
Agricultural Products

**Alfred L. Dennis, Coordinator
(202) 205-3316
alfred.dennis@usitc.gov**

Change in 2004 from 2003:

U.S. trade deficit: Shifted from a surplus by \$3.9 billion to \$0.1 billion

U.S. exports: Increased \$2.2 billion (3 percent) to \$66.9 billion

U.S. imports: Increased \$6.1 billion (10 percent) to \$67.0 billion

U.S. trade in agricultural products shifted from a nearly \$4 billion surplus in 2003 to a deficit of \$104 million in 2004.¹ Although U.S. exports rose 3 percent in 2004, U.S. imports grew by 10 percent, led by higher imports of animal and vegetable fats and oils, beef, vegetables, coffee and tea, edible nuts, and infant formulas. U.S. exports such as grains, cotton, pork, edible nuts, and dairy products increased in 2004, but the increase was offset by a nearly \$3 billion decline in U.S. exports of cattle and beef and a \$1 billion drop in oilseeds exports. Cattle and beef exports, particularly to Japan and South Korea, fell in 2004, following the discovery in the United States of the cattle disease Bovine Spongiform Encephalitis (BSE).

For many decades, the United States has been a net exporter of agricultural products, led mainly by crops such as wheat, corn, barley, soybeans, cotton, animal feeds, and tobacco. Production processes for these products are highly mechanized and require relatively little labor inputs, and the products themselves sell at relatively low prices per unit of weight. In recent years, driven by increased U.S. demand for higher-valued, more perishable, and labor-intensive agricultural products such as fruits, nuts, vegetables, coffee and tea, alcoholic beverages, and seafood, the U.S. trade surplus in agricultural products has gradually diminished.²

During the last 15 years, the decline in the U.S. agricultural surplus occurred in part because of improved transportation capabilities, which allow faster and less costly movement of products internationally, particularly in the fast-growing areas of trade in fruits, vegetables, and cereals,³ and in part because of trade agreements that have reduced U.S. trade barriers to foreign agricultural products.⁴ Rising personal incomes in the United States also contributed to this trend as consumers purchased larger quantities of higher-valued products, such as fresh fruits and vegetables, fresh seafood, and more expensive wines, produced abroad, particularly during those times of the year when similar U.S. produce is out of season.⁵ Changing consumer preferences in food and beverages, driven in part by perceived

¹ The U.S. Department of Agriculture (USDA) reported a U.S. agricultural trade surplus of \$7.3 billion in 2004. USDA excludes certain items, such as distilled spirits, fish, shellfish, and manufactured tobacco products, from its definition of agriculture. Economic Research Service (ERS), USDA, "Foreign Agricultural Trade of the United States (FATUS): Monthly Summary," June 10, 2005, found at

<http://www.ers.usda.gov/data/fatus/monthlysummary.htm>, retrieved June 22, 2005. The Commission includes these items in the agricultural products sector figures presented in this report.

² See also ERS and Foreign Agricultural Service (FAS), USDA, *Outlook for U.S. Agricultural Trade*, AES-45, Feb. 24, 2005, found at <http://usda.mannlib.cornell.edu/reports/ers/er/er/trade/aes-bb/2005/aes45.pdf>, retrieved Apr. 19, 2005.

³ "Import Share of U.S. Food Consumption Stable at 11 Percent," USDA/ERS, FAU-79-01, July 2003.

⁴ "Imports Gain Increasing Share of U.S. Diet," *MidAmerica Farmer Grower*, Vol. 21, No. 32, Aug. 1, 2003.

⁵ ERS, *Amber Waves, The Economics of Food, Farming, Natural Resources, and Rural America*, Feb. 2004, p. 4.

healthier lifestyles and increased ethnic diversity, also contributed to increased agricultural imports.⁶ About 43 percent of U.S. agricultural imports in 2004 consisted of horticultural products, which have expanded in value by an average of 8 percent annually since 1994. Processed food and feed products and beverages accounted for 62 percent of U.S. agricultural imports in 2004. Cheese, canned and preserved fruits and vegetables, bakery products, pasta, candy, vegetable oils, wine, beer, coffee, and cocoa are among the imported processed foods with the largest net gains.⁷ Many developing countries, often with the help of foreign capital, have invested heavily in these high-value agricultural products that are exported mainly to consumers in developed countries such as the United States. The competitive advantages of producing these products in developing countries include lower labor costs, favorable climates, and often favorable exchange rates.⁸

The three leading markets for U.S. agricultural exports in 2004 were Canada, Japan, and Mexico (table AG-1). Consistent with longer-term trends, exports to Canada and Mexico increased \$306 million (3 percent) and \$817 million (10 percent), respectively, but fell \$758 million (7 percent) with Japan. Canada and Mexico were also the most important U.S. suppliers of agricultural products, with U.S. imports from the two countries growing by \$1.2 billion (9 percent) and \$969 million (13 percent), respectively. China was the distant third-leading U.S. supplier, but U.S. imports from China have increased quickly (18 percent) to more than \$2.9 billion.

The largest absolute trade shift in 2004 was for U.S. exports of cattle and beef, which declined \$2.9 billion (83 percent) (table AG-2). Grains (cereals) were the largest category of U.S. agricultural exports in 2004, at \$12.7 billion, and also accounted for the largest absolute increase (\$2.3 billion) in U.S. agricultural exports. Approximately 86 percent of U.S. grain exports in 2004 consisted of corn and wheat. A recovery in U.S. production of corn and wheat, which was reduced in 2003 because of bad weather, allowed U.S. exports to rise substantially in volume. In addition, slightly higher crop prices added to the export figure increase. The volume of U.S. corn exports rose 10 percent, and the volume of wheat exports increased 23 percent. The unit value of corn exports rose 10 percent to \$121 per metric ton (MT), while the unit value of U.S. wheat exports increased 5 percent to \$164 per MT.⁹

Oilseeds were the second-largest category of U.S. exports, after grains, and accounted for the second-largest absolute decline (\$1.2 billion) in U.S. exports, after cattle and beef. Soybeans account for the vast majority of domestic oilseed production and exports. U.S. soybean exports fell 16 percent in 2004 to \$6.7 billion as weather and disease reduced domestic production by 11 percent. Although export unit values for U.S. soybeans rose 2 percent, an export volume decline of 18 percent more than offset the higher prices.¹⁰

The largest shift in U.S. imports in 2004 was for vegetable oils and animal fats, which increased \$702 million (47 percent) to \$2.2 billion. This was a result of a shift by U.S. consumers from domestic

⁶ Ibid.

⁷ Ibid.

⁸ See also *Agricultural Export Earnings, The Risks of Dependency on Commodity Exports, The State of Agricultural Commodity Markets (SOCO) 2004*, FAO Corporate Document Repository, 2004.

⁹ See also ERS and FAS, *Outlook for U.S. Agricultural Trade*.

¹⁰ Ibid.

Table AG-1

Agricultural products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2000–2004¹

Item	2000	2001	2002	2003	2004	Change, 2004 from 2003	
						Absolute	Percent
Million dollars							
U.S. exports of domestic merchandise:							
Canada	8,209	8,694	9,121	9,805	10,111	306	3.1
Mexico	6,772	7,645	7,534	8,176	8,994	817	10.0
Japan	12,573	11,342	10,416	10,845	10,087	-758	-7.0
China	1,895	2,101	2,128	5,129	5,879	750	14.6
Italy	682	719	666	673	697	25	3.7
Netherlands	1,526	1,420	1,262	1,215	1,220	5	0.4
France	411	450	477	505	520	16	3.1
Korea	2,978	3,085	3,085	3,307	2,863	-444	-13.4
Australia	413	378	407	670	480	-190	-28.3
Thailand	531	606	634	700	719	18	2.6
All other	23,122	23,670	22,615	23,681	25,339	1,658	7.0
Total	59,112	60,109	58,345	64,706	66,908	2,202	3.4
EU-15	7,177	7,290	6,963	7,280	7,519	238	3.3
OPEC	2,705	2,880	2,658	2,933	3,116	182	6.2
Latin America	11,079	12,119	12,133	13,052	14,249	1,197	9.2
CBERA	2,511	2,687	2,630	2,688	2,904	216	8.0
Asia	24,346	23,912	22,636	26,484	26,035	-449	-1.7
Sub-Saharan Africa	769	657	933	1,100	1,408	308	28.0
Central and Eastern Europe	231	263	227	231	362	131	56.5
U.S. imports of merchandise for consumption:							
Canada	11,189	12,373	12,953	12,975	14,130	1,155	8.9
Mexico	6,033	6,157	6,378	7,220	8,189	969	13.4
Japan	487	441	461	482	503	21	4.3
China	1,396	1,489	1,896	2,470	2,925	455	18.4
Italy	1,939	1,933	2,150	2,401	2,640	239	9.9
Netherlands	1,642	1,714	1,876	2,023	2,079	55	2.7
France	2,068	2,014	2,260	2,614	2,723	109	4.2
Korea	210	230	254	266	296	30	11.3
Australia	1,690	1,847	1,980	2,212	2,575	362	16.4
Thailand	2,356	2,155	1,914	2,121	2,116	-5	-0.2
All other	23,150	22,245	23,468	26,114	28,837	2,723	10.4
Total	52,159	52,599	55,591	60,899	67,012	6,114	10.0
EU-15	10,341	10,316	11,187	12,506	13,428	922	7.4
OPEC	1,268	1,147	1,187	1,345	1,532	187	13.9
Latin America	16,028	15,441	16,101	18,041	20,092	2,050	11.4
CBERA	3,481	3,218	3,294	3,531	3,669	138	3.9
Asia	8,662	8,303	8,818	10,164	11,369	1,205	11.9
Sub-Saharan Africa	875	836	912	1,138	1,149	11	1.0
Central and Eastern Europe	263	329	391	428	494	66	15.4

See footnote(s) at end of table.

Table AG-1—Continued

Agricultural products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2000–2004¹

Item	2000	2001	2002	2003	2004	Change, 2004 from 2003	
						Absolute	Percent
Million dollars							
U.S. merchandise trade balance:							
Canada	-2,980	-3,679	-3,833	-3,170	-4,019	-849	-26.8
Mexico	739	1,488	1,155	956	805	-151	-15.8
Japan	12,087	10,901	9,955	10,362	9,583	-779	-7.5
China	499	612	232	2,659	2,954	295	11.1
Italy	-1,257	-1,214	-1,484	-1,728	-1,942	-214	-12.4
Netherlands	-115	294	-614	-808	-859	-50	-6.2
France	-1,658	-1,565	-1,782	-2,109	-2,203	-94	-4.4
Korea	2,768	2,855	2,831	3,041	2,567	-474	-15.6
Australia	-1,278	-1,468	-1,573	-1,543	-2,095	-552	-35.8
Thailand	-1,824	-1,549	-1,280	-1,420	-1,397	23	1.6
All other	-27	1,425	-853	-2,433	-3,498	-1,065	-43.8
Total	6,953	7,511	2,754	3,807	-104	-3,911	(²)
EU-15	-3,164	-3,027	-4,224	-5,225	-5,909	-684	-13.1
OPEC	1,437	1,732	1,471	1,588	1,583	-5	-0.3
Latin America	-4,950	-3,322	-3,968	-4,989	-5,843	-854	-17.1
CBERA	-970	-530	-664	-843	-765	78	9.3
Asia	15,684	15,610	13,818	16,320	14,666	-1,654	-10.1
Sub-Saharan Africa	-106	-179	21	-38	259	297	(²)
Central and Eastern Europe	-31	-65	-164	-197	-132	65	33.0

¹Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

²Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2004.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table AG-2
Leading changes in U.S. exports and imports of agricultural products, 2000–2004¹

Industry/commodity group	2000	2001	2002	2003	2004	Change, 2004 from 2003						
						Absolute	Percent					
<i>U.S. EXPORTS:</i>												
<i>Increases:</i>												
Cereals (AG030)	9,467	9,397	9,929	10,429	12,683	2,253	21.6					
Cotton, not carded or combed (AG049)	1,883	2,164	2,015	3,203	4,222	1,019	31.8					
Swine and pork (AG003)	1,267	1,364	1,286	1,330	1,866	536	40.3					
Edible nuts (AG020)	1,361	1,309	1,542	1,785	2,242	457	25.6					
<i>Decreases:</i>												
Cattle and beef (AG002)	3,859	3,335	2,952	3,501	605	-2,896	-82.7					
Oilseeds (AG032)	5,419	5,642	5,790	8,153	6,911	-1,242	-15.2					
All other	35,856	36,898	34,831	36,304	38,378	2,074	5.7					
TOTAL	59,112	60,109	58,345	64,706	66,908	2,202	3.4					
<i>U.S. IMPORTS:</i>												
<i>Increases:</i>												
Animal or vegetable fats and oils (AG033)	1,311	1,128	1,285	1,491	2,193	702	47.1					
Cattle and beef (AG002)	3,443	4,062	4,038	3,302	3,909	608	18.4					
Fresh, chilled, or frozen vegetables (AG018)	2,320	2,628	2,758	3,250	3,650	400	12.3					
<i>Decreases:</i>												
Spices (AG029)	552	517	549	682	625	-58	-8.4					
All other	44,534	44,264	46,961	52,174	56,635	4,461	8.6					
TOTAL	52,159	52,599	55,591	60,899	67,012	6,114	10.0					

¹Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.—Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

soybean oil to olive oil, coconut oil, canola oil, and palm oil, all of which are mainly produced abroad.¹¹ The volume of imported fats and oils rose 20,454 MTs (7 percent), while import prices rose \$1.83 per kilogram (38 percent).

¹¹ The shift occurred as the supply of domestic soybean oil dropped and as domestic food companies reduced their use of vegetable oil containing high levels of harmful trans fats (particularly domestic hydrogenated soybean oil) and increased their use of vegetable oil with no trans fats, such as imported palm, olive and coconut oils. See ERS, “U.S. Agricultural Exports Forecast at \$59 Billion for FY 2004,” *Outlook for U.S. Agricultural Trade*, Feb. 19, 2004, p. 8, found at <http://www.ers.usda.gov/publications/>, retrieved Apr. 19, 2005; ERS, “Tighter 2003/04 Soybean Oil Supply Anticipated to Boost Prices, Limit Domestic Use,” *Oil Crops Outlook*, Dec. 12, 2003, p. 2, found at <http://www.ers.usda.gov/publications>, retrieved Apr. 19, 2005; Kim Severson and Melanie Warner, “Fat Substitute is Pushed out of the Kitchen,” *New York Times*, Feb. 13, 2005; and “New Oreo Cookie Varieties Join the Trans-Fat-Free Bandwagon,” *Milling & Baking News*, Apr. 13, 2004, p. 11, found at <http://www.bakingbusiness.com/mbn/>, retrieved Apr. 19, 2005.

Cattle and Beef

Change in 2004 from 2003:

U.S. trade deficit: Shifted from a surplus by \$3.5 billion to \$3.3 billion

U.S. exports: Decreased \$2.9 billion (83 percent) to \$0.6 billion

U.S. imports: Increased \$0.6 billion (18 percent) to \$3.9 billion

The sharp reversal in the U.S. trade balance for cattle and beef from a surplus in 2003 to a deficit in 2004 was largely the result of a significant decline in U.S. cattle and beef exports. The export decline reflected the discovery of BSE, also known as “mad cow disease,” in a cow in Washington State in December 2003 and the subsequent ban of U.S. cattle and beef imports by most major markets.

U.S. exports

U.S. exports of cattle and beef declined from \$3.5 billion in 2003 to \$606 million in 2004 (table AG-3). Beef exports accounted for \$601 million (99 percent) of total exports in 2004 and declined 83 percent from 2003 figures. Japan and Korea collectively accounted for more than 60 percent of U.S. exports in 2003. In 2004, however, their share of U.S. beef exports fell to less than 1 percent. U.S. exports to Japan declined from \$1.3 billion to \$4 million, and U.S. exports to Korea declined from \$789 million to \$1 million. The decline in exports was a result of the discovery of BSE in the United States in December 2003. While certain markets, including Japan and Korea, remained closed to U.S. beef in 2004, some markets reopened with certain restrictions. Major export markets in 2004 included Mexico (\$415 million, or 69 percent of the total) and Canada (\$59 million, or 10 percent).

In 2004, U.S. exports of live cattle declined \$58 million (91 percent), again reflecting market restrictions imposed by major export markets because of BSE concerns. Mexico and Canada accounted for virtually all U.S. exports of live cattle in 2004 (\$6 million).

U.S. imports

In 2004, U.S. imports of cattle and beef rose \$608 million (18 percent) to \$3.9 billion (table AG-4), although cattle imports declined \$319 million (37 percent) while beef imports rose \$926 million (38 percent). Beef accounted for \$3.4 billion (86 percent) of the total in 2004 and cattle \$544 million (14 percent).

In 2004, Canada regained its position as the leading beef supplier to the United States, accounting for 36 percent of the total import value. Australia, New Zealand, and Uruguay were also important suppliers, accounting for 34 percent, 18 percent, and 9 percent, respectively, of the import value in 2004. Beef imports from Canada were banned by the United States beginning in May 2003 as a result of the discovery of BSE in a Canadian cow. In August 2003, however, the United States amended its BSE import control measures to allow U.S. imports of Canadian boneless beef from cattle under 30 months of age.¹² This resulted in U.S. imports of beef from Canada recovering almost to pre-BSE levels.¹³

The decline in U.S. imports of cattle generally reflected the U.S. ban on imports of Canadian cattle subsequent to the discovery of BSE in Canada. Mexico and Canada are the traditional suppliers of

¹² FAS, *GAIN Report*, CA5004, Canada Livestock and Products Semi-Annual 2005, Jan. 31, 2005, p. 4.

¹³ Ibid.

U.S. cattle imports. In 2004, Mexico accounted for nearly 100 percent of U.S. cattle imports, or \$543 million.

Rose Steller/Bill Lipovsky
(202) 205-3323/(202) 205-3330
rose.steller@usitc.gov/william.lipovsky@usitc.gov

Table AG-3
Changes in U.S. exports of cattle and beef, 2000–2004

Item	2000	2001	2002	2003	2004	Change, 2004 from 2003	
						Absolute	Percent
<i>Million dollars</i>							
Cattle	271	270	130	64	6	-58	-91
Beef	3,609	3,089	2,844	3,466	601	-2,866	-83
Total	3,880	3,359	2,974	3,530	606	-2,924	-83

Note.—Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table AG-4
Changes in U.S. imports of cattle and beef, 2000–2004

Item	2000	2001	2002	2003	2004	Change, 2004 from 2003	
						Absolute	Percent
<i>Million dollars</i>							
Cattle	1,152	1,455	1,441	863	544	-319	-37
Beef	2,291	2,606	2,597	2,439	3,365	926	38
Total	3,443	4,062	4,038	3,302	3,909	608	18

Note.—Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table AG-5
Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2000–2004¹

USITC code ²	Industry/commodity group	2000	2001	2002	2003	2004	Change, 2004 from 2003	
							Absolute	Percent
					<i>Million dollars</i>			
AG001	Certain miscellaneous animals and meats:							
	Exports	1,440	1,631	1,460	1,778	1,460	-318	-17.9
	Imports	1,592	1,509	1,510	1,683	1,972	289	17.2
	Trade balance	-152	122	-50	96	-512	-607	(³)
AG002	Cattle and beef:							
	Exports	3,859	3,335	2,952	3,501	605	-2,896	-82.7
	Imports	3,443	4,062	4,038	3,302	3,909	608	18.4
	Trade balance	416	-727	-1,086	200	-3,304	-3,503	(³)
AG003	Swine and pork:							
	Exports	1,267	1,364	1,286	1,330	1,866	536	40.3
	Imports	996	1,129	1,026	1,143	1,335	192	16.8
	Trade balance	271	235	260	187	531	344	183.6
AG004	Sheep and meat of sheep:							
	Exports	23	25	26	17	14	-3	-19.6
	Imports	206	238	275	339	400	61	18.0
	Trade balance	-183	-213	-249	-321	-386	-64	-20.0
AG005	Poultry:							
	Exports	2,055	2,376	1,817	2,022	2,280	259	12.8
	Imports	71	97	111	126	169	43	34.3
	Trade balance	1,984	2,279	1,705	1,896	2,112	215	11.4
AG006	Fresh or frozen fish:							
	Exports	1,705	2,016	1,947	2,008	2,357	350	17.4
	Imports	3,103	2,958	3,158	3,354	3,520	166	4.9
	Trade balance	-1,398	-943	-1,211	-1,346	-1,162	184	13.7
AG007	Canned fish:							
	Exports	170	202	181	185	214	29	15.9
	Imports	538	568	664	777	843	67	8.6
	Trade balance	-369	-367	-482	-592	-629	-37	-6.3
AG008	Cured and other fish:							
	Exports	168	193	159	161	164	3	2.2
	Imports	294	298	300	307	333	26	8.5
	Trade balance	-126	-104	-141	-146	-168	-22	-15.4
AG009	Shellfish:							
	Exports	799	708	737	761	798	37	4.8
	Imports	6,007	5,908	5,910	6,492	6,472	-20	-0.3
	Trade balance	-5,208	-5,200	-5,172	-5,731	-5,674	57	1.0

See footnote(s) at end of table.

Table AG-5—Continued
Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2000–2004¹

USITC code ²	Industry/commodity group	2000	2001	2002	2003	2004	Change, 2004 from 2003	
							Absolute	Percent
					<i>Million dollars</i>			
AG010	Dairy produce:							
	Exports	664	723	618	679	1,066	387	57.1
	Imports	1,474	1,574	1,488	1,654	1,911	257	15.5
	Trade balance	-810	-851	-870	-976	-845	130	13.4
AG011	Eggs:							
	Exports	159	162	155	164	196	32	19.2
	Imports	18	20	28	22	33	10	45.8
	Trade balance	141	142	127	142	163	21	15.1
AG012	Sugar and other sweeteners:							
	Exports	350	391	365	391	435	45	11.4
	Imports	805	843	961	1,035	979	-57	-5.5
	Trade balance	-455	-451	-596	-645	-543	101	15.7
AG012A	Sugar:							
	Exports	64	90	74	61	86	25	41.8
	Imports	551	547	569	592	585	-7	-1.2
	Trade balance	-488	-457	-495	-531	-499	33	6.1
AG012B	High fructose corn sweetener:							
	Exports	101	83	63	76	69	-7	-9.3
	Imports	32	39	34	42	43	2	3.8
	Trade balance	70	44	29	34	25	-9	-25.4
AG013	Animal feeds:							
	Exports	4,061	4,508	4,189	4,207	4,160	-47	-1.1
	Imports	641	626	670	705	873	168	23.8
	Trade balance	3,419	3,881	3,518	3,502	3,288	-215	-6.1
AG014	Live plants:							
	Exports	132	116	113	128	148	20	15.6
	Imports	460	495	503	539	569	29	5.4
	Trade balance	-329	-379	-389	-411	-421	-9	-2.3
AG015	Seeds:							
	Exports	783	768	892	859	1,066	207	24.1
	Imports	501	436	431	452	460	8	1.7
	Trade balance	282	332	461	407	606	199	48.9
AG016	Cut flowers:							
	Exports	40	39	36	33	27	-7	-19.9
	Imports	611	565	541	611	706	94	15.5
	Trade balance	-572	-526	-505	-578	-679	-101	-17.5

See footnote(s) at end of table.

Table AG-5—Continued

Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2000–2004¹

USITC code ²	Industry/commodity group	2000	2001	2002	2003	2004	Change, 2004 from 2003	
							Absolute	Percent
Million dollars								
AG017	Miscellaneous vegetable substances:							
	Exports	485	505	476	510	558	48	9.4
	Imports	790	794	760	880	921	41	4.7
	Trade balance	-305	-288	-284	-369	-363	7	1.8
AG018	Fresh, chilled, or frozen vegetables:							
	Exports	1,346	1,304	1,353	1,408	1,449	41	2.9
	Imports	2,320	2,628	2,758	3,250	3,650	400	12.3
	Trade balance	-973	-1,324	-1,405	-1,842	-2,201	-359	-19.5
AG019	Prepared or preserved vegetables, mushrooms, and olives:							
	Exports	1,451	1,387	1,365	1,326	1,417	91	6.9
	Imports	1,408	1,493	1,574	1,779	2,044	264	14.8
	Trade balance	43	-106	-209	-453	-626	-173	-38.1
AG020	Edible nuts:							
	Exports	1,361	1,309	1,542	1,785	2,242	457	25.6
	Imports	808	670	701	775	1,079	304	39.2
	Trade balance	553	639	841	1,010	1,163	154	15.2
AG021	Tropical fruit:							
	Exports	57	49	46	54	63	9	15.9
	Imports	1,548	1,616	1,705	1,754	1,772	18	1.0
	Trade balance	-1,490	-1,567	-1,659	-1,700	-1,709	-9	-0.6
AG022	Citrus fruit:							
	Exports	635	613	636	679	691	12	1.8
	Imports	311	308	325	437	444	6	1.5
	Trade balance	324	305	311	242	248	6	2.4
AG023	Deciduous fruit:							
	Exports	797	832	788	810	813	2	0.3
	Imports	247	270	294	306	358	52	16.9
	Trade balance	551	562	494	504	455	-49	-9.8
AG024	Other fresh fruit:							
	Exports	638	674	708	775	854	79	10.2
	Imports	1,024	1,065	1,183	1,200	1,396	195	16.3
	Trade balance	-386	-392	-476	-425	-542	-116	-27.4

See footnote(s) at end of table.

Table AG-5—Continued
Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2000–2004¹

USITC code ²	Industry/commodity group	2000	2001	2002	2003	2004	Change, 2004 from 2003	
							Absolute	Percent
					<i>Million dollars</i>			
AG025	Dried fruit other than tropical:							
	Exports	342	349	338	366	394	28	7.6
	Imports	63	63	90	133	142	10	7.5
	Trade balance	279	285	248	234	251	18	7.6
AG026	Frozen fruit:							
	Exports	86	80	80	81	84	3	4.1
	Imports	122	117	152	202	225	23	11.3
	Trade balance	-36	-37	-72	-122	-141	-19	-16.0
AG027	Prepared or preserved fruit:							
	Exports	190	195	184	203	237	34	17.0
	Imports	547	559	622	688	768	80	11.7
	Trade balance	-356	-364	-437	-485	-531	-46	-9.5
AG028	Coffee and tea:							
	Exports	298	314	297	348	349	1	0.3
	Imports	2,921	1,915	1,942	2,228	2,560	332	14.9
	Trade balance	-2,623	-1,601	-1,645	-1,880	-2,211	-331	-17.6
AG029	Spices:							
	Exports	80	76	70	76	82	6	8.2
	Imports	552	517	549	682	625	-58	-8.4
	Trade balance	-472	-441	-480	-606	-543	64	10.5
AG030	Cereals:							
	Exports	9,467	9,397	9,929	10,429	12,683	2,253	21.6
	Imports	660	761	735	646	699	53	8.3
	Trade balance	8,808	8,636	9,194	9,784	11,984	2,200	22.5
AG031	Milled grains, malts, and starches:							
	Exports	402	446	594	599	610	11	1.8
	Imports	304	305	379	441	518	77	17.6
	Trade balance	98	142	215	159	92	-67	-42.1
AG032	Oilseeds:							
	Exports	5,419	5,642	5,790	8,153	6,911	-1,242	-15.2
	Imports	231	203	191	208	335	127	60.9
	Trade balance	5,188	5,439	5,599	7,945	6,576	-1,368	-17.2
AG033	Animal or vegetable fats and oils:							
	Exports	1,450	1,405	1,917	1,986	1,965	-21	-1.0
	Imports	1,311	1,128	1,285	1,491	2,193	702	47.1
	Trade balance	139	277	632	495	-228	-723	(³)

See footnote(s) at end of table.

Table AG-5—Continued

Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2000–2004¹

USITC code ²	Industry/commodity group	2000	2001	2002	2003	2004	Change, 2004 from 2003	
							Absolute	Percent
Million dollars								
AG034	Pasta, cereals, and other bakery goods:							
	Exports	1,092	1,153	1,184	1,287	1,381	94	7.3
	Imports	1,755	1,902	2,191	2,501	2,719	218	8.7
	Trade balance	-662	-748	-1,008	-1,214	-1,338	-124	-10.3
AG035	Sauces, condiments, and soups:							
	Exports	641	737	761	813	842	29	3.6
	Imports	502	576	670	663	743	80	12.0
	Trade balance	139	161	91	150	99	-51	-33.8
AG036	Infant formulas, malt extracts, and other edible preparations:							
	Exports	2,401	2,729	2,582	2,546	2,868	322	12.7
	Imports	556	659	795	920	1,211	291	31.7
	Trade balance	1,845	2,070	1,787	1,626	1,657	31	1.9
AG037	Cocoa, chocolate, and confectionery:							
	Exports	851	997	817	914	946	32	3.5
	Imports	2,178	2,301	2,662	3,535	3,627	92	2.6
	Trade balance	-1,328	-1,304	-1,846	-2,621	-2,681	-60	-2.3
AG038	Fruit and vegetable juices:							
	Exports	713	665	682	674	660	-14	-2.1
	Imports	767	661	675	793	835	42	5.3
	Trade balance	-53	5	7	-119	-176	-56	-47.3
AG039	Nonalcoholic beverages, excluding fruit and vegetable juices:							
	Exports	312	312	334	397	407	10	2.4
	Imports	683	745	823	966	1,158	193	19.9
	Trade balance	-371	-434	-489	-569	-752	-183	-32.2
AG040	Malt beverages:							
	Exports	169	191	171	172	164	-8	-4.6
	Imports	2,166	2,333	2,566	2,664	2,752	88	3.3
	Trade balance	-1,996	-2,142	-2,395	-2,492	-2,588	-95	-3.8
AG041	Wine and certain other fermented beverages:							
	Exports	551	531	541	634	793	160	25.2
	Imports	2,259	2,316	2,740	3,307	3,445	138	4.2
	Trade balance	-1,708	-1,785	-2,199	-2,673	-2,652	21	0.8

See footnote(s) at end of table.

Table AG-5—Continued
Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2000–2004¹

USITC code ²	Industry/commodity group	2000	2001	2002	2003	2004	Change, 2004 from 2003	
							Absolute	Percent
					<i>Million dollars</i>			
AG042	Distilled spirits:							
	Exports	483	534	555	592	727	135	22.9
	Imports	2,727	2,848	3,111	3,453	3,734	281	8.1
	Trade balance	-2,244	-2,313	-2,556	-2,861	-3,007	-146	-5.1
AG043	Unmanufactured tobacco:							
	Exports	1,222	1,268	1,050	1,035	1,044	9	0.9
	Imports	628	680	716	757	702	-55	-7.2
	Trade balance	594	588	334	278	342	64	22.9
AG044	Cigars and certain other manufactured tobacco:							
	Exports	709	616	485	442	272	-171	-38.6
	Imports	290	285	299	307	333	26	8.5
	Trade balance	419	331	185	135	-62	-197	(³)
AG045	Cigarettes:							
	Exports	3,308	2,118	1,463	1,403	1,294	-109	-7.8
	Imports	212	189	230	234	231	-3	-1.4
	Trade balance	3,096	1,930	1,234	1,169	1,063	-105	-9.0
AG046	Hides, skins, and leather:							
	Exports	2,330	2,650	2,390	2,492	2,730	238	9.5
	Imports	1,167	1,032	935	817	886	68	8.4
	Trade balance	1,163	1,617	1,456	1,675	1,844	169	10.1
AG047	Furskins:							
	Exports	158	173	173	158	191	33	21.1
	Imports	87	96	87	87	106	18	21.0
	Trade balance	70	77	85	70	85	15	21.2
AG048	Wool and other animal hair:							
	Exports	19	11	26	29	27	-2	-6.2
	Imports	74	57	42	38	45	7	19.0
	Trade balance	-55	-46	-16	-10	-18	-9	-94.3
AG049	Cotton, not carded or combed:							
	Exports	1,883	2,164	2,015	3,203	4,222	1,019	31.8
	Imports	21	4	20	26	16	-10	-38.6
	Trade balance	1,862	2,160	1,995	3,177	4,206	1,029	32.4

See footnote(s) at end of table.

Table AG-5—Continued

Agricultural products: U.S. trade for industry/commodity groups and subgroups, 2000–2004¹

USITC code ²	Industry/commodity group	2000	2001	2002	2003	2004	Change, 2004 from 2003	
							Absolute	Percent
Million dollars								
AG050	Ethyl alcohol for nonbeverage purposes:							
	Exports	91	125	71	103	81	-22	-21.8
	Imports	162	178	170	191	259	69	36.0
	Trade balance	-70	-53	-99	-88	-179	-91	-104.1

¹Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.²This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes³Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table AG-6

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG002	Cattle and beef:						
	Number of establishments	1,080,969	1,053,284	1,037,570	1,014,549	990,373	-2.4
	Employees (thousands)	1,150.0	1,127.0	1,109.0	1,092.0	1,070.0	-2.0
	Capacity utilization (percent)	(¹)					
	U.S. production (million dollars)	48,632	50,152	48,762	58,485	53,727	-8.1
	U.S. exports (million dollars)	3,859	3,335	2,952	3,501	605	-82.7
	U.S. imports (million dollars)	3,443	4,062	4,038	3,302	3,909	18.4
	Apparent U.S. consumption (million dollars)	48,216	50,879	49,848	58,285	57,031	-2.2
	Trade balance (million dollars)	416	-727	-1,086	200	-3,304	(²)
	Ratio of imports to consumption (percent)	7.1	8.0	8.1	5.7	6.9	21.1
	Ratio of exports to production (percent)	7.9	6.6	6.1	6.0	1.1	-81.7
AG003	Swine and pork:						
	Number of establishments	89,438	83,920	76,933	74,382	70,084	-5.8
	Employees (thousands)	204.0	199.0	202.0	207.0	207.0	0.0
	Capacity utilization (percent)	(¹)					
	U.S. production (million dollars)	21,673	22,545	19,802	21,422	26,128	22.0
	U.S. exports (million dollars)	1,267	1,364	1,286	1,330	1,866	40.3
	U.S. imports (million dollars)	996	1,129	1,026	1,143	1,335	16.8
	Apparent U.S. consumption (million dollars)	21,402	22,310	19,542	21,235	25,597	20.5
	Trade balance (million dollars)	271	235	260	187	531	183.6
	Ratio of imports to consumption (percent)	4.7	5.1	5.3	5.4	5.2	-3.7
AG004	Sheep and meat of sheep:						
	Number of establishments	9,200	68,600	68,150	67,720	67,660	-0.1
	Employees (thousands)	68.0	66.0	65.0	64.0	68.0	6.3
	Capacity utilization (percent)	(¹)					
	U.S. shipments (million dollars)	420	341	337	377	374	-0.8
	U.S. exports (million dollars)	23	25	26	17	14	-19.6
	U.S. imports (million dollars)	206	238	275	339	400	18.0
	Apparent U.S. consumption (million dollars)	603	554	586	698	760	8.8
	Trade balance (million dollars)	-183	-213	-249	-321	-386	-20.0
	Ratio of imports to consumption (percent)	34.2	42.9	47.0	48.5	52.6	8.5
	Ratio of exports to shipments (percent)	5.6	7.2	7.8	4.6	3.7	-19.6

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG005	Poultry:						
	Number of establishments	420	417	415	410	408	-0.5
	Employees (thousands)	175.0	170.0	170.0	168.0	167.0	-0.6
	Capacity utilization (percent)	(³)					
	U.S. production (million dollars)	17,400	17,600	17,700	17,900	18,000	0.6
	U.S. exports (million dollars)	2,055	2,376	1,817	2,022	2,280	12.8
	U.S. imports (million dollars)	71	97	111	126	169	34.3
	Apparent U.S. consumption (million dollars)	15,416	15,321	15,995	16,004	15,888	-0.7
	Trade balance (million dollars)	1,984	2,279	1,705	1,896	2,112	11.4
	Ratio of imports to consumption (percent)	0.5	0.6	0.7	0.8	1.1	37.5
	Ratio of exports to production (percent)	11.8	13.5	10.3	11.3	12.7	12.4
AG006	Fresh or frozen fish:						
	Number of establishments	1,450	1,380	1,400	1,400	1,420	1.4
	Employees (thousands)	41.0	39.0	40.0	40.0	41.0	2.5
	Capacity utilization (percent)	(³)					
	U.S. shipments (million dollars)	5,550	6,257	5,560	5,600	5,650	0.9
	U.S. exports (million dollars)	1,705	2,016	1,947	2,008	2,357	17.4
	U.S. imports (million dollars)	3,103	2,958	3,158	3,354	3,520	4.9
	Apparent U.S. consumption (million dollars)	6,948	7,200	6,771	6,946	6,812	-1.9
	Trade balance (million dollars)	-1,398	-943	-1,211	-1,346	-1,162	13.7
	Ratio of imports to consumption (percent)	44.7	41.1	46.6	48.3	51.7	7.0
	Ratio of exports to shipments (percent)	30.7	32.2	35.0	35.9	41.7	16.2
AG007	Canned fish:						
	Number of establishments	34	30	30	30	29	-3.3
	Employees (thousands)	6.0	5.0	5.0	5.0	5.0	0.0
	Capacity utilization (percent)	75	75	75	80	80	0.0
	U.S. shipments (million dollars)	1,334	969	1,016	1,200	1,150	-4.2
	U.S. exports (million dollars)	170	202	181	185	214	15.9
	U.S. imports (million dollars)	538	568	664	777	843	8.6
	Apparent U.S. consumption (million dollars)	1,703	1,336	1,498	1,792	1,779	-0.7
	Trade balance (million dollars)	-369	-367	-482	-592	-629	-6.3
	Ratio of imports to consumption (percent)	31.6	42.5	44.3	43.3	47.4	9.5
	Ratio of exports to shipments (percent)	12.7	20.8	17.8	15.4	18.6	20.8

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG008	Cured and other fish:						
	Number of establishments	120	120	120	120	120	0.0
	Employees (thousands)	10.0	10.0	10.0	10.0	10.0	0.0
	Capacity utilization (percent)	(³)	(³)	(³)	(³)	(³)	(³)
	U.S. shipments (million dollars)	300	184	143	150	150	0.0
	U.S. exports (million dollars)	168	193	159	161	164	2.2
	U.S. imports (million dollars)	294	298	300	307	333	8.5
	Apparent U.S. consumption (million dollars)	426	288	284	296	318	7.6
	Trade balance (million dollars)	-126	-104	-141	-146	-168	-15.4
	Ratio of imports to consumption (percent)	69.0	⁴ 103.2	⁴ 105.7	⁴ 103.6	⁴ 104.5	0.9
	Ratio of exports to shipments (percent)	56.0	⁴ 105.1	⁴ 111.3	⁴ 107.1	⁴ 109.5	2.2
AG009	Shellfish:						
	Number of establishments	700	715	690	690	670	-2.9
	Employees (thousands)	59.0	60.0	56.0	56.0	54.0	-3.6
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)
	U.S. production (million dollars)	2,058	1,853	1,839	1,750	1,700	-2.9
	U.S. exports (million dollars)	799	708	737	761	798	4.8
	U.S. imports (million dollars)	6,007	5,908	5,910	6,492	6,472	(⁵)
	Apparent U.S. consumption (million dollars)	7,266	7,053	7,011	7,481	7,374	-1.4
	Trade balance (million dollars)	-5,208	-5,200	-5,172	-5,731	-5,674	1.0
	Ratio of imports to consumption (percent)	82.7	83.8	84.3	86.8	87.8	1.2
	Ratio of exports to production (percent)	38.8	38.2	40.1	43.5	46.9	7.8
AG010	Dairy produce:						
	Number of establishments	125,000	124,000	122,000	121,000	120,000	-0.8
	Employees (thousands)	610.0	600.0	590.0	580.0	575.0	-0.9
	Capacity utilization (percent)	(³)	(³)	(³)	(³)	(³)	(³)
	U.S. shipments (million dollars)	64,000	66,000	67,000	69,000	69,500	0.7
	U.S. exports (million dollars)	664	723	618	679	1,066	57.1
	U.S. imports (million dollars)	1,474	1,574	1,488	1,654	1,911	15.5
	Apparent U.S. consumption (million dollars)	64,810	66,851	67,870	69,976	70,345	0.5
	Trade balance (million dollars)	-810	-851	-870	-976	-845	13.4
	Ratio of imports to consumption (percent)	2.3	2.4	2.2	2.4	2.7	12.5
	Ratio of exports to shipments (percent)	1.0	1.1	0.9	1.0	1.5	50.0

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG011	Eggs:						
	Number of establishments	64	64	64	62	60	-3.2
	Employees (thousands)	8.0	8.0	8.0	7.0	7.0	0.0
	Capacity utilization (percent)	(³)					
	U.S. production (million dollars)	6,800	6,850	6,900	6,950	7,000	0.7
	U.S. exports (million dollars)	159	162	155	164	196	19.2
	U.S. imports (million dollars)	18	20	28	22	33	45.8
	Apparent U.S. consumption (million dollars)	6,659	6,708	6,773	6,808	6,837	(⁵)
	Trade balance (million dollars)	141	142	127	142	163	15.1
	Ratio of imports to consumption (percent)	0.3	0.3	0.4	0.3	0.5	66.7
	Ratio of exports to production (percent)	2.3	2.4	2.3	2.4	2.8	16.7
AG012A	Sugar:						
	Number of establishments	70	70	70	70	87	24.3
	Employees (thousands)	17.0	17.0	17.0	15.0	15.0	0.0
	Capacity utilization (percent)	92	92	92	92	93	1.1
	U.S. production (million dollars)	3,328	3,583	3,600	3,498	3,421	-2.2
	U.S. exports (million dollars)	64	90	74	61	86	41.8
	U.S. imports (million dollars)	551	547	569	592	585	(⁵)
	Apparent U.S. consumption (million dollars)	3,816	4,040	4,095	4,029	3,920	-2.7
	Trade balance (million dollars)	-488	-457	-495	-531	-499	6.1
	Ratio of imports to consumption (percent)	14.4	13.6	13.9	14.7	14.9	1.4
	Ratio of exports to production (percent)	1.9	2.5	2.1	1.7	2.5	47.1
AG012B	High fructose corn sweetener:						
	Number of establishments	22	22	22	30	22	-26.7
	Employees (thousands)	11.0	11.0	11.0	9.0	4.0	-55.6
	Capacity utilization (percent)	81	80	80	80	95	18.8
	U.S. production (million dollars)	2,743	3,055	3,107	3,280	3,280	0.0
	U.S. exports (million dollars)	101	83	63	76	69	-9.3
	U.S. imports (million dollars)	32	39	34	42	43	3.8
	Apparent U.S. consumption (million dollars)	2,673	3,011	3,078	3,246	3,255	(⁵)
	Trade balance (million dollars)	70	44	29	34	25	-25.4
	Ratio of imports to consumption (percent)	1.2	1.3	1.1	1.3	1.3	0.0
	Ratio of exports to production (percent)	3.7	2.7	2.0	2.3	2.1	-8.7

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG013	Animal feeds:						
	Number of establishments	1,700	1,700	1,800	1,800	1,800	0.0
	Employees (thousands)	46.0	46.0	46.0	46.0	46.0	0.0
	Capacity utilization (percent)	76	69	73	71	71	0.0
	U.S. shipments (million dollars)	28,000	28,000	28,000	29,000	30,000	3.4
	U.S. exports (million dollars)	4,061	4,508	4,189	4,207	4,160	-1.1
	U.S. imports (million dollars)	641	626	670	705	873	23.8
	Apparent U.S. consumption (million dollars)	24,581	24,119	24,482	25,498	26,712	4.8
	Trade balance (million dollars)	3,419	3,881	3,518	3,502	3,288	-6.1
	Ratio of imports to consumption (percent)	2.6	2.6	2.7	2.8	3.3	17.9
	Ratio of exports to shipments (percent)	14.5	16.1	15.0	14.5	13.9	-4.1
AG014	Live plants:						
	Number of establishments	30,000	30,000	30,000	29,500	29,500	0.0
	Employees (thousands)	140.0	140.0	140.0	145.0	145.0	0.0
	Capacity utilization (percent)	(¹)					
	U.S. shipments (million dollars)	12,800	13,440	13,571	13,840	13,950	0.8
	U.S. exports (million dollars)	132	116	113	128	148	15.6
	U.S. imports (million dollars)	460	495	503	539	569	5.4
	Apparent U.S. consumption (million dollars)	13,129	13,819	13,960	14,251	14,371	0.8
	Trade balance (million dollars)	-329	-379	-389	-411	-421	-2.3
	Ratio of imports to consumption (percent)	3.5	3.6	3.6	3.8	4.0	5.3
AG015	Seeds:						
	Number of establishments	12,500	12,500	12,500	12,500	12,500	0.0
	Employees (thousands)	(³)					
	Capacity utilization (percent)	(¹)					
	U.S. production (million dollars)	(³)					
	U.S. exports (million dollars)	783	768	892	859	1,066	24.1
	U.S. imports (million dollars)	501	436	431	452	460	1.7
	Apparent U.S. consumption (million dollars)	(³)					
	Trade balance (million dollars)	282	332	461	407	606	48.9
	Ratio of imports to consumption (percent)	(³)					
	Ratio of exports to production (percent)	(³)					

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG016	Cut flowers:						
	Number of establishments	2,000	1,800	1,800	1,600	1,400	-12.5
	Employees (thousands)	30.0	26.0	26.0	25.0	24.0	-4.0
	Capacity utilization (percent)	(¹)					
	U.S. shipments (million dollars)	460	455	460	446	440	-1.3
	U.S. exports (million dollars)	40	39	36	33	27	-19.9
	U.S. imports (million dollars)	611	565	541	611	706	15.5
	Apparent U.S. consumption (million dollars)	1,032	981	965	1,024	1,119	9.3
	Trade balance (million dollars)	-572	-526	-505	-578	-679	-17.5
	Ratio of imports to consumption (percent)	59.2	57.6	56.1	59.7	63.1	5.7
	Ratio of exports to shipments (percent)	8.6	8.7	7.9	7.5	6.1	-18.7
AG017	Miscellaneous vegetable substances:						
	Number of establishments	9,000	9,000	9,000	9,000	9,000	0.0
	Employees (thousands)	(³)					
	Capacity utilization (percent)	(¹)					
	U.S. production (million dollars)	900	900	900	900	900	0.0
	U.S. exports (million dollars)	485	505	476	510	558	9.4
	U.S. imports (million dollars)	790	794	760	880	921	4.7
	Apparent U.S. consumption (million dollars)	1,205	1,188	1,184	1,269	1,263	-0.5
	Trade balance (million dollars)	-305	-288	-284	-369	-363	1.8
	Ratio of imports to consumption (percent)	65.5	66.8	64.2	69.3	72.9	5.2
AG018	Fresh, chilled, or frozen vegetables:						
	Number of establishments	30,000	30,100	29,500	29,450	29,000	-1.5
	Employees (thousands)	39.0	40.0	39.0	39.0	38.0	-2.6
	Capacity utilization (percent)	(¹)					
	U.S. production (million dollars)	4,450	4,500	4,600	4,550	4,500	-1.1
	U.S. exports (million dollars)	1,346	1,304	1,353	1,408	1,449	2.9
	U.S. imports (million dollars)	2,320	2,628	2,758	3,250	3,650	12.3
	Apparent U.S. consumption (million dollars)	5,423	5,824	6,005	6,392	6,701	4.8
	Trade balance (million dollars)	-973	-1,324	-1,405	-1,842	-2,201	-19.5
	Ratio of imports to consumption (percent)	42.8	45.1	45.9	50.8	54.5	7.3
	Ratio of exports to production (percent)	30.3	29.0	29.4	30.9	32.2	4.2

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG019	Prepared or preserved vegetables, mushrooms, and olives:						
	Number of establishments	1,550	1,500	1,600	1,550	1,575	1.6
	Employees (thousands)	4.0	4.0	5.0	4.0	4.0	0.0
	Capacity utilization (percent)	88	87	85	86	87	1.2
	U.S. production (million dollars)	8,450	8,200	8,300	8,350	8,400	0.6
	U.S. exports (million dollars)	1,451	1,387	1,365	1,326	1,417	6.9
	U.S. imports (million dollars)	1,408	1,493	1,574	1,779	2,044	14.8
	Apparent U.S. consumption (million dollars)	8,407	8,306	8,509	8,803	9,026	2.5
	Trade balance (million dollars)	43	-106	-209	-453	-626	-38.1
	Ratio of imports to consumption (percent)	16.7	18.0	18.5	20.2	22.6	11.9
	Ratio of exports to production (percent)	17.2	16.9	16.4	15.9	16.9	6.3
AG020	Edible nuts:						
	Number of establishments	37,000	37,000	37,000	37,000	37,000	0.0
	Employees (thousands)	380.0	380.0	380.0	380.0	380.0	0.0
	Capacity utilization (percent)	(¹)					
	U.S. production (million dollars)	2,326	2,606	2,513	2,989	3,404	13.9
	U.S. exports (million dollars)	1,361	1,309	1,542	1,785	2,242	25.6
	U.S. imports (million dollars)	808	670	701	775	1,079	39.2
	Apparent U.S. consumption (million dollars)	1,773	1,967	1,672	1,979	2,241	13.2
	Trade balance (million dollars)	553	639	841	1,010	1,163	15.2
	Ratio of imports to consumption (percent)	45.6	34.1	41.9	39.2	48.2	23.0
	Ratio of exports to production (percent)	58.5	50.2	61.3	59.7	65.9	10.4
AG021	Tropical fruit:						
	Number of establishments	8,000	8,000	7,400	7,400	7,400	0.0
	Employees (thousands)	22.0	20.0	20.0	20.0	20.0	0.0
	Capacity utilization (percent)	(¹)					
	U.S. shipments (million dollars)	550	500	560	560	544	-2.9
	U.S. exports (million dollars)	57	49	46	54	63	15.9
	U.S. imports (million dollars)	1,548	1,616	1,705	1,754	1,772	1.0
	Apparent U.S. consumption (million dollars)	2,040	2,067	2,219	2,260	2,253	-0.3
	Trade balance (million dollars)	-1,490	-1,567	-1,659	-1,700	-1,709	-0.6
	Ratio of imports to consumption (percent)	75.9	78.2	76.8	77.6	78.6	1.3
	Ratio of exports to shipments (percent)	10.4	9.8	8.2	9.7	11.5	18.6

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG022	Citrus fruit:						
	Number of establishments	18,695	18,212	17,727	17,727	17,727	0.0
	Employees (thousands)	91.0	90.0	90.0	89.0	89.0	0.0
	Capacity utilization (percent)	(¹)					
	U.S. production (million dollars)	2,640	2,262	2,605	2,297	2,352	2.4
	U.S. exports (million dollars)	635	613	636	679	691	1.8
	U.S. imports (million dollars)	311	308	325	437	444	1.5
	Apparent U.S. consumption (million dollars)	2,316	1,957	2,294	2,055	2,104	2.4
	Trade balance (million dollars)	324	305	311	242	248	2.4
	Ratio of imports to consumption (percent)	13.4	15.8	14.2	21.3	21.1	-0.9
	Ratio of exports to production (percent)	24.1	27.1	24.4	29.6	29.4	-0.7
AG023	Deciduous fruit:						
	Number of establishments	74,000	74,000	67,000	67,000	67,000	0.0
	Employees (thousands)	150.0	150.0	135.0	135.0	135.0	0.0
	Capacity utilization (percent)	(¹)					
	U.S. shipments (million dollars)	2,100	2,130	2,720	2,340	2,560	9.4
	U.S. exports (million dollars)	797	832	788	810	813	(⁵)
	U.S. imports (million dollars)	247	270	294	306	358	16.9
	Apparent U.S. consumption (million dollars)	1,549	1,568	2,226	1,836	2,105	14.7
	Trade balance (million dollars)	551	562	494	504	455	-9.8
	Ratio of imports to consumption (percent)	15.9	17.2	13.2	16.7	17.0	1.8
AG024	Other fresh fruit:						
	Number of establishments	54,000	51,000	50,000	50,000	50,000	0.0
	Employees (thousands)	110.0	110.0	100.0	100.0	100.0	0.0
	Capacity utilization (percent)	(¹)					
	U.S. shipments (million dollars)	2,200	2,520	2,900	3,110	3,220	3.5
	U.S. exports (million dollars)	638	674	708	775	854	10.2
	U.S. imports (million dollars)	1,024	1,065	1,183	1,200	1,396	16.3
	Apparent U.S. consumption (million dollars)	2,586	2,912	3,376	3,535	3,762	6.4
	Trade balance (million dollars)	-386	-392	-476	-425	-542	-27.4
	Ratio of imports to consumption (percent)	39.6	36.6	35.1	34.0	37.1	9.1
	Ratio of exports to shipments (percent)	29.0	26.7	24.4	24.9	26.5	6.4

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG025	Dried fruit other than tropical:						
	Number of establishments	40	40	40	40	40	0.0
	Employees (thousands)	9.0	9.0	9.0	9.0	9.0	0.0
	Capacity utilization (percent)	(³)					
	U.S. shipments (million dollars)	1,170	800	960	870	950	9.2
	U.S. exports (million dollars)	342	349	338	366	394	7.6
	U.S. imports (million dollars)	63	63	90	133	142	7.5
	Apparent U.S. consumption (million dollars)	891	515	712	636	699	9.8
	Trade balance (million dollars)	279	285	248	234	251	7.6
	Ratio of imports to consumption (percent)	7.1	12.3	12.6	20.8	20.4	-1.9
	Ratio of exports to shipments (percent)	29.3	43.6	35.2	42.1	41.5	-1.4
AG026	Frozen fruit:						
	Number of establishments	40	40	36	36	36	0.0
	Employees (thousands)	6.0	6.0	5.0	5.0	5.0	0.0
	Capacity utilization (percent)	(³)					
	U.S. shipments (million dollars)	670	690	780	630	720	14.3
	U.S. exports (million dollars)	86	80	80	81	84	4.1
	U.S. imports (million dollars)	122	117	152	202	225	11.3
	Apparent U.S. consumption (million dollars)	706	727	852	752	861	14.6
	Trade balance (million dollars)	-36	-37	-72	-122	-141	-16.0
	Ratio of imports to consumption (percent)	17.2	16.1	17.8	26.9	26.1	-3.0
	Ratio of exports to shipments (percent)	12.8	11.6	10.3	12.8	11.7	-8.6
AG027	Prepared or preserved fruit:						
	Number of establishments	200	200	190	190	190	0.0
	Employees (thousands)	20.0	20.0	18.0	18.0	18.0	0.0
	Capacity utilization (percent)	(³)					
	U.S. shipments (million dollars)	4,720	4,960	5,210	4,390	4,680	6.6
	U.S. exports (million dollars)	190	195	184	203	237	17.0
	U.S. imports (million dollars)	547	559	622	688	768	11.7
	Apparent U.S. consumption (million dollars)	5,076	5,324	5,647	4,875	5,211	6.9
	Trade balance (million dollars)	-356	-364	-437	-485	-531	-9.5
	Ratio of imports to consumption (percent)	10.8	10.5	11.0	14.1	14.7	4.3
	Ratio of exports to shipments (percent)	4.0	3.9	3.5	4.6	5.1	10.9

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG028	Coffee and tea:						
	Number of establishments	247	247	247	247	281	13.8
	Employees (thousands)	12.0	12.0	12.0	12.0	13.0	8.3
	Capacity utilization (percent)	(³)					
	U.S. shipments (million dollars)	6,300	4,855	4,855	4,862	5,268	8.4
	U.S. exports (million dollars)	298	314	297	348	349	(⁵)
	U.S. imports (million dollars)	2,921	1,915	1,942	2,228	2,560	14.9
	Apparent U.S. consumption (million dollars)	8,923	6,456	6,500	6,742	7,479	10.9
	Trade balance (million dollars)	-2,623	-1,601	-1,645	-1,880	-2,211	-17.6
	Ratio of imports to consumption (percent)	32.7	29.7	29.9	33.0	34.2	3.6
	Ratio of exports to shipments (percent)	4.7	6.5	6.1	7.1	6.6	-7.0
AG029	Spices:						
	Number of establishments	274	274	274	274	308	12.4
	Employees (thousands)	13.0	13.0	13.0	13.0	16.0	23.1
	Capacity utilization (percent)	(³)					
	U.S. shipments (million dollars)	1,800	1,836	1,731	1,731	2,051	18.5
	U.S. exports (million dollars)	80	76	70	76	82	8.2
	U.S. imports (million dollars)	552	517	549	682	625	(⁵)
	Apparent U.S. consumption (million dollars)	2,272	2,277	2,211	2,337	2,594	11.0
	Trade balance (million dollars)	-472	-441	-480	-606	-543	10.5
	Ratio of imports to consumption (percent)	24.3	22.7	24.8	29.2	24.1	-17.5
AG030	Cereals:						
	Number of establishments	324,000	324,000	324,000	324,000	324,000	0.0
	Employees (thousands)	(³)					
	Capacity utilization (percent)	(¹)					
	U.S. production (million dollars)	25,760	26,900	26,800	29,250	35,600	21.7
	U.S. exports (million dollars)	9,467	9,397	9,929	10,429	12,683	21.6
	U.S. imports (million dollars)	660	761	735	646	699	8.3
	Apparent U.S. consumption (million dollars)	16,952	18,264	17,606	19,466	23,616	21.3
	Trade balance (million dollars)	8,808	8,636	9,194	9,784	11,984	22.5
	Ratio of imports to consumption (percent)	3.9	4.2	4.2	3.3	3.0	-9.1
	Ratio of exports to production (percent)	36.8	34.9	37.1	35.7	35.6	-0.3

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG031	Milled grains, malts, and starches:						
	Number of establishments	450	440	440	430	420	-2.3
	Employees (thousands)	17.0	17.0	17.0	17.0	17.0	0.0
	Capacity utilization (percent)	77	77	79	79	79	0.0
	U.S. shipments (million dollars)	9,900	9,300	9,100	9,000	8,800	-2.2
	U.S. exports (million dollars)	402	446	594	599	610	1.8
	U.S. imports (million dollars)	304	305	379	441	518	17.6
	Apparent U.S. consumption (million dollars)	9,802	9,158	8,885	8,841	8,708	-1.5
	Trade balance (million dollars)	98	142	215	159	92	-42.1
	Ratio of imports to consumption (percent)	3.1	3.3	4.3	5.0	6.0	20.0
	Ratio of exports to shipments (percent)	4.1	4.8	6.5	6.7	6.9	3.0
AG032	Oilseeds:						
	Number of establishments	324,000	324,000	324,000	324,000	324,000	0.0
	Employees (thousands)	(³)					
	Capacity utilization (percent)	(¹)					
	U.S. production (million dollars)	13,300	13,600	13,800	16,400	19,200	17.1
	U.S. exports (million dollars)	5,419	5,642	5,790	8,153	6,911	-15.2
	U.S. imports (million dollars)	231	203	191	208	335	60.9
	Apparent U.S. consumption (million dollars)	8,112	8,161	8,201	8,455	12,624	49.3
	Trade balance (million dollars)	5,188	5,439	5,599	7,945	6,576	-17.2
	Ratio of imports to consumption (percent)	2.8	2.5	2.3	2.5	2.7	8.0
AG033	Animal or vegetable fats and oils:						
	Number of establishments	570	570	570	570	570	0.0
	Employees (thousands)	32.0	34.0	32.0	32.0	32.0	0.0
	Capacity utilization (percent)	91	94	93	95	75	-21.1
	U.S. shipments (million dollars)	8,100	8,500	9,300	10,700	12,800	19.6
	U.S. exports (million dollars)	1,450	1,405	1,917	1,986	1,965	-1.0
	U.S. imports (million dollars)	1,311	1,128	1,285	1,491	2,193	47.1
	Apparent U.S. consumption (million dollars)	7,961	8,223	8,668	10,205	13,028	27.7
	Trade balance (million dollars)	139	277	632	495	-228	(²)
	Ratio of imports to consumption (percent)	16.5	13.7	14.8	14.6	16.8	15.1
	Ratio of exports to shipments (percent)	17.9	16.5	20.6	18.6	15.4	-17.2

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG034	Pasta, cereals, and other bakery goods:						
	Number of establishments	3,700	3,700	3,700	3,700	3,700	0.0
	Employees (thousands)	250.0	248.0	247.0	247.0	247.0	0.0
	Capacity utilization (percent)	71	69	73	72	72	0.0
	U.S. shipments (million dollars)	48,700	49,500	50,300	51,000	52,000	2.0
	U.S. exports (million dollars)	1,092	1,153	1,184	1,287	1,381	7.3
	U.S. imports (million dollars)	1,755	1,902	2,191	2,501	2,719	8.7
	Apparent U.S. consumption (million dollars)	49,362	50,248	51,308	52,214	53,338	2.2
	Trade balance (million dollars)	-662	-748	-1,008	-1,214	-1,338	-10.3
	Ratio of imports to consumption (percent)	3.6	3.8	4.3	4.8	5.1	6.3
	Ratio of exports to shipments (percent)	2.2	2.3	2.4	2.5	2.7	8.0
AG035	Sauces, condiments, and soups:						
	Number of establishments	255	255	530	520	510	-1.9
	Employees (thousands)	34.0	33.0	32.0	32.0	32.0	0.0
	Capacity utilization (percent)	58	64	67	67	67	0.0
	U.S. shipments (million dollars)	13,000	13,100	13,200	13,300	13,400	0.8
	U.S. exports (million dollars)	641	737	761	813	842	3.6
	U.S. imports (million dollars)	502	576	670	663	743	12.0
	Apparent U.S. consumption (million dollars)	12,861	12,939	13,109	13,150	13,301	1.1
	Trade balance (million dollars)	139	161	91	150	99	-33.8
	Ratio of imports to consumption (percent)	3.9	4.5	5.1	5.0	5.6	12.0
	Ratio of exports to shipments (percent)	4.9	5.6	5.8	6.1	6.3	3.3
AG036	Infant formulas, malt extracts, and other edible preparations:						
	Number of establishments	1,600	1,750	1,920	2,000	2,000	0.0
	Employees (thousands)	88.0	90.0	91.0	92.0	92.0	0.0
	Capacity utilization (percent)	68	71	73	74	74	0.0
	U.S. shipments (million dollars)	21,000	22,000	23,000	24,000	24,000	0.0
	U.S. exports (million dollars)	2,401	2,729	2,582	2,546	2,868	12.7
	U.S. imports (million dollars)	556	659	795	920	1,211	31.7
	Apparent U.S. consumption (million dollars)	19,155	19,930	21,213	22,374	22,343	-0.1
	Trade balance (million dollars)	1,845	2,070	1,787	1,626	1,657	1.9
	Ratio of imports to consumption (percent)	2.9	3.3	3.7	4.1	5.4	31.7
	Ratio of exports to shipments (percent)	11.4	12.4	11.2	10.6	12.0	13.2

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG037	Cocoa, chocolate, and confectionery:						
	Number of establishments	1,300	1,300	1,350	1,300	1,752	34.8
	Employees (thousands)	90.0	90.0	90.0	68.0	65.0	-4.4
	Capacity utilization (percent)	87	87	87	87	69	-20.7
	U.S. shipments (million dollars)	16,000	16,000	16,500	17,200	18,950	10.2
	U.S. exports (million dollars)	851	997	817	914	946	3.5
	U.S. imports (million dollars)	2,178	2,301	2,662	3,535	3,627	2.6
	Apparent U.S. consumption (million dollars)	17,328	17,304	18,346	19,821	21,631	9.1
	Trade balance (million dollars)	-1,328	-1,304	-1,846	-2,621	-2,681	-2.3
	Ratio of imports to consumption (percent)	12.6	13.3	14.5	17.8	16.8	-5.6
	Ratio of exports to shipments (percent)	5.3	6.2	4.9	5.3	5.0	-5.7
AG038	Fruit and vegetable juices:						
	Number of establishments	94	92	90	89	86	-3.4
	Employees (thousands)	144.0	140.0	140.0	138.0	135.0	-2.2
	Capacity utilization (percent)	83	83	83	83	83	0.0
	U.S. shipments (million dollars)	3,100	3,000	3,000	2,900	3,050	5.2
	U.S. exports (million dollars)	713	665	682	674	660	-2.1
	U.S. imports (million dollars)	767	661	675	793	835	5.3
	Apparent U.S. consumption (million dollars)	3,153	2,995	2,993	3,019	3,226	6.8
	Trade balance (million dollars)	-53	5	7	-119	-176	-47.3
	Ratio of imports to consumption (percent)	24.3	22.1	22.5	26.3	25.9	-1.5
AG039	Nonalcoholic beverages, excluding fruit and vegetable juices:						
	Number of establishments	3,200	3,200	3,200	3,200	3,200	0.0
	Employees (thousands)	110.0	110.0	110.0	110.0	110.0	0.0
	Capacity utilization (percent)	67	67	67	67	67	0.0
	U.S. shipments (million dollars)	63,000	65,000	70,370	73,000	76,000	4.1
	U.S. exports (million dollars)	312	312	334	397	407	2.4
	U.S. imports (million dollars)	683	745	823	966	1,158	19.9
	Apparent U.S. consumption (million dollars)	63,371	65,434	70,859	73,569	76,752	4.3
	Trade balance (million dollars)	-371	-434	-489	-569	-752	-32.2
	Ratio of imports to consumption (percent)	1.1	1.1	1.2	1.3	1.5	15.4
	Ratio of exports to shipments (percent)	0.5	0.5	0.5	0.5	0.5	0.0

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG040	Malt beverages:						
	Number of establishments	529	529	529	529	376	-28.9
	Employees (thousands)	31.0	33.0	33.0	31.0	28.0	-9.7
	Capacity utilization (percent)	79	80	80	80	78	-2.5
	U.S. shipments (million dollars)	16,544	16,925	16,925	16,925	17,601	4.0
	U.S. exports (million dollars)	169	191	171	172	164	-4.6
	U.S. imports (million dollars)	2,166	2,333	2,566	2,664	2,752	3.3
	Apparent U.S. consumption (million dollars)	18,540	19,067	19,320	19,417	20,189	4.0
	Trade balance (million dollars)	-1,996	-2,142	-2,395	-2,492	-2,588	-3.8
	Ratio of imports to consumption (percent)	11.7	12.2	13.3	13.7	13.6	-0.7
	Ratio of exports to shipments (percent)	1.0	1.1	1.0	1.0	0.9	-10.0
AG041	Wine and certain other fermented beverages:						
	Number of establishments	2,646	2,646	2,646	2,646	1,189	-55.1
	Employees (thousands)	22.0	23.0	24.0	24.0	27.0	12.5
	Capacity utilization (percent)	80	82	82	82	63	-23.2
	U.S. shipments (million dollars)	7,208	7,854	7,854	8,100	9,399	16.0
	U.S. exports (million dollars)	551	531	541	634	793	25.2
	U.S. imports (million dollars)	2,259	2,316	2,740	3,307	3,445	4.2
	Apparent U.S. consumption (million dollars)	8,916	9,639	10,053	10,773	12,051	11.9
	Trade balance (million dollars)	-1,708	-1,785	-2,199	-2,673	-2,652	0.8
	Ratio of imports to consumption (percent)	25.3	24.0	27.3	30.7	28.6	-6.8
	Ratio of exports to shipments (percent)	7.6	6.8	6.9	7.8	8.4	7.7
AG042	Distilled spirits:						
	Number of establishments	57	57	57	57	82	43.9
	Employees (thousands)	6.0	8.0	8.0	8.0	6.0	-25.0
	Capacity utilization (percent)	63	68	68	75	69	-8.0
	U.S. shipments (million dollars)	3,860	3,929	3,929	4,050	4,057	(⁵)
	U.S. exports (million dollars)	483	534	555	592	727	22.9
	U.S. imports (million dollars)	2,727	2,848	3,111	3,453	3,734	8.1
	Apparent U.S. consumption (million dollars)	6,104	6,242	6,485	6,911	7,064	2.2
	Trade balance (million dollars)	-2,244	-2,313	-2,556	-2,861	-3,007	-5.1
	Ratio of imports to consumption (percent)	44.7	45.6	48.0	50.0	52.9	5.8
	Ratio of exports to shipments (percent)	12.5	13.6	14.1	14.6	17.9	22.6

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG043	Unmanufactured tobacco:						
	Number of establishments	21	20	20	20	16	-20.0
	Employees (thousands)	4.0	4.0	4.0	4.0	3.0	-25.0
	Capacity utilization (percent)	(¹)					
	U.S. production (million dollars)	2,122	2,187	2,300	2,186	1,077	-50.7
	U.S. exports (million dollars)	1,222	1,268	1,050	1,035	1,044	0.9
	U.S. imports (million dollars)	628	680	716	757	702	(⁵)
	Apparent U.S. consumption (million dollars)	1,528	1,599	1,966	1,908	735	-61.5
	Trade balance (million dollars)	594	588	334	278	342	22.9
	Ratio of imports to consumption (percent)	41.1	42.5	36.4	39.7	95.6	140.8
	Ratio of exports to production (percent)	57.6	58.0	45.6	47.4	97.0	104.6
AG044	Cigars and certain other manufactured tobacco:						
	Number of establishments	57	57	57	57	57	0.0
	Employees (thousands)	3.0	3.0	3.0	3.0	3.0	0.0
	Capacity utilization (percent)	74	73	72	72	61	-15.3
	U.S. shipments (million dollars)	1,193	1,100	1,010	1,010	1,000	-1.0
	U.S. exports (million dollars)	709	616	485	442	272	-38.6
	U.S. imports (million dollars)	290	285	299	307	333	8.5
	Apparent U.S. consumption (million dollars)	774	769	825	875	1,062	21.4
	Trade balance (million dollars)	419	331	185	135	-62	(²)
	Ratio of imports to consumption (percent)	37.5	37.1	36.3	35.1	31.4	-10.5
	Ratio of exports to shipments (percent)	59.4	56.0	48.0	43.8	27.2	-37.9
AG045	Cigarettes:						
	Number of establishments	10	10	10	10	15	50.0
	Employees (thousands)	18.0	18.0	18.0	18.0	15.0	-16.7
	Capacity utilization (percent)	70	71	70	70	61	-12.9
	U.S. shipments (million dollars)	39,686	42,787	45,696	46,000	34,582	-24.8
	U.S. exports (million dollars)	3,308	2,118	1,463	1,403	1,294	-7.8
	U.S. imports (million dollars)	212	189	230	234	231	(⁵)
	Apparent U.S. consumption (million dollars)	36,590	40,857	44,462	44,831	33,519	-25.2
	Trade balance (million dollars)	3,096	1,930	1,234	1,169	1,063	-9.0
	Ratio of imports to consumption (percent)	0.6	0.5	0.5	0.5	0.7	40.0
	Ratio of exports to shipments (percent)	8.3	5.0	3.2	3.0	3.7	23.3

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG046	Hides, skins, and leather:						
	Number of establishments	1,220	1,220	1,220	1,220	1,220	0.0
	Employees (thousands)	17.0	16.0	16.0	16.0	16.0	0.0
	Capacity utilization (percent)	(³)	(³)	(³)	(³)	(³)	(³)
	U.S. shipments (million dollars)	5,253	5,255	5,085	4,886	4,602	-5.8
	U.S. exports (million dollars)	2,330	2,650	2,390	2,492	2,730	9.5
	U.S. imports (million dollars)	1,167	1,032	935	817	886	8.4
	Apparent U.S. consumption (million dollars)	4,090	3,638	3,629	3,211	2,758	-14.1
	Trade balance (million dollars)	1,163	1,617	1,456	1,675	1,844	10.1
	Ratio of imports to consumption (percent)	28.5	28.4	25.8	25.4	32.1	26.4
	Ratio of exports to shipments (percent)	44.4	50.4	47.0	51.0	59.3	16.3
AG047	Furskins:						
	Number of establishments	350	325	318	307	307	0.0
	Employees (thousands)	2.0	2.0	2.0	2.0	2.0	0.0
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)
	U.S. shipments (million dollars)	151	166	128	178	212	19.1
	U.S. exports (million dollars)	158	173	173	158	191	21.1
	U.S. imports (million dollars)	87	96	87	87	106	21.0
	Apparent U.S. consumption (million dollars)	81	89	43	108	127	17.8
	Trade balance (million dollars)	70	77	85	70	85	21.2
	Ratio of imports to consumption (percent)	⁴ 108.1	⁴ 107.7	⁴ 204.6	81.1	83.3	2.7
	Ratio of exports to shipments (percent)	⁴ 104.4	⁴ 104.1	⁴ 134.8	88.5	90.0	1.7
AG048	Wool and other animal hair:						
	Number of establishments	67,800	65,658	64,695	67,720	67,160	-0.8
	Employees (thousands)	(³)	(³)	(³)	(³)	(³)	(³)
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)
	U.S. production (million dollars)	26	20	25	31	34	9.7
	U.S. exports (million dollars)	19	11	26	29	27	-6.2
	U.S. imports (million dollars)	74	57	42	38	45	19.0
	Apparent U.S. consumption (million dollars)	81	66	41	41	52	29.6
	Trade balance (million dollars)	-55	-46	-16	-10	-18	-94.3
	Ratio of imports to consumption (percent)	90.9	86.3	⁴ 101.4	93.9	86.3	-8.1
	Ratio of exports to production (percent)	71.8	54.7	⁴ 102.3	92.1	78.8	-14.4

See footnote(s) at end of table.

Table AG-6—Continued

Agricultural products sector: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 2000–2004

USITC code	Industry/commodity group	2000	2001	2002	2003	2004	Percent change, 2004 from 2003
AG049	Cotton, not carded or combed:						
	Number of establishments	30,000	30,000	30,000	30,000	30,000	0.0
	Employees (thousands)	160.0	160.0	160.0	160.0	160.0	0.0
	Capacity utilization (percent)	(¹)					
	U.S. production (million dollars)	4,260	3,384	4,678	4,110	5,985	45.6
	U.S. exports (million dollars)	1,883	2,164	2,015	3,203	4,222	31.8
	U.S. imports (million dollars)	21	4	20	26	16	(⁵)
	Apparent U.S. consumption (million dollars)	2,398	1,224	2,683	933	1,779	90.7
	Trade balance (million dollars)	1,862	2,160	1,995	3,177	4,206	32.4
	Ratio of imports to consumption (percent)	0.9	0.3	0.7	2.8	0.9	-67.9
	Ratio of exports to production (percent)	44.2	64.0	43.1	77.9	70.5	-9.5
AG050	Ethyl alcohol for nonbeverage purposes:						
	Number of establishments	62	61	60	76	81	6.6
	Employees (thousands)	8.0	8.0	8.0	8.0	8.0	0.0
	Capacity utilization (percent)	87	75	79	79	94	19.0
	U.S. production (million dollars)	2,000	1,742	2,000	2,824	5,808	105.7
	U.S. exports (million dollars)	91	125	71	103	81	-21.8
	U.S. imports (million dollars)	162	178	170	191	259	36.0
	Apparent U.S. consumption (million dollars)	2,070	1,795	2,099	2,912	5,987	105.6
	Trade balance (million dollars)	-70	-53	-99	-88	-179	-104.1
	Ratio of imports to consumption (percent)	7.8	9.9	8.1	6.6	4.3	-34.8
	Ratio of exports to production (percent)	4.6	7.2	3.6	3.7	1.4	-62.2

¹ Capacity utilization could not be meaningfully calculated for this industry.² Not meaningful.³ Not available.⁴ Inventory changes, for which data are not available, likely account for ratios that exceed 100 percent.⁵ Less than 0.05 percent.

Note.—Calculations based on unrounded data.

Source: These data have been estimated by the Commission's international trade analysts on the basis of primary and secondary data sources including discussions with various Government and industry contacts. These estimated data are subject to change either from secondary sources or from detailed surveys the Commission often conducts in the course of statutory investigations or other work. Further, these data may undergo adjustments based on revisions in tariff nomenclature, classification practices, or redefinitions of industry classes.