

# THE U.S. AUTOMOBILE INDUSTRY: MONTHLY REPORT ON SELECTED ECONOMIC INDICATORS

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Committee on Ways and Means,  
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Table 1.--New passenger automobiles: U.S. retail sales of domestic production, production, inventory, days' supply, and employment, by specified periods, 1981, 1982, and 1983

(In thousands of units; thousands of employees)

Item	1982 and 1983			1981 and 1982	
	June 1983	July 1983	August 1982- July 1983	July 1982	Aug. 1981- July 1982
Retail sales of domestic production:					
Subcompact-----	220	173	1,908	136	1,655
Compact-----	97	79	972	77	1,263
Intermediate-----	206	192	1,946	119	1,578
Standard-----	107	97	1,068	73	928
Luxury-----	38	35	411	25	341
Total-----	668	577	6,304	430	5,765
Production:					
Subcompact-----	207	154	1,806	152	1,793
Compact-----	89	53	877	97	1,132
Intermediate-----	229	158	1,859	135	1,462
Standard-----	97	72	870	53	650
Luxury-----	41	25	416	19	336
Total-----	663	463	5,828	456	5,373
Inventory:					
Subcompact-----	205	206	1/	396	1/
Compact-----	257	258	1/	305	1/
Intermediate-----	447	460	1/	415	1/
Standard-----	197	197	1/	150	1/
Luxury-----	88	88	1/	97	1/
Total-----	1,195	1,209	1/	1,364	1/
Days' supply: <sup>2/</sup>					
Subcompact-----	53	46	1/	115	1/
Compact-----	47	48	1/	76	1/
Intermediate-----	57	60	1/	89	1/
Standard-----	48	50	1/	63	1/
Luxury-----	58	59	1/	98	1/
Total-----	47	47	1/	79	1/
Employment: <sup>3/</sup>					
Total employees-----	4/ 762	5/ 766	1/	6/ 722	1/
Production workers---	4/ 571	5/ 577	1/	6/ 533	1/
Layoffs <sup>7/</sup> -----	204	197	1/	213	1/

1/ Not applicable.

2/ Days' supply is an average for each class size which is determined by dividing total inventory by the previous month's retail sales.

3/ Employment data are for SIC 371 (motor vehicles and motor vehicle equipment).

4/ Data are for May 1983, revised.

5/ Data are for June 1983.

6/ Data are for June 1982, revised.

7/ Layoffs are the number of UAW members on indefinite layoff as of the end of each specified period.

Source: Retail sales, production, and days' supply, Ward's Auto Information Bank; inventory, Automotive News; and employment, U.S. Department of Labor.

Note.--Because of rounding, figures may not add to the totals shown.

Table 2.--New passenger automobiles: U.S. imports for consumption, by principal sources and specified periods, 1981, 1982, and 1983 1/ 2/

Source	1982 and 1983			1981 and 1982	
	May 1983	June 1983	July 1982- June 1983	June 1982	July 1981- June 1982
	Quantity (units)				
Japan-----	188,912	163,430	1,843,426	150,013	1,788,618
Canada-----	88,472	85,752	758,487	83,280	666,194
West Germany-----	18,461	17,422	213,726	22,428	259,681
Sweden-----	11,873	8,802	99,809	8,847	81,579
Italy-----	295	560	3,375	763	14,317
United Kingdom-----	1,386	1,338	15,081	841	15,388
France-----	4,564	4,735	49,618	3,009	46,597
All other-----	810	696	5,240	1	2,627
Total-----	314,773	282,735	2,988,762	269,182	2,875,001
	Value (1,000 dollars)				
Japan-----	1,050,263	948,014	10,079,734	762,430	9,331,373
Canada-----	751,845	721,522	6,555,956	652,395	5,278,898
West Germany-----	281,785	261,442	3,012,923	268,565	3,000,735
Sweden-----	117,265	87,670	973,978	81,715	738,587
Italy-----	4,620	9,505	46,613	8,511	145,713
United Kingdom-----	33,004	33,476	360,296	21,852	343,278
France-----	28,444	34,294	340,280	21,860	291,105
All other-----	6,308	5,627	37,879	7	47,647
Total-----	2,273,534	2,101,550	21,407,659	1,817,335	19,177,336

1/ July 1981-June 1983 data include TSUSA item 692.1005.

2/ Data include imports into Puerto Rico, but do not include automobiles assembled in Foreign Trade zones.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 3.--Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. imports for consumption, by principal sources and specified periods, 1981, 1982, and 1983 2/

Source	1982 and 1983			1981 and 1982	
	May 1983	June 1983	July 1982- June 1983	June 1982	July 1981- June 1982
Quantity (units) <u>3/</u>					
Japan-----	40,388	39,347	339,392	22,916	441,634
Canada-----	24,716	26,457	235,406	37,437	274,101
All other-----	146	572	2,792	243	1,973
Total-----	65,250	66,376	557,590	60,595	717,708
Value (1,000 dollars)					
Japan-----	165,597	162,649	1,389,726	97,226	1,831,190
Canada-----	194,443	212,839	1,934,667	285,207	2,111,231
All other-----	2,840	5,551	43,199	4,896	26,241
Total-----	362,880	381,039	3,367,592	387,329	3,968,662

1/ Defined as not over 10,000 pounds gw.

2/ Partially estimated, all data include imports into Puerto Rico.

3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 4.--New passenger automobiles: U.S. exports of domestic merchandise, by principal markets and specified periods, 1981, 1982, and 1983

Market	1982 and 1983			1981 and 1982	
	May 1983	June 1983	July 1982- June 1983	June 1982	July 1981- June 1982
	Quantity (units)				
Canada-----	57,935	50,224	421,799	35,609	376,235
Saudi Arabia-----	868	321	10,016	313	13,317
Kuwait-----	293	57	3,623	371	6,578
Japan-----	263	49	2,270	103	3,189
West Germany-----	255	360	2,565	334	2,489
Venezuela-----	13	22	1,762	386	5,281
All other-----	1,017	1,034	12,805	1,806	25,043
Total-----	60,644	52,067	454,840	38,922	432,132
	Value (1,000 dollars)				
Canada-----	414,125	371,797	3,042,358	248,746	2,618,996
Saudi Arabia-----	11,066	3,484	138,096	3,970	175,557
Kuwait-----	3,914	553	46,581	4,600	79,892
Japan-----	3,350	529	29,989	1,351	43,771
West Germany-----	2,760	3,617	26,055	3,295	24,416
Venezuela-----	138	199	19,162	4,079	51,539
All other-----	11,244	11,711	142,716	17,564	247,859
Total-----	446,597	391,890	3,444,957	283,605	3,242,030

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.



Table 5.--Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. exports of domestic merchandise, by principal markets and specified periods, 1981, 1982 and 1983 2/

Market	1982 and 1983			1981 and 1982	
	May 1983	June 1983	July 1982- June 1983	June 1982	July 1981- June 1982
	Quantity (units) <u>3/</u>				
Canada-----	7,507	9,449	65,600	7,475	54,136
Saudi Arabia-----	1,110	884	15,622	1,107	17,910
Kuwait-----	110	23	2,287	175	3,027
Venezuela-----	2	-	916	200	2,149
All other-----	803	574	11,451	1,834	23,263
Total-----	9,532	10,930	95,876	10,791	100,485
	Value (1,000 dollars)				
Canada-----	56,060	67,566	474,899	50,314	358,406
Saudi Arabia-----	13,726	10,655	199,806	13,596	198,700
Kuwait-----	1,467	260	26,772	1,757	28,649
Venezuela-----	19	-	10,672	2,059	20,644
All other-----	9,141	6,445	117,173	18,004	216,312
Total-----	80,413	84,926	829,322	85,730	822,711

1/ Defined as not over 10,000 pounds gwv.

2/ Partially estimated.

3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 6.--New passenger automobiles: Sales of domestic and imported passenger automobiles and sales of imported passenger automobiles as a percent of total U.S. sales, by specified periods, 1982 and 1983

Period	Sales of--				Total U.S. sales		Ratio of import sales to total sales	
	Domestic automobiles 1/		Imported automobiles 2/		1983	1982	1983	1982
	1983	1982	1983	1982				
	--Percent--							
January---	412,893	368,138	182,853	166,172	595,746	534,310	30.7	31.1
February---	442,479	456,942	186,374	175,261	628,853	632,203	29.6	27.7
Jan.-Feb---	855,372	825,080	369,227	341,433	1,224,599	1,166,513	30.2	29.3
March-----	600,303	575,608	220,479	200,741	820,782	776,349	26.9	25.9
Jan.-Mar---	1,455,675	1,400,688	589,706	542,174	2,044,538	1,942,862	28.8	27.9
April-----	579,991	488,630	183,464	169,833	763,455	668,463	24.0	25.4
Jan.-Apr---	2,035,666	1,899,318	773,170	712,007	2,808,993	2,611,325	27.5	27.2
May-----	630,044	584,676	206,457	187,091	836,501	771,767	24.7	24.2
Jan.-May---	2,665,710	2,483,994	979,627	899,098	3,645,494	3,383,092	26.9	26.6
June-----	688,145	451,430	235,282	199,093	903,427	650,523	26.0	30.6
Jan.-								
June---	3,333,855	2,935,424	1,214,909	1,098,191	4,548,764	4,033,615	26.7	27.2
July-----	576,864	429,908	214,356	199,364	791,220	629,272	27.1	31.7
Jan.-								
July---	3,910,719	3,365,332	1,479,265	1,297,555	5,339,984	4,662,887	26.8	27.8

1/ Domestic automobile sales include U.S. and Canadian-built automobiles sold in the United States.

2/ Does not include automobiles imported from Canada.

Source: Automotive News.

Table 7.--New passenger automobiles: Price indexes, by specified periods, 1982 and 1983

(1967 = 100)

Item	1983			1982 and 1983		
	May 1983	June 1983	Percent change	June 1982	June 1983	Percent change
Consumer Price Index:						
Unadjusted----	201.5	201.6	0	198.1	201.6	+1.8
Seasonally adjusted----	200.5	200.8	+0.1	197.2	200.8	+1.8
Producer Price Index:						
Unadjusted----	217.3	217.4	0	213.4	217.4	+1.9
Seasonally adjusted----	217.3	217.6	+0.1	213.6	217.6	+1.9

Source: U.S. Department of Labor.

Table 8.--New passenger automobiles: Retail price changes in the U.S. market, during July 1983

Source and size category	Retail price changes in dollars, July 1983 (+ or -)
U.S. producers:	
General Motors-----	No change
Ford-----	No change
Chrysler-----	No change
European Economic Community producers:	
Subcompact-----	No change
Compact-----	No change
Luxury-----	No change
Japanese producers:	
Subcompact-----	No change
Compact-----	No change
Luxury-----	No change

Source: Automotive News, July 1983.

Table 9.--Sales and profits (loss) on major U.S. automobile manufacturers' operations, by specified periods, 1982 and 1983 <sup>1/</sup>

Item and firm	(In millions of dollars)			
	1983		1982	
	January-March	April-June	January-March	April-June
Sales:				
General Motors-----	16,740	19,400	14,720	17,100
Ford-----	10,000	11,730	8,920	10,900
Chrysler-----	3,100	3,600	2,500	2,860
American Motors-----	782	762	600	667
Total-----	30,622	35,492	26,740	31,527
Profits:				
General Motors-----	653	1,040	128	560
Ford-----	211	542	(355)	205
Chrysler-----	172	310	150	107
American Motors-----	(66)	(79)	(51)	(69)
Total-----	970	1,813	(128)	803

<sup>1/</sup> Data are for world operations.

Source: Automotive News, Wall Street Journal, and Ward's Automotive Reports.

Table 10.--Manufacturers' suggested retail prices of selected U.S. and Japanese automobiles, April 1981-August 1983 <sup>1/</sup>

Company, model, and options <sup>2/</sup>	April 1, 1981		August 1, 1983		Percent change in optionally equipped model	
	Base model <sup>3/</sup>	Optionally equipped model <sup>3/</sup>	Base model <sup>3/</sup>	Optionally equipped model <sup>3/</sup>	July 1983-August 1983	April 1981-August 1983
<b>General Motors:</b>						
Chevette, 2 door HB (PB, RWD, TG)-----	5,155	5,405	5,469	5,779	0	+6.9
Citation, 4 door HB (PB, RWD, TG, AT)---	6,404	7,014	6,934	7,699	0	+9.8
Cimarron, 4 door (AT)----- <sup>4/</sup>	12,131	12,501	12,215	12,535	0	+0.3
<b>Ford:</b>						
Escort, L, 2 door HB (PB, RWD, TG, RS)---	5,556	5,857	5,639	6,013	0	+2.7
Fairmont Futura, 4 door (RWD, TG,)-----	6,421	6,953	6,590	7,269	0	+4.5
LTD Crown Victoria, 4 door (RWD, TG, AC, R)-----	8,519	10,102	10,094	12,015	0	+18.9
<b>Chrysler: <sup>5/</sup></b>						
Plymouth Turismo, 2 door HB (RWD)-----	5,938	6,188	6,379	6,506	0	+5.1
Reliant, 4 door (RWD, TG, R, AT)-----	5,980	6,680	6,718	7,475	0	+12.9
Dodge 400, 2 door (RWD, AC) <sup>5/</sup> -----	6,672	7,502	8,014	8,883	0	+18.4
<b>Toyota:</b>						
Corolla, Deluxe, 2 door (R)-----	5,688	5,793	6,018	6,268	0	+8.2
Cressida, 4 door-----	11,599	11,599	13,569	13,569	0	+17.0
<b>Nissan (Datsun):</b>						
Sentra, Deluxe 2 door <sup>6/</sup> -----	5,369	5,494	6,099	6,099	0	+10.0
Stanza, XE, 4 door (R, AT) <sup>6/</sup> -----	6,839	7,749	8,669	9,019	0	+16.4
Maxima, 4 door-----	10,379	10,379	10,969	10,969	0	+5.7
<b>Honda:</b>						
Civic, 1300, 2 door HB (R)-----	4,599	4,694	4,899	4,993	0	+6.4
Accord, 4 door (R, AT)-----	7,645	7,950	8,345	8,739	0	+9.9
<b>Mazda:</b>						
GLC Custom, 2 door HB (R)-----	5,495	5,650	5,695	5,850	0	+3.5

<sup>1/</sup> Suggested retail prices, East Coast, do not include any dealer incentives, below-market financing or rebates offered by manufacturers or importers.

<sup>2/</sup> The following codes apply: PB = power brakes; RWD = rear window defroster; TG = tinted glass; HB = hatchback; AT = automatic transmission; AC = air conditioning; R = radio; RS = reclining front seats.

<sup>3/</sup> Base models are 2 door or 2 door hatchback and 4 door or 4 door hatchback models. Optionally equipped models are base models which have been equipped with the options listed in parenthesis.

<sup>4/</sup> Cimarron not sold until May 21, 1981.

<sup>5/</sup> Dodge 400 has replaced the Diplomat.

<sup>6/</sup> Sentra replaced the 210; Stanza replaced the 510.

Source: Compiled from data supplied by U.S. manufacturers, Japanese importers, and Automotive News.

Note: Some 1981 and 1982 models have been discontinued, thus some 1981 and 1982 models have been replaced by comparable 1983 models.