

AUTOMOTIVE TRADE STATISTICS 1964-78

**U.S. Factory Sales, Retail Sales,
Imports, Exports, Apparent Consumption,
Suggested Retail Prices, and
U.S. Bilateral Trade Balances With
the Eight Major Producing Countries**

(Series B: Passenger Automobiles)

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U.S. INTERNATIONAL TRADE COMMISSION RELEASES REPORT ON AUTOMOBILE TRADE DATA

The United States International Trade Commission today announced its release of a statistical report on automotive trade data. This report, entitled Automotive Trade Statistics, 1964-78: U.S. Factory Sales, Retail Sales, Imports, Exports, Apparent Consumption, Suggested Retail Prices, and U.S. Bilateral Trade Balances with the Eight Major Producing Countries, is the fifth annual compilation of automobile trade statistics.

The material presented in this report provides information on U.S. factory sales, imports, exports, apparent consumption, retail sales, manufacturers' suggested retail list prices, registrations, and bilateral trade balances for new passenger automobiles in 1964-78.

Total U.S. factory sales of automobiles in 1978 amounted to 9.2 million units; essentially the same as 1977. Imports of automobiles (including Canadian) were at a record level in 1978, amounting to 3.0 million units, or 7.5 percent above the previous high of 2.8 million set in 1977.

Imports of automobiles were valued at \$14.1 billion in 1978, up 27.1 percent over the previous high of \$11.1 billion recorded in 1977. Exports of automobiles, for 1978 amounted to \$3.6 billion, up 5.9 percent over the \$3.4 billion exported in 1977. Thus, the U.S. experienced a trade deficit of \$10.5 billion in 1978; this represented an increase of \$2.8 billion over the \$7.7 billion deficit recorded in 1977.

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U.S. INTERNATIONAL TRADE COMMISSION
RELEASES REPORT ON AUTOMOBILE TRADE DATA

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In June 1979 the Commission released Automotive Trade Statistics, 1964-78: U.S. Factory Sales, Imports, Exports, Apparent Consumption, and Trade Balances with Canada and All Other Countries. That report is the Commission's most recent annual report on U.S. foreign trade and trade balances (primarily in trade with Canada) for new passenger automobiles, trucks, buses, snowmobiles, other motor vehicles, and motor-vehicle parts.

Either of the cited reports (USITC Publications 985 and 1002) may be obtained from the Office of the Secretary, United States International Trade Commission, 701 E Street NW., Washington, D.C. 20436 (202-523-5178).

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Preface

The material presented in this report provides information on U.S. factory sales, imports, exports, apparent consumption, retail sales, manufacturers' suggested retail list prices, registrations, and bilateral trade balances for new passenger automobiles in the period 1964-78. Most of the vehicles covered in this report are of the type known as regular family cars. Also included, however, are sports cars, luxury cars, limousines designed to carry not more than 10 persons, and other four-wheeled, on-the-highway, passenger automobiles. Not included are vehicles with seating space for more than 10 persons, motorcycles, used passenger automobiles, trucks, vans, special-purpose motor vehicles, or off-the-highway vehicles such as golf cars, snowmobiles, or all-terrain vehicles. Unless otherwise indicated, annual data are for the calendar year, and dollar amounts are in U.S. dollars, unadjusted for inflation.

Virtually all of the material in this report was obtained from Ward's Automotive Reports, Ward's Automotive Yearbooks, Automotive News, and World Cars, from the Motor Vehicle Manufacturers' Association, from non-confidential material contained in the files of the United States International Trade Commission, and from calculations made by the Commission's staff on the basis of materials obtained from these sources.

Some of the material is derived from the United States International Trade Commission's annual report on U.S. foreign trade and trade balances (primary trade with Canada) for new passenger automobiles, trucks, buses,

snowmobiles, other motor vehicles, and motor-vehicle parts. The most recent such annual report was released by the Commission in June 1979, and was entitled Automotive Trade Statistics, 1964-78: U.S. factory sales, imports, exports, apparent consumption and U.S. trade balances with Canada and all other countries.

Summary

The data presented in the following tables indicate that the value of all imports of automobiles during 1978 was \$14.1 billion, and the value of U.S. exports of automobiles was \$3.6 billion. Thus, the United States experienced a net trade deficit of \$10.5 billion in automobiles in 1978. This deficit represents a \$2.8-billion increase over the 1977 figure of \$7.7 billion. There has not been a surplus in trade in automobiles since 1956 when a surplus of \$206 million was registered.

The United States imported automobiles, valued at \$4.5 billion, from Canada in 1978. From 1967 to 1977 the value of automobiles imported from Canada was greater than the value of automobiles imported from any other country. However, the value of automobiles imported from Japan totaled \$5.8 billion (1,563,047 units) compared with \$4.5 billion (833,061 units) imported from Canada in 1978. The third largest source of imported automobiles was West Germany, from which 416,231 units, valued at \$2.8 billion, were imported in 1978. The five remaining principal sources of imported automobiles in 1978 were Italy, the United Kingdom, Sweden, Belgium, and France. Automobiles imported from these five countries accounted for 210,339 units, valued at \$1.0 billion.

Almost all of the automobiles imported from Canada (27.5 percent of the total units imported in 1978) were manufactured by four major U.S. automobile producers--General Motors Corp., Ford Motor Co., Chrysler Corp., and American Motors. Japanese imports, which represented 51.7 percent of the total number of automobiles imported in 1978, were manufactured by Toyota, Nissan (Datsun), Honda, Toyo Kogyo (Mazda), Mitsubishi (Dodge Colt and Plymouth Arrow),

Fuji Heavy Industries (Subaru), and Isuzu (Buick Opel). The West German imported automobiles (Volkswagen, Mercedes-Benz, Ford Fiesta, and BMW) accounted for 13.8 percent of the total, while the remaining 7.0 percent were primarily Fiats and Alfa Romeos from Italy, British Leyland automobiles from the United Kingdom, Volvos and Saabs from Sweden, and Peugeotts and Renaults from France.

The United States has not recorded a trade surplus in automobiles with Canada since 1965 when there was a small surplus of \$35.7 million. The deficit in U.S. automobile trade with Japan has steadily increased from \$6.3 million in 1964 to \$5.7 billion in 1978, while the deficit in trade with West Germany has increased from \$362.1 million in 1964 to \$2.7 billion in 1978. The only country among the eight principal automobile producing countries in which the United States registered a trade surplus in automobiles in 1978 was Belgium (\$37.4 million). There was also a trade surplus of \$702 million in automobiles between the United States and all countries except the eight principal automobile producing countries in 1978.

SECTION I

U.S. FACTORY SALES, U.S. IMPORTS FOR CONSUMPTION, U.S. EXPORTS OF DOMESTIC
MERCHANDISE, AND APPARENT U.S. CONSUMPTION OF NEW PASSENGER AUTOMOBILES,
USING OFFICIAL STATISTICS OF THE U.S. DEPARTMENT OF COMMERCE FOR U.S.
IMPORTS AND U.S. EXPORTS (TABLES 1-4)

Table 1.--New passenger automobiles: U.S. factory sales, imports for consumption, exports of domestic merchandise, and apparent consumption, 1947-78

Year	U.S. factory sales	U.S. imports	U.S. exports	Apparent U.S. consumption	Ratio (percent) of imports to apparent consumption
Quantity (In units)					
1947-----	3,558,178	1,453	266,795	3,292,836	0.04
1948-----	3,909,270	28,047	217,911	3,719,406	.75
1949-----	5,119,466	7,543	140,211	4,986,798	.15
1950-----	6,665,863	21,287	120,285	6,566,865	.32
1951-----	5,338,435	23,697	216,973	5,145,159	.46
1952-----	4,320,794	33,312	141,026	4,213,080	.79
1953-----	6,116,948	27,121	154,459	5,989,610	.45
1954-----	5,558,897	34,554	173,312	5,420,139	.64
1955-----	7,920,186	57,115	211,614	7,765,687	.74
1956-----	5,816,109	107,675	174,895	5,748,889	1.87
1957-----	6,113,344	259,434	141,969	6,230,809	4.16
1958-----	4,257,812	433,921	121,751	4,569,982	9.50
1959-----	5,591,243	668,070	104,384	6,154,929	10.85
1960-----	6,674,796	444,622	117,126	7,002,292	6.35
1961-----	5,542,707	279,436	104,453	5,717,690	4.89
1962-----	6,933,240	375,715	126,969	7,181,986	5.23
1963-----	7,637,728	408,805	144,493	7,902,040	5.17
1964-----	7,751,822	536,725	181,657	8,106,890	6.62
1965-----	9,305,561	563,673	106,079	9,763,155	5.77
1966-----	8,598,326	899,895	177,703	9,320,518	9.65
1967-----	7,436,764	1,020,618	280,601	8,176,781	12.48
1968-----	8,822,158	1,620,452	330,467	10,112,143	16.02
1969-----	8,223,715	1,846,717	333,484	9,736,948	18.97
1970-----	6,546,817	2,013,420	285,302	8,274,935	24.33
1971-----	8,584,592	2,587,651	386,651	10,785,425	23.99
1972-----	8,823,938	2,485,901	410,670	10,899,169	22.81
1973-----	9,675,647	2,437,345	509,194	11,585,798	21.04
1974-----	7,331,256	2,572,557	600,902	9,302,911	27.65
1975-----	6,712,852	2,074,653	642,028	8,145,477	25.47
1976-----	8,497,603	2,536,749	680,666	10,353,686	24.5
1977-----	9,198,956	2,790,144	697,925	11,291,175	24.7
1978-----	9,165,190	3,000,592	685,194	11,480,588	26.1
Value (In thousands of dollars)					
1947-----	3,936,017	1,742	335,331	3,602,428	0.05
1948-----	4,870,423	29,654	281,024	4,619,053	.64
1949-----	6,650,857	8,624	205,074	6,454,407	.13
1950-----	8,468,137	20,511	179,325	8,309,323	.25

Table 1.--New passenger automobiles: U.S. factory sales, imports for consumption, exports of domestic merchandise, and apparent consumption, 1947-78--Continued

Year	U.S. factory sales	U.S. imports	U.S. exports	Apparent U.S. consumption	Ratio (percent) of imports to apparent consumption
Value (In thousands of dollars)--Continued					
1951-----	7,241,275	26,389	340,032	6,927,632	.38
1952-----	6,455,114	44,734	243,976	6,255,872	.72
1953-----	9,002,580	42,058	276,020	8,768,618	.48
1954-----	8,218,094	44,897	300,862	7,962,129	.56
1955-----	12,452,871	69,242	380,642	12,141,471	.57
1956-----	9,754,971	126,530	332,809	9,548,692	1.33
1957-----	11,198,379	301,388	299,424	11,200,343	2.69
1958-----	8,010,366	486,983	258,325	8,239,024	5.91
1959-----	10,534,421	734,917	220,173	11,049,165	6.65
1960-----	12,164,234	513,659	234,842	12,443,051	4.13
1961-----	10,285,777	306,550	215,054	10,377,273	2.95
1962-----	13,071,709	421,351	245,382	13,247,678	3.18
1963-----	14,427,077	444,961	266,501	14,605,537	3.05
1964-----	14,836,822	578,992	314,909	15,100,905	3.83
1965-----	18,380,036	657,239	257,295	18,779,980	3.50
1966-----	17,554,326	1,230,937	421,913	18,363,350	6.70
1967-----	15,653,436	1,694,959	647,837	16,700,558	10.15
1968-----	19,352,035	2,781,845	820,810	21,313,070	13.05
1969-----	18,751,176	3,355,386	864,379	21,242,183	15.80
1970-----	14,630,217	3,719,388	739,886	17,609,719	21.12
1971-----	21,409,824	5,133,743	1,070,049	25,473,518	20.15
1972-----	23,133,051	5,704,447	1,199,394	27,638,104	20.64
1973-----	26,239,996	6,479,401	1,627,000	31,092,397	20.84
1974-----	21,653,036	7,544,411	2,116,230	27,081,217	27.86
1975-----	23,400,000	7,483,199	2,632,959	28,250,240	26.49
1976-----	<u>1/</u>	9,399,494	3,010,320	<u>2/</u>	<u>2/</u>
1977-----	<u>1/</u>	11,076,745	3,401,778	<u>2/</u>	<u>2/</u>
1978-----	<u>1/</u>	14,071,527	3,573,193	<u>2/</u>	<u>2/</u>

1/ Data no longer published by Motor Vehicle Manufacturers Association, Inc.

2/ Not available.

Source: Factory sales compiled from data published by the Motor Vehicle Manufacturers Association of the United States, Inc., except as noted; import and export data compiled from official statistics of the U.S. Department of Commerce.

Table 2.--New passenger automobiles: U.S. imports for consumption, by principal sources, 1964-78

Period	Canada			Other principal sources								Total, eight principal sources	All other	Total
	APTA ^{1/}	Non- APTA	Total	Japan	West Germany	Italy	United Kingdom	Sweden	Belgium	France	Total			
	Quantity (units)													
1964----	-	9,201	9,201	16,023	364,683	10,843	77,548	18,562	7	39,532	527,198	536,399	326	536,725
1965----	^{2/} 33,378	^{2/}	33,378	25,538	376,950	9,509	66,565	26,010	332	24,941	529,845	563,223	450	563,673
1966----	^{2/} 152,043	^{2/} 290	152,333	56,050	527,137	14,110	81,870	34,632	117	33,122	747,038	899,371	524	899,895
1967----	323,555	83	323,638	70,304	472,360	16,928	67,928	43,371	356	25,454	696,566	1,020,204	414	1,020,618
1968----	500,653	228	500,881	169,849	707,972	33,843	96,787	52,515	18,816	39,551	1,119,333	1,620,214	238	1,620,452
1969----	690,294	852	691,146	260,005	642,157	41,569	104,050	41,008	42,036	24,457	1,155,282	1,846,428	289	1,846,717
1970----	690,913	1,870	692,783	381,338	674,945	42,523	76,257	57,844	50,602	37,114	1,320,623	2,013,406	14	2,013,420
1971----	800,176	2,105	802,281	703,672	770,807	51,469	106,710	61,925	67,250	23,316	1,785,149	2,587,430	54	2,587,484
1972----	841,966	334	842,300	697,788	676,967	64,614	72,038	64,541	52,912	14,713	1,643,573	2,485,873	28	2,485,901
1973----	870,355	1,202	871,557	624,805	677,465	56,102	64,140	58,626	71,484	8,219	1,560,841	2,432,398	4,947	2,572,557
1974----	817,540	19	817,559	791,791	619,757	107,071	72,512	60,817	76,544	21,331	1,749,823	2,567,382	5,175	2,572,557
1975----	726,739	7,027	733,766	695,573	370,012	102,344	67,106	51,993	38,176	15,647	1,340,851	2,074,617	36	2,074,653
1976----	820,893	4,697	825,590	1,128,936	349,804	82,500	77,190	37,466	12,894	21,916	1,710,706	2,536,296	453	2,536,749
1977----	847,226	2,588	849,814	1,341,530	423,492	55,437	56,889	39,370	3,510	19,215	1,939,443	2,789,257	887	2,790,144
1978----	828,786	4,275	833,061	1,563,047	416,231	69,689	54,478	56,140	1,530	28,502	2,189,617	3,022,678	2,304	3,024,982
	Value (1,000 dollars)													
1964----	-	18,703	18,703	15,343	368,732	15,595	98,618	28,313	11	33,365	559,977	578,680	312	578,992
1965----	^{2/} 76,999	^{2/}	76,999	25,302	387,651	13,535	90,449	40,909	347	21,539	579,732	656,731	508	657,239
1966----	^{2/} 364,594	^{2/} 429	365,023	56,231	591,939	18,097	114,549	53,892	409	30,170	865,287	1,230,310	627	1,230,937
1967----	817,715	164	817,879	73,214	579,483	23,651	103,388	73,243	459	23,116	876,554	1,694,433	526	1,694,959
1968----	1,348,308	312	1,348,620	193,875	903,838	50,437	124,581	92,034	28,319	39,840	1,432,924	2,781,544	301	2,781,845
1969----	1,825,758	1,571	1,827,329	300,555	860,639	65,298	137,168	76,536	60,865	26,440	1,527,501	3,354,830	556	3,355,386
1970----	1,802,145	3,891	1,806,036	455,971	1,058,001	63,633	104,474	107,730	82,465	41,011	1,913,285	3,719,321	67	3,179,388
1971----	2,393,114	3,694	2,396,808	928,784	1,275,270	82,385	151,659	134,970	134,678	29,095	2,736,841	5,133,649	94	5,133,743
1972----	2,591,430	1,867	2,593,297	1,138,216	1,414,716	128,296	124,207	166,235	109,180	30,159	3,111,009	5,704,306	141	5,704,447
1973----	2,759,058	3,865	2,762,923	1,244,128	1,802,780	122,538	132,842	189,716	192,227	22,487	3,706,718	6,469,641	9,760	6,479,401
1974----	3,089,961	127	3,090,088	1,686,255	1,871,320	239,850	156,314	227,478	216,663	45,516	4,443,496	7,533,484	10,927	7,544,411
1975----	3,254,174	31,411	3,285,585	1,741,554	1,508,629	324,712	178,264	234,348	164,439	45,558	4,197,504	7,483,089	110	7,483,199
1976----	4,047,440	24,710	4,072,150	2,855,297	1,600,659	251,214	296,782	194,380	68,858	59,135	5,326,325	9,398,475	1,019	9,399,494
1977----	4,272,794	12,574	4,285,368	3,859,566	2,227,558	187,126	238,557	198,938	15,573	60,765	6,788,083	11,073,451	3,294	11,076,745
1978----	4,467,807	20,421	4,488,228	5,770,790	2,781,494	302,108	297,775	318,540	7,184	93,263	9,571,154	14,059,382	12,145	14,071,527

^{1/} Automotive Products Trade Act of 1965 (APTA).^{2/} Estimated.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Table 3.—New passenger automobiles: Ratio of U.S. imports for consumption to total apparent U.S. consumption, by principal sources, 1964-78

Period	Canada			Other principal sources								Total, eight principal sources	All other	Total
	APTA	Non-APTA	Total	Japan	West Germany	Italy	United Kingdom	Sweden	Belgium	France	Total			
	Quantity (Percent)													
1964---	-	0.11	0.11	0.20	4.51	0.13	0.96	0.23	1/	0.49	6.52	6.63	1/	6.63
1965---	0.34	-	.34	.26	3.86	.10	.68	.27	1/	.25	5.42	5.76	1/	5.76
1966---	1.63	1/	1.63	.60	5.65	.15	.88	.37	1/	.36	8.01	9.64	0.01	9.65
1967---	3.97	1/	3.97	.86	5.80	.21	.83	.53	1/	.31	8.54	12.51	.01	12.52
1968---	4.94	1/	4.94	1.68	6.98	.33	.95	.52	0.19	.39	11.04	15.98	1/	15.98
1969---	7.09	.01	7.10	2.67	6.60	.42	1.07	.42	.43	.25	11.86	18.96	1/	18.96
1970---	8.35	.02	8.37	4.61	8.15	.51	.92	.70	.61	.45	15.95	24.32	1/	24.32
1971---	7.44	.02	7.46	6.54	7.15	.48	.99	.58	.63	.22	16.59	24.05	1/	24.05
1972---	7.73	1/	7.73	6.40	6.21	.59	.66	.59	.49	.13	15.07	22.80	1/	22.80
1973---	7.51	.01	7.52	5.39	5.84	.48	.55	.51	.62	.07	13.46	20.98	.04	21.02
1974---	8.81	1/	8.81	8.53	6.68	1.15	.78	.66	.82	.23	18.85	27.66	.06	27.72
1975---	8.89	.09	8.98	8.50	4.53	1.25	.82	.64	.47	.19	16.40	25.38	1/	25.38
1976---	7.93	.05	7.97	10.90	3.38	.80	.75	.36	.12	.21	16.52	24.50	1/	24.50
1977---	7.50	.03	7.53	11.88	3.75	.49	.50	.35	.03	.17	17.18	24.70	.01	24.71
1978---	7.22	.04	7.26	13.61	3.63	.61	.47	.49	.01	.25	19.07	26.33	.02	26.35
	Value (Percent)													
1964---	-	0.12	0.12	0.10	2.28	0.10	0.61	0.18	1/	0.21	3.48	3.60	1/	3.60
1965---	0.35	-	.35	.12	1.77	.06	.41	.19	1/	.10	2.65	3.00	1/	3.00
1966---	1.72	1/	1.72	.27	2.80	.09	.54	.25	1/	.14	4.09	5.81	1/	5.81
1967---	4.27	1/	4.27	.38	3.04	.12	.54	.38	1/	.12	4.58	8.85	1/	8.85
1968---	5.46	1/	5.46	.78	3.68	.20	.50	.37	0.11	.16	5.80	11.26	1/	11.26
1969---	7.34	.01	7.35	1.21	3.46	.26	.55	.31	.24	.11	6.14	13.49	1/	13.49
1970---	8.91	.02	8.93	2.26	5.24	.31	.52	.53	.41	.20	9.47	18.40	1/	18.40
1971---	8.36	.01	8.37	3.24	4.45	.29	.53	.47	.47	.10	9.55	17.92	1/	17.92
1972---	8.29	.01	8.30	3.64	4.53	.41	.40	.53	.35	.10	9.96	18.26	1/	18.26
1973---	7.80	.01	7.81	3.52	5.09	.35	.33	.54	.54	.06	10.48	18.29	0.03	18.32
1974---	10.25	1/	10.25	5.59	6.21	.80	.52	.75	.72	.15	14.74	24.99	.04	25.03
1975---	10.25	.10	10.35	5.50	4.75	1.02	.56	.74	.52	.14	13.23	23.58	1/	23.58
1976---	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/
1977---	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/
1978---	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/	2/

1/ Less than 0.005 percent.

2/ Not available.

Source: Compiled from data presented in tables 1 and 2.

Table 4.—New passenger automobiles: Percentage distribution of U.S. imports for consumption, by principal sources, 1964-78

Period	Canada			Other principal sources								Total, eight principal sources	All other	Total
	APTA	Non-APTA	Total	Japan	West Germany	Italy	United Kingdom	Sweden	Belgium	France	Total			
Quantity														
1964---	-	1.71	1.71	2.99	67.94	2.02	14.45	3.46	1/	7.37	98.23	99.94	0.06	100.00
1965---	5.92	-	5.92	4.53	66.88	1.69	11.81	4.61	0.06	4.42	94.00	99.92	.08	100.00
1966---	16.90	.03	16.93	6.22	58.58	1.57	9.10	3.85	.01	3.68	83.01	99.94	.06	100.00
1967---	31.70	.01	31.71	6.89	46.28	1.65	6.66	4.25	.03	2.49	68.25	99.96	.04	100.00
1968---	30.90	.01	30.91	10.48	43.70	2.09	5.97	3.24	1.16	2.44	69.08	99.99	.01	100.00
1969---	37.38	.05	37.43	14.08	34.77	2.25	5.63	2.22	2.28	1.32	62.55	99.98	.02	100.00
1970---	34.32	.09	34.41	18.94	33.53	2.11	3.79	2.87	2.51	1.84	65.59	100.00	1/	100.00
1971---	30.93	.08	31.01	27.20	29.79	1.99	4.12	2.39	2.60	.90	68.99	100.00	1/	100.00
1972---	33.87	.01	33.88	28.07	27.23	2.60	2.90	2.60	2.13	.59	66.12	100.00	1/	100.00
1973---	35.71	.05	35.76	25.63	27.80	2.30	2.63	2.41	2.93	.34	64.04	99.80	.20	100.00
1974---	31.78	1/	31.78	30.78	24.09	4.16	2.82	2.36	2.98	.83	68.02	99.80	.20	100.00
1975---	35.03	.34	35.37	33.54	17.83	4.93	3.23	2.51	1.84	.75	64.63	100.00	1/	100.00
1976---	32.36	.19	32.56	44.50	13.79	3.25	3.04	1.48	.51	.86	67.44	100.00	1/	100.00
1977---	30.36	.09	30.46	48.08	15.18	1.99	2.04	1.41	.13	.69	69.51	99.97	.03	100.00
1978---	27.40	.15	27.55	51.65	13.78	2.31	1.78	1.86	.04	.95	72.37	99.92	.08	100.00
Value														
1964---	-	3.23	3.23	2.65	63.70	2.69	17.03	4.89	1/	5.76	98.72	99.95	0.05	100.00
1965---	11.72	-	11.72	3.85	58.98	2.06	13.76	6.22	0.05	3.28	88.20	99.92	.80	100.00
1966---	29.62	.03	29.65	4.57	48.09	1.47	9.31	4.38	.03	2.45	70.30	99.95	.05	100.00
1967---	48.24	.01	48.25	4.32	34.18	1.40	6.10	4.32	.03	1.37	51.72	99.97	.03	100.00
1968---	48.47	.01	48.48	6.97	32.49	1.81	4.48	3.31	1.02	1.43	51.51	99.99	.01	100.00
1969---	54.41	.05	54.46	8.96	25.64	1.95	4.09	2.28	1.81	.79	45.52	99.98	.02	100.00
1970---	48.45	.10	48.56	12.26	28.44	1.71	2.81	2.90	2.22	1.10	51.44	100.00	1/	100.00
1971---	46.62	.07	46.69	18.09	24.85	1.60	2.95	2.63	2.62	.57	53.31	100.00	1/	100.00
1972---	45.43	.03	45.46	19.95	24.81	2.25	2.18	2.91	1.91	.53	54.54	100.00	1/	100.00
1973---	42.58	.06	42.64	19.20	27.82	1.89	2.05	2.93	2.97	.35	57.21	99.85	.15	100.00
1974---	40.69	1/	40.69	22.35	24.81	3.18	2.07	3.02	2.87	.60	58.90	99.86	.14	100.00
1975---	43.49	.42	43.91	23.27	20.16	4.34	2.38	3.13	2.20	.61	56.09	100.00	1/	100.00
1976---	43.06	.26	43.32	30.38	17.03	2.67	3.16	2.07	.73	.63	56.67	100.00	1/	100.00
1977---	38.57	.11	38.69	34.84	20.11	1.69	2.15	1.80	.14	.55	61.28	99.97	.03	100.00
1978---	31.75	.15	31.90	41.01	19.77	2.15	2.12	2.26	.05	.66	68.02	99.91	.09	100.00

1/ Less than 0.005 percent.

Source: Compiled from data presented in table 2.

SECTION II

**U.S. RETAIL NEW CAR SALES OF U.S.-MADE AND IMPORTED PASSENGER
AUTOMOBILES, BY COUNTRIES OF ORIGIN (TABLES 5-8)**

Table 5.--New passenger automobiles: U.S. retail new car sales, by dealers, of U.S.-made and imported passenger automobiles, and apparent U.S. consumption, 1964-78

Period	U.S.-made vehicles 1/	Sales of imported vehicles from--		Total sales of imports	Apparent U.S. consumption	Ratio to apparent U.S. consumption of import sales from--		
		Canada 2/	All other sources			Canada	All other sources	All countries
	Units	Units	Units	Units	Units	Percent	Percent	Percent
1964---	7,572,046	12,159	448,547	460,706	8,032,752	0.15	5.59	5.74
1965---	8,712,769	33,088	501,737	534,825	9,247,594	.36	5.42	5.78
1966---	8,189,905	161,068	608,787	769,855	8,959,760	1.80	6.79	8.59
1967---	7,252,062	326,139	729,416	1,055,555	8,307,617	3.93	8.78	12.71
1968---	7,937,832	480,254	960,097	1,440,351	9,378,183	5.12	10.24	15.36
1969---	7,708,142	676,765	1,044,477	1,721,242	9,429,384	7.18	11.07	18.25
1970---	6,475,351	681,872	1,261,038	1,942,911	8,418,262	8.10	14.98	23.08
1971---	7,483,667	779,769	1,540,614	2,320,383	9,804,050	7.95	15.72	23.67
1972---	8,121,762	836,630	1,591,581	2,428,211	10,549,973	7.93	15.09	23.02
1973---	8,768,675	862,407	1,753,494	2,615,901	11,384,576	7.58	15.40	22.98
1974---	6,529,575	802,371	1,408,947	2,211,318	8,740,886	9.15	16.12	25.30
1975---	6,336,713	713,407	1,579,725	2,293,132	8,629,845	8.27	18.30	26.57
1976---	7,797,785	808,788	1,499,063	2,307,851	10,105,636	8.00	14.84	22.84
1977---3/	8,272,460	831,994	2,069,176	2,901,170	11,173,630	7.45	18.52	25.97
1978---	8,542,797	764,835	1,976,516	2,741,351	11,284,148	6.78	17.52	24.29

1/ U.S. retail new car sales, by dealers, of United States-Canadian-type passenger automobiles, as reported in Ward's Automotive Reports, less Canadian factory shipments to the United States, as reported by the Motor Vehicle Manufacturers' Association (USA).

2/ Compiled from data published by the Motor Vehicle Manufacturers' Association (USA) on the destination of factory shipments from Canadian plants.

3/ Revised.

Source: Compiled from data published in Ward's Automotive Reports and Ward's Automotive Yearbooks, except as noted.

United States International Trade Commission
September 1979

Table 6.--New Passenger automobiles: U.S. retail new car sales, by dealers, of imports from the eight principal sources, by countries, 1964-78

(In units)								
Period	:Canada 1/:	:Japan	:West Germany: and Belgium	:Italy	:United Kingdom	:Sweden	:France	:Total
1964-----	12,159	8,533	303,093	10,090	70,778	22,517	33,536	460,706
1965-----	33,088	18,067	349,921	9,674	70,959	23,577	29,539	534,825
1966-----	161,068	38,460	426,605	10,813	71,523	31,954	29,432	769,855
1967-----	326,139	69,288	482,854	17,746	81,903	45,167	32,458	1,055,555
1968-----	480,254	112,606	640,361	31,596	93,989	50,481	31,064	1,440,351
1969-----	676,765	190,539	631,045	45,611	98,765	47,045	31,472	1,721,242
1970-----	681,872	312,649	734,237	39,512	86,035	55,634	32,972	1,942,911
1971-----	779,769	552,183	756,051	47,436	94,395	61,565	28,984	2,320,383
1972-----	836,630	615,010	753,640	62,197	75,565	65,364	19,805	2,428,211
1973-----	862,407	742,079	783,553	62,873	72,755	77,779	14,455	2,615,901
1974-----	802,371	597,377	594,351	74,980	58,729	66,468	17,042	2,211,318
1975-----	713,407	816,784	490,694	107,390	74,277	72,950	17,630	2,293,132
1976-----	808,788	937,643	354,576	71,622	65,164	53,742	16,316	2,307,851
1977-----	831,994	1,387,598	455,258	74,484	70,105	59,014	22,717	2,901,170
1978-----	764,835	1,336,738	432,479	69,383	47,885	65,583	24,448	2,741,351

1/ Compiled from data published by the Motor Vehicle Manufacturers' Association (USA) on the destination of factory shipments from Canadian plants.

Source: Compiled from data reported in Ward's Automotive Reports and Ward's Automotive Yearbooks, except as noted.

Note.--Data for West Germany and Belgium are combined since both countries produced Opels for export to the United States during the 1964-76 period. Although Belgium has produced Saabs and Volvos for export to the United States and although Canada also produces Volvos for export to the United States, for the purpose of this table all Saabs and Volvos are considered to be Swedish. Small quantities of the Volkswagen Thing were produced in Mexico for export to the United States during the 1972-76 period; for the purpose of this table, however, the Thing was considered to be West German.

Table 7.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from the eight principal sources to total apparent U.S. consumption, by countries, 1964-78

(In percent based on quantity)								
Period	Canada	Japan	West Germany: and Belgium	Italy	United Kingdom	Sweden	France	Total
1964-----	0.15	0.11	3.77	0.13	0.88	0.28	0.42	5.74
1965-----	.36	.20	3.78	.10	.77	.25	.32	5.78
1966-----	1.80	.43	4.75	.12	.80	.36	.33	8.59
1967-----	3.93	.83	5.82	.21	.99	.54	.39	12.71
1968-----	5.12	1.20	6.83	.34	1.00	.54	.33	15.36
1969-----	7.18	2.02	6.69	.48	1.05	.50	.33	18.25
1970-----	8.10	3.71	8.73	.47	1.02	.66	.39	23.08
1971-----	7.95	5.63	7.72	.48	.96	.63	.30	23.67
1972-----	7.93	5.83	7.14	.59	.72	.62	.19	23.02
1973-----	7.58	6.52	6.88	.55	.64	.68	.13	22.98
1974-----	9.18	6.83	6.80	.86	.67	.76	.20	25.30
1975-----	8.27	9.46	5.69	1.24	.86	.85	.20	26.57
1976-----	8.00	9.28	3.51	.71	.64	.53	.16	22.83
1977 <u>1</u> /-----	7.45	12.42	4.07	.67	.63	.53	.20	25.97
1978-----	6.78	11.85	3.83	.61	.42	.58	.22	24.29

1/ Revised.

Source: Compiled from data presented in tables 5 and 6.

Table 8.--New passenger automobiles: Percentage distribution of U.S. retail new car sales, by dealers, of imports from the eight principal sources, by countries, 1964-78

(In percent based on quantity)									
Period	Canada	Japan	West Germany: and Belgium	Italy	United Kingdom	Sweden	France	Total	
1964-----	2.64	1.85	65.79	2.19	15.36	4.89	7.28	100.00	
1965-----	6.19	3.38	65.42	1.81	13.27	4.41	5.52	100.00	
1966-----	20.92	5.00	55.42	1.40	9.29	4.15	3.82	100.00	
1967-----	30.90	6.56	45.74	1.68	7.76	4.28	3.08	100.00	
1968-----	33.34	7.82	44.46	2.19	6.53	3.50	2.16	100.00	
1969-----	39.32	11.07	36.66	2.65	5.74	2.73	1.83	100.00	
1970-----	35.10	16.09	37.79	2.03	4.43	2.86	1.70	100.00	
1971-----	33.60	23.80	32.58	2.04	4.07	2.65	1.25	100.00	
1972-----	34.45	25.33	31.04	2.56	3.11	2.69	.82	100.00	
1973-----	32.98	28.37	29.95	2.40	2.78	2.97	.55	100.00	
1974-----	36.28	27.01	26.88	3.39	2.66	3.01	.77	100.00	
1975-----	31.11	35.62	21.40	4.68	3.24	3.18	.77	100.00	
1976-----	35.05	40.63	15.36	3.10	2.82	2.33	.71	100.00	
1977-----	28.68	47.83	15.69	2.57	2.42	2.03	.78	100.00	
1978-----	27.90	48.76	15.78	2.53	1.75	2.39	.89	100.00	

Source: Compiled from data presented in table 6 of this report.

SECTION III

U.S. RETAIL NEW CAR SALES OF U.S.-MADE AND IMPORTED PASSENGER AUTOMOBILES,
BY COUNTRIES OF ORIGIN, MANUFACTURERS OR MAKES, AND MODELS (TABLES 9-15)

Table 9.--New passenger automobiles: Factory sales of imports from Canada,
by manufacturers and makes, 1964-78

(In units)

Period	General Motors Corp.					Ford Motor Co.		
	Chevrolet	Pontiac	Oldsmobile	Buick	Total	Ford	Lincoln/ Mercury	Total
1964-----	-	-	-	-	-	1,643	189	1,832
1965-----	-	-	-	-	-	1,625	-	1,625
1966-----	3,436	-	-	-	3,436	60,990	1,127	62,117
1967-----	74,960	-	5,594	6,360	86,914	89,383	4,496	93,879
1968-----	45,279	-	40,838	32,121	118,238	161,266	17,865	179,131
1969-----	105,710	33,837	26,931	29,869	196,347	268,211	23,544	291,755
1970-----	85,551	41,074	-	-	126,625	284,089	20,753	304,842
1971-----	169,836	79,196	-	-	249,032	267,209	22,756	289,965
1972-----	162,098	43,119	-	-	205,217	333,234	22,220	355,454
1973-----	198,678	37,458	-	-	236,136	332,849	16,093	348,942
1974-----	235,975	9,849	9,911	9,778	265,513	307,854	3,086	310,940
1975-----	157,693	9,479	24,973	24,380	216,525	233,080	1,004	234,084
1976-----	206,911	33,890	18,890	20,955	280,646	260,311	20,545	280,856
1977-----	219,961	54,360	19,391	16,839	310,551	275,903	20,215	296,118
1978-----	171,222	49,815	105,503	2	326,562	229,749	48,414	278,163

Table 9.--New passenger automobiles: Factory sales of imports from Canada, by manufacturers and makes, 1964-78--Continued

(In units)

Period	Chrysler Corp.				American Motors Corp.	Studebaker Corp.	Total
	Plymouth	Dodge	Chrysler	Total			
1964-----	-	-	-	-	-	10,327	12,159
1965-----	5	20,050	-	20,055	-	11,408	33,088
1966-----	14,222	70,045	-	84,267	9,397	1,851	161,068
1967-----	73,794	44,960	-	118,754	26,592	-	326,139
1968-----	108,088	41,344	-	149,432	33,453	-	480,254
1969-----	63,736	94,294	-	158,030	30,633	-	676,765
1970-----	52,535	156,050	-	208,585	41,820	-	681,872
1971-----	84,409	118,376	-	202,785	37,987	-	779,769
1972-----	133,543	90,015	-	223,558	52,401	-	836,630
1973-----	112,559	102,570	-	215,129	62,200	-	862,407
1974-----	78,563	79,579	25,150	183,292	42,626	-	802,371
1975-----	11,594	42,586	171,365	225,545	37,253	-	713,407
1976-----	1/	37,507	177,513	215,020	32,266	-	808,788
1977-----	1/	46,359	144,604	190,963	34,362	-	831,994
1978-----	1/	42,342	95,888	138,230	21,880	-	764,835

1/ Data for Plymouth and Chrysler not published separately after 1975; data for these two makes combined under Chrysler listing after 1975.

Source: Compiled from data published by the Motor Vehicle Manufacturers' Association (USA) on the destination of factory shipments from Canadian plants.

Note.--Although some Volvos are produced in Canada for export to the United States, all such U.S. import retail new car sales are considered to be Swedish for the purposes of this table.

Table 10.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from Japan, by manufacturers or makes, and models, 1964-78

(In units)

Period	U.S. manufacturers					Toyota					
	General Motors	Chrysler Corp.			Total	Corolla	Celica	Corona	Cressida/ Mark II	Other	Total
	Buick	Dodge	Plymouth	Total							
1964-----	-	-	-	-	-	1/	1/	1/	1/	1/	2,029
1965-----	-	-	-	-	-	1/	1/	1/	1/	1/	5,442
1966-----	-	-	-	-	-	1/	1/	1/	1/	1/	17,423
1967-----	-	-	-	-	-	1/	1/	1/	1/	1/	36,013
1968-----	-	-	-	-	-	1/	1/	1/	1/	1/	71,846
1969-----	-	-	-	-	-	1/	1/	1/	1/	1/	127,018
1970-----	-	-	-	-	-	1/	1/	1/	1/	1/	196,749
1971-----	-	28,381	-	28,381	28,381	1/	1/	1/	1/	1/	294,389
1972-----	-	34,057	-	34,057	34,057	1/	1/	1/	1/	1/	295,915
1973-----	-	35,523	-	35,523	35,523	116,905	59,600	61,305	25,293	26,275	289,378
1974-----	-	42,925	-	42,925	42,925	103,394	59,172	53,047	14,233	8,291	238,137
1975-----	-	60,356	-	60,356	60,356	151,177	64,922	44,156	8,736	14,918	283,909
1976-----	6,461	48,542	30,430	78,972	85,433	187,321	100,438	38,637	5,064	15,440	346,900
1977-----	28,758	72,511	48,751	121,262	150,020	259,344	163,714	50,259	2,526	17,205	493,048
1978-----	22,250	62,219	41,073	103,292	125,542	212,757	167,366	34,823	12,484	-	427,430

See footnotes at end of table.

Table 10.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from Japan, by manufacturers or makes, and models, 1964-78--Continued

(In units)

Period	Datsun											Total
	210	Z	510	610	710	1200	F-10	200-SX	810	Other		
1964-----	1/	1/	1/	1/	1/	1/	-	-	-	1/	6,504	
1965-----	1/	1/	1/	1/	1/	1/	-	-	-	1/	12,625	
1966-----	1/	1/	1/	1/	1/	1/	-	-	-	1/	21,037	
1967-----	1/	1/	1/	1/	1/	1/	-	-	-	1/	33,275	
1968-----	1/	1/	1/	1/	1/	1/	-	-	-	1/	40,760	
1969-----	1/	1/	1/	1/	1/	1/	-	-	-	1/	60,872	
1970-----	1/	1/	1/	1/	1/	1/	-	-	-	1/	104,067	
1971-----	1/	1/	1/	1/	1/	1/	-	-	-	1/	185,270	
1972-----	1/	1/	1/	1/	1/	1/	-	-	-	1/	187,513	
1973-----	15,133	52,556	30,688	75,511	-	57,241	-	-	-	4,320	235,449	
1974-----	73,317	45,328	-	32,916	33,366	-	-	-	-	4,099	189,026	
1975-----	140,039	50,142	-	18,527	50,914	-	-	-	-	3,750	263,192	
1976-----	147,643	54,838	-	13,912	35,327	-	14,730	-	-	3,653	270,103	
1977-----	173,281	69,517	9,881	3,693	24,192	-	37,772	38,152	28,244	3,651	388,383	
1978-----	133,785	64,462	57,826	-	-	-	27,134	28,037	21,351	785	333,380	

See footnotes at end of table.

Table 10.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from Japan, by manufacturers or makes, and models, 1964-78--Continued

(In units)

Year	(in units)								
	Mazda								
	RX-2	RX-3	RX-4	RX-7	808	Mizer	GLC	Other	Total
1964-----	-	-	-	-	-	-	-	-	-
1965-----	-	-	-	-	-	-	-	-	-
1966-----	-	-	-	-	-	-	-	-	-
1967-----	-	-	-	-	-	-	-	-	-
1968-----	-	-	-	-	-	-	-	-	-
1969-----	-	-	-	-	-	-	-	-	-
1970-----	<u>1</u> /	<u>1</u> /	<u>1</u> /	-	<u>1</u> /	-	-	<u>1</u> /	2,083
1971-----	<u>1</u> /	<u>1</u> /	<u>1</u> /	-	<u>1</u> /	-	-	<u>1</u> /	20,472
1972-----	<u>1</u> /	<u>1</u> /	<u>1</u> /	-	<u>1</u> /	-	-	<u>1</u> /	52,969
1973-----	43,565	53,076	-	-	6,069	-	-	2,269	104,979
1974-----	20,984	17,111	18,590	-	4,295	-	-	210	61,190
1975-----	5,701	19,589	32,589	-	7,343	-	-	129	65,351
1976-----	101	4,309	10,137	-	6,340	11,644	-	2,819	35,350
1977-----	-	-	19,546	-	-	-	31,063	1,078	51,687
1978-----	-	-	-	19,359	-	-	52,877	-	72,236

See footnotes at end of table.

Table 10.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from Japan, by manufacturers or makes, and models, 1964-78--Continued

(In units)						
Period	Honda			Subaru	Total	
	Civic	Accord	Total			
1964-----	1/	1/	-	-	8,533	
1965-----	1/	1/	-	-	18,067	
1966-----	1/	1/	-	-	38,460	
1967-----	1/	1/	-	-	69,288	
1968-----	1/	1/	-	-	112,606	
1969-----	1/	1/	65	2,584	190,539	
1970-----	1/	1/	4,159	5,591	312,649	
1971-----	1/	1/	9,509	14,162	552,183	
1972-----	1/	1/	20,500	24,056	615,010	
1973-----	1/	1/	38,957	37,793	742,079	
1974-----	1/	1/	43,119	22,980	597,377	
1975-----	1/	1/	102,389	41,587	816,784	
1976-----	132,286	18,643	150,929	48,928	937,643	
1977-----	147,648	75,985	223,633	80,827	1,387,598	
1978-----	154,035	120,841	274,876	103,274	1,336,738	

1/ Statistical breakdown by individual models not available.

2/ RX-3 and RX-4 are combined for Mazda after 1976 because data no longer reported separately.

Source: Compiled from data reported in Ward's Automotive Reports and Ward's Automotive Yearbooks, except as noted.

Table 11.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from West Germany and Belgium, by manufacturers or makes, and models, 1964-78

(In units)													
Year	U.S. manufacturers					Volkswagen							
	Ford			General Motors, Opel	Total	Type I 1/	Type II 2/	Type III 3/	Type IV 4/	Rabbit	Dasher	Scirocco	Total
	Fiesta	Capri	Total										
1964-----	-	-	-	14,788	14,788	5/	5/	5/	-	-	-	-	276,187
1965-----	-	-	-	17,378	17,378	5/	5/	5/	-	-	-	-	319,348
1966-----	-	-	-	32,044	32,404	5/	5/	5/	-	-	-	-	376,518
1967-----	-	-	-	51,693	51,693	5/	5/	5/	-	-	-	-	409,263
1968-----	-	-	-	84,680	84,680	5/	5/	5/	-	-	-	-	518,536
1969-----	-	-	-	93,520	93,520	364,451	47,862	8,252	-	-	-	-	498,656
1970-----	-	17,200	17,200	85,995	103,195	405,615	65,069	99,012	-	-	-	-	569,696
1971-----	-	56,118	56,118	88,534	144,652	354,574	63,025	80,186	24,870	-	-	-	522,655
1972-----	-	91,995	91,995	68,854	160,849	358,401	46,858	48,421	31,964	-	-	-	485,645
1973-----	-	113,069	113,069	68,400	181,097	371,097	42,656	32,069	30,473	-	-	-	476,295
1974-----	-	75,260	75,260	59,279	134,664	243,664	29,919	57	23,250	58	37,232	335	334,515
1975-----	-	54,586	54,586	39,730	94,316	92,034	21,547	-	6,543	-	33,271	16,108	267,718
1976-----	-	29,904	29,904	4,022	33,926	27,009	19,464	-	-	113,530	27,715	15,426	203,144
1977-----	40,549	22,458	63,007	309	63,316	19,245	26,108	-	-	164,706	25,857	24,786	260,702
1978-----	76,145	4,079	80,224	-	80,224	9,923	23,328	-	-	126,635	28,775	28,156	216,797

See footnote at end of the table.

Table 11.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from West Germany and Belgium, by manufacturers or makes, and models, 1964-78--Continued

Year	Audi-NSU					Porsche				
	Fox	100 LS	5,000	NSU	Total	914	911	924/928	Other	Total
1964-----	-	-	-	6/ 425	425	5/	5/	-	-	4,693
1965-----	-	-	-	6/ 599	599	5/	5/	-	-	4,599
1966-----	-	-	-	6/ 644	644	5/	5/	-	-	5,638
1967-----	-	-	-	6/ 569	659	5/	5/	-	-	5,963
1968-----	-	-	-	6/ 340	340	5/	5/	-	-	6,827
1969-----	-	-	-	6/ 224	224	5/	5/	-	-	5,507
1970-----	5/	5/	-	6/ 363	8,054	5/	5/	-	-	13,653
1971-----	5/	5/	-	6/ 298	20,902	5/	5/	-	-	16,795
1972-----	5/	5/	-	6/ 28	28,630	5/	5/	-	-	20,210
1973-----	14,919	31,065	-	-	45,984	17,933	5,838	-	-	23,771
1974-----	26,457	23,978	-	-	50,435	16,161	4,868	-	-	21,029
1975-----	30,405	20,379	-	-	50,784	11,200	5,024	-	-	16,224
1976-----	21,763	11,553	-	-	33,316	3,181	4,300	4,534	2,461	14,476
1977-----	23,281	7,682	4,891	-	35,854	-	5,709	13,670	517	19,896
1978-----	19,582	-	20,759	-	40,341	-	4,483	11,968	566	17,017

See footnotes at end of table.

Table 11.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from West Germany and Belgium, by manufacturers or makes, and models, 1964-78--Continued

(In units)										
Year	Mercedes-Benz							BMW	Total	
	240 D	300 D	230	280	450	Other	Total 7/			
1964-----	5/	-	5/	5/	5/	5/	7,000	5/	303,093	
1965-----	5/	-	5/	5/	5/	5/	8,037	5/	349,921	
1966-----	5/	-	5/	5/	5/	5/	11,761	5/	426,605	
1967-----	5/	-	5/	5/	5/	5/	15,366	5/	482,854	
1968-----	5/	-	5/	5/	5/	5/	20,200	9,778	640,361	
1969-----	5/	-	5/	5/	5/	5/	21,292	11,937	631,045	
1970-----	5/	-	5/	5/	5/	5/	25,055	14,584	734,237	
1971-----	5/	-	5/	5/	5/	5/	31,221	19,826	756,051	
1972-----	5/	-	5/	5/	5/	5/	36,478	21,728	753,640	
1973-----	6,318	-	2,756	14,884	13,316	5,131	42,405	13,629	783,553	
1974-----	9,668	660	2,485	9,357	10,444	6,212	38,826	15,007	594,351	
1975-----	9,809	6,648	2,058	9,218	8,666	5,834	42,233	19,419	490,694	
1976-----	7,359	9,544	1,248	6,834	14,089	4,131	43,205	26,509	354,576	
1977-----	10,548	11,619	1,097	9,005	16,016	587	48,872	26,618	455,258	
1978-----	7,348	17,254	593	6,646	14,853	-	46,694	31,406	432,479	

1/ Includes Beetle, Super Beetle, Kharman Ghia, and the Thing.

2/ Includes Kombi and Microbus.

3/ Includes Fastback and Squareback.

4/ Includes 412 Sedan and Station Wagon.

5/ Statistical breakdown by individual models not available.

6/ Based on data reported in Automotive News for imported automobiles in operation.

7/ Includes Tourist deliveries.

Sources: Compiled from data reported in Ward's Automotive Reports and Ward's Automotive Yearbooks, except as noted.

Note.--Belgium produces small quantities of Saabs and Volvos for export to the United States. All such U.S. imports are shown as having been produced in Sweden. During 1973-75, several thousand Volkswagen Things entered the United States from Mexico. They are shown in this table under Volkswagen Type I's from West Germany.

Table 12.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from Italy, by manufacturers or makes, and models, 1964-78

(In units)											
Year	U.S. manufacturers		Fiat						Alfa Romeo		Total
	Ford, Pantera	Total	124	128/X19	131	Lancia	Other	Total			
1964----	-	-	1/	1/	-	-	1/	2/ 8,910	2/ 1,180		10,090
1965----	-	-	1/	1/	-	-	1/	2/ 8,047	2/ 1,627		9,674
1966----	-	-	1/	1/	-	-	1/	9,246	2/ 1,567		10,813
1967----	-	-	1/	1/	-	-	1/	15,932	2/ 1,814		17,746
1968----	-	-	1/	1/	-	-	1/	30,521	2/ 1,075		31,596
1969----	-	-	1/	1/	-	-	1/	43,761	2/ 1,850		45,611
1970----	-	-	1/	1/	-	-	1/	38,095	2/ 1,417		39,512
1971----	130	130	1/	1/	-	-	1/	45,469	1,837		47,436
1972----	1,552	1,552	1/	1/	-	-	1/	58,375	2,270		62,197
1973----	1,831	1,831	26,476	19,463	-	-	12,508	58,447	2,595		62,873
1974----	1,230	1,230	32,128	38,413	-	-	70	70,611	3,139		74,980
1975----	526	526	32,238	55,487	12,786	-	1,011	101,522	5,342		107,390
1976----	-	-	11,721	31,243	18,576	3,710	1,045	66,295	5,327		71,622
1977----	-	-	12,935	27,708	22,836	5,500	-	68,979	5,505		74,484
1978----	-	-	15,417	24,615	20,403	2,811	-	63,246	6,137		69,383

1/ Statistical breakdown by individual models not available.

2/ Based on data reported in Automotive News for imported automobiles in operation.

Source: Compiled from data reported in Ward's Automotive Reports and Ward's Automotive Yearbooks, except as noted.

Table 13.--New passenger automobiles: U.S. retail new car sales, by dealers of imports from the United Kingdom by manufacturers or makes, and models, 1964-78

(In units)																									
Period	U.S. manufacturers			British Leyland								Jensen	Lotus	Rootes	Rolls Royce/ Bentley	Total									
	Chrysler,	Ford,	Eng.	MG	Triumph	Jaguar	Austin	Austin Healey	Morris/ Minor	Rover	Total 1/														
	Cricket	Ford/																							
	Cortina:																								
1964----	-	4,100	4,100	2/	24,282	20,840	2/	3,956	2/	650	2/	8,339	2/	209	2/	446	2/	58,722	-	2/	188	7,467	2/	301	70,778
1965----	-	4,810	4,810	2/	24,079	19,304	2/	3,981	2/	924	2/	8,043	2/	129	2/	1,366	2/	57,826	-	2/	254	7,764	2/	305	70,959
1966----	-	8,189	8,189	2/	21,619	15,374	5,196	2/	1,375	2/	8,575	2/	107	2/	2,067	2/	54,313	-	2/	325	8,518	2/	176	71,523	
1967----	-	16,636	16,636	2/	22,211	15,339	2/	5,960	2/	1,592	2/	8,124	2/	859	2/	2,685	2/	56,770	-	2/	321	7,835	2/	341	81,903
1968----	-	24,187	24,187	24,246	18,339	5,180	10,348	2/	5,212	2/	175	2/	2,233	65,733	-	2/	352	3,357	2/	360	93,989				
1969----	-	21,317	21,317	28,244	15,876	5,826	16,391	2/	5,855	-	2/	1,359	73,551	-	2/	507	2,980	2/	410	98,765					
1970----	-	10,216	10,216	2/	31,359	2/	16,451	2/	7,246	2/	13,843	2/	1,196	-	2/	1,474	2/	71,259	-	2/	750	3,160	2/	340	86,035
1971----	27,682	757	28,439	2/	31,843	2/	19,965	2/	5,902	2/	6,128	-	-	2/	656	2/	64,494	-	2/	644	356	2/	462	94,395	
1972----	13,888	-	13,888	30,963	22,465	4,803	1,010	-	-	-	975	60,216	-	2/	886	-	2/	886	75,565						
1973----	4,819	-	4,819	31,703	21,090	6,523	4,691	-	-	-	1,018	65,025	2/	1,368	2/	958	-	2/	585	72,755					
1974----	-	-	-	25,015	18,396	5,299	4,761	-	-	-	690	54,161	2/	3,036	2/	902	-	2/	630	58,729					
1975----	-	-	-	27,946	22,803	6,799	13,262	-	-	-	29	70,839	2/	2,255	2/	427	-	2/	756	74,277					
1976----	-	-	-	28,426	28,238	7,382	1,118	-	-	-	-	65,164	-	-	-	-	2/	821	65,985						
1977----	-	-	-	34,794	29,258	4,349	75	-	-	-	-	68,476	-	3/	500	-	3/	1,129	70,105						
1978----	-	-	-	26,656	16,447	4,782	-	-	-	-	-	47,885	4/	4/	-	-	4/	47,885							

1/ Includes predecessor firms, such as British Motor Co., eventually absorbed by British Leyland.

2/ Based on data reported in Automotive News for imported automobiles in operation.

3/ Estimated.

4/ Not available.

Source: Compiled from data reported in Ward's Automotive Reports and Ward's Automotive Yearbooks, except as noted.

Table 14.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from Sweden, by manufacturers or makes, and models, 1964-78

(In units)

Period	Volvo				Saab					Total
	160/260	140/240	Other	Total	LE	EMS	GL	Other	Total	
1964-----	1/	1/	1/	17,326	1/	1/	-	1/	5,191	22,517
1965-----	1/	1/	1/	18,115	1/	1/	-	1/	5,462	23,577
1966-----	1/	1/	1/	25,126	1/	1/	-	1/	6,828	31,954
1967-----	1/	1/	1/	34,392	1/	1/	-	1/	10,775	45,167
1968-----	1/	1/	1/	38,600	1/	1/	-	1/	11,881	50,481
1969-----	1/	1/	1/	36,146	1/	1/	-	1/	10,899	47,045
1970-----	1/	1/	1/	44,513	1/	1/	-	1/	11,121	55,634
1971-----	1/	1/	1/	48,222	1/	1/	-	1/	13,343	61,565
1972-----	1/	1/	1/	51,821	1/	1/	-	1/	13,543	65,364
1973-----	15,190	41,925	3,646	60,761	7,920	1,040	-	8,058	17,018	77,779
1974-----	13,791	39,252	-	53,043	9,282	1,135	-	3,008	13,425	66,468
1975-----	15,997	43,217	194	59,408	10,669	1,965	-	908	13,542	72,950
1976-----	15,363	28,006	518	43,887	7,671	1,595	-	589	9,855	53,742
1977-----	12,969	33,022	-	45,991	7,197	2,849	-	2,977	13,023	59,014
1978-----	11,811	38,366	-	50,177	2,405	2,878	8,043	2,080	15,406	65,583

1/ Statistical breakdown by individual models not available.

Source: Compiled from data reported in Ward's Automotive Reports and Ward's Automotive Yearbooks, except as noted.

Note.--Although Volvos are or have been produced for export to the United States in Sweden, Belgium, and Canada, the bulk of such exports are or were from Sweden. For the purpose of this table, all Volvos are considered to be Swedish. Although Saabs are or have been produced for export to the United States in both Sweden and Belgium, all Saabs are considered to be Swedish.

Table 15.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from France, by manufacturers or makes and models, 1964-78

Period	U.S. manufacturer		Peugeot			Renault					Citroen	Total
	Chrysler	Total	Diesel	Gasoline	Total	R-12	R-15/17	R-5	Other	Total		
	Simca											
1964-----	9,957	9,957	-	1/ 3,065	1/ 3,065	2/	2/	-	2/	19,500	1,014	33,536
1965-----	13,205	13,205	-	1/ 3,165	1/ 3,165	2/	2/	-	2/	12,106	1,063	29,539
1966-----	12,844	12,844	-	2,768	2,768	2/	2/	-	2/	12,701	1,119	29,432
1967-----	7,425	7,425	-	3,917	3,917	2/	2/	-	2/	20,218	898	32,458
1968-----	5,517	5,517	-	4,100	4,100	2/	2/	-	2/	20,504	943	31,064
1969-----	7,776	7,776	-	4,109	4,109	2/	2/	-	2/	18,536	1,051	31,472
1970-----	6,035	6,035	-	4,996	4,996	2/	2/	-	2/	20,732	1,209	32,972
1971-----	4,877	4,877	-	6,271	6,271	2/	2/	-	2/	16,443	1,393	28,984
1972-----	958	958	-	4,822	4,822	2/	2/	-	2/	12,204	1,821	19,805
1973-----	-	-	-	4,174	4,174	6,312	2,396	-	576	9,284	997	14,455
1974-----	-	-	3,180	4,768	7,948	6,532	9,214	-	10	8,756	338	17,042
1975-----	-	-	5,963	5,887	11,850	4,184	1,596	-	-	5,780	-	17,630
1976-----	-	-	4,542	4,955	9,497	1,920	685	4,214	-	6,819	-	16,316
1977-----	-	-	4,802	4,914	9,716	1,550	1,243	10,208	-	13,001	-	22,717
1978-----	-	-	5,547	3,514	9,061	229	755	14,403	-	15,387	-	24,448

1/ Based on data reported in Automotive News for individual automobiles in operation.

2/ Statistical breakdown by individual models not available.

Source: Compiled from data reported in Ward's Automotive Reports and Ward's Automotive Yearbooks, except as noted.

SECTION IV

U.S. RETAIL NEW CAR SALES OF PASSENGER AUTOMOBILES IMPORTED BY
U.S. MOTOR-VEHICLE MANUFACTURERS (TABLES 16-19)

Table 16.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports by U.S. motor-vehicle manufacturers from the eight principal sources, 1964-78

(In units)							
Period	Sales of imported vehicles from Canada						
	U.S. manufacturers						Total
	General Motors	Ford	Chrysler	AMC	Studebaker		
1964-----	-	1,832	-	-	10,327		12,159
1965-----	-	1,625	20,055	-	11,408		33,088
1966-----	3,436	62,117	84,267	9,397	1,851		161,068
1967-----	86,914	93,879	118,754	26,592	-		326,139
1968-----	118,238	179,131	149,432	33,453	-		480,254
1969-----	196,347	291,755	158,030	30,633	-		676,765
1970-----	126,625	304,842	208,585	41,820	-		681,872
1971-----	249,032	289,965	202,785	37,987	-		779,769
1972-----	205,217	355,454	223,558	52,401	-		836,630
1973-----	236,136	348,942	215,129	62,200	-		862,407
1974-----	265,513	310,940	183,292	42,626	-		802,371
1975-----	216,525	234,084	225,545	37,253	-		713,407
1976-----	280,646	280,856	215,020	32,266	-		808,788
1977-----	310,551	296,118	190,963	34,362	-		831,994
1978-----	326,562	278,163	138,230	21,880	-		764,835

Table 16.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports by U.S. motor-vehicle manufacturers from the eight principal sources, 1964-78--Continued

(In units)							
Period	Sales of imported vehicles from all other sources						
	U.S. manufacturers				All other imports	Total	
	General Motors	Ford	Chrysler	Total			
1964-----	14,788	4,100	9,957	28,845	419,702	448,547	
1965-----	17,378	4,810	13,205	35,393	466,344	510,737	
1966-----	32,044	8,189	12,844	53,077	555,710	608,787	
1967-----	51,693	16,636	7,425	75,754	653,662	729,416	
1968-----	84,680	24,187	5,517	114,384	845,713	960,097	
1969-----	93,520	21,317	7,776	122,613	921,864	1,044,477	
1970-----	85,995	27,416	6,035	119,446	1,141,593	1,261,039	
1971-----	88,534	57,005	60,940	206,479	1,334,135	1,540,614	
1972-----	68,854	93,547	48,903	211,304	1,380,277	1,591,581	
1973-----	68,400	114,900	40,342	223,642	1,529,852	1,753,494	
1974-----	59,279	76,490	42,925	178,694	1,230,246	1,408,940	
1975-----	39,730	55,112	60,356	155,198	1,424,527	1,579,725	
1976-----	10,483	29,904	78,972	119,359	1,380,525	1,499,884	
1977-----	29,067	63,007	121,262	213,336	1,855,840	2,069,176	
1978-----	22,250	80,224	103,292	205,766	1,770,750	1,976,516	

Table 16.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports by U.S. motor-vehicle manufacturers from the eight principal sources, 1964-78--Continued

Period	Total sales of imports							
	U.S. manufacturers						All other	Total
	General Motors	Ford	Chrysler	AMC	Studebaker	Total	imports	
1964-----	14,778	5,932	9,957	-	10,327	41,004	419,702	460,706
1965-----	17,378	6,435	33,260	-	11,408	68,481	466,344	534,825
1966-----	35,480	70,306	97,111	9,397	1,851	214,145	555,710	769,855
1967-----	138,607	110,515	126,179	26,592	-	401,893	653,662	1,055,555
1968-----	202,918	203,318	154,949	33,453	-	594,638	845,713	1,440,351
1969-----	289,867	313,072	165,806	30,633	-	799,378	921,864	1,721,242
1970-----	212,620	332,258	214,620	41,820	-	801,318	1,141,593	1,942,911
1971-----	337,566	346,970	263,725	37,987	-	986,248	1,334,135	2,320,383
1972-----	274,071	449,001	272,461	52,401	-	1,047,934	1,380,277	2,428,211
1973-----	304,536	463,842	255,471	62,200	-	1,086,049	1,529,852	2,615,901
1974-----	324,792	387,430	226,217	42,626	-	981,065	1,230,246	2,211,311
1975-----	256,255	289,196	285,901	37,253	-	868,605	1,424,527	2,293,132
1976-----	291,129	310,760	293,992	32,266	-	928,147	1,380,525	2,308,672
1977-----	339,618	359,125	312,225	34,362	-	1,045,330	1,855,840	2,901,170
1978-----	348,812	358,387	241,522	21,880	-	970,601	1,770,750	2,741,351

Source: Compiled from data presented in tables 9-15.

Table 17.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports by General Motors Corp., by countries of origin and makes, 1964-78

Period	Canada						West Germany:	Japan,	Total
	Chevrolet	Pontiac	Oldsmobile	Buick	Cadillac	Total	and Belgium, Opel	Isuzu	
1964-----	-	-	-	-	-	-	14,788	-	14,788
1965-----	-	-	-	-	-	-	17,378	-	17,378
1966-----	3,436	-	-	-	-	3,436	32,044	-	35,480
1967-----	74,960	-	5,594	6,360	-	86,914	51,693	-	138,607
1968-----	45,279	-	40,838	32,121	-	118,238	84,680	-	202,918
1969-----	105,710	33,837	26,931	29,869	-	196,347	93,520	-	289,867
1970-----	85,551	41,074	-	-	-	126,625	85,995	-	212,620
1971-----	169,836	79,196	-	-	-	249,032	88,534	-	337,566
1972-----	162,098	43,119	-	-	-	205,217	68,854	-	274,071
1973-----	198,678	37,458	-	-	-	236,136	68,400	-	304,536
1974-----	235,975	9,849	9,911	9,778	-	265,513	59,279	-	324,792
1975-----	157,693	9,479	24,973	24,380	-	216,525	39,730	-	256,255
1976-----	206,911	33,890	18,890	20,955	-	280,646	4,022	6,461	291,129
1977-----	219,961	54,360	19,391	16,839	-	310,551	309	28,758	339,618
1978-----	171,222	49,815	105,523	2	-	326,562	-	22,250	348,812

Source: Compiled from data presented in tables 9, 10, and 11.

Table 18.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports by Ford Motor Co., by countries of origin and makes, 1964-78

Period	Canada				West Germany			Italy, Pantera	United Kingdom	Total
	Ford	Mercury	Lincoln	Total	Capri	Fiesta	Total		English	
									Ford/ Cortina	
1964-----	1,643	189	-	1,832	-	-	-	-	4,100	5,932
1965-----	1,625	-	-	1,625	-	-	-	-	4,810	6,435
1966-----	60,990	1,127	-	62,117	-	-	-	-	8,189	70,306
1967-----	89,383	4,496	-	93,879	-	-	-	-	16,636	110,515
1968-----	161,266	17,865	-	179,131	-	-	-	-	24,187	203,318
1969-----	268,211	23,544	-	291,755	-	-	-	-	21,317	313,072
1970-----	284,089	20,753	-	304,842	17,200	-	17,200	-	10,216	332,258
1971-----	267,209	22,756	-	289,965	56,118	-	56,118	130	757	346,970
1972-----	333,234	22,220	-	355,454	91,995	-	91,995	1,552	-	449,001
1973-----	332,849	16,093	-	348,942	113,069	-	113,069	1,831	-	463,842
1974-----	407,854	3,086	-	310,940	75,260	-	75,260	1,230	-	287,430
1975-----	233,080	1,004	-	234,084	54,586	-	54,586	526	-	289,196
1976-----	260,311	20,545	-	280,856	29,904	-	29,904	-	-	310,760
1977-----	275,903	20,215	-	296,118	22,458	40,549	63,007	-	-	359,125
1978-----	229,749	48,414	-	278,163	4,079	76,145	80,224	-	-	358,387

Source: Compiled from data presented in tables 9, 11, 12, and 13.

Table 19.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports by Chrysler Corp., by countries of origin and makes, 1964-78

(In units)										
Period	Canada				Japan			United Kingdom	France	Total
	Plymouth	Dodge	Chrysler	Total	Dodge	Plymouth	Total	Plymouth Cricket	Simca	
1964-----	-	-	-	-	-	-	-	-	9,957	9,957
1965-----	5	20,050	-	20,055	-	-	-	-	13,205	33,260
1966-----	14,222	70,045	-	84,267	-	-	-	-	12,844	97,111
1967-----	73,794	44,960	-	118,754	-	-	-	-	7,425	126,179
1968-----	108,088	41,344	-	149,432	-	-	-	-	5,517	154,949
1969-----	63,736	94,294	-	158,030	-	-	-	-	7,776	165,806
1970-----	52,535	156,050	-	208,585	-	-	-	-	6,035	214,620
1971-----	84,409	118,376	-	202,785	28,381	-	28,381	27,682	4,877	263,725
1972-----	133,543	90,015	-	223,558	34,057	-	34,057	13,888	958	272,461
1973-----	112,559	102,570	-	215,129	35,523	-	35,523	4,819	-	255,471
1974-----	78,563	79,579	25,150	183,292	42,925	-	42,925	-	-	226,217
1975-----	11,594	42,586	171,365	225,545	60,356	-	60,356	-	-	285,901
1976-----	<u>1/</u>	37,507	177,513	215,020	48,542	30,430	78,972	-	-	293,992
1977-----	<u>1/</u>	46,359	144,604	190,963	72,511	48,751	121,262	-	-	312,225
1978-----	<u>1/</u>	42,342	95,888	138,230	62,219	41,073	103,292	-	-	241,522

1/ Data for Plymouth and Chrysler not published separately after 1975; data for these two makes combined under Chrysler listing after 1975.

Source: Compiled from data presented in tables 9, 10, 13, and 14.

SECTION V

RATIOS OF RETAIL U.S. NEW CAR SALES OF IMPORTED PASSENGER AUTOMOBILES TO
APPARENT U.S. CONSUMPTION, BY COUNTRIES OF ORIGIN, MANUFACTURERS OR MAKES,
AND MODELS (TABLES 20-26)

Table 20.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Canada to apparent U.S. consumption, by manufacturers or makes, and models, 1964-78

(In percent based on quantity)

Year	General Motors Corp.						Ford Motor Co.				Chrysler Corp.				American Motors Corp.	Studebaker Corp.	Total
	Chevrolet	Pontiac	Oldsmobile	Buick	Cadillac	Total	Ford	Mercury	Lincoln	Total	Plymouth	Dodge	Chrysler	Total			
1964-----	-	-	-	-	-	-	0.02	<u>1/</u>	-	0.02	-	-	-	-	-	0.13	0.15
1965-----	-	-	-	-	-	-	.02	-	-	.02	<u>1/</u>	0.22	-	0.22	-	.12	.36
1966-----	0.04	-	-	-	-	0.04	.68	0.01	-	.69	0.16	.79	-	.95	0.10	.02	1.80
1967-----	.90	-	0.07	0.08	-	1.05	1.08	.05	-	1.13	.89	.54	-	1.43	.32	-	3.93
1968-----	.48	-	.44	.34	-	1.26	1.72	.19	-	1.91	1.15	.44	-	1.59	.36	-	5.12
1969-----	1.11	0.36	.29	.32	-	2.08	2.85	.25	-	3.10	.68	1.00	-	1.68	.32	-	7.18
1970-----	1.01	.49	-	-	-	1.50	3.37	.25	-	3.62	.62	1.86	-	2.48	.50	-	8.10
1971-----	1.73	.81	-	-	-	2.54	2.72	.23	-	2.95	.86	1.21	-	2.07	.39	-	7.95
1972-----	1.54	.41	-	-	-	1.95	3.15	.21	-	3.36	1.27	.85	-	2.12	.50	-	7.93
1973-----	1.74	.33	-	-	-	2.07	2.93	.14	-	3.07	.99	.90	-	1.89	.55	-	7.58
1974-----	2.71	.11	.11	.11	-	3.04	3.51	.04	-	3.55	.90	.91	0.29	2.10	.49	-	9.18
1975-----	1.83	.11	.29	.28	-	2.51	2.71	.01	-	2.72	.13	.49	1.99	2.60	.43	-	8.27
1976-----	2.05	.34	.19	.21	-	2.78	2.58	.20	-	2.78	<u>2/</u>	.37	1.76	2.13	.32	-	8.00
1977 <u>3/</u> -----	1.97	.49	.17	.15	-	2.78	2.47	.18	-	2.65	<u>2/</u>	.41	1.29	1.71	.31	-	6.85
1978-----	1.52	.44	.94	<u>1/</u>	-	2.89	2.04	.43	-	2.47	<u>2/</u>	.38	.85	1.22	.19	-	6.78

1/ Less than 0.005 percent.

2/ Data for Plymouth and Chrysler not published separately after 1975; data for these two makes combined under Chrysler listing after 1975.

3/ Revised.

Source: Compiled from data presented in tables 5 and 9.

Table 21.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Japan to apparent U.S. consumption, by manufacturers or makes, and models, 1964-78

(In percent based on quantity)															
Year	U.S. manufacturers				Toyota							Datsun			
	GM	Chrysler			Total	Corolla	Celica	Corona	Mark II	Other	Total	210	Z	210	610
		Isuzu	Dodge	Plymouth											
1964-----	-	-	-	-	-	1/	1/	1/	1/	1/	0.03	1/	1/	1/	1/
1965-----	-	-	-	-	-	1/	1/	1/	1/	1/	0.06	1/	1/	1/	1/
1966-----	-	-	-	-	-	1/	1/	1/	1/	1/	0.19	1/	1/	1/	1/
1967-----	-	-	-	-	-	1/	1/	1/	1/	1/	0.43	1/	1/	1/	1/
1968-----	-	-	-	-	-	1/	1/	1/	1/	1/	0.77	1/	1/	1/	1/
1969-----	-	-	-	-	-	1/	1/	1/	1/	1/	1.34	1/	1/	1/	1/
1970-----	-	-	-	-	-	1/	1/	1/	1/	1/	2.33	1/	1/	1/	1/
1971-----	-	0.29	-	0.29	0.29	1/	1/	1/	1/	1/	3.00	1/	1/	1/	1/
1972-----	-	.32	-	.32	.32	1/	1/	1/	1/	1/	2.81	1/	1/	1/	1/
1973-----	-	.31	-	.31	.31	1.04	0.52	0.54	0.22	0.23	2.55	0.13	0.46	0.27	0.67
1974-----	-	.49	-	.49	.49	1.19	.68	.61	.16	.09	2.73	.83	.52	-	.38
1975-----	-	.70	-	.70	.70	1.75	.75	.51	.10	.17	3.28	1.63	.58	-	.21
1976-----	0.06	.48	0.30	.78	.84	1.85	.99	.38	.05	.15	3.43	1.46	.54	-	.14
1977-----	.26	.65	.44	1.09	1.34	2.32	1.47	.45	.02	.15	4.41	1.55	.62	.09	.03
1978-----	.20	.55	.36	.92	1.11	1.89	1.48	.31	.11	-	3.79	1.19	.57	.51	-

See footnotes at end of table.

Table 21.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Japan to apparent U.S. consumption, by manufacturers or makes, and models, 1964-78--Continued

(In percent based on quantity)											
Year	Datsun--Continued							Honda			
	200-SX	810	710	1200	F10	Other	Total	Civic	Accord	Total	
1964---	-	-	$\frac{1}{1}$	$\frac{1}{1}$	-	$\frac{1}{1}$	0.08	-	-	-	-
1965---	-	-	$\frac{1}{1}$	$\frac{1}{1}$	-	$\frac{1}{1}$.14	-	-	-	-
1966---	-	-	$\frac{1}{1}$	$\frac{1}{1}$	-	$\frac{1}{1}$.24	-	-	-	-
1967---	-	-	$\frac{1}{1}$	$\frac{1}{1}$	-	$\frac{1}{1}$.40	-	-	-	-
1968---	-	-	$\frac{1}{1}$	$\frac{1}{1}$	-	$\frac{1}{1}$.43	-	-	-	-
1969---	-	-	$\frac{1}{1}$	$\frac{1}{1}$	-	$\frac{1}{1}$.65	$\frac{2}{1}$	-	$\frac{2}{1}$	-
1970---	-	-	$\frac{1}{1}$	$\frac{1}{1}$	-	$\frac{1}{1}$	1.24	0.05	-	0.05	-
1971---	-	-	$\frac{1}{1}$	$\frac{1}{1}$	-	$\frac{1}{1}$	1.89	.10	-	.10	-
1972---	-	-	$\frac{1}{1}$	$\frac{1}{1}$	-	$\frac{1}{1}$	1.78	.19	-	.19	-
1973---	-	-	-	0.50	-	0.04	2.07	.34	-	.34	-
1974---	-	-	0.38	-	-	.05	2.16	.49	-	.49	-
1975---	-	-	.59	-	-	.04	3.05	1.01	-	1.01	-
1976---	-	-	.35	-	0.15	.04	2.67	1.31	0.18	1.49	-
1977---	0.34	0.25	.22	-	.34	.03	3.48	1.32	.68	2.00	-
1978---	.25	.19	-	-	.24	.01	2.95	1.37	1.07	2.44	-

See footnotes at end of table.

Table 21.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Japan to apparent U.S. consumption, by manufacturers or makes, and models, 1964-78--Continued

(In percent based on quantity)												
Year	Mazda									Subaru	Total	
	RX-2	RX-3	RX-4	RX-7	808	Mizer	GLC	Other	Total			
1964-----	-	-	-	-	-	-	-	-	-	0.64	0.11	
1965-----	-	-	-	-	-	-	-	-	-	.65	.20	
1966-----	-	-	-	-	-	-	-	-	-	.68	.43	
1967-----	-	-	-	-	-	-	-	-	-	.67	.83	
1968-----	-	-	-	-	-	-	-	-	-	.68	1.20	
1969-----	-	-	-	-	-	-	-	-	-	.69	2.02	
1970-----	<u>1/</u>	<u>1/</u>	<u>1/</u>	-	<u>1/</u>	-	-	<u>1/</u>	0.02	.70	3.71	
1971-----	<u>1/</u>	<u>1/</u>	<u>1/</u>	-	<u>1/</u>	-	-	<u>1/</u>	.21	.71	5.63	
1972-----	<u>1/</u>	<u>1/</u>	<u>1/</u>	-	<u>1/</u>	-	-	<u>1/</u>	.50	.72	5.83	
1973-----	0.38	0.47	-	-	0.05	-	-	0.02	.92	.73	6.52	
1974-----	.24	.20	0.21	-	.05	-	-	<u>2/</u>	.70	.74	6.83	
1975-----	.07	.23	.37	-	.09	-	-	<u>2/</u>	.76	.75	9.46	
1976-----	<u>2/</u>	.04	.10	-	.06	0.12	-	.03	.35	.76	9.28	
1977-----	-	-	.17	-	-	-	0.28	.01	.46	.72	12.42	
1978-----	-	-	-	0.17	-	-	.47	-	.64	.92	11.85	

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 5 and 10.

Table 22.—New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from West Germany and Belgium to apparent U.S. consumption, by manufacturers or makes, and models, 1964-78

(In percent based on quantity)

Year	U.S. manufacturers					Volkswagen							
	Ford			General Motors, Opel	Total	Type I	Type II	Type III	Type IV	Rabbit	Dasher	Scirocco	Total
	Fiesta	Capri	Total										
1964-----	-	-	-	0.18	0.18	1/	1/	1/	-	-	-	-	3.43
1965-----	-	-	-	.19	.19	1/	1/	1/	-	-	-	-	3.44
1966-----	-	-	-	.36	.36	1/	1/	1/	-	-	-	-	4.19
1967-----	-	-	-	.62	.62	1/	1/	1/	-	-	-	-	4.94
1968-----	-	-	-	.90	.90	1/	1/	1/	-	-	-	-	5.54
1969-----	-	-	-	.99	.99	3.86	0.51	0.91	-	-	-	-	5.28
1970-----	0.20	-	0.20	1.03	1.23	4.82	.77	1.18	-	-	-	-	6.77
1971-----	.57	-	.57	.91	1.48	3.63	.64	.82	0.25	-	-	-	5.34
1972-----	.87	-	.87	.65	1.52	3.40	.44	.46	.30	-	-	-	4.60
1973-----	.99	-	.99	.60	1.59	3.26	.37	.28	.27	-	-	-	4.18
1974-----	.86	-	.86	.68	1.54	2.79	.34	2/	.27	2/	0.43	2/	3.83
1975-----	.63	-	.63	.46	1.09	1.05	.25	-	.08	1.14	.39	0.19	3.10
1976-----	.30	-	.30	.04	.34	.27	.19	-	-	1.12	.27	.15	2.01
1977-----	.20	0.36	.56	2/	.57	.17	.23	-	-	1.47	.23	.22	2.33
1978-----	.04	.67	.71	-	.71	.09	.21	-	-	1.12	.26	.25	1.92

See footnotes at end of table.

Table 22.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from West Germany and Belgium to apparent U.S. consumption, by manufacturers or makes, and models, 1964-78--Continued

(In percent based on quantity)								
Year	Mercedes-Benz							Total
	240D	300D	230	280	450	Other		
1964-----	1/	-	1/	1/	1/	1/		0.09
1965-----	1/	-	1/	1/	1/	1/		.09
1966-----	1/	-	1/	1/	1/	1/		.13
1967-----	1/	-	1/	1/	1/	1/		.18
1968-----	1/	-	1/	1/	1/	1/		.22
1969-----	1/	-	1/	1/	1/	1/		.23
1970-----	1/	-	1/	1/	1/	1/		.30
1971-----	1/	-	1/	1/	1/	1/		.32
1972-----	1/	-	1/	1/	1/	1/		.35
1973-----	0.06	-	0.02	0.13	0.11	0.05		.37
1974-----	.11	0.01	.03	.10	.12	.07		.44
1975-----	.12	.08	.02	.10	.10	.07		.49
1976-----	.07	.09	.01	.07	.14	.04		.43
1977-----	.09	.10	.01	.08	.14	2/		.44
1978-----	.07	.15	.01	.06	.13	-		.41

See footnotes at end of table.

Table 22.—New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from West Germany and Belgium to apparent U.S. consumption, by manufacturers or makes, and models, 1964-78--Continued

(In percent based on quantity)												
Year	Audi-NSU					Porsche					BMW	Total
	Fox	100LS	5000	NSU	Total	914	911	924/928	Other	Total		
1964-----	-	-	-	0.01	0.01	1/	1/	-	-	0.06	-	3.77
1965-----	-	-	-	.01	.01	1/	1/	-	-	.05	-	3.78
1966-----	-	-	-	.01	.01	1/	1/	-	-	.06	-	4.75
1967-----	-	-	-	.01	.01	1/	1/	-	-	.07	-	5.82
1968-----	-	-	-	2/	2/	1/	1/	-	-	.07	0.10	6.83
1969-----	-	-	-	2/	2/	1/	1/	-	-	.06	.13	6.69
1970-----	1/	1/	-	2/	.10	1/	1/	-	-	.16	.17	8.73
1971-----	1/	1/	-	2/	.21	1/	1/	-	-	.17	.20	7.72
1972-----	1/	1/	-	2/	.27	1/	1/	-	-	.19	.21	7.14
1973-----	0.13	0.27	-	-	.40	0.16	0.05	-	-	.21	.12	6.88
1974-----	.31	.27	-	-	.58	.18	.06	-	-	.24	.17	6.80
1975-----	.35	.24	-	-	.59	.13	.06	-	-	.19	.23	5.69
1976-----	.22	.11	-	-	.33	.03	.04	0.04	0.02	.14	.26	3.51
1977-----	.21	.07	0.04	-	.32	-	.05	.12	2/	.18	.24	4.07
1978-----	.17	-	.18	-	.36	-	.04	.11	.01	.15	.28	3.83

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 5 and 11.

Table 23.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Italy to apparent U.S. consumption, by manufacturers or makes, and models, 1964-78

(In percent based on quantity)											
Year	U.S.		Fiat							Alfa	Total
	manufacturers									Romeo	
	Ford	Total	124	128/X19	131	Other	Lancia	Total			
	Pantera										
1964-----	-	-	1/	1/	-	1/	-	0.12	0.01	0.13	
1965-----	-	-	1/	1/	-	1/	-	.08	.02	.10	
1966-----	-	-	1/	1/	-	1/	-	.10	.02	.12	
1967-----	-	-	1/	1/	-	1/	-	.19	.02	.21	
1968-----	-	-	1/	1/	-	1/	-	.33	.01	.34	
1969-----	-	-	1/	1/	-	1/	-	.46	.02	.48	
1970-----	-	-	1/	1/	-	1/	-	.45	.02	.47	
1971-----	2/	2/	1/	1/	-	1/	-	.46	.02	.48	
1972-----	0.01	0.01	1/	1/	-	1/	-	.56	.02	.59	
1973-----	.02	.02	0.23	0.17	-	0.11	-	.51	.02	.55	
1974-----	.01	.01	.37	.44	-	2/	-	.81	.04	.86	
1975-----	.01	.01	.37	.64	0.15	.01	-	1.17	.06	1.24	
1976-----	-	-	.12	.31	.18	.01	0.02	.65	.05	.71	
1977-----	-	-	.12	.25	.20	-	.05	.62	.05	.67	
1978-----	-	-	.14	.22	.18	-	.02	.56	.05	.61	

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 5 and 12.

Table 24.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers of imports from the United Kingdom to apparent U.S. consumption, by manufacturers or makes, and models, 1964-78

(In percent based on quantity)																	
Period	U.S. manufacturers			British Leyland									Jensen	Lotus	Rootes	Rolls Royce/ Bentley	Total
	Chrysler,	Ford,	Total	MG	Triumph	Jaguar	Austin	Austin Healey	Morris/ Minor	Rover	Total 1/						
	Cricket	Eng.															
	Cortina:																
1964----	-	0.05	0.05	0.31	0.26	0.05	0.01	0.10	1/	0.01	0.74	-	1/	0.09	1/	0.88	
1965----	-	.05	.05	.27	.22	.04	.01	.09	1/	.01	.64	-	1/	.08	1/	.77	
1966----	-	.09	.09	.24	.17	.06	.02	.10	1/	.02	.61	-	1/	.10	1/	.80	
1967----	-	.20	.20	.28	.19	.07	.02	.10	0.01	.03	.70	-	1/	.09	1/	.99	
1968----	-	.26	.26	.25	.20	.06	.11	.06	1/	.02	.70	-	1/	.04	1/	1.00	
1969----	-	.23	.23	.31	.17	.06	.17	.06	-	.01	.78	-	0.01	.03	1/	1.05	
1970----	-	.12	.12	.37	.20	.09	.16	.01	-	.02	.85	-	.01	.04	1/	1.02	
1971----	0.28	.01	.29	.33	.20	.06	.06	-	-	.01	.66	-	.01	1/	1/	0.96	
1972----	.13	-	.13	.29	.21	.05	.01	-	-	.01	.57	-	.01	-	0.01	.72	
1973----	.04	-	.04	.27	.19	.06	.04	-	-	.01	.57	0.01	.01	-	.01	.64	
1974----	-	-	-	.29	.21	.06	.05	-	-	.01	.62	.03	.01	-	.01	.67	
1975----	-	-	-	.33	.26	.08	.15	-	-	1/	.82	.03	1/	-	.01	.86	
1976----	-	-	-	.28	.28	.07	.01	-	-	-	.64	-	-	-	.01	.65	
1977----	-	-	-	.31	.26	.04	1/	-	-	-	.61	-	1/	-	.01	.63	
1978----	-	-	-	.24	.15	.04	-	-	-	-	.42	2/	2/	-	2/	.42	

1/ Less than 0.005 percent.

2/ Not available.

Source: Compiled from data presented in tables 5 and 13.

Table 25.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Sweden to apparent U.S. consumption, by manufacturers or makes, and models, 1964-78

(In percent based on quantity)

Period	Volvo				Saab					Total
	160/260	140/240	Other	Total	99 LE	99 EMS	GL	Other	Total	
1964-----	1/	1/	1/	0.22	1/	1/	-	1/	0.06	0.28
1965-----	1/	1/	1/	.19	1/	1/	-	1/	.06	.25
1966-----	1/	1/	1/	.28	1/	1/	-	1/	.08	.36
1967-----	1/	1/	1/	.41	1/	1/	-	1/	.13	.54
1968-----	1/	1/	1/	.41	1/	1/	-	1/	.13	.54
1969-----	1/	1/	1/	.38	1/	1/	-	1/	.12	.50
1970-----	1/	1/	1/	.53	1/	1/	-	1/	.13	.66
1971-----	1/	1/	1/	.49	1/	1/	-	1/	.14	.63
1972-----	1/	1/	1/	.50	1/	1/	-	1/	.13	.62
1973-----	0.13	0.37	0.03	.53	0.07	0.01	-	0.07	.15	.68
1974-----	.16	.45	-	.61	.11	.01	-	.03	.15	.76
1975-----	.19	.50	2/	.69	.13	.02	-	.01	.16	.85
1976-----	.15	.28	2/	.43	.08	.02	-	1/	.10	.53
1977-----	.12	.30	-	.41	.06	.03	-	.03	.12	.53
1978-----	.10	.34	-	.44	.02	.03	0.07	.02	.14	.58

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 5 and 14.

Table 26.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from France to apparent U.S. consumption, by manufacturers or makes, and models, 1964-78

(In percent based on quantity)												
Year	U.S. manufacturers		Peugeot			Renault					Citroen	Total
	Chrysler, Simca	Total	Diesel	Gasoline	Total	R-12	R-15/17	R-5	Other	Total		
1964-----	0.12	0.12	-	0.04	0.04	1/	1/	-	1/	0.25	0.01	0.42
1965-----	.14	.14	-	.04	.04	1/	1/	-	1/	.13	.01	.32
1966-----	.14	.14	-	.03	.03	1/	1/	-	1/	.15	.01	.33
1967-----	.09	.09	-	.05	.05	1/	1/	-	1/	.24	.01	.39
1968-----	.06	.06	-	.04	.04	1/	1/	-	1/	.22	.01	.33
1969-----	.08	.08	-	.04	.04	1/	1/	-	1/	.20	.01	.33
1970-----	.07	.07	-	.06	.06	1/	1/	-	1/	.25	.01	.39
1971-----	.05	.05	-	.06	.06	1/	1/	-	1/	.18	.01	.30
1972-----	.01	.01	-	.05	.05	1/	1/	-	1/	.11	.02	.19
1973-----	-	-	-	.04	.04	0.05	0.02	-	1/	.08	.01	.13
1974-----	-	-	0.05	.04	.09	.09	.02	-	0.01	.11	2/	.20
1975-----	-	-	.06	.07	.13	.06	.01	-	2/	.07	-	.20
1976-----	-	-	.05	.05	.10	.02	.01	0.04	-	.07	-	.17
1977-----	-	-	.04	.04	.09	.01	.01	.09	-	.12	-	.20
1978-----	-	-	.05	.03	.08	2/	.01	.13	-	.14	-	.22

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 5 and 15.

SECTION VI

RATIO OF U.S. RETAIL NEW CAR SALES OF IMPORTS TO TOTAL U.S. RETAIL SALES OF IMPORTED PASSENGER AUTOMOBILES, BY COUNTRIES OF ORIGIN, MANUFACTURERS OR MAKES, AND MODELS (TABLES 27-33)

Table 27.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Canada to total U.S. imports sales, by manufacturers and makes, 1964-78

(In percent based on quantity)																
Year	General Motors Corp.					Ford Motor Co.			Chrysler Corp.				American Motors Corp.	Studebaker Corp.	Total	
	Chevrolet	Pontiac	Oldsmobile	Buick	Total	Ford	Lincoln/Mercury	Total	Plymouth	Dodge	Chrysler	Total	Corp.	Corp.		
1964----	-	-	-	-	-	0.36	0.04	0.40	-	-	-	-	-	2.24	2.64	
1965----	-	-	-	-	-	.30	-	.30	1/	3.76	-	3.76	-	2.13	6.19	
1966----	0.45	-	-	-	0.45	7.92	.15	8.07	1.85	9.09	-	10.94	1.22	.24	20.92	
1967----	7.10	-	0.53	0.60	8.23	8.46	.43	8.89	7.00	4.26	-	11.26	2.52	-	30.90	
1968----	3.14	-	2.84	2.23	8.21	11.20	1.24	12.44	7.50	2.87	-	10.32	2.32	-	33.34	
1969----	6.14	1.97	1.56	1.74	11.41	15.58	1.37	16.95	3.70	5.48	-	9.18	1.78	-	39.32	
1970----	4.41	2.11	-	-	6.52	14.62	1.07	15.69	2.70	8.04	-	10.74	2.15	-	35.10	
1971----	7.32	3.41	-	-	10.73	11.51	.98	12.49	3.64	5.10	-	8.74	1.64	-	33.60	
1972----	6.67	1.78	-	-	8.45	13.71	.92	14.63	5.50	3.71	-	9.21	2.16	-	34.45	
1973----	7.60	1.43	-	-	9.03	12.73	.62	13.35	4.30	3.92	-	8.22	2.38	-	32.98	
1974----	10.67	.45	.45	.44	12.01	13.91	.14	14.05	3.55	3.60	1.14	8.29	1.93	-	36.28	
1975----	6.88	.41	1.09	1.06	9.44	10.17	.04	10.21	.51	1.86	7.47	9.84	1.62	-	31.11	
1976----	8.97	1.47	.82	.91	12.17	11.28	.89	12.17	2/	1.63	7.70	9.33	1.34	-	35.04	
1977----	7.58	1.87	.67	.58	10.70	9.51	.70	10.21	2/	1.60	4.98	6.58	1.18	-	28.68	
1978----	6.25	1.82	3.85	1/	11.91	8.38	1.77	10.15	2/	1.54	3.50	5.04	.80	-	27.90	

1/ Less than 0.005 percent.

2/ Data for Plymouth and Chrysler not published separately after 1975; data for these two makes combined under Chrysler listing after 1975.

Source: Compiled from data presented in tables 6 and 9.

Table 28.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Japan to total U.S. import sales, by manufacturers of makes, and models, 1964-78

(In percent based on quantity)

Period	U.S. manufacturers						Toyota					
	General Motors	Chrysler Corp.			Total	Corolla	Celica	Corona	Cressida/ Mark II	Other	Total	
	Buick	Dodge	Plymouth	Total								
1964-----	-	-	-	-	-	1/	1/	1/	1/	1/	0.44	
1965-----	-	-	-	-	-	1/	1/	1/	1/	1/	1.02	
1966-----	-	-	-	-	-	1/	1/	1/	1/	1/	2.26	
1967-----	-	-	-	-	-	1/	1/	1/	1/	1/	3.41	
1968-----	-	-	-	-	-	1/	1/	1/	1/	1/	4.99	
1969-----	-	-	-	-	-	1/	1/	1/	1/	1/	7.38	
1970-----	-	-	-	-	-	1/	1/	1/	1/	1/	10.12	
1971-----	-	1.22	-	1.22	1.22	1/	1/	1/	1/	1/	12.70	
1972-----	-	1.40	-	1.40	1.40	1/	1/	1/	1/	1/	12.20	
1973-----	-	1.36	-	1.36	1.36	4.47	2.28	2.34	0.97	1.00	11.07	
1974-----	-	1.94	-	1.94	1.94	4.67	2.68	2.40	.64	0.37	10.76	
1975-----	-	2.63	-	2.63	2.63	6.59	2.83	1.93	.38	.65	12.38	
1976-----	0.28	2.10	1.32	3.42	3.70	8.12	4.35	1.97	.22	.67	15.03	
1977-----	.99	2.50	1.68	4.18	5.17	8.94	5.64	1.73	.09	.59	16.99	
1978-----	.81	2.27	1.50	3.77	4.58	7.76	6.11	1.27	.46	-	15.59	

See footnotes at end of table.

Table 28.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Japan to total U.S. import sales, by manufacturers of makes, and models, 1964-78--Continued

(In percent based on quantity)

Period	Datsun											
	210	2	510	610	710	1200	F-10	200-SX	810	Other	Total	
1964-----	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1965-----	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1966-----	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1967-----	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1968-----	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1969-----	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1970-----	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1971-----	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1972-----	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1973-----	0.58	2.01	1.17	2.88	-	2.19	1/	1/	1/	0.17	9.00	
1974-----	3.31	2.05	-	1.49	1.51	-	1/	1/	1/	.19	8.35	
1975-----	6.10	2.19	-	.81	2.22	-	-	1/	1/	.16	11.48	
1976-----	6.40	2.38	-	.60	1.53	-	0.64	-	-	.15	11.70	
1977-----	5.97	2.40	.34	.13	.83	-	1.30	1.32	0.97	.13	13.39	
1978-----	4.88	2.35	2.11	-	-	-	.99	1.02	.78	.03	12.16	

See footnotes at end of table.

Table 28.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Japan to total U.S. import sales, by manufacturers of makes, and models, 1964-78--Continued

(In percent based on quantity)														
Year	Mazda									Honda			Subaru	Total
	RX-2	RX-3	RX-4	RX-7	808	Mizer	GLC	Other	Total	Civic	Accord	Total		
1964-----	-	-	-	-	-	-	-	-	-	-	-	-	-	1.85
1965-----	-	-	-	-	-	-	-	-	-	-	-	-	-	3.38
1966-----	-	-	-	-	-	-	-	-	-	-	-	-	-	5.00
1967-----	-	-	-	-	-	-	-	-	-	-	-	-	-	6.56
1968-----	-	-	-	-	-	-	-	-	-	-	-	-	-	7.82
1969-----	-	-	-	-	-	-	-	-	-	-	-	2/	0.15	11.07
1970-----	1/	1/	1/	-	1/	-	-	1/	0.11	-	-	0.21	.29	16.09
1971-----	1/	1/	1/	-	1/	-	-	1/	.88	1/	-	.41	.61	23.80
1972-----	1/	1/	1/	-	1/	-	-	1/	2.18	1/	-	.84	.99	25.33
1973-----	1.66	2.03	-	-	0.23	-	-	0.09	4.01	1/	-	1.49	1.44	28.37
1974-----	0.96	0.77	0.84	-	.19	-	-	.01	2.77	1/	-	1.95	1.04	27.01
1975-----	.25	.85	1.42	-	.32	-	-	.01	2.85	1/	-	4.47	1.81	35.62
1976-----	2/	.19	.44	-	.27	0.50	-	.12	1.53	1/	0.81	6.54	2.12	40.63
1977-----	-	-	3/ .67	-	-	-	1.07	.04	1.78	5.09	2.62	7.71	2.79	47.83
1978-----	-	-	-	0.71	-	-	1.93	-	2.64	5.62	4.41	10.03	3.77	48.76

1/ Not available.

2/ Less than 0.005 percent.

3/ RX-3 and RX-4 are combined for Mazda after 1976 because data no longer reported separately.

Source: Compiled from data presented in tables 6 and 10.

Table 29.—New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from West Germany and Belgium to total U.S. import sales, by manufacturers or makes, and models, 1964-78

Year	(In percent based on quantity)																	
	U.S. manufacturers					Volkswagen								Audi-NSU				
	Ford			General Motors	Total	Type I	Type II	Type III	Type IV	Rabbit	Dasher	Scirocco	Total	Fox	100 LS	NSU	5000	Total
	Fiesta	Capri	Total	Opel														
1964-----	-	-	-	3.21	3.21	1/	1/	1/	-	-	-	-	59.95	-	-	0.09	-	0.09
1965-----	-	-	-	3.25	3.25	1/	1/	1/	-	-	-	-	59.71	-	-	.10	-	.10
1966-----	-	-	-	4.16	4.16	1/	1/	1/	-	-	-	-	48.92	-	-	.08	-	.08
1967-----	-	-	-	4.90	4.90	1/	1/	1/	-	-	-	-	38.77	-	-	.05	-	.05
1968-----	-	-	-	5.88	5.88	1/	1/	1/	-	-	-	-	36.01	-	-	.02	-	.02
1969-----	-	-	-	5.43	5.43	21.18	2.78	5.01	-	-	-	-	28.97	-	-	.01	-	.01
1970-----	-	0.89	-	4.42	5.31	20.88	3.35	5.10	-	-	-	-	29.33	1/	1/	.02	-	.41
1971-----	-	2.42	-	3.81	6.23	15.28	2.72	3.46	1.07	-	-	-	22.53	1/	1/	.01	-	.90
1972-----	-	3.78	-	2.84	6.62	14.75	1.93	1.99	1.32	-	-	-	20.01	1/	1/	1/	-	1.18
1973-----	-	4.33	-	2.61	9.94	14.18	1.63	1.23	1.16	-	-	-	18.20	0.57	1.19	-	-	1.76
1974-----	-	3.40	-	2.68	6.08	11.03	1.35	2/	1.05	2/	1.68	0.02	15.13	1.20	1.08	-	-	2.28
1975-----	-	2.38	-	1.73	4.11	4.01	0.94	-	0.29	4.29	1.45	.70	11.16	1.34	0.89	-	-	2.21
1976-----	-	1.30	-	0.17	1.47	1.17	.84	-	-	4.92	1.20	.67	8.80	.94	.50	-	-	1.44
1977-----	1.40	.77	2.17	2/	2.18	0.66	.90	-	-	5.68	0.89	.85	8.99	.80	.26	-	0.17	1.24
1978-----	2.78	.15	2.93	-	2.93	.36	.85	-	-	4.62	1.05	1.03	7.91	.71	-	-	.76	1.47

See footnotes at end of table.

Table 29.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from West Germany and Belgium to total U.S. import sales, by manufacturers or makes, and models, 1964-78--Continued

(In percent based on quantity)

Period	Porsche					Mercedes-Benz							BMW	Total
	914	911	924/928	Other	Total	240 D	300 D	230	280	450	Other	Total		
1964----	1/	1/	-	-	1.02	1/	-	1/	1/	1/	1/	1.52	1/	62.79
1965----	1/	1/	-	-	.86	1/	-	1/	1/	1/	1/	1.50	1/	65.42
1966----	1/	1/	-	-	.73	1/	-	1/	1/	1/	1/	1.53	1/	55.42
1967----	1/	1/	-	-	.56	1/	-	1/	1/	1/	1/	1.46	1/	45.74
1968----	1/	1/	-	-	.47	1/	-	1/	1/	1/	1/	1.40	0.68	44.46
1969----	1/	1/	-	-	.32	1/	-	1/	1/	1/	1/	1.24	.69	36.66
1970----	1/	1/	-	-	.70	1/	-	1/	1/	1/	1/	1.29	.75	37.79
1971----	1/	1/	-	-	.72	1/	-	1/	1/	1/	1/	1.35	.85	32.58
1972----	1/	1/	-	-	.83	1/	-	1/	1/	1/	1/	1.51	.89	31.04
1973----	0.69	0.22	-	-	.91	0.24	-	0.11	0.56	0.51	0.20	1.62	.52	29.95
1974----	.73	.22	-	-	.95	.45	0.03	.11	.42	.48	.28	1.76	.68	26.88
1975----	.49	.22	-	-	.71	.43	.29	.09	.40	.31	.25	1.84	.85	21.40
1976----	.14	.19	0.20	0.11	.63	.32	.41	.05	.30	.61	.18	1.87	1.15	15.36
1977----	-	.20	.47	.01	.68	.36	.40	.04	.31	.55	.02	1.68	.92	15.69
1978----	-	.16	.44	.02	.62	.27	.63	.02	.24	.54	-	1.70	1.15	15.78

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 6 and 11.

Table 30.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Italy to total U.S. import sales, by manufacturers or makes, and models, 1964-78

(In percent based on quantity)											
Year	U.S. manufacturers		Fiat							Alfa Romeo	Total
	Ford	Total	124	128/X19	131	Lancia	Other	Total			
	Pantera										
1964-----	-	-	1/	1/	1/	-	1/	1.93	0.26	2.19	
1965-----	-	-	1/	1/	1/	-	1/	1.51	.30	1.81	
1966-----	-	-	1/	1/	1/	-	1/	1.20	.20	1.40	
1967-----	-	-	1/	1/	1/	-	1/	1.51	.17	1.68	
1968-----	-	-	1/	1/	1/	-	1/	2.12	.07	2.19	
1969-----	-	-	1/	1/	1/	-	1/	2.54	.11	2.65	
1970-----	-	-	1/	1/	1/	-	1/	1.96	.07	2.03	
1971-----	0.01	0.01	1/	1/	1/	-	1/	1.95	.08	2.04	
1972-----	.06	.06	1/	1/	1/	-	1/	2.41	.09	2.56	
1973-----	.07	.07	1.01	0.74	-	-	0.48	2.23	.10	2.40	
1974-----	.06	.06	1.45	1.74	-	-	2/	3.19	.14	3.39	
1975-----	.02	.02	1.41	2.42	0.56	-	.04	4.43	.23	4.68	
1976-----	-	-	.51	1.35	.80	0.16	.05	2.87	.23	3.10	
1977-----	-	-	.45	.96	.78	.19	-	2.38	.19	2.57	
1978-----	-	-	.56	.90	.74	.10	-	2.31	.22	2.53	

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 6 and 12.

Table 31.--New passenger automobiles: Ratio of U.S. retail new car sales, by dealers, of imports from the United Kingdom to total U.S. import sales, by manufacturers or makes, and models, 1964-78

(In percent based on quantity)																
Period	U.S. manufacturers				British Leyland							Jensen	Lotus	Rootes	Rolls Royce/ Bentley	Total
	Chrysler	Ford, Eng. Cricket	Ford/ Cortina	Total	MG	Triumph	Jaguar	Austin	Austin Healey	Morris/ Minor	Rover	Total 1/				
1964---	-	0.89		0.89	5.26	4.52	0.86	0.14	1.81	0.05	0.10	12.74	-	0.04	1.62	0.07
1965---	-	.90		.90	4.51	3.61	.74	.17	1.50	.02	.26	10.81	-	.05	1.45	.06
1966---	-	1.06		1.06	2.82	2.00	.67	.18	1.11	.01	.27	7.06	-	.04	1.11	.02
1967---	-	1.58		1.58	2.12	1.45	.56	.15	0.77	.08	.25	5.38	-	.03	0.74	.03
1968---	-	1.68		1.68	1.69	1.27	.36	.72	.36	.01	.16	4.57	-	.02	.23	.03
1969---	-	1.24		1.24	1.65	.92	.34	.95	.34	-	.08	4.28	-	.03	.17	.02
1970---	-	.53		.53	1.61	.85	.37	.71	.06	-	.08	3.68	-	.04	.16	.02
1971---	-	.03		1.23	1.38	.86	.25	.26	-	-	.03	2.78	-	.03	.01	.02
1972---	1.20	-		.57	1.27	.93	.20	.04	-	-	.04	2.48	-	.04	-	.02
1973---	0.57	-		.18	1.21	.81	.25	.18	-	-	.04	2.50	0.05	.04	-	.02
1974---	.18	-		-	1.13	.83	.24	.22	-	-	.03	2.45	.14	.04	-	.03
1975---	-	-		-	1.22	.99	1.30	.58	-	-	1/	3.09	.10	.02	-	.03
1976---	-	-		-	1.23	1.22	.32	.05	-	-	-	2.82	-	-	-	.03
1977---	-	-		-	1.20	1.01	.15	1/	-	-	-	2.36	-	.02	-	.04
1978---	-	-		-	.97	.60	.17	-	-	-	-	1.75	2/	2/	-	2/

1/ Less than 0.005 percent.

2/ Not available.

Source: Compiled from data presented in tables 6 and 13.

Table 32.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Sweden, to total U.S. import sales, by manufacturers or makes, and models, 1964-78

(In percent based on quantity)

Period	Volvo				Saab					Total
	160/260	140/240	Other	Total	99 LE	99 EMS	GL	Other	Total	
1964-----	1/	1/	1/	3.76	1/	1/	-	1/	1.13	4.89
1965-----	1/	1/	1/	3.39	1/	1/	-	1/	1.02	4.41
1966-----	1/	1/	1/	3.26	1/	1/	-	1/	0.89	4.15
1967-----	1/	1/	1/	3.26	1/	1/	-	1/	1.02	4.28
1968-----	1/	1/	1/	2.68	1/	1/	-	1/	.82	3.50
1969-----	1/	1/	1/	2.10	1/	1/	-	1/	.63	2.73
1970-----	1/	1/	1/	2.20	1/	1/	-	1/	.57	2.86
1971-----	1/	1/	1/	2.08	1/	1/	-	1/	.57	2.65
1972-----	1/	1/	1/	2.13	1/	1/	-	1/	.56	2.69
1973-----	0.58	1.60	0.14	2.32	0.30	0.04	-	0.31	.65	2.97
1974-----	.62	1.78	-	2.40	.42	.05	-	.14	.61	3.01
1975-----	.70	1.88	.01	2.50	.46	.09	-	.04	.50	3.18
1976-----	.67	1.21	.02	1.90	.33	.07	-	.03	.43	2.33
1977-----	.45	1.14	-	1.50	.25	.10	-	.10	.45	2.03
1978-----	.43	1.40	-	1.83	.09	.10	0.29	.08	.56	2.39

1/ Not available.

Source: Compiled from data presented in tables 6 and 14.

Table 33.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from France to total U.S. import sales, by manufacturers or makes, and models, 1964-78

Year	U.S. manufacturers		Peugeot			Renault					Citroen	Total
	Chrysler, Simca	Total	Diesel	Gasoline	Total	R-12	R-15/17	R-5	Other	Total		
	:	:	:	:	:	:	:	:	:	:	:	:
1964-----	2.16	2.16	-	0.67	0.67	1/	1/	-	1/	4.23	0.22	7.28
1965-----	2.47	2.47	-	.59	.59	1/	1/	-	1/	2.26	.20	5.52
1966-----	1.66	1.66	-	.36	.36	1/	1/	-	1/	1.65	.15	3.82
1967-----	0.70	0.70	-	.37	.37	1/	1/	-	1/	1.92	.09	3.08
1968-----	.38	.38	-	.28	.28	1/	1/	-	1/	1.43	.07	2.16
1969-----	.45	.45	-	.24	.24	1/	1/	-	1/	1.08	.06	1.83
1970-----	.31	.31	-	.26	.26	1/	1/	-	1/	1.07	.06	1.70
1971-----	.21	.21	-	.27	.27	1/	1/	-	1/	0.71	.06	1.25
1972-----	.04	.04	-	.20	.20	1/	1/	-	1/	.50	.08	0.82
1973-----	-	-	-	.16	.16	0.24	0.09	-	0.02	.35	.04	.55
1974-----	-	-	0.14	.22	.36	.29	.10	-	2/	.39	.02	.77
1975-----	-	-	.26	.26	.52	.18	.07	-	-	.25	-	.77
1976-----	-	-	.20	.21	.41	.08	.03	0.18	-	.29	-	.70
1977-----	-	-	.17	.17	.33	.05	.04	.35	-	.45	-	.78
1978-----	-	-	.20	.13	.33	.01	.03	.53	-	.56	-	.89

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 6 and 15.

SECTION VII

RATIOS OF U.S. RETAIL NEW CAR SALES OF IMPORTS BY U.S. MOTOR-VEHICLE
MANUFACTURERS TO TOTAL RETAIL SALES OF IMPORTED PASSENGER AUTOMOBILES
(TABLES 34-37)

Table 34.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports by U.S. motor-vehicle manufacturers from the eight principal sources to total U.S. import sales, 1964-78

(In percent based on quantity)							
Period	Sales of imported vehicles from Canada						
	U.S. manufacturers						Total
	General Motors	Ford	Chrysler	AMC	Studebaker		
1964-----	-	0.40	-	-	2.24	2.64	
1965-----	-	.30	3.76	-	2.13	6.19	
1966-----	0.45	8.07	10.94	1.22	0.24	20.92	
1967-----	8.23	8.89	11.26	2.52	-	30.90	
1968-----	8.21	12.44	10.37	2.32	-	33.34	
1969-----	11.41	16.95	9.18	1.78	-	39.32	
1970-----	6.52	15.69	10.74	2.15	-	25.10	
1971-----	10.73	12.49	8.74	1.64	-	33.60	
1972-----	8.45	14.63	9.21	2.16	-	34.45	
1973-----	9.03	13.35	8.22	2.38	-	32.98	
1974-----	12.01	14.05	8.29	1.93	-	36.28	
1975-----	9.44	10.21	9.84	1.62	-	31.11	
1976-----	12.17	12.17	9.33	1.34	-	35.04	
1977-----	10.70	10.21	6.58	1.18	-	28.68	
1978-----	11.91	10.15	5.04	0.80	-	27.90	

Table 34.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports by U.S. motor-vehicle manufacturers from the eight principal sources to total U.S. import sales, 1964-78--Continued

(In percent based on quantity)							
Period	Sales of imported vehicles from all other sources						
	U.S. manufacturers				All other imports	Total	
	General	Ford	Chrysler	Total			
	Motors						
1964-----	3.21	0.89	2.16	6.26	91.10	97.36	
1965-----	3.25	.90	2.47	6.62	87.19	93.81	
1966-----	4.16	1.06	1.66	6.88	72.70	79.08	
1967-----	4.90	1.58	0.70	7.18	61.92	69.10	
1968-----	5.88	1.68	.38	7.94	58.72	66.66	
1969-----	5.43	1.24	.45	7.12	53.56	60.68	
1970-----	4.42	1.42	.31	6.15	58.75	64.90	
1971-----	3.81	2.46	2.63	8.90	57.50	66.40	
1972-----	2.84	3.84	2.01	8.69	56.86	65.55	
1973-----	2.61	4.40	1.54	8.55	58.47	67.02	
1974-----	2.68	3.46	1.94	8.08	55.64	63.72	
1975-----	1.73	2.40	2.63	6.76	62.13	68.89	
1976-----	0.45	1.30	3.42	5.17	59.82	64.96	
1977-----	1.00	2.17	4.18	7.35	63.97	71.32	
1978-----	.81	2.93	3.77	7.51	64.59	72.10	

Table 34.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports by U.S. motor-vehicle manufacturers from the eight principal sources to total U.S. import sales, 1964-78--Continued

Period	Total sales of imports							
	U.S. manufacturers						All other imports	Total
	General Motors	Ford	Chrysler	AMC	Studebaker	Total		
	:	:	:	:	:	:		
1964-----	3.21	1.29	2.16	-	2.24	8.90	91.10	100.00
1965-----	3.25	1.20	6.23	-	2.13	12.81	87.19	100.00
1966-----	4.61	9.13	12.60	1.22	0.24	27.80	72.20	100.00
1967-----	13.13	10.47	11.96	2.52	-	38.08	61.92	100.00
1968-----	14.09	14.12	10.75	2.32	-	41.28	58.72	100.00
1969-----	16.84	18.19	9.63	1.78	-	46.44	53.56	100.00
1970-----	10.94	17.11	11.05	2.15	-	41.25	58.75	100.00
1971-----	14.54	14.95	11.37	1.64	-	42.50	57.50	100.00
1972-----	11.29	18.47	11.22	2.16	-	43.14	56.86	100.00
1973-----	11.64	17.75	9.76	2.38	-	41.53	58.47	100.00
1974-----	14.69	17.51	10.23	1.93	-	44.36	55.64	100.00
1975-----	11.17	12.61	12.47	1.62	-	37.87	62.13	100.00
1976-----	12.61	13.47	12.74	1.40	-	40.22	59.78	100.00
1977-----	11.71	12.38	10.76	1.18	-	36.03	63.97	100.00
1978-----	12.72	13.07	8.81	0.80	-	35.41	64.59	100.00

Source: Compiled from data presented in tables 6 and 16.

Table 35.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports by General Motors Corp., to total U.S. import sales, by countries of origin, and makes, 1964-78

Period	Canada						West Germany:		Japan,	Total
	Chevrolet	Pontiac	Oldsmobile	Buick	Cadillac	Total	Belgium, Opel	and Isuzu		
1964-----	-	-	-	-	-	-	3.21	-	-	3.21
1965-----	-	-	-	-	-	-	3.25	-	-	3.25
1966-----	0.45	-	-	-	-	0.45	4.16	-	-	4.61
1967-----	7.10	-	0.53	0.60	-	8.23	4.90	-	-	13.13
1968-----	3.14	-	2.84	2.23	-	8.21	5.88	-	-	14.09
1969-----	6.14	1.97	1.56	1.74	-	11.41	5.43	-	-	16.84
1970-----	4.41	2.11	-	-	-	6.52	4.42	-	-	10.94
1971-----	7.42	3.41	-	-	-	10.73	3.81	-	-	14.54
1972-----	6.67	1.78	-	-	-	8.45	2.84	-	-	11.29
1973-----	7.60	1.43	-	-	-	9.03	2.61	-	-	11.64
1974-----	10.67	0.45	.45	.44	-	12.01	2.68	-	-	14.69
1975-----	6.88	.41	1.09	1.06	-	9.44	1.73	-	-	11.17
1976-----	8.97	1.47	.82	.91	-	12.17	0.17	0.28	-	12.62
1977-----	7.59	1.87	.67	.58	-	10.70	.01	.99	-	11.70
1978-----	6.25	1.82	3.85	-	-	11.91	-	.81	-	12.72

Source: Compiled from data presented in tables 6 and 17.

Table 36.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports by the Ford Motor Co. to total U.S. import sales, by countries of origin and make, 1964-78

Period	Canada			West Germany				Italy, Pantera	United Kingdom		Total
	Ford	Lincoln/ Mercury	Total	Capri	Fiesta	Total			English Ford/ Cortina		
1964-----	0.36	0.04	0.40	-	-	-	-	-	0.89		1.29
1965-----	.30	-	.30	-	-	-	-	-	.90		1.20
1966-----	7.92	.15	8.07	-	-	-	-	-	1.06		9.13
1967-----	8.46	.43	8.89	-	-	-	-	-	1.58		10.47
1968-----	11.20	1.24	12.44	-	-	-	-	-	1.68		14.12
1969-----	15.58	1.37	16.95	-	-	-	-	-	1.24		18.19
1970-----	14.62	1.07	15.69	0.89	-	0.89	-	-	.53		17.11
1971-----	11.51	.98	12.49	2.42	-	2.42	0.01		.03		14.95
1972-----	13.71	.92	14.63	3.78	-	3.78	.06		-		18.47
1973-----	12.73	.62	13.35	4.33	-	4.33	.07		-		17.75
1974-----	13.91	.14	14.05	3.40	-	3.40	.06		-		17.51
1975-----	10.17	.04	10.21	2.38	-	2.38	.02		-		12.61
1976-----	11.28	.89	12.17	1.30	-	1.30	-		-		13.47
1977-----	9.51	.70	10.21	.77	1.40	2.17	-		-		12.38
1978-----	8.38	1.77	10.15	.15	2.78	2.93	-		-		13.07

Source: Compiled from data presented in tables 6 and 18.

Table 37.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports by the Chrysler Corp. to total U.S. import sales, by countries of origin and makes, 1964-78

(In units)										
Period	Canada				Japan			United Kingdom	France	Total
	Plymouth	Dodge	Chrysler	Total	Dodge	Plymouth	Total	Plymouth	Simca	
								Cricket		
1964-----	-	-	-	-	-	-	-	-	2.16	2.16
1965-----	1/	3.76	-	3.76	-	-	-	-	2.47	6.23
1966-----	1.85	9.09	-	10.94	-	-	-	-	1.66	12.60
1967-----	7.00	4.26	-	11.26	-	-	-	-	0.70	11.96
1968-----	7.50	2.87	-	10.37	-	-	-	-	.38	10.75
1969-----	3.70	5.48	-	9.18	-	-	-	-	.45	9.63
1970-----	2.70	8.04	-	10.74	-	-	-	-	.31	11.05
1971-----	3.64	5.10	-	8.74	1.22	-	1.22	1.20	.21	11.37
1972-----	5.50	3.71	-	9.21	1.40	-	1.40	0.57	.04	11.22
1973-----	4.30	3.92	-	8.22	1.36	-	1.36	.18	-	9.76
1974-----	3.55	3.60	1.14	8.29	1.94	-	1.94	-	-	10.23
1975-----	0.51	1.86	7.47	9.84	2.63	-	2.63	-	-	12.47
1976-----	2/	1.63	7.70	9.33	2.10	1.32	3.47	-	-	12.75
1977-----	2/	1.60	4.98	6.58	2.50	1.68	4.18	-	-	10.76
1978-----	2/	1.54	3.50	5.04	2.27	1.50	3.77	-	-	8.81

1/ Less than 0.005 percent.

2/ Data for Plymouth and Chrysler not published separately after 1975; data for these two makes combined under Chrysler listing after 1975.

Source: Compiled from data presented in tables 6 and 19.

SECTION VIII

MANUFACTURERS' SUGGESTED RETAIL PRICES FOR PASSENGER AUTOMOBILES IN THE U.S.
MARKET (TABLES 38-44)

Table 38.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for United States-Canadian-type vehicles assembled in the United States or Canada for sale in the United States, by manufacturers and makes, model years 1965-79

(In U.S. dollars)						
Model year	General Motors Corp.					
	Chevrolet		Pontiac	Oldsmobile	Buick	Cadillac
	Corvette	Other				
Lowest price for line						
1965-----	\$4,106	\$2,066	\$2,260	\$2,344	\$2,343	\$5,247
1966-----	4,084	2,083	2,278	2,348	2,348	4,986
1967-----	4,141	2,090	2,388	2,410	2,411	5,040
1968-----	4,320	2,243	2,461	2,512	2,513	5,315
1969-----	4,438	2,258	2,510	2,561	2,562	5,484
1970-----	4,849	2,414	2,623	2,676	2,685	5,637
1971-----	5,296	2,090	2,488	2,885	2,847	5,899
1972-----	5,246	2,060	2,426	2,958	2,925	5,771
1973-----	5,399	2,087	2,452	2,613	2,605	5,866
1974-----	5,766	2,380	2,722	2,883	2,875	7,156
1975-----	6,537	2,786	2,841	3,203	3,234	8,184
1976-----	7,605	2,899	3,064	3,390	3,435	8,629
1977-----	8,648	2,999	3,305	3,653	3,642	9,810
1978-----	9,351	3,074	3,540	3,925	4,102	10,444
1979-----	10,515	3,299	3,831	4,181	4,082	11,385
Highest price for line						
1965-----	\$4,321	\$3,104	\$3,632	\$4,778	\$4,440	\$6,738
1966-----	4,295	3,234	3,602	4,617	4,424	6,631
1967-----	4,353	3,413	3,819	4,869	4,469	10,571
1968-----	4,663	3,570	3,987	4,750	4,615	10,768
1969-----	4,781	3,678	4,104	4,836	4,701	10,979
1970-----	5,192	3,866	4,405	5,023	4,854	11,178
1971-----	5,533	4,150	4,532	5,457	5,253	12,008
1972-----	5,472	4,423	4,721	5,341	5,149	11,880
1973-----	5,635	4,496	4,810	5,441	5,221	12,080
1974-----	6,002	4,645	5,015	5,914	5,748	12,989
1975-----	6,798	5,351	5,896	6,753	6,516	14,557
1976-----	7,605	5,546	5,906	7,137	6,852	15,239
1977-----	8,648	5,734	5,992	11,132	7,358	19,014
1978-----	9,351	6,150	6,676	8,899	8,087	20,363
1979-----	10,515	6,758	7,371	10,371	10,648	21,981

Table 38.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for United States-Canadian-type vehicles assembled in the United States or Canada for sale in the United States, by manufacturers and makes, model years 1965-79--Continued

(In U.S. dollars)						
Model year	Ford Motor Co.			Chrysler Corp.		
	Ford	Mercury	Lincoln	Plymouth	Dodge	
	Lowest price for line					
1965-----	\$2,020	\$2,154	\$6,292	\$2,019	\$2,089	
1966-----	2,060	2,206	5,485	2,025	2,094	
1967-----	2,118	2,284	5,553	2,117	2,187	
1968-----	2,252	2,477	5,736	2,254	2,323	
1969-----	1,995	2,532	6,063	2,307	2,400	
1970-----	1,995	2,631	6,976	2,172	2,261	
1971-----	1,919	2,217	6,966	2,313	2,343	
1972-----	1,960	2,232	7,068	2,287	2,316	
1973-----	2,021	2,295	7,230	2,376	2,424	
1974-----	2,442	2,646	7,727	2,676	2,724	
1975-----	2,919	3,113	9,214	3,243	3,269	
1976-----	2,895	3,317	9,142	3,241	3,258	
1977-----	3,077	3,342	9,474	3,570	3,582	
1978-----	2,995	3,672	9,974	3,706	3,706	
1979-----	3,233	3,829	11,497	4,060	4,122	
	Highest price for line					
1965-----	\$4,953	\$3,599	\$6,938	\$3,224	\$3,437	
1966-----	4,879	3,614	6,383	3,251	3,436	
1967-----	4,825	3,989	6,449	3,418	3,712	
1968-----	4,924	4,244	6,585	3,543	3,869	
1969-----	4,964	4,262	6,758	3,718	4,046	
1970-----	5,182	4,500	7,281	4,216	4,242	
1971-----	5,516	5,033	8,421	3,998	4,473	
1972-----	5,293	5,034	8,640	4,293	4,723	
1973-----	5,577	5,206	8,984	4,599	4,859	
1974-----	6,799	5,394	9,574	4,760	5,193	
1975-----	7,701	6,469	11,082	5,575	5,905	
1976-----	7,790	6,528	11,060	5,761	5,869	
1977-----	7,990	6,880	11,561	5,681	5,730	
1978-----	10,143	7,232	12,529	5,625	5,629	
1979-----	10,928	7,556	21,452	4,483	6,342	

Table 38.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for United States-Canadian-type vehicles assembled in the United States or Canada for sale in the United States, by manufacturers and makes, model years 1965-79--Continued

(In U.S. dollars)					
Model year	Chrysler Corp. Chrysler	American Motors Corps.	Volkswagen (USA)	All United States- Canadian-type vehicles	
	Lowest price for line				
1965-----	\$3,024	\$1,979	-		\$1,979
1966-----	3,052	2,017	-		2,017
1967-----	3,159	1,839	-		1,839
1968-----	3,306	1,946	-		1,946
1969-----	3,414	1,998	-		1,995
1970-----	3,514	1,879	-		1,879
1971-----	4,078	1,899	-		1,899
1972-----	4,035	1,999	-		1,960
1973-----	4,181	2,098	-		2,021
1974-----	4,320	2,409	-		2,380
1975-----	4,854	2,798	-		2,786
1976-----	4,993	2,889	-		2,889
1977-----	5,066	2,995	-		2,995
1978-----	5,114	3,399	4,220		2,995
1979-----	5,133	3,699	4,697		3,233
	Highest price for line				
1965-----	\$6,619	\$2,970	-		\$6,938
1966-----	6,540	2,880	-		6,540
1967-----	6,661	2,978	-		6,739
1968-----	6,940	3,207	-		6,940
1969-----	6,131	3,998	-		7,110
1970-----	6,328	4,122	-		7,284
1971-----	6,864	4,430	-		8,421
1972-----	6,762	4,437	-		8,640
1973-----	7,057	4,861	-		8,984
1974-----	7,457	4,960	-		9,574
1975-----	8,844	3,844	-		11,082
1976-----	6,737	4,373	-		12,479
1977-----	7,215	4,899	-		13,359
1978-----	7,715	5,299	5,060		14,267
1979-----	8,875	5,899	5,257		21,981

Source: Compiled from data reported in the annual almanac editions of Automotive News.

Note.--All prices are manufacturers' suggested retail prices in effect in the spring of the model years listed. They do not include any shipping costs (except Canadian shipping costs to the U.S. port of entry), or State or local taxes. They do include U.S. excise taxes for the years in which excise taxes were in effect. The cost of optional equipment is not included in any of the prices; dealers' preparation fees are included.

Table 39.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from Japan for sale in the United States, by makes and models, model years, 1965-79

(In U.S. dollars)

Model year	Dodge 1/ 2/	Plymouth 1/ 3/	Buick, 1/ Isuzu	Toyota 1/	Datsun 1/	Mazda	Honda 1/	Subaru	All imports from Japan
Lowest price for line									
1965-----	-	-	-	\$1,616	\$1,696	-	-	-	\$1,616
1966-----	-	-	-	1,760	1,666	-	-	-	1,666
1967-----	-	-	-	1,760	1,666	-	-	-	1,666
1968-----	-	-	-	1,870	1,996	-	-	-	1,870
1969-----	-	-	-	1,686	1,896	-	\$1,389	\$1,297	1,297
1970-----	-	-	-	1,726	1,935	-	1,398	1,297	1,297
1971-----	\$1,924	-	-	1,798	1,736	\$1,745	1,395	1,749	1,395
1972-----	2,095	-	-	1,956	1,976	2,295	1,473	1,852	1,473
1973-----	2,264	-	-	1,998	2,195	2,595	2,150	2,199	1,998
1974-----	2,585	-	-	2,199	2,579	2,995	2,450	2,790	2,199
1975-----	2,948	-	-	2,711	2,849	2,997	2,649	2,999	2,649
1976-----	3,187	\$3,175	-	2,789	2,794	2,895	2,729	2,899	2,729
1977-----	2,949	3,263	\$3,297	2,788	2,959	2,875	2,779	2,974	2,779
1978-----	3,418	3,841	3,695	3,188	3,258	3,245	3,115	3,179	3,115
1979-----	3,984	4,647	4,279	3,748	3,899	3,995	3,649	3,749	3,649
Highest price for line									
1965-----	-	-	-	\$3,495	\$2,995	-	-	-	\$3,495
1966-----	-	-	-	3,430	2,932	-	-	-	3,430
1967-----	-	-	-	3,430	2,932	-	-	-	3,430
1968-----	-	-	-	3,585	2,998	-	-	-	3,585
1969-----	-	-	-	3,583	3,120	-	\$1,398	\$1,366	3,583
1970-----	-	-	-	3,583	3,526	-	1,398	1,899	3,583
1971-----	\$2,225	-	-	3,810	3,596	\$2,530	1,395	1,949	3,810
1972-----	2,451	-	-	4,199	4,106	3,095	1,610	2,158	4,199
1973-----	2,675	-	-	4,335	4,106	3,495	2,250	2,479	4,335
1974-----	3,271	-	-	5,043	5,289	4,295	2,620	3,190	5,289
1975-----	3,628	-	-	6,138	7,084	4,697	3,369	3,999	7,084
1976-----	3,748	\$3,748	-	6,483	7,394	5,945	3,419	4,149	7,394
1977-----	4,006	3,982	\$3,603	4,799	8,314	5,800	4,145	4,199	8,314
1978-----	4,746	4,748	4,084	7,609	9,408	6,745	5,775	4,629	9,408
1979-----	6,487	6,486	4,726	8,879	11,599	7,995	6,799	5,749	11,599

1/ Includes dealers' preparation fees.

2/ Includes Colt and Challenger.

3/ Includes Arrow, Champ, and Sapporo.

Source: Compiled from data reported in the annual Almanac editions of Automotive News.

Note.--All prices are manufacturers' suggested retail prices in effect in the spring of the model years listed. The prices are port-of-entry prices on the east coast of the United States and do not include surface transportation costs in the United States. U.S. excise taxes and import duties are included, but State and local taxes and the cost of optional equipment are not. Dealers' preparation fees are not included, except where noted.

Table 40.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from West Germany for sale in the United States, by makes and models, model years 1965-1979

(In U.S. dollars)										
Model year	Ford, Capri	Ford, Fiesta	Buick, Opel	Volkswagen	Audi	Porsche	Mercedes	BMW	All imports from West Germany	
Lowest price for line										
1965-----	-	-	\$1,655	\$1,595	\$1,598	\$4,195	\$3,844	\$1,648	\$1,595	
1966-----	-	-	1,627	1,585	1,511	4,690	3,955	2,477	1,511	
1967-----	-	-	1,665	1,639	1,598	4,790	4,084	2,477	1,598	
1968-----	-	-	1,766	1,699	1,708	4,950	4,360	2,597	1,699	
1969-----	-	-	1,832	1,799	1,879	1,195	4,560	2,727	1,799	
1970-----	-	-	1,925	1,839	1,979	3,595	4,061	2,899	1,839	
1971-----	\$2,395	-	1,878	1,845	1,979	3,595	5,312	3,015	1,845	
1972-----	2,476	-	2,175	1,999	3,085	3,900	6,020	3,571	1,999	
1973-----	2,960	-	2,849	2,199	4,150	4,499	6,662	4,498	2,199	
1974-----	3,566	-	3,274	2,625	3,975	5,400	7,400	4,975	2,625	
1975-----	4,117	-	3,174	2,895	4,450	6,300	9,172	5,940	2,895	
1976-----	4,117	-	1/	3,499	5,100	7,250	9,930	6,570	3,499	
1977-----	4,361	-	-	3,499	5,295	9,395	11,573	8,230	3,499	
1978-----	4,373	\$3,958	-	4,220	5,954	11,995	13,145	9,085	4,220	
1979-----	-	4,389	-	4,697	6,445	14,600	15,068	10,520	4,697	
Highest price for line										
1965-----	-	-	\$1,818	\$2,765	\$2,979	\$4,985	\$12,573	\$10,995	\$12,573	
1966-----	-	-	1,868	2,595	2,497	6,490	12,379	4,985	12,369	
1967-----	-	-	1,950	2,959	3,198	7,390	12,591	5,100	12,591	
1968-----	-	-	2,295	2,499	4,995	7,190	9,400	2,847	9,400	
1969-----	-	-	3,365	2,775	2,152	8,420	14,410	7,480	14,410	
1970-----	-	-	3,400	2,875	3,795	9,350	15,122	7,973	15,122	
1971-----	\$2,395	-	3,339	3,122	3,595	9,650	16,275	8,089	16,275	
1972-----	2,821	-	3,332	3,329	4,245	10,380	10,634	8,712	10,634	
1973-----	3,261	-	3,712	3,825	4,760	10,860	16,498	10,634	16,498	
1974-----	3,807	-	3,511	4,440	5,110	14,425	19,450	11,739	19,450	
1975-----	4,699	-	3,511	4,850	5,845	14,325	22,053	13,752	22,053	
1976-----	4,740	-	1/	5,545	7,100	25,850	23,976	14,640	25,850	
1977-----	4,984	-	-	5,629	7,150	28,500	27,090	23,600	28,500	
1978-----	4,585	\$3,958	-	6,540	8,780	36,700	42,687	23,600	42,687	
1979-----	-	4,389	-	7,395	10,975	41,160	50,190	25,800	50,190	

1/ During the 1976 model year, production of the Opel was shifted from West Germany and Belgium to Japan for export to the U.S. market.

Source: Compiled from data reported in the annual almanac editions of Automotive News.

Note.--All prices are manufacturers' suggested retail prices in effect in the spring of the model years listed. The prices are port-of-entry prices on the east coast of the United States and do not include surface transportation costs in the United States. U.S. excise taxes and import duties are included, but State and local taxes and the cost of optional equipment are not. Dealers' preparation fees are not included, except where noted.

Table 41.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from Italy for sale in the United States, by makes and models years 1965-79

(In U.S. dollars)							
Model year	Ford	Fiat		Alfa	Ferrari	Maserati	All imports
	Pantera	Fiat	Lancia	Romeo			from Italy
Lowest price for line							
1965-----	-	\$1,262	-	\$2,995	-	-	\$1,262
1966-----	-	1,237	-	3,002	-	-	1,237
1967-----	-	1,237	-	2,995	-	-	1,237
1968-----	-	1,427	-	2,996	-	-	1,427
1969-----	-	1,467	-	3,495	-	-	1,467
1970-----	-	1,504	-	3,595	-	-	1,504
1971-----	-	1,555	-	3,795	-	-	1,555
1972-----	\$9,995	1,992	-	4,254	-	-	1,992
1973-----	9,995	2,195	-	4,437	\$13,900	-	2,195
1974-----	11,061	2,445	-	5,350	14,990	\$19,995	2,445
1975-----	11,061	2,741	-	5,925	22,550	21,704	2,741
1976-----	-	2,998	-	7,235	23,875	21,700	2,998
1977-----	-	2,998	\$6,995	7,595	23,875	33,775	2,998
1978-----	-	3,199	8,217	7,995	28,525	26,700	3,199
1979-----	-	3,445	8,551	9,695	35,652	31,500	3,445
Highest price for line							
1965-----	-	\$2,639	-	\$5,895	-	-	\$5,895
1966-----	-	2,585	-	5,835	-	-	5,835
1967-----	-	2,585	-	5,550	-	-	5,550
1968-----	-	3,180	-	4,200	-	-	4,200
1969-----	-	3,240	-	4,446	-	-	4,446
1970-----	-	3,528	-	4,546	-	-	4,546
1971-----	-	3,707	-	4,795	-	-	4,795
1972-----	\$9,995	3,644	-	5,249	-	-	9,995
1973-----	9,995	3,988	-	5,474	\$26,800	-	26,800
1974-----	11,061	4,395	-	6,550	29,220	\$28,700	29,220
1975-----	11,061	5,129	-	6,820	22,550	32,975	32,975
1976-----	-	5,759	-	8,515	23,875	32,975	32,975
1977-----	-	6,115	\$9,995	8,895	28,580	35,945	35,945
1978-----	-	6,349	9,868	9,195	33,500	39,700	39,700
1979-----	-	7,515	10,811	11,195	40,290	42,800	42,800

Source: Compiled from data reported in the annual almanac editions of Automotive News.

Note.--All prices are manufacturers' suggested retail prices in effect in the spring of the model years listed. The prices are port-of-entry prices on the east coast of the United States and do not include surface transportation costs in the United States. U.S. excise taxes and import duties are included, but State and local taxes and the cost of optional equipment are not. Dealers' preparation fees are not included, except where noted.

Table 42.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from the United Kingdom for sale in the United States, by manufacturers or makes, and models, model years 1965-79

(In U.S. dollars)

Model year	Plymouth, Cricket	English Ford/ Cortina	British Leyland				
			MG	Triumph	Jaguar	Austin	Austin Healey
			Lowest price for line				
1965-----	-	\$1,546	\$1,898	\$1,669	5,105	\$1,512	\$1,925
1966-----	-	1,552	1,861	1,665	5,272	1,483	1,888
1967-----	-	1,552	1,995	1,909	4,490	1,483	1,995
1968-----	-	1,873	2,215	2,235	5,375	1,845	2,050
1969-----	-	1,849	2,252	2,295	5,534	1,765	2,081
1970-----	-	1,889	2,279	2,295	5,534	1,815	2,081
1971-----	\$1,915	-	2,395	2,649	5,534	1,985	-
1972-----	2,017	-	2,520	2,699	7,338	-	-
1973-----	2,017	-	2,795	2,995	8,475	2,625	-
1974-----	-	-	2,995	3,195	9,200	2,899	-
1975-----	-	-	3,549	3,745	9,200	2,499	-
1976-----	-	-	3,949	4,295	14,250	-	-
1977-----	-	-	3,495	4,295	15,000	-	-
1978-----	-	-	4,650	5,150	18,375	-	-
1979-----	-	-	5,200	5,795	22,000	-	-
			Highest price for line				
1965-----	-	\$2,162	\$3,016	\$2,999	\$5,725	\$2,395	\$3,635
1966-----	-	3,420	2,705	2,895	6,070	2,431	3,635
1967-----	-	2,995	3,095	3,046	5,870	2,431	3,565
1968-----	-	2,363	3,160	3,175	5,977	1,845	2,050
1969-----	-	2,430	3,715	3,495	6,465	1,899	2,081
1970-----	-	2,475	3,260	3,495	6,585	1,949	2,081
1971-----	\$1,915	-	3,495	5,773	7,325	2,135	-
1972-----	2,399	-	3,615	5,805	7,732	-	-
1973-----	2,339	-	4,070	6,699	11,025	2,675	-
1974-----	-	-	4,325	4,375	12,500	2,949	-
1975-----	-	-	4,649	5,100	13,100	2,549	-
1976-----	-	-	4,795	6,050	17,000	-	-
1977-----	-	-	5,150	4,995	20,250	-	-
1978-----	-	-	5,800	6,750	23,900	-	-
1979-----	-	-	6,550	5,795	26,000	-	-

Table 42.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from the United Kingdom for sale in the United States, by manufacturers or makes, and models, model years 1965-79--Continued

(In U.S. dollars)								
Model year	British Leyland Rover	Jensen	Lotus	Rootes, Sunbeam	TVR	Rolls Royce	All imports from the United Kingdom 1/	
Lowest price for line								
1965-----	\$3,144	-	\$2,995	\$1,495	-	\$16,655	\$1,495	
1966-----	3,202	-	4,206	1,500	-	19,700	1,483	
1967-----	3,202	-	4,395	1,550	-	19,750	1,483	
1968-----	2,748	-	3,795	1,489	-	19,600	1,489	
1969-----	3,295	-	4,195	1,995	-	19,600	1,765	
1970-----	3,295	-	4,295	1,995	-	20,700	1,815	
1971-----	4,100	\$13,500	4,520	-	-	23,800	1,915	
1972-----	3,998	13,970	4,495	-	-	25,200	2,017	
1973-----	4,360	4,995	5,995	-	-	27,900	2,017	
1974-----	4,599	5,990	6,595	-	-	30,700	2,899	
1975-----	-	7,100	15,900	-	-	36,250	2,499	
1976-----	-	9,975	12,900	-	\$8,750	38,750	3,949	
1977-----	-	-	14,540	-	8,888	43,200	3,495	
1978-----	-	-	16,529	-	15,900	55,900	4,650	
1979-----	-	-	27,820	-	16,900	65,400	5,200	
Highest price for line								
1965-----	\$5,896	-	\$4,294	\$3,499	-	\$16,355	\$5,896	
1966-----	6,497	-	4,850	3,571	-	19,700	6,497	
1967-----	6,064	-	4,395	3,634	-	19,750	6,064	
1968-----	4,221	-	4,605	3,548	-	31,600	5,977	
1969-----	4,198	-	5,995	2,475	-	31,600	6,465	
1970-----	5,398	-	5,995	2,475	-	31,600	6,585	
1971-----	5,398	\$13,500	5,495	-	-	34,600	7,325	
1972-----	3,998	13,970	6,895	-	-	35,600	7,732	
1973-----	4,360	15,000	5,995	-	-	42,100	11,025	
1974-----	4,599	16,200	7,725	-	-	47,800	12,500	
1975-----	-	22,500	15,900	-	-	60,200	15,900	
1976-----	-	26,450	17,500	-	\$8,750	63,800	17,500	
1977-----	-	-	19,400	-	8,888	90,000	20,250	
1978-----	-	-	21,334	-	15,900	115,000	23,900	
1979-----	-	-	29,548	-	16,900	115,000	29,548	

Source: Compiled from data reported in the annual almanac editions of Automotive News.

Note.--All prices are manufacturers' suggested retail prices in effect in the spring of the model years listed. The prices are port-of-entry prices on the east coast of the United States and do not include surface transportation costs in the United States. U.S. excise taxes and import duties are included, but State and local taxes and the cost of optional equipment are not. Dealers' preparation fees are not included, except where noted.

Table 43.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from Sweden for sale in the United States, by makes and models, model years 1965-79

(In U.S. dollars)			
Model year	Volvo	Saab	All imports from Sweden
	Lowest price for line		
1965-----	\$2,330 :	\$1,985 :	\$1,985
1966-----	2,565 :	2,011 :	2,011
1967-----	2,655 :	1,795 :	1,795
1968-----	2,775 :	1,995 :	1,995
1969-----	3,020 :	2,249 :	2,249
1970-----	3,095 :	2,545 :	2,545
1971-----	3,270 :	2,532 :	2,532
1972-----	3,520 :	2,595 :	2,595
1973-----	4,160 :	2,995 :	2,995
1974-----	4,750 :	4,448 :	4,448
1975-----	5,625 :	5,198 :	5,198
1976-----	6,295 :	6,298 :	6,295
1977-----	6,595 :	6,698 :	6,595
1978-----	6,645 :	5,998 :	5,998
1979-----	7,235 :	6,798 :	6,798
	Highest price for line		
1965-----	\$4,140 :	2,790 :	\$4,140
1966-----	4,115 :	2,913 :	4,115
1967-----	4,115 :	2,770 :	4,115
1968-----	4,115 :	3,695 :	4,115
1969-----	4,140 :	3,725 :	4,140
1970-----	4,495 :	3,265 :	4,495
1971-----	4,670 :	3,495 :	4,670
1972-----	5,180 :	3,895 :	5,180
1973-----	5,945 :	4,445 :	5,945
1974-----	6,895 :	5,198 :	6,895
1975-----	7,950 :	6,995 :	7,950
1976-----	9,895 :	6,798 :	9,895
1977-----	7,745 :	7,298 :	7,745
1978-----	14,700 :	9,998 :	14,700
1979-----	15,995 :	11,908 :	15,995

Source: Compiled from data reported in the annual almanac editions of Automotive News.

Note.--All prices are manufacturers' suggested retail prices in effect in the spring of the model years listed. The prices are port-of-entry prices on the east coast of the United States and do not include surface transportation costs in the United States. U.S. excise taxes and import duties are included, but State and local taxes and the cost of optional equipment are not. Dealers' preparation fees are not included, except where noted.

Table 44.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from France for sale in the United States, by makes and models, model years 1965-79

(In U.S. dollars)						
Model Year	Chrysler Simca	Peugeot	Renault	Citroen	All imports from France	
	Lowest price for line					
1965-----	\$1,595	\$2,295	\$1,515	\$1,595	\$1,515	
1966-----	1,564	2,215	1,409	1,703	1,409	
1967-----	1,614	2,215	1,409	1,703	1,409	
1968-----	1,655	2,699	1,745	2,898	1,655	
1969-----	1,715	2,699	1,775	3,165	1,715	
1970-----	1,875	2,995	1,725	3,375	1,725	
1971-----	1,947	2,479	1,799	3,550	1,799	
1972-----	-	2,560	2,295	2,825	2,295	
1973-----	-	4,230	2,598	13,350	2,598	
1974-----	-	4,830	2,795	13,350	2,795	
1975-----	-	5,610	3,129	-	3,129	
1976-----	-	6,470	3,295	-	3,295	
1977-----	-	6,665	3,345	-	3,345	
1978-----	-	7,490	3,495	-	3,495	
1979-----	-	8,040	3,895	-	3,895	
	Highest price for line					
1965-----	\$2,635	\$2,795	\$2,295	\$3,810	\$3,810	
1966-----	2,578	3,899	2,345	5,699	5,699	
1967-----	2,575	3,899	2,199	4,210	4,210	
1968-----	1,805	2,799	1,919	4,056	4,056	
1969-----	2,159	2,899	2,445	4,170	4,170	
1970-----	2,145	3,195	2,395	4,329	4,329	
1971-----	2,032	3,369	3,495	4,644	4,644	
1972-----	-	3,990	2,825	11,700	11,700	
1973-----	-	4,670	4,338	13,350	13,350	
1974-----	-	6,350	5,310	13,350	13,350	
1975-----	-	7,240	5,929	-	7,240	
1976-----	-	8,470	6,665	-	8,470	
1977-----	-	10,990	6,998	-	10,990	
1978-----	-	10,990	7,385	-	10,990	
1979-----	-	12,840	7,945	-	12,840	

Source: Compiled from data reported in the annual almanac editions of Automotive News.

Note.--All prices are manufacturers' suggested retail prices in effect in the spring of the spring years listed. The prices are port-of-entry prices on the east coast of the United States and do not include surface transportation costs in the United States. U.S. excise taxes and import duties are included, but State and local taxes and the cost of optional equipment are not. Dealers' preparation fees are not included, except where noted.

SECTION IX

U.S. NEW-CAR REGISTRATION DATA, GEOGRAPHICAL
REGIONS AND STATES (TABLES 45-50)

Table 45.--New passenger automobiles: Total U.S. new-car registration and U.S. new-car registration of imports (except from Canada), by geographical regions of the United States, 1964-78

Year	New England States	Middle Atlantic States	East North Central States	West North Central States	South Atlantic States 1/	East South Central States	West South Central States	Mountain States	Pacific States	Total
Total U.S. new-car registration (units)										
1964-----	466,234	1,499,297	1,896,313	647,996	1,148,913	396,921	695,380	280,348	1,033,298	8,065,150
1965-----	527,177	1,763,736	2,283,795	745,248	1,295,861	464,177	804,503	300,578	1,111,827	9,296,902
1966-----	514,017	1,655,384	2,131,736	736,291	1,321,178	465,142	799,327	292,921	1,075,941	8,991,937
1967-----	476,214	1,561,906	1,940,337	670,681	1,204,135	422,904	756,590	273,536	1,035,250	8,341,553
1968-----	554,603	1,760,813	2,202,391	719,727	1,397,004	468,468	820,892	310,425	1,151,030	9,385,353
1969-----	534,573	1,714,067	2,192,190	748,948	1,450,268	467,234	799,423	334,014	1,184,295	9,425,012
1970-----	511,031	1,613,190	1,856,710	649,118	1,302,293	409,829	631,440	304,287	1,092,204	8,370,102
1971-----	456,796	1,809,874	2,296,286	731,708	1,568,945	516,863	769,380	356,410	1,197,032	9,703,294
1972-----	595,769	1,795,708	2,245,271	769,313	1,726,619	598,897	877,724	406,474	1,275,778	10,471,553
1973-----	646,411	1,923,225	2,571,824	852,220	1,962,028	623,626	932,831	425,196	1,397,836	11,335,197
1974-----	496,738	1,516,558	1,969,429	706,547	1,400,421	486,410	727,752	335,349	1,048,387	8,687,591
1975-----	467,373	1,402,039	1,887,003	647,236	1,310,280	468,393	756,581	323,143	991,350	8,253,398
1976-----	522,704	1,617,972	2,268,257	760,364	1,583,703	558,641	888,784	381,784	1,156,783	9,751,485
1977-----	548,812	1,758,599	2,508,322	829,812	1,766,864	614,785	908,351	440,641	1,352,999	10,729,185
1978-----	583,615	1,694,143	2,438,232	819,156	1,816,804	649,254	1,000,418	466,411	1,457,698	10,925,731
U.S. new-car registrations of imports, except from Canada (units)										
1964-----	36,544	99,733	73,355	23,781	81,003	22,167	29,979	19,309	103,173	489,044
1965-----	40,611	122,609	87,190	27,268	94,459	27,452	35,686	23,056	129,166	587,497
1966-----	48,708	132,019	89,896	29,609	108,187	31,230	43,841	27,085	160,943	671,518
1967-----	57,062	148,989	101,878	35,527	120,071	35,717	55,994	33,282	199,240	787,760
1968-----	71,976	183,363	136,211	43,597	148,551	43,555	70,631	42,748	253,098	993,730
1969-----	78,737	192,482	142,040	49,514	159,542	43,967	65,536	45,529	290,007	1,067,354
1970-----	97,144	227,266	162,296	57,142	187,186	50,356	75,085	54,008	327,024	1,237,417
1971-----	92,117	264,700	191,806	67,849	237,564	61,431	95,463	74,077	385,312	1,470,319
1972-----	110,640	219,750	158,010	60,456	227,166	59,241	90,193	77,017	332,248	1,334,721
1973-----	133,835	267,102	218,341	90,143	297,371	75,806	122,728	97,188	423,389	1,725,903
1974-----	107,618	233,771	165,528	73,046	226,491	57,189	91,778	75,647	343,318	1,374,386
1975-----	113,425	239,763	178,107	83,046	243,477	66,442	107,247	87,769	385,093	1,504,369
1976-----	99,285	219,816	170,747	71,826	242,718	65,740	91,206	93,826	396,392	1,451,589
1977-----	129,284	291,784	242,997	100,589	339,141	93,504	117,954	129,875	527,875	1,973,003
1978-----	129,835	273,097	235,151	100,714	334,037	91,549	120,125	128,572	537,271	1,950,351

Table 45.--New passenger automobiles: Total U.S. new-car registration and U.S. new-car registration of imports (except from Canada), by geographical regions of the United States, 1964-78--Continued

Year	New England States	Middle Atlantic States	East North Central States	West North Central States	South Atlantic States ^{1/}	East South Central States	West South Central States	Mountain States	Pacific States	Total
	Ratio of U.S. new-car registrations of imports, except from Canada, to total U.S. new-car registrations (percent)									
1964-----	7.84	6.65	3.87	3.67	7.05	5.58	4.31	6.89	9.98	6.06
1965-----	7.70	6.95	3.82	3.66	7.29	5.91	4.44	7.67	11.62	6.32
1966-----	9.48	7.98	4.22	4.02	8.19	6.71	5.48	9.25	14.96	7.47
1967-----	11.98	9.54	5.25	5.30	9.97	8.45	7.40	12.17	19.25	9.44
1968-----	12.98	10.41	6.18	6.06	10.63	9.30	8.60	13.77	21.99	10.59
1969-----	14.73	11.23	6.48	6.61	11.00	9.41	8.20	13.63	24.49	11.32
1970-----	19.01	14.09	8.74	8.80	14.37	12.29	11.89	17.75	29.94	14.78
1971-----	20.17	14.63	8.35	9.27	15.14	11.89	12.41	20.78	32.19	15.15
1972-----	18.57	12.24	6.52	7.86	13.16	9.89	10.28	18.95	26.04	12.75
1973-----	20.70	13.89	8.49	10.58	15.16	12.16	13.16	22.86	30.29	15.23
1974-----	21.66	15.41	8.40	10.34	16.17	11.76	12.61	22.56	32.75	15.82
1975-----	24.27	17.10	9.44	12.83	18.58	14.19	14.18	27.16	38.85	18.23
1976-----	18.99	13.59	7.53	9.45	15.33	11.77	10.31	24.58	34.27	14.89
1977-----	23.56	16.59	9.69	12.12	19.19	15.21	12.99	29.47	39.02	18.39
1978-----	22.24	16.12	9.64	12.29	18.38	14.10	12.00	27.56	36.85	17.85

^{1/} Including the District of Columbia.

Source: Compiled from data presented in tables 46-50 of this report.

Note.—The data in this table do not include vehicles registered with the U.S. Government, vehicles registered during April-December 1971 in Connecticut, or vehicles registered after April 1, 1969, in Oklahoma.

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Table 46.--New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the New England and Middle Atlantic States, by states, 1964-78

Year	New England States							Middle Atlantic States			
	Maine	New Hampshire	Vermont	Massachusetts	Rhode Island	Connecticut	Total	New York	New Jersey	Pennsylvania	Total
Total new-car registrations (units)											
1964-----	36,216	30,022	18,474	223,928	33,851	123,743	466,234	716,138	333,314	449,845	1,499,297
1965-----	40,250	36,470	20,609	243,552	41,224	145,072	527,177	841,893	386,859	534,984	1,763,736
1966-----	38,826	36,005	21,545	238,895	38,145	140,601	514,017	776,136	359,994	519,254	1,655,384
1967-----	36,264	34,959	19,921	219,370	36,889	128,811	476,214	764,757	323,564	473,585	1,561,906
1968-----	40,522	39,677	22,717	256,970	40,483	154,234	554,603	856,537	372,274	532,002	1,760,813
1969-----	38,445	41,097	23,344	245,407	40,212	146,068	534,573	820,715	374,936	518,416	1,714,067
1970-----	38,516	38,236	23,160	239,201	37,516	134,402	511,031	777,726	336,564	498,900	1,613,190
1971-----	44,066	44,990	24,768	276,556	37,642	1/ 28,774	2/ 456,796	863,177	398,736	547,961	1,809,874
1972-----	46,478	49,190	25,633	280,444	44,328	149,696	595,769	819,090	414,229	562,389	1,795,708
1973-----	47,954	52,008	24,992	301,850	47,188	172,419	646,411	874,280	440,099	608,846	1,923,225
1974-----	37,637	39,162	20,785	231,732	36,332	131,090	496,738	670,349	344,140	502,069	1,516,558
1975-----	36,637	37,143	20,358	222,015	32,646	118,574	467,373	618,753	308,346	474,940	1,402,039
1976-----	48,198	43,525	24,933	225,520	38,548	141,980	522,704	699,393	359,833	558,746	1,617,972
1977-----	46,559	49,818	25,738	226,872	42,073	157,752	548,812	713,964	432,918	611,717	1,758,599
1978-----	53,293	49,738	28,122	249,089	42,698	160,675	583,615	691,246	415,948	586,949	1,694,143
New-car registrations of imports, except from Canada (units)											
1964-----	2,470	2,554	1,891	15,905	2,659	11,065	36,544	46,728	22,535	30,470	99,733
1965-----	2,726	3,396	1,835	17,017	3,096	12,541	40,611	57,736	25,963	38,910	122,609
1966-----	3,096	3,850	2,363	20,604	3,325	15,470	48,708	61,752	28,902	41,565	132,019
1967-----	3,858	4,871	2,883	24,177	3,860	17,413	57,062	71,118	31,622	46,249	148,989
1968-----	4,937	5,552	3,653	29,927	5,048	22,859	71,976	86,909	39,276	57,178	183,363
1969-----	5,420	6,560	3,907	31,761	5,406	25,683	78,737	92,620	45,468	54,394	192,482
1970-----	6,410	7,683	4,863	41,391	7,107	29,690	97,144	106,865	52,913	67,488	227,266
1971-----	7,856	9,734	5,598	53,334	8,572	1/ 7,023	1/ 92,117	122,998	62,908	78,794	264,700
1972-----	8,467	10,249	5,570	49,244	8,230	28,880	110,640	101,577	56,548	61,625	219,750
1973-----	10,026	12,268	6,445	58,422	8,929	37,745	133,835	117,440	67,212	82,450	267,102
1974-----	7,383	9,126	5,454	46,597	7,233	31,825	107,618	104,541	59,949	69,281	233,771
1975-----	8,426	9,915	5,885	48,765	7,175	33,259	113,425	109,101	59,479	71,183	239,763
1976-----	9,375	9,705	6,037	37,400	5,947	30,821	99,285	95,590	55,434	68,792	219,816
1977-----	11,707	13,753	7,501	47,376	8,371	40,596	129,284	115,194	80,097	96,493	291,784
1978-----	12,393	13,488	8,251	48,310	7,771	39,622	129,835	106,484	74,634	91,979	273,097

See footnotes at end of table.

Table 46.--New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the New England and Middle Atlantic States, by states, 1964-78--Continued

Year	New England States							Middle Atlantic States			
	Maine	New Hampshire	Vermont	Massachusetts	Rhode Island	Connecticut	Total	New York	New Jersey	Pennsylvania	Total
Ratio of new-car registrations of imports, except from Canada to total new-car registrations (percent)											
1964-----	6.82	8.51	10.24	7.10	7.86	8.94	7.84	6.52	6.76	6.77	6.65
1965-----	6.77	9.31	8.90	6.99	7.51	8.64	7.70	6.86	6.71	7.27	6.95
1966-----	7.97	10.69	10.97	8.62	8.72	11.00	9.48	7.93	8.03	8.00	7.98
1967-----	10.64	13.93	14.47	11.02	10.46	13.52	11.98	9.30	9.77	9.77	9.54
1968-----	12.18	13.99	16.08	11.65	12.47	14.82	12.98	10.15	10.55	10.75	10.41
1969-----	14.10	15.96	16.74	12.94	13.44	17.58	14.73	11.29	12.13	10.49	11.23
1970-----	16.64	20.09	21.00	17.30	18.94	22.09	19.01	13.74	15.72	13.53	14.09
1971-----	17.83	21.64	22.60	19.29	22.77	^{1/} 24.41	^{2/} 20.17	14.25	15.78	14.38	14.63
1972-----	18.22	20.84	21.73	17.56	18.57	29.29	18.57	12.40	13.65	10.96	12.24
1973-----	20.91	23.59	25.79	19.35	18.92	21.89	20.70	13.43	15.27	13.54	13.89
1974-----	19.61	23.30	26.24	20.11	19.91	24.28	21.66	15.60	17.42	13.80	15.41
1975-----	23.00	26.69	28.91	21.96	21.98	28.05	24.27	17.63	19.29	14.99	17.10
1976-----	19.45	22.30	24.21	16.58	15.43	21.17	19.00	13.67	15.41	12.31	13.59
1977-----	25.14	27.61	29.14	20.88	19.90	25.73	23.56	16.13	18.50	15.77	16.59
1978-----	23.25	27.11	29.34	19.39	18.19	24.65	22.24	15.40	17.94	15.67	16.12

^{1/} Does not include April-December data.

^{2/} Does not include April-December data for Oklahoma.

Source: Compiled from data collected by R. L. Polk & Co. as published by Automotive News.

United States International Trade Commission
September 1979

Table 47.--New passenger automobile: Total new-car registrations and new-car registrations of imports (except from Canada), in the East North Central and West North Central States, by states, 1964-78

Year	East North Central						West North Central							
	Ohio	Indiana	Illinois	Michigan	Wisconsin	Total	Minnesota	Iowa	Missouri	North Dakota	South Dakota	Nebraska	Kansas	Total
	Total new-car registratons (units)													
1964----	482,030	215,185	513,288	525,901	159,909	1,896,313	149,229	110,504	187,006	23,607	24,565	57,963	95,122	647,996
1965----	564,534	262,942	624,664	636,211	195,444	2,283,795	175,563	130,086	217,355	26,393	25,718	66,495	103,638	745,248
1966----	541,127	252,823	584,661	571,363	181,762	2,131,736	171,321	127,056	215,556	26,688	26,700	66,555	102,415	736,291
1967----	480,835	225,128	545,680	515,692	173,002	1,940,337	163,809	112,687	194,521	22,511	23,944	61,299	91,299	670,681
1968----	566,201	253,159	595,747	596,485	190,799	2,202,391	170,393	123,710	210,258	23,373	26,487	62,566	102,940	719,727
1969----	559,534	261,836	593,106	587,689	190,025	2,192,190	175,334	119,628	235,197	23,254	24,908	67,548	103,079	748,948
1970----	488,904	207,310	521,184	479,224	160,088	1,856,710	157,657	106,726	194,998	21,533	22,279	57,593	88,332	649,118
1971----	565,414	253,265	644,674	633,963	198,970	2,296,286	174,934	123,131	218,562	23,969	22,839	65,760	102,513	731,708
1972----	601,406	281,591	691,671	646,146	204,457	2,425,271	163,248	126,444	244,158	26,680	25,868	69,964	112,951	769,313
1973----	663,163	297,477	727,750	664,505	218,929	2,571,824	201,056	146,487	250,404	29,334	26,920	74,288	123,731	852,220
1974----	457,722	228,964	589,758	513,129	179,856	1,969,429	171,497	124,711	194,399	28,570	25,888	63,031	98,451	706,547
1975----	479,497	210,829	527,693	496,476	172,508	1,887,003	158,942	118,748	174,575	25,728	21,143	57,896	90,204	647,236
1976----	555,404	248,535	652,743	606,979	204,596	2,268,257	192,705	127,077	212,708	27,414	24,177	66,117	110,166	760,364
1977----	622,275	282,153	706,002	664,122	233,770	2,508,302	210,888	139,663	240,231	27,822	24,284	68,041	118,883	829,812
1978----	601,356	273,667	660,123	669,700	233,386	2,438,232	218,944	132,801	239,017	26,883	25,070	67,103	109,338	819,156
	New-car registrations of imports, except from Canada (units)													
1964----	21,492	8,526	21,303	16,172	5,859	73,355	5,740	3,337	7,620	479	700	1,938	3,967	23,781
1965----	26,340	9,963	25,077	18,635	7,185	87,190	6,665	3,768	8,674	564	733	2,339	4,525	27,268
1966----	28,930	10,018	25,466	18,331	7,151	89,896	6,325	4,099	10,193	526	743	2,423	5,300	29,609
1967----	32,857	11,299	27,909	21,790	8,023	101,878	7,857	4,762	12,649	649	851	2,591	6,170	35,527
1968----	45,393	14,265	36,674	29,687	10,192	126,211	9,055	5,948	15,446	806	1,054	3,648	7,640	43,576
1969----	45,903	16,046	39,501	29,481	11,109	142,040	10,685	5,923	18,435	872	1,084	4,505	8,010	49,514
1970----	50,533	17,310	48,153	33,042	12,220	162,206	13,030	8,119	19,376	1,198	1,301	4,873	9,245	57,142
1971----	55,525	21,183	60,452	39,918	14,728	191,806	14,889	10,478	21,478	1,565	1,648	6,553	11,573	67,849
1972----	45,782	17,062	52,277	30,070	12,819	158,010	11,371	8,956	19,676	1,898	1,619	6,008	10,928	60,456
1973----	62,815	24,733	69,396	43,634	17,754	218,341	18,512	14,090	27,336	2,413	2,388	9,080	16,324	90,143
1974----	43,828	18,911	54,635	31,908	16,246	165,528	16,997	11,382	20,901	2,437	2,232	6,906	12,191	73,046
1975----	50,800	20,265	55,236	31,955	19,851	178,107	21,215	12,563	12,908	3,093	2,718	8,141	13,408	83,046
1976----	47,058	19,312	53,148	33,264	17,965	170,747	17,047	10,241	19,660	2,613	2,208	7,175	12,882	71,826
1977----	67,250	29,202	72,457	48,739	25,349	242,997	22,880	14,648	28,720	3,497	2,737	9,669	18,438	100,589
1978----	61,769	28,062	67,653	51,370	26,297	235,151	24,288	14,901	28,646	3,498	3,149	9,428	16,804	100,714

Table 47.—New passenger automobile: Total new-car registrations and new-car registrations of imports (except from Canada), in the East North Central and West North Central States, by states, 1964-78—Continued

Year	East North Central						West North Central							
	Ohio	Indiana	Illinois	Michigan	Wisconsin	Total	Minnesota	Iowa	Missouri	North Dakota	South Dakota	Nebraska	Kansas	Total
Ratio of new-car registrations of imports, except from Canada, to total new-car registrations (percent)														
1964----	4.46	3.96	3.15	3.08	3.66	3.87	3.85	3.02	4.07	2.03	2.85	3.34	4.17	3.67
1965----	4.67	3.79	4.01	2.93	3.68	3.82	3.80	2.90	3.99	2.14	2.85	3.52	4.37	3.66
1966----	5.35	3.96	4.36	3.21	3.93	4.22	3.69	3.23	4.73	1.97	2.78	3.64	5.18	4.02
1967----	6.83	5.02	5.11	4.23	4.64	5.25	4.80	4.23	6.50	2.87	3.55	4.23	6.71	5.30
1968----	8.02	5.63	6.16	4.98	5.34	6.18	5.31	4.81	7.35	3.45	3.98	5.83	7.42	6.06
1969----	8.20	6.13	6.66	5.02	5.85	6.48	6.09	4.95	7.84	3.75	4.35	6.67	7.77	6.61
1970----	10.34	8.32	9.24	7.10	7.63	8.74	8.26	7.61	9.94	5.56	5.84	8.46	10.47	8.80
1971----	9.82	8.36	9.38	6.30	7.40	8.35	8.51	8.24	9.83	6.53	7.22	9.96	11.29	9.27
1972----	7.61	6.06	7.56	4.65	6.27	6.52	6.97	7.08	8.06	7.11	6.26	8.59	9.68	7.86
1973----	9.47	8.31	9.54	6.57	8.11	8.49	9.21	9.62	10.92	8.23	8.87	12.22	13.19	10.58
1974----	9.58	8.26	9.26	6.22	9.03	8.40	9.91	9.13	10.75	8.53	8.62	10.96	12.38	10.34
1975----	10.59	9.61	10.47	6.44	11.51	9.44	13.35	10.58	12.55	12.02	12.86	14.06	14.86	12.83
1976----	8.47	7.77	8.14	5.48	8.78	7.53	8.85	8.06	9.24	9.53	9.13	10.85	11.69	9.45
1977----	10.81	10.35	10.26	7.34	10.84	9.69	10.85	10.49	11.96	12.57	11.27	14.21	15.51	12.12
1978----	10.27	10.25	10.24	7.67	11.26	9.64	11.09	11.22	11.98	13.01	12.56	14.05	15.36	12.29

Source: Compiled from data collected by R. L. Polk & Co. as published by Automotive News.

Table 48.--New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the South Atlantic States and the District of Columbia, by states, 1964-78

Year	Delaware	Maryland	District of Columbia	Virginia	West Virginia	North Carolina	South Carolina	Georgia	Florida	Total
Total new-car registrations (units)										
1964-----	24,461	168,412	42,576	174,262	55,472	163,746	80,290	165,039	274,655	1,148,913
1965-----	29,649	191,408	46,349	200,454	65,427	190,789	91,921	186,218	293,646	1,295,861
1966-----	27,622	185,106	41,774	200,415	63,355	196,040	96,381	181,269	329,216	1,321,178
1967-----	27,053	183,401	31,816	169,728	57,347	175,330	84,516	167,789	307,155	1,204,135
1968-----	30,565	209,738	32,090	198,389	64,953	189,935	102,212	202,452	366,670	1,397,004
1969-----	31,244	214,990	35,160	200,265	64,484	218,109	99,248	211,681	375,087	1,450,268
1970-----	28,373	179,230	28,328	180,545	65,665	174,544	89,262	187,995	350,351	1,302,293
1971-----	33,543	219,282	33,962	223,975	75,490	212,100	108,238	239,633	422,722	1,568,945
1972-----	33,382	233,905	34,797	247,680	80,865	260,582	125,817	266,900	442,691	1,726,619
1973-----	36,456	266,263	34,382	262,934	85,576	267,168	135,528	280,629	593,092	1,962,028
1974-----	27,471	198,403	25,928	191,236	68,040	196,350	98,574	197,476	396,843	1,400,421
1975-----	24,949	199,109	23,962	185,727	70,713	173,778	91,807	177,417	362,818	1,310,280
1976-----	31,238	227,896	24,289	226,276	84,535	236,575	120,358	212,979	419,557	1,583,703
1977-----	34,380	255,889	25,772	252,934	84,979	261,179	129,677	52,013	470,041	1,766,864
1978-----	35,626	257,112	25,972	256,307	76,629	258,221	134,432	246,181	526,324	1,816,804
New-car registrations of imports, except from Canada (units)										
1964-----	1,731	10,489	3,521	14,511	3,348	8,420	4,723	10,564	23,696	81,003
1965-----	2,034	13,462	4,333	17,583	5,055	11,063	4,919	11,804	24,206	94,459
1966-----	2,154	15,175	3,773	18,543	5,322	12,354	6,413	13,161	31,292	108,187
1967-----	2,696	18,336	2,945	18,730	6,900	14,305	7,142	15,176	33,841	120,071
1968-----	3,349	21,147	3,361	22,477	9,132	16,226	9,054	19,921	43,884	148,551
1969-----	3,372	24,154	4,108	24,767	8,084	19,509	8,951	21,774	44,823	159,542
1970-----	4,083	27,680	4,284	28,157	9,406	22,843	10,983	26,554	53,196	187,186
1971-----	4,788	33,093	4,626	34,846	9,599	26,370	13,994	36,050	71,198	237,564
1972-----	4,166	30,717	5,450	33,135	7,577	32,302	14,249	34,357	65,213	227,166
1973-----	5,338	42,512	5,517	43,259	9,163	39,536	19,786	40,434	91,826	297,371
1974-----	4,104	36,089	4,307	34,012	7,216	31,537	16,044	30,268	62,914	226,491
1975-----	4,239	39,926	4,678	38,311	8,807	32,843	16,581	31,619	66,473	243,477
1976-----	4,650	36,821	4,611	38,483	9,526	36,961	19,262	29,931	63,473	242,718
1977-----	6,449	51,065	5,955	53,375	12,564	50,726	25,438	46,974	86,595	339,141
1978-----	6,355	47,821	6,415	52,035	11,472	47,622	24,495	42,111	95,711	334,037

Table 48.--New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the South Atlantic States and the District of Columbia, by states, 1964-78--Continued

Year	Delaware	Maryland	District of Columbia	Virginia	West Virginia	North Carolina	South Carolina	Georgia	Florida	Total
Ratio of new-car registrations of imports, except from Canada, to total new-car registrations										
1964-----	7.08	6.23	8.27	8.33	6.04	5.14	5.88	6.40	8.63	7.05
1965-----	6.86	7.03	9.35	8.77	7.73	5.80	5.35	6.34	8.24	7.29
1966-----	7.80	8.20	9.03	9.25	8.40	6.30	6.65	7.26	9.50	8.19
1967-----	9.97	10.00	9.26	11.04	12.03	8.16	8.45	9.04	11.02	9.97
1968-----	10.96	10.08	10.47	11.33	14.06	8.54	8.86	9.84	11.97	10.63
1969-----	10.79	11.23	11.68	12.37	12.54	8.94	9.02	10.29	11.95	11.00
1970-----	14.39	14.03	15.12	15.60	14.32	13.09	12.30	14.12	15.18	14.37
1971-----	14.27	15.09	13.62	15.56	12.72	13.85	12.93	15.04	16.84	15.14
1972-----	12.48	13.13	15.66	13.38	9.37	12.40	11.33	12.87	14.73	13.16
1973-----	14.64	15.97	16.05	16.45	10.71	14.80	14.60	14.41	15.48	15.16
1974-----	14.94	18.19	16.61	17.79	10.61	16.06	16.28	15.32	15.85	16.17
1975-----	16.99	20.05	19.52	20.63	12.45	18.90	18.06	17.82	18.32	18.58
1976-----	14.89	16.16	18.99	17.01	11.27	15.20	16.00	14.05	15.13	15.33
1977-----	18.76	19.96	23.11	21.10	14.78	19.42	19.62	18.64	18.42	19.19
1978-----	17.83	18.59	24.69	20.30	14.97	18.44	18.22	17.10	18.18	18.38

Source: Compiled from data collected by R. L. Polk & Co. as published by Automotive News.

Table 49.--New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the East South Central and West South Central States, by states, 1964-78

Year	East South Central States					West South Central States				
	Kentucky	Tennessee	Alabama	Mississippi	Total	Arkansas	Louisiana	Oklahoma	Texas	Total
Total new-car registrations (units)										
1964-----	93,443	131,610	115,347	56,521	396,921	58,622	118,358	91,127	427,723	695,830
1965-----	110,231	155,293	131,883	66,770	464,177	63,451	150,854	103,591	486,607	804,503
1966-----	109,470	155,617	129,693	70,362	465,142	64,889	154,074	103,570	574,794	799,327
1967-----	100,731	139,574	117,111	65,488	422,904	63,832	130,144	96,995	465,619	756,590
1968-----	111,341	162,204	122,890	72,033	468,468	65,657	144,683	107,464	503,088	820,892
1969-----	107,267	160,059	128,491	71,417	467,234	69,587	140,865	1/ 27,559	561,412	2/ 799,423
1970-----	97,609	139,191	112,530	60,499	409,829	57,908	121,612	3/	451,920	4/ 631,440
1971-----	116,175	180,213	143,751	76,724	516,863	77,439	154,979	3/	536,962	4/ 769,380
1972-----	131,616	206,729	166,928	93,624	598,897	87,440	175,922	3/	614,362	4/ 877,724
1973-----	144,634	212,621	171,153	95,218	623,626	91,924	174,339	3/	666,568	4/ 932,831
1974-----	114,681	165,423	129,291	77,015	486,410	72,660	146,068	3/	509,024	4/ 727,752
1975-----	110,301	157,343	128,860	71,889	468,393	70,594	150,289	3/	535,698	4/ 756,581
1976-----	131,611	183,278	157,322	86,430	558,641	86,313	174,312	3/	624,239	4/ 884,864
1977-----	146,073	196,543	178,909	93,260	614,785	1/ 9,471	181,251	3/	717,629	5/ 908,351
1978-----	146,929	223,456	176,113	102,756	649,254	88,239	189,091	3/	723,088	1,000,418
New-car registrations of imports, except from Canada (units)										
1964-----	4,153	7,702	7,216	3,096	22,167	2,825	5,163	3,502	18,489	29,979
1965-----	5,287	9,615	8,551	3,999	27,452	3,131	7,682	4,003	20,870	35,686
1966-----	6,439	10,396	9,529	4,866	31,230	3,935	9,227	5,524	25,155	43,841
1967-----	7,285	11,699	11,656	5,077	35,717	4,831	10,369	7,897	32,897	55,994
1968-----	9,352	15,194	12,814	6,195	43,555	5,316	13,780	10,648	40,887	70,631
1969-----	9,596	14,914	12,924	6,533	43,967	5,403	14,019	1/ 2,249	43,865	2/ 65,536
1970-----	11,087	17,339	14,556	7,374	50,356	6,355	16,211	3/	52,519	4/ 75,085
1971-----	13,005	21,543	17,857	9,026	61,431	8,538	20,410	3/	66,515	4/ 95,463
1972-----	12,511	21,318	15,643	9,769	59,241	8,229	18,420	3/	63,544	4/ 90,193
1973-----	17,091	25,519	21,100	12,096	75,806	11,715	21,420	3/	89,593	4/ 122,728
1974-----	11,485	19,711	16,624	9,369	57,189	8,284	17,382	3/	66,112	4/ 91,778
1975-----	13,040	22,634	20,362	10,406	66,442	9,884	18,714	3/	78,649	4/ 107,247
1976-----	12,115	22,423	21,517	9,685	65,740	8,383	16,178	3/	66,645	4/ 91,206
1977-----	18,271	22,423	31,587	12,832	93,504	1/ 999	21,081	3/	95,874	5/ 117,954
1978-----	18,072	33,429	27,678	12,370	91,549	9,735	20,534	3/	89,856	120,125

See footnotes at end of table.

Table 49.—New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the East South Central and West South Central States, by states, 1964-78—Continued

Year	East South Central States					West South Central States				
	Kentucky	Tennessee	Alabama	Mississippi	Total	Arkansas	Louisiana	Oklahoma	Texas	Total
	Ratio of new-car registrations of imports, except from Canada, to total new-car registrations (percent)									
1964	4.44	5.85	6.26	5.48	5.58	4.82	4.36	3.84	4.32	4.31
1965	4.80	6.19	6.48	5.91	5.91	4.93	5.09	3.86	4.29	4.44
1966	5.88	6.68	7.35	6.71	6.71	6.06	5.99	5.33	5.28	5.48
1967	7.23	8.38	9.95	8.45	8.45	7.57	7.97	8.41	7.07	7.40
1968	8.40	9.37	10.43	9.30	9.30	8.10	9.52	9.91	8.13	8.60
1969	8.95	9.32	10.06	9.41	9.41	7.76	9.95	1/ 8.16	7.81	2/ 8.20
1970	11.36	12.46	12.94	12.29	12.29	10.97	13.33	3/	11.62	4/ 11.89
1971	11.19	11.95	12.42	11.76	11.89	11.03	13.17	3/	12.39	4/ 12.41
1972	9.51	10.31	9.37	10.43	9.89	9.41	10.47	3/	10.34	4/ 10.28
1973	11.82	12.00	12.33	12.70	12.16	12.74	12.29	3/	13.44	4/ 13.16
1974	10.01	11.92	12.86	12.17	11.76	11.40	11.90	3/	12.99	4/ 12.61
1975	11.82	14.39	15.80	14.48	14.19	14.00	12.45	3/	14.68	4/ 14.18
1976	9.21	12.23	13.68	11.21	11.77	9.71	9.28	3/	10.68	4/ 10.31
1977	12.51	15.68	17.66	15.76	15.21	10.55	11.63	3/	10.68	5/ 12.99
1978	12.29	14.95	15.71	12.03	14.10	11.30	10.85	3/	12.42	12.00

1/ Does not include April-December data.

2/ Does not include April-December data for Oklahoma.

3/ Not available.

4/ Does not include data for Oklahoma.

5/ Does not include April-December data for Arkansas or January-December for Oklahoma.

Source: Compiled from data collected by R. L. Polk & Co. as published by Automotive News.

Table 50.--New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the Mountain and Pacific States, by States, 1964-78

Year	Mountain States						
	Montana	Idaho	Wyoming	Colorado	New Mexico	Arizona	Utah
Total new-car registrations (units)							
1964-----	25,278	24,858	14,741	74,215	33,663	54,200	34,157
1965-----	27,245	27,350	13,823	79,115	36,552	58,815	36,109
1966-----	27,147	24,670	12,783	80,157	36,207	57,058	35,547
1967-----	25,647	23,157	11,641	74,608	33,797	52,821	33,181
1968-----	26,404	25,563	13,500	89,030	37,779	60,720	35,978
1969-----	25,911	24,467	14,131	92,967	39,447	74,643	36,999
1970-----	24,239	21,931	11,920	87,636	36,378	68,378	31,988
1971-----	26,358	24,059	13,482	104,648	42,620	80,309	40,404
1972-----	28,200	26,276	14,528	121,995	50,222	89,835	45,122
1973-----	30,118	29,788	15,647	123,843	49,309	96,801	47,113
1974-----	23,764	23,385	13,330	99,135	41,609	70,543	37,980
1975-----	23,025	22,922	13,907	92,751	40,341	64,051	39,785
1976-----	28,317	26,284	15,191	107,846	49,410	80,129	43,567
1977-----	29,177	32,637	18,220	121,335	52,410	94,899	52,544
1978-----	29,963	32,695	18,880	128,539	53,794	103,114	55,910
New-car registrations of imports, except from Canada (units)							
1964-----	1,278	1,629	958	4,592	2,326	4,341	3,044
1965-----	1,879	2,139	951	5,388	2,825	5,105	3,179
1966-----	2,158	2,341	807	7,325	3,809	5,896	3,208
1967-----	2,652	2,972	881	9,293	4,388	6,908	3,679
1968-----	2,928	3,333	1,258	12,618	5,459	9,134	4,809
1969-----	2,922	3,374	1,208	14,010	5,139	10,481	5,074
1970-----	3,450	3,841	1,496	17,943	6,136	12,116	6,169
1971-----	5,350	5,753	2,075	23,813	7,902	16,656	8,077
1972-----	4,849	5,432	1,796	26,304	8,549	15,697	8,066
1973-----	6,531	7,650	2,848	32,415	9,579	20,157	10,645
1974-----	4,503	5,572	2,574	26,245	7,950	14,259	8,897
1975-----	5,806	6,681	3,155	29,132	8,845	16,121	11,517
1976-----	6,268	6,943	3,029	31,552	9,438	18,427	10,679
1977-----	8,357	10,713	4,608	41,063	12,402	26,290	15,236
1978-----	8,709	10,318	4,628	42,652	11,792	24,056	15,246
Ratio of new-car registrations of imports, except from Canada, to total new-car registrations							
1964-----	5.06	6.55	6.50	6.19	6.91	8.01	8.91
1965-----	6.90	7.82	6.88	6.81	7.73	8.68	8.80
1966-----	7.95	9.49	6.31	9.14	10.52	10.33	9.02
1967-----	10.34	12.83	7.57	12.46	12.98	13.08	11.09
1968-----	11.09	13.04	9.32	14.17	14.45	15.04	13.37
1969-----	11.28	13.79	8.55	15.07	13.03	14.04	13.71
1970-----	14.23	17.51	12.55	20.47	16.93	17.72	19.29
1971-----	20.30	23.91	15.39	22.76	18.54	20.74	19.99
1972-----	17.20	20.67	12.36	21.56	17.02	17.47	17.88
1973-----	21.68	25.68	18.20	26.17	19.43	20.82	22.59
1974-----	18.95	23.83	19.31	26.47	19.11	20.21	23.43
1975-----	25.22	29.15	22.69	31.41	21.93	25.17	28.95
1976-----	22.14	26.42	19.94	29.26	19.10	23.00	24.51
1977-----	28.64	32.82	25.29	33.84	23.66	27.70	29.00
1978-----	29.06	31.55	24.51	33.18	21.92	23.32	27.26

Table 50.--New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the Mountain and Pacific States, by States, 1964-78--Continued

Year	Mountain States		Pacific States					
	Nevada	Total	Washington	Oregon	California	Alaska	Hawaii	Total
Total new-car registrations (units)								
1964-----	19,236	280,348	88,591	84,932	829,042	6,835	23,898	1,033,298
1965-----	21,569	300,578	97,506	90,606	887,306	8,980	27,429	1,111,827
1966-----	19,352	292,921	116,010	91,960	832,338	7,131	28,502	1,075,941
1967-----	18,684	273,536	112,114	78,478	809,217	6,833	28,608	1,035,250
1968-----	21,451	310,425	118,521	93,369	897,211	8,012	33,917	1,151,030
1969-----	25,449	334,014	124,148	93,739	918,458	8,802	39,148	1,184,295
1970-----	21,958	304,287	97,615	80,858	868,402	8,702	36,627	1,092,204
1971-----	24,530	356,410	117,307	96,165	937,987	9,589	35,984	1,197,032
1972-----	30,296	406,474	130,616	101,156	995,824	10,698	37,484	1,275,778
1973-----	32,578	425,196	137,985	103,678	1,104,689	9,565	41,919	1,397,836
1974-----	25,603	335,349	109,256	80,871	817,583	9,745	30,932	1,048,387
1975-----	26,361	323,143	114,709	84,870	742,697	15,381	33,693	991,350
1976-----	31,040	381,784	130,902	98,481	877,508	11,886	38,006	1,156,783
1977-----	39,419	440,641	157,333	115,033	1,022,498	13,653	44,482	1,352,999
1978-----	43,516	466,411	167,671	122,369	1,111,539	11,736	44,383	1,457,698
New-car registrations of imports, except from Canada (units)								
1964-----	1,141	19,309	7,055	8,003	83,764	1,009	3,342	103,173
1965-----	1,509	23,056	8,555	9,147	105,565	1,326	4,573	129,166
1966-----	1,541	27,085	12,938	11,347	129,823	1,240	5,595	160,943
1967-----	2,509	33,282	16,459	12,450	161,161	1,335	7,835	199,240
1968-----	3,209	42,748	19,668	16,544	204,077	1,754	11,055	253,098
1969-----	3,321	45,529	23,673	19,938	231,533	1,763	13,100	290,007
1970-----	2,857	54,008	24,513	21,823	264,341	2,324	14,023	327,024
1971-----	4,451	74,077	33,710	29,492	301,326	2,870	17,914	385,312
1972-----	6,324	77,017	30,163	25,762	258,363	2,723	15,237	332,248
1973-----	7,363	97,188	39,036	21,704	333,296	2,672	16,681	423,389
1974-----	5,647	75,647	33,195	26,757	265,632	3,023	14,711	343,318
1975-----	6,512	87,769	42,733	31,679	288,724	5,793	16,164	385,093
1976-----	7,490	93,826	42,393	34,027	299,814	3,699	16,459	396,392
1977-----	11,206	129,875	60,163	43,786	396,920	5,379	21,627	527,875
1978-----	11,171	128,572	61,237	44,889	405,655	4,670	20,826	537,271
Ratio of new-car registrations of imports, except from Canada, to total new-car registrations								
1964-----	5.93	6.89	7.96	9.42	10.00	14.76	13.98	9.98
1965-----	7.37	7.67	8.77	10.10	11.90	14.77	16.67	11.62
1966-----	7.96	9.25	11.15	12.34	15.60	17.39	19.63	14.96
1967-----	13.43	12.17	14.68	15.86	19.92	19.54	27.39	19.25
1968-----	14.96	13.77	16.59	17.72	22.75	21.89	32.59	21.99
1969-----	13.05	13.63	19.07	21.27	25.21	20.03	33.46	24.49
1970-----	13.01	17.75	25.11	26.99	30.44	26.71	38.29	29.94
1971-----	18.15	20.78	28.74	30.67	32.12	29.93	49.78	32.19
1972-----	20.87	18.97	23.09	25.47	25.94	25.45	40.65	26.04
1973-----	22.60	22.86	28.29	20.58	30.17	27.94	39.79	30.29
1974-----	22.06	22.56	30.38	33.09	32.49	31.02	47.56	32.75
1975-----	24.70	27.16	37.25	37.33	38.88	37.66	47.97	38.85
1976-----	24.13	24.58	32.39	34.55	34.17	31.12	43.31	34.27
1977-----	28.43	29.47	38.24	38.06	38.82	39.40	48.62	39.02
1978-----	25.67	27.56	36.52	36.68	36.49	39.79	46.92	36.85

Source: Compiled from data collected by R. L. Polk & Co. as published by Automotive News.

SECTION XI

U.S. EXPORTS OF NEW PASSENGER AUTOMOBILES TO THE PRINCIPAL SOURCES OF
U.S. IMPORTS OF NEW PASSENGER AUTOMOBILES AND U.S. BILATERAL TRADE
IN PASSENGER AUTOMOBILES WITH THOSE COUNTRIES (TABLES 51 and 52)

Table 51.--New passenger automobiles: U.S. exports of domestic merchandise to the 8 principal sources of U.S. imports of new passenger automobiles and total U.S. exports of domestic merchandise, 1964-78

Period	Canada	Other principal sources				
		Japan	West Germany	Italy	United Kingdom	Sweden
		Quantity (units)				
1964 1/-----	15,641	3,473	2,769	278	278	5,159
1965-----	43,802	3,494	4,329	244	374	2,971
1966-----	114,322	2,894	2,654	213	385	3,374
1967-----	236,638	2,698	2,359	257	480	1,842
1968-----	286,784	3,901	2,025	172	411	1,257
1969-----	292,110	4,081	2,476	117	417	767
1970-----	245,616	5,058	2,476	159	434	1,091
1971-----	348,404	5,024	2,867	113	639	729
1972-----	376,231	4,909	2,669	86	909	334
1973-----	452,370	11,419	3,885	206	743	542
1974-----	516,588	13,347	4,577	201	542	835
1975-----	550,808	14,842	5,540	80	479	1,605
1976-----	573,470	13,762	6,385	134	635	2,257
1977-----	591,509	13,593	7,423	141	824	953
1978-----	532,936	13,182	14,060	90	1,449	637
Value (1,000 dollars)						
1964 1/-----	45,214	9,039	6,595	779	823	10,048
1965-----	112,709	9,678	10,735	759	1,064	11,154
1966-----	273,994	8,482	7,428	644	1,113	7,105
1967-----	561,784	8,455	6,680	814	1,308	4,087
1968-----	702,519	13,418	5,518	585	1,234	3,095
1969-----	748,096	14,384	6,886	399	1,273	2,094
1970-----	625,101	19,772	7,222	544	1,391	2,768
1971-----	945,932	20,717	8,783	410	2,048	2,135
1972-----	1,076,254	23,130	8,709	362	3,012	1,120
1973-----	1,411,835	54,218	13,608	823	2,773	1,796
1974-----	1,769,409	66,465	16,380	841	2,374	3,129
1975-----	2,198,259	79,575	25,026	476	2,554	7,312
1976-----	2,442,987	75,408	31,235	717	3,868	10,712
1977-----	2,761,153	85,340	42,519	779	5,881	5,249
1978-----	2,616,728	91,097	85,271	650	9,621	3,965

See footnotes at end of table.

Table 51.--New passenger automobiles: U.S. exports of domestic merchandise to the 8 principal sources of U.S. imports of new passenger automobiles and total U.S. exports of domestic merchandise, 1964-78--Continued

Period	Other principal sources			Total, 8 principal sources	All other	Total
	Belgium	France	Total			
Quantity (units)						
1964 1/-----	7,423	1,520	20,900	36,541	144,946	181,487
1965-----	3,110	1,816	16,338	60,140	45,898	106,038
1966-----	2,022	1,403	12,945	127,267	50,313	177,580
1967-----	1,455	1,142	10,233	246,871	33,711	280,582
1968-----	3,445	528	11,739	298,523	31,937	330,460
1969-----	1,994	375	10,227	302,337	31,116	333,453
1970-----	1,633	394	11,245	256,861	28,177	285,038
1971-----	1,832	305	11,509	359,913	26,728	386,641
1972-----	1,562	395	10,864	387,095	23,152	410,247
1973-----	2,735	365	19,895	472,265	36,925	509,190
1974-----	5,681	451	25,634	542,222	58,680	600,902
1975-----	2,944	588	26,078	576,886	63,415	640,301
1976-----	4,150	971	28,294	601,764	78,694	680,458
1977-----	3,992	833	27,758	619,267	77,938	697,205
1978-----	8,167	988	38,573	571,509	113,685	685,194
Value (1,000 dollars)						
1964 1/-----	14,003	3,964	45,251	90,465	224,151	314,616
1965-----	7,299	4,713	45,402	158,111	99,082	257,193
1966-----	5,150	3,825	33,747	307,741	113,815	421,556
1967-----	3,824	3,212	28,380	509,164	84,633	674,797
1968-----	8,968	1,689	34,507	737,026	83,770	820,796
1969-----	5,333	1,174	31,543	779,639	84,666	864,305
1970-----	4,275	1,196	37,168	662,269	77,123	739,392
1971-----	5,163	1,029	40,285	986,217	83,795	1,070,012
1972-----	4,650	1,396	42,379	1,118,633	79,425	1,198,058
1973-----	8,853	1,528	83,599	1,495,434	131,556	1,626,990
1974-----	19,900	1,916	111,005	1,880,414	235,806	2,116,220
1975-----	12,321	3,020	130,284	2,328,543	296,695	2,625,238
1976-----	18,413	5,396	145,749	2,588,736	420,549	3,009,285
1977-----	20,595	5,039	165,402	2,761,153	636,845	3,397,998
1978-----	44,585	7,123	242,312	2,859,040	714,153	3,573,193

1/ Includes chassis.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 52.--New passenger automobiles: Amount by which U.S. exports of domestic merchandise were larger (+) or smaller (-) than U.S. imports for consumption, by 8 principal sources of U.S. imports of new passenger automobiles and total, 1964-78

Period	Canada	Other principal sources				
		Japan	West Germany	Italy	United Kingdom	Sweden
Quantity (units)						
1964-----	+6,440	-12,550	-361,914	-10,565	-77,270	-13,403
1965-----	+10,424	-22,044	-372,621	-9,265	-66,191	-23,039
1966-----	-38,011	-52,156	-524,483	-13,897	-81,485	-31,258
1967-----	-87,000	-67,606	-470,001	-16,536	-67,448	-41,529
1968-----	-214,097	-165,948	-705,947	-33,671	-96,376	-51,258
1969-----	-399,036	-255,924	-639,681	-41,452	-103,633	-40,241
1970-----	-447,167	-376,280	-672,469	-42,364	-75,823	-56,753
1971-----	-453,877	-698,648	-767,940	-51,356	-106,071	-61,196
1972-----	-466,069	-692,879	-674,298	-64,528	-71,129	-64,207
1973-----	-419,187	-613,386	-673,580	-55,896	-63,397	-58,084
1974-----	-300,971	-778,444	-615,180	-160,870	-71,970	-59,982
1975-----	-182,958	-680,731	-364,472	-102,264	-66,627	-50,386
1976-----	-252,120	-1,115,174	-343,419	-82,366	-76,555	-35,209
1977-----	-258,305	-1,327,938	-416,069	-55,296	-56,065	-38,417
1978-----	-295,850	-1,549,865	-402,171	-69,599	-53,029	-55,503
Value (1,000 dollars)						
1964 <u>1</u> /-----	+26,511	-6,304	-362,137	-14,816	-97,795	-18,265
1965-----	+35,710	-15,624	-376,916	-12,776	-89,385	-29,755
1966-----	-91,029	-47,749	-584,511	-17,453	-113,436	-46,787
1967-----	-256,095	-64,759	-572,803	-22,837	-102,080	-69,156
1968-----	-646,101	-180,457	-898,320	-49,852	-123,347	-88,939
1969-----	-1,079,233	-286,171	-853,753	-64,899	-135,895	-74,442
1970-----	-1,180,935	-436,199	-1,050,779	-63,089	-103,083	-104,962
1971-----	-1,450,876	-908,067	-1,266,487	-81,975	-149,611	-132,835
1972-----	-1,517,043	-1,115,086	-1,406,007	-127,934	-121,195	-165,115
1973-----	-1,351,088	-1,189,910	-1,789,172	-121,715	-130,069	-187,920
1974-----	-1,320,679	-1,619,790	-1,854,940	-239,009	-153,940	-224,349
1975-----	-1,087,326	-1,661,979	-1,483,603	-324,236	-175,710	-227,036
1976-----	-1,629,163	-2,779,889	-1,569,424	-250,497	-292,914	-183,668
1977-----	-1,524,215	-3,774,226	-2,185,039	-186,347	-232,676	-193,689
1978-----	-1,851,079	-5,679,693	-2,696,223	-301,458	-288,154	-314,575

Table 52.--New passenger automobiles: Amount by which U.S. exports of domestic merchandise were larger (+) or smaller (-) than U.S. imports for consumption, by 8 principal sources of U.S. imports of new passenger automobiles and total, 1964-78--Continued

Period	Other principal sources			Total 8, principal sources	All other	Total
	Belgium	France	Total			
	Quantity (units)					
1964-----	+7,416	-38,012	-506,298	-499,858	+144,260	-355,238
1965-----	+2,778	-23,125	-513,507	-503,083	+45,448	-457,635
1966-----	+1,905	-31,719	-734,093	-772,104	+49,789	-722,315
1967-----	+1,099	-24,312	-686,333	-773,333	+33,297	-740,036
1968-----	-15,371	-39,023	-1,107,594	-1,321,691	+31,699	-1,289,992
1969-----	-40,042	-24,082	-1,145,055	-1,544,091	+30,827	-1,513,264
1970-----	-48,969	-36,720	-1,309,378	-1,756,545	+28,163	-1,728,382
1971-----	-65,418	-23,011	-1,773,640	-2,227,517	+26,674	-2,200,843
1972-----	-51,350	-14,318	-1,632,709	-2,098,778	+23,124	-2,075,654
1973-----	-68,749	-7,854	-1,540,946	-1,960,133	+31,978	-1,928,155
1974-----	-70,863	-20,880	-1,724,189	-2,025,160	+53,505	-1,971,655
1975-----	-35,232	-15,059	-1,314,773	-1,497,731	+63,379	-1,434,352
1976-----	-8,744	-20,945	-1,682,412	-1,934,532	+78,241	-1,856,291
1977-----	+482	-18,382	-1,911,685	-2,169,990	+77,071	-2,092,919
1978-----	+6,637	-27,514	-2,151,044	-2,451,169	+111,381	-2,339,788
	Value (1,000 dollars)					
1964-----	+13,992	-29,401	-514,726	-488,215	+223,839	-264,376
1965-----	+6,952	-16,826	-534,330	-498,620	+98,574	-400,046
1966-----	+4,741	-26,345	-831,540	-922,569	+113,188	-809,381
1967-----	+3,365	-19,904	-848,174	-1,104,269	+84,107	-1,020,162
1968-----	-19,351	-38,151	-1,398,417	-2,044,518	+83,469	-1,961,049
1969-----	-55,532	-24,266	-1,495,958	-2,575,191	+84,110	-2,491,081
1970-----	-78,190	-39,815	-1,876,117	-3,057,052	+77,056	-2,979,996
1971-----	-129,515	-28,066	-2,696,556	-4,147,432	+83,701	-4,063,731
1972-----	-104,530	-28,763	-3,068,630	-4,585,673	+79,284	-4,506,389
1973-----	-183,374	-20,959	-3,623,119	-4,974,208	+121,796	-4,852,411
1974-----	-196,763	-43,600	-4,332,391	-5,653,070	+224,879	-5,428,191
1975-----	-152,118	-42,538	-4,067,220	-5,154,546	+296,585	-4,857,961
1976-----	-50,445	-53,739	-5,180,576	-6,809,739	+419,530	-6,390,209
1977-----	+5,022	-55,726	-6,622,681	-8,312,298	+637,331	-7,674,967
1978-----	+37,401	-86,140	-9,328,842	-11,200,342	+702,008	-10,498,334

Source: Compiled from data presented in tables 2 and 56 of this report.

APPENDIX A
CONSUMER PRICE INDEXES, 1964-78

Consumer Price Indexes, 1964-78

	<u>Consumer Price Index</u> (1967=100)
1964-----	92.9
1965-----	94.5
1966-----	97.2
1967-----	100.0
1968-----	104.2
1969-----	109.8
1970-----	116.3
1971-----	121.3
1972-----	125.3
1973-----	133.1
1974-----	147.7
1975-----	161.2
1976-----	170.5
1977-----	181.5
1978-----	195.4

Source: Bureau of Labor Statistics, U.S. Department of Labor.

APPENDIX B

APRIL RATES OF EXCHANGE FOR CURRENCIES OF THE
EIGHT LEADING COUNTRIES THAT EXPORT AUTOMOBILES
TO THE UNITED STATES, 1964-78

April rates of exchange for currencies of the eight leading countries
that export passenger automobiles to the United States, 1964-79

(In U.S. cents per unit of foreign currency)									
Year	Canada (dollar)	Japan (yen)	West Germany (mark)	Belgium (franc)	Italy (lira)	United Kingdom (pound)	Sweden (krona)	France (franc)	
1964-----	92.38	0.28	25.16	2.01	0.16	280.06	19.45	20.41	
1965-----	92.67	.28	25.13	2.01	.16	280.00	19.37	20.40	
1966-----	92.92	.28	24.88	2.01	.16	279.44	19.34	20.41	
1967-----	92.38	.28	25.16	2.01	.16	279.94	19.36	20.27	
1968-----	92.73	.28	25.08	2.01	.16	239.81	19.32	20.26	
1969-----	92.97	.28	25.17	1.99	.16	238.88	19.33	20.10	
1970-----	93.21	.28	27.51	2.01	.16	240.62	19.21	18.11	
1971-----	99.10	.28	28.17	2.02	.16	241.94	19.35	18.14	
1972-----	100.17	.33	31.46	2.27	.17	261.10	20.91	19.87	
1973-----	99.90	.38	35.25	2.48	.17	248.88	22.05	21.88	
1974-----	104.12	.36	40.87	2.66	.16	243.28	23.42	20.51	
1975-----	98.91	.33	42.11	2.84	.16	237.02	25.16	23.83	
1976-----	101.70	.33	39.43	2.57	.11	184.80	22.72	21.41	
1977-----	97.29	.35	41.60	2.71	.11	171.00	23.55	20.09	
1978-----	89.84	.42	48.19	3.10	.12	193.98	21.54	20.07	
1979-----	87.24	.46	52.81	3.33	.12	207.33	22.78	22.99	

Source: Compiled from data published monthly by the International Monetary Fund in International Financial Statistics.

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