

U.S. International Trade Commission  
Persulfates from China  
January 16, 2014

Testimony of Clifford Norton, International Chemical Workers Union Council  
("ICWUC") – Local 76C, Vice President

My name is Clifford Norton. I am Vice President of the International Chemical Workers Union Council ("ICWUC") – Local 76C, based in Buffalo, New York. We represent the 60 workers that are employed at the FMC persulfates plant in Tonawanda, New York.

I have been with the Union for 35 years and can well remember the condition of the Tonawanda plant prior to the imposition of the antidumping duty order 15 years ago when dumped Chinese persulfates flooded the U.S. market. At that time, we lost about 40 percent of our members' jobs in Tonawanda and I have no doubt that the plant would have been closed long ago had the antidumping order not stemmed the flow of unfairly traded imports from China.

Since that time, we have worked closely with management to improve efficiencies and productivity and to make the Tonawanda plant a global leader in the persulfates industry. This included the negotiation of a four year labor agreement with FMC in 2011 that provided for a tiered wage system and other measures designed to ensure that the plant remains competitive. Today, we are confident that we can compete against anyone, as long as that competition is fair.

However, we cannot compete against unfairly traded imports from China. Without the antidumping order, we will again be faced with a flood of low priced imports from China that will again threaten our jobs and the continued existence of the sole U.S. persulfates producer.

The loss of these jobs would be a severe blow, not only to our members, but also to the Buffalo-Niagra region. Our region is already economically depressed due the loss of U.S. manufacturing industries and the good jobs

they provide. We cannot afford to lose any more jobs to unfair competition from China.

In conclusion, without the antidumping order, I have no doubt that we will inevitably face a flood of unfairly traded imports from China, the plant will be forced to close, we will lose our jobs, and another U.S. manufacturing industry will be lost. Please vote to continue the antidumping order and protect our jobs. Thank you.