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U.S. AUTOMOBILE INDUSTRY: MONTHLY REPORT ON SELECTED ECONOMIC INDICATORS

**Report to the Subcommittee on Trade,
Committee on Ways and Means,
on Investigation No. 332-152
Under Section 332
of the Tariff Act of 1930**



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Table 1.--New passenger automobiles: U.S. retail sales of domestic production, production, inventory, days' supply, and employment, by specified periods, 1982 and 1983

(In thousands of units; thousands of employees)						
Item	1982 and 1983			1982		
	November : 1983	December : 1983	Jan. 1983- Dec. 1983	December : 1982	Jan. 1982- Dec. 1982	
Retail sales of domestic production:						
Subcompact-----	183	178	2,035	133	1,739	
Compact-----	75	78	923	82	1,104	
Intermediate-----	192	179	2,246	126	1,618	
Standard-----	100	90	1,158	72	928	
Luxury-----	40	35	431	34	367	
Total-----	591	559	6,793	448	5,757	
Production:						
Subcompact-----	214	196	2,085	117	1,596	
Compact-----	101	90	1,091	78	1,097	
Intermediate-----	196	172	2,236	111	1,452	
Standard-----	90	80	1,001	55	680	
Luxury-----	40	38	445	30	367	
Total-----	641	577	6,857	391	5,191	
Inventory:						
Subcompact-----	241	259	1/	230	1/	
Compact-----	307	346	1/	280	1/	
Intermediate-----	435	472	1/	402	1/	
Standard-----	111	132	1/	177	1/	
Luxury-----	130	98	1/	75	1/	
Total-----	1,224	1,307	1/	1,164	1/	
Days' supply: 2/						
Subcompact-----	66	75	1/	79	1/	
Compact-----	61	67	1/	55	1/	
Intermediate-----	45	59	1/	55	1/	
Standard-----	43	48	1/	59	1/	
Luxury-----	53	41	1/	44	1/	
Total-----	48	55	1/	52	1/	
Employment: 3/						
Total employees-----	4/ 839	5/ 845	1/	6/ 649	1/	
Production workers--	4/ 644	5/ 652	1/	6/ 470	1/	
Layoffs 7/-----	113	107	1/	269	1/	

1/ Not applicable.

2/ Days' supply is an average for each class size which is determined by dividing total inventory by the previous month's retail sales.

3/ Employment data are for SIC 371 (motor vehicles and motor vehicle equipment).

4/ Data are for October 1983, revised.

5/ Data are for November 1983.

6/ Data are for November 1982, revised.

7/ Layoffs are the number of UAW members on indefinite layoff as of the end of each specified period.

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Source: Retail sales, production, and days' supply, Ward's Auto Information Bank; inventory, Automotive News; and employment, U.S. Department of Labor.

Note.--Because of rounding, figures may not add to the totals shown.

Table 2.--New passenger automobiles: U.S. imports for consumption, by principal sources and specified periods, 1981, 1982, and 1983 1/ 2/

Source	1982 and 1983			1981 and 1982	
	Oct. 1983	Nov. 1983	Dec. 1982- Nov. 1983	Nov. 1982	Dec. Nov.
	Quantity (units)				
Japan-----	166,616	160,726	1,848,065	131,125	1,1
Canada-----	66,968	71,336	787,456	56,807	
West Germany-----	24,854	32,824	231,055	18,485	
Sweden-----	8,994	13,329	115,096	4,627	
Italy-----	194	815	4,454	127	
United Kingdom-----	1,358	1,774	16,728	1,004	
France-----	2,560	1,418	44,425	4,487	
All other-----	1,478	1,065	8,551	562	
Total-----	273,022	283,287	3,055,830	217,224	2,
	Value (1,000 dollars)				
Japan-----	985,288	973,733	10,492,683	683,141	9,
Canada-----	592,050	649,214	6,786,238	473,439	5,
West Germany-----	314,476	396,015	3,331,754	241,627	3,
Sweden-----	91,861	140,305	1,097,893	45,382	
Italy-----	2,958	9,792	62,027	1,694	
United Kingdom-----	31,268	42,259	390,967	27,749	
France-----	24,778	13,710	320,507	35,040	
All other-----	13,081	9,108	66,759	5,387	
Total-----	2,055,760	2,234,136	22,548,828	1,513,459	20,

1/ Data include imports into Puerto Rico; data do not include automobiles assembled in Foreign Trade Zones.

2/ Data include TSUSA number 692.1005.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 1 - Lightweight automobile trucks ^{1/} and bodies and cab/chassis for lightweight automobile trucks: U.S. imports for consumption, by principal sources and specified periods, 1981, 1982, and 1983 ^{2/}

Source	1982 and 1983			1981 and 1982	
	Oct. 1983	Nov. 1983	Dec. 1982- Nov. 1983	Nov. 1982	Dec. 1981- Nov. 1982
	Quantity (units) ^{3/}				
Japan	36,349	37,047	388,718	16,718	378,587
Canada	28,282	23,171	251,821	16,332	268,370
All other	49	6	2,088	197	1,817
Total	64,680	60,224	642,627	33,247	648,774
	Value (1,000 dollars)				
Japan	146,530	149,394	1,571,431	64,085	1,586,856
Canada	239,460	218,768	2,146,325	135,512	2,128,771
All other	510	403	31,295	1,686	22,733
Total	386,500	368,565	3,749,051	201,283	3,738,360

^{1/} Defined as not over 10,000 pounds gvwt.

^{2/} Partially estimated, all data include imports into Puerto Rico.

^{3/} Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note -Because of rounding, figures may not add to the totals shown.

Table 4.--New passenger automobiles: U.S. exports of domestic merchandise, by principal markets and specified periods, 1981, 1982, and 1983

Market	1982 and 1983			1981 and 1982	
	Oct.	Nov.	Dec. 1982-	Nov.	Dec. 1982
	1983	1983	Nov. 1983	1982	Nov. 1982
	Quantity (units)				
Canada-----	54,519	45,459	505,836	23,657	385,2
Saudi Arabia-----	1,180	916	10,898	1,318	12,7
Kuwait-----	227	165	2,383	632	5,1
Japan-----	145	313	2,059	466	3,3
West Germany-----	251	375	2,723	214	1,1
Venezuela-----	3	31	452	254	3,4
All other-----	924	820	10,626	1,222	20,1
Total-----	57,249	48,079	534,977	27,763	388,1
	Value (1,000 dollars)				
Canada-----	417,865	349,754	3,723,735	176,889	2,359,1
Saudi Arabia-----	14,918	11,260	140,620	18,633	166,3
Kuwait-----	3,090	2,307	31,221	7,719	69,6
Japan-----	2,412	4,262	27,172	6,516	46,2
West Germany-----	2,699	4,085	28,181	2,081	26,4
Venezuela-----	30	462	4,803	3,032	38,4
All other-----	10,495	10,002	120,623	15,747	216,4
Total-----	451,509	382,132	4,076,355	230,617	2,922,6

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 5.--Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. exports of domestic merchandise, by principal markets and specified periods, 1981, 1982 and 1983 2/

Market	1982 and 1983			1981 and 1982	
	Oct.	Nov.	Dec. 1982-	Nov.	Dec. 1981-
	1983	1983	Nov. 1983	1982	Nov. 1982
	Quantity (units) <u>3/</u>				
Canada-----	6,105	8,866	82,240	4,158	56,463
Saudi Arabia-----	1,285	907	16,482	1,985	16,394
Kuwait-----	106	155	1,491	393	3,369
Venezuela-----	-	-	200	24	2,020
All other-----	518	617	9,153	1,077	17,673
Total-----	8,014	10,545	109,566	7,637	95,919
	Value (1,000 dollars)				
Canada-----	50,688	69,087	617,460	29,583	369,192
Saudi Arabia-----	17,305	11,919	209,426	25,605	206,296
Kuwait-----	1,461	2,031	17,122	4,890	40,001
Venezuela-----	-	-	2,398	274	20,350
All other-----	5,187	5,130	91,595	11,525	169,400
Total-----	74,641	88,167	938,001	71,877	805,239

1/ Defined as not over 10,000 pounds gvwt.

2/ Partially estimated.

3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Because of rounding, figures may not add to the totals shown.

Table 6.--New passenger automobiles: Sales of domestic and imported passenger automobiles and sales of imported passenger automobiles as a percent of total U.S. sales, by specified periods, 1982 and 1983

Period	Sales of--				Total U.S. sales		Ratio of import sales to total sales	
	Domestic automobiles 1/		Imported automobiles 2/					
	1983	1982	1983	1982	1983	1982	1983	1982
							-----Percent-----	
January----	412,893	368,138	182,853	166,172	595,746	534,310	30.7	31.1
February----	442,479	456,942	186,374	175,261	628,853	632,203	29.6	27.7
Jan.-Feb----	855,372	825,080	369,227	341,433	1,224,599	1,166,513	30.2	29.3
March-----	600,303	575,608	220,479	200,741	820,782	776,349	26.9	25.9
Jan.-Mar----	1,455,675	1,400,688	589,706	542,174	2,044,538	1,942,862	28.8	27.9
April-----	579,991	488,630	183,464	169,833	763,455	668,463	24.0	25.4
Jan.-Apr----	2,035,666	1,899,318	773,170	712,007	2,808,993	2,611,325	27.5	27.2
May-----	630,044	584,676	206,457	187,091	836,501	771,767	24.7	24.2
Jan.-May----	2,665,710	2,483,994	979,627	899,098	3,645,494	3,383,092	26.9	26.6
June-----	688,145	451,430	235,282	199,093	903,427	650,523	26.0	30.6
Jan.-								
June-----	3,333,855	2,935,424	1,214,909	1,098,191	4,548,764	4,033,615	26.7	27.2
July-----	576,864	429,908	214,356	199,364	791,220	629,272	27.1	31.7
Jan.-								
July-----	3,910,719	3,365,332	1,429,265	1,297,555	5,339,984	4,662,887	25.8	27.8
August-----	530,960	409,411	209,113	199,341	740,073	608,752	28.3	32.7
Jan.-								
August-----	4,441,679	3,774,743	1,638,378	1,496,896	6,080,057	5,271,639	26.9	28.4
Sept.-----	538,307	488,452	166,163	182,599	704,470	671,051	23.6	27.2
Jan.-								
Sept.-----	4,979,986	4,263,195	1,804,541	1,679,495	6,784,527	5,942,690	26.6	28.3
Oct.-----	664,194	487,871	196,124	168,379	860,318	656,250	22.8	25.7
Jan.-								
	5,644,180	4,751,066	2,000,665	1,847,874	7,644,845	6,598,940	26.2	28.0
	590,527	558,146	190,211	184,761	780,738	742,907	24.4	24.9
Nov.-----	6,234,707	5,309,212	2,190,876	2,032,635	8,425,583	7,341,847	26.0	27.7
Dec.-----	559,421	448,048	192,807	183,554	752,228	631,602	25.6	29.1
Jan.-								
Dec.-----	6,794,128	5,757,260	2,383,683	2,216,189	9,177,811	7,973,449	26.0	27.8

1/ Domestic automobile sales include U.S. and Canadian-built automobiles sold in the United States.

2/ Does not include automobiles imported from Canada.

Source: Automotive News.

Table 7.--New passenger automobiles: Price indexes, by specified periods, 1982 and 1983

(1967 = 100)

Item	1983			1982 and 1983		
	October 1983	November 1983	Percent change	November 1982	November 1983	Percent change
Consumer Price Index:						
Unadjusted----	204.3	206.2	+0.9	199.0	206.2	+3.6
Seasonally adjusted----	205.9	206.0	0	198.7	206.0	+3.7
Producer Price Index:						
Unadjusted----	222.4	222.0	-0.2	218.7	222.0	+1.5
Seasonally adjusted----	217.6	218.5	+0.4	215.3	218.5	+1.5

Source: U.S. Department of Labor.

Table 8.--New passenger automobiles: Retail price changes in the U.S. market, during December 1983

Source and size category	Retail price changes in dollars, December 1983 (+ or -)
Producers:	
1 Motors -----	No change.
Chrysler -----	No change.
European Economic Community producers:	
Subcompact-----	No change.
Compact-----	No change.
Luxury-----	No change.
Japanese producers:	
Subcompact-----	No change.
Compact-----	No change.
Luxury-----	No change.

Source: Automotive News, December 1983.

Table 9.--Manufacturers' suggested retail prices of selected automobiles, April 1981-January 1984 1/

Company, model, and options 2/	April 1, 1981				January 1, 1984				Percent change in	
	Base		Option-		Base		Option-		optionally equipped	
	model 3/	ally	equipped	ally	model 3/	ally	equipped	ally	model	April 1981-January 1984
General Motors:										
Chevette, 2 door HB (PB, RWD, TG)-----	5,155		5,405		5,469		5,779		0	+6.9
Citation, 4 door HB (PB, RWD, TG, AT)-----	6,404		7,014		7,046		7,821		0	+11.5
Cimarron, 4 door (AT)-----	4/ 12,131	4/ 12,501			12,215		12,535		0	+0.3
Ford:										
Escort, L, 2 door HB (PB, RWD, TG)-----	5,556		5,857		5,629		5,949		0	+1.6
Tempo, GL, 4 door (RWD, TG) 5/-----	6,421		6,953		7,557		7,807		0	+12.3
LTD Crown Victoria, 4 door (RWD, TG, AC, R)-----	8,519		10,102		11,434		12,539		0	+24.1
Chrysler:										
Plymouth Turismo, 2 door HB (RWD)-----	5,938		6,188		6,494		6,626		0	+7.1
Reliant, 4 door (RWD, TG, R, AT)-----	5,980		6,680		6,949		7,754		0	+16.1
Dodge 600, 2 door (RWD, AC) 6/-----	6,672		7,502		8,376		9,256		0	+23.4
Toyota:										
Corolla, Deluxe, 4 door (R)-----	5,688		5,793		6,498		6,758		0	+16.7
Cressida, 4 door-----	11,599		11,599		14,195		14,195		0	+22.4
Nissan (Datsun):										
Sentra, Deluxe 2 door 7/-----	5,369		5,494		6,349		6,349		0	+15.6
Stanza, GL 4 door (AT) 7/-----	6,839		7,749		9,099		9,449		0	+21.9
Maxima, 4 door-----	10,379		10,379		11,399		11,399		0	+9.8
Honda:										
Civic, 1300, 2 door HB (R)-----	4,599		4,694		5,249		5,343		0	+13.8
Accord, 4 door (R, AT)-----	7,645		7,950		8,549		9,042		0	+13.7
Isuzu:										
GLC Custom, 2 door HB (R)-----	5,495		5,650		5,895		6,055		0	+7.2

1/ Suggested retail prices, East Coast, do not include any dealer incentives, below-market financing or rebates offered by manufacturers or importers.

2/ The following codes apply: PB = power brakes; RWD = rear window defroster; TG = tinted glass; HB = hatchback; AT = automatic transmission; AC = air conditioning; R = radio.

3/ Base models are 2 door or 2 door hatchback and 4 door or 4 door hatchback models. Optionally equipped models are base models which have been equipped with the options listed in parenthesis.

4/ Cimarron not sold until May 21, 1981.

5/ Tempo replaced the Fairmont Futura.

6/ Dodge 600 has replaced the Diplomat.

7/ Sentra replaced the 210; Stanza replaced the 510.

Source: Compiled from data supplied by U.S. manufacturers, Japanese importers, and Automotive News.

Note: Some 1981, 1982, and 1983 models were discontinued; these models were replaced by comparable models. In addition, some equipment that was optional on prior models is now included in the base price, making price comparisons of prior-year models difficult.

