### FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

### **INVESTIGATION TITLE**

This questionnaire must be received by the Commission by **DATE** 

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the countervailing duty/antidumping duty order concerning product from Country (Inv. No. 701/731-TA-xxx (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm \_\_\_\_\_

	Website							
	Has your firm produced or exported <b>PRODUCT</b> (as defined on next page) at any time since January 1, 2009?  NO  (Sign the certification below and promptly return <b>only</b> this page of the questionnaire to the Commission)							
	YES (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)							
	Data reported in this questionnaire relate to (Check one):							
	COUNTRY	COUNTRY	COUNTRY	COUNTRY				
	•	e via the Commission <i>Drop B</i> c.gov/oinv/. (PIN: XXXX)	ox by clicking on the follo	wing link:				
		CERTIF	CATION					
knowledg By mean nformat	ge and belief and unders s of this certification I ion provided in this que	erein supplied in response to tand that the information submalso grant consent for the Conestionnaire and throughout thing the same or similar merchandis	nitted is subject to audit and name in the imployees of the imployees of the interest of the i	verification by the Commissions and contract personnel, to	use the			
Commiss naintain proceedii	ion, its employees, and ing the records of this p	submitted in this questionnaire contract personnel who are acroceeding or related proceeding rams and operations of the Coldisclosure agreements.	ting in the capacity of Comi s for which this information	mission employees, for devel is submitted, or in internal au	oping or udits and			
Name of	Authorized Official	Title of Authorized Official	l D	ate				
		Phone:						
Signature	2		E	mail address				

#### PART I.--GENERAL INFORMATION

Background. On Date, the Department of Commerce/the Treasury issued a countervailing duty order/an antidumping duty order/suspended an investigation on imports of product from Country. On Date, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the order/termination of the suspended investigation would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If the Commission makes an affirmative determination, the order/suspension agreement will remain in place. If the Commission makes a negative determination, the Department of Commerce will revoke the order/terminate the suspension agreement. Questionnaires and other information pertinent to this proceeding are available at LINK.

**PRODUCT** covered by these investigations is . . . COMMERCE SCOPE LANGAUGE

**Reporting of information**.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1.	OMB statisticsPlease report below the actual number of hours required and the cost to your
	firm of completing this questionnaire.

Hours	Dollars			

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2.	Establishments covered Provide the name and address of establishment(s) covered by this
	questionnaire. If your firm is publicly traded, please specify the stock exchange and trading
	symbol.

"Establishment" Each facility of a firm in Country involved in the production or export of
product, including auxiliary facilities operated in conjunction with (whether or not physically
separate from) such facilities. Firms operating more than one establishment in Country should
combine the data for all establishments into a single report.

I-3. <u>U.S. importers.</u>--Please provide the names, contacts, email addresses, and telephone numbers of the <u>FIVE</u> largest U.S. importers of your firm's <u>product</u> in 2014.

No.	Importer's name	Contact person	Email address	Area code and telephone number	Share of your firm's 2014 U.S. exports (%)
1					
2					
3					
4					
5					

I-4.	<u>U.S. production</u> Does your firm or any related firm produce, have the capability to produce, or have any plans to produce <u>product</u> in the United States or other countries?
	No YesPlease name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire.
I-5.	<u>U.S. importation</u> Does your firm or any related firm import or have any plans to import product into the United States?
	No YesPlease name the firm(s) below and ensure that they complete the Commission's importer questionnaire.
I-6.	<u>Business plan.</u> In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for product?
	No YesPlease provide the requested documents. If you are not providing the requested documents, please explain why not.

### PART II.--TRADE AND RELATED INFORMATION

Telephone

Fax

Further information on this part of the questionnaire can be obtained from INVESTIGATOR (202-xxx-xxxx, NAME@usitc.gov). Supply all data requested on a <u>calendar-year</u> basis.

II-1.	Contact inform	nationPlease identify the responsible	individual and the manner by which				
	Commission staff may contact that individual regarding the confidential information submitted						
	in part II.						
	·						
	Name						
	Title						
	Email						

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of product since January 1, 2009.

Chec	k as many as appropriate.	Please describe.
	Plant openings	
	Plant closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or production curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

No	Yes—Supply details as to the time, nature, and significance of such cha
	and provide underlying assumptions, along with relevant portio business plans or other supporting documentation that address
	issue. Include in your response a specific projection of your fir capacity to produce product (in units) for 2015 and 2016.
Anticipated	changes in operations in the event the order is revokedWould your firm
	<b>changes in operations in the event the order is revoked</b> Would your firm ny changes in the character of its operations or organization (as noted above)
anticipate a	ny changes in the character of its operations or organization (as noted above)
anticipate a relating to t	· · · · · · · · · · · · · · · · · · ·

[DRAFTING NOTE: all subsequent (second and beyond) full reviews collect data for only **THREE** years plus any relevant interim period.]

II-5a. <u>Overall capacity and production</u>.-- Please report your firm's production of products made on the same equipment and machinery used to produce <u>product</u>, and the combined production capacity on this shared equipment and machinery.

"Average production capacity" or "capacity" –The level of production that your establishment(s) could reasonably have expected to attain during the specified periods for all products manufactured in that establishment using the same manufacturing equipment. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

"Production" -- All production in your establishment(s) in Country, including production consumed internally within your firm.

Quantity (in units)									
	Calendar year						January-March		
Item	2009	2010	2011	2012	2013	2014	2014	2015	
Overall production capacity									
Production of: Product <sup>1</sup>	0	0	0	0	0	0	0	0	
Other products <sup>2</sup>									
Total	0	0	0	0	0	0	0	0	

<sup>&</sup>lt;sup>1</sup> Data entered for production of product will populate here once reported in question II-6.

II-5b.	Operating parametersThe production capacity reported in II-5a is based on operating ho per week, weeks per year.	urs
II-5c.	<u>Capacity calculation</u> Please describe the methodology used to calculate overall production capacity reported in II-5a, and explain any changes in reported capacity.	
II-5d.	<u>Production constraints</u> Please describe the constraint(s) that set the limit(s) on your firm's production capacity.	

<sup>&</sup>lt;sup>2</sup> Please identify these products: \_\_\_\_\_.

Inventory

produ produ Firm's the U by you Inven produ	sestimated shanited States of ur firm's expore tories in the Unite ntories"Finish	are of country' product from the in 2014. Inited States ed States (not in the digods invented goods invented states)	<u>s exports</u> Plea the country spe	ase estinated of the control of the	mate the n the cer  08, main  Id by firm	page according percentage tification particular and talentification progression progressio	ge of total page according inventoried in quest ess.	exports unted fo
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produ produ <u>Firm's</u> the U	action of produ action in 2014. Sestimated sha nited States of	percent are of country' product from t	ry specified on t. s exportsPlea the country spe	the ceri	ification	page acco	ounted for ge of total	by your exports
produ produ	iction of <mark>produ</mark> iction in 2014.	ict in the count percent	ry specified on	the cer	ification	page acco	ounted for	by your
produ	iction of produ	ict in the count	ry specified on			-	_	
						-	_	
repre	sented by sales	s of product? _	percent.					
			of your firm's to	tal sale	s in its m	ost recent	fiscal yea	r was
	these factor	s enhance or co	onstrain such sł	nifts.				
(ii).	between pro	oducts (e.g., tin	that affect you ne, cost, relativ	e price	-	-		
/::\	Dlagge dagge	riba tha factors	that affect you	r firm's	ability ta	shift pro	dustion so	na situ
			Please identify		•		•	
	☐ No	Yes (i.	.e., have produc	ced oth	er produc	cts or are a	able to pro	oduce ot
	the same eq	quipment and/o	production (cap or labor?	acity) t	etween	roduct ar	ia otner p	roducts
(i).	is your firm	anie to switch i		:4\ I-				

YesList the products(s), countries affected, and the date of such findings/remedies/proceedings.  narketsIdentify export markets (other than the United States) that your firm or where it has increased its sales of product since 2009. Please identify and  countervailing duty/antidumping duty orderDescribe the significance of the revailing duty/antidumping duty order covering imports of product from Country effect on your firm's production capacity, production, home market shipments, United States and other markets, and inventories. You may wish to compare you as before and after the imposition of the order.
countervailing duty/antidumping duty orderDescribe the significance of the rvailing duty/antidumping duty order covering imports of product from Country effect on your firm's production capacity, production, home market shipments, United States and other markets, and inventories. You may wish to compare you
countervailing duty/antidumping duty orderDescribe the significance of the rvailing duty/antidumping duty order covering imports of product from Country effect on your firm's production capacity, production, home market shipments, United States and other markets, and inventories. You may wish to compare you
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rvailing duty/antidumping duty order covering imports of product from Country effect on your firm's production capacity, production, home market shipments, United States and other markets, and inventories. You may wish to compare you
anges if order revokedWould your firm anticipate any changes in its acity, production, home market shipments, exports to the United States and or inventories relating to the production of product in the future if the duty/antidumping duty order on product from Country were to be revoked?
Yes—Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.
(

II-14. <u>Trade data</u>.--Report your firm's production capacity, production, shipments, and inventories related to the production of product in your establishment(s) in Country during the specified periods.

<u>Do not submit data by manufacturing facility if they are in the same country.</u> If your firm has multiple manufacturing establishments within one country, you are required to combine data for those establishments within one foreign producer questionnaire response.

<u>Do not submit data on multiple countries combined</u>. The establishments reported here should all be located in the country of the firm's address reported on the certification page. Multinational companies with production in multiple subject countries should submit separate foreign producer questionnaire responses for each subject country.

"Shipments"--Shipments of products produced in your establishment(s) in Country. Quantities reported should be net of returns. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment in Country.

"Home market commercial shipments"--Shipments, other than internal consumption and transfers to related firms, within Country.

"Home market internal consumption/transfers to related firms"--Shipments made to related firms in Country, including product consumed internally by your firm.

**"Export shipments"**--Shipments to destinations outside Country, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

## II-14. <u>Trade data</u>--*Continued*.

	Quar	itity ( <i>in <mark>unit</mark></i>	s) and Valu	e (in 1,000	dollars)			
			Calend	ar year			January	-March
ltem	2009	2010	2011	2012	2013	2014	2014	2015
Average production capacity <sup>1</sup> (A)								
Beginning-of-period inventories (B)								
Production (C)								
Home market shipments: Internal consumption/ transfers quantity (D)								
value (E)								
Commercial shipments quantity (F)								
value (G)								
Export shipments: to the United States: quantity (H)								
value (I)								
to the European Union: <sup>2</sup> quantity (J)								
value (K)								
to Asia: <sup>3</sup> quantity (L)								
value (M)								
to all other markets: <sup>4</sup> quantity (N)								
value (O)								
Total exports (quantity) (P)	0	0	0	0	0	0	0	0
Total shipments (quantity) (Q)	0	0	0	0	0	0	0	0
End-of-period inventories (R)								
<sup>1</sup> The production capacity re describe the methodology used <sup>2</sup> Identify your firm's princip <sup>3</sup> Identify your firm's princip <sup>4</sup> Identify your firm's princip	to calculate al <i>Europear</i> al <i>Asian</i> exp	e production or <i>Union</i> expo port market	n capacity, a ort markets s:	and explain	week, any change	weeks pe s in reporte	r year. Plea d capacity:	se

### II-14. <u>Trade data</u>.--Continued

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line R) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, J, L, and N). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

			Calendar year					
2009	2010	2011	2012	2013	2014	2014	2015	
0	0	0	0	0	0	0	0	
	0	0 0	0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

II-15.	Other explanations:If your firm would like to further explain a response to a question in Part II that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

### PART III.--MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Economist (202-xxx-xxxx, NAME@usitc.gov).

III-1. <u>Contact information.</u>-- Please identify the responsible individual and how Commission staff may contact the individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

III-2. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of <u>product</u> to U.S. customers in 2014 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale						
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	Total (shoul sum t 100.0%	d o	
Share of your 2014 sales	%	%	%	%	0.0	%	

III-3. Please fill out the table regarding your firm's typical sales contracts with U.S. customers for product (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	# of days		365	
Price renegotiation	Yes			
(during contract period)	No			
<u>.</u>	Quantity			
Fixed quantity and/or price	Price			
	Both			
Meet or release	Yes			
provision	No			
Not applicab	le			

III-4. <u>Lead times.</u>— What is your firm's share of sales from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of product?

Source	Share of 2014 sales	Lead time (days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-5.	Raw materials Indicate how product raw materials prices have changed since January 1, 2009,
	and how you expect they will change in the future.

Raw materials prices	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for product.
Changes since January 1, 2009					
Anticipated changes					

III-6. Changes in factors affecting supply.--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of Country-produced product in the U.S. market since January 1, 2009?

No	Yes	If yes, please describe.

III-7. **Availability of SUBJECT import supply.--** Do you anticipate any changes in terms of the availability of Country-produced product in the U.S. market in the future?

Increase	No change	If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices.

III-8.	Product shiftingDescribe how easily your firm can shift its sales of product between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting product between the U.S. and alternative country markets within a 12-month period.  Product rangeIs the product range, product mix, or marketing of product in your firm's home market different from that of product for export to the United States or to third-country								
	markets?	•							
	No	Yes	If ye	es, ple	ase explain.				
III-10.	or marke	<u>Product changes.</u> Have there been any significant changes in the product range, product mix, or marketing of <u>product</u> in your firm's home market, for export to the United States, or for export to third-country markets since January 1, 2009? Do you anticipate any future changes?							
	Changes in product range, product mix, or marketing		No	Yes	Explain				
	Changes since January 1, 2009								
	Anticipated changes								

	☐ No		Y	esPlease fill out t	he tab	ole.	
							nanges in the price of this substitute ffected the price for product?
1	Substitute			titute is used	No	Yes	Explanation
	Changes in substitutes	No	Yes				Explain
	Г		produ	ct since January 1,	2009?	Doy	you anticipate any future changes?
			Yes				Explain
	Changes since January 1, 200						
	Anticipated changes						
-13.	interchangeab	le ( <i>i.e.</i> , c	an be		pplica		and sold in its home market ) with your firm's product sold to the
	Yes No	) If no	o, iden	tify the market(s)	and a	ny dif	fferences in the products.
		]					

uses	end No	Yes	Explain						
Changes sind January 1, 20									
Anticipated changes									
hanges in de Your firm's market		No change	Overall decrease	Fluctuate with no clear trend	hat you anticipate will affect, the  Explanation and factors				
Demand since January 1, 2009									
Home market									
United									
States									
States Other markets									
Other			Anticipa	ted future de	emand				
Other			Anticipa	ted future de	emand				
Other markets Home			Anticipa	ted future de	emand				

III-18.	Internat	ternational transportation.—									
	(a)	Who typically arranges international transportation for your firm's exports?									
		Export	er	Importer							
	(b)	If your firm typically arranges international transportation:									
			•		verage cost to ship typical ntry to the United States	dollars per <mark>unit</mark>					
III-19.				<b>arket</b> Describe br npetition between,	iefly your firm's home marke producers.	et for <mark>product</mark> , including					
III-20.	<u>Import competition</u> Does your firm face competition from imports of <u>product</u> in your firm's home market?										
	No	Yes	If yes	s, please identify tl	ne country sources of these	imports.					
III-21.	Market studies.—Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss product supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Country, and (3) the world as a whole. Of particular interest is such data from 2009 to the present and forecasts for the future.										
111-22.	Other explanationsIf your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.										

# **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: LINK

**Please do not attempt to modify the format or permissions of the questionnaire document**. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box.</u>—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: XXXX

• E-mail.—E-mail the MS Word questionnaire to NAME@usitc.gov; include a scanned copy of the signed certification page (page 1). Please note that submitting your questionnaire by e-mail may subject your firm's business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.

If your firm did not produce or export this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.