THE U.S. AUTOMOBILE INDUSTRY: MONTHLY REPORT ON SELECTED ECONOMIC INDICATORS

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Table 1.—New passenger automobiles: U.S. retail sales of domestic production, production, inventory, days' supply, and employment, by specified periods, August 1983–July 1985

(In thousands of units; thousands of employees)

Item	1984 and 1985			1983 and 1984	
	June 1985	July 1985	Aug. 1984–July 1985	July 1984	Aug. 1983–July 1984
Retail sales of domestic production:					
Subcompact	167	161	2,161	198	2,055
Compact	107	102	1,473	106	1,282
Intermediate	238	212	2,446	204	2,543
Standard	87	81	1,012	101	1,075
Luxury	85	83	968	87	1,014
Total	684	640	8,059	696	7,968
Production:					
Subcompact	136	118	1,547	101	1,633
Compact	180	141	1,932	128	1,943
Intermediate	227	212	2,955	174	2,771
Standard	68	62	868	69	598
Luxury	74	77	872	63	650
Total	684	610	8,174	536	7,595
Inventory:					
Subcompact	269	287	1/	296	1/
Compact	307	341	1/	407	1/
Intermediate	540	526	1/	419	1/
Standard	228	220	1/	196	1/
Luxury	202	204	1/	128	1/
Total	1,546	1,577	1/	1,446	1/
Days' supply: 2/					
Subcompact	46	60	1/	60	1/
Compact	46	63	1/	58	1/
Intermediate	45	52	1/	46	1/
Standard	63	61	1/	49	1/
Luxury	67	67	1/	44	1/
Total	50	58	1/	52	1/
Employment: 3/					
Total employees	4/ 883	5/ 884	1/	6/ 870	1/
Production workers	4/ 689	5/ 687	1/	6/ 671	1/
Layoffs 7/	40	39	1/	73	1/

1/ Not applicable.

2/ Days' supply is an average for each class size which is determined by the previous month's retail sales.

3/ Employment data are for SIC 371 (motor vehicles and motor vehicle equipment).

4/ Data are for May 1985, revised.

5/ Data are for June 1985.

6/ Data are for June 1984, revised.

7/ Layoffs are the number of UAW members on indefinite layoff from U.S. auto plants as of the end of each specified period.

Source: Retail sales and production, Data Resources, Inc. Auto Information Bank; days' supply and inventory, Automotive News; and employment, U.S. Department of Labor.

Note.—Because of rounding, figures may not add to the totals shown.

Table 2.—New passenger automobiles: U.S. imports for consumption, by principal sources and by specified periods, July 1983–June 1985 1/

Source	1984–85			1983–84	
	May 1985	June 1985	July 1984–June 1985	June 1984	July 1983–June 1984
	Quantity (units)				
Japan	220,889	254,538	2,181,570	158,481	1,879,979
Canada	104,712	111,031	1,068,601	102,894	964,532
West Germany	38,520	40,066	404,446	21,285	340,599
Sweden	11,269	15,687	128,456	7,066	122,167
Italy	444	536	7,568	744	8,672
United Kingdom	2,722	2,701	22,382	1,055	19,252
France	2,307	2,335	51,118	2,175	30,466
All other	1,628	4,939	27,794	1,485	10,950
Total	382,491	431,833	3,891,935	295,185	3,376,617
	Value (1,000 dollars)				
Japan	1,436,106	1,606,774	13,820,287	1,015,344	11,462,699
Canada	997,337	1,057,050	10,226,291	950,249	8,728,929
West Germany	484,299	502,721	5,251,861	326,468	4,558,588
Sweden	131,277	182,795	1,446,652	75,768	1,225,097
Italy	8,069	7,635	112,883	12,822	115,021
United Kingdom	64,897	63,450	537,737	24,895	449,074
France	22,971	23,705	307,073	20,125	268,568
All other	16,134	47,045	186,101	13,302	101,316
Total	3,160,884	3,491,175	31,888,885	2,438,973	26,909,292

1/ Data include imports into Puerto Rico and TSUSA item 692.1005; data do not include automobiles assembled in Foreign-Trade Zones.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.—Because of rounding, figures may not add to the totals shown.

Table 3.—Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. imports for consumption, by principal sources and by specified periods, July 1983–June 1985 2/

Source	1984–85			1983–84	
	May 1985	June 1985	July 1984–June 1985	June 1984	July 1983–June 1984
	Quantity (units) 3/				
Japan	70,772	65,020	695,960	46,544	494,571
Canada	30,498	30,361	334,497	33,331	334,576
All other	1,638	2,950	21,361	345	848
Total	102,908	98,331	1,051,818	80,220	829,995
	Value (1,000 dollars)				
Japan	301,346	278,475	2,928,455	195,599	2,031,886
Canada	269,432	270,222	2,991,592	273,712	2,675,883
All other	12,835	23,314	162,384	1,700	11,086
Total	583,613	572,011	6,082,431	471,011	4,718,855

1/ Defined as not over 10,000 pounds gvw.
2/ Partially estimated, all data include imports into Puerto Rico.
3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.—Because of rounding, figures may not add to the totals shown.

Table 4.—New passenger automobiles: U.S. exports of domestic merchandise, by principal markets and by specified periods, July 1983–June 1985

Market	1984–85			1983–84	
	May 1985	June 1985	July 1984–June 1985	June 1984	July 1983–June 1984
	Quantity (units)				
Canada	66,402	66,147	629,180	57,042	578,450
Japan	32	26	1,717	54	2,190
All other	1,618	1,319	23,253	1,139	27,411
Total	68,052	67,492	654,150	58,235	608,051
	Value (1,000 dollars)				
Canada	562,481	548,274	5,169,263	428,995	4,371,382
Japan	447	321	24,375	555	30,988
All other	17,500	15,584	273,406	12,889	322,039
Total	580,428	564,179	5,467,044	442,439	4,724,409

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.—Because of rounding, figures may not add to the totals shown.

Table 5.—Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. exports of domestic merchandise, by principal markets and by specified periods, July 1983–June 1985 2/

Market	1984–85			1983–84	
	May 1985	June 1985	July 1984–June 1985	June 1984	July 1983–June 1984
	Quantity (units) 3/				
Canada	12,375	13,015	112,331	9,516	102,015
All other	1,403	608	14,504	872	21,345
Total	13,778	13,623	126,835	10,388	123,360
	Value (1,000 dollars)				
Canada	100,727	106,150	916,125	71,401	777,780
All other	13,050	6,206	165,680	9,359	250,644
Total	113,777	112,356	1,081,805	80,760	1,028,424

1/ Defined as not over 10,000 pounds gvw.
2/ Partially estimated.
3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.—Because of rounding, figures may not add to the totals shown.

Table 6.—New passenger automobiles: Sales of domestic and imported passenger automobiles and sales of imported passenger automobiles as a percent of total U.S. sales, by specified periods, 1984 and 1985

Period	Sales of— Domestic automobiles 1/		Imported automobiles 2/		Total U.S. sales		Ratio of import sales to total sales	
	1985	1984	1985	1984	1985	1984	1985	1984
							Percent	
January	628,037	583,429	208,184	195,129	836,221	778,558	24.9	25.1
February	645,317	655,016	193,290	186,218	838,607	841,234	23.0	22.1
Jan-Feb	1,273,354	1,238,445	401,474	381,347	1,674,828	1,619,792	24.0	23.5
March	768,927	756,164	201,341	205,947	970,268	962,111	20.8	21.4
Jan-Mar	2,042,281	1,994,609	602,815	587,294	2,645,096	2,581,903	22.8	22.7
April	788,282	721,091	198,241	174,311	986,523	895,402	20.1	19.5
Jan-Apr	2,830,563	2,715,700	801,056	761,605	3,631,619	3,477,305	22.1	21.9
May	807,590	803,273	262,344	243,326	1,066,934	1,046,599	24.6	23.2
Jan-May	3,638,153	3,518,973	1,063,400	1,004,931	4,698,553	4,523,904	22.6	22.2
June	676,675	727,370	248,659	223,688	925,334	951,058	26.9	23.5
Jan-June	4,314,828	4,246,343	1,312,059	1,228,619	5,623,887	5,474,962	23.3	22.4
July	633,527	684,112	266,803	205,617	900,330	889,729	29.6	23.1
Jan-July	4,948,355	4,930,455	1,578,862	1,434,236	6,524,217	6,364,691	24.2	22.5

1/ Domestic automobile sales include U.S. and Canadian-built automobiles sold in the United States.
2/ Does not include automobiles imported from Canada.

Source: Automotive News.

Table 7.—New passenger automobiles: Price indexes, by specified periods, 1984 and 1985

(1967 = 100)

Item	1985 May 1985	1985 June 1985	1985 Percent change	1984 and 1985 June 1984	1984 and 1985 June 1985	1984 and 1985 Percent change
Consumer Price Index:						
Unadjusted	214.5	214.7	+0.1	207.7	214.7	+3.4
Seasonally adjusted	213.9	214.5	+0.3	207.3	214.5	+3.5
Producer Price Index:						
Unadjusted	228.1	229.1	+0.4	220.9	229.1	+3.7
Seasonally adjusted	228.3	229.1	+0.4	221.1	229.1	+3.6

Source: U.S. Department of Labor.

Table 8.—New passenger automobiles: Retail price changes in the U.S. market during July 1985

Source and size category	Retail price changes, in dollars, July 1985 (+ or −)
U.S. producers:	
General Motors	No change.
Ford	No change.
Chrysler	No change.
European Community producers:	
Subcompact	No change.
Compact	No change.
Luxury	No change.
Japanese producers:	
Subcompact	No change.
Compact	No change.
Luxury	No change.

Source: Automotive News, July 1985.

Table 9.—Sales and profits (loss) on major U.S. automobile manufacturers' operations, by specified periods, 1984 and 1985 1/

(In millions of dollars)

Item and firm	1985		1984	
	January–March	April–June	January–March	April–June
Sales:				
General Motors	24,183	24,789	22,900	21,583
Ford	13,246	13,802	13,010	14,096
Chrysler	5,408	5,980	4,920	5,251
American Motors	919	961	1,080	1,062
Total	43,756	45,531	41,910	41,992
Profits:				
General Motors	1,072	1,159	1,614	1,609
Ford	783	699	897	909
Chrysler	508	596	706	803
American Motors	(29)	(70)	5	5
Total	2,334	2,384	3,222	3,326

1/ Data are for world operations.

Source: Automotive News.

Table 10.—Manufacturers' suggested retail prices of selected U.S. and Japanese automobiles, April 1981-August 1985 1/

Company, model, and options 2/	April 1, 1981		August 1, 1985		Percent change in optionally equipped model	
	Base model 3/	Optionally equipped model 3/	Base model 3/	Optionally equipped model 3/	July 1985-August 1985	April 1981-August 1985
General Motors:						
Chevette CS, 2 door HB (PB, RWD, TG)	$5,155	$5,405	$5,470	$5,804	0	+7.4
Citation, 4 door HB (PB, RWD, TG, AT)	6,404	7,014	7,232	8,042	0	+14.7
Cimarron, 4 door (AT)	4/ 12,131	4/ 12,501	12,962	12,962	0	+3.7
Ford:						
Escort L 2 door HB (PB, RWD, TG)	5,556	5,857	5,876	6,196	0	+5.7
Tempo GL 4 door (RWD, AT, TG) 5/	6,421	6,953	7,160	7,773	0	+11.8
LTD Crown Victoria, 4 door (RWD, TG, ILG, AC)	8,519	10,102	11,912	13,966	0	+38.2
Chrysler:						
Plymouth Turismo, 2 door HB (RWD)	5,938	6,188	6,584	6,716	0	+8.5
Reliant, 4 door (RWD, TG, R, AT)	5,980	6,680	7,039	7,844	0	+17.4
Dodge 600, 4 door (RWD, AC) 6/	6,672	7,502	9,081	9,986	0	+33.1
Toyota:						
Corolla, Deluxe, 4 door (R)	5,688	5,793	6,938	7,163	0	+23.6
Cressida, 4 door	11,599	11,599	15,690	15,690	0	+35.3
Nissan (Datsun):						
Sentra Deluxe 2 door 7/	5,369	5,494	6,649	6,649	0	+21.0
Stanza GL, 4 door (AT) 7/	6,839	7,749	9,549	10,049	0	+29.7
Maxima, 4 door	10,379	10,379	13,499	13,499	0	+30.1
Honda:						
Civic 1300, 2 door HB (R)	4,599	4,694	5,399	5,495	0	+17.1
Accord, 4 door (R, AT)	7,645	7,950	8,845	9,338	0	+17.5
Mazda:						
GLC Deluxe, 2 door HB (R)	5,495	5,650	6,095	6,265	0	+10.9

1/ Suggested retail prices do not include any dealer incentives, below-market financing or rebates offered by manufacturers or importers.

2/ The following codes apply: PB = power brakes; RWD = rear window defroster; TG = tinted glass; HB = hatchback; AT = automatic transmission; AC = air conditioning; R = radio; ILG = interior luxury group.

3/ Base models are 2 door or 2 door hatchback and 4 door or 4 door hatchback models. Optionally equipped models are base models which have been equipped with the options listed in parenthesis.

4/ Cimarron not sold until May 21, 1981.

5/ Tempo replaced the Fairmont Futura.

6/ Dodge 600 replaced the Diplomat.

7/ Sentra replaced the 210; Stanza replaced the 510.

Source: Compiled from data supplied by U.S. manufacturers, Japanese importers, and Automotive News.

Note: Some 1981-84 models have been discontinued; these models have been replaced by comparable models. In addition, some equipment that was optional on prior models is now included in the base price, making price comparisons of prior-year models difficult.