PROCESSED MUSHROOMS:
U.S. PRODUCERS' PRODUCTION,
SALES, AND INVENTORIES, AND
U.S. IMPORTS, EXPORTS, AND
APPARENT CONSUMPTION
TWENTY-FIRST
QUARTERLY REPORT:
THIRD CALENDAR
QUARTER 1984

Report to the President on Investigation No. 332-84 Under Section 332 of the Tariff Act of 1930

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UNITED STATES INTERNATIONAL TRADE COMMISSION

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THE TWENTY-FIRST QUARTERLY REPORT ON PROCESSED MUSHROOMS

HIGHLIGHTS

During the third quarter (July-September) 1984, compared with the same quarter in 1983:

- APPARENT CONSUMPTION of canned mushrooms increased 27 percent to 76.1 million pounds;
- DOMESTIC PRODUCTION rose 61 percent to 22.6 million pounds;
- SALES of domestic canned mushrooms rose 25 percent to 23.3 million pounds;
- PRODUCER ENDING INVENTORIES of canned mushrooms increased 164 percent to 27.2 million pounds;
- IMPORTS rose 37 percent to 46.5 million pounds, constituting 61 percent of consumption compared with 56 percent last year; and
- EXPORTS increased 37 percent to 163,000 pounds.

QUARTERLY STATISTICS

For the third quarter of 1984, compared with the same quarter a year earlier, apparent consumption, production, sales, ending inventories, imports, and exports of canned mushrooms all rose (see table). Ending inventories by producers totaled 27.2 million pounds (up 164 percent); production, 22.6 million pounds (up 61 percent); sales, 23.3 million pounds (up 25 percent); imports, 46.5 million pounds (up 37 percent); exports, 163,000 pounds (up 37 percent); and apparent consumption, 76.1 million pounds (up 27 percent).

<u>Sales</u>

The increase in sales of domestic canned mushrooms (25 percent) in the third quarter of 1984, compared with the same quarter of 1983, reflected an increase in sales of canned mushrooms in both retail—and institutional—size containers; nearly all of the rise in sales of retail—size containers was in the stems—and—pieces style of pack, with the increase in sales of institutional—size containers of primarily the sliced style. The increase in sales of retail—size containers was about the same as the rise in sales of canned mushrooms in institutional—size containers. Sales of frozen mushrooms (6.5 million pounds) were 15 percent less than in the corresponding period of 1983, and were equivalent to 28 percent of canned mushroom sales, down from 41 percent in the same quarter of 1983. Exports continued to be negligible with respect to U.S. production and apparent consumption.

Imports

The 37-percent increase in imports of processed mushrooms in the third quarter of 1984, compared with the same quarter of 1983, reflects in part a strong domestic demand for canned mushrooms, and the expiration (on October 31, 1983) of the temporary rate of duty increase which had been in effect on prepared or preserved mushrooms during the third quarter of 1983. Third quarter 1984 imports were equivalent to 61 percent of consumption, compared with 56 percent in the same quarter a year earlier.

Taiwan was the leading supplier of imported processed mushrooms in the third quarter of 1984, the position it had also held in the comparable quarter of 1983. Other major suppliers of imported mushrooms were the People's Republic of China (China), Hong Kong, Spain, and the Republic of Korea (Korea). Between July-September 1983 and 1984, Taiwan's share of the imports declined from 46 to 38 percent, China's share decreased from 26 to 23 percent, Spain's share increased from 3 to 10 percent, and the shares from Hong Kong and Korea remained unchanged at 13 percent and 7 percent, respectively, in the two quarters. The share of imports from all other sources rose from 4 to 8 percent between July-September of 1983 and 1984.

MARKETING YEAR DATA

As discussed in the twentieth quarterly report, production, ending inventories, apparent consumption, imports, and exports of processed mushrooms all increased for the most recent marketing year (July 1983-June 1984) compared with the preceding marketing year (1982/83), while sales of domestic product declined. The ratio of imports to consumption was 57 percent in 1983/84, compared with 49 percent a year earlier. In 1983/84, Taiwan was the principal supplier of imported mushrooms, a position held by China in 1982/83. In 1983/84, Spain became a new important supplier, ranking fourth.

A REPORT OF CERTAIN QUARTERLY STATISTICS FOR PROCESSED MUSHROOMS FOR SPECIFIED PERIODS

(The information provided in this report was compiled by the United States International Trade Commission as requested by the President in accordance with section 332(g) of the Tariff Act of 1930, as amended (19 U.S.C. §1332(g)), in order to monitor import competition in the domestic market for processed mushrooms. Data included herein cover the stocks, production, and sales of U.S. producers of canned mushrooms, sales of U.S. processors of frozen mushrooms, imports under items 144.20 and 922.56 of the Tariff Schedules of the United States, exports, and apparent consumption.)

Processed mushrooms: U.S. producers' carry-in and carry-out stocks, production, sales, exports of domestic merchandise, imports for consumption, and apparent consumption, July-September 1983 and 1984 and marketing years July 1, 1982-June 30, 1983, and July 1, 1983-June 30, 1984

(In thousands of pounds, drained-weight basis)

Item :	July-September		Marketing year			
	1983	1984	July 1, 1982- June 30, 1983	:	-	1, 1983- 30, 1984
:	:	;		:		
Carry-in stocks of :	:	:		:	•	
canned mushrooms:	14,980 :	27,908	27,253	:		14,980
Carry-out stocks of :	:	;		:		•
canned mush- :	:			:		
rooms: :	:	:		:		
9 ounces or less: :	:	;		:		
Whole:	171 :	515	- · · -	-		603
Sliced:	819 :	959	•			1,300
Other:_	6,984 :					16,399
Total:	7,974 :	16,380	11,356	:		18,302
Over 9 ounces: :	:		}	:		
Whole:	15 :	63 :	18	:		52
Sliced:	337 :	4,449	•			4,857
Other:_	2,011 :	6,350	2,584	:		4,697
Total:	2,363:	10,862	3,624	:		9,606
Total carry- :	:	:		:		
out stocks:	10,337:	27,242	14,980	:		27,908
Production of canned:	:	;		:		
mushrooms: :	:	:		:		
9 ounces or less: :	:	:		:		
Whole:	140 :	354 :	1,791	:		1,983
Sliced:	902 :	1,146 :				6,001
Other:	5,314:					46,092
Tota1:	6,356 :	10,020				54,076
Over 9 ounces: :	:	21,121		:		.,
Whole:	67 :	94	438	:		409
Sliced:	3,435 :	6,258	·	_		21,681
Other:	4,180 :	•				21,416
Tota1:	7,682 :	12,609				43,506
Total produc- :	.,	,_,		•		,
tion:	14,038 :	22,629	83,141	•		97,582
	27,000 .	22,023		:		37,30

Processed mushrooms: U.S. producers' carry-in and carry-out stocks, production, sales, exports of domestic merchandise, imports for consumption, and apparent consumption, July-September 1983 and 1984 and marketing years July 1, 1982-June 30, 1983, and July 1, 1983-June 30, 1984--Continued

Item :	July-September		Marketing year		
	1983	1984 :	July 1, 1982- : June 30, 1983 :	July 1, 1983- June 30, 1984	
:	:		:		
Sales: :	:	:	:		
Canned mushrooms: :	:	:	:		
9 ounces or less::		:	:		
Whole:	312 :	442 :	2,330 :	1,890	
Sliced:	1,185 :	1,513 :	6,777 :	5,818	
Other:_	8,241:	10,014 :	47,229 :	39,309	
Tota1:	9,738:	11,969 :	56,336:	47,017	
Over 9 ounces: :	:	:	:		
Whole:	70 :	82 :	473 :	382	
Sliced:	4,084 :	6,663 :	16,213 :	18,481	
Other:_	4,754:	4,592 :	21,132 :	19,094	
Tota1:	8,908:	11,337 :	37,818 :	37,957	
Total sales, :	•	:	:		
canned:	18,646 :	23,306:	94,154 :	84,974	
Frozen mushrooms $1/$:	7,651:	6,530 :	24,696 :	30,295	
Exports:	119 :	163 :		455	
Imports from:	:	:	:		
Taiwan:	15,657 :	17,780 :	41,590 :	55,513	
People's Republic :	:	:			
of China:	8,902 :	10,911 :	42,895 :	44,597	
Hong Kong:	4,514 :	6,164 :	16,755 :	20,769	
Spain:	1,018:	4,554 :	322 :	11,807	
Republic of Korea:	2,509:	3,157 :	7,478 :	10,503	
A11 other:	· · · · · · · · · · · · · · · · · · ·	3,885:	5,411 :	9,463	
Tota1:	33,786 :	46,451 :		152,652	
Apparent :		:	:	•	
consumption 2/:	59,964 :	76,124 :	233,011 :	267,466	
Ratio of imports to :		:	:		
consumption-percent:	56 :	61 :	49 :	57	
	:	:	:		

^{1/} Data on frozen mushrooms converted to drained-weight equivalents.

Source: Stocks, production, and sales were estimated from data submitted in response to questionnaires of the U.S. International Trade Commission; exports and imports were compiled from official statistics of the U.S. Department of Commerce.

Note. -- Data on stocks, production, and sales may not add because of losses.

^{2/} Data do not take into account disappearance from losses or waste of domestic canners or changes in stocks of producers of canned or frozen mushrooms or importers.