August | |
|----------------|------------------------------|---------|---------|---------|---------|------------------|---------|
| | 1993 | 1994 | 1995 | 1996 | 1997 | 1997 | 1998 |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Canada | 691,963 | 784,038 | 838,139 | 890,697 | 958,162 | 637,405 | 621,745 |
| Mexico | 116,925 | 128,785 | 96,562 | 99,593 | 164,812 | 104,261 | 125,551 |
| Korea | 37,817 | 41,351 | 43,664 | 48,434 | 47,392 | 34,078 | 12,078 |
| Japan | 9,615 | 7,874 | 9,771 | 6,464 | 22,467 | 14,496 | 24,747 |
| Germany | 40,297 | 12,189 | 14,712 | 23,105 | 20,808 | 14,201 | 4,276 |
| Venezuela | 18,246 | 15,466 | 14,703 | 8,261 | 12,008 | 8,984 | 11,689 |
| Belgium | 8,364 | 6,471 | 6,325 | 8,994 | 9,014 | 5,536 | 6,614 |
| Sweden | 3,391 | 4,406 | 9,457 | 6,292 | 7,870 | 4,333 | 5,324 |
| United Kingdom | 9,105 | 4,694 | 3,237 | 3,903 | 6,937 | 5,061 | 4,694 |
| Saudi Arabia | 4,844 | 6,178 | 4,982 | 6,222 | 6,890 | 5,147 | 10,838 |
| Netherlands | 2,732 | 3,284 | 3,542 | 7,744 | 6,279 | 4,185 | 3,439 |
| Brazil | 4,836 | 6,993 | 6,365 | 5,550 | 5,819 | 3,024 | 5,486 |
| Australia | 4,835 | 6,523 | 4,684 | 5,901 | 4,695 | 3,195 | 3,793 |
| Finland | 3,919 | 3,897 | 2,137 | 1,760 | 2,995 | 2,102 | 1,021 |
| Singapore | 1,134 | 607 | 1,899 | 5,331 | 2,919 | 1,932 | 767 |
| All Other | 33,772 | 23,799 | 30,267 | 30,308 | 30,329 | 20,268 | 20,514 |
| | | | | | | | |
| | <i>Percent</i> | | | | | | |
| Canada | 69.8 | 74.2 | 76.9 | 76.9 | 73.2 | 73.4 | 72.1 |
| Mexico | 11.8 | 12.2 | 8.9 | 8.6 | 12.6 | 12.0 | 14.6 |
| Korea | 3.8 | 3.9 | 4.0 | 4.2 | 3.6 | 3.9 | 1.4 |
| Japan | 1.0 | 0.7 | 0.9 | 0.6 | 1.7 | 1.7 | 2.9 |
| Germany | 4.1 | 1.2 | 1.3 | 2.0 | 1.6 | 1.6 | 0.5 |
| Venezuela | 1.8 | 1.5 | 1.3 | 0.7 | 0.9 | 1.0 | 1.4 |
| Belgium | 0.8 | 0.6 | 0.6 | 0.8 | 0.7 | 0.6 | 0.8 |
| Sweden | 0.3 | 0.4 | 0.9 | 0.5 | 0.6 | 0.5 | 0.6 |
| United Kingdom | 0.9 | 0.4 | 0.3 | 0.3 | 0.5 | 0.6 | 0.5 |
| Saudi Arabia | 0.5 | 0.6 | 0.5 | 0.5 | 0.5 | 0.6 | 1.3 |
| Netherlands | 0.3 | 0.3 | 0.3 | 0.7 | 0.5 | 0.5 | 0.4 |
| Brazil | 0.5 | 0.7 | 0.6 | 0.5 | 0.4 | 0.3 | 0.6 |
| Australia | 0.5 | 0.6 | 0.4 | 0.5 | 0.4 | 0.4 | 0.4 |
| Finland | 0.4 | 0.4 | 0.2 | 0.2 | 0.2 | 0.2 | 0.1 |
| Singapore | 0.1 | 0.1 | 0.2 | 0.5 | 0.2 | 0.2 | 0.1 |
| All Other | 3.4 | 2.3 | 2.8 | 2.6 | 2.3 | 2.3 | 2.4 |

Note.-Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

DIGEST NO. 9001.30.00

CONTACT LENSES

CONTACT LENSES

Competitive-Need-Limit Waiver for Indonesia

I. Introduction

| HTS subheading(s) | Short description | Col. 1 rate of duty (1/1/98) <i>Percent ad valorem</i> | Like or directly competitive article produced in the United States on Jan. 1. 1997? |
|-------------------------|-------------------|--|---|
| 9001.30.00 ¹ | Contact lenses | 2.7% | Yes |

¹ Indonesia has been proclaimed by the President as noneligible for GSP treatment for articles included under subheading 9001.30.00, as of July 1, 1998.

Description and uses.--Contact lenses are very thin optical disks made of plastic or glass worn directly on the eye to correct various eye conditions such as myopia (nearsightedness), hyperopia (farsightedness), and astigmatism. Most contact lenses fitted today are either (1) soft contact lenses, or (2) rigid gas permeable (RGP) lenses. Both types are made of plastic. Very few contact lenses are still produced of glass.

II. U.S. market profile

Profile of U.S. industry and market, 1993-97

| Item | 1993 | 1994 | 1995 | 1996 | 1997 |
|---|-----------|-----------|-----------|-----------|------------|
| Producers (<i>number</i>) | *49 | *50 | *52 | *52 | *54 |
| Employment (<i>1,000 employees</i>) | *9 | *9 | *9 | *9 | *9 |
| Shipments (<i>1,000 dollars</i>) | 1,020,100 | 1,065,000 | 1,125,200 | 1,138,800 | *1,161,576 |
| Exports (<i>1,000 dollars</i>) | 153,061 | 200,170 | 243,084 | 327,017 | 373,595 |
| Imports (<i>1,000 dollars</i>) | 37,749 | 31,585 | 43,536 | 86,259 | 127,397 |
| Consumption (<i>1,000 dollars</i>) | 904,788 | 896,415 | 925,652 | 898,042 | *915,378 |
| Import-to-consumption ratio (<i>percent</i>) .. | 4 | 4 | 5 | 10 | *14 |
| Capacity utilization (<i>percent</i>) | **87 | **87 | **90 | **93 | **94 |

Comment.--The United States is the world's largest producer of contact lenses. Other important producing economies are the European Union, Switzerland, and Japan. Contact lens producers compete well in domestic and foreign markets on the basis of product performance, quality, name-brand recognition, technology, price, service, warranty, and reliability. Although the United States continues to be the largest consumer of contact lenses, growth rates were higher in Europe, Asia, and Latin America during 1993-1997.

Two growth areas in the soft contact lens market are disposable and planned replacement (PRP) contact lenses. PRPs are replaced on a predetermined schedule, typically every 2 weeks, monthly, or quarterly. Disposable lenses are discarded either daily or every 1 to 2 weeks, eliminating the need for extensive cleaning procedures. Owing to the substantial increase in the quantity of contact lenses required to meet the demand for disposable lenses and PRPs, several U.S.-based firms are either in the process of or have already significantly expanded manufacturing capacity in the past few years in the United States, and in at least one instance, in Indonesia to meet the expected future demand. Another strong growth area in contact lenses is the specialty lens segment. Specialty lenses include tinted contact lenses, toric lenses for people with astigmatism, bifocals, multifocals, and premium lenses with UV blockers and deposit resistance.

III. GSP import situation, 1997

U.S. imports and share of U.S. consumption, 1997

| Item | Imports 1,000 dollars | Percent of total imports | Percent of GSP imports | Percent of U.S. consumption |
|-----------------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------------|
| Grand total | 127.397 | 100 | (¹) | *14 |
| Imports from GSP countries: | | | | |
| GSP total | 75.527 | 59 | 100 | *8 |
| Indonesia. | 75,099 | 59 | 100 | *8 |

'Not applicable.

Note.--Because of rounding, figures may not add to the totals shown.

Comment.--Indonesia became the dominant supplier of GSP and total imports of contact lenses to the United States in 1995, after a major U.S.-based contact lens company invested in a large manufacturing facility there." In 1997, Indonesia accounted for 59 percent of total U.S. imports and virtually all imports under GSP. Reportedly, these imports consisted of soft contact lenses for the growing disposable and planned replacement lens market in the United States.

IV. Competitiveness profiles. GSP suppliers

Competitiveness indicators for Indonesia for all digest products

| | | | |
|---|----------|--------------|-------|
| Ranking as a U.S. import supplier, 1997 | <u>1</u> | | |
| Price elasticity: | | | |
| Can the U.S. purchaser easily shift among this and other suppliers? | | Yes X | No |
| What is the price elasticity of import demand? | High X | Moderate | Low |
| Can production in the country be easily expanded or contracted in the short term? | | Yes X | No |
| Does the country have significant export markets besides the United States? | | Yes X | No |
| Could exports from the country be readily redistributed among its foreign export markets? | | Yes X | No |
| What is the price elasticity of import supply? | High X | Moderate | Low |
| Price level compared with-- | | | |
| U.S. products | Above | Equivalent X | Below |
| Other foreign products | Above | Equivalent X | Below |
| Quality compared with-- | | | |
| U.S. products | Above | Equivalent X | Below |
| Other foreign products | Above | Equivalent X | Below |

Comment.--The quality of contact lenses from Indonesia is generally comparable to that of like products manufactured in the United States. Producers in Indonesia, however, generally maintain a slight production cost advantage over U.S. manufacturers that stems primarily from lower labor costs.

V. Position of interested parties

Petitioner.--The Government of Indonesia petitioned for the waiver of the competitive need limit on contact lenses stating that this HIS subheading did not meet the requirements for a de minimis waiver. Also, in light of Indonesia's low income economy, the petition requests the waivers.

16 The U.S.-based contact lens firm is a subsidiary of a large Swiss chemicals conglomerate.

VI. Summary of probable economic effects advice-Competitive-need-limit waiver (Indonesia)

* * * * *

Table 1.-Contact lenses: U.S. imports for consumption, by principal sources, 1993-97, January-August 1997-98

| Source | | | | | | January-August 1997-98 | |
|----------------|-----------------------|--------|--------|--------|--------|------------------------|--------|
| | | 99 | | | | | |
| | Value (1,000 dollars) | | | | | | |
| Indonesia | 0 | 0 | 787 | 39,827 | 75,099 | 45,529 | 54,196 |
| United Kingdom | 9,541 | 15,016 | 24,427 | 34,182 | 36,419 | 23,643 | 22,131 |
| Ireland | 20,686 | 11,420 | 12,743 | 10,855 | 13,371 | 7,776 | 10,357 |
| Japan | 25 | 205 | 264 | 205 | 505 | 183 | 282 |
| Canada | 51 | 216 | 108 | 156 | 463 | 266 | 390 |
| India | 0 | 0 | 4 | 13 | 408 | 396 | 47 |
| Germany | 5,710 | 3,441 | 3,978 | 188 | 248 | 19 | 3,331 |
| Mexico | 1,302 | 899 | 882 | 377 | 235 | 151 | 140 |
| France | 44 | 9 | 29 | 67 | 172 | 150 | 64 |
| Spain | 120 | 10 | 76 | 115 | 111 | 53 | 142 |
| Australia | 0 | 8 | 109 | 71 | 93 | 53 | 155 |
| Switzerland | 33 | 54 | 35 | 55 | 87 | 69 | 25 |
| Italy | 5 | 175 | 38 | 107 | 81 | 81 | 155 |
| Taiwan | 24 | 2 | 4 | 0 | 53 | 53 | 4 |
| Netherlands | 21 | 6 | 3 | 0 | 21 | 6 | 0 |
| All Other | 187 | 124 | 47 | 41 | 30 | 20 | 137 |
| | | | | | | | |
| | | | | | | | |
| | Percent | | | | | | |
| Indonesia | 0.0 | 0.0 | 1.8 | 46.2 | 58.9 | 58.0 | 59.2 |
| United Kingdom | 25.3 | 47.5 | 56.1 | 39.6 | 28.6 | 30.1 | 24.2 |
| Ireland | 54.8 | 36.2 | 29.3 | 12.6 | 10.5 | 9.9 | 11.3 |
| Japan | 0.1 | 0.6 | 0.6 | 0.2 | 0.4 | 0.2 | 0.3 |
| Canada | 0.1 | 0.7 | 0.2 | 0.2 | 0.4 | 0.3 | 0.4 |
| India | 0.0 | 0.0 | 0.0 | 0.0 | 0.3 | 0.5 | 0.1 |
| Germany | 15.1 | 10.9 | 9.1 | 0.2 | 0.2 | 0.0 | 3.6 |
| Mexico | 3.4 | 2.8 | 2.0 | 0.4 | 0.2 | 0.2 | 0.2 |
| France | 0.1 | 0.0 | 0.1 | 0.1 | 0.1 | 0.2 | 0.1 |
| Spain | 0.3 | 0.0 | 0.2 | 0.1 | 0.1 | 0.1 | 0.2 |
| Australia | 0.0 | 0.0 | 0.3 | 0.1 | 0.1 | 0.1 | 0.2 |
| Switzerland | 0.1 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.0 |
| Italy | 0.0 | 0.6 | 0.1 | 0.1 | 0.1 | 0.1 | 0.2 |
| Taiwan | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 |
| Netherlands | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| All Other | 0.5 | 0.4 | 0.1 | 0.0 | 0.0 | 0.0 | 0.1 |
| | | | | | | | |
| | | | | | | | |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2.--Contact lenses: U.S. exports of domestic merchandise, by principal markets, 1993-97, January - August 1997-98

| Market | | | | | | January - August | |
|----------------|------------------------------|----------------|----------------|----------------|----------------|------------------|----------------|
| | 1993 | 1994 | 1995 | 1996 | 1997 | 1997 | 1998 |
| | <i>Value (1,000 dollars)</i> | | | | | | |
| Japan | 13,297 | 25,284 | 53,163 | 82,831 | 86,120 | 57,334 | 89,860 |
| Canada | 36,869 | 35,366 | 35,037 | 41,258 | 45,746 | 29,774 | 32,944 |
| Singapore | 1,805 | 3,041 | 7,471 | 24,462 | 45,014 | 26,946 | 28,790 |
| United Kingdom | 10,682 | 14,272 | 16,806 | 24,351 | 24,509 | 14,268 | 20,710 |
| France | 8,767 | 13,764 | 12,719 | 15,133 | 18,985 | 12,476 | 10,067 |
| Italy | 9,058 | 15,043 | 16,904 | 17,203 | 15,852 | 11,159 | 12,232 |
| Switzerland | 14,894 | 26,641 | 16,645 | 12,339 | 14,189 | 10,906 | 8,690 |
| Ireland | 2,274 | 2,831 | 11,562 | 12,909 | 14,114 | 11,207 | 5,640 |
| Denmark | 4,831 | 5,655 | 8,143 | 10,993 | 10,038 | 7,566 | 4,413 |
| Mexico | 6,012 | 4,406 | 4,306 | 7,841 | 9,246 | 5,602 | 5,135 |
| Germany | 6,793 | 5,928 | 7,289 | 10,370 | 8,607 | 5,762 | 4,610 |
| Taiwan | 2,248 | 4,474 | 3,698 | 4,762 | 8,132 | 5,882 | 6,270 |
| Australia | 3,160 | 3,721 | 5,015 | 5,940 | 6,985 | 4,895 | 4,449 |
| Brazil | 1,017 | 1,414 | 2,450 | 3,544 | 6,713 | 4,108 | 4,581 |
| Sweden | 2,780 | 4,483 | 1,819 | 4,310 | 6,499 | 4,926 | 2,678 |
| All Other | 28,572 | 33,847 | 40,058 | 48,771 | 52,847 | 35,288 | 45,420 |
| Total | 153,061 | 200,170 | 243,084 | 327,017 | 373,595 | 248,101 | 286,491 |
| | <i>Percent</i> | | | | | | |
| Japan | 8.7 | 12.6 | 21.9 | 25.3 | 23.1 | 23.1 | 31.4 |
| Canada | 24.1 | 17.7 | 14.4 | 12.6 | 12.2 | 12.0 | 11.5 |
| Singapore | 1.2 | 1.5 | 3.1 | 7.5 | 12.0 | 10.9 | 10.0 |
| United Kingdom | 7.0 | 7.1 | 6.9 | 7.4 | 6.6 | 5.8 | 7.2 |
| France | 5.7 | 6.9 | 5.2 | 4.6 | 5.1 | 5.0 | 3.5 |
| Italy | 5.9 | 7.5 | 7.0 | 5.3 | 4.2 | 4.5 | 4.3 |
| Switzerland | 9.7 | 13.3 | 6.8 | 3.8 | 3.8 | 4.4 | 3.0 |
| Ireland | 1.5 | 1.4 | 4.8 | 3.9 | 3.8 | 4.5 | 2.0 |
| Denmark | 3.2 | 2.8 | 3.3 | 3.4 | 2.7 | 3.0 | 1.5 |
| Mexico | 3.9 | 2.2 | 1.8 | 2.4 | 2.5 | 2.3 | 1.8 |
| Germany | 4.4 | 3.0 | 3.0 | 3.2 | 2.3 | 2.3 | 1.6 |
| Taiwan | 1.5 | 2.2 | 1.5 | 1.5 | 2.2 | 2.4 | 2.2 |
| Australia | 2.1 | 1.9 | 2.1 | 1.8 | 1.9 | 2.0 | 1.6 |
| Brazil | 0.7 | 0.7 | 1.0 | 1.1 | 1.8 | 1.7 | 1.6 |
| Sweden | 1.8 | 2.2 | 0.7 | 1.3 | 1.7 | 2.0 | 0.9 |
| All Other | 18.7 | 16.9 | 16.5 | 14.9 | 14.1 | 14.2 | 15.9 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Note.--Because of rounding, figures may not add to totals shown.

Source: Compiled from official statistics of the U.S. Department of Commerce.

APPENDIX A

U.S. Trade Representative's Request Letter

**EXECUTIVE OFFICE OF THE PRESIDENT
THE UNITED STATES TRADE REPRESENTATIVE
WASHINGTON, D.C. 20508**

OCT 29 1998

The Honorable Lynn M. Bragg
Chairman
U.S. International Trade Commission
500 E Street, S.W.
Washington, D.C. 20436

Dear Chairman Bragg:

The Trade Policy Staff Committee (TPSC) has recently announced in the Federal Register the product petitions accepted for consideration during the 1998 annual review of the Generalized System of Preferences (GSP). These product petitions request modifications of the GSP with respect to certain products from certain beneficiary developing countries. Results of the 1998 annual review will be announced in May 1999 and will become effective on or about July 1, 1999.

Under authority delegated by the President, I request pursuant to section 332(g) of the Tariff Act of 1930 that the Commission provide advice with respect to the product petitions under consideration in the 1998 GSP annual review. In particular, I request:

- a) that the Commission provide advice as to the probable economic effect on United States industries producing like or directly competitive articles and on consumers of the removal of the article listed in Part A of the enclosed Annex from eligibility for duty-free treatment under the GSP for imports from beneficiary developing countries other than those countries designated as least-developed beneficiary developing countries; and
- b) that the Commission provide advice in accordance with section 503(d)(1)(A) of the Trade Act of 1974, as amended (the "1974 Act"), on whether waivers of the competitive need limitations provided in section 503(c)(2) of the 1974 Act with respect to the articles and beneficiary developing countries specified in Part B of the enclosed Annex are likely to affect adversely any industry in the United States.

With respect to the competitive need limitation in section 503(c)(2)(A)(i)(I) of the 1974 Act, the Commission is requested to use the dollar value limit of \$85,000,000.

I request that the Commission provide its advice by February 1, 1999. To the maximum extent possible, it would be greatly appreciated if the Commission provided the requested advice separately and individually for each Harmonized Tariff Schedule of the United States subheading covered in this investigation.

The Honorable Lynn M. Bragg
Page Two

In accordance with USTR policy implementing Executive Order 12958 entitled "Classified National Security Information," I direct you to mark or identify as "confidential," for a period of ten years, those portions of the Commission's report and related working papers that contain the Commission's advice on the probable economic effect on United States industries and consumers. Consistent with the Executive Order, this information is being classified on the basis that it concerns economic matters relating to national security. USTR also considers the Commission's report to be an interagency memorandum that will contain predecisional advice and will be subject to the deliberative process privilege. All other parts of the report are unclassified, but the overall classification marked on the front and back covers of the report should be "Confidential" to conform with the confidential sections contained therein. All business confidential information contained in the report should be clearly identified.

When the Commission's confidential report is provided to my Office, the Commission should issue, as soon as possible thereafter, a public version of the report containing only the unclassified sections, with any business confidential information deleted.

The Commission's assistance in this matter is greatly appreciated.

Sincerely,

A handwritten signature in black ink, appearing to read "Charlene Barshefsky", with a stylized, flowing script.

Charlene Barshefsky

Enclosure

Annex

| •se : 10. : | HTS Subheading : | Article | Petitioner |
|--|---------------------------|---------|--|
| [The bracketed language in this Annex has been included only to clarify the scope of the numbered subheadings which are being considered, and such language is not itself intended to describe articles which are under consideration.] | | | |
| Part A. <u>Petitions to remove duty-free status from beneficiary developing countries, other than those designated as least-developed beneficiary developing countries, for a product on the list of eligible articles for Generalized System of Preferences.</u> | | | |
| Nucleic acids and their salts; other heterocyclic compounds: Compounds containing a benzothiazole ring-system (whether or not hydrogenated), not further fused: N-tert-Butyl-2-benzothiazolesulfenamide | | | |
| 98-1 | 2934.20.05 | | Flexsys America L.P., Nitro, WV |
| Part B. <u>Petitions for waiver of competitive need limit for a product on the list of eligible products for the Generalized System of Preferences.</u> | | | |
| Salts of oxometallic or peroxometallic acids: Molybdates: Of ammonium | | | |
| 98-2 | 2841.70.10 (Chile) | | Chilean Copper Commission, Chile; Corporacion Nacional del Cobre de Chile, Chile |
| Unsaturated acyclic monocarboxylic acids, cyclic monocarboxylic acids, their anhydrides, halides, peroxides and peroxyacids; their halogenated, sulfonated, nitrated or nitrosated derivatives: Aromatic monocarboxylic acids, their anhydrides, halides, peroxides, peroxyacids and their derivatives: Benzoic acid, its salts and esters: Benzoic acid and its salts: [p-Sulfobenzoic acid, potassium salt] | | | |
| 98-3 | 2916.31.15 (Estonia) | Other | Velsicol Chemical Corporation, Rosemont, IL |
| Plywood, veneered panels and similar laminated wood: Plywood consisting solely of sheets of wood, each ply not exceeding 6 mm in thickness: With at least one outer ply of tropical wood specified in subheading note 1 to chapter 44 of the HTS: Not surface covered, or surface covered with a clear or transparent material which does not obscure the grain, texture or markings of the face ply: [With a face ply of birch (<u>Betula</u> spp.); with a face ply of Spanish cedar (<u>Cedrela</u> spp.) or walnut (<u>Juglans</u> spp.)] | | | |
| Other: [With at least one outer ply of the following tropical woods: Dark Red Meranti, Light Red Meranti, White Lauan, Sipo, Limba, Okoume, Obeche, Acajou d'Afrique, Sapelli, Virola, Mahogany, Palissandre de Para, Palissandre de Rio or Palissandre de Rose] | | | |
| 98-4 | 4412.13.50 (Indonesia) | Other | Government of Indonesia |

| Case : No. : Subheading : | HTS Article | Article | Petitioner |
|--|--|---------|-------------------------|
| Part B. <u>Petitions for waiver of competitive need limit for a product on the list of eligible products for the Generalized System of Preferences.</u> (con.) | | | |
| | Plywood, veneered panels and similar laminated wood: Other, with at least one outer ply of nonconiferous wood: | | |
| | With at least one ply of tropical wood specified in subheading note 1 to chapter 44 of the HTS: [Containing at least one layer of particle board] | | |
| | Other: | | |
| | Plywood: | | |
| | Not surface covered, or surface covered with a clear or transparent material which does not obscure the grain, texture or markings of the face ply: [With a face ply of birch <u>(Betula</u> spp.)] | | |
| 98-5 | 4412.22.30 (Indonesia) | Other | Government of Indonesia |
| | Articles of jewelry and parts thereof, of precious metal or of metal clad with precious metal: Of precious metal whether or not plated or clad with precious metal: | | |
| | Of silver, whether or not plated or clad with other precious metal: [Rope, curb, cable, chain and similar articles produced in continuous lengths, all the foregoing, whether or not cut to specific lengths and whether or not set with imitation pearls or imitation gemstones, suitable for use in the manufacture of articles provided for in heading 7113] | | |
| | Other: | | |
| | [Valued not over \$18 per dozen pieces or parts] | | |
| 98-6 | 7113.11.50 (Thailand) | Other | Government of Thailand |
| | Of other precious metal, whether or not plated or clad with precious metal: [Rope, curb, cable, chain and similar articles produced in continuous lengths, all the foregoing, whether or not cut to specific lengths and whether or not set with imitation pearls or imitation gemstones, suitable for use in the manufacture of articles provided for in heading 7113] | | |
| | Other: | | |
| | Necklaces and neck chains, of gold: | | |
| | [Rope; mixed link] | | |
| 98-7 | 7113.19.29 (India) | Other | Government of India |

| Case : | HTS | Article | Petitioner |
|--|------------------------|---|--|
| No. : | Subheading : | | |
| Part B. <u>Petitions for waiver of competitive need limit for a product on the list of eligible products for the Generalized System of Preferences.</u> (con.) | | | |
| | | Refined copper and copper alloys, unwrought (other than master alloys of heading 7405): | |
| | | Refined copper: | |
| | | [Cathodes and sections of cathodes; wire bars] | |
| 98-8 | 7403.13.00 (Chile) | Billets | Chilean Copper Commission, Chile; Corporacion Nacional del Cobre de Chile, Chile |
| 98-9 | 7403.19.00 (Chile) | Other | do. |
| | | Table, kitchen or other household articles and parts thereof, of copper; pot scourers and scouring or polishing pads, gloves and the like, of copper; sanitary ware and parts thereof, of copper: | |
| | | Table, kitchen or other household articles and parts thereof; pot scourers and scouring or polishing pads, gloves and the like: | |
| | | [Pot scourers and scouring or polishing pads, gloves and the like] | |
| | | Other: | |
| | | [Coated or plated with precious metals] | |
| -10 | 7418.19.20 (India) | Other: Of copper-zinc base alloys (brass) | Government of India |
| | | Transmission shafts (including camshafts and crankshafts) and cranks; bearing housings, housed bearings and plain shaft bearings; gears and gearing; ball or roller screws; gear boxes and other speed changers, including torque converters; flywheels and pulleys, including pulley blocks; clutches and shaft couplings (including universal joints); parts thereof: | |
| | | Transmission shafts (including camshafts and crankshafts) and cranks: | |
| | | Camshafts and crankshafts: | |
| | | [Designed for use solely or principally with spark-ignition internal combustion piston engines or rotary engines] | |
| 98-11 | 8483.10.30 (Brazil) | Other | Cummins Engine Company Columbus, IN |

| Case : | HTS | Article | Petitioner |
|---------|--|---|---|
| No. : | Subheading : | | |
| <hr/> | | | |
| Part B. | <u>Petitions for waiver of competitive need limit for a product on the list of eligible products for the Generalized System of Preferences.</u> (con.) | | |
| | | Reception apparatus for radiotelephony, radiotelegraphy or radiobroadcasting, whether or not combined, in the same housing, with sound recording or reproducing apparatus or a clock: [Radiobroadcast receivers capable of operating without an external source of power, including apparatus capable of receiving also radiotelephony or radiotelegraphy; radiobroadcast receivers not capable of operating without an external source of power, of a kind used in motor vehicles, including apparatus capable of receiving also radiotelephony or radiotelegraphy] Other radiobroadcast receivers, including apparatus capable of receiving also radiotelephony or radiotelegraphy: [Combined with sound recording or reproducing apparatus; not combined with sound recording or reproducing apparatus but combined with a clock] | |
| 98-12 | 8527.39.00 (Indonesia) | .•Other | Pioneer Electronics (U.S.A.), Inc., Long Beach, CA; P.T. Dahw Electronic Indonesia, Indonesia |
| | | Reception apparatus for television, whether or not incorporating radiobroadcast receivers or sound or video recording or reproducing apparatus; video monitors and video projectors: Reception apparatus for television, whether or not incorporating radiobroadcast receivers or sound or video recording or reproducing apparatus: Color: Non-high definition, having a single picture tube intended for direct viewing (non-projection type), with a video display diagonal not exceeding 35.56 cm: Incorporating video recording or reproducing apparatus: [With a video display diagonal not exceeding 33.02 cm] | |
| 98-13 | 8528.12.16 (Thailand) | Other | Government of Thailand; Orion Sales, Olney, IL; Thomson Consumer Electronics, Inc, Indianapolis, IN; Thomson Television (Thailand) Co., Ltd., Thailand World Electric (Thailand), Ltd., Thailand |
| -14 | 8531.20.00 (Philippines) | Electric sound or visual signaling apparatus (for example, bells, sirens, indicator panels, burglar or fire alarms), other than those of heading 8512 or 8530; parts thereof: Indicator panels incorporating liquid crystal devices (LCD's) or light emitting diodes (LED's) | Government of the Philippines |

| Case : | HTS : | Article | Petitioner |
|---------|--|---|---|
| No. : | Subheading : | | |
| <hr/> | | | |
| Part B. | <u>Petitions for waiver of competitive need limit for a product on the list of eligible products for the Generalized System of Preferences.</u> (con.) | | |
| | | Parts and accessories of the motor vehicles of headings 8701 to 8705: | |
| | | Brakes and servo-brakes and parts thereof: | |
| | | [Mounted brake linings] | |
| | | Other: | |
| 98-15 | 8708.39.50 (Brazil) | [For tractors suitable for agricultural use] For other vehicles | Bosch Braking Systems Corporation, Sumter, SC; Robert Bosch Limitada, Brazil |
| | | Optical fibers and optical fiber bundles; optical fiber cables other than those of heading 8544; sheets and plates of polarizing material; lenses (including contact lenses), prisms, mirrors and other optical elements, of any material, unmounted, other than such elements of glass not optically worked: | |
| 98-16 | 9001.30.00 (Indonesia) | Contact lenses | Government of Indonesia |

APPENDIX B

U.S. International Trade Commission's Notice of Investigation

LTL dated 02/15/96—Guidelines for the Application. Review. Approval and Administration of the Royalty Relief Program.

This notice also advises you that beginning in January 1999, we will include a letter designation in regional as well as National NTL numbers to avoid possible confusion with duplicate numbers. The letter designation before the NTL number will indicate whether it applies on a National basis or to which specific Region it pertains. For example:

- NTL 99-NOI will apply on a National basis.
- NTL 99-A01 will pertain only to the Alaska OCS Region.
- NTL 99-G01 will pertain only to the Gulf of Mexico OCS Region.
- NTL 99-P01 will pertain only to the Pacific OCS Region.

Dated: October 30, 1998.

Michael C. Hunt,

Acting Associate Director for Offshore Minerals Management.

IFR Doe. 98-30131 Filed 11-9-98; 8:45 nml

BILLING CODE 4310-MR-P

DEPARTMENT OF THE INTERIOR

National Park Service

General Management Plan and Draft Environmental Impact Statement, Lyndon B. Johnson National Historical Park, Texas; Notice of Availability

AGENCY: National Park Service, US Department of the Interior.

ACTION: Availability of draft general management plan and environmental impact statement for Lyndon B. Johnson National Historical Park.

SUMMARY: Pursuant to section 102(2)(c) of the National Environmental Policy Act of 1969, the National Park Service (NPS) announces the availability of a draft general management plan and environmental impact statement (GMP/DEIS) for Lyndon B. Johnson National Historical Park, Texas.

DATES: The GMP/DEIS is available for public review through January 22, 1999. If any public meetings are held concerning the GMP/DEIS, they will be announced at a later date.

ADDRESSES: Comments on the DEIS should be sent to the Superintendent, Lyndon B. Johnson National Historical Park, PO Box 329, Johnson City, TX 78636. Public reading copies of the GMP/DEIS will be available for review at the following location: Office of the Superintendent, Lyndon B. Johnson National Historical

Park, PO Box 329, Johnson City, Texas 78636. Telephone: (830) 868-7128.

SUPPLEMENTARY INFORMATION: The GMP/DEIS analyzes three alternatives for management and development of the national historical park. Alternative 1, the no-action alternative, describes a continuation of the present management course. Alternative 2 reflects a modest increase in the level of staffing and in park maintenance, interpretation, and administration. It allows a limited schedule of visitation at the Texas White House and changes the bus tour to a shuttle system. It provides a higher level of protection for park historic resources and expands educational outreach into the local community. Minimal additional staff would be added. Alternative 3, the National Park Service's proposed action, describes a comprehensive change in the overall visitor experience of the ranch with the Texas White House open on a regularly scheduled basis, the bus tour becoming a shuttle system, and new facilities for visitor contact, maintenance, ranching, and park interpretive staff. In Johnson City, the visitor experience of the settlement would become much more unique and educational. Staffing would be significantly upgraded. All alternatives would preserve and maintain exteriors of all historic buildings, would improve interpretive programs and educational outreach, and enhance partnerships. The GMP/DEIS in particular evaluates the environmental consequences of the proposed action and the other alternatives on archeological and historic resources, soils, water resources and water quality, floodplains, economy and social environment, and visitor use/experience and interpretation.

FOR FURTHER INFORMATION CONTACT: Superintendent, Lyndon B. Johnson National Historical Park, at the above address and telephone number.

Peggy A. Halderman,

Assistant Regional Director, Intermountain Region, National Park Service.

IFR Doe. 98-30128 Filed 11-9-98; 8:45 ami

BILLING CODE 4310-70-M

INTERNATIONAL TRADE COMMISSION

[Investigation No. 332-398]

Advice Concerning Possible Modifications to the U.S. Generalized System of Preferences

AGENCY: United States International Trade Commission.

ACTION: Institution of investigation and scheduling of hearing.

SUMMARY: On October 30, 1998, the Commission received a request from the United States Trade Representative (USTR) for an investigation under section 332(g) of the Tariff Act of 1930 for the purpose of providing advice concerning possible modifications to the Generalized System of Preferences (GSP). Following receipt of the request and in accordance therewith, the Commission instituted investigation No. 332-398 in order to provide as follows—

(1) With respect to the article listed in Part A of the attached Annex, advice as to the probable economic effect on U.S. industries producing like or directly competitive articles and on consumers of the removal of such article from eligibility for duty-free treatment under the GSP for imports from beneficiary developing countries other than those countries designated as least-developed beneficiary countries; and

(2) In accordance with section 503(d)(1)(A) of the 1974 Act, advice on whether any industry in the United States is likely to be adversely affected by a waiver of the competitive need limits specified in section 503(c)(2)(A) of the 1974 Act for the country specified with respect to the articles in Part B of the attached Annex.

With respect to the competitive need limit in section 503(c)(2)(A)(i)(I) of the 1974 Act, the Commission, as requested, will use the dollar value limit of \$85,000,000.

As requested by USTR, the Commission will seek to provide its advice not later than February 1, 1999. EFFECTIVE DATE: November 4, 1998.

FOR FURTHER INFORMATION CONTACT:

- (1) Project Manager, Cynthia B. Foreso (202-205-3348)
- (2) Agricultural and forest products, William Hoffmeier (202-205-3321)
- (3) Energy, chemicals, and textiles, Christopher Robinson (202-205-2334)
- (4) Minerals, metals, machinery, and miscellaneous manufactures, David Lundy (202-205-3439)
- (5) Electronics and transportation, James M. Brandon (202-205-3433)

All of the above are in the Commission's Office of Industries. For information on legal aspects of the investigation contact William Gearhart of the Commission's Office of the General Counsel at 202-205-3091.

Background

The USTR letter noted that the Trade Policy Staff Committee (TPSC)

announced in the October 26, 1998 Federal Register the acceptance of product petitions for modification of the GSP received as part of the 1998 annual review. The letter stated that modifications to the GSP which may result from this review will be announced in May 1999 and become effective on or about July 1, 1999.

Public Hearing

A public hearing in connection with this investigation is scheduled to begin at 9:30 a.m. on December 1, 1998, at the U.S. International Trade Commission Building, 500 E Street SW., Washington, D.C. All persons have the right to appear by counsel or in person, to present information, and to be heard. Persons wishing to appear at the public hearing should file a letter asking to testify with the Secretary, United States International Trade Commission, 500 L St., SW., Washington, DC 20436, not later than the close of business (5:15 p.m.) on November 18, 1998. In addition, persons testifying should file prehearing briefs (original and 14 copies) with the Secretary by the close of business on November 20, 1998. Posthearing briefs should be filed with the Secretary by close of business on December 15, 1998. In the event that no requests to appear at the hearing are received by the close of business on November 18, 1998, the hearing will be canceled. Any person interested in attending the hearing as an observer or non-participant may call the Secretary to the Commission (202-205-1816) after November 18, 1998 to determine whether the hearing will be held.

Written Submissions

In lieu of or in addition to appearing at the public hearing, interested persons are invited to submit written statements concerning the investigation. Written statements should be received by the close of business on December 15, 1998. Commercial or financial information which a submitter desires the Commission to treat as confidential must be submitted on separate sheets of paper, each clearly marked "Confidential Business Information" at the top. All submissions requesting confidential treatment must conform with the requirements of section 201.6 of the Commission's *Rules of Practice and Procedure* (19 CFR 201.6). All written submissions, except for confidential business information, will be made available for inspection by interested persons. All submissions should be addressed to the Secretary at the Commission's office in Washington, D.C. The Commission's rules do not authorize filing of submissions with the

Secretary by facsimile or electronic means.

Hearing-impaired individuals are advised that information on this matter can be obtained by contacting our TDD terminal on (202) 205-1810.

By order of the Commission.

Issued: November 4, 1998.

Donna R. Koelink,
Secretary.

Annex 1 (HTS Subheadings)

A. Petition to remove duty-free status from beneficiary developing countries, other than those designated as least-developed beneficiary developing countries, for a product on the list of eligible articles for the GSP.

2934.20.05

B. Petitions for waiver of competitive need limit for a product on the list of eligible products for the specified country.

2841.70.10 (Chile)
2916.31.15 (Estonia)
4412.13.50 (Indonesia)
4412.22.30 (Indonesia)
7113.11.50 (Thailand)
7113.19.29 (India)
7403.13.00 (Chile)
7403.19.00 (Chile)
7418.19.20 (India)
8483.10.30 (Brazil)
8527.39.00 (Indonesia)
8528.12.16 (Thailand)
8531.20.00 (Philippines)
8708.39.50 (Brazil)
9001.30.00 (Indonesia)

[FR Doc. 98-30079 Filed 11-9-98; 8:45 am]

BILLING CODE 7020-02-P

INTERNATIONAL TRADE COMMISSION

Sunshine Act Meetings

AGENCY HOLDING THE MEETING: United States International Trade Commission.

TIME AND DATE: November 17, 1998 at 11:00 a.m.

PLACE: Room 101, 500 9 Street SW., Washington, DC 20436.

STATUS: Open to the public.

MATTERS TO BE CONSIDERED:

1. Agenda for future meeting: none.
2. Minutes.
3. Ratification List.
4. Inv. No. 731-TA-776 (Final) (Certain Preserved. Mushrooms from Chile)-briefing and vote.
5. Outstanding action jackets:
 1. Document No. ID-98-022:
Approval of final report in Inv. No. 332-384 (The Changing Structure of the Global Large Civil Aircraft Industry and Market: Implications

See USTR Federal Register notice of October 28, 1998 (63 F.R. 57150) for article description.

for the Competitiveness of the U.S. Industry).

In accordance with Commission policy, subject matter listed above, not disposed of at the scheduled meeting, may be carried over to the agenda of the following meeting.

By order of the Commission.

Issued: November 6, 1998.

Donna R. Koellnke,

Secretary.

[FR Doc. 98-30224 Filed 11-6-98; 11:53 am]

BILLING CODE 7020-02-M

DEPARTMENT OF JUSTICE

[AAG/A Order No. 153-98]

Privacy Act of 1974; Notice of Modified System of Records

Pursuant to the provisions of the Privacy Act of 1974 (5 U.S.C. 552a), the Justice Management Division, Department of Justice, proposes to modify a system of records entitled, "Department of Justice (DOJ) Controlled Parking Records, Justice/JMD-017." Notice of the system was last published in the Federal Register on October 2, 1990 (55 FR 40244). Modifications to the system include:

"System Name" has been changed to "Department of Justice (DOJ) Employee Transportation Facilitation System. Justice/JM D-017." 1

The purpose of this system of records has been expanded. Information in the system was used to assign, manage, and control the use of vehicle parking spaces. Information will be added to assist in managing the issuance of transit subsidies.

Existing routine use (5) has been modified. First, disclosure may be made to ensure that Federal employees do not simultaneously receive, both a parking benefit and transit subsidy-either from their respective agencies or in conjunction with another Federal agency. Second, disclosure of non-Federal ridesharing applicant information may be made to enable DOJ and other Federal agencies to validate parking permit eligibility for their employees.

Two new routine uses identified as routine uses (3) and (4) have been added.

The "Categories of Individuals Covered by the System" has been

The Office of the Federal Register shall remove (runt DOJ) and insert the following text: "Department of Justice (DOJ) Controlled Parking Records, Justice/JMD-017." and add to 00.1s compilation the modified system of records entitled, "Department of Justice (DOJ) Employee Transportation Facilitation System. Justice/JM

APPENDIX C

List of Witnesses Appearing Before the U.S. International Trade Commission at the Hearing on December 1, 1998

As of November 30, 1998, Revision I

TENTATIVE CALENDAR OF PUBLIC HEARINGS

Those listed below will appear as witnesses at the United States International Trade Commission's hearing:

Subject: ADVICE CONCERNING POSSIBLE MODIFICATIONS
TO THE U.S. GENERALIZED SYSTEM OF
PREFERENCES

Inv. No.: 332-398

Date and Time: December 1, 1998 - 9:30 a.m.

Sessions will be held in connection with the investigation in the Main Hearing Room 101,
500 E Street, S.W., Washington, D.C.

| <u>ORGANIZATION AND WITNESS</u> | <u>COMMODITY CONSTRAINTS</u> | <u>TIME</u> |
|---------------------------------|------------------------------|-------------|
|---------------------------------|------------------------------|-------------|

PANEL 1

| | | |
|---|--|------------|
| Manufacturing Jewelers and Silversmiths of America, Incorporated, Providence, RI | Gold/silver chains 7113.11.50 7113.19.29 | 10 minutes |
| James F. Marquart , President and CEO | | |

PANEL 2

| | | |
|---|--|------------|
| Pepper Hamilton, LLP Washington, D.C. <u>on behalf of</u> | N-tert-Butyl-2- benzothiazole- sulfenamide 2934.20.05 | 10 minutes |
|---|--|------------|

Flexsys America L.P. ("Flexsys")

David C. Mine, General Counsel, Flexsys,
America, L.P.

E. Daniel Butkus, Technical Service
Representative, SCA, Flexsys America, L.P.

Gregory C. Dorris--OF COUNSEL

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COMMODITY CONSTRAINTS

Porter, Wright, Morris & Arthur
Washington, D.C.
on behalf of

N-tert-Butyl-2-benzothiazole-sulfenamide
2934.20.05

10 minutes

Bann Quimica

Wayne Stair, President, Americas
International, Incorporated

Leslie Alan Glick)
)--OF COUNSEL
Renata Vasconcellos)

Wilmer, Cutler & Pickering
Washington, D.C.
on behalf of

10 minutes

Corporacion Nacional del Cobre de Chile (CODELCO)
Comision Chilena del Cobre (COCHILCO)

Copper Articles
7403.13.00
7403.19.00
Ammonium Molybdates
2841.7010

Marcia A. Wiss)
)--OF COUNSEL
Juan A. Millan)

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APPENDIX D

Model for Evaluating Probable Economic Effects of Changes in GSP Status

Model for Evaluating Probable Economic Effects of Changes in GSP Status

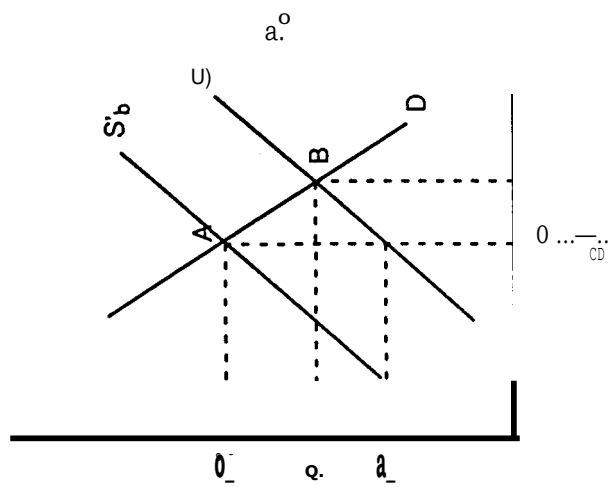
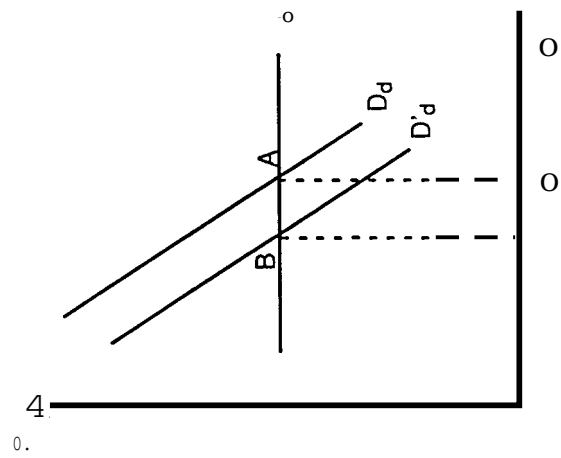
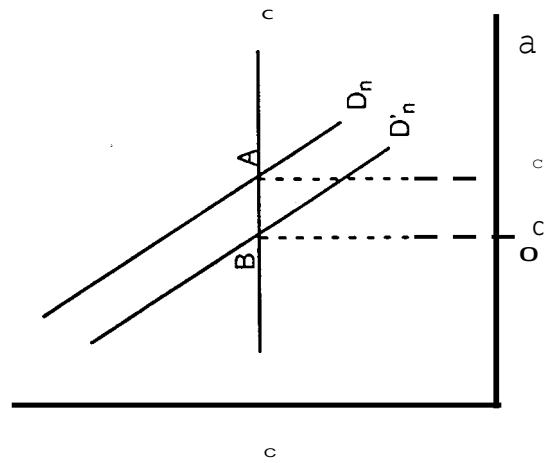
Commission GSP investigations examine the probable economic effects of changing the GSP status of certain commodities and, in some cases, of certain commodities from particular countries. The major cases involve adding products or products from certain countries to the list of articles eligible for GSP duty-free treatment, or removing products or products from certain countries from the eligibility list.

The following model illustrates the case of granting a product GSP duty-free status. The illustration is for a product for which domestic production, GSP imports, and non-GSP imports are imperfect substitutes, and shows the basic results of a tariff removal on a portion of imports.

Derivation of import, industry, and consumer effects

Consider the market for GSP imports illustrated in fig.1, panel a. The line labeled D_b is the U.S. demand for GSP imports, the line labeled S_b' is the supply of imports from GSP countries with the tariff in place, the line labeled S , is the supply of imports from GSP countries without the tariff (i.e. the product is receiving duty-free treatment under GSP), point A is the equilibrium with the tariff in place, and point B is the equilibrium without the tariff. Q_b and Q_b' are equilibrium quantities at A and B, respectively.¹ P_b and P_b' are equilibrium prices at A and B, respectively, and P_b is the price received by GSP producers when the tariff is in place. The

¹ The subscript "b" is used to denote GSP beneficiaries. The subscript "d" will be used to denote U.S. domestic production, prices, etc., and "n" will be used to denote non-beneficiaries.



relationships among the equilibrium variables can be represented as follows:

$$\text{Demand } \frac{Q_D}{P_D} = \frac{1}{P_D} \quad (1)$$

$$\text{Supply } \frac{Q_S}{P_S} = \frac{1}{P_S} \quad (2)$$

where ϵ_D is the price elasticity of demand for imports from GSP countries (absolute value--all demand own-price elasticities in this appendix are in absolute value terms unless otherwise specified) and ϵ_S is the price elasticity of supply for imports from GSP countries. Noting that $P_S = P_D(1+t)$, where t is the ad valorem tariff rate, substituting this into (1), and equating (1) and (2) to establish equilibrium values, and then solving for P_D we obtain

$$P_D = P_S (1+t)^{-1/\epsilon_D} \quad \text{or} \quad (3)$$

$$P_D / P_S = (1+t)^{-1/\epsilon_D} \quad (3')$$

To find the ratio of the customs value at equilibrium B to the customs value at equilibrium A, $P_D Q_D' / P_D Q_D$, equations (3) and (2) can be used to obtain

$$\frac{P_D Q_D'}{P_D Q_D} = \quad (4)$$

Taking natural logarithms on each side of (4) we obtain

$$\ln \left(\frac{P_D Q_D'}{P_D Q_D} \right) = \frac{\epsilon_D}{\epsilon_D + 1} \ln(1+t) \quad (4')$$

Noting that the left side of (4') is the percentage change in customs value and that $\ln(1+t)$ is approximately equal to t for small values of t , we have

$$\frac{P_D Q_D'}{P_D Q_D} = \frac{\epsilon_D}{\epsilon_D + 1} t \quad (4'')$$

which forms the general basis for estimates of increased import values from GSP countries.²

In the model, a tariff reduction leads to a decrease in the price of the imported good and to an increase in sales of the good in the United States.

² Eq. 4'' can also be expressed in terms of the percentage change in GSP imports as follows:

$$\frac{\Delta P_D Q_D}{P_D Q_D} = \frac{\epsilon_D}{\epsilon_D + 1} t \quad \text{where the left side of the equation is the}$$

percentage change in GSP imports.

The lower price paid for the import in the United States leads to a reduction in the demand for U.S. production of the good, as well as for imports from non-GSP countries. These demand shifts, along with supply responses to the lower demand, determine the reduction in U.S. output and non-GSP imports.

The changes that take place in panel a. lead to the changes seen in panels b. and c., where the demand curves shift from D_d and D_n to D_d and D_n respectively. Equilibrium quantity in the market for domestic production moves from Q_d to Q'_d , and similarly for the market for nonbeneficiary imports, equilibrium quantity would fall from Q_n to Q'_n . Panels b. and c. are constructed with perfectly elastic supply curves for domestic production and nonbeneficiary imports.³

The demand shifts are traditionally measured by cross-price elasticities of demand, which measure the extent to which products can substitute for each other (or the extent to which they are complements) and can be used in PE-type studies to estimate the displacement of competing U.S. production and nonbeneficiary imports that result from tariff concessions. Cross-price elasticities have not been used explicitly in PE studies, but they are implicit in the method used to estimate the displacement of U.S. industry.

There are several ways to estimate cross-price elasticities and/or the displacement of U.S. production and non-GSP imports from limited information that have been used in the Economics literature. The method used in GSP PE exercises is a variation of the methods developed in articles by Baldwin and Murray and Rousslang and Parker.⁴ A key assumption of the model is that U.S. industry production is offset dollar-for-dollar by the increase in the customs

³ The assumption of horizontal supply curves in the markets for domestic production and nonbeneficiary imports greatly simplifies the illustration and analysis, without making a big difference in the conclusions that can be reached with this model. If an upward-sloping domestic supply curve exists, the expected increase in GSP imports would be smaller, the drop in the quantity of domestic output would be smaller, and the domestic price would fall.

⁴ Robert Baldwin and Tracy Murray, "MFN Tariff Reductions and LDC Benefits Under GSP," Economic Journal 87 (March 1977), pp.30-46, and Donald J. Rousslang and Stephen Parker, "Cross-price Elasticities of U.S. Import Demand," The Review of Economics and Statistics, LXVI (August 1984), pp. 518-523.

value of total imports. The relative substitutability of GSP imports with U.S. production and non-GSP imports is considered in estimating the change in total imports. Consider the extremes--if GSP imports are highly substitutable with non-GSP imports, and nonsubstitutable with the U.S. product, then GSP imports will displace only non-GSP imports, total U.S. imports will not change, and there will be no effect on U.S. production. At the other extreme, if GSP imports are highly substitutable with the U.S. product and nonsubstitutable with non-GSP imports, then increased GSP imports will displace only U.S. output, total imports will increase by the value of increased GSP imports, and U.S. production will decrease by the value of increased GSP imports. As noted by Rousslang and Parker, this method tends to produce estimates that overstate the actual effects. The overstatement is relatively small when GSP imports are a small share of U.S. consumption, but the overstatement is relatively more pronounced at higher GSP market shares. Industry employment, profits, firm entry/exit, and the extent of effects in the industry are factors also considered in assigning industry PE codes.

Consumer effects are estimated in terms of the portion of the duty reduction that is passed on to U.S. consumers on the basis of the import demand and supply elasticity estimates. The formula for determining the division of the duty savings between U.S. consumers and GSP exporters is $S = \frac{f_l}{(f_l + e)}$ (based on eq. 3) where S is the percentage of duty savings retained by GSP exporters. The new price received by producers and paid by consumers is $P_b' = P_b (1+t)^{n_l}$ (eq. 3). Taking the natural logarithm of both sides of eq. 3' we obtain $\ln \frac{P_b'}{P_b} = \frac{n_l}{(n_l + e)} \ln(1+t)$. Noting that the left side of the equation can be approximated by $\frac{(P_b' - P_b)}{P_b}$, and that $\ln(1+t)$ is approximately equal to t for small values of t, we obtain

$\frac{(P_b' - P_b)}{P_b} = \frac{f_l}{(f_l + e)} t$ or $(P_b' - P_b) = P_b \frac{f_l}{(f_l + e)} t$, indicating the portion of the tariff retained by GSP producers. An "A" code indicates that more than 75 percent of the duty savings are retained by GSP exporters ($f_l / (n_l + e) > .75$), and

less than 25 percent passed through to U.S. consumers. A "B" code covers the range between 75 percent and 25 percent ($.75 > f1/(n+e) > .25$). A "C" code covers the case where less than 25 percent of the duty savings are retained by GSP exporters and more than 75 percent of the savings are passed through to U.S. consumers ($.25 > f1/(f1+e)$).