



ECONOMIC CONSULTING SERVICES, LLC

**BEFORE THE
UNITED STATES INTERNATIONAL TRADE COMMISSION**

**IN THE MATTER
OF
53-FOOT DOMESTIC DRY CONTAINERS
FROM CHINA**

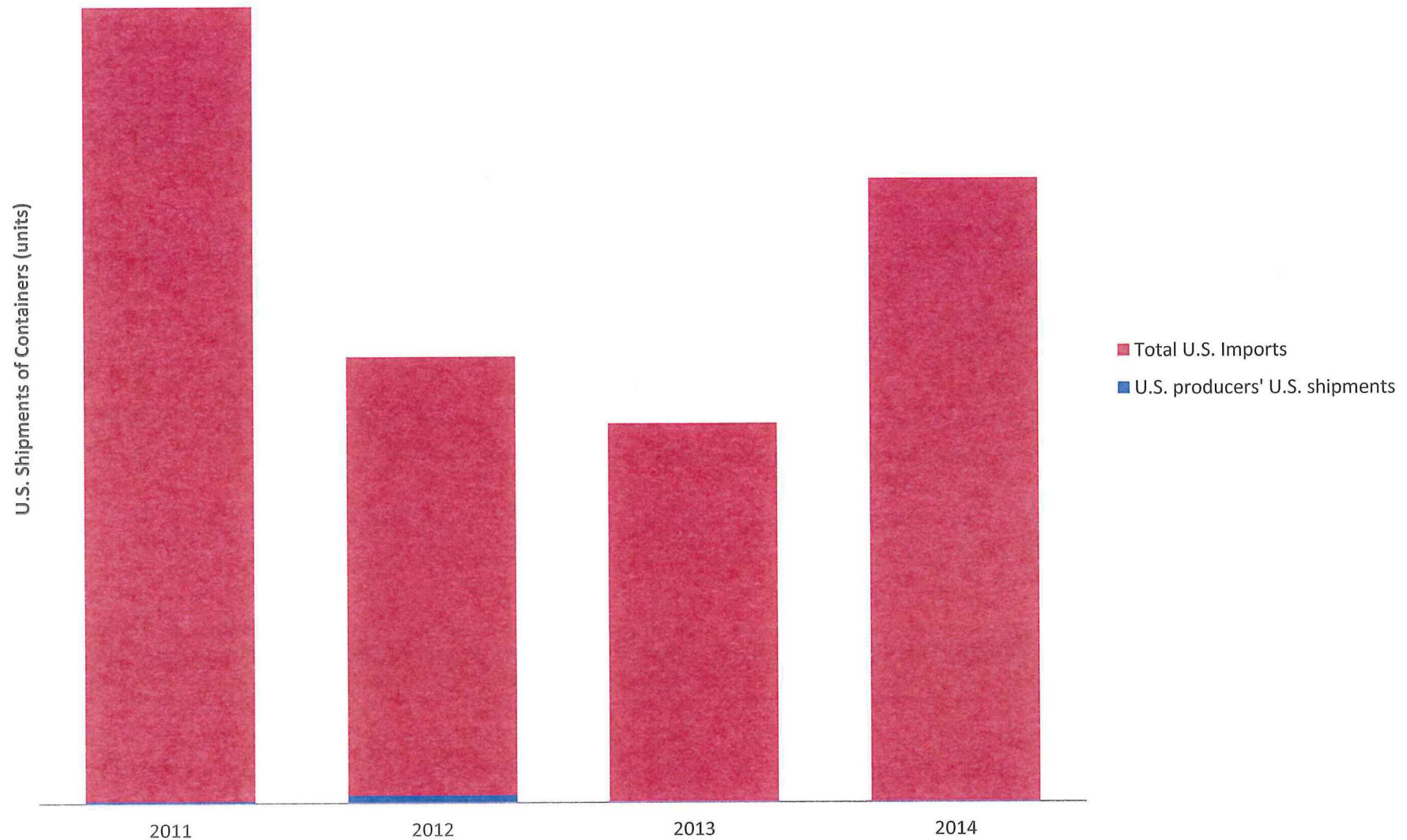
Inv. No(s). 701-TA-514 and 731-TA-1250 (Final)

**EXHIBITS TO TESTIMONY OF
JIM DOUGAN
VICE PRESIDENT
ECONOMIC CONSULTING SERVICES, LLC**

April 16, 2015

Washington, D.C.

Subject Imports Dominate the U.S. Market



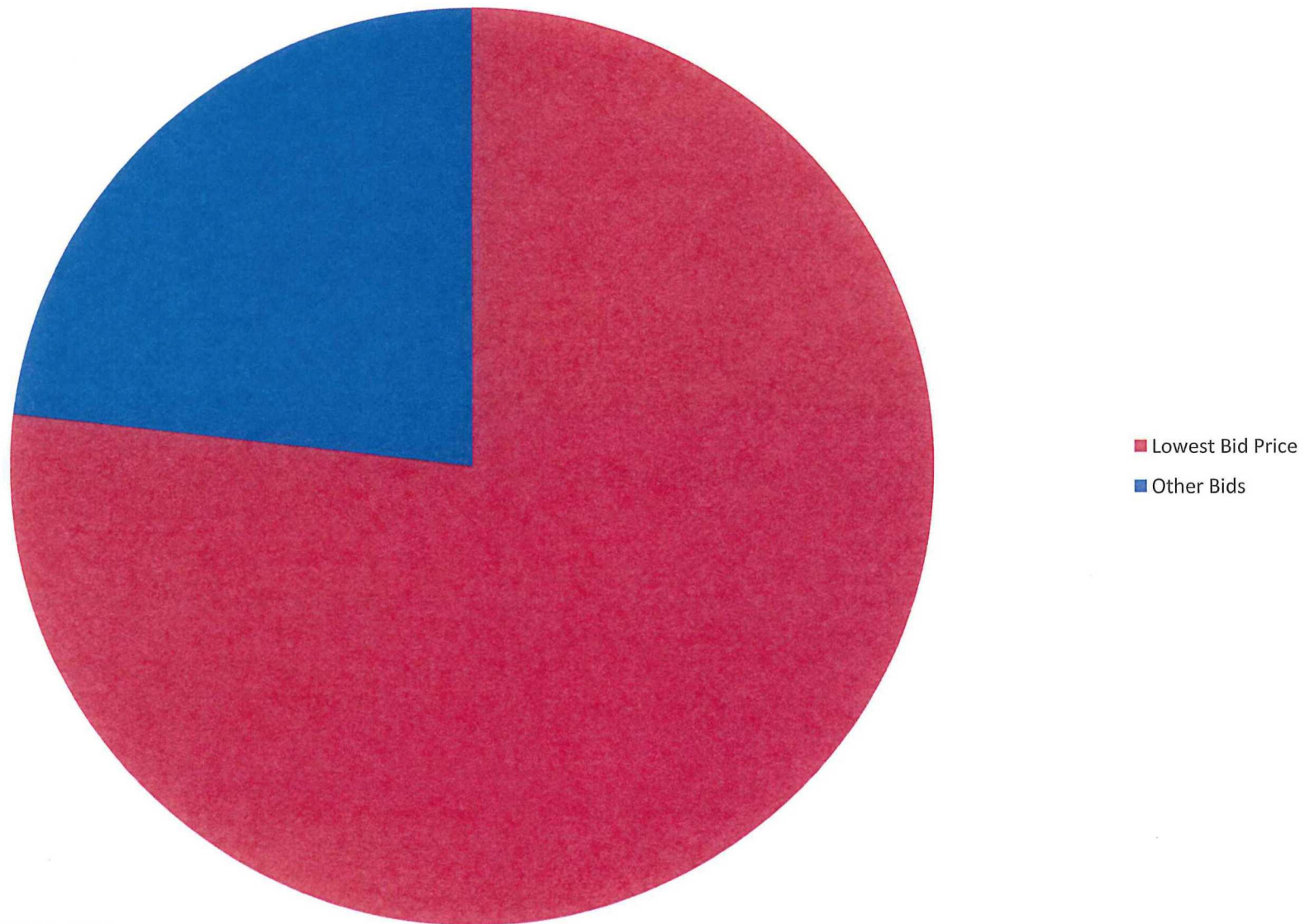
Source: Staff Report at Table IV-4

Import Prices Declined Substantially Over the POI (Index: Q1 2011 = 100)

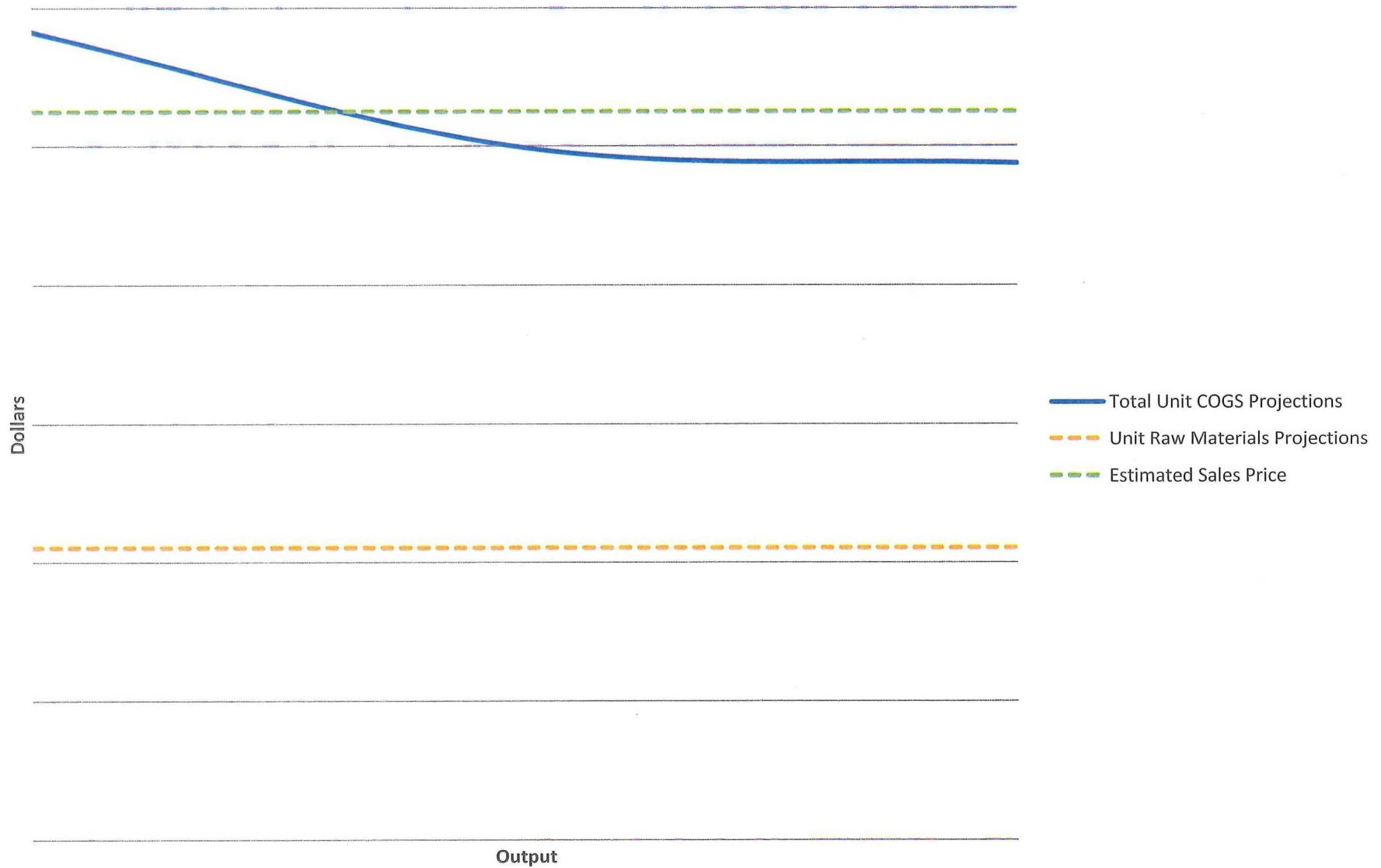


Sources: Importers' Questionnaires at III-2b and III-2c. Price data shown here include price and purchase cost data, Products 1 and 2, and unladen and laden containers

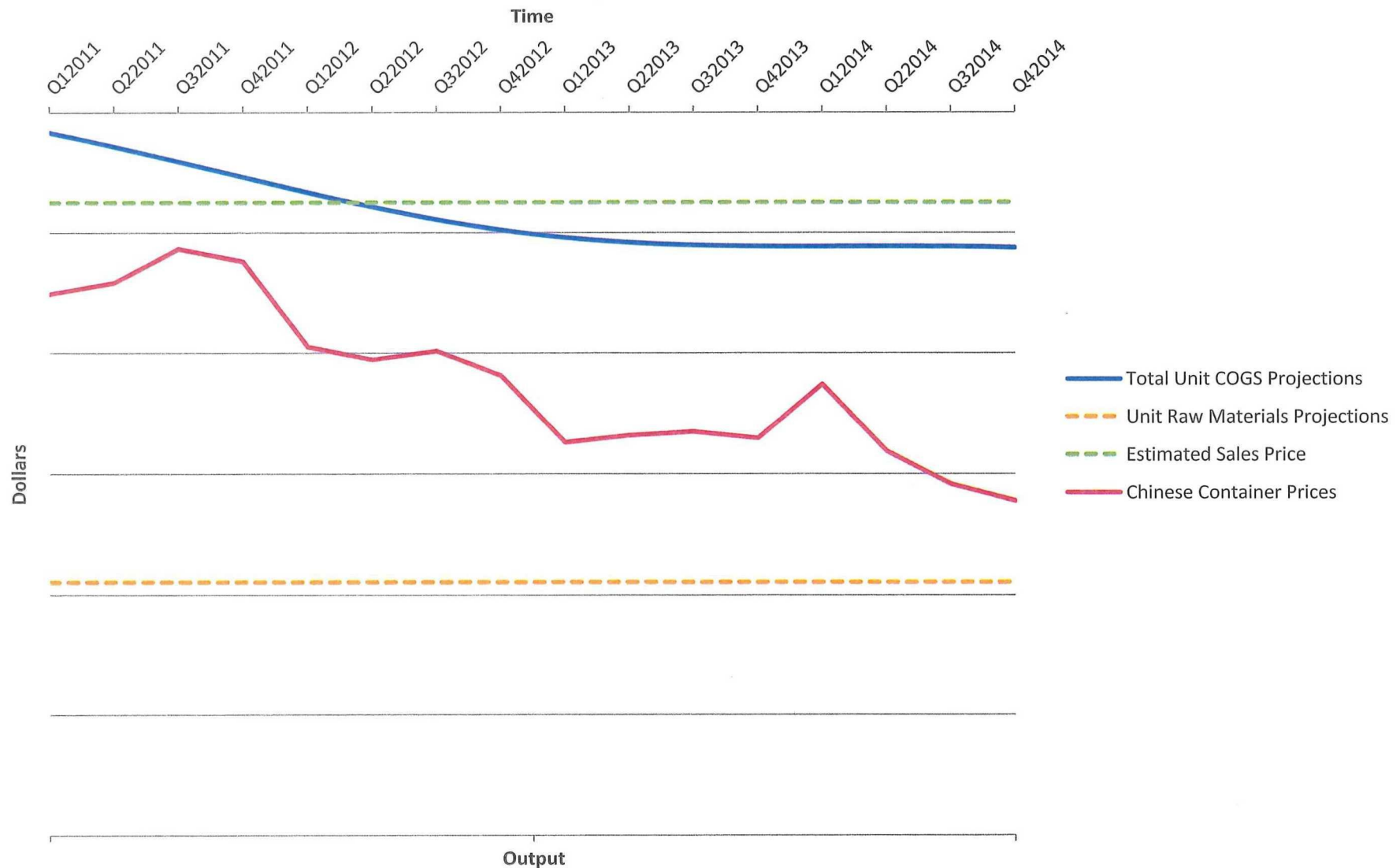
**The Vast Majority of Containers Were Awarded to the Lowest Bid Price
(Share of Quantity in Units)**



Stoughton Projected That Its Unit Production Cost Would Decline With Experience



The Prevailing Import Price is Below Even Stoughton's Most Optimistic Projected Production Cost



Sources: Stoughton Prehearing Brief at Exhibits 20 and 21, Importers' Questionnaires at III-2b and III-2c. Price data shown here include price and purchase cost data, Products 1 and 2, and unladen and laden containers