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THE UNITED STATES TRADE REPRESENTATIVE
EXECUTIVE OFFICE OF THE PRESIDENT
WASHINGTON

April 23, 2025

The Honorable Amy A. Karpel
Chair
U.S. International Trade Commission
500 E Street, S.W.
Washington, DC 20436

Dear Chair Karpel,

Certain countries producing dairy products face a surplus of nonfat solids (NFS) from milk as demand for NFS has not increased at the same rate as demand for milk fat. However, demand from dairy processors and food processors for products containing high levels of NFS present an opportunity for industries in the United States and other countries producing and exporting these products.

The United States-Mexico-Canada Agreement includes obligations for Canada regarding prices for NFS used to manufacture milk protein concentrates, skim milk powder, and infant formula. The Agreement also includes obligations for Canada regarding its exports of these products. USTR seeks information on the industries in the United States, Canada, and other countries producing and exporting products containing high levels of NFS and the conditions of competition for these products in the U.S. market and third-country markets.

Therefore, I am writing today to request that the Commission conduct an investigation and prepare a report under section 332(g) of the Tariff Act of 1930. The investigation should examine the competitiveness in the global market of a variety of products containing high levels of NFS, including but not limited to casein, caseinates, lactose, skim milk powder, and milk protein concentrates and isolates. The report should focus on the period 2020-24.

To the extent practical, the report should include the following:

- an overview of the global market for products containing high levels of NFS in their various forms, including such factors as product end uses, consumption, production, and trade;
- profiles of the industries producing and exporting products containing high levels of NFS in the United States, Australia, Canada, selected EU Member States, New Zealand, and

other countries as may be relevant, including information about domestic production, consumption, and export trends in these countries;

- a comparison of the competitive strengths and weaknesses of producers and exporters of NFS products from the United States and other major exporting countries, focusing on factors affecting delivered costs, product differentiation, and reliability of supply, as well as government policies and programs that directly or indirectly affect the production and exports of NFS products from these countries; and
- an overview of the competitiveness of U.S. NFS products relative to exports from the highlighted countries both in the U.S. market and in third-country markets.

As I intend to make the report available to the public, it should not contain confidential business or national security classified information. I request delivery of the report no later than eleven months from the receipt of this request.

Sincerely,

A handwritten signature in blue ink, reading "Jamieson Greer". The signature is fluid and cursive, with a long horizontal stroke at the end.

Ambassador Jamieson Greer