PROCESSED MUSHROOMS: U.S. PRODUCERS' PRODUCTION, SALES, AND INVENTORIES, AND U.S. IMPORTS, EXPORTS, AND APPARENT CONSUMPTION NINETEENTH QUARTERLY REPORT: FIRST CALENDAR QUARTER 1984

Report to the President on Investigation No. 332-84 Under Section 332 of the Tariff Act of 1930

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# UNITED STATES INTERNATIONAL TRADE COMMISSION

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#### HIGHLIGHTS

During the first quarter (January-March) 1984, compared with the same quarter 1983:

- APPARENT CONSUMPTION of canned mushrooms increased 30 percent to 77.6 million pounds;
- DOMESTIC PRODUCTION rose 18 percent to 26.8 million pounds;
- SALES of domestic canned mushrooms declined 1 percent to 24.1 million pounds;
- PRODUCER ENDING INVENTORIES of canned mushrooms rose 5 percent to 15.0 million pounds;
- IMPORTS rose 57 percent to 46.7 million pounds, constituting 60 percent of consumption compared with 50 percent last year; and
- EXPORTS increased 19 percent to 64,000 pounds.

#### QUARTERLY STATISTICS

For the first quarter of 1984, compared with the same quarter a year earlier, apparent consumption, production, ending inventories, imports, and exports of canned mushrooms all rose while sales by domestic producers decreased (see table). Ending inventories by producers totaled 15.0 million pounds (up 5 percent); production, 26.8 million pounds (up 18 percent); exports, 64,000 pounds (up 19 percent); imports, 46.7 million pounds (up 57 percent); and apparent consumption, 77.6 million pounds (up 30 percent). Sales by domestic producers totaled 24.1 million pounds (down 1 percent).

### A REPORT OF CERTAIN QUARTERLY STATISTICS FOR PROCESSED MUSHROOMS FOR SPECIFIED PERIODS

(The information provided in this report was compiled by the United States International Trade Commission as requested by the President in accordance with section 332(g) of the Tariff Act of 1930, as amended (19 U.S.C. §1332(g)), in order to monitor import competition in the domestic market for processed mushrooms. Data included herein cover the stocks, production, and sales of U.S. producers of canned mushrooms, sales of U.S. processors of frozen mushrooms, imports under items 144.20 and 922.56 of the Tariff Schedules of the United States, exports, and apparent consumption.)

Processed mushrooms: U.S. producers' carry-in and carry-out stocks, production, sales, exports of domestic merchandise, imports for consumption, and apparent consumption, January-March 1983 and 1984 and marketing years July 1, 1981-June 30, 1982, and July 1, 1982-June 30, 1983

: 	January-March		Marketing year		
	1983	1984	July 1, 1981- : June 30, 1982 :		
: Carry-in stocks of : canned mushrooms: Carry-out stocks of :	: : 16,048 : :	: : 12,010 : :	: 28,751 : :	27,253	
canned mush- : rooms: : 9 ounces or less: :	:		:		
Whole:	461 :	658 :	847 :	342	
Sliced:	1,261 :	705 :			
Other	8,483 :	8,149 :	•	9,910	
Total:	10,205 :				
Over 9 ounces: :	:		:	·	
Whole:	30 :	67 :	73 :	18	
Sliced:	1,221 :	1,787 :	596 :	1,022	
Other:	2,877 :	3,663 :	5,917 :	2,584	
Total:	4,128 :	5,517 :	6,586 :	3,624	
Total carry— :	:	:	•		
out stocks:	14,333 :	15,029 :	27,253 :	14,980	
Production of canned :	:	:	:		
mushrooms: :	:	:	:		
9 ounces or less: :	:	:	:		
Whole:	627 :	869 :	3,153 :	1,791	
Sliced:	1,734 :	1,774 :	5,768 :	6,175	
Other:	11,891 :	13,041 :	54,499 :	39,806	
Total:	14,252 :	15,684 :	63,420 :	47,772	
Over 9 ounces: :	:	:			
Whole:	101 :	120 :	409 :	438	
Sliced:	4,327 :	4,948 :	16,598 :	16,351	
Other:	3,980 :	6,017	17,914 :	18,580	
Tota1:	8,408 :	11,085	34,921 :	35,369	
Total produc- : tion:	: 22,660 :	26,769	: 98,341 :	<b>83</b> ,141	
:	:	20,705			

(In thousands of pounds, drained-weight basis)

Processed mushrooms: U.S. producers' carry-in and carry-out stocks, production, sales, exports of domestic merchandise, imports for consumption, and apparent consumption, January-March 1983 and 1984 and marketing years July 1, 1981-June 30, 1982, and July 1, 1982-June 30, 1983-Continued

	January	y-March	Marketing year		
Item	1983	1984	July 1, 1981- : June 30, 1982 :	July 1, 1982- June 30, 1983	
	:	:	:		
Sales: :		:			
Canned mushrooms: :		i	•		
9 ounces or less: :	:	;	:		
Whole:	609 :	600 :	2,489 :		
Sliced:	1,815 :	1,885 :		6,777	
Other:				ومرجوب بمعادلة والمرجو ومردون والمراجع والمراجع والمحمول ومعاول والمحمد والمحاد والمحاد والمحاد	
Total:	15,588 :	13,952 :	59,075 :	56,336	
Over 9 ounces: :	:	•	8 0		
Whole:	118 :	89 :	279 :	473	
Sliced:	4,250 :	5,084 :	15,781 :	16,213	
Other::	4,318 :	5,015 :	17,114 :	21,132	
Total:	8,686 :	10,188 :	33,174 :	37,818	
Total sales, :	:	:	:		
canned:	24,274 :	24,140 :	92,249 :	- 94,154	
Frozen mushrooms 1/:	5,542 :	6;852 :	21,566 :	24,696	
Exports:	54 :	64 :		290	
Imports from - :	:	:			
People's Republic of :	:	:			
China:	11,748 :	12,787 :	32,239 :	42,895	
Taiwan:	7,480 :	15,370 :	-	41,590	
Hong Kong		6,165 :		16,755	
Republic of Korea:		4,076 :		7,478	
All other:_		8,295 :	-	-	
Total:		46,693 :		114,451	
	59,592 :	77,621 :		233,011	
Apparent consumption $2/$ :	57,577 :	//,021 :	209,057 :	255,011	
Ratio of imports to con- :	50	· · ·		49	
sumptionpercent:	50 :	60 :	46 :	45	

(In thousands of pounds, drained-weight basis)

1/ Data on frozen mushrooms converted to drained-weight equivalents.

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<u>2</u>/ Data do not take into account disappearance from losses or waste of domestic canners or changes in stocks of producers of canned or frozen mushrooms or importers.

Source: Stocks, production, and sales were estimated from data submitted in response to questionnaires of the U.S. International Trade Commission; exports and imports were compiled from official statistics of the U.S. Department of Commerce.

Note.-Data on stocks, production, and sales may not add because of losses.

#### Sales

The decrease in sales of domestic canned mushrooms (1 percent) in the first quarter of 1984, compared with the same quarter of 1983, reflected a decrease in sales of canned mushrooms in retail-size containers; virtually all of the decline in such sales was in the stems and pieces style of pack. The decrease in sales of retail-size containers was offset by an increase of nearly an equal amount in sales of mushrooms in institutional-size containers. Sales of frozen mushrooms (6.9 million pounds) were 24 percent more than in the corresponding period of 1983. Sales of frozen mushrooms were equivalent to 28 percent of canned mushroom sales, up from 23 percent in the same quarter of 1983. Exports continued to be negligible with respect to U.S. production and apparent consumption.

#### Imports

The 57-percent increase in imports of processed mushrooms in the first quarter of 1984, compared with the same quarter of 1983, reflects in part a strong domestic demand for canned mushrooms, a decrease in the supply of fresh mushrooms, and the expiration (on October 31, 1983) of the temporary rate of duty increase which had been in effect on prepared or preserved mushrooms during the first quarter of 1983. First quarter 1984 imports were equivalent to 60 percent of consumption, compared with 50 percent in the same quarter a year earlier.

Taiwan was the principal supplier of imported processed mushrooms in the first quarter of 1984, the position held by the People's Republic of China (China) in the comparable quarter of 1983. Other major suppliers of imported mushrooms were Hong Kong and the Republic of Korea (Korea). Between January-March 1983 and 1984, Taiwan's share of imports rose from 25 to 33 percent while China's decreased from 39 to 27 percent and Hong Kong's share decreased from 18 to 13 percent; Korea's share declined from 12 to 9 percent in the two quarters. The share of imports from other sources rose from 6 to 18 percent between January-March of 1983 and 1984, with entries from Spain and the Netherlands accounting for most of the increase.

#### MARKETING YEAR DATA

As discussed in the eighteenth quarterly report, production, ending inventories, and exports of processed mushrooms all declined for the most recent marketing year (July 1982-June 1983) compared with the preceding marketing year (1981/82), while sales, consumption, and imports rose. The ratio of imports to consumption was 49 percent in 1982/83, compared with 46 percent a year earlier. In 1982/83, China was the principal supplier of imported mushrooms, the position it also held in 1981/82.

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