

# THE U.S. AUTOMOBILE INDUSTRY MONTHLY REPORT ON SELECTED ECONOMIC INDICATORS

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Committee on Ways and Means,  
on Investigation No. 332-207  
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Washington, DC 20436**

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**Table 1**  
**New passenger automobiles: U.S. retail sales of domestic production, production, inventory, days' supply, and employment, by specified periods, November 1989-October 1991**

(In thousands of units; thousands of employees)

Item	1990-91			1989-90	
	Sept. 1991	Oct. 1991	Nov. 1990- Oct. 1991	Oct. 1990	Nov. 1989- Oct. 1990
<b>Retail sales of domestic production:</b>					
Subcompact.....	94	78	1,128	100	1,177
Compact.....	117	123	1,672	138	1,749
Intermediate.....	141	172	2,105	194	2,404
Standard.....	85	91	1,107	97	1,276
Luxury.....	57	56	657	62	681
<b>Total.....</b>	<b>493</b>	<b>520</b>	<b>6,669</b>	<b>591</b>	<b>7,271</b>
<b>Production:</b>					
Subcompact.....	72	87	862	114	982
Compact.....	150	171	1,752	200	1,851
Intermediate.....	137	182	1,934	214	2,333
Standard.....	59	74	1,407	50	1,519
Luxury.....	62	74	741	77	758
<b>Total.....</b>	<b>481</b>	<b>588</b>	<b>6,696</b>	<b>656</b>	<b>6,447</b>
<b>Inventory</b>					
Subcompact.....	174	238	1/	247	1/
Compact.....	289	296	1/	269	1/
Intermediate.....	350	356	1/	635	1/
Standard.....	157	215	1/	179	1/
Luxury.....	113	144	1/	122	1/
<b>Total.....</b>	<b>1,081</b>	<b>1,246</b>	<b>1/</b>	<b>1,453</b>	<b>1/</b>
<b>Days' supply: 2/</b>					
Subcompact.....	44	82	1/	67	1/
Compact.....	59	65	1/	53	1/
Intermediate.....	60	56	1/	88	1/
Standard.....	44	64	1/	50	1/
Luxury.....	48	69	1/	53	1/
<b>Average.....</b>	<b>53</b>	<b>65</b>	<b>1/</b>	<b>66</b>	<b>1/</b>
<b>Employment: 3/</b>					
Total employees.....	4/ 790	5/ 807	1/	6/ 812	1/
Production workers...	4/ 606	5/ 621	1/	6/ 620	1/

1/ Not applicable.

2/ Days' supply is an average for each class size which is determined by the previous month's retail sales.

3/ Employment data are for SIC 371 (motor vehicles and motor vehicle equipment).

4/ Data are for August 1991, revised.

5/ Data are for September 1991.

6/ Data are for September 1990.

Source: Production and retail sales, Data Resources, Inc. Auto Information Bank; days' supply and inventory, Automotive News; and employment, U.S. Department of Labor.

Note.--Because of rounding, figures may not add to the totals shown.

Table 2

New passenger automobiles: U.S. imports, by principal sources and by specified periods, October 1989-September 1991 <sup>1/</sup>

Source	1990-91			1989-90	
	Aug. 1991	Sept. 1991	Oct. 1990- Sept. 1991	Sept. 1990	Oct. 1989- Sept. 1990
Quantity (units)					
Japan.....	155,661	151,909	1,848,284	159,891	2,149,823
Canada.....	105,187	105,899	1,216,395	93,360	1,129,348
West Germany.....	14,406	12,953	173,138	12,106	237,168
Korea.....	11,340	11,738	206,895	9,423	318,420
Sweden.....	178	6,162	67,143	5,289	108,703
Mexico.....	20,663	26,640	255,375	5,763	151,684
Yugoslavia.....	965	0	3,065	0	5,826
United Kingdom...	917	1,054	20,157	1,994	29,342
Italy.....	55	57	4,442	525	8,795
France.....	12	3	1,853	119	7,406
Brazil.....	2	0	9,851	3,139	44,300
All other.....	3,315	2,648	50,724	1,661	25,154
Total.....	312,701	319,063	3,857,322	293,270	4,215,969
Value (1,000 dollars)					
Japan.....	1,852,540	1,740,616	20,827,630	1,583,404	20,773,299
Canada.....	1,279,043	1,289,310	14,075,896	1,027,774	12,612,752
West Germany.....	368,365	339,664	4,712,514	314,568	5,603,976
Korea.....	63,604	64,853	1,148,962	64,181	1,875,756
Sweden.....	2,853	118,189	1,176,210	89,461	1,748,958
Mexico.....	216,503	283,732	2,602,449	51,300	1,317,068
Yugoslavia.....	2,316	0	7,086	0	14,798
United Kingdom...	33,645	37,589	705,527	65,470	960,735
Italy.....	6,401	4,312	189,352	12,316	246,142
France.....	146	102	22,402	1,315	87,971
Brazil.....	18	0	60,512	19,512	268,229
All other.....	23,762	31,713	603,974	25,661	390,597
Total.....	3,849,197	3,910,079	46,132,513	3,254,963	45,900,281

<sup>1/</sup> Data include imports into Puerto Rico; data do not include automobiles assembled in U.S. foreign trade zones.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

**Table 3**  
**Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. imports, by principal sources and by specified periods, October 1989-September 1991 2/**

Source	1990-91			1989-90	
	Aug. 1991	Sept. 1991	Oct. 1990-Sept. 1991	Sept. 1990	Oct. 1989-Sept. 1990
	Quantity (units) <u>3/</u>				
Japan.....	27,092	18,817	293,565	21,925	316,472
Canada.....	27,233	30,623	364,038	36,184	445,244
Mexico.....	977	1,889	8,814	2,027	22,675
All other.....	5	2	81	33	727
Total.....	55,306	51,331	66,499	60,170	785,119
	Value (1,000 dollars)				
Japan.....	161,174	115,227	1,734,457	125,388	1,800,937
Canada.....	388,481	431,868	4,936,945	486,945	5,784,118
Mexico.....	17,959	32,686	129,160	25,983	280,010
All other.....	735	484	25,044	5,531	57,067
Total.....	568,349	580,265	6,825,606	643,848	7,922,132

1/ Defined as not over 10,000 pounds gw.

2/ Partially estimated, all data include imports into Puerto Rico.

3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.--Because of rounding, figures may not add to the totals shown.

Table 4

New passenger automobiles: U.S. exports of domestic merchandise, by principal markets and by specified periods, October 1989-September 1991

Market	1990-91			1989-90	
	Aug. 1991	Sept. 1991	Oct. 1990- Sept. 1991	Sept. 1990	Oct. 1989- Sept. 1990
	Quantity (units)				
Canada.....	22,373	47,545	463,270	37,137	548,095
Japan.....	2,009	1,593	31,398	3,148	32,029
All other.....	11,125	12,974	219,896	7,391	217,422
Total.....	35,507	62,112	714,564	47,676	797,546
	Value (1,000 dollars)				
Canada.....	316,563	619,076	5,645,552	446,047	6,347,289
Japan.....	34,670	29,498	560,669	54,332	534,696
All other.....	150,758	179,404	2,927,306	79,138	2,658,937
Total.....	501,991	827,978	9,133,526	579,518	9,540,922

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.



Table 5  
 Lightweight automobile trucks <sup>1/</sup> and bodies and cab/chassis for lightweight  
 automobile trucks: U.S. exports of domestic merchandise, by principal markets and  
 by specified periods, October 1989-September 1991 <sup>2/</sup>

Market	1990-91			1989-90	
	Aug. 1991	Sept. 1991	Oct. 1990- Sept. 1991	Sept. 1990	Oct. 1989- Sept. 1990
	Quantity (units) <sup>3/</sup>				
Canada.....	6,819	13,472	117,311	7,477	120,698
All other.....	15,591	2,183	49,411	1,605	14,923
Total.....	22,409	15,655	166,722	9,082	135,621
	Value (1,000 dollars)				
Canada.....	92,918	185,920	1,510,676	92,863	1,438,724
All other.....	41,121	41,511	680,894	11,197	167,295
Total.....	134,039	227,432	2,119,571	104,061	1,606,019

<sup>1/</sup> Defined as not over 10,000 pounds gw.

<sup>2/</sup> Partially estimated.

<sup>3/</sup> Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.--Because of rounding, figures may not add to the totals shown.

Table 6  
New passenger automobiles: Sales of domestic and imported passenger automobiles and sales of imported passenger automobiles as a percent of total U.S. sales, by specified periods, 1990 and 1991

Period	Sales of- Domestic automobiles 1/		Imported automobiles 2/		Total U.S. sales 1/ 2/		Ratio of import sale to total sales 1/ 2/	
	1991	1990	1991	1990	1991	1990	1991	1990
	Quantity (units)				--Percent--			
January....	416,644	544,655	137,814	198,813	554,458	743,468	24.9	26.7
February...	472,524	531,528	149,329	188,630	621,853	720,155	24.0	26.2
Jan.-Feb...	889,169	1,076,180	287,143	387,443	1,176,312	1,463,623	24.4	26.5
March.....	538,887	622,949	191,438	226,813	730,325	851,170	26.2	26.6
Jan.-Mar...	1,428,061	1,699,129	478,586	613,027	1,906,647	2,312,156	25.1	26.5
April.....	504,998	596,418	186,103	205,320	691,101	801,738	26.9	25.6
Jan.-Apr...	1,933,059	2,295,547	664,689	818,347	2,597,748	3,113,894	25.6	26.3
May.....	576,453	641,749	193,047	230,271	769,500	872,020	25.1	26.4
Jan.-May...	2,509,318	2,937,296	857,448	1,035,943	3,366,766	3,973,239	25.5	26.1
June.....	587,631	628,781	183,907	228,109	771,538	856,890	23.8	26.6
Jan.-June..	3,097,247	3,566,077	1,041,226	1,274,064	4,138,473	4,840,141	25.2	26.3
July.....	578,721	590,476	194,656	213,440	773,377	803,916	25.2	26.6
Jan.-July..	3,675,968	4,156,553	1,235,874	1,487,407	4,911,942	5,643,960	25.2	26.4
August.....	497,238	564,411	193,325	221,483	690,563	785,894	28.0	28.2
Jan.-Aug...	4,173,216	4,720,964	1,429,199	1,708,890	5,602,415	6,429,854	25.5	26.6
Sept.....	493,383	578,958	179,211	189,518	622,654	768,476	26.6	24.7
Jan.-Sept..	4,666,599	5,299,922	1,608,471	1,896,649	6,275,070	7,196,571	25.6	26.4
Oct.....	519,554	591,944	182,641	195,286	702,195	787,230	26.0	24.8
Jan.-Oct...	5,184,767	5,894,977	1,791,629	2,091,935	6,976,396	7,986,912	25.7	26.2

1/ Domestic automobile sales include U.S.-, Canadian- and Mexican-built automobiles sold in the United States.

2/ Does not include automobiles imported from Canada and Mexico.

Source: Automotive News.

Note: Because of rounding, figures may not add to the totals shown.

Table 7  
New passenger automobiles: Price indexes, by specified periods, 1990 and 1991 1/

Item	1991			1990-91		
	Sept. 1991	Oct. 1991	Percent change	Oct. 1990	Oct. 1991	Percent change
Consumer Price Index:						
Unadjusted..	124.1	125.0	+0.7	121.1	125.0	+3.2
Seasonally adjusted..	126.2	125.8	-0.3	121.4	125.8	+3.6
Producer Priced Index:						
Unadjusted..	117.8	129.5	+9.9	124.1	129.5	+4.4
Seasonally adjusted..	123.9	124.5	+0.4	121.3	124.5	+2.6

1/ Consumer price index, 1982-1984 = 100. Producer price index, 1982 = 100.

Table 8

New passenger automobiles: Retail price changes in the U.S. market during October 1991 <sup>1/</sup>

Country source/make	Retail price changes October 1991 (+ or -)
U.S. producers:	
General Motors.....	No change.
Ford.....	No change.
Chrysler.....	No change.
Japanese producers:	
Toyota Motors.....	No change.
Mazda.....	No change.
American Honda.....	No change.
Acura Division.....	No change.
Subaru.....	No change.
European producers:	
Volkswagen.....	No change.
BMW.....	No change.
Audi.....	No change.
Porsche.....	No change.
Mercedes-Benz.....	No change.
Korean producer:	
Hyundai.....	No change.

<sup>1/</sup> Average retail price change for all models.

Source: Automotive News, October 1991.

Table 10

Manufacturers' suggested retail prices of selected U.S. and Japanese automobiles, April 1981-November 1991 1/

Company, model, and options <u>2/</u>	April 1, 1981		October 1, 1991		Percent change in optionally equipped model	
	Base model <u>3/</u>	Optionally equipped model <u>3/</u>	Base model <u>3/</u>	Optionally equipped model <u>3/</u>	Jan. 1991-Nov. 1991	Apr. 1981-Nov. 1991
<b>General Motors:</b>						
Cavalier, 2 door..... <u>4/</u>	\$6,966	\$6,966	\$8,899	\$8,899	+11.2	+27.7
De Ville, 4 door.....	14,198	14,198	31,740	31,740	+6.0	+123.6
<b>Ford:</b>						
Escort Pony 2 door HB (RWD, TG).....	5,556	5,857	8,720	8,840	+4.0	+50.9
Tempo GL 4 door (RWD, AT, TG) <u>5/</u> .....	6,421	6,953	10,589	11,441	+3.6	+64.5
LTD Crown Victoria, 4 door .....	8,519	10,102	19,563	19,563	+7.4	+93.7
<b>Chrysler:</b>						
Dynasty, 4 door (AC) <u>6/</u> .....	6,672	7,502	14,477	15,277	+5.6	+103.6
<b>Toyota:</b>						
Corolla, Deluxe, 4 door (R).....	5,688	5,793	10,408	10,632	+4.2	+83.5
Cressida, 4 door.....	11,599	11,599	22,975	22,975	+3.5	+98.1
<b>Nissan (Datsun):</b>						
Sentra E, 2 door <u>7/</u> .....	5,369	5,369	8,495	8,495	+6.2	+58.2
Stanza GXE, 4 door (AT) <u>7/</u> .....	6,839	7,749	16,255	17,070	+6.5	+120.3
Maxima GXE, 4 door.....	10,379	10,379	19,695	19,695	+3.2	+89.8
<b>Honda:</b>						
Civic 1500, 2 door HB (R) <u>8/</u> .....	4,599	4,694	7,095	7,545	6.1	+64.1
Accord DX, 4 door (R).....	7,645	7,950	13,225	13,605	+3.0	+71.1

1/ Suggested retail prices do not include any dealer incentives, below-market financing or rebates.2/ The following codes apply: RWD = rear window defroster; TG = tinted glass; HB = hatchback; AT = automatic transmission; AC = air conditioning; R = radio.3/ Base models are 2 door or 2 door hatchback and 4 door or 4 door hatchback models. Optionally equipped models are base models which have been equipped with the options listed in parenthesis.4/ Cavalier not sold until May 21, 1981.5/ Tempo replaced the Fairmont Futura.6/ Dynasty replaced the Diplomat.7/ Sentra replaced the 210; Stanza replaced the 510.8/ Civic 1500 replaced the Civic 1300.Source: Compiled from data supplied by U.S. manufacturers, Japanese importers, and Automotive News.

Note: Some 1981-92 models have been discontinued; these models have been replaced by comparable models where possible. In addition, some equipment that was optional on prior models is now included in the base price or equipment that was standard has been deleted, making price comparisons of prior-year models difficult.