

HFC Blends and Components Thereof from China

American HFC Coalition
Public Hearing Exhibits

June 21, 2016

CLK Cassidy Levy Kent



REFRIGERANT PRICES FOR WEEK OF 10/19/15

R-22	30 LB CYLINDER	\$331.00	
R-410A	25 LB CYLINDER	\$57.90	\$56.50 in TL Qtys
R-404A	24 LB CYLINDER	\$65.00	
R-134A	30 LB CYLINDER	\$60.00	
R-407C	25 LB CYLINDER	\$67.00	(R-22 DROP IN, BLENDABLE WITH R-22)
R-407A	25 LB CYLINDER	\$70.00	
R-507	25 LB CYLINDER	\$70.00	

Prices subject to change every 24 hours. Freight is prepaid on one pallet of 40 cylinders, may mix and match refrigerants to make pallet. Truck Load is 28 Pallets. Terms are 1% 10 Days, Net 30. Days. Please call or E-fax Lea Cofield at Office - 800-830-1283 Or call her cell - 229-292-8061

Represented by: **Beene & Jennings Co -**

Dan Beene: 214-675-6717, Pete Jennings: 817-291-1470, Mike LeProhon: 909-913-1572,

Robert Mills: 832-833-2025, Wayne Webb: 903-530-7683

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ICOOL Refrigerant Pricing

Cylinders warehoused In Atlanta, GA, Dallas TX, Houston TX, Bensalem PA, Miami FL, Rancho Dominguez CA.

Effective Date: **July 1, 2015**

Domestically Shipped ICOOL Refrigerant Pricing

DESCRIPTION	DESCRIPTION	PACKING	Quantity 1-3 Skids	Quantity 4-27 Skids	Quantity 28+ Skids
*R134A	30# Cylinder w/ 1/4" HVAC Valve	Palletized 40 per Skid	\$65.00	\$61.00	\$58.00
*R134A	30# Cylinder w/ 1/2" Automotive Valve	Palletized 40 per Skid	\$65.00	\$61.00	\$58.00
**R134A	12 Ounce Can w/ 1/2" Automotive Threads	Palletized 1260 per Skid	\$2.65	\$2.55	\$2.45
R404A	24# Disposable Cylinder	Palletized 40 per Skid	\$68.00	\$66.00	\$63.00
R407C	25# Disposable Cylinder	Palletized 40 per Skid	\$68.00	\$66.00	\$63.00
R410A	25# Disposable Cylinder	Palletized 40 per Skid	\$58.00	\$55.00	\$54.00
R507	25# Disposable Cylinder	Palletized 40 per Skid	N/A	N/A	N/A

*30# Cylinder w/ 1/4" HVAC Valve (Domestically Shipped Orders are being accepted now for shipment after 4/15/2015)
 *30# Cylinder w/ 1/2" Automotive Valve (Domestically Shipped Orders are being accepted now for immediate shipment).
 **12 Ounce Can w/ 1/2" Automotive Threads (Domestically Shipped Orders are being accepted now for delivery after 4/15/2015)

Direct Import ICOOL Refrigerant Pricing

DESCRIPTION	DESCRIPTION	PACKING	Bulk Pack 1120 pieces	Palletized 800 pieces	Palletized 25,200 pieces
*R134A	30# Cylinder w/ 1/4" HVAC Valve	Palletized 40 per Skid	\$58.50	\$59.50	
*R134A	30# Cylinder w/ 1/2" Automotive Valve	Palletized 40 per Skid	\$58.50	\$59.50	
**R134A	12 Ounce Can w/ 1/2" Automotive Threads	Palletized 1260 per Skid			\$2.40
R404A	24# Disposable Cylinder	Palletized 40 per Skid	NA	NA	
R407C	25# Disposable Cylinder	Palletized 40 per Skid	NA	NA	
R410A	25# Disposable Cylinder	Palletized 40 per Skid	NA	NA	
R507	25# Disposable Cylinder	Palletized 40 per Skid	NA	NA	

*30# Cylinder w/ 1/4" HVAC Valve (Direct Import Orders are being accepted now for delivery approximately 6 weeks after placement).
 *30# Cylinder w/ 1/2" Automotive Valve (Direct Import Orders are being accepted now for delivery approximately 6 weeks after placement).
 **12 Ounce Can w/ 1/2" Automotive Threads (Direct Import Orders are being accepted now for delivery approximately 8 weeks after placement).

Standard Payment terms: For Domestically Shipped Orders (Net 30 Days). For Direct Import Orders (Net 30 days from BOL from Port of Shipment).
 Delivery: For Domestically Shipped Orders (Shipment within 48 hours after the order confirmation). For Direct Import Containers (Shipment in approx. 2 weeks from order confirmation).
 Minimum Order: For Domestically Shipped Orders (1 or more skids of 40 pieces shipped freight prepaid).
 Minimum Order: For Direct Import Orders (Min. Qty's noted above are delivered prices with no additional freight or duties due on delivery).

Remittance to:

ACCOUNT: **SC NINGBO INTERNATIONAL (HONG KONG) LIMITED**
 ADDRESS: P.O. BOX 101114, DALLAS TX 75210-1114
 BANK: JF MORGAN CHASE BANK N.A.
 ACCOUNT NUMBER: 406313200
 SWIFT: CHASUS33
 FREDWIRE ROUTING NO. 021000021

ICOOL International, Inc.

Sales Support

Thomas Ma thomasma@icoolglobal.com
 Maggie Li limi@icoolglobal.com



ALL PRICES ARE FIRM. CONFIRMATION OF ORDER ACCEPTANCE WILL BE EMAILED TO YOUR OFFICE. IF YOU HAVE NOT RECEIVED A CONFIRMATION, YOUR ORDER IS NOT CONSIDERED TO BE FIRM. REFRIGERANT INVENTORIED IN TAMPA FLORIDA. CALL FOR REFRIGERANT OR COPPER CONTAINER PRICING. **PRICES SUBJECT TO CHANGE EVERY 24 HOURS ON REFRIGERANT.** PRICE IS DELIVERED TO YOUR WAREHOUSE. REFRIGERANT AND COPPER CAN BE COMBINED. PRICING ISSUED 11/30/15.

P: 813.443.0757 • F: 727.527.6872 • jorge@bmp-usa.com

REFRIGERANT PALLET 40 Pcs

R22 \$359.00 Mix & Match Pallets

R410A \$56.90 1 Pallet FFA

R404A \$64.00 1 Pallet FFA

R134A \$59.00 HVAC

R407C \$66.00 20 Jugs FFA R22 Drop In

R407A \$69.00 1 Pallet FFA

R507 \$69.00 1 Pallet FFA

R134A-12 oz \$2.25 Automotive

R134A \$59.00 Auto

Magic Ladder

10'6" \$120.00

12'6" \$129.00

Dolly Lift \$220.00

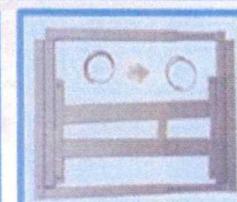
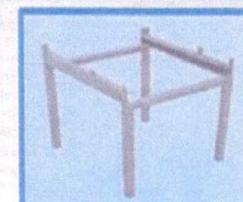
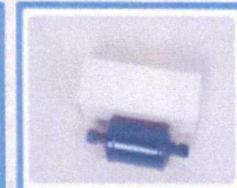
Duct Knife \$6.50

Drier

163 SO \$6.50

163 BiFlo \$13.00

18" AH Stand \$23.00



SINOCHEM NINGBO-HVAC DIVISION

W. H. "JACK" McADAMS COMPANY

DALLAS WAREHOUSE 1211 Levee St. Dallas, Tx. 75207 Ph 214-748-6417 or 800-466-8710 Fx 214-748-6442	HOUSTON WAREHOUSE 302 E. Burress Houston, Tx. 77022 Ph 713-695-9648 Fx 713-695-5169
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Contact Dallas Office for Container pricing & most current pricing

BEST TO LOAD UP ON REFRIGERANT FROM CHINA. ALL REFRIGERANT NOT ALREADY IN STATES BY 9-3-2015 SUBJECT TO APPROX 231 % TARIFF PENALTY

Attention:
Distributor:
Phone :

Fax:
PO # or Quote: 1% pick up allowance on prepaid amount from McAdams Dallas
Date: 2015-0908

R410A LOCAL STOCK
\$58.41 for 4 Pallets if picked
at our Dallas Location

ALL REFRIGERANT ARI 700 ALL REFRIGERANT stocked at McAdams Warehouse -Dallas
Best to call Dallas office for quantity price as R410a, R404a, R134a & R407c are presently priced day to day

Part Number	Description	Aprox. Weight 1 piece	Qty. per PALLET	Qty. Order	Total Weight	Unit Price	Total Amount
R410A	ICOOL VIRGIN REFRIGERANT 25 LBS	34	40	1 - 3 SKID PPD	0	\$60.00	
				4 - 27 SKIDS	0	\$59.00	\$0.00
				28 + SKIDS	0	\$58.00	\$0.00
R134A	ICOOL REFRIGERANT 30 LBS	39	40	1 - 3 SKID PPD	0	\$60.00	\$0.00
				4 - 27 SKIDS	0	\$58.00	\$0.00
				28 + SKIDS	0	\$55.00	\$0.00
R404A	ICOOL REFRIGERANT 24 LBS	33	40	1 - 3 SKID PPD	0	\$69.00	\$0.00
				4 - 27 SKIDS	0	\$67.00	\$0.00
				28 + SKIDS	0	\$65.00	\$0.00
R407C	ICOOL REFRIGERANT 25 LBS (REPLACEMENT FOR R22)	39	40	1 - 3 SKID PPD	0	\$69.00	\$0.00
				4 - 27 SKIDS	0	\$67.00	\$0.00
				28 + SKIDS	0	\$65.00	\$0.00
					0		\$0.00

Freight :PPD 4 PALLETS - 40 cylinders per pallet.
Terms: 45 days

National Refrigerants ISO Container Fleet

http://www.refrigerants.com/iso_leasing.aspx:



ISO LEASING SERVICES

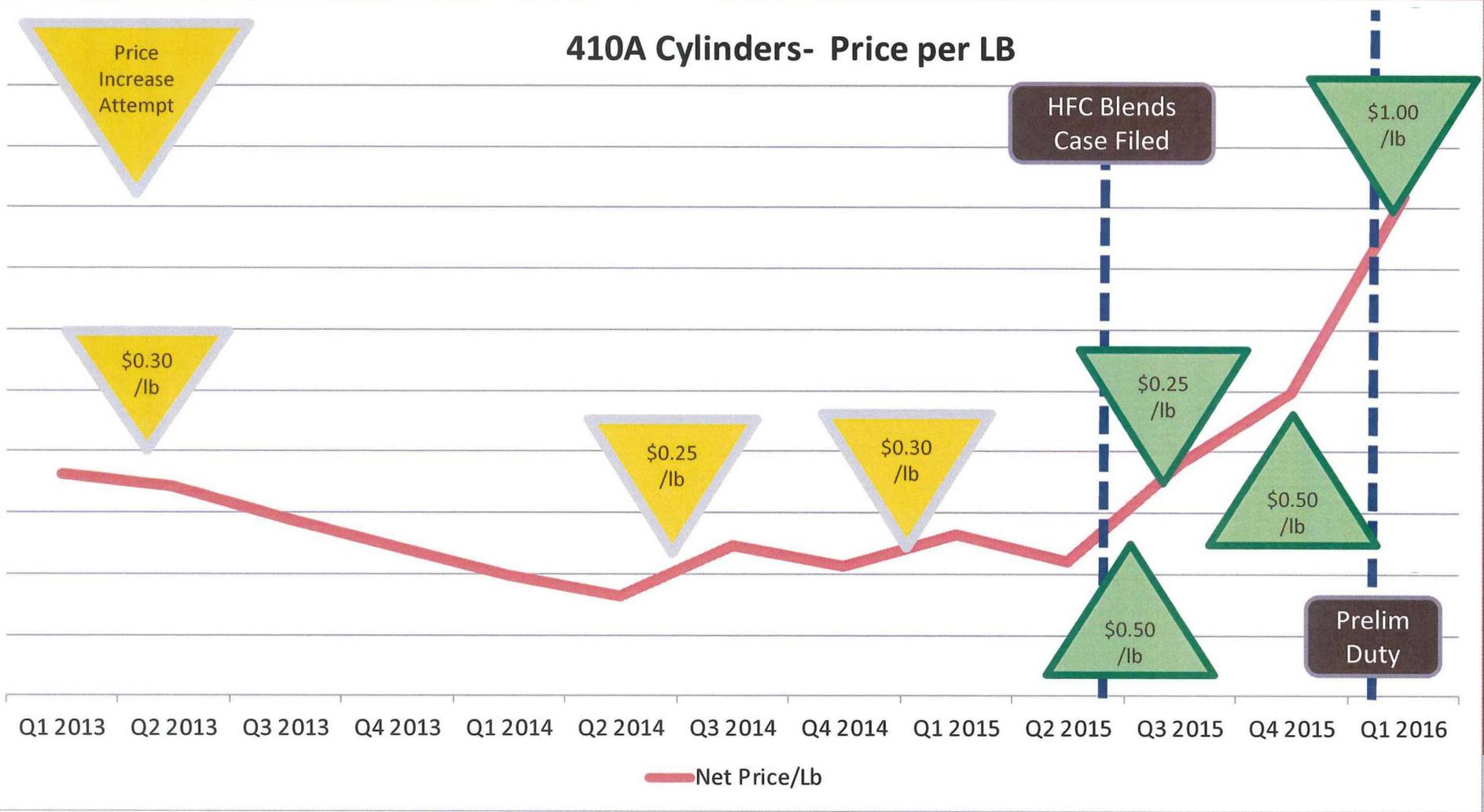
NRI maintains an extensive fleet of ISO tank containers that are operated by our company.

Our new 40,000 square foot service center was designed and constructed to be used for the maintenance and refurbishing of ISO tank containers. Skilled employees take pride in the high quality of repair work they perform for our customers.

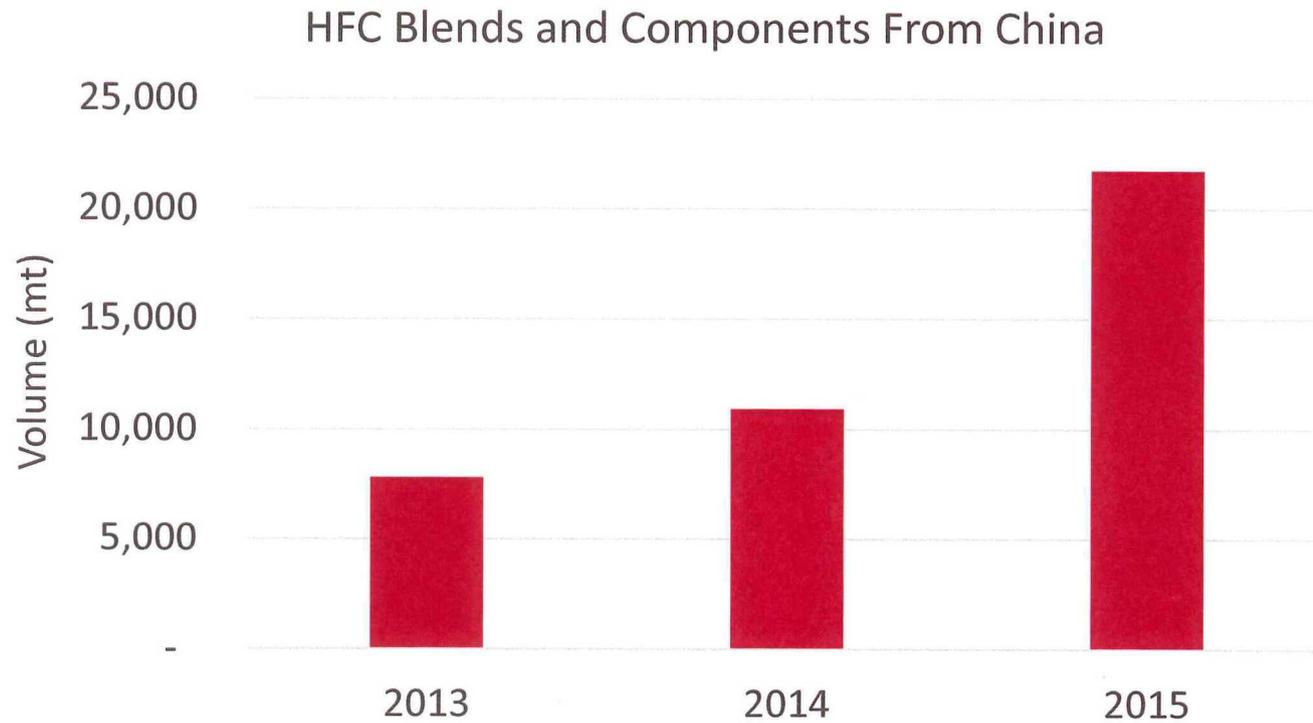
For more information, call 800-262-0012, or e-mail info@refrigerants.com

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410A Cylinders- Price per LB



Imports of blends and components doubled from 2013 to 2015.

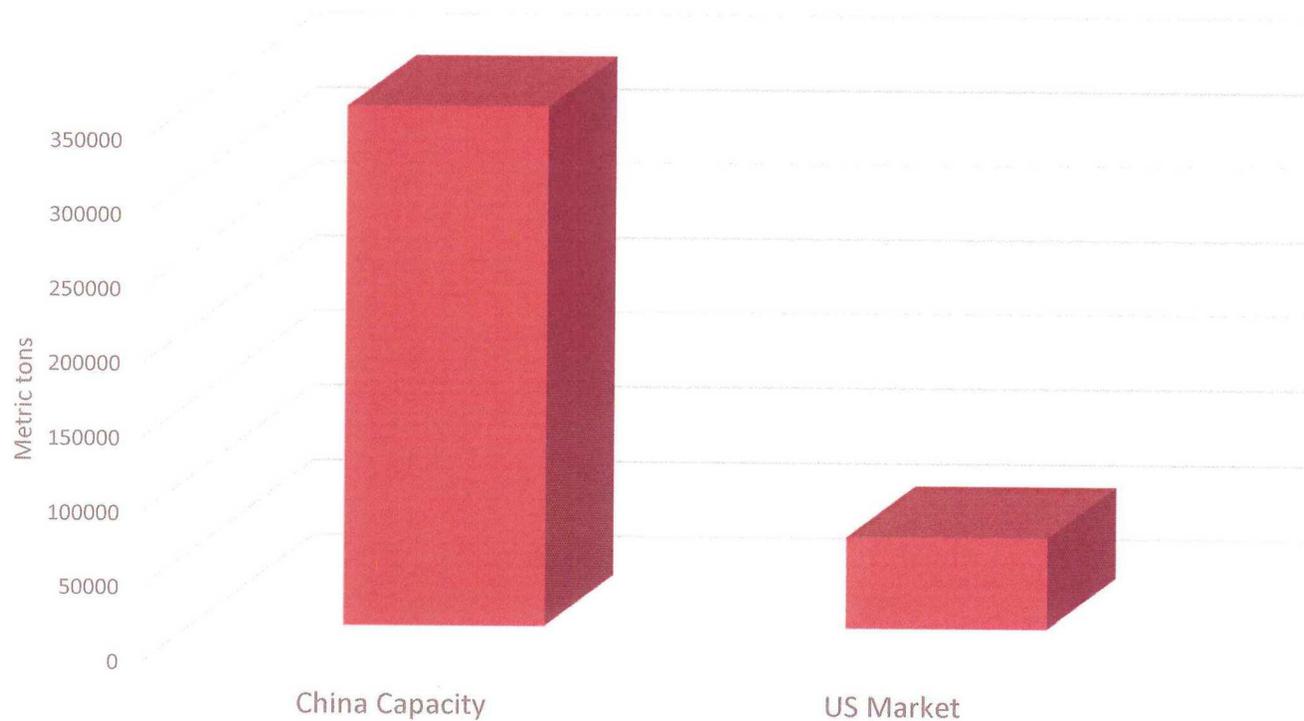


Source: Chemours estimate (Zepol)

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China HFC capacity dwarfs the US market

Chinese Capacity vs. US Demand



Source: IHS and company data