

BUSINESS PROPRIETARY INFORMATION HAS BEEN DELETED

PURCHASERS WHO SOURCED FROM BOTH CANADA AND CHINA



Sources:

¹ Investigation Staff Report at II-6 (Table II-2), IV-2 (Table IV-1), and V-10; Purchasers' QRs at II-2.

² Purchasers' QRs at II-1.

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EXHIBIT 1

BUSINESS PROPRIETARY INFORMATION HAS BEEN DELETED

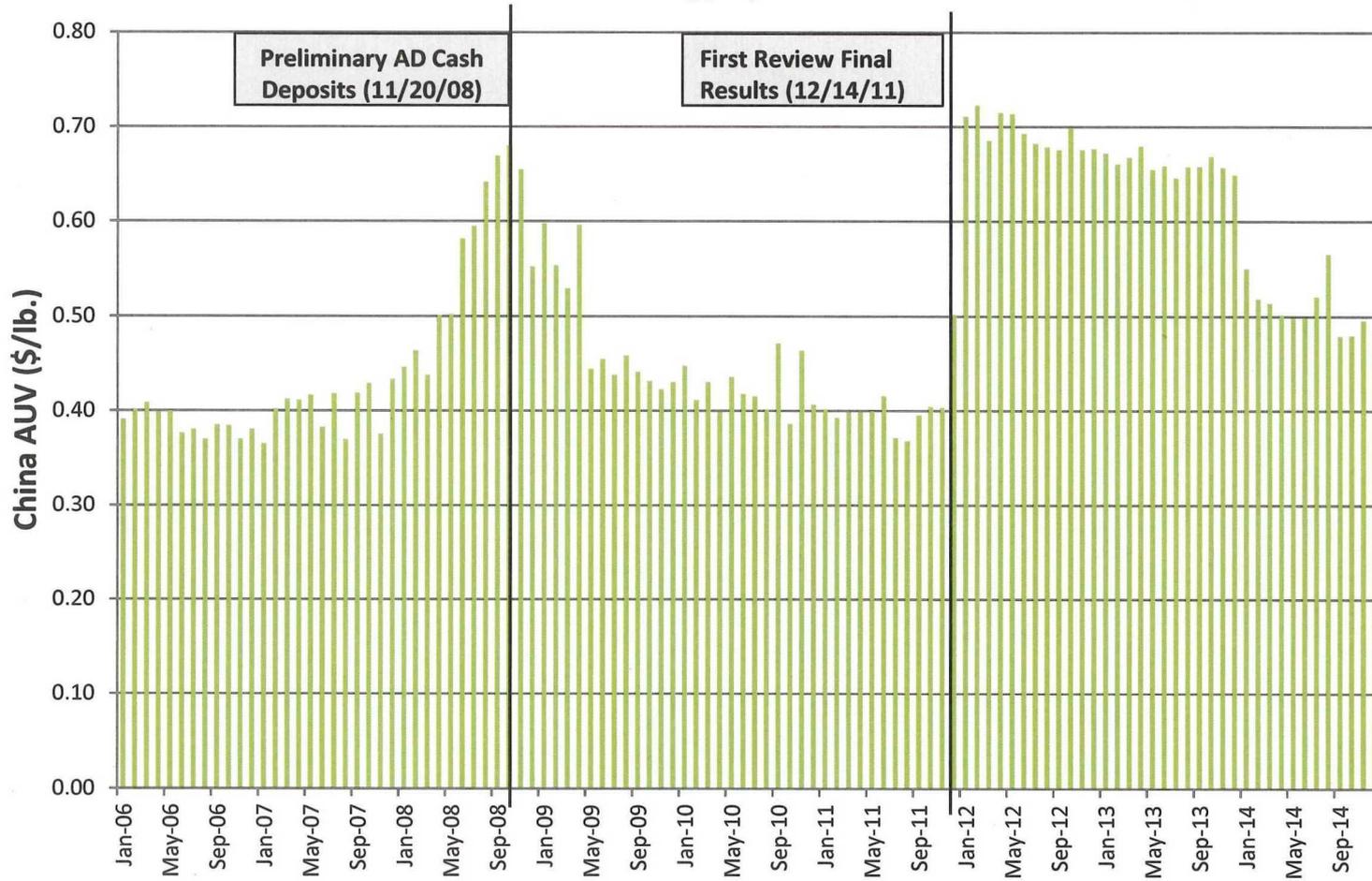
EXHIBIT 2

BUSINESS PROPRIETARY INFORMATION HAS BEEN DELETED

EXHIBIT 3

U.S. Imports Of Chinese Citric Acid

2006 - 2014
AUV (\$/lb.)



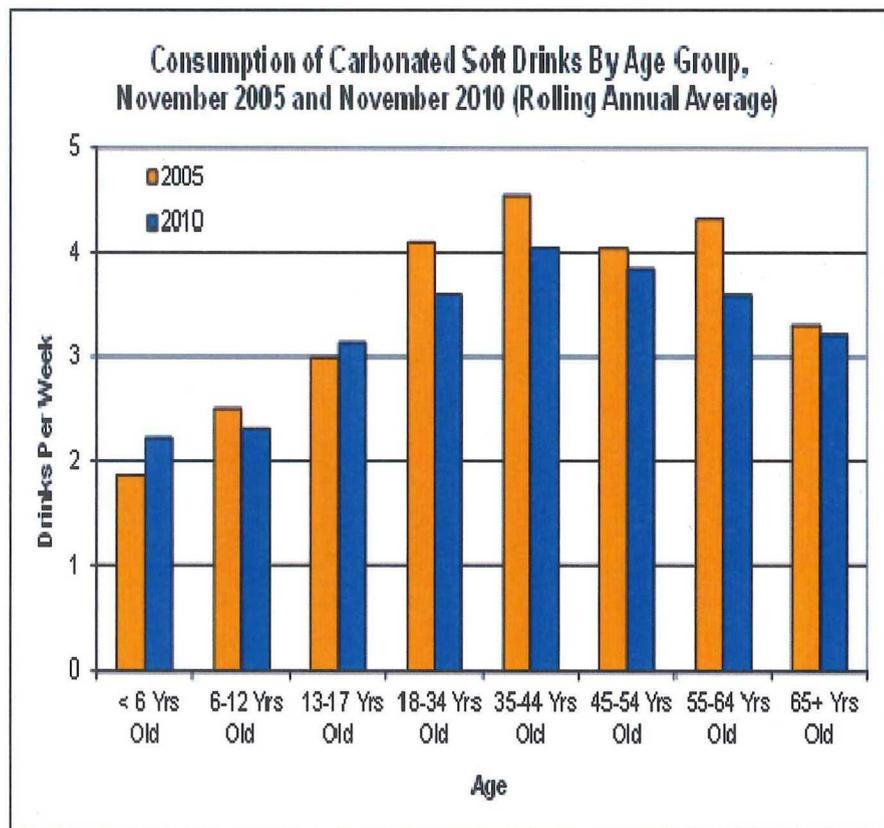
Source: USITC dataweb (HS# 2918.14).

EXHIBIT 4

BUSINESS PROPRIETARY INFORMATION HAS BEEN DELETED

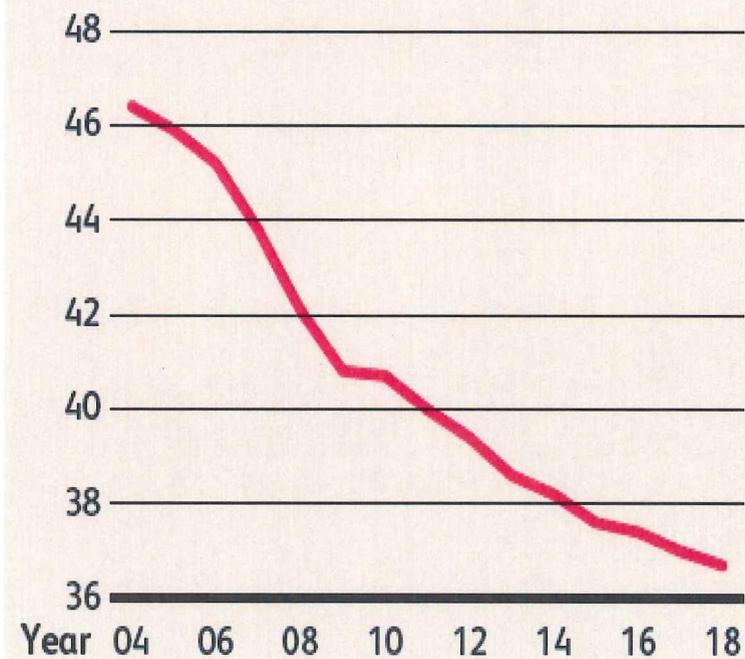
EXHIBIT 5

Demand Factors – Decline in Soft Drink Consumption



Source: Agriculture and Agr-Food Canada website – American Eating Trends Report. <http://www.ats-sea.agr.gc.ca/amr/6163-eng.htm>

Per capita soft drink consumption

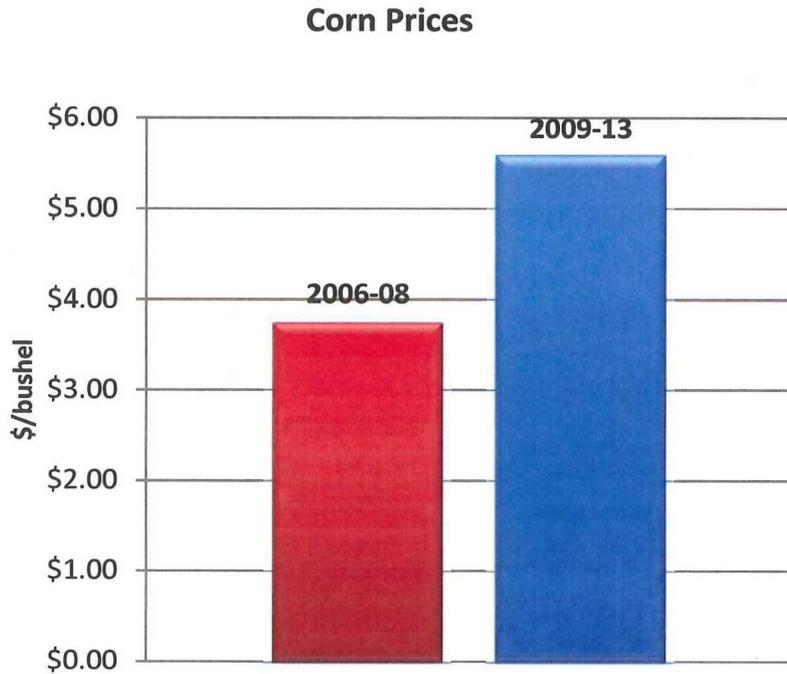


Source: IBISWorld Industry Report 31211a Soda Production in the US.

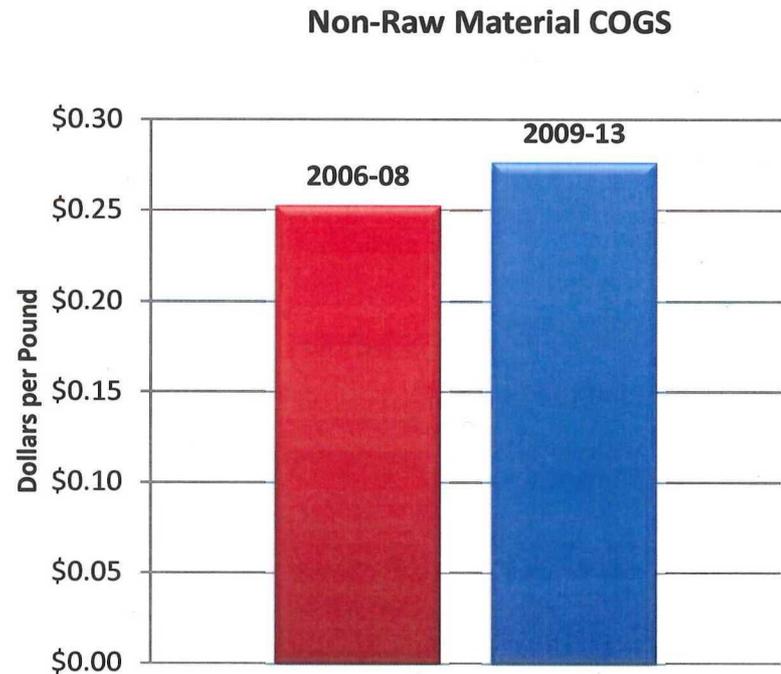
EXHIBIT 6

Cost Factors (Annual Averages)

- **Costs Have Increased**
- **No Major New Production Technologies**



Source: USDA (Yellow #2 Chicago).

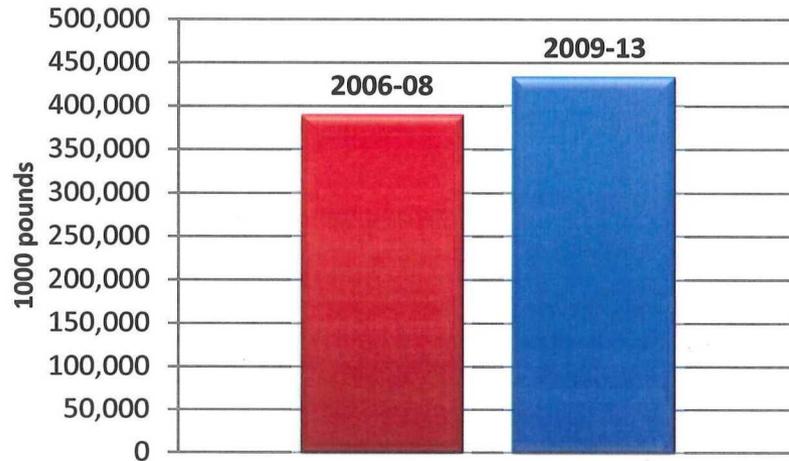


Source: Investigation Staff Report at VI-10 (Table VI-3); Prehearing Report at III-14 (Table III-11).

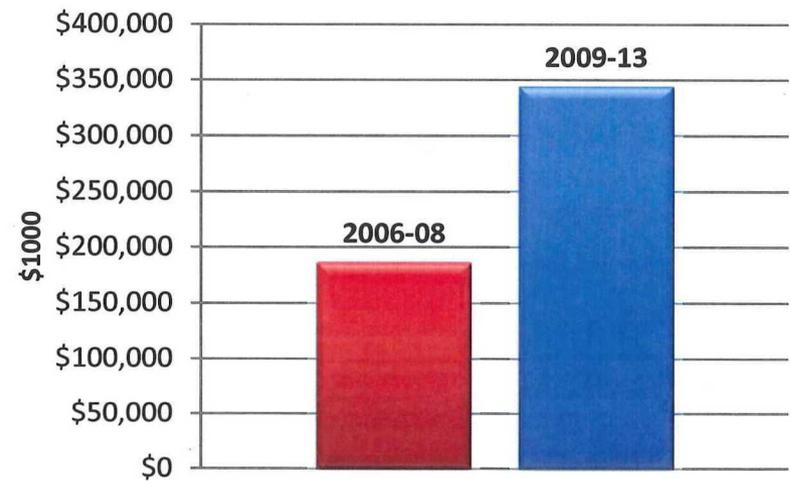
EXHIBIT 7

The Domestic Industry's Shipments During The POI And POR (Annual Averages)

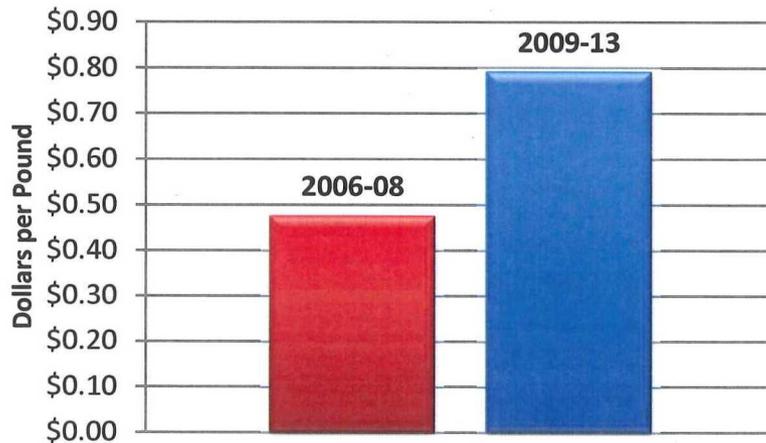
U.S. Shipments - Quantity



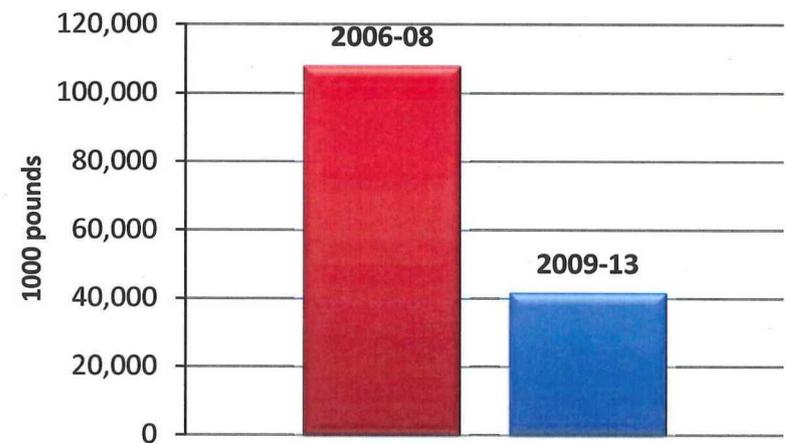
U.S. Shipments - Value



U.S. Shipments - AUVs



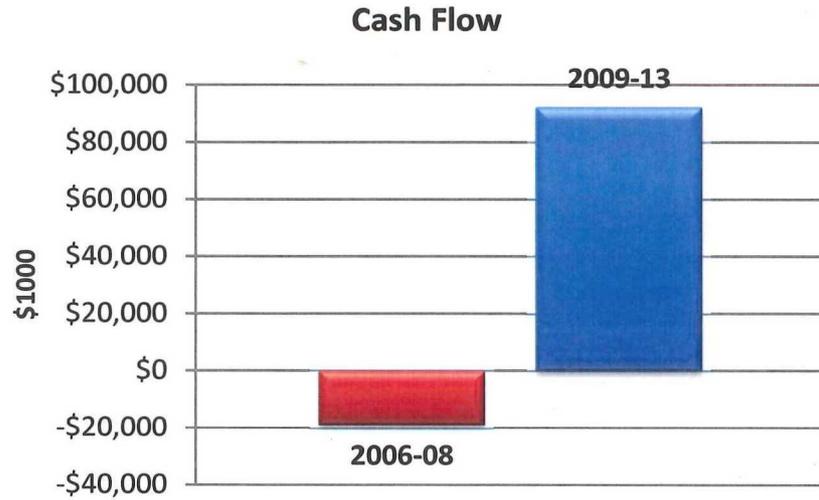
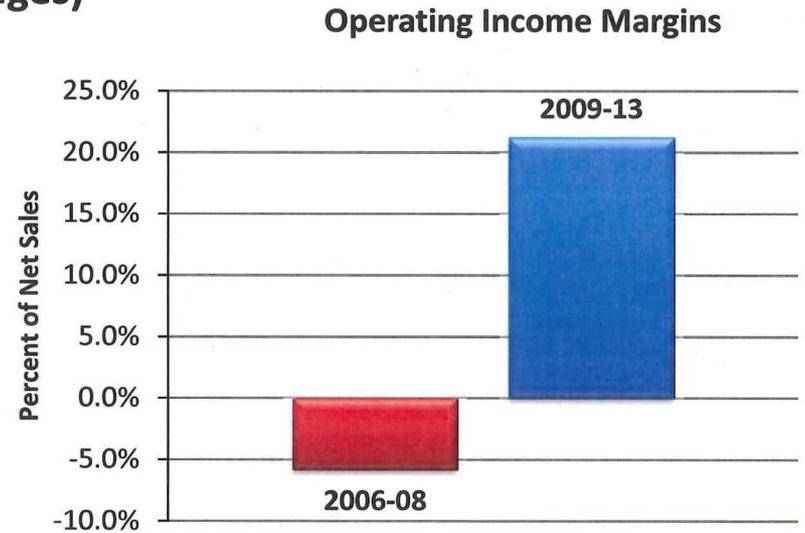
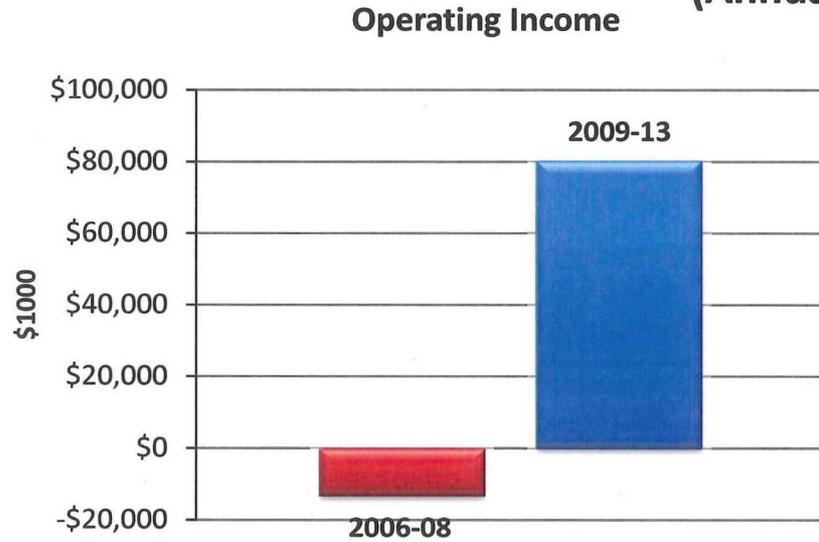
Export Shipments - Quantity



Source: Prehearing Report at I-8 to I-9 (Table I-1).

EXHIBIT 8

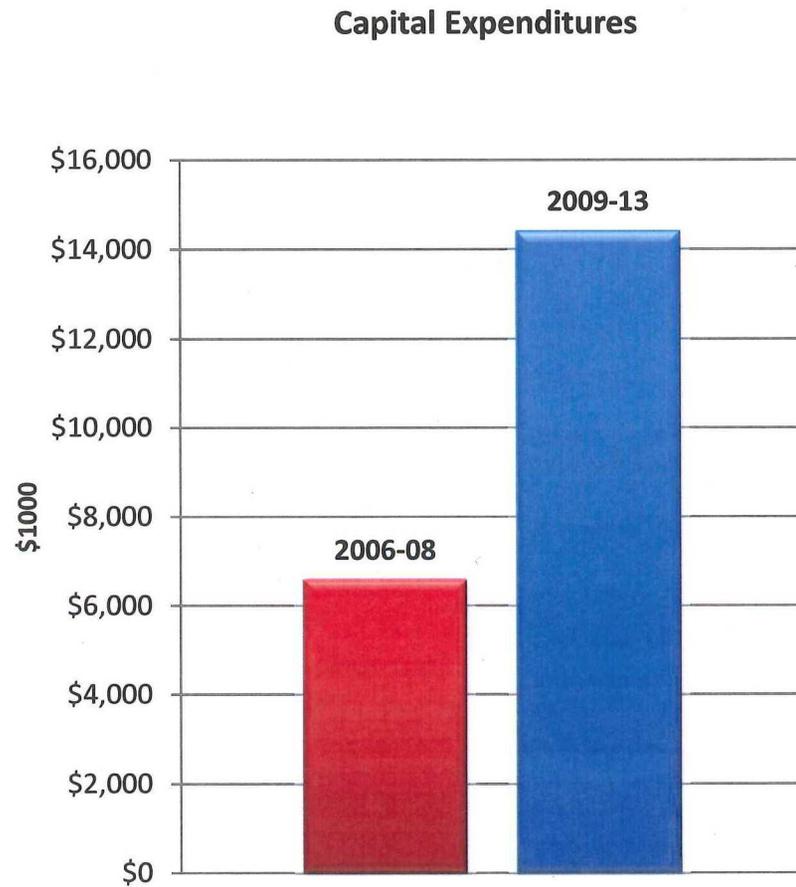
The Domestic Industry's Financial Results During The POI And POR (Annual Averages)



Source: Investigation Staff Report at VI-4 (Table VI-1); Prehearing Report at I-8 to I-9 (Table I-1) and III-11 (Table III-10).

EXHIBIT 9

The Domestic Industry's Capital And R&D Expenditures During The POI And POR (Annual Averages)



Source: Investigation Staff Report at VI-12 (Table VI-5); Prehearing Report at I-8 to I-9 (Table I-1) and III-21 (Table III-13).

EXHIBIT 10

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EXHIBIT 11

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EXHIBIT 12

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EXHIBIT 13

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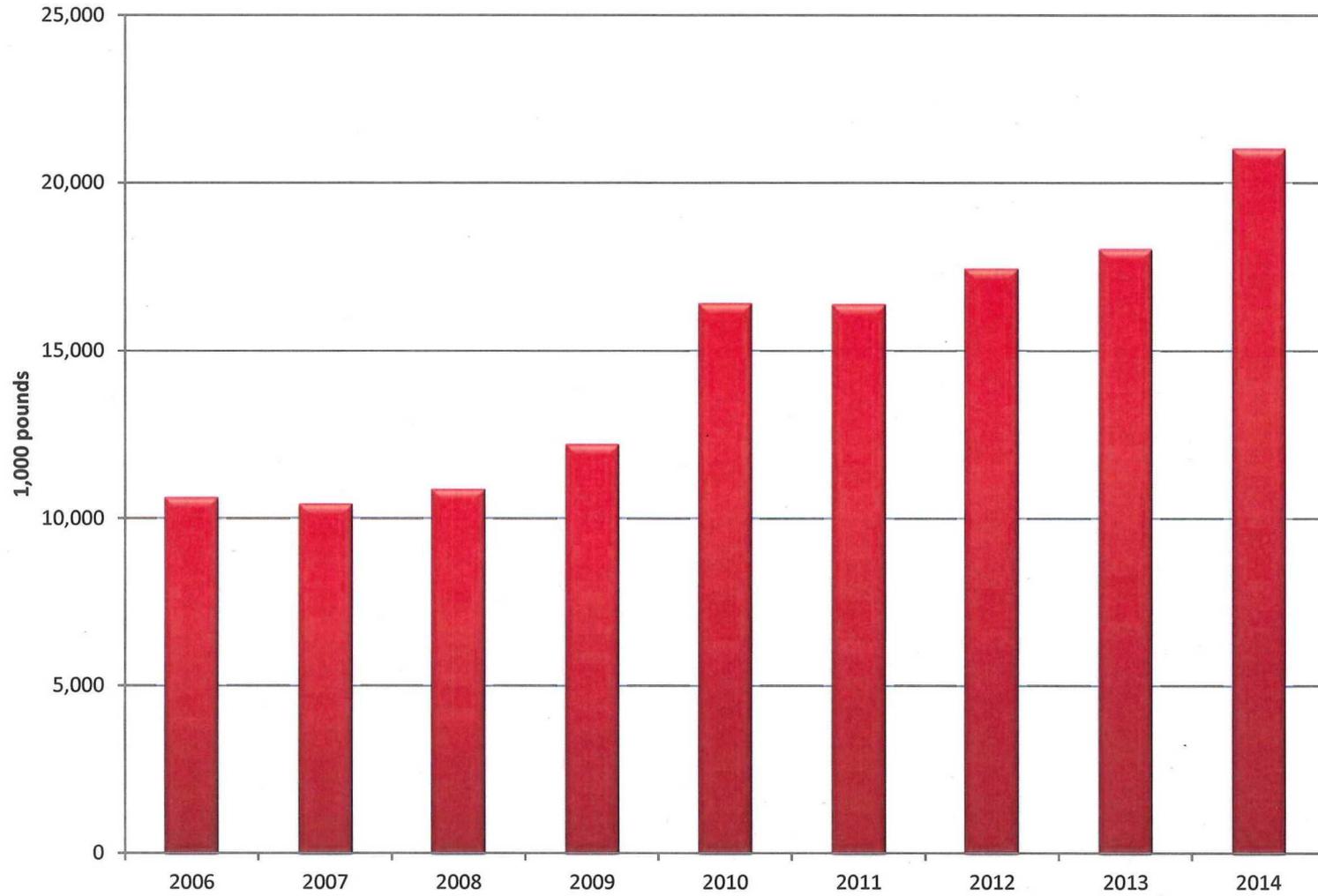


EXHIBIT 14

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EXHIBIT 15

China's Exports Of Citric Acid To Canada (2006-2014)



Source: Chinese Export Statistics courtesy of Global Trade Information Services (HS# 2918.14).

EXHIBIT 16

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EXHIBIT 17

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EXHIBIT 18

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EXHIBIT 19